1 STATE OF MISSOURI 2 PUBLIC SERVICE COMMISSION 3 4 5 6 TRANSCRIPT OF PROCEEDINGS 7 Hearing 8 December 16, 2004 Jefferson City, Missouri 9 Volume 15 10 11 In the Matter of the Tariff Filing) 12 of The Empire District Electric) 13 Company to Implement a General) Case No. ER-2004-0570 Rate Increase for Retail Electric) 14 Service Provided to Customers in)) Its Missouri Service Area 15 16 17 KEVIN A. THOMPSON, Presiding, DEPUTY CHIEF REGULATORY LAW JUDGE. 18 STEVE GAW, ROBERT M. CLAYTON, 19 JEFF DAVIS, LINWARD "LIN" APPLING, 20 COMMISSIONERS. 21 22 23 REPORTED BY: 24 KELLENE K. FEDDERSEN, CSR, RPR, CCR MIDWEST LITIGATION SERVICES 25

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1 PROCEEDINGS 2 JUDGE THOMPSON: Okay. Mr. Roff, good morning. How are you? 3 THE WITNESS: Good morning. I'm /fine. 4 5 Thank you, sir. 6 JUDGE THOMPSON: I will remind you you're 7 still under oath. 8 THE WITNESS: Yes. 9 JUDGE THOMPSON: Now, we're still -- we're going to complete questions from the Bench for you, and 10 11 then we'll go to recross and redirect and you're out of 12 here. 13 THE WITNESS: Fine. 14 JUDGE Thompson: Commissioner Appling, do 15 you have questions for this witness? DONALD ROFF testified as follows: 16 QUESTIONS BY COMMISSIONER APPLING: 17 18 I don't know whether I'm having a question Q. 19 or whether I'm having trouble trying to understand what has been said so far, so maybe we can tap around with this 20 21 just for a few minutes. 22 Α. I will certainly try. 23 Q. Go back to your direct testimony, and take 24 in consideration what you're recommending for 25 depreciation, what OPC is recommending. I assume that you

1 read and know what OPC has recommended in this case --

2 A. Yes.

Q. -- briefly, and what Staff has recommended?
A. Yes, sir.

Q. Can you tell me what you have recommended and then kind of summarize the other two? And I know it's been done before, but I'm trying to get my arms around this so that I can render a vote that won't hurt all of you. Understand what I'm saying. Sir, the best that you can, summarize that for me in kind of a sound bite. Don't go all the way to Kentucky and back.

12 A. I will try.

13 Q. Okay.

14 I think there are probably four separate Α. 15 areas or issues, if you will, and some of those are 16 differences of opinion and some of those are differences in depreciation practice. So I'll start with generation. 17 18 And in the case of generation I have 19 recommended a procedure known as a lifespan approach where 20 we attempt to estimate the retirement date for those 21 facilities and determine a depreciation life and rate 22 based upon that period of depreciation or recovery, if you 23 will. 24 And that differs from both the Staff and

24 And that differs from both the staff and 25 OPC in that they are proposing essentially the same type

1 of analysis that was used for the mass assets, historical 2 review of retirement activity, mortality experience, and applying that to the production units, which is a much 3 smaller sample -- obviously there's only a couple 4 plants -- and derive some service life statistics that 5 6 they propose, which are dramatically different from the 7 service life that I developed. So that would be, I guess, 8 area No. 1.

9 In concert with that, the lifespan approach is essentially a remaining life technique process as 10 opposed to a whole life process. And the difference --11 12 and I think I explained this yesterday, but I'll try to say it again. Whole life deals with gross plant spread 13 14 allocated over the entire life of the asset. There's no 15 consideration of past accumulations of depreciation. 16 Remaining life takes into account the accumulated depreciation balance and effectively allocates the net 17 plant over the future life. So that contributes to part 18 19 of the difference, both for generation and for the mass 20 assets.

The third area would be just life estimates of the various mass properties. And in that regard, there really isn't a lot of difference between the Staff and, in fact, OPC accepted my recommendations in that area. And then the final issue would be net

1 salvage, and I'm sure you're intimately familiar with that 2 whole process, at least in the history of the recent 3 history of the Commission in that area. We are proposing 4 or recommending -- I am recommending traditional, what's 5 been referred to as a traditional approach, kind of what 6 Empire utilized prior to the 2001 Order or case.

7 Staff is proposing to expense costs of 8 removal through an operating account, which is clearly a 9 violation of the rules. OPC is including the same basic 10 net salvage allowance but running it through accumulated 11 depreciation, so it stays on the balance sheet as it were 12 in part.

But that differs from the traditional approach, what I call an accrual approach. And that probably is the single largest difference in this case is the net salvage issue. I don't know if I've covered that to your satisfaction or --

Q. I think so. I was just trying to -- I'm trying to get my arms around this so that I can, as I said earlier, to render my 20 percent of this dollar, so that we can get to a point so that we can move on when that issue is up.

So the net salvage issue is the ROE point?
A. I believe that is correct. It's the most
significant dollar amount by far.

1 Q. How far -- how far are we off? 2 Α. Well, if you were to take the depreciation rates that were included in the company's filing that 3 produce approximately a \$10 million increase in 4 depreciation expense, probably somewhere in the range of 5 6 three quarters to 80 percent of that difference is net 7 salvage, somewhere close to 7 or \$8 million on an annual 8 basis. 9 Is there a mechanism in this process to Q. tell exactly what Empire -- what Empire has spent that 10 11 money on, what they said they're going to spend it on? Is there something in the system that --12 13 Α. Well, yes. 14 -- we can go back and check to make sure Q. that that's done? 15 First, from a historical accounting 16 Α. perspective, we have examined those transactions and the 17 18 basis for those transactions and the source of cost of 19 removal and related it to the retirements that caused that 20 cost of removal. So there's the historical relationships that exist, and that won't change. That will continue to 21 22 be Empire's accounting going forward, as retired by the 23 chart of accounts. 24 COMMISSIONER APPLING: Thanks. 25 THE WITNESS: You're very welcome.

JUDGE THOMPSON: Thank you, Commissioner.
 QUESTIONS BY JUDGE THOMPSON:

3 In your response to Commissioner Appling, I Ο. 4 thought I heard you say that there's a difference of approach between the company and perhaps Staff and OPC 5 6 with respect to the method of depreciation to use for 7 generation versus other types of assets; is that correct? 8 Α. Yes. 9 Q. And they want to use the whole life approach, is that it, or is this a different difference? 10 11 Α. To me whole life is a depreciation calculation terminology that the difference from the 12 determination of service life is the difference between 13 14 the company and Staff and OPC, the difference between the use of a lifespan approach --15 16 Q. I see. Okay. -- and the mortality determination of 17 Α. 18 service life similar to what's used for the mass assets. 19 And what is the approach that you advocate Q. 20 with respect to the generation assets? 21 Α. I am proposing the use of a lifespan 22 approach, one where we identify an estimated retirement 23 date for those assets and, therefore, first determine an 24 end point for the depreciation on those facilities, but 25 also determine a service life associated with those assets

1 over which the costs would be allocated. So I think it's 2 merely a difference in how you estimate service life. Okay. That is how long the asset can be 3 Ο. expected to remain in service before it's retired? 4 Yes. 5 Α. 6 Q. And what is the approach that Staff is recommending? 7 Well, it's actually OPC. Staff has not 8 Α. changed the --9 10 Ο. Okay. Whoever it is. 11 Α. -- existing rates for generation. 12 OPC has examined the historical activity for the generating stations and attempted to fit these 13 14 Iowa curves, these retirement dispersions, mortality 15 dispersions to those -- to that limited amount of activity and derive a service life, then, which is then inputted 16 into the whole life rate formula. 17 18 Q. Okay. So if I understand, you view that as 19 a methodological error because the sample size is so much 20 smaller? 21 Α. Absolutely. We're dealing with --22 Ο. So it's not because of the nature of the 23 assets but rather because of the size of the sample? 24 Α. Well, actually both. I think that that 25 methodology might be more accurate or more predictive if

there were a larger sample, but also there has to be some conditions of retirement that have occurred. If you're trying to estimate the service life of an asset that effectively all dies at one point in time, it would seem that that sample should have occurred -- should have had similar transactions that occurred in the past, and that's not the case with Empire.

8 Q. Okay. Now, with the difference between the 9 remaining life technique and the whole life technique, 10 would you agree that the remaining life technique is 11 essentially self correcting?

12 A. I believe that's a way you could describe13 it, yes.

Q. Okay. When you talk about mass properties,do you mean transmission and distribution assets?

16 A. We classified rather loosely transmission17 distribution and the general plant assets as well,

18 separate from generation.

19 Q. So it's basically everything but

20 generation?

21 A. Correct.

22 Q. Now, with respect to the net salvage issue, 23 it seems to me that perhaps this could be compared 24 somewhat to customer deposits. Obviously the scale is 25 much different, but the customer deposit money is

1 available to the company to be used while the company is 2 holding the deposit, and when it's returned to the customer, as I think you testified yesterday, money is 3 4 fungible; it doesn't have to be the same money? 5 I believe that was Mr. Knapp. Α. 6 Q. Was that? Okay. But would you agree that 7 there's --8 Α. Cash is certainly fungible. I can't 9 disagree with that. 10 Ο. Okay. So as long as the money the 11 customers get back -- this is in the areas of deposit obviously -- is the right amount, they don't care what the 12 company did with it in the interim? 13 14 A. I would think that that's true, and I would be surprised if the customer even knew what the company 15 did with those deposits. 16 17 They probably think it's buried out in the Q. 18 backyard somewhere. 19 I have no comment. Α. 20 Ο. Okay. I have some questions for you from Commissioner Gaw, if I haven't lost them already. Here we 21 22 are. In your testimony you state that retirement dates 23 for generating units were provided by Empire planning 24 personnel. Do you recall that? 25 A. Yes.

1 Q. Who were these people? 2 Α. The primary person was Brad Beecher, vice president of energy production. I don't know his exact 3 title. I don't recall his exact title. 4 Okay. And how was the information provided 5 Ο. 6 to you, in written form or verbally or otherwise? 7 Α. We actually had a rather lengthy discussion 8 at the company's offices. So there was no written 9 communication regarding that. 10 Ο. Okay. Did you engage in any process to determine whether or not those retirement dates were 11 reasonable? 12 A. I had looked at the lifespans and resulting 13 14 average service lives based upon our approach and 15 determined that the effect of those retirement dates were reasonable average service lives. So I would say yes. 16 Did you review any documents in making that 17 Q. determination? 18 19 A. I don't recall specific documents that were 20 reviewed. 21 Q. Okay. With respect to the Iatan plant that 22 is evidently operated by Kansas City Power & Light, did 23 you communicate with any KCP&L person with respect to 24 their view of the retirement date for that plant? 25 Α. I did not speak with anyone at Kansas City

1 Power & Light.

2 Q. Do you recall testifying in a 1997 Aquila proceeding before this Commission? 3 It wasn't called Aquila at that time, but 4 Α. 5 yes, I do. Yes, I do. 6 Q. UtiliCorp United. The case was ER-97-394. 7 And I'm told that you said this: These retirement dates 8 produce lifespans which are reasonable and consistent with 9 my experience. It is my understanding that these dates 10 reflect the current best estimate of when the generating 11 units will retire, giving due consideration of each unit's age, location, operating characteristics and expected 12 future usage. 13 14 I will accept that quotation. Α. Okay. Now, in that case, I'm told you 15 Ο. provided retirement dates or used retirement dates for the 16 Nevada or Nevada combustion turbine of 1999, KCI Units 1 17 18 and 2, 2000, and Greenwood Units 1 through 4, 2004. Do 19 you recall those? 20 Α. I recall the names. 21 Don't recall the specific dates? Q. 22 Α. I don't recall the specific dates, yes. 23 Q. It's not like you haven't done any 24 depreciation work since then, right? 25 Okay. Are you aware of the current status

1 of those three facilities?

2 A. I am not. 3 Okay. Would you be surprised if I told you Ο. they're all still operating? 4 I would not be surprised. 5 Α. 6 Q. These retirement dates are an estimate, are they not? 7 Α. 8 Yes, they are. 9 Q. So sometimes the estimate's wrong? 10 A. Absolutely. And just let me qualify the answer a little bit. 11 Q. Sure. 12 There are a number of factors that we have 13 Α. 14 discussed that influence those dates, and over time 15 circumstances change. And I would hazard a guess that the price of natural gas in 1997, for example, was 16 17 dramatically different from what it is today. 18 Q. Okay. That would be one factor that would 19 Α. 20 influence the potential retirement date of an asset. 21 So in depreciation accounting, what happens Q. 22 if the asset continues in service after the end date 23 that's been projected? 24 A. If that were to occur, and obviously it 25 does occur, there would be an adjustment made on a

periodic basis to those depreciation rates. If, in fact, that situation had produced an occurrence where the asset had become fully depreciated, there are mechanisms within the property accounting systems of the company to cease depreciation when that occurs.

6 Q. Okay. Were you here for the testimony on 7 Tuesday?

8 A. No, sir.

9 Q. On Tuesday Mr. Gipson, who I think is the 10 CEO of Empire, testified that the company is undertaking 11 capital expenditures for Iatan and Asbury in order to keep 12 them operational. Would that surprise you?

13 A. I would be surprised if that were not the 14 case.

Q. Okay. In addition, Mr. Gipson indicated that an ideal fleet fuel mix would include probably 50 percent coal capacity and 80 percent coal energy. Are you aware of any replacement plans that would allow Empire to meet these goals if Asbury and Iatan were both retired in 2014?

A. I haven't reviewed in great detail the replacement plans, but I'm sure they are in place. That's all I can say on that.

Q. Okay. With respect to net salvage for production accounts, can you isolate the increase in

1 depreciation rates associated with, first, retirement 2 dates provided by Empire? 3 Α. Would you repeat that, please? You understand this is Woodsmall's 4 Ο. 5 questions, so if it doesn't make sense, you look at him. 6 For production accounts, can you isolate the increase in depreciation rates associated with, first, retirement 7 8 dates provided by Empire? 9 Α. I guess I will say yes. 10 Q. Okay. I mean, I don't have that number in front 11 Α. 12 of me, but --Ο. I understand. 13 -- it's a calculation that could be made. 14 Α. Okay. In other words, you could isolate 15 Q. the effect of just the life dates, right? 16 17 Α. Yes. What the effect of that would be. And 18 Q. 19 secondly, terminal net salvage treatment? Similarly. 20 Α. 21 That calculation could be made? Q. 22 Α. Right. 23 Q. And again, you don't have those figures at 24 your fingertips? 25 Α. No.

1 Q. And finally net salvage associated with 2 interim retirement?

3 A. Yes. And that's a fairly small piece of4 the total.

5 Q. Okay. Now, with respect to terminal net 6 salvage, can you provide any information regarding the 7 last time that a Missouri electric utility retired a 8 generating unit?

9 A. I have not done an extensive evaluation of 10 each and every Missouri electric utility as to when they 11 have retired facil-- for example, I know that Empire has 12 retired some of the earlier Riverton units at some point 13 in time.

14 Q. Okay. There actually have been

15 retirements?

16 A. To my knowledge, yes.

Do you know, if you know, when was the last 17 Q. time that a coal-burning generating facility was retired? 18 19 I just don't have that information in my Α. 20 mind right now. There have been retirements of coal generating facilities in this country. 21 22 JUDGE THOMPSON: Okay. That's all the 23 questions that I have for you from Commissioner Gaw,

24 Chairman Gaw.

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25 THE WITNESS: Thank you.
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1 JUDGE THOMPSON: Do you have any additional 2 questions, sir? 3 COMMISSIONER APPLING: I don't think so. JUDGE THOMPSON: Okay. Well, then, let's 4 5 move on at long last to recross based on questions from 6 the Bench. And I believe, Mr. Byrne, that you are first 7 up. 8 MR. BYRNE: Wonderful. Thank you, your 9 Honor. 10 RECROSS-EXAMINATION BY MR. BYRNE: 11 Q. Good morning, Mr. Roff. 12 Good morning. Α. A couple of questions about questions from 13 Ο. 14 the Bench from yesterday. Do you recall that Commissioner Murray asked you a little bit about safeguards under the 15 company's proposed treatment of net salvage? 16 17 I do recall that discussion. Α. And let me ask you this: Would it -- with 18 Q. 19 regard to safeguards, my understanding is under the company's approach net salvage is credited to depreciation 20 21 reserve; is that right? 22 Α. Credited, debited, I'll --23 Ο. It's accounted for? 24 A. It goes into accumulated depreciation, 25 yeah.

1 Q. Okay. And that affects the depreciation 2 reserve? 3 Α. Correct. So it's kept track of; is that fair to say? 4 Ο. 5 Α. In a sense, yes. 6 Q. And my understanding in a sense that 7 depreciation reserve is sort of a balancing account, that 8 ultimately balances everything? 9 I suppose you could look at it that way. Α. 10 It's the -- the place where depreciation entries and the related transactions go. 11 Okay. As opposed to the Staff and Public 12 Q. Counsel's proposed method of treating net salvage, which 13 14 is as an expense item; is that correct? Well, I have to think you would have to 15 Α. differentiate the Staff approach from OPC approach. 16 17 Q. Okay. And I think Staff is -- would treat it as 18 Α. 19 an operating expense. I believe OPC would also run it 20 through accumulated depreciation. 21 Q. Well, then, just at least compared to the 22 Staff method, if -- in other words, if an expense is too 23 high or too low and it's set in the ratemaking process, 24 you know, would it be fair to say there's no way to 25 correct for that in the future?

A. Under the Staff approach, I don't believe
 there's any way to track that, to balance it as you've
 described.

Q. Okay. And would it be -- would it be fair to say that keeping track of the net salvage through the depreciation reserve is a safeguard that protects ratepayers from either underpaying or overpaying for net salvage?

9 A. I would say that that's true. It probably 10 also protects the company to some degree as well, for the 11 same reason.

12 Q. Okay. But it makes sure the right amount 13 is ultimately collected rather than possibly the wrong 14 amount?

A. I'm not sure that's true. I think itallows you to adjust if there are differences.

17 Q. Okay. Whereas the expense approach doesn't 18 allow you to adjust?

19 A. Correct.

20 Q. Okay. How about as a safeguard, in your 21 opinion, in the long run, will it cost ratepayers more or 22 less under the standard approach?

A. I think if you were to look at the total
life revenue requirements under the traditional approach
versus expensing, I think that customers pay less over the

1 long term because of the rate base effect.

2 Ω. Okay. And could that be considered a 3 safeguard that protects customers? I would certainly think so, yes. 4 Α. 5 Okay. Just recently Chairman Gaw submitted Ο. 6 some questions about if an asset was fully depreciated but remained in service. Do you remember that? 7 8 Α. Yes. 9 And just a follow-up on that. My Q. understanding is -- and you said you'd stop the 10 11 depreciation once the asset was fully depreciated; is that 12 correct? 13 Ο. I said there were processes in place in 14 most of the property accounting systems that allow you to do that. 15 Okay. And it's my understanding -- correct 16 Q. me if I'm wrong, though -- that the amount of depreciation 17 18 that's been collected still is part of the depreciation 19 reserve so long as the unit or the piece of property 20 remains in service; is that true? 21 I might disagree with the term collected, Α. 22 but --23 Q. Okay. Recorded? 24 Α. What's been reported in accumulated 25 depreciation reserve would remain there, yes.

1 Q. Okay. And since it's part of the 2 depreciation reserve, that serves as an offset to rate base, doesn't it? 3 A. Under most traditional ratemaking 4 5 approaches, yes. 6 Q. Okay. So while that fully depreciated piece of property is still in service, the ratepayers are 7 8 getting a return on the money that they've paid for 9 depreciation; isn't that correct? 10 Α. Well, if we exclude the net salvage piece, I would think rate base would be zero for a fully accrued 11 12 asset. Okay. But there are other items of rate 13 Ο. 14 base that would be positive, right? Α. 15 Certainly. And that would offset those positive rate 16 Q. 17 base items? Α. 18 To that extent, yes. 19 You were asked about whether there are any Q. coal units that have been retired in Missouri. Do you 20 21 recall that question from --22 A. I do. 23 Ο. -- Chair Gaw? 24 Are you aware of whether Kansas City 25 Power & Light has retired any coal units?

A. I don't recall. I don't have the memory of
 that right now.

3 Okay. You don't have any familiarity with Ο. 4 the Hawthorn units of Kansas City Power & Light? I have heard of the Hawthorn units. 5 Α. 6 Q. Okay. Yesterday you were asked some 7 questions by one of the Commissioners -- I forget which 8 one -- about the possibility that shareholders might have 9 to pay twice for net salvage. 10 Α. Yes. 11 Q. I mean, is it your understanding that the Missouri Public Service Commission would have the -- and I 12 think the scenario was something like if the utility 13 collects the net salvage through the depreciation rate and 14 15 then it comes time to retire the unit and, you know, 16 they've squandered the money or for some reason they don't have the money, you know, the possibility is out there, I 17 18 quess, that they -- that they try to collect it twice. Do 19 you remember that line of questioning? A little bit. 20 Α. Okay. Is it your understanding that the 21 Q. 22 Missouri Public Service Commission has the power to 23 prevent utilities from collecting net salvage twice on the 24 same piece of property?

25 A. I'm fairly certain that they do.

1 Q. I mean, do you think that the Missouri 2 Public Service Commission would allow utilities to collect the same costs twice? 3 A. I would certainly think that that would be 4 5 unintentional. 6 Q. Have you ever run into a situation where a 7 Missouri utility has not had enough money to retire 8 property when it's come time to retire the property? 9 Α. To the best of my knowledge, no, that situation has not yet occurred. 10 MR. BYRNE: Okay. That's all the questions 11 I have. Thank you, Mr. Roff. 12 13 THE WITNESS: Thank you. 14 JUDGE THOMPSON: Thank you, Mr. Byrne. 15 Mr. McCartney? MR. McCARTNEY: No questions. 16 JUDGE THOMPSON: I see Mr. Conrad is still 17 18 absent. Mr. Williams? 19 MR. WILLIAMS: Thank you, Judge. RECROSS-EXAMINATION BY MR. WILLIAMS: 20 21 Q. Mr. Roff, do you recall the other day when 22 Commissioner Gaw asked you about, I believe it's Schedule 23 DSR-4, where you had a list of companies, and he was 24 asking you about which companies had nuclear? 25 A. Yes, I do recall that. I suspect I

1 probably had a few errors in that discussion.

2 Q. Are you familiar with Wolf Creek? 3 Α. I am. Do you know if Kansas City Power & Light 4 Ο. 5 has an ownership interest in it? 6 Α. It was brought to my attention that they 7 do. And do you know if ownership of Central 8 Ο. Illinois Public Service Company's changed? 9 10 Α. Yes. And I'm trying to recall who has merged with. I don't recall who's merged with those or 11 purchased them. 12 Might it have been AmerenUE? 13 Ο. 14 Α. It might well be. You don't recall, though? 15 Q. I think that's correct, yeah. 16 Α. 17 Do you know when that transfer occurred? Q. 18 I do not. Α. 19 In response to some questions regarding the Q. retirement of plants in Missouri, you indicated that 20 21 Empire's had some plants that have been retired, did you 22 not, generation plant? 23 Α. Generation units. 24 Q. Which units would those have been? 25 Α. I think the early Riverton units were --

have been retired. As I recall visiting that place, there 1 2 were facilities that were no longer there. 3 0. Is there a distinction between retirement and dismantlement? 4 5 Α. I think so. 6 Q. Have those units also been dismantled? Portions of those units have been 7 Α. 8 dismantled, yes. 9 MR. WILLIAMS: No further questions. 10 JUDGE THOMPSON: Thank you, Mr. Williams. Ms. O'Neill? 11 MS. O'NEILL: Thank you, your Honor. 12 RECROSS-EXAMINATION BY MS. O'NEILL: 13 Good morning, Mr. Roff. 14 Q. 15 Α. Good morning. I believe that you responded this morning 16 Q. to some questions from, I believe it was maybe 17 Commissioner Appling regarding the percentage of the 18 19 increase in depreciation rates being sought by Empire that would be attributable to net salvage. Do you recall that? 20 21 Α. Yes. 22 Q. And the -- and you did say you thought it 23 was between three-fourths to 80 percent; is that right? 24 A. That's what I said. That may not be the 25 exact number.

1 Q. Okay. Would it be -- yeah. And I think 2 that's probably pretty close. 3 When you did your initial proposal, the net 4 salvage component of your proposal -- well, your proposal 5 was originally to increase by \$25.6 million, right? 6 Α. Yes. 7 Q. And the component -- net salvage component 8 of that was \$20.8 million, correct? I believe that is the number. 9 Α. 10 Ο. Which would be 81 percent? 11 Α. Okay. So under the proposal that Empire's 12 Q. currently filed in their -- the portion of the increase 13 14 filed in the tariffs for Empire that they're saying's attributable to depreciation is \$10.2 million, correct? 15 16 Α. Yes. 17 And so 81 percent of that would be Q. 18 \$8.26 million; is that correct? Well, that's correct, but I think that's 19 Α. 20 not the right relationship, because some of those net 21 salvage percentages were reduced as part of that 22 alternative approach, and therefore, the portion 23 attributable to net salvage would be a little bit less. 24 Q. Is it your understanding now that -- well, 25 let me rephrase that.

1 Can you split off for us exactly how much 2 of this 10.2 million is net salvage and tell us how much that is specifically? 3 A. I don't have that number in front of me, 4 5 but that can be done. 6 Q. Okay. MS. O'NEILL: Your Honor, I have for 7 8 demonstrative purposes a demonstration of what 81 percent of both of those numbers are. I'd like to have that 9 10 marked as an exhibit for the record. JUDGE THOMPSON: Absolutely. This would be 11 Exhibit 134. What shall we call it? 12 MS. O'NEILL: Net salvage included in 13 14 Empire proposal. JUDGE THOMPSON: Okay. Net salvage 15 included in Empire proposal. 16 (EXHIBIT NO. 134 WAS MARKED FOR 17 18 IDENTIFICATION BY THE REPORTER.) 19 MS. O'NEILL: And, your Honor, I would move 20 for admission of Exhibit 134 for demonstrative purposes. 21 JUDGE THOMPSON: Do I hear any objection to 22 the receipt of Exhibit 134? 23 MR. ENGLAND: Yes, your Honor. 24 JUDGE THOMPSON: What's your objection? 25 MR. ENGLAND: Well, as the witness

1 indicated, he doesn't believe that the 81 percent is 2 appropriate based on the \$10.2 million number. So while I don't have a problem with Ms. O'Neill's 81 percent 3 calculation, it's based on no facts in evidence and has no 4 evidentiary or meaningful value to this proceeding. 5 6 JUDGE THOMPSON: Where's the 81 percent 7 come from? MS. O'NEILL: The 81 percent is the 8 percentage of the net salvage component in his original 9 10 proposal. JUDGE THOMPSON: In his study? 11 12 MS. O'NEILL: In his study. JUDGE THOMPSON: That's the 25 million? 13 14 MS. O'NEILL: The \$20.8 million of the \$25.6 million was attributable to his net salvage 15 calculations. 16 17 JUDGE THOMPSON: Well, it's certainly in 18 evidence, Mr. England. 19 MR. ENGLAND: Not with respect --20 JUDGE THOMPSON: I understand the company's asking for less, but it's in evidence in his direct 21 22 testimony. 23 MR. ENGLAND: Well, that's fine, your 24 Honor, and I didn't expect I would get this sustained, but 25 I want the record to reflect the fact that the 81 percent

1 when applied to the 10.2 million is not supported by the 2 evidence in this record, and, in fact, this witness said that's incorrect. It's something less than that. He 3 4 doesn't know what it is, but it's something less than 5 that. 6 JUDGE THOMPSON: And I appreciate you bringing that out, and I'm sure on redirect you can bring 7 8 that out several more times. Thank you. 9 I will overrule the objection. Exhibit 134 10 is received for demonstrative purposes. (EXHIBIT NO. 134 WAS RECEIVED INTO 11 EVIDENCE.) 12 BY MS. O'NEILL: 13 14 Mr. Roff, if Empire were to retire a Q. 15 generation plant on one of the dates that you've estimated, wouldn't it also need to have an equivalent 16 generation source, either purchased power or another 17 18 plant, ready to go online in order to continue to provide service for its customers? 19 20 Α. To the extent that that power was an absolute need, I would say yes. 21 22 Ο. And what information did you receive from 23 Mr. Beecher or other sources at Empire that would give you 24 assurance of the reliability of those retirement dates in 25 connection with alternative sources of power?

2 we had. 3 So you didn't have any information from Ο. them regarding that? 4 That's correct. 5 Α. 6 Q. And again, we've talked about the fact that these dates are estimates. As far as you can tell, has 7 8 Empire made any commitment to require any of those 9 generation dates that are listed in your statements? 10 Α. Not to my knowledge. 11 Q. Now, I think you had some discussion about the fact in response to questions this morning that 12 13 generation assets come fully depreciated and still 14 operational, it may longer be subject to depreciation, is 15 that right, or is there some other -- how is that accounted for on the books? 16 Well, I think the discussion that we had 17 Α. 18 was that situation, and it's my understanding that there 19 are checks and balances, I guess, within the accounting 20 system that would allow for the stopping or stoppage of 21 depreciation when an asset becomes fully depreciated. 22 Ο. Okay. So if they're stopping depreciation, 23 the customers receiving services from those plants don't 24 pay anything in their rates toward depreciation; is that 25 right?

That wasn't part of the considerations that

1

Α.

1 Α. Well, I think that depends upon when those 2 rates were established. So to the extent that the customer rates include a component for depreciation of all 3 assets, that would continue to be part of the revenue 4 5 stream. 6 Q. But to be --7 Α. We don't have instantaneous regulation. 8 Q. But certainly the next rate case at the 9 very latest, they would no longer be paying for that --10 Α. Correct. -- even if that facility remained used and 11 Q. 12 useful? A. I believe that's correct. 13 14 Even if it remained used and useful through Q. several rate cases? 15 I would be surprised if that would be the 16 Α. 17 case, but --18 Q. But if it happened? 19 -- hypothetically, yes. Α. 20 Q. Now, you indicated in response to some questions from the Bench this morning that it is possible 21 22 to isolate depreciation rates associated with the 23 retirement dates in your study or the portion of the 24 depreciation rate that's associated with that? 25 A. What I said was we could, I think,

1 distinguish the portion of the depreciation expense or 2 depreciation rate that was attributable to the differences between that approach and the other parties' approach. 3 4 Ο. But you could make some kind of calculation regarding the terminal net salvage component in your 5 6 depreciation rate? 7 Α. Yes, that's equally true. 8 Ο. And some sort of calculation where you 9 could separate out interim net salvage as well? 10 Α. Equally true. Q. 11 You have not done that? 12 I believe that we have. I just don't have Α. that information in my possession. 13 14 If those numbers were separated out, it Q. would allow for some tracking to see whether or not the 15 estimates match up with experience; would that be true? 16 17 I'm not sure I follow that that would Α. necessarily be the case. What we would be identifying is 18 19 sort of the difference in parameters at this time. So I'm not sure that allows for tracking of that on a 20 21 going-forward basis. It depends on what decisions are 22 made by this Commission. 23 Ο. But it could be done? I'm not asking 24 whether it's going to be done. I asked whether it's 25 possible.

A. If the parameters were specifically
 identified, yes, that's possible.

3 Now, in response to question from Judge Ο. 4 Thompson this morning, you had some testimony regarding 5 the composite average service lives resulting from your 6 lifespan approach. Do you recall that? I don't recall that specific terminology. 7 Α. 8 Ο. You talked about composite and service 9 lives, lifespan approach. 10 Α. I just don't recall saying composite life. 11 I'm sorry. Q. Okay. Do you have any composite average 12 service lives in your, for example, steam production 13 14 plants? I have calculations of that in my work 15 Α. 16 papers, yes. 17 And what is your composite average service Q. 18 life for the steam production plants? I don't have that number. I would --19 Α. Is it in your --20 Q. 21 -- estimate in the mid 30s, 35, 36, Α. 22 something like that. 23 Q. 35 or 36 years? 24 A. Yes, ma'am. 25 Q. And is that in your testimony somewhere?

1 A. I do not believe so.

2 Q. I just want to follow up a little bit further on some of your responses to Commissioner Murray 3 4 yesterday regarding the safeguards. In connection with 5 safeguards that you've attributed to the method that 6 includes net salvage and depreciation rates, aren't those 7 safeguards that you discussed dependent on the estimated 8 service life and the estimated cost of removal being 9 accurate? 10 Α. I don't believe those safeguards are 11 dependent on those factors only. But they would be important in those 12 Q. safeguards having effect? 13 14 Well, we have made every attempt to develop Α. 15 parameters that are accurate, so I would say that that's 16 true. 17 Okay. And wouldn't those -- some of the Q. 18 safequards that you've discussed regarding your proposed 19 method, wouldn't they also depend on the company actually incurring all the potential costs of removal that are 20 21 contained in those future net salvage estimates? 22 Α. I don't believe the safeguards are 23 dependent upon those occurrences developing exactly as 24 estimated. I think those safeguards are in place 25 regardless, and that's why they are safeguards.

