1	BEFORE THE PUBLIC SERVICE COMMISSION
2	STATE OF MISSOURI
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4	TRANSCRIPT OF PROCEEDINGS
5	PUBLIC HEARING
6	SEPTEMBER 14, 2006
7	Jefferson City, Missouri
8	Volume 18
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10	In the Matter of The Empire District)
11	Electric Company of Joplin, Missouri,)
12	for Authority to File Tariffs)Case No. Increasing Rates for Electric Service)ER-2006-0315 Provided to Customers in the Missouri)
13	Service Area of the Company
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17	COLLEEN M. DALE, Presiding
18	CONNIE MURRAY,
19	LINWARD "LIN" APPLING, COMMISSIONERS.
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21	REPORTED BY: TRACY L. THORPE, CSR, CCR
22	MIDWEST LITIGATION SERVICES
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- 1 PROCEEDINGS
- JUDGE DALE: I suppose I should say my usual
- 3 introductory remarks, that we are resuming Case ER-2006-315.
- 4 There has been a Non-Unanimous Stipulation and Agreement
- 5 regarding rate design issues filed that allows for submission
- 6 of testimony I believe without objection or cross.
- 7 Let's go ahead and make sure that those are
- 8 all admitted and then see if any Commissioners come with
- 9 questions.
- 10 MR. MILLS: Your Honor, I certainly have no
- 11 objection to proceeding that way. We have a couple of minor
- 12 corrections to one of the testimonies.
- 13 JUDGE DALE: This would be a good time.
- MR. MILLS: Okay.
- JUDGE DALE: Ms. Meisenheimer, I'll just
- 16 remind you you're under oath and you can stay where you are.
- MS. MEISENHEIMER: Thank you.
- 18 BARBARA MEISENHEIMER testified as follows:
- 20 followed a schedule that corrects something in my Direct
- 21 Testimony and I need to make one more change to that.
- 22 The schedule is marked Schedule BAM-RD-REB1.
- 23 And on line 25 in footnote 3, after the word "requirement"
- 24 there is a subscript "NV" that needs to just be V. So I need
- 25 to delete the "N."

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JUDGE DALE: Any others?
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- 2 MS. MEISENHEIMER: No.
- JUDGE DALE: Thank you.
- 4 MR. WILLIAMS: Judge, Staff has a witness who
- 5 has a correction to his testimony. And I believe he's not
- 6 been called as a witness yet. That would be David Roos and
- 7 it's Exhibit No. 65.
- 8 (Witness sworn.)
- JUDGE DALE: Thank you.
- 10 MR. WILLIAMS: Do you want me to inquire?
- JUDGE DALE: Yes, please.
- 12 DAVID C. ROOS testified as follows:
- 13 DIRECT EXAMIANTION BY MR. WILLIAMS:
- 14 Q. Would you please state your name?
- 15 A. My name is David C. Roos.
- 16 Q. And did you prepare rate design Direct
- 17 Testimony that was pre-filed in this case and has been marked
- 18 for identification as Exhibit No. 65?
- 19 A. Yes, I have.
- Q. And do you have any changes to that exhibit?
- 21 A. There is one correction. It's in the text on
- 22 page 4, line 18. The No. 216484410 should be 261484410. And
- 23 this does not affect the schedules.
- Q. Do you have any other revisions?
- A. No, I do not.

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1 MR. WILLIAMS: Is that sufficient for purposes
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- 2 of this?
- JUDGE DALE: I think so.
- 4 MR. WILLIAMS: Thank you.
- 5 JUDGE DALE: So if one of you can walk me
- 6 through which testimony is to be admitted.
- 7 MR. WILLIAMS: I think I can.
- JUDGE DALE: Okay.
- 9 MR. WILLIAMS: Under the agreement, it would
- 10 be Exhibit No. 20, which is the Direct Testimony of Empire
- 11 Witness W. Scott Keith.
- JUDGE DALE: Okay.
- 13 MR. WILLIAMS: It would be the Rebuttal
- 14 Testimony, Exhibit 25, of Empire Witness Jayna R. Long. It
- 15 would be the Direct and Rebuttal Testimony of James Busch and
- 16 that would be rate design Direct, Exhibit 60 and 62. It would
- 17 be the Rebuttal Testimony which has been pre-marked as
- 18 Exhibit No. 70 of Staff Witness Janice Pyatte.
- 19 It would be the Direct Testimony of Staff
- 20 Witness David Roos, which has been marked for identification
- 21 as Exhibit No. 65. And I believe Mr. Brubaker's testimony has
- 22 already been entered into evidence, but it would be Maurice
- 23 Brubaker Direct Testimony on rate design, which may not have
- 24 been admitted, that's Exhibit No. 86. And then his Rebuttal
- 25 and Surrebuttal Testimonies which have been pre-marked as

- 1 Exhibit Nos. 87 and 88 respectively.
- 2 And there would be the Direct Testimony of
- 3 Office of Public Counsel Witness Barbara Meisenheimer and the
- 4 Rebuttal Testimony of Office of the Public Counsel Witness
- 5 Barbara Meisenheimer, which have been marked as Exhibit
- 6 Nos. 76 and 77 respectively.
- 7 MR. MILLS: And just to clarify,
- 8 Ms. Meisenheimer has two Direct Testimonies. This is the
- 9 latter of the two, the one filed June 30th on rate design.
- 10 JUDGE DALE: Is there any objection?
- 11 MR. CONRAD: Just to clarify, from our
- 12 perspective, I believe counsel has correctly listed the items
- 13 of Mr. Brubaker's testimony that pertain directly to this
- 14 issue and I do agree with him that I think the rest of
- 15 Mr. Brubaker's testimony has been, in pieces or parts,
- 16 admitted. And I think -- unless my memory is incorrect, which
- 17 sadly it grows dimmer as the years go by --
- JUDGE DALE: I'm there with you.
- 19 MR. CONRAD: -- but I believe that that would
- 20 complete the offer that's the pieces as I mentioned of all of
- 21 Mr. Brubaker's various pieces of testimony.
- 22 MR. WILLIAMS: Judge, I guess the only other
- 23 thing I would note is that as to the company witnesses, under
- 24 the Stipulation and Agreement, it was only portions of their
- 25 testimonies that were referenced as exhibits as opposed to the

- 1 entire exhibits.
- 2 MR. CONRAD: And that is correct, because they
- 3 would be portions I think -- I don't know about Ms. Long, but
- 4 I do know that there had been portions of Mr. Keith's
- 5 testimony that had earlier been struck.
- 6 MR. SWEARENGEN: That's what I wanted to
- 7 inquire about, if I could. I think I heard Mr. Williams
- 8 mention Exhibit 20, which is Mr. Keith's Direct Testimony, but
- 9 he also had Rebuttal Testimony which I believe was marked as
- 10 Exhibit 21, both non-proprietary and highly confidential
- 11 versions, and Surrebuttal Testimony, Exhibit 22, was
- 12 non-proprietary and highly confidential versions. And I'm not
- 13 sure of the status of that. I had thought perhaps that had
- 14 already been received.
- 15 JUDGE DALE: Well, we talked about it and then
- 16 there was an attempt to receive it and then we didn't
- 17 because -- I can't remember why. But --
- 18 MR. SWEARENGEN: He's here this morning and
- 19 this is the last time he would be on the witness stand with
- 20 respect to this issue or any other issue, for that matter.
- 21 JUDGE DALE: Well, is there any objection to
- 22 taking 21 and 22 as we receive the rest of these?
- MR. SWEARENGEN: And I recognize that some of
- 24 it had been stricken, and I'm assuming that at that time a
- 25 request was made to preserve the stricken portions pursuant to

- 1 the rule; is that correct?
- JUDGE DALE: I have it down, yes.
- 3 MR. SWEARENGEN: Okay. Well, then I would
- 4 request that all three pieces of his testimony, Exhibits 20,
- 5 21 and 22 be received.
- 6 JUDGE DALE: Is there any objection to that?
- 7 MR. CONRAD: Well, as counsel just mentioned,
- 8 this, of course, pertains to the issues that were settled
- 9 before hearing this morning. And I can't opine as to the rest
- 10 of it except that we would retain our objection to the
- 11 portions that have been previously stricken by the Commission.
- 12 I don't have obviously any objection to counsel seeking to
- 13 preserve that pursuant to the Commission's rules, but we would
- 14 maintain that objection.
- JUDGE DALE: Okay.
- 16 MR. CONRAD: It is my understanding, Judge,
- 17 that none of the materials that are referenced in that short
- 18 list on page 4 and which Staff counsel earlier recited are
- 19 subject to that. That's my understanding. They pertain
- 20 solely to the rate design, class cost of service issue.
- 21 MR. SWEARENGEN: Well, my only point is this
- 22 is the last time this witness is scheduled to be here, so --
- JUDGE DALE: Once we go through this, I would
- 24 like to take this opportunity to go through and make sure we
- 25 have everything admitted that should be admitted, at least to

- 1 date.
- 2 MR. SWEARENGEN: And I was under the
- 3 impression that his testimony had been admitted previously.
- 4 JUDGE DALE: Well, I had it check marked and
- 5 then I had that scribbled out because apparently something
- 6 happened that -- and I don't remember what, so --
- 7 MR. WILLIAMS: Judge, except for the portions
- 8 identified in the Stipulation and Agreement pertaining to rate
- 9 design, Staff would want to reserve its right to object to any
- 10 other portions of Mr. Keith's testimony when the attorney who
- 11 was involved in those other issues is available to respond.
- 12 JUDGE DALE: Well, first, let's take the stip
- 13 issues.
- 14 MR. SWEARENGEN: I have one other witness as
- 15 well, Ms. Long. She has three pieces of testimony and I
- 16 understand what Mr. Williams said this morning only pertained
- 17 to Exhibit 25, which is her Rebuttal Testimony. She also has
- 18 Direct and Supplemental Direct Testimony. She's here today.
- 19 This is the last time she would be scheduled to appear as
- 20 well, so I would request that all three pieces of her
- 21 testimony be received into evidence.
- JUDGE DALE: Let's do it in two steps.
- 23 Exhibit 20, the Direct Testimony of Mr. Keith -- and I don't
- 24 believe -- he just had a regular P version of that. Right?
- 25 MR. SWEARENGEN: That's right. That's

- 1 correct.
- JUDGE DALE: Or, no, NP. Exhibit 25,
- 3 Ms. Long's Rebuttal, Exhibit 60, Mr. Busch's Direct;
- 4 Exhibit 62, Mr. Busch's Rebuttal; Exhibit 65, Mr. Roos's
- 5 Direct; Exhibit 70, Ms. Pyatte's Rebuttal; Exhibit 76,
- 6 Ms. Meisenheimer's rate design Direct, and 77,
- 7 Ms. Meisenheimer's Rebuttal; Exhibit 86, Mr. Brubaker's rate
- 8 design Direct; 87, his Rebuttal; and 88, his Surrebuttal have
- 9 all been offered.
- 10 MR. CONRAD: Sorry to interrupt, but 88 has
- 11 both HC and P.
- 12 JUDGE DALE: Yes. Right you are. So 88 both
- 13 HC and NP. And it's my understanding then that none of this
- 14 is subject to the previous order striking -- well, okay. Let
- 15 me just say if it is, it's not admitted and preserved. And
- 16 all of those are admitted into evidence.
- 17 (Exhibit Nos. 20, 25, 60, 62, 65, 70, 76, 77,
- 18 86, 87 and 88 were received into evidence.)
- 19 MR. CONRAD: I think that would be direct --
- 20 that order would be directed to testimonies of Mr. Keith and
- 21 Ms. Long if it was directed to anything on that list. I do
- 22 not recall right now -- I've searched here this morning and
- 23 I'm not placing hands on that Commission order. I do not
- 24 recall whether Ms. Long had anything that was in that list,
- 25 so --

