

Exhibit No.:
Witness: Maurice Brubaker
Type of Exhibit: Direct Testimony
Issue: Cost of Service and Rate Design
Sponsoring Party: Federal Executive Agencies
Sedalia Industrial Energy
Users' Association
St. Joe Industrial Group
Case No.: ER-2005-0436

**Before the Public Service Commission
of the State of Missouri**

In the Matter of the Tariff Filing of Aquila, Inc.,)
to Implement a General Rate Increase for)
Retail Electric Service Provided to Customers) Case No. ER-2005-0436
in its MPS and L&P Missouri Service Areas.)

Direct Testimony and Schedules of

Maurice Brubaker

On behalf of

**Federal Executive Agencies
Sedalia Industrial Energy Users' Association
St. Joe Industrial Group**

Project 8415
October 28, 2005



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of the State of Missouri**

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to Implement a General Rate Increase for	)	
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STATE OF MISSOURI)
) **SS**
COUNTY OF ST. LOUIS)

Affidavit of Maurice Brubaker

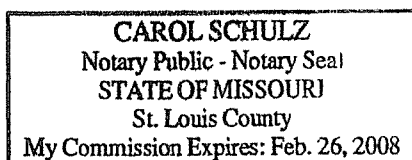
Maurice Brubaker, being first duly sworn, on his oath states:

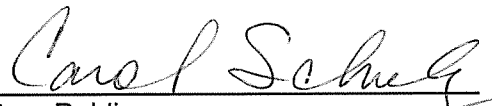
1. My name is Maurice Brubaker. I am a consultant with Brubaker & Associates, Inc., having its principal place of business at 1215 Fern Ridge Parkway, Suite 208, St. Louis, Missouri 63141-2000. We have been retained by the Federal Executive Agencies, the Sedalia Industrial Energy Users' Association and the St. Joe Industrial Group in this proceeding on their behalf.
2. Attached hereto and made a part hereof for all purposes is my direct testimony and schedules which were prepared in written form for introduction into evidence in Missouri Public Service Commission Case No. ER-2005-0436.
3. I hereby swear and affirm that the testimony and schedules are true and correct and that they show the matters and things they purport to show.



Maurice Brubaker

Subscribed and sworn to before this 27th day of October 2005.





Notary Public

My Commission Expires February 26, 2008.

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of the State of Missouri**

In the Matter of the Tariff Filing of Aquila, Inc.,	)	
to Implement a General Rate Increase for	)	
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Direct Testimony of Maurice Brubaker

1 **Q PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

2 A Maurice Brubaker. My business address is 1215 Fern Ridge Parkway, Suite 208,
3 St. Louis, Missouri 63141-2000.

4 **Q WHAT IS YOUR OCCUPATION?**

5 A I am a consultant in the field of public utility regulation and president of Brubaker &
6 Associates, Inc., energy, economic and regulatory consultants.

7 **Q PLEASE DESCRIBE YOUR EDUCATIONAL BACKGROUND AND EXPERIENCE.**

8 A This information is included in Appendix A to my October 14, 2005 testimony on
9 revenue requirement issues.

10 **Q WHAT IS THE SUBJECT OF THIS TESTIMONY?**

11 A My testimony addresses cost of service and rate design issues.

1 **Executive Summary**

2 **Q PLEASE SUMMARIZE YOUR TESTIMONY.**

3 A First, I note that interclass revenue allocation is being considered in Case
4 No. EO-2002-384 and point out that new cost of service studies or new cost of
5 service arguments should not be introduced in this case. Rather, interclass revenue
6 adjustments from the EO-2002-384 case should be first applied to the current
7 revenues in this case before increasing rates further for additional revenue
8 requirements.

9 I explain why an equal percent across-the-board rate increase for any revenue
10 adjustments that is found appropriate in this case is a reasonable approach. It
11 maintains current interclass revenue relationships and is consistent with the spirit of
12 interclass revenue realignments from Case No. EO-2002-384. Departing from an
13 across-the-board increase would be inconsistent with the realignments in the cost of
14 service case. I explain that the across-the-board approach should apply not only to
15 any change in base rates, but also to the implementation of any interim energy
16 charge (IEC).