1 Q. Those safeguards would make your proposal 2 more attractive than expensing, however, only if the company actually incurred the costs of removal that were 3 estimated? 4 5 Α. No. I think those safeguards are in place 6 regardless, and they're not in place by expensing net 7 salvage. 8 Ο. At the time that net salvage is expensed, we'll have actual numbers to look at in determining what 9 10 costs the company incurs; is that correct? 11 Α. I'm having difficulty with -- we have that situation today. We know what actual net salvage has 12 occurred. 13 14 Q. In the past? I don't see -- yeah. I don't see that 15 Α. being any different. 16 17 You had some discussion with Commissioner Q. 18 Murray yesterday about what financial analysts look at, 19 but you're not a financial analyst, are you? 20 Α. No, I'm not. 21 Q. And you're not aware of all the aspects 22 that a financial analyst will look at in making 23 recommendations? 24 A. I am not aware of their craft, no. 25 Q. Okay. You also -- I think this was

1 yesterday's questioning by Judge Thompson -- made 2 reference to cash accounting. Do you recall that? 3 I do. Α. Do you agree that under the method that 4 Ο. Staff has proposed, whether you call it cash -- Empire 5 6 will be kept whole on a cash basis as far being able to recover their actual cost of removal? 7 8 Α. I don't believe that's true at all. You don't? 9 Q. 10 No. Α. Under your method, Empire collects cash on 11 Q. an annual basis that far exceeds what their current outlay 12 per customer was, correct? 13 14 A. I keep getting troubled by using the word 15 "collects," first of all, but the accrual for depreciation including net salvage is different from the actual cost of 16 removal that is incurred, that is a fact. 17 18 MS. O'NEILL: No further questions. 19 JUDGE THOMPSON: Thank you, Ms. O'Neill. 20 Redirect? MR. ENGLAND: Yes, your Honor. 21 22 REDIRECT EXAMINATION BY MR. ENGLAND: 23 Q. Good morning, Mr. Roff. 24 A. Good morning, Mr. England. 25 Q. Let's take Public Counsel's Exhibit 134

1 first, please. It's the last one we dealt with. 2 Α. Yes, sir. 3 Ο. If I read that exhibit correctly, the middle column under original proposal has a 4 5 \$25.6 million figure, I believe, increase. Do you see 6 that? A. I do. 7 8 Ο. And where does this exhibit tell you that number came from? 9 10 Α. Exhibit 134 says that that \$25.6 million figure comes from my direct testimony, Exhibit 18, 11 12 Schedule 1 of Exhibit DSR-3. 13 Q. Thank you. 14 With respect to the net salvage component 15 of approximately \$20.8 million, where does that figure come from? 16 17 Α. According to Exhibit 134, that comes from 18 Mr. Majoros' direct testimony at page 49. 19 Have you made that calculation? Is that Q. 20 your number, somewhere either in your study or in your 21 work papers? 22 A. I don't believe I've made that exact 23 calculation. 24 Q. Okay. With respect to the 10.2 million 25 alternative proposal, again, where did that number come

1 from?

2 Α. Exhibit 134 states that that number came from my rebuttal testimony. 3 And with respect to the \$8.26 million net 4 Ο. 5 salvage component, where did that number come? 6 Α. Apparently that's a calculation that's made on this exhibit. 7 8 Ο. And do you agree that that's an appropriate calculation or comparison? 9 10 Α. It is not. 11 Q. And why not, sir? 12 Because I -- as I stated earlier, the Α. alternative proposal, if we refer to it that way, 13 14 represented some reductions in net salvage allowances for some mass accounts, and therefore, the relationship 15 16 between net salvage and the total change is different. 17 It's something less than this amount. 18 Okay. The alternative proposal is the one Q. 19 that the company is pursuing for purposes of this case in 20 its rate increase filing, correct? 21 That's my understanding. Α. 22 Q. Let's back up and try to put in perspective 23 the original study results that you prepared compared to 24 this alternative proposal. Okay? 25 A. Okay.

1 Q. And this follows up on, I believe, the 2 question from Commissioner Appling. With respect to your original proposal that would produce roughly an additional 3 4 25 million in depreciation expense, I believe you 5 indicated to Mr. Appling that that was attributable to 6 four areas, generally speaking? I think there was four differences between 7 Α. 8 my recommendations and the other parties' recommendations. 9 Q. And the other parties' recommendations are 10 roughly close to the status quo? Α. That's true. 11 12 The four issues were lifespan analysis that Q. you performed on the generation plant or power production 13 14 plant, correct? 15 Α. That was one. Q. Remaining life? 16 17 That was two. Α. 18 The average service lives for mass Q. 19 property, which I believe you indicated to Mr. Thompson or 20 Judge Thompson were transmission, distribution and general 21 plant? 22 Α. That's the third item. 23 Q. And then finally net salvage? 24 Α. Fourth, correct. 25 Q. Now, with respect to your alternative

1 proposal of 10.2 million and the one the company's 2 pursuing in this case, what differences remain between you and the parties, or between the company and the parties? 3 Okay. Let me write these down. Lifespan. 4 Α. Remaining life was the second one. 5 6 Q. Correct. Average service life for mass 7 property. 8 Α. Service lives of mass, and net salvage. 9 Q. Correct. 10 Okay. To begin with, the lifespan method Α. still is at issue, although there was a revision to one of 11 the retirement dates in the alternative calculation. 12 And that revision was what? 13 Ο. 14 I want to say it was the Iatan. Excuse me. Α. 15 The Asbury plant. Did you extend the estimated retirement 16 Q. 17 date? 18 I changed the estimated retirement date. Α. 19 Okay. Which had the effect of lengthening Q. 20 the life? 21 Lengthening the life, lowering the rate. Α. 22 Q. What about remaining life? 23 Α. Remaining life goes away. The alternative 24 proposal is strictly whole life determination. Service 25 lives of mass assets still exist, although that's a

1 relatively minor difference, as I recall, and there was 2 some adjustments to certain net salvage factors for I believe it was four mass accounts. So the net salvage 3 issue also still exists. 4 And you modified the net salvage somewhat 5 Ο. 6 from your original proposal; is that right? 7 Α. Yes. Could you explain that briefly, please? 8 Ο. Yes. There were certain asset categories 9 Α. 10 that had rather large net salvage allowances. In an 11 effort to mitigate the effect of the depreciation expense change, we placed a limit on for those accounts and 12 limited that net salvage ratio to negative 100 percent. 13 Thank you, sir. 14 Q. Now, both your study and your alternative 15 proposal, whether it's 25 million or 10.2 million, deal in 16 total company dollars, if you would; is that right? 17 18 Yes. I did not have a Missouri Α. jurisdictional segregation, if that's the way to describe 19 20 it. 21 If -- and I understand, was that your Q. 22 responsibility for purposes of this case --23 Α. It was not. 24 Ο. -- to make the allocations? 25 Α. No, it was not my responsibility.

Q. Do you have an idea, a rough estimate of
 what the Missouri jurisdictional intrastate portion of
 those two numbers would be, the 25 million and the 10.2?
 A. It's my understanding that the Missouri
 jurisdictional base is about 80 percent. That's my
 understanding.

Q. Okay. So for purposes of this case and the alternative proposal, if it's a 10.2 million on total company for purposes of this case, for purposes of this revenue requirement established by this Commission, am I correct in saying that would be roughly be an \$8 million difference?

13 A. If those percentages apply proportionately,14 correct.

Q. Okay. And then of that 8 million, if I understand your testimony, the primary differences between you and Staff and Public Counsel would be the lifespan analysis for power production plants and the net salvage issue?

20 A. Those would be the two biggest components,21 yes.

22 Q. And are those the two that are identified 23 in the position statement that was filed by the company in 24 this case?

25 A. My recollection is yes.

1 Q. Okay. In the position statement filed by 2 the company, I believe we reflected the value of the net salvage issue at approximately 4.6 million. 3 I recall that. 4 Α. And that would be Missouri intra --5 Ο. 6 intrastate jurisdictional amounts or total company? It's my understanding that's Missouri 7 Α. 8 number. 9 Okay. And is that inclusive or exclusive Q. of the roughly 1.6 million that Staff has allowed for net 10 11 salvage as an expense component? I believe that that is the net of that 12 Α. 13 number. 14 So that would be the total difference Q. 15 between you and staff, if you will, in the case? 16 Α. Approximate, for that issue, for that. But the total amount of the net salvage 17 Q. issue based on the alternative proposal would be 18 19 4.6 million, which is the difference between you and Staff plus the 1.6 million that Staff has built into this case 20 21 or 6.2 million? 22 Α. I think that -- I think that's correct. 23 Q. Thank you. 24 Let me switch gears on you. We also talked 25 about a -- or I'm sorry. You talked with several

1 attorneys and Commissioners about your comparative 2 analysis.

3 A. Yes, sir.

And I believe it was Chairman Gaw that 4 Ο. noted a difference in the composite rate that you had 5 6 calculated for Empire based upon existing rates versus the composite rate that was contained in that last schedule 7 8 attached to your direct testimony. Do you recall that? 9 Α. Yes, I do. 10 Ο. And I believe your explanation was that there were two reasons for the difference. One was the 11 analyses were done at different points in time, so you 12 were looking at different plant values; is that right? 13 14 Α. That's one of the reasons for the 15 difference. And the second was that the schedule 16 Q. attached to your testimony included non-depreciable 17 18 amounts that are apparently included in the FERC reporting 19 schedules? 20 Α. Yes, that's correct. 21 Okay. In Empire's case, the composite rate Q.

21 Drag, "In Empire's case," the composite face 22 that you calculated was around 2.5 percent versus what you 23 calculated from the FERC reporting of about 2.27 percent; 24 is that right?

25 A. That's correct. 2.2, yeah, something.

1 Yes.

2 Q. Would you imagine that all of the other composite rates on the schedule that is contained in your 3 testimony would similarly increase because of those two 4 discrepancies that you mentioned? 5 6 MS. O'NEILL: Your Honor, I'm going to object, speculation. 7 8 JUDGE THOMPSON: Read back the question, 9 please. 10 THE REPORTER: "Question: Would you 11 imagine that all of the other composite rates on the schedule that is contained in your testimony would 12 similarly increase because of those two discrepancies that 13 14 you mentioned?" JUDGE THOMPSON: I don't think that is 15 speculative. He's asking how the numbers on his schedule 16 would change if certain characteristics or factors 17 18 changed. So I'm going to overrule the objection. You may 19 answer if you're able. THE WITNESS: It's my understanding of how 20 those FERC reports were developed that they include the 21 22 total plant in service amount, and therefore, if Empire is 23 any indication, then there are non-depreciable amounts 24 included in all those balances, and the composite rates 25 would therefore be similarly understated.

1 BY MR. ENGLAND:

2	Q. For purposes of an apples to apples
3	comparison, if you will, what is the right number to use
4	for Empire when comparing it with the other composite
5	rates on your schedule? Is it the 2.27 or 29.5?
6	A. Well, at least on that exhibit that
7	contains all the companies, that comparison is on a
8	comparable basis, but the real composite rate for the
9	depreciable assets for Empire on an existing basis is
10	2.53 percent.
11	Q. I believe you indicated to Chairman Gaw
12	that the composite depreciation rate under your
13	\$25 million proposal, if we can refer to that in that way,
14	was approximately 4.7 percent?
15	A. Something in that range, yes.
16	Q. And does that number compare with the 2.5
17	you calculated for Empire, or the 2.27 you've calculated
18	from the FERC report?
19	A. 2.5.
20	Q. Okay. Now, for purposes of my next
21	question I want you to assume the alternative proposal of
22	10.2 million increase in existing depreciation. What
23	would be the composite rate, if you know?
24	A. I believe that composite rate is
25	approximately 3.3 percent, 3.35 perhaps.

1 Q. In response to a question from Commissioner 2 Murray, I believe you were asked something to the effect that with reference to the Commission's 2001 decision, 3 where would you be today if you hadn't or if Empire hadn't 4 been required to eliminate net salvage from its 5 6 depreciation rate in '01? 7 Can you quantify on an annualized basis 8 what that impact would be? 9 Α. I did a little research last night on the composite depreciation rate that Empire had in place prior 10 to the 2001 time frame. 11 12 Q. And what was that, sir? 13 Α. And that number was in the range of about 3.2 percent. So if we have roughly a 70 basis point 14 difference, 3.5 to 3.2. 15 I'm sorry. You mean. 2.5? 16 Q. Excuse me. 2.5 to 3.2. And I'm going to 17 Α. use really gross broad numbers, but Empire has a 18 19 depreciable base of roughly a billion dollars, and then 20 that would suggest that the difference on an annual basis is approximately \$7 million. So over the last two and a 21 22 half years approximately, somewhere in the range of 17, 23 18, \$20 million, we would have accrued more depreciation 24 than what's been reflected in the past. 25 Q. I want to switch gears on you. This has to

do with some questions I believe you received from Mr. Williams regarding the definition of accurate, and given those -- his definitions at least as he recited to you, is it your opinion that the determination of average service lives are any more accurate than the determination of future net salvage?

7 A. We have made an attempt to develop both of 8 those in a similar manner, so yes, they would be equally 9 accurate.

10 Q. Or equally inaccurate --

11 A. Or equally inaccurate.

12 Q. -- from Mr. Williams' perspective? 13 Thank you. In answer to a question from 14 Mr. Byrne yesterday, I believe you attempted to quantify the amount of the \$4.6 million difference between us and 15 16 Staff on net salvage that's contained in our statement of position that is attributable to most property accounts on 17 18 the one hand versus power production plants on the other 19 hand. And if I recall your answer was roughly one-half; 20 is that right?

A. Yeah. And I guess I would like to correct that. I have gone back and looked at some work papers last night, and the majority of that amount relates to mass assets. There's maybe something like, I don't know, 5-to-1 relationship between mass and generation. So I

1 will correct that now.

2 Q. So roughly 5/6 Of that \$4.6 million number is attributable to mass property accounts, and 1/6 3 would be roughly attributable to power plants; is that 4 5 correct? 6 Α. Yes, that's a more appropriate relationship. 7 8 Ο. Let's see. You were asked a question, I 9 believe by Judge Thompson, but it was on behalf of 10 Commissioner Gaw, regarding a 1997 UtiliCorp case and some final dates of retirement for certain plants? 11 12 Α. Yes. Do you know if there have been any 13 Ο. 14 subsequent depreciation studies for UtiliCorp since 1997? 15 Α. I believe UtiliCorp has filed a subsequent depreciation study since 1997. It would seem to me that's 16 seven years ago, that's kind of within the range of time 17 18 to do it. 19 Q. Do you know if those dates were changed in those subsequent studies? 20 21 Α. I do not know. 22 0. You were asked some questions regarding a 23 hypothetical situation where a dep-- an asset rather is 24 fully depreciated I guess between rate case filings. Do you recall that? 25

1 A. I -- I do.

And I guess how that would be handled from 2 Q. an accounting perspective and from a customer impact, if 3 you will, perspective. Let me ask you this question: Is 4 it unusual for a utility to add new assets between rate 5 6 case filings? 7 Α. Very normal practice to add assets between 8 rate cases. 9 Q. Is Empire -- is Empire's rate base increasing or decreasing? 10 I would say that Empire's rate base is 11 Α. increasing. I believe they are adding plant more quickly 12 than they are depreciating those assets. 13 14 Q. So is it fair to say that between rate 15 cases, to the extent assets retire, there are probably more new assets value-wise being brought online? 16 Absolutely. 17 Α. Now, between rate cases, is the company's 18 Q. 19 investment base for purposes of rates to subscribers increased to reflect those two new assets? 20 21 Would you repeat that? Α. 22 Ο. It wasn't very articulate, was it? 23 In between rate cases when a company adds a 24 new asset, is its investment base increased such that 25 rates are increased to customers to reflect that new

1 asset?

2 Α. No, not to my knowledge. Not without some 3 special mechanism. Ο. But does the company begin accruing 4 5 depreciation on those new assets between rate cases? 6 Α. They do. And is that reflected on their books? 7 Q. 8 Α. Absolutely. 9 And is that accrued in their depreciation Q. 10 reserve? 11 Α. Yes. 12 And are those accruals taken into account Q. in the next rate case for purposes of determining a net 13 rate base? 14 15 Α. Yes, they would be. One last question with respect to these 16 Q. 17 safeguards. Is it fair to say that safeguards are only 18 necessary in the event actual experience deviates from 19 estimates and adjustments to those estimates have not been made on a periodic basis? 20 21 Α. I believe that statement is correct. 22 MR. ENGLAND: Okay. Thank you, sir. I 23 have no other questions. 24 JUDGE THOMPSON: Well, I hate to do this 25 because it starts the whole thing over again, but there's

1 something that's not cleared up for me.

2 FURTHER QUESTIONS BY JUDGE THOMPSON:

3 Q. Why is it that remaining life versus whole
4 life is no longer an issue?

Because the -- I guess there's two reasons. 5 Α. 6 Because the alternative proposal, what was filed by the 7 company was reduced to mitigate the effects of the 8 depreciation change. One of the variables or factors that 9 was built into that change was the elimination of 10 remaining life techniques. So the proposed rates under the company's filing are whole life rates. That would 11 12 eliminate that.

13 Q. So this was done to avoid rate shock to 14 mitigate the effect to ratepayers?

15 A. That's certainly one aspect of it.

16 Q. Not because you've changed your opinion 17 that remaining life is a better technique than whole life? 18 A. Not at all.

19 Q. Okay. One last question. I understand 20 that you don't think this 81 is the right number here. 21 I'm looking at Exhibit 134.

A. I knew what you were referring to.
Q. What number do you believe is the correct
number in that spot?

25 A. I believe that number is closer to

1 60 percent.

2 JUDGE THOMPSON: That's all the questions. Now we get to go through the whole recross cavalcade once 3 4 again. 5 Mr. Byrne, do you have any additional 6 recross based on my questions? MR. BYRNE: No, your Honor. 7 8 JUDGE THOMPSON: Mr. McCartney? 9 MR. McCARTNEY: No, your Honor. 10 JUDGE THOMPSON: Mr. Williams? MR. WILLIAMS: Yes. 11 JUDGE THOMPSON: Very well. 12 FURTHER RECROSS-EXAMINATION BY MR. WILLIAMS: 13 14 Mr. Roff, as I recall you had two Q. 15 alternatives for how to reduce the results of your study to the level of depreciation that Empire was asking the 16 Commission to grant it in this case in terms of an 17 increase; is that correct? 18 19 Wasn't one proposal to do an across-the-board reduction and the other proposal to make 20 21 specific changes in specific aspects of your depreciation 22 study? 23 A. I don't believe the first one was an actual 24 proposal. It was a suggestion that would be as to how you could get to \$10.2 million. I don't think it was an 25

1 actual proposal per se.

2 Q. So Empire is not proposing that the 3 Commission accept that suggestion that you made here in this case? 4 5 Α. I don't believe so. 6 MR. WILLIAMS: No further questions. JUDGE THOMPSON: Thank you, Mr. Williams. 7 8 Ms. O'Neill? 9 MS. O'NEILL: Thank you. 10 FURTHER RECROSS-EXAMINATION BY MS. O'NEILL: Mr. Roff, you said you believe that the 11 Q. percentage of net salvage in the alternative proposal 12 should be 60 percent? 13 14 A. I believe I said it was closer to 15 60 percent. What's the source of that? What's your 16 Q. 17 source? 18 I had looked at some of the work papers Α. 19 last night relative to that calculation, but also just based upon the knowledge of what was changed to get to 20 21 that alternative calculation. 22 Q. You -- in your rebuttal testimony in this 23 case, Exhibit 19, do you have that with you? 24 A. I do. 25 Q. Turn to page 37, please.

1 A. Okay.

2 Q. This is a question that -- well, would you agree with me this is a question that starts on line 9 3 4 that follows up some explanations you placed in the record 5 for the difference between your original proposal and the company's filing; is that right? 6 7 Α. Yes. 8 Ο. Okay. And in your rebuttal, you have a 9 question that asked why, after all of your explanation, 10 you're still not to the 10.2 million; is that right? 11 Α. Something to that effect. 12 Okay. And in your answer that starts on Q. line 14 -- your answer is from line 14 to line 21; is that 13 14 right? That's correct. 15 Α. And at line 15 you state, while you've 16 Q. tried to isolate the impact of each singular adjustment, 17 18 when depreciation rates and related annual depreciation 19 expenses are determined, they're developed in combination with each underlying parameter and methodology. Quite 20 21 simply the differences cannot be completely segregated. 22 Is that your testimony? 23 Α. That's correct. 24 Q. Does that remain your testimony? 25 Α. Absolutely.

1 Q. So you can't completely segregate out what 2 level, what percentage of this 10.2 million is attributable to net salvage? 3 You can calculate an amount for that 4 Α. parameter. What we've said here is that the sum of the 5 6 parts doesn't equal the whole. 7 MS. O'NEILL: Okay. No further questions. 8 JUDGE THOMPSON: Thank you, Ms. O'Neill. Additional redirect? 9 10 MR. ENGLAND: No, thank you. JUDGE THOMPSON: Mr. Roff, thank you for 11 your testimony. You may step down. You are excused. 12 THE WITNESS: Thank you, your Honor. 13 14 JUDGE THOMPSON: We're going to take a recess until 10 o'clock, and then Mr. Knapp will return to 15 the stand. We are in recess. 16 17 (A BREAK WAS TAKEN.) 18 JUDGE THOMPSON: Okay. Let's go back on 19 the record. 20 Mr. Knapp, I'll remind you that you're still under oath. There's no need to swear you again. 21 22 Recross based on questions from the Bench. Anyone seen 23 Mr. Byrne? 24 MR. ENGLAND: I don't think Tom has any 25 questions.

1 JUDGE THOMPSON: Mr. McCartney, you're 2 here. 3 MR. McCARTNEY: No, thank you. JUDGE THOMPSON: Mr. Williams? 4 MR. WILLIAMS: No questions. 5 6 JUDGE THOMPSON: Ms. O'Neill? MS. O'NEILL: No questions. 7 8 JUDGE THOMPSON: Redirect? 9 MR. ENGLAND: Thank you, your Honor. I'll 10 try to be brief. GREGORY A. KNAPP, being previously sworn, testified as 11 12 follows: REDIRECT EXAMINATION BY MR. ENGLAND: 13 14 Q. Good morning, Mr. Knapp. Α. Good morning. 15 I believe you were asked some questions or 16 Q. at least a question yesterday on the escrowing of funds. 17 18 Do you recall that? 19 Yes. Α. Does an escrowing of funds in your opinion 20 Q. help your cash flow? 21 22 Α. No. If the funds were escrowed, we 23 wouldn't have that cash available for company operations. 24 Q. Would that in turn help or hinder your 25 perception by the credit rating agencies?

1 Α. As they would look at cash available to us, 2 that would not be something they would be able to add in, so it would not be a positive. It would be a hinderance. 3 4 Ο. Does the ratepayer, in your opinion, 5 benefit from escrowing? 6 Α. No. I believe of the options, the ratepayer would benefit by the rate base treatment of the 7 8 standard methodology. 9 Q. And why is that? 10 In that standard methodology with the rate Α. base treatment, the customers are going to be able to earn 11 a return on the amount of money that's been collected that 12 hasn't yet been expended. 13 14 Okay. And in an escrowing arrangement, Q. there have been a number of hypotheticals where people 15 were concerned, at least some of those asking you 16 questions, where the company did not spend as much on 17 18 retirement and removal as they've collected. Let me 19 reverse that hypothetical and assume an escrow arrangement 20 where the escrow funds are insufficient to cover the cost 21 of removal, future cost of removal. Does the escrow 22 arrangement help in that regard? 23 Α. No, it does not help the company at all. 24 MR. ENGLAND: Thank you, sir. No other 25 questions.

1 JUDGE THOMPSON: Thank you for your 2 testimony, Mr. Knapp. You may step down, and you are 3 excused. Is Mr. Rooney in the house? 4 5 MR. McCARTNEY: Yes. 6 (Witness sworn.) JUDGE THOMPSON: Do you understand that if 7 8 you were to give false testimony in this proceeding, you could be prosecuted for the crime of perjury? 9 10 THE WITNESS: Yes. JUDGE THOMPSON: Please take your seat. 11 Spell your last name for the reporter. 12 THE WITNESS: My last name is Rooney, 13 14 R-o-o-n-e-y. 15 JUDGE THOMPSON: Thank you, sir. Mr. McCartney, you may inquire. 16 DAVIS ROONEY testified as follows: 17 DIRECT EXAMINATION BY MR. McCARTNEY: 18 19 Q. Would you please state your name for the 20 record. 21 My name is Davis Rooney. Α. 22 Q. And by whom are you employed and in what 23 capacity? 24 A. I'm employed by Aquila. I'm a director of 25 financial management.

1 Q. Would you state your business address there 2 at Aquila? 3 Α. It's 10750 East 350 Highway in Raytown. 4 Ο. Did you cause to be prepared and filed the 5 testimony that's -- rebuttal testimony that's been 6 premarked as Exhibit 108 in this case? Yes, I have. 7 Α. 8 Ο. Do you have any corrections to that 9 testimony? 10 Α. No, I do not. 11 Q. Are the answers true and correct to the best of your knowledge and belief? 12 Α. 13 Yes, they are. 14 MR. McCARTNEY: I would offer that exhibit to be entered into the record and tender this witness for 15 cross-examination. 16 17 JUDGE THOMPSON: Thank you, Mr. McCartney. 18 Do you recall the number of that exhibit? MR. McCARTNEY: 108. 19 JUDGE THOMPSON: Do I hear any objections 20 to the receipt of Exhibit 108? 21 22 (No response.) 23 JUDGE THOMPSON: Hearing none, the same is 24 received and made a part of the record of this proceeding. (EXHIBIT NO. 108 WAS RECEIVED INTO 25

1 EVIDENCE.)

2 JUDGE THOMPSON: Cross-examination, 3 Mr. Byrne? MR. BYRNE: No questions, your Honor. 4 JUDGE THOMPSON: Mr. England? 5 6 MR. ENGLAND: No questions, your Honor. JUDGE THOMPSON: Mr. Williams? 7 8 MR. WILLIAMS: No questions. 9 JUDGE THOMPSON: Ms. O'Neill? 10 MS. O'NEILL: No questions. JUDGE THOMPSON: Very well. You may step 11 down, sir. I'm not going to excuse you because I do not 12 know whether any of the Commissioners have any questions 13 14 for you, but I will endeavor to learn that as quickly as I 15 can, and if there are no Commissioner questions, then I will excuse you and you may leave. Thank you. 16 Is Mr. Macias in the house? I assume 17 18 you're the next. 19 THE WITNESS: That's my understanding. 20 JUDGE THOMPSON: It's up to your lawyer whatever order he wants to put you on. We've established 21 22 that earlier in the proceeding. 23 THE WITNESS: Then yes. 24 (Witness sworn.) 25 JUDGE THOMPSON: Do you understand that if

1 you were to give false testimony in this proceeding, you 2 could be prosecuted for the crime of perjury? 3 THE WITNESS: Yes, I do. JUDGE THOMPSON: Take your seat and spell 4 your last name for the reporter, if you would. 5 6 THE WITNESS: My last name is spelled 7 M-a-c-i-a-s. 8 JUDGE THOMPSON: Thank you, sir. You may 9 inquire, Mr. Williams. 10 MR. WILLIAMS: Thank you, Judge. GREGORY E. MACIAS testified as follows: 11 DIRECT EXAMINATION BY MR. WILLIAMS: 12 13 Q. Good morning, Mr. Macias. 14 Α. Good morning. 15 Q. Would you please state your name and your business address. 16 My name is Gregory E. Macias. My business 17 Α. address is P.O. Box 360, Jefferson City, Missouri 65102. 18 19 By whom are you employed and in what Q. 20 capacity? 21 I'm employed by the Missouri Public Service Α. 22 Commission as a Utility Engineering Specialist 2. 23 Q. Did you prepare direct testimony of 24 Gregory E. Macias that was prefiled in this case and has 25 been marked for identification as Exhibit No. 54?

1 A. Yes, I did. 2 Q. Are there any changes that you would like to make to that testimony here today? 3 None that I'm aware of. 4 Α. If I were to ask you the questions that are 5 Ο. 6 contained in that exhibit, would your answers today be the same as they are set forth in that exhibit? 7 8 Α. Yes. 9 MR. WILLIAMS: Staff offers Exhibit No. 54. 10 JUDGE THOMPSON: I have a list that includes a 55 and a 56 as well. 11 12 MR. WILLIAMS: We'll get there. JUDGE THOMPSON: Very well. Pardon me, 13 Mr. Williams. Do I hear any objections to the receipt of 14 Exhibit 54? 15 16 MR. ENGLAND: No objections, your Honor. 17 MS. O'NEILL: No. JUDGE THOMPSON: Very well. The same is 18 19 received and made a part of the record of this proceeding. (EXHIBIT NO. 54 WAS RECEIVED INTO 20 21 EVIDENCE.) 22 JUDGE THOMPSON: Please proceed, 23 Mr. Williams. 24 BY MR. WILLIAMS: 25 Q. Mr. Macias, did you also prepare in written

1 format the rebuttal testimony of Gregory E. Macias that 2 was prefiled in this case and has been marked for 3 identification as Exhibit No. 55? Yes, I did. 4 Α. 5 Do you have any changes to that exhibit? Ο. 6 Α. Yes. I'd like to make one typographical 7 change. On page 2, line 10, near the end of the sentence, 8 that should be changed to than, t-h-a-n, and that's the 9 only correction that I'm aware of. 10 If I were to ask you the questions that are Ο. 11 set forth in Exhibit No. 55 as you've corrected it, would your answers today be the same? 12 13 Α. Yes, they would. 14 And did you also cause -- did you also Q. 15 prepare and cause to be prefiled surrebuttal testimony of Gregory E. Macias that's been marked for identification as 16 17 Exhibit No. 56? 18 Α. Yes. 19 Do you have any changes to that exhibit? Q. 20 Α. No, I do not. And if I were to ask you the questions set 21 Q. 22 forth in Exhibit No. 56, would your answers be the same as 23 set forth therein? 24 Α. Yes, they would. 25 MR. WILLIAMS: Staff offers Exhibit No. 55

1 and 56 as corrected.

2 JUDGE THOMPSON: Do I hear any objections 3 to the receipt of Exhibits 55 or 56? MS. O'NEILL: No, your Honor. 4 5 MR. ENGLAND: No. 6 JUDGE THOMPSON: Hearing none, the same are received, 55 as corrected, and made a part of the record 7 8 in this proceeding. 9 (EXHIBIT NOS. 55 AND 56 WERE RECEIVED INTO 10 EVIDENCE.) JUDGE THOMPSON: Thank you, Mr. Williams. 11 12 MR. WILLIAMS: Thank you. 13 JUDGE THOMPSON: Cross-examination, 14 Ms. O'Neill? 15 MS. O'NEILL: No questions. JUDGE THOMPSON: Mr. Byrne? 16 MR. BYRNE: Yes, your Honor, just a few. 17 18 CROSS-EXAMINATION BY MR. BYRNE: 19 Good morning, Mr. Macias. Q. Good morning, Mr. Byrne. 20 Α. I just have a few questions for you this 21 Q. 22 morning. One question I have is, how long have you been 23 doing depreciation work for the Staff? 24 Α. Since about December of 2001. 25 Q. December of 2001. And how many

1 depreciation studies have you done in your tenure as a 2 depreciation expert for the Staff? 3 Α. This study was the second one that I was responsible for. 4 5 Q. Okay. 6 Α. I assisted on others. 7 Q. What was the other one that you were responsible for, if you know? 8 9 Α. It was in the Missouri-American Water case. I think it was WR-2003-500. 10 Okay. And how many cases have you filed 11 Q. depreciation-related testimony in? 12 I believe that's listed in my direct 13 Α. 14 testimony, and if you don't mind, I'll refer to that. Sure. I guess I just didn't know -- on 15 Ο. Schedule 1, are you talking about? 16 17 Α. Yes. I just didn't know if -- are all three of 18 Q. those cases de-- okay. The issues are depreciation. 19 20 Okay. 21 Yes, they are. Α. 22 Q. Okay. 23 Α. So this would be the fourth case. 24 Q. Okay. And I see from your resume you're a 25 civil engineer, and I was wondering, you know, in your

1 training as a civil engineer, did you receive, like, in --2 at the University of Missouri - Columbia, did you take any courses related to depreciation? 3 That -- no. None of the courses I had were 4 Α. 5 titled regulatory depreciation, no. 6 Q. Okay. And you've also got some training, 7 and I'm referring on page 2 of your testimony, you've 8 listed some training classes that you've taken starting on 9 line 10, the NERUC utility rate school and the basic NERUC 10 course. Do you see those? 11 Α. Yes. Did any of the classes in those training 12 Q. courses specifically address depreciation? 13 14 Depreciation was discussed as it relates to Α. setting of rate base, but as far as conducting a --15 16 depreciation studies, no. How about even more specifically the issue 17 Q. of net salvage, were there any classes on net salvage? 18 19 No, there were not. Α. 20 Ο. Okay. Have you had any other training besides in college and these NERUC courses on -- that 21 2.2 would relate to net salvage? 23 Α. Sure. You know, here at the Commission my 24 supervisor and the senior engineers of the department, you 25 know, gave me instruction and a mentoring and those types

1 of things.

2 Q. Okay. That makes sense. Outside the -outside of that, though, is there any other training that 3 you've had besides the training that's listed that we've 4 5 already talked about? 6 Α. With relation to depreciation? 7 Q. Yeah. And specifically net salvage. 8 Α. No. 9 Looking at your rebuttal testimony, I'm on Q. 10 page 4, line 20, and you have a sentence there that says, 11 the currently ordered depreciation rates are appropriate because they are designed to recover the company's 12 investment in plant over the average used and useful life 13 14 of the various plant accounts. 15 And I guess I was wondering what the source of that explanation of what depreciation should do is. 16 17 Where did you get that from, that that's what depreciation 18 should do? 19 I guess I don't understand the question. Α. 20 Q. Well, let me rephrase that. It was kind of awkwardly phrased. Let me try again. 21 22 Why do you believe that depreciation rates 23 should be designed to recover the company's investment in 24 plant over the average used and useful life of the various 25 plant accounts?