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1 MR. SWEARENGEN: I do not believe that any of
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- 2 her testimony was ordered stricken prior to it being offered.
- 3 JUDGE DALE: So we then have before us
- 4 Ms. Long's testimony, 23 and 24, Direct and Supplemental
- 5 Direct. Is there any objection?
- 6 Hearing none, then 23 and 24 will be admitted.
- 7 (Exhibit Nos. 23 and 24 were received into
- 8 evidence.)
- 9 MR. WOODSMALL: Did you admit 25, your Honor?
- 10 JUDGE DALE: Yes. Thank you.
- 11 MR. SWEARENGEN: And then I guess the question
- 12 with respect to Mr. Keith's Exhibits 21 and 22?
- JUDGE DALE: Are there any objections?
- 14 MR. CONRAD: Except as previously noted.
- 15 JUDGE DALE: Then with the exception of the
- 16 stricken parts, which are preserved for appeal, Exhibits 21
- 17 and 22 are admitted.
- 18 (Exhibit Nos. 21 and 22 were received into
- 19 evidence.)
- MR. SWEARENGEN: Thank you. That leaves
- 21 Mr. King, who's calling in later by phone. And with that
- 22 exception and Mr. Murray's testimony, I believe everything
- 23 else has been admitted -- all the other testimony has been
- 24 admitted.
- 25 MR. CONRAD: And, your Honor, with respect to

- 1 the Non-Unanimous Stipulation, I think since that is not at
- 2 this point in time subscribed to by all the parties in the
- 3 case, we don't know where some of us will land on this, it
- 4 would be my intention that if Ms. Meisenheimer from Public
- 5 Counsel's office, Mr. Busch and Ms. Pyatte from Staff and
- 6 Mr. Roos from Staff were called to the stand, we would not
- 7 have cross-examination for them on the issues covered by the
- 8 stipulation conditioned upon the acceptance of the stipulation
- 9 by the Commission pursuant to its terms. So I just would
- 10 like, your Honor, for that to be clear.
- 11 I'm not sure that we might -- we might or
- 12 might not have cross for Mr. Keith or Ms. Long, but if you're
- 13 going to handle it that way, I suspect that is -- you know,
- 14 their material on this particular issue is very brief and we
- 15 probably would let it alone, in any event.
- 16 But they are here -- well, I say -- I'm not
- 17 prepared to offer somebody else's stuff, but Mr. Brubaker is
- 18 here if anybody who is not on the signatory list wishes to
- 19 query him with respect to any of the matters in his testimony
- 20 covered by these issues. And we would, at your call, offer
- 21 him.
- 22 JUDGE DALE: Do you have questions for any of
- these witnesses, Mr. Swearengen?
- 24 MR. SWEARENGEN: Well, I certainly don't have
- 25 any questions for my witnesses, but the company is not really

- 1 in a position yet to respond one way or the other on the
- 2 Non-Unanimous Stipulation and Agreement, but I could --
- 3 perhaps it would help in that regard if I would have the
- 4 opportunity this morning to ask Mr. Brubaker a few questions
- 5 about that. And that may assist our ability to take a
- 6 position on that pleading.
- 7 JUDGE DALE: Then we'll recall Mr. Brubaker to
- 8 the stand.
- 9 MR. MILLS: Before we do that, can I raise a
- 10 housekeeping matter?
- JUDGE DALE: Certainly.
- 12 MR. MILLS: Before we got into this issue of
- 13 who had questions for whom, I think you made the statement
- 14 that other than Mr. Murray's and Mr. King's testimony, that
- 15 all the other testimony of all the other witnesses had been
- 16 admitted.
- 17 And I wanted to be sure that you didn't mean
- 18 to overrule your earlier rulings on some of the testimony.
- 19 The ones that spring to mind are Mr. Fetter's Rebuttal
- 20 Testimony, which I believe was stricken in its entirety, and
- 21 his Supplemental Direct Testimony, which was largely not
- 22 admitted as well.
- JUDGE DALE: No. I did not intend to overrule
- 24 myself. Thank you for pointing that out.
- MR. MILLS: Thank you.

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1 MR. CONRAD: We would call Maurice Brubaker to
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- 2 the stand, your Honor. I believe he's previously sworn.
- JUDGE DALE: Yes. I'll remind you you're
- 4 still under oath.
- 5 THE WITNESS: Yes.
- 6 MR. CONRAD: And since Mr. Brubaker has
- 7 previously been to the stand and we've gone through the
- 8 foundation questions, I won't burden the record with that
- 9 again unless there is objection to proceeding in that way and
- 10 tender the witness for such questions as Mr. Swearengen
- 11 appears to have.
- MR. SWEARENGEN: Thank you, Judge.
- 13 MAURICE BRUBAKER testified as follows:
- 14 CROSS-EXAMINATION BY MR. SWEARENGEN:
- 15 Q. Good morning, Mr. Brubaker. Good to see you
- 16 back here again today.
- 17 A. Good morning. It's a pleasure as always.
- 18 Q. I'd assume you're familiar with the
- 19 Non-Unanimous Stipulation and Agreement that I think was filed
- 20 late yesterday afternoon in connection with this case, the
- 21 Non-Unanimous Stipulation and Agreement regarding rate design
- 22 issues?
- 23 A. Yes, I am.
- Q. Can you tell me just briefly, how does the
- 25 position that the industrial Intervenors in this case -- how

- 1 does the position that they are now taking in this
- 2 Non-Unanimous Stipulation and Agreement differ from the
- 3 position that you had been advancing to the Commission in your
- 4 prepared testimony in this case?
- 5 A. Certainly. In the prepared testimony, the
- 6 recommendation that I made was to spread the increase equal
- 7 percent across the board regardless of whether the IEC was
- 8 terminated or not, which essentially was Empire's position, I
- 9 believe. We also took the position that in spreading the
- 10 revenue, the revenues to be used for Praxair should be netted,
- 11 their interruptible credit.
- 12 For purposes of the settlement, the
- 13 stipulation, we have agreed to utilize the revenue spread
- 14 methodology in Staff Witness Busch's testimony.
- 15 Q. And what is the revenue impact to your client
- 16 or clients as a result of going to the Staff's position on
- 17 that point?
- 18 A. That would really depend upon how much revenue
- 19 increase the company receives in this matter.
- 20 Q. Can you give me an example?
- 21 A. On the -- let's just take the Praxair credit
- 22 issue. At a 5 percent overall increase, the difference to
- 23 Praxair is about 18- to 20,000 dollars a year. I have not
- 24 calculated the difference between equal percent base rates
- 25 regardless and equal percent under Mr. Busch's approach that

- 1 we've stipulated to.
- 2 If the IEC continues in effect, it would be
- 3 the same as I had advanced. If the IEC is preserved, it would
- 4 be slightly different, but I've not made that calculation. It
- 5 would be adverse to us.
- 6 Q. So you're talking about adverse to you in
- 7 approximately the amount of \$20,000 annually to Praxair?
- 8 A. That's just from the credit issue. If we have
- 9 the -- if the IEC is terminated and we follow Mr. Busch's
- 10 recommendation for revenue spread, it would be considerably
- 11 more than that, but I've not quantified that.
- 12 Q. Okay. Do you have any idea approximately what
- that would be, ballpark order of magnitude?
- 14 A. I've just not done the quantification.
- 15 Q. That's fine. That was for Praxair. What
- 16 about the other industrial client in this proceeding?
- 17 A. The credit issue is not really an issue for
- 18 Explorer. They would be impacted in the same way if the IEC
- 19 should be terminated. It would be adverse to my original
- 20 position.
- 21 Q. And when you say "credit issue," just so the
- 22 record is clear, what do you mean by that?
- 23 A. The interruptible credit that Praxair receives
- 24 for subjecting most of its load to interruptions.
- 25 Q. Is Praxair advancing this position about

- 1 revenues net of interruptible credit in any other proceedings
- 2 before this Commission that you're aware of?
- MR. CONRAD: I'm going to object to that,
- 4 because we're talking here about a stipulation that is
- 5 specific to the case before us and to the issues as presented
- 6 in that case. It can be dealt with, if at all, in some other
- 7 proceeding.
- 8 MR. SWEARENGEN: Well, I think the -- I think
- 9 in trying to analyze the company's position on this, I think
- 10 we need to find out what ramifications this issue may have in
- 11 other proceedings, as well as I think the Commission would be
- 12 very interested in knowing that fact as well.
- MR. CONRAD: Well, you can speculate as to
- 14 what you think the Commission would be interested in, but I've
- 15 observed that there are no Commissioners present. This
- 16 stipulation is limited to the facts of its case by its terms
- 17 and does not speak beyond that. And beyond the terms of the
- 18 stipulation which you're inquiring into, I would object to
- 19 going beyond that.
- JUDGE DALE: And that objection will be
- 21 sustained.
- 22 BY MR. SWEARENGEN:
- Q. Other than the credit issue that you have just
- 24 described, what other differences are there in the position
- 25 that your clients are now taking with respect to rate design

1 as compared to the positions you initially advanced on behalf

- 2 of them through your testimony?
- 3 A. I don't believe there are any other
- 4 differences.
- 5 Q. That would be the only issue?
- 6 A. Yes.
- 7 Q. Okay. With respect to Empire, does this
- 8 agreement, in your judgment, have any impact on any of the
- 9 other special contracts or other arrangements that Empire may
- 10 have with your clients?
- 11 A. I'm not clear with your question.
- 12 MR. CONRAD: Yeah. I would object until
- 13 that's clarified because, again, it seems to be reaching
- 14 beyond the terms of the stipulation.
- 15 BY MR. SWEARENGEN:
- 16 Q. Other than the credit issue that you've just
- 17 discussed, does Empire, with respect to either Praxair or
- 18 Explorer, have any special contracts or service arrangements?
- 19 MR. CONRAD: Once again, I think we're
- 20 straying beyond the four corners of the document and I would
- 21 respectively object.
- 22 MR. SWEARENGEN: Well, I don't think we are --
- MR. CONRAD: Let's stay within the four
- 24 corners of the document and you're fine.
- 25 MR. SWEARENGEN: I'm trying to find out what

- 1 the impact of the four corners of the document may be and he
- 2 said it has an impact on this credit issue and I'm trying to
- 3 find out if he thinks it has an impact on any of the other
- 4 arrangements, tariff, contract or otherwise, that Empire
- 5 District Electric Company has with either Praxair or Explorer.
- 6 MR. CONRAD: And, your Honor, with respect to
- 7 that, as Mr. Swearengen has so ably pointed out in previous
- 8 portions of this hearing, the document speaks for itself, it
- 9 is limited and that's the only issues that it speaks to.
- 10 MR. SWEARENGEN: I'm certainly allowed to
- 11 cross-examine about that document. We're not a signatory to
- 12 it.
- 13 JUDGE DALE: If you ask your question the way
- 14 you framed it to me about why you're asking it, then I think
- 15 it would be permissible.
- 16 MR. SWEARENGEN: Why don't you just have the
- 17 reporter read it back to the witness, please.
- 18 THE COURT REPORTER: "Question: I'm trying to
- 19 find out what the impact of the four corners of the document
- 20 may be and he said it has an impact on this credit issue and
- 21 I'm trying to find out if he thinks it has an impact on any of
- 22 the other arrangements tariff, contract or otherwise, that
- 23 Empire District Electric Company has with either Praxair or
- 24 Explorer."
- 25 JUDGE DALE: Okay. That's the question.