17 Finally, I discuss how changes should be implemented if there is a desire to
18 track changes in fuel-related costs on a per kWh basis. I point out that if fuel-related
19 costs are tracked on a per kWh basis, the appropriate way to implement rate
20 adjustments is first to determine the revenues of each customer class that currently
21 recover the costs other than fuel-related (i.e., the non-fuel revenues). I explain why, if
22 there is a separation, it would be appropriate to apply any increase in non-fuel
23 revenues as an equal percentage of the existing non-fuel revenues, rather than as an
24 equal percentage of total base revenues because the base revenues include both
25 fuel and non-fuel revenues. If increases in non-fuel revenues were allocated to

1 classes as an equal percent of base rate revenues, the fuel component would be
2 double-weighted and rate relationships would be distorted.

3 **Revenue Allocations**

4 **Q ARE YOU PRESENTING ANY CLASS COST OF SERVICE STUDIES IN THIS**
5 **PROCEEDING?**

6 A No. There is a separate proceeding, Case No. EO-2002-384, in which class cost of
7 service and general rate design issues are being addressed. Accordingly, it is both
8 unnecessary and inappropriate to introduce new cost of service studies or cost of
9 service study arguments in this proceeding.

10 In the cost of service case, Case No. EO-2002-384, the Commission has a
11 variety of proposals before it with respect to the appropriate basis for allocation of
12 costs among customer classes and also some recommendations with respect to the
13 speed of movement from current rates to the rates that would be equal to the results
14 of the cost of service studies.

15 **Q HOW SHOULD THE RESULTS OF THE COST OF SERVICE CASE BE**
16 **INCORPORATED INTO THIS RATE CASE DOCKET?**

17 A Presumably, the Commission will determine some interclass revenue allocation
18 designed to move rates closer to cost of service. It may or may not decide to move
19 rates all the way to cost of service in one step. Regardless of what that determination
20 is, I recommend that it be incorporated as a revenue-neutral shift among customer
21 classes using the permanent (base) revenues at present rates in this proceeding as
22 the starting point.

1 **Q PLEASE ILLUSTRATE.**

2 A Suppose that the Commission were to determine that Class A should face a 6%
3 revenue neutral increase, while Classes B through F should receive various
4 decreases from current rates. These would be the amounts of increases and
5 decreases to apply to those various classes before reflecting the effects of any
6 revenue increase that Aquila L&P and Aquila MPS may receive in this proceeding.

7 **Q HOW SHOULD THE REVENUE INCREASE BE REFLECTED IN CLASS**
8 **REVENUES?**

9 A The revenue increase granted should be applied as an equal percentage increase to
10 the revenues of all customer classes after the interclass revenue shifts have been
11 accomplished.

12 **Q WHY DO YOU RECOMMEND APPLYING THE INCREASE IN THIS FASHION?**

13 A An across-the-board or equal percent increase preserves the rate relationship that
14 exists after the interclass revenue shifts that are derived from consideration of class
15 cost of service studies are incorporated. In the absence of new class cost of service
16 studies, it is appropriate to preserve these interrelationships as there is no evidence
17 that any other relationship would be more appropriate. Accordingly, allocation of any
18 increase that may be awarded in this case on an equal percentage basis will preserve
19 the results of the interclass revenue adjustments that are found appropriate in the
20 cost of service case.

1 **Q WOULD THE SAME APPROACH BE APPROPRIATE IF PART OF THE INCREASE**
2 **IS IN THE FORM OF AN INTERIM ENERGY CHARGE (IEC)?**

3 A Yes. Allocation on any other basis would alter the interclass revenue adjustments
4 found appropriate in the cost of service case. Accordingly, only the equal percent
5 across-the-board approach will preserve these relationships that have been found
6 appropriate after reviewing the cost of service evidence.