1 Α. That -- I guess the answer to your question 2 would be the reason I -- the reason that I believe that the depreciation rates should recover the company's 3 4 investment in their plant is -- I mean, that's the goal of depreciation. I guess I don't -- you know, I think most 5 6 depreciation professionals and depreciation texts would 7 indicate that, you know, the company's investment in plant 8 should be recovered through the depreciation rate. 9 Well, do you have a specific depreciation Q. text or -- that's the source of that? 10 11 Α. Do I have a text that states -- okay. I just want to make sure I understand the question. Is 12 13 there a source that require -- that states the company 14 should return? 15 Ο. That depreciation rates should be designed 16 to recover the company's investment in plant over the used and useful life of the various plant accounts? Is there a 17 18 text that says that? 19 I think there are several. Α. 20 Q. Well, I mean, and here's where I'm getting 21 at. Maybe this will make it a little clearer. For 22 example, are you familiar with NERUC's depreciation 23 manual? 24 Α. Yes. 25 Q. And my understanding -- correct me if I'm

1 wrong -- is that NERUC's depreciation manual refers to the 2 recovery of service value over the life of the plant; isn't that correct? 3 A. I believe that that's in the NERUC 4 definition, yes. 5 6 Ω. And my further understanding is service 7 value encompasses not only the original cost of the 8 plant -- and again this is referring to the NERUC 9 manual -- but also the net salvage that will be incurred 10 at the end of the plant's life; is that correct? I believe that's in the NERUC's definition 11 Α. of service value. 12 Okay. And doesn't NERUC refer to the 13 Ο. 14 recovery of service value as what's appropriate for 15 depreciation? A. Well, I think that NERUC, they do discuss 16 that, and they also offer alternatives to that particular 17 18 method that I think you're advocating here. If I'm 19 reading between the lines, I apologize. 20 Ο. Okay. Are there any other texts that you 21 know about that are the basis of your depreciation 22 recommendations? 23 A. I mean, we refer to Depreciation Systems. 24 It's a text by Wolfe and Fitch. 25 Q. Okay. And isn't it true that Depreciation

Systems also refers to the recovery of service value over
 the life of the asset, rather than just the original cost?
 A. I believe it uses service value in the
 definition.

Q. Okay. Looking at page 6 of your rebuttal testimony, you know, one of the criticisms of estimating future net salvage you have is -- well, the question's on line 12 and the answer -- well, the question says, are you saying that applying this formula to the company's historical records can't possibly accurately predict future cost of removal net of salvage?

12 And the answer you give is, yes, distant 13 future events such as the compound rate of inflation, 14 environmental regulations and technological advances 15 cannot be predicted, nor can it be assumed that historical 16 patterns will be consistently repeated.

And I guess my question to you is, couldn't those same criticisms be levelled at predicting average service lives for long-lived accounts?

A. I guess there's the distinction that I would like to point out, and I have tried to do so in my testimony, is that the average service lives are estimated using an empirically derived model. So in other words, we take what we know and we apply it to this model, okay, that's proven, and then from that we extrapolate our

1 estimation.

2 Ω. But I guess my question is, couldn't things 3 like technological advances affect the average service life just like it could affect the net salvage cost? 4 5 I'd say to a different degree. Α. 6 Q. Okay. So maybe not just like, but they could both 7 Α. 8 be affected by --9 Q. I mean, couldn't the average service life 10 of a piece of utility property be extended because some new way of maintaining the existing plant is developed? 11 12 Α. Yes. And I mean, doesn't that actually happen in 13 Ο. 14 real life sometimes? 15 Α. Yes. And aren't you looking when you're looking 16 Q. at average service lives, you know, how long are these 17 18 average service lives? Aren't they sometimes 40 or 50 years in the case of utility assets? 19 20 Α. Sure. 21 I mean, isn't that a long time horizon to Q. 22 be looking out and predicting what's going to happen in 23 the future? 24 Α. Yes, it's a long time. 25 Q. Okay. In your direct testimony on another

1 subject on page 4, you're talking about -- and 2 specifically I'm starting on line 17 -- you're talking about the overaccrual of Empire's depreciation reserve. 3 Do you see that? 4 5 Α. Yes. 6 Q. And it's \$46 million is my understanding; 7 is that correct? 8 Α. I think that just relates to the 9 transmission distribution in general accounts with mass 10 property accounts. Okay. And --11 Q. 12 That's a correct figure from my testimony. Α. And you give a number of reasons for this 13 Ο. 14 overaccrual, and one of the reasons is basing depreciation 15 rates solely on recovery of original costs. Do you see that on line 20 and 21? 16 17 Α. Yes. 18 And I guess by that you mean when the net Q. 19 salvage was pulled out of the depreciation rate a couple 20 of years ago; is that right? 21 Yeah. I mean, no. The reason that -- the Α. 22 portion of the \$46 million that is attributable to the 23 cost of removal is from before the company switched to the 24 cash basis. 25 Q. Okay.

1 A. Expensing that cost of removal. So they 2 collected some cost of removal money, I'm assuming, in the past, but I can't put my finger on the amount. 3 Okay. That was going to be my next 4 Ο. 5 question. Do you know how much of the \$46 million is --6 of supposed overaccrual is due to the fact that the Commission changed the way net salvage is collected a 7 8 couple of years ago? 9 A. I do not know how much money the company 10 collected for cost of removal. Q. I mean, do you think it's probably most of 11 the \$46 million, or do you just not have any idea? 12 13 A. I do not have any idea. 14 MR. BYRNE: Okay. Those are all the questions I have. Thank you, Mr. Macias. 15 THE WITNESS: Thank you. 16 17 JUDGE THOMPSON: Thank you, Mr. Byrne. 18 Mr. McCartney? 19 MR. McCARTNEY: No questions. 20 JUDGE THOMPSON: Mr. England? 21 MR. ENGLAND: Thank you, your Honor. 22 CROSS-EXAMINATION BY MR. ENGLAND: 23 Q. Good morning, Mr. Macias. 24 A. Good morning, Mr. England. 25 Q. I think Mr. Byrne asked some of my

questions and I was back there furiously trying to scratch them from my yellow tablet. So some of my questions may be a little disjointed as I jump around from what I originally had prepared.

5 Following up on a question I believe you 6 were -- question and answer that you and Mr. Byrne engaged 7 in a minute ago regarding -- I think it's the difference 8 between the theoretical reserve, is that right, and the 9 actual reserve that creates either a reserve excess or a 10 reserve deficiency?

11 A. Yes, that's true.

12 Q. My understanding is the existence of that 13 excess or deficiency, whatever it may be, is dependent in 14 large part upon the assumptions that go into the 15 depreciation rate?

16 A. That's true also.

Q. So if you're assuming a higher depreciation rate, for example, one that includes net salvage, your theoretical reserve is going to be greater than if you assume a lower depreciation rate, one that doesn't include net salvage; is that right?

A. If you have a high depreciation rate, then you could calculate a reserve that would reflect having that higher depreciation rate throughout history. So it would, in fact, be higher if you calculate a theoretical

1 reserve with a lower depreciation, yes.

2 Q. Would you agree with me that a lot of the reason for a reserve deficiency or excess, particularly as 3 4 we talked about it in this case, is going to be dependent upon whether the Commission deems it appropriate or not to 5 6 include a certain value of net salvage in the depreciation accrual rate? 7 8 Α. Absolutely. 9 Okay. Thank you. I believe you indicated Q. to Mr. Byrne that you began your work here at the Public 10 11 Service Commission, at least in the area of depreciation, 12 in December of '01? 13 Α. Yes. 14 Okay. And my understanding is that the Q. watershed date, if you will, for the change in Staff's 15 position regarding depreciation as it relates to net 16 salvage was a Laclede Gas rate case in approximately 1999; 17 18 is that your understanding? 19 I think I'm having trouble with the Α. 20 watershed. 21 Point in time when things changed, if you Q. 22 will, as far as Staff was concerned. 23 Α. I think that the -- we had evolved to where 24 we are now at that point. 25 Q. At least as far as --

1 Α. Excuse me. We were close to where we are 2 now. 3 Ο. Okay. I apologize. 4 Α. My understanding, in the Laclede case even 5 Ο. 6 though you calculated net salvage based on a five-year 7 historic average, you still included a component in the depreciation rate; is that right? 8 9 Staff did. Α. 10 Ο. I'm sorry. Yes. And since then it's been 11 eliminated entirely from the depreciation rate and allowed in the revenue requirement as a line item expense? 12 13 Α. Yes. 14 Okay. Is it fair to say that since your Q. 15 tenure with the Staff's depreciation department, that the only position that you have been subjected to is the 16 17 current position of the Staff with regard to net salvage? 18 Α. I don't understand the question. I 19 apologize. Subjected to? For purposes of your entire professional 20 Ο. 21 career here at the Commission as it relates to the 22 development of appropriate depreciation rates, the only 23 position or policy that you've known with respect, for 24 example, to net salvage is the one that the Staff adopted 25 and has evolved from the Laclede case?

1 Α. That has been the Staff's policy. I have 2 been exposed to Empire's presentation and various other company depreciation proposals which were quite different 3 from Staff's. 4 Right. But at least as far as the entity 5 Ο. 6 that pays your paycheck, that's been its proposal or its policy if you will since you've been on the Staff? 7 8 Α. Yes, that's true. 9 Okay. Is it also fair to say that you had Q. no involvement in the decision by Staff to make that 10 11 change that began with the Laclede case in '99 and has evolved to where it is today? 12 That's correct. 13 Α. Okay. Is it also fair to say that 14 Q. essentially you were given a position by your superiors 15 and told to be consistent with it for purposes of your 16 testimony in rate cases? 17 18 I don't think I would characterize it quite Α. 19 like that. 20 Ο. Okay. How would you characterize it? 21 Α. Well, you know, when I started in the 22 department, we were -- we would have, you know, general 23 discussions, and I was being educated by other Staff 24 members, and, you know, we discussed the different methods 25 of handling things, and how the Staff was treating it

differently than the company was in whatever case happened
 to be being considered at the time.

And, you know, it was a learning process, and, you know, when I was in school, just like anyone else, if we had accounting questions, you know, depreciation included the cost of removal. But when we analyzed it, the way that Staff has and recognized the risks involved by doing it that way, it was -- the conclusion, you know, was clear to myself.

Q. Let me ask you the question this way: If you in your own professional judgment felt that an accrual for net salvage was appropriate, consistent with the way in which the company was proposing it, would you have been permitted to file that testimony?

A. I don't believe that I would have been
allowed to file an accrual method because the Staff's
policy is to expense net salvage.

Q. To date -- and I don't want to plow ground Mr. Byrne went over, but I think this is a little different. As I understand, you have presented testimony on the issue of depreciation in three cases; is that right?

23 A. Excluding this one?

24 Q. Yes.

25 A. Okay. So four total.

1 Q. I'm sorry. Yeah, however you want to 2 clarify it, that's fine. 3 Α. Okay. Let me reference in my --I was working off your Schedule 1. 4 Q. 5 Okay. There's three listed on Schedule 1. Α. 6 Q. Okay. And this case makes four. 7 Α. 8 Q. And two of those you performed the depreciation study, is that right, or one of those? 9 Two out of four. 10 Α. Q. 11 Okay. 12 Is that okay? Α. That's fine. I think we're going to get 13 Ο. 14 there, but we're just taking different paths. Tell me the 15 two that you've performed studies for. Α. WR-2003-500, and then this case, 16 ER-2004-0570 --17 18 Q. Okay. -- for Empire District. 19 Α. So essentially a study for 20 Q. Missouri-American Water Company, and then the one here 21 22 today that we're talking about for Empire District 23 Electric Company? Α. 24 That I was responsible for and filed 25 testimony, yes.

1 Q. And it's fair to say that the study that 2 you've presented in the Missouri-American case and now in the Empire case is consistent with the Staff's policy 3 regarding net salvage that we've been discussing? 4 5 Yes. Α. 6 Q. Now, I'm assuming this is the first 7 electric case for which you've performed or had primary responsibility of performing a depreciation study? 8 9 That is true. Α. 10 Q. Okay. Have you had any work experience in the design, construction or operation of an electric 11 12 utility? No, I have not. 13 Α. 14 Are you a member of the Society of Q. Depreciation Professionals? 15 Α. 16 No. 17 Are you a certified depreciation Q. 18 professional? 19 Α. No. With regard to your work in this case, my 20 Q. understanding is you were the one primarily responsible or 21 22 perhaps solely responsible for the depreciation study; is 23 that right? 24 Α. That's true. 25 Q. Were any other Staff members or did any

1 other Staff members assist you in your work on the study? 2 A. Yeah. I mean, yes, the senior engineers, 3 you know, provided some assistance and reviewed work 4 papers. 5 Okay. Can you be specific and tell me who Ο. 6 assisted you in your study in this case? 7 Α. Well, Guy Gilbert is the senior engineer. 8 However, you know, he -- throughout the duration of most 9 of the duration of my study, he had not yet begun 10 employment here. So I guess mostly we talked about some 11 -- you know, we discussed some issues related to the study, and I provided him my work papers for review. 12 13 Ο. Do you know when he joined the -- rejoined 14 the Commission, roughly, months? 15 Α. I want to say first of September maybe or middle of September. 16 And your testimony was filed on 17 Q. 18 September 20th, right, at least your direct case with your 19 study? 20 Α. Yeah. Is it fair to stay that Mr. Gilbert did not 21 Q. 22 have any involvement at least in the preparation of that 23 study? 24 A. No, he did not. 25 Q. Okay. But I assume since he's been with

1 the Commission since September, you've consulted with him, 2 is that right, and of course he's a witness in this case? 3 Α. Yes. Okay. Who else would have participated in 4 Ο. 5 the development of your original study that was filed with 6 your September 20th direct testimony? 7 Α. I would say that's -- that's about it. 8 Ο. Okay. My understanding is you did perform 9 an onsite inspection of Empire's facilities; is that 10 correct? The generation facilities, yes. 11 Α. 12 When was that? Q. End of August. I don't know the exact 13 Α. 14 dates. How long did that take? 15 Q. I believe I was there for two days in 16 Α. 17 total. 18 Did you visit all of the production plant Q. 19 facilities at Empire? 20 Α. I think we went to all of them with the exception of the Ozark Beach facility on that trip. 21 22 Ο. Would that include all of the units that 23 were listed on Mr. Roff's Schedule 4.2 and that 24 Mr. Williams asked him about yesterday? 25 Excuse me. I think it's Schedule 5.

1 Α. It would include -- with the exception of 2 the Ozark Beach units and also the Iatan unit. 3 You did, then, personally visit all of the Ο. others on that schedule? 4 I believe so, yes. 5 Α. 6 Q. Did you consult with or interview Empire management personnel to discuss their plans for retirement 7 8 of these plants? 9 A. I was -- you know, I had discussions with operations personnel. And Darrell Coit, the company 10 11 controller, went along with me on the tours. 12 Q. Did you specifically address plans for retirement? 13 14 Α. I think we talked about retirement dates, 15 but I don't know that I had a questionnaire about that. Were you given any different information by 16 Q. company personnel than what's been indicated by Mr. Roff 17 in his study and work papers? 18 What I'm getting at is, did we tell you one 19 20 thing and tell Mr. Roff something else? 21 Α. I think I understand what you're saying, 22 and the dates that were quoted to me are consistent with 23 Mr. Roff. Then there was, you know -- I think that the 24 dates that the company has suggested are, you know, 25 worst-case scenarios. The earliest possible date that if

1 a laundry list of environmental regulations get passed, 2 that they believe it will no longer be economic to operate these plants. But they won't -- I don't believe they're 3 going to discontinue or retire these plants until it's no 4 5 longer economical to run them. 6 Q. Okay. That's not quite my question. My 7 question is, do you know if we told you something different than we told Mr. Roff for purposes of this 8 9 study? 10 The dates that I was told were consistent Α. with what is on Mr. Roff's schedule here. 11 Did you take the time to talk with the 12 Q. company personnel to express your concerns, if you will, 13 14 with respect to those dates and the fact that they're based on worst-case assumptions? 15 Α. No, I don't believe so. 16 So you don't know what the company's 17 Q. response would be to your critique? 18 19 Α. No, I don't know what the company would 20 say. It's my understanding that for purposes of 21 Q. 22 your study you developed average service lives for various 23 depreciable accounts; is that right? 24 Α. That's true. 25 Q. Okay. And you're going to have to bear

1 with me because I'm coming at this at about a 20,000 foot 2 view. But my understanding is that somewhere in that process of developing average service lives you use or 3 4 apply Iowa curves; is that right? 5 Α. Yes. 6 Q. And can you -- keep in mind my subject matter knowledge is not that great. Keep it at a pretty 7 8 high level. Can you kind of explain to me how the 9 application of Iowa curves fit into your analysis in 10 determining an appropriate average service life? 11 Α. I think so. What we do is we take the data 12 provided from the company and its, you know, placements or additions and retirement, and we will, you know, generate 13 14 from the data a survivor curve or an original survivor 15 curve or a pattern of how the plant is retiring. 16 And then we take that original curve, compare to the set of Iowa curves, which as I mentioned to 17 18 Mr. Byrne have been developed off of industrial property 19 and have been, you know, proven to be relatively accurate. 20 And when we find -- then we compare the original survivor 21 curves to the set of Iowa curves and the best fitting --22 the -- you know, then we match that, you know, 23 mathematically. 24 Q. Okay.

25 A. The original to a -- to several Iowa

1 curves, with, you know, various lives and shapes.

2 Q. Let me say something and tell me if I'm wrong, I understand this. You take the actual data from 3 4 the company and sort of plot it on a graph, if you will, 5 and develop a curve from that or at least some sort of 6 trend; is that right? 7 A. Sounds much more eloquent than how I put 8 it. 9 Flattery will get you everywhere, Q. 10 Mr. Macias. Α. Excellent. 11 Q. And then you attempt to compare that to a 12 set of -- not just one, but a set of Iowa curves to 13 14 determine which one of those Iowa curves best fits your actual data? 15 With the aid of the computer, we can 16 Α. compare it to all of them. 17 That was going to be my next question. Is 18 Q. 19 that a visual fitting or is that a computer, if you will, 20 fitting? Well, it's both. The computer will 21 Α. 22 calculate a mathematical fitting, and then with -- you 23 know, we still use a computer as a tool, but we have the 24 ability to plat the curve and then overlay the various 25 Iowa curves that, you know, are close to what we believe

1 the most accurate one would be.

2 Q. This may not be a very artful question, and 3 tell me if it's not. But in any instance when the computer told you one curve, did you determine to use a 4 5 different curve based on your visual or other engineering 6 background? 7 Α. I -- I guess without my work papers here, I 8 can't for sure answer, but I would guess that I probably 9 did. 10 In -- in a minority, majority or how many? Q. 11 Α. I would assume it to be a minority of the accounts. In other words, when the mathematical fit is 12 13 the greatest mathematical fit is generally a good fit 14 also. 15 Q. Do you recall which if any account might have been one where you went with your visual, as opposed 16 to the computer? 17 I'm sorry. I cannot recall. 18 Α. 19 I'm going to jump back to service lives and Q. 20 get off Iowa curves for a minute. 21 Α. Okay. 22 Q. Once you've determined an appropriate 23 average service life, does it remain fixed or static over 24 the life of the plant? 25 A. No, not generally.

1 Q. And why is that?

2 Α. Well, you know, the property -- in the accounts, they can and often do -- I would say usually do 3 change their behav-- their retirement behavior. And when 4 5 that happens, you adjust the average service life and the 6 curve time. 7 Q. And I think you'd agree with me that it's 8 not uncommon for companies as well as staff to do periodic reviews of depreciation; is that right? 9 10 Α. I agree. 11 Q. Am I correct also in understanding that there may be a Commission rule that requires that every 12 five years that depreciation be reviewed, at least for 13 electric utilities? 14 15 Α. Yes. Okay. Are there any empirical studies that 16 Q. you can do to test the accuracy of your average service 17 18 life? 19 I would have to answer that the empirical Α. 20 studies have already been done for creating the Iowa 21 curves. Maybe I don't understand your question. 22 Ο. Let me try this way. Do you do any other 23 empirical studies other than the up front Iowa curve 24 analysis to test the accuracy of the average service life 25 as determined by the Iowa curve?

A. If I -- if I understand the question, I
 don't think so.

3 Okay. Do you as a depreciation Ο. professional here at the Staff attempt to go back and 4 reconcile average service lives that you have determined 5 6 with actual results for any particular utility? 7 Α. No, we don't believe that that's necessary. Ο. 8 Let's talk a little bit about net salvage 9 if we can. 10 Α. Okay. My understanding is Staff's proposal is to 11 Q. expense net salvage versus accruing it as a component of 12 depreciation rate? 13 That's correct. 14 Α. And Staff's net salvage expensed amount is 15 Ο. based on a historical analysis of the last five years of 16 actual net salvage and simply taking a mathematical or a 17 18 simple average; is that right? 19 Α. That's my understanding of how the adjustment was calculated. 20 21 Q. Okay. 22 Α. I didn't make that adjustment. 23 Q. Now, and again I'm not trying to plow 24 ground that Mr. Byrne did, but I'm not sure that I 25 understood your answer, because we've had this discussion

1 in the Missouri-American case. But my understanding is 2 you were not aware of any authoritative texts or treatises that advocate this type of approach, this expensing of net 3 salvage; is that right? 4 Well, I don't know about -- well, the NERUC 5 Α. 6 text -- the NERUC advocates it, I suppose. It recognizes 7 it. 8 It recognizes that some jurisdictions may Ο. have done it, doesn't it? 9 10 And it recognizes that some jurisdictions Α. 11 do not. My understanding is, again, based on my 12 Q. 13 cross-examination of you in the Missouri-American case, that you were aware of only two other states who have 14 15 adopted the method advanced by Staff, is that a fair -well, first of all, is that a fair recollection of your 16 testimony a year ago? 17 18 Α. Yes, it is. 19 And has that changed, to your knowledge? Q. 20 Α. No. 21 Q. Now, Mr. Roff has developed a net salvage 22 ratio or percentage by comparing net salvage costs to the 23 original cost of the plant that's being retired. Is that 24 your understanding of how he does it? 25 Α. Yes, that's how I believe he does it.

1 Q. Okay. Would you also agree with me that 2 that is an industry standard way of doing it? 3 Α. It's a common way of doing it, yes. In fact, that's the way Staff used to do it 4 Ο. 5 prior to the Laclede case, was it not? I believe that is how Staff used to do it 6 Α. when it treated it that way. 7 So Mr. Roff in developing his net salvage 8 Ο. 9 ratios is not performing any unique, untried, untested 10 salvage analysis, is he? 11 I would disagree that it's untested. Α. 12 Q. Okay. But it's not unique. 13 Α. 14 It's not unique. It's been accepted in the Q. industry, even accepted by this Staff at one point in 15 16 time. 17 Α. I don't know that it's been questioned by 18 the rest of the industry, but the answer to your question 19 is yes. And as far as we know, the 48 other states 20 Ο. 21 approach it in that regard? 22 Α. 47. 23 Q. Fair enough. 24 A. But I don't know exactly how they approach 25 it.

Q. At page 6 of your rebuttal testimony -- it would help if I had the right testimony -- lines 18 through 20, you have a statement that says, there is no assurance that plant will, in fact, be removed or that the company will actually experience any cost of removal expense. Do you see that?

7 A. Yes.

8 Q. Now, my understanding is that Staff's own 9 calculation in this case, the simple average of the last 10 five years of the cost of removal has produced a 11 \$1.6 million figure, which tells me that the company has 12 incurred actual cost of removal costs for the last five 13 years. Is that your understanding?

14 That's my -- well, the average has turned Α. 15 out to be 1.6 million. I don't really know if there was a 16 year in that five-year average where gross salvage exceeded costs of removal. I don't know that. It could 17 18 have happened. But cost of removal was incurred in that 19 year, whether it was overshadowed by salvage or not. 20 Ο. And have you seen Mr. Roff's surrebuttal

21 exhibit DSR-1SR where he shows salvage costs, I believe,
22 or cost of removal for a 15-year historic period of time?
23 A. I have seen it.

Q. Would you agree with me that both Staff'sanalysis and Empire's analysis would indicate that Empire

1 has experienced cost of removal for --

2 A. Yes.

Q. -- some period of time prior to this case?
A. Yes.
Q. And is it -- and is it still your testimony

6 that it's unlikely that they will experience that in the 7 future?

8 A. I don't believe I stated it's unlikely.
9 Q. Okay.

10 A. I mean, it's not 100 percent certain.

11 Q. So you --

12 A. But it's likely that they will in the13 future experience it.

14 Q. Okay. Thank you, sir.

Let me ask you a couple of questions about remaining life. You would agree with me that remaining life technique is a valid industry accepted depreciation technique, would you not?

19 A. I would agree with that.

20 Q. And you would agree that this Commission 21 has adopted remaining life at least for the telephone 22 industry in this state?

A. They adopted -- my understanding is that
was a special circumstances, but they adopted it.

25 Q. Are you aware of any other states that have

1 adopted remaining life for utility electric companies? 2 Α. I'm sure there are several. The only one 3 that I can think of -- I can only think of one off the top of my head. 4 5 Ο. In other words, it's not some untried 6 unique technique, is it? 7 Α. No. 8 Ο. In fact, it does enjoy some acceptance, 9 perhaps not here, but in other jurisdictions? 10 Α. Correct. I'm going to switch gears on you a little 11 Q. bit here. Your rebuttal, page 7, pages -- or excuse me --12 lines 3 and 4. In supporting the Staff proposal you say, 13 14 quote, the Staff method currently in place reduces the 15 risk that customers will overpay for the future unknown cost of removal that may or may not be experienced, 16 17 unquote. Do you see that? 18 Α. Yes. 19 I think we've established just a minute ago Q. that it's likely we will incur cost of removal, it's just 20 21 the amount that in your opinion is unknown; is that right? 22 Α. Yes. 23 Ο. Okay. I want to talk about the risk of 24 overpayment for a minute. As customers pay for the cost 25 of removal or net salvage under the company's proposal,

1 you would agree with me that there is an equal and 2 concurrent increase in the accumulated reserve for depreciation, correct? 3 A. If I follow your question -- could you ask 4 5 it again? 6 Q. Sure. As customers pay for the net salvage 7 cost under the company's proposal, which is to accrue it 8 as part of the depreciation rate --9 Α. The future net salvage cost? 10 Ο. Yes. 11 Α. Okay. -- there is an equal and concurrent 12 Q. increase in the reserve for depreciation on the company's 13 14 books? Α. Yes. 15 Okay. And in -- and in turn, that reserve 16 Q. is deducted from gross plant in service to arrive at a net 17 18 rate base upon which rates are set and returns are 19 authorized, right? 20 Α. At the next rate proceeding, yes. 21 Q. So to the extent customers overpay in your 22 situation for future cost of removal, they also receive a 23 commensurate reduction in their rate case, correct? 24 A. They receive a reduction in their rate 25 case, yes.

1 Q. And it's commensurate with the amount that 2 they pay, correct? 3 Their rates aren't reduced by the amount Α. that they've paid, but the rate base is. 4 Q. They will be in the next rate case, they've 5 6 established that? 7 Α. Right. The rates, no. If the customers 8 pay \$10,000, the rate base will be reduced by \$10,000. 9 However, their rates will not be reduced by \$10,000 at the 10 next rate case. Q. No. 11 A. The rates that they pay for electricity. I 12 13 want to keep it clear. 14 Q. The rates that they pay based upon the rate 15 base, all other things being equal, will be less because the rate base will be less? 16 It will be less by I believe the authorized 17 Α. rate of return. I think that's how it works. 18 19 Applied to the amount they paid? Q. 20 Α. Correct. But the authorized rate of return is not 100 percent. 21 22 Q. Okay. I'm going to flip the coin and say 23 what if future cost of removal exceeds Staff's expense of 24 1.6 million a year, how does Staff's proposal reduce the 25 risk that investors will have to fund cost of removals in

1 excess of Staff's allowance?

2 Α. I -- the Staff, the Staff's position is to treat the cost of removal just like any other expense, 3 such as, you know, payroll or other O&M expenses. So, you 4 know, it's -- the risk is the same for both. 5 6 Q. But that's not quite my question. My question is, how does the Staff's proposal reduce the risk 7 8 that investors will have to fund cost of removal in 9 expense of the 1.6 million annual allowance? 10 I don't know that it does. There's -- you Α. know, the ratemaking process puts a lot of expenses at 11 12 risk like that, such as payroll, is what I was trying to 13 convey to you. 14 Q. But in an ever-increasing rate base 15 environment, the risk is greater on the shareholders or the investors than it is on the ratepayers, correct? 16 I don't know. 17 Α. Following up on that, kind of changing the 18 Ο. 19 question, though, if plant is retired when the company 20 predicts -- let's say it's retired on the date that we 21 have in our lifespan analysis, those final dates of 2.2 retirement, yet rates to customers are based upon your 23 depreciation rates in your average service lives for that 24 power plant, would you agree with me that at the 25 retirement date there will be unrecovered investment in

1 those plants?

2 Α. I agree. 3 Would you agree with me that the company Ο. and its investors are entitled to recover that 4 5 undepreciated or unrecovered investment in its plants? 6 Α. Yes. 7 Q. How do you propose they would get that? 8 Α. We make an adjustment to the depreciation reserve at that time should that happen. 9 10 Q. Could you be a little more specific and 11 explain that adjustment to me? Well, I guess what we would propose is to 12 Α. a-- to amortize the amount that wasn't depreciated. In 13 14 other words, the depreciable amount less the amount retired, whatever's left over, we would recommend that 15 that be amortized over a period of time. 16 17 And that would be fair and appropriate in Q. 18 your opinion? 19 It would be more fair -- it would be more Α. 20 fair than should the plant live 10 years longer than what 21 the company has selected as its final retirement dates, 22 yes. 23 Q. Well, if rates are set at the point in time 24 when the company retires the plant -- or excuse me. If 25 rates are set before that point in time but after the

1 company's retirement date has come and gone, there will be
2 an adjustment in the ratemaking process to reflect that,
3 will there not?

4 A. Yes. I thought that's what I said.

5 Q. Let me get back to your proposal to recover 6 the undepreciated investment in the plant after it's taken 7 out of service.

8 A. Okay.

9 Q. My question sort of presupposed the answer. 10 In fact, it would be recovered from ratepayers, even 11 though the plant was no longer in service and providing 12 service to the customers, correct?

13 A. Yes. If there was an amount left to be 14 collected after plant retired, just like any other piece 15 of plant, it would have to be recovered after it's out of 16 service.

Q. And the longer that plant is amortized into the future, the more likely it is future generations of customers who didn't receive service from that plant will have to pay for it?

21 A. Correct.

22 MR. ENGLAND: I have no other questions.23 Thank you, your Honor.

JUDGE THOMPSON: Thank you, Mr. England.QUESTIONS BY JUDGE THOMPSON:

1 Q. Mr. Macias, you testified that it's Staff's 2 policy to expense net salvage? 3 Α. Yes. How do you know that? How did you learn 4 Ο. 5 that that is Staff's policy? 6 Α. I was told that. 7 Q. Who told you? 8 Α. Who? I mean, I probably first was told by 9 Paul Adam, who used to be the senior engineer in our 10 department. And when we file testimony, we don't file an 11 adjustment, we don't sponsor an adjustment for net salvage. That's handled by the Staff auditors. So, you 12 know, I wouldn't have sponsored a -- an adjustment for net 13 14 salvage and the auditors also sponsor. In other words, 15 that adjustment has been given to them. When you say that adjustment has been given 16 Q. to them, do you mean that Staff's accounting schedules 17 18 include an expense item for net salvage? 19 I think they do. I believe they do. Α. 20 Ο. So you were told this by Paul Adam. As far as you know, is there a document of any kind? 21 22 Α. I don't know of any document. 23 Q. Okay. So it's Staff's policy and it's an 24 oral policy, is that correct, an unwritten policy? 25 Α. Yeah. If you have a problem with the word

1 "policy," I apologize.

2 Q. I have no problem with it. I'm simply 3 trying to explore how Staff developed this approach to net 4 salvage. 5 Α. Okay. It's not written. 6 Q. It's not? That I know of. 7 Α. 8 Ο. Very well. And if you know, who sets or who establishes Staff's policies? 9 10 Α. I don't -- I don't know if there's an individual who's charged with that, but I would assume 11 that that policy would have been set by the division 12 director because it's, you know, crossing over 13 14 departments. 15 Q. And the divisional director concerned is 16 who? 17 Α. Bob Schal-- Robert Schallenberg. 18 Okay. Now, if you know, does this Q. 19 policy -- with respect to expensing net salvage, does this reflect a significant change from past Staff practice, if 20 21 you know? I don't believe what I have proposed here 22 Α. is a significant change. 23 24 Q. But I thought I heard -- have heard 25 testimony that prior to 2001 Empire accrued an amount for

1 net salvage in the manner that 47 other states permit. 2 Isn't that correct? 3 That was -- that was the discussion. I Α. can't confirm that 47 other states allow it, but it's 4 different than that, than -- yes. 5 6 Q. I guess what I'm aiming at is, would you at least agree that at some point Staff seems to have changed 7 8 its policy with respect to the treatment of net salvage? 9 Α. Yes. 10 Q. Okay. Very good. If you know, was that change in policy ever presented to the Commission for its 11 approval? 12 A. I don't know. 13 14 Thank you. Do you know what the other Q. 15 states are that permit expensing of net salvage? Pennsylvania and Kentucky is what I'm aware 16 Α. 17 of at this point. 18 JUDGE THOMPSON: Thank you. I have no 19 further questions. I think there will be Commissioner 20 21 questions from this witness, so I'm not going to be able 22 to excuse you at this point, nor will we be able to go on 23 to recross, so I will go ahead and ask you to step down and to remain available to come back when the 24 25 Commissioners are available.

1 And I think our next witness then is 2 Mr. Gilbert; is that correct? 3 MR. WILLIAMS: Yes, Judge. JUDGE THOMPSON: Thank you. 4 THE WITNESS: Thank you, Judge. 5 6 JUDGE THOMPSON: Thank you, Mr. Macias. Good morning, Mr. Gilbert. 7 8 THE WITNESS: Good morning, sir. 9 (Witness sworn.) 10 JUDGE THOMPSON: You understand that if you were to give false testimony in this proceeding, you could 11 be prosecuted for the crime of perjury? 12 THE WITNESS: I do. 13 14 JUDGE THOMPSON: Take your seat, please, 15 and spell your last name for the reporter. THE WITNESS: Gilbert, G-i-l-b-e-r-t. 16 17 GUY C. GILBERT testified as follows: 18 DIRECT EXAMINATION BY MR. WILLIAMS: 19 Q. Would you please state your name and your 20 business address. 21 My name is Guy C. Gilbert. I'm here to Α. 22 testify on the subject of depreciation. 23 Q. By whom are you employed? 24 A. Missouri Public Service Commission. 25 Q. In what capacity?

