

*Exhibit No.:*

*Issue(s): Report on Revenue  
Requirement Direct Filing;  
Overview of Staff's Filing;  
Current and Deferred Income Tax;  
ADIT; Rate Case Expense Sharing*

*Witness: Keith D. Foster*

*Sponsoring Party: MoPSC Staff*

*Type of Exhibit: Direct Testimony*

*Case No.: GR-2021-0320*

*Date Testimony Prepared: January 24, 2022*

**MISSOURI PUBLIC SERVICE COMMISSION**

**FINANCIAL & BUSINESS ANALYSIS DIVISION**

**AUDITING DEPARTMENT**

**DIRECT TESTIMONY**

**OF**

**KEITH D. FOSTER**

**THE EMPIRE DISTRICT GAS COMPANY,  
d/b/a LIBERTY (EMPIRE)**

**CASE NO. GR-2021-0320**

*Jefferson City, Missouri  
January 2022*

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**KEITH D. FOSTER**

**THE EMPIRE DISTRICT GAS COMPANY,  
d/b/a Liberty (Empire)**

**CASE NO. GR-2021-0320**

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1 employed by this Commission as a Regulatory Auditor for 14 years, and have submitted  
2 testimony on ratemaking matters numerous times before the Commission. I have performed  
3 and led rate audits and prepared miscellaneous filings as ordered by the Commission.  
4 In addition, I reviewed all exhibits and testimony on assigned issues, developed accounting  
5 adjustments, and issued positions which are supported by workpapers and written testimony.  
6 For cases that did not require prepared testimony, I prepared Staff Recommendation  
7 Memorandums. I have also been responsible for the supervision of other Commission  
8 employees in rate cases and other regulatory proceedings.

#### 9 **EXECUTIVE SUMMARY**

10 Q. Please summarize your direct testimony in this proceeding.

11 A. I am sponsoring Staff's Direct Accounting Schedules in this proceeding. I also  
12 provide in this direct testimony an overview of Staff's revenue requirement determination.  
13 Staff has conducted a review of all the components (capital structure, return on rate base, rate  
14 base, operating revenues, and operating expenses) that determine The Empire District Gas  
15 Company's ("Empire") revenue requirement. In addition, I address Staff's positions on the  
16 issues of Current and Deferred Income Tax, Accumulated Deferred Income Tax (ADIT), and  
17 rate case expense cost sharing.

#### 18 **REVENUE REQUIREMENT DIRECT TESTIMONY**

19 Q. Please briefly describe the direct testimony Staff has filed for this rate case.

20 A. Each Commission Staff's Direct Testimony is organized by the issues she or he  
21 are sponsoring providing an explanation or description of each specific area and Staff's  
22 adjustments to the test year ending December 31, 2020. The following table lists each

1 Commission Staff witness and the issues they are sponsoring and discussing in their respective  
 2 Direct Testimony:

Staff Witness	Issues Sponsored
Bolin, Kimberly K.	Excess Accumulated Deferred Income Taxes (ADIT); Future Tax Tracker
Boustead, Kory J.	Energy Efficiency Programs; Low-Income Programs
Buttig, David T.	Depreciation
Glasgow, Scott J.	Credit Card Fees
Horton, Courtney	Cash Working Capital; Customer Advances; Customer Deposits and Interest Expense; Dues and Donations; Lease Expense; Materials & Supplies; Outside Services; Prepayments; Gas Storage; Payroll Benefits; Payroll, Payroll Taxes, and 401(k)
King, Contessa	Customer Service
McMellen, Amanda C.	Energy Efficiency Program Amortization; Low-Income Program Amortization
McNutt, Joel	Weather Normalization; Non-Transportation Retail Revenues
Newkirk, Caroline	Incentive Compensation; Bad Debt Expense; Other Revenues/Expenses; Corporate Allocations
Niemeier, Angela	Advertising Expense; Amortization Expense; Amortization Reserve; Plant-in-Service; Common Plant Allocation; Depreciation Reserve; Credit Card Fees; Injuries and Damages & Workers' Compensation Expense; Insurance Expense; Postage Expense; Property Tax Expense; PSC Assessment; Rate Case Expense; Right-of-Way (ROW) Clearing Expense; ROW Clearing Carrying Costs Amortization
Roling, Joseph P.	Transportation Customer Classes
Sarver, Ashley	Pensions and Other Post-Employment Benefits (OPEBs); Non-Labor Operations & Maintenance Normalization; Software Maintenance Expense; Capitalized Depreciation (Depreciation Clearing); Affiliate Transactions Audit
Stahlman, Michael L.	Weather Normalization Adjustment Rider
Won, Seoung Joun	Rate of Return

4  
 5 Staff may have a different or additional experts/witnesses for rebuttal or surrebuttal testimony  
 6 as this case proceeds.

1 **OVERVIEW OF STAFF’S RECOMMENDED REVENUE REQUIREMENT**

2 Q. How does one determine the revenue requirement for a regulated utility?

3 A. The first step is to calculate the utility’s cost of service.

4 Q. In its audit of Empire for Case No. GR-2021-0320, has Staff examined all of the  
5 components comprising the cost of service for Empire’s gas operations in Missouri?

6 A. Yes.

7 Q. What are the cost-of-service components that comprise the cost of service for a  
8 regulated, investor-owned public utility?

