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**REGULATORY REVIEW DIVISION
UTILITY SERVICES - AUDITING**

REBUTTAL TESTIMONY

OF

MARK L. OLIGSCHLAEGER

NORANDA ALUMINIMUM, INC., ET AL, COMPLAINANTS

v.

**UNION ELECTRIC COMPANY,
d/b/a AMEREN MISSOURI, RESPONDENT**

CASE NO. EC-2014-0223

*Jefferson City, Missouri
June 2014*

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2
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11
12
13
14
15
16

**TABLE OF CONTENTS OF
REBUTTAL TESTIMONY
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MARK L. OLIGSCHLAEGER
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EXECUTIVE SUMMARY..... 2
CRITERIA FOR EARNINGS REVIEW..... 3
PRIOR STAFF EARNINGS INVESTIGATIONS..... 7
STAFF EARNINGS REVIEW PROCESS..... 10
MEEIA EARNINGS IMPACTS 20

1 A. Yes, numerous times. A listing of the cases in which I have previously filed
2 testimony before this Commission, and the issues I have addressed in testimony in cases from
3 1990 to current, is attached as Schedule 1 to this rebuttal testimony.

4 Q. What knowledge, skills, experience, training and education do you have in the
5 areas of which you are testifying as an expert witness?

6 A. I have been employed by this Commission as a Regulatory Auditor for over
7 30 years and have submitted testimony on ratemaking matters numerous times before the
8 Commission. I have also been responsible for the supervision of other Commission employees
9 in rate cases and other regulatory proceedings many times. I have received continuous training
10 at in-house and outside seminars on technical ratemaking matters since I began my employment
11 at the Commission.

12 Q. With reference to Case No. EC-2014-0223, have you participated in the
13 Commission Staff's ("Staff") review of the complaint filed by Noranda Aluminum, Inc., and 37
14 other electric customers ("Complainants") against Union Electric Company d/b/a
15 Ameren Missouri ("Ameren Missouri" or "Company") concerning its rate levels?

16 A. Yes, I have, with the assistance of other members of Staff. On April 16, 2014, the
17 Commission directed Staff to perform an analysis and investigation regarding this earnings
18 complaint. Staff's rebuttal testimony offers its analysis and investigation in response to the
19 Commission's directive. Also, within its rebuttal, Staff will respond to the direct testimony of
20 Complainant witnesses Greg R. Meyer and Michael P. Gorman filed in this proceeding.

21 **EXECUTIVE SUMMARY**

22 Q. Please summarize your rebuttal testimony in this proceeding.

1 A. In this testimony, I will discuss the policy implications of the Complainants'
2 request that the Commission order a rate reduction for Ameren Missouri at this time. I will
3 discuss why the Complainants' request has not been supported by adequate evidence of material
4 and continuing overearnings on the part of Ameren Missouri, as well as its failure to consider
5 "all relevant factors" in its revenue requirement analysis. I will discuss some history of earnings
6 investigations conducted by Staff in the past, and why the Complainants' current request is not
7 comparable to the situations leading to the rate reductions that followed upon those prior
8 earnings investigations. I will also describe the process by which Staff typically reviews the
9 earnings levels and the rates of utilities that may be overearning. I will also briefly discuss the
10 financial impact of Ameren Missouri's Missouri Energy Efficiency Investment Act ("MEEIA")
11 program on its earnings during the period analyzed by Staff in this proceeding.

12 Q. What other Staff witnesses will be submitting rebuttal testimony in this
13 proceeding?

14 A. Staff witness John P. Cassidy will discuss Staff's analysis of Ameren Missouri's
15 current earnings situation, based primarily upon a review of financial information for the
16 Company for the period of calendar year 2013. Staff witnesses Shawn E. Lange and Dr. Seoung
17 Joun Won will testify about the appropriateness of adjusting Ameren Missouri's 2013 reported
18 earnings for weather normalization and other factors affecting booked revenue levels.

19 **CRITERIA FOR EARNINGS REVIEW**

20 Q. What criteria does Staff recommend be used to assess whether a utility's rates
21 should be subject to audit in relation to a possible rate reduction (i.e., undergo an earnings
22 investigation)?

1 A. Staff recommends that a utility's rate levels be subject to an earnings investigation
2 when there is evidence that the utility's current rates are producing an earnings level that
3 materially exceeds its authorized return on equity ("ROE"), and that the excessive earnings level
4 is expected to be ongoing in nature.

5 Q. In the context of examining a utility's earnings, what does "material" mean in
6 relation to overearnings?

7 A. Staff does not suggest that the Commission employ a strict materiality standard to
8 measurement of overearnings. At a minimum, though, Staff would advise that an overearnings
9 amount be at least equal to 1% of the utility's annual revenue level before any action would be
10 considered in response to that earnings level. Almost all utility applications to increase rates
11 involve a proposed rate increase percentage far above 1% of current revenues.

12 Q. In the context of examining a utility's earnings, what does "ongoing
13 overearnings" mean?

14 A. In this context, an ongoing level of overearnings means that based upon the
15 available evidence, the utility's current level of earnings is likely to continue into the future.
16 Stated another way, it is a level of earnings driven by external factors that are likely to continue
17 into the future. Examples of such external factors would be continuous strong growth in
18 customers, a consistently declining rate base, a lower cost of capital than that upon which the
19 current rates are premised, etc.

20 Q. Have the Complainants established that Ameren Missouri is currently
21 experiencing a material level of overearnings?

