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STATE OF MISSOURI
PUBLIC SERVICE COMMISSION

TRANSCRIPT OF PROCEEDINGS
Evidentiary Hearing
October 29, 2012
Jefferson City, Missouri
Volume 19

In the Matter of Kansas City)
Power & Light Company's Request)
for Authority to Implement a) File No. ER-2012-0174
General Rate Increase for Electric)
Service)
In the Matter of KCP&L Greater)
Missouri Operations Company's)
Request for Authority to Implement) File No. ER-2012-0175
a General Rate Increase for)
Electric Service)

DANIEL R.E. JORDAN, Presiding,
SENIOR REGULATORY LAW JUDGE.
KEVIN D. GUNN, Chairman,
TERRY JARRETT,
COMMISSIONERS.

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1 (WHEREUPON, the hearing began at 8:38 a.m.)

2 JUDGE JORDAN: The Commission is calling
3 the actions in File Nos. ER-2012-0174 and ER-2012-0175.
4 These are the general rate actions filed by Kansas City
5 Power & Light Company and KCPL Greater Missouri Operations
6 Company. I'm Daniel Jordan. I'm the Regulatory Law Judge
7 assigned to these actions.

8 And we'll begin by taking entries of
9 appearance today, and we'll start with the companies.

10 MR. ZOBRIST: On behalf of Kansas City
11 Power & Light Company and KCP&L Greater Missouri
12 Operations Company, Karl Zobrist, Roger W. Steiner, James
13 Fischer and Charles Hatfield.

14 JUDGE JORDAN: Thank you. Let's move up to
15 Staff next.

16 MS. KLIETHERMES: Thank you, Judge. Sarah
17 Kliethermes, Nathan Williams and Jeffrey Keevil for Staff.

18 JUDGE JORDAN: Thank you. For the Office
19 of the Public Counsel.

20 MR. MILLS: Lewis Mills on behalf of the
21 Office of the Public Counsel and the public.

22 JUDGE JORDAN: And let's go right behind
23 Mr. Mills.

24 MR. COFFMAN: John B. Coffman appearing on
25 behalf of AARP and the Consumers Council of Missouri.

1 JUDGE JORDAN: Next.

2 MR. CONRAD: Your Honor, in the 0174 case,
3 Stu Conrad for Praxair. In the 00-- I'm sorry, 174, and
4 then 175 is the GMO case for MEUA, Ag Processing.

5 JUDGE JORDAN: Thank you.

6 MR. LUMLEY: Carl Lumley appearing on
7 behalf of Dogwood Energy.

8 MR. JACOBS: Todd Jacobs and Dean Cooper on
9 behalf of Missouri Gas Energy.

10 JUDGE JORDAN: Thank you.

11 MR. BARTELS: Reed Bartels on behalf of
12 Midwest Energy Users, 0174.

13 JUDGE JORDAN: Thank you. And I believe
14 that's everyone.

15 MS. ILES: Carole Iles, Bryan Cave, on
16 behalf of MIEC.

17 JUDGE JORDAN: Thank you. I have one
18 preliminary matter that I wish to announce. I am granting
19 the request to be excused of United States Department of
20 Energy and associated federal agencies, federal executive
21 agencies, and I will not be requiring an appearance by
22 them either by telephone or otherwise. So that request to
23 be excused is granted. We discussed that off the record.
24 There was no objection.

25 And now the parties have requested a recess

1 to discuss the issue of -- that was rate design and class
2 cost of service. They're discussing issues related to
3 both KCPL and GMO, and so the parties have requested an
4 hour of recess, and when we come back from that recess, we
5 will either take up that issue or we will take up the
6 issue of the fuel adjustment clause.

7 Anything else before we go off the record
8 and go into recess for an hour? Then we'll go off the
9 record for one hour and be in recess. Thank you.

10 (A BREAK WAS TAKEN.)

11 (KCPL EXHIBIT NOS. 38 AND 39 AND GMO
12 EXHIBIT NOS. 132 AND 133 WERE MARKED FOR IDENTIFICATION.)

13 JUDGE JORDAN: We're back on the record.
14 Off the record the parties have discussed how they wish to
15 proceed this morning, and we are going to skip the rate
16 design and class cost of service issues for now and
17 proceed to the fuel adjustment clause issues. We'll have
18 opening statements related to that issue, beginning with
19 the applicant utilities.

20 MR. ZOBRIST: May it please the Commission?
21 Karl Zobrist for the companies. Actually, in this case
22 just Greater Missouri Operations Company. The company
23 proposes to continue the fuel adjustment clause mechanism
24 that was set in the last case, which is a 95 percent/
25 5 percent sharing mechanism, whereby 95 percent of costs

1 above base rates are passed to customers and the company
2 absorbs 5 percent.

3 In the last case, Staff had a proposal
4 similar to the proposal in this case. In the last case,
5 in the 2010 case it proposed that the sharing mechanism be
6 shifted to 75/25. That was rejected by the Commission.
7 In this case, without any additional basis for a change,
8 it advocates 85/15 percent sharing mechanism.

9 There has been no finding of imprudence
10 with regard to GMO's fuel procurement process. Indeed, in
11 the third prudence review which was just concluded in
12 September, the Commission rejected all of Staff's proposed
13 adjustments and its requested refunds.

14 In this case, Staff cites a number of
15 reasons, several of which have been discussed in previous
16 issues and a couple of which that we'll deal with here.
17 One is the alleged indifference by GMO to the fuel
18 adjustment clause mechanism, and based upon some testimony
19 that was taken out of context by the company's witness Ed
20 Blunk, it advocates this readjustment from 85/15 -- pardon
21 me, from 95/5 to 85/15, and we'll show that when put in
22 context there really is no basis for that.

23 The company also is facing criticism by
24 Staff because it has relied upon purchased power
25 contracts, and Staff ignores, of course, the fact that in

1 the last year or so natural gas prices have decreased and,
2 therefore, by and large the wholesale price of electricity
3 have decreased, all to the customer benefits.

4 Staff in its report does report the effect
5 that such a change would have on net income before taxes
6 and what a substantial burden this would be for the
7 company, and I intend to go through some of those numbers
8 just to understand why the tripling essentially of the
9 absorption of costs by GMO would be a detriment and would
10 not -- it would deviate from the intent of the statute as
11 well as from the intent of the Commission in the last
12 case.

13 That's all I have Judge. Thank you very
14 much.

15 JUDGE JORDAN: Thank you. Opening
16 statement from Staff.

17 MR. KEEVIL: Thank you, Judge. May it
18 please the Commission? I'm Jeff Keevil. I'll be
19 representing Staff on the fuel adjustment clause or FAC
20 issue, which, as Mr. Zobrist mentioned, is a GMO only
21 issue in this case.

22 I take the concept of mini opening
23 statements quite literally and will be as brief as
24 possible. However, there appears to possibly have been
25 some confusion as to what Staff is recommending in this

1 case on this issue, so I will attempt to clarify Staff's
2 recommendation.

3 Staff is recommending that GMO's FAC tariff
4 should be modified to, No. 1, specify that the only
5 transmission costs included in the FAC are those
6 transmission costs that are necessary to receive purchased
7 power to serve native load and transmission costs that are
8 necessary to make off-system sales included in FERC
9 account No. 565 except for costs related to the Crossroads
10 Energy Center.

11 Two, provide that revenues reflected in
12 FERC account No. 509 from the sale of renewable energy
13 credits that are not needed to meet the renewable energy
14 standard be flowed through GMO's FAC.

15 Three, standardize the terminology in GMO's
16 FAC to be consistent with the terminology Staff is
17 proposing for the FACs of all of the regulated electrical
18 corporations in Missouri which have FACs as appropriate.
19 And by the way, I might mention that it's my belief that
20 GMO does not object to this recommendation, although you
21 may wish to confirm that with GMO.

22 No. 4, which Mr. Zobrist mentioned, change
23 the sharing mechanism in GMO's FAC from 95/5 to 85/15 in
24 order to provide the company greater incentive to reduce
25 its fuel and purchased power costs net of off-system

1 sales.

2 Now, here I would point out that the
3 statute which authorizes fuel adjustment clauses for
4 regulated electrical corporations provides that the
5 Commission may include in such rate schedules features
6 designed to provide the electrical corporation with
7 incentives to improve the efficiency and cost
8 effectiveness of its fuel and purchased power procurement
9 activities.

10 Now, I don't want to get too deeply into
11 the evidence which will be presented, but it is Staff's
12 position for several reasons, which will be shown by the
13 evidence which has been prefiled herein, that the current
14 95/5 sharing mechanism does not provide the company with
15 sufficient incentives.

16 And I would disagree with Mr. Zobrist's
17 position in his opening statement that nothing has changed
18 since the last GMO rate case because we believe that new
19 evidence has come to light which further supports Staff's
20 position in this case. And as Mr. Zobrist mentioned, in
21 the last case Staff was advocating a 75/25 split, whereas
22 in this case we're merely advocating 85/15.

23 Finally, Staff is also recommending that
24 the Commission order GMO to provide or make available the
25 information and documents set forth in Staff's revenue

1 requirement cost of service report on pages 280 and 281
2 To aid Staff in performing the FAC tariff prudence and
3 true-up reviews.

4 Now, I'm not going to read that entire list
5 at this time, but I would mention that it is my
6 understanding that GMO is already supplying this
7 information or at least most of it. However, since GMO is
8 requesting to continue its FAC, Staff felt it was prudent
9 to request in this case that GMO be ordered to continue to
10 supply this information to Staff.

11 I might also mention that Staff had
12 initially recommended that GMO's FAC tariff be modified to
13 specifically limit fuel hedging costs flowed through the
14 FAC to hedging costs for natural gas actually burned in
15 GMO's generating units. However, since Staff's initial
16 recommendation was filed in this case, the Commission
17 issued its Report and Order in Case No. EO-2011-0390, and
18 as a result of that Report and Order, Staff is no longer
19 pursuing this recommendation in this case.

20 Now, Staff will be presenting
21 Mr. Matthew J. Barnes of the Staff as its witness on these
22 recommendations. Mr. Barnes contributed to both the
23 revenue requirement cost of service report and the class
24 cost of service and rate design report, and he also filed
25 rebuttal and surrebuttal on these issues.

1 Thank you very much.

2 JUDGE JORDAN: Thank you. Opening
3 statement from the Office of Public Counsel.

4 MR. MILLS: Judge, I will waive my opening
5 statement and simply note that the Public Counsel supports
6 Staff's position on this issue.

7 JUDGE JORDAN: Thank you. MIEC opening
8 statement.

9 MS. ILES: Your Honor, MIEC waives opening
10 statement.

11 JUDGE JORDAN: Mr. Conrad, opening
12 statement?

13 MR. CONRAD: We'll waive, your Honor.
14 Thank you.

15 JUDGE JORDAN: Any opening statement from
16 AARP or Consumers Council?

17 MR. COFFMAN: Yes, your Honor. May it
18 please the Commission?

19 Both of my clients, AARP as well as the
20 Consumers Council of Missouri, oppose a fuel adjustment
21 clause for GMO and believe and have consistently taken the
22 position that fuel adjustment clauses are unfair to
23 consumers and are a poor way to set rates because they
24 greatly increase the volatility of rates, they allow rates
25 to increase even in situations where the utility might be

1 overearning, and because they remove the incentive to
2 efficiently procure fuel and purchased power.

3 We don't think that it's fair that the
4 ratepayers, who have absolutely no control over fuel and
5 purchased power decisions, bear 95 percent of the risk of
6 volatility of increases or decreases in this particular
7 component of rates and that the utility only bears
8 5 percent. We think that's patently unfair and would like
9 to see the current fuel adjustment clause discontinued.

10 Alternatively, if the Commission decides to
11 continue forward with the request to have a fuel
12 adjustment clause, we support the Staff and their
13 competent and substantial evidence that increasing the
14 sharing percentage would at least increase the meager
15 incentive that is currently in place to a more fair one.

16 We would actually prefer if there was to be
17 a fair amount that it be 50/50 and that this be shared.
18 We think that the Staff's recommendation in this case
19 would at least be an improvement.

20 Thank you.

21 JUDGE JORDAN: Thank you. Opening
22 statement from Dogwood Energy?

23 MR. LUMLEY: No, Judge. We waive.

24 JUDGE JORDAN: Southern Union Company,
25 doing business as Missouri Gas Energy?

1 MR. JACOBS: Judge, we have not taken a
2 position on this issue, so we ask to waive opening and
3 cross.

4 JUDGE JORDAN: So noted. First witness.

5 MR. ZOBRIST: Company recalls Tim Rush to
6 the stand.

7 JUDGE JORDAN: Mr. Rush, I've already sworn
8 you, so you may be seated and resume examination.

9 MR. ZOBRIST: Judge, his testimony has
10 previously been introduced and I believe not admitted yet,
11 but it's Exhibit 134 for his direct testimony,
12 Exhibit 135 his rebuttal testimony and Exhibit 136 his
13 surrebuttal testimony. I can't -- he may be testifying
14 again, so I won't offer these at the present time, but
15 they have been marked and have been prefiled.

16 JUDGE JORDAN: That's fine. And I
17 understand that there's no certainty as to when some of
18 these witnesses will take -- make their last appearance on
19 the stand as the issue may settle.

20 MR. ZOBRIST: Perhaps just out of an
21 abundance of caution I'll offer the exhibits right now. I
22 don't know if any of the parties have any objections to
23 those three exhibits, but I would offer them at this
24 point.

25 JUDGE JORDAN: I think that's the way to do

1 that. Then at the conclusion I'll remember to rule on all
2 outstanding exhibits. And I've not heard any objection so
3 far.

4 MR. MILLS: Well, Judge, with respect to
5 Mr. Rush's testimony, his testimony is the subject of the
6 two motions to strike, and I just don't want that to be
7 lost in the length of the hearing that those are still
8 outstanding, and those objections do go to parts of his
9 testimony.

10 JUDGE JORDAN: I appreciate you reminding
11 me of that, and any ruling I make will be subject to the
12 motion, subject to the motions to strike, both of which
13 are still pending and outstanding. The Commission has not
14 ruled on them.

15 TIM RUSH testified as follows:

16 DIRECT EXAMINATION BY MR. ZOBRIST:

17 Q. Mr. Rush, I believe other lawyers have
18 asked you if you have any corrections to your testimony.
19 Do you have any corrections?

20 A. I have no further corrections. I made
21 several last week.

22 MR. ZOBRIST: All right. Thank you.
23 Judge, in that event, I will tender the witness for
24 cross-examination.

25 JUDGE JORDAN: Very well. As I recall,

1 Southern Union has waived cross on all the witnesses on
2 this subject; is that correct?

3 MR. JACOBS: That's correct.

4 JUDGE JORDAN: Mr. Lumley, any cross from
5 Dogwood?

6 MR. LUMLEY: No.

7 JUDGE JORDAN: Mr. Coffman?

8 MR. COFFMAN: Your Honor, if -- may I
9 request the opportunity to go last in the
10 cross-examination on this issue given that I'm the most
11 adverse party? I don't know if there would be another
12 objection.

13 JUDGE JORDAN: I have no problem with
14 departing from the sequence of cross-examination as it's
15 been proposed to me. Any objection to that? Is there any
16 problem with that? You may certainly do so.

17 MR. COFFMAN: Thank you.

18 JUDGE JORDAN: Mr. Conrad, any
19 cross-examination?

20 MR. CONRAD: No, sir. Thank you.

21 JUDGE JORDAN: Mr. Bartels?

22 MR. BARTELS: No, your Honor.

23 JUDGE JORDAN: And that brings us to the
24 Office of the Public Counsel.

25 MR. MILLS: No questions.

1 JUDGE JORDAN: Staff?

2 MR. KEEVIL: Just a few, your Honor.

3 CROSS-EXAMINATION BY MR. KEEVIL:

4 Q. Good morning, Mr. Rush.

5 A. Good morning.

6 Q. I have to admit, I wasn't in the hearing
7 room when you made the corrections that you referred to
8 earlier to your testimony. Did you have any corrections
9 on this issue that you made previously?

10 A. No, I did not.

11 Q. Okay. A couple of questions then regarding
12 what you have here. If I could direct you to page 2 of
13 your rebuttal testimony, line 3, I think that was probably
14 just a carryover from -- you say you're responding to
15 Staff witness Lena Mantle's proposal on the fuel
16 adjustment clause.

17 A. That's correct. That should have been
18 Matthew Barnes.

19 Q. I'm just trying to make sure there's no
20 confusion as to what we're doing here. Thank you.

21 A. Thank you. I appreciate that.

22 Q. And also in your rebuttal over on page 19,
23 beginning I guess on line 7 but running through line 17,
24 you quote a portion of a statute 386.226.4, and it appears
25 that you have a subsection 13 there in the quote, and I

1 would suggest to you that section 4 only has four
2 subsections, and it appears to me that what you've done
3 there is picked up another section of that statute there
4 under No. 13. Can you confirm or deny that?

5 A. I don't have that section, the entire
6 statute with me. I -- I believe that did come from the
7 statute. I'm not sure that I identified the section
8 correctly. I thought I did.

9 Q. Okay. What -- as I understand your -- your
10 argument there, you're referring to the portion of the
11 statute which talks about considering fuel adjustment
12 clause mechanisms after a full hearing before the
13 Commission, and I was just curious, what does -- what does
14 that section 13 that you have quoted there that talks
15 about appointing a task force, what relevance does that
16 have in your opinion to considering adjustment mechanisms
17 after a full hearing? Do you see what I'm referring to?

18 A. I believe -- I believe that this we went
19 through in the last rate case, and my concern there and my
20 understanding is that modifications to the fuel adjustment
21 clause were to be considered after a task force was
22 established and a review made of it.

23 And my point was Staff is making a
24 recommendation for modifications to the current fuel
25 adjustment clause without consideration to other

1 interested parties or the evaluation of such that could
2 address changes to the fuel adjustment clause, and that
3 was -- that was in the statute as I understood it to try
4 to say let's get a fuel adjustment clause out, let's get
5 it operational. After some time let's get parties
6 together, make sure this is still operational and working
7 in a manner that is consistent with policies, and then any
8 modifications may come from that.

9 **Q. And the statute actually provides, does it**
10 **not, Mr. Rush, that any modifications or continuation of**
11 **the fuel clause shall be made during a general rate**
12 **proceeding of the company?**

13 A. I think that's correct.

14 **Q. And that's -- we're in a general rate**
15 **proceeding now, and all interested parties have had**
16 **opportunity to intervene and several have, correct?**

17 A. I do think so, but I don't think that --

18 **Q. Thank you, Mr. Rush.**

19 A. -- there's ever been a task force
20 established to do that.

21 JUDGE JORDAN: When someone asks a yes or
22 no question, it's easiest if we just give a yes or no
23 answer. If counsel asks you to stop, it's better to stop.
24 And you are subject to redirect. These are things that
25 counsel can take up on recross, redirect, et cetera.

1 THE WITNESS: I wasn't sure that was a yes
2 or no. I'm sorry.

3 BY MR. KEEVIL:

4 Q. Mr. Rush, easy question here. What is your
5 position at GMO?

6 A. I work for Kansas City Power & Light. I'm
7 the director of regulatory affairs, which I oversee both
8 the GMO and Kansas City Power & Light Missouri retail rate
9 regulations.

10 Q. So you're not in charge of fuel procurement
11 or purchasing power; is that correct?

12 A. No, I am not.

13 Q. Okay. If I could refer you to page 18 of
14 your rebuttal on line -- the question's on line 4. The
15 answer begins on line 6. You refer to using the last nine
16 accumulation periods of the FAC as an example. Do you see
17 that, sir?

18 A. I do.

19 Q. Now, does that include -- what accumulation
20 periods does that include?

21 A. I believe it would include -- I'm not
22 following. That means the last nine accumulation periods.
23 It's a time frame. I think it represents about three and
24 a half years. Well, there's a link for when the tariffs
25 began to -- in the first accumulation period. So it's a

1 less than three years. I'm sorry. It's a little more
2 than three years, but not three and a half.

3 Q. It's the first nine accumulation periods?

4 A. Correct.

5 Q. So it does not include accumulation period
6 ten?

7 A. That's correct.

8 Q. Okay. Is it also correct that in
9 accumulation period ten the company actually got to keep a
10 certain amount of -- 5 percent of the --

11 A. We had a slight reduction. I mean, that's
12 happened since this filing was made.

13 Q. Right. That was my point I was trying to
14 get to. That happened after your filing here, so that's
15 not reflected in this testimony?

16 A. That's correct.

17 Q. Okay. So the company got to keep a portion
18 of the accumulation period ten money, correct?

19 A. That's my understanding, yes.

20 Q. And if Staff's proposal in this case had
21 been in effect in accumulation period ten, you would have
22 actually gotten to keep three times as much money,
23 correct?

24 A. That's right.

25 Q. The argument then, the same page that you

1 begin with the question on line 10 where you're talking
2 about your interpretation of the legislative intent --

3 A. Right.

4 Q. -- of the statute, you say that you do not
5 think that excluding prudently incurred costs was
6 contemplated by the legislation that established the FAC.
7 That argument would apply equally to the current 95/5
8 sharing mechanism, would it not, sir?

