1 STATE OF MISSOURI PUBLIC SERVICE COMMISSION 2 TRANSCRIPT OF PROCEEDINGS 3 Public Hearing November 17, 2005 4 St. Joseph, Missouri 5 In the Matter of an ) Examination of Class Costs of) 6 Service and Rate Design in ) the Missouri Jurisdictional ) Electric Service Operations ) Case No. EO-2002-384 7 of Aquilla, Inc., formerly ) known as UtiliCorp United 8 ) Inc. ) 9 In the Matter of Tariff ) Filing of Aquila, Inc., to 10 ) Implement a General Rate ) Increase for Retail Electric ) Case No. ER-2005-0436 11 Service Provided to Customers) 12 in the MPS and L&P Missouri ) Service Areas ) 13 In the Matter of the Tariff ) Filing of Aquila, Inc., to 14 ) implement a General Rate ) Increase for Retail Steam ) Case No. HR-2005-0450 15 Heat Services Provided to ) 16 Customers in its L&P Missouri) Service Area ) 17 18 KEVIN A. THOMSPON, Presiding DEPUTY CHIEF REGULATORY LAW JUDGE 19 JEFF DAVIS, Chairman, LINWARD "LIN" APPLING, 20 COMMISSIONERS. 21 REPORTED BY: Mari McGoldrick 22 Midwest Litigations Services 711 North Eleventh Street 23 St. Louis, Missouri 63101 (314) 644-2191 24 25

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1 PROCEEDINGS 2 (Proceedings began at 6:11 p.m.) JUDGE THOMPSON: Good evening, ladies and 3 gentlemen. My name is Kevin Thompson, I'm Regulatory Law 4 5 Judge employed by the Missouri Public Service Commission, 6 and I have been assigned to preside of this hearing 7 tonight. With me are CHAIRMAN Jeff Davis and Commissioner 8 Lin Appling. Also Lera Shemwell, counsel for the staff of 9 the Missouri Public Commission; and there are various 10 other attorneys here representing other parties, and 11 you'll hear them give their names when they enter their 12 appearances later. 13 This is an official hearing of the Missouri 14 Public Service Commission. The purpose is to take the 15 testimony of interested members of the public, with 16 respect to three pending cases. These cases are: 17 ER-2005-0436, In the Matter of the Aquila, Inc., 18 to Implement a General Rate Increase for Retail Electric 19 Service Provided to Customers in its MPS and L&P Service 20 Areas. In that case, Aquila, which does business as 21 Aquila Networks MPS, Aquila Networks L&P, seeks a general 22 electric service rate increase of \$69.2 million of gross 23 annual electric revenues excluding gross receipts sales 24 franchise and occupational taxes in the MPS service area, 25 and a 20.3 percent increase over existing revenue. An

increase of 9.4 million dollars, an additional gross
 annual electric revenues in it's L&P service area,
 exclusive of taxes, a 9.6 percent increase.

This hearing also concerns, HR-2005-0450, In the 4 5 Matter of the Tariff Filing of Aquila, Inc, to Implement a 6 General Rate increase for Retail Steam Heat Service 7 Provided to Customers in its L&P Missouri Service Area. 8 In that case, Aquila seeks of general rate increase for 9 Steam Heat Services of 5 million dollars in gross annual 10 Steam Heat revenue, excluding taxes, a 44.3 percent 11 increase.

12 This hearing also concerns Case No. EO-2002-384, In the Matter of an Examination of Class cost of Service 13 14 and Rate Design in the Missouri Jurisdictional Electric 15 Service Operations of Aquila, Inc., Formerly known as 16 UtiliCorp United Inc. In that case, the Commission will consider the proportional responsibility of each of the 17 18 Aquila's customer classes for costs incurred in providing 19 retail electric service in it's MPS and L&P service 20 areas. A change in the proportional responsibility of the 21 customer class and the operation costs of a utility, can 22 result in either a rate increase or a rate decrease. The 23 studies presently purport a commission, propose changes 24 for the residential customer class, ranging from a 25 decrease of two-tenths of a percent to an increase of 9.27

percent for the MPS service area, and ranging from a
 decrease of seven-tenths of a percent to an increase of
 13.56 percent in the L&P service area.

4 The Missouri Public Service Commission regulates 5 rate charge by investor owned utility companies in 6 Missouri to ensure that the rates are just and 7 reasonable. A just and reasonable rate is one that covers 8 the companies proven operating expenses, and allows a fair 9 return on the assets permitted to public service. A rate 10 case typically has two parts. In the first part, a total 11 amount of annual revenue requires cover proof operating 12 expenses and to pay a fair return on assets devoted to the 13 public service is determined.

14 In the second part, the commission will determine 15 how best to collect the required amount of revenue from 16 the company's customers through rate. In setting rates, the commission is required to consider all relevant 17 18 factors one of which is proportional responsablity of each 19 customer class for the company's operating costs. The 20 commission also regulates the quality of service and 21 safety of investor owned utilities.

The commissioners is made up of five members, two of whom are here today. The commissioners are appointed by the Governor to confirm and confirmed by the Senate. The commissioners employ a staff of engineers,

accountants, attorneys, financial annalists, and other
 experts in the field of utility regulation to assist them
 in their regulatory tasks.

As I stated earlier, this is an official hearing 4 5 of the Public Service Commission. The purpose of the 6 hearing tonight is to hear from you, on the subject of the 7 proposed rate increases. The company will not be 8 presenting witnesses tonight and will not be answering 9 questions, so far as I know. Tonight is your opportunity 10 to testify. Your testimony will be apart of the official 11 record of the state, all of the commissions will have the 12 opportunity to read the testimony given at tonight's 13 hearing.

14 The statements and testimony of all witness will 15 be recorded by the court reporter and must be given on the 16 other hand oath or affirmation. After giving your testimony, you may be asked questions by some of the 17 attorneys present, by some commissioners, or by me. 18 19 Please do not leave the podium until I excuse you. 20 In addition to the local public hearing tonight, 21 another local public hearing will be held in Raytown, 22 Missouri, on November 29th. In addition, a trial type 23 evidentiary hearing will be held in Cases ER-2005-0436 and HR-2005-0450, beginning on January 9, 2006, at nine a.m. 24 25 at the Commissions offices in Jefferson City, Missouri.

1 That hearing will be open to the public. At that hearing, 2 the Company will have the burden of showing that the 3 proposed rate increase is necessary and is just and 4 reasonable. The various parties will present their 5 witnesses for and against the proposed increase at that 6 time.

7 The procedure tonight will be as follows: I will 8 call the name of each witness that has signed up to give 9 testimony. I will call you in the order in which you 10 signed up. When your name is called, please come to the 11 podium at the front of the room. I will place you under 12 oath or affirmation, and ask some preliminary questions. You will then have a opportunity to give your testimony. 13 14 As I stated before, there may then be questions from 15 commissioners or from counsel. Please do not leave the 16 podium until you are excused.

We will end when everyone who desires to speak has had ad opportunity to do so. In order to get all of you on the record, please be brief. If a previous speaker has already made the points you desire to make, you can simply identify yourself, and testify that you agree with the testimony that, that speaker gave.

There may be someone who wants to testify, but because of religious convictions, does not want to take an oath, in that case, simply indicate that you affirm. Does

anyone have any questions about the procedure we will 1 2 follow? Hearing none, I will ask counsel to make their 3 entry of appearance, please? Let's begin with counsel for 4 Aquila. 5 MS. WHEELER: Entering appearance for Aquila, 6 Inc., doing business as Aquila Networks MPS, and Aquila 7 Networks L&P, Janet E. Wheeler, of Brydon, Swearengen, and 8 England, P.C. 312 East Capital Avenue, Jefferson City, 9 Missouri, 65107. 10 JUDGE THOMPSON: Staff? 11 MS. SHEMWELL: Thank you, Judge. Lera Shemwell, representing the staff of the Missouri Public Service 12 Commission. Post Office Box 360, Jefferson City, 13 Missouri, 65102. 14 15 JUDGE THOMPSON: Thank you. Public Counsel. 16 MR. MILLS: Appearing on behalf of the Office of Public Counsel, my name is Lewis Mills, my address is Post 17 Office Box 2230, Jefferson City, Missouri, 65102. Thank 18 19 you. 20 JUDGE THOMPSON: Thank you. Interveners, Mr. Conrad. 21 22 MR. CONRAD: Thank you Judge Thompson. Please 23 let the record reflect the appearance of Stuart W. Conrad, 24 on behalf of the Sedalia Industrial Energy Users 25 Association on AG Processing. I'm a member of the Law

Firm of Finnegan, Conrad, & Peterson, 3100 Broadway, Suite 1 1209, Kansas City, Missouri. 2 3 JUDGE THOMPSON: Thank you, Mr. Conrad. Mr. Coffman? 4 5 MR. COFFMAN: Appearing on behalf of AARP, my 6 name is John Coffman, 1623 University, Avenue, Columbia, 7 Missouri 65201. 8 JUDGE THOMPSON: Is counsel present for any of the other interveners? 9 10 CHAIRMAN DAVIS: Judge, can you identify who the 11 interveners are? JUDGE THOMPSON: The other interviners are 12 Calpine, do we have counsel present for Calpine? The City 13 14 of Kansas City, counsel present for the City of Kansas 15 City? The City of St. Joseph? County of Jackson? I 16 believe that's all. 17 CHAIRMAN DAVIS: The Missouri Department of Natural Resources? 18 19 JUDGE THOMPSON: Yes. Also the Missouri Department of Natural Resources. 20 21 MR. MILLS: And Empire. JUDGE THOMPSON: And Executive. 22 23 MR. MILLS: And Empire. JUDGE THOMPSON: And Empire. Any one else think 24 25 of anyone else think of any parties that I can't?