1 Α. Regulatory Utility Engineer 2. 2 Q. And what is your business address? 3 P.O. Box 360, Jefferson City, Missouri. Α. 4 Ο. Did you prepare in written format rebuttal 5 testimony of Guy C. Gilbert that's been marked for 6 identification as Exhibit 78 and prefiled in this case? I did. 7 Α. 8 Ο. Do you have any changes to that exhibit? 9 Yes. At page 6, I would insert the word --Α. 10 line 13, insert the word "steam" before production. 11 Q. Do you have any other changes? 12 Not that I'm aware of at this time. Α. And does that testimony include some highly 13 Ο. confidential information? 14 Yes, it does. 15 Α. Have you also caused to be prepared a 16 Q. companion exhibit that's also marked as Exhibit No. 78 17 18 that contains -- that has highly confidential materials 19 redacted? 20 Α. I have. 21 If I were to ask you the questions that are Q. 22 contained in exhibits -- or what's been marked for 23 identification as Exhibit No. 78 here today, with the 24 changes you just gave, would your answers be the same as 25 changed?

1 A. I believe so. MR. WILLIAMS: Staff offers Exhibit 78, 2 which again has both HC and NP versions. 3 JUDGE THOMPSON: Any objections to the 4 5 receipt of Exhibit 78HC and NP? MR. ENGLAND: No objection. 6 MS. O'NEILL: No, your Honor. 7 8 JUDGE THOMPSON: Hearing none, the same is received and made a part of the record of this proceeding. 9 10 (EXHIBIT NO. 78HC AND 78NP WERE RECEIVED INTO EVIDENCE: 11 JUDGE THOMPSON: Thank you very much, 12 13 Mr. Williams. 14 MR. WILLIAMS: Thank you, Judge. JUDGE THOMPSON: Ms. O'Neill? 15 MS. O'NEILL: No questions. 16 17 JUDGE THOMPSON: Thank you. Mr. Byrne? MR. BYRNE: Yes, your Honor. 18 CROSS-EXAMINATION BY MR. BYRNE: 19 20 Q. Good morning, Mr. Gilbert. 21 Good morning, Mr. Byrne. Α. 22 Q. My understanding from looking at your 23 testimony is this is sort of your second tour of duty as a 24 Commission staff; is that correct? 25 A. It is.

1 Q. And can you tell me a little bit about your 2 history at the Commission, like when were you -- the first time you worked at the Commission, when were you hired? 3 I believe it was March 22nd, 1994. 4 Α. Okay. And then when did you leave the 5 Ο. 6 Commission that first time? 7 Α. September 30th, 2000. 8 Ο. Okay. And -- and then when were you rehired this time? 9 Α. 10 August 16th, 2004. 11 Q. Okay. And in between what did you do? I was chair of the civil construction 12 Α. 13 engineering management technology department at Linn State 14 Technical College and director of the Material and Safety 15 Institute. Both were new organizations to that school. 16 Q. Okay. And that interim, the job in between the two times you were at the Commission, that didn't have 17 18 anything to do with public utility regulation, I assume; 19 is that true? 20 Α. I provided work in the -- for certification in the highway area. To the extent that that would relate 21 22 to utilities, I don't know. 23 Q. Like relocations and things were part of it 24 or not? 25 Α. I had students that did relocate some and

1 worked for planning and routing for utilities at times, 2 yes. 3 MR. BYRNE: Okay. I'd like to mark an exhibit if I could, your Honor. 4 JUDGE THOMPSON: This will be Exhibit 135. 5 6 How shall we describe this exhibit, Mr. Byrne? MR. BYRNE: This is the direct testimony of 7 Mr. Gilbert in Case ER-97-394. 8 9 JUDGE THOMPSON: Very well. 10 (EXHIBIT NO. 135 WAS MARKED FOR IDENTIFICATION BY THE REPORTER.) 11 MR. BYRNE: Thank you, sir. 12 BY MR. BYRNE: 13 14 Q. Okay. Mr. Gilbert, I've given you a copy of a document that's been marked as Exhibit 135. Can you 15 tell me what that document is? 16 It appears to be my direct testimony in the 17 Α. Case No. ER-97-394. 18 19 Okay. And do you recall that case? Q. 20 Α. I do. Okay. And I guess my understanding is you 21 Q. 22 were the depreciation witness in that case; is that 23 correct? 24 A. For the Staff, I was. 25 Q. Okay. And I guess I'd like to talk a

1 little bit about your recommendation in that case on net 2 salvage, and specifically I think it's set out on page 4, and I'm looking at -- I'm looking at starting on line 16. 3 4 It says, quote, I analyzed past retirements and net 5 salvage dollars recorded on the books of the utility and 6 computed the percentage of net salvage by calculating the ratio of net salvage dollars to dollars retired. I used 7 8 these percentages in the calculation of depreciation 9 rates, which are applied to the surviving plant investment 10 contained in the company's books. 11 Is that an accurate reading of those sentences? 12 13 Α. Yes, it is. 14 And obviously where I'm getting -- where Q. I'm going with this is, you know, it looks to me like your 15 16 recommendation in that case is consistent with Empire's proposed treatment of net salvage in this case; is that 17 18 fair to say? 19 Yes, with the difference being that I would Α. 20 probably recommend something different in this case based 21 on the theoretical reserve accrual. 22 Ο. Okay. But -- okay. But just in terms of 23 simply calculating the net salvage, it's the same 24 methodology that Empire is proposing; is that fair to say?

25 A. Yes.

1 Q. Okay.

2 Α. Now, there is a difference on the rolling bands if you look at 3 years, 5 years, 10 years. 3 Okay. You used a 5-year rolling band in 4 Ο. 5 the UtiliCorp case, is that correct, in that next 6 sentence? Yeah. I believe that's what's stated in 7 Α. 8 line 20. 9 And did Empire use a different rolling band Q. 10 in this case? I believe in Mr. Roff's testimony he spoke 11 Α. about 3 and 5-year rolling bands. 12 Okay. But aside from the difference in 13 Ο. 14 which rolling band was used, other than that, is the 15 methodology the same that Empire is using to calculate net salvage as you used in this UtiliCorp case? 16 It appears to be so, yes. 17 Α. Okay. And you also talk in this UtiliCorp 18 Q. 19 case testimony -- and now I'm looking on page 5 -- you 20 talk about how your proposed methodology for calculating 21 net salvage is a change from the way Staff had previously 22 calculated net salvage. And specifically I'm looking at 23 line 4 on page 5. The question is how had Staff 24 previously determined the net salvage percent? And the 25 answer says, previously in Case No. ER-93-37, Staff had

1 calculated the ratio of net salvage dollars to total plant 2 in service dollars by account to derive a percentage of 3 net salvage for inclusion in a depreciation cal-- rate 4 calculation. This did not reflect net salvage properly as 5 the ratio of net salvage to the book value of plant 6 retired.

7 And I was just wondering if you could -- I 8 don't completely understand that. If you -- can you 9 explain what the Staff was doing before this case? 10 Prior to this case, that 93-37, that would Α. have been before I was here. As I looked back at the 11 rates and tables, people earlier within the department 12 13 were either ze-- either assessing salvage as zero or were 14 doing an aggregate of the salvage wherein they might look 15 at a number of accounts, as I understand it, so --16 I mean, when they assessed the salvage as Q. zero, were they then including it as an expense, like the 17 Staff is in this case? 18 19 I don't know. Α. 20 Ο. Okay. But at least similar to this case they were in those cases putting zero in the depreciation 21

22 rate for net salvage?

A. In some instances as I look back at the oldordered rates, yes.

25 Q. And at least in that case you thought that

1 was the wrong thing to do and -- and that it should be -2 A. Based upon the shortfall in the theoretical
3 reserve for this company, yes, I felt it was necessary,
4 some means to accrue additional dollars to make up for
5 that shortfall.

Q. Okay. And did you file any testimony on
net salvage, if you recall, after this ER-97-394
testimony, but before you left the Commission for the
first time?

10 A. I would actually have to go back and 11 review. I know that during about the last year I was 12 employed here, I spent quite a bit of time on a FERC case. 13 Q. Okay. So do you know if you filed any 14 testimony after the 1999 Laclede case when the Staff 15 started advocating its new methodology?

A. I see I've got some cases listed in Schedule 1-1 of my rebuttal testimony, and I would have -actually have to review those filings that were made after that '97 date.

20 Q. Let me ask you this. Maybe this is an 21 easier way to ask it. Do you know if you ever filed 22 testimony in your first tour of duty at the Commission 23 that advocated zero net salvage in the depreciation rate 24 and treating net salvage as an expense? 25 A. Not in treating it as an expense, but I'm

sure that there were a number of accounts where I would
 have applied a zero for net salvage in the computation of
 the depreciation rate for that account.

Q. But I guess my point is, if in your mind at least during your first tour of duty at the Commission, net salvage, if it was to be included at all in rates, was to be included in the depreciation rate according to your testimony during that period of time?

9 A. At whatever level it was determined to be.
10 Like I said, sometimes it was zero, sometimes it was
11 whatever percent.

12 Q. Sure. Whatever the data showed it should 13 be, right?

A. That, and in conjunction with consideration for the theoretical reserve. When you had companies that had an overaccrual in the reserve, there's lots of methods and techniques that can be used in determination of the depreciation rate. So you may look at other lives, different amounts of net salvage.

20 Q. Sure. But it was never your testimony the 21 first time you were at the Commission that it was an 22 expense item that should be removed from consideration in 23 developing depreciation rates and should be removed from 24 consideration with regard to --

25 A. I don't believe I've ever written testimony

1 with respect to that, or submitted testimony.

2 Q. You haven't submitted testimony that it 3 should be treated as an expense; is that correct? Α. Correct. 4 5 Okay. And to the extent you've written any Ο. 6 testimony dealing with net salvage, it's included or not included, depending on what the data shows in the 7 depreciation calculation; is that true? 8 9 It's reflected as a zero in the Α. 10 calculation, yes. Q. Or as a number? 11 12 A. Or a number. Or a number, depending on what the data 13 Q. 14 shows; is that right? (Witness nodded.) 15 Α. Okay. So now let's move forward in time. 16 Q. You're interviewing for -- well, what's your current 17 18 position at the Public Service Commission? Regulatory Utility Engineer 2. 19 Α. Okay. And are you in charge of the 20 Q. 21 depreciation function at the Commission? 22 Α. I'm senior engineer. 23 Q. Okay. And who do you report to? 24 Α. Lisa Kremer. 25 Q. Okay. And do the other depreciation

1 engineers report up through you or does everyone report to Lisa Kremer? 2 3 We're a lateral organization. Α. 4 Ο. Okay. But you're the senior depreciation 5 engineer? 6 Α. Right. Okay. When -- when you were interviewing 7 Q. 8 to come back to the Commission, who did you interview with? 9 10 Ms. Kremer and Mr. Schallenberg. Α. Okay. And during the course of those 11 Q. interviews, did they -- did this issue ever come up? Did 12 the issue of your prior testimony on net salvage ever come 13 14 up? 15 Α. While I was here, we were formulating our 16 methods for determining depreciation, and as part of that net salvage was a real concern because the majority of 17 18 companies that we looked at, we saw tremendous overaccruals in the theoretical reserve. 19 20 Q. Yeah, but that's not my question. 21 Α. I'm sorry. 22 Q. My question is, when you interviewed with 23 Mr. Schallenberg and Ms. Kremer for your current position, 24 you know, when you --25 A. Oh, yeah. Okay.

Q. -- did the subject of your prior testimony
 on net salvage come up?
 A. No, I don't believe it did.
 Q. Okay. And then since you've been back,

5 it's my understanding you have not filed testimony on net 6 salvage?

7 A. This is the first time I've filed since8 I've come back.

9 Q. Okay. And let me ask you this: Today, do 10 you support the Staff's position that net salvage should 11 be treated as an expense item and removed from the 12 depreciation calculation?

13 A. That's the method that's been adopted in14 this case.

15 Q. I understand that, but do you believe it is 16 the correct method or is it the incorrect -- or is it an 17 incorrect method?

18 A. Given the overaccrual in the theoretical 19 reserve and the fact that the \$61 million that sits there 20 provides a buffer, I think expensing is appropriate at 21 this time.

22 Q. Wouldn't it be better -- in your opinion, 23 wouldn't it be better to address the overaccrual through 24 the depreciation rate or through amortization of the 25 overaccrual and still leave net salvage in the

1 depreciation calculation? Just personally. I understand 2 the Staff's position, but personally, what do you believe? 3 A. Personally, I can remember advocating the expensing of it in conversations that we had. 4 Okay. So personally, you believe that 5 Ο. 6 expensing of it is the better way to treat it than amortization of the overaccrual or --7 8 A. It's a known and measurable if you expense 9 it. 10 Q. Is that the better way to treat it, in your 11 opinion? I think any time we can work with known 12 Α. amounts or actuarial data, we're going to get a higher 13 14 confidence level in our result. 15 Q. Is that the more appropriate way to treat it from a depreciation standpoint, though? 16 17 I mean, there's a bunch of -- there are a Α. 18 number of methods to be used in the calculation of 19 depreciation. 20 Ο. Let me ask you about your testimony. Let me just make sure. My understanding is you are not -- but 21 22 correct me if I'm wrong. My understanding is you're not 23 providing testimony supporting the Staff's treatment of 24 net salvage for mass property accounts. It seems to me 25 like your testimony is more limited to sort of the

production plant account issues. Is that fair to say?
A. I have addressed at page -- well, I -- of
my testimony that I would -- my testimony addressed the
estimated lifespans for the production accounts, the
remaining life procedure issue, which would incorporate a
level of salvage computation, if you will, I guess, and
depreciation parameters.

8 Q. Okay. But it seems like you're talking 9 about the production plant and the interim retirements and 10 the terminal salvage costs for production plant; is that 11 true?

12 A. What page?

Q. Well, I'm looking at really just sort of the -- the titles, the headings that you put things under. Like on page 6, you've got a heading that says terminal net salvage, and then on page 9 you've got a heading that says interim retirements. And my understanding is those topics are related to, like, electric plants, as opposed to mass property accounts.

A. The interim salvage would be related tomass asset accounts.

22 Q. Okay.

A. As well as the production accounts. The
terminal net salvage is unique to the production assets.
Q. Okay. I asked Mr. Macias, you know, if he

1 had any idea of how much of the supposed overaccrual of 2 depreciation reserve was related to the Commission's change in position on net salvage for Empire, and he 3 didn't know. Do you happen to know how much of the 4 5 overaccrual will be attributable or alleged overaccrual would be attributable to that factor? 6 7 Α. I did some analysis based upon the costed 8 expense for -- the expense for cost of removal, and it was sufficiently small in comparison to theoretical reserve 9 10 overaccrual that I haven't done that calculation. MR: BYRNE: Okay. Your Honor, I don't have 11 any other questions. I would offer Exhibit 135, I believe 12 it is. 13 14 JUDGE THOMPSON: Any objections to the receipt of Exhibit 135? 15 16 MR. WILLIAMS: No objection. 17 MR. ENGLAND: No objection. 18 MS. O'NEILL: No objection. 19 JUDGE THOMPSON: The same is received and made a part of the record of this proceeding. Thank you, 20 21 Mr. Byrne. 22 (EXHIBIT NO. 135 WAS RECEIVED INTO 23 EVIDENCE.) 24 JUDGE THOMPSON: Mr. McCartney? 25 MR. McCARTNEY: No questions.

1 JUDGE THOMPSON: Mr. England? 2 MR. ENGLAND: Thank you, your Honor. 3 The good news is he did some of my work for me. Again, hopefully I won't replow that ground, but if I 4 5 do, I'm sure people here will remind me of it, pull me up 6 short. CROSS-EXAMINATION BY MR. ENGLAND: 7 8 Ο. Good morning, Mr. Gilbert. 9 Α. Good morning, Mr. England. 10 And as with Mr. Macias, I may jump around Q. 11 here, as I was trying to frantically scratch questions off my list. 12 Getting back to your prior life as a 13 14 teacher at Linn State Technical College --15 Α. Yes. -- I think on Schedule 1.2 you sort of list 16 Q. some of your responsibilities. And following up again on 17 18 Mr. Byrne's examination, is it fair to say that of all of 19 the things you did as a teacher there at Linn State, it did not include or involve the determination of 20 21 appropriate depreciation rates for utility companies? 22 Α. That is correct. 23 Ο. Okay. I asked Mr. Macias this, but I 24 thought in fairness I'll ask you the same question. What 25 involvement, if any, did you have in the preparation of

1 his original study that was filed with his direct 2 testimony in August of -- or excuse me -- in September of 3 this year? Α. I reviewed it rather briefly. I just 4 5 wasn't here to be with him for the whole study and analysis, so I basically, you know, read his direct and 6 offered some comments. 7 8 Ο. So it's fair to say you didn't have a very 9 active or substantive role in helping him with his study; 10 is that right? I'd say that's a fair characterization. 11 Α. 12 Is it also fair to say that you did not Q. participate in his onsite review of the Empire facilities? 13 14 Α. That's correct. 15 Ο. Okay. You did not participate in any interviews with company management regarding their plans 16 17 for retirement? That's correct. 18 Α. 19 Are you a member of the Society of Q. Depreciation Professionals? 20 21 No, I'm not. Α. 22 Q. Are you a certified depreciation 23 professional? 24 Α. No, I am not. 25 Q. At page 1, lines 9 through 12 of your only

1 testimony, rebuttal testimony in this case, you indicate 2 the purpose of your testimony, and you indicate that purpose is, quote, to offer the Staff's position in 3 4 response to the company's filed direct testimony by 5 Donald S. Roff of Deloitte and Touche, LLP, in this case 6 regarding salvage of plant accounts, the Empire District Electric Company depreciation study and that study's 7 8 recommendations. Do you see that? 9 Α. Yes, I did. 10 Now, as I understand, Mr. Macias also Ο. presented rebuttal testimony in this case and that was to 11 present Staff's rebuttal to Empire District Electric 12 Witness Mr. Don Roff. Is that your understanding? 13 14 Α. Yes. 15 Ο. I guess the question I have is, why did you 16 feel or Staff feel it was necessary to have two Staff witnesses responding to Mr. Roff's study? 17 Well, I felt there was an efficiency to be 18 Α. 19 gained in that a number of the issues I addressed in this 20 case I had briefly addressed with Mr. Roff in a prior 21 case. 22 Ο. That prior case being MoPub or --23 Α. ER-97 -- let's see. We've got the direct 24 here. ER-97-394. 25 Q. The MoPub, UtiliCorp, Aquila, whatever?

1 A. Missouri Public Service.

2 Q. Okay. Thank you. Is it fair, then, to say that you -- your testimony in this case was not an 3 admission or concession on Staff's part that you felt 4 Mr. Macias maybe did not possess the necessary credentials 5 6 or expertise to address this issue? 7 Α. Could you restate? 8 MR. ENGLAND: Sure. Can I have it reread, because I didn't follow my notes very carefully. 9 10 THE REPORTER: "Question: Is it fair, then, to say that you -- your testimony in this case was 11 12 not an admission or concession on Staff's part that you 13 felt Mr. Macias maybe did not possess the necessary 14 credentials or expertise to address this issue?" THE WITNESS: I guess if you're asking did 15 16 Mr. Macias do an adequate job in this case, a good job, I would say yes. I took the data sets that he had and 17 18 conducted a partial review of the information myself, just 19 to bring me back up to speed with how the depreciation 20 model actually works. 21 BY MR. ENGLAND: 22 Ο. Do you believe because of Mr. Macias' 23 relatively short tenure here at the Commission and his 24 educational background, which admittedly did not include 25 necessarily depreciation, that he may be a little green,

1 if you will, to address this subject as an expert? 2 Α. I don't think I can say that, no. 3 I didn't think you could, but I was kind of Ο. 4 surprised it took you that long to say it. Worth a try, huh. 5 Α. 6 Q. Let me switch gears on you and ask about 7 remaining life for a few questions. I think it's on 8 page 5, lines 10 through 11 of your rebuttal testimony. I 9 believe you state something to the effect that the PSC's 10 historically determined life group, whole life method of depreciation is appropriate for energy utilities. Do you 11 12 see that? I'm sorry? 13 Α. 14 Page 5, lines 10 and 11. Q. Yes, I do. 15 Α. Okay. I believe you would agree with me, 16 Q. however, that the remaining life technique is a valid and 17 18 industry accepted depreciation technique? 19 Α. I would. 20 Ο. Would you also agree with me that the Missouri Public Service Commission has adopted the 21 22 remaining life technique for at least the telephone 23 industry in this state? 24 Α. I believe that's the case, yes. 25 Q. Okay. Have you personally ever performed a

1 remaining life depreciation study?

2 A. I have.

3 And when would that have been and on what Ο. 4 type of property? I believe it was in this UtiliCorp -- or 5 Α. Missouri Public Service Case No. ER-97-394, I conducted a 6 remaining life analysis. 7 8 Ο. Did you sponsor a remaining life analysis? 9 I did not. Α. 10 Ο. Okay. Is -- any other cases in which 11 you've performed a remaining life analysis? 12 I'm sure there's a number. Part of my Α. methods for conducting a depreciation study is to run a 13 14 series of analyses, one of which is try to match the results of company's study. It just provides a 15 verification or validation of the data sets. 16 17 You did not do a remaining life in this Ο. 18 case; is that right? 19 In this case, I simply did a statistical Α. 20 analysis of the curve shapes to represent average service 21 lives, and that was -- that and the data set verification 22 were the limits of what I explored with respect to 23 depreciation. I also did other reviews that I felt were 24 pertinent. 25 Q. But none of them included a remaining life

1 calculation, if you will?

2 Α. Not in this case. 3 Okay. I want to talk a little bit Ο. 4 following up on some questions and answers with Mr. Byrne on this over or underaccrual of the reserve. Do you 5 recall that line of questioning? 6 7 Α. Yes. 8 Ο. Okay. Would you agree with me that whether 9 or not you have an over or underaccrual is determined by 10 comparing the theoretical reserve to the actual reserve? Correct. And the basis for the theoretical 11 Α. reserve can be a number of parameters, depending upon the 12 type of depreciation methodology and techniques chosen. 13 Right. And essentially the theoretical 14 Q. 15 reserve that Mr. Macias developed in this case, the roughly \$61 million you were talking about, was -- was 16 calculated based on his depreciation rates, which include 17 18 his parameters, which don't include an allowance for net 19 salvage; is that correct? 20 Α. That's correct. Okay. And now you said, I think, in 21 Q. 22 response to some questioning from Mr. Byrne that if there 23 is an existence of an overaccrual, that one of the things 24 you would look at would be eliminating a net salvage

25 allowance from the depreciation rate to correct that on a

1 go-forward basis, if I understood your testimony 2 correctly?

A. Among other parameters, yes.

3

Q. Okay. It seems to me that it's somewhat circular, sir, that you create a theoretical reserve by assuming one set of rates without a -- an allowance for net salvage, and then because it exists, justify taking the net salvage out. It seems sort of self-fulfilling, if you will.

10 A. Well, one of the analyses I did, you know, 11 as I reviewed the information in this case was to note 12 that in Mr. Roff's study, the one he advocated in this 13 hearing, that he conducted a study using remaining life. 14 And in the remaining life technique he also incorporated 15 amounts for terminal salvage or cost of removal of the 16 power plants in the future.

He also advocated interim retirements for 17 18 the production plants. He advocated lifespan, and those 19 are all based on estimates and assumptions which then go 20 back into the amounts needed to be accrued to the depreciation reserve and, in turn, reflect the amount of 21 2.2 over or underaccrual in the theoretical reserve. So to 23 the extent that you have these assumptions and estimates, 24 you may have what would appear to be circular referencing, 25 yes.

Q. You mentioned a lot of things in response to that answer, and let me try to follow up on a couple of them. First of all, in a whole life study, my understanding is one way, maybe not the only way, but one way to handle a potential for -- or a perceived over or underaccrual of the reserve is through an amortization of that amount, correct?

8 A. That's true.

9 Q. Okay. So to the extent you're overaccrued, 10 you might amortize that back over a 5 or 10-year period of 11 time to bring yourself back into balance, right?

12 A. That's true.

13 Q. And would not that involve tinkering with 14 the depreciation rate?

A. You like to determine -- or I would expect part of your analysis would be to determine what in your analysis may have been flawed that resulted in that over or underaccrual, and then to true things back up so that you won't have these inequities in the future.

20 Q. Yeah, but my question is, if you -- if you 21 address that overaccrual through an amortization, you can 22 do it without tinkering with the depreciation rate, can 23 you not?

A. I don't know that that's the most equitable solution, especially on a going-forward basis, yes.

1 Q. Okay. I understand that may not be your 2 preferred method, but you can do it that way? 3 It's been done. I've actually in previous Α. cases advocated for an amortization to recover an 4 5 underaccrual in the reserve. 6 Q. Right. We'll get to that in a minute. 7 Α. Okay. 8 Ο. My understanding also is that -- and I 9 think you indicated this in your prior answer -- that 10 remaining life technique is a way in which to address over 11 or underaccruals as part of the development of the depreciation rate; in other words, it sort of self adjusts 12 for any over or underaccrual through the development of a 13 14 remaining life depreciation rate, is that correct? Right. That's correct. And it also has 15 Α. additional estimated quantities in it that you don't have 16 in the whole life, average service life. 17 18 Let me talk with you a little bit about net Q. 19 salvage. My understanding is that the company has done a salvage study to develop a net salvage ratio or percent by 20 21 comparing actual net salvage costs to the original cost of 22 the plants being retired? 23 Α. I'm sorry. I kind of lost track there for 24 a minute. 25 Q. My understanding for purposes of

1 determining its net salvage ratio or percent, the company 2 has compared actual net salvage costs to the original cost 3 of the plant being retired?

A. To the extent that the company has adopted a FIFO convention for recording retirements, that may or may not necessarily be true.

7 Q. Well, whether they've adopted FIFO or LIFO, 8 that's the way they've done it, have they not? They've 9 taken an annual amount of net salvage cost as actually 10 reported on their books and they've compared it to the 11 plant that was retired in that same way, the original cost -- excuse me -- of that plant that was retired in the 12 same year, whether they assume that plant was last in, 13 14 first out or first in, first out?

15 A. I'm not sure I understand.

Q. Okay. The LIFO or FIFO convention has nothing to do with the comparison. I mean, it affects the ultimate calculation, but it has nothing to do with the generic, if you will, comparison of a net salvage cost as occurred in year one versus the removal of plant and its original cost in that same year, right?

A. If you're just looking at dollars?
Q. I was hoping I wasn't going to have to get
into this FIFO/LIFO business, but you do address that at
page 9 of your testimony, right?

1 A. That's correct.

2 Q. And you say company's use of a first in, first out or FIFO method of retiring assets acts to 3 4 upwardly bias its net salvage percents, and then you give 5 an example. Am I correct so far? 6 Α. I believe so. Okay. You take two, as I understand, units 7 Q. 8 of property, one that was placed in service in 1950 at an original cost of a buck and another placed in service in 9 10 2000 at an original cost of \$10, right? Α. 11 Yes. The plant -- or excuse me -- then you look 12 Q. at the cost of removal or determine a hypothetical cost of 13 14 removal or net salvage in 2003 at, say, \$2 I think was your example, right? 15 Α. 16 Yes. And you show that if you assume the first 17 Q. in, first out convention, you would match that to the 18 original cost of the 1950 unit, right? 19 20 Α. Correct. If you assume a last in, first out, you 21 Q. 22 would match it to the 2000 or the unit that was installed 23 in 2000? 24 A. If that's the last unit set in that 25 account, yes.

1 Q. Well, I'm taking your example, sir --

2 A. Okay.

3 Q. -- so let's stay with it.

4 Now, whether you take the 1950 account or you take the 2000 -- excuse me -- you take the 1950 unit 5 6 or you take the 2000 unit doesn't have any effect on the 7 ratioing or the dividing, if you will, of the net salvage 8 costs by the original cost of plant to determine your net 9 salvage percent. The formula is still the same; it's just 10 what numbers -- whether you're going to use a 1950 plant 11 or a 2000 plant unit for your -- for plugging into your 12 formula.

A. The example I was trying to make here is
whether the denominator is going to be small or large is
going to affect what the percentage will be.

16 Q. I understand, but the formula itself 17 remains the same?

18 A. That it's a ratio, yes.

19 Q. Okay. Thank you.

And while we're on that, if you use the last in, first out LIFO method and assume that the -- it was the 2000 unit that was retired in 2003, your study's going to show a service life of only three years for that unit, right?

25 A. Yes, it would.

1 Q. Okay. And that's going to affect your 2 determination essentially of average service lives, tending to bias it downward? 3 4 Α. Exactly. Thus increasing the depreciation rate? 5 Ο. 6 Α. That would be the effect in that construct, 7 yes. 8 Shorter life, higher depreciation rate, all Ο. 9 else being equal, right? 10 Α. Uh-huh. Okay. Now let's get back to what the 11 Q. company did, LIFO/FIFO aside. What they did was compare 12 net salvage costs to original cost of plant removed, 13 14 right, and I believe you indicated to Mr. Byrne that this was a traditional way of doing that, of developing those 15 percents? 16 17 One of the methods, yes. Α. In fact, you had done something like that 18 Q. 19 in the case that you were discussing with him, that 1997 20 MoPub case? 21 That's correct. Α. 22 MR. ENGLAND: Your Honor, I'd like to have 23 an exhibit marked, if I may. 24 JUDGE THOMPSON: You may. This will be 25 136, and how do we describe it, Mr. England?

1 MR. ENGLAND: This will be Mr. Gilbert's 2 direct testimony in St. Louis County Water Company rate 3 case WR-95-145. JUDGE THOMPSON: Very well. 4 5 (EXHIBIT NO. 136 WAS MARKED FOR 6 IDENTIFICATION BY THE REPORTER.) BY MR. ENGLAND: 7 8 Q. Mr. Gilbert, do you have Exhibit 136 in 9 front of you? 10 Α. I do. 11 Q. And I'm hoping you're going to tell me that that's a true and accurate copy of the testimony that you 12 filed in the St. Louis County Water rate case WR-95-145 13 back in April of 1995. 14 A. I don't have any reason to believe that it 15 isn't. 16 Fair enough. If you see something that 17 Q. doesn't ring true, then by all means bring it to my 18 19 attention, please. 20 The first thing that I note is that this 21 was not one of the testimonies that you indicated that you 22 had been responsible for preparing and filing in your 23 schedule attached to your testimony in this case. Any 24 reason why it was omitted? 25 A. Probably because it didn't show up in the

1 computer system. This was before we had all of the 2 testimonies computerized.

3 So no reason other than just an oversight? Ο. 4 Α. No. In fact, I think earlier in my testimony here today I cited that I'd advocated an 5 6 amortization at one time, and this would be one of those instances. 7

8 Ο. This is the case, is it not, or at least one of the cases? 9

10 Α. Yes, it is.

11 Q. I'd like to take you to page 2, lines 23 and 24 of that testimony, where you indicate, quote, the 12 13 depreciation rates I am recommending were formulated on 14 the basis of traditional depreciation methods, end quote. Do you see that? 15

Α. Yes, I do. 16

17 JUDGE THOMPSON: What page is this? 18 MR. ENGLAND: Page 2, lines 23 and 24.

19 BY MR. ENGLAND:

25

20 Ο. And then on page 3 at lines 10 through 14, 21 you say, the purpose of depreciation is to recover 22 original cost of fixed capital assets less net salvage 23 from customers over the useful life of the property. Do 24 you see that? A. From consumers, yes. The consumers,

1 uh-huh.

2 Q. I'm sorry. I used the word "customers." 3 Same, though, are they not? Α. 4 They are. 5 Okay. That is a standard definition of Ο. 6 depreciation, is it not? As they instructed at the depreciation 7 Α. classes I went to. I don't know that the term "standard" 8 was used, but that's the term I used here. 9 10 Q. Okay. I don't know that there really is a 11 Α. standard or set method. There's a whole suite of tools 12 available for determination of depreciation. 13 14 Q. At least at this point in time, this was your idea of a traditional depreciation study? 15 A. Right, and that position's been 16 17 evolutionary. 18 And that process has -- that process at Q. 19 least in '95 and apparently in '97 included an allowance or an accrual for net salvage, correct? 20 21 In these two cases. Α. 22 Ο. Okay. And then at the top of page 4, 23 lines 4 through 8, and I assume you're still talking about 24 the traditional method, that the depreciation rate for 25 each account is calculated by subtracting the average net

salvage percent from one and dividing a result by the
 calculated average service life?

3 A. Correct.

Okay. Later you go on to discuss net 4 Ο. 5 salvage there at the middle or the bottom middle of 6 page 4. Over to the next page, and I'm particularly 7 interested, I believe it's on page 5, where you discuss 8 how the net salvage percent is derived. And basically you 9 indicate there at lines 8 through 10 that the net salvage 10 dollars realized due to retirement of plant items, 11 positive or negative, are divided by the original plant cost of those same items? 12 13 Α. Yes. 14 That's the same formula that we were Q. 15 talking about just a minute ago, right? Α. 16 Uh-huh. Still part of the traditional method of 17 Q. calculating depreciation rates, correct? 18 19 Traditional in the sense used in this case, Α. 20 yes. 21 And apparently in most, if not all, of the Q. 22 cases you participated in, in your -- as Mr. Byrne would 23 call it -- first tour of duty here at the Commission? I 24 need an audible. 25 Α. Oh, yes.

1 Q. Thank you. This is also the way Mr. Roff 2 calculated his net salvage, correct? 3 I think I go into a little more discussion Α. on banding, 5, 7, 10 and 20-year band analysis. 4 5 But the gen-- and I think you did say that Ο. 6 in response to Mr. Byrne, but generally speaking, the 7 formula that you used is the same formula that Mr. Roff 8 used, a comparison of net salvage costs versus original 9 cost of plant retired? 10 Α. Correct. Now, Schedule 1-2 attached to this 11 Q. testimony, you display or list the various net salvage 12 ratios or percents by account. Actually it's on 13 14 Schedule 1.1, but I was more interested in some of the 15 accounts on Schedule 1.2 -- or dash 2, and I note that there are four accounts that have rather high negative net 16 17 salvage percents. Do you see those? 18 Α. Yes. 19 For example, Account 343.12 transmission Q. 20 mains-lock joint, you have a negative 410 percent net 21 salvage percent, do you not? 22 Α. Yes, I do. 23 Ο. 343.21 distribution mains, cast iron less 24 than 10 inch, I guess that's the date of installation 1900 25 to 1928?