- 1 THE WITNESS: In responding to that, let me
- 2 say first that the spread issue doesn't have an effect on the
- 3 credit itself. There is no impact or change in the credit.
- 4 The only impact was on how the dollars were spread between
- 5 classes.
- 6 It -- to my understanding, there is no other
- 7 issue with respect to any of the other special contracts or
- 8 arrangements that Empire may have with Explorer or with
- 9 Praxair.
- 10 BY MR. SWEARENGEN:
- 11 Q. You say no issue. Does it have any impact
- 12 with respect to those?
- 13 A. I don't believe it does.
- 14 MR. SWEARENGEN: Thank you. That's all I
- 15 have.
- 16 JUDGE DALE: While he's up here, does anyone
- 17 else have any questions for him?
- 18 MR. MILLS: Not any relevant to this issue.
- 19 JUDGE DALE: Then Mr. Brubaker, thank you.
- 20 You may step down.
- THE WITNESS: Thank you.
- 22 JUDGE DALE: Well, it does not look to me like
- 23 we're going to get any questions from Commissioners concerning
- 24 this matter. And in light of the fact that they go into
- 25 agenda in 10 minutes, I think the likelihood is diminishing as

- 1 we speak.
- 2 I would like to take this moment to advise you
- 3 all that a notice in this case was issued early this morning.
- 4 I have copies of it for you and we will be e-mailing it to the
- 5 parties who are not present. These are essentially questions
- 6 from the Bench that we would like answered by noon,
- 7 September 20th. So if I can get -- would you approach,
- 8 please, and hand those out?
- 9 MR. SWEARENGEN: Do we all get the same
- 10 questions?
- 11 JUDGE DALE: For you, Mr. Swearengen, we have
- 12 more.
- 13 MR. MILLS: Should I try to contact Mr. King?
- 14 JUDGE DALE: I think that we should probably
- 15 go ahead and find out when he can be available.
- 16 MR. MILLS: He can be available pretty much
- 17 any time. I think what we discussed yesterday is we would
- 18 decide when we were ready to move on to that and we would give
- 19 him an hour's notice and then we would dial him up. So if you
- 20 want to do it an hour from now or if you want to do it after
- 21 lunch, it doesn't matter to me.
- 22 JUDGE DALE: Why don't we do it an hour from
- 23 now. That will give us time to get Mr. Thompson in here. And
- 24 I'm not sure if we -- we were so very close to finished with
- 25 Mr. Murray, but what I think we probably should do is call

- 1 him, start up at 10:30. That way if Commissioners have
- 2 questions, they can be down here for rate -- or that ROE
- 3 discussion. And we can either take -- we can just take him
- 4 out of order and then finish up with Mr. Murray and then have
- 5 Mr. Oligschlaeger so that he's not just hanging around on the
- 6 phone.
- 7 MR. MILLS: That would be great. I don't know
- 8 if it was on the record or not, but the other day Commissioner
- 9 Chairman Davis mentioned that he did have questions for
- 10 Mr. King.
- 11 JUDGE DALE: Okay. Let's do it at 11:00.
- 12 I've seen the agenda.
- 13 MR. MILLS: Okay. Thank you. We'll plan on
- 14 that.
- JUDGE DALE: One more thing?
- 16 MR. CONRAD: On another matter, this question
- 17 is directed to this notice which was distributed. I don't
- 18 have before me the schedule of the case which had a date I
- 19 think for pre -- or post-hearing briefs.
- 20 JUDGE DALE: I don't think post-hearing briefs
- 21 had a date.
- 22 MR. CONRAD: Well, that kind of pertains to my
- 23 question. Is this intended to either be comprehended by or --
- 24 I mean, how does this fit in your understanding with
- 25 post-hearing brief issue?

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1 JUDGE DALE: Unrelated. These are just
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- 2 questions from the Bench that one of the Commissioners gave to
- 3 me and would like to have answered. The transcript, I'm given
- 4 to understand, is due the 29th. I was hoping to have
- 5 post-hearing briefs by October 15th.
- 6 MR. CONRAD: So your sense -- and I'm not --
- 7 you know, I'm not trying to argue with you. I'm just trying
- 8 to understand. This is, I would take it of necessity, must be
- 9 directed to legal argument.
- 10 JUDGE DALE: Yes.
- 11 MR. CONRAD: So as opposed to briefs on the
- 12 record and it shouldn't be -- yeah, but -- yeah, and my
- 13 co-counsel here points me to Question No. 4 which goes to
- 14 evidence in the case. I guess I'm kind of questioning where
- 15 this -- where this fits in the context of the evidence and
- 16 briefs on the evidence and briefs on the record as
- 17 distinguished from legal argument, which I'm not questioning
- 18 the Commission is entitled to the legal argument. Some of
- 19 it's already been provided, in fact. But where do you see
- 20 this --
- JUDGE DALE: I see this as -- well, it may be
- 22 sort of a mixed bag of fact in law, but the presumption is
- 23 using the testimony on fuel that's already in evidence. So it
- 24 is assumed that these will be essentially legal arguments
- 25 based on the evidence as presently in the record. Much the

1 same way that a post-hearing brief would be, but this is not

- 2 technically part of your post-hearing brief.
- 3 MR. CONRAD: It's not intended -- I'm sorry.
- 4 Go ahead.
- 5 MR. MILLS: I was going to say, even though
- 6 some of these do ask questions about not just legal stuff, but
- 7 factual stuff, is the Commission not soliciting additional
- 8 testimony in response to these?
- 9 JUDGE DALE: Right.
- 10 MR. MILLS: So the Commission would not be
- 11 accepting additional testimony in response to these questions;
- 12 is that correct?
- 13 JUDGE DALE: No. It's presuming the facts
- 14 that are already in evidence.
- MR. MILLS: Okay. Good. Thank you.
- 16 MR. WOODSMALL: Your Honor, I quess having
- 17 done the IEC issue, I'm a little concerned in that some of our
- 18 response would necessarily be based upon answers that we
- 19 elicited in cross-examination of Mr. Gibson. That would not
- 20 be -- even though it is in evidence, it is not available to us
- 21 until, as you said, the transcript is done the 29th.
- 22 I don't know how to access that evidence for
- 23 purposes of answering these questions given that this is due
- 24 before the transcript is. Our responses cannot be complete,
- 25 in that they rely upon the evidence in the transcript, until

- 1 that transcript is done. So I certainly have no problems
- 2 answering these prior to or outside of the post-hearing
- 3 briefs. I would ask if we could get the date moved back so at
- 4 least we have a couple days after the transcript so that my
- 5 response can be complete.
- 6 MR. MILLS: Or another alternative would be to
- 7 move the transcript up.
- 8 JUDGE DALE: I can tell you that the
- 9 transcript is already -- they're already starting to be
- 10 returned so it may not be an issue. What I would -- what I
- 11 would like to do -- since these were questions from a
- 12 Commissioner and I don't really have a lot of authority to
- 13 fool with it -- is that if there are portions of your answer
- 14 that you cannot give, that you file what you can on the 20th
- 15 and say, We're waiting for the transcripts to get an actual
- 16 number for Question No. 4 or whatever.
- 17 MR. WOODSMALL: As I understand it then, for
- 18 the questions -- for instance, No. 1 is purely a legal
- 19 analysis. I can provide that. For the other questions such
- 20 as Question 2 talks about evidence, Question 4 certainly
- 21 evidentiary in nature, we would postpone our answer to that
- 22 until the transcript is done, but we will provide our legal
- 23 analysis as requested on the 20th.
- JUDGE DALE: I think No. 2 is directed to the
- 25 sufficiency of the evidence.

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1 MR. WOODSMALL: I'm missing something.
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- JUDGE DALE: Is there enough evidence in the
- 3 record is what the question --
- 4 MR. WOODSMALL: And part of that record is the
- 5 transcript.
- JUDGE DALE: If you can't answer the question
- 7 about the sufficiency of the evidence without the transcript,
- 8 then you'll have to do something supplemental.
- 9 MR. WOODSMALL: Okay. Thank you, your Honor.
- 10 MR. MILLS: And with respect to Question
- 11 No. 3 which actually has several subparts, I mean, the gist of
- 12 the question is talking about other changes to the Stipulation
- 13 and Agreement. And certainly, you know, I could propose many
- 14 changes.
- 15 I assume that if any party wants to propose
- 16 certain changes to the Stipulation and Agreement, they need to
- 17 point to specific cites in the evidence in the record in this
- 18 case that would support making those changes. Is that your
- 19 understanding?
- JUDGE DALE: Yes. And also the reason why the
- 21 question is there is that it is not fully understood whether
- 22 or not just changing the collar may alter other parties'
- 23 rights under that Stipulation and Agreement that the Bench has
- 24 not connected together. If we change the collar, are we
- 25 changing something else that we don't understand that we're

- 1 changing?
- 2 MR. CONRAD: Yeah.
- JUDGE DALE: To put it very bluntly.
- 4 MR. WOODSMALL: I guess to an overarching
- 5 matter -- and I don't know where the Commission is headed with
- 6 this, but if this in any way signals some belief, some thought
- 7 about changing the terms of the IEC, none of the parties have
- 8 suggested that.
- 9 And to the extent that that came up after the
- 10 hearing, obviously it would run afoul of due process concerns
- 11 for all parties to be able to present evidence and cross on
- 12 the nature of those changes. And no one's had that
- 13 opportunity yet. So just -- I read this as a signal as to at
- 14 least where one Commissioner may be thinking and I just wanted
- 15 to raise that concern.
- 16 JUDGE DALE: Okay. And you should raise those
- 17 concerns in your response so that if there is some question
- 18 about the propriety of doing that -- it should be in the
- 19 response.
- MR. WOODSMALL: I will do that. Thank you.
- 21 MR. MILLS: And just one more clarifying
- 22 question. And I think you suggested this, but I'm not sure
- 23 I'm entirely clear. Are we to read essentially all four of
- 24 these questions as driven by the thought that the Commission
- 25 may consider making changes simply to the collar of the IEC?

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1 JUDGE DALE: Yes.
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- 2 MR. MILLS: And that's the thought behind all
- 3 four questions?
- 4 JUDGE DALE: Yes.
- 5 MR. MILLS: Okay. Thank you.
- JUDGE DALE: Inquiring minds want to know.
- 7 On that happy note, we will recess until
- 8 eleven o'clock and begin with rate design -- not rate design.
- 9 ROE.
- 10 (A recess was taken.)
- 11 (Exhibit No. 140 was marked for
- 12 identification.)
- JUDGE DALE: We're going to go back on the
- 14 record.
- 15 MR. CONRAD: Judge, I had forgotten at the end
- 16 of the discussion earlier this morning to seek the excusal, if
- 17 you will, or to seek to ask you to release Mr. Brubaker so he
- 18 can go on about other affairs.
- 19 JUDGE DALE: And is there any objection to
- 20 Mr. Brubaker going ahead?
- MR. THOMPSON: No objection.
- JUDGE DALE: In that case, Mr. Brubaker is
- 23 excused.
- 24 MR. CONRAD: Thank you very much.
- 25 JUDGE DALE: At this time, yes, we'll connect

- 1 with Mr. King on the telephone.
- THE WITNESS: Morning, Charlie King.
- 3 MR. MILLS: Charlie, this is Lewis Mills.
- 4 We've got you on the speakerphone in the hearing room.
- 5 THE WITNESS: All right.
- 6 MR. MILLS: Can you talk for just a second to
- 7 give us a sound check?
- 8 THE WITNESS: Sure. Can you hear me?
- 9 MR. MILLS: Oh, yeah.
- 10 THE WITNESS: I'm coming through? Okay.
- 11 Good.
- 12 MR. MILLS: Okay. I think we got it set now.
- 13 Can you hear us okay?
- 14 THE WITNESS: Yes, indeed. I can hear you
- 15 very well.
- JUDGE DALE: Mr. King, I can't see you, but
- 17 this is the presiding officer, Cully Dale. And if you'll
- 18 please raise your right hand.
- 19 THE WITNESS: It's raised.
- JUDGE DALE: Okay.
- 21 (Witness sworn.)
- 22 CHARLES KING testified as follows:
- 23 DIRECT EXAMINATION BY MR. MILLS:
- 24 Q. Mr. King, I don't know if you can recognize
- 25 all of our voices. This is Lewis Mills. I am your counsel in

- 1 this proceeding and I'm going to be asking you a few leading
- 2 questions about your testimony and then we will tender you for
- 3 cross-examination.
- 4 A. All right.
- 5 Q. Could you please state your name for the
- 6 record?
- 7 A. Charles W King, K-i-n-g.
- 8 Q. And are you the same Charles King who has
- 9 caused to be filed in this case -- and I will tell you that
- 10 the exhibits that you have pre-filed have been marked as
- 11 Exhibits 72 for your Direct Testimony, Exhibit 73 for your
- 12 Rebuttal Testimony, and Exhibit 74 for your Surrebuttal
- 13 Testimony. Are those pieces of testimony that you prepared?
- 14 A. Yes, I -- yes, they are.
- 15 Q. And on whose behalf did you prepare them?
- 16 A. I submitted those testimonies on behalf of the
- 17 Office of Public Counsel.
- 18 Q. Okay. And if I were to ask you the same
- 19 questions that are contained in that testimony here this
- 20 morning, would your answers be the same?
- 21 A. They would, with one exception, which I can
- 22 discuss.
- Q. Okay. Let's go ahead with that.
- 24 A. Schedule CWK-1 was revised in my -- in
- 25 connection with my Rebuttal Testimony to exclude short-term