1 CHAIRMAN DAVIS: Is the Missouri Attorney General 2 a party in this case, judge? JUDGE THOMPSON: No, sir. Very well. At this 3 time, we will call the first witness: Jerry Lewin. Good 4 5 evening, Mr. Lewin. 6 THE WITNESS: Good evening. 7 JUDGE THOMPSON: Go ahead and state your name, 8 please, and spell your last name, if you would. 9 THE WITNESS: Jerry Lewin. L-E-W-I-N. 10 JUDGE THOMPSON: Raise your right hand. 11 JERRY LEWIN 12 Of lawful age, produced, sworn, and examined and says: JUDGE THOMPSON: Thank you Mr. Lewin. Let me ask 13 14 you, are you currently a customer of Aquila. 15 THE WITNESS: Yes, I am. 16 JUDGE THOMPSON: Go ahead and make your statement, sir. 17 THE WITNESS: Okay. Unfortunately, I don't have 18 19 all that much to say, and what I do have to say, comes 20 from the earlier questioning, during the informal session. 21 But it my understanding, from the answers that we received 22 at that, we received, but, they're requesting five million 23 dollars increase in the St. Joseph area, and I want to 24 compare that to a couple of things in making my issue. 25 One is that the retiring CEO of Aquila, in 2002, was

given a bonus of 7.6 million dollars, that's according to 1 2 the information I received during that informal 3 questioning. All though the current CEO seems like a 4 really nice guy, he makes a million dollars a year, and, 5 if things go right, apparently, he can get a bonus of 6 million dollars. I taught school for 30 years, I'm 7 retired. When I retired, my income was approximately 8 \$33,000 a year. If I had made that much all through the 9 years, which I didn't, I started out at the rate of \$5,000 10 a year, the first years. But if I'd made that much, I 11 could work my entire career and I wouldn't have made a 12 million dollars.

I think teaching is as important as many things, but just to point out the, I think excess that occur, and that may be legal, and may be acceptable, in some cases, but I don't believe in them. And basically, I think that's the points I wanted to make.

JUDGE THOMPSON: Thank you Mr. Lewin. Before you 18 19 step away, questions from the bench? Chairman Davis? 20 CHAIRMAN DAVIS: Mr. Lewin, I just want to say 21 thank you for coming in tonight. I know it's cold 22 outside, and we do appreciate your interest, we do 23 appreciate the interest of everyone who's here tonight, 24 and we appreciate you coming. I look forward to hearing 25 from everyone. Mr. Lewin, just, in general, how would you

1 describe your quality of your electric service?

2 THE WITNESS: Well, I have a concern about that 3 and I don't have any evidence to present on it, other than with the combining of various companies, I'm afraid that 4 5 the electric companies are doing away with linemen and 6 other workers of that type, and maybe even equipment that 7 would be used in servicing lines, that when there is power 8 outages, they might be for extended periods of time. But, 9 I don't know what the cause was, but my father-in-law 10 lives next door to me and his power and some of his 11 neighbor's went out last night, but they did get it fixed 12 in about a half an hour. I don't know what the problem 13 was. 14 CHAIRMAN DAVIS: Do you ever have power outages? 15 THE WITNESS: Well, it would usually be during 16 ice storms or something of that nature. Pretty, pretty 17 steady. CHAIRMAN DAVIS: Do they do a good job of 18 19 responding? THE WITNESS: Well, now that you ask, I think 20 21 they probably do. I do have facts to present, but, I had 22 to be the one to call for my father-in-law, he's 95. And 23 last night he lest us know that his power was out, and I

consider that something of an emergency when it's about 15

25 degrees outside.

24

1 And, of course I had to go through the menu 2 system, and then, I made my report to a recording. And I 3 don't know why, and I tried to get the, the profit, amount 4 of profit, I got the percent of profit that Aquila 5 claimed, the nine percent, in the in the inform session. 6 But, I don't know why, when you're making that much money, 7 and you're a 24 hour a day business and you're dependant 8 on by, I don't know how many people, millions, I would 9 guess, why you couldn't have somebody to answer the phone. 10 I'm not sure that answers your question, but I, I think 11 that would be a nice thing to have. JUDGE THOMPSON: Commissioner Appling? 12 COMMISSIONER APPLING: Jerry, I would like to say 13 14 the same thing, I thank you for coming out, and I heard 15 you loud and clear about you were a schoolteacher. I 16 respect that, and thank you for being a schoolteacher. I 17 think that's one of the most important things that. THE WITNESS: Thank you. 18 19 COMMISSIONER APPLING: I heard what you had to 20 say, and thank you for your comments. 21 JUDGE THOMPSON: Questions for the counsel of 22 Aquila? 23 MS. WHEELER: No questions. JUDGE THOMPSON: Staff? 24 25 MS. SHEMWELL: No, thank you.

1	JUDGE THOMPSON: Public Counsel?
2	MR. MILLS: No questions, thank you.
3	JUDGE THOMPSON: Mr. Conrad?
4	MR. CONRAD: No questions, Judge.
5	JUDGE THOMPSON: Mr. Coffman?
6	MR. COFFMAN: No, thank you.
7	JUDGE THOMPSON: Very well, you may step down.
8	Thank you very much. Joyce Starr.
9	THE WITNESS: Good evening. My name is Joyce
10	Starr.
11	JUDGE THOMPSON: Could you spell your last name?
12	THE WITNESS: S-T-A-R-R.
13	JUDGE THOMPSON: Raise your right hand.
14	JOYCE STARR
15	Of lawful age, produced, sworn, and examined and says:
16	JUDGE THOMPSON: Ma'am, are you presently a
17	customer of Aquila?
18	THE WITNESS: Yes.
19	JUDGE THOMPSON: Go ahead and make your statement
20	THE WITNESS: All right. As I said, my name is
21	Joyce Starr, and I'm one of the City Council person's of
22	the City of St. Joe. And I stand before you to speak for
23	a number of people in the, in the City of St. Joseph: The
24	elderly, the families that have only one breadwinner.
25	It seems for the past year, year and a half these

are people are getting lots of cuts. Medicare, medicaid,
 all of the deferent benefits are being cut. Gas has gone
 up, as far as heating bills. Medicine, the prescription
 drugs.

5 All of these people are having quite a time. 6 It's hard for, probably, we were talking earlier, it's 7 probably hard for some of the gentlemen at Aquila to 8 understand what a difference four dollars, approximately 9 \$4.54 a month would make. But, to a mother with babies, 10 it could be milk or it could be diapers. For senior 11 citizens, it could be medicine or maybe I'll buy my 12 medicine and not eat tonight. It could amount to, to lots 13 of hardships on lots of people.

I'm not sure why Aquila needs the increase. We did talk, I still didn't really understand. Because whenever you're making over a million dollars a year, so, if you don't get the increase, then you're still making a million dollars a year. That's much more than any of the people that I'm representing will ever see in their whole lifetime.

I don't think they really need an increase. I feel like they should do just as these people are doing that are taking the heavy cuts with their medical or their prescription drugs or any of those benefits that have been cut by the state. I think -- they do the best they can.

And I think Aquila should be the best they can. I think
 there should be some cost cutting within the corporation
 instead of asking for increases.

4 I really feel that this would put such a hardship 5 on most of the families in St. Joseph, whether they're --6 some of them have two jobs. I know young families that, 7 they have children and they work two jobs instead of one. 8 They work at a nursing home and work at a fast food, just 9 to mike it. You know? So four dollars, approximately 10 \$4.54, which we can't really anticipate that's going to be 11 the, the amount.

12 But I am here representing these people and saying please, please do not give another increase, 13 14 because the people that are on a fixed income, they're not 15 getting any increase. The people that are working two, 16 three jobs to make a living, to keep their family together, they're not receiving increases, they're 17 receiving cuts. So, I think Aquila needs to get it 18 19 together, and within the corporations they need to see 20 about cutting costs, cutting salaries, whatever they need 21 to do. And that's all I have to say.

22JUDGE THOMPSON: Thank you, ma'am. Before you23step away, questions from the bench? Chairman Davis?

