

# Nowalsky, Bronston & Gothard

A Professional Limited Liability Company  
Attorneys at Law

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Monica R. Borne  
EllenAnn G. Sands

FILED<sup>3</sup>

March 24, 2000

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Missouri Public  
Service Commission

*Via Overnight Delivery*

Mr. Dale Hardy Roberts, Secretary  
Missouri Public Service Commission  
301 West High Street, Suite 530  
Jefferson City, MO 65101

RE: CAT Communications International, Inc. (TA-2000-347)

Dear Sirs:

In response to Staff's request for additional financial information for the above referenced company, I have attached an original and fourteen copies of the Company's November 30, 1999 financial statements. The Company does not currently have year-end 1999 statements available as it will be undergoing an auditing procedure shortly. The Company's audited year-end statements are expected to be available in May, 2000, and its continued growth is expected to be reflected in these statements.

If you should have any questions regarding this submission, please do not hesitate to call.

Sincerely,



Monica R. Borne

Enclosure

cc: John Van Eschen, Mgr. Telecom. Dept.  
Sara Buyak, Commission Staff  
Ron Bible, Financial Analysis Dept.

CAT COMMUNICATIONS  
Balance Sheet Summarized By Division and Department

November 30, 1999

## Assets

## CURRENT ASSETS

Cash In Bank	62,737.95	
Prepaid Long Distance Services	1,000.00	
Employee Advances & Petty Cash	7,423.24	
Security Deposits	700.00	
Accounts Receivable	19,084.41	
Total Current Assets		90,945.60

## FIXED ASSETS

Vehicles	18,402.62	
Furniture and Office Equip	272,792.70	
Accumul. Depreciation	(47,782.00)	
Leasehold Improvements	57,315.10	
Total Fixed Assets		300,728.42

## Long Term Assets

Stock Subscriptions	25,000.00	
Total Long Term Assets		25,000.00

## Total Assets

416,674.02  
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## Liabilities

## CURRENT LIABILITIES

Payroll Garnishments	1,277.70	
401K Deferrals	802.89	
Accounts Payable	308,888.22	
Sales & Excise Tax Payable	99,961.86	
Federal Withholding	13,384.87	
State Withholding	1,820.78	
State Unemployment Tax	1,607.14	
Federal Unemployment Tax	4,075.63	
Soc Sec Payable	16,731.08	
Medicare Payable	3,913.08	
Accrued Expenses	35,000.00	
Accrued Wages/FICA Tax	76,675.34	
Total Current Liabilities		564,138.39

## LONG TERM LIABILITIES

Note Payable - GMAC	14,460.02	
Total Long Term Liabilities		14,460.02

## Total Liabilities

578,598.41  
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## Shareholder's Equity

Capital Stock	1,000.00	
Paid-In Capital	124,000.00	
Retained Earnings	(286,924.39)	
Total Stockholder's Equity		(161,924.39)

## Total Liabilities and Stockholder's Equity

416,674.02  
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CAT COMMUNICATIONS  
Income Statement Summarized By Division and Department  
Current, YTD, and Ratios  
11 Period(s) Ending November 30, 1999

	Current	%	Year-to-Date	%
<b>Income</b>				
Communications Services	764,218.36	100.0	5,491,472.42	100.0
<b>Total Income</b>	<b>764,218.36</b>	<b>100.0</b>	<b>5,491,472.42</b>	<b>100.0</b>
<b>Cost of Sales</b>				
Network Services	388,269.00	50.8	2,607,022.66	47.5
Agent Services	49,227.00	6.4	288,820.43	5.3
Long Distance Services	61.72	0	20,000.00	0.4
<b>Total Cost of Sales</b>	<b>437,557.72</b>	<b>57.3</b>	<b>2,915,843.09</b>	<b>53.1</b>
<b>Gross Profit (Loss)</b>	<b>326,660.64</b>	<b>42.7</b>	<b>2,575,629.33</b>	<b>46.9</b>
<b>Expenses</b>				
Accounting	5,000.00	0.7	6,831.25	0.1
Advertising	37,715.33	4.9	498,294.11	9.1
Billing Expense	6,538.36	0.9	105,841.19	1.9
Vehicle Repair	7.99	0	1,002.15	0
Fuel Expense	125.99	0	671.32	0
Contract Labor	125.00	0	2,187.20	0
Depr./Other assets	2,729.00	0.4	30,019.00	0.5
Freight	29.45	0	1,195.02	0
Interest	161.08	0	7,389.30	0.1
Amortization	(1,040.00)	0.1	0.00	0
Insurance, Commercial	757.39	0.1	8,053.13	0.1
Insurance, Medical	2,824.96	0.4	15,077.60	0.3
Legal Expense	76,883.82	10.1	89,333.82	1.6
Management Fees	37,380.89	4.9	276,904.20	5.0
Miscellaneous	0.00	0	2,000.00	0
Postage	5,495.21	0.7	29,603.29	0.5
Office	3,471.95	0.5	51,145.04	0.9
Payroll Taxes	7,184.43	0.9	60,322.65	1.1
Rent	8,250.00	1.1	64,702.49	1.2
Equipment Maintenance	0.00	0	13,948.53	0.3
Salaries	81,131.95	10.6	656,215.83	11.9
Supplies	8,456.64	1.1	82,103.30	1.5
Taxes, Personal Property	316.76	0	1,384.39	0
Misc. Taxes & Licenses	0.00	0	6,008.30	0.1
Telephone	28,937.15	3.8	276,771.15	5.0
Travel	1,125.04	0.1	29,365.87	0.5
Utilities	2,067.95	0.3	15,064.70	0.3
Charitable Contribution	0.00	0	1,000.00	0
Meals & Entertainment	117.69	0	3,650.46	0.1
Leasing Expense	879.70	0.1	2,202.13	0
<b>Total Expenses</b>	<b>316,673.73</b>	<b>41.4</b>	<b>2,338,437.42</b>	<b>42.6</b>
<b>Operating Income (Loss)</b>	<b>9,986.91</b>	<b>1.3</b>	<b>237,191.91</b>	<b>4.3</b>
<b>Other Income</b>				
Leased Equipment Income	625.00	0.1	13,000.00	0.2
Interest Income	398.03	0.1	509.54	0

CAT COMMUNICATIONS  
Income Statement Summarized By Division and Department  
Current, YTD, and Ratios  
11 Period(s) Ending November 30, 1999

	Current	%	Year-to-Date	%
Total Other Income	1,023.03	0.1	13,909.54	0.3
Other Expenses				
Loss on Disposal	0.00	0	431.00	0
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Total Other Expenses	0.00	0	431.00	0
Net Income (Loss)	11,009.94	1.4	250,670.45	4.6
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