9 A. The cost of service for a regulated, investor-owned public utility can be defined  
10 by the following formula:

11 Cost of Service = Cost of Providing Utility Service

12 or

13  $COS = O + (V - D)R$  where,

14 COS = Cost of Service

15 O = Operating Costs (Fuel, Payroll, Maintenance, etc.), Depreciation  
16 and Taxes

17 V = Gross Valuation of Property Required for Providing Service  
18 (including plant and additions or subtractions of other rate base items)

19 D = Accumulated Depreciation Representing Recovery of Gross  
20 Depreciable Plant Investment

21  $V - D =$  Rate Base (Gross Property Investment less Accumulated  
22 Depreciation = Net Property Investment)

23  $(V - D)R =$  Return Allowed on Rate Base

24 In the past, the terms “cost of service” and “revenue requirement” have sometimes been used  
25 interchangeably. However, in this rate case, Staff will use the term “revenue requirement”  
26 to instead only refer to the utility’s necessary incremental change in revenues based on

1 measurement of the utility's current total cost of service compared to its current revenue levels  
2 under existing rates.

3 Q. What is the objective of an audit of a regulated, investor-owned public utility for  
4 ratemaking purposes?

5 A. The objective of an audit is to determine the appropriate level of the components  
6 identified in my previous answer in order to calculate the revenue requirement for such a  
7 regulated utility. All relevant factors are examined and a proper relationship of revenues,  
8 expenses, and rate base is maintained. The process for making that revenue requirement  
9 determination can be summarized as follows:

10 (1) Selection of a test year. The test year income statement represents the  
11 starting point for determining a utility's existing annual revenues, operating costs, and net  
12 operating income. Net operating income represents the return on investment based upon  
13 existing rates. The test year approved by this Commission for Case No. GR-2021-0320 is the  
14 twelve months ending December 31, 2020. "Annualization," "normalization," and  
15 "disallowance" adjustments are made to the test year results when the unadjusted amounts do  
16 not fairly represent the utility's most current, ongoing, and appropriate annual level of revenues  
17 and operating costs. Annualization, normalization, and disallowance adjustments are explained  
18 in more detail later in this direct testimony.

19 (2) Selection of a "test year update period." A proper determination of  
20 revenue requirement is dependent upon matching the rate base, return on investment, revenues,  
21 and operating costs components at the same point in time. This ratemaking principle is  
22 commonly referred to as the "matching" principle. It is a standard practice in ratemaking  
23 in Missouri to utilize a period beyond the established test year in which to match the

1 major components of a utility’s revenue requirement. By updating test year financial results  
2 to reflect information beyond the established test year, rates can be set based upon more  
3 current information. The update period approved by this Commission for this case is  
4 September 30, 2021.

5 (3) Selection of a “true-up date” or “true-up period.” A true-up date  
6 generally is established when a significant change in a utility’s cost of service occurs after the  
7 end of the test year update period, but prior to the operation-of-law date, and the significant  
8 change in cost of service is one the parties and/or Commission has decided should be considered  
9 for cost-of-service recognition in the current case. In this proceeding, Staff’s position is that a  
10 true-up period is not necessary at this time.

11 (4) Determination of Rate of Return. A cost-of-capital analysis must be  
12 performed to allow Empire the opportunity to earn a fair rate of return on its net investment  
13 (“rate base”) used in the provision of utility service. Staff witness Seoung Joun Won, PhD, of  
14 the Commission’s Financial Analysis Department, has performed a cost-of-capital analysis  
15 which he explains and provides the results of his analysis in his direct testimony.

16 (5) Determination of Rate Base. Rate base represents the utility’s net  
17 investment used in providing utility service, on which the utility is permitted the opportunity to  
18 earn a return. For its direct filing, Staff has determined Empire’s rate base as of September 30,  
19 2021, consistent with the end of the test year update period established for this case. Other rate  
20 base components reflect the last known balance as of September 30, 2021. Rate base includes  
21 plant-in-service (plant fully operational and used for service), cash working capital, materials  
22 and supplies, prepayments, fuel inventories, accumulated reserve for depreciation, accumulated  
23 deferred income tax, etc.



1           (6) Net Operating Income from Existing Rates. The starting point for  
2 determining net income from existing rates is the unadjusted operating revenues, expenses,  
3 depreciation, and taxes for the test year, which is the twelve-month period ending December 31,  
4 2020, for this case. All of the utility's specific revenue and expense categories are examined to  
5 determine whether the unadjusted test year results require adjustments in order to fairly  
6 represent the utility's most current level of operating revenues and expenses. Numerous  
7 changes occur during the course of any year that will impact a utility's annual level of operating  
8 revenues and expenses. The December 31, 2020, test year has been adjusted to reflect the  
9 Staff's determination of the appropriate ongoing levels of revenues and expenses.

10           (7) Determination of Net Operating Income Required. The net income  
11 required for Empire is calculated by multiplying Staff's recommended rate of return by the rate  
12 base. Net income required is then compared to net income available from existing rates  
13 discussed in Item 6 above. The difference, when factored-up for income taxes, represents the  
14 incremental change in the utility's rate revenues required to cover its operating costs and to  
15 provide a fair return on investment used in providing gas service.