- 1 debt. In that testimony, I indicated that the numbers
- 2 probably would have to be updated. I don't know whether they
- 3 have been updated, but one of the numbers should be, in any
- 4 case. And that is the long-term debt number.
- 5 The figure that I showed in my Exhibit CWK-1
- 6 of 7.04 percent was drawn from the company's exhibit -- or
- 7 yes, it's Exhibit H-1 that failed to include the effect of the
- 8 trust preferred stock, which in their 10-Q filing, the company
- 9 classified as long-term debt.
- 10 So it was necessary -- or it should be
- 11 necessary -- or appropriate to fold in the cost of that trust
- 12 preferred stock. I have done so on a schedule that I believe
- 13 you should have. The new rate for long term debt is
- 14 7.28 percent and the new composite rate is 8.43 percent.
- 15 Q. Okay.
- 16 A. And that's the only change that I would have.
- 17 Q. Okay. And because you're not here, I will
- 18 tell you that that revised sch-- it's actually labeled
- 19 Schedule CWK-1, parens, revised two, closed parens. And that
- 20 has been marked for identification as Exhibit 140 here this
- 21 morning. And it's been distributed to the Commissioners, the
- 22 Judge and all the parties.
- A. All right.
- 24 Q. Okay. With that revision, if I were to ask
- 25 you the questions that are contained in your testimony today,

- 1 would your answers be the same?
- 2 A. Yes, they would.
- Q. And are those answers true and correct to the
- 4 best of your knowledge, information and belief?
- 5 A. They are.
- 6 MR. MILLS: Thank you. With that, your Honor,
- 7 I would offer Exhibits 72, 73, 74 and 140 and tender the
- 8 witness for cross-examination.
- 9 JUDGE DALE: Are there any objections to the
- 10 testimony or exhibit?
- 11 MR. SWEARENGEN: No objection from the
- 12 company.
- MR. THOMPSON: No objection.
- JUDGE DALE: In that case, Exhibits 72, 73, 74
- 15 and 140 are admitted into evidence.
- 16 (Exhibit Nos. 72, 73, 74 and 140 were received
- 17 into evidence.)
- 18 MR. THOMPSON: Staff has no cross of this
- 19 witness, your Honor.
- 20 MR. WOODSMALL: No cross from Praxair, your
- 21 Honor.
- JUDGE DALE: Empire?
- MR. SWEARENGEN: Yes, I have a few questions.
- 24 CROSS-EXAMINATION BY MR. SWEARENGEN:
- Q. Mr. King, can you hear me?

- 1 A. Yes, I can.
- 2 Q. My name is Jim Swearengen. I'm the attorney
- 3 for the Empire District Electric Company. And I have a couple
- 4 of questions for you.
- 5 Do you have your Surrebuttal Testimony there
- 6 with you today?
- 7 A. Yes, I do.
- 8 Q. Thank you. If you could turn to page 5,
- 9 please. Do you have that page in front of you?
- 10 A. I have it.
- 11 Q. I'm looking at lines 16 through 18 on page 5
- 12 where you state, Gas distribution companies are not similar to
- 13 Empire because they are in a different business and, thus,
- 14 have different business risks.
- 15 And is that still your testimony?
- 16 A. Yes, it is.
- 17 Q. Would you agree that natural gas distribution
- 18 companies are regulated by public service utility commissions
- 19 in much the same way that those commissions regulate electric
- 20 companies?
- 21 A. Yes, I do.
- 22 Q. And would you agree that the rates of return
- 23 on equity that utility commissions authorize for natural gas
- 24 distribution companies are very similar, if not virtually
- 25 identical, to the allowed rates of return that they authorize

- for electric companies?
- 2 A. I've not made that study, but I know they're
- 3 in the same general range of -- probably they are, if
- 4 anything, slightly lower because of the lower business risk.
- 5 Q. Now, let me ask you that. When you say the
- 6 "same general range," could you just quantify that for me,
- 7 please?
- 8 A. Well, I had a survey that Public Utilities
- 9 Fortnightly had performed. Unfortunately, it's a bit out of
- 10 date, but it covered the periods of 2004 to 2005. And the
- 11 bottom of the range was in the high 9's, like 9.5 or 9.6 --
- well, it may be 9.8 and the top of the range was up about
- 13 12 percent. Now, that covered both electric and gas. It --
- 14 it listed every company and every finding and it mixed
- 15 electric and gas. So that's the range we're talking about.
- 16 Q. Okay. Thank you. And then you said, I
- 17 believe, one was less risky than the other. Were you
- 18 referring to gas companies being less risky than electric
- 19 utility companies?
- 20 A. Well, generally gas companies are less risky
- 21 than electric companies. Vertically-integrated electric
- 22 companies are less risky than pure electric distribution
- 23 companies.
- Q. Okay. Thank you. On page 7 of your
- 25 Surrebuttal Testimony, if you could turn to that, please.

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1 A. Yes, sir.
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- 2 Q. And I believe -- I think it's on line 4 you
- 3 say, By limiting my narrow group to regulated companies, I
- 4 render irrelevant Dr. Vander Weide's final subjective
- 5 adjustment for the allegedly higher financial risk of Empire
- 6 vis-a-visa the proxy group of companies.
- 7 Do you see that?
- 8 A. Yes.
- 9 Q. And I can assume that's still your testimony?
- 10 A. It is.
- 11 Q. And the first part of that statement suggests
- 12 that you limited your narrow group to regulated companies; is
- 13 that true?
- 14 A. That's true, yes.
- Okay. And then do you have your Direct
- 16 Testimony there with you?
- 17 A. I -- I do.
- 18 Q. If you could take a minute and turn to page 7
- 19 of that, please, page 7 of your Direct.
- 20 A. Yes, I have it.
- Q. Okay. There at lines 3 to 5, you state, I,
- 22 therefore, established a threshold of 75 percent regulated
- 23 electric utility revenue as the basis for establishing what I
- 24 will call -- excuse me, what I call the narrow group of
- 25 electric utilities whose revenues are primarily determined by

- 1 regulation.
- 2 A. Yes.
- 3 Q. And that's still your testimony?
- 4 A. Yes.
- 5 Q. Let me ask you this question. Would you agree
- 6 that by establishing a threshold of 75 percent regulated
- 7 electric utility revenue, you may have eliminated companies
- 8 that had 100 percent regulated revenues but some of those
- 9 regulated revenues may have come from gas service as well as
- 10 electric service?
- 11 A. No, no. I don't believe that that would --
- 12 that's the case. If you look at my Schedule CWK-2, it breaks
- 13 down the revenues by whether they're regulated electric or gas
- 14 and then non-regulated. I don't believe I have eliminated any
- 15 companies that were less than 72 percent electric regulated
- 16 but 100 percent overall regulated by reason of gas.
- 17 Q. On I think it's page 6 of your Direct
- 18 Testimony, you mention Value Line's electric utility
- 19 companies; is that true?
- 20 A. Yes.
- 21 Q. And you're familiar with that group?
- 22 A. Yes.
- Q. Would it be true that your so-called narrow
- 24 group does not include all of the companies in Value Line's
- 25 electric utility group?

- 1 A. Yes. I've eliminated a number of them for two
- 2 reasons. One is, it appears they have included some
- 3 companies -- or one company that's heavily unregulated,
- 4 although arguably what they do in the unregulated area is
- 5 tangentally related to electric and gas service. And that's
- 6 NDU Resources. I also eliminated from the narrow group,
- 7 companies that had a large amount of unregulated merchant
- 8 power service.
- 9 Q. Okay. Thank you. Have you eliminated from
- 10 your narrow group any Value Line electric utility group
- 11 companies that have greater than 75 percent of their revenues
- 12 from regulated services?
- 13 A. I looked at -- went over my Schedule CWK-2 and
- 14 it appears that I did eliminate one company that should have
- 15 been included and that's the N-Star. If you look at that
- 16 exhibit, you'll find that it is 78.4 percent electric utility
- 17 regulated.
- 18 Q. So other than that one company you just
- 19 mentioned, is it your testimony that your narrow group does
- 20 include all of the companies in Value Line's electric utility
- 21 group that have greater than 75 percent of their revenues from
- 22 regulated services?
- A. First of all, I didn't start with Value Line's
- 24 total list. I started with Dr. Vander Weide's list.
- 25 Q. That wasn't my question.

- 1 A. Yes.
- 2 Q. My --
- 3 A. He had apparently eliminated a number of
- 4 companies based on the five criteria that he discusses --
- JUDGE DALE: Excuse me.
- 6 BY MR. SWEARENGEN:
- 7 Q. Could you answer my question yes or no? And
- 8 then if you want to explain, that's okay.
- 9 A. Okay. I'm sorry. Well, the answer is no as
- 10 phrased.
- 11 Q. Okay.
- 12 A. And then the explanation is that I didn't
- 13 start with Value Line's list. I started with Dr. Vander
- 14 Weide's list, which presumably had already reflected the
- 15 calling out of companies based on his five criteria.
- 16 Q. Are you familiar with Value Line's electric
- 17 utility group?
- 18 A. Only that I viewed the list, yes.
- 19 Q. Okay. And, once again, just to make sure I
- 20 understand, other than the one company you mentioned, are you
- 21 testifying that you have included all of the companies in
- 22 Value Line's electric utility group that have greater than
- 23 75 percent of revenues from regulated services?
- A. Well, on review of this -- this Schedule
- 25 CWK-2, it appears there are three companies that are slightly

- 1 under 75 percent that I did include. And they are Alliance,
- 2 Consolidated Edisons and Puget Electric.
- 3 Q. My question was regulated revenues greater
- 4 than 75 percent from regulated --
- 5 A. I do -- your question is do I have every
- 6 company other than -- in my narrow list --
- 7 Q. Yes.
- 8 A. -- that has a proportion of revenues subject
- 9 to regulation -- electric revenues subject to regulation --
- 10 Q. No, no.
- 11 A. -- greater than 75 percent? And I believe the
- 12 answer is yes.
- 13 Q. That wasn't the question.
- 14 A. All right. I'm sorry. Let's please restate
- 15 the question.
- 16 Q. The 75 percent does not relate solely to
- 17 regulated electric revenues. It relates to revenues from
- 18 regulated services which would include both electric and gas.
- 19 A. No. That's not my criterion. My criterion is
- 20 75 percent of revenues must be regulated electric revenues.
- 21 Q. So your narrow group then does not include all
- 22 companies in Value Line's electric utility group that have
- 23 greater than 75 percent of the revenues -- of their revenues
- 24 from regulated services?
- 25 A. From regulated services, if you include both

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1 electric and gas, the answer is probably not. I have not
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- 2 examined to see which ones would qualify if I had just said
- 3 regulated services as opposed to electric regulated services.
- 4 MR. SWEARENGEN: Thank you very much. That's
- 5 all I have.
- 6 JUDGE DALE: Are there any questions from the
- 7 Bench?
- 8 COMMISSIONER MURRAY: No questions. Thank
- 9 you.
- 10 JUDGE DALE: Redirect?
- 11 MR. MILLS: No. I have no redirect. Thank
- 12 you.
- 13 JUDGE DALE: Well, I'm so glad that you did
- 14 not travel all this way for that.
- 15 THE WITNESS: Well, I'd like to thank the
- 16 Commission and all the parties for extending me the courtesy
- 17 of this remote appearance. It would have been very difficult
- 18 for me to travel with a leg that has a brace that keeps it
- 19 straight out. As you know, airplanes are not particularly
- 20 accommodating to that sort of thing.
- JUDGE DALE: Well, we hope that you feel
- 22 better soon and you are excused.
- THE WITNESS: Well, thank you very much.
- 24 MR. MILLS: Thank you, Mr. King.
- THE WITNESS: Yes. Bye now.