22 A. No. Staff witness Cassidy has presented an analysis of the Company's earnings
23 that indicates a significantly lower level of possible overearnings than that asserted by

1 Complainant witness Greg R. Meyer, based upon a different and updated twelve-month period of
2 review.

3 Q. Have the Complainants established that Ameren Missouri is currently
4 experiencing a level of overearnings that is ongoing in nature?

5 A. No. Complainant witness Meyer's calculated level of over-earnings is based upon
6 financial information that is largely cut off as of September 30, 2013. The Complainant's
7 testimony does not address the question of whether the calculated level of overearnings they
8 present is likely to persist into the future.

9 Q. Is there reason to believe that any overearnings that may exist at this time for
10 Ameren Missouri may not be ongoing in nature?

11 A. Yes. Since the fall of 2013, Staff has been aware that Ameren Missouri was
12 planning to file a general rate increase case in the second half of 2014. This forthcoming case
13 was forecasted by the Company to be primarily driven by certain large capital additions expected
14 in 2014. Ameren Missouri has since made a "notice of likely contested case" filing in March of
15 this year in Case No. ER-2015-0258 expressing its plans to file a general rate increase in 2014.
16 Ameren Missouri expects the actual rate request and supporting evidence to be filed by July 15,
17 2014. While Staff and other parties obviously have not had the opportunity to express an
18 opinion on whether Ameren Missouri will need a rate increase in response to this application,
19 the Company's actions indicate its belief that it will need rate relief by no later than the middle
20 of 2015.

21 Q. Are there any other criteria that Staff recommends that the Commission adopt in
22 assessing whether a utility is overearning?

1 A. Yes. Staff recommends that the Commission require that any proposal to reduce a
2 utility's rates be supported by a detailed and thorough analysis of all relevant factors affecting
3 the utility's cost of service. In practice, this means that an audit process identical or highly
4 similar to that normally employed by Staff in reviewing utility applications to increase rates
5 should also be employed in developing recommendations to reduce a utility's rates.

6 Q. Does Staff believe that the Complainants have relied upon a thorough and detailed
7 analysis of Ameren Missouri's cost of service, based upon all relevant factors, in making its
8 recommendation to reduce the Company's rates?

9 A. No. Please refer to the rebuttal testimony of Staff witness Cassidy for a detailed
10 discussion of this point.

11 Q. Have you reviewed the testimony and exhibits filed by the Complainants in this
12 proceeding alleging current overearnings by Ameren Missouri?

13 A. Yes, I have.

14 Q. Is there an unusual aspect to the timing of the Complainants' filing?

15 A. Yes. The Complainants are alleging excess earnings by Ameren Missouri based
16 upon a review of financial information that is cut off at a point only nine months after a
17 Commission-ordered rate increase took effect for the Company.

18 Q. Does Staff have a concern with this timing?

19 A. Yes. Once a Commission-ordered rate change takes effect, it takes twelve (12)
20 months for the full financial impact of that rate change to be reflected in the utility's actual
21 earnings levels. If a rate change is contemplated less than twelve months after implementation of
22 the last change in rates authorized for the utility, then an estimate has to be made of the revenue
23 impact of the last rate change in order to determine the need for an additional rate change.

1 Barring highly unusual circumstances, Staff takes the position that it is appropriate to wait for
2 new rates to be in effect for at least one year prior to consideration of performing an earnings
3 investigation of that utility. Staff's analysis of Ameren Missouri's current earnings, as discussed
4 in Mr. Cassidy's rebuttal testimony, pertains to a period of time when the last rates authorized for
5 the Company had been in effect for a full year.

6 **PRIOR STAFF EARNINGS INVESTIGATIONS**

7 Q. Have you been involved in prior earnings investigations or overearnings
8 complaint cases in the past on behalf of Staff?

9 A. Yes, I have. Please refer to my Schedule I for a listing of the specific earnings
10 complaint cases in which I have filed testimony. These proceedings include Case No.
11 EC-2002-1, an earnings complaint case filed by Staff against Ameren Missouri in 2001.

12 Q. Can you discuss some of the circumstances under which Staff has conducted
13 earnings investigations of utilities in the past?

14 A. Yes. Most of my direct experience has concerned earnings investigations initiated
15 due to the Tax Reform Act of 1986 and earnings investigations triggered by the expiration of
16 "earnings sharing plans" involving Southwestern Bell Telephone Company ("SWBT") and
17 Ameren Missouri. I will discuss both of these types of cases in turn.

18 Q. How did the Tax Reform Act of 1986 ("TRA") affect Missouri utilities?

19 A. Among other effects, the TRA reduced the top federal income tax rate paid by
20 Missouri utilities (in fact, all U.S. corporations) from 46% to 34%. The dramatic drop in the
21 federal income tax rate meant that utility rates, premised upon a substantially higher tax rate,
22 would likely be materially overstated for all or most major utilities in Missouri after this law took
23 effect. After enactment of the TRA, based upon a Commission directive, Staff initiated a series

1 of earnings investigations for all large Missouri utilities, in order to determine whether rate
2 reductions were in order. These earnings investigations involved a review of all relevant factors
3 affecting the utilities' revenue requirement. Almost all of these earnings investigations were
4 resolved through voluntary agreements by the utility to reduce their rates. One utility, SWBT,
5 resisted the effort to have its rates reduced after the TRA. Subsequently, Staff performed a full
6 earnings review of that utility, and later filed an earnings complaint against SWBT. The
7 Commission ultimately ordered a rate reduction for SWBT in that instance.