16           If a utility's current rates are insufficient to cover its operating costs and provide a fair  
17 return on investment, the comparison of net operating income required (Rate Base x  
18 Recommended Rate of Return) to net income available from existing rates (Operating Revenue  
19 less Operating Costs, Depreciation, and Income Taxes) will result in a positive amount, which  
20 would indicate that the utility requires a rate increase. If the comparison results in a negative  
21 amount, this indicates that the utility's current rates may be excessive.

22           Q. Please identify the types of adjustments that are made to unadjusted test year  
23 results in order to reflect a utility's current annual level of operating revenues and expenses.

1           A.     The types of adjustments made to reflect a utility’s current annual operating  
2 revenues and expenses are:

3                   (1)     Normalization adjustments. Utility rates are intended to reflect normal  
4 ongoing operations. A normalization adjustment is required when the test year reflects the  
5 impact of an abnormal event. One example of this type of adjustment that is made in all gas rate  
6 cases is Staff’s revenue adjustments to normalize weather. Actual weather conditions during  
7 the test year are compared to 30-year “normal” values. The weather normalization adjustment  
8 restates the test year sales volumes and revenue levels to reflect normal weather conditions.

9                   (2)     Annualization adjustments. Annualization adjustments are required  
10 when changes have occurred during the test year, update and/or true-up period, which are not  
11 fully reflected in the unadjusted test year results. For example, Empire’s employees received a  
12 wage increase in February or March 2021. Because Empire’s test year is for the twelve months  
13 ended December 31, 2020, this increase is not reflected in its test year payroll totals. As a  
14 result, in its calculation of payroll expense, Staff used payroll rates in effect at the end of the  
15 update period, September 30, 2021. An adjustment to the test year was made to capture the  
16 financial impact of the payroll increase to reflect the annualized payroll expense in effect at  
17 September 30, 2021.

18                   (3)     Disallowance adjustments. Disallowance adjustments are made to  
19 eliminate costs in the test year results that are not considered prudent, reasonable, appropriate,  
20 and/or not of benefit to Missouri ratepayers and thus not appropriate for recovery from  
21 ratepayers. An example in this case is certain executive incentive compensation costs.  
22 In Staff’s view, these costs are incurred to primarily benefit shareholder interests and it is not  
23 appropriate policy to pass these costs on to customers in rates, since these costs do not benefit

1 ratepayers. Therefore, these costs should be eliminated from the cost of service borne by  
2 ratepayers and Staff has proposed to disallow these costs from recovery in rates. Staff witness  
3 Caroline Newkirk addresses this in her direct testimony.

4 (4) Pro forma adjustments. Pro forma adjustments reflect the impact of  
5 items and events that occur subsequent to the test year and test year update period. These items  
6 or events significantly impact the revenue, expense, and rate base relationship and should be  
7 recognized to address the forward-looking objective of the test year. Caution must be exercised  
8 when including pro forma adjustments in a recommended cost of service to ensure that all items  
9 and events subsequent to the test year are also examined and any appropriate offsetting  
10 adjustments are included as well. In addition, some post-test year items and events may not  
11 have occurred yet and/or may not be capable of adequate quantification at the time of the case  
12 filing. As a result, quantification of pro forma adjustments may be more difficult than the  
13 quantification of other adjustments. As a consequence, use of a true-up audit that considers a  
14 full range of auditable items and events that occur subsequent to the test year, and also attempts  
15 to address the maintenance of the proper relationship among revenues, expenses, and  
16 investment at a consistent point in time is generally a superior approach than considering  
17 stand-alone pro forma adjustments for inclusion in the cost of service. Empire included pro  
18 forma adjustments to estimate the effect of the update period (ending September 30, 2021) on  
19 its proposed revenue requirement since Empire filed its rate case before the end of that period.  
20 It is Staff's understanding that, in filing its rebuttal testimony, Empire will file an updated  
21 revenue requirement containing the actual expenses and revenues incurred through  
22 September 30, 2021.

1 Q. What rate increase amount, based on what return on equity (ROE) percentage,  
2 did Empire request from the Commission in this case?

3 A. Empire requested that its annual revenues be increased by approximately  
4 \$1.36 million based on an ROE of 10.00%.

5 Q. Please describe Staff's direct case revenue requirement filing in this proceeding.

6 A. The results of Staff's audit of Empire's rate case request can be found in the  
7 Staff's filed Accounting Schedules and is summarized on Accounting Schedule 1, Revenue  
8 Requirement. This Accounting Schedule shows that Staff's recommended revenue  
9 requirement for Empire in this proceeding is \$1,013,214 based upon a mid-point  
10 recommended rate of return (ROR) of 6.85%. Staff is recommending a mid-point ROE of  
11 9.50% with a range of 9.25% to 9.75% as calculated by Staff witness Seoung Joun Won, PhD.  
12 Staff's revenue requirement at low and high is \$896,987 to \$1,128,579 based upon a ROR range  
13 of 6.72% to 6.99%.

14 Q. What items are included in the Staff's recommended rate base in this case?

15 A. All rate base items were determined as of the update period ending  
16 date September 30, 2021, either through a balance on Empire's books as of that date or a  
17 13-month average balance ending on June 30, 2021. Items in the Staff's rate base include:  
18 Plant-in-Service, Accumulated Depreciation Reserve, Cash Working Capital, Materials and  
19 Supplies, Prepayments, Investment in Stored Gas, Over/Undercollected Amortizations,  
20 Customer Deposits, Unamortized Pension and OPEBs Tracking Liabilities, and the ADIT  
21 reserve.