CHAIRMAN DAVIS: Ms. Starr, thank you, thank youfor being here to represent your constituents. You're the

only elected official here tonight, so, thank you for 1 2 coming. In terms of, how is the quality of service for 3 the citizens that you represent --THE WITNESS: Well --4 5 CHAIRMAN DAVIS: Or --6 THE WITNESS: -- the complaints that I have 7 heard, is not having a customer service here in town. The 8 little old ladies or little old men, or whatever, you 9 can't go down and talk to someone about their bill. You 10 get on the phone, and you're probably going to be on the 11 phone a very long time if you have to straighten a billing problem. There's not that friendliness --12 13 CHAIRMAN DAVIS: Is that hard for elderly 14 people? 15 THE WITNESS: That is very for hard for even me, 16 and I'm not that elderly. 17 CHAIRMAN DAVIS: Okay. 18 THE WITNESS: And I've had to do it. So, yes, 19 it's very, very hard. There's no customer-friendly 20 anything. And then if you go into automation, a lot of 21 elderly people don't understand how to do that unless 22 they've been taught. 23 JUDGE THOMPSON: Commissioner Appling? Are you done? 24 25 CHAIRMAN DAVIS: Yeah. Ms. Starr, let me, I'm

just going to ask this question: And then I'm done. I'm 1 2 try to figure out a way to phrase this. Were you here for 3 the question and answer session? THE WITNESS: Yes, I was. 4 5 CHAIRMAN DAVIS: And, I guess one of the things 6 that we grapple with as commissioners is -- you understand 7 that the utility is entitled to make a certain amount of 8 profit. 9 THE WITNESS: Profit, yes, yes. And we, we don't 10 want to deny them that. 11 CHAIRMAN DAVIS: Right 12 THE WITNESS: Any business must make a profit. CHAIRMAN DAVIS: And the problem is that, no 13 14 matter how they can, as a business they can do what ever 15 they want to, to get that profit, no matter how 16 distasteful some people might find that. 17 THE WITNESS: Absolutely. CHAIRMAN DAVIS: And --18 19 THE WITNESS: I understand that. 20 CHAIRMAN DAVIS: If they want to give all their 21 money to one particular person, they, they can do that. 22 THE WITNESS: That's right. That's, that's 23 legal. I, I understand that. COMMISSIONER: Okay. All right. Okay. And, 24 25 have you looked at, have you had a opportunity to look at

any of the costs that, you know, that they say are 1 2 increasing? THE WITNESS: Yes, they, they did have some 3 charts showing the increases, the cost on coal and the 4 5 other materials that they use, yes. 6 CHAIRMAN DAVIS: And looking, looking at that, 7 and either, just based, do you see anything, do you see 8 anything that they could do a better job where they could 9 save money? 10 THE WITNESS: Well, one of the things would be 11 the bonuses. CHAIRMAN DAVIS: Right. 12 THE WITNESS: I think, that you know, that some 13 14 of the ways that they're spending their money, they could 15 cut costs that way. Because, as I said, the general 16 public, they're having increases in gas, and, and water, and all of the deferent things, and they're having to make 17 18 do. Maybe they eat a little less or maybe they throw more 19 blankets on the bed and keep the thermostat down, but they're, they're doing things --20 21 CHAIRMAN DAVIS: Right. 22 THE WITNESS: And so, I find that the general public, the consumers, what we do is keep tightening out 23 24 belt, you know? Just keep squeezing. 25 CHAIRMAN DAVIS: Right.

1 THE WITNESS: And the big utility companies, they 2 just keep on flowing. So, some how, that needs to be 3 stopped. CHAIRMAN DAVIS: Okay. Thank, thank you 4 5 Mrs. Starr. 6 THE WITNESS: All right. 7 JUDGE THOMPSON: Thank you, Mr. Chairman. 8 Commissioner Appling? 9 COMMISSIONER APPLING: Ms. Starr, I hear you. 10 You're a City Council member? THE WITNESS: Yes. I'm a City Councilmen for the 11 Second District. As far as how many people, I don't know, 12 but my district is pretty chopped up. I have all of 13 14 downtown as far as West. North, I have to, up to 10th and 15 Lincoln. South, I have I go all the way to Pacific 16 Street. And east, 28th Street and then I have a portion 17 of 32nd Street and Noyes Boulevard. COMMISSIONER APPLING: I don't know exactly what 18 19 to say, I think, Commissioner Davis explained that the company has a right to spend --20 21 THE WITNESS: Absolutely. 22 COMMISSIONER APPLING: -- the money it really 23 doesn't go over that with someone that's struggling --24 THE WITNESS: That's right. We don't see it. We 25 just don't see it.

1 COMMISSIONER APPLING: Yes. I know, and it's, it's very distasteful --2 3 THE WITNESS: Yes. COMMISSIONER APPLING: -- to people who are 4 5 trying to live, and I empathize with you and I thank you 6 for coming out. 7 THE WITNESS: Thank you. 8 JUDGE THOMPSON: Chairman Davis, an additional 9 question? 10 CHAIRMAN DAVIS: Ms. Starr, I just thought of something. How have the City's feelings been with Aquila? 11 12 Can you characterize? THE WITNESS: How the what? 13 14 CHAIRMAN DAVIS: I mean, you're on the City 15 Council, so, I'm assuming that you've seen the City's 16 electric bills and things of that nature, and do you want to comment on any of the City's feelings of Aquila as far 17 18 as --19 THE WITNESS: I, I can tell you this: I was selected as a City Council in September of this year. 20 21 CHAIRMAN DAVIS: Okay. 22 THE WITNESS: I was sworn in September 26th. 23 CHAIRMAN DAVIS: Okay. 24 THE WITNESS: I am currently serving a term of 25 Mr. John Shay, that passed away, and I was selected for

his term. So, I would not be the right person after being 1 on the council, I'd say seven, seven, maybe eight weeks, 2 3 to be able to answer that question. I can answer questions regarding of the community, because I've been a 4 5 community activist for about 30 years. So, I can answer 6 those kinds. As far as the City versus Aquila, I'm not 7 the person. 8 CHAIRMAN DAVIS: Well, certainly I just wanted to 9 offer you, as also a representative of the City to --10 THE WITNESS: All right. 11 CHAIRMAN DAVIS: -- if the City wanted to comment and we still will take written comments? 12 13 JUDGE THOMPSON: Yes we will. 14 CHAIRMAN DAVIS: So, I just wanted to make you 15 aware, that if the City wanted file their comments or 16 anything like that, that they have that opportunity as 17 well. THE WITNESS: All right. All right. I'll pass 18 19 that on. Thank you. JUDGE THOMPSON: Other questions from the bench? 20 21 Question from Counsel Aquila? 22 MS. WHEELER: Nothing, Judge. JUDGE THOMPSON: Staff? 23 MS. SHEMWELL: Nothing. 24 25 JUDGE THOMPSON: Public Counsel?

1 MR. MILLS: No, thank you. 2 JUDGE THOMPSON: AG Processing? 3 MR. CONRAD: Ms. Starr, I just wanted to comment that I think that your continuants are well represented, 4 5 even though you're, very new at the job. Thank you for 6 coming. No question, Judge. 7 JUDGE THOMPSON: AARP? 8 MR. COFFMAN: No, thank you. 9 JUDGE THOMPSON: Thank you very much Ms. Starr, 10 please step down. 11 THE WITNESS: Thank you. JUDGE THOMPSON: Jerome Williams? Good evening 12 Mr. Williams. 13 THE WITNESS: Good evening. Jerome Williams. 14 15 JUDGE THOMPSON: Excuse me. 16 THE WITNESS: Yeah. 17 JUDGE THOMPSON: You stated your name, will you spell your spell your last name for the reporter? 18 THE WITNESS: W-I-L-L-I-A-M-S. 19 20 JUDGE THOMPSON: Raise your right hand. 21 JEROME WILLIAMS 22 Of lawful age, produced, sworn, and examined and says: 23 JUDGE THOMPSON: Sir are you presently a customer of Aquila? 24 25 THE WITNESS: Yes, I am.

1 THE JUDGE: Go ahead and give your testimony. 2 THE WITNESS: Well, I'm, I'm not a City 3 Councilmen, and I may not be well versed, but, not to 4 apologize for the people who are not here, but, it may be 5 too cold for them to be out and maybe it wasn't advertised 6 enough. But, there's a lot of people with a lot of 7 interest on this rate increase that are not here. Wish 8 they were here, because you would hear a lot more than --9 they can talk better than I can. But, I was just, just 10 wanting to say that the rate increase, I wish there 11 wouldn't be an increase because of the gas rate increase 12 that we just had, like Ms. Starr said, it is a hardship on some people. 13

Myself, I am a lowly old state worker, and I don't get raises at all. I have to make do with what I got. I wish Aquila would make do with what they have, also. Pretty much, said everything I wanted to say, except for I, I wanted to know when the Raytown meeting was going to be, at what time. I have the date, but I don't have the time.

21 JUDGE THOMPSON: I'm sorry, the time will be just 22 like tonight.

THE WITNESS: Okay. I'm sorry about that. But in an ice storm, I'm a little bit worried that seeing how things have been, like the other gentlemen said, if we

have a bad ice storm, we will be without power for a ling time, because they are based out of Kansas City, and not here. They have some people here, but they don't have enough to take care of what we need in this community. And like the phone service, I know that you have called on the phone to several places and you get this prompting, prompting. You do not get a real

8 person. You get frustrated -- I think that's what they 9 want, but that's not for me to say -- that you get 10 frustrated enough, that you hang up and say you don't, I 11 don't want to deal with it. That's what's happening with 12 some of the people that I know that I work with. They may 13 not be elderly, but they are upset about any kind of rate 14 increase that come across.

Like Ms. Starr said, please have them consolidate, liquidate, whatever they have to do. Do not raise the rates on us, the electrical rates. We've been increased to death to the point where we cannot function without, doing without what we, we should have.

And another thing I was wanting to say was, even in they over charge us and they decided to give us a refund, it's in the form of the credit. That does not help the people that they took to money from. They need that money back. But they're allowed to give us a credit refund, which is fine but, they move, there may not be a

1 way that knew that they were going to have charge us that 2 much money, but a credit refund, you cannot buy anything 3 with a credit refund.

But that's pretty much all I have to say. I'm,
again, I'm not a person talk about this kind of thing, but
I just wanted to voice my opinions.