8 Q. How were the past TRA earnings investigations and rate reductions different from
9 the Complainants' proposal to reduce Ameren Missouri's rates in this proceeding?

10 A. These earnings investigations and rate reductions were largely driven by an
11 external factor that was reasonably assumed to result in both a material and ongoing reduction in
12 Missouri utilities' cost of service.

13 Q. What are "earnings sharing plans?"

14 A. These are plans I would characterize as allowing a utility in an overearnings
15 situation to forego receiving a permanent reduction to their rates in return for sharing with
16 customers through bill credits all earnings above a certain stated ROE percentage. SWBT was
17 covered by this type of plan in 1990-1992, following its rate reduction mentioned above.
18 Ameren Missouri was regulated under this format from 1996 to 2001. Upon the expiration of
19 both plans, Staff initiated full earnings investigations of both companies.

20 Q. Why did Staff initiate earnings investigations of both SWBT and
21 Ameren Missouri upon expiration of their earnings sharing plans?

22 A. During the course of these plans, both utilities consistently paid out customer
23 credits based upon high annual ROE values achieved over a period of years. (The calculated

1 ROEs under both plans were not computed using only unadjusted book earnings; some
2 adjustments were allowed under the terms of the earnings sharing plans.) For that reason, Staff
3 perceived that both utilities had been materially overearning for a prolonged period of time and
4 that a permanent rate reduction might be appropriate.

5 Q. What were the results of these earnings investigations?

6 A. For both companies, Staff filed earnings complaints as a result of their
7 investigations. In the SWBT case, the Commission ultimately ordered another rate reduction of
8 that utility. Ameren Missouri, in contrast, entered into a stipulation and agreement and
9 voluntarily agreed to reduce its rates in 2002.

10 Q. At the time Staff initiated its earnings complaint case against Ameren Missouri in
11 Case No. EC-2002-1, when was the last time Ameren Missouri had received a rate increase from
12 the Commission?

13 A. Ameren Missouri had last received a rate increase in Missouri in 1988.

14 Q. How is the situation leading to the earnings investigations/rate reductions
15 associated with the expiration of SWBT's and Ameren Missouri's earnings sharing plans
16 different from Ameren Missouri's current financial and rate environment?

17 A. In both the cases of SWBT in the early 1990s and Ameren Missouri in the early
18 years of the last decade, it had been a number of years since either utility had sought or received
19 a rate increase, and their performance under their respective earnings sharing plans indicated the
20 potential existence of material and ongoing overearnings. In contrast, the Complainants'
21 evidence is based upon a period of time less than one year after the Commission had authorized a
22 rate increase for the Company. Further, Ameren Missouri has consistently filed rate increase
23 applications every 18-24 months in Missouri since 2006, and in every instance the Commission

1 has authorized a rate increase for it. The following chart summarizes Ameren Missouri's recent
2 rate case history:

3 **Ameren Missouri Rate Case History 2006 – 2014**

4 **Amount Requested**

5 <u>Case Number</u>	6 <u>Date Filed</u>	7 <u>Millions</u>	8 <u>Increase Granted</u>	9 <u>Effective Date</u>
10 ER-2007-0002	11 July 7, 2006	12 \$360.7	13 \$41.8	14 June 1, 2007
			15 \$ 1.0	16 July 23, 2007
17 ER-2008-0318	18 April 4, 2008	19 \$251.0	20 \$161.7	21 March 1, 2009
22 ER-2010-0036	23 July 24, 2009	24 \$401.5	25 \$229.6	26 June 21, 2010
ER-2011-0028	Sep 3, 2010	\$263.3	\$173.2	July 31, 2011
ER-2012-0166	Feb 3, 2012	\$375.6	\$259.6	Jan 2, 2013

17 **STAFF EARNINGS REVIEW PROCESS**

18 Q. Please describe the normal process by which Staff has examined utility earnings
19 for potential overearnings in the past.

20 A. In my experience, Staff has generally employed a three-phase process to review
21 Company earnings to ascertain whether a rate reduction is justified. These three (3) phases are:
22 (1) a broad-based review of a utility's per-book earnings results, with a focus on making
23 necessary adjustments to conform actual earnings results to a ratemaking format; (2) an
24 assessment of the need for application of major normalization, annualization or disallowance
25 adjustments to the book earnings amount being examined; and (3) if warranted, a detailed review
26 and audit of all relevant factors affecting the utility's cost of service.

1 Q. When examining a utility's earnings for evidence of overearnings, what should
2 the actual earned return on equity of the utility be compared to as a benchmark?

3 A. In most circumstances, the benchmark ROE should be the utility's authorized
4 ROE as previously established by the Commission.

5 Q. What is Ameren Missouri's current authorized ROE?

6 A. For Ameren Missouri, its current authorized ROE is 9.8%, set by the Commission
7 in Case No. ER-2012-0166, in a Report and Order issued in December 2012.

8 Q. Under what circumstances might it be appropriate to utilize a different benchmark
9 ROE than the last authorized ROE value for a utility for purposes of an earnings investigation?

10 A. A utility's required ROE can fluctuate over time, based upon general financial
11 market conditions and factors specific to the company in question. If the factors affecting a
12 utility's required ROE at the point in time its earnings are being examined are believed to be
13 substantially different from when its current authorized ROE was set, then Staff might consider
14 using a more current required ROE value for purposes of assessing whether overearnings exists.
15 This circumstance is more likely if a substantial amount of time had elapsed between the point
16 the earnings review occurs compared to when the utility's authorized ROE was set.