22 Q. What are the significant income statement adjustments Staff made in  
23 determining Empire's revenue requirement for this case?

1 A. A summary of the Staff’s significant income statement adjustments follows:

2 **Operating Revenues**

3 Retail revenues were adjusted for the elimination of Purchased Gas Adjustment (PGA)  
4 revenue, unbilled revenue and, gross receipts taxes. Revenues were also adjusted to reflect  
5 the update period and weather normalization. Other gas revenues were adjusted for large  
6 company annualization.

7 **Operating Expenses**

- 8 • Payroll, Payroll Taxes and Employee Benefit Costs
- 9 • Payroll expense annualized for all known wage increases through  
10 September 30, 2021, and changes in employee levels through  
11 September 30, 2021.
- 12 • Payroll taxes consistent with the payroll annualization.
- 13 • Incentive compensation and restricted stock awards disallowances.
- 14 • Employee benefits including pensions and OPEBs.
- 15 • Other Non-Labor Expenses.
- 16 • Rents and Leases.
- 17 • Insurance Expense.
- 18 • Property Tax Expense.
- 19 • Uncollectible Expense.
- 20 • Corporate Allocations.
- 21 • Rate case expense adjustment.
- 22 • Disallowance of certain dues and donations and miscellaneous expenses.
- 23 • Income Taxes.
- 24 • Depreciation Expense.

25 Q. How do the various members of Staff contribute to a combined work product?

26 A. All of the Staff auditors, including myself, relied on the work from numerous  
27 other Staff members in calculating a revenue requirement for Empire in this case. Weather  
28 normalized sales and the recommended rate of return are some examples of data and analysis

1 supplied to the Auditing Department as inputs into the Staff's revenue requirement cost  
2 of-service calculation. Each Staff member who contributed in calculating Staff's revenue  
3 requirement has submitted direct testimony in this case discussing the issues for which they  
4 were assigned and her or his recommendation. Signed affidavits and the qualifications for all  
5 Staff members who are responsible for issues addressed in Staff's direct testimony in this rate  
6 proceeding are attached to each Staff member's testimony.

7 Q. What are the biggest differences between the rate increase request filed by  
8 Empire and the Staff revenue requirement recommendations being filed in this proceeding?

9 A. From the Staff's perspective, there are two primary revenue requirement  
10 differences.

11 • Return on Equity (ROE) and Capital Structure – Issue Value – (\$1.1 million).  
12 As previously stated, Empire's return on equity recommendation is 10.00%, while  
13 the Staff has developed a mid-point recommendation of 9.50%. The difference  
14 between Empire's recommended ROE and capital structure and Staff's  
15 recommended mid-point for ROE and capital structure is approximately \$1.1 million  
16 in revenue requirement, with Empire having the higher revenue requirement value.

17 • Amortization of Over-Accrued Depreciation Reserve – Issue Value –  
18 (\$1,867,820). Empire is proposing to amortize, over seven years, approximately  
19 \$13 million of accrued depreciation reserves that Empire considers over-accrued.  
20 Staff is not proposing to amortize any over-accrued depreciation reserve amounts at  
21 this time. The difference between Staff and Empire's depreciation reserve balances  
22 is \$1,867,820 with Staff having the higher revenue requirement value.

23 There are other significant differences between Staff and Empire, based upon their  
24 respective direct filings. However, these items are less significant than the differences  
25 discussed above.

1 Q. Is it possible that significant differences exist between Staff's revenue  
2 requirement positions and those of other parties besides Empire in this proceeding?

3 A. Yes. However, the other parties are filing their prepared direct testimony, if any,  
4 concurrently with the Staff's direct filing. Until Staff has a chance to examine the direct  
5 testimony of the other parties, it is impossible for Staff to determine what differences exist and  
6 how material they may be.

7 Q. Please identify the Staff experts/witnesses responsible for addressing each area  
8 where there is a known and significant difference between Staff and Empire as addressed above  
9 in this direct testimony.

10 A. The Staff experts/witnesses for each listed issue are as follows:

<u>Issue</u>	<u>Staff Witness</u>
Return on Equity	Seoung Joun Won, PhD
Depreciation Reserve	David T. Buttig, PE

14 Q. When will the Staff be filing its customer class cost of service and rate design  
15 direct testimony and report in this proceeding?

16 A. Staff's customer class cost of service and rate design direct testimony and report,  
17 including schedules, will be filed on February 15, 2022.

