1	STATE OF MISSOURI
2	PUBLIC SERVICE COMMISSION
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6	TRANSCRIPT OF PROCEEDINGS
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8	Local Public Hearing
9	September 17, 2008
10	St. Louis County Library, St. Louis, Missouri
11	Volume 9
12	
13	In the Matter of Union Electric )
14	Company d/b/a AmerenUE's Tariffs ) Case No. ER-2008-0318
15	To Increase Its Annual Revenues )
16	For Electric Service )
17	
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19	
20	COMMISSIONERS PRESENT:
21	Morris L. Woodruff, Deputy Chief Regulatory Law Judge
22	Commissioner Robert Clayton
23	Commissioner Connie Murray
24	Commissioner Kevin Gunn
25	Commissioner Jeff Davis

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23	Gregg Ochoa, Public Information Coordinator
24	Public Service Commission

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- 2 COMMISSIONER WOODRUFF: All right.
- 3 Good afternoon, everyone. Welcome to the local public
- 4 hearing this afternoon. This is Case No. ER-2008-03138,
- 5 which is concerning Ameren UE's request for a rate increase.
- 6 Let me begin by introducing the Commissioners
- 7 who are with us today. On the left here is Commissioner
- 8 Connie Murray. To her left, is Commissioner Robert Clayton.
- 9 On my right is Commissioner Kevin Gunn.
- 10 And to start things out, I'll ask them if they
- 11 have any comments they'd like to make. Commissioner Murray?
- 12 COMMISSIONER MURRAY: Just welcome.
- 13 Happy to see the turnout. Thank you for being here.
- 14 COMMISSIONER WOODRUFF: Mr. Clayton?
- 15 COMMISSIONER CLAYTON: I don't think I
- 16 have any opening comment. Thanks.
- 17 COMMISSIONER WOODRUFF: Commissioner
- 18 Gunn?
- 19 COMMISSIONER GUNN: Nothing, just
- 20 welcome. I look forward to hearing from you.
- 21 COMMISSIONER WOODRUFF: All right.
- 22 Thank you. Then at this time, I'll ask the attorneys for
- 23 the parties if they'd please make entry of appearance,
- 24 beginning with Ameren.
- 25 MS. TATRO: Wendy Tatro, 1901 Chouteau

- 1 Avenue, St. Louis, Missouri on behalf of Ameren UE.
- 2 COMMISSIONER WOODRUFF: Thank you. Now
- 3 for Public Counsel.
- 4 MR. MILLS: For the Public Counsel and
- 5 the public, my name is Lewis Mills. My address is Post
- 6 Office Box 2230, Jefferson City, Missouri 65102.
- 7 COMMISSIONER WOODRUFF: Thank you. And
- 8 for the staff and Commission?
- 9 MR. DOTTHEIM: Steven Dottheim, Post
- 10 Office Box 360, Jefferson City, Missouri 65102, here on
- 11 behalf of the staff of the Missouri Public Service
- 12 Commission.
- COMMISSIONER WOODRUFF: Thank you, sir.
- 14 Are there any other attorneys for any other parties here? I
- 15 don't see anyone.
- 16 And as you've noticed, this is being web-cast,
- 17 and the Commission staff attorney is sitting from Jefferson
- 18 City, and you can ask -- they can hear us and so forth. But
- 19 I've noticed there is a slight delay. So please be aware of
- 20 that, and accept our apologies for that.
- 21 Also you'll see we have a court reporter here
- 22 today who's making -- will be making a transcript of the
- 23 testimony that we hear today. The two commissioners who are
- 24 not here will be able to review the testimony once it's
- 25 transcribed, and so everyone will have a chance to hear what

- 1 you have to say.
- 2 As I said, we're here to listen to what you
- 3 have to say, and I'll go down the list of witnesses who have
- 4 signed up in the order that they've signed up. After we get
- 5 to the bottom of the list, if there's anyone else who wants
- 6 to testify, just raise your hand, and we'll recognize you as
- 7 well.
- 8 When you come up, if you just come up to the
- 9 microphone stand up there, and I'll swear you in as the
- 10 witness, and hear your testimony.
- 11 So let's go ahead and get started. The first
- 12 name on the list is Mike Walter.
- 13 COMMISSIONER WOODRUFF: Good afternoon.
- MR. WALTER: Good afternoon.
- 15 COMMISSIONER WOODRUFF: Please raise
- 16 your right hand.
- 17 (Thereupon, Witness Walter was sworn on
- 18 his oath by Commissioner Woodruff, and proceeded
- Thank you. And if you'll tell us your name,
- 21 and spell your last name for us.
- MR. WALTER: My name is Mike Walter.
- W-A-L-T-E-R.
- 24 COMMISSIONER WOODRUFF: And what's your
- 25 address?

- 1 MR. WALTER: My home address is 3061
- 2 Arrowhead Point Drive, 63129, St. Louis, Missouri.
- 3 COMMISSIONER WOODRUFF: Thank you very
- 4 much. What would you like to tell us?
- 5 MR. WALTER: First of all, I'd like to
- 6 introduce myself. I am the business manager of
- 7 International Brotherhood of Electrical Workers, Local 1439.
- 8 I represent about 800 workers on the Ameren property, most
- 9 of which are all outside physical workers. As most people
- 10 identify with, it's your lineman, substation repairman, et
- 11 cetera, et cetera.
- 12 I am also a shareholder and a customer, as
- 13 well as a great majority of my members are shareholders and
- 14 customers as well. So we -- we have two sides to why we're
- 15 here speaking on behalf of the local union.
- 16 Just a little history. I have been with the
- 17 IBEW for 30 years. I've been active in the union in that
- 18 office for 14 years, and so have had the opportunity to, I
- 19 think, get a little more involved with what we see as the
- 20 industry. Ameren is part of the industry, the electric
- 21 utility industry. So there's some trends that have gone on
- 22 that as local unions we think they really need to be
- 23 addressed. Sometimes in this truer process, I don't know if
- 24 it's all recognized, but I want to at least say some of the
- 25 things that we -- that we think are important.

- 1 So we've definitely seen a -- the decrease in
- 2 staffing levels throughout this entire country, and Ameren
- 3 is no different than that. Some of which are justified, but
- 4 at some point in time, those levels become too low. And as
- 5 an industry, the training to -- to keep up with the
- 6 reduction in the work force, to keep up with attrition,
- 7 these things are -- all have become a very, very significant
- 8 problem.
- 9 Today to keep up with the attrition on
- 10 Ameren's property is very difficult and is very costly.
- 11 Now, that's just to keep up with attrition, and I do believe
- 12 that the entire utility industry has to go beyond that
- 13 point. As the company is -- has introduced their proposal,
- 14 I guess it's somewhat my understanding that -- that future
- 15 costs maybe are not considered as -- maybe not considered at
- 16 all. But in our opinion, that -- that isn't necessarily
- 17 fair.
- 18 It's not going to do anything, whether it's
- 19 the Public Service Commission in Missouri or anywhere else.
- 20 It's not going to do anything for the utility industry if we
- 21 can't forecast the need to increase those additional costs
- 22 of training and improving staffing levels. This isn't --
- 23 this isn't a normal business, as far as I'm concerned.
- 24 There's a lot of highly qualified people. It requires a lot
- 25 of training, and for the most part, a lot of jobs are very

- 1 hazardous.
- 2 As well, and certainly as someone mentioned
- 3 earlier, the cost is one thing, but reliability is something
- 4 else, and we firmly believe that -- that properly staffed,
- 5 qualified, certified, trained internal work force is
- 6 probably the best thing for the customers of Ameren UE.
- 7 The -- if an argument is made that we out
- 8 source this so we don't have quite the expenses of an
- 9 internal work force, at the end of the day, somebody is
- 10 paying for equipment for contractors, training and things of
- 11 those nature and, although we're not expecting a company
- 12 with Ameren -- like Ameren to staff to meet all the peaks
- 13 and valleys, there is a sustained normal work that -- that
- 14 is there, and it's always going to be there. And the
- 15 utility cannot survive without workers. It's just not going
- 16 to happen. It'll never go away.
- 17 So as that goes, I really think there needs to
- 18 be some -- some serious consideration for what is needed to
- 19 prepare for the future and to maintain the reliability and
- 20 the satisfaction of these customers.
- 21 I don't think that it can be argued that the
- 22 customers -- and there are studies out there that show
- 23 Ameren's rates are some of the lowest in the country. That
- 24 didn't come without a cost. The Public Service Commission
- 25 as well as Ameren has done a remarkable job to keep those