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1 (A recess was taken.)
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- 2 JUDGE DALE: We're back on the record. And as
- 3 I recall, we are at Commissioner questions for Mr. Murray. Is
- 4 that --
- 5 MR. THOMPSON: Either that or redirect, but
- 6 whichever you want, Judge.
- 7 But before we do that, if I could bring to
- 8 your attention, Commissioner Appling had distributed some
- 9 questions, had given Mr. Murray some homework and he has done
- 10 his assignment and I have it here. And how do you want to
- 11 handle that? Do you want to have that marked?
- 12 JUDGE DALE: It actually already has a number.
- 13 It is 105.
- MR. THOMPSON: This is just the answers. If
- 15 you didn't save your list of questions, I can't help you.
- 16 JUDGE DALE: I have a few questions from --
- 17 you don't need to stand up -- I'll remind you that you're
- 18 under oath.
- MR. MURRAY: Okay.
- 20 JUDGE DALE: Chairman Davis had a couple
- 21 questions.
- 22 DAVID MURRAY testified as follows:
- 23 QUESTIONS BY JUDGE DALE:
- Q. One is a question about your comparables and
- 25 your opinion about whether or not such a small sample size is

- 1 statistically valid, because if one of the samples for some
- 2 reason isn't right, you've only got 80 percent. So that was
- 3 his question. Why such a small sample size?
- 4 A. One of the things that you have to be fairly
- 5 careful about when you're looking at statistical significance
- 6 of a sample size is, is the sample that you're drawing, is it
- 7 from a truly representative comparable group. And there are
- 8 many electric utility companies that are labeled as such by
- 9 Value Line and I think that -- to the tune of maybe 60. But
- 10 many of those companies are diversified energy companies and
- 11 also have some gas operations along with them.
- 12 So if you look at it in terms of what is the
- 13 population group, in my opinion, the population group of
- 14 vertically -- of predominantly integrated electric utility
- 15 companies is very, very small. So the sample sample size that
- 16 I drew was based on the vertically-integrated electric utility
- 17 companies that were classified as such by Standard and Poor's.
- 18 And I selected as many companies as possible from that
- 19 population.
- 20 So we have a difference in opinion as to what
- 21 population should be used to draw a sample from. In my mind,
- 22 I believe that I have picked the appropriate population, which
- 23 is companies that have business risk as similar to Empire as
- 24 possible because they are predominantly vertically-integrated
- 25 electric utility companies.

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1 For example, with Dr. Vander Weide's proxy
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- 2 group, he has TXU in there. And TXU is known to have -- is
- 3 known to profit actually from the high natural gas prices that
- 4 we've had, the exact opposite of what's going on with Empire.
- 5 Because Texas is a deregulated state. And TXU has quite a bit
- 6 of generation from coal and nuclear. And as a result, they're
- 7 profiting from the higher market prices in their deregulated
- 8 state.
- 9 So there is -- I would not consider that to be
- 10 part of the population I want to draw my sample from. And as
- 11 far as statistical significance, I'm not aware of any rate of
- 12 return witness that has actually calculated, the way you're
- 13 supposed to, statistical significance of their group as to
- 14 whether or not -- you know, such as looking at the -- you
- 15 know, the degree of confidence you're going to have that this
- 16 is a -- this is a sample group large enough to represent the
- 17 population.
- 18 I've never seen any rate of return witness do
- 19 that. It's always just vague references to, I believe it's
- 20 more statistically significant to have more companies. Well,
- 21 you can have more companies, but if they don't represent the
- 22 business risk of the subject company, what good are you doing?
- 23 Q. So is it your testimony then that as nearly as
- 24 you can tell, even though you only have five companies, you
- 25 have as many comparable companies as you could identify?

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1 A. Relying on S&P's categorization, that's
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- 2 correct. There is -- it's very -- the electric utility
- 3 industry is very hard to sift through and try to figure out
- 4 which companies are in restructure states or at least have
- 5 some operations in restructure states where, say -- such as
- 6 Illinois where they have controversies about how they're going
- 7 to auction off the generation.
- 8 It is very hard to -- to find pure play
- 9 companies. There's no doubt about that. But there is a
- 10 tradeoff of trying to go with the largest sample size
- 11 possible. Just like with Dr. Vander Weide's comparable --
- 12 what he believes to be his comparable group, the growth rates
- 13 are all over the place.
- 14 And if you're looking at a regulated utility
- 15 operation, there is no reason, in my mind, that the expected
- 16 growth should be much over 3 percent -- 3, 4 percent, a
- 17 perpetual growth rate. It's a mature industry. Regulated
- 18 electricities are a very mature industry and it is commonly
- 19 understood that the investors do not expect high growth with
- 20 those types of companies.
- 21 So if you're selecting the right companies,
- 22 you're going to have growth rates that are somewhat similar to
- 23 that.
- JUDGE DALE: Okay. The other question that I
- 25 had was for everyone who had a return on equity witness, if

- 1 you would please e-mail to me the working papers of that
- 2 witness in an Excel format.
- MR. WOODSMALL: Your Honor, are you going to
- 4 make that an exhibit or will everybody get a copy of that?
- 5 JUDGE DALE: I can make them available to you.
- 6 I can e-mail it then on to any of you who would like it, but
- 7 because it's in an Excel format, I don't know that we want --
- 8 well, it would be difficult to put into EFIS and I would have
- 9 concerns about the proprietary of getting those formulas and
- 10 things out.
- 11 MR. WOODSMALL: I guess, your Honor, at this
- 12 point I would object to the extent that you're asking for
- 13 information that's not going to be an exhibit, not going to be
- 14 accepted into the record. The relevance of that information,
- 15 it couldn't be relied upon in making decision.
- Now, if you want to make that an exhibit
- 17 somehow so that all the parties can have it, I have no
- 18 objection, but --
- 19 JUDGE DALE: If there's a way to make it -- I
- 20 don't have a problem making it an exhibit, but it can't be put
- 21 into EFIS.
- MR. THOMPSON: Well, that's two different
- 23 things.
- MR. WOODSMALL: I just want -- I don't care so
- 25 much about EFIS. I just believe that if you are going to use

- 1 it as evidence, that it needs to be given an exhibit number,
- 2 provided to counsel and preserved for the record in the event
- 3 of an appeal.
- 4 JUDGE DALE: Well, that makes sense. So we're
- 5 at 141. We should probably give each a different one. So
- 6 we'll give 141 to Murray, 142 to Vander Weide, 143 to --
- 7 MR. MILLS: Mr. King.
- 8 JUDGE DALE: -- Mr. King and 144 to
- 9 Mr. Brubaker; is that correct?
- 10 MR. WOODSMALL: We did not have any testimony
- 11 on ROE, your Honor.
- JUDGE DALE: Oh, okay.
- 13 MR. WOODSMALL: Can you tell me for purposes
- 14 going forward, I guess each counsel will provide that to
- 15 opposing counsel?
- 16 MR. MILLS: Well, if we're talking about the
- 17 work papers that support the various pieces of testimony,
- 18 those have already been provided to counsel. And what we
- 19 would -- by agreement. And what we would be providing in
- 20 response to this request is the same work papers that we've
- 21 already provided to all the parties.
- MR. WOODSMALL: Okay. Typically work papers,
- 23 since they're not filed, are treated as confidential. Are
- 24 these going to be confidential exhibits or --
- 25 JUDGE DALE: Yes. And they won't even be --

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1 as I've indicated, I'll just have to put some entry into EFIS
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- 2 that this is a non-- was a confidential work paper document.
- 3 MR. CONRAD: Why would it not be on EFIS?
- 4 JUDGE DALE: It has to do with the inclusions
- 5 of the -- yes, Mr. Thompson.
- 6 MR. THOMPSON: It's my understanding that the
- 7 copies of the work papers that have been provided to counsel
- 8 are not necessarily in Excel form.
- 9 MR. MILLS: Yeah. There's all kind of stuff
- 10 that make up the work papers. There may be some schedules
- 11 that are supported with Excel spreadsheets, but much of it is
- 12 going to be source materials, calculations and stuff like that
- 13 that's not really an Excel spreadsheet.
- 14 JUDGE DALE: Well, what the specific request
- 15 that I received was specifically a request for the
- 16 calculations in Excel form.
- 17 MR. MILLS: So you only want the worksheets
- 18 that are Excel spreadsheets?
- 19 JUDGE DALE: Yes.
- MR. MILLS: Well, that would be much less than
- 21 what was provided to the other parties.
- 22 JUDGE DALE: Okay. And now in answer to your
- 23 question, the Excel spreadsheets, because of their volume,
- 24 EFIS simply can't handle them. Moreover, there may be --
- 25 MR. CONRAD: There are Excel spreadsheets

- 1 filed all the time in EFIS. Parties file them all the time,
- 2 perhaps in this case. Just file --
- JUDGE DALE: Then the answer is I don't know.
- 4 MR. CONRAD: If you're talking about -- if it
- 5 exceeds the size requirements, that's something -- I mean,
- 6 that's something else, but I'm not aware of -- I mean, I've
- 7 seen stuff on EFIS that's in XLS format, Judge. I'm just
- 8 not --
- 9 JUDGE DALE: I've not seen these kind of
- 10 calculations in EFIS. I don't know
- 11 MR. THOMPSON: You've seen the data request
- 12 stuff. They don't see that.
- 13 JUDGE DALE: I have seen some spreadsheet
- 14 format, but it's not -- it's just charts that happen to be in
- 15 Excel form.
- 16 MR. MILLS: And typically what we will do is
- 17 we will printout an Excel spreadsheet into print form, convert
- 18 it into Adobe and file that. It may be a Excel spreadsheet.
- 19 MR. THOMPSON: But it's not going to have an
- 20 XLS extension.
- 21 MR. MILLS. Right. That's what we file.
- JUDGE DALE: And the request that has been
- 23 given to me is that they be in actual Excel format.
- MR. WOODSMALL: Despite all that, your Honor,
- 25 just so that we all have a common understanding of what

- 1 Exhibit 141, 142 and 143 will be, I would ask that when those
- 2 are transmitted to your Honor, that opposing counsel be copied
- 3 as well. I don't want to have to go through the worksheets
- 4 that I've received and guess which ones counsel is providing.
- 5 I think we all ought to have a common understanding as to what
- 6 those exhibits are.
- 7 JUDGE DALE: Is that acceptable to everyone?
- 8 MR. MILLS: Absolutely.
- 9 JUDGE DALE: And the other thing is that just
- 10 occurred to me to mark these as 141-HC, 142-HC and 143-HC
- 11 since these are clearly highly confidential. Do you not think
- 12 they're highly confidential? Well, I thought the work papers
- 13 always were.
- MR. MILLS: The work papers typically -- well,
- 15 because they're not -- they're not intended to be filed. I
- 16 mean, they're really just sort of supporting information and
- 17 we treat them more or less as discovery. They're not
- 18 necessarily highly confidential according to the terms of the
- 19 protective order, but they're not expected to be divulged.
- 20 But I'm thinking that --
- 21 MR. THOMPSON: Is that sort of confidential?
- 22 MR. MILLS: Well, I'm kind of guessing what
- 23 we're doing here because I'm not really sure what is you want
- 24 to know or why, but I think what you're likely to get at least
- 25 from me is the Excel spreadsheet, for example, that leads to

- 1 Exhibit 140, which really just has, you know, a dozen cells in
- 2 it and, you know, that -- the embedded calculations are one
- 3 plus this other one divided by this third one and they're not
- 4 terribly complex. So I don't think you're going to get
- 5 something that's really horribly complicated as a result of
- 6 this request. I'm hoping that that's what you have in mind.
- 7 Okay. Well, we will provide this stuff and if it's not what
- 8 you want, you can let us know.
- 9 JUDGE DALE: And as I said, I'll just be
- 10 forwarding it to the Commissioner who wants it.
- 11 MR. CONRAD: Sorry to prolong this, but does
- 12 that make it part of the decision of record in this case?
- 13 MR. THOMPSON: They're going to be an exhibit,
- 14 Stu.
- 15 JUDGE DALE: Yeah. They'll be available to
- 16 all the Commissioners.
- MR. CONRAD: Well, that's what I'm --
- JUDGE DALE: Yes.
- 19 MR. MILLS: And I assume that once you get
- them and all counsel gets them, there will be some opportunity
- 21 to object if there is something some party believes is
- 22 objectionable before they're admitted into the record.
- MR. SWEARENGEN: Makes sense to me.
- JUDGE DALE: Yeah.
- MR. THOMPSON: Me too.