JUDGE THOMPSON: Thank you Mr. Williams.Questions from the bench? Chairman Davis?

9 CHAIRMAN DAVIS: Mr. Williams, do you think it 10 would be better if Aquila had, had live people to talk to, 11 to answer the phone or maybe one person sitting behind a 12 desk here in St. Joseph during the day? In terms of 13 customer service staff, what do, what do you think would 14 be sufficient

15 THE WITNESS: Well, like Ms. Starr said, they 16 should have an office here that people can actually talk to a person. I know with this rate increase it might not 17 18 be the safest job in the world, but they need to be able 19 to talk to a face. It'd be a lot easier to talk to a face 20 than to talk to someone, to an answering machine on the phone. With -- it's their money, they can spend it anyway 21 22 they want to, like you said. But they should spend some 23 money for people to answer the phone, and have an office 24 in this area, because there's a lot of people here that'd like to, that would rather talk to a person. That one 25

person may get a lot of abuse, but at least it will be a
 face verses of automation.
 CHAIRMAN DAVIS: And then, Mr. Williams, let me
 just ask you this. We set the time, location, for our two
 local pubic hearings. Normally we usually set one during

6 the day and one during and one at night. The one in 7 Raytown is at six clock?

8 JUDGE THOMPSON: Yes Mr. Chairman, they're both9 evenings.

10 CHAIRMAN DAVIS: Do you think it would be 11 beneficial to have a daytime hearing as well on a future 12 basis, just trying to, in especially in times of cold 13 weather, and things like that, would it be better if we 14 had one in the day as well as one at night?

15 THE WITNESS: As a general rule, most of the 16 people that probably would be upset about this, would 17 probably be working in the daytime.

## 18 CHAIRMAN DAVIS: Okay.

19 THE WITNESS: I had to hear second hand that 20 there was going to be a meeting. That may be one of the 21 reasons there's not enough citizens here to help out, 22 because I did not find out on my own. Someone just 23 happened to tell me that there was going to be an Aquila 24 meeting.

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CHAIRMAN DAVIS: Are you aware that there was

supposed to be a notice with your bill? 1 THE WITNESS: Not to -- whenever I get the bill, 2 3 I see how much I pay, I pay it, and the bill goes, the receipt goes out of the way, and but the rest of the bill 4 5 goes in the trash. It's a situation that everybody is too 6 busy with their own personal lives, to actually stop and 7 read what comes in the mail. 8 CHAIRMAN DAVIS: Right. 9 THE WITNESS: But, I'm sorry, I will start 10 reading everything I get --11 CHAIRMAN DAVIS: Well, I'm just trying -- it's my 12 understanding that we required the utility to notify everyone in the bill two to three weeks in advance of 13 14 things. We'll send a notice to the local radio and 15 newspapers, you know. Is there anything else, I know we 16 called some of the elected officials, that you can think of to notify and get better attendance? 17 THE WITNESS: I think you're doing just about all 18 19 you can do. 20 CHAIRMAN DAVIS: Thank you. 21 THE WITNESS: Can I say one more thing. As far 22 as electric rates, as far as electricity goes, I've never 23 had a power out, outage. I'm very satisfied with their 24 work, but something's got to give. And I just can't give

25 any more.

1 CHAIRMAN DAVIS: I understand. Thank you, thank 2 you very much. JUDGE THOMPSON: Mr. Appling? 3 COMMISSIONER APPLING: Mr. Williams, thank you 4 5 for coming. You speak very well, and you don't have to 6 apologize for the fact that your bills out pace your 7 income. Where do you work at? 8 THE WITNESS: The Missouri Department of 9 Transportation. 10 COMMISSIONER APPLING: Where is that located at? 11 THE WITNESS: Located in the City Office Building. No, actually it's the Division of Traffic in 12 MODOT Services. It used to be called Highway 13 14 Transportation, and, this is my 30th year working. I'm 15 getting close to that retirement time, and I just can't 16 retire because I can't pay the bills. 17 COMMISSIONER APPLING: Thank you for coming out 18 tonight. 19 JUDGE THOMPSON: Questions from counsel? Aquila? MS. WHEELER: We have nothing. 20 21 JUDGE THOMPSON: Staff? 22 MS. SHEMWELL: Thank you for being here tonight. We have nothing. 23 THE WITNESS: I'm sorry. Would it be all right 24 25 to get the addresses that you spoke of earlier at the

beginning of the meeting? 1 2 JUDGE THOMPSON: When the hearing's completed I'm 3 sure you can get addresses from counsel. They probably will have cards for you. 4 5 MS. SHEMWELL: Excuse me, Judge. I have a 6 question. JUDGE THOMPSON: That's quite all right. 7 8 MS. SHEMWELL: Do you have the handout sheet, the 9 gold hand out sheet. That has the Commissions address on 10 that. 11 THE WITNESS: Yes, I do. I got them all. It's here somewhere. Thank you. 12 JUDGE THOMPSON: Counsel? 13 14 MR. MILLS: I have no questions, but I'd be happy 15 to give you my card when we're done. Call me or write me 16 anytime. 17 JUDGE THOMPSON: Thank you, Judge. Mr. Williams, 18 you had asked or had a comment about the refunds, do you 19 remember that? 20 THE WITNESS: Yes. 21 MR. CONRAD: Help me understand a little bit. 22 Are you concerned that the refunds and the company is 23 using credit, are they not going back to the right 24 people? Did I understand you? 25 THE WITNESS: No, no. What I, what I meant by if

they had an over charge, they pay you back by a credit 1 refund instead of giving you the cash or whatever. Just 2 3 don't other charge us. I mean, I can do without the refund, credit refund, just don't overcharge us. 4 5 MR. CONRAD: Okay. Thank you, sir. Thank you 6 for your testimony. That's all. 7 JUDGE THOMPSON: Mr. Coffman? 8 MR. COFFMAN: No questions, thank you. 9 JUDGE THOMPSON: Thank you very much, 10 Mr. Williams. You are excused. Is there anyone else that 11 would like to testify that did not have an opportunity to 12 sign up? Yes, ma'am. Please come forward to the podium. 13 State your name ma'am. THE WITNESS: Virginia Weigum. W-E-I-G-U-M. 14 15 JUDGE THOMPSON: Go ahead and raise your right 16 hand. 17 VIRGINIA WEIGUM Of lawful age, produced, sworn, and examined and says: 18 19 JUDGE THOMPSON: Go ahead and -- excuse me. Are you currently a customer of Aquila? 20 21 THE WITNESS: Yes. 22 JUDGE THOMPSON: Go ahead and give your 23 testimony, ma'am. THE WITNESS: I'm a residential customer, and I 24 25 do appreciate having electricity in my house. And I know

that it's hard for people to understand change. I do 1 2 appreciate having a human being talk to me when I call. 3 But at times, I have, I have a neighbor who lived next door to me, she lives on a ventilator and when the 4 5 telephone or the electric would go out, we would take it 6 upon ourselves to notify the utility company, and to get a 7 response, and to make sure she wasn't in a life and death 8 situation. And I have to say you've always comply with my 9 request in a reasonable amount of time. But I do 10 understand that it's hard for elderly people to use the 11 systems that we now live with.

12 The increase that you state in your flier, even though we're not Kansas City. For Kansas City that increase 13 14 would be 11 percent. That would be very, very hard to 15 swallow all at one time. I appreciate that the coal costs 16 more, but I done know how they can sustain 11 percent hit at one time. In our community, the hit is half that 17 18 amount. But, for a person on a fixed income to have to 19 come up with four dollars an 50 cents more a month, that's 20 almost choosing between paying the utility bill or going 21 without food or going without medication, or resorting to 22 animal food, there's many documented cases of that.

And if we could cut that increase by a lesser
percentage, because our over-all rates, the gas, the
natural gas is going up 50 to 75 percent. The water

doubled a couple, three years. I know you're not the gas 1 2 company, and I know you're not the water company, but when 3 you put it all together in a package, it's, it's unbearable. And I do thank our Lord because we are both 4 5 retired, but we have been blessed, and we don't have to, 6 we have to be careful, but we don't have to pinch pennies 7 like that. But I do feel bad for people that have to. I 8 just, we have, it has to stop some place.

9 To have an increase five percent at one time, and 11 10 percent in Kansas City every thing that goes up on the 11 commercials level with companies, for instance, in our 12 community, we, we have a can plant and their costs go up, it's going to be taxed on to the consumers. So all the 13 14 way around, we're going to be paying for this. Not just 15 in our utility bills, but in everything that's 16 manufactured, everything that's delivered to us. And it's not just going to be the four and a half, five percent 17 18 that you're talking about. It's going to compound. And 19 I'm very concerned about that. Very concerned about it. 20 Thanks, that's all I have to say. 21 JUDGE THOMPSON: Yes, ma'am. Questions from the

22 bench? Chairman Davis?
23 CHAIRMAN DAVIS: Ms. --

- 24 THE WITNESS: Weigum.
- 25 CHAIRMAN DAVIS: Weigum.