18 **CURRENT AND DEFERRED INCOME TAX EXPENSE**

19 **Current Income Taxes**

20 Q. Please explain the calculation of current income tax expense in this case.

21 A. Current income tax for this case has been calculated by Staff consistent with the  
22 methodology used in The Empire District Electric Company's most recent rate case, Case No.  
23 ER-2021-0312. Adjustments are made to net income to compute the current income tax

1 expense. These adjustments are effectuated by taking adjusted net income and either adding to  
2 or subtracting from the net income various timing differences to obtain net taxable income for  
3 ratemaking purposes. (The term “timing differences” refers to the differences in time when  
4 certain costs can be deducted for purposes of determining financial statement net income and  
5 taxable income, respectively.) The adjustments are the result of various financial statement  
6 (“book”) and tax timing differences as well as their implementation under separate tax  
7 ratemaking methods: flow-through versus normalization. The resulting net taxable income for  
8 ratemaking is then multiplied by the appropriate federal and state tax rates to obtain the current  
9 provision for income taxes. Staff used the current federal tax rate of 21 percent and the state  
10 income tax rate of 4 (four) percent, in calculating Empire’s income tax liability. The difference  
11 between the calculated current income tax provision and the per book income tax provision is  
12 the current income tax provision adjustment.

13 Q. What are the tax timing differences Staff used to calculate current income tax?

14 A. The tax timing differences used in calculating taxable income for computing  
15 current income tax are as follows:

16 Add Back to Operating Income Before Taxes:

17 Book Depreciation Expense

18 Non-Deductible Expense – Non-deductible meals and dues

19 Contributions In Aid of Construction

20 Book Amortization

21 Subtractions from Operating Income:

22 Interest Expense – Weighted Cost of Debt times Rate Base

23 Tax Depreciation – Straight-Line

24 Tax Depreciation – Excess



1 **Deferred Income Taxes**

2 Q. Please explain deferred income tax expense as it relates to this case.

3 A. When a tax timing difference is reflected for ratemaking purposes in the  
4 deferred tax adjustment consistent with the timing used in determining taxable income for  
5 the calculation of current income tax payable to the IRS, the timing difference is given a  
6 “flow-through” treatment.

7 When a current year timing difference is deferred and recognized for ratemaking  
8 purposes consistent with the timing used in calculating pre-tax operating income in the  
9 financial statements, then that timing difference is given “normalization” treatment for  
10 ratemaking purposes. Deferred income tax expense for a regulated utility reflects the tax  
11 impact of “normalizing” tax timing differences for ratemaking purposes. Current IRS rules for  
12 regulated utilities essentially require normalization treatment for the timing difference related  
13 to accelerated depreciation.

14 For most utilities, it is necessary to break out a utility’s tax depreciation into  
15 two separate components: tax straight-line depreciation and excess tax depreciation.  
16 Tax straight-line depreciation is different from book straight-line depreciation due to the  
17 different tax basis of property allowed under the tax code. Excess tax depreciation differs from  
18 straight-line book depreciation due to the higher depreciation rates allowed in the early years  
19 of an asset’s life under the current tax code as compared to “straight-line” book depreciation  
20 rates. To calculate excess tax depreciation, Staff used the total tax depreciation amount  
21 included in Empire’s filing in this case. Most tax basis differences were eliminated for assets  
22 placed into service after 1986 due to the Tax Reform Act (TRA) enacted that year.

1 **ACCUMULATED DEFERRED INCOME TAXES (ADIT)**

2 Q. Please explain Accumulated Deferred Income Taxes (ADIT).

3 A. Empire's ADIT represents, in effect, a net prepayment of income taxes by  
4 customers prior to tax payment by Empire. For example, because Empire is allowed to deduct  
5 depreciation expense on an accelerated basis for income tax purposes, the amount of  
6 depreciation expense used as a deduction for income taxes purposes by Empire is considerably  
7 higher than the amount of depreciation expense used for ratemaking purposes. This results in  
8 what is referred to as a "book-tax timing difference," and creates a deferral of income tax  
9 reserves to the future. The net credit balance in the ADIT account's reserve represents a source  
10 of cost-free funds to Empire. Therefore, Empire's rate base is reduced by the ADIT balance to  
11 avoid having customers pay a return on funds that are provided cost-free to Empire.  
12 Generally, deferred income taxes associated with all book-tax timing differences created  
13 through the ratemaking process should be reflected in rate base. As it has done in prior Empire  
14 rate cases, Staff has decided to take this approach in calculating the ADIT rate base offset  
15 amount in this case.

16 Q. What are some of the ADIT components included in Staff's rate base offset?

17 A. The deferred tax impact associated with the past tax timing differences reflected  
18 in Staff's rate base offset include amounts associated with the following major components:  
19 Accelerated Depreciation, Gas Inventory Adjustment, Uncollectibles, Regulatory Liabilities  
20 and Tax Gross-up, FAS 158, Capital Lease, Contributions in Aid of Construction, and  
21 Regulatory Assets.

22 **RATE CASE EXPENSE COST SHARING**

23 Q. Briefly describe rate case expense.

1           A.     Rate case expense is a sum of the incremental costs a utility incurs in preparing  
2 and filing a rate case. In the instant case, Empire has incurred expenses in conjunction with  
3 outside consultants. Staff witness Angela Niemeier addresses the issue of rate case expense in  
4 more detail in her direct testimony in his case.

5           Q.     Does Staff recommend the sharing of rate case expense as it has previously in  
6 rate cases of other Missouri-regulated utilities?

7           A.     Yes. Staff recommends assigning Empire’s discretionary rate case expense  
8 to both ratepayers and shareholders based upon a 50/50 split over three years and a full  
9 recovery of the depreciation study over five years. This allocation was utilized by the  
10 Commission in the Spire Missouri Inc. (“Spire Missouri”) rate cases, Case Nos. GR-2017-0215  
11 and GR-2017-0216; and in the last The Empire District Electric Company rate case, Case  
12 No. ER-2019-0374.