- 1 costs down, but again there's a limit to how far we can go
- 2 as far as the IBEW Local 1439 is concerned.
- I think probably one of the best things that
- 4 happened to the customers in the state of Missouri is not to
- 5 deregulate. I think the regulated system has proven to be
- 6 very successful, and that's why we have these hearings and
- 7 -- and we're very supportive of that.
- 8 We also -- and it was mentioned earlier, that
- 9 there's, I guess, some compensation that was stated as
- 10 bonuses, we sometimes refer to them as lump sums, that are
- 11 not -- are at least at the onset here, are not to be
- 12 included in their costs that they've incurred.
- 13 Some of these things I don't think are fair
- 14 either, and the reason I say -- state that is in some cases,
- 15 these lump sums are, or if you want to refer -- we call them
- 16 lump sums, bonuses, they come as a negotiated item. And the
- 17 company negotiates with the unions, and in some cases
- 18 instead of wage increases, the settlement is for lump sum
- 19 bonuses or possibly some type of incentive.
- 20 So speaking on the side of the bargaining unit
- 21 employees, I don't think that's fair either. That needs to
- 22 be included in -- in their total costs. Again, workers are
- 23 just like everybody else. They -- they work to be
- 24 compensated, and that needs to be included.
- 25 Just in closing, I'd like to state that Local

- 1 1439 IBEW is in support of the rate increase, but do believe
- 2 -- and without a doubt, we see the increased cost of the
- 3 material, the operations, just cost of doing business.
- 4 Everybody in this room is seeing the pinch. You can see the
- 5 increase in your fuel and everything else. It's no
- 6 different with the utility business, and we -- we recognize
- 7 that.
- 8 But with that, we do believe that that
- 9 consideration for their future investment and their internal
- 10 work force as well as which goes along with their training
- 11 and everything else, it's in the best interest of everybody
- 12 that, in our opinion, that some of that be included in -- in
- 13 their request for a rate increase.
- 14 I'd be glad to answer any questions you may
- 15 have. I tried to keep that as brief as possible. I hope I
- 16 got to the point.
- 17 COMMISSIONER WOODRUFF: Thank you. Any
- 18 of the Commissioners have any questions for Mr. Walter?
- 19 COMMISSIONER MURRAY: Mr. Walter, are
- 20 you saying that the current training levels are inadequate?
- MR. WALTER: The training levels -- the
- 22 training programs are good. We -- we do -- the Company and
- 23 Union have very good training programs, but there's a limit
- 24 to -- to how much train- -- how many people you can train.
- 25 Quite possibly, training programs need to be increased. The

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1 number of people that you can get in and trained, facilities
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- 2 for training, trainers, this is -- you know, it's just an
- 3 increased cost, and it's something that we're falling behind
- 4 on, in our opinion. It needs to be increased, and that's --
- 5 that's going to come at a cost that needs to be, I think,
- 6 considered in their -- in the future of their investment in
- 7 their own company.
- 8 COMMISSIONER MURRAY: Is that at any
- 9 particular level, any particular job area?
- 10 MR. WALTER: No. No, we believe it's
- 11 across the board.
- 12 COMMISSIONER MURRAY: Thank you.
- MR. WALTER: Thank you very much.
- 14 Anything else?
- 15 COMMISSIONER CLAYTON: I'm not sure if
- 16 the folks in Jeff City can hear us. Should we speak into
- 17 the mike? Is that helpful?
- 18 Still can't hear us. You can hear us?
- MR. DOTTHEIM: Yes, we can hear you.
- 20 COMMISSIONER CLAYTON: Mr. Walter,
- 21 thank you very much for coming today. I first wanted to ask
- 22 you how long have you been business manager of Local 1439?
- MR. WALTER: Business manager one year
- 24 last month.
- 25 COMMISSIONER CLAYTON: Okay. And how

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1 long have you been in say a leadership position assoc- -- at
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- 2 1439?
- 3 MR. WALTER: Well, I've been a business
- 4 representative since December of 1995. Prior to that,
- 5 several other leadership positions that -- lower level shop
- 6 steward, things of that nature.
- 7 COMMISSIONER CLAYTON: Okay.
- 8 MR. WALTER: But in the office since
- 9 '95.
- 10 COMMISSIONER CLAYTON: So have you been
- in a position say over the last ten years to be familiar
- 12 with all aspects of Local 1439 and its relationship with
- 13 Ameren?
- MR. WALTER: Yes.
- 15 COMMISSIONER CLAYTON: Okay. You
- 16 started off talking about who was a member of your local,
- 17 and I got confused. Are your members all employees of
- 18 Ameren, or do you also have external contractors that are
- 19 also members?
- 20 MR. WALTER: We do not represent any
- 21 external contractors on Ameren's property. We have a total
- of 950 members, 100 or so of which work are under other
- 23 utilities, and approximately 800 which work for Ameren.
- 24 COMMISSIONER CLAYTON: Okay.
- 25 MR. WALTER: No outside contractors, no

- 1 tree trimmers.
- 2 COMMISSIONER CLAYTON: Okay. Now --
- 3 okay. I was going to ask you if you had any tree trimmers,
- 4 and that's not the case?
- 5 MR. WALTER: No.
- 6 COMMISSIONER CLAYTON: Now, I think
- 7 there's a Local 1 IBEW that also operates in the
- 8 metropolitan area; is that correct?
- 9 MR. WALTER: Correct. And they are
- 10 typically inside wire men type classifications.
- 11 COMMISSIONER CLAYTON: Inside wire men.
- 12 Are they also employees of Ameren?
- MR. WALTER: No.
- 14 COMMISSIONER CLAYTON: Those would be
- 15 external contractors or something like that?
- 16 MR. WALTER: Yeah, your -- your inside
- 17 wiring for your residential wiring or commercial, strip
- 18 malls, hospitals, construction type buildings. That's where
- 19 your inside wire men, or Local 1 contractors, are, you'll
- 20 typically see them.
- 21 The other local union on Ameren's property who
- 22 -- who represent a significant number is IBEW Local 2. They
- 23 represent linemen and tree trimmers.
- 24 COMMISSIONER CLAYTON: Okay. Okay. So
- 25 your members are employees of Ameren, and they are made up

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1 of linemen and repairmen. Any other classifications?
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- 2 MR. WALTER: Yeah, everything from a
- 3 stores keeper, janitors, substation repairmen, --
- 4 COMMISSIONER CLAYTON: Okay.
- 5 MR. WALTER: -- electrical mechanics,
- 6 stores employees, fleet services, relay technicians,
- 7 distribution technicians.
- 8 COMMISSIONER CLAYTON: Okay.
- 9 MR. WALTER: The whole gamut.
- 10 COMMISSIONER CLAYTON: You've been in a
- 11 leadership position, I think you said, for at least the last
- 12 ten years, maybe more. Were you associated with the union,
- 13 I guess, during the reliability outages or concerns that
- 14 came up say two or three years ago?
- MR. WALTER: I was in the office, yes.
- 16 COMMISSIONER CLAYTON: Okay. And what
- 17 -- what have you seen in terms of staffing and training
- 18 since that time? Have you seen any changes in -- in repair
- 19 and inspection on infrastructure? Have you seen any changes
- 20 in -- in how the linemen do their business out in the field
- 21 since that time?
- MR. WALTER: Difficult question to ask
- 23 -- answer really. There have been changes. Yes, there have
- 24 been changes. As even in the aspect of safety, there has
- $\,$  25  $\,$  been a -- I guess a significant amount of overtime that