7 **Q HAVE YOU PREPARED AN EXAMPLE TO ILLUSTRATE THE APPLICATION OF**
8 **AN EQUAL PERCENT INCREASE?**

9 A Yes. Please see Schedule 1. Page 1 of Schedule 1 is for L&P and page 2 of
10 Schedule 1 is for MPS. In the first column, I show base rate revenues at current
11 rates. For purposes of illustration, I am going to use these revenues as a basis for
12 the allocation of any revenue increase because I do not know what inter-class
13 revenue shifts the Commission may order in Case No. EO-2002-384. After the
14 Commission has decided on the revenue shifts from that case, they should be
15 factored in before applying the revenue increase.

16 **Q PLEASE CONTINUE WITH YOUR EXPLANATION.**

17 A Let's assume that for L&P, base rates are increased by \$3 million and an amount
18 equal to \$1 million is placed in an IEC. The schedule shows the allocation of the
19 base revenue increase and the IEC amount. The IEC amount can be applied as an
20 equal percentage for each customer group, or could be converted into a per kWh
21 surcharge for each class by dividing the dollar amount allocated by class kWh sales.

22 Page 2 of Schedule 1 presents an example for MPS assuming a base
23 revenue increase of \$10 million and an IEC amount of \$5 million.

Separate Allocation of Fuel-Related and Non-Fuel Related Costs

**Q WOULD IT BE POSSIBLE TO SEPARATELY TRACK AND REFLECT INCREASES
IN FUEL AND VARIABLE PURCHASE POWER COSTS?**

A Yes. When the current IEC was developed, the amount of fuel and variable purchased power costs (hereafter referred to as fuel-related) in base rates was specifically identified and stipulated. Accordingly, we know how much fuel-related cost recovery is built into the current tariffs. It would therefore be possible to adjust this fuel-related cost recovery, by rate schedule, to reflect any changes in the amount of fuel-related costs to be included in base rates, as well as any amount that might be associated with a new IEC.

**Q IF CHANGES IN THE FUEL-RELATED COMPONENT ARE SEPARATELY
IDENTIFIED AND REFLECTED IN RATE CHANGES, HOW SHOULD CHANGES IN
THE NON-FUEL COMPONENT BE REFLECTED IN RATES?**

A The appropriate way to reflect in rates these changes in non-fuel costs would be to apportion them as an equal percentage of the non-fuel portion of base revenues after first adjusting for any interclass revenue shifts from Case No. EO-2002-384.

**Q HAVE YOU PREPARED A SCHEDULE TO SHOW THE DERIVATION OF THE
FUEL AND THE NON-FUEL REVENUES BY RATE GROUP?**

A Yes. This is shown on Schedule 2.

1 **Q WHAT IS THE SOURCE OF THE FUEL-RELATED COSTS INCLUDED IN BASE**
2 **RATES?**

3 A The source of the fuel-related costs per kWh included in base rates is Appendix A to
4 the Stipulation and Agreement in Case No. ER-2004-0034, the previous rate case for
5 Aquila, Inc. in which the current IEC was established. (This is provided in Schedule 2
6 of Mr. Featherstone's testimony in this case.)

7 **Q PLEASE EXPLAIN HOW THE FUEL-RELATED AND NON-FUEL REVENUES ARE**
8 **DEVELOPED.**

9 A The fuel revenues are developed by multiplying the class energy sales in column 2 of
10 Schedule 2 times the amount per kWh included in permanent rates. The non-fuel
11 revenue, shown in column 4, is derived by subtracting the fuel-related revenue from
12 the total permanent base rate revenue shown in column 1.

13 **Q IS THIS DISTINCTION BETWEEN FUEL-RELATED AND NON-FUEL REVENUES**
14 **IMPORTANT?**

15 A Yes, it is important if there is a desire to reflect the impact of change in fuel-related
16 cost recovery on a per kWh basis.