9 A. Yes.

10 Q. So you would be opposed to -- or you are
11 opposed then to the mechanism that's been in place ever
12 since GMO received an FAC; is that correct?

13 A. No, that's not correct.

14 Q. Although you admit that this argument would
15 apply with equal force to the FAC that has been in effect
16 ever since GMO received an FAC?

17 A. It could, yes. I think if you look at --

18 Q. That's good enough, sir. If -- if fuel
19 prices go down, GMO actually would get to make money under
20 the sharing mechanism, correct?

21 A. That's not necessarily true, no.

22 Q. If your fuel and purchased power costs net
23 of off-system sales goes down, you get to keep -- you make
24 money?

25 A. That's not true.

1 **Q. That's not true either? So is it your**
2 **understanding that you get to keep -- I think you said you**
3 **get to keep -- or you kept money in fuel accumulation**
4 **period ten, correct?**

5 A. That's right.

6 **Q. So if -- that wasn't because prices went**
7 **down?**

8 A. That is because prices went down below the
9 base, so it's -- everything is predicated on what the base
10 is set at.

11 **Q. Okay. I agree with that. I apologize.**

12 MR. KEEVIL: One other thing, your Honor.
13 I heard reference during Mr. Zobrist's opening statement
14 to an allegation that Staff had taken something out of
15 context in their testimony, and due to that, I would like
16 to ask the Commission to take official notice of the
17 portion of the transcript from Case No. EO-2011-0390,
18 which consists of the redirect examination of Mr. Fischer
19 of Mr. Blunk in that case, which is my understanding what
20 GMO has claimed Staff has taken out of context.

21 Those would be pages, beginning on page 115
22 and continuing through page 137 of the volume 4 transcript
23 from June 5th, 2012 in Case EO-2011-0390. I have some
24 copies if you -- if you'd like copies or you can take
25 official notice, or however you want to handle it, that's

1 up to you.

2 JUDGE JORDAN: If you have copies, yes,
3 that would be better to put them into the record.

4 MR. KEEVIL: Now I have to figure out what
5 number we're on.

6 MS. KLIETHERMES: 397 would be where
7 Staff's last exhibit --

8 MR. KEEVIL: We used 397?

9 MS. KLIETHERMES: No. 397 is the next
10 exhibit.

11 MR. KEEVIL: I'm told if Public Counsel is
12 generous and allows us to steal some of their exhibit
13 numbers, 397 would be the number here, so --

14 JUDGE JORDAN: Public Counsel has been
15 commendably generous in that regard.

16 MR. ZOBRIST: Judge, the company would not
17 have any objection as long as Staff's proffer includes all
18 of Mr. Blunk's testimony, not simply a portion of it.
19 So -- so whatever Mr. Keevil puts in I don't have
20 objection to, as long as it's the complete transcript of
21 Mr. Blunk's testimony.

22 JUDGE JORDAN: Counsel, do you have any
23 objection to the Commission noting the entire examination?
24 I understand your exhibit is limited to certain portions.

25 MR. KEEVIL: My exhibit here is limited to

1 the redirect, but I don't have any objection to that. If
2 they want to provide the remainder of it, that's up to
3 them.

4 JUDGE JORDAN: I don't think we'd need a
5 hard copy of the remainder.

6 MR. ZOBRIST: All right. Judge, I just
7 want to be clear. We don't have any objection to the
8 proffer, but as far as official notice, we would request
9 that the Commission take official notice of all of
10 Mr. Blunk's testimony.

11 JUDGE JORDAN: Is there any objection to
12 any of this official notice?

13 MR. KEEVIL: I assume you're referring to
14 this case, the EO-2011-0390?

15 MR. ZOBRIST: That's correct.

16 MR. KEEVIL: No objection.

17 JUDGE JORDAN: Not hearing objection to
18 taking official notice, the Commission will take official
19 notice of that examination from that case.

20 (STAFF EXHIBIT NO. 397 WAS MARKED FOR
21 IDENTIFICATION.)

22 JUDGE JORDAN: And, Counsel, you have given
23 me one extra, in case you run short. And while counsel is
24 distributing copies of that exhibit, I'll just explain my
25 ruling on that, which is as to the entry of a copy when

1 something -- when the Commission's seeking official notice
2 or counsel has a demonstrative exhibit otherwise, my
3 preference is to mark them and enter them into the record
4 so that they can be easily referred to during briefing and
5 when the Commission reviews the record, because if it's
6 convenient to make an exhibit, it's certainly convenient
7 to look at when the Commission reviews the record.

8 MR. KEEVIL: That's all I have, Judge.
9 Thank you.

10 JUDGE JORDAN: Questions from the Bench?
11 No. Wait a minute. We're back to Mr. Coffman because he
12 asked to go last.

13 MR. COFFMAN: Thank you. I'll ask my
14 questions from here, if that's okay?

15 JUDGE JORDAN: That's fine.

16 CROSS-EXAMINATION BY MR. COFFMAN:

17 Q. Good morning, Mr. Rush.

18 A. Good morning.

19 Q. In your rebuttal testimony, you did
20 reference the law that authorizes the fuel adjustment
21 clause in Missouri and your opinion of that law. Have you
22 read the entire statute?

23 A. I have.

24 Q. And do you recognize that the law also
25 allows the Missouri Commission to approve, modify or

1 **reject the fuel adjustment clause?**

2 A. I am aware of that.

3 **Q. And is it correct that GMO is supporting a**
4 **continuation of the current 95 percent/5 percent sharing**
5 **mechanism?**

6 A. I am aware of that.

7 **Q. And why that particular number?**

8 A. I believe we were desirous of continuing
9 the fuel adjustment clause and were accepting to -- we
10 were agreeable to accept the current percent sharing in
11 our recommendation to continue it. We would think that in
12 order to modify that, that you should most likely look at
13 further evidence that would support a modification to it.

14 **Q. And is it your opinion that the current**
15 **5 percent that the utility shares in this risk, that**
16 **that's sufficient incentive to efficiently procure fuel**
17 **and purchased power?**

18 A. Well, one of the things that I did in the
19 last case is I went out and did a survey, had a survey
20 performed of all of the utilities.

21 **Q. Excuse me. Could you just answer my**
22 **question yes or no --**

23 A. I'm trying to answer the question.

24 **Q. -- whether 5 percent is currently**
25 **sufficient?**

1 JUDGE JORDAN: Counsel, I think the
2 microphone is not picking you up.

3 BY MR. COFFMAN:

4 Q. Sorry. Maybe just wasn't close enough. I
5 apologize for interrupting, but could you please answer
6 whether you believe that the current 5 percent sharing
7 that GMO now bears of this risk of fuel and purchased
8 power variability, if that is sufficient to encourage
9 efficient procurement practices?

10 A. I don't believe that the 95/5 is the proper
11 mechanism. That's a personal opinion.

12 Q. You would prefer that ratepayers bear
13 100 percent of the risk; is that correct?

14 A. I believe that, yes, I would agree with
15 that.

16 Q. And do you believe that the customers of
17 GMO have any control over fuel and purchased power
18 practices?

19 A. I think I would agree with you that they do
20 not.

21 Q. And does GMO have at least some control
22 over fuel and purchased power prices?

23 A. We have a tremendous amount of control over
24 fuel and purchased power prices.

25 Q. How many employees are currently with --

1 **currently employed by the utility to make fuel and**
2 **purchased power procurement decisions?**

3 A. I would hate to -- many, many.

4 **Q. More than ten?**

5 A. Yes.

6 MR. COFFMAN: That's all that I have.

7 Thank you.

8 JUDGE JORDAN: Thank you. Questions from
9 the Bench?

10 COMMISSIONER JARRETT: Good morning

11 Mr. Rush.

12 THE WITNESS: Good morning.

13 COMMISSIONER JARRETT: I don't have any
14 questions for you this morning. Thank you for being here.

15 THE WITNESS: Thank you.

16 JUDGE JORDAN: I have no questions for you.

17 Redirect?

18 COMMISSIONER KENNEY: Me either.

19 JUDGE JORDAN: Commissioner Kenney, I

20 didn't see you. You're in the shadow.

21 COMMISSIONER KENNEY: Sorry. Mr. Rush,

22 good morning. Thanks. No questions.

23 THE WITNESS: Good morning.

24 JUDGE JORDAN: Sorry about that. And thank

25 you for alerting us to that.

1 COMMISSIONER KENNEY: No problem.

2 JUDGE JORDAN: Thank you for alerting me to
3 that, Commissioner Jarrett. Redirect for Mr. Rush?

4 REDIRECT EXAMINATION BY MR. ZOBRIST:

5 Q. Mr. Rush, Mr. Coffman just asked you what
6 control GMO has over prices --

7 A. That's right.

8 Q. -- of electricity. What controls does GMO
9 have over prices of electricity?

10 A. Well, with regard to fuel, I'll take fuel
11 as an example. We could elect to not try and get the best
12 price for a product. We could just simply ignore those
13 pieces. And for purchased power we could just try to buy
14 the highest price if we wanted to. We are scrutinized by
15 the Commission in prudence reviews and evaluated in great
16 detail as far as did we do the best possible job in doing
17 that. Our role is to do the best possible job.

18 We could ignore all of the caveats, the
19 things we put in place to try to make sure we get the best
20 price for the consumer, and we would stand for that in a
21 prudence review. So the Commission really oversees to
22 make sure that we are doing the best possible job for
23 purchasing.

24 We over nine views, in fact, ten -- or over
25 a number of prudence reviews that we've had, three

1 prudence reviews the Commission Staff and the Commission
2 have found that we have been prudent on all of our actions
3 and we've essentially done the best job possible for the
4 consumer. That's a role we play.

5 **Q. As far as wholesale prices themselves, can**
6 **GMO control the wholesale prices of electricity in the**
7 **marketplace?**

8 A. We cannot control the price that's in the
9 market, but we have to try to do the best job we can to
10 acquire the best possible price at that time. We could
11 elect to ignore it, and that's my whole point is we have a
12 control, but there is a process in place to make sure that
13 we do the best job possible, much more stringent than
14 other things.

15 **Q. So even though you don't control the price**
16 **of wholesale electricity, your procurement practices are**
17 **the subject of Commission oversight?**

18 A. Absolutely.

19 **Q. Now, Mr. Coffman asked you about the**
20 **weighting of the proper mechanism, 95/5 --**

21 A. Right.

22 **Q. -- 100 percent, and you stated that you**
23 **would prefer to have 100 percent of the risks of fuel and**
24 **purchased power costs above base rates borne by the**
25 **customers. What's the basis of that 100 percent opinion**

1 **that you expressed?**

2 A. Well, in the last rate case, when the Staff
3 brought up the recommendation of the 25/75 sharing
4 mechanism, the company went out and had a survey done of
5 the utilities that surrounded Missouri, that were adjacent
6 to us that were in regulated states. That is, they had
7 not separated themselves to be what they call a
8 deregulated state.

9 So we looked at the utilities of what they
10 did. Essentially they all receive 100 percent recovery of
11 the fuel cost. And there are many of them that have
12 incentives, and all of the incentives dealt with keeping a
13 portion, for example, of off-system sales. They had a
14 base and they said if they can achieve off-system sales
15 greater than -- they can share in it. You know,
16 70 percent goes back to consumers, 30 percent kept by the
17 company.

18 And so we introduced that as an exhibit in
19 the last case that looked at all the various utilities in
20 the surrounding area. We're not aware of anything that
21 has changed since that point.

22 So when I talk about incentives, I look at
23 that you don't use a stick. You look at -- put a carrot
24 out there. You say, if you can accomplish something
25 bigger and better, then you should be rewarded. What we

1 have today is we say if you do the best job possible,
2 we're going to take something away from you anyway. And
3 so when I was saying 100 percent, that's what I was basing
4 it on is the history. I think that exhibit was -- it was
5 presented as an exhibit in the last rate case that said a
6 survey of what's going on in the utility industry.

7 **Q. Mr. Rush, was that marked in the last GMO**
8 **rate case, ER-2010-0356, as GMO Exhibit 51?**

9 A. It was.

10 MR. ZOBRIST: Judge, I would ask that GMO
11 Exhibit 51 in the last case be marked in this case as GMO
12 Exhibit 146 just to clarify for the record, and because
13 the print here is virtually illegible, I have an enlarged
14 version that I'd like to have marked as Exhibit 146.

15 JUDGE JORDAN: So this enlarged version is
16 147?

17 MR. ZOBRIST: Yes, Judge, I'm sorry.

18 (GMO EXHIBIT NOS. 146 AND 147 WERE MARKED
19 FOR IDENTIFICATION.)

20 MR. KEEVIL: Judge, I'm not clear exactly
21 whether Mr. Zobrist is asking that official notice be
22 taken of this or -- or on what basis this is being
23 offered, but it seems to me that this is something that
24 should have been offered as prefiled testimony if -- if
25 the company was planning to offer it, so I would -- I

1 would object to this.

2 MR. ZOBRIST: Well, Judge, I offer it
3 independently, but I would also offer it as a matter of
4 which official notice could be taken as well since it was
5 admitted in the prior rate case as GMO Exhibit 51. And I
6 think it was prompted by the questions by Mr. Coffman, so
7 I think it's proper rebuttal.

8 MR. MILLS: And I would object in addition
9 to the basis that Mr. Keevil raised because it is improper
10 bolstering of direct testimony. But I also object to it
11 as beyond the scope of any cross-examination. This
12 witness tried to introduce the topic of what other states
13 do, but no one asked him anything about what other states
14 do. So this is beyond the scope.

15 JUDGE JORDAN: Mr. Coffman?

16 MR. COFFMAN: That was my point. I believe
17 it was beyond the scope of my questions.

18 MR. ZOBRIST: Judge, if I may be heard?
19 The question was what was the basis of Mr. Rush's opinion
20 that, although the company supported the 95/5 mechanism,
21 why did he believe that 100 percent being charged to
22 customers was appropriate, and he was simply supplementing
23 and documenting the basis for that belief.

24 JUDGE JORDAN: Anything else on this
25 objection? I'm going to overrule the objection and admit

1 these documents into the record.

2 (GMO EXHIBIT NOS. 146 AND 147 WERE RECEIVED
3 INTO EVIDENCE.)

4 MR. ZOBRIST: Thank you, Judge. Just one
5 other comment -- or one other question.

6 BY MR. ZOBRIST:

7 **Q. Mr. Rush, when Mr. Keevil was asking you**
8 **questions about accumulation period ten, just to clarify**
9 **for the Commission, what happened in accumulation period**
10 **ten that was different from the prior accumulations?**

11 A. The fuel costs for that period actually on
12 an average basis went below the base, and the way a fuel
13 adjustment clause works is you set a base level of fuel
14 cost and purchased power net of off-system sales in the
15 rates, and, for example, let's just say it's 2 cents, and
16 then you look at the fuel costs that occur in six-month
17 increments, and if the fuel cost in that six-month
18 increment on a 12 -- there's some complexity to it, but
19 ultimately if it is above the 2 cents in your base, then
20 you get 95 percent of it. If it's below the base, you
21 get -- you give back 95 percent of that difference, and
22 that's what happened in this case, it was below.

23 **Q. And what happened in all the previous**
24 **accumulation periods?**

25 A. In all the previous accumulation periods,

1 the number went above the base. It went above the, the
2 example I used of 2 cents. So a lot of the decision and
3 discretion that comes in to this is setting the base in
4 this rate case so that you determine what is going
5 forward.

6 **Q. Now, if Staff's proposal in this case had**
7 **been applied to all of the previous accumulation periods,**
8 **one through nine, not number ten but one through nine,**
9 **what would have been the effect on the company?**

10 MR. MILLS: I object. Calls for
11 speculation. There's any number of factors that would
12 have changed, and the whole point of changing the
13 incentive is that the company's behavior may have changed.
14 So this witness cannot simply tell us what would have
15 happened had one particular factor changed --

16 MR. ZOBRIST: Let me just limit it to --

17 MR. MILLS: -- without speculating.

18 MR. ZOBRIST: Let me just limit it to one
19 factor, Judge.

20 BY MR. ZOBRIST:

21 **Q. Excluding Staff's other recommendations, if**
22 **simply the 95/5 sharing mechanism had changed to 85/15,**
23 **what would have been different?**

24 MR. MILLS: And it's the same question. I
25 have the same objection. It calls for him to speculate

1 about what would have happened in the past if you had
2 changed one particular factor. It does not take into
3 account the behaviors of the company that would have
4 changed. This witness can't possibly know, and for him to
5 speculate here would be improper.

6 MR. ZOBRIST: Judge, the dollars have been
7 fixed. I'm simply asking what would have happened to the
8 dollars that were the subject for accumulation periods one
9 through nine, that's all I'm asking about, if the formula
10 had been changed simply from 95/5 to 85/15.

11 MR. MILLS: If he's simply asking for the
12 mathematical equation to be applied without asking what
13 would have happened, then that's a different question and
14 I don't have the same objection.

15 JUDGE JORDAN: Would you like to rephrase
16 your question?

17 MR. ZOBRIST: That's what I'm trying to
18 ask, and apparently I'm doing a very poor job. I
19 appreciate Mr. Mills' assistance.

20 JUDGE JORDAN: For the clarity of the
21 record, can we have that question as amended?

22 BY MR. ZOBRIST:

23 Q. Mr. Rush, if the only matter that had
24 changed for accumulation periods one through nine was the
25 mechanical formula from 95/5 to 85/15, what would have

1 **been the result?**

2 A. On an earnings basis, there would be a
3 decrease in the return on equity of the company of
4 .5 percent. So, for example, if the company were making
5 6 percent return on equity, they would -- let's say they
6 were doing that in the actual basis, then they would only
7 make 5.5 percent return on equity. So there is a
8 degradation of return on equity as the ultimate result of
9 changing this if you looked at the last nine periods.

10 **Q. And mathematically, is it fair to say that**
11 **whatever numbers were absorbed by the company, they would**
12 **be three times what was absorbed if the formula had**
13 **changed to 85/15?**

14 A. That is correct.

15 MR. ZOBRIST: That's all I have, Judge.

16 JUDGE JORDAN: Then that concludes the
17 examination of this witness at least for now. You may
18 stand down.

19 MR. KEEVIL: Judge, did you receive that
20 one exhibit I offered, that 397?

21 JUDGE JORDAN: I believe I did, but let me
22 make the record clear and say that that will be entered
23 into the record.

24 (STAFF EXHIBIT NO. 397 WAS RECEIVED INTO
25 EVIDENCE.)

1 MR. KEEVIL: Thank you.

2 JUDGE JORDAN: No harm in double checking.

3 Next witness.

4 MR. KEEVIL: Staff would call

5 Mr. Matthew J. Barnes.

6 (Witness sworn.)

7 MATTHEW J. BARNES testified as follows:

8 DIRECT EXAMINATION BY MR. KEEVIL:

9 Q. Sir, would you please state your name for
10 the record and spell your last name.

11 A. Matthew J. Barnes, B-a-r-n-e-s.

12 Q. By whom are you employed and in what
13 capacity?

14 A. I'm employed by the Missouri Public Service
15 Commission.

16 Q. As a?

17 A. As an Auditor 4.

18 Q. Did you contribute to Staff's cost of
19 service report and appendices which I believe have been
20 marked as Exhibits -- Staff Exhibits 258 through 263?

21 A. Yes.

22 Q. Do you have any corrections to your portion
23 of the Staff cost of service report?

24 A. Yes. On page 260, paragraph 5, and I'll
25 just read what the paragraph should say. Clarify that the

1 only transmission costs that are included in GMO's FAC are
2 those that GMO incurs for purchased power, and insert to
3 serve native load, and insert transmission costs that are
4 necessary to make, and I go on to read, off-system sales,
5 and insert included in FERC Account 565.

6 Q. All right.

7 A. And then I've got another change on
8 page 278, under 9, transmission costs and revenues, and
9 I'll just go ahead and -- the change is in the first
10 sentence. I'll just go ahead and read what that should
11 say.

12 MR. ZOBRIST: I'm sorry. What line was
13 that?

14 THE WITNESS: Starts at line 25 on
15 page 278, and it should read, Staff recommends that GMO's
16 FAC, and strike out continue to, only include the
17 transmission costs GMO incurs that are necessary, and
18 insert to receive purchased power for it to serve --
19 strike out the word the -- let me start over.

20 Staff recommends that GMO's FAC only
21 include the transmission costs GMO incurs that are
22 necessary to receive purchased power for it to serve
23 native load, strike out requirements of its customers, and
24 those that are necessary for it to make off-system sales,
25 and insert included in FERC Account 565, excluding the

1 transmission costs related to the GMO's Crossroads
2 generation station.

3 Q. All right. Any other corrections in the
4 cost of service report?

5 A. No.

6 Q. Did you also contribute to Staff's rate
7 design and class cost of service report --

8 A. Yes.

9 Q. -- which I believe has been marked as Staff
10 Exhibit 267?

11 A. Yes.

12 Q. Do you have any corrections to that -- your
13 portion of that?

14 A. I do. Just one. On page 32, line 5, it
15 should read, Staff recommends that GMO's FAC continue to
16 only include the transmission costs, and insert included
17 in FERC Account 565, insert that GMO incurs that are
18 necessary for it to serve the, insert native load
19 requirements of its customers and those that are necessary
20 for it to make off-system sales but excluding the
21 transmission costs related to GMO's Crossroads energy
22 station.