13          Q.     On what basis does Staff make this recommendation?

14          A.     Staff’s recommended cost sharing methodology is based on the following  
15 rationale:

- 16               1) Rate case expense sharing creates an incentive and eliminates a  
17               disincentive on the utility’s part to control rate case expenses to  
18               reasonable levels.
- 19               2) Both ratepayers and shareholders benefit from the rate case process. The  
20               ratepayer is receiving the opportunity to be provided safe and adequate  
21               service at a just and reasonable rate and the shareholder is receiving an  
22               opportunity to receive an adequate return on investment.
- 23               3) It is fair and equitable to expect shareholders to carry a reasonable portion  
24               of the rate case burden.

1                   4) There is a high probability that some recommendations advocated by  
2                   utilities through the rate case process will ultimately be found by the  
3                   Commission to not be in the public interest.

4           Q.     Please expound on your previous definition of rate case expense as it relates to  
5 Staff's cost sharing recommendation.

6           A.     Rate case expense is defined as all incremental costs incurred by a utility directly  
7 related to an application to change its general rate levels. These applications are usually  
8 initiated by the utility, but rate case expenses may also be incurred as a result of the filing of an  
9 earnings complaint case by another party. The largest amounts of rate case expenses usually  
10 consist of costs associated with use of outside witnesses, consultants, and external attorneys  
11 hired by the utility to participate in the rate case process.

12           Generally, utility management has a high degree of control over rate case expense.  
13 Attorneys, consultants, and other services can either be provided by in-house personnel or can  
14 be acquired from an outside party. Rate case expenses subject to a sharing mechanism do not  
15 include internal labor costs as these are included in the cost of service through the  
16 payroll annualization and are not incremental expenses resulting from the rate case process.  
17 These costs are fully paid for by ratepayers.

18           Q.     Has the Commission addressed rate case expense sharing in any docket other  
19 than in a rate case filing?

20           A.     Yes. In 2011, the Commission established Case No. AW-2011-0330 to  
21 investigate current rules and practices regarding recovery of rate case expense by Missouri  
22 utility companies. Both of the options of sharing rate case expense 50/50 and sharing based on  
23 the percentage ordered rate increase versus requested the rate increase sought by the utility were  
24 discussed in that report.

1 Q. Has the Commission ordered cost sharing of rate case expense in any other  
2 rate cases?

3 A. Yes. The Commission ordered a sharing of Kansas City Power & Light  
4 Company's<sup>1</sup> (KCPL) rate case expenses in its Report and Order in Case No. ER-2014-0370:

5 The Commission finds that in order to set just and reasonable rates under  
6 the facts of this case, the Commission will require KCPL shareholders to  
7 cover a portion of KCPL's rate case expense. One method to encourage  
8 KCPL to limit its rate case expenditures would be to link KCPL's  
9 percentage recovery of rate case expense to the percentage of its rate  
10 increase request the Commission finds just and reasonable. The  
11 Commission determines that this approach would directly link KCPL's  
12 recovery of rate case expense to both the reasonableness of its issue  
13 positions and the dollar value sought from customers in this rate case.

14 The Commission concludes that KCPL should receive rate recovery of  
15 its rate case expenses in proportion to the amount of revenue requirement  
16 it is granted as a result of this Report and Order, compared to the amount  
17 of its revenue requirement rate increase originally requested. This  
18 amount should be normalized over three years. The Commission also  
19 finds that it is appropriate to require a full allocation to ratepayers of the  
20 expenses for KCPL's depreciation study, recovered over five years,  
21 because this study is required under Commission rules to be conducted  
22 every five years. [Footnotes omitted]<sup>2</sup>

23 The footnote omitted in the above reference further clarifies the Commission's conclusions  
24 concerning recovery of rate case expenses:

25 It is understood that some of the issues litigated in this case do not  
26 directly affect the overall revenue requirement granted by the  
27 Commission; but it is also clear that the vast majority of litigated issues  
28 do have a direct or indirect impact on the revenue requirement.  
29 Accordingly, percentage sharing is a reasonable approach to correlating  
30 recovery of rate case expense to the relationship between the amount of  
31 litigation that benefited both ratepayers and shareholders and that which  
32 benefited only shareholders.<sup>3</sup>

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<sup>1</sup> KCPL has changed names since this case, and is now doing business as Evergy Missouri Metro, Inc.

<sup>2</sup> *Report and Order*, Case No. ER-2014-0370 page 72.

<sup>3</sup> *Report and Order*, Case No. ER-2014-0370 page 72, Footnote 251.

1 More recently, in the Spire Missouri rate cases, the Commission ordered a 50/50 split of rate  
2 case expenses:

3 Therefore, it is just and reasonable that the shareholders and the  
4 ratepayers, who both benefited from the rate case, share in the rate case  
5 expense. The Commission finds that in order to set just and reasonable  
6 rates under the specific facts in this case, the Commission will require  
7 Spire Missouri shareholders to cover half of the rate case expense and  
8 the ratepayers to cover half with the exception of the cost of customer  
9 notices and the depreciation study.<sup>4</sup>

10 Q What does Staff recommend the Commission conclude in this instant case?

11 A. Staff examined the facts and circumstances in Empire's filing and recommends  
12 the Commission order a 50/50 sharing of rate case expense.