1 THE WITNESS: Um-hum. 2 CHAIRMAN DAVIS: Any comments about, I mean, and 3 I appreciate your comments about keeping your neighbor's electricity on. Obviously, she has special needs, any 4 5 other comments about water service, telephone service --6 THE WITNESS: I have adequate service and I do 7 appreciate living in a modern age with those conveniences. 8 CHAIRMAN DAVIS: No further questions. 9 JUDGE THOMPSON: Thank you Mr. Chairman. 10 CHAIRMAN DAVIS: Thank you for coming, 11 Ms. Weigum. JUDGE THOMPSON: Commissioner Appling? 12 13 COMMISSIONER APPLING: Virginia? THE WITNESS: Yes. 14 15 COMMISSIONER APPLING: Thank you for coming in. 16 From your testimony, and what I'm hearing you say. Are we moving to a position in this country where there would be 17 18 a large number of persons who just want be in charge of 19 money? 20 THE WITNESS: Yes, and it's already happened 21 because of job out-sourcing. It's brutal out there. 22 There's professionals, people with Ph.D's Degrees that 23 just cannot find work. Highly educated people, and it, 24 it, they're working two and three menial, minimum wage 25 jobs just to make ends meet. They've lost their homes,

1 they've lost all their retirement.

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2	And when you work for a large corporation and you have
3	a civil service job, sometimes you don't know what's
4	happening in the trenches. That is happening, it's a
5	very, very scary. The middle class is being eroded, and
6	this company country, all the jobs are going off shore.
7	What have you with Delta, it's, I don't know how to turn
8	the tide. It's a, it's a, I feel very bad for my, for my
9	grandchildren. They spend \$50,000 getting a college
10	education, they're left with a large debt an we have no
11	job to offer them.
12	COMMISSIONER APPLING: What
13	THE WITNESS: And
14	COMMISSIONER APPLING: What can you give me
15	THE WITNESS: Okay. Here's what
16	COMMISSIONER APPLING: Give me what
17	THE WITNESS: Here's what we have to do. I'm a
18	political activists. We're so busy taking care our normal
19	lives that we don't have time to read the newspaper.
20	Pressure has to be put on our elected people. We have to
21	pick up the telephones, send them e-mails. We have to
22	start putting pressure on our elected people. We have
23	America, I'm a baby, was born in the Second World War, we
24	have helped everyone around the world, but we left people
25	who are victims of Katrina and the other disasters that
we, unfortunately, have had happen to this country in the
last few months.

3 Now we're going to throw those people on the streets 4 because we don't have money in our federal coffers to pay 5 for a room for them. Everyone, pick up the telephone, 6 call your elected officials, send them an e-mail, it only 7 takes you 15 minutes a day. And I've seen it over and 8 over. And so, I am picking up the phone and my elected 9 officials, they know me name, because they hear from me. 10 I try to be civil, I try to be polite, but that's the way 11 I feel.

12 COMMISSIONER APPLING: Thank you, again.

13 THE WITNESS: Thank you very much.

14 JUDGE THOMPSON: Just a moment ma'am. Questions 15 from Counsel? Aquila?

16 MS. WHEELER: No questions.

17 JUDGE THOMPSON: Staff?

MS. SHEMWELL: I do have a question for you. When you called Aquila on behalf of your neighbor, people talked about getting into the automated systems, you said that you got out, how do you get to a person? THE WITNESS: Well, I will leave a message, and then I start pressing zero for the operator. And I just

24 keep pressing and maybe I pressed it 50 times, but

25 eventually some one comes on the line.

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MS. SHEMWELL: So you do get to a person? 1 2 THE WITNESS: Yes, because I'm persistent. 3 MS. SHEMWELL: Thank you. THE WITNESS: I'm like a bad nightmare, I don't 4 5 go away. 6 MS. SHEMWELL: Thank you. 7 THE WITNESS: Thank you. 8 JUDGE THOMPSON: Public counsel? 9 MR. MILLS: I have no questions, thank you. 10 JUDGE THOMPSON: Mr. Conrad? Mr. Conrad? MR. CONRAD: Ms. Weigum, thank you for coming. 11 12 You mentioned you were retired. THE WITNESS: Yes. 13 14 MR. CONRAD: Have you been a member of the 15 community up here for a long time? 16 THE WITNESS: For 35 years. MR. CONRAD: You had also talked or mentioned 17 about the, I think you listed the gas rate increase, and 18 19 the water? 20 THE WITNESS: Yes, our water doubled in 21 St. Joseph after the '93 flood or when they put in the new plant. 23 MR. CONRAD: Comment what, what over that period 24 of time, you mentioned 30 years, don't go back that far, 25 and I'm, I'm not looking for an economist answer, just

1 somebody who's lived here in the community, how has is the 2 economy in St. Joseph worked --3 THE WITNESS: We have --4 MR. CONRAD: -- over the last four or five

5 years?

6 THE WITNESS: We have sustained terrible down, 7 down sizing in our community. We've lost Quaker Oats 8 which was, I don't know 600 people. Well paying jobs. We 9 Friskies leave St. Joe because they could not afford the 10 water, they just, and that left another 300 people out of 11 work. We've lost Mead. We've lost a large Sherwood 12 Medical after the flood. I mean it just goes on and on 13 and on. And we had a few jobs.

14 But, but here's a good comparison: Quaker Oats labor 15 made \$15 an hour, starting a person, an hourly person. 16 Now they want to replace that same job with the pork plant that pays nine to ten dollars an hour. You cannot support 17 18 a family on fine or ten dollars an hour. You cannot 19 support a family on nine or ten dollars an hour. You 20 can't do it. I don't care how careful you are. Not when, 21 and our property taxes have, mine has just about doubled 22 in eight years, even though it's very affordable, it's not 23 the east coast, it's not the west coast, it's not the 24 middle, north. We're very fortunate that our cost of 25 living is low here. But people can only take so much.

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1 MR. CONRAD: Thank you, ma'am. 2 THE WITNESS: Thank you. JUDGE THOMPSON: Mr. Coffman? 3 MR. COFFMAN: Yes. Ms. Weigum, you talked about 4 5 how you hit zero to try to find a live --6 THE WITNESS: Yes. 7 MR. COFFMAN: -- operator when you talk to 8 Aquila. Is that, is that option made available to you on 9 the recording? 10 THE WITNESS: I just know that from experience. 11 MR. COFFMAN: Would it be helpful if they gave you that --12 13 THE WITNESS: Yes. MR. COFFMAN: -- on the recording --14 15 THE WITNESS: Yes. 16 MR. COFFMAN: -- as an escape route --17 THE WITNESS: Yes. MR. COFFMAN: -- to a live operator? Thank you 18 19 for being an activist. 20 THE WITNESS: Thank you. 21 JUDGE THOMPSON: The flier you were referring to 22 in your testimony, is that the orange sheet that you're 23 holding? 24 THE WITNESS: Yes. 25 JUDGE THOMPSON: Okay. And it was provide to you

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1 here?

2	THE WITNESS: And I just took my electric rate
3	with no air conditioning, no heating, and turned it into a
4	percentage based on your increase.
5	JUDGE THOMPSON: Okay.
6	THE WITNESS: That's how
7	JUDGE THOMPSON: Okay. Mr. Ocher, can I get a
8	copy of, copy of that for the reporter, I want to have one
9	marked to go with your testimony. Counsel have any
10	objections?
11	MR. COFFMAN: None.
12	MS. WHEELER: None.
13	MR. MILLS: None, and I have a copy if you would
14	like me to give it to the court reporter.
15	JUDGE THOMPSON: Okay. That'll do. Go ahead and
16	mark that as Exhibit 1.
17	(Exhibit 1 marked and recieved into evidence)
18	JUDGE THOMSPON: Mr. Mills gave his copy of it.
19	Thank you. And thank you very much for your time.
20	THE WITNESS: Thank you.
21	JUDGE THOMPSON: Is there any one else present
22	that did not have an opportunity to sign up and would like
23	to testify? Sir, come forward to the podium.
24	State your name, sir.
25	THE WITNESS: Terry McClatchey.

1 JUDGE THOMPSON: Could you please spell your last 2 name? THE WITNESS: M-C-C-L-A-T-C-H-E-Y. 3 JUDGE THOMPSON: First name Terry? 4 5 THE WITNESS: Yes. T-E-R-R Y. TERRY MCCLATCHEY 6 7 Of lawful age, produced, sworn, and examined and says: 8 JUDGE THOMPSON: Sir, are you presently a 9 customer of Aquila? 10 THE WITNESS: Yes. 11 JUDGE THOMPSON: Go ahead and give your 12 testimony. THE WITNESS: My name is Terry McClatchey. 13 I'm 14 here to represent Ag Processing, Inc. A cooperative, as 15 the Marketing Manager of the St. Joseph facility 16 I would like tot thank the Missouri Public Service Commission for allowing AGP to express our 17 18 concerns relating to the recent filed St. Joseph Light and 19 Power steam and electric rate increase, Docket HR-2005-0450, Steam Rate Increase, and Docket 20 21 ER-2005-0436, Electric Rate Increase, plus the cost of 22 service study known as Docket EO-2002-384, Cost of Service 23 Study. 24 AGP has soybean processing and soybean oil refineries

25 located in Minnisota, iowa, Nebraska, and in St. Joseph,

Missouri. AGP is a cooperateve owned by various local and regional, regional co-ops that are, in turn, owned by farmers, including farmers in Missouri. We operate in a very competitive industry with local, national and international market. Trade prices for feed stock, or soybeans, and finished products, soybean meal and soybean crude oil, are set by the Chicago Board of Trade.

8 Because we are in the commodity business, we do not 9 have the opportunity to pass on higher steam and electric 10 costs to our customers. We have three options: Reduce 11 the patronage or dividend paid to our farmer members; find 12 alternate means to further reduce already minimized 13 operating costs; or sift production to other AGP owned 14 facilities.