23 Q. All right.

24 A. And that's it.

25 Q. Okay. Did you also file rebuttal testimony

1 **which has been marked as Staff Exhibits 269 and 270 and**
2 **surrebuttal testimony which has been marked as Staff**
3 **Exhibit 290?**

4 A. Yes.

5 Q. **Do you have any corrections to either of**
6 **those?**

7 A. I do not.

8 Q. **With the corrections you have noted, if I**
9 **were to ask you the questions set forth in those exhibits,**
10 **would your answers be the same as set forth therein?**

11 A. Yes.

12 Q. **Are those answers true and correct to the**
13 **best of your information, knowledge and belief?**

14 A. Yes, they are.

15 MR. KEEVIL: Judge, I have to ask you a
16 question now. Do I need to go over here and rummage
17 through the stack of testimony and give some to the court
18 reporter or has she received that previously, or how do
19 you wish to handle this? This is Mr. Barnes' only time
20 appearing.

21 JUDGE JORDAN: That's a good question. We
22 discussed some of that off the record, and the court
23 reporter does need to mark a copy. Now, as far as me
24 receiving the documents that are already prefiled, I have
25 asked not to have those for now. I intend to come up with

1 an order that will incorporate them by reference in EFIS.

2 MR. KEEVIL: So I do need to give her some
3 copies?

4 JUDGE JORDAN: Yes.

5 THE REPORTER: I believe Staff's exhibit
6 have already been marked. They're upstairs.

7 MR. KEEVIL: So you do not need the
8 exhibits?

9 THE REPORTER: No.

10 JUDGE JORDAN: That applies only to Staff,
11 correct?

12 THE REPORTER: Right.

13 JUDGE JORDAN: Everyone else will need to
14 do that. Sorry about that confusion.

15 MR. KEEVIL: Since this is Mr. Barnes' only
16 time appearing, I would go ahead and offer at least his
17 rebuttal and surrebuttal testimony, which I believe is
18 Exhibits 269, 270 and 290, the 269 and '70 being
19 nonproprietary and highly confidential rebuttal testimony.
20 As for the -- his contribution to the class cost of
21 service report, I suppose I could offer it, but I don't
22 guess you're receiving that until the very end is my
23 understanding, right?

24 JUDGE JORDAN: Right, because there are
25 multiple witnesses contributed to that. Are there any

1 objections to those exhibits?

2 MR. ZOBRIST: Judge, the company does not
3 have an objection to Exhibits 269, 270, the rebuttal
4 testimony, or the surrebuttal testimony in 290. The
5 changes in the Staff report sound to us like a change in
6 position rather than a correction. So I would object to
7 them as being corrections. I think it is a change in
8 position. And certainly if Staff wishes to change its
9 position, it is free to do so, but I don't think it is
10 proper to call that a correction in that those are very
11 substantive changes from what I understand.

12 MR. KEEVIL: May I respond, your Honor?

13 JUDGE JORDAN: Please do.

14 MR. KEEVIL: They are not a change in
15 position. They're simply a clarification. And as support
16 for that, I would direct everyone, if they're interested,
17 to the schedules attached to Mr. Barnes' surrebuttal
18 testimony where he has exemplar FAC tariff sheets and the
19 transmission cost language specifically included.

20 His corrections which he made on the stand
21 are simply to clarify the body of his testimony and make
22 that correspond to the -- make it clear that that
23 corresponds with the tariff language set forth in the
24 tariffs which are attached to his surrebuttal.

25 MR. FISCHER: Judge, just to clarify our

1 understanding a little bit, it's our understanding Staff
2 is now taking the position that transmission service
3 should not flow through the FAC. That was not apparent
4 from this witness' testimony earlier.

5 MR. KEEVIL: I don't understand even that
6 question or that response. What should be flowed through
7 the FAC in regard to transmission is as Mr. Barnes said in
8 his clarification and as I said in my opening statement
9 and, more importantly, as reflected in the surrebuttal
10 testimony of Mr. Barnes, Schedule MJB-1-3 to his
11 surrebuttal, transmission costs that are necessary to
12 receive purchased power to serve native load and
13 transmission costs that are necessary to make off-system
14 sales included in FERC Account No. 565 except for costs
15 related to the Crossroads energy center.

16 That's a direct quote from Schedule MJB-1-3
17 to the surrebuttal testimony. That's the transmission
18 costs we're saying should be flowed through the fuel
19 clause, that and nothing more. That's the clarification
20 that he made earlier from the stand.

21 JUDGE JORDAN: I'm going -- I'm ready to
22 make my ruling. I'm going to admit these exhibits into
23 evidence. If the company feels that this is a change in
24 position rather than mere correction, will the company --
25 the company will get cross-examination. Do you need

1 additional time to prepare for cross-examination?

2 MR. ZOBRIST: Actually, that issue is a
3 little beyond my kin right now. If what I understand
4 Mr. Keevil to be saying, it's the surrebuttal testimony
5 that is now predominating this issue as far as Staff. I
6 just don't understand why they need to go back and redo
7 the Staff report, but -- so that's why I just object to it
8 as a mere correction. It's not a correction. It's a
9 change and a different articulation of what Mr. Barnes
10 said when the Staff report was filed.

11 JUDGE JORDAN: I understand your argument.
12 Will you need extra time to prepare for cross-examination?

13 MR. ZOBRIST: No, Judge.

14 JUDGE JORDAN: Okay. Then those exhibits
15 are admitted into the record as corrected or changed.

16 (STAFF EXHIBIT NOS. 269, 270 AND 290 WERE
17 RECEIVED INTO EVIDENCE.)

18 MR. KEEVIL: With that, your Honor, I would
19 tender the witness for cross-examination on the fuel
20 adjustment clause issue.

21 JUDGE JORDAN: Cross-examination from
22 Dogwood?

23 MR. LUMLEY: No, Judge.

24 JUDGE JORDAN: AARP and Consumers Council?

25 MR. COFFMAN: No questions.

1 JUDGE JORDAN: I've been skipping
2 Mr. Woodsmall because he's been outside of the room.

3 MR. WOODSMALL: I've been back here.

4 JUDGE JORDAN: That's fine. Mr. Conrad?

5 MR. CONRAD: No. No questions, your Honor.

6 JUDGE JORDAN: Mr. Bartels?

7 MR. BARTELS: No questions, your Honor.

8 JUDGE JORDAN: Office of the Public
9 Counsel?

10 MR. MILLS: Just a few.

11 CROSS-EXAMINATION BY MR. MILLS:

12 Q. Mr. Barnes, have you participated in or
13 familiar with the prudence reviews done by the Public
14 Service Commission Staff on fuel adjustment clauses?

15 A. Yes.

16 Q. Okay. Is the purpose of those reviews to
17 determine whether or not the utility company, in this case
18 GMO, did the best possible job in terms of managing its
19 fuel and purchased power costs?

20 A. Yes.

21 Q. So your intent is to determine whether they
22 did the best possible job?

23 A. It's our intent to do a thorough review of
24 fuel and purchased power costs that flow through the FAC
25 and whether those are prudent decisions.

1 Q. Okay. And how many decisions are made in
2 a -- in a review period by the company?

3 A. Numerous. Thousands of decisions.

4 Q. And does the Staff look at every single one
5 of those decisions?

6 A. We try to.

7 Q. And does the Staff have information on all
8 of the options that are available to the company at every
9 single one of those decision points?

10 A. Could you say that question again?

11 Q. You've said there are thousands of
12 decisions that are made, and --

13 A. Yes.

14 Q. -- my question is, do you know all of the
15 options that are available to the utility, to GMO, at
16 every single one of those decision points?

17 A. I would say we don't know all of them. It
18 depends on what we ask for in data requests. I'm sure
19 there's probably some things we don't review, we just
20 don't catch it.

21 Q. Okay. So is it more accurate to say that
22 the purpose of review is to determine whether or not the
23 company acted prudently and not whether they achieved the
24 best possible outcome?

25 A. I would say it's a little bit of both.

1 Prudent decisions, we definitely look at those, but we
2 also try to review the fuel and purchased power practices.
3 And again, we can't catch everything. We try. We get 180
4 days to do a review. To me, it's like a mini rate case.
5 So there's a lot of data to be reviewed, and I think we --
6 with the resources that we have, we try to do the best
7 review possible.

8 Q. I'm certainly not questioning that. I
9 understand that, and as the consumer representative, I
10 appreciate that. But my -- my question is, do you look at
11 enough data so that when a case is done, you can say that
12 there is no way that the company could have done better
13 than what they did during the review period?

14 A. Yes, I think we do.

15 MR. MILLS: That's all I have.

16 JUDGE JORDAN: For the companies?

17 CROSS-EXAMINATION BY MR. ZOBRIST:

18 Q. Good morning, Mr. Barnes.

19 A. Good morning.

20 Q. Now, the sharing mechanism that Staff has
21 proposed in this case is to move from a 95/5 percent
22 sharing mechanism to an 85/15 percent sharing mechanism;
23 is that correct?

24 A. That's correct.

25 Q. And am I correct that in the 2010 GMO rate

1 case, Staff's proposal to shift that mechanism to a
2 75/25 percent sharing formula was rejected; is that
3 correct?

4 A. I was not a witness in that case, but I
5 believe that's what Staff recommended, and the Commission
6 did reject that recommendation.

7 Q. And in the Staff report on page 70, one of
8 the reasons cited by Staff to shift the sharing mechanism
9 from 95/5 to 85/15 was what was referred to as the total
10 indifference of GMO in its fuel and purchased power
11 practices; is that correct?

12 MR. KEEVIL: Page what?

13 MR. ZOBRIST: 274 -- I'm sorry. 270,
14 line 3.

15 BY MR. ZOBRIST:

16 Q. Is that correct, Mr. Barnes?

17 A. Yes.

18 Q. And the basis for that opinion by Staff was
19 Mr. Blunk's hearing testimony in the third prudence
20 review, Case No. EO-2011-0390; is that correct?

21 A. Yes.

22 Q. And have you read the totality of
23 Mr. Blunk's testimony in that third prudence review case?

24 A. Yes. It's been a while, but I have. I did
25 read it.

1 Q. Do you recall that Mr. Blunk explained his
2 comments in the context of that case that related to
3 hedging practices by stating that the company had placed
4 hedge purchases of spot market power by buying options to
5 purchase natural gas?

6 A. Yes, I believe that was his statement.

7 Q. And he stated his opinion this hedging was
8 done for the benefit of the customer; is that correct?

9 A. That's what he stated, I believe, yes.

10 Q. And you quoted that portion of Mr. Blunk's
11 testimony at page 73 of the Staff report on lines 30 and
12 31, correct?

13 A. Page 273?

14 Q. 273 of the Staff report, lines 30 through
15 31.

16 A. Mine starts at line 25 then goes on to the
17 next page.

18 Q. Right. And I'm quoting just lines 30
19 through 31, the sentence that says, quote, so all the
20 hedging is for the benefit of the customer, close quote.

21 A. Yes.

22 Q. And that's what Mr. Blunk said?

23 A. Yes.

24 Q. And am I correct that his reasoning was
25 that the money earned by GMO if the price of natural gas

1 increased could be used to then offset the higher price of
2 electricity to customers?

3 A. I believe that's what he stated.

4 Q. And the Commission when it issued its
5 Report and Order on September 4, 2012 found that Staff had
6 failed to meet its burden of proof that GMO was imprudent
7 in its hedging practices; is that correct?

8 A. Yes.

9 Q. And it found that Staff had failed to prove
10 that GMO had engaged in any improper accounting practices,
11 correct?

12 A. Yes.

13 Q. And it found that Staff had failed to prove
14 that GMO had violated its fuel adjustment clause tariff,
15 correct?

16 A. Yes.

17 Q. And Staff's request that GMO issue a refund
18 in the amount of \$14.9 million was rejected, correct?

19 A. That's correct.

20 Q. Now, the current incentive mechanism, I'm
21 just focusing on the 95/5 and Staff's 85/15 proposal, does
22 not contain any standard or metric that would either
23 reward or punish GMO for either really good or really bad
24 procurement practices; isn't that true?

25 A. Well, they would be -- I wouldn't really

1 call it a reward, but if the fuel and purchased power
2 costs are either above or below the base, they would
3 either get to keep 5 percent or the company would absorb
4 5 percent.

5 Q. So when the analysis is made, it's simply
6 of the dollars; is that a fair statement?

7 A. Yes.

8 Q. So if it was a rising cost environment and
9 prices were going up over the country and GMO did a really
10 good job and kept them from going up as much as they could
11 have, their prudent procurement practices allowed for a
12 lesser increase, GMO would not be rewarded or receive
13 any -- be able to keep or absorb less of any loss if the
14 prices went up?

15 A. Well, if they under-collected, that's what
16 you mean, then they would absorb the 5 percent.

17 Q. My question is, prices are going up.

18 A. Uh-huh.

19 Q. And let's just say they went up by
20 \$10 million, and GMO's really good procurement practices
21 only allowed them to go up \$9 million. It doesn't get
22 anything, it doesn't get to receive or keep anything by
23 virtue of those good prices -- good practices that kept
24 the prices from not going up as high as maybe other
25 utilities?

1 A. Again, it would just depend on what the
2 base is set at and if -- assuming they under-collected,
3 they would absorb 5 percent.

4 Q. I'm trying to go for overcollection.

5 A. Okay.

6 Q. I apologize if I'm not being clear. We've
7 got an overcollection. So I guess I'm -- let me start
8 again.

9 Prices increase at a certain level across
10 the country, but GMO's got procurement practices that
11 prevent a lesser increase. What I'm saying is, do we just
12 compare the dollars or if GMO can demonstrate to Staff or
13 Staff determines that there were really good procurement
14 practices, all you do is apply the mechanical formula to
15 the dollars?

16 A. Yes.

17 Q. And Staff in its proposal is simply
18 suggesting that the sharing mechanism number should be
19 changed from 95/5 to 85/15?

20 A. That's true, yes.

21 Q. And Staff has not proposed to provide any
22 standards or metrics that would measure any procurement
23 practices per se?

24 A. I don't know. I don't think so.

25 Q. Okay. And it is true that under the fuel

1 adjustment clause statute, Section 386.266.1, the parties
2 may include incentives to improve the efficiency and cost
3 effectiveness of a utility's fuel and purchased power
4 procurement activities; is that correct?

5 A. Yes.

6 Q. I want to show you a demonstrative evidence
7 here that I prepared and walk you through a couple of
8 examples.

9 (GMO EXHIBIT NO. 148 WAS MARKED FOR
10 IDENTIFICATION.)

11 MR. ZOBRIST: Judge, I've handed the
12 witness what has been marked as GMO Exhibit 148.

13 BY MR. ZOBRIST:

14 Q. Do you have that before you, Mr. Barnes?

15 A. Yes.

16 Q. Let me explain what I'm trying to depict
17 here. In year one, let's say that the fuel and purchased
18 power costs in excess of base rates are \$10 million. Do
19 you see that at the top?

20 A. Yes.

21 Q. And then year two assumes a \$9 million
22 increase above rates. Do you see that?

23 A. Yes.

24 Q. Now, under the current system, in year one,
25 customers would be responsible for 95 percent or

1 \$9,500,000 and the company would be responsible for or
2 absorb \$500,000, correct?

3 A. In year one, yes.

4 Q. And then if we go down below year one,
5 under Staff's proposal, the dollars would shift to
6 85 percent borne by the customers and 15 percent absorbed
7 by the company, correct?

8 A. Yes.

9 Q. And so if in year one Staff's proposal were
10 accepted, GMO would absorb \$1 million more in fuel and
11 purchased power costs, correct?

12 A. In this example, yes.

13 Q. Now, if we move to year two, assuming there
14 is a \$9 million increase in fuel costs above base rates,
15 if we continue the current 95/5 sharing system, the
16 customers would pay \$8,550,000 and the company would
17 absorb \$450,000, correct?

18 A. Yes.

19 Q. And then similarly below, if we move to
20 Staff's 85/15 sharing mechanism, customers would be
21 responsible for 7,765 -- sorry -- \$7,650,000 and the
22 balance of \$1,350,000 would be absorbed by GMO, correct?

23 A. Yes. The risk is shifting 15 percent,
24 right.

25 Q. And so under that scenario, GMO would

1 absorb \$900,000 more in fuel costs, correct?

2 A. Yes.

3 Q. Now, the difference if we go to column 3 is
4 between year one and year two there's a million dollars
5 less in fuel and purchased power costs, correct?

6 A. Yes.

7 Q. And under the current scenario, the
8 customers would pay \$950,000 less and the company would
9 absorb \$50,000 less, correct?

10 A. Yes.

11 Q. And under Staff's 85/15 proposal, if we go
12 down to those bottom two figures, customers would pay
13 \$850,000 less and GMO would absorb \$150,000, correct?

14 A. Assuming there's an under-collection, yes.

15 Q. So if we take that under-collection of
16 \$150,000 under staff's proposal, the company is still
17 paying \$1,350,000 or absorbing that amount less the
18 \$150,000, correct?

19 A. Yes.

20 Q. So although the company absorbs and pays
21 less as it were \$150,000 under Staff's, it is still paying
22 \$1.2 million more because of the shift of the mechanism
23 from 95/5 to 85/15?

24 A. Yes, that's true.

25 Q. So even though you talk about the savings

1 there, under this hypothetical of \$150,000, the shift in
2 the paradigm still has the utility paying more money,
3 correct?

4 A. In this example, yes.

5 Q. Now, let me ask you a few questions about
6 purchased power contracts, and I'm referring to your
7 rebuttal at pages 4 and 5. Do you recall that, sir?

8 A. I have to ask, is this HC?

9 Q. I'm not -- just the rebuttal. I'm not
10 going to ask you about anything HC. I think -- I don't
11 have any questions concerning any dollar figures, but
12 generally Staff is critical of the company's purchased
13 power contract practices at the present time; is that
14 correct?

15 A. Yes.

16 Q. And isn't it true, though, that in the past
17 12 months GMO customers have benefitted substantially
18 because of the decrease in the wholesale price of
19 electricity?

20 A. Prices have decreased, yes, in the last
21 accumulation period, the customers -- well, the fuel
22 adjustment rate decreased.

23 Q. And would you agree that the substantial
24 decline of the price of wholesale electricity at least in
25 this part of the country is a result of the substantial

1 decrease in the price of natural gas?

2 A. Yes, I'd agree with that.

3 Q. And for accumulation period No. 10, Staff
4 observed for the MPS rate base, and I believe this is
5 Staff report at page 267 in that box, there was a decrease
6 in natural gas prices and in purchased power prices that
7 led to a decrease in the fuel adjustment rate; is that
8 true?

9 A. Page 267?

10 Q. Yes, sir.

11 A. Yes.

12 Q. Now, on two portions of your rebuttal
13 testimony on page 4, you make a reference to steel in the
14 ground; is that correct?

15 A. Yes.

16 Q. And the quoted portion on page 4 is a
17 filing that Staff made in the company's integrated
18 resource planning docket; is that correct?

19 A. That's correct.

20 Q. And that's No. EO-2012-0324?

21 A. Yes.

22 Q. Now, when you say steel in the ground, you
23 mean a plant, correct?

24 A. Yes.

25 Q. Okay. And what kind of plant should GMO

1 **build?**

2 A. I believe in their IRP, I think they plan a
3 combined cycle out in the future. I'm not sure what date.
4 But it just depends on when they would be building that
5 plant. It could be a CT. It could be another coal plant.
6 But I haven't made any recommendations as far as what type
7 of plant they should build.

8 Q. So Staff hasn't made a recommendation and
9 you personally didn't make a recommendation as to the
10 specific type of plant they should build?

11 A. No.

12 Q. And you didn't make a recommendation as to
13 the particular size of that plant if it is built?

14 A. No.

15 Q. And am I correct that Staff's
16 recommendation generally to put, quote, steel in the
17 ground, close quote, is based on the belief that GMO was
18 relatively short on capacity versus Kansas City Power &
19 Light Company?

20 A. Yes.

21 Q. Would you agree that these questions as far
22 as what kind of plant should be built, what type of fuel
23 it should burn, what size that plant should be are best
24 analyzed and answered in an IRP docket?

25 A. Typically that's where it's addressed at.

1 Q. If you could turn, please, to the Staff
2 report at page 269. You discuss there the topic of net
3 income before taxes, or NIBT, correct?

4 A. Yes.

5 Q. And you stated in the Staff report that
6 without a fuel adjustment clause, GMO would have lost
7 approximately 36.4 percent of its test year net income
8 before taxes due to under-collection of fuel and purchased
9 power costs less off-system sales during accumulation
10 period two through accumulation period ten; is that
11 correct?

12 A. Yes.

13 Q. And just for the record, accumulation
14 period two was from December 2007 through May 2008; is
15 that correct?

16 A. Yes, I believe so.

17 Q. Accumulation period ten was from December
18 2011 through May 2012?

19 A. Yes. On page 265 I've got lists of the
20 accumulation periods, case numbers and the time periods.

21 Q. And the amount that was under-collected
22 over that four and one-half years was \$165 million,
23 correct?

24 A. Yes.

25 Q. And Staff found that that was a significant

1 amount to GMO?