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1 people work. That's a difficult question to answer. I'm
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- 2 having some difficulty figuring that out.
- 3 COMMISSIONER CLAYTON: Okay.
- 4 MR. WALTER: But --
- 5 COMMISSIONER CLAYTON: You've seen some
- 6 safety enhancements? I think you suggested that.
- 7 MR. WALTER: Sure.
- 8 COMMISSIONER CLAYTON: I think you also
- 9 suggested maybe some moderate changes. Have you seen an
- 10 increase or decrease in the number of members working for
- 11 Ameren since 2004 or '5?
- 12 MR. WALTER: I'm going to say it's
- 13 probably about -- maintained about the same.
- 14 COMMISSIONER CLAYTON: It's about the
- 15 same. So you don't have additional employees out on the
- 16 job?
- 17 MR. WALTER: Probably not.
- 18 COMMISSIONER CLAYTON: Okay. Does the
- 19 Local believe that more staffing or increased numbers are
- 20 needed out in the field?
- MR. WALTER: Yes, we do.
- 22 COMMISSIONER CLAYTON: Do you think
- 23 that would play a direct role in terms of improving
- 24 reliability?
- 25 MR. WALTER: Presently there is a lot

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1 of contractors IBEW Local 2 who are on the property who --
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- 2 who respond to outages, just like we're having right now.
- 3 There is, I think, a significant difference in
- 4 the -- the quality of response to the customer or concern to
- 5 the customer when you have an internal work force versus an
- 6 outside contractor, whether it be an IBEW contractor who are
- 7 fully trained.
- 8 When an IBEW Local 1439 member goes out on a
- 9 job, that customer I believe is -- they have much more
- 10 concern for the customer. There's an investment and a
- 11 reason to be -- create some satisfaction. So it's hard to
- 12 -- hard maybe for sometimes a customer to understand they
- 13 have a lineman comes out there or whatever, the internal
- 14 work force is much more concerned about the satisfaction of
- 15 -- of those customers. And that's -- that's obviously an
- 16 opinion of ours, but we do believe that that is -- that
- 17 there is a value there, and as well as having, we believe, a
- 18 little more immediate response to the needs of the company.
- 19 You've got that work force, and you have
- 20 control over the work force.
- 21 COMMISSIONER CLAYTON: Okay. Aside
- 22 from storms where you have an increase in the number of
- 23 people who are out there working, maybe they bring in crews
- 24 from other utilities, bring in folks from out of town,
- 25 aside from storms, just day-to-day reliability, day-to-day

- 1 service, do you believe that there are sufficient linemen,
- 2 sufficient experts out there ensuring that Ameren is
- 3 providing the most reliable service possible?
- 4 MR. WALTER: We believe those numbers
- 5 need to be increased.
- 6 COMMISSIONER CLAYTON: Okay.
- 7 MR. WALTER: For various reasons. Just
- 8 for example, the average age of our bargaining unit is -- is
- 9 right about 49, 50 years old. You can say that right now
- 10 that staffing may be pretty close to where it needs to be,
- 11 but as -- as many of the consultants out there and studies
- 12 show, as the baby boomers start to increase, we're not going
- 13 to keep up with that, that level. It's just -- it's just so
- 14 hard to imagine that we could train people at the rate that
- 15 we're training now to keep up with it.
- 16 It's just a -- it's a concern that needs to be
- 17 addressed I believe.
- 18 COMMISSIONER CLAYTON: Do you believe
- 19 that Ameren's reliability has improved over the last two
- 20 years, three years, or do you know?
- 21 MR. WALTER: I don't know if I can
- 22 speak to that at all.
- 23 COMMISSIONER CLAYTON: Okay. Aside
- 24 from staffing issues, do you believe Ameren is doing
- 25 everything possible to improve reliability for its system,

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1 both storm-related reliability as well as non-storm-related
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- 2 reliability?
- 3 MR. WALTER: Sure.
- 4 COMMISSIONER CLAYTON: Okay. Thank you
- 5 very much for coming today.
- 6 MR. WALTER: Okay. Thank you.
- 7 Anything else?
- 8 COMMISSIONER WOODRUFF: Go ahead,
- 9 Commissioner Gunn.
- 10 COMMISSIONER GUNN: Most of my
- 11 questions have been answered already. I just have a quick
- 12 question about the lump sum payments that you're talking
- 13 about. So you're in favor of including that in rates for
- 14 the negotiated payments for your -- for your membership.
- Would you feel the same about management
- 16 payments? Do you think they ought to be classified as the
- 17 same, or should we --
- 18 MR. WALTER: I don't think it's fair to
- 19 answer that question, because I don't really know how that
- 20 structure is put together, how that compensation package is,
- 21 you know. I can only really speak to the bargaining unit.
- 22 COMMISSIONER GUNN: Okay. But you're
- 23 in favor of it for the bargaining unit --
- MR. WALTER: Sure.
- 25 COMMISSIONER GUNN: -- for the stuff

1 that's negotiated? Great. Thanks. I don't have anything

- 2 else. Thanks for coming out.
- 3 MR. WALTER: Thank you.
- 4 COMMISSIONER WOODRUFF: Any questions
- 5 from the attorneys for the parties? Ameren?
- 6 MR. MILLS: No questions.
- 7 MS. TATRO: No questions.
- 8 COMMISSIONER WOODRUFF: Anything from
- 9 the staff?
- MR. DOTTHEIM: No questions.
- 11 COMMISSIONER WOODRUFF: Thank you.
- 12 Thank you, Mr. Walter.
- The next name on the list is a W. P., and then
- 14 a name I can't decipher. Is there a W. P. here?
- 15 MR. W. P.: It may be me, Mr. Chairman.
- 16 I didn't plan to testify. I misunderstood the purpose of
- 17 the sign-up sheet.
- 18 COMMISSIONER WOODRUFF: Okay. Well,
- 19 you're welcome to testify while you're here.
- MR. W. P.: I really have nothing too
- 21 significant.
- 22 COMMISSIONER WOODRUFF: Well, thank you
- 23 for coming.
- 24 The next name on the list then is Virginia
- 25 Harris.

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1 MS. HARRIS: Hello.
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- 2 COMMISSIONER WOODRUFF: Hello. If you
- 3 would please raise your right hand, I'll swear you in.
- 4 (Thereupon, Witness Harris was sworn on
- 5 her oath by Commissioner Woodruff, and testified
- 6 as follows:)
- 7 Thank you. Can you tell us your name, please.
- 8 MS. HARRIS: Virginia Harris.
- 9 COMMISSIONER WOODRUFF: And your
- 10 address?
- 11 MS. HARRIS: 5560 Oak Haven Lane, Creve
- 12 Coeur.
- 13 COMMISSIONER WOODRUFF: All right.
- 14 Thank you. What would you like to tell us?
- 15 MS. HARRIS: Well, in light of the fact
- 16 that Ameren has requested \$46.9 million what they would like
- 17 to include in the rate base, which is to be allocated to the
- 18 cost of a new nuclear power plant called Calloway 2, I would
- 19 like to make a statement about the construction --
- 20 construction work in progress that they are attempting to
- 21 achieve with this request.
- 22 On November 2, 1976, Missouri voters approved
- 23 by a 2 to 1 majority a law that banned charging electric
- 24 rate payers for construction work in progress. Now Ameren
- 25 UE lobbyists are pressing the Missouri General Assembly to