13 Q. Does this conclude your prepared direct testimony in this proceeding?

14 A. Yes, it does.

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<sup>4</sup> *Report and Order*, Case Nos. GR-2017-0215 and GR-2017-0216, page 52.

**BEFORE THE PUBLIC SERVICE COMMISSION**

**OF THE STATE OF MISSOURI**

In the Matter of The Empire District Gas )  
Company's d/b/a Liberty Request to File Tariffs ) Case No. GR-2021-0320  
to Change its Rates for Natural Gas Service )

**AFFIDAVIT OF KEITH D. FOSTER**

STATE OF MISSOURI )  
 ) ss.  
COUNTY OF COLE )

**COMES NOW KEITH D. FOSTER** and on his oath declares that he is of sound mind and lawful age; that he contributed to the foregoing *Direct Testimony of Keith D. Foster*; and that the same is true and correct according to his best knowledge and belief.

Further the Affiant sayeth not.




**KEITH D. FOSTER**

**JURAT**

Subscribed and sworn before me, a duly constituted and authorized Notary Public, in and for the County of Cole, State of Missouri, at my office in Jefferson City, on this 20th day of January 2022.

D. SUZIE MANKIN  
Notary Public - Notary Seal  
State of Missouri  
Commissioned for Cole County  
My Commission Expires: April 04, 2025  
Commission Number: 12412070

  
Notary Public

## Schedule KDF-d1 - Keith D. Foster

Summary of case participation:

Case/Tracking Number	Company Name - Issue
QW-2008-0010	<b>Tri-States Utility, Inc.</b> - Property Taxes; Fuel & Electricity Expense; Telephone Expense; Rent Expense; Plant in Service; Depreciation Schedule, Reserve, Rates, and Expense; Transportation Expense; Chemicals Expense; Waste Disposal; Insurance Expense; Contractual Services; Bad Debt Expense; Miscellaneous Expenses
WR-2008-0311	<b>Missouri-American Water Company</b> - Advertising & Promotional Items; Dues and Donations; Cash Working Capital; Plant in Service; Depreciation Expense; Depreciation Reserve; Franchise Tax; Property Taxes; Fuel & Electricity Expense; Telephone Expense; Postage Expense; Purchased Water; Prepayments; Materials & Supplies; Customer Advances; Contributions in Aid of Construction (CIAC)
WR-2009-0098	<b>Raytown Water Company</b> - Materials & Supplies; Prepayments; Customer Deposits; Revenues; Insurance Expense; Utilities Expense; Directors Fees; Office Supplies Expense; Postage Expense; Laboratory Fees; Transportation Expenses; Rate Case Expense; Regulatory Commission Expense
GO-2009-0302	<b>Missouri Gas Energy</b> - Infrastructure Service Replacement Surcharge (ISRS)
SA-2009-0319	<b>Mid-MO Sanitation, LLC</b> – Certificate Case; All Revenue and Expenses; Plant in Service; Depreciation Reserve; Other Rate Base Items
GR-2009-0355	<b>Missouri Gas Energy</b> – Payroll, Payroll Taxes, 401(k), and Other Employee Benefit Costs; Incentive Compensation and Bonuses; Medical and Dental Expense; Bad Debt Expense; Rate Case Expense; Pension Expense; FAS106/OPEBs; Prepaid Pension Asset (PPA); Franchise Tax Expense; Income Tax Expense
SR-2010-0095	<b>Mid-MO Sanitation, LLC</b> – Full Audit of All Revenue and Expenses; Plant in Service; Depreciation Reserve; Other Rate Base Items
ER-2010-0130	<b>Empire District Electric</b> – Fuel and Purchased Power; Fuel Inventories; Gas Stored Underground; Off-System Sales; Transmission Revenue; Payroll, Payroll Taxes, and 401(k) Benefit Costs; Incentive Compensation; Maintenance Normalization Adjustments