15 AGP employs 162 at the St. Joseph facility with an 16 annual payroll of over \$9.8 million, including wages and benefits. We pay property taxes to the City, County, and 17 18 State of Missouri totaling \$600,000 in addition to several 19 thousand dollars in transit fees, use taxes and sales 20 takxes. AGP, being located in St. Joseph, hires local 21 contractors and uses local merchants for supplies and 22 services. We also provid other St. Joseph industries with 23 finished products. APG is considered a good corporate citizen and is involved in the community. 24

25 I would like to address four areas of concern:

1 The first concern is utility accountability. Everyone 2 in this room is accountable for their actions and 3 decisions. On a personal lever, accountability is 4 requried when using credit cards, paying a home mortgage 5 loan, supporting a family, and being productive their job. 6 Companies are accountable to their owners to have sound 7 business ethics and and have to have sound business ethics 8 to be profitable. Policiticans are accountable to their 9 voters. Utilities must also be held accountable for their 10 business decission.

11 If a Utility company buys high cost electric or steam 12 generation fuel, the utility can ask rate payers to pay the higher cost in rates. If utility signs a contract and 13 14 the contracting party does not deliver, the utility can 15 ask the rate payer to for the undelivered service. If the 16 utlity gives their management large slaary bonuses, the utility can ask rate payers to pay. These sorts of 17 requests must be denied. The only way utilities are going 18 19 to be held accountable is to stop every request to pass 20 unreasonable costs onto rate payers, and to ensure 21 accountability for managers' actions accrued in stead to 22 the owners of the utility. As a result the owners would 23 be encouraged to demand sound management practices which would benefit rate paeyers in the State of Missouri. 24 25 Earlier, I mentioned fuel for electric generation.

AGP buys coal and natural gas for our plants, and we work 1 2 hard to manage these costs because it impacts our profits. 3 Utilites do not have the same incentive because they are allowed to pass on the reuslt of poor buying decisions and 4 5 mistatkes to the rate payers. We do not have the specific 6 recomendation to address this concern, but ask that the 7 Commission to do everything within it's powers to protect 8 rate paeyers.

9 Example: Aquila signs a coal contract with C.W. 10 Mining. C.W. Mining did not deliver as agreed, and Aquila 11 later went to the open market to replace the undelivered 12 coal at a higher price. Aquila now wants the rate payers to pay the higher coal cost associated with the cancelled 13 14 contract. We're told that it may be as much as \$373,000, 15 even though it was sued C.W. Mining to recover the extra 16 cost. We can see no reason for rate payers to pay. Aquila and C.W. Mining are engaged in a lawsuit to 17 18 determine who is at fault. This is a utlity/supplier 19 management issue and the mistake should be Delta with by 20 Aquila or C.W. Mining stock holders who chose their 21 managers and are not paid by rate payers.

Another example: Aquila should utilize a sound hedging program when buying fuel to avoid price spikes to prevent rate payers from paying high fuel costs in some unusually high priced months. They tell us they are doing

that now, but they should have doing it a long time ago. 1 2 Many experts are projecting lower coal and natural gas 3 prices in the future. We ask the Commission not to approve a high fuel cost base theat will almost inevitably 4 5 allow Aquila excessive profits in the future. Instead, 6 there must be a mechanism that will avoid the possiblity 7 of unwarrented windfall profits for Aquila and that will 8 provide an appropriate incentive to keep costs down.

9 Second conern is the rate of return. St. Joe Light 10 and Power believes that earning an 11.5 rate of return is 11 fair. Ona personal level, a four percent rate of return 12 is all that is available at my local bank and that's based on a 12 month, month investment. The stock market may 13 14 yield six percent if you have a real good diversified 15 investment portfolio. I do not believe that four percent 16 ia approriate, but I know 11.5 percent is excessive. We ask that the Commission consider an 8.79 percent rate of 17 18 return as proposed by AGP's witness Michael Gorman based 19 on the limited risk of the utility as compared to other 20 competative business.

Third concern, is the cost of service. There are several theories to calculate cost of service for each rate class. We take the position that all customers should pay the cost that their service actually costs the utility. Said another way, we don't want others to pay

our bill, and we don't think we should be asked to pay 1 2 others' bills. We believe there's some individuals 3 supporting the theory that industrial and commercial 4 customers should subsidize residential rates, paying no 5 attention to which class causes demand or electric 6 generation capacity. We ask that the Commission use 7 historical proven methods in applying cost of service 8 principles and to stop subsidizing other customers in 9 different rate classifications. We believe that 10 subsidized classes do not realize the true cost of energy, 11 which does not promote efficient energy practices, wastes 12 energy and is not in Missouri's best interest.

And my fourth concern, is service reliablity. The 13 14 price of utility services is of great concern. However, 15 if customers experience abnormal amounts of service 16 interruptions, price becomes secondary. AGP's customers demand of rate reliable servce, and a high quality 17 products at a reasonabl price. Similarly, we believe that 18 19 utilities should be held to similar high standards. Since AGP is mulit-plant continuous operation, many times it's 20 21 difficult to start back up after utility outage. Starting 22 the plant under full load puts stresson equipment and the 23 weak areas are exposed plus unloading filled systems 24 become an issue itself, as safety is alwasy a concern. 25 AGP normally experiences up to nineteen electrical and

1 steam outages per year. The problems ought to be

2 identified and addresed promplty.

3 In conclusion, it is well know that Aquila, St. Joe Light and Power, is experiencing, experiencing financial 4 5 difficulties. Rate payers are not the cause of Aquila's 6 financial probems and rate payers should not be required 7 to pay higher rates due to Aquila's problems. There are 8 several other issues that will be addressed in the rate 9 case proceeding, we trust that the Commission will protect 10 the rate payers. Please help industrial customers located 11 in St. Joe to compete with other states and in the world 12 economy allow us to continue operation. We need, we need fairly determined rates that exclude all unreasonable costs 13 14 and encourage the Commission to do all in its power to 15 ensure the results.

16 Thank you.

JUDGE THOMPSON: Thank you sir. Do you have a written version of your testimony? Would you mind us placing that in record?

20 THE WITNESS: Sure.

JUDGE THOMPSON: Thank you, sir. Go ahead and mark this as Exhibit 2. Do I have any objections from counsel to receive that exhibit?

24 (Exhibit No. 2 marked)

25 MR. MILLS: I, I may have some voir dire.

1 JUDGE THOMPSON: You may. Would you like to go 2 ahead and do that now? MR. MILLS: Mr. McClatchey, did you write that 3 4 testimony? THE WITNESS: I wrote part of it, and I worked 5 6 with somebody in Omaha in composing the testimony. 7 MR. MILLS: Who else wrote that testimony? 8 THE WITNESS: A man by the name of Gary Chestne 9 helped me. 10 MR. MILLS: Is he here tonight? 11 THE WITNESS: No, he's not. He's in Omaha, 12 Nebraska. He's the one in charge of purchasing and contracting the utilities, so he helped me through the 13 14 language. 15 MR. MILLS: I believe I have objection to this, 16 the admission of this, this as testimony in this case. And my objection is that there is no proper foundation. 17 This witness did not write the testimony. It's one thing 18 19 for him to stand up there and say these things, but for it to go on the record as a written piece of testimony that 20 21 he did not write, is another thing entirely. And I object to its admission. 22 23 JUDGE THOMPSON: Mr. Mills, it strikes me that

24 you didn't object to his spoken testimony, and which can 25 go on the record as that. So, I guess I don't understand

why you have objection to the exhibit that contains
exactly the same testimony that he's just given on the
record without objection.

4 MR. MILLS: When he was speaking, I had no idea 5 that he was speaking words that weren't his own. Now I 6 know that, and know I object. I think perhaps it would be 7 more fair for me to object to his spoken testimony and ask 8 that it be stricken, and so I do so.

JUDGE THOMPSON: Okay. Do I have a response,Mr. Conrad, since this is your client?

11 MR. CONRAD: Sure do. This is a public hearing. 12 Mr. McClatchey, I believe has testified that he is in a management position here in St. Joseph. He, as in many 13 14 corporations, worked these matters through their 15 centralized office. That is where, in many respects the 16 formal reference cap, all though Mr. McClatchey is here, available, and Mr. Mills wants to inquire about his 17 18 personal familiarity to the circumstances that he has 19 described in his testimony. I'm sure Mr. McClatchey can 20 more than amply supplement his statement, if you'd like to 21 go that way, Mr. Mills.

22 MR. MILLS: And, and if I may, this is as, 23 Mr. Conrad points out, this is a public hearing, in which 24 we generally hear from the public and not from parties to 25 the case. We're hearing here from a party to the case who

has the opportunity to present and has, in fact, presented filed testimony in the case, and for a witness to appear on behalf of a party is, at least, somewhat unusual in public hearings.

5 MR. CONRAD: Well, actually, in my view, it's not 6 unusual, at all, it's quite common. Mr. McClatchey is 7 customer of Aquila, he is also an employee of AG Process. 8 And as such, he's certainly, appear to me, constitute a 9 member of the public. More over, my vague recollection 10 is, a corporation in Missouri law is a legal person, and 11 since it cannot speak for itself, it can only through it's 12 employees, Mr. Mills. So, you would expect apparently, that the technical witnesses would speak for the client. 13 14 I would think that you might be interested to hear what 15 the client, itself, has to say as a representative of the, 16 of the public, itself.