- 1 overturn this voter-enacted consumer protection provision.
- 2 Driving this current push to allow, I'll call
- 3 it CWIP, construction work in progress, is Ameren's desire
- 4 to build a second nuclear power reactor and their inability
- 5 to lure private investors to take the risk of mistakes,
- 6 possible delays or strikes or material -- material or labor
- 7 shortages, even while asking for the guaranteed opportunity
- 8 to earn a given profit margin of I believe 10 percent or so.
- 9 The 1976 ballot initiative amended Missouri
- 10 law to ensure that electric rate payers were not billed for
- 11 charges based on the cost of construction work in progress
- 12 of a new or existing power plant until the plant was fully
- 13 operational and used for service. This initiative
- 14 overturned the Missouri Public Service Commission's decision
- in this 1975 to allow construction work in progress.
- 16 Utilities have historically sold stocks and
- 17 bonds to private investors to pay for the construction of
- 18 new power plants, and the finance charges for the use of
- 19 this money were paid after the plant was producing
- 20 electricity. The PSC decision would have had rate payers
- 21 pay the finance charges and get nothing in return for this
- 22 amount added to the monthly bill.
- 23 The American Public Power Association stated
- 24 at the time CWIP abandons the traditional practice that the
- 25 capital market furnish capital for the construction of new

- 1 plants. Instead, the Commission desires consumers to supply
- 2 money for the growth of the private business, and the
- 3 consumer receives no financial return for a company's use of
- 4 its capital.
- 5 The proposal removes incentives for utility
- 6 management to curb costs. If a utility if guaranteed
- 7 revenues for all costs incurred during construction, for
- 8 example, equipment, property, engineering studies, some
- 9 incentive -- then some incentive is removed for utility
- 10 management to operate efficiently and be conscious of costs
- 11 because the consumer is supplying the capital and the risks
- 12 to management and to the investors diminish.
- So we say that allowing CWIP, which I
- 14 understand that the -- that your Public Council I believe or
- 15 the Commission of the -- and the staff of the PSC has
- 16 recommended not be allowed, but I would like to address the
- 17 Commissioners in this case to go along with the staff's
- 18 recommendation and not allow CWIP, those CWIP cost of \$46.9
- 19 million into this rate base.
- We would say that doing so, allowing such
- 21 costs, would be unfair. CWIP would allow electric utilities
- 22 to charge current customers for future projects that are not
- 23 yet providing new service. We say it's unnecessary. The
- 24 Calloway 1 nuclear plant was built by Union Electric,
- 25 financed and audited before the large cost was phased in for

- 1 the rate payers.
- 2 Customers then experienced no significant cost
- 3 increases for two decades, while Union Electric profited
- 4 considerably, at times even setting earnings records,
- 5 without the assistance of CWIP or any other rate payer
- 6 bailout.
- We say that to approve such costs would be
- 8 irresponsible because CWIP would force rate payers to pay
- 9 for projects before they are audited. When Calloway 1 was
- 10 completed and thoroughly audited by the PSC, hundreds of
- 11 millions of dollars were disallowed by the PSC as unprove
- 12 cost overruns.
- 13 If Ameren UE knows that the money supplying
- 14 the project is going to be passed through while it is being
- 15 built, then pressure to explore the least costs options and
- 16 manage efficiently is weakened. We feel that CWIP would be
- 17 a ripoff. Consumers already pay Ameren a high level of
- 18 profit. This electric monopoly is already allowed to charge
- 19 rates that include a rate of return for the return on equity
- 20 higher than 10 percent. This profit already compensates it
- 21 for the risk of planning and financing their operations.
- 22 If, in fact, it prefers to have rate payers
- 23 bear the cost -- bear this big risk, then Ameren UE's rate
- 24 of return should be eliminated. To allow CWIP would be a
- 25 bad precedent. Consumers should not be forced to invest in

- 1 the utility's projects. That is the job of shareholders.
- 2 Consumers also should not be forced to be the utility's
- 3 insurance company guaranteeing the utility's risk.
- 4 Given that -- well, initially we understood
- 5 that Ameren was requesting a change by the Missouri
- 6 Legislature, and now we've discovered that they've already
- 7 requested part of this cost for the new power plant as part
- 8 of the current rate case -- as part of the current case base
- 9 -- case base load. And so we would like to make sure that
- 10 -- that the Commissioners do not allow that in this rate
- 11 case.
- 12 Thank you.
- 13 COMMISSIONER WOODRUFF: Just wait a
- 14 minute.
- MS. HARRIS: Okay.
- 16 COMMISSIONER WOODRUFF: Do any of the
- 17 Commissioners have any questions for Ms. Harris?
- 18 Commissioner Murray?
- 19 COMMISSIONER MURRAY: I have none.
- 20 Thank you.
- 21 COMMISSIONER CLAYTON: Ms. Harris,
- 22 thanks for coming out today. I appreciate hearing these
- 23 comments. They're very comprehensive and well prepared. I
- 24 wanted to ask, have you been involved in utility battles in
- 25 the past?

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1 MS. HARRIS: No.
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- 2 COMMISSIONER CLAYTON: No, okay. Are
- 3 you familiar with the utility policy of the Commission
- 4 associated with construction of the power plant over in the
- 5 Kansas City area?
- MS. HARRIS: You mean north of Kansas
- 7 City?
- 8 COMMISSIONER CLAYTON: Uh-huh. Yes,
- 9 ma'am.
- MS. HARRIS: With the KPC and O?
- 11 COMMISSIONER CLAYTON: Yes.
- MS. HARRIS: Just a tiny bit.
- 13 COMMISSIONER CLAYTON: Just a tiny bit,
- 14 okay. Well, I'm not going to go into that.
- MS. HARRIS: Okay.
- 16 COMMISSIONER CLAYTON: I don't think I
- 17 have any other questions. Thanks for coming in.
- MS. HARRIS: Uh-huh.
- 19 COMMISSIONER WOODRUFF: Commissioner
- 20 Gunn?
- 21 COMMISSIONER GUNN: I don't have any
- 22 questions.
- 23 COMMISSIONER WOODRUFF: Any of the
- 24 parties have questions for Ms. Harris?
- MS. TATRO: None by UE.

MR. MILLS: No questions.

COMMISSIONER WOODRUFF: Staff?

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3
                          MR. DOTTHEIM: No questions.
                          COMMISSIONER WOODRUFF: Thank you, Ms.
 5
    Harris.
 6
                   The next name on the list if Karen Caston?
 7
                          MS. CASTON: Yes.
 8
                          COMMISSIONER WOODRUFF: Please raise
9
    your right hand.
10
                         (Thereupon, Witness Caston was sworn on
11
               her oath by Commissioner Woodruff, and testified
               as follows:)
12
13
                   Could you tell us your name.
14
                          MS. CASTON: My name is Karen Caston.
                          COMMISSIONER WOODRUFF: Can you spell
15
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19 What would you like to tell us?

your last name, please.

1

16

17

18

20 MS. CASTON: Well, my concern is you've

MS. CASTON: C-A-S-T, as in Tom, -O-N.

COMMISSIONER WOODRUFF: Thank you.

- 21 got here about monthly raise of \$8.66. Has anyone thought
- 22 about the senior citizens or people who's on fixed incomes,
- 23 people who are already struggling to pay their bills?
- 24 How about the people who are steady losing
- 25 their jobs? Now, there are organizations out there that

- 1 help, but they got different criteria that these people got
- 2 to meet, and if they don't meet it, there's a problem. And
- 3 I mean I understand everything is going up, but something
- 4 has to give. People cannot keep going through what they're
- 5 going through.
- 6 That's all I have to say about it.
- 7 COMMISSIONER WOODRUFF: Thank you. Any
- 8 of the Commissioners have questions for Ms. Caston?
- 9 COMMISSIONER MURRAY: No. Thank you,
- 10 Ms. Caston.
- 11 MS. CASTON: Thank you.
- 12 COMMISSIONER CLAYTON: No questions.
- COMMISSIONER GUNN: Just a couple quick
- 14 ones. Have you had any issues with reliability with your
- 15 service, any outage issues or customer service issues?
- 16 MS. CASTON: Not me personally, but I
- 17 have seen it. I have seen the effect of it. I have seen
- 18 when the power went out, the trees falling down, how rough
- 19 it is for people to get different things. I'm out there
- 20 with it all the time, so I see it.
- I see the power lines down on the ground.
- 22 There was an incident where something happened with the
- 23 power, and the person's house caught afire. So I -- I look
- 24 at it. I see it every day, but me personally, no because
- 25 one, to keep my bill from going up, I purposely do not turn