17 **Q PLEASE EXPLAIN.**

18 A If fuel-related costs are to be passed through on a kWh basis, then the tracking of
19 changes in non-fuel costs should be related to the level of non-fuel revenue in each
20 class. In other words, if increases in fuel cost are to be reflected in customer rates by
21 increasing the amount per kWh, then any increases in the level of non-fuel costs
22 should be allocated as a uniform percentage applied to the non-fuel revenues in each

1 customer class. Since total revenues include both fuel-related and non-fuel
2 revenues, allocating increases in non-fuel costs on total revenues would distort rate
3 relationships.

4 **Q CAN YOU ILLUSTRATE?**

5 A Please refer to columns 5 through 7 on Schedule 2. Focusing first on page 1, which
6 pertains to L&P Electric, note that the residential class accounts for 44% of the
7 non-fuel revenues, but only 39% of the fuel-related revenues. In contrast, the large
8 power class accounts for 26% of non-fuel revenues but 33% of the fuel-related.

9 The differences are even larger in the case of MPS as shown on page 2 of
10 Schedule 2. The MPS residential class constitutes 56% of non-fuel revenues but only
11 46% of the fuel-related revenues. The large power class represents 13% of non-fuel
12 revenues but 23% of the fuel-related revenues.

13 The difference in impact between allocating increases in non-fuel costs on
14 current non-fuel revenues as compared to total permanent revenues is appreciated
15 by comparing columns 5 and 7. For the MPS large power class, allocation of
16 increases in non-fuel costs on total revenues would assign to them 16% of the total,
17 whereas they are responsible only for 13% of the non-fuel revenues. Therefore, if the
18 above average proportion of fuel-related cost recovery associated with the large
19 power class is to be recognized by assigning increases in fuel cost on a per kWh
20 basis, it is imperative that the approach be applied consistently and changes in
21 non-fuel costs be applied on the basis of existing non-fuel revenues and not on the
22 total revenues which include both fuel and non-fuel revenues.

1 **Q HAVE YOU PREPARED AN ILLUSTRATION OF THIS APPROACH?**

2 A Yes. This is shown on Schedule 3. Column 1 shows the allocation of additional fuel-
3 related costs that are to be included in base rates. The allocation is on the basis of
4 current responsibility for fuel-related costs, which is equivalent to a per kWh
5 allocation. Column 2 shows the allocation of additional non-fuel costs in base rates
6 and is accomplished by increasing the existing non-fuel revenues of each class by an
7 equal percent. Column 3 shows new base rates, which are equal to current base
8 rates plus the two components of the increase shown in columns 1 and 2. Column 4
9 shows the allocation of an amount of fuel in an IEC allocated based on kWh sales.
10 Finally, column 5 shows the sum of the new base rates and the IEC.

11 **Q DOES THIS CONCLUDE YOUR DIRECT TESTIMONY ON COST OF SERVICE**
12 **AND RATE DESIGN?**

13 A Yes, it does.

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AQUILA NETWORKS - L&P

Illustration of an Across-the-Board Allocation of a Revenue Increase

Line	Rate Group	Rate Revenue from Base Rates* (\$000) (1)	Increase in Base Rates (\$000) (2)	New Base Rates (\$000) (3)	Percent Increase in Base Rates (4)	Allocation of New IEC (\$000) (5)	IEC as a Percent of New Base Rates (6)	New Base Rates Plus IEC (\$000) (7)
1	Residential	\$42,938.5	\$1,293.8	\$44,232.3	3.013%	\$431.3	0.975%	\$44,663.5
2	Small General Service	\$7,797.1	\$234.9	\$8,032.0	3.013%	\$78.3	0.975%	\$8,110.3
3	Large General Service	\$19,165.8	\$577.5	\$19,743.3	3.013%	\$192.5	0.975%	\$19,935.8
4	Large Power	\$27,374.3	\$824.8	\$28,199.1	3.013%	\$274.9	0.975%	\$28,474.0
5	Lighting	\$2,288.6	\$69.0	\$2,357.6	3.013%	\$23.0	0.975%	\$2,380.6
6	Total	\$99,564.3	\$3,000.0	\$102,564.3	3.013%	\$1,000.0	0.975%	\$103,564.3