**Schedule KDF-d1 - Keith D. Foster**

WR-2010-0304	<b>Raytown Water Company</b> – Revenues; Rate Case Expense; Regulatory Commission Expense; Utilities Expense; Purchased Water; Insurance Expense; Laboratory Fees; Communication Expense; Transportation Expense
GO-2011-0003	<b>Missouri Gas Energy</b> - Infrastructure Service Replacement Surcharge (ISRS)
ER-2011-0004	<b>Empire District Electric</b> – Fuel and Purchased Power; Fuel Inventories; Gas Stored Underground; Maintenance Normalization Adjustments; Miscellaneous Revenues (SO2 Allowances and Renewable Energy Credits); Operations and Maintenance (O&M) Expenses for Iatan 2 and Plum Point; Transmission Revenue; Entergy Transmission Contract; Reconciliation
WR-2011-0337	<b>Missouri-American Water Company</b> – Belleville Lab Allocations; Chemical Expense; Corporate and District Allocations; Fuel & Electricity Expense; Service Company Management Fees; Business Transformation Program; Reconciliation
WR-2012-0300	<b>Empire District Electric (Water)</b> – Plant-in-Service; Depreciation Reserve; Depreciation Expense; Materials and Supplies; Property Tax Expense; Customer Advances; Operations and Maintenance (O&M) Adjustment
WM-2012-0335	<b>Moore Bend Water Company</b> – Acquisition Case – Plant-in-Service; Depreciation Reserve; Depreciation Expense
ER-2012-0345	<b>Empire District Electric</b> – Fuel and Purchased Power; Fuel Inventories; Gas Stored Underground; Maintenance Normalization Adjustments (Operations and Maintenance Expense); Operations and Maintenance (O&M) Expense Trackers for Iatan 2, Iatan Common, and Plum Point; Entergy Transmission Contract; Reconciliation
WR-2013-0461 SR-2013-0459	<b>Lake Region Water &amp; Sewer</b> – Executive Management Fees; Current Income Taxes; Deferred Income Taxes; Payroll and Benefits; Payroll Taxes; Allocation Factors; Sludge Removal; Accounting Fees; Legal Fees (Other Than Rate Case Expense); Billing Expense; Outside Services; Travel & Entertainment Expense; Transportation Expense
GR-2014-0086	<b>Summit Natural Gas</b> – Acquisition Costs; Affiliate Transactions; Fuel Expense; Property Taxes; Other Miscellaneous Expenses; Income Taxes; Deferred Taxes; and Reconciliation
WA-2015-0049 SA-2015-0107	<b>Branson Cedars Resort</b> – Certificate Case - All Revenue and Expenses; Plant in Service; Depreciation Reserve; Other Rate Base Items

**Schedule KDF-d1 - Keith D. Foster**

WA-2015-0108	<b>Missouri-American Water Company (Redfield Water)</b> – Acquisition Case – Plant-in-Service; Depreciation Reserve; Depreciation Expense
WO-2015-0077	<b>Woodland Manor Water Company</b> – Acquisition Case – Plant-in-Service; Depreciation Reserve; Depreciation Expense; CIAC; Customer Deposits
WR-2015-0192	<b>Ozark International, Inc.</b> – Plant-in-Service; Depreciation Reserve; Depreciation Expense; CIAC; Customer Deposits; Chemicals Expense; Legal Expense; Office Expense; Postage; Water Testing Expense; Gas & Oil Expense
ER-2016-0023	<b>Empire District Electric</b> – Fuel and Purchased Power; Fuel Inventories; Gas Stored Underground; Software Maintenance Expense; Corporate Allocations; Outside Services; Iatan and Plum Point Carrying Costs
WR-2017-0110 SR-2017-0109	<b>Terre Du Lac Utilities Corporation</b> – Maintenance Expense; Rate Case Expense; Internet Service Expense; Telephone Expense; Payroll and Benefits; Payroll Taxes; Outside Services; Mileage Expense
WR-2017-0285 SR-2017-0286	<b>Missouri-American Water Company</b> – Central Lab Allocations; Corporate, Service Company, and Jurisdictional Allocations; Hydrant Painting; Income Taxes; Main Break Expense
HR-2018-0341	<b>Veolia Energy Kansas City</b> – Plant in Service; Accumulated Deferred Income Taxes; Fuel Expense; Consumables Expense; Insurance Expense; Outside Services; Property Taxes.
GO-2019-0115 GO-2019-0116	<b>Spire Missouri</b> – Infrastructure Service Replacement Surcharge (ISRS)
SA-2019-0334	<b>Missouri-American Water Company (Hillers Creek Sewer)</b> – Acquisition Case – Lead Auditor
SA-2020-0132	<b>Missouri-American Water Company (Clinton Estates Sewer)</b> – Acquisition Case – Lead Auditor
SA-2020-0067	<b>Liberty Utilities (Saver’s Farm Sewer)</b> – Acquisition Case – Lead Auditor
ER-2019-0374	<b>Empire District Electric</b> – Accumulated Deferred Income Tax (ADIT); Current and Deferred Income Tax; Southwest Power Pool (SPP) Revenues and Expenses; Corporate Allocations; Corporate Expenses.
WM-2020-0156	<b>Liberty Utilities (Missouri Water), LLC (Empire District Electric (Water))</b> – Acquisition Case – Lead Auditor

## **Schedule KDF-d1 - Keith D. Foster**

ER-2020-0311	<b>Empire District Electric</b> – FAC Case
WR-2020-0344 SR-2020-0345	<b>Missouri-American Water Company</b> – Pensions & OPEBs; Defined Contribution Plan (DCP) Expense; Accumulated Deferred Income Taxes (ADIT); Income Taxes
SA-2021-0120	<b>Missouri-American Water Company (City of Taos Sewer)</b> – Acquisition Case – Lead Auditor
WA-2021-0116	<b>Missouri-American Water Company (Table Rock Estates Water)</b> – Acquisition Case – Lead Auditor
SR-2021-0372	<b>Mid-MO Sanitation, LLC</b> – Lead Auditor
WO-2021-0343	<b>Missouri-American Water Company</b> – Infrastructure Service Replacement Surcharge (ISRS)
ET-2020-0259	<b>Empire District Electric</b> – Community Solar Application
ER-2021-0312	<b>Empire District Electric</b> - Accumulated Deferred Income Tax (ADIT); Current and Deferred Income Tax; Southwest Power Pool (SPP) Revenues and Expenses; Low Income Pilot Program (LIPP) Amortization; Plant in Service Accounting (PISA) Amortization.