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1 on my air. And I mean, it's not a good thing. It's not a
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- 2 safe thing, but when you are on an income fixed, you cut
- 3 costs the best way you know how.
- 4 So if that means not cutting on my air,
- 5 cutting on my fan, or if I do cut my air on, cut it on for a
- 6 short time and then cut it out. That's what I choose to do.
- 7 COMMISSIONER GUNN: Thank you for
- 8 coming out, ma'am. I don't have any further questions.
- 9 COMMISSIONER WOODRUFF: Any questions
- 10 from any of the parties?
- 11 MS. TATRO: I don't have a question,
- 12 except could you ask her to place her address in the record?
- 13 COMMISSIONER WOODRUFF: I'm sorry.
- 14 MS. CASTON: It's 2851 West Pasture,
- 15 P-A-S-T-U-R-E, Drive, West Overland, Missouri 63114.
- 16 COMMISSIONER WOODRUFF: Thank you. Any
- 17 other questions? Okay. You can step down. Thank you very
- 18 much.
- MS. CASTON: Thank you.
- 20 COMMISSIONER WOODRUFF: The last name
- 21 on the list is Sharon Sanders. Please raise your right
- 22 hand.
- 23 (Thereupon, Witness Sanders was sworn on
- 24 her oath by Commissioner Woodruff, and testified
- as follows:)

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1 Thank you. Tell us your name.
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- MS. SANDERS: Sharon A. Sanders.
- 3 COMMISSIONER WOODRUFF: And your
- 4 address?
- 5 MS. SANDERS: 15951 Forest Valley
- 6 Drive, Ballwin, Missouri, 63021.
- 7 COMMISSIONER WOODRUFF: Thank you.
- 8 What would you like to tell us?
- 9 MS. SANDERS: Well, first of all, I
- 10 appreciate the fact that the Public Service Commission comes
- 11 to these venues and listens to the public. You know, this
- 12 is all part of the system in which we are so vitally
- 13 involved, and that the Commission takes the time out and
- 14 makes venues available is greatly appreciated by the public,
- 15 and I'm sure everyone in this room who represents the public
- 16 shares my opinion. So thank you.
- 17 First of all, I'd like to say that on behalf
- 18 of all of us, we thank the Public Service Commission for
- 19 recognizing the redundancy of fuel adjustment costs in
- 20 Ameren UE's requests. It seems that all of us are subject
- 21 to fuel increases, but to have the ability to go ahead and
- 22 raise the rates and then have the ability to keep raising
- 23 the rates when there's a fuel adjustment, doesn't seem like
- 24 somebody is doing good planning.
- 25 So as I read what the staff recommended, it

- 1 seems to me that the staff is on the right track
- 2 representing the people in saying that we don't need a
- 3 double adjustment for fuel given to Ameren UE for whatever
- 4 purposes they think they need them.
- 5 Also I notice that one of the Commissioners
- 6 has been asking about reliability, and I find it interesting
- 7 that after our debacle with the ice freeze, Ameren UE
- 8 stepped on the accelerator for customer service, and did
- 9 their utmost best to get out there and fix the problems that
- 10 the reliability issues and reliability complaints were
- 11 centered on.
- 12 I found that very impressive. I also found it
- 13 frustrating to think that they had let the tree trimming go,
- 14 you know, and my question in my head was why was that
- 15 allowed to happen. But since I've been a financial planner
- 16 for 30 years, and I am a chartered financial consultant, and
- 17 just newly retiring from selling my practice, it doesn't
- 18 take a rocket scientist to figure out that money was going
- 19 in different places and not for cutting trees.
- 20 Ameren UE has fallen into some very
- 21 interesting behaviors, and one of the things that bothers me
- 22 as a financial planner is the fact that we hear nothing from
- 23 utility until they are failing us, and then suddenly they
- 24 flood the airwaves with television and radio broadcasts
- 25 about what a job they're doing to come back.

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1 You know, they don't get that advertising for
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- 2 free, and I don't appreciate my utility payments being used
- 3 to buy public -- to buy private television commercial time
- 4 to tell me that they're fixing a problem they never should
- 5 have had. And I think that these things need to be
- 6 regulated on the part of every public utility.
- 7 Thank you all for being here for the Ameren UE
- 8 situation, but I don't think there's an exception for the
- 9 gas company or for anybody else who uses our funds to
- 10 advertise. And I asked a question in the question and
- 11 answer period about this little brochure that I received in
- 12 the mail from Ameren, and the question was -- I was
- 13 scratching my head. I didn't recall receiving this prior to
- 14 the time that these public meetings were being scheduled.
- 15 A friend behind me indicated that, you know,
- 16 if I wanted to see this, that it was on line. And quite
- 17 frankly, that's where it should stay. My feeling is that
- 18 all the postage that is used in trying to convince us that
- 19 Ameren is doing, you know, wonderful public service, doesn't
- 20 need to be spent on postage. You know, what you do speaks
- 21 much louder than what you say.
- 22 As a financial planner, I'm looking at the
- 23 numbers here on these papers that we were given, and I'm
- 24 looking at return on equity. And I'm asking myself what
- 25 other investor in what other venue has been able to rely on

- 1 the kinds of return on equity that investors in UE have had
- 2 for the last five and seven years. And in view of what's
- 3 going on in the public sector today and the dire situation
- 4 that many investors are in, I certainly empathize with and
- 5 encourage my clients to buy utilities and to buy Ameren UE
- 6 in an effort to have a steady kind of flow of income in
- 7 their portfolios, but I don't expect that steady flow of
- 8 income to be above and beyond the risk-taking proportion
- 9 that we discuss with our clients all the time.
- 10 There is little or no risk in a utility
- 11 investment, yet these rates of return are the highest things
- 12 that I have seen in quite some time, and I challenge this
- 13 Commission to bring these returns of net equity back into
- 14 focus with other kinds of investments and other kinds of
- 15 public returns on monies invested in other kinds of
- 16 companies.
- 17 I find this totally unacceptable, and I
- 18 noticed the gentleman was asked in the back here in the
- 19 question and answer session what's the current return on
- 20 equity, and it was 10 plus, but we expect it to be 8
- 21 something at the end of the year.
- 22 Well, I know people who would turn somersaults
- 23 for 8 something at the end of the year, and for Ameren to
- 24 come to us and not show us any kind of budget trimming, any
- 25 kind of way that they are going to contribute to this and

- 1 still, you know, expect a return on equity that they are
- 2 expecting, to me seems to be rather a good deal of hubris.
- 3 So aren't I the one getting up here? Don't I
- 4 have the nerve? But today is my turn, and I've been waiting
- 5 a number of years, and this is the day that I get it. So
- 6 thank you very much for listening to our concerns.
- 7 COMMISSIONER WOODRUFF: Thank you very
- 8 much. Do any of the Commissioners have any questions for
- 9 Ms. Sanders?
- 10 COMMISSIONER MURRAY: I would just like
- 11 to comment and thank you for recognizing and appreciating
- 12 the fact that we do come out and have these public meetings.
- 13 It's frustrating when we -- I forget how many we scheduled
- 14 for Ameren UE this time.
- 15 COMMISSIONER WOODRUFF: Fourteen I
- 16 believe.
- 17 COMMISSIONER MURRAY: Fourteen or
- 18 sixteen local public hearings around the state, and I think
- 19 before today we've had about ten people show up to the
- 20 hearings. So it's nice when people recognize that we are
- 21 here and it is an opportunity for you to come and share your
- 22 views with us. So thank you.
- MS. SANDERS: You're welcome, and I
- 24 might say to you, you know, that many times, you know, when
- 25 we try to schedule ourselves, it's difficult to get at the