1 A. Correct.

2 Q. A negative 314 percent? 3 Uh-huh. Α. Account 343.22 distribution mains, cast 4 Ο. iron less than 10 inch, date of installation 1929 to 1956, 5 6 negative 154 percent; is that right? 7 Α. Yes. And finally, account 343.24 distribution 8 Ο. mains asbestos cement, a negative net salvage percent of 9 10 185; is that right? Α. 11 Yes. And if I'm understanding this concept of 12 Q. salvage percents, that means that the negative -- or 13 14 excuse me -- the net salvage costs associated with the 15 retirement of these various categories of plant could be 16 as much as four times their original cost, three times 17 their original cost or 1.5 to 1.8 times their original 18 cost; is that right? 19 Yes. As I recall, and I'm going to -- I Α. 20 would have to look back in the record, but some of these 21 pipes that had these very high costs were underneath

Interstate 40, and I called and spoke with the Missouri Department of Transportation, and they informed me that if those pipes were to come out of service, they would need to be filled with gravel. So the costs there would be

1 exceptional.

2 Q. And it was -- it was the use of the 3 traditional depreciation method in this case which included an allowance for net salvage based on a 4 5 comparison of net salvage costs to original cost of plant 6 retired that you developed your theoretical reserve, 7 correct? 8 Α. Yes. 9 That resulted in an underaccrual of the Q. reserve for St. Louis County; is that right? 10 Α. That's correct. 11 12 And then you proposed an amortization over Q. a period of years to increase that depreciation reserve, 13 14 right? Α. That's correct. 15 Why didn't you simply beef up the negative 16 Q. 17 net salvage amounts to do that, as you indicated earlier 18 today? 19 Α. Well, I think you can see that the negative 20 salvage amounts are indeed large here. 21 So you didn't feel like you could increase Q. 22 them any more than they already are; is that right? 23 Α. Well, we had 125 year life, and 410 percent 24 salvage. I would say that that 4.08 percent rate would 25 reflect that.

Q. That's not my question, sir. My question
 is, you felt that because it was already a negative
 410 percent, you couldn't increase that particular
 account's negative net salvage any more than the actual
 dollars already showed; is that right?

A. Based on 125 year life and 410 percent negative net salvage, it appears to me that 4.08 percent comes close to reflecting that amount of salvage in the depreciation rate.

Q. Well, my understanding was that in your prior answer I asked you why you didn't simply tinker with the net salvage percents to address this underaccrual of the reserve, and I thought your answer was because they were already too high or high enough as indicated by the schedule; is that right?

This schedule represents a net salvage rate 16 Α. 17 based upon a study. It also represents an average service 18 life based upon a study, which were then used by the 19 method outlined in this to arrive at an average life rate 20 of 4.08 percent. In addition to that, when we looked at 21 those salvage rates and those lifespans, we determined 22 that these rates are appropriate on a going-forward basis, 23 but for the years that had already passed by since this 24 was put into place, we needed to amortize to catch up. 25 Q. Again, that's not, Mr. Gilbert.

1 Α. Okay. I'm sorry. I don't understand. 2 Q. My question was for you to confirm if you will that your prior answer was, the reason you proposed a 3 4 specific amortization in this case to address reserve 5 deficiency -- reserve deficiency as opposed to tinkering 6 request the negative net salvage values was that the negative net salvage values were already high enough. 7 8 Is that a fair characterization of your 9 testimony or was there some other reason why you didn't 10 tinker with these? Α. 11 These are recommendations as a result of my 12 study. 13 Ο. Right. 14 I mean, they're changed from whatever the Α. rates were in the previous study, I would imagine. 15 A study -- traditional study of negative 16 Q. net salvage versus plant retired; is that right? 17 18 In this case I believe there were Α. 19 additional factors, as I mentioned earlier. 20 Ο. Isn't it a more straightforward way to deal with a revenue -- or excuse me -- an accrual excess or 21 22 deficiency the way you've proposed in this case, an 23 amortization, as opposed to tinkering with elements of 24 your depreciation rate that have some basis, before you 25 start tinkering at least, in fact?

1 MS. O'NEILL: Your Honor, I'm going to -- I 2 want to voice an objection just to the form of the question, because I'm not sure what Mr. England was 3 4 asking. MR. ENGLAND: With all due respect, it 5 6 doesn't matter what Ms. O'Neill understood my question to 7 be. I'm talking to the witness. 8 JUDGE THOMPSON: Could you please read back 9 the question? 10 THE REPORTER: "Question: Isn't it a more straightforward way to deal with a revenue -- or excuse me 11 -- an accrual excess or deficiency the way you've proposed 12 13 in this case, an amortization, as opposed to tinkering 14 with elements of your depreciation rate that have some 15 basis, before you start tinkering at least, in fact?" JUDGE THOMPSON: I wouldn't call that the 16 most eloquent question that I've ever heard, but I think 17 18 that it's allowable. The -- if the witness doesn't 19 understand it, I'm sure the witness will tell us. 20 I'll overrule the objection. You may 21 answer if you're able. 22 THE WITNESS: And perhaps I'm not making 23 myself clear here, but I believe if we go back and look at 24 the depreciation rates that St. Louis County Water had 25 prior to this rate case, they would show different amounts

for the percent net salvage, different amounts for the average life and different amounts for the average life rate. So I have used a number of the tools in my bag to make depreciation rates, if you will, to try and true things up in addition for the failure of the past rates to have been adequate in light what the Missouri Department of Transportation was going to require in part.

8 We also needed to have an amortization for 9 the theoretical reserve. So we were using -- I'm looking 10 at four different variables here or four different things 11 to try and true it up.

JUDGE THOMPSON: Let me break in here, if I may. We've reached the noon hour and we're certainly all going to be coming back after lunch, so I think we will take the lunch recess at this time. We'll be back at 1:15.

17 We are in recess.

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18 MR. ENGLAND: Thank you, your Honor.
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19 (A BREAK WAS TAKEN.)

JUDGE THOMPSON: As I recall, Mr. England was crossing Mr. Gilbert, but before we return to that, I have some questions from Commissioner Gaw on the reconciliation that Staff has produced, so I'm going to need somebody that I can ask those questions to. Okay. And I'll allow you to find -- you don't have to have them

here right now, but I'm just saying before we're done with this hearing, somebody's going to have to answer some questions about the reconciliation, all right, if only so that we can understand how it works.

5 Then I have some other questions here that 6 have to do with fuel and purchased power, and I know 7 you're not the lawyer for the fuel and purchased power 8 part, right?

MR. WILLIAMS: That's correct.

9

10 JUDGE THOMPSON: But it's my understanding, it's my memory that Staff did not provide a recommendation 11 12 for a number to plug in the revenue requirement in the event that there is no IEC. The Commission wants such a 13 14 number. Okay. So I don't know who you're going to find 15 to come up with it, but that's what we need, and we also 16 need an answer to this question: Does Commission merely need to specify a gas price and then Staff runs it through 17 its model and everything else comes out, or does the 18 19 Commission need to specify more?

Okay. And this is with respect to the fuel and purchased power issue. Okay. And it's better that we get answers to these things now while the hearing's still going on and it can all be done on the record rather than that orders directing filing have to go out afterward. So I guess, Mr. England, you are at bat.

MR. ENGLAND: Before we begin, your Honor, 1 2 may I inquire your last line of advice, were you anticipating information to be submitted to the record in 3 4 written form or were you anticipating some give and take in the hearing room? 5 6 JUDGE THOMPSON: Well, I think it's going to have to be the latter, because we may finish this 7 8 hearing today, in which case we're going to have to have a 9 live body up there under oath who can answer these 10 questions. 11 MR. ENGLAND: I just need to know to determine who I need to get down here, because I know it's 12 13 not me. I can tell you that, it's not me. 14 JUDGE THOMPSON: Fair enough. Okay. 15 MR. ENGLAND: Thank you. MR. ENGLAND: Thank you, your Honor. I've 16 determined over the lunch hour that I don't need to ask 17 18 this witness any more questions on cross-examination, but 19 before I relinquish the podium would offer Exhibit 136, 20 which I believe was his testimony in the St. Louis County water case, WR-94-145. 21 22 JUDGE THOMPSON: Any objection to the 23 Exhibit 136? 24 (No response.) 25 JUDGE THOMPSON: Okay. Hearing none, the

same is received and made a part of record of this 2 proceeding. 3 (EXHIBIT NO. 136 WAS RECEIVED INTO EVIDENCE.) 4 5 JUDGE THOMPSON: We're now ready for 6 questions from the Bench. I have a message from my 7 technician that he did not press all the necessary buttons 8 to get us back on the air, and I know that our viewers in 9 Germany want to be able to see what's going on as well as 10 hear it. 11 This is a question from Chairman Gaw. Okay. So treat it with a respect you might give a 12 question that I would not. 13 OUESTIONS BY JUDGE THOMPSON: 14 15 0. Isn't it true that Staff's position advocates treating net salvage differently with respect to 16 plant accounts, as opposed to the mass accounts, or is 17 18 that not true? 19 Well, with the plant accounts there's Α. 20 actually two types of cost of removal or salvage, if you 21 will. One is the terminal amount that is estimated in 22 Mr. Roff's testimony, and then the other is the interim, 23 which is the same as the salvage associated with the mass 24 asset accounts. 25 Q. Okay. And are they treated differently?

1

1 A. I'm sorry?

2 Q. Are they treated differently? 3 Staff's position in this case is that Α. salvage expense as realized or cost of removal as realized 4 are expensed regardless of what account it occurs under. 5 6 Q. It's always difficult to ask someone else's 7 questions. Now I'm going to ask my questions. 8 Now, in traditional depreciation accounting 9 where this net salvage accrued rather than expensed, the 10 company receives depreciation expense spread over the life of each asset as estimated, that's intended to return to 11 the investors the money they invested in that asset; isn't 12 that correct? 13 14 Α. That is. And then there's an additional component, 15 Ο. is there not, which is -- see, he's laughing at me because 16 I didn't ask his question very well. There's an 17 18 additional component, isn't there, which is the cost of 19 removal? 20 Α. That's correct. There may be that cost, 21 yes. 22 Q. And that's accrued as well? 23 Α. It is. 24 Q. And that may be big or small compared to 25 the initial cost of the asset, based on the estimate of

1 what it would cost to actually remove it?

2 A. That is true.

3 Okay. Then subtracted from that is the Ο. 4 salvage value the estimated value of the asset after removal, correct? That's why we're talking net salvage? 5 6 Α. You've got, for example, a piece of pipe 7 you pull out of the ground and it costs you \$100 to pull 8 it out of the ground and you can sell it for scrap steel 9 for \$10. That's the salvage value. 10 Now, in some cases the cost of removal Ο. exceeds the salvage value; that true? 11 That's true. 12 Α. And is there a difference to the accounting 13 Ο. 14 when that's the case? You simply just don't deduct anything, I suppose? In other words, if the amount you're 15 16 giving to the investors is the original cost of the asset plus what it's going to cost to remove it, and if the cost 17 18 of removing it exceeds any salvage value, then the 19 investors get that much more; is that correct? 20 Α. Over their original investment, yes. 21 JUDGE THOMPSON: Putting it in layman's 22 terms. 23 Well, I see Chairman Gaw has joined us, so 24 I will pass the questioning over to him. 25 CHAIRMAN GAW: Judge, thank you very much.

I very much appreciate you delving into that matter for me. And I would like to maybe start anew here with this concept and see if I can -- see if I can get a better understanding of Staff's position.

5 QUESTIONS BY CHAIRMAN GAW:

Q. Let me ask a question this way: Staff has
in this case in regard to mass accounts and in regard to
plant removal taken the same position in regard to
expensing the net salvage or not?

10 A. Yes. We expense the interim salvage on the 11 production accounts and on the mass asset account and do 12 not believe it's appropriate at this time to collect any 13 terminal or ultimate cost of removal for taking down a 14 power plant.

All right. Now, what I -- I'd like for you 15 Ο. 16 to do for me is help me to understand whether or not it is possible for this Commission to reasonably treat those two 17 18 accounts differently in regard to whether or not you 19 expense or approve net salvage. And I'm not asking 20 whether that's your position, but whether or not there is a difference in the rationale that could account for 21 22 different treatment by the Commission. And I can ask that 23 differently if that's not clear.

A. Okay. I'll try and answer it, and if Idon't hit the target, please ask me additional questions.

1 We have traditionally not offered any 2 ultimate cost of removal or retirement for major assets. For the mass asset accounts, as it's been noted in this 3 4 case, there have been times in the past where we would 5 observe what the net salvage amounts were. One of the 6 things we noticed over time was that these theoretical reserve imbalances were growing, so we investigated the 7 8 parts of the equation if you will to find out what was 9 throwing it off, how are we getting this growth. And it 10 appeared to be the cost of removal associated with the net 11 salvage computation that was causing these excesses to the theoretical reserve. 12 13 Ο. Now, when you're talking about theoretical reserve, are you referring to the mass accounts issue or 14 15 the plant removal or both? Α. Both. 16 All right. 17 Q. Without any discussion of the ultimate 18 Α. 19 retirement or taking down of a production plant, that's 20 kind of a separate issue. 21 Q. Okay. Tell me how that's a separate issue. 2.2 What do you mean by that? 23 Α. We look at what the salvage is as 24 components are retired from and added to a power plant, 25 but we don't look at the ultimate dismantlement of the

1 entire power plant.

2 Q. And why is that? 3 We haven't had any real experience or Α. 4 reason to believe that what it's going to truly cost and when it's going to truly occur. There's quite a bit of 5 6 plant life extension that goes on and modification, and 7 while you may have a boiler or turbine that's removed or 8 replaced, you will see new assets placed in and among 9 those same facilities. 10 Ο. All right. Does Staff -- has Staff in the 11 past supported using accrual for rehabilitation, rejuvenation or -- of a site for purposes of continued use 12 on accrual basis? 13 14 I don't recall ever having done that, no, Α. or seen that done. 15 Okay. Tell me -- help me to understand in 16 Q. regard -- let's just deal with plant for a minute. Stay 17 18 away from the mass accounts for me for the moment. 19 Α. Okay. 20 Ο. Has the Commission to your knowledge ever 21 taken the position that that if there should be an accrual 22 rather than an expense on net salvage in plant when you're 23 talking about major plan? I know I'm being very awkward 24 with the question.

25 A. Is it replacement costs that you're

1 referring to or --

2 Q. You have to help me with the terminology 3 here. Okay. We --Α. 4 5 You've separated it -- separated it out, as Ο. 6 I understood it, into two categories; is that correct? 7 Α. Yes. 8 Ο. One is replacement cost, and the other is actually rehabilitating a site to green field? 9 10 Α. Correct. Tearing the plant completely down and 11 Q. leaving in its place lots of grass and trees --12 Α. 13 Yes. -- for lack of better words. 14 Q. Okay. Help me understand the difference in 15 treatment between those two and what has happened 16 historically here at the Commission, if you know. 17 18 Okay. To my knowledge, we have never taken Α. 19 into account any costs associated with green fielding. All right. And I want to know why, if you 20 Ο. 21 know, that that's been the case. 22 Α. We don't know that that will occur or how 23 much it would cost if it did occur. 24 Q. Why is that? Because you haven't seen it 25 happen before historically?

A. In large part, yes. There are very few power plant sites; only one that I'm aware of where that site is no longer used as a spot on the planet to generate electricity, aside from these little turbo diesels at hospitals and stuff like that.

Q. So you just don't see any anything
historically that would lend you to believe that that is
going to be likely to occur?

9 A. Correct.

Q. All right. Now, what about replacement?
 Talk me through that.

Okay. The utility has power plants. For 12 Α. example, I think Riverton has a number of units. Some 13 14 have been removed. Some are still operating. New units have been placed there. And we expect to continue to see 15 16 that going. Along with that, you're going to have, then, what are known as interim retirement. You may have --17 18 you've got eight boilers there. You retired one. That's 19 an interim retirement of a boiler.

20 Q. All right. And then there may be some new 21 boiler put in or --

A. Or at Riverton I believe they've been replacing the boilers with combustion turbines, and I could tell you specifically if that's correct or not, but yes.

What does Staff -- what is Staff's position 1 Q. 2 in regard to accounting for that going forward? How should that be done? 3 On a going-forward basis, from the amounts 4 Α. 5 of dollars we've seen across the company -- let me just 6 stay on production. Those have been negligible amounts of 7 dollars. Now in the conventional --8 Ο. I don't know what you mean by negligible amounts of dollars. 9 10 Α. Very small amounts. Cost of removal for 11 the entire, I believe I heard mentioned earlier was \$1.6 million dollars and original for the past five years. 12 The amount of assets --13 14 Per year? Q. Per year. 15 Α. Thank you. Go ahead. 16 Q. I'm sorry. The amount of assets that the 17 Α. company has in place in total is about \$1.3 billion. So 18 19 if we look at net salvage or cost of removal as a 20 percentage of what they have in place, if we aggregate it 21 all back together, it's less than 2/10ths of 1 percent, 22 which is very small. If we were to look at an individual 23 account and the sparse number of retirements that have 24 taken place there, we would get -- and in the salvage 25 analysis I've looked at, you'd retire \$10,000 and it's

1 what I would call an outlier, an unusual retirement, and 2 it would have maybe \$10,000 cost of removal associated with it. Well, that's 100 percent cost of removal. It 3 4 costs as much to remove it as the unit cost. Now we're going to say based upon that 5 6 experience, this whole \$100 million worth of equipment 7 that we've got in this building in that account is going 8 to cost -- have a 100 percent cost of removal associated 9 with it. And so we multiply 100 times the 100 million 10 that's on the books, whoops, and have \$200 million to 11 accrue depreciation against. 12 Whose position is that? Q. 13 Α. The company's. 14 Okay. I want to know Staff's position, Q. 15 though. What's Staff believe it ought to be? Staff believes that given the small amounts 16 Α. of cost of removal, they should be expensed. 17 18 Okay. Q. 19 On a current basis. Α. 20 Q. All right. And if there were something returned to a green field, is that an -- Staff would 21 22 support expensing that if it ever did occur? 23 Α. If it ever did occur, I think it would be 24 something that may require some ratemaking on the part of 25 the Commission. I might note, though, that in the

1 overaccrual of the theoretical reserve, at this time we're 2 looking at in Mr. Macias' testimony, about \$61 million. I believe that provides enough of a cushion to give the 3 4 company an opportunity to come before the Commission and 5 say, look, we'll really beginning to incur some major 6 costs here and we need to either seek an adjustment in our 7 rates or an amortization or by some way or means recoup 8 these dollars that we're beginning to incur that's eating 9 into this cushion that we have in the reserve.

Q. Well, on plant removal, and I'm not talking about replacement now, is it Staff's position that if you did start seeing that kind of -- of development on facts, that it would be appropriate to look at building something in on accrual basis going forward if you started seeing that?

A. Yes. On -- based on facts, if we began to experience such an inequity, it would be Staff's responsibility to all parties involved, that the company be made whole for those excessive costs.

20 Q. But with an accrual method of handling it 21 rather th an expense method?

A. Yes, probably, if they're very large
dollars. I know we've -- I've advocated accruals in the
past to make up for some theoretical shortfalls.

25 Q. All right.

A. Whereas what you've mentioned, your example
 is preferable because it would be based on fact.

Q. Okay. So is Staff's main objection to plant removal -- and I'm sorry. I know this is testimony. I want that clear so I understand it better -- that the main reason on plant removal to oppose company's position is that there is no sufficient evidence in Staff's mind to support accruing any costs for cost of removal because you haven't seen it occur?

10 A. That's correct. In large enough dollars to 11 be of any concern. Their total cost of removal, total for 12 the whole company on a 5-year average has just been 13 1.6 million.

14 Q. Well, and does that include the other 15 category that you mentioned earlier or not?

16 A. The total cost of removal of the plant?
17 Q. Does that also include replacement when you
18 mention that number?

A. That's involved in the cost of removalassociated with replacements.

21 Q. Yes. Okay.

A. But in looking at what you have seen in regard to reducing something to green field, not doing replacement, you haven't seen anything occur?

25 A. That's correct.

1 Q. At all?

2 Α. We don't have any experience that with type thing. There's one plant in Pekon (ph. sp.), and I 3 believe it was green field. It was held by Soco, and that 4 was I believe due to real estate valuations. 5 6 Q. And when you say we haven't had any 7 experience with that, I understand what you're saying, but 8 there's a dual interpretation that could be made of that 9 in my mind about whether you're saying Staff hasn't had 10 any experience, as opposed to it hasn't happened. So I'm 11 trying make sure that when you're telling me Staff hasn't had any experience with that, you mean it hasn't happened 12 13 or it hasn't happened except for these cases in Missouri? 14 Right, it hasn't happened except for a very Α. few cases nationally. I'm -- I can't recall every power 15 generation site in the state, but with a fair level of 16 certainty except for the very first power generation 17 18 sites, they're all pretty much still used as power 19 generation sites on the map. 20 Ο. Is there a reason for that? 21 They're integral to the transmission and Α. 2.2 distribution system of the electric grid. 23 Ο. So in other words, once you have a site 24 established, you probably have the interconnections 25 already there at that site?

1 A. Right. That's -- that's correct. And 2 there's also --3 You may have transportation for coal, if Ο. it's a coal plant, already available? 4 5 Α. Yes. 6 Q. May have cooling for a coal plant at that site already? 7 8 Α. Yes. 9 You already own the real estate or --Q. 10 Yes. Α. Q. -- have some ownership rights of some sort 11 to it, correct? 12 That is correct. 13 Α. 14 You also -- if it were gas plant, you would Q. 15 assume they would already have the gas line to that site? Those are all very good examples. 16 Α. Okay. And I may be leaving others out, if 17 Q. have you anything else to add to it? 18 19 The railroads are an extremely expensive Α. 20 asset to have in place for coal-fired generation. 21 Q. So you have the intersection of the cooling 22 needs if it's a coal plant, the transportation needs such 23 as rail or -- if it's coal plant, the gas if it's a gas 24 plant and the transmission lines all hooked together in 25 one spot?

1 A. That's correct.

2 Q. Now, if this Commission has -- makes a policy decision or if it -- that for mass accounts that 3 the accrual method should be used instead of the 4 expensing, expensing those accounts, is a different 5 6 treatment such as what Staff is recommending for -- for 7 plant defensible? Or in other words, is there a rational 8 reason to treat those two things differently, mass 9 accounts as opposed to the issues on plant? 10 With the mass accounts, you are going to Α. 11 have more statistical data to work with, you're going to have more additions and retirement, which those are living 12 accounts. They're growing, living accounts. There's 13 14 stuff coming in and going out. So you would be able to 15 have a more firm analytical basis for your arguments. Okay. And when you say more firm 16 Q. analytical basis for your arguments, arguments for what 17 18 purpose? 19 For actuarial analysis. Α. 20 Ο. If you used accrual methods on mass 21 accounts, is that what your assumption was in your analysis? 22 23 Α. Now, I'm not sure I understand --24 Q. Well, I'm just trying to say, you say there 25 would be a more firm basis or something like that for

1 doing it that way. I'm just trying to say -- clearly 2 understand for doing it which way with which category that 3 you were discussing. 4 A. For the mass asset accounts, we have more

5 addition and retirement experience on which to conduct an
6 actuarial analysis, as opposed to the production assets.
7 Q. Now, it is Staff's position, however, on
8 mass accounts that they should be expensed?
9 A. Yes, based upon the -- again, the small

9 A. Yes, based upon the -- again, the small 10 amounts of cost of removal dollars we've seen. Again --11 and I don't mean to belabor the point --

12 Q. That's okay.

A. -- with \$1.3 billion worth of assets experiencing \$1.6 million cost of removal on a -- on a 5-year averaged annual basis, that figures out to 2/10ths of 1 percent cost of removal expense.

Q. Are mass accounts separately held and accounted for? Is a mass account separate from the plant account?

A. Yes, there are -- let me just look here real quick. There are a number -- there's transmission, distribution, your general plant accounts that you're going to have, your automobiles, tools and equipment. See if I can just -- okay. Your transmission account, you've got structures and improvement, station equipment, towers

1 and fixtures, poles and fixtures, overheads conductors and 2 devices, and each of those is an account with a given dollar amount of assets in it. 3 So they fall under the category of mass 4 Ο. 5 accounts? 6 Α. Yes. Okay. And what would fall under the other 7 Q. 8 category? The plant accounts? 9 Α. 10 Ο. Uh-huh. 11 Α. That would be things like Riverton power plant, Asbury power plant, Iatan, and then just for an 12 example, there's sub accounts under each of those which 13 14 would be again structures and improvements, boiler and 15 plant equipment, turbo generator units, accessory electrical equipment and so forth. 16 17 Well, when you refer to the 1.6 million, Q. 18 where is that -- which side is that coming out of? I 19 heard you say --20 Α. That's if you add it all up, everything the 21 company has. 22 Ο. I'm wanting you to separate it out for me 23 into either being into a mass account category or in the 24 in the plant account. Have you done that? 25 Α. I have not done that analysis. I almost

want to say I've heard -- and I might be misspeaking, so 2 I -- I CHAIRMAN GAW: You might check on it for 3 me. If you could come up with that number, let me know 4 later. I think that's all I have, Judge, thanks. If he 5 6 gets that number, maybe he can provide it, or if someone

8 JUDGE THOMPSON: I have a question here for 9 you from Commissioner Murray.

10 FURTHER OUESTIONS BY JUDGE THOMPSON: 11 Q. In the past has any company in Missouri been given accrual treatment for retirement of the type of 12 plant that Chairman Gaw was asking you about? 13

14 A. Not that I'm aware of.

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else has it.

Is Empire asking for accrual treatment of 15 Ο. assets in this case that have never been given accrual 16 treatment in the past? 17

I would have to look at the historical 18 Α. 19 rates. They've not been given terminal salvage; in other 20 words, green fielding the plant monies. At one time and in some instances they may have been given interim net 21 22 salvage for the plant accounts.

23 JUDGE THOMPSON: Thank you. Additional 24 questions, sir?

25 CHAIRMAN GAW: Just to follow up on that, I

appreciate Commissioner Murray's question because it sheds
 a little more light on this.

3 FURTHER QUESTIONS BY CHAIRMAN GAW:

Q. On the interim -- the question on the interim, if that -- if that's the -- if that's the case, how is it handled to adjust if there is -- if there appears to be overaccrual? Is it adjusted at some point in time from rate case to rate case? What happens with that?

10 A. There's an opportunity if it's over or11 underaccrual to be adjusted in a rate case.

Q. And again the reason for not doing an accrual on the -- on that portion of it, on an interim basis from Staff's standpoint is, what, just because there isn't enough in it to really make that much of a

16 difference?

A. To make an accrual for the ultimate retire of the -- ultimate retirement of the power production assets, there is not enough -- it just hasn't occurred very often. There's not the experience out there to base any dollars on. It's not known and measurable.

22 Q. Again, there you're talking about the 23 ultimate green fielding of the plant?

24 A. Yes.

25 Q. And I am talking about -- I guess I'm

trying to see if you can split that up -- pardon me -- if you can split that up or not in dealing with replacements or if they're wed together so that -- so that there is no -- it's either one way or the other.

5 Okay. There was a separate study done by Α. 6 the company's witness on -- on an estimate -- estimated number for an ultimate cost of removal or retirement of 7 8 the power production facility. We have annual numbers on 9 net salvage cost of removal by production account. So the 10 one, I'm not aware that there's ever been any accruals 11 granted by the Commission for the ultimate retirement of 12 the power plant.

13 0.

14 And I've got some historical depreciation Α. 15 rates here just going back. Well, '94 it was just a straight rate. It looks in 94-174 there were some net 16 salvage negative and positive rates considered for some of 17 18 the accounts. But those would not take into account the 19 ultimate retirement of the power plant. Those would just 20 be for the interim retirement, changing out a pump motor, 21 something like that.

Right.

Q. Okay. But the argument in regard to the interim accounts or the interim amount on plant accounts from Staff's standpoint is there's just not enough really accruing or going on, rather, to make it worthwhile to

1 actually place it in and accrue it?

2 A. It's -- well, it's not a representative amount of dollars. I have in my testimony at the end, 3 4 Schedule 2-1, and it's an illustra-- it's an illustrative construct, more than anything. What I've done is I've 5 6 taken -- I'm sorry. Are you there? 7 Q. Yes, I am. 8 Α. Okay. I've taken the plant balances, 9 summed up from the salvage study data, what the average 10 annual retirements were and the total retirements, and then looked at that as a percent of the annual balance and 11 a percent of the total balance as far as what's -- the 12 13 numbers that are retiring compared to what's in place 14 there. And it doesn't -- it just kind of gives you an idea of how much data there is or what amounts of 15 16 retirements we're seeing with which to, you know, make salvage determinations and that's why we've chosen to 17 expense it, because it's -- it's so small as to not what I 18 19 would believe to be truly representative. 20 CHAIRMAN GAW: Okay. Thanks, Judge. 21 JUDGE THOMPSON: I have another question 22 for you from Commissioner Murray. 23 THE WITNESS: Yes. FURTHER QUESTIONS BY JUDGE THOMPSON: 24 25 Q. Aren't the plant accounts the very ones

1 that would be likely to cause the greatest removal costs? 2 A. Certain vintages of these plant accounts 3 would indeed have larger bulk dollar costs at the time of their retirement; however, the earlier and later design 4 5 systems that have taken into account a number of 6 environmental considerations that may not have been considered when some of the older plants were built will 7 8 be more environmentally benign and likely cost less than 9 what would be represented by the retirement of some older 10 plants. Well, either way, isn't it important to 11 Q. include these assets in current rates so that the people 12 13 who enjoy the generation are going to pay for the 14 retirement? 15 Α. They are being depreciated and the costs of retirement, as they're being operated, are being expensed. 16 Are being expensed. Well, let's take the 17 Q. 18 Asbury plant as an example. 19 Α. Okay. Let's say that in 2010 for whatever reason 20 Ο. 21 Empire decides to retire that plant and remove them. 22 Α. Okay. 23 Q. Now if it's expensed -- which is a cash 24 accounting system, correct? 25 Α. Yes.

Q. -- then all of that would go on to the
 books in 2010, right?

A. There's \$60 million excess accrual in the theoretical reserve that has been provided by ratepayers to cover the retirement of assets throughout the company, and hopefully that would act as a cushion until more facts were determined as to what would actually be required as far as say an amortization to retire that asset.

9 Q. So if I understand your position, it is, 10 we've paid in advance for retirement and perhaps too much, 11 and so until you've spent what you've already got on hand, 12 we're not going to give you any more; is that basically 13 the position?

A. No, that's not entirely true, because as I mentioned, once we realize the activity was underway, there's opportunities to make adjustments through an amortization, for example, that would allow the company to recoup those expenses.

Q. Well, let's say that they retired that plant in 2010 and it cost \$120 million to retire it. Now, I have no idea if that's a realistic number or not, but let's just take that number because it's roughly double this overage or cushion that's sitting in the depreciation account. What happens then? How do they recover that other 60 million?

A. There should be some planning in advance of an expenditure of that size for which the Commissioners, the Commission would need to be made aware, and as soon as that decision is made and that planning commences, actions should be taken to account for an accrual of dollars in that amount.

Q. Well, isn't -- I mean, when they come in here and ask to have retirement money added into rates so that it will start accruing, isn't that advance planning of the sort you're talking about? In other words, isn't that exactly what they're doing now?

A. To this point in time, we've seen more or
less piecemeal retirements and not one of these windfall
events.

Q. So in other words, what you would have to see is what a certain -- a commitment, we will retire this plant on this date?

A. I would like to see plans, notifications,
adjustments for it in resource planning with the Southwest
Power Pool, let them know that we're going to be taking
power out of system. And what if --

22 Q. What if there's another plant that's coming 23 in to replace that?

24 A. That's just where I was going.

25 Q. Okay. So they're not just going to throw

1 capacity away, right?

2 A. Right. So we should have some idea that 3 it's going to occur.

Well, that's very interesting. Is there --4 Ο. 5 among the Commission's regulations, is there a regulation 6 that requires this company to provide that information to 7 Staff, and if so, what is the number of that regulation? 8 Α. As part of the HC component of my 9 testimony, I have noted documentation from the company as 10 part of their integrated resource plant that details out 11 to some date in the future what their generation mix is going to be, where it's going to come from. 12 And I don't want to get into the HC 13 Ο. 14 material, but does the information that the company 15 presently provides, does that include retirement plans? 16 Α. It should if they're going to fall below their capacity needs and requirements. 17

18 But I'm talking just about depreciation Ο. 19 planning, because I think that's what I heard you say. In 20 other words, that the company overaccrued funds for 21 removal in the past under the traditional accounting regime, and that it was the existence of this overaccrual 2.2 23 that was at least one of the factors that spurred Staff to 24 suggest a changed depreciation accounting method, where 25 there will not be accrual, but instead retirements are

1 expensed as they occur. Right?

2 A. For that component of the depreciation 3 calculation, yes. And then I set up this hypothetical, and 4 Ο. 5 you told me that you would expect to know in advance that 6 there was going to be a major retirement and that adjustments could then be made. And what I'm asking you 7 8 is, is there a regulation that requires this kind of advance notice? 9 10 Α. Outside of integrated resource planning, not that I'm aware of. 11 And integrated resource planning is aimed 12 Q. rather at where are you going to get the generation that 13 14 you need, isn't it? A. Yes, it is. 15 It's not really planned around when are you 16 Q. going to retire these assets, or is it? 17 18 Α. It's one of the indicators when I'm 19 conducting a depreciation study that I use to verify the 20 validity of any lifespans or average service lives, is it 21 reasonable to expect that what has been portrayed as a 22 generation mix in one sense is likely to continue to be 23 that generation mix. 24 JUDGE THOMPSON: Thank you. Further 25 questions, Chairman?

CHAIRMAN GAW: Yeah. I'm sorry, Judge.
 FURTHER QUESTIONS BY CHAIRMAN GAW:

Q. I thought that you inferred to the witness and that he agreed with you that Staff is recommending a change in regard to plant retirements and how -- how those are handled on the accounting scheme. And I'm not sure if I followed that. Is Staff proposing a change by Empire in how they're handling that?

9 A. No, I'm sorry. If I implied that, I was in 10 error.

11 Q. Well, I may have misheard, but I just 12 wanted to make sure I -- that it was clarified. Empire 13 currently is not -- is Empire currently accruing money for 14 retirement of plant?