2 A. Yes.

3 Q. And Staff's proposal in this case is to
4 take the 5 percent that GMO absorbs now and to essentially
5 triple that so that the NIBT, the net income before taxes
6 would go from 1.8 percent of net income before taxes to
7 5.5 percent, correct?

8 A. Assuming there's under-collection, yes.

9 Q. Right. And as I'm saying, historically
10 looking at those nine full accumulation periods, that
11 would triple the amount that was recovered from or that
12 was absorbed by the company from \$8.3 million to nearly
13 \$25 million, correct?

14 A. Yes. The shifting of risk is more on the
15 company now.

16 Q. And on page 272, you stated that the
17 average accumulation period amount over these nine periods
18 was \$919,000; is that correct?

19 A. Yes.

20 Q. And under Staff's proposal, assuming it had
21 been implemented in these prior years, that number would
22 have been \$2.8 million?

23 A. Yes.

24 Q. And this shift would have occurred
25 regardless of any finding of mismanagement or imprudence

1 by GMO, correct?

2 A. Yes.

3 Q. Okay. Now, if I could have you turn to
4 your surrebuttal, page 2. On line 20 you say that the FAC
5 is a privilege and not a right, correct?

6 A. That's correct.

7 Q. Now, the statutes does not contain the word
8 privilege, does it?

9 A. I don't know. It's been a while since I
10 read this statute. I don't think so.

11 Q. And the Commission's regulations don't
12 refer to a fuel adjustment clause or a rate adjustment
13 mechanism as a privilege, do they?

14 A. I don't know. Again, I'd have to go back
15 and look at that. I don't think so.

16 MR. ZOBRIST: That's all I have Judge.

17 Thank you. I move the admission of Exhibit 148.

18 JUDGE JORDAN: I'm not hearing any
19 objection, so that document will be admitted into the
20 record.

21 (GMO EXHIBIT NO. 148 WAS RECEIVED INTO
22 EVIDENCE.)

23 JUDGE JORDAN: That concludes
24 cross-examination. Questions from the Bench.
25 Commissioner Kenney?

1 COMMISSIONER KENNEY: No questions. Thank
2 you, Mr. Barnes.

3 THE WITNESS: Thank you.

4 JUDGE JORDAN: Commissioner Jarrett?

5 COMMISSIONER JARRETT: Good morning,
6 Mr. Barnes. How are you doing?

7 THE WITNESS: Good, sir.

8 COMMISSIONER JARRETT: Thanks for your
9 testimony. I don't have any questions.

10 THE WITNESS: Thank you.

11 JUDGE JORDAN: I have no questions for you.
12 Redirect?

13 MR. KEEVIL: Very briefly, Judge.

14 REDIRECT EXAMINATION BY MR. KEEVIL:

15 Q. Mr. Barnes, toward the end of his
16 questioning Mr. Zobrist asked you about your surrebuttal
17 where you say the FAC is a privilege and not a right and
18 asked you if there was any indication in the statute or
19 the Commission rules that said it was a privilege. Do you
20 recall that?

21 A. Yes.

22 Q. Let's just turn that around a little bit
23 and say, to your knowledge, is there anything in there
24 that says it's a right of the company? Does the company
25 have a right to the fuel adjustment clause under either

1 the statute or the rule?

2 A. I don't think it does.

3 Q. Now, Mr. Zobrist asked you some questions
4 about his Exhibit 148. Well, before I get to that, let
5 me -- he asked you some questions about fuel -- the
6 accumulation periods two through ten, some past periods
7 there. Is there any way to know what GMO's fuel and
8 purchased power expenses would have been in past periods
9 if their sharing level, the sharing mechanism had been
10 different?

11 A. No, there's no way that I'd be able to tell
12 that.

13 Q. And, in fact, that is part of Staff's
14 point, is it not, that the incentive would have been
15 different, so, therefore, there's no way anyone could tell
16 what their fuel and purchased power costs would have been
17 had the sharing mechanism been different, correct?

18 A. Yes.

19 Q. Now let me go back to Mr. Zobrist's
20 Exhibit 148. Now, let's -- let's assume that those
21 10 million and \$9 million figures in year one and year two
22 on his exhibit had been decreases in fuel cost instead of
23 increases in fuel cost. How would -- how would that
24 affect the outcome here that's shown on Mr. Zobrist's
25 Exhibit 148?

1 A. Well, this current sharing mechanism they
2 would get to keep 5 percent, assuming you're asking about
3 an over-collection, just like accumulation period ten was.
4 If you shifted Staff's 85/15, it would get to keep
5 15 percent of any over-collection, and the customers would
6 receive 85.

7 Q. So the company would keep column one there,
8 the 500,000 or the 1.5 million down there under Staff's
9 proposal --

10 A. Yes.

11 Q. -- in year one? And likewise in column
12 two, they would keep the 450 or the 1.35?

13 A. That's correct.

14 Q. Mr. Zobrist also asked you questions
15 regarding Staff's position on GMO's capacity relevant to
16 KCPL, and I think the question was, is it your position
17 that GMO's short on capacity relative to KCPL, and your
18 answer I believe was yes. But my question for you is, is
19 it -- is GMO short on capacity period or it's not just
20 relevant to KCPL, is it?

21 A. No. It's not just relevant to KCPL.

22 Q. So they're short capacity?

23 A. That's correct.

24 Q. Mr. Zobrist also asked you if GMO had
25 really good procurement practices that led to a less of a

1 price increase than the market price increase, what would
2 happen or whether there were any rewards, I think was his
3 term, for GMO in such a situation. Do you recall
4 generally that line?

5 A. Yes.

6 Q. Would you agree that GMO would be rewarded
7 under Staff's proposal by being allowed to recover
8 85 percent of its costs?

9 A. Yes.

10 Q. Would -- and in the situation Mr. Zobrist
11 was using where I believe in his example market prices
12 went up \$10 million but GMO prices only went up 9 million
13 or so, to the extent that GMO really did have such grand
14 procurement practices, is it true that because they,
15 quote, unquote, saved a million dollars, they would absorb
16 less under either of these proposals?

17 A. Yeah, I think that's true.

18 Q. I believe he also asked you if Staff has
19 proposed any metrics to measure procurement practices. Do
20 you recall that?

21 A. Yes.

22 Q. Are you aware -- your answer was no, Staff
23 has not; is that correct?

24 A. That's correct.

25 Q. Has the company, to your knowledge, in this

1 case proposed any metrics to measure procurement
2 practices?

3 A. Not that I'm aware of.

4 MR. KEEVIL: That's all I have, Judge.

5 Thank you.

6 JUDGE JORDAN: That concludes redirect.

7 You may stand down.

8 That's everything I see scheduled on the
9 issue of the fuel adjustment clause. This looks like a
10 good time for a break. Do the parties have a preference
11 as to whether we make that a ten-minute break or whether
12 we make that a lunch break? Any preference?

13 Not seeing any preference, so let's just
14 take a ten-minute break. Also had another question for
15 the parties as far as the order of issues today. We had
16 talked about earlier we had planned to have Crossroads as
17 the last issue today, but the parties have asked to defer
18 the rate design and class cost of service issues. Which
19 of those will come first? Which of those -- which of
20 those will come before the other?

21 MR. MILLS: Judge, I don't believe that the
22 stipulations that the -- some of the parties were talking
23 about this morning have been filed yet, and I have not
24 seen them. So I don't know where that leaves us, but I --
25 it may argue for doing Crossroads next and waiting to see

1 what the stipulations look like before we go on with that
2 issue.

3 MR. FISCHER: That's acceptable to the
4 company.

5 JUDGE JORDAN: Okay. So right now we're
6 thinking Crossroads, then conclude with rate design and
7 class cost of service?

8 MR. WILLIAMS: Judge, my suggestion would
9 be that the parties discuss that amongst themselves and
10 let you know.

11 JUDGE JORDAN: That's fine. That's fine.
12 I don't need an answer right away because we will be
13 taking up MEEIA issues before we do either of those and we
14 have three witnesses for that. In addition, just so that
15 everybody knows, those who have not been able to check
16 EFIS yet, we have had a filing that is titled as follows:
17 Nonunanimous Stipulation & Agreement Regarding Praxair
18 Inc., Ag Processing, Inc. Cooperative and the Midwest
19 Energy Users Associations' Objection and Withdrawal of
20 Objection and Request for a Hearing. And I think that's a
21 withdrawal of the objection and a withdrawal of the
22 request for hearing. So I wanted to let you know about
23 that. I think the name says it all.

24 And on that, we will -- unless there's
25 anything else, we will take --

1 MR. FISCHER: Judge, could I just ask a
2 question about your comment about MEEIA? Were you
3 expecting MEEIA to come next before Crossroads?

4 JUDGE JORDAN: The order that I think we're
5 talking about now is MEEIA next and then either Crossroads
6 or the rate design and class cost of service issues. Am I
7 correct in that?

8 MR. FISCHER: I might suggest that MEEIA go
9 later at the end. I thought it was going to come at the
10 very end of the day.

11 JUDGE JORDAN: I don't think we can do
12 everything last.

13 MR. FISCHER: We've been trying throughout
14 this case. We're at your disposal. I just wanted to
15 clarify it.

16 JUDGE JORDAN: Okay. Why don't during
17 this -- why don't we make this a 15-minute break, and we
18 can take more if you need it, and the parties can discuss
19 what order they want the remaining issues to come in, and
20 we'll talk about that when we go back on the record.
21 Anything else before we take our now 15-minute break?

22 MR. KEEVIL: Judge, just to clarify, you
23 did receive Mr. Barnes' rebuttal and surrebuttal
24 testimony, correct?

25 JUDGE JORDAN: I thought I did, but double

1 checking, as I mentioned earlier, is a good idea. Those
2 exhibits are admitted into the record.

3 Anything else before we take our break for
4 15 minutes? Hearing nothing else, we will go off the
5 record and have an intermission of 15 minutes.

6 (A BREAK WAS TAKEN.)

7 JUDGE JORDAN: We're back on the record
8 just to note that we are taking a lunch break. The
9 parties have asked to break 90 minutes so that they may
10 continue discussions. When we come back, we will be
11 taking up the Crossroads issues. So our breaks begins
12 90 minutes from now.

13 (A BREAK WAS TAKEN.)

14 JUDGE JORDAN: Good afternoon, everyone,
15 and welcome back. I understand that the parties have
16 engaged in some discussions while we were off the record,
17 and I will ask Staff counsel, any Staff counsel, to
18 explain what we're planning to do this afternoon.

19 MR. WILLIAMS: Judge, Staff anticipates
20 that we'll take up the Crossroads issues first. There are
21 some Stipulation & Agreements in the works regarding class
22 cost of service and rate design in both cases, and there
23 is also a Stipulation & Agreement in the process for the
24 MEEIA issues.

25 It's my understanding that the class cost

1 of service rate design Stipulation & Agreements will not
2 resolve all of the issues. It is my understanding it will
3 in one of the two cases, I believe the GMO case. But in
4 any event, we would anticipate that the class cost of
5 service rate design would follow Crossroads and then MEEIA
6 thereafter.

7 JUDGE JORDAN: Thank you. Anything to add
8 or subtract from that from anyone.

9 MS. KLIETHERMES: Clarification. I believe
10 Mr. Williams stated that it would resolve all of the
11 issues in GMO. It doesn't quite resolve all of the issues
12 in GMO, but we don't anticipate that the GMO settlement
13 will be opposed, while we do anticipate that the KCPL
14 settlement will be opposed.

15 JUDGE JORDAN: Thank you for that
16 clarification. Is there anything else before we resume
17 the taking of evidence and opening statements? Okay. I'm
18 not seeing anything.

19 Our first issue this afternoon, then, will
20 be Crossroads, and we will begin by taking an opening
21 statement from the applicant utilities.

22 MR. HATFIELD: Thank you Judge. Good
23 afternoon, Commissioner Jarrett. My name is Chuck
24 Hatfield. I haven't had the opportunity to appear yet in
25 this case, so appreciate the opportunity to be with you

1 today.

2 The parties have filed position statements
3 on the Crossroads issue, which is a GMO issue. As the
4 Commission will recall from the last rate case, Crossroads
5 involves a plant that is located in Mississippi, which is
6 a pervasive issue in the case.

7 We think there are three issues. The first
8 issue is what amount of deferred income taxes should be
9 credited to ratepayers. The second issue is, are the
10 transmission costs incurred to bring electricity from the
11 plant in Mississippi to the Missouri service area
12 recoverable in the rate base? And the third issue is,
13 what value should be used for the Crossroads plant itself
14 when setting rates.

15 Now, on the first issue of deferred taxes,
16 Staff and the company basically agree on the deferred
17 taxes issue. The main issue that I think the Commission
18 will need to grapple with is if you do change the value
19 assigned to the plant, the company's position is that you
20 need to change the deferred taxes assigned to the plant,
21 and this is covered in the testimony of Melissa Hardesty.
22 Essentially Staff, I think, concurs in that position.

23 If you don't change the value, the book
24 value that the company has used in its case, then the
25 amount of deferred taxes has been calculated using

1 generally accepted accounting principles, and that value
2 should be followed. The deferred taxes is frankly that
3 simple.

4 On the transmission cost, you already heard
5 testimony from Mr. Blunk about the cost of gas and the
6 cost to transmit the electricity from Mississippi into the
7 GMO service territory. There is no dispute that GMO
8 actually incurred these transmission costs. The Staff
9 disputes the transmission costs because they say a
10 Missouri utility would not have built a plant in
11 Mississippi, and that's in Mr. Featherstone's testimony.

12 But the testimony you've already heard from
13 Mr. Blunk -- and we're not going to need to hear from him
14 again. He was taken out of order -- establishes that the
15 ratepayers save money because the plant is in Mississippi
16 where the gas is, to put it colloquially.

17 It's no different than the reason Apple
18 Computer manufactures iPhones and iPads in China. The
19 transportation costs would be less if those were
20 manufactured in the United States, but the production cost
21 is cheaper in China.

22 The production cost for the electricity is
23 cheaper in Mississippi. It has to be brought into the GMO
24 service area. So the testimony discusses that and talks
25 about the fact that having it there saves the ratepayers

1 money when the transmission costs are factored in.

2 The transmission costs are, of course, as a
3 matter of law presumed to be prudent, and we not believe
4 Staff has raised a serious doubt, and they certainly
5 haven't carried any burden if they have. Moreover, these
6 transmission costs have been FERC approved. Therefore,
7 there is an issue with the transmission costs and whether
8 this Commission could address those given that they're
9 FERC approved. I think that issue will be relatively
10 straightforward and has mainly already been covered.

11 As to value, the company has included the
12 book value of Crossroads in its case. This is the amount
13 that the company paid for Crossroads according to a
14 PricewaterhouseCoopers valuation and according to final
15 filings with the Securities and Exchange Commission when
16 Great Plains acquired Aquila, and that's also the rate
17 that was paid according to Generally Accepted Accounting
18 Principles.

19 Further support for the valuation that is
20 in the company's case comes from the fact that in 2007 GMO
21 put out an RFP and asked for responses for electricity.
22 Aquila, Inc., at the time not owned by Great Plains, which
23 was the nonregulated side, responded to the RFP, as did
24 others. This is all discussed in the testimony. There's
25 actually a PowerPoint attached as a schedule to

1 Mr. Crawford's testimony about that RFP.

2 In response to that RFP, then Aquila, Inc.
3 bid a sale of the Crossroads plant at book value. That
4 was the lowest cost that was bid. Of all of the options
5 that were bid, the fair market for that electricity, if
6 you will, was the book value of the plant. It was the
7 lowest cost that a willing seller was willing to offer to
8 a willing buyer, which is the definition of fair market
9 value.

10 Staff was the only party that filed
11 testimony on the valuation of Crossroads, and they asked
12 the Commission to follow a previous order that was passed
13 that -- I'm sorry -- in the last case that you used the
14 value of two other facilities, Racoon and Goose Creek.
15 But the evidence pretty clearly establishes, and we'll
16 discuss it, that these are not apples to apples
17 comparisons.

18 And I've tried to think of a good analogy
19 for this, and I -- here's the one that I bring to you, as
20 silly as it might be. My brother-in-law lives outside of
21 Excelsior Springs, Missouri, and he has about a 2,800
22 square foot house, three bedroom, nice place. Probably go
23 for 150,000, \$180,000 here in Jefferson City. Has no
24 running water. They haul water in, potable water in a big
25 tank and put it in a cistern. So what's the value of that

1 house without running water?

2 And that's the company's point as it
3 relates to these comparisons that were done by the Staff
4 and that were used by the Commission in the last case.
5 The facilities that are being compared had no transmission
6 into the GMO territory and have to have gas transported to
7 them. Those costs have to be factored in in order to look
8 at a comparison. If you were going to compare a house
9 with no water to a house with running water, you would
10 factor in the house to -- sorry -- the cost to get the
11 water there in order to get an apples to apples
12 comparison.

13 And that's really the company's point in
14 terms of the valuation and why the valuation in the last
15 case, which Staff points out relied on those facilities,
16 was not correct.

17 Now, as I've hinted, we're aware that the
18 Commission ruled against the company in a prior case on
19 some of these issues. We believe the evidence is
20 different in this case. We also believe that when the
21 company considers all the evidence, you will see that the
22 transmission that brings the facility -- brings the power
23 from Mississippi brings the ratepayers the lowest cost and
24 the most reliable service when the plant is valued at book
25 value, which is the fair market value, and which is the

1 value that the company has put forth in its case.

2 Thank you.

3 JUDGE JORDAN: Thank you. Opening
4 statement from the Staff.

5 MR. WILLIAMS: Thank you, Judge. May it
6 please the Commission? My name is Nathan Williams, and
7 I'm here representing the Staff.

8 Staff anticipates the evidence in this case
9 will show the following: KCPL Greater Missouri Operations
10 Company, GMO, is Aquila. When Great Plains Energy
11 acquired Aquila and its affiliates, it not only got
12 assets, but it also got problems. Among those problems
13 were Aquila's over-reliance on purchased power agreements
14 and its affiliate's 300 megawatt Crossroads merchant plant
15 located near Clarksdale, Mississippi, the plant in
16 question here.

17 For over a decade Staff repeatedly and
18 consistently challenged Aquila's reliance on purchased
19 power agreements to meet its capacity and energy needs,
20 and for over half a decade Staff based its determination
21 of Aquila's revenue requirement for its MPS rate district
22 on imputed combustion turbines.

23 After Great Plains Energy acquired Aquila
24 in 2008 and renamed it GMO, Staff imputed combustion
25 turbines to GMO again in its last two general electric

1 rate cases, Case Nos. ER-2009-0090 and ER-2010-0356.

2 Aquila's own analysis concluded in 2004
3 that its lowest cost option for replacing the 500
4 megawatts of capacity it was getting from Aries through a
5 five-year purchased power agreement that would end in the
6 summer of 2005 was to construct five 105 megawatt
7 combustion turbines. Not until Case No. ER-2010-0356 did
8 Aquila GMO ever propose that Crossroads, which one of its
9 unregulated merchant affiliates built in 2002, be included
10 in its rate base. In that case in 2011 the Commission
11 rejected Staff's capacity and energy costs for GMO based
12 on imputed combustion turbines and relied on Crossroads
13 instead.

14 But while the Commission found GMO's
15 decision to include Crossroads in rate base to be prudent,
16 the Commission stated in its Report & Order as clarified
17 and modified that, in light of the fact that GMO acquired
18 Crossroads from an affiliate, the Commission first value
19 Crossroads at \$61.8 million as of July 14, 2008, determine
20 the accumulated deferred income tax reserve associated
21 with Crossroads to be \$15 million because the affiliate
22 was unprofitable and could not realize the benefit of a
23 depreciation deduction but for its affiliation with GMO.
24 Great Plains Energy considered the deferred tax reserve
25 impact when valuing Aquila when acquiring it, and the

1 Commission's \$61.8 million valuation was generous.

2 And the Commission denied GMO recovery of
3 any transmission expense because, quote, it is not just
4 and reasonable for GMO customers to pay the excessive cost
5 of transmission from Mississippi, close quote.

6 Those can be found in the Commission's
7 Report and Order in ER-2100 -- 2011-0356 at pages 96 in
8 particular regarding the valuation of Crossroads and again
9 on page 99, and on page 96 regarding the transmission
10 expense denial in its findings of fact and on page 99
11 regarding its conclusions.

12 In the case where the Commission authorized
13 Great Plains Energy to acquire Aquila, Case No.
14 EM-2007-0374, GMO requested that the Commission authorize
15 it to recover in rates all of its actual debt costs, a
16 request it later withdrew because of prior commitments to
17 insulate ratepayers from its non-investment-grade credit
18 rating caused by non-regulated activities.

19 Much like that request, in this case GMO is
20 asking you to insulate it from its prior bad decisions by
21 reconsidering your decision in its last general electric
22 rate case for the value of Crossroads in its rate base,
23 the amount of accumulated deferred income tax reserve for
24 Crossroads, and not allowing it to recover any
25 transmission expense for electricity from Crossroads.

1 The facts that you will hear in this case
2 regarding Crossroads will differ a little from those in
3 its last rate case you decided just last year, except that
4 Staff is not now challenging the prudence of Crossroads
5 being included in GMO's rate base.