- 1 times that these are, you know, scheduled. I also might
- 2 speak on behalf of my other public citizens and say we do
- 3 appreciate your work very much, but sometimes we throw up
- 4 our hands in dismay and say what's the point. We don't know
- 5 how effective our little voices are.
- 6 Thanks.
- 7 COMMISSIONER CLAYTON: Well, I can tell
- 8 you people are listening, and people do read these
- 9 transcripts and they do become part of the documents and
- 10 part of the decisions that are made. So don't think for a
- 11 second that -- that your testimony or anyone's testimony is
- 12 irrelevant.
- 13 They are very important. In fact, I was
- 14 thinking this is my third time to this facility here. We
- 15 were here in 2006 I believe when we were taking testimony on
- 16 the storm outages that occurred in July of 2006, I believe,
- 17 and then ice storm -- the first ice storm hit later that
- 18 year. And then another ice storm hit January of '07, and
- 19 then we came back and had another hearing for Ameren's last
- 20 rate case.
- 21 So this is our third time here, and we do try
- 22 to reach out and give people as much opportunity as
- 23 possible. I was thinking about maybe getting a house close
- 24 by because we've been here with some frequency.
- MS. SANDERS: It's a great

- 1 neighborhood.
- 2 COMMISSIONER CLAYTON: Yeah, it looks
- 3 like it. I wanted to ask -- coming from your perspective,
- 4 you bring an interesting perspective being a financial
- 5 planner, being an investor, offering advice to investors,
- 6 and you are suggesting outrage or unhappiness with the
- 7 returns on equity that were being proposed in this case.
- 8 Is that, first of all, accurate?
- 9 MS. SANDERS: It is. It is.
- 10 COMMISSIONER CLAYTON: And you also
- 11 said that you encourage clients to purchase utility stocks,
- 12 and I -- is that correct?
- MS. SANDERS: Yes, it is.
- 14 COMMISSIONER CLAYTON: Now, can you
- 15 elaborate on why a utility stock would be such a good
- 16 investment, because we always hear on the other side that
- 17 utilities have a hard time attracting capital, have a hard
- 18 time maintaining stock prices.
- 19 Can you give me some more feedback on why a
- 20 utility stock would be something one of your clients should
- 21 be looking at?
- MS. SANDERS: Well, the basic
- 23 utilization in the part of a financial planning program for
- 24 a client using utility stock as income, and income is fairly
- 25 regular with utility stock. Even though the price of the

1 stock may go up and down and over and around, the income is

- 2 fairly steady almost all the time.
- 3 And in a practical sense, I have to tell you
- 4 that there is so much Ameren UE stock right now in people's
- 5 safety deposit boxes, I would hesitate to think because I
- 6 have clients who have had that stock handed down to three
- 7 generations already. All right. And because of its
- 8 consistency and obviously the fact that no one can -- you
- 9 know the old saying, you know, nobody is going to quit using
- 10 the electric company, all right, or the gas company or, you
- 11 know, any other utility from other places.
- 12 Because of the nature of a utility stock and
- 13 the nature of the utilization and the fact that, you know,
- 14 whether Ameren thinks so or not, you know, our bills have
- 15 gone up. Well, they may not have gone up in the same ratio
- 16 that our gasoline cost at the pump has gone up, but still
- 17 the bills continue to go up and the investors continue to
- 18 receive an increasing return on their equity investment.
- 19 And it's a very steady return, and that's why
- 20 we recommend utilities.
- 21 COMMISSIONER CLAYTON: Well, as someone
- 22 who wears a hat -- and I'm not sure if you said that whether
- 23 you personally own Ameren stock. I don't think it's
- 24 important, --
- MS. SANDERS: I do not.

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1 COMMISSIONER CLAYTON: -- but you're
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- 2 from a perspective of dealing with folks who do obviously.
- 3 So you have the hat of a shareholder, but you also have a
- 4 hat of a rate payer. How would you suggest that the
- 5 Commission these interests and improving reliability and
- 6 ensuring that service is the best possible for the people of
- 7 the area?
- 8 MS. SANDERS: Well, what I would say
- 9 basically is -- is that as you look at returns on equity and
- 10 you look at a utility stock, not as a growth and risk stock,
- 11 but as an incoming-producing stock, okay, and that kind of
- 12 ilk, then, you know, if you look at the returns on
- 13 income-producing industries elsewhere, you know, bonds,
- 14 again good safe triple A bonds, that kind of return,
- 15 utilities have been in excess of those kinds of returns, I
- 16 think, for quite some time.
- 17 And you know, as a group, I think, you know,
- 18 there's two pieces to your puzzle, okay, as it were. You
- 19 want the shareholders to receive a fair return on their
- 20 invested dollar. You want the recipients of the service to
- 21 get a fair shake. The question is how is the utility
- 22 behaving? Are your audits good? Do you have an excellent
- 23 way of determining whether or not -- whether somebody gets a
- 24 bonus it's based on performance? What kind of performance
- 25 is it based on?

- 1 You know, based on the lack of tree service,
- 2 that seems obvious to most of us in here, over the last, you
- 3 know, years before we had the ice storm, you know, were the
- 4 bonuses still the same, and did they continue that way after
- 5 the ice storm. Those kinds of things need to be -- you
- 6 know, how is the company being encouraged within itself?
- 7 Okay. And how is the company policing its own as far as its
- 8 budget and its internal costs?
- 9 Those are the things that we like to look at,
- 10 and you know, as an investment adviser, you know, obviously,
- 11 if the gasoline costs go up, you know, you have to take a
- 12 look at your budget at home and figure out what you're going
- 13 to give on that. You know, the average homeowner doesn't
- 14 have the ability to come to the Public Service Commission
- 15 and say would you please, you know, raise my allowance so I
- 16 can spend enough money on gasoline to make -- to pay my
- 17 bills.
- 18 You know, obviously, if this affects service,
- 19 then that's the issue, you know, that's the quid pro quo.
- 20 And those are the things obviously you all have to look at,
- 21 and I can't, you know, say that I can do it -- a better job
- 22 than anybody else here can. But it seems to me that when,
- 23 you know, we see the kinds of returns on equity that we see
- 24 from this utility and the frustrations that we as users of
- 25 the utility have, we kind of feel like, hey, wait a minute.

1 You know, is the only way to make money on this deal is to

- 2 buy UE stock?
- That's the joke, and of course, that's what a
- 4 lot of people say. You know, if you want to fix your
- 5 electric bill, buy some stock. That shouldn't be the
- 6 answer, you know.
- 7 COMMISSIONER CLAYTON: Have you seen
- 8 your service improve since 2006?
- 9 MS. SANDERS: I haven't seen it deprove
- 10 (sic). Okay. I haven't seen it in any way --
- 11 COMMISSIONER CLAYTON: May have to have
- 12 that read back.
- MS. SANDERS: I haven't seen it in any
- 14 way be negatively affected.
- 15 COMMISSIONER CLAYTON: Okay.
- 16 MS. SANDERS: Okay. It hasn't -- I
- 17 haven't had any problems. I haven't had any reliability --
- 18 you know, it just hasn't been the case.
- 19 COMMISSIONER CLAYTON: Have you seen
- 20 more tree trimming? Have you seen more Ameren folks? Have
- 21 you seen more Local 1439 guys out there working on your
- 22 neighborhood, or --
- MS. SANDERS: Well, you know --
- 24 COMMISSIONER CLAYTON: -- you don't see
- 25 anything?