15 A. No.

16 Q. So Staff isn't proposing a change in that?17 A. No, sir.

18 Q. The company is?

19 A. Yes.

20 Q. And in fact there has not been, to your 21 knowledge, in regard to retirement and accrual by other 22 companies in the state, has there, for plant retirement? 23 A. For ultimate retirement?

24 Q. Yes.

25 A. No. No one's doing that that I'm aware of.

1 Q. Yeah. So the only issue if we're dealing 2 with plant itself, that would be -- where there's been perhaps some variation would have to do with the interim 3 replacement --4 5 A. Yes. -- issue? 6 Q. 7 Α. That's correct. 8 Q. Okay. And that one may be some others can 9 help us on the consistency of the treatment of that over 10 time by the Commission. CHAIRMAN GAW: All right. That's all. 11 12 Thanks. JUDGE THOMPSON: Another question from 13 14 Commissioner Murray. THE WITNESS: Yes. 15 FURTHER QUESTIONS BY JUDGE THOMPSON: 16 17 Prior to the last rate case, isn't it true Q. 18 that Empire was recording accruals? 19 A. You wouldn't happen to have that case number handy, would you? 20 21 Q. No, I don't. 22 MR. WILLIAMS: Judge, I believe that case 23 may have been ER-2002-424. 24 THE WITNESS: Okay. I have the rate table 25 for that case, and in that net salvage is set at zero for

1 all accounts, it's looking like.

2 BY JUDGE THOMPSON:

3 Isn't there a time when Empire -- Empire's Ο. depreciation accounting was of the traditional sort where 4 there was an accrual for retirement for at least mass 5 6 accounts? For mass accounts, and I believe production 7 Α. 8 accounts, and I mentioned that case a little bit earlier, 9 but that was for interim retirements, not ultimate retirement and taking down of the power station. 10 Okay. So there's never been an accrual for 11 Q. 12 terminal? A. Not that I'm aware of. 13 14 Q. For Empire or for any other company? 15 Α. Not that I'm aware of. Okay. And at some point there was a 16 Q. change, so that now there's not accrual even for the 17 18 interim accounts, is that correct, they're just simply 19 expensed? 20 Α. That's correct. 21 JUDGE THOMPSON: Okay. 22 CHAIRMAN GAW: Okay. One more question 23 that has three answers. 24 FURTHER QUESTIONS BY CHAIRMAN GAW: 25 Q. How much money is at issue in regard to

those three -- and I'm sure it's in here somewhere -- to 1 2 those three categories; mass accounts, interim on plant and terminal on plant? 3 In Staff's statement of position, there is 4 Α. not a dollar amount stated with those three items that I 5 6 can give to you right now. 7 Q. Okay. is that something that could be 8 calculated, though? 9 Α. Yes, a lot of the rates and things tend to be interrelated, but --10 11 Q. Yes. -- we can give you some sense. 12 Α. 13 CHAIRMAN GAW: Sure. Thanks. 14 JUDGE THOMPSON: Thank you, Mr. Chairman. 15 I believe there's another question coming from Commissioner Murray, but it's not here yet. Do you have 16 any questions, Commissioner Appling? 17 18 COMMISSIONER APPLING: Judge, I have to 19 apologize. I've been at the Boys and Girls Club, so I don't have any questions. My mind is on two different 20 things already, so thank you. 21 22 JUDGE THOMPSON: That's quite all right, 23 sir. Here's a question from Commissioner Murray for you. 24 FURTHER OUESTIONS BY JUDGE THOMPSON: 25 Q. Prior to the last rate case, Staff's

1 position is that there was an overaccrual occurring. 2 Hence the recommendation to change to expensing. If terminal accounts were never included in the accrual 3 method, where did the overaccrual come from? 4 The interim salvage rates and the mass 5 Α. 6 account rates, salvage rates. 7 JUDGE THOMPSON: Thank you. Okay. I think 8 we're ready for recross at this time. Ms. O'Neill? 9 MS. O'NEILL: No questions. 10 JUDGE THOMPSON: Mr. Byrne? 11 MR. BYRNE: I can't resist, your Honor. RECROSS-EXAMINATION BY MR. BYRNE: 12 Good afternoon. Just a couple of questions 13 Ο. about the topic that Commissioners Murray and Gaw were 14 15 asking you about a few minutes ago. My understanding from 16 your testimony is none of the electric utilities have accrued anything for terminal salvage costs for electric 17 plants; is that true? 18 19 Not that I'm aware of, with the exception Α. 20 of nuclear plants. 21 Q. Other than nuclear plants, but just a 22 non-nuclear electric plant, there's been nothing accrued 23 and nothing collected by electric utilities, to your 24 knowledge; is that correct? 25 A. For green fielding.

Q. For green fielding. There's interim
 salvage that sometimes has been collected, there's mass
 property salvage that sometimes has been collected, but
 terminal salvage in electric plant has not been collected,
 right?

6 A. Right.

Q. Okay. So are utility -- and the reason is
because there hasn't been experience -- the experience of
having those plants torn down and green fielded; is that
the logic or the reason, or one reason at least?
A. Right. For a number of reasons is where

12 they're located and the various infrastructure connections 13 that they're connected with; trains, roads, power lines, 14 gas lines, heat sinking capacity.

Q. Okay. Let's say that what the Judge suggested happens, and all of a sudden a big power plant is retired, so -- and those costs that the -- that have not been accrued that the utility has not been collected -- has not been collecting for, those costs are incurred, they tear down a plant and they green field it, and that sometimes happens, doesn't it, in the country?

A. There's only one that I can think of, of alarge power plant actually being taken down.

Q. Okay. Well, let's say it happens, okay?Even though it only happened once, let's say it happens.

1 And to my mind there would be some depreciation

2 ramifications of that. One thing is the power plant and the items in it might not be fully depreciated at the time 3 it's retired and torn down. So that's one kind of cost 4 that might not have been recovered by the utility, is that 5 6 fair to say, if the items weren't fully depreciated at the time the plant was retired? 7 8 Α. Right. You're going -- you're going to 9 have interim additions during the life of that power plant. 10 That might not be physically depreciated? 11 Q. Uh-huh. 12 Α. So that's one set of costs that haven't 13 Ο. 14 been recovered. Then the other set of costs that haven't 15 been recovered is the cost of literally tearing down the 16 plant and green fielding, is that true? Is that another set of costs that haven't been recovered? 17 In your hypothetical. 18 Α. 19 Okay. How does the Staff propose that the Q. 20 utility recover those costs when a plant -- if and when a plant is torn down like that? 21 Well, I think it was discussed earlier with 22 Α. 23 Commissioner Murray's hypothetical that it would be necessary to come to the Commission for some sort of 24 25 treatment, possibly an amortization.

1 Q. Well, yeah. I guess what I'm getting to 2 is, what does the Staff think the appropriate treatment should be in that situation? Is it -- I mean, is an 3 4 amortization an appropriate treatment, do you think? That may be one solution. 5 Α. 6 Q. I mean, do you think the -- do you think the utility should be entitled to interest or a return on 7 8 the unamortized portion of that if -- say, there's a 9 10-year amortization, should the utility have to front 10 that money for free or do you think -- or do you think 11 there should be interest on the unamortized portion of that balance? 12 13 Α. That gets into some accounting issues that 14 I'm not really --Go ahead. 15 Ο. I haven't really seen other than mentions 16 Α. of inflation where we're working with the time value of 17 18 money in these computations. 19 Well, one of the things that troubled me Q. 20 about your answer is I think you suggested that if -- if 21 there was an overaccrual of the depreciation reserve, 22 maybe that could count against it. Did you say that? 23 Α. It could provide some short-time cushioning 24 until the company could get before the Commission for 25 appropriate relief.

1 Ω. But since the company in my hypothetical 2 has never collected any of the money, that -- that -- the reserve has -- you know, whether it's overaccrued or 3 4 underaccrued doesn't have anything to do with those particular costs, does it? I mean, it's a separate issue 5 6 whether they have an overaccrual of reserve for the mass 7 property accounts, isn't it? 8 Α. Are we talking power plants or mass asset 9 accounts? 10 I'm saying the costs we're incurring that Ο. 11 I'm talking about are from dismantling a power plant. Α. Uh-huh. 12 13 Ο. And to my mind whether there's an overaccrual in the depreciation reserve has nothing to do 14 15 with that, does it? Whether the depreciation reserve is 16 overaccrued or underaccrued only relates to the depreciation rates that have been set for mass property 17 18 accounts or interim retirement, not those terminal costs; 19 isn't that right? 20 Α. No, the over or underaccrual of the 21 theoretical reserve can be based upon any of the number of 22 the parameters that are used in the computation of the 23 depreciation rates, whether it was average service life, 24 remaining life, whether or not net salvage was part of 25 that computation in your hypothetical, has the plant

undergone plant life extension, you know, so that where at
 one time it might have been accruing for a 40-year life,
 it now needs to accrue for a 60-year life and there's an
 overaccrual in the reserve.

5 Q. Okay.

6 A. So -- I mean, there's so many variables 7 there.

8 Maybe I feel a little bit better about what Ο. 9 you said before. Are you saying any overaccrual of the 10 reserve could be a cushion just to -- just to help the 11 company along until the proper ratemaking for the costs 12 that have never been accrued is figured out? Is that what you're saying? I mean, eventually we're going to have to 13 14 recover all costs of terminating the plant and dismantling 15 it, aren't we?

16 A. And all of those costs would go through 17 account 108?

18 Q. I'm not an accountant. I don't know.
19 A. Because that's where the reserve accrual
20 and that's where the theoretical reserve imbalance would
21 exist.

22 Q. Okay.

A. So and when items are retired, that's where the balance comes from for the retirement. So it would be my assumption to the extent that there is a positive

1 imbalance, extra monies advanced by the ratepayers, that 2 it only seems appropriate for the interim at least that the company could lean on those excess dollars until they 3 4 can get before the Commission for the appropriate relief. Okay. Okay. But it would be appropriate 5 Ο. 6 one way or another for them to recover those costs later 7 on? 8 Α. I wouldn't deny that, or it's not my 9 position to deny it. It's the Commission's position to 10 decide how that's treated. 11 Q. Okay. So leaning on the overaccrual of the reserve is just sort of an interim solution until you can 12 get before the Commission? 13 14 Α. Appropriate relief. 15 MR. BYRNE: Okay. Thanks. That's all I 16 have. 17 JUDGE THOMPSON: Well, I hate to break in 18 here, but your answer for Mr. Byrne gave me an additional 19 question that I'm just going to have to ask, at the risk 20 of being unemployed by the end of the day. 21 FURTHER QUESTIONS BY JUDGE THOMPSON: 22 Ο. Isn't there a serious problem with 23 intergenerational equity here? Let's say you have a power 24 plant that's been operating for a 100 years, for 100 years 25 it's provided power to the ratepayers within the service

1 area, and then it's taken out of service and green 2 fielded. Nothing, not one penny has been paid in rates against the cost of that retirement by the people who used 3 4 that power. Instead, the company according to your scenario is now going to come to the Commission and ask 5 6 ratepayers who are not using that power to pay for that 7 retirement over a period of amortization. Is that the 8 scenario that I -- do I understand that correctly? 9 In that hypothetical, that would be the Α.

10 case, and we've actually had examples of that with some of 11 the old coal gasification facilities where they gas fired 12 the coal for street gas, took the sludge material and just 13 buried it in landfills, and then later on it was 14 determined that those were hazardous sites and needed to 15 be recovered, and future ratepayers, you and me, have had 16 to pay some of those costs.

Q. And so we should feel good that we're goingto inflict this on our children?

A. No, no. The system isn't perfect, and we try and be as equitable as possible, but given your hypothetical --

22 Q. Well, I'm just trying to understand. In 23 other words, what I seem to be grasping, if I'm grasping 24 anything, is that nationally and in Missouri there's been 25 very little actual experience with the retirement and

1 green fielding of a power generation facility?

Α. 2 That is correct. And work I've done in the past with the Department of Energy would tend to indicate 3 4 that they very much want to see those sites in -- into the 5 future, much like the highway system, continue to reside 6 there and provide service to the citizens. 7 Q. So in other words, what you're saying is 8 it's not likely that we're going to see it in the future 9 either? 10 Unless we would move to some other power Α. source, say distributed generation or some technology that 11 I can't even imagine. 12 So in other words, if the green fielding of 13 Ο. 14 a generation plant is unlikely to occur, then in fact it's 15 reasonable not to accrue money against this eventuality; 16 is that your testimony? Until such time as we have better 17 Α. information, some facts. 18 19 JUDGE THOMPSON: Thank you. Chairman? 20 FURTHER QUESTIONS BY CHAIRMAN GAW: 21 Q. And to reverse the great judge's 22 hypothetical, wouldn't have you an intergenerational 23 funding problem if those -- if in fact you were accruing 24 money from ratepayers for a plant that never was green 25 fielded?

1 Α. That's absolutely the case, and that's why 2 the Staff is in opposition to accumulating reserves for such an activity. 3 And based upon your current experience, 4 Ο. 5 would you say that's more likely to be the actual case, 6 that hypothetical than the one the Judge proffered? 7 Α. Yes, I believe that to be true. 8 CHAIRMAN GAW: Thanks. 9 JUDGE THOMPSON: Thank you, sir. 10 Additional recross, Ms. O'Neill? 11 MS. O'NEILL: I tried not to, but --12 JUDGE THOMPSON: I have another question 13 from Commissioner Murray. 14 MS. O'NEILL: Okay. FURTHER QUESTIONS BY JUDGE THOMPSON: 15 How much is Empire requesting for green 16 Q. 17 fielding in this case? 18 In Mr. Roff's direct testimony at Α. 19 Schedule 2, he presents terminal net salvage rates by 20 production plant and account, which depending upon the 21 lifespan he's assumed for each of those plants, would then 22 be need -- would need to be used across the current plant 23 balance, so that's -- while that's not a number that I can 24 just say to you, it's something that's readily 25 discernible, I can calculate.

1 Q. In his direct testimony, he's talking about 2 25 or \$26 million; isn't that correct? 3 In total for --Α. Ο. For depreciation? 4 5 Α. For depreciation, yes. 6 Q. Can you eyeball those rates and tell us how 7 much of that is likely to be for green fielding? 8 Α. Not with any level of accuracy at this It's millions. 9 time. 10 Ο. I mean, as much as half? MR. WILLIAMS: Judge, I've been advised 11 12 that the parties are working on an -- an additional 13 reconciliation that's going to provide the information 14 that you are seeking here, as well as what was requested 15 earlier. MR. ENGLAND: I was going to say it 16 occurred to me that maybe if there's specific numbers that 17 you-all want, it might be better if we get together and 18 19 find one that we can agree upon. 20 JUDGE THOMPSON: Perhaps that's unfair, but 21 that is a question. Do you want to have a break now and 22 come up with it or when can we expect that? 23 MR. ENGLAND: I think it's going to take 24 some time, your Honor. You tell us exactly what you want. 25 It's going to take several days, I think, but if you -- if

1 you can articulate the numbers, we will do our best to 2 produce them for you, and if we can't, we'll produce I quess our own individual numbers and you can come back --3 we will come back -- excuse me -- and you can ask us how 4 we got them and why we differ. 5 6 JUDGE THOMPSON: Very good. Well, thank 7 you for your efforts there. Any additional questions from 8 the Bench? 9 (No response.) 10 JUDGE THOMPSON: Okay. Additional recross, Ms. O'Neill? 11 MS. O'NEILL: I'm trying to move. I really 12 13 am. 14 RECROSS-EXAMINATION BY MS. O'NEILL: 15 Q. Mr. Gilbert, if an extraordinary event 16 like green fielding a power plant should ever occur, does the Commission have methods in place that would -- so that 17 they could consider how to allow recovery of those costs? 18 19 I believe they do. Α. 20 MS. O'NEILL: Nothing further. JUDGE THOMPSON: Thank you, Ms. O'Neill. 21 22 Mr. Byrne? 23 MR. BYRNE: I give up. 24 JUDGE THOMPSON: Mr. McCartney? 25 MR. McCARTNEY: No, thank you.

1 JUDGE THOMPSON: Mr. England? 2 MR. ENGLAND: Thank you, your Honor. 3 FURTHER RECROSS-EXAMINATION BY MR. ENGLAND: Good afternoon, Mr. Gilbert. 4 Ο. Good afternoon, Mr. England. 5 Α. 6 Q. Early on I think you had a question and 7 answer or series of questions and answers with Judge 8 Thompson regarding removal costs and then salvage costs, 9 and I think you gave an example of a cost perhaps \$100 to 10 remove a length of pipe, but you could turn around and 11 sell that on the salvage market or whatever for \$10. Do you recall that? 12 13 Α. Yes, I made that analogy. Okay. It is the net of those two figures 14 Q. 15 or the \$90 that the company seeks to recover, correct? That's correct. 16 Α. It doesn't seek to recover \$100 cost of 17 Q. removal plus the \$90 net that we're talking about. It's 18 19 just one figure we're trying to recover and that's the 90, 20 or the net of the two? The net of the two, that's correct. 21 Α. 22 Ο. Okay. Thank you, in response to a question 23 from Mr. Byrne regarding whether it would be appropriate 24 in the situation where the company retired a plant, 25 incurred the costs, significant costs, and you were going

to amortize them say for 10 years in the future, Mr. Byrne asked if it would be appropriate to put the unamortized balance in rate base and you said you didn't know, correct? That wasn't your area of responsibility or something like that?

6 A. I believe it was with respect to whether or 7 not the company was entitled to a percentage of interest 8 on those dollars.

9 Q. Okay. Let me try to put it in terms that 10 you might understand. I've got a proposition for you. 11 You give me \$1,000 today and I promise to pay you \$100 12 each year over the next 10 years. Would you be willing to 13 do that?

14 A. I don't believe so.

15 Q. Why not?

16 A. I'd look for better economic opportunities17 for my investment.

18 Q. You'd like for interest on that money, 19 wouldn't you, at the very least?

20 A. At a minimum.

Q. Okay. So if the company's -- all they're going to be allowed is a straight line amortization over 10 years, even though they've up fronted the cost of removal costs in year one, they're really not being made whole, are they?

1 Α. By the same token when there's an 2 overaccrual in the reserve, I'm not aware that the -- that the ratepayers are -- are gaining interest on the 3 4 overaccrued dollars that will help offset future payments. Sure they are. They're earning the same 5 Ο. 6 return on those dollars that the company --MS. O'NEILL: Objection to testifying by 7 8 the attorney. 9 JUDGE THOMPSON: Objection overruled. 10 BY MR. ENGLAND: 11 Q. They're earning a return on those dollars, just like the company's earning a return on its dollars on 12 net rate base to the extent their dollars are being 13 14 accrued in the depreciation reserve, and that reserve is 15 being reduced or being used to reduce rate base. So they 16 do receive a return on that money they up front, if you will, for cost of removal, correct? 17 It is used to offset rate base. 18 Α. 19 And they -- and in essence, they're getting Q. 20 the same return that the company's authorized to return by this Commission, correct? 21 22 A. I believe that's the way it works. 23 Ο. Okay. Thank you. 24 Now, in response to some questions from 25 Chairman Gaw, you talked about an actual cost of removal

1 that Empire is experiencing that averages \$1.6 million a 2 year over the last five years, correct? 3 Α. I believe that's correct. And you compared that to a total plant in 4 Ο. service number of approximately \$1-plus billion for 5 6 Empire, correct? Yes. Yes. 7 Α. 8 Ο. And you compared those two? 9 Α. I just took a simple ratio. 10 Ο. Okay. Now, does that ratio have any significance in your mind? 11 12 Α. Yes. And what's that significance? 13 Ο. 14 It's the percentage of the plant in service Α. 15 or the cost of the percentage of the plant in service. The cost of the retirements is a percentage of the plant 16 17 in service. 18 Q. And do you believe that's an appropriate 19 way to view net salvage? I believe that's an appropriate way, one of 20 Α. 21 the ways to view the weight of the cost of removal against 22 the company's assets. 23 Q. Do you still have Exhibit 135, which was 24 your testimony in the MoPub case in front of you? 25 A. I do.

1 Q. Turn to page 5, if you would, please. 2 Α. Okay. 3 Beginning with line 5 through line 8, would Ο. 4 you read that answer? MS. O'NEILL: Your Honor, I'm going to 5 6 object. This is beyond the scope of questions from the 7 Bench, beyond the scope of recross. 8 JUDGE THOMPSON: Mr. England? 9 MR. ENGLAND: Not at all, your Honor. This 10 witness has testified in response to questions from 11 Chairman Gaw that it's an appropriate comparison to make 12 between net salvage incurred versus total plant in service, and I believe if he's allowed to read this 13 14 testimony, you will see that he expressed an opinion in 15 this case it was not a proper comparison. 16 JUDGE THOMPSON: Overruled. Please 17 proceed. 18 THE WITNESS: Previously in Case ER-93-37 19 Staff had calculated the ratio of net salvage dollars to 20 total plant in service dollars by account to derive a 21 percentage of net salvage for inclusion in a depreciation 2.2 rate calculation. This did not reflect net salvage 23 properly as the ratio of net salvage to the book value of 24 the plant retired. 25 MR. ENGLAND: Thank you, sir. No other

1 questions.

2 JUDGE THOMPSON: Thank you, Mr. England. 3 Redirect? 4 MR. WILLIAMS: Thank you, Judge. 5 REDIRECT EXAMINATION BY MR. WILLIAMS: 6 Q. Mr. Gilbert, the passage you just read --7 Α. Yes. 8 Ο. -- can you differentiate your response in 9 that testimony to your response that you've given here 10 today that Mr. England was contrasting? 11 Α. Well, as I mentioned earlier in my testimony, it's been an evolutionary process for myself, 12 as well as Commission Staff to arrive at the position 13 14 we're at today with regards to the treatment of net 15 salvage. One of the things we noticed was that we were 16 seeing ever-increasing overaccruals to the reserve imbalance, the theoretical reserve imbalance with respect 17 18 to depreciation, and so we wanted to determine where those 19 inaccuracies were. 20 As time went by and cases were studied, we 21 determined that that imbalance was primarily being 22 reflected in an overestimation of future costs of removal. 23 A lot of this cost of removal was driven by the 24 environmental movement which required remediation that had 25 not been previously experienced. One example would be

PCBs and transformers, which for a time boosted the cost of removal for transformers, but as those were eliminated from the systems, we expected to see the costs go down. And things are now generally designed and built with more regard to their impact on the environment.

You spoke about an evolution of the Staff's 6 Q. position over time. Can you put a time frame on that? 7 8 Α. When I came on board with the Commission 9 back in March of '03, they were in the process of --10 they'd had a couple of gentlemen here who had done 11 depreciation, and as I look back at their rates I can see 12 where for a large number of accounts they would assess net 13 salvage as zero. We had a supervisor who was an 14 experienced depreciation professional, David Bierenbaum 15 (ph. sp.), from the telephone industry came and took over 16 the department. And we went to depreciation school in Grand Rapids, Michigan, Depreciation Systems, Inc., I 17 18 believe, and there we were instructed in methods and 19 techniques of depreciation determination, as well as how 20 to conduct a salvage analysis. 21 I might add at that time when I was up

there taking that course I noted to them that I didn't think things were quite right with the salvage calculation, given the consideration for environmental remediation and that I'd just been working in that area,

but it was our training and guidance at that time that we should do a net salvage analysis in the method that's been detailed in my testimony from previous cases.

However, with experience and observation of
the imbalances growing rather rapidly in the theoretical
reserve, we sought to, No. 1, determine why it was
occurring and, 2, how to correct the inaccuracies in the
imbalance.

9 Q. And has Commission Staff obtained any
10 feedback from the Commissioners as to the evolution of
11 Staff's position on the treatment of depreciation?

12 Α. I believe from the rulings in past cases 13 that the Commission has been in agreement with the Staff 14 and actually, as has been pointed out in the Laclede case 15 ER-99-315, that was actually an evolutionary step in this 16 process. I mean, it was kind of like, well, we're going to -- we're going to account for it on a current basis, 17 but run it through 108. And finally just to keep things 18 19 clear and simple, they went to a straight expensing of 20 cost of removal based on a 5-year rolling average.

Q. And your reference to GR-99-315, was that the Commission's first Report and Order in that case? A. I'm sorry. I couldn't --Q. That would have been the original decision by the Commission?

1 A. Yes. Yes.

2 Q. And has there been any subsequent decisions by the Commission in addressing depreciation, that you're 3 aware of? 4 In other cases. I don't have any of those 5 Α. 6 case numbers with me at this time. Q. Were there -- did any of those cases 7 8 involve Empire? 9 Α. There have been subsequent cases with Empire that do reflect an adoption of expensing of net 10 salvage or an expensing of cost of removal -- excuse me --11 12 and the Commission has adopted that methodology in that case. If you wait just a minute, that would be 13 14 Case ER-2002-424. 15 Q. Was there any preceding Empire case or do you know? 16 17 Α. I have a rate schedule here for an ER-2001-299. 18 19 And do you know if the Commission approved Q. 20 the Staff's approach in that case? 21 I believe they did. I did not go back to Α. 22 the case work. I took these out of a reference manual, 23 but it's -- yes. 24 Q. When Commissioner Gaw was asking you about 25 siting issues if a plant were to be -- a plant site was to

1 be green field and someone were to have to build a plant 2 at a new site, and there were a number of considerations for why that probably wouldn't be the best option raised, 3 4 would there be any governmental issues that might be involved as well? 5 6 Α. Yes, most likely environmental and 7 permitting issues. 8 Ο. And then I believe there's some questions 9 relating to retirement and cost of removal. Would a company necessarily incur cost of removal at the time it 10 11 retired a plant? Not necessarily, no. 12 Α. 13 Ο. And would it necessarily incur salvage at 14 the time it retired a plant? 15 Α. Not necessarily. I've been to power plants where they have -- Fisk station, for example, with 16 Commonwealth Edison and it was very interesting. They had 17 18 power plants built on very old units and sections that 19 were roped off and not to be entered due to lead paint, asbestos and other things. But they were 90-year-old 20 facilities that had just been literally walked away from 21 22 and the door closed. 23 Ο. Would retirement ever follow cost --24 recognition of cost of removal or salvage value? 25 Α. I'm sorry. I missed the first part of

1 that.

2 Q. Would you ever have a retirement after the 3 company received terminal -- would cost of removal or 4 salvage value ever precede a retirement date for final 5 retirement? Would a company ever incur cost of removal 6 costs and net salvage value before it retired a plant, 7 finally retired?

8 Α. No, but you could, for example, with a 9 power plant, if you had to on your boiler replace a pump, 10 that would be an interim retirement followed by an interim 11 addition so that you could keep the plant in operation. Mr. Gilbert, in light of the fact that 12 Q. credit card interest rates approach 20 percent and the 13 14 fact that some customers are unable to get a loan at any cost, would you characterize a rate base return of 10 or 15 16 11 percent as adequate compensation for providing a company money up front for the cost of removing plant 17 18 20 to 40 years in the future? 19 MR. ENGLAND: Objection, assuming facts not 20 in evidence. I didn't know we were getting 10 or 21 11 percent on rate base. 22 MR. WILLIAMS: It's a hypothetical. 23 MR. ENGLAND: I thought maybe it was an 24 offer. I'll withdraw the objection. 25 JUDGE THOMPSON: You may answer if you're

1 able.

2 THE WITNESS: I would find such a rate of 3 return attractive at this time. And maybe I missed the 4 question.

5 BY MR. WILLIAMS:

6 Q. I think the answer may have been Empire 7 would find it to be attractive. What I'm getting at is 8 that because a lot of cus-- given that interest rates are 9 in the range of 20 percent for customers for credit card 10 usage and that some customers are even unable to obtain a 11 loan under any -- with any interest rate, do you think a rate base return of 10 or 11 percent even would be 12 13 adequate compensation for those customers providing money 14 in advance of the time whenever a company would incur the cost net cost of removal some 20 to 40 years into the 15 16 future?

A. Given that for -- in that hypothetical, if I understand it correctly, given that a dollar paid today to the depreciation reserve is going to save me 10 cents in rates today based on 10 percent, I think I'd rather keep my dollar.

MR. WILLIAMS: No further questions.
JUDGE THOMPSON: You may step down,
Mr. Gilbert. You are excused. Thank you for your
testimony.

1 It's a little early for a break for the 2 reporter, but we'll take one anyway. Why don't we come back at exactly 15 minutes to the hour, and I believe the 3 next witness is Leasha Teel. Is that correct, 4 5 Mr. Williams? 6 MS. O'NEILL: Your Honor, also, I -- I've 7 only kind of briefly talked with other counsel about this, 8 but my witness Mr. Majoros is available all day, but his 9 scheduled flight out is early tomorrow morning, and if we 10 could --JUDGE THOMPSON: Do you want do take him 11 out of order? 12 MS. O'NEILL: If we could take him out of 13 order, that might be --14 JUDGE THOMPSON: That will be fine. We'll 15 come back to Mr. Majoros. 16 17 MR. McCARTNEY: The Aquila witness is also 18 waiting to see if there are any. JUDGE THOMPSON: I don't believe there are 19 20 any questions for your witness. He is excused. 21 (A BREAK WAS TAKEN.) 22 (Witness sworn.) 23 JUDGE THOMPSON: Do you understand that if 24 you were to give false testimony in this proceeding, you 25 could be prosecuted for the crime of perjury?

1 THE WITNESS: Yes, sir, I do. 2 JUDGE THOMPSON: Please take a seat and spell your last name for the reporter, if you would. 3 THE WITNESS: My name is Michael J. 4 5 Majoros, Junior, M-A-J-O-R-O-S. 6 JUDGE THOMPSON: Thank you. You may 7 inquire, Ms. O'Neill. 8 MS. O'NEILL: Thank you, your Honor, 9 MICHAEL J. MAJOROS, JR. testified as follows: 10 DIRECT EXAMINATION BY MS. O'NEILL: 11 Q. Would you please state your full name for the record? 12 My name is Michael J. Majoros, Junior. 13 Α. 14 And, Mr. Majoros, could you also give us Q. 15 your business address? A. 1220 L Street Northwest, Washington, D.C., 16 20005. 17 And how are you employed? 18 Q. 19 I'm vice president of the economic Α. 20 consulting firm of Snavely, King, Majoros, O'Connor and 21 Lee, Incorporated. 22 Ο. And, Mr. Majoros, did you prepare and cause to be filed in this matter some direct testimony which has 23 24 been marked for identification as Exhibit 89? 25 A. Yes.

And have you -- did you also prepare and 1 Q. 2 cause to be filed in this case rebuttal testimony that's marked for identification as Exhibit 90? 3 Yes, I did. 4 Α. And also marked as Exhibit 90 was there a 5 Ο. 6 schedule that was not -- is there also a schedule? Yes, there is. 7 Α. 8 Ο. Turning first to Exhibit 89, the direct testimony you prefiled, are there any corrections to that 9 document that you'd like to make note of? 10 11 Α. Yes, there are several schedules attached to that, to Exhibit No. 89 as well. Please turn to 12 page 66, line 21. The reference to Schedule MJM-5 should 13 14 be MJM-6. And then turn to page 67, line 4, the reference 15 to Schedule MJM-6 should be MJM-7. 16 Okay. Is that on direct or is this on Q. rebuttal? 17 That is on my direct. 18 Α. 19 Mr. Majoros --Q. 20 MR. ENGLAND: I'm lost. I'm sorry. MS. O'NEILL: I think we've got -- I think 21 22 we've got a PDF issue. Your Honor, I've handed 23 Mr. Majoros a copy of his testimony as it is filed in EFIS 24 and there appears to be a major difference from the copy 25 he has, so if he can have a moment, I think he can give us

1 corrections.

2 JUDGE THOMPSON: Okay. 3 THE WITNESS: Forget the corrections. BY MS. O'NEILL: 4 5 Q. Mr. Majoros, have you taken a look at the 6 difference in pages and --7 Α. Yes, and I can't -- I can't find -- so I'm 8 not going to make any corrections. 9 Okay. To 89? Q. 10 Α. Yes. Okay. And regarding Exhibit 90, there was 11 Q. 12 a schedule that --There was a schedule attached. 13 Α. 14 Okay. And it appears that the schedule Q. 15 that's included with 90 is designated as Schedule MJM-1. Did you have a correction to make to that? 16 17 Α. Yes. That should be MJM-8. All right. Okay. Other than that 18 Q. 19 correction and to the extent they become relevant, some 20 minor typographical errors that you may be able to address 21 during the course of your testimony, is there any other 22 corrections you'd like to make at this time? 23 Α. No. 24 Q. And if I were to ask you the questions 25 contained in Exhibits 89 and 90 today on the witness

1 stand, would your answers today be the same as they are in 2 these documents? 3 Α. Yes. MS. O'NEILL: I'd offer into evidence 4 5 Exhibit 89 and 90. 6 JUDGE THOMPSON: Do I hear any objections to the receipt of Exhibits 89 or 90? 7 8 MR. WILLIAMS: Staff has no objection. 9 MR. ENGLAND: No objection. 10 JUDGE THOMPSON: Hearing none, the same are received and made a part of the record of this proceeding. 11 (EXHIBIT NOS. 89 AND 90 WERE RECEIVED INTO 12 13 EVIDENCE.) 14 JUDGE THOMPSON: Thank you, Ms. O'Neill. 15 MS. O'NEILL: I would tender the witness for cross-examination. 16 17 JUDGE THOMPSON: Thank you. Mr. Williams? 18 MR. WILLIAMS: No questions. 19 JUDGE THOMPSON: Mr. Byrne? MR. BYRNE: Yes, your Honor, just a few. 20 21 CROSS-EXAMINATION BY MR. BYRNE: 22 Q. Good afternoon, Mr. Majoros. 23 Α. Good afternoon. 24 Q. I wanted to ask you a little bit about your 25 resume, if I could. Would if be fair to say that you

1 generally represent consumer advocacy organizations in 2 Commission proceedings related to depreciation? 3 My clients have ranged from consumer Α. advocates to commissions to companies like AT&T and MCI. 4 Okay. And I guess -- I mean. The reason I 5 Ο. 6 ask the question, I'm looking at in your direct testimony, Schedule MJM-1, page 8 of 8, that has, I think, a list of 7 8 all your clients, or at least a lot of your clients on 9 there? 10 Α. Yes. And if I just go down the page, it looks 11 Q. like there's a lot of consumer advocates, like the first 12 one's New Jersey Rate Council Advocate. Is that like a 13 14 consumer advocacy group in New Jersey? Yes. 15 Α. And second one's West Virginia Consumer 16 Q. Advocate. I assume that's a consumer advocate in West 17 18 Virginia? 19 Yes. Α. How about Pennsylvania OCA? 20 Q. 21 Α. Same thing. 22 Q. Same thing. How about the next one, 23 Florida Office of Public Advocate? 24 Α. Same thing. 25 Q. Here's the one next one's Tom's River Fire

1 Commissioners?

2 Α. Yes. 3 Ο. That's not a consumer advocate? No, it isn't. It's a user. Α. 4 Okay. It's a user of utility services? 5 Ο. 6 Α. Yes. And were they in -- was Tom's River Fire 7 Q. 8 Commissioners advocating a reduction in depreciation rates for the utility? 9 10 Α. I did a revenue require -- an overall 11 revenue requirement case for them. And I assume they were recommending a lower 12 Q. revenue requirement than the utility was? 13 14 A. Yes, I think they were. 15 Ο. Okay. Next one, Iowa Office of Consumer Advocate, consumer advocate? 16 17 Α. Yes. And the next one and the next one. Looks 18 Q. 19 like about -- well, on No. 9 you get to the Idaho Public Service Commission, but it looks like 7 of the first 8 are 20 21 consumer advocate groups? 22 Α. Yes, and then the 10th one is the Western 23 Burglar and Fire Alarm Association. The next one is the 24 U.S. Department of Defense. The next one is the New 25 Mexico State Corporation Commission. I mean, there's a

1 pretty big spread of clients.