6 Therefore, Staff asks that you take
7 official notice of both the May 4th, 2011 Report and
8 Order, in particular pages 77 to 100, and your May 27th,
9 2011 Order of Clarification and Modification in Case
10 No. ER-2010-0356.

11 Staff urges you to carefully consider the
12 evidence in this case and then find again and affirm that:
13 The value of Crossroads for purposes of setting rates in
14 the MPS rate district is \$61.8 million as of July 14,
15 2008; the appropriate accumulated deferred income tax
16 reserve amount for Crossroads should be tied to the value
17 of Crossroads; and because it is located near Clarksdale,
18 Mississippi, over 500 miles from GMO's retail customers,
19 GMO should recover no transmission expense associated with
20 crossroads directly or through its fuel adjustment clause.

21 If you decide to reconsider the decisions
22 you just made last year about Crossroads, Staff urges you
23 to focus on GMO's and Great Plains Energy's May 2007 joint
24 proxy statement where they value Crossroads at
25 \$51.6 million and question GMO's witnesses for how GMO

1 values a generating station for ratepayers at \$117 million
2 as of July 14, 2008 when GMO and Great Plains Energy
3 determined it was worth only 51.6 million in May of 2007.

4 Staff also urges you to question GMO's
5 witnesses about why Great Plains Energy would pay full
6 value for Crossroads when in 2005 Aquila was unable to
7 find anyone who would make a final bid for Crossroads
8 after it contacted 79 other entities for their interest in
9 Goose Creek, Racoon Creek and Crossroads. Ameren bought
10 both Goose Creek and Racoon Creek but not Crossroads.

11 Further, Staff urges the Commission to
12 question witnesses in this case to fully understand the
13 rationales for the amount of the accumulated deferred
14 income taxes generated by Crossroads that they assert
15 should be used to offset the rate base value for
16 Crossroads.

17 Finally, if you're contemplating allowing
18 any transmission expense for Crossroads, Staff urges you
19 to explore with the witnesses why GMO should be allowed
20 transmission expense for a generating facility located in
21 Mississippi when it could have built one in or relocated
22 Crossroads to its service territory in Missouri.

23 If ultimately you decide to include some
24 amount of transmission expense in GMO's revenue
25 requirement for its MPS rate district, then Staff urges

1 you to revisit your valuation of Crossroads to further
2 discount it since the value of Crossroads is lessened by
3 the amount of associated transmission expense.

4 Even aside from the inverse relationship
5 between combustion turbine value and associated
6 transmission expense, there will be other evidence in the
7 record of this case to support lower combustion turbine
8 values for Crossroads. Evidence such as the values of
9 turbines Aquila sold to entities in Nebraska and Colorado
10 and the \$51.6 million Great Plains Energy and Aquila
11 disclosed to investors in their May and August 2007 joint
12 proxy statements filed with the SEC. Staff's witnesses on
13 these issues are Cary Featherstone and Lena Mantle.

14 In response to something Mr. Hatfield said
15 about looking at the transmission of Goose Creek and
16 Racoon Creek back to GMO, that would be the inappropriate
17 transmission expense to be looking at if you're comparing
18 transmission expense and coming -- with regard to the
19 value that UE paid for those combustion turbines. The
20 proper transmission expense would be that that UE would
21 incur.

22 Thank you for your attention to these
23 important issues in this case.

24 JUDGE JORDAN: You asked that we take
25 official notice of items that you specified. Unless

1 there's an objection, I will go ahead and rule on that.

2 Not hearing an objection, the Commission will take
3 official notice of those items.

4 MR. WILLIAMS: Thank you.

5 JUDGE JORDAN: Office of the Public
6 Counsel.

7 MR. MILLS: Just very, very briefly, Judge.
8 The Commission got this issue right in the last case, and
9 Public Counsel urges you to make the same decision in this
10 case. There's no need to revisit it. Thank you.

11 JUDGE JORDAN: Thank you for being true to
12 your word on brevity. Opening statement from the Missouri
13 Industrial Energy Consumers? Mr. Conrad, any opening
14 statement for your client?

15 MR. CONRAD: No, thank you. Waive.

16 JUDGE JORDAN: Mr. Woodsmall?

17 MR. WOODSMALL: Thank you, your Honor. I
18 have an exhibit to mark. I believe we may be up to 412.

19 (MECG EXHIBIT NO. 412 WAS MARKED FOR
20 IDENTIFICATION.)

21 MR. WOODSMALL: Thank you. Good afternoon.
22 I'm here today to discuss GMO's Crossroads unit. By way
23 of background, the Crossroads unit is located in
24 Clarksdale, Mississippi. It is over 525 miles away from
25 GMO, the GMO service area, and was constructed by Aquila's

1 deregulated operation.

2 You may ask yourself, why are we talking
3 about a unit in Mississippi? Why are we talking about a
4 unit that was developed by Aquila Merchant, a deregulated
5 affiliate? The only reason that we are talking about
6 Crossroads is because Great Plains Energy couldn't sell
7 this unit to anyone else. They tried. They tried
8 repeatedly. As Mr. Featherstone has said in testimony,
9 and like he will tell you today, Aquila and Great Plains
10 couldn't find anyone to even bid on this plant.

11 So if you are Great Plains, what do you do
12 with this lemon? You take advantage of your regulated
13 customers and you dump it on them. Instead of building
14 GMO its own plant in Missouri like it needs, Great Plains
15 simply wants to take the plant that no one else wants and
16 dump it on those customers.

17 So why are we talking about this unit in
18 Mississippi? I'm talking about it because I need the
19 Commission to protect the GMO customers. I need the
20 Commission to tell Great Plains that its customers deserve
21 more than a ragged hand-me-down unit from its deregulated
22 operations. I need the Commission to do what it already
23 did in the unanimous Report and Order last spring, tell
24 GMO no.

25 Let me go through the points that I want to

1 discuss today. First I'm going to provide you a
2 background on Crossroads, including where it is located,
3 how far it is from the MPS service area, when it was built
4 and by whom.

5 Second, I'll discuss MPS's historic need
6 for capacity and Aquila's repeated refusal to build a unit
7 for those MPS customers. Third, I'll address specifically
8 what the Commission is being asked to address here today.
9 I'll discuss the relevant case law as well as Missouri
10 statutes and Commission rules.

11 Fourth, because the issues to be addressed
12 in this case are exactly the same as those addressed in
13 the last case, I will discuss the Commission's decision
14 from that case. You will hear me mention the Commission
15 utilized the sale of identical combustion turbines from
16 Aquila Merchant to Union Electric as a surrogate for the
17 fair market value of Crossroads. I will also point out
18 that the Commission recognized all deferred taxes as an
19 offset to rate base in this case. And because Crossroads
20 is not located in the same RTO like the UE purchase was,
21 the Commission disallowed all costs to transmit that
22 energy to Missouri.

23 Fifth, I will start discussing the exact
24 issues in this case. I will begin by talking about the
25 parties' positions on how to value Crossroads. You will

1 hear me mention that Great Plains admitted to a fair
2 market value in an SEC filing made just a year before it
3 transferred Crossroads to the MPS regulated operations.

4 Sixth, I will address accumulated deferred
5 income taxes. Recognizing the due diligence undertaken by
6 Great Plains when it bought Aquila, the Commission
7 previously found that all deferred taxes should be
8 recognized as a reduction in rate base.

9 Seventh, I will address the transmission
10 costs associated with bringing energy from Mississippi to
11 Missouri. I will talk about the logic underlying the
12 Commission's decision to disallow all these costs.

13 So let's get started. First thing I wanted
14 to talk about was some background on Crossroads.

15 Crossroads is a generating facility consisting of four
16 75-megawatt natural gas-fired combustion turbines. Given
17 the efficiencies of this unit, it is operated as a peaking
18 facility. That means that Crossroads is only occasionally
19 called upon to provide energy.

20 Crossroads was constructed in 2002 by
21 Aquila Merchant, a deregulated energy marketer.
22 Crossroads was constructed just as the deregulated energy
23 market was collapsing with the bankruptcy of Enron. It's
24 located in Clarksdale, Mississippi, and is over 500 miles
25 from the Missouri service area.

1 Relevant to the issue of transmission
2 expense, Crossroads is located approximately 200 miles
3 from the nearest Southwest Power Pool point. And here you
4 can see a map. You can see the GMO service area here,
5 Crossroads down here. 500 miles to get that energy from
6 Crossroads' unit to GMO.

7 Just so you have an understanding, here's a
8 simple graph of the Aquila corporate structure at the time
9 that Crossroads was constructed. Aquila had one division
10 consisting of its regulated operations, many states, I
11 believe it was seven, nine states, including regulated gas
12 and electric operations, and another division known as
13 Aquila Merchant, and this was where Crossroads was. This
14 is where all the Aquila deregulated operations were.

15 So let's talk a little more in detail on
16 the operations of the deregulated Aquila Merchant. In the
17 late '90s and at the beginning of this millennium, Aquila
18 was seeking inflated profits that come with operating in
19 the deregulated market. With increased profits, however,
20 come increased risk. While ignoring the needs of its
21 regulated operations, Aquila pumped all of its money into
22 deregulated operations.

23 In late 2001 Enron claimed bankruptcy, and
24 the model for the entire deregulated energy market fell
25 apart. Eventually the collapse of Enron effectively led

1 to the end of Aquila as well.

2 Before the market collapsed, however,
3 Aquila Merchant was investing in combustion turbines to
4 build around the nation. Specifically, Aquila Merchant
5 purchased 18 model 7EA combustion turbines. Four of those
6 eventually were built at Crossroads. Six became Goose
7 Creek in Piatt County, Illinois, and four became Racoon
8 Creek in Clay County, Illinois.

9 I specifically reference these identical
10 facilities because they are the basis of the surrogate
11 sale that formed the Commission's valuation for
12 Crossroads.

13 With the collapse of the deregulated energy
14 market in 2002, Aquila's finances began to fall apart. In
15 an attempt to raise capital, Aquila sold regulated
16 operations in several states, including Michigan and
17 Minnesota. Aquila also sold virtually all of its
18 deregulated operations. All dereg-- all deregulated
19 operations were sold except for Crossroads. No one wanted
20 it.

21 Eventually Aquila was eliminated entirely.
22 In February 2007, the final nail was driven into Aquila's
23 coffin. In the first part of a two-prong transaction,
24 Black Hills Corporation purchased the remaining Aquila
25 operations in Kansas, Colorado, Iowa and Nebraska.

1 Wanting the Missouri operations, Great Plains purchased
2 the remainder of Aquila. As part of the deal, it got the
3 leftovers that no one else wanted. It got the Crossroads
4 Energy Center.

5 Aquila repeatedly tried to sell Crossroads.
6 Despite their willingness to take huge writeoffs like they
7 did with other sales, Aquila was unable to find even a
8 single bidder, let alone someone to buy it. They were
9 unable to even find a bidder.

10 Crossroads was the lingering reminder of
11 terrible Aquila decisions. Now, though, it was Great
12 Plains' problem.

13 The second thing I wanted to discuss was
14 MPS' historical need for capacity and Aquila's repeated
15 refusal to provide it any generation capacity. As
16 Mr. Featherstone testifies, in the late '90s Aquila had a
17 corporate policy, quote, not to build generation assets
18 for its regulated utility operations, unquote. All
19 available capital was going to finance construction by the
20 deregulated operations.

21 For instance, Aquila constructed the Aries
22 unit, now known as Dogwood. While the need for the
23 capacity was at the MPS service area, Aquila refused to
24 build the plant as a regulated facility. Instead, in an
25 effort to make higher profits, Aquila built the Aries

1 plant as a deregulated facility. It then executed a
2 purchased power agreement to sell this power to MPS
3 customers.

4 The Aries purchased power agreement expired
5 in May of 2005, but prior to its expiration, Aquila sold
6 its interest in Aries. So it was no longer available. So
7 the power from Aries was no longer available. What do you
8 do? With Aries no longer available, Aquila began to plan
9 for replacement power.

10 In its IRP for that year, Aquila
11 recognized that the least cost alternative in order to
12 serve this need was to build five combustion turbines for
13 a total of 525 megawatts. While the plan was clear,
14 Aquila still refused to execute the plan.

15 Remember, by this point in time the
16 deregulated market had collapsed. Aquila was selling many
17 operations and was desperate to preserve capital in an
18 effort to survive. So as had been historically done,
19 Aquila operated on the cheap. Instead of building the
20 five units called for in their IRP, Aquila only built
21 three combustion turbines. MPS still needed capacity.
22 For over ten years MPS needed capacity, and repeatedly
23 Aquila refused to spend a dime on its regulated
24 operations. Instead, all capital went to the golden child
25 deregulated operations.

1 As Mr. Featherstone points out, the tragedy
2 of this whole scenario is that Aquila missed the golden
3 opportunity to cure the MPS need for capacity by
4 purchasing in this discounted combustion turbine market.
5 Aquila missed a tremendous opportunity.

6 At this same period in time, the Commission
7 began to recognize the magnitude of the Aquila problem.
8 This is a quote from Chairman Davis' concurring opinion in
9 the 2007 case. Quote, there are ample grounds for
10 questioning the prudence of Aquila's management past and
11 present. These include management decisions to pursue
12 unregulated business ventures that eventually caused
13 Aquila to hemorrhage money, lose its investment grade
14 status, and some would say neglect its customers for
15 years, unquote.

16 Another quote from that same concurring
17 opinion. Quote, there is no question Aquila's decisions
18 have been detrimental to its ratepayers, unquote.
19 Finally, the third quote. Quote, these issues will
20 continue to haunt Aquila's management for years to come
21 regardless of who's in charge, unquote.

22 So we have two separate quandaries meeting
23 at the same period in time. First we have Great Plains
24 buying Aquila and taking possession of the unit that no
25 one else wanted, Crossroads. Second, we have long-

1 suffering MPS customers who are in dire need of additional
2 capacity. So what happens? Since it couldn't sell
3 Crossroads to anyone else, Great Plains simply dumps that
4 unit in Mississippi on MPS ratepayers.

5 This all seems to make sense, however. MPS
6 gets the capacity they need, and Great Plains gets rid of
7 the lingering thorn in their side. While this seems like
8 a perfect marriage, there are two significant problems. I
9 discuss those here.

10 First, Great Plains refuses to recognize
11 the deflated value of the Crossroads unit. Instead, Great
12 Plains wants the long-suffering MPS ratepayers to pay an
13 inflated value for Crossroads.

14 Second, since Crossroads is located nowhere
15 near Missouri, Great Plains wants ratepayers to pay for
16 the rapidly increasing cost to transmit this energy from
17 Mississippi to Missouri.

18 So now you can see after several minutes
19 and multiple slides why we are here today. I'm here
20 because I need the Commission to once again tell Great
21 Plains that they cannot simply dump this unit on GMO
22 ratepayers at an inflated cost.

23 Also, I need you to tell Great Plains again
24 that if they want to build for these ratepayers -- excuse
25 me. Also you need to tell Great Plains that if they want

1 to refuse to build for these ratepayers and instead use
2 their Mississippi unit that no one else wanted, then Great
3 Plains' shareholders should have to pay the cost to
4 transmit this energy to Missouri.

5 Brings us to the third part of my opening
6 statement, the case law underlying the Commission's
7 decision in this case. Also, I'll recite to statute and
8 Commission rules that will underline the Commission's
9 decision.

10 Here you can see a formulation of the issue
11 in the issues list. That is, quote, what should be the
12 value of Crossroads included in rate base, unquote. As
13 you will soon see, this is exactly the same issue as
14 addressed by the Commission in the last case.

15 But here we have the legal standard. The
16 first time I'm ever gotten to quote a case from 1898
17 before the Commission, but this is a U.S. Supreme Court
18 decision, and the case is Smith vs Ames. The Supreme
19 Court stated that the Commission should utilize, quote,
20 the fair value of the property being used by it for the
21 convenience of the commission -- for the convenience of
22 public.

23 So given this Supreme Court decision, your
24 task is to find the fair value for Crossroads. There is
25 also legal guidance from statute and rule. Section

1 393.230.1 directs the Commission to ascertain the value of
2 the property and gives wide latitude as to what the
3 Commission should consider. Specifically this statute
4 states that the Commission should consider, quote, every
5 fact which in its judgment may or does have any bearing on
6 such value.

7 Finally, the Commission has its affiliate
8 transaction rule. In its rules the Commission has adopted
9 a standard regarding the transfer of goods from an
10 unregulated subsidiary to the regulated utility. That's
11 exactly what we have here. In an effort to protect
12 ratepayers from being adversely impacted by non-regulated
13 activities, the Commission rule says that Crossroads must
14 be valued at the lesser of either fair market value or
15 fully distributed cost.

16 Therefore, the Supreme Court, Missouri
17 statutes and Commission rules all provide the same
18 direction. You need to look for the fair market value of
19 the Crossroads unit being transferred from the affiliated
20 unregulated operations to the regulated GMO ratepayers.

21 We're up to the fourth part of my opening
22 statement. Given the issues here and given the
23 similarity, virtually identical nature to the issues in
24 the last case, I'll be talking about the Commission's
25 order in that case. First I'll talk about the proxy sale

1 surrogate utilized by the Commission to find fair market
2 value. I'll also talk about deferred taxes, and finally
3 talk about the Commission's exclusion of transmission
4 costs in that case.

5 First I want you to see that the issues
6 here are identical. You can -- here are the issues from
7 the 2010 case. You can compare that to the issue here in
8 the current case.

9 If the decision to add Crossroads was
10 prudent, what is the appropriate valuation of Crossroads?
11 In this case, what should be the value of Crossroads
12 included in rate base? It is the same issue.

13 If Crossroads is included in rate base,
14 should the accumulated deferred taxes associated with
15 Crossroads be used as an offset to rate base? In this
16 case, what amount of accumulated deferred taxes associated
17 with Crossroads should offset the value of Crossroads in
18 rate base? Again, the exact same issue.

19 So given the Commission has already decided
20 this issue, why are you being asked to decide it again?
21 Staff didn't raise this issue. None of the ratepayer
22 groups raised this issue. GMO raised this issue, and
23 nothing has changed. It is not simply asking you to
24 clarify what you said in the last case. That's perfectly
25 clear what you said in the last case. It is because GMO

1 is not happy that the Commission decided to protect
2 ratepayers instead of giving shareholders more profit.

3 So what did the Commission decide in the
4 last case? First the Commission noticed after reviewing
5 the sale of identical turbines at Goose Creek and Racoon
6 Creek that, quote, it is incomprehensible, Commission's
7 word, it is incomprehensible that Great Plains would pay
8 book value for generating facilities in Mississippi to
9 serve retail customers in and about Kansas City, unquote.

10 The Commission continued on to point out
11 that, quote, it is a virtual certainty that GPE management
12 was able to negotiate a price for Aquila that considered
13 the distressed nature of Crossroads as a merchant plant
14 which Aquila Merchant was able to sell despite trying for
15 several years. It is equally likely that GPE was in as
16 good a position to negotiate the purchases of Racoon Creek
17 and Goose Creek, both located in Illinois, from Aquila
18 Merchant in 2006, end quote.

19 I'm sorry. I jumped ahead. So there's the
20 Commission quotes. This slide we will understand the
21 exact nature of how the Commission determined what the
22 Commission determined was a fair market value for
23 Crossroads. The Goose Creek and Racoon Creek are exactly,
24 exactly the same combustion turbines as those found at
25 Crossroads. While Crossroads was built in 2002, the Goose

1 Creek and Racoon Creek facilities are a year younger.
2 Racoon Creek and Goose Creek were acquired by Ameren in
3 2006, and Crossroads was acquired by Great Plains in 2007.

4 In all aspects except transmission Goose
5 Creek and Racoon Creek are a close surrogate for fair
6 market value. The only difference is that Crossroads is
7 located 500 miles away from their customers while Racoon
8 Creek and Goose Creek are right next to their customers.

9 Anyway, the Commission noticed the
10 similarity of the sale. The Commission looked at Racoon
11 Creek, total of 340 megawatts, and it sold for
12 \$71 million. Goose Creek, 510 megawatts, sold for
13 \$104 million in the same transaction. So we have 850,000
14 kilowatts being sold for \$175 million.

15 This is the Commission's decision from the
16 last case. That comes down to \$205.88 per kilowatt. The
17 Commission simply took that, multiplied it by the number
18 of kilowatts generated or capable at Crossroads, 300,000.
19 300,000 times 205.88 leads to a fair market value of
20 61,764,000.

21 Again, this is based on the sale, a
22 third-party transaction. It's not based on affiliate
23 transaction like Crossroads is today. It is based on the
24 sale of Aquila Merchant to a willing third party to enter
25 into this transaction at this fair market value.

1 The determination of the \$61.7 million
2 calculation is not the end of the Commission's search for
3 fair market value, however. In its decision, the
4 Commission held that, quote, the accumulated deferred
5 taxes associated with Crossroads should be applied as an
6 offset to MPS rate base, unquote. GMO immediately took
7 exception with the Commission's decision and asked for
8 clarification and rehearing. In its order addressing
9 clarification, the Commission continued to find that all
10 accumulated deferred taxes should be recognized, and the
11 Commission noted these deferred taxes were part of the,
12 quote, relevant factors, unquote, presented in this case
13 and undoubtedly would have been considered by Great Plains
14 in its due diligence.