17

JUDGE THOMPSON: Mr. McClatchey --

18 THE WITNESS: Yes.

JUDGE THOMPSON: -- is that how you pronounce your name? Thank you. To the extent that the testimony you've given was not written by you, do you adopt it as your own? THE WITNESS: Absolutely.

JUDGE THOMPSON: And, are you able to state that, through your experience in your job at AG Processing, interaction to other parts of your employer, and personal

employer, do you know that your testimony is true? 1 2 THE WITNESS: Absolutely. JUDGE THOMPSON: Mr. Mills, I'm going to overrule 3 your objection and we will receive Exhibit No. 2 of the 4 5 records of these proceedings. Do I hear any other 6 objections? 7 MS. SHEMWELL: Judge we would object as well. 8 Only to the extent that we would like to have a an 9 opportunity to offer written rebuttal testimony after 10 review Mr. McClatchey's testimony, in light of the fact 11 that the time for the parties to file direct testimony has 12 already passed. Our opportunity to respond in written rebuttal is upon us, in light of due fairness, we should 13 14 have an opportunity to review the testimony and fairly 15 respond. 16 JUDGE THOMPSON: You certainly may. MR. CONRAD: Judge, we would have no object to 17 18 that, because certainly we want to be fair. 19 JUDGE THOMPSON: I figured you would not have an 20 objection to that. Any other objections to that exhibit? 21 You can also respond in writing, if you like Mr. Mills. 22 MR. MILLS: Thank you, I may. 23 (Exhibit No. 2 recieved in to evidence) JUDGE THOMPSON: Very well. Questions from the 24

25 bench for this witness? Chairman Davis?

1 CHAIRMAN DAVIS: All right. Mr. McClatchey, you said that AG Processing has plants in Minnesota, Iowa, 2 Nebraska, and Missouri; is that correct? 3 THE WITNESS: That's correct. 4 5 CHAIRMAN DAVIS: So, do you know what electric 6 rate are you paying here in Missouri? Do you how much per 7 kilowatt you are paying? 8 THE WITNESS: With demand charges and everything? CHAIRMAN DAVIS: Um-hum. 9 10 THE WITNESS: A little over four cents. CHAIRMAN DAVIS: Little over four cents. How, do 11 12 you know how that compares with Minnesota, Iowa, and Nebraska? 13 THE WITNESS: We have plants both higher and 14 15 lower than that. 16 CHAIRMAN DAVIS: Do you have any idea what your rate in Minnesota is? 17 THE WITNESS: The Minnesota plant is, is run by 18 19 Otter tail and it's a similar rate. CHAIRMAN DAVIS: And what about Iowa? 20 21 THE WITNESS: At Eagle Grove we have the very 22 cheapest rate. But, we have co-generation there, so we 23 make our own steam and electricity. We have a plant in 24 Sergeant Bluff, just south of Sioux City, that's also 25 steam bought from another utility. It's, it's comparable

with what we have now, but certainly not, if you consider 1 a 44 percent increase. That's just unconscionable. 2 3 Forty-four percent increase. 4 CHAIRMAN DAVIS: Okay. And you testify earlier, 5 that, that you, you said, I think you said something to 6 the effect, that you buy coal and gas. Do you yourself, 7 but the coal and gas or does --8 THE WITNESS: The company buys coal. 9 CHAIRMAN DAVIS: The company buys coal and gas. 10 Did any one, I mean, do you have any idea what you think a 11 fair price to pay for coal or gas in Liberty is? THE WITNESS: In terms of per MBTU --12 CHAIRMAN DAVIS: What part of MBTU for natural 13 14 gas, what do you, what should, what should be the fair, 15 what should be the fair price? 16 THE WITNESS: The fair, well, we hedge, obviously 17 \_\_\_ 18 CHAIRMAN DAVIS: Right. 19 THE WITNESS: In the other cases, so, we, I 20 think, hedged at lower than the MMBT prices. CHAIRMAN DAVIS: Buying off of Mid-Continent? 21 22 THE WITNESS: Yes. 23 CHAIRMAN DAVIS: Okay. So, Mid-Continent is 24 obviously, cheaper than -- and you hedge, but when you, I 25 would assume right now, how far in advance does your

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company hedge? 1 2 THE WITNESS: It, it varies right now, about six 3 months. CHAIRMAN DAVIS: About six months. So, what are 4 5 you, what is your company doing for 2006? 6 THE WITNESS: We believe that the price is going to fall from current values. 7 8 CHAIRMAN DAVIS: So, you're not buying natural 9 gas at the present moment? 10 THE WITNESS: Only some spots that has not been bought, and we present spots and needs --11 12 CHAIRMAN DAVIS: Right. THE WITNESS: -- due to production variablities. 13 14 CHAIRMAN DAVIS: so, let me ask you this: What 15 do you think the price on the Mid-Continent market is 16 going to be before you jump back in and, and hedge? THE WITNESS: Well, we'd certainly like to see it 17 18 get more would like to see us get more than six or seven 19 dollars. I think we'll start buying before that happens. CHAIRMAN DAVIS: So --20 21 THE WITNESS: That's ultimately not going to be 22 my decision. I'm marketing manager here, I'm in charge of 23 buying all soybeans, selling the soybean meal. So, that's 24 not going to be my decision.

25 CHAIRMAN DAVIS: So, it gets down to between

eight and nine dollars, do you see your company jumping in 1 and buying some? 2 3 THE WITNESS: Not a hundred percent, but it's 4 based on coverage. 5 CHAIRMAN DAVIS: Twenty-five, thirty percent? 6 THE WITNESS: I, I, I, I can't honestly tell you 7 percentages, because I don't know. 8 CHAIRMAN DAVIS: What about coal, do you buy, buy 9 coal as well? 10 THE WITNESS: We do, we do for the Eagle Grove 11 plant. CHAIRMAN DAVIS: And --12 13 THE WITNESS: And I don't, but --14 CHAIRMAN DAVIS: Right. Do you have an idea what 15 your, what AG Processing is paying for coal for that 16 plant? 17 THE WITNESS: I believe it's in the low 20s. CHAIRMAN DAVIS: Low 20s? 18 19 THE WITNESS: Per ton, I'm talking about. 20 CHAIRMAN DAVIS: Low 20s per ton. And is that, 21 is that a multi-year contract or --22 THE WITNESS: I believe so. 23 CHAIRMAN DAVIS: Is there some sort of escalator built in? 24 25 THE WITNESS: I, yeah. I, I used to work at

Eagle Grove, but that was 15 years ago. So, I've some 1 2 contact there. CHAIRMAN DAVIS: And you testified that you 3 4 thought that 8.75 percent was the return on equity that 5 you would recommend as far as --6 THE WITNESS: As recommend, we had a professional 7 look into it, and take a look what risk factors there were 8 in utilities, which is obviously letting them come under 9 business endeavors, and that was felt to be an adequate 10 return. Certainly better than I can get, or probably you 11 can get right now, but that is what we considered a 12 reasonable return. CHAIRMAN DAVIS: But it's just a opportunity to 13 14 make 8.75 percent. And I guarantee that won't satisfy a 15 person; to that is correct? 16 THE WITNESS: That's correct. CHAIRMAN DAVIS: And then your said you had 17 suffered 19 electrical/steam outages per year; is that 18 19 correct? THE WITNESS: In the last year, we've had 19, at 20 the St. Joe plant. 21 22 CHAIRMAN DAVIS: Calendar year 2005 for us. 23 THE WITNESS: A rolling 12 months. CHAIRMAN DAVIS: A rolling 12 months. And can 24 25 you describe the causes for, for those 19 outages?

1 THE WITNESS: We, we have meetings periodically, 2 with Aquila, and discuss the various causes. They have 3 equipment failure. We seem to have more outages now than we used to, so we wonder if there is not as much 4 5 preventive maintenance as once occurred, as they're 6 tightening their budgets. But obviously, those outages 7 are very concerning to us, and cost us a lot of money 8 quite frankly. 9 CHAIRMAN DAVIS: So, how long have you worked at 10 the plant here in St. Joe? 11 THE WITNESS: Fifteen years here in St. Joe. 12 Twenty-two years for AG Processing. CHAIRMAN DAVIS: When you started here, when you 13 14 started working here in St. Joe, do you remember the 15 outages? 16 THE WITNESS: There were certain outages, but not 17 19 a year. I mean, everybody's machinery fails. But that, you know that's going happen unexpectedly. 18 19 CHAIRMAN DAVIS: Right. THE WITNESS: Nineteen times is a lot, we heal. 20 21 Our plant does not go down 19 times through mechanical 22 error, unless they put us down. 23 CHAIRMAN DAVIS: How familiar with the testimony 24 that you gave regarding, are you very familiar with the 25 C.W. Mining that you cited in your testimony?