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1 MS. SANDERS: In our particular
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- 2 neighborhood, we have underground wiring. So I wouldn't see
- 3 as much, but as I drive around, yes, I've seen more people
- 4 out there, you know, on the lines and doing the job. And if
- 5 Ameren can afford to have those people do that and pay them
- 6 overtime, you know, and still have this return on equity
- 7 they have, I say, you know, why do you need more money.
- 8 COMMISSIONER CLAYTON: Well, last
- 9 question here. You're talking about this return on equity.
- 10 MS. SANDERS: Yeah.
- 11 COMMISSIONER CLAYTON: What do you
- 12 think they ought to get?
- MS. SANDERS: Oh, now -- now you're
- 14 getting me in trouble. Now you're getting me in trouble. I
- 15 -- you know what, I think if you took averages of good
- 16 triple A and double A bonds, that's what they should get and
- 17 they're getting more. Okay.
- 18 COMMISSIONER WOODRUFF: Thank you very
- 19 much.
- 20 MS. SANDERS: Thank you.
- 21 COMMISSIONER WOODRUFF: And I noticed
- 22 that Commissioner Jeff Davis has joined us there in
- 23 Jefferson City. Good afternoon, Commissioner.
- 24 COMMISSIONER DAVIS: Good afternoon.
- 25 Ma'am, just a -- just a couple of questions.

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1 Can you hear me?
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- MS. SANDERS: I certainly can.
- 3 COMMISSIONER DAVIS: Okay. Back a few
- 4 years ago, there were earnings complaints being filed
- 5 against Ameren UE, and there were several settlements, you
- 6 know, in regards to lowering Ameren UE's rates.
- 7 Do you think all the parties who signed on to
- 8 those agreements ought to share some of the responsibilities
- 9 for Ameren's lack of service in the last few years, because
- 10 they signed on to those agreements with that lowering of
- 11 rates without sitting on any quality of service? Do you
- 12 think they ought to share some of the responsibility too?
- MS. SANDERS: Well, I must say I'm not
- 14 terribly familiar with what you're speaking about. So that
- 15 leaves me at a loss as to who "they" are. Could you
- 16 elucidate a little more on who "they", the parties, were?
- 17 COMMISSIONER DAVIS: The Missouri
- 18 Public Service Commission staff, the Attorney General of the
- 19 State of Missouri, the Office of Public Counsel, Industrial
- 20 Consumers.
- MS. SANDERS: Okay. And what you're
- 22 saying is that they filed suit in that Ameren should have
- 23 lowered its -- should lower its rates, and they in fact did?
- 24 And you're asking me should your --
- 25 COMMISSIONER DAVIS: Right.

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1 MS. SANDERS: -- should the Public
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- 2 Service Utility Commission be a better watchdog? I say yes,
- 3 they should.
- 4 COMMISSIONER DAVIS: Okay. You think
- 5 we should have figured this out before -- before now, before
- 6 all the bad things happened?
- 7 MS. SANDERS: Well, I don't know what
- 8 kind of auditing process you have. I don't know, you know
- 9 -- Ameren UE is a big company, and you have very -- you
- 10 don't have a big staff. So I really don't know about
- 11 figuring it out ahead of time, but I think that it doesn't
- 12 hurt for a Public Service Commission to tell those it
- 13 governs that they need to make sure that they are ready at
- 14 any time for, you know, thorough examination of how they're
- 15 spending that money.
- 16 You know, I -- you know, the issue is as an
- 17 investor or as a financial planner, you know, I -- I have to
- 18 speak to my clients about what investments I advise them to
- 19 purchase, and how they're doing. And surely, you know, if
- 20 you are in charge of a utility, then if you -- if the
- 21 utility doesn't need to be charging what it was charging and
- 22 the issue is nothing changes at the utility except the
- 23 service, the executives get the same pay and the
- 24 shareholders get the same dividends, and nothing changes but
- 25 the service, then I would say, well, hey, you know, we all

- 1 have to pitch in here.
- 2 Is it just the -- the service that has to
- 3 suffer? Doesn't everybody have to take a little piece of
- 4 this? And again, I -- I go back to, you know, rates of
- 5 return. You know, I don't know what -- I don't know what
- 6 people expect, but I think they've been very, very good.
- 7 And I don't think that they need to decrease
- 8 significantly, but I don't think people need to expect them
- 9 to be higher than everybody else's in that type of
- 10 investment.
- 11 COMMISSIONER DAVIS: Okay. Well, I
- 12 mean, ma'am, I guess I'm a little confused here because I'm
- 13 not a distinguished investment analyst like yourself, but
- 14 you know, as a State of Missouri employee, we're part of the
- 15 Missouri State employee's retirement system. And if you
- 16 read their newsletter, I believe their last -- one of their
- 17 last most recent newsletters, it was talked about how they
- 18 consistently were trying to earn a rate of return, in fact,
- 19 had a rate of return of approximately 12 percent a year.
- Now, at that rate, the State of Missouri
- 21 retirement system, they wouldn't be investing in Ameren,
- 22 would they?
- MS. SANDERS: Well, actually, I'd be a
- 24 little afraid if I were you. If my retirement system was
- 25 saying they were making 12 percent, I'd be a little

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1 concerned. I'm sorry to say that to you, but you know, risk
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- 2 and return are a big piece, and I'm sure that your pension
- 3 system, if it was making 12, has probably taken a little hit
- 4 on the chin lately too.
- 5 Ameren UE and your retirement system are not
- 6 comparisons, and you know, I don't want to get up here and
- 7 spend an hour, you know. I'm not a sophisticated financial
- 8 analyst. I'm a humble financial planner who takes care of
- 9 little people's accounts, and tries to make sure that they
- 10 have enough money to last them their lifetime. But I can
- 11 say that anybody whose accounts have been averaging 12
- 12 percent are doing absolutely extraordinarily better than the
- 13 rest of the public. Congratulations.
- 14 COMMISSIONER DAVIS: There you have it.
- 15 Thank you, ma'am.
- 16 COMMISSIONER WOODRUFF: Commissioner
- 17 Gunn, do you have any questions?
- 18 COMMISSIONER GUNN: No, I don't have
- 19 any questions. One of the things about going last is all
- 20 the good questions are taken. So I don't have anything
- 21 except to thank you for -- thank you for coming out today,
- 22 and we're happy for your input with great perspective and
- 23 great comments.
- MS. SANDERS: Thank you.
- 25 COMMISSIONER WOODRUFF: Anybody -- any

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1 of the parties have questions for Ms. Sanders?
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- MS. SANDERS: Oh, I'm sorry.
- 3 COMMISSIONER WOODRUFF: That's all
- 4 right. Nobody had any questions. And Ms. Sanders was the
- 5 last name on the list. Is there anyone else here who would
- 6 like to testify? All right. Come forward.
- 7 MR. BRUNGARD: My name is Dan Brungard.
- $8 \quad B-R-U-N-G-A-R-D$ .
- 9 COMMISSIONER WOODRUFF: And your
- 10 address?
- 11 MR. BRUNGARD: 1001 Boardwalk Springs
- 12 Place, O'Fallon, 63368.
- 13 COMMISSION WOODRUFF: Okay. If you'd
- 14 please raise your right hand.
- 15 (Thereupon, Witness Brungard was sworn
- on his oath by Commissioner Woodruff, and
- testified as follows:)
- 18 Okay. What would you like to tell us?
- MR. BRUNGARD: I am here representing a
- 20 couple of different developments near the airport where we
- 21 have had great cooperation from UE and in that enabled us to
- 22 stay on schedule and keep our costs down while not incurring
- 23 any additional cost to UE. Which also allowed us to keep
- 24 costs down for our customers, which allowed us to create
- 25 more jobs, which is what our whole philosophy is -- is

- 1 about, is creating jobs.
- 2 At the North Park development, which is the
- 3 old airport buy-out area on the northeast corner of 70 and
- 4 170, Ameren -- we went to Ameren, and they were receptive to
- 5 us helping look at the backbone design and how that was laid
- 6 out and how it would impact not only delivery of power to
- 7 the area, which changed significantly from the character it
- 8 was before, to what it was going to be, but also how that
- 9 would impact construction schedules.
- 10 We -- we did have an opportunity to work with
- 11 Ameren on scheduling demolition of -- I don't know how
- 12 familiar you are with the area, but it was an area where
- 13 there were several hundred homes that were bought out for
- 14 noise mitigation, and most of those homes were basically
- 15 just pushed into the basement.
- So the person -- what we had to do is go in
- 17 and rip them all out, and as part of that process, worked
- 18 with Ameren to get that done. And -- and they worked with
- 19 us to accommodate our schedule kind of bouncing around
- 20 rather than going methodically down the street, which didn't
- 21 cost Ameren any more, and again, was able to help us keep on
- 22 -- on track.
- 23 We also had great cooperation from Ameren if
- 24 you're -- if you're familiar with the Express Grips building
- 25 at -- on 70, just east or right in front of Unsel, that was