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1 JUDGE DALE: So approximately when do you
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- 2 believe these could be provided?
- 3 MR. MILLS: I expect that we can get ours to
- 4 you early next week. I mean, our witness is out of town and
- 5 so communication may be somewhat of an issue, but it should
- 6 be -- you know, assuming I can get ahold of him, it may be as
- 7 early as this afternoon but certainly no later than early next
- 8 week.
- 9 MR. THOMPSON: Early next week for us, Judge.
- 10 JUDGE DALE: Then let's just assume that
- 11 anyone who has an objection to raise will raise it next week,
- 12 the end of which I believe is the 22nd. So just to be really,
- 13 really specific, if you have an objection, you must raise it
- 14 by 4:00 p.m. on September 22nd.
- 15 MR. SWEARENGEN: And then we'll file our work
- 16 papers on the 23rd. Would that be okay?
- 17 MR. THOMPSON: So is there a deadline for the
- 18 work papers?
- JUDGE DALE: Early next week.
- 20 MR. SWEARENGEN: I have no idea when my
- 21 witness will be able to do that, but we'll get them filed just
- 22 as soon as we can and I would hope we could do so by the 21st.
- MR. CONRAD: I guess, Judge, what I'm sitting
- 24 here kind of puzzled about is because this is something
- 25 seemingly unique. I'm presuming the reason the person wants

- 1 to have this material supplied in Excel spreadsheet form is so
- 2 that they can plug in whatever numbers they think they want to
- 3 plug into and purportedly perform the calculations on
- 4 spreadsheets which they did not design and which they may or
- 5 may not understand the intricacies of the formulas in them.
- And I'm kind of wondering how we could cover
- 7 that in the context of what the decision of record in the case
- 8 is, which goes back to Lewis's question about, you know, when
- 9 you provide that in the past, you've converted it to PDF,
- 10 which is, you know, here's the contents of the cells. Not the
- 11 formula, but what the values themselves are.
- 12 Because there really isn't any way then that
- 13 somebody can cross-examine or even know what's going on when
- 14 you plug numbers into a spreadsheet sheet that they didn't
- 15 build and they look at that result and say, well, that's
- 16 interesting, but that doesn't take into account some other
- 17 part of your spreadsheet.
- 18 I'm just -- I'm really scratching my head
- 19 about this one, because this seems a little bit off the --
- 20 somewhat off the beaen path.
- MR. WOODSMALL: Well, and to expand upon that
- 22 further --
- MR. THOMPSON: I'm going to object, Judge. I
- 24 think they need to pick which lawyer is talking about this
- 25 point and stick to that one.

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1 MR. WOODSMALL: Well, I'm not objecting. I'm
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- 2 just trying to get an understanding. I guess my concern is to
- 3 the extent that --
- 4 MR. THOMPSON: Can I get another couple
- 5 lawyers down here?
- 6 MR. CONRAD: Sure. Get as many as you want.
- 7 MR. MILLS: Can I get another lawyer?
- 8 MR. CONRAD: I'll make it real formal. I'll
- 9 make an objection right now to that process. And that can be
- 10 logged because we're on the record now and then we'll amplify
- 11 that when we see what comes. If that's what you want, Kevin,
- 12 that's what you got.
- 13 JUDGE DALE: That objection will be overruled.
- 14 We'll ask the parties to do that. Once again, it's my
- 15 expectation that they can be filed by early next week. If
- 16 they cannot be filed by early next week, if someone will
- 17 please notify me and then we'll change the objection deadline.
- 18 Is there any cross based on those questions
- 19 from the Bench?
- 20 MR. WOODSMALL: I have just one brief
- 21 question.
- JUDGE DALE: Certainly
- MR. WOODSMALL: Or I hope just one.
- 24 CROSS-EXAMINATION BY MR. WOODSMALL:
- 25 Q. Mr. Murray, you were provided -- or you

- 1 provided some figures in response to some questions from the
- 2 Bench, Exhibit 105. Do you recall that?
- 3 A. I need to look and see -- look at Exhibit 105.
- 4 Oh, exhibit -- okay. Sorry. Yes.
- 5 Q. Can you tell me whether those numbers that you
- 6 provided have any effect one way or another on your belief as
- 7 to the appropriateness of your comparable companies?
- 8 A. No.
- 9 Q. You still believe that the five companies that
- 10 you use are appropriate comparable companies for your
- 11 analysis?
- 12 A. Yes.
- MR. WOODSMALL: Thank you.
- 14 CROSS-EXAMINATION BY MR. MILLS:
- 15 Q. And another one also about 105 and just very
- 16 briefly. The very last question had to do with
- 17 exchange-traded options. And Pinnacle West doesn't seem to be
- 18 filled out. It doesn't say yes, no, maybe, I don't know. And
- 19 I was just wondering what the word is on Pinnacle West.
- 20 A. Looks like I need to revise that. I'll join
- 21 Mr. King.
- 22 Q. But you don't know the answer right now?
- 23 A. It's yes.
- Q. It's a yes. Okay.
- 25 MR. MILLS: Thank you. That's all I had.

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1 JUDGE DALE: Is there any objection to
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- 2 Exhibit 105 as corrected?
- 3 MR. WOODSMALL: No, your Honor.
- 4 JUDGE DALE: Then it's admitted with the
- 5 addition of a yes by Pinnacle West.
- 6 (Exhibit No. 105 was received into evidence.)
- JUDGE DALE: Redirect? Oh, I'm sorry. Did
- 8 you have cross based on questions?
- 9 MR. SWEARENGEN: I had no cross. But you know
- 10 what? I think we're going to get our Excel spreadsheet filed
- 11 before anybody else.
- 12 JUDGE DALE: There you go. That might be
- 13 easier.
- 14 THE WITNESS: That way I can't look at his
- 15 questions anyway.
- JUDGE DALE: And if I didn't remember this
- 17 last time, let me remind you that you're still under oath.
- 18 MR. THOMPSON: You did remember it last time.
- 19 REDIRECT EXAMINATION BY MR. THOMPSON:
- Q. Mr. Murray, do you remember that Mr. Sweargen
- 21 asked you whether you agreed that Mr. Vander Weide's testimony
- 22 using a beta of .6 was, in fact, in error? Do you remember
- 23 that question?
- 24 A. Yes, I do.
- 25 Q. Now, you don't know if Mr. Vander Weide was in

- 1 error, do you?
- 2 A. Yes.
- Q. You do know that?
- 4 A. Yes.
- 5 Q. It's not possible he had changed his mind?
- A. No, it's based on a publicly available source.
- 7 And I -- Empire's beta -- this is something I'm almost
- 8 99 percent sure -- would not have changed that much within the
- 9 short amount of change when he did his analysis and when we
- 10 were asking and answering those questions last week.
- 11 Q. Very well. And Mr. Swearengen also asked you
- 12 about your testimony in the last Empire rate case. Do you
- 13 remember that?
- 14 A. Yes.
- 15 Q. And I believe he asked you if you used a
- 16 company-specific discounted cash flow analysis at that time?
- 17 A. Yes.
- 18 Q. Did you happen to perform a company-specific
- 19 discounted cash flow analysis of Empire for this case?
- 20 A. Yes.
- Q. And what was your result?
- 22 A. For the record, this is reflected on revised
- 23 Schedule 67 -- or excuse me, Revised Schedule 16 in my
- 24 Rebuttal Testimony. I had a Empire company-specific growth of
- 25 796 to 896 using the growth rate range that I estimated in the

- 1 last rate case.
- Q. Okay. There were also some questions from
- 3 Mr. Swearengen, as I recall, about interest rates. Do you
- 4 remember that?
- 5 A. Yes.
- 6 Q. Do you happen to know whether changes in
- 7 interest rates have an impact on utility bonds?
- 8 A. They -- they tend to, yes. It may not be a
- 9 one-for-one change, but -- but there is eventually some change
- 10 to public utility bond yields as well.
- 11 MR. THOMPSON: That's all my questions. Thank
- 12 you.
- Thank you, Mr. Murray.
- 14 THE WITNESS: Thank you.
- 15 JUDGE DALE: Thank you, Mr. Murray. You may
- 16 step down.
- 17 THE WITNESS: Thanks.
- JUDGE DALE: And you're excused.
- 19 MR. THOMPSON: Staff calls Mark Oligschlaeger.
- JUDGE DALE: I'll remind you that you're still
- 21 under oath Mr. Oligschlaeger. Thank you.
- 22 MARK OLIGSCHLAEGER testified as follows:
- 23 DIRECT EXAMINATION BY MR. THOMPSON:
- Q. Mr. Oligschlaeger, you've testified already in
- 25 this case, haven't you?

- 1 A. Yes, I have.
- 2 Q. And are you the same Mark Oligschlaeger that
- 3 caused to be prepared and filed Exhibit No. 56?
- 4 A. Yes, I am.
- 5 Q. I think that's marked as your Rebuttal
- 6 Testimony; is that correct?
- 7 A. Yes.
- 8 Q. And part of that has been admitted; isn't that
- 9 correct?
- 10 A. I believe so.
- 11 Q. The part having to do with regulatory plan
- 12 amortizations?
- 13 A. Correct.
- Q. Well, the other part of that testimony has to
- do with return on equity; is that correct?
- 16 A. Yes.
- 17 Q. If I were to ask you those return on equity
- 18 questions today, would your answers be the same?
- 19 A. Yes, they would.
- Q. And as far as you know, are they still true to
- 21 the best of your knowledge, information and belief?
- 22 A. They are.
- MR. THOMPSON: At this time, your Honor, I
- 24 would move for the admission of whatever portion of Exhibit 56
- 25 has not yet been admitted.

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1 MR. SWEARENGEN: No objection from the
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- 2 company.
- JUDGE DALE: Hearing no objection, the
- 4 remainder of Exhibit 56 is admitted into evidence.
- 5 (Exhibit No. 56 was received into evidence.)
- 6 MR. THOMPSON: And I tender Mr. Oligschlaeger
- 7 for cross-examination.
- 8 MR. WOODSMALL: No questions, your Honor.
- 9 MR. MILLS: No questions.
- 10 MR. SWEARENGEN: Empire has no questions.
- 11 Thank you.
- 12 JUDGE DALE: Questions from the Bench? I have
- 13 none.
- 14 Thank you, Mr. Oligschlaeger. You may step
- 15 down and you're excused.
- 16 There was a request that before we adjourn, we
- 17 double check what's admitted and what's not. According to my
- 18 list, all of the pre-filed testimony has been admitted.
- 19 MR. WOODSMALL: Subject to stricken portions
- 20 and offers of proof.
- JUDGE DALE: Right.
- 22 MR. MILLS: And we had this conversation this
- 23 morning. What about Mr. Fetter's testimony? His Rebuttal
- 24 Testimony was not admitted at all and only a very limited
- 25 portion of his Supplemental Direct was admitted. That's

- 1 Exhibits 12 and 11.
- 2 MR. SWEARENGEN: That's not how I remember it,
- 3 but I'm sure the record will reflect the ruling.
- 4 MR. THOMPSON: Could we go through the
- 5 numbers, Judge?
- 6 JUDGE DALE: Certainly. But let me go back to
- 7 11 and 12 and deal with that first. Mr. Fetter's testimony
- 8 was stricken with the exception of I believe the introductory
- 9 question and answer and self-identification and the last
- 10 question of, Does that conclude your Rebuttal, which I think
- 11 Mr. Conrad graciously left in.
- 12 MR. CONRAD: We didn't have an objection to
- 13 that question and answer.
- 14 JUDGE DALE: So it is, for all intents and
- 15 purposes, substantively stricken. And then the Rebuttal was
- 16 stricken in its entirety.
- 17 MR. SWEARENGEN: But was it preserved under
- 18 the rule as --
- JUDGE DALE: Oh, yes.
- 20 MR. SWEARENGEN: Okay. Thank you.
- 21 JUDGE DALE: Okay. So going through the
- 22 numbers, 1, 2 -- 2 had some exceptions, as I recall; is that
- 23 right? The Direct of -- Vander Weide Direct? Was there --
- MR. WOODSMALL: There was a portion there,
- 25 your Honor, towards the end of his Direct -- and I don't have

1 it with me -- that had been stricken because of a reference to

- 2 a fuel adjustment clause.
- 3 JUDGE DALE: I think probably page 54, lines 1
- 4 through 7.
- 5 MR. SWEARENGEN: But it was preserved under
- 6 the rules.
- JUDGE DALE: Yes. And I'm making sure that
- 8 I'm marking preserved next to all these.
- 9 Rebuttal and Surrebuttal of Vander Weide was
- 10 accepted. Mr. Gibson's was admitted with a few exceptions and
- 11 preserved.
- 12 MR. THOMPSON: Are you talking his Direct?
- 13 JUDGE DALE: His Direct. I'm sorry. And his
- 14 Supplemental Direct and Rebuttal were received entirely.
- 15 Mrs. McCormack, Direct, Rebuttal and Surrebuttal were admitted
- 16 in their entirety. We've just discussed 11 and 12. 13 and 14
- 17 were admitted in their entirety. 15, Mr. Tarter's Direct HC
- 18 and NP, there was a partial strike and preservation for
- 19 appeal. And 16, 17 and 18, his subsequent testimony, was
- 20 admitted in its entirety.
- 21 Mr. McCord's Supplemental Direct was admitted
- 22 in its entirety. Mr. Keith, it looks like his Direct was
- 23 admitted in its entirety, but the Rebuttal HC and NP and
- 24 Surrebuttal HC and NP were stricken in part and preserved for
- 25 appeal.