*Before allocating any increase, there should first be an adjustment for inter-class revenue shifts from Case No. EO-2002-384

AQUILA NETWORKS - MPS

Illustration of an Across-the-Board Allocation of a Revenue Increase

Line	Rate Group	Rate Revenue from Base Rates* (\$000) (1)	Increase in Base Rates (\$000) (2)	New Base Rates (\$000) (3)	Percent Increase in Base Rates (4)	Allocation of New IEC (\$000) (5)	IEC as a Percent of New Base Rates (6)	New Base Rates Plus IEC (\$000) (7)
1	Residential	\$184,480.3	\$5,369.3	\$189,849.6	2.910%	\$2,684.6	1.414%	\$192,534.2
2	Small General Service	\$53,730.1	\$1,563.8	\$55,293.9	2.910%	\$781.9	1.414%	\$56,075.8
3	Large General Service	\$44,644.5	\$1,299.4	\$45,943.9	2.910%	\$649.7	1.414%	\$46,593.6
4	Large Power	\$54,683.2	\$1,591.5	\$56,274.7	2.910%	\$795.8	1.414%	\$57,070.5
5	Special	\$519.8	\$15.1	\$535.0	2.910%	\$7.6	1.414%	\$542.5
6	Lighting	\$5,526.9	\$160.9	\$5,687.8	2.910%	\$80.4	1.414%	\$5,768.2
7	Total	\$343,584.7	\$10,000.0	\$353,584.7	2.910%	\$5,000.0	1.414%	\$358,584.7

*Before allocating any increase, there should first be an adjustment for inter-class revenue shifts from Case No. EO-2002-384

AQUILA NETWORKS - L&P

Determination of Fuel-Related and Non-Fuel Revenue by Rate Group at Current Base Rates

Line	Rate Group	Total Rate Revenue from Base Rates (\$000)	MWh Sales (2)	Fuel-Related Revenue Included in Base Rates* (\$000)	Non-Fuel Revenue (\$000)	Percent of Revenue by Rate Group		
		(1)		(3)	(4)	Total Base (5)	Fuel- Related (6)	Non-Fuel (7)
1	Residential	\$42,938.5	743,594	\$9,399.8	\$33,538.7	43%	39%	44%
2	Small General Service	\$7,797.1	105,003	\$1,327.3	\$6,469.7	8%	6%	9%
3	Large General Service	\$19,165.8	396,222	\$5,008.6	\$14,157.2	19%	21%	19%
4	Large Power	\$27,374.3	629,019	\$7,951.4	\$19,422.8	27%	33%	26%
6	Lighting	\$2,288.6	21,348	\$269.9	\$2,018.8	2%	1%	3%
7	Total Sales	\$99,564.3	1,895,186	\$23,957.0	\$75,607.2	100%	100%	100%

* MWh Sales multiplied by \$12.641/MWh; Aquila Networks, Case No. ER-2004-0034, "Stipulation and Agreement", Appendix A

AQUILA NETWORKS - MPS

Determination of Fuel-Related and Non-Fuel Revenue by Rate Group at Current Base Rates