17 Q. What ROE does Staff assert should be utilized for any review of
18 Ameren Missouri's earnings at this time?

19 A. Staff recommends that the current authorized ROE for the Company of 9.8% be
20 used for this purpose. The current rates were established to provide a reasonable opportunity to
21 earn a 9.8% ROE, and Ameren Missouri's current earnings should be judged accordingly.

22 Q. What ROE do the Complainants advocate the Commission use in its request to
23 reduce Ameren Missouri's rate levels?

1 A. Complainant witness Gorman recommends that an ROE of 9.4% be used for this
2 purpose.

3 Q. What is the Staff's position on this ROE recommendation?

4 A. Use of a lower ROE than that currently authorized to assess the adequacy of
5 Ameren Missouri's current rate levels is inappropriate at this time and in these particular
6 circumstances, in Staff's opinion. First, Ameren Missouri's current rates were first charged to
7 customers in January 2013, and its current rates are premised upon a 9.8% ROE. The
8 Complainants' request for a rate reduction is largely based upon financial information cut off at a
9 point in time less than a year after the Company's current rates went into effect. It seems most
10 reasonable that any examination of the continuing reasonableness of those rates would use the
11 Commission's most recent finding as a benchmark as to an appropriate ROE for the Company.
12 In his direct testimony, Mr. Gorman does not appear to assert that the factors affecting
13 calculation of an appropriate ROE for Ameren Missouri have materially changed since the time
14 of Case No. ER-2012-0166. Advocacy of a different ROE value at this time may be suggestive
15 of a desire to "relitigate" the ROE issue in the context of an earnings investigation and
16 complaint. Staff does not believe relitigation of issues should be a primary driver of an
17 overearnings investigation.

18 Q. Isn't it true that Staff advocated an ROE value lower than both the current 9.8%
19 authorized ROE for Ameren Missouri and Mr. Gorman's recommendation of 9.4% in
20 Ameren Missouri's last general rate case?

21 A. That is correct. However, Staff argued for its position in Case No. ER-2012-0166,
22 and the Commission found a different ROE value to be more reasonable. The Commission's

1 current authorized ROE should be used in any test of the ongoing reasonableness of
2 Ameren Missouri's rate levels.

3 Q. What is the relevance of a utility's annual level of per-book earnings to an
4 allegation of overearnings?

5 A. A utility's level of annual earnings as measured over a recent period is an
6 appropriate starting point for a review of potential overearnings. However, the fact that a
7 utility's reported earnings may be above its authorized ROE, or even a more updated ROE
8 percentage, is only suggestive of the possibility of the existence of overearnings, and does not
9 constitute substantial evidence of that phenomenon.

10 Q. Why can't actual book earnings results of a utility be compared directly to an
11 authorized or otherwise appropriate ROE percentage to determine the existence of overearnings?

12 A. Actual earnings and ratemaking earnings can be and often are computed in a
13 materially different manner. For example, the ratemaking process is premised upon inclusion of
14 "normal" levels of ongoing revenues, expenses and rate base investment impacts in rates, while
15 annual earnings results may be significantly affected by the financial consequences of abnormal,
16 non-recurring and extraordinary events. In some circumstances, utility expenses may be treated
17 in a different manner for purposes of setting rates than for financial reporting purposes. Also,
18 actual earnings results can be and often are materially affected by abnormal weather impacts,
19 while ratemaking assumes normal weather conditions.

20 Q. Please provide a recent example of a utility's actual earnings level being a
21 misleading indicator of its rate status.

22 A. In Ameren Missouri's last general rate case, No. ER-2012-0166, evidence was
23 submitted that the Company's actual earnings level during the pendency of the case was in

1 excess of its then-authorized ROE. Notwithstanding that the earnings period producing the high
2 per-book earnings coincided, in large part, with the test year, update period and true-up periods
3 used in setting rates in that case, the Commission ultimately ordered a significant rate increase
4 for Ameren Missouri in that proceeding.

5 Q. Is it also possible that an actual earnings level by a utility that is lower than an
6 authorized or otherwise reasonable ROE may translate into overearnings when adjusted for
7 ratemaking purposes?

8 A. Yes.

9 Q. What sorts of potential earnings impacts would Staff examine in the first phase of
10 its earnings investigation (the review of per book earnings)?

11 A. First, and primarily, Staff would examine the impact of weather conditions on the
12 utility's earnings during the period being analyzed. It is possible that all or most of a utility's
13 overearnings as indicated by its actual earnings level may be eliminated once the impact of
14 abnormal weather is eliminated.

15 Also, Staff would review whether unusual, non-recurring or extraordinary events are
16 affecting the utility's reported earnings in a material way.

17 Also, Staff would review whether the utility has incurred costs in the recent past that have
18 not affected its earning levels, but nonetheless would have ratemaking implications in the event a
19 utility's rates were subject to change.

20 Q. Please explain your last point in more detail.

21 A. As the Commission is no doubt aware, utilities are sometimes allowed to "defer"
22 or "track" changes in the levels of certain expenses through the issuance of accounting authority
23 orders ("AAOs") or tracker mechanisms in AAO applications or rate cases. Deferral or tracking

1 treatment has the result of allowing a utility to effectively shield its earnings from the impact of
2 the change in the particular cost being deferred or tracked, while also preserving an ability to
3 seek rate treatment of the increase or decrease in the cost in future general rate proceedings.