15 Still, GMO is not asking -- is not happy
16 with the Commission's decision. The Commission has
17 considered this once and put out its Report and Order. It
18 considered it a second time at GMO's request and put out
19 its Order on Reconsideration. This is the third time the
20 Commission is being asked to decide this exact same issue.

21 After addressing rate base value and
22 accumulated deferred taxes, the last part of the
23 Commission's search for fair market value in the last case
24 turned to the cost of transmitting energy from Crossroads
25 in Mississippi to the Missouri ratepayers. Given that

1 Crossroads is not located in the same RTO as the service
2 area, there are significant transmission costs associated
3 with bringing this energy to ratepayers. In fact, with
4 Entergy's request to join MISO, these transmission costs
5 may double overnight.

6 Here you can see another map, the map that
7 involves transmitting power from Crossroads to GMO. Down
8 here in the blue is Entergy. Right in the middle of that,
9 that star is Crossroads. It is a donut. It is the donut
10 hole surrounded by Entergy. So, how do you get Entergy
11 from Crossroads up to GMO? You have to pay to get across
12 Entergy's transmission network.

13 After giving a great deal of thought to
14 these transmission costs in the last case, the Commission
15 made several consistent findings. First the Commission
16 said, paying the additional transmission costs required to
17 bring energy all the way from Crossroads is not just and
18 reasonable, unquote.

19 Second, the Commission said, quote, in
20 addition to the valuation, the Commission concludes that
21 but for the location of Crossroads, customers would not
22 have to pay the excessive cost of transition, unquote.
23 This is the exact same issue in the last case. Recall,
24 the Commission decided this in a unanimous Report and
25 Order in the last case.

1 So we're on to the fifth part of my opening
2 statement, the different approaches to valuations
3 presented in this case. Just as it did in the last case,
4 just as it did in the last case, GMO is asking that
5 Crossroads be valued at net book value. This has already
6 been expressly rejected by the Commission. GMO's position
7 is faulty because it fails to recognize that Crossroads is
8 in a different RTO.

9 It also fails to recognize that the market
10 for combustion turbines is and was depressed. It also
11 fails to recognize that Crossroads and Great Plains could
12 not find any other parties to even bid on Crossroads.
13 Finally, GMO's position is contrary to the Commission's
14 affiliate transaction rule requirement to look for fair
15 market value.

16 In contrast, Staff presented a valuation
17 that is completely consistent with the Commission's order
18 in the last case. It used the Goose Creek/Raccoon Creek
19 surrogate sale used by the Commission in the last case.

20 While MECG believes that there is some
21 merit in the Commission's methodology from the last case,
22 if the Commission is going to reconsider anything, we
23 believe it should actually lower the value of Crossroads.
24 Between May and August 2007, Great Plains and Aquila made
25 several filings with the SEC. In those filings, Great

1 Plains repeatedly noted that the, quote, fair market value
2 of Crossroads is approximately 51.6 million. SEC filing
3 sworn to by the company in which they say, quote, fair
4 market value, unquote, is 51.6 million.

5 That exactly matches up with your inquiry
6 here today. Under statute, Supreme Court order and
7 Commission rule, you're supposed to find fair mark value.
8 Here we have an admission by the company that the fair
9 market value a mere year before it was moved to regulated
10 operations was 51.6 million.

11 As Great Plains admitted then, this market
12 is -- this value is based upon the sale of units to an
13 unrelated party of similar capacity in the current
14 marketplace. As Great Plains admits, the fair market
15 value of Crossroads is only 51.6 million. So if the
16 Commission is going to reconsider anything, it should
17 reconsider lowering its value from the surrogate sale to
18 the amount admitted by Great Plains.

19 This brings me to the sixth part, deferred
20 taxes. As the Commission may -- as the Commission's
21 May 27th, 2011 order addressing GMO's rehearing points
22 out, Aquila Merchant was not a profitable entity.
23 Recognizing that you can only take deduction to the extent
24 you have earnings, Aquila Merchant would never have been
25 able to take the accelerated depreciation deduction.

1 It didn't have any earnings. It couldn't
2 take the deduction. Only, only because Aquila Merchant
3 was affiliated with profitable regulated utilities were
4 they even allowed to claim this deduction.

5 Also as the Commission points out, Great
6 Plains would have undoubtedly been aware of this deferred
7 tax balance and included it in the valuation, just as the
8 Commission found it be one of the, quote, relevant
9 factors, unquote, in its valuation.

10 Brings me to the last part, transmission
11 costs. As I mentioned previously, GMO incurs significant
12 transmission expenses because its Crossroads unit is not
13 located in SPP. If it were, it could transmit this power
14 here for free. Doesn't have to be in GMO's service area.
15 Just has to get into SPP. Put it in Arkansas. Put it in
16 Oklahoma. It's in Mississippi, so it incurs significant
17 cost.

18 Here's the SPP marketplace. You can see --
19 and GMO is right up here. Here is Crossroads. If
20 Crossroads was located anywhere in here, they could
21 transmit that power to GMO free of charge. But it's
22 located in the donut that is Entergy, and so goes Entergy,
23 so goes Crossroads. No matter where Entergy goes, no
24 matter what it does with transmission, you have to pay it
25 in order to get that power over into SPP.

1 Mr. Hatfield wanted to leave you with an
2 analogy regarding the Crossroads unit. I believe I can
3 provide a more apt analogy. I have a friend that lives in
4 New York City. He had to decide between two different
5 houses. The first was located in the city, and he could
6 get to work by using the subway. There was another house
7 that was identical in all aspects to the first, but
8 because it was outside the city, he would have to drive
9 several hours just to get to the nearest subway station.

10 Here we have the same thing. If Crossroads
11 was located in SPP, that energy could take the free subway
12 to get to where it works. Instead, GMO wants Crossroads
13 in Mississippi where it has to drive several hundred miles
14 before it can even reach that free subway.

15 Bottom line, if it is cheaper to operate
16 plants in Mississippi, how come everybody isn't doing it?
17 How come KCPL and GMO are building their units in
18 Missouri? The idea that it's cheaper is a red herring.

19 Here you can see why the Commission
20 rejected the recovery of any transmission costs associated
21 with Crossroads. While they use the same fair market
22 value of \$205.88 per kilowatt, the sale of Racoon Creek
23 and Goose Creek do not represent an exact match for
24 valuation purposes. Racoon Creek and Goose Creek are both
25 located in MISO and their service area is in MISO, so

1 there's no transmission cost associated with getting that
2 energy to the customers. On the other hand, Crossroads is
3 located in Entergy, and the customers are in SPP.

4 So that's where the comparison done by the
5 Commission in the last case starts to fall apart, but in
6 order to make this an apples to apples comparison, the
7 Commission did the right thing. We will treat it just
8 like Ameren. We will treat it as if Crossroads was in the
9 same service area, and if you're in the same RTO, you have
10 no transmission costs. Therefore, we're not going to
11 allow you to recover any of these transmission costs. If
12 GMO wants Crossroads in Mississippi, they have to pay the
13 cost of getting that energy to SPP.

14 The need to eliminate these transmission
15 costs are only likely to grow. As mentioned previously,
16 Entergy has asked to join MISO. While Entergy currently
17 only charges \$1.55 per kilowatt month, GMO will
18 undoubtedly be asked to pay the MISO rate of \$3.10 per
19 kilowatt month once Entergy joins MISO. Overnight when
20 Entergy joins MISO, transmission expenses will double.

21 Ultimately you will probably reach the same
22 conclusion that many of us have already reached.
23 Crossroads needs to be packed up and moved. The cost of
24 getting this energy here to Missouri is cost prohibitive.
25 As long as you allow GMO to receive any of these

1 transmission costs, they will never do the right thing.

2 Make GMO pay the cost of this transmission.

3 So my conclusion. Using the Supreme Court
4 directive, MEGC believes that the fair market value is the
5 51.6 million admitted by Great Plains and Aquila in its
6 SEC filings from the same time that Crossroads was
7 acquired. As the Commission has also found, that fair
8 market value should reflect all deferred taxes and the
9 elimination of all transmission costs.

10 Thank you for quite a bit of your time. I
11 appreciate it.

12 JUDGE JORDAN: Opening statement from
13 Missouri Energy Users Association, Mr. Bartels?

14 MR. BARTELS: None, your Honor. Thanks.

15 JUDGE JORDAN: From AARP and the Consumers
16 Council of Missouri?

17 MR. COFFMAN: No statement. We support the
18 Staff.

19 JUDGE JORDAN: Dogwood Energy?

20 MR. LUMLEY: Good afternoon. Carl Lumley
21 for Dogwood Energy.

22 Dogwood supports the position articulated
23 by Staff in its testimony, and that's been elaborated on
24 pretty well here this afternoon. The only thing I'd add
25 is that on this issue of the FERC tariff and the legal

1 argument, in its prior decision the Commission did not say
2 we're going to adjust FERC tariffs, we're going to change
3 rates. What the Commission said was, the plant shouldn't
4 be in Mississippi, there shouldn't be any transmission
5 costs and that's the end of it. So there is no trapped
6 rate violation. There's no violation of FERC tariffs.

7 JUDGE JORDAN: Thank you. Does Southern
8 Union Company, doing Missouri Gas Energy have any opening
9 statement?

10 MR. JACOBS: Judge, we have not taken a
11 position in the case, so we would have no opening.

12 JUDGE JORDAN: Will you also be waiving
13 cross?

14 MR. JACOBS: Yes, we will.

15 JUDGE JORDAN: Thank you. Then we're ready
16 for our first witness.

17 MR. HATFIELD: Thank you, Judge. Our first
18 witness will be Melissa Hardesty.

19 JUDGE JORDAN: While Ms. Hardesty is
20 getting set up, I'll note that on my order of cross I have
21 Mr. Crawford first. Will we be having --

22 MR. HATFIELD: Mr. Crawford will be
23 testifying, yes. Do you want me to go through the order
24 of witnesses?

25 JUDGE JORDAN: Well, that's just the

1 sequence of witnesses that I was presented. If nobody has
2 a problem with it, it's fine.

3 MR. HATFIELD: Fair enough. I don't hear a
4 problem, Judge.

5 JUDGE JORDAN: Neither do I, so I will
6 swear in this witness.

7 (Witness sworn.)

8 MELISSA HARDESTY testified as follows:

9 DIRECT EXAMINATION BY MR. HATFIELD:

10 Q. Good afternoon. Would you state your name
11 again for the record.

12 A. My name is Melissa K. Hardesty.

13 Q. Ms. Hardesty, by whom are you employed?

14 A. I am employed by Kansas City Power & Light
15 as senior director of taxes.

16 Q. That was my next question. Are you same
17 Melissa Hardesty who filed direct, rebuttal and
18 surrebuttal in the Kansas City Power & Light case?

19 A. I am.

20 Q. And are you the same Melissa Hardesty who
21 filed rebuttal and surrebuttal in the -- I got them
22 backwards, didn't I?

23 A. I think I filed all parts.

24 Q. In the GMO case?

25 A. Yes, I did.

1 Q. All right. Do you have that testimony with
2 you today?

3 A. I do.

4 Q. Do you have any additions or corrections to
5 that testimony?

6 A. I do not.

7 MR. HATFIELD: Judge, we would offer the
8 admission of KCPL 22, 23 -- 23 has HC and NP versions --
9 24HC and NP and Exhibits 117 through 119, Mr. Woodsmall
10 tells me.

11 JUDGE JORDAN: I'm not hearing any
12 objections, so I will admit those documents into the
13 record.

14 (KCPL EXHIBIT NOS. 22, 23 AND 24 AND GMO
15 EXHIBIT NOS. 117, 118 AND 119 WERE MARKED FOR
16 IDENTIFICATION AND RECEIVED INTO EVIDENCE.)

17 MR. HATFIELD: Tender the witness for
18 cross.

19 JUDGE JORDAN: Cross-examination from
20 Dogwood, LLC?

21 MR. LUMLEY: No questions.

22 JUDGE JORDAN: From Consumer Council or
23 AARP?

24 MR. COFFMAN: No questions.

25 JUDGE JORDAN: Mr. Woodsmall, any

1 cross-examination?

2 MR. WOODSMALL: No questions. Thank you.

3 JUDGE JORDAN: Mr. Conrad?

4 MR. CONRAD: No questions.

5 JUDGE JORDAN: Mr. Bartels?

6 MR. BARTELS: No questions, your Honor.

7 JUDGE JORDAN: Questions from the Bench.

8 I'm not seeing Commissioner Kenney. Commissioner Jarrett?

9 COMMISSIONER JARRETT: No questions, Judge.

10 THE COURT: I have no questions for you, so
11 that concludes your examination.

12 THE WITNESS: Thank you.

13 MR. WILLIAMS: Judge, just for the record,
14 Staff had no questions either.

15 MR. MILLS: Nor do I.

16 JUDGE JORDAN: So noted. Next witness.

17 MR. HATFIELD: Thank you, Judge. The next
18 witness is Darren Ives. I'm probably still out of order,
19 by the way.

20 JUDGE JORDAN: Mr. Ives, I recall you've
21 been sworn already, so I will not swear you in again.

22 MR. HATFIELD: Yes, Judge, that's correct.
23 Just for the record, really for those assembled, the main
24 exhibit associated with this issue would be GMO 125, which
25 is Mr. Ives' surrebuttal, which has already been admitted

1 into evidence. I tender the witness for cross.

2 JUDGE JORDAN: Any cross-examination from
3 Dogwood Energy, LLC?

4 MR. LUMLEY: No, Judge.

5 JUDGE JORDAN: Mr. Conrad, any
6 cross-examination?

7 MR. CONRAD: No, no questions.

8 JUDGE JORDAN: Mr. Woodsmall?

9 MR. WOODSMALL: No questions.

10 JUDGE JORDAN: Mr. Coffman, any
11 cross-examination?

12 MR. COFFMAN: No questions. Thank you.

13 JUDGE JORDAN: Mr. Bartels?

14 MR. BARTELS: No questions, your Honor.

15 JUDGE JORDAN: Office of the Public
16 Counsel?

17 MR. MILLS: No questions. Thank you.

18 JUDGE JORDAN: Staff?

19 MR. WILLIAMS: No questions.

20 JUDGE JORDAN: I think that's everyone.

21 Questions from the Bench?

22 COMMISSIONER JARRETT: No questions.

23 JUDGE JORDAN: I have no questions for you.

24 Thank you. You may stand down. Next witness.

25 MR. HATFIELD: The company's next witness

1 will be Tim Rush. Judge, I believe Mr. Rush has already
2 been sworn and testimony has already been admitted. I
3 would tender the witness for cross, if it please your
4 Honor.

5 JUDGE JORDAN: That's my recollection as
6 well, and so I'll call for cross-examination. Dogwood
7 Energy, LLC?

8 MR. LUMLEY: No, sir.

9 JUDGE JORDAN: AARP or Consumers Council?

10 MR. COFFMAN: No questions.

11 JUDGE JORDAN: Mr. Woodsmall?

12 MR. WOODSMALL: No questions.

13 JUDGE JORDAN: Mr. Conrad?

14 MR. CONRAD: No questions.

15 JUDGE JORDAN: Mr. Bartels?

16 MR. BARTELS: No questions.

17 JUDGE JORDAN: Office of the Public
18 Counsel?

19 MR. MILLS: No questions.

20 JUDGE JORDAN: Staff?

21 MR. WILLIAMS: No questions.

22 JUDGE JORDAN: Then this examination is
23 also concluded. Did I do questions from the Bench? Did I
24 call for questions from the Bench?

25 COMMISSIONER JARRETT: You didn't call, but

1 no questions.

2 JUDGE JORDAN: Are there any questions from
3 the Bench? Next witness.

4 MR. HATFIELD: And now Mr. Crawford, your
5 Honor, Burton Crawford. Your Honor, similar to the prior
6 witnesses, Mr. Crawford has already been sworn. His
7 testimony has already been admitted. So if it please your
8 Honor, I tender him for cross.

9 JUDGE JORDAN: Mr. Lumley, any cross for
10 this witness?

11 MR. LUMLEY: Somebody always has to spoil
12 things, don't I? You're on such a roll.

13 JUDGE JORDAN: It's what we're here for.
14 It's what we do.

15 BURTON CRAWFORD testified as follows:

16 CROSS-EXAMINATION BY MR. LUMLEY:

17 Q. Good afternoon.

18 A. Good afternoon.

19 Q. You manage the KCPL and the GMO energy
20 resource management department, correct?

21 A. That's correct.

22 Q. The Crossroads generation plant is owned by
23 an agency of the city of Clarksdale, Mississippi called
24 the Clarksdale Public Utilities Commission; is that right?

25 A. I believe so.

1 Q. And that commission actually runs that
2 city's own electric system?

3 A. They do.

4 Q. And it operates the Crossroads plant
5 itself?

6 A. Yes.

7 Q. Do you know, does it have other generation
8 plants of its own at the site or other sites?

9 A. I don't believe they have any at that site.
10 I don't know about any other site.

11 Q. Okay. The Crossroads plant was built with
12 municipal economic development financing?

13 A. That's my understanding.

14 Q. Tax exempt bonds? Can you say yes or no?

15 A. Yes.

16 Q. And GMO actually has an option to buy the
17 plant, but it hasn't done so because of adverse tax
18 impacts?

19 A. That's correct.

20 Q. Is GMO the holder of the bonds that were
21 issued to finance the plant?

22 A. That I do not know.

23 Q. Are you aware of any issues relative to
24 whoever the bondholder is being paid back on their
25 investment?

1 A. I'm not aware.

2 Q. **GMO's relationship with the Clarksdale**
3 **Public Utilities Commission is established by a 2001**
4 **generation, operation and maintenance agreement and a**
5 **related power sales contract; is that right?**

6 A. That's correct.

7 Q. **And those are running for approximately a**
8 **20-year term?**

9 A. I believe that's correct. I think there's
10 some provisions for some extensions.

11 Q. **At least as a base term?**

12 A. It may be 30 years.

13 Q. **So you'd agree it's at least 20 years?**

14 A. It's a significant length of time, yes.

15 Q. **And it's not a leased arrangement, correct?**
16 **GMO doesn't lease and take physical occupation of the**
17 **grounds?**

18 A. We do not take physical occupation of the
19 grounds.

20 Q. **Instead, it's entitled to the output of the**
21 **plant, correct?**

22 A. Correct.

23 Q. **Historically the plant's only used in the**
24 **summer season; is that right?**

25 A. For the most part, yes.

1 Q. And it serves as a peaking capacity plant?

2 A. Yes.

3 Q. In your rebuttal at page 5, you say in 2012
4 it ran for 45 days. Do you recall that?

5 A. I do.

6 Q. In the summer of 2012. But it wasn't
7 running 24 hours a day, correct?

8 A. Correct.

9 Q. You also say in your testimony that an
10 all-time record was set in July for usage at about 54,000
11 megawatt hours. Do you recall that?

12 A. I don't recall the exact number. Do you
13 want to point me again to where you're at in my testimony?

14 Q. Actually, I think in your testimony you
15 just say it was a record in July. You don't recall the
16 number?

17 A. I do not.

18 Q. If I showed you a generation report from
19 EIA, could that refresh your recollection perhaps?

20 A. I couldn't tell you what the number was.

21 MR. LUMLEY: May I approach?

22 JUDGE JORDAN: You may.

23 BY MR. LUMLEY:

24 Q. We'll just give it a shot. Do those
25 numbers look familiar for the summer 2012?

1 A. Again, I don't know what the exact numbers
2 were. Just my understanding that it was record generation
3 for the month of July.

4 **Q. Okay. So you don't -- as you sit here**
5 **today, you have no idea what that record was?**

6 A. I do not.

7 **Q. Is the plant used for off-system sales?**

8 A. There's no prohibition against it, but I
9 would doubt that off-system sales would be made from the
10 facility given that it's a peaking facility.

11 **Q. Why would that be?**

12 A. Generally when you're running that plant,
13 you're using it during times of peak load when you're
14 either needing it for retail load or the price of power at
15 those times is likely near the cost of generation. So
16 there may not be room above its operating cost to make
17 off-system sales.

18 **Q. Is another way of saying that is that it's**
19 **probably inefficient as compared to others in the**
20 **marketplace and that makes it less likely to be available**
21 **for off-system sales?**

22 A. Relative to other types of generation, yes.

23 **Q. By inefficient, I'm talking things like the**
24 **heat rate of the plant?**

25 A. Yes, as compared to a combined cycle unit.

1 Q. The city can't use it itself for its own
2 needs, correct, or at least it doesn't?

3 A. Not that I'm aware of.

4 Q. GMO pays the cost of generation and
5 maintenance each year on basically a pass-as-you-go
6 arrangement; is that right?

7 A. I'm not familiar with the specific details,
8 but we pay for the maintenance of the facility.

9 Q. Pursuant to its agreement, GMO has the
10 right to review and approve the annual operating plan for
11 the plant?

12 A. I believe that's correct.

13 Q. And the annual budget for the plant?

14 A. I believe that's correct.

15 Q. And GMO has the right to audit records and
16 inspect the plant to see how things are going?

17 A. Yes.

18 Q. Do you recall that the agreement calls for
19 payment to CPU of an availability incentive bonus fee for
20 increasing the availability of the plant?