2 Q. Okay. Are a lot of them -- when you start 3 getting into companies like the fire alarm one, is that kind of the same deal as the Tom's River Fire 4 5 Commissioner, like they're -- you represent them as you a 6 user of the utility service? That's correct. 7 Α. 8 Ο. Okay. And I guess again maybe -- correct 9 me if I'm wrong, but I would think generally when 10 you're -- to the extent that you're representing clients 11 in testifying on utilities depreciation rates, I would assume you're generally recommending reductions in the 12 depreciation rates? 13 14 Α. Yes. 15 Ο. And I mean, if you got a list of cases, a long list of cases as part of MGM-1, since you've been at 16 Snavely King, can you think of any cases where you've 17 18 recommended increases in depreciation rates for utilities? 19 I think I'm recommending an increase in Α. 20 depreciation expense in this case. 21 Okay. Other than that? Q. 22 Α. I'm sure I have recommended increases in 23 several instances. 24 Q. Okay. 25 Α. Relative to the current rates. I mean,

1 it's rare that I ever wind up recommending the same thing 2 that the company asks for. 3 Q. Okay. Got you. MR. BYRNE: Your Honor, I'd like to mark an 4 5 exhibit, if I could. 6 JUDGE THOMPSON: I think we can do that. This will be Exhibit 137. 7 (EXHIBIT NO. 137 WAS MARKED FOR 8 IDENTIFICATION BY THE REPORTER.) 9 10 BY MR. BYRNE: 11 Q. Have you had a chance to at least glance over that, Mr. Majoros, and can you tell me what it is, if 12 you know? 13 14 This is a decision in an Indiana case in Α. 15 which I advocated something similar to what I'm proposing here, and I lost the case. The Commission decided against 16 17 me. 18 And it looks like, is it May 18th, 2004; Q. would that be the date of the decision? 19 20 Α. Yes, that's correct. 21 And it's not -- the exhibit's not the whole Q. 22 decision, but it's the depreciation part of it? 23 Α. The point is I lost. 24 Q. Okay. And of it the same -- yeah. 25 A. Right.

Q. Same position that you have in this case.
 Okay. And I guess --

3 A. It wasn't just me that lost, by the way.4 The ratepayers of Indiana.

5 Q. Okay.

G JUDGE THOMPSON: Let's try to stick to the 7 yes or no and see if we can move this along so we finish 8 while I'm alive.

9 BY MR. BYRNE:

Q. And I noticed if you turn to page -- it's page 10 of 11 on that sheet, the second to last paragraph, if you could -- it looks like Missouri is cited as one of the few cases or one of the few jurisdictions -- well, can you just read that paragraph that begins "based on our review"?

16 Α. I'm reading from depreciation excerpts from PSI Energy case, something called schedule WLB-1, quote, 17 18 based on our review of the decision cited by Mr. Majoros 19 and Mr. Selecki, we note that the only one state -- that 20 only one state commission, the Pennsylvania Public Service 21 Commission, following the directive in, and it looks like 22 a footnote 200, a decision by the Pennsylvania Supreme 23 Court has implemented the historical average approach. 24 While Missouri and Kentucky Public Service 25 Commissions have utilized the historical approach to set

1 net salvage approach to net salvage values in some cases 2 or on a trial basis, subsequent decisions have adopted the approach advocated by Mr. Stanos, end quote. 3 4 Ο. Could you just read the next sentence, too? 5 I'm sorry. 6 Α. Quote, we believe that there is a sound 7 basis for the traditional approach on this issue, that is 8 utilized by a majority of the states, end quote. 9 Okay. Have there been any other -- can you Q. think of any other jurisdictions where you've presented 10 11 this argument besides Indiana where you've lost the 12 argument? 13 Α. Yes. 14 What jurisdictions might those be? Q. 15 Α. Originally in Kentucky was an small 16 utilities. The Commission seemed to approve it. In the most recent case with KU and Louisville Gas and Electric, 17 they rejected this approach. In three or four -- three 18 19 New Jersey cases, the Commission accepted the approach. I 20 mean, I'm sure you know. 21 I really don't. I honestly don't know. Q. 2.2 For example, I think -- I think but I'm not sure, was 23 Kansas a case that you testified in where it was rejected? 24 Α. There were a couple of Kansas cases, that 25 one case the Commission rejected it -- the approach. On

1 the other hand, the same commission that came back were 2 contemplating a generic proceeding about that issue. So I don't think that that's a good one. 3 I mean, I guess I really don't know. Can 4 Ο. 5 you tell me if you know of any? 6 Α. This is the major one. 7 Q. Okay. 8 Α. This one and that last Kentucky one. 9 They're big. 10 Ο. Okay. My last question is, why didn't you file surrebuttal testimony? 11 I wrote surrebuttal testimony and we 12 Α. decided not to file. I'll tell you what I was going to 13 14 say. MR. BYRNE: No, that's okay. 15 Thank you very much. That's all I have. 16 JUDGE THOMPSON: Mr. McCartney? 17 18 CROSS-EXAMINATION BY MR. McCARTNEY: 19 Good afternoon, Mr. Majoros. I have just a Q. few questions, and I'd like to mark an exhibit, please. 20 21 MR. BYRNE: Your Honor, I forgot to offer 22 Exhibit 137. 23 JUDGE THOMPSON: I was just going to point 24 that out. Any objections to the receipt of 137? 25 MS. O'NEILL: Your Honor, I haven't had a

1 chance to actually read through all 11 pages of 137. It's 2 pretty small type. I am glad that Mr. Byrne is no longer concerned about reading out of documents that haven't been 3 entered into evidence, but I would like to withhold or 4 have the opportunity to object to this on a later basis, 5 6 if it appears that it's necessary after I've had a chance 7 to actually look at the entire exhibit. 8 JUDGE THOMPSON: You may. This will be 9 138, Mr. McCartney. How should we describe it? 10 MR. McCARTNEY: This is comments of National Association of State Utility Consumer Advocates 11 filed in RM-02. 12 13 JUDGE THOMPSON: National Association of 14 what? MR. McCARTNEY: NASUCA might be the simpler 15 way to do it. NASUCA comments in RM-02-7. 16 JUDGE THOMPSON: Very good. 17 (EXHIBIT NO. 138 WAS MARKED FOR 18 IDENTIFICATION BY THE REPORTER.) 19 BY MR. McCARTNEY: 20 21 I will apologize, I think the staple might Q. 22 be on the wrong side of these copies. 23 Α. I'd like to apologize, too, when you see my 24 glasses on my head, it's because I don't have bifocals 25 yet.

1 Q. Have you had a moment to take a look at 2 this? 3 Α. Yes. Do you believe this is a true and correct 4 Ο. 5 copy of the NASUCA comments that were filed in the -- in the docket that led to FERC Order 631? 6 7 Α. I have no reason to believe that this is 8 not -- this is not a true copy of the comments NASUCA 9 wrote. If you're saying that this alone led to FERC 10 Order 631 --Q. I'm sorry. I'll withdraw that part of it. 11 But you did participate through your group Snavely King 12 Majoros? 13 14 My partner and I wrote these. Α. 15 Ο. Okay. Great. Would you please flip over to the back and take a look at. 16 17 Α. Yes. And beginning just with summary of status, 18 Q. 19 would you read how that attachment is entitled? Summary of status of electric generating 20 Α. units 50 megawatt or better retired during 1982 through 21 22 2001. 23 Q. Thank you. Would you agree that this is a 24 summary of units that have been put back in service or 25 retired in place, partially dismantled, green fielded and

1 whatnot?

2 A. Yes.

3 MR. McCARTNEY: Thank you. That's all I have. I'd like to offer this into evidence. 4 5 JUDGE THOMPSON: Any objections? 6 MS. O'NEILL: Your Honor, subject to once I 7 actually get a chance to read this, if something comes up, 8 I don't have an objection. 9 JUDGE THOMPSON: Okay. Very well. Thank 10 you. Mr. England? MR. ENGLAND: Thank you, your Honor. 11 CROSS-EXAMINATION BY MR. ENGLAND: 12 Q. Good afternoon, Mr. Majoros. 13 14 Α. Good afternoon. I've been trying to strike some of these 15 Ο. questions, as either they've been asked or as the time 16 becomes short. Pardon me if I seem to be jumping around. 17 18 I need to follow up on a question you had or an answer 19 with Mr. Byrne. Hold on a second. I believe you indicated that one of or a couple of your clients in the 20 21 context of depreciation testimony or studies were AT&T and 22 MCI. Do you recall that? 23 Α. Yes. 24 Q. What type of proceeding would that have 25 been in, pricing ever unbundled network elements?

1 A. Yes, that is correct.

2 Q. And would the focus then for -- excuse me. My tongue is getting ahead of my brain or vice versa. 3 4 Would the purpose of that proceeding be -- or the purpose 5 of AT&T and MCI in that proceeding be generally to seek 6 unbundled network elements from regional Bell operating 7 companies, RBOCs, at a price lower than what the RBOCs are 8 going to want to sell them to them at? 9 Generally, I think that's true. Α. 10 Okay. Thank you, sir. So they'd be Ο. 11 interested probably in lower depreciation rates, as 12 opposed to higher depreciation rates for the RBOC? 13 Α. They were interested in longer lives, to be 14 accurate. Which everything else being equal would 15 Ο. result in lower depreciation expense? 16 17 Well, yes. Α. 18 Thank you. In your performance of your Q. 19 study in this case, did you perform any onsite inspections of Empire's facilities? 20 21 Α. No. 22 Q. Did you have the opportunity to engage in 23 any discussions with Empire management regarding 24 retirement plans or anything of that nature? 25 Α. I submitted Data Requests in that regard

1 and received a response. My Exhibit No. MJM-5 is a Data 2 Request No. 812 in which I asked Empire District Electric Company that for all accounts and locations for which Mr. 3 4 Roff is proposing the lifespan methods, provide the 5 following information to support the final retirement 6 dates. Please respond to each item: Economic studies, 7 retirement plans, forecasts, studies of technological 8 obsolescence, studies of adequacy of capacity, studies of 9 competitive pressure, relationship of the type of 10 construction to the remaining lifespan, relationship of 11 attained age to the remaining lifespan, relationship of observed features and conditions at the time of field 12 13 visits to the remaining lifespan, and relationship of 14 specific plans of management to the remaining lifespan. So I asked about that. 15 16 Q. I understand that. But you didn't have the 17 opportunity of a give-and-take face-to-face-type meeting 18 with Empire's management as Mr. Roff did, correct? 19 I did not have a give and take, but I also Α.

20 relied on what Mr. Roff reported in his direct testimony 21 and his study about these lifespans, and which -- in which 22 he relayed what the operating and management personnel 23 told him about those lifespans. I relied on that. In 24 fact I think I point it out in my testimony that there 25 are --

1 Q. That's not --

2 Α. Yeah. Basically there are no commitments to retire those plants on those dates, there are no 3 4 promises, they're merely used to the calculate lifespan 5 depreciation. 6 Q. Thank you, sir. I think you've answered my 7 question. With respect to remaining life, would you agree 8 that it is a valid depreciation technique? 9 Α. It is a valid technique, yes. 10 And I believe you've indicated in response Ο. 11 to one of our Data Requests to Office of the Public Counsel that you yourself have performed depreciation 12 studies using the remaining life technique? 13 14 Α. Yes. I think you indicate most of studies that 15 Ο. you performed and attached or summarized in your testimony 16 for 2004 were remaining life studies; is that correct? 17 18 I may have said that, but that's --Α. 19 And I think you went on to say that Q. 20 typically where a utility has been awarded or authorized 21 remaining life rates, your tendency is to continue to use 22 that technique when you develop your own depreciation 23 rates; is that right? 24 Α. Yes. 25 Q. So that leads me to my next question.

There are obviously other state commissions that have
 adopted remaining life as an appropriate technique for
 developing depreciation rates for utility plant.

A. That's true, and you took my answer out of context, though. Do you recall that? My response to you was, yes, I recommended remaining life depreciation rates when it's already been approved or it's a continuation of the existing technique, but I've always felt that whole life depreciation as I explain in my direct testimony is a preferred method.

11 Q. Fair enough.

12 A. And that is because a remaining life rate 13 where there is a depreciation reserve imbalance is exactly 14 the wrong depreciation rate for the next addition to 15 plant.

16 Q. How many jurisdictions in which you've 17 appeared would you estimate use the remaining life 18 technique?

19 A. Many.

Q. Thank you, sir. At page 21 -- and I didn't write in my note whether it's your director rebuttal, so bear with me. It looks like it's your rebuttal. Yes, it is.

24 A. Yes.

25 Q. You quote from the NERUC manual there in I

1 think a couple of places, and based upon those quotes, we 2 sent you another Data Request, 013, if you've got that with you. Do you have that in front you? 3 Let me just -- I have a big binder here 4 Α. 5 with a lot of stuff. Which one was it? 6 Q. I think it was 013. We asked you a 7 question about these quotes. 8 Α. Okay. 9 And essentially we asked you to provide a Q. listing of state commissions that have, including the case 10 and the docket number, et cetera. 11 12 Α. Yes. And I believe -- and this is sort of a 13 Ο. 14 follow-up on some questions that you got from Mr. Byrne. You indicated that, at least to your knowledge, New Jersey 15 16 and Pennsylvania were the only two jurisdictions that have 17 abandoned this inclusion of net salvage? 18 Α. Yes. 19 Q. Okay. 20 Α. Of course, Missouri for, you know, in the 21 last couple of cases. 22 Ο. I understand, that's part of the group. 23 Bouncing back to your direct testimony, 24 pages 40 and 41, I believe, you discuss how Mr. Roff 25 calculates net salvage ratios or percents by comparing the

1 cost of removal to the original cost of the retired asset.

2 A. Yes.

3 And my first question is, in reviewing Ο. Mr. Roff's work papers, you did not find any errors in the 4 respective inputs or the amounts that he put into his 5 6 study that he received from the company, did you? 7 Α. No, not that I recall. 8 Ο. As far as you know, the amounts he used for cost of removal and retirements were accurate numbers that 9 he obtained from the company? 10 11 Α. Yeah. I'm not challenging the numbers. And you're not challenging his calculation, 12 Q. 13 are vou? 14 I'm challenging the approach. Α. 15 Ο. Okay. So the answer then is no, you're not challenging the calculation, the actual derivation of the 16 percents? 17 18 I'm not challenging the calculation. I'm Α. 19 chall-- well, I don't know. I don't want to misinterpret 20 that. I'm opposed to his approach and his calculation. 21 I'm not challenging the arithmetic.

Q. Okay. Fair enough. Is it nevertheless
fair to characterize this type of net salvage study that
Mr. Roff has performed as a traditional net salvage study?
A. That's what you called it earlier today.

Q. Is it -- would you agree with me? 1 2 Α. This is an approach that has been traditionally used, and it's in my opinion wrong. 3 4 Ο. And you, in fact, in other testimonies and 5 prior testimonies have performed this type of study, have 6 you not? Well, yes, I have. 7 Α. 8 Q. Thank you. 9 MR. ENGLAND: Oh, my goodness. I've run out of questions. Thank you, sir. 10 JUDGE THOMPSON: Questions from the Bench? 11 12 COMMISSIONER APPLING: No questions. JUDGE THOMPSON: Redirect? 13 14 REDIRECT EXAMINATION BY MS. O'NEILL: 15 Q. Mr. Majoros, before we get started with 16 redirect, we had some page issues when we were looking at corrections. If you could look at the filed version of 17 your direct testimony, pages 64 and 65. 18 19 A. Okay. 20 Q. Are those the pages where the schedule 21 numbers were --22 Α. Yes. 23 Q. -- with the schedule numbers you're wanting 24 to correct? 25 A. Yes.

1 Q. Just so the record is clear, could you tell 2 us what those corrections would be? 3 On page 64, line 17, MJM-5 should be MJM-6. Α. And on page 65, line 1, MJM-6 should be MJM-7. 4 5 Ο. Thank you. 6 Now, when Mr. Byrne was talking to you, he 7 was asking you about your client list for a while and 8 asking you about the types of recommendations you may have 9 made regarding depreciation rates. When you testify in 10 proceedings regarding depreciation rates, do you attempt to provide accurate information for the decisionmaker? 11 12 Α. Yes. And is there -- and in this case, have you 13 Ο. 14 attempted to provide accurate information for this Commission? 15 I've -- yes. I've attempted to provide 16 Α. accurate information and as full a discussion about the 17 18 major issues involved in this case as I can. 19 And he also was asking you some questions Q. 20 about times where you weren't successful in putting forth 21 your proposals, but have there been situations where 22 you've made proposals where your recommendations have been 23 adopted? 24 Α. My recommendations have been adopted many 25 times. My recommendations about this net salvage issue

1 have been adopted a few times.

2 Q. And has your -- has your position regarding the net salvage issue evolved over time? 3 4 Α. My position regarding net salvage began in 5 1983. I objected to the same things that this Staff 6 objects to. It's paying money to a public utility that 7 they're not going to spend for future cost of removal. 8 I've one way or another attempted to maintain that 9 position for the last 20 years. It was not -- I'll tell 10 you a story, a Missouri story about that. 11 MR. BYRNE: Your Honor, I'm going to object. I don't think this question was even related to 12 any of the questions that anybody asked him. 13 14 JUDGE THOMPSON: I don't think it was 15 either. MS. O'NEILL: Actually, I think we may be 16 17 able to tie that in to questions that have been asked, if 18 I'm allowed to move on. BY MS. O'NEILL: 19 Mr. England asked you questions regarding 20 Ο. the fact that you had recommended different types of 21 22 depreciation methodology in some jurisdictions, correct? 23 Α. Yes. 24 Q. And one of the things that you told him 25 was, although you had on occasion recommended continuing

1 with a non-whole-life method of depreciation, you did not 2 believe that that was the best way of setting depreciation 3 rates?

A. I think that -- I think the superior way is
5 the whole life method, that's correct.

6 Q. And could you clarify that? Because it 7 appeared that you had some more to say that did not --8 could not be encompassed with the brief answers that 9 you're allowed on cross-examination.

10 A. In the primary --

11 MR. ENGLAND: Excuse me. My question was 12 limited -- objection, I guess, first. My question was 13 limited to jurisdictions that had approved remaining life, 14 and the witness gratuitously said that he did concur with 15 me that several jurisdictions had approved it, many I 16 think he said, but he still preferred the whole life. Now, bootstrapping that into an opportunity 17 18 on redirect to talk about the virtues of whole life, I 19 believe goes beyond the scope of cross-examination. 20 MS. O'NEILL: I can rephrase my question. 21 JUDGE THOMPSON: No, I don't think it does. 22 I'm going to overrule the objection. I think that it's 23 perfectly fair for him to give us a brief discourse on the 24 virtues of whole life. So you may answer. 25 THE WITNESS: As briefly as possible, and I

1 explained this in my -- in the fundamentals portion of my 2 direct testimony. The reason that remaining life depreciation is used is to correct for reserve imbalances 3 that have -- either excesses or deficiencies that have 4 occurred in the past. Those relate to plant that exists 5 6 today. That's a fine rate for plant that exists today, 7 but it is exactly the wrong rate for the next addition to 8 plant, and that's what I said to Mr. England earlier. So 9 a whole life rate is a superior rate. 10 BY MS. O'NEILL: You also in your discussions with 11 Q. Mr. England talked about your representation of some 12 telecommunications companies. Do you recall that? 13 14 A. Yes, I do. 15 Ο. And you were having some discussion about 16 service lives and recommendations. In your opinion, is the way service lives are calculated important to the 17 18 issue of depreciation? 19 Yes, it is. Α. And regarding -- and that's one factor in 20 Ο. several factors, but that was the main issue in some of 21 22 those cases; is that right? 23 Α. In the telephone cases? 24 Ο. Yeah. 25 Α. Well, lives and net salvage values were

1 issues in those cases as well.

2 Q. And net salvage values in those cases, through your work with those telecommunications cases, did 3 4 that help you gain any clarity regarding those net salvage 5 issues that came up? 6 Α. Well, yes. Yes, it did. 7 Q. What kind of clarity did that give you? 8 Α. Well, I contrasted, Mr. England asked me 9 what kind of cases they were. He said, are they unbundled 10 network element cases? And he said, aren't depreciation 11 rates important there, or something like that, and I clarified that it was lives as opposed to rates. 12 And the reason for that is because those 13 14 calculations are slightly different than the way that the 15 telephone companies calculated rates in the past. Earlier 16 today Mr. England also asked Mr. Gipson -- was that the 17 right --18 Mr. Gilbert? Q. Gilbert I mean -- if the -- if this 19 Α. 20 Commission hadn't already adopted remaining life for the telephone industry, and Mr. Gilbert said yes. And again, 21 I think that I want to point out that another thing that 22 23 the telephone industry did was include cost of removal 24 ratios in their depreciation rates, just as Mr. Roff is 25 proposing and Empire is proposing right here.

1 Now I'm going to tell my Missouri story. I 2 used to go to those depreciation meetings, and one of my heroes was a guy from this Commission by name of John 3 Richey. Mr. England smiles, so he must know him. John 4 5 Richey and I -- these are in Southwestern Bell meetings 6 that had hundreds of people, and we would negotiate 7 depreciation parameters. And John Richey was -- I didn't 8 know him well, but he was one of the two people, and I was 9 the other, who was pounding on the table the whole time, 10 those negative cost of removal ratios are too high, the 11 lives are too short. So I know John Richey, and as I said, he was sort of one of my heroes. 12 13 Now, here's what happened: This Commission 14 can approve -- after the FCC approved, this Commission approved the remaining life method and those cost of 15 16 removal ratios, and then what happened was that the telephone industry got deregulated, and they took 17 18 \$11.5 billion dollars, and one of those companies was 19 Southwestern Bell right in this state, that was 6 million 20 of the 11.5, they took into income. 21 All of that money they say they're going to 2.2 spend on future cost of removal, not going to spend it. 23 They took that money into income. Earlier you talked 24 about intergenerational inequities. I consider that to be 25 a huge inequity.

1 So I urge you to think carefully before you 2 allow this company to start collecting what they admit are liabilities to ratepayers for future money that they're 3 4 not going to spend. And when you say they're not going to 5 Ο. 6 spend, you mean they're not going to spend it on cost of 7 removal? 8 They're not going to spend it on cost of Α. 9 removal. 10 And this is a position that you've had, it Ο. sounds like for quite a while, you've been pretty emphatic 11 about it, but maybe you've tried different approaches --12 MR. BYRNE: I'm going to object to the 13 14 question. It doesn't apply to any cross-examination, like 15 so much of this testimony. JUDGE THOMPSON: Ms. O'Neill? 16 MS. O'NEILL: I don't think I had the 17 question done, but I was just trying to clarify his answer 18 19 briefly. 20 JUDGE THOMPSON: Could you read back the question, Kellene? 21 THE REPORTER: "Question: And this is a 22 23 position that you've had, it sounds like for quite a 24 while, you've been pretty emphatic about it, but maybe 25 you've tried different approaches --" and then there was

1 the objection.

2 JUDGE THOMPSON: I'll let you finish your question, and then you can object if when she finishes the 3 question you don't think it ties to any of the testimony. 4 5 MS. O'NEILL: -- before coming to the 6 proposal that you made here in this case? MR. BYRNE: I object. It doesn't tie to 7 8 any of the cross-examination. 9 JUDGE THOMPSON: Which cross-examination 10 does that tie to? MS. O'NEILL: It ties to the discussion he 11 had with Mr. England about his disagreement regarding 12 Mr. Roff's methodology. 13 14 JUDGE THOMPSON: I'll allow the question. 15 You may answer. 16 THE WITNESS: Now I can't remember the question. 17 18 BY MS. O'NEILL: 19 I'm not sure I can remember. Q. 20 Α. I've had this position for quite a while. It has evolved over time. It became clarified in my mind, 21 22 crystalized with the issuance of SFAS 143 and FERC 23 Order 631. When I say they're not going to spend the 24 money, it is by definition. If they were going to spend 25 the money, these things would be treated as AROs. The

fact that they're not treated as AROs means that by definition they're not promising to spend the money, they don't have any obligation to spend the money, there's no conditional obligation to spend the money, there's no constructive obligation to spend the money.

6 You heard yesterday from Mr. Platte and 7 Roff, no promise. In fact, there are no promises to even 8 retire those plants. That's in Mr. Roff's testimony. So 9 they're not going to spend the money on cost of removal. 10 MR. ENGLAND: Your Honor, I move to strike the answer. One, it's not responsive to the question; and 11 two, it's clearly not responsive to any of the 12 cross-examination. The witness has now introduced the 13 14 concepts of SFAS 143 and FERC Order 631 that I don't 15 recall anyone explored with him on cross-examination, and I don't recall that being part of the question either. 16 JUDGE THOMPSON: I think that objection is 17 18 well taken, Ms. O'Neill. 19 MS. O'NEILL: I can probably follow that 20 up. My order of redirect is probably not the most 21 organized. 22 MR. ENGLAND: My point is I don't think any 23 question along that lines before or after the answer is 24 appropriate if it's supposed to be limited to

25 cross-examination.

1 JUDGE THOMPSON: Okay. I'm going to grant 2 the motion to strike with respect to that answer. Now, I allowed the question over objection. Would you read back 3 4 the question, Kellene, and if we have a narrowly tailored 5 response that directly responds to the question, I will 6 allow that. 7 THE REPORTER: "Question: And this is a 8 position that you've had, it sounds like for quite a 9 while, you've been pretty emphatic about it, but maybe 10 you've tried different approaches" -- and then when she finished the question -- "before coming to the proposal 11 12 that you made here in this case?" THE WITNESS: And that is correct. 13 14 BY MS. O'NEILL: 15 Ο. When you were answering questions from 16 Mr. England, he asked you about some questions regarding Mr. Roff's estimates of future net salvage ratios. Do you 17 18 recall that? 19 Yes. Α. 20 Ο. Why does Mr. Roff's approach result in 21 excessive depreciation rates? 22 MR. ENGLAND: Objection, your Honor. This 23 is clearly an opportunity to restate his testimony. If 24 it's not redundant, it's certainly beyond the scope of 25 cross-examination.

1 JUDGE THOMPSON: Sustained. 2 BY MS. O'NEILL: 3 Do you have problems with the way Mr. Roff Ο. 4 calculated an estimated future net salvage? MR. ENGLAND: Same objection, your Honor. 5 6 JUDGE THOMPSON: Sustained. BY MS. O'NEILL: 7 8 Q. Mr. England asked you whether or not you 9 had an opportunity for give and take in face-to-face 10 meetings with members of the -- with people from Empire. 11 Do you recall that? 12 A. Yes. And while you didn't have face-to-face 13 Ο. meetings, you did -- did you have some interaction with 14 15 them through the discovery process? Α. Yes, I did. 16 17 Q. What kind of interaction did you have with 18 them? 19 A. As I said, I have that response to Data 20 Request No. 812. 21 Q. And did you use the Data Request process to 22 ask questions or get further information that you may need 23 to properly evaluate Mr. Roff's testimony? 24 A. Yes, I did. 25 Q. And although that wasn't done face-to-face,

1 was there interaction there?

2 A. Yes.

3 And as a result of that interaction, were Ο. you able to obtain information that helped you in 4 5 preparing your testimony? 6 Α. Yes. 7 Q. And were there more Data Requests than the 8 ones that helped you prepare your testimony than the ones 9 that you've described to Mr. England? 10 Α. Yes. All my Data Requests and responses 11 helped me. 12 As a result of the give and take of the Q. Data Request and response process, were you able to -- as 13 14 a result of your give and take from the Data Request 15 process, do you believe that you were able to come to an 16 understanding of Empire's position regarding depreciation? 17 Α. Yes. 18 And as a result of that, were you able to Q. 19 receive information that you believe was relevant that

20 they should have considered in deciding what they should 21 do regarding depreciation rates?

22 A. Yes, I did.

23 Q. And was that information that you also 24 relied on in formulating your own opinion?

25 A. Yes.

1 Q. Was that also information that you had --2 you presented to the Commission rather -- initially rather than Empire? 3 Α. That is correct. 4 What information was that? 5 Ο. 6 MR. ENGLAND: Objection, your Honor. 7 Again, clearly beyond the scope of cross-examination. I 8 simply asked the witness if he had had any face-to-face 9 meetings with the company. He volunteered that he --10 excuse me. He responded that he did not, volunteered that 11 he had Data Request responses, and now we bootstrap that 12 into a discussion that goes beyond the cross-examination. 13 JUDGE THOMPSON: What's the point of this 14 redirect? MS. O'NEILL: Mr. England asked a question 15 16 suggesting that Mr. Majoros may have had inferior information on which to base his study because he didn't 17 18 have this face-to-face colloquy with members of the Empire 19 team. However, he's had -- he has had interaction. 20 I'm trying to establish that he had enough interaction to show that there was information that he 21 22 felt was important to bring into the record and that he 23 did have sufficient information to provide this Commission 24 with good information, contrary to the implication of the 25 question.

1 MR. ENGLAND: And if he did have sufficient 2 information, I'm sure it's in his prepared rebuttal testimony. To ask him to elaborate on that, which 3 4 essentially was the question, in my opinion goes beyond the scope of cross-examination. 5 6 JUDGE THOMPSON: I think you've shown that he had adequate information. Please move on. 7 8 BY MS. O'NEILL: 9 In response to questions from Mr. England, Q. you said you didn't have a problem with Mr. Roff's 10 arithmetic but you had a problem with his approach. What 11 problem was that? 12 It results in -- it result in charges to 13 Α. 14 ratepayers for costs that don't exist. As I explained in my testimony, the very table that he referred me to in his 15 16 question is the method and procedure that Mr. Roff used to generate these 200-- one case of 250 percent negative 17 18 salvage ratio, but there's no obli-- they're not going to 19 spend that money. 20 So the problem is that the procedure is 21 accurate, precise and results in felon-- or erroneous 22 charges to ratepayers, and that's why I disagree with it 23 and always have. 24 Q. Okay. Why are those erroneous charges to 25 ratepayers?

1 Α. Because the company is not going to spend 2 that money on cost of removal. 3 That's because they don't have any legal Ο. 4 obligation to do so? 5 MR. ENGLAND: Objection. 6 MR. BYRNE: Object to the question. MR. ENGLAND: Leading. 7 8 MR. BYRNE: Outside the scope of 9 cross-examination. 10 JUDGE THOMPSON: Sustained. BY MS. O'NEILL: 11 12 Q. Why don't they have any obligation to do 13 so? 14 How do I know they're not going to spend Α. 15 the monev? Q. Uh-huh. 16 17 I know they're not going to spend the money Α. 18 because history tells me they're not going to spend the 19 money. Since 1980 I think that their average annual expenditure on cost of removal, and this is for all 20 21 functions of plant, production, transmission, distribution 22 and general, has only been about a little less than 23 2 million. Their forecast for the next five years is 24 2 million per year. 25 And they by definition, I'll say it again,

1 do not have an obligation. They will not promise you 2 they're going to spend that money. The fact that it shows up as a regulatory liability -- which will increase, by 3 4 the way, if you approve it. There'll be a higher 5 regulatory liability that will be imposed by the 6 regulators because they're not -- a liability to 7 ratepayers because they're not going to spend the money on 8 cost of removal.

9 MS. O'NEILL: No further questions. 10 JUDGE THOMPSON: Thank you, Ms. O'Neill. 11 You may step down, Mr. Majoros. You are excused. MR. WILLIAMS: Judge, I've been told by 12 13 Staff that it's prepared to respond to some of those 14 questions that the Commission had regarding fuel and 15 purchased power when we take a break. It may take a few minutes to get people down here. 16

17 JUDGE THOMPSON: Why don't we talk for a 18 moment about where we go from here. We have Mr. Macias to 19 finish, and then we have Ms. Teel, is that correct, and 20 that would complete all of the scheduled witnesses. And 21 then we have the information that I've been requested to 22 request concerning Staff position on fuel and purchased 23 power, revenue requirement. You indicated Staff's 24 prepared to put that on now. Is that in the form of 25 testimony?