<u>Line</u>	<u>Rate Group</u>	Total Rate Revenue from Base Rates (\$000)	MWh Sales	Fuel-Related Revenue Included in Base Rates* (\$000)	Non-Fuel Revenue (\$000)	<u>Percent of Revenue by Rate Group</u>		
		(1)		(3)	(4)	<u>Total Base</u> (5)	<u>Fuel- Related</u> (6)	<u>Non-Fuel</u> (7)
1	Residential	\$184,480.3	2,587,882	\$43,098.6	\$141,381.7	54%	46%	56%
2	Small General Service	\$53,730.1	811,404	\$13,513.1	\$40,216.9	16%	15%	16%
3	Large General Service	\$44,644.5	849,188	\$14,142.4	\$30,502.1	13%	15%	12%
4	Large Power	\$54,683.2	1,285,996	\$21,417.0	\$33,266.2	16%	23%	13%
5	Special	\$519.8	11,777	\$196.1	\$323.7	0%	0%	0%
6	Lighting	\$5,526.9	43,914	\$731.4	\$4,795.5	2%	1%	2%
7	Total Sales	\$343,584.7	5,590,160	\$93,098.5	\$250,486.2	100%	100%	100%

* MWh Sales multiplied by \$16.654/MWh; Aquila Networks, Case No. ER-2004-0034, "Stipulation and Agreement", Appendix A

AQUILA NETWORKS - L&P

Illustration of Fuel / Non-Fuel Allocation of Changes in Revenue Requirement

Line	Rate Group	Base Revenues from Current Base Rates (\$000) (1)	Allocation of Additional Fuel-Related Costs in Base Rates (\$000) ¹ (2)	Allocation of Additional Non-Fuel Costs in Base Rates (\$000) ² (3)	New Base Rates (\$000) (4)	Allocation of IEC Amount (\$000) ¹ (5)	New Base Rates plus IEC (\$000) (6)
1	Residential	\$42,938.5	\$588.5	\$665.4	\$44,192.4	\$392.4	\$44,584.7
2	Small General Service	\$7,797.1	\$83.1	\$128.4	\$8,008.5	\$55.4	\$8,064.0
3	Large General Service	\$19,165.8	\$313.6	\$280.9	\$19,760.3	\$209.1	\$19,969.4
4	Large Power	\$27,374.3	\$497.9	\$385.3	\$28,257.5	\$331.9	\$28,589.4
5	Lighting	\$2,288.6	\$16.9	\$40.1	\$2,345.6	\$11.3	\$2,356.8
7	Total	\$99,564.3	\$1,500.0	\$1,500.0	\$102,564.3	\$1,000.0	\$103,564.3

¹ Allocated on Column (6) from Schedule 2, Page 1

² Allocated on Column (7) from Schedule 2, Page 1

AQUILA NETWORKS - MPS

Illustration of Fuel / Non-Fuel Allocation of Changes in Revenue Requirement

<u>Line</u>	<u>Rate Group</u>	Base Revenues from Current Base Rates <u>(\$000)</u> (1)	Allocation of Additional Fuel-Related Costs in Base Rates <u>(\$000)</u> ¹ (2)	Allocation of Additional Non-Fuel Costs in Base Rates <u>(\$000)</u> ² (3)	New Base Rates <u>(\$000)</u> (4)	Allocation of IEC Amount <u>(\$000)</u> ¹ (5)	New Base Rates plus IEC <u>(\$000)</u> (6)
1	Residential	\$184,480.3	\$2,777.6	\$2,257.7	\$189,515.6	\$2,314.7	\$191,830.3
2	Small General Service	\$53,730.1	\$870.9	\$642.2	\$55,243.2	\$725.7	\$55,968.9
3	Large General Service	\$44,644.5	\$911.4	\$487.1	\$46,043.0	\$759.5	\$46,802.6
4	Large Power	\$54,683.2	\$1,380.3	\$531.2	\$56,594.7	\$1,150.2	\$57,744.9
5	Special	\$519.8	\$12.6	\$5.2	\$537.6	\$10.5	\$548.2
6	Lighting	\$5,526.9	\$47.1	\$76.6	\$5,650.6	\$39.3	\$5,689.9
7	Total	\$343,584.7	\$6,000.0	\$4,000.0	\$353,584.7	\$5,000.0	\$358,584.7

¹ Allocated on Column (6) from Schedule 2, Page 2

² Allocated on Column (7) from Schedule 2, Page 2