1 THE WITNESS: I was just given that example. And the person that I talked believe it could be. 2 3 CHAIRMAN DAVIS: Well, what was the value of that 4 contract or the value of the default, THE WITNESS: I believe, like \$370,000, roughly. 5 6 Could be, the courts are ultimately who was the party at 7 fault is. 8 CHAIRMAN DAVIS: No further questions, Judge. 9 JUDGE THOMPSON: Thank you Mr. Chairman. 10 Commissioner Appling. 11 COMMISSIONER APPLING: Yeah, Chairman Davis asked 12 the question about the 8.79 percent rate of return. At what area of rate of return? What is your major products 13 14 that you produce? Soybeans --15 THE WITNESS: Soy meal, and then about 200 16 different types of soybean oils we have a refinery here in St. Joe. We make all the way from salad to hydrogenate 17 18 soybean oils for customers. 19 COMMISSIONER APPLING: Not to put you on the 20 spot, would you care to comment on your rate of return? 21 THE WITNESS: We have, sometimes, negative rate 22 of return, unfortunately. But Soy processing business is 23 a mature business. The last few years haven't, haven't 24 been real good in the processing. Now, In terms of our 25 company, we are also into ethanol and bio-diesel, and in

the last year, that's been very good. But that's where 1 2 most of our money's been made is ethanol and bio-diesel, 3 rather than soybean processing. In terms of actual return 4 on investment capital, last year we had, before taxes, 5 about four percent, and the even included the good stuff. 6 COMMISSIONER APPLING: Thank you very much, 7 Mr. McClatchey. 8 CHAIRMAN DAVIS: Mr. McClatchey, with respect to 9 a comparison of costs, you mentioned what you pay for 10 kilowatt electricity in Missouri, at the St. Joe plant, 11 but what about other all costs of all utilities? Are they 12 higher? THE WITNESS: Water is, is now on the very high 13 14 side. We used to be very competitive, and I think the 15 lady before me talked about the water rate, and how we're, 16 we're, we're second from the high of all time plans on 17 water pressure. CHAIRMAN DAVIS: So, would your plant in St. Joe 18 19 and AGP is the most expensive plan? 20 THE WITNESS: Oh, there's no question in terms of 21 pure cost, there's no question about that. We also have 22 some opportunities that other plants don't in terms of 23 location. 24 CHAIRMAN DAVIS: Okay, and you testified about 25 utility poor management position onto rate payers. Do you

0061 know if you have prior testimony to support --1 2 THE WITNESS: I'm not sure. 3 CHAIRMAN DAVIS: Did you know you could? THE WITNESS: I, I usually leave that to legal 4 5 counsel. 6 CHAIRMAN DAVIS: Okay, um, with respect to the 7 reliability, number of other a outages you've had in the 8 last 12 month period, is more than is experienced at the 9 engineer plants? 10 THE WITNESS: Certainly more, but it may not be a 11 fair comparison to the degree we only have one other plant that buys steam. 12 CHAIRMAN DAVIS: So, is that both steam and 13 14 electric outages? 15 THE WITNESS: Yes. The 19 is, yes. 16 CHAIRMAN DAVIS: Okay. And so that, do you happen to know what the figures are for steam? 17 THE WITNESS: I believe it was about fifty-18 19 fifty. CHAIRMAN DAVIS: Okay. In terms of electric, 20 21 it's nine or ten outages a year, is that more or less or 22 about the same as the other plants? 23 THE WITNESS: That would be an amount --24 JUDGE THOMPSON: Thank you very much. Questions 25 from counsel?

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1 MS. WHEELER: We have nothing. 2 MS. SHEMWELL: Mr. McClatchey, do you have a 3 problem getting ahold of a person at Aquila? THE WITNESS: No, that is, that is not a 4 5 problem. They, they have several people for that. 6 MS. SHEMWELL: Thank you. 7 JUDGE THOMPSON: Mr. Mills? 8 MR. MILLS: Yeah, I have a few questions, thanks. 9 I think you, you stated in response to a question from 10 Chairman Davis, that you though a 44 percent rate increase 11 us unconscionable; is that correct? THE WITNESS: I, I think that's a lot. 12 MR. MILLS: At what level does a rate increase 13 14 become unconscionable? 15 THE WITNESS: Well, and I, I'm not here to, to 16 dissect everything in terms of what needs to be., I just think, if you have any rate increase personally or from a 17 business stand point, all the sudden one year it hits 44 18 19 percent your major expense in a business. I think you 20 would be thinking the same as I was thing. 21 MR. MILLS: Absolutely. I might even be thinking 22 that at 30. Would you be thinking that at 30 percent. 23 THE WITNESS: 30 would probably be the top side, 24 and certainly, I'm, I'm thinking that there is some 25 increase certainly warranted, probably warranted more than

what the electric is. Electric is, what, nine percent is
what's asking on the electric. I think there'd be some
cases, say, should be more than nine percent, I think even
30 is too high.

5 MR. MILLS: So if you average, as a customer, if 6 you're faced a rate increase that up somewhere around 30 7 percent, that's probably unconscionable?

8 THE WITNESS: In this specific cause under these 9 specific circumstances, i belive it is. You have to look 10 at each cast on what causes it. But for this specific 11 case, I think that's too high.

MR. MILLS: What, in terms of rate SHIFT, in the class costs of service case, what percent of increase has AGP proposed that, that should be given to the residential class in exchange for a decrease to, to the class to which AGP belongs?

17 THE WITNESS: I don't believe that we've 18 testified that we need a rate decrease. With this 19 particular proposal. I'm not a aware that we have a rate 20 decrease.

21 MR. MILLS: You don't believe that in the rate 22 design class cost of service case, the one that you 23 referenced in your testimony as EO-2002-384, in which you 24 talked about customer class as being a fair share? 25 THE WITNESS: There certainly. But not on this,

1 not on this current 44 percent rate increase.

2 MR. MILLS: But I'm talking about the rate shifts 3 between classes. What percentage rate shift, in terms of 4 an increase, have you proposed for residential customers? 5 THE WITNESS: I don't know what to say. 6 MR. MILLS: If, if , one were to calculate 7 whether or not an increase to residential customers was 8 unconscionable as a result of a rate increase, should one 9 not also take into account the possible increase of that 10 class that they receive as a result of a rate shift as 11 well as an overall increase to Aquila? 12 THE WITNESS: Are you saying that you eliminate subsidies; is that, is that correct? 13 14 MR. MILLS: If the rates go up, in your view to 15 eliminate subsidies, in addition to a rate increase 16 granted by the commission, should not those two effects put together be summed in order to figure out whether a 17 18 rate increase to a particular class is unconscionable? 19 THE WITNESS: You'd have to take a look and see 20 what that is. And that's not to say that, if you decided 21 that there was a subsidy and decided to shift some from 22 commercial to, or industrial to residential, you may have 23 to phase that in over time. Hitting everything all at 24 once, does become unconscionable to people on fixed 25 income.

1 MR. MILLS: Is your file testimony in the class 2 cost of service case, discussed to phase in? THE WITNESS: It don't know that fore sure. 3 MR. MILLS. But you think that's probably a good 4 5 idea, if it's fairly significant increase; is that 6 correct? 7 THE WITNESS: Depends on your definition of 8 significance. You can give me your definition of 9 significance, and then I can --10 MR. MILLS: Well, let's, let's talk about 15 percent, for example. 11 THE WITNESS: You're saying if -- I don't believe 12 residential should go up 15 percent either. 13 14 MR. MILLS: You don't believe that residential 15 customers should go up 15 percent in the Class Cost of 16 Service, rate shift case? 17 THE WITNESS: I'm talking the current rate case 18 it's on. 19 MR. MILLS: You mentioned, you mentioned three rate cases by number in your testimony. Are you familiar 20 21 with those three cases? 22 THE WITNESS: Yes. 23 MR. MILLS: Okay. I'm talking about E0-2002-384, that you testified about it. In that case, AGP is 24 25 proposing that residential rates be increased and certain

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1 other classes decrease.?

2 THE WITNESS: Yes.

3 MR. MILLS: Okay.

THE WITNESS: We do not, as I said in this testimony, we do not believe that somebody else should pay for our costs, nor do we believe that we should pay for somebody else's costs. It should be determined, and give it to the appropriate party.

9 MR. MILLS: Right, but you also testified that at 10 some level that those shifts should be phased in rather 11 than die all at once.

12 THE WITNESS: Me, as a residential person, would 13 not like to see a 44 percent increase on anything either. 14 MR. MILLS: Right. And I what I'm trying to get 15 to you, you as AGP, because you said you were testifying 16 on behalf of AGP.

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THE WITNESS: Yes.

18 MR. MILLS: Just, for example, your proposal was 19 to increase residential rates by roughly 15 percent, you 20 think that is a significant enough increase that a phase 21 in out to be implemented, rather than hit all at once? 22 THE WITNESS: You may want to go a couple of 23 years rather than hit all at once.

24 MR. MILLS: A couple of years?

25 THE WITNESS: It might be a significant build.

1 MR. MILLS: Thank you. That's all the questions, 2 I have. JUDGE THOMPSON: Thank you Mr. Mills. 3 4 Mr. Conrad? 5 MR. CONRAD: I'm going to stay out of this. I 6 think he's done pretty well. I don't have any questions. 7 JUDGE THOMPSON: Mr. Coffman? 8 MR. COFFMAN: No questions, thank you. 9 JUDGE THOMPSON: Thank you very much for your 10 testimony, sir. Further questions from the bench? 11 Hearing none, you may step down, you are excused. Is 12 there anyone else present who has not had an opportunity to sign up and would like to testify? Did you raise your 13 14 hand, sir? No? Okay. Going once, going twice. Very 15 well. It appears as though there are no more members of 16 the public that would like to give their testimony, therefore we will adjourn this local public hearing at 17 this time. And thank you all very much for coming and 18 19 thank you for your testimony. We are adjourned. 20 (proceedings concluded at 7:32 p.m.) 21 22 23 24

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