4 Q. Is Staff aware of any costs being deferred by Ameren Missouri that would have
5 future rate implications?

6 A. Yes, there are several categories of such costs, including pensions/employee
7 benefits other than pensions (“OPEBs”), vegetation management costs, and costs associated with
8 compliance with the Missouri Renewable Energy Standards (“RES”). Of particular significance
9 and materiality at the present time are certain “solar rebate” costs incurred by Ameren Missouri
10 pursuant to RES compliance. In the Stipulation and Agreement reached in Case No.
11 ET-2014-0085, Ameren Missouri agreed to pay out a maximum of approximately \$91.9 million
12 in solar rebate payments to qualifying recipients. That agreement also provided that
13 Ameren Missouri would receive recovery of these amounts, including carrying costs, over a
14 three-year amortization period starting with the Company’s next general rate case.

15 Q. What will be the rate impact of the solar rebate agreement in Case No.
16 ET-2014-0085 on Ameren Missouri’s revenue requirement in its next rate case?

17 A. It is expected that this treatment will increase Ameren Missouri’s revenue
18 requirement in an amount of more than \$33 million annually in Case No. ER-2014-0258.

19 Q. Has Staff performed a typical first phase review of earnings in its examination of
20 Ameren Missouri’s 2013 earnings results?

21 A. Yes. In its rebuttal testimony, Staff has presented estimates of the impact of
22 abnormal weather on the Company’s 2013 earnings results, and also identified non-recurring fuel
23 adjustment clause refunds that materially affected the period in review. In addition, Staff

1 identified a significant impact of the Company's MEEIA programs on calendar year 2013
2 financial results for Ameren Missouri. I will discuss this impact in detail later in this testimony.

3 Q. Did the Complainants present evidence in their direct filing concerning what Staff
4 calls a first phase review of Ameren Missouri's actual earnings level?

5 A. Not to the extent performed by Staff. For example, Complainant witness Meyer
6 did not present evidence of the impact of abnormal weather on the twelve-month period he
7 reviewed. Nor did Mr. Meyer address the impact of MEEIA cost recovery on Ameren Missouri's
8 financial results in the period, or the impact of the solar rebate amortization on any future
9 calculated rate increase or decrease amount.

10 Q. Please describe the second phase of Staff's typical approach to an overearnings
11 review.

12 A. If the results of the first phase of the review indicate that further analysis is
13 appropriate, Staff will examine the unadjusted per book annual earnings results of the utility for
14 the twelve months of the selected review period to determine whether normalization,
15 annualization or disallowance adjustments to per-book earnings results are appropriate in order
16 to accurately determine whether a true material overearnings situation exists for the utility in
17 question.

18 Q. Why would consideration of annualization adjustments be appropriate in some
19 circumstances in analyzing potential overearnings?

20 A. As discussed, an actual earnings results measured over a twelve-month period is
21 generally used a starting point for an overearnings analysis. However, rates are not and should
22 not be based upon unadjusted annual financial results. Instead, rates are based in Missouri on
23 financial results calculated as much as possible as of a particular point in time, such as the end of

1 a test year, test year update period or true-up period. For this reason, among other items, rate
2 base items are normally measured for ratemaking purposes at end-of-period values, major
3 expenses such as payroll and benefits costs are reflected in rates at their most recent values (i.e.,
4 the most current salary/wage and employee number information), and revenues are calculated
5 based upon the most current customer numbers.

6 Q. In the context of earnings investigations, why is consideration of potential
7 annualization adjustments important?

8 A. The amount of annual earnings by definition result from the financial impact of
9 events occurring generally within a twelve-month time period, and much can happen to a
10 utility's cost of service over that duration. For example, a utility's financial results can show
11 overearnings over a given twelve-month period, but adjustment for the most recent trends in the
12 company's revenues, expenses and rate base might show that little or no overearnings exist if
13 measured on a more current basis. These trends may indicate that the overearnings can be
14 eliminated in the future without any rate change. The opposite scenario of a utility earning an
15 adequate or low ROE in a twelve-month period, but overearning when major cost of service
16 components are measured on an end-of-period basis, is possible as well.

17 Q. Why is consideration of normalization adjustments appropriate in an overearnings
18 review context?

19 A. As previously discussed, ratemaking is generally premised upon the use of normal
20 and ongoing levels of revenues, expenses and rate base. To the extent a utility's actual earnings
21 results for a twelve-month period are materially affected by abnormal, fluctuating or unusual
22 financial results, those results should be adjusted out of the utility's earnings results in order to

1 determine whether a permanent change in rates based on “normal” cost of service values may be
2 appropriate.

3 Q. Why is consideration of disallowance adjustments sometimes appropriate in an
4 overearnings context?

5 A. There are certain items of cost that are routinely excluded from the ratemaking
6 process for policy reasons, such as some types of advertising, certain types of incentive
7 compensation expenses, dues and donations, and lobbying costs. To the extent a utility chooses
8 to continue to incur these costs even after they are excluded from the ratemaking process, the
9 result will be lower earnings for the utility. In an earnings investigation context, these items
10 serve to artificially lower a utility’s earnings return compared to its ROE calculated for
11 ratemaking purposes.

12 Q. Did Staff take into account the need for potential annualization and normalization
13 adjustments in reviewing Ameren Missouri’s per book earnings for the twelve (12) months
14 ending December 31, 2013?