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1 MR. WOODSMALL: Your Honor, at this point I'd
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- 2 note before we go any further, that there is a standing
- 3 objection to many pieces of this testimony due to the fact
- 4 that it was received under a stipulation -- order approving
- 5 stipulation, it was received without cross-examination. So we
- 6 still have a standing objection on that matter.
- 7 JUDGE DALE: Okay. Ms. Long's Direct was
- 8 admitted in its entirety as was the Supplemental Direct.
- 9 Rebuttal Testimony was admitted in its entirety subject to the
- 10 stipulation objection. Ms. Delano's Direct and Rebuttal and
- 11 Mr. Lentz's Rebuttal were accepted in their entirety.
- 12 MR. THOMPSON: When you say "accepted in their
- 13 entirety," what do you mean?
- JUDGE DALE: Admitted.
- MR. THOMPSON: Admitted. Okay.
- 16 JUDGE DALE: Yeah. 29, 30, 31 and 32 all were
- 17 admitted in their entirety. 29 had HC and NP. And if you can
- 18 point out which ones were -- which ones, as we go along, have
- 19 the stipulation objection.
- MR. WOODSMALL: Your Honor, I don't have that
- 21 with me. I'm sorry. I can provide it later.
- JUDGE DALE: No. I've got it upstairs.
- 23 Because I did not mark that on the Staff ones, but I will go
- 24 through and so mark those.
- 25 And just for the record, for all those ones

1 who were admitted pursuant to that Stipulation and Agreement,

- 2 your objection is preserved.
- MR. WOODSMALL: Thank you, your Honor.
- 4 JUDGE DALE: 33, 34, 35, 36, 37, 38 were all
- 5 admitted in their entirety. 39, Janis Fischer's Direct HC and
- 6 NP was -- a portion of hers was admitted under the stipulation
- 7 and the rest was admitted pursuant to her corrections. 40-HC
- 8 and NP, 41-HC and NP, 42-HC, NP, 43, 44, 45, 46, 47, 48-HC and
- 9 NP, 49, 50-HC and NP were all admitted in their entirety.
- 10 51, 52 and 53 -- 52 is HC and NP and 53 is HC
- 11 and NP -- were all admitted in their entirety. 54, 55 and 56
- 12 and 57 were all admitted in their entirety. 58 and 59 were
- 13 admitted. 60 I have marked as being pursuant to the stip and
- 14 admitted in its entirety with the reservation of the stip
- 15 objection. 61 was admitted in its entirety. 62 over the
- 16 stsip objection was admitted.
- 17 63 was admitted in its entirety and 64. 65 is
- 18 admitted in its entirety pursuant to stip. 66, 67, 68 and 69
- 19 were all admitted in their entirety and 70 was admitted
- 20 pursuant to stip. Now, these stips through -- 60 through 70
- 21 were pursuant to the second Stipulation and Agreement.
- 22 MR. WOODSMALL: The rate design stipulation
- 23 filed yesterday.
- JUDGE DALE: Yes.
- 25 MR. WOODSMALL: That's my understanding.

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1 JUDGE DALE: And you still are preserving a
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- 2 objection to those as well?
- 3 MR. WOODSMALL: No. We were a signatory to
- 4 that. We never objected to that.
- JUDGE DALE: Oh, sorry.
- 6 MR. CONRAD: To be clear, I don't think my
- 7 colleague was down there. We had said that we did not have
- 8 objection to those conditioned on the acceptance of the
- 9 stipulation that we're talking about the rate design stuff.
- 10 JUDGE DALE: Okay. OPC's testimony 71, 72,
- 11 73, 74, 75 were all accepted in their entirety. 76 and 77
- 12 were at least partially accepted pursuant to the first
- 13 stipulation, but were admitted in their entirety. 78, 79 and
- 14 80 were all admitted in their entirety. 81, 82 -- 81-NP and
- 15 HC, 82, 83 and 84 were all admitted in their entirety.
- 16 85 was NP and HC, was admitted in its
- 17 entirety. 86, 87 and 88 were admitted in their entirety, but
- 18 were the subject of stip.
- 19 MR. THOMPSON: What was the subject of the
- 20 stip? I'm sorry.
- JUDGE DALE: 86, 87 and 88 partially.
- MR. WOODSMALL: The portions of 86, 87 and 88
- 23 dealing with rate design were the subject of the stip filed
- 24 yesterday.
- JUDGE DALE: Oh, okay. And even 88?

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1 MR. WOODSMALL: Correct, your Honor.
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- 2 JUDGE DALE: Because it has rate design and
- 3 fuel and purchased power.
- 4 Okay. 89 in its entirety and 90 in its
- 5 entirety. 91 was the proxy statement, it was admitted. 92 --
- 6 MR. WOODSMALL: I believe, your Honor, that 91
- 7 only pages 13 through 15.
- 8 JUDGE DALE: Yes. I think that's all we had.
- 9 MR. WOODSMALL: I can't recall if -- I know
- 10 there was more at one time and I don't know what, but it's
- 11 pages 13 through 15.
- 12 JUDGE DALE: Yeah. My list does comport with
- 13 that it's only pages 13, 14 and 15. 92, which is the New York
- 14 Stock Exchange Manual, which is -- I think after all of the
- 15 backing and forthing, it has just been admitted.
- 16 MR. THOMPSON: I show that as not received.
- 17 MR. MILLS: It was not received and there was
- 18 a lot of back and forth. And this is the one there was
- 19 discussion and you explicitly said it's not received into
- 20 evidence but somehow the company could cite to it in their
- 21 brief. But --
- 22 JUDGE DALE: Refer to it. Citing to it is --
- 23 this is -- we got into the whole discussion yesterday of how
- 24 that was my polite way of saying it had no probative value
- 25 whatsoever.

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1 MR. WOODSMALL: Well, if it has no probative
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- 2 value, it's completely irrelevant and should not be accepted
- 3 into the record.
- 4 JUDGE DALE: Well, okay. So it's not
- 5 admitted.
- 6 MR. WOODSMALL: Thank you.
- 7 JUDGE DALE: 93, which was a charter is
- 8 admitted. 94-HC, an incentive plan metric was admitted.
- 9 95-HC, a performance planning and revenue perform-- something
- 10 about performance planning, admitted. 96-HC, lightning bolts,
- 11 was admitted.
- 12 MR. WOODSMALL: I believe on that one, your
- 13 Honor, there was a portion regarding 2004 that was not
- 14 admitted because it was prior to the test year. And that was
- 15 stipulated by the company, Mr. Mitten.
- 16 JUDGE DALE: I also have a note on that one
- 17 that the company was going to go back and see whether or not
- 18 all of that was HC or whether it was simply P.
- 19 97, the updated Vander Weide charges was
- 20 admitted. 98, the RRA 7606 regulatory study was admitted.
- 21 99 was an Illinois case, which was not admitted. 100 was a
- 22 Kansas case that was admitted. 101 was an Arkansas case that
- 23 was admitted. 102 and 103 were Value Lines from 7/7/06 and
- 8/25/06 respectively, both admitted.
- 25 104 was an exhibit chart which was admitted.

- 1 105 was the question and answer from Commissioner Appling,
- 2 which has been admitted. 106, the tariff sheets for the ELIP
- 3 tariff were admitted. 107, order approving those tariff
- 4 sheets was admitted. 108-HC was a portion of DR response 269.
- 5 It was admitted.
- 6 MR. THOMPSON: My note says not admitted.
- 7 JUDGE DALE: It was later admitted because
- 8 I've got the "not" very definitely scratched out.
- 9 MR. WOODSMALL: Yes. Originally it was not
- 10 admitted but then on another issue on the IEC continuation it
- 11 was brought back up and then admitted.
- MR. THOMPSON: Very well. Thank you.
- 13 JUDGE DALE: Exhibit 109, which was a Standard
- 14 and Poor's document entitled Buy Versus Build was admitted.
- 15 110 which was the errata sheet of Mr. Smith was admitted.
- 16 111-HC, OPC run No. 1, natural gas futures was admitted.
- 17 112, Empire tariff sheet IEC rider was not admitted.
- 18 113, April 2004 testimony of B. Beecher was
- 19 admitted; 114, April 30th, 2004 tariff filing, three pages,
- 20 was admitted; 115, April 2004 testimony of W.L. Gipson was
- 21 admitted; 116, transcript of a December 7th, 2004 presentation
- 22 was not admitted; 117, the stipulation for ER-2004-0570,
- 23 administrative notice was taken of that; 118 was the tariff
- 24 filing 317-2005 was admitted; 119, DR -- the response to
- 25 DR 276 which was going to be subject to review for

- 1 completeness, which I assume has been done since we are now at
- 2 the end of the hearing, was admitted. The Response to DR 278,
- 3 which was Exhibit 120, was also similarly admitted.
- 4 121 was 10-K for fiscal year 2004, admitted;
- 5 122 was the 10-Q that was the response to DR 247, which was
- 6 admitted; 123, another 10-Q responding to DR 248 was admitted;
- 7 and 124 is another 10-K responding to DR 249, which was
- 8 admitted.
- 9 125, 17 CFR 229.303 was not admitted; 126, all
- 10 I have is it's a DR response. Does anybody have the number?
- 11 MR. WOODSMALL: I don't have the number, but
- 12 it was a list of board meetings.
- MR. MILLS: It was Praxair DR 1.
- JUDGE DALE: It was admitted. 127-HC were
- 15 board minutes, April 27th and 28th, not admitted although
- 16 there was an offer of proof.
- MR. WOODSMALL: Thank you.
- JUDGE DALE: 128-HC, board meetings of
- 19 July 27th and 28th, also not admitted but subject to an offer
- 20 of proof. 129-HC was a presentation entitled Bill Gipson,
- 21 UCU, which was admitted. 130-HC was a presentation entitled
- 22 Greg Knapp, Finance 7/2005 presentation, which was admitted.
- 23 131-HC was a presentation entitled Gipson EPS, which was
- 24 admitted.
- 25 132, part 1, HC was a presentation to Standard

- 1 and Poor's April 6, 2005, which was admitted; 132, part 2, HC,
- 2 financial assumptions relating to that presentation which was
- 3 admitted; 133-HC is another portion of the response to DR 269,
- 4 presentation for Standard and Poor's and Moody and it was
- 5 admitted into evidence.
- 6 134 was the earnings call 7/25/05 transcript
- 7 in part which was admitted; 135 was DR -- the response to
- 8 DR 19 supplement in part, which was admitted. Administrative
- 9 notice was taken of ER-2002-1074 and ER-2002-0424. 136 --
- 10 MR. WOODSMALL: Your Honor, on that
- 11 administrative notice, it was not only the two orders, but
- 12 also the --
- JUDGE DALE: The underlying stips.
- MR. WOODSMALL: Yes. The stipulation in the
- 15 1074 case.
- 16 MR. THOMPSON: Could you give me those case
- 17 numbers again, Judge?
- MR. WOODSMALL: ER -- I'm sorry.
- 19 JUDGE DALE: ER-2002-1074 and ER-2002-0424.
- MR. THOMPSON: Thank you.
- JUDGE DALE: 136, which was e-mail responses
- 22 was admitted; 137-HC, which was a supplemental response to DR
- 23 269 was admitted.
- MR. COOPER: Judge, I apologize, but on 136
- 25 we've got a note about just the cover page and last page on