1 MR. WILLIAMS: I don't know if it's in the 2 form of testimony. Mr. Dottheim indicated that --3 MR. ENGLAND: Are we off the record? JUDGE THOMPSON: We can go off the record. 4 Why don't we go off the record. 5 6 (AN OFF-THE-RECORD DISCUSSION WAS HELD.) JUDGE THOMPSON: First of all, let's take 7 8 up the issue of the complete copy of FAS 71. This will be marked as Exhibit 139. 9 10 (EXHIBIT NO. 139 WAS MARKED FOR IDENTIFICATION BY THE REPORTER. 11 JUDGE THOMPSON: Sponsored by the company. 12 I assume you want to offer that? 13 14 MR. ENGLAND: Yes, I do. 15 JUDGE THOMPSON: Any objection to the receipt of Exhibit 139? 16 17 MS. O'NEILL: No objection. JUDGE THOMPSON: Hearing none, the same is 18 19 received and made a part of the record of this proceeding. (EXHIBIT NO. 139 WAS RECEIVED INTO 20 21 EVIDENCE.) 22 JUDGE THOMPSON: Second, we will take up 23 Mr. Dottheim. 24 MR. DOTTHEIM: Judge, I was advised earlier 25 this afternoon that you had raised the matter of

1 requesting that the Staff place in the record a number 2 related to fuel, if I understand correctly, and I'd ask you to repeat what you asked. But if I understood 3 correctly, you were looking for --4 5 JUDGE THOMPSON: Let me repeat what I 6 asked, and then you can tell me all the ways in which it's 7 improper. 8 Chairman Gaw, speaking on behalf of himself

9 and at least one other Commissioner, indicated that he 10 felt the record needed to be supplemented with a 11 recommendation from the Staff as to revenue requirement 12 for fuel and purchased power in the event that the 13 Commission does not order an IEC.

And he further queried whether the Commission need only suggest or adopt a gas price estimate or forecast. In other words, just how extensive a set of numbers do the parties require from the Commission with respect to the fuel and purchased power issue in the Report and Order.

20 MR. DOTTHEIM: On the matter of a Staff 21 recommendation on fuel and purchased power if the 22 Commission were not to adopt an IEC, the Staff doesn't 23 have a number. I have Steve Rackers and James Watkins who 24 could take the stand. John Cassidy, who was one of the 25 Staff witnesses on fuel, is not here.

1 The Staff did not adopt a position that 2 covered fuel minus or devoid of an IEC, so there is no 3 number that the Staff could readily provide. Judge, you 4 had also mentioned that you thought I might address the 5 matter of the appropriateness of going in --

JUDGE THOMPSON: You certainly may address7 that.

8 MR. DOTTHEIM: And when I was advised 9 earlier this afternoon -- and Mr. Frey, who is the Staff 10 counsel on the fuel issue, was out of the office, so that 11 is the reason for my involvement at the moment.

When I was advised of your request from the Bench, I happened to be in the Office of Public Counsel in the presence of Mr. Coffman and Mr. Stuart Conrad. And Mr. Conrad was on his way out of town, had just evidently dropped by to address some other matters, and when he heard what was requested and what we surmised was requested, had expressed great concern.

And I really don't want to speak for him, but I think I should convey something of what occurred. He expressed great concern about going into this item after the issue had been heard by the Commission. Also, too, he would not be present for this matter, whether addressed by counsel or if a member of the Staff involved in the case took the stand.

1 I also spoke a short while ago with counsel 2 for the company, one of the counsel for the company, Jim Swearengen, and he -- and I hope I don't misstate anything 3 4 that he indicated. I'm not intending to speak for him. But he indicated that the two counsel for the company who 5 6 had addressed the fuel issue, Mr. Keevil and Mr. Stewart, were not present, not available to address this item as 7 8 has been requested this afternoon. 9 So in addition to attempting to answer your question substantively that the Staff has no number to 10 provide, I also thought I'd address it from the procedural 11 perspective as has been raised by at least one counsel in 12 13 the case other than the Staff. JUDGE THOMPSON: I appreciate that, 14 15 Mr. Dottheim. Anyone else want to weigh in on this issue? Mr. Coffman? 16 MR. COFFMAN: Only to state that I think 17 Mr. Dottheim has accurately reflected what I understand 18 19 Mr. Conrad's concerns to be. I think it is -- if the 20 entire issue of fuel and purchased power is to be reopened

and we're to take additional testimony, that some manner of notice to the parties needs to be provided and some due 22 23 process notice is in order.

21

24 JUDGE THOMPSON: Thank you. Anyone else? 25 MR. DOTTHEIM: Judge, you had mentioned, I

1 think, a second question as far as gas price, what items 2 needed to be decided possibly by the Commission. I'm not sure that that was conveyed to us. I'm not sure I 3 possibly am understanding you're suggesting. I take it 4 it's maybe a separate -- it's a separate question unto 5 6 itself. 7 JUDGE THOMPSON: This was Chairman Gaw's 8 query to me and his direction that I ask this question. And, of course, the problem with someone else's questions 9 is that you may not -- I may not understand it myself. So 10 whatever it's worth, there it is. 11 MR. DOTTHEIM: Could we have a moment, 12 13 please? 14 JUDGE THOMPSON: Perhaps that's something 15 that could be addressed in the Briefs. 16 MR. DOTTHEIM: Very possibly as we understand it. I don't know if the Commission will issue 17 an Order setting the briefing schedule or may issue 18 19 another Order identifying what items it would like to see 20 addressed by the parties in the Brief and, as a 21 consequence, the parties may have some indication with 22 greater clarity or detail if there is any as to what 23 the -- what the Commissioners and the Regulatory Law Judge 24 would like to see addressed. 25 JUDGE THOMPSON: We'll try to provide that

1 guidance.

2 Mr. Coffman? 3 MR. COFFMAN: I think I could attempt to 4 provide a brief answer to what I understand the question to be, and that is whether or not the --5 6 JUDGE THOMPSON: Come up to the podium, 7 please, so that our listeners in Europe can enjoy your 8 answer. 9 MR. COFFMAN: My answer is I think that it 10 would be acceptable and lawful and appropriate if the 11 Commission does wish to adopt a projection regarding 12 natural gas prices and place that input into a fuel model run. My understanding, there is testimony and evidence in 13 14 the record regarding the Empire fuel run as well as substantial testimony regarding the Staff fuel run and 15 that there isn't a significant amount of difference with 16 their fuel runs. 17 18 JUDGE THOMPSON: And there's also a Public 19 Counsel fuel run, corrected, conducted by Staff but using 20 your number? 21 MR. COFFMAN: Yes. Public Counsel is 22 recommending that the natural gas projected price be input 23 into the Staff fuel run number, which was done and is in 24 the record as well. So I think it is appropriate that a 25 natural gas projection could be placed into that fuel run

1 model. That's my opinion. I believe if has been done in 2 other cases as well.

JUDGE THOMPSON: But more normally what you would expect from the Commission, what the parties would expect from the Commission in its Report and Order would be a revenue requirement figure for this issue; is that correct? I see Mr. Watkins agreeing at least.

8 MR. COFFMAN: I'm not sure I could tell you 9 what I expect anymore.

JUDGE THOMPSON: Fair enough. Thank you.
Anything else we need to address before we put Mr. Macias
back on the stand?

13 MR. DOTTHEIM: And, Judge, you may not be 14 able to answer this, but we perceive that what may be 15 requested is what decisions, components the parties need 16 from the Commission possibly in the way of a scenario in 17 order for the parties to run a fuel run and provide the 18 Commission with a revenue requirement number.

19If you're looking or if the Bench, if the20Commissioners are looking for what components are21necessary given the present stance of the case in order to22decide the fuel area, I think the parties probably can23provide that information to the Commissioners.24JUDGE THOMPSON: That would be helpful.

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Why don't the parties cooperatively provide that guidance.

1 Be sure to get Mr. Conrad's input.

2 MR. DOTTHEIM: Yes, most definitely. 3 JUDGE THOMPSON: Thank you. Anything further? Then let's have Mr. Macias back up here. 4 Good afternoon, Mr. Macias. 5 6 THE WITNESS: Good afternoon. JUDGE THOMPSON: You're still under oath. 7 8 There's no need to swear you again. There are no further questions from the Bench. I think there were some asked 9 the first time you were up here; isn't that correct? 10 THE WITNESS: I believe that you asked 11 12 some. JUDGE THOMPSON: Okay. Shame on me. 13 Ms. O'Neill, recross based on questions from the Bench? 14 15 MS. O'NEILL: No questions. JUDGE THOMPSON: Thank you. Mr. Byrne? 16 MR. BYRNE: I can't remember what the 17 questions from the Bench were; consequently, I have no 18 19 recross. JUDGE THOMPSON: Thank you. Mr. McCartney? 20 21 MR. McCARTNEY: No questions. 22 JUDGE THOMPSON: Mr. England? 23 MR. ENGLAND: I actually have a note here 24 from one of the questions that you asked, Judge. I don't 25 think I need to ask any further questions.

1 JUDGE THOMPSON: Very good. Redirect? 2 MR. WILLIAMS: Thank you, Judge. GREGORY MACIAS testified as follows: 3 REDIRECT EXAMINATION BY MR. WILLIAMS: 4 Mr. Macias, do you recall stating that it 5 Ο. 6 was Staff policy to treat depreciation the way it's been -- that Staff's treated it in this case? Do you 7 8 remember the question and answer regarding that? 9 A. I remember fielding questions about Staff's having a policy. 10 Has the Staff gotten guidance from the 11 Q. Commission that has affected what the Staff's policy has 12 been in the treatment of net salvage and depreciation in 13 14 cases such as this one? The only guidance that I can think of 15 Α. 16 having been given by the Commission is the fact that they have accepted similar proposals to what I proposed here in 17 18 the past, and, in fact, I don't believe I've proposed a 19 change in how we approach depreciation from the last 20 Empire case. 21 Which case was that you're referring to? Q. 22 Α. The last contested case, 2001-299, 23 ER-2001-299. 24 Q. Do you remember being asked, I believe by 25 Mr. Byrne and Mr. England, about average service life and

1 net salvage cost of removal being estimates?

2 A. Yes.

3 Q. And what is it that average service life
4 estimates?
5 A. Average -- the average service life is an

6 estimation of the useful life of plant in particular7 accounts.

8 Q. And what data do you rely on to estimate an 9 average service life?

A. The data is mortality data provided by the
 company.

12 Q. And what is mortality data?

13 A. It's just a database of placements and14 retirements. It's basically what amounts to dollars.

15 Q. Are those actual placements and

16 retirements?

17 A. Yes. They're placements by year and18 retirements per vintage.

19 Q. And what is a vintage?

A. A vintage is property placed in a year would be, say, 1980 would be 1980 vintage plant. So it's the year of placement is the vintage.

Q. And what does cost of removal estimate?
A. What does cost of removal estimate? I
don't believe I understand quite what you mean by that.

1 The Staff's recommended cost of removal is estimating, you 2 know, what the company's going to experience here in the next few years while these rates are in effect. 3 4 Ο. And what is the company's cost of removal estimate? Is it a present --5 6 Α. It's purported to be what they expect the 7 cost of removal to be at some date far into the future, I 8 suppose. 9 Well, both estimates are of a future Q. occurrence, correct? Cost of removal is being estimated 10 as in the future? 11 We're not estimation the costs of removal 12 Α. that has already occurred. We know that. Is that your 13 14 question? 15 Q. Well, the point I was trying to get at is that cost of removal by how the parties have done it is 16 estimating what a cost of removal will be in the future. 17 Okay. Yes. 18 Α. 19 You agree with that? Q. 20 Α. I agree with that, yes. 21 Q. Has the accuracy of Mr. Roff's net salvage 22 formula ever been confirmed by an empirical study, to your 23 knowledge? 24 A. Not to my knowledge, no. 25 Q. For a particular vintage, has anyone

1 provided you with a reconciliation of amounts that have 2 been collected using the formula to amounts that have actually been expended? 3 I haven't seen anything like that. 4 Α. 5 MR. WILLIAMS: No further questions. 6 JUDGE THOMPSON: Thank you very much. You may step down, Mr. Macias. You are excused. Thank you 7 8 for your testimony. 9 Leasha Teel. 10 (Witness sworn.) JUDGE THOMPSON: Do you understand that if 11 you were to give false testimony in this proceeding, you 12 could be prosecuted for the crime of perjury? 13 14 THE WITNESS: Yes, I do. JUDGE THOMPSON: Please spell your last 15 16 name for the reporter. 17 THE WITNESS: T-e-e-l. 18 JUDGE THOMPSON: Thank you. You may 19 inquire, Mr. Williams. LEASHA TEEL testified as follows: 20 21 DIRECT EXAMINATION BY MR. WILLIAMS: 22 Q. Please state your name and business 23 address. 24 Α. My name is Leasha S. Teel, and my business 25 address is 1845 Borman Court, Suite 101, St. Louis,

1 Missouri 63146.

2 Q. By whom are you employed and in what 3 capacity? I'm employed by the Missouri Public Service 4 Α. 5 Commission as a regulatory auditor. 6 Q. Did you prepare and cause to be prefiled in testimony format what's been marked -- labeled direct 7 8 testimony of Leasha S. Teel and marked for identification in these proceedings as Exhibit No. 71? 9 10 Α. Yes. Q. Do you have any changes that you would like 11 to make to that exhibit? 12 A. I do. I have one. It's on page 13, 13 14 Line 10, and I state that salvage values are based upon a 15 five-year average for the year of 1999 through 2003, and I need to change that to 1998. 16 JUDGE THOMPSON: This is your direct? 17 18 THE WITNESS: Direct. 19 JUDGE THOMPSON: Thank you. BY MR. WILLIAMS: 20 21 Q. Do you have any other changes to your 22 direct testimony? 23 Α. No. 24 Q. Did you also prepare and cause to be filed 25 rebuttal testimony of Leasha S. Teel that's been marked

1 for identification as Exhibit No. 72 and surrebuttal 2 testimony of Leasha S. Teel that's been marked for identification as Exhibit No. 73? 3 Α. 4 Yes. Do you have any changes to either 5 Ο. Exhibit No. 72 or Exhibit No. 73? 6 7 Α. No. 8 Ο. If I were to ask you the questions that are contained in Exhibit Nos. 71, 72 and 73 as you've 9 corrected them today, would your answers be the same as 10 set forth in those exhibits? 11 A. Yes, they would. 12 MR. WILLIAMS: Staff offers Exhibits 71, 72 13 14 and 73. JUDGE THOMPSON: Do I hear any objections 15 to the receipt of Exhibit 71, 72 or 73, HC and NP? 16 17 MR. ENGLAND: No objection. MS. O'NEILL: No objection. 18 19 JUDGE THOMPSON: Hearing no objections, the 20 same are received and made a part of the record of this 21 proceeding. 22 (EXHIBIT NOS. 71, 72 AND 73 WERE RECEIVED 23 INTO EVIDENCE.) 24 JUDGE THOMPSON: Do you tender? 25 MR. WILLIAMS: Yes.

1 JUDGE THOMPSON: Thank you. Ms. O'Neill? 2 MS. O'NEILL: No questions. 3 JUDGE THOMPSON: Mr. Byrne? MR. BYRNE: Thank you, your Honor. 4 5 CROSS-EXAMINATION BY MR. BYRNE: 6 Q. Good afternoon, Ms. Teel. Good afternoon. 7 Α. 8 Q. I just have a couple questions. It's my 9 understanding that what you're providing is the five-year 10 average, the calculation of the five-year average of net 11 salvage costs that's built into the rates; is that 12 correct? A. Yes. 13 14 And my understanding is you're not a Q. 15 depreciation engineer; is that right? Α. 16 No, I'm not. 17 And so would it be fair to say the Q. 18 treatment of net salvage, the witnesses that are 19 supporting the Staff's position on net salvage being excluded from depreciation are basically the two 20 21 depreciation witnesses, Mr. Gilbert and Mr. Macias? 22 Α. Yes. 23 MR. BYRNE: Okay. That's all I have. 24 Thanks. 25 JUDGE THOMPSON: Thank you. Mr. McCartney?

1 MR. McCARTNEY: No questions. 2 JUDGE THOMPSON: Mr. England? MR. ENGLAND: No questions. Thank you. 3 JUDGE THOMPSON: There are no Bench 4 questions for Ms. Teel. Redirect? 5 6 MR. WILLIAMS: No redirect, your Honor. 7 JUDGE THOMPSON: You may step down. You 8 are excused. 9 Okay. We have received Exhibits 1, 2, 5, 6, 7, 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 24, 25, 26, 10 28, 29, 34, 35, 36, 45, 54, 55, 56, 62, 63, 64, 71 through 11 78, 81, 82, 83, 85, 86, 87, 89 and 90, 105, 106, 107, 108, 12 112, 113, 114, 115, 117 through 123, 126, 127, 128, 129, 13 14 130, 131, 132, 134, 135, 136. 137 and 138 were offered but not yet received, pending Ms. O'Neill's opportunity to 15 read those documents. And we have received 139. 16 There are quite a few exhibits that have 17 18 been neither offered nor received. Counsel have any sort 19 of proposal to make with respect to those, or are they 20 simply going to go by the wayside. Mr. England? 21 MR. ENGLAND: Would it be possible to get a 22 copy of your master schedule of offered and either 23 received or not received exhibits? 24 JUDGE THOMPSON: Yes, you may. 25 MR. ENGLAND: Perhaps have overnight and

1 maybe come back tomorrow. Are we coming back tomorrow? I 2 don't know that we need to.

JUDGE THOMPSON: At this point I don't 3 think so. I think that Staff -- as I understand 4 Mr. Dottheim, Staff has declined to supplement the record 5 6 in the manner requested by Chairman Gaw. And we've been told that Mr. Conrad would have a great deal of problems 7 8 with it procedurally. Therefore, I think that if the 9 Commission decides that the record needs to be 10 supplemented, we will simply set an additional hearing 11 period and order the parties to appear and provide that information. 12

MR. ENGLAND: Then let me suggest the parties get together and determine what additional exhibits can be admitted by agreement of the parties, and to the extent there's a disagreement, we'll bring it back to your attention.

JUDGE THOMPSON: That would be fine. We also need to put together a briefing schedule. Let me take a look here.

21 MR. BYRNE: Your Honor, could I ask, on the 22 subject of the exhibits, if by chance Ms. O'Neill might 23 have had a chance to read either of those two exhibits, if 24 one or both of them could be admitted at this time. I'm 25 just leaving, and I'd like to --

1 JUDGE THOMPSON: I appreciate that. Please 2 direct your question to Ms. O'Neill. 3 MS. O'NEILL: I have finished reading 138, and I don't have any objection to it. I'm trying to get 4 5 through 137. I'll let you know. 6 MR. BYRNE: Okay. Thanks. MR. McCARTNEY: Does that mean we can let 7 8 138 in? 9 MS. O'NEILL: Yes. 10 JUDGE THOMPSON: Okay. I'm sorry. I'm also receiving e-mails as I'm attempting to deal with the 11 hearing. What did you tell him? 12 MS. O'NEILL: I've had a chance to review 13 14 138 and I will not be objecting. JUDGE THOMPSON: Very good. Anyone else 15 have an objection to the receipt of Exhibit 138? 16 17 MR. WILLIAMS: No objections. 18 JUDGE THOMPSON: Very good. Exhibit 138 is 19 received and made a part of the record of this proceeding. (EXHIBIT NO. 138 WAS RECEIVED INTO 20 21 EVIDENCE.) 22 JUDGE THOMPSON: 137, this was the Indiana 23 decision, I believe, having to do with a case Dr. Majoros 24 testified in. 25 MS. O'NEILL: Like I said, I'm trying to

1 get -- I have not been able to finish reading that. I 2 have read the two pages that were referenced with Mr. Majoros. If those are the pages that they want in and 3 4 i don't have to read the rest of it, I can probably do 5 that. 6 MR. BYRNE: The other thing is, Judge, it is a reported case. 7 8 JUDGE THOMPSON: You're going to have to 9 speak up since you're not being amplified. 10 MR. BYRNE: I'm sorry. It is a reported case. So if there's anything that -- if there's anything 11 12 that deviates from what the reported case is, you know --MS. O'NEILL: My only concern is if there's 13 anything in there that -- I mean, it's not being offered 14 as legal authority, I take it, it's being offered as some 15 kind of factual evidentiary item; is that correct? 16 MR. BYRNE: Yeah. I cross-examined 17 Mr. Majoros using it, so that's --18 19 JUDGE THOMPSON: Is it being offered simply 20 to show that another commission somewhere else at another 21 time didn't like what he had to say? 22 MR. BYRNE: Well, I mean, it's offered for 23 the specific language that's in that order that I asked 24 him questions about on cross-examination. That's why --25 JUDGE THOMPSON: And you can cite that in

1 your Brief, can't you, since it's a --

2 MR. BYRNE: I thinks his answers don't -you know what I mean? The answers on cross-examination 3 only make sense if the document's in the record. 4 JUDGE THOMPSON: Okay. Ms. O'Neill? 5 6 MS. O'NEILL: Like I said, the two pages he referred to, I think they were 10 and 11, you know --7 8 JUDGE THOMPSON: Mr. England has already 9 proposed that counsel discuss the many exhibits that 10 haven't been either offered or received --MS. O'NEILL: We'll talk about that one. 11 JUDGE THOMPSON: -- and doubtless you could 12 decide finally on 137 at that time. 13 14 MS. O'NEILL: Sure. 15 JUDGE THOMPSON: Very good. Let's do that. 16 Okay. Now, with respect to a briefing schedule, the operation of law date in this case is March 27. Okay? I 17 quess the first thing we need to know is when the 18 19 transcript will be available. 20 THE REPORTER: Monday. 21 JUDGE THOMPSON: Okay. The transcript's 22 going to be available Monday. Do the parties want -- I 23 assume you want two rounds, and I can tell you that I want 24 Proposed Findings of Fact and Conclusions of Law. 25 Okay. This order will have to go to agenda

no later than March 15th. Okay. The transcript's going to be available on Monday. That is December 20th. Can you give me Initial Briefs and Proposed Findings of Fact and Conclusions of Law by January 20th? I know we have the holidays in there.

6 MS. O'NEILL: Judge, I probably need to 7 talk to Mr. Coffman, because I don't know what else is 8 going into this Brief other than depreciation. I didn't 9 participate in the rest of the case at all.

JUDGE THOMPSON: I understand. So your suggestion is that it's just not appropriate to make a briefing schedule at this time?

MS. O'NEILL: I would need to talk to him about whether or not the 20th is going to work. I can do that and get back with you today.

16JUDGE THOMPSON: Well, let me do this,17then. Let me have from each party a pleading no later18than this coming Monday with a proposed briefing schedule.19MR. ENGLAND: I suppose you'd be amenable20to a joint pleading if the parties could agree between now21and Monday?22JUDGE THOMPSON: Assuming the parties can

agree, I would, you know -- well, in the Christmas spirit,I would certainly accept it cheerfully.

25 MR. BYRNE: But there's timing problems in

1 terms of when the case has to get to the Commission. 2 There's limitations given it's got to go to the agenda. JUDGE THOMPSON: That's why I have told you 3 4 when it has to go to agenda. And as Mr. Dottheim can tell you, I take a long time to read and write. So the sooner 5 6 that we get these Briefs in, the happier everyone's going to be. 7 8 MR. DOTTHEIM: But, Judge, you read and 9 write very well. 10 JUDGE THOMPSON: I do appreciate that. MR. ENGLAND: Oh, for goodness sakes. 11 MR. BYRNE: I move to strike that comment. 12 13 JUDGE THOMPSON: That one I'm not going to 14 strike. 15 Anything else we need to do here today? 16 Mr. Dottheim? Then we'll get to you, Mr. England. MR. DOTTHEIM: Judge, there's a matter of 17 two Stipulations & Agreements that are being worked on. 18 19 There have been a number of issues that were settled in 20 the case. 21 JUDGE THOMPSON: I understand that. I 22 assume they'll just be filed. 23 MR. DOTTHEIM: Yes. In fact, there's even 24 a possibility that the rate design Stipulation & Agreement 25 will be filed today yet. The hope is that the other

1 Stipulation & Agreement, which will address the 2 miscellaneous revenue requirement issues that would have gone at the very beginning of the hearing that settled 3 4 out, and the Department of Natural Resources issues will 5 be addressed in that other Stipulation & Agreement. 6 That other Stipulation & Agreement will 7 provide language that the parties have agreed to 8 respecting the DNR initiatives, and what both 9 Stipulations & Agreements will indicate is -- it will read 10 that the Staff will provide a memorandum to the Commission in both -- in both instances. It reads the standard 11 boilerplate as a global settlement. The Staff can do 12 that. That's covered. 13 14 Also, too, the Stipulations & Agreements 15 will indicate that if the Commissioners have any questions of the witnesses that would have been offered, the 16 witnesses would be made available at a convenient time, if 17 18 the Commissioners would feel a need to address or inquire 19 into any of the settled issues. JUDGE THOMPSON: Very good. I appreciate 20 21 that. Thank you. 22 Mr. England? 23 MR. ENGLAND: I was only going to ask, and 24 it's not critical, whether or not we might postpone the 25 filing of recommended Findings of Fact, Conclusions of Law

1 to the reply brief to the extent we want to incorporate 2 maybe additional findings or conclusions based on what we see in the Initial Briefs of the parties. 3 MS. O'NEILL: I think that would be 4 5 appropriate also because things evolve. 6 JUDGE THOMPSON: That's fine with me. MR. ENGLAND: I know you're going to be 7 8 under the gun once you get it in your lap, and I can't 9 understand if you want them sooner as opposed to later. 10 JUDGE THOMPSON: No. That's fine. I think we want the best product we can get. So if you believe 11 the later date will provide a better product, then by all 12 means the later date is fine. 13 MR. ENGLAND: I don't know that it'll be 14 better, but maybe it will be more comprehensive. 15 JUDGE THOMPSON: Well, that's better. That 16 17 is a better thing. 18 Anything else we need to take up today? 19 Hearing nothing, we will adjourn this hearing. Thank you 20 all very much. We are adjourned. 21 WHEREUPON, the hearing of this case was 22 concluded. 23 24 25

1	I N D E X		
2	DEPRECIATION		
3	EMPIRE'S EVIDENCE:		
4	DONALD ROFF		
5	Questions by Commissioner Appling Questions by Judge Thompson	1727 1732	
6	Recross-Examination by Mr. Byrne Recross-Examination by Mr. Williams	1742 1748	
7	Recross-Examination by Ms. O'Neill Redirect Examination by Mr. England	1750 1761	
8	Further Questions by Judge Thompson Further Recross-Examination by Mr. Williams	1777 1778	
9	Further Recross-Examination by Ms. O'Neill	1779	
10	GREGORY KNAPP Direct Examination by Mr. England	1782	
11	AQUILA'S EVIDENCE:		
12	DAVIS ROONEY		
13	Direct Examination by Mr. McCartney	1784	
14	STAFF'S EVIDENCE:		
15			
16	GREGORY MACIAS Direct Examination by Mr. Williams Cross-Examination by Mr. Byrne	1787 1790	
17	Cross-Examination by Mr. Byrne Cross-Examination by Mr. England Questions by Judge Thompson	1790 1799 1825	
18	Redirect Examination by Mr. Williams	1972	
19			
20			
21			
22			
23			
24			
25			

1	GUY GILBERT	
-	Direct Examination by Mr. Williams	1829
2	Cross-Examination by Mr. Byrne	1831
	Cross-Examination by Mr. England	1845
3	Questions by Judge Thompson	1872
	Questions by Chairman Gaw	1875
4	Further questions by Judge Thompson	1889
	Further Questions by Chairman Gaw	1890
5	Further Questions by Judge Thompson	1892
	Further Questions by Chairman Gaw	1898
6	Further Questions by Judge Thompson	1899
	Further Questions by Chairman Gaw	1900
7	Further Questions by Judge Thompson	1901
	Recross-Examination by Mr. Byrne	1902
8	Further Questions by Judge Thompson	1908
	Further Questions by Chairman Gaw	1910
9	Further Questions by Judge Thompson	1911
	Recross-Examination by Ms. O'Neill	1913
10	Recross-Examination by Mr. England	1914
	Redirect Examination by Mr. Williams	1919
11	1	
	LEASHA TEEL	
12	Direct Examination by Mr. Williams	1975
	Cross-Examination by Mr. Byrne	1978
10		
13		
13		
13	OPC'S EVIDENCE:	
	OPC'S EVIDENCE:	
	OPC'S EVIDENCE: MICHAEL MAJOROS, JR.	
14		1927
14	MICHAEL MAJOROS, JR.	1927 1930
14 15	MICHAEL MAJOROS, JR. Direct Examination by Ms. O'Neill Cross-Examination by Mr. Byrne	
14 15	MICHAEL MAJOROS, JR. Direct Examination by Ms. O'Neill	1930
14 15 16	MICHAEL MAJOROS, JR. Direct Examination by Ms. O'Neill Cross-Examination by Mr. Byrne Cross-Examination by Mr. McCartney Cross-Examination by Mr. England	1930 1937
14 15 16	MICHAEL MAJOROS, JR. Direct Examination by Ms. O'Neill Cross-Examination by Mr. Byrne Cross-Examination by Mr. McCartney	1930 1937 1940
14 15 16 17	MICHAEL MAJOROS, JR. Direct Examination by Ms. O'Neill Cross-Examination by Mr. Byrne Cross-Examination by Mr. McCartney Cross-Examination by Mr. England	1930 1937 1940
14 15 16 17	MICHAEL MAJOROS, JR. Direct Examination by Ms. O'Neill Cross-Examination by Mr. Byrne Cross-Examination by Mr. McCartney Cross-Examination by Mr. England	1930 1937 1940
14 15 16 17 18	MICHAEL MAJOROS, JR. Direct Examination by Ms. O'Neill Cross-Examination by Mr. Byrne Cross-Examination by Mr. McCartney Cross-Examination by Mr. England	1930 1937 1940
14 15 16 17 18 19	MICHAEL MAJOROS, JR. Direct Examination by Ms. O'Neill Cross-Examination by Mr. Byrne Cross-Examination by Mr. McCartney Cross-Examination by Mr. England	1930 1937 1940
14 15 16 17 18	MICHAEL MAJOROS, JR. Direct Examination by Ms. O'Neill Cross-Examination by Mr. Byrne Cross-Examination by Mr. McCartney Cross-Examination by Mr. England	1930 1937 1940
14 15 16 17 18 19 20	MICHAEL MAJOROS, JR. Direct Examination by Ms. O'Neill Cross-Examination by Mr. Byrne Cross-Examination by Mr. McCartney Cross-Examination by Mr. England	1930 1937 1940
14 15 16 17 18 19	MICHAEL MAJOROS, JR. Direct Examination by Ms. O'Neill Cross-Examination by Mr. Byrne Cross-Examination by Mr. McCartney Cross-Examination by Mr. England	1930 1937 1940
14 15 16 17 18 19 20 21	MICHAEL MAJOROS, JR. Direct Examination by Ms. O'Neill Cross-Examination by Mr. Byrne Cross-Examination by Mr. McCartney Cross-Examination by Mr. England	1930 1937 1940
14 15 16 17 18 19 20	MICHAEL MAJOROS, JR. Direct Examination by Ms. O'Neill Cross-Examination by Mr. Byrne Cross-Examination by Mr. McCartney Cross-Examination by Mr. England	1930 1937 1940
14 15 16 17 18 19 20 21 22	MICHAEL MAJOROS, JR. Direct Examination by Ms. O'Neill Cross-Examination by Mr. Byrne Cross-Examination by Mr. McCartney Cross-Examination by Mr. England	1930 1937 1940
14 15 16 17 18 19 20 21	MICHAEL MAJOROS, JR. Direct Examination by Ms. O'Neill Cross-Examination by Mr. Byrne Cross-Examination by Mr. McCartney Cross-Examination by Mr. England	1930 1937 1940
14 15 16 17 18 19 20 21 22 23	MICHAEL MAJOROS, JR. Direct Examination by Ms. O'Neill Cross-Examination by Mr. Byrne Cross-Examination by Mr. McCartney Cross-Examination by Mr. England	1930 1937 1940
14 15 16 17 18 19 20 21 22	MICHAEL MAJOROS, JR. Direct Examination by Ms. O'Neill Cross-Examination by Mr. Byrne Cross-Examination by Mr. McCartney Cross-Examination by Mr. England	1930 1937 1940
14 15 16 17 18 19 20 21 22 23	MICHAEL MAJOROS, JR. Direct Examination by Ms. O'Neill Cross-Examination by Mr. Byrne Cross-Examination by Mr. McCartney Cross-Examination by Mr. England	1930 1937 1940

EXHIBITS INDEX

2		MARKED	RECEIVED
3	EXHIBIT NO. 54 Direct Testimony of Gregory E. Macias	432	1788
4	EXHIBIT NO. 55 Rebuttal Testimony of Gregory E. Macia	s 432	1790
5	EXHIBIT NO. 56		
6	Surrebuttal Testimony of Gregory E. Macias	432	1790
7 8	EXHIBIT NO. 71 Direct Testimony of Leasha S. Teel	432	1977
9	EXHIBIT NO. 72 Rebuttal Testimony of Leasha S. Teel	432	1977
10 11	EXHIBIT NO. 73NP Surrebuttal Testimony of Leasha S.		
12	Teel	432	1977
13	EXHIBIT NO. 73HC Surrebuttal Testimony of Leasha S. Tee	1 432	1977
14	EXHIBIT NO. 78NP Rebuttal Testimony of Guy C. Gilbert	432	1831
15 16	EXHIBIT NO. 78HC Rebuttal Testimony of Guy C. Gilbert,		
17	Highly Confidential EXHIBIT NO. 89	432	1831
18	Direct Testimony of Michael Majoros	432	1930
19	EXHIBIT NO. 90 Rebuttal Testimony of Michael Majoros	432	1930
20	EXHIBIT NO. 108		
21	Rebuttal Testimony of Davis Rooney	432	1785
22	EXHIBIT NO. 134 Net Salvage Included in Empire		
23	Proposal	1752	1754
24	EXHIBIT NO. 135 Direct Testimony of Guy Gilbert		
25	Case No. ER-97-394	1833	1844

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1 EXHIBIT NO. 136
         Direct Testimony of Guy Gilbert
 2
         Case No. WR-95-145
                                               1859 1872
 3
   EXHIBIT NO. 137
         Depreciation Excerpts from PSI Energy
 4
                                                1934
         Case
    EXHIBIT NO. 138
 5
         Comments of the National Association of
         State Utility Consumer Advocates 1938
 6
                                                     1981
 7
    EXHIBIT NO. 139
         Statement of Financial Accounting
 8
         Standard No. 71
                                                1964 1964
 9
10
11
12
13
14
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