15 A. Yes, it did. Staff considered the need for potential annualization and
16 normalization adjustments for such items as payroll expense (salary increases) and certain
17 maintenance expenses. Please refer to the rebuttal testimony of Staff witness Cassidy for a
18 further discussion of these items. It should be noted that, due to time constraints, Staff did not
19 examine the Company’s calendar year 2013 financial records for potential annualization or
20 normalizations adjustments to the same degree it would in other earnings investigation situations,
21 or as it would as part of a detailed rate case or earnings complaint audit.

1 Q. Did Staff take into account the need for potential disallowance adjustments in
2 reviewing Ameren Missouri's per book earnings for the twelve months ending December 31,
3 2013?

4 A. Yes, it did. The only "standard" disallowance that Staff proposes in most rate
5 cases that it considered to be material to the Company's 2013 actual earnings results pertained to
6 incentive compensation expenses. Again, please refer to the rebuttal testimony of Mr. Cassidy
7 for a further discussion of this item.

8 Q. Please discuss the third phase of Staff's normal approach to an overearnings
9 review.

10 A. The third phase of a Staff overearnings investigation would be a detailed audit of
11 the utility's revenue requirement, encompassing all relevant factors affecting a utility's cost of
12 service. The time devoted to this phase, and the level of effort, would be largely identical to
13 Staff's normal rate case audit undertaken in response to a utility application to increase its rate
14 levels. Because this type of audit requires a great deal of dedicated Staff personnel and audit
15 time, this effort would not be undertaken unless the results of Staff's first and second phase
16 reviews indicated the clear existence of material and continuing levels of overearnings by the
17 utility.

18 Q. Does Staff intend to conduct a full earnings audit of Ameren Missouri in response
19 to the Complainants' allegations in this proceeding?

20 A, No, not unless directed to do so by the Commission. The results of Staff's
21 analysis of Ameren Missouri's calendar year 2013 earnings conducted so far, as discussed by
22 Mr. Cassidy, do not indicate that Ameren Missouri is materially or continually overearning at the

1 present time when its recent actual earnings levels are analyzed in light of traditional Missouri
2 ratemaking practices.

3 Q. Does Staff expect that it and other parties will have an opportunity to conduct a
4 thorough audit of Ameren Missouri in the near future?

5 A. Yes. As previously discussed, Ameren Missouri has submitted a notice of intent
6 to file a general rate case in 2014 seeking to increase its rates, probably within the next several
7 months. In response, as Staff always does, auditors and other Staff personnel will be assigned to
8 perform a thorough and detailed audit and review of Ameren Missouri's current financial
9 situation. If Staff or other parties conclude that, after this review, Ameren Missouri is in fact
10 overearning, appropriate action will be taken in the context of the Company's rate increase
11 application (Case No. ER-2014-0258).

12 **MEEIA EARNINGS IMPACTS**

13 Q. What is MEEIA?

14 A. MEEIA is the "Missouri Energy Efficiency Investment Act of 2009." The intent
15 of MEEIA is to authorize the Commission to enact measures that encourage utilities to seek
16 demand side savings from energy efficiency initiatives as an alternative to construction of
17 additional generation facilities or utilization of other supply-side resources to serve future
18 customer load. MEEIA, along with the Commission's rules implementing this legislation,
19 largely prescribes the design and cost-effectiveness of demand-side programs and the ratemaking
20 treatment to be provided to the utilities to reimburse them for the financial impact of offering
21 demand side programs.

22 Q. Does Ameren Missouri have MEEIA programs in place at this time?

1 A. Yes. In Case No. EO-2012-0142, Ameren Missouri sought authorization to offer
2 such programs, as well as specific ratemaking treatment for the financial impact of the MEEIA
3 programs. A Stipulation and Agreement authorizing the programs and their accounting and
4 ratemaking treatment in that case was filed in July 2012 and approved by the Commission in
5 August 2012. The prescribed ratemaking treatment was also incorporated into the rates set for
6 the Company in its concurrent general rate increase case, No. ER-2012-0166.

7 Q. What ratemaking treatment for MEEIA financial impacts was included in the
8 rates set in Case No. ER-2012-0166?

9 A. There are two components of MEEIA ratemaking currently allowed for
10 Ameren Missouri.

11 The Stipulation and Agreement in Case No. EO-2012-0142 specified that
12 Ameren Missouri was to charge approximately \$48 million per year for “program costs”
13 associated with offering MEEIA programs to customers. Any difference between the amount of
14 program costs actually incurred by the Company and the amount of its actual charges to
15 customers for program costs was to be deferred for either later recovery by Ameren Missouri or
16 flow back to customers. In 2013, Ameren Missouri charged approximately \$12.3 million more
17 in rates for MEEIA program costs than it actually spent for this item. However, that difference
18 was booked to a regulatory liability account by Ameren Missouri and accordingly had no impact
19 on the Company’s 2013 earnings level.