- 1 also our project, and at the, what I'll call the last
- 2 minute, we were able to have some accommodation with Ameren
- 3 that saved us about \$1.2 million in what would have been
- 4 temporary infrastructure costs. Again, no additional cost
- 5 to UE, and we were able to take a five and a half month
- 6 project and complete it in about 90 days to get power on to
- 7 Express Grips on schedule.
- 8 So that was a huge benefit for -- for us to be
- 9 able to deliver on time, which again, ultimately made us
- 10 able to keep our costs down to be able to generate more jobs
- 11 for the region.
- 12 At the other end of the runways from North
- 13 Park is a development we call Hazelwood Logistics Center. A
- 14 similar situation where there were hundreds of homes that we
- 15 purchased and had been -- those had been previously
- 16 developed -- demolished had been pushed into the basements.
- 17 And we were doing that work during the crisis that had come
- 18 up a few years ago when there were thunderstorms and ice
- 19 storms, and working with Ameren.
- 20 Obviously, their crews and all the crews from
- 21 the surrounding areas went out and worked on the crisis
- 22 right away, but we were able to jockey our schedule to be
- 23 able to work with them to get that back on track, and again,
- 24 keep that on -- on schedule.
- 25 The final thing I wanted to mention is that

- 1 when Ameren faced a custom design situation to be able to
- 2 keep the power on at the airport through, you know,
- 3 uninterrupted -- with uninterrupted service, which obviously
- 4 is critical, we were able to work together with them on the
- 5 design so that it -- they were able to get that done and
- 6 also accommodate us.
- 7 And again, they came off with, what I'm told
- 8 by the engineers that work for us, with a very creative
- 9 design that is going to ultimately be used in other places
- 10 also. So that's really all I have from a business
- 11 perspective. Personally I can tell you that I'm an Ameren
- 12 customer, and although I live in an area where the power
- 13 lines are buried, we do occasionally have outages during
- 14 major storms.
- I don't think it's any more, in my humble
- 16 opinion, than -- than I could expect keeping power to as
- 17 many people as they keep power to is no easy task. And I
- 18 will for the -- in the interest of full disclosure, tell you
- 19 that while I am not a stockholder, my 11- and 13-year-olds
- 20 are. So they're doing better than me, I guess.
- 21 And I think you should let Mr. Dodd go first.
- 22 I'm sorry, Mr. Gunn go first.
- 23 COMMISSIONER GUNN: That's okay.
- 24 COMMISSIONER WOODRUFF: All right.
- 25 Commissioner Murray?

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1 COMMISSIONER MURRAY: I have no -- I
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- 2 have no questions. Thank you.
- 3 COMMISSIONER WOODRUFF: Commissioner
- 4 Clayton?
- 5 COMMISSIONER CLAYTON: I think it's a
- 6 splendid idea, but I do want you to know he told me to wear
- 7 my orange tie today. But I have no questions.
- 8 COMMISSIONER GUNN: I actually do have
- 9 some questions.
- 10 MR. BRUNGARD: Okay.
- 11 COMMISSIONER GUNN: Are all these
- 12 developments -- I know they're relatively new developments.
- 13 Did -- did you work with Ameren on any energy efficiency
- 14 issues, both in design and the building of --
- MR. BRUNGARD: Absolutely.
- 16 COMMISSIONER GUNN: -- these things?
- 17 MR. BRUNGARD: We've been -- in those
- 18 two developments that I mentioned and a couple of others
- 19 that I haven't, again, I'm not the engineer. I'm the -- I'm
- 20 the, you know, spin doctor, the communications guy. So I
- 21 can't tell you what happens when you plug in a lamp, but the
- 22 folks in our shop who are in charge of laying out our
- 23 developments and getting the power everywhere, have had
- tremendous cooperation with UE in layouts, in planning.
- 25 We are working on one thing that's going to

- 1 pretty significantly change some power delivery in an area
- 2 that Ameren has been very receptive to our conversations
- 3 about conservation and sustainability and those types of
- 4 things.
- 5 So to answer your question, absolutely.
- 6 COMMISSIONER GUNN: Great. And the
- 7 information was clear and, you felt, innovative and met your
- 8 needs?
- 9 MR. BRUNGARD: It wasn't clear to me.
- 10 It was clear to our engineers.
- 11 COMMISSIONER GUNN: The people that
- 12 needed to know?
- MR. BRUNGARD: Yeah, the people who
- 14 knew what they were talking about.
- 15 COMMISSIONER GUNN: That's all the
- 16 questions I have. Thanks for coming in.
- 17 COMMISSIONER WOODRUFF: Any questions
- 18 from the parties?
- 19 MR. MILLS: Just briefly. What
- 20 development do you represent?
- 21 MR. BRUNGARD: I'm the vice president
- 22 of Communications for McEagle Properties, and we are the
- 23 Hazelwood Logistic Center is -- is just us, and North Park
- 24 is North Park Partners, which is us and Ipeca, are the two
- 25 partners that are there.

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1 MR. MILLS: Thank you. That's it.
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- 2 COMMISSIONER WOODRUFF: All right.
- 3 Staff? Mr. Dottheim, do you have anything for staff?
- 4 MR. DOTTHEIM: No questions.
- 5 COMMISSIONER WOODRUFF: Thank you.
- 6 MR. BRUNGARD: Thank you very much.
- 7 COMMISSIONER WOODRUFF: You may step
- 8 down. Is there anyone else who would like to testify? Yes,
- 9 ma'am.
- 10 MS. HARRIS: I wanted to add to my
- 11 testimony. I'm Virginia Harris.
- 12 COMMISSIONER WOODRUFF: All right.
- MS. HARRIS: That I have heard one
- 14 person say that the United States is the Saudi Arabia of
- 15 efficiency, energy efficiency, that we could get as much
- 16 energy efficiency out of our utilities as Saudi Arabia gets
- 17 oil out of the ground in their country.
- 18 And in that respect, I thought that was
- 19 interesting, and the previous speaker's statements about
- 20 working with Ameren for greater energy efficiency of his
- 21 operation. I would love to know to what extent the
- 22 incentive -- well, rather to what extent the initiative for
- 23 those efficiencies came from Ameren UE or from McEagle
- 24 Corporation.
- 25 But I also believe that -- I would like to

- 1 know whether there were any incentives built into McEagle's
- 2 developments to use greater energy efficiency. And I would
- 3 like to recommend that the Public Service Commission look
- 4 for ways to encourage Ameren UE to set up programs that
- 5 would achieve more energy efficiency in our region.
- 6 I have seen statements that indicate that it
- 7 would cost less money for Ameren UE to get the same amount
- 8 of energy as the proposed 16 megawatt reactor that it wants
- 9 to build. It could get that much power from efficiencies
- 10 for far less than the cost that they plan to spend on this
- 11 new reactor, because they think it's being estimated at
- 12 maybe around 6 billion.
- But based on what's happened in Finland and
- other places, we expect that cost to go up possibly to 9
- 15 billion before we're finished paying for it, and for that
- 16 money, you could get at least that much power by just
- 17 implementing incentives for energy efficiency.
- 18 Thank you.
- 19 COMMISSIONER WOODRUFF: Okay. Any
- 20 followup questions from the Commissioners, or the parties?
- MR. MILLS: No.
- 22 COMMISSIONER WOODRUFF: All right.
- 23 Thank you very much, Ms. Harris. Anyone else like to
- 24 testify?
- 25 Any closing comments from any of the

1	Commissioners?	All	right.	The	n we	are ac	djoui	rned.	
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