21 A. I'm not familiar with those details.

22 Q. Do you recall Mr. Ralston's testimony in
23 the prior case?

24 A. I recall he testified.

25 Q. You don't remember the aspects about the

1 **incentive bonus fee?**

2 A. I do not recall.

3 Q. Do you recall that there could be payments
4 by CPU of liquidated damages if it doesn't run the plant
5 correctly?

6 A. I do not recall.

7 Q. Do you recall that CPU has agreed to
8 indemnify GMO from third-party claims, such as if somebody
9 was killed at the plant?

10 A. I do not recall.

11 Q. Do you recall whether CPU agrees to pay for
12 any environmental law violations?

13 A. I do not recall.

14 Q. In your surrebuttal testimony at page 2,
15 you testify that GMO counts the plant to meet SPP capacity
16 requirements. Do you recall that?

17 A. Yes.

18 Q. And specifically you count on it to meet
19 peak capacity requirements, is that right, under SPP
20 standards?

21 A. There's no distinction on capacity
22 requirements between peak and any other type of capacity
23 product.

24 Q. You don't recall that the SPP policy
25 actually does allow for treatment of some capacity as peak

1 **only for a four-month basis?**

2 A. That is the requirement of SPP is that you
3 have to have capacity, sufficient capacity to meet your
4 capacity obligation for the four summer months.

5 **Q. Right. The policy doesn't require you to**
6 **year round have capacity to meet your peak needs, correct?**

7 A. That's correct.

8 **Q. And because Crossroads is a peaker plant,**
9 **GMO's using it to meet its peak capacity needs?**

10 A. Primarily, but there are other times the
11 facility may need to run. There's no limit that it only
12 be during the summer.

13 **Q. I'm talking about to meet SPP standards,**
14 **you're counting that capacity towards your peak capacity**
15 **needs?**

16 A. To meeting our capacity needs, yes.

17 **Q. So do you believe you count on it on a**
18 **year-round basis for SPP policy purposes?**

19 A. Only to meet the requirements during the
20 four summer months.

21 **Q. Okay. I think we're saying the same thing.**
22 **The transmission from Clarksdale, Mississippi to the GMO**
23 **service area, that's accomplished through a combination of**
24 **Entergy and SPP managed facilities, correct?**

25 A. That's correct.

1 **Q.** **In your surrebuttal testimony at page 4,**
2 **you testify that in 2007 GMO decided to add the plant as a**
3 **generation resource instead of scrapping it, but -- is**
4 **that correct?**

5 A. The company decided to add it to its
6 resource portfolio.

7 **Q.** **And it actually previously had considered**
8 **scrapping it, correct?**

9 A. That was the basis for the value
10 determination.

11 **Q.** **But in 2007 when that decision was made,**
12 **nothing was changed in terms of the contractual**
13 **relationship with CPU, right?**

14 A. At some point in there there were some
15 changes to the contractual relationship. I don't know at
16 what point that was reached. I think that the buyout
17 provision was negotiated at some point in there.

18 **Q.** **In connection with the 2007 decision?**

19 A. I don't know if that was specific to the
20 2007 decision or not.

21 **Q.** **Okay. Surrebuttal page 7, you testify that**
22 **the 2010 analysis the company undertook is irrelevant to**
23 **the decision to add the plant as a generating resource,**
24 **correct?**

25 A. To the decision in 2007, that's correct.

1 **Q. Surrebuttal page 3, you testify that**
2 **Crossroads was the lowest cost option in 2007. Do you**
3 **recall that?**

4 A. I don't know if it's specifically on
5 page 3, but yes, I do mention that it was the lowest cost
6 option.

7 **Q. Do you recall in the last rate case that**
8 **Dogwood challenged that assertion?**

9 A. Yes.

10 **Q. Do you recall that in your 2010 analysis,**
11 **11 out of the 42 scenarios Dogwood was the lowest cost**
12 **alternative?**

13 A. I don't remember the specific numbers of
14 scenarios.

15 **Q. If I showed you your testimony, would that**
16 **refresh your recollection? This is a transcript from**
17 **proceedings February 15th, 2007.**

18 MR. LUMLEY: May I approach, Judge?

19 JUDGE JORDAN: You may.

20 MR. HATFIELD: I was just waiting for the
21 witness to answer the question of whether showing it to
22 him would refresh his recollection.

23 JUDGE JORDAN: I am waiting for that
24 answer, too.

25 THE WITNESS: Yes. What was your question?

1 BY MR. LUMLEY:

2 Q. That in 11 out of 42 scenarios that you had
3 studied, Dogwood was the lowest cost alternative?

4 A. I don't -- I don't have the study in front
5 of me, but if that's what I testified to last time, I
6 don't have any reason to doubt it.

7 Q. But after all the evidence in the prior
8 case, the Commission held that your company could include
9 the plant at a specific value without transmission costs,
10 correct?

11 A. Correct.

12 Q. Do you understand that the Staff is not
13 asserting in this case that GMO should have generation
14 plants in Illinois?

15 A. I understand that, yes.

16 MR. LUMLEY: That's all my questions.

17 JUDGE JORDAN: Cross-examination from AARP
18 or the Consumers Council of Missouri?

19 MR. COFFMAN: No, your Honor.

20 JUDGE JORDAN: We're trying to reconnect
21 Commissioner Kenney.

22 Mr. Woodsmall, any cross-examination?

23 MR. WOODSMALL: Yes, very briefly.

24 CROSS-EXAMINATION BY MR. WOODSMALL:

25 Q. Mr. Crawford, are you familiar with KCPL

1 or -- excuse me.

2 COMMISSIONER KENNEY: I'm here. Thanks.

3 BY MR. WOODSMALL:

4 Q. Are you familiar with GMO's generation
5 portfolio?

6 A. To a certain degree.

7 Q. Okay. Other than Crossroads, does GMO have
8 any other CTs that it used to generate capacity or energy
9 for its customers?

10 A. Yes.

11 Q. Can you tell me where those CTs are
12 located?

13 A. There are CTs at Nevada and Ralph Green and
14 Lake Road.

15 Q. Those are all located in Missouri?

16 A. Yes.

17 Q. Are you familiar with KCP&L's generation
18 portfolio?

19 A. Yes.

20 Q. Does KCP&L have any gas-fired generation?

21 A. Yes.

22 Q. Where are those located?

23 A. There are some at Hawthorn, West Gardner,
24 Osawatomie.

25 Q. Are all those located within KCP&L's

1 **service area?**

2 A. They are.

3 MR. WOODSMALL: No further questions.

4 Thank you.

5 JUDGE JORDAN: Mr. Conrad, any

6 cross-examination?

7 MR. CONRAD: We do not, sir. Thank you.

8 JUDGE JORDAN: Mr. Bartels?

9 MR. BARTELS: No, thank you, your Honor.

10 JUDGE JORDAN: Office of the Public

11 Counsel?

12 MR. MILLS: No questions.

13 JUDGE JORDAN: Staff?

14 MR. WILLIAMS: Yes, Judge. I'd like to

15 start first by getting some exhibits marked.

16 (STAFF EXHIBIT NOS. 393HC, 394HC AND 395HC

17 WERE MARKED FOR IDENTIFICATION.)

18 JUDGE JORDAN: And this will be 396?

19 MR. WILLIAMS: 394 I understand. I was

20 told we were going in reverse order. Judge, 394 is a

21 highly confidential -- I'm sorry. 395 is a highly

22 confidential data request response that was provided by

23 GMO in Case No. ER-2009-0090, provided to Staff in

24 response to Data Request No. 0180 for identifying it.

25 JUDGE JORDAN: Can you use the microphone

1 so that everyone can hear?

2 MR. WILLIAMS: Sure. Judge, what's been
3 marked for identification as, it would be Staff Exhibit
4 395 is a data request response in Case No. ER-2009-0090,
5 provided by GMO to Staff Data Request No. 0180. Staff
6 offers Exhibit 395 at this time. I don't know if the
7 company's had an opportunity to review it adequately yet
8 or not.

9 MR. HATFIELD: I don't know if we have any
10 foundation for it at this point. I object. There's no
11 foundation for admission of this document.

12 MR. WILLIAMS: It's a company response to a
13 data request issued by Staff, so it's an admission.

14 MR. HATFIELD: Right, and somebody needs to
15 testify to that. I mean, I bet he will, but somebody
16 needs to testify to that. That's my objection, your
17 Honor.

18 MR. WOODSMALL: To respond, I don't know if
19 that's correct. I think as a data request it's self-
20 authenticating.

21 MR. FISCHER: Judge, it's not a data
22 request even in this case.

23 MR. WOODSMALL: Are you telling me that the
24 company may have lied in a previous case? I mean, it's a
25 data request that the company responded to. They're under

1 an obligation to respond truthfully.

2 MR. FISCHER: Judge, I think they can lay a
3 foundation if they try, but it just doesn't come in
4 because it's a data request in one of the many cases that
5 have happened in the past for this company.

6 MR. WOODSMALL: I believe with any document
7 you have two things to show. You have to show that it's
8 relevant. You have to show that it's authentic. This
9 data request response is self-authenticating. I'll pull
10 up a --

11 JUDGE JORDAN: Are you pulling up a
12 reference for me, a citation?

13 MR. WOODSMALL: Yes. I will find it.

14 MR. WILLIAMS: Judge, if I might inquire of
15 Mr. Crawford, because the document indicates he is the one
16 who provided the response.

17 JUDGE JORDAN: Please do.

18 MR. WILLIAMS: If I might inquire of
19 Mr. Crawford.

20 JUDGE JORDAN: Yes.

21 THE WITNESS: I'm sorry. Which particular
22 one are you pointing to?

23 CROSS-EXAMINATION BY MR. WILLIAMS:

24 Q. It would be what's been marked for
25 identification as Exhibit 395. It's the data request

1 response by GMO to Staff Data Request 0180 in Case
2 No. ER-2009-0090.

3 A. And the question to me is what?

4 Q. Are you familiar with the documents that
5 were provided by GMO in response to that data request that
6 are provided in Exhibit 395?

7 A. I am not familiar with these documents.

8 Q. You've never seen them before?

9 A. I don't recall seeing this document. From
10 2001, right?

11 Q. The data request response would have been
12 in 2008. The document itself would date back to, one of
13 them is November of 2001.

14 A. Yes. I'm not familiar with that document.

15 Q. So you don't recall ever seeing these
16 documents before, any of the documents included in that
17 data request response?

18 A. I don't recall seeing these documents.

19 Q. Would you turn to the second page on that
20 exhibit, and who's it indicates provided the information?

21 A. I'm sorry. I'm not seeing where it says.

22 Q. Page 1 of 2.

23 A. It's got my name on it.

24 Q. Would GMO provide information in response
25 to Staff data request, if someone said that they provided

1 it, would that person have provided it typically?

2 A. You would hope so.

3 Q. But you don't recall providing it?

4 A. I do not recall seeing this November 1st,
5 2001 document or the Project Spark July 2005 document.

6 Q. You don't recall seeing them ever before?

7 A. I do not.

8 Q. If this data request was filed in the
9 Commission's electronic filing and information system,
10 would it have originated from the company who provide --
11 who's indicated as having provided the response?

12 A. Do you want to ask me that question again?

13 Q. All right. If the Commission's electronic
14 filing and information system reflected that GMO had
15 provided the response to Data Request 0180, this response,
16 if it's in the electronic system, would the company have
17 provided that response?

18 A. I'm not familiar with that system in terms
19 of who can get in and provide documents. I would presume
20 it would be provided by the company, but --

21 Q. Well, how does the company normally provide
22 responses to Staff data requests in rate cases?

23 A. I provide them to the regulatory department
24 and they handle it.

25 Q. So you're not part of that actual process

1 where the response is provided other than handing off some
2 information to someone else within the company?

3 A. Correct.

4 MR. WILLIAMS: Judge, I've already offered
5 the exhibit.

6 JUDGE JORDAN: Right. You're done with
7 your inquiry?

8 MR. WILLIAMS: I believe so.

9 JUDGE JORDAN: Let's get back to
10 Mr. Woodsmall.

11 MR. WOODSMALL: No.

12 JUDGE JORDAN: I'm going to overrule the
13 objection and admit the document into evidence.

14 (STAFF EXHIBIT NO. 395HC WAS RECEIVED INTO
15 EVIDENCE.)

16 MR. WILLIAMS: Judge, a second exhibit I'd
17 like to offer is Exhibit 394, which is a response by GMO
18 to Staff Data Request 52 in this case, ER-2012-0175.

19 MR. HATFIELD: I'm sorry. Did you say you
20 offered it?

21 MR. WILLIAMS: Yes.

22 MR. HATFIELD: We object to foundation.
23 Judge, just for the record, there's no testimony the
24 document even is what Mr. Williams says it is.

25 JUDGE JORDAN: I understand.

1 MR. WILLIAMS: This particular document
2 includes a verification. If necessary, we can call
3 Mr. Rush up to the stand. He's the one that provided the
4 verification.

5 JUDGE JORDAN: Can you point me to the
6 verification.

7 MR. WILLIAMS: Should be the last page.

8 JUDGE JORDAN: I'm going to overrule that
9 objection also.

10 (STAFF EXHIBIT NO. 394HC WAS RECEIVED INTO
11 EVIDENCE.)

12 MR. WILLIAMS: And then for Exhibit 393,
13 which is GMO's response to Staff Data Request 147.
14 Similar to the last exhibit, it includes a verification by
15 Mr. Tim Rush. Staff offers that exhibit at this time.

16 MR. HATFIELD: Same objection, your Honor.

17 JUDGE JORDAN: I overrule the objection. I
18 will admit all those documents into the record. They
19 appear to me to have been made in the regular course of
20 business.

21 (STAFF EXHIBIT NO. 393HC WAS RECEIVED INTO
22 EVIDENCE.)

23 MR. WILLIAMS: Judge, I would note that
24 both Exhibits 393 and 395 are highly confidential.

25 JUDGE JORDAN: Did you say 393 has highly

1 confidential in it?

2 MR. WILLIAMS: It's indicated on the bottom
3 of the first page the security is highly confidential, so
4 yes.

5 JUDGE JORDAN: Yes, I see that it states
6 that it's highly confidential. Mine does not have the big
7 HC on the corner, however.

8 MR. WILLIAMS: Judge, actually I believe
9 all of them probably have highly confidential information.
10 If the company deems otherwise, they can so indicate, but
11 I see indications on all three that there is some highly
12 confidential information.

13 JUDGE JORDAN: Okay. The cover of 394 does
14 say security public.

15 MR. WILLIAMS: But if you go to the second
16 page, it shows some highly confidential.

17 JUDGE JORDAN: Indeed, I see that. I
18 appreciate you pointing that to me.

19 MR. WILLIAMS: It was pointed out to me.
20 I'm not trying to make things that are not to be public
21 here.

22 JUDGE JORDAN: Very good. Do you
23 anticipate that we'll be taking testimony on highly
24 confidential records?

25 MR. WILLIAMS: I'm going to try to avoid

1 getting anything into the record that's highly
2 confidential.

3 JUDGE JORDAN: Thank you. I appreciate
4 that. I'm going to mark my exhibits with an HC for highly
5 confidential at the lower right corner of each just to
6 make sure. They like that marking.

7 MR. WILLIAMS: May I inquire?

8 BY MR. WILLIAMS:

9 Q. Mr. Crawford, would you turn to
10 Exhibit 393. Without disclosing any highly confidential
11 information, what does this exhibit reflect?

12 MR. HATFIELD: Object to the lack of
13 foundation.

14 JUDGE JORDAN: You may have a running
15 objection to foundation.

16 MR. HATFIELD: And Judge, I didn't mean to
17 admissibility, but asking this witness to tell us what a
18 document reflects when there's been no foundation laid
19 that he's ever seen it before or that he knows anything
20 about it is the objection.

21 JUDGE JORDAN: If he cannot answer, he can
22 say that he does not know.

23 MR. HATFIELD: Understood.

24 BY MR. WILLIAMS:

25 Q. Let's try it this way. Mr. Crawford, are

1 **you familiar with net unit heat rates?**

2 A. Yes.

3 **Q. And what are they?**

4 A. It's a measure of how efficient the unit is
5 in terms of fuel consumption per kilowatt hour or megawatt
6 hour of generation.

7 **Q. If you're looking at information such as**
8 **that that's shown on Exhibit 393, without identifying any**
9 **of the numbers on here or even the units if that would be**
10 **highly confidential, we're under the schedules that show**
11 **on the left side, heat rate, does a lower or a higher**
12 **number indicate more efficient operation of the unit?**

13 A. A lower number is more efficient.

14 **Q. And would the numbers -- is there a direct**
15 **correlation in the efficiency between the numbers or is it**
16 **just relative? In other words, if something showed a heat**
17 **rate efficiency of 20,000, would that be twice the**
18 **efficiency of something shown as 10,000 or is it just**
19 **relatively less efficient?**

20 A. 10,000, you could consider that twice as
21 efficient as a 20,000.

22 **Q. And are you familiar with the heat rates at**
23 **the units that are identified on Exhibit 393 in general?**

24 A. I couldn't tell you what the specific
25 numbers are for the individual units, but these are the --

1 appear to be the heat rates for these particular units.

2 Q. Well, what I really want to know is if
3 these numbers appear to you to be accurately
4 representative of what the heat rates would be for those
5 units?

6 A. I have no reason to doubt their inaccuracy.

7 Q. No reason to doubt their accuracy or their
8 inaccuracy?

9 A. No doubt to -- as far as I know, they're
10 accurate.

11 Q. Thank you. And then turning to
12 Exhibit 394, are you familiar with economic dispatch
13 order?

14 A. Yes.

15 Q. And what does that term mean to you?

16 A. When you rank the units from lowest to
17 highest cost in terms of the cost of operation of the
18 plant, is typically the way you think of dispatch order,
19 with the lowest cost being dispatched before the higher
20 cost units.

21 Q. So that would be, say, cost per kilowatt of
22 energy produced by the unit?

23 A. Kilowatt hour.

24 Q. And then on the rankings that are shown on
25 Exhibit 394 for a typical dispatch order, would the --

1 let's just go to page 1 of 4. Would that order be the
2 most efficient unit at the top or the least efficient
3 unit?

4 A. Most efficient at the top.

5 Q. And the last then would be the least
6 efficient?

7 A. Correct.

8 Q. And that's true for the rankings on all of
9 these listings?

10 A. Yes.

11 Q. And do you have any familiarity with the
12 dispatch order of the units that are identified on
13 Exhibit 394?

14 A. Relative order, yes.

15 Q. And do these look like they would be
16 accurate, to the best of your information at this point?

17 A. They appear reasonable to me.

18 Q. I think we've touched on 395 adequately as
19 to your knowledge about it.

20 Turning to your surrebuttal testimony, on
21 page 6 you make a reference to testimony by Ms. Mantle on
22 lines -- well, starting on line 17 on page 6, going
23 through to the next page, you have a question and answer
24 there.

25 A. Yes.

1 **Q.** And you say that Ms. Mantle stated she
2 could not find those differences to be imprudent. Are the
3 differences that she referred to in her testimony
4 differences between net present value of revenue
5 requirement?

6 A. Yes.

7 **Q.** So it wouldn't include any other
8 consideration, simply net present value of revenue
9 requirement?

10 A. Depends on what you mean by any other
11 consideration. There's a an awful lot that goes into net
12 present value revenue requirement.

13 **Q.** Would it take into account the certain --
14 differences in the certainty of having power from an owned
15 generation unit versus taking power under short-term
16 purchased power agreements?

17 A. Yes. It would reflect the nature of any
18 contracts that were behind those numbers.

19 **Q.** Would it take into account any
20 considerations other than economic considerations?

21 A. I would say it essentially all gets down to
22 economics.

23 **Q.** Does KCP&L Greater Missouri Operations
24 Company pay fees to the Southwest Power Pool based on the
25 megawatt hour output of KCP&L Greater Missouri Operations

1 **Company's power plant facilities that make up its**
2 **Southwest Power Pool capacity obligations?**

3 A. There are several different fees we pay to
4 SPP.

5 Q. **Please just answer yes or no. Somebody**
6 **else can ask you to explain your answer.**

7 A. I am uncertain.

8 Q. **Does KCPL Greater Missouri Operations**
9 **Company pay fees to the Southwest Power Pool based on the**
10 **capacity of KCP&L Greater Missouri Operations Company's**
11 **power plant facilities that make up KCP&L Greater Missouri**
12 **Operations Company Southwest Power Pool capacity**
13 **obligations?**

14 A. I'm not recalling a capacity-specific
15 charge from SPP.

16 Q. **So you believe the answer is no to that**
17 **question?**

18 A. I would believe that, yes.

19 Q. **Are the Crossroads units used to meet KCP&L**
20 **Greater Missouri Operations Company's capacity obligations**
21 **to the Southwest Power Pool?**

22 A. Yes.

23 Q. **Does KCPL Greater Missouri Operations**
24 **Company pay fees to the Southwest Power Pool based on the**
25 **output and capacity of the Crossroads unit?**

1 A. I am not certain.

2 Q. Do you know if the firm transmission rate
3 KCP&L Greater Missouri Operations Company pays to Entergy
4 are included in the payments to the Southwest Power Pool
5 or are they paid separately?