- 1 136.
- JUDGE DALE: Oh, yes, that's right. I ripped
- 3 out the middle. So that what I have for Exhibit 136 is only
- 4 the first and last page.
- 5 Let me stop the court reporter here and ask if
- 6 you did the same thing with your exhibit.
- 7 (Off the record.)
- JUDGE DALE: Where am I?
- 9 MR. WOODSMALL: 137 I believe.
- JUDGE DALE: 137-HC was the supplemental
- 11 response to DR 269 and it was admitted; 138 is the Staff rec
- in ER-2004-0570, which was admitted; 139 is the company's
- 13 supplemental response to DR-229, which was admitted; 140 is
- 14 the updated King schedule, which was admitted; 141-HC, 142 --
- 15 well, 141-HC, Murray; 142-HC Vander Weide; and 143-HC King
- 16 will be ask the Excel spreadsheets which will be admitted.
- MR. WOODSMALL: And a pending objection to
- 18 those, your Honor.
- 19 JUDGE DALE: Yes. And I'm just making a note
- 20 to myself about the special treatment of those exhibits. I
- 21 believe that's the entirety of the exhibits.
- 22 Mr. Cooper?
- MR. COOPER: Yes, Judge. Could we go back for
- 24 a minute to the testimony of Mr. Scott Keith? I was listening
- 25 from afar when you made mention of that testimony and I think

- 1 you said that Direct had been admitted in its entirety,
- 2 Rebuttal and Surrebuttal subject to the Commission's earlier
- 3 order.
- I actually think that ought to be reversed. I
- 5 think that Rebuttal and Surrebuttal were supposed to have been
- 6 admitted in their entirety and his Direct was the one that was
- 7 treated by the Commission's earlier order.
- 8 MR. MILLS: Just based on the calendar, it has
- 9 to be that way.
- 10 MR. COOPER: And I'm hoping there's no
- 11 disagreement about that, because I --
- 12 MR. WOODSMALL: I know there was a portion of
- 13 the Direct that had been stricken. I'm not aware at this time
- of anything in the Rebuttal or Surrebuttal, but I'm sure the
- 15 record would reflect that appropriately.
- JUDGE DALE: Yes. I believe that's true,
- 17 because I do show strikes in his Direct. And I don't see any
- 18 strikes in his Rebuttal. I'll save you all me flipping
- 19 through his Surrebuttal and assume I got those exactly
- 20 backwards.
- 21 So for Exhibit 20, it was stricken in part,
- 22 preserved for appeal; and 21 and 22 were admitted in their
- 23 entirety both HC and NP subject to the objection.
- 24 MR. WOODSMALL: And subject to pending
- 25 objection regarding the testimony coming in pursuant to the

- 1 stipulation.
- 2 JUDGE DALE: That is right. And I did have
- 3 these marked as coming in with the stip. Is that it for
- 4 objections -- or for exhibits?
- 5 The transcript of this proceeding will be in
- 6 no later than the 29th. I would like to ask that
- 7 prehearing -- that post-hearing briefs be filed on or before
- 8 October 15th.
- 9 If you will kindly incorporate by reference in
- 10 your post-hearing brief your pre-hearing brief. And for those
- 11 of you who wish to do so, I would be delighted to receive
- 12 draft Findings of Fact and Conclusions of Law, but you are not
- 13 required to file them.
- MR. CONRAD: Did we have a date set for reply
- 15 briefs?
- 16 JUDGE DALE: I was under the impression that
- 17 there was a single round of post-hearing briefs. Am I
- 18 misremembering? That would be October 15th.
- 19 MR. CONRAD: So I can say whatever I want in
- 20 my 10/15 brief without fear of refutation?
- JUDGE DALE: Yes. Unless someone has read
- 22 your mind.
- MR. CONRAD: Now, the topic of page limits
- 24 comes up, which we presently have at least two unruled
- 25 applications for rehearing pending on.

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1 JUDGE DALE: Do you have a request for a
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- 2 waiver of the --
- 3 MR. CONRAD: However it is -- it is
- 4 characterized, I'm not sure that there's anything to waive,
- 5 but I think in the context of all that has gone on, we can
- 6 probably work within the confines of 80 pages. And I'm going
- 7 to endeavor to hold it below that.
- 8 JUDGE DALE: On the strength of my confidence
- 9 in your ability to be piffy and concise, you may have
- 10 80 pages. And I will hope --
- 11 MR. CONRAD: Now, does the company get 80 or
- 12 do they get something less?
- JUDGE DALE: They have to ask.
- MR. COOPER: Well, I would hope that whatever
- 15 limitation we have would apply to all parties, so --
- 16 JUDGE DALE: No. It's actually per request.
- 17 If you think you need 80 pages --
- JUDGE THOMPSON: We'd like 100, Judge.
- 19 MR. COOPER: We would like to be included on
- 20 whatever the max is.
- JUDGE DALE: Mr. Thompson, if you request
- 22 100 pages, you will be required to file 100 pages.
- MR. CONRAD: Pertinent or not.
- JUDGE DALE: Pertinent. Do you really want
- 25 100 pages?

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1 MR. THOMPSON: Absolutely.
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- JUDGE DALE: I will look forward to seeing
- 3 your 100-page brief.
- 4 MR. THOMPSON: Thank you, Judge.
- 5 JUDGE DALE: Please don't forget to
- 6 incorporate by reference your pre-hearing brief.
- 7 MR. THOMPSON: I'll be sure to.
- 8 JUDGE DALE: Apparently editing is a lost art
- 9 not just in the movie business. Mr. Cooper?
- MR. COOPER: Ma'am? What's the question?
- 11 Whether I want 100 pages if I have to use 100 pages?
- 12 JUDGE DALE: If you want 100 pages, you have
- 13 to use 100 pages. If you only want 80 pages, you can be
- 14 briefer. It's a tough choice.
- MR. CONRAD: How about door No. 2?
- 16 MR. COOPER: Judge, why don't we just make a
- 17 filing as to where we would like to be on that issue.
- 18 JUDGE DALE: That would be delightful instead
- 19 of predicting.
- 20 Mr. Mills?
- 21 MR. MILLS: Oh, I'm pretty sure I don't have
- 22 time to write 100 pages on any one case, so I don't think I
- 23 want to be obligated to fill 100 pages on this particular
- 24 case.
- JUDGE DALE: If you exceed the 30 pages --

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1 MR. MILLS: Well, I'll take the 80 if the
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- 2 80 is free. I'll go there.
- JUDGE DALE: The 80 is free and you can go
- 4 with less.
- 5 MR. MILLS: That's what I want. Thank you.
- 6 JUDGE DALE: Is there anything else I need to
- 7 mention before we finally, utterly, totally adjourn?
- 8 MR. CONRAD: I guess I would -- if you think
- 9 it is -- and it's my understanding that we'll have transcript
- 10 by 9/29, I guess I won't ask the next question but if for
- 11 whatever reason it is delayed --
- 12 JUDGE DALE: We will delay proportionately.
- 13 But I have been advised that the 29th is the drop-dead date.
- MR. CONRAD: Who drops?
- 15 JUDGE DALE: The court reporters drop dead.
- 16 And as I have mentioned before, some of the transcript is
- 17 already in so I don't expect that there will be any
- 18 significant delay.
- 19 Mr. Dottheim?
- MR. DOTTHEIM: Yes. There's the matter of the
- 21 additional amortizations -- the regulatory plan amortizations
- 22 issue. The Staff submitted to the other parties several
- 23 documents yesterday and we're going to meet at the conclusion
- 24 of the proceedings today. And the plan is to, after we meet,
- 25 to report to you as to where we are on that item.

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1 JUDGE DALE: Okay. That would be lovely.
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- MR. DOTTHEIM: Thank you.
- 3 MR. CONRAD: Before Mr. Dottheim leaves, am I
- 4 correct, Judge, that that issue has been tried and that the
- 5 materials there, whatever they may be, are in the list of
- 6 materials that you had previously worked through?
- JUDGE DALE: Are they?
- 8 MR. DOTTHEIM: No. We haven't tried the full
- 9 amortizations issue.
- MR. COOPER: What was the question,
- 11 Mr. Conrad?
- MR. CONRAD: Well, whether all of the --
- 13 whether that issue had been --
- MR. COOPER: No.
- 15 MR. CONRAD: -- was in the can, as it were.
- 16 MR. COOPER: I think the people actually took
- 17 the stand and their testimony was admitted, but I don't know
- 18 whether we went further than that.
- 19 MR. DOTTHEIM: No. I don't think we did,
- 20 other than Mr. Gipson I think was cross-examined by Mr. Conrad
- 21 some on the --
- MR. CONRAD: That's me.
- MR. DOTTHEIM: -- on the additional
- 24 amortization of the regulatory plan amortizations issue. And
- 25 I think -- I don't know if it was on additional amortizations,

1 but Mr. Conrad had a question or two for Mr. Fetter. But I

- 2 think the other -- the other witnesses --
- 3 MR. CONRAD: No. Basically I was asked -- I
- 4 think the questions that I had for Mr. Fetter pertained to his
- 5 compensation or lack thereof.
- 6 MR. DOTTHEIM: Yes. But as far as the
- 7 calculation of the additional amortization, that was on
- 8 abeyance on the basis that there was some thought that we had
- 9 that resolved in principle, but we needed to further talk, the
- 10 Staff was going to get to all the parties various documents
- 11 for the parties to review, which the Staff has now done and
- 12 we're going to meet at the conclusion of the proceedings and
- 13 then report back to you later this afternoon.
- 14 MR. CONRAD: And that reminds me -- thank you
- 15 for that -- there are some other dates on the procedure
- 16 schedule, mainly the true-up hearing.
- 17 JUDGE DALE: Yes.
- 18 MR. CONRAD: And there are some -- I think
- 19 some ramp-up issues on that. So we're not -- as it were,
- 20 we're not done with this. I don't have that procedural
- 21 schedule order in front me, but I can probably dig the dates
- 22 out. I thought it might be useful, Mr. Dottheim, to very
- 23 quickly just touch on those.
- MR. DOTTHEIM: Certainly. If we are not able
- 25 to resolve the regulatory plan amortizations issue, I don't

- 1 know that all the parties would suggest that we would put that
- 2 off until the true-up hearings that have been scheduled which
- 3 I think are in October.
- 4 MR. CONRAD: If my magic machine here is
- 5 correct, I am showing, Judge, true-up direct due 9/27. Is
- 6 that consistent with everybody's and your calendar?
- 7 MR. DOTTHEIM: I don't have my calendar with
- 8 me, but I think the hearings are scheduled in October so that
- 9 would sound correct without trying --
- 10 MR. CONRAD: According, again, to this
- 11 machine, I have the true-up hearing scheduled to commence
- 12 October 2 and run through that week. Now, the reason I was
- 13 kind of questioning that was while we had -- I'm sorry that I
- 14 did not bring that procedural order in, but perhaps somebody
- 15 has it in their file available.
- Was there any further testimony filings in
- 17 connection with the true-up other than that thing on the 27th?
- 18 MR. DOTTHEIM: I think, but -- I'm sorry, I
- 19 don't recall in this proceeding, but in other proceedings
- 20 there have been dates set for rebuttal testimony for true-ups
- 21 so there would be possibly a second date. At least I know in
- 22 other -- other rate cases there have been rebuttal dates.
- 23 MR. CONRAD: And I may have missed it here and
- 24 that's why I was -- why I was kind of questioning because it
- 25 seems unusual that we'd just have direct and no follow up.

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1 There would certainly be time for that, but I don't -- have
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- 2 you -- Judge, have you been able to lay hands on the
- 3 scheduling order? And I apologize. I can dig it up on my
- 4 computer if we want, but --
- 5 MR. DOTTHEIM: Mr. Conrad's date of October 2
- 6 for the hearing is my recollection that that is the date that
- 7 that has been scheduled.
- 8 MR. COOPER: Judge, I would ask this question.
- 9 If we're just talking scheduling here, do we need to continue
- 10 on the record?
- MR. CONRAD: I don't know that we do.
- 12 JUDGE DALE: Is there anything else we need to
- 13 discuss on the record? Then we'll go off the record.
- 14 WHEREUPON, the hearing was concluded.

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