20 The Stipulation and Agreement in Case No. EO-2012-0142 also provided that
21 Ameren Missouri would recover amounts in rates prospectively to reimburse it for what is called
22 “throughput disincentive,” also commonly known as “lost revenues.” The throughput
23 disincentive in question will result from the Company’s MEEIA program offerings, if the

1 programs are successful. The agreement in Ameren Missouri's MEEIA application case
2 provided for the Company to receive reimbursement for its estimated throughput disincentive by
3 retaining a portion of the "net benefits" associated with the MEEIA programs. (The net benefits
4 of MEEIA demand side programs consist primarily of savings resulting from avoided energy and
5 demand costs as a result of the MEEIA programs less the program costs.) The Stipulation and
6 Agreement in Case No. EO-2012-0142 provided a front-loaded recovery of MEEIA net benefits
7 to Ameren in 2013. The Company has calculated that its appropriate share of MEEIA net
8 benefits in 2013 was approximately \$37.1 million per the terms of the Stipulation and Agreement
9 in Case No. EO-2012-0142, while its estimated actual throughput disincentive in that year was
10 approximately \$11.5 million. Because of the difference between the amount of throughput
11 disincentive that was estimated to occur for Ameren Missouri in 2013 and the amount of MEEIA
12 net benefits Ameren Missouri calculates that it should receive related to its MEEIA programs in
13 2013, Ameren's Missouri's earnings in 2013 were boosted by approximately \$25.7 million
14 (before-tax).

15 Q. Does the potential existence of additional earnings booked by the Company in
16 2013 associated with MEEIA rate treatment justify the need for a rate reduction for the
17 Company?

18 A. No, not in Staff's opinion. The structure of the ratemaking treatment granted to
19 Ameren Missouri in Case No. EO-2012-0142 calls for it to under-recover program costs and
20 throughput disincentive in rates in later years to balance out its over-recovery of these items in
21 2013 (and succeeding years, if applicable). In essence, rates were designed in Case No. ER-
22 2012-0166 to allow Ameren Missouri to earn more in 2013 than its authorized ROE of 9.8%,
23 although rates were also designed to allow the Company to earn less than 9.8% in later years due

1 to MEEIA financial impacts, all other factors being equal. Seen in that light, the over-recovery
2 of throughput disincentive in 2013 by the Company was foreseen and intentional by the parties
3 to Ameren's MEEIA application, and did not result simply from an inadvertent mismatch of
4 Ameren's rate recovery and cost of service for this item. For that reason, as shown in
5 Mr. Cassidy's rebuttal testimony, Staff had adjusted Ameren Missouri's actual 2013 earnings to
6 remove the impact of MEEIA ratemaking treatment in its overearnings analysis.

7 Q. Did you provide the amount of \$25.7 million for the MEEIA related adjustment to
8 Ameren Missouri's 2013 actual earnings to Mr. Cassidy for his use in an overall analysis of the
9 Company's 2013 earnings, as presented in his rebuttal testimony?

10 A. Yes, I did.

11 Q. Has Ameren Missouri's authorized rate recovery method for MEEIA financial
12 impacts changed subsequent to 2013?

13 A. Yes. In February 2014, a rate rider mechanism was implemented to allow
14 Ameren Missouri to begin recovery of MEEIA program costs and MEEIA net benefits outside of
15 a general rate case. However, the rider is structured so that Ameren Missouri's over-recovery of
16 both program costs, and shared benefits (compared to throughput disincentive), in 2013 will still
17 be returned to the Company's ratepayers over time.

18 Q. Does this conclude your rebuttal testimony?

19 A. Yes, it does.

20

**CASE PARTICIPATION OF
MARK L. OLIGSCHLAEGER**

Company Name	Case Number	Issues
Missouri Gas Energy, A Division of Laclede Gas Company	GR-2014-0007	Surrebuttal: Pension Amortizations
Kansas City Power & Light Company	EO-2014-0095	Rebuttal: DSIM
Union Electric Company d/b/a Ameren Missouri	ET-2014-0085	Surrebuttal: RES Retail Rate Impact
Kansas City Power & Light Company & KCP&L Greater Missouri Operations Co	EU-2014-0077	Rebuttal: Accounting Authority Order
Kansas City Power & Light Company	ET-2014-0071	Rebuttal: RES Retail Rate Impact Surrebuttal: RES Retail Rate Impact
KCP&L Greater Missouri Operations Company	ET-2014-0059	Rebuttal: RES Retail Rate Impact Surrebuttal: RES Retail Rate Impact
The Empire District Electric Company	ER-2012-0345	Direct (Interim): Interim Rate Request Rebuttal: Transmission Tracker, Cost of Removal Deferred Tax Amortization; State Income Tax Flow-Through Amortization Surrebuttal: State Income Tax Flow-Through Amortization
KCP&L Greater Missouri Operations Company	ER-2012-0175	Surrebuttal: Transmission Tracker Conditions
Kansas City Power & Light Company	ER-2012-0174	Rebuttal: Flood Deferral of off-system sales Surrebuttal: Flood Deferral of off-system sales, Transmission Tracker conditions
Union Electric Company d/b/a Ameren Missouri	ER-2012-0166	Responsive: Transmission Tracker
Union Electric Company d/b/a Ameren Missouri	EO-2012-0142	Rebuttal: DSIM
Union Electric Company d/b/a Ameren Missouri	EU-2012-0027	Rebuttal: Accounting Authority Order Cross-Surrebuttal: Accounting Authority Order
KCP&L Greater Missouri Operations Company	EO-2012-0009	Rebuttal: DSIM
Missouri Gas Energy, A Division of Southern Union	GU-2011-0392	Rebuttal: Lost Revenues Cross-Surrebuttal: Lost Revenues
Missouri-American Water Company	WR-2011-0337	Surrebuttal: Pension Tracker

**CASE PARTICIPATION OF
MARK L. OLIGSCHLAEGER**

Company Name	Case Number	Issues
The Empire District Electric Company	ER-2011-0004	Staff Report on Cost of Service: Direct: Report on Cost of Service; Overview of the Staff's Filing, Surrebuttal: SWPA Payment, Ice Storm Amortization Rebasing, SO2 Allowances, Fuel/Purchased Power and True-up
The Empire District Electric Company, The-Investor (Electric)	ER-2010-0130	Staff Report Cost of Service: Direct Report on Cost of Service; Overview of the Staff's Filing; Regulatory Plan Amortizations; Surrebuttal: Regulatory Plan Amortizations
Missouri Gas Energy, a Division of Southern Union	GR-2009-0355	Staff Report Cost of Service: Direct Report on Cost of Service; Overview of the Staff's Filing; Rebuttal: Kansas Property Taxes/AAO; Bad Debts/Tracker; FAS 106/OPEBs; Policy; Surrebuttal: Environmental Expense, FAS 106/OPEBs
KCP&L Greater Missouri Operations Company	EO-2008-0216	Rebuttal: Accounting Authority Order Request
The Empire District Electric Company	ER-2008-0093	Case Overview; Regulatory Plan Amortizations; Asbury SCR; Commission Rules Tracker; Fuel Adjustment Clause; ROE and Risk; Depreciation; True-up; Gas Contract Unwinding
Missouri Gas Utility	GR-2008-0060	Report on Cost of Service; Overview of Staff's Filing
Laclede Gas Company	GR-2007-0208	Case Overview; Depreciation Expense/Depreciation Reserve; Affiliated Transactions; Regulatory Compact
Missouri Gas Energy	GR-2006-0422	Unrecovered Cost of Service Adjustment; Policy
Empire District Electric	ER-2006-0315	Fuel/Purchased Power; Regulatory Plan Amortizations; Return on Equity; True-Up
Missouri Gas Energy	GR-2004-0209	Revenue Requirement Differences; Corporate Cost Allocation Study; Policy; Load Attrition; Capital Structure
Aquila, Inc., d/b/a Aquila Networks-MPS-Electric and Aquila Networks-L&P-Electric and Steam	ER-2004-0034 and HR-2004-0024 (Consolidated)	Aries Purchased Power Agreement; Merger Savings
Laclede Gas Company	GA-2002-429	Accounting Authority Order Request

**CASE PARTICIPATION OF
MARK L. OLIGSCHLAEGER**

Company Name	Case Number	Issues
Union Electric Company	EC-2002-1	Merger Savings; Criticisms of Staff's Case; Injuries and Damages; Uncollectibles
Missouri Public Service	ER-2001-672	Purchased Power Agreement; Merger Savings/Acquisition Adjustment
Gateway Pipeline Company	GM-2001-585	Financial Statements
Ozark Telephone Company	TC-2001-402	Interim Rate Refund
The Empire District Electric Company	ER-2001-299	Prudence/State Line Construction/Capital Costs
Missouri Gas Energy	GR-2001-292	SLRP Deferrals; Y2K Deferrals; Deferred Taxes; SLRP and Y2K CSE/GSIP
KLM Telephone Company	TT-2001-120	Policy
Holway Telephone Company	TT-2001-119	Policy
Peace Valley Telephone	TT-2001-118	Policy
Ozark Telephone Company	TT-2001-117	Policy
IAMO Telephone Company	TT-2001-116	Policy
Green Hills Telephone	TT-2001-115	Policy
UtiliCorp United & The Empire District Electric Company	EM-2000-369	Overall Recommendations
UtiliCorp United & St. Joseph Light & Power	EM-2000-292	Staff Overall Recommendations
Missouri-American Water	WM-2000-222	Conditions
Laclede Gas Company	GR-99-315 (remand)	Depreciation and Cost of Removal
United Water Missouri	WA-98-187	FAS 106 Deferrals
Western Resources & Kansas City Power & Light	EM-97-515	Regulatory Plan; Ratemaking Recommendations; Stranded Costs
Missouri Public Service	ER-97-394	Stranded/Transition Costs; Regulatory Asset Amortization; Performance Based Regulation

**CASE PARTICIPATION OF
MARK L. OLIGSCHLAEGER**

Company Name	Case Number	Issues
The Empire District Electric Company	ER-97-82	Policy
Missouri Gas Energy	GR-96-285	Riders; Savings Sharing
St. Louis County Water	WR-96-263	Future Plant
Union Electric Company	EM-96-149	Merger Savings; Transmission Policy
St. Louis County Water	WR-95-145	Policy
Western Resources & Southern Union Company	GM-94-40	Regulatory Asset Transfer
Generic Electric	EO-93-218	Preapproval
Generic Telephone	TO-92-306	Revenue Neutrality; Accounting Classification
Missouri Public Service	EO-91-358 and EO-91-360	Accounting Authority Order
Missouri-American Water Company	WR-91-211	True-up; Known and Measurable
Western Resources	GR-90-40 and GR-91-149	Take-Or-Pay Costs

Cases prior to 1990 include:

COMPANY NAME	CASE NUMBER
Kansas City Power and Light Company	ER-82-66
Kansas City Power and Light Company	HR-82-67
Southwestern Bell Telephone Company	TR-82-199
Missouri Public Service Company	ER-83-40
Kansas City Power and Light Company	ER-83-49
Southwestern Bell Telephone Company	TR-83-253
Kansas City Power and Light Company	EO-84-4
Kansas City Power and Light Company	ER-85-128 & EO-85-185
COMPANY NAME	CASE NUMBER
KPL Gas Service Company	GR-86-76
Kansas City Power and Light Company	HO-86-139
Southwestern Bell Telephone Company	TC-89-14