6 A. I believe they're paid separately.

7 MR. WILLIAMS: No further questions.

8 JUDGE JORDAN: Questions from the Bench?

9 COMMISSIONER JARRETT: No questions. Thank
10 you.

11 JUDGE JORDAN: Commissioner Kenney, any
12 questions?

13 COMMISSIONER KENNEY: No, thank you.

14 JUDGE JORDAN: I have no questions for you.
15 Redirect?

16 MR. HATFIELD: Just briefly, Judge, and if
17 I might just stay here, if that's all right.

18 JUDGE JORDAN: You may.

19 REDIRECT EXAMINATION BY MR. HATFIELD:

20 Q. Mr. Crawford, I want to go back to where
21 Mr. Lumley started and make sure we don't confuse anyone.
22 Mr. Lumley asked you about who owns the Crossroads
23 facility. Do you recall that?

24 A. I do.

25 Q. And Staff's cost -- are you familiar with

1 the Staff's cost of service report in this case?

2 A. Only vaguely.

3 Q. All right. Well, when Staff writes in
4 their cost of service report GMO owns four natural gas
5 fired combustion turbines at its Crossroads generating
6 station located in Clarksdale, Missouri, do you agree with
7 that statement by Staff?

8 A. I don't believe GMO owns the facility.

9 Q. Can you explain the difference between the
10 statement GMO owns the turbines and GMO does not own the
11 facility?

12 A. I don't believe it owns the turbines or the
13 facility.

14 Q. And how is it, then, that it receives
15 power?

16 A. It's in a contractual arrangement.

17 Q. And is that contractual -- there any other
18 facilities that have a contractual arrangement similar to
19 that, such as maybe Clarksdale?

20 A. That GMO has?

21 Q. Yes.

22 A. I don't believe so. It's structured
23 similar to a capital lease.

24 Q. Is South Harper and the City of Peculiar,
25 is that anywhere near what's done with Crossroads?

1 A. I don't know.

2 Q. Well, let me ask you this, then. You were
3 here for the opening when Mr. Woodsmall said that what
4 should happen is GMO should pack up Crossroads and move it
5 to Missouri, right?

6 A. Yes.

7 Q. How could you do that if you don't own it?

8 A. There is an option for the company to buy
9 out the facility.

10 Q. Is there a lease arrangement with the city?

11 A. It's a capital lease, I believe.

12 Q. So there's a lease agreement to lease the
13 facility; is that right?

14 A. Right.

15 Q. Mr. Lumley I believe also asked you a
16 little bit about the 2007 decision to add Crossroads to
17 the portfolio. Do you remember that, that he asked you
18 that?

19 A. I don't recall whether that was one of his
20 specific questions or not.

21 Q. All right. Well, what process was used to
22 decide to place Crossroads into the GMO portfolio in 2007?

23 A. When the company was facing the decision,
24 the need to add additional capacity resources, the company
25 issued an RFP to solicit offers for capacity and energy,

1 and Crossroads was one of those resources that was offered
2 in to the company. The company evaluated the options
3 available to it that included both external offers as well
4 as self-build options, and looking at it on a long-term
5 basis from a net present value revenue requirement
6 standpoint, it was determined that Crossroads was the
7 least cost option, which did include the transmission
8 costs from Entergy and actually included significantly
9 higher transmission costs than what the company has
10 incurred. I believe there was \$11 million worth of
11 transmission on an annual basis that was factored in to
12 that particular analysis.

13 **Q. So let me make sure I understand that. In**
14 **2007 during this RFP process, who was it that offered the**
15 **Crossroads facility in response to that RFP?**

16 A. Aquila, Inc.

17 **Q. And do you include information in your**
18 **testimony about how many other responses there were to the**
19 **RFP?**

20 A. Yes.

21 **Q. And is there an analysis included as a**
22 **schedule about the responses to the RFP?**

23 A. Yes.

24 **Q. And when Aquila responded to that RFP, what**
25 **is it they were offering? Well, they were offering to**

1 essentially sell the facility to the regulated side, GMO,
2 correct?

3 A. To provide that service of capacity and
4 energy from that facility.

5 Q. And in responding to that, what value was
6 it that Aquila assigned to the facility, not necessarily
7 the number, but --

8 A. Aquila, Inc. had offered it in at net book
9 value of the plant.

10 Q. At the net book value of the plant. And
11 even though it was offered at net book value of the plant,
12 it was still the lowest cost option in 2007 in response to
13 the RFP?

14 A. That's correct.

15 Q. And when Aquila offered to sell the plant
16 at -- offered in response to your RFP it the net value,
17 did GMO accept that offer?

18 A. Yes. GMO made the decision to include it
19 as part of its regulated portfolio.

20 Q. And you mentioned the transmission costs.
21 So in the bid, for want of a better term, on that RFP,
22 what number was used for transmission costs again?

23 A. \$11 million.

24 Q. And the actual costs in the last year were?

25 A. I think we have 5.1 or 5.2, 5.2 million in

1 the case.

2 **Q. So even if transmission costs were to**
3 **double, GMO would still be the lowest cost based on that**
4 **2007 RFP?**

5 MR. CONRAD: Excuse me. I kind of lost
6 track here. Is this cross-examination or is this direct?

7 MR. HATFIELD: I thought I was in redirect,
8 Judge.

9 MR. WOODSMALL: I think there is some
10 requirement to tie it back, and I haven't heard any
11 reference to any questions that were asked in cross.

12 MR. HATFIELD: This relates to Mr. Lumley's
13 questions. Mr. Lumley actually raised the issue of the
14 2007 RFP.

15 MR. CONRAD: I guess my objection is if
16 it's in direct, it's leading and suggestive.

17 JUDGE JORDAN: I will sustain that
18 objection.

19 BY MR. HATFIELD:

20 **Q. Mr. Woodsmall asked you some questions**
21 **about different facilities and whether they're outside of**
22 **GMO/KCP&L territory. Do the companies operate a facility**
23 **known as Wolf Creek?**

24 MR. CONRAD: You know, do we need to make
25 continuing objection to how counsel -- if it's direct, he

1 needs to ask questions for direct examination, not
2 cross-examination, not suggestive and not argumentative.

3 JUDGE JORDAN: Your objection is that it is
4 a leading question on direct; is that correct?

5 MR. CONRAD: Obviously.

6 JUDGE JORDAN: Just wanted to make sure for
7 the record. I'll sustain that objection.

8 MR. HATFIELD: Thank you, Judge.

9 BY MR. HATFIELD:

10 Q. Do the companies operate any other
11 facilities other than Crossroads that are located outside
12 of KCPL GMO territory?

13 A. Yes.

14 Q. What would -- can you name one?

15 A. Gray County Wind, western Kansas.

16 Q. And is it necessary that a plant be in the
17 service territory to be used and useful?

18 A. No.

19 Q. And is it necessary that the facility be in
20 the territory to be the lowest cost for the ratepayers?

21 A. No.

22 MR. HATFIELD: I don't have any further
23 questions, Judge.

24 JUDGE JORDAN: That concludes redirect.
25 You may stand down.

1 I think this is a good time for a break, so
2 let's take 15 minutes.

3 (A BREAK WAS TAKEN.)

4 (STAFF EXHIBIT NO. 392HC WAS MARKED FOR
5 IDENTIFICATION.)

6 JUDGE JORDAN: We're back on the record and
7 ready for our next witness.

8 MR. WILLIAMS: Good afternoon,
9 Mr. Featherstone.

10 MR. FEATHERSTONE: Good afternoon.

11 JUDGE JORDAN: Refresh my recollection.
12 Have I already sworn this witness?

13 MR. WILLIAMS: He tells me you have. I
14 believe he testified the first day.

15 JUDGE JORDAN: Thank you. It's been a
16 while.

17 CARY FEATHERSTONE testified as follows:

18 DIRECT EXAMINATION BY MR. WILLIAMS:

19 Q. Mr. Featherstone, did you cause to be
20 prepared and prefiled in this case testimony regarding the
21 issue that's before the Commission now, that being
22 Crossroads?

23 A. Yes. Yes, I did.

24 Q. And has that testimony -- is that portion
25 of the Staff cost of service report which has been marked

1 for identification as Staff Exhibit 258, 259, I believe in
2 particular you address Crossroads issues on pages 73 to 84
3 of that report?

4 A. Yes.

5 Q. And then are your -- do you have any
6 changes to that report itself?

7 A. I have two changes that I know in my
8 rebuttal and surrebuttal.

9 Q. Well --

10 A. Not to this report.

11 Q. We'll get to that. Are your credentials
12 shown on Appendix 1 of the cost of service report at pages
13 21 to 33, and that's been marked for identification as
14 Staff Exhibit 260?

15 A. Yes, and I also have filed direct
16 testimony.

17 Q. And we'll get to that, too.

18 A. Okay.

19 Q. Do you have schedules that were included
20 with the cost of service report in Appendix 3 that's been
21 marked for identification as Staff Exhibit 262 and 263HC
22 in particular regarding the Crossroads issues Schedule
23 CGF-12, which is a joint operating agreement, CGF-13,
24 which is part of the Commission's Report and Order in
25 ER-2010-356, and CGF-14, which is a highly confidential

1 data response by the company?

2 A. Yes.

3 Q. And did you also cause to be prefiled
4 rebuttal testimony that's been marked as Staff Exhibit 271
5 and 272HC addressing in particular Crossroads issues
6 beginning on page 20?

7 A. Yes.

8 Q. And did you indicate earlier that you have
9 a revision to that testimony before it would be your
10 testimony here today?

11 A. Yes. At page 43, I failed to remove two
12 small words "do not" on line 11. And then on line 14, the
13 contents on line 14 should be removed.

14 Q. Is any of that highly confidential
15 information?

16 A. No.

17 Q. And then did you also cause to be prefiled
18 surrebuttal testimony that's been marked for
19 identification as Staff Exhibits 292, 293HC that address
20 the Crossroads issues beginning on pages 60?

21 A. Yes.

22 Q. And does that also include some schedules
23 that are related to Crossroads, I believe Schedules 19
24 through 24?

25 A. Yes.

1 Q. And I believe I may have overlooked this
2 before. Did you also cause -- oh, did you have any
3 corrections to your surrebuttal testimony?

4 A. I do. Page 119, there's a number, I guess
5 it's line zero, and it's under the column 2011, and
6 there's a number that needs to be replaced. It's a highly
7 confidential number.

8 Q. And does that replacement show on what's
9 been marked for identification as Exhibit 392HC? Does
10 that reflect the correction?

11 A. Yes.

12 Q. And did you also cause to be prefiled
13 direct testimony that's been marked for identification as
14 Staff Exhibit 265? And if I'm repeating myself, I
15 apologize, but I want to make sure I covered everything.

16 A. Is that my surrebuttal or schedules?

17 Q. It would be direct testimony.

18 A. Oh, yes. The direct testimony, yes.

19 Q. And do you have any changes to that direct
20 testimony?

21 A. No.

22 Q. And with the corrections you just provided
23 regarding your rebuttal and surrebuttal testimony, are
24 those portions identified regarding the Crossroads issues
25 in Staff Exhibits 258, 259, the cost of service report,

1 Staff Exhibit 260 regarding the cost of service report
2 appendix, Staff Exhibits 262, 263, the cost of service
3 report Appendix 3, which includes the schedules identified
4 earlier, Staff Exhibit 271, 272, which is your rebuttal
5 testimony, Staff Exhibit 292, 293, your surrebuttal
6 testimony, and Staff Exhibit 265, your direct testimony,
7 again, with the corrections you identified here today, are
8 they your testimony on the Crossroads issue here today
9 before the Commission?

10 A. Yes.

11 Q. With that, I'll offer -- do you know if
12 you're going to be testifying again later in this
13 proceeding?

14 A. I don't believe so.

15 Q. With that, I would offer -- and did you --
16 are you the overall sponsor of the Commission's, the Staff
17 cost of service report?

18 A. Yes.

19 MR. WILLIAMS: At this time I'd like to
20 offer Staff Exhibits 258, 259HC, 260, 262, 263HC, 271,
21 272HC, 292, 293HC and 265.

22 JUDGE JORDAN: I'm not hearing any
23 objections.

24 MR. HATFIELD: Judge, the company objects
25 to the admission of Exhibits 258, 259, 271 and 272 to the

1 extent they contain an opinion of this witness on the
2 value of Crossroads, and we object to any other testimony
3 by this witness on the value of the Crossroads facility,
4 if your Honor would bear with me for just a minute.

5 The witness does not specify what standard
6 he's using to value the Crossroads facility. He's
7 required to do so under City of Kansas City versus
8 Habelitz, 857 SW 2d 299. If he does not specify the
9 standard he's using to provide evaluation, his testimony
10 is not admissible.

11 Moreover, to the extent he is using fair
12 market value as the basis, he is not using the correct
13 standard for fair market value. Fair market value is
14 legally defined in Missouri and is found at MAI 16.02, and
15 is also discussed in Peterson versus Continental Boiler
16 Works, 783 SW 2nd 896, which is a Missouri Supreme Court
17 Case in 1990. Since the witness is not using the correct
18 legal standard, his opinion is not admissible on the
19 value.

20 Second, there is no testimony in the record
21 that the witness is relying on facts normally relied upon
22 by experts in reaching the opinions he purports to give.
23 The evidence may not be admitted pursuant to 490.065,
24 RSMo. As your Honor knows, this section allows in
25 contested proceedings according to Healing Art versus

1 McDonagh, 123 SW 3rd 146, Missouri Supreme Court.

2 Finally, the witness does not testify that
3 his opinion as to the value of Crossroads is given within
4 a reasonable degree of professional certainty. Without
5 testimony that the expert's opinion is within a reasonable
6 degree of professional certainty, his testimony is mere
7 speculation and is not admissible, Baker versus Guzon, 950
8 SW 2d 635 and Sundermeyer versus SSM, 271 SW 3d 552.

9 So, your Honor, to the extent you admit the
10 remainder of the exhibits, which we have no objection to,
11 I guess we would ask that you strike the testimony as to
12 the value of Crossroads because of the lack of foundation
13 and the fact that it's mere speculation on the part of the
14 witness.

15 JUDGE JORDAN: Staff?

16 MR. WILLIAMS: Judge, I think he's citing
17 you to the wrong standard. This witness is providing
18 valuation for purposes of ratemaking, not for other types
19 of valuations, and I think it's clear that his credentials
20 show that he has the expertise to do that.

21 MR. WOODSMALL: Your Honor, and to
22 supplement, I believe Mr. Featherstone's testimony is
23 clear that the standard he is applying is the exact
24 standard used by the Commission in the last case. He is
25 not departing from the Commission's standard. He is

1 simply applying that standard. So I'm baffled. He's not
2 offering something different to the Commission.

3 JUDGE JORDAN: Anything else on this point?

4 MR. WILLIAMS: Well, I will echo
5 Mr. Woodsmall in that certainly the Commission is expert
6 on it, and Mr. Featherstone is following the same process
7 that the Commission did in doing the valuation.

8 MR. HATFIELD: Judge, to be clear --

9 MR. CONRAD: I don't know. I guess since
10 we don't have a dog in the fight, I'll jump in. But I did
11 hear something. Mr. Hatfield made reference to MAI, and
12 it's been a long, long time, but my recollection is
13 Missouri approved instructions for jury trials, and now,
14 maybe I missed it here, but I don't see a jury. Now, if
15 counsel would like to try this case to a jury, I'm
16 certainly amenable to that, and we can probably find one
17 in the Kansas City area that would be happy to impanel a
18 jury and then we can deal with Missouri approved
19 instructions.

20 JUDGE JORDAN: Mr. Hatfield?

21 MR. HATFIELD: Just to clarify, your Honor,
22 we do not object to this witness' qualifications to offer
23 an expert opinion with the proper foundation. Our
24 objection is to the foundation.

25 JUDGE JORDAN: I'm going to overrule that

1 objection, and so those documents are admitted into the
2 record.

3 (STAFF EXHIBIT NOS. 258, 259HC, 260, 262,
4 263HC, 271, 272HC, 292, 293HC AND 265 WERE RECEIVED INTO
5 EVIDENCE.)

6 MR. WILLIAMS: Offer the witness for
7 examination by the parties.

8 JUDGE JORDAN: Cross-examination from
9 Dogwood Energy, LLC?

10 MR. LUMLEY: No, Judge.

11 JUDGE JORDAN: AARP?

12 MR. COFFMAN: No questions.

13 JUDGE JORDAN: Southern Union, doing
14 business as Missouri Gas Energy?

15 MR. JACOBS: No questions.

16 JUDGE JORDAN: Mr. Woodsmall?

17 MR. WOODSMALL: Yes, briefly, your Honor.

18 CROSS-EXAMINATION BY MR. WOODSMALL:

19 Q. Good afternoon, Mr. Featherstone.

20 A. Good afternoon.

21 MR. WILLIAMS: Judge, if I might?

22 JUDGE JORDAN: Yes, Counsel.

23 MR. WILLIAMS: I believe I overlooked the
24 correction page, 392. I know Mr. Featherstone mentioned
25 it, that it was with the corrections, but I think it would

1 be good for the record to go ahead and offer Exhibit 392HC
2 which reflects the correction before we go further, and I
3 apologize for not doing that earlier.

4 JUDGE JORDAN: Not hearing any objections,
5 that document is also admitted into evidence.

6 (STAFF EXHIBIT NO. 392HC WAS RECEIVED INTO
7 EVIDENCE.)

8 MR. WILLIAMS: Thank you.

9 JUDGE WOODRUFF: Mr. Woodsmall.

10 MR. WOODSMALL: Thank you, your Honor.

11 BY MR. WOODSMALL:

12 Q. Good afternoon, Mr. Featherstone.

13 A. Good afternoon.

14 Q. Would you agree that one of the issues to
15 be considered in this case is the appropriate amount of
16 deferred taxes to be used as an offset to the Crossroads
17 rate base?

18 A. Yes.

19 Q. And can you explain to me how you
20 calculated the deferred taxes?

21 A. That was really a company response to a
22 data request, and they provided the estimates or
23 projections of the deferred taxes associated with various,
24 I guess, scenarios or balances. And so we used the
25 balance that the -- in our initial filing that the

1 Commission ordered in the last case. And then for my
2 surrebuttal, I believe I put in the estimate for as of
3 August the 31st, 2012, and as it related to the
4 Commission-ordered value for Crossroads, which was, I
5 think, the \$61.8 million.

6 **Q. So is it your belief that deferred taxes**
7 **should change depending on whether the value of Crossroads**
8 **changes?**

9 A. Yeah. I've said that in my testimony, that
10 there is a direct linkage between the valuation of
11 Crossroads and the deferred tax balances.

12 **Q. You believe deferred taxes flows**
13 **mathematically out of the Commission's valuation for**
14 **Crossroads; is that correct?**

15 A. It starts out as a value, and then
16 there's -- there's calculations that are done, and the
17 company provided those. They provided the detail, the
18 amounts and the support for those calculations.

19 **Q. You were the Staff's witness on that -- on**
20 **this issue in the last case, is that correct, on the**
21 **issues of Crossroads?**

22 A. Yes.

23 **Q. Do you recall the Commission addressing the**
24 **issue of deferred taxes in its order?**

25 A. I do.

1 **Q. And do you recall GMO filing for**
2 **clarification slash rehearing on that issue?**

3 A. I know there was a whole series of
4 applications for rehearing and motions.

5 MR. WOODSMALL: May I approach the witness,
6 your Honor?

7 JUDGE JORDAN: You may.

8 BY MR. WOODSMALL:

9 **Q. Handing you a document. I was wondering if**
10 **you could identify that for me?**

11 A. This appears to be the Commission Order of
12 Clarification and Modification that was issued May 27th,
13 2011.

14 **Q. And you've read that document before?**

15 A. I have.

16 **Q. Okay. Would you turn to page 2, and do you**
17 **see at the bottom a section regarding deferred taxes?**

18 A. Yeah. I've reviewed this portion of the
19 order.

20 **Q. Okay. Would you turn to page 3. The last**
21 **paragraph in that section, would you read that into the**
22 **record, please.**

23 MR. HATFIELD: Your Honor, I'm sorry for
24 interrupting. Hasn't your Honor taken judicial notice of
25 this order?

1 MR. WILLIAMS: Official notice.

2 MR. HATFIELD: Official notice. My
3 apologies. In which case I object that this is redundant
4 and repetitive.

5 MR. WOODSMALL: Okay. I will move on. I
6 didn't know he'd taken official notice.

7 JUDGE JORDAN: Well, if I haven't already
8 and you'd like me to, I will.

9 MR. WILLIAMS: The judge did during my
10 opening.

11 MR. WOODSMALL: Good.

12 MR. WILLIAMS: That was one of the two.

13 BY MR. WOODSMALL:

14 Q. Would you go ahead and read that last
15 paragraph, not into the record, just --

16 MR. HATFIELD: Judge, if you want to
17 indulge him, but I thought you already ruled.

18 MR. WOODSMALL: I'm going to ask him some
19 questions about it. I'm just giving him an opportunity to
20 read it to himself.

21 THE WITNESS: Okay.

22 BY MR. WOODSMALL:

23 Q. Would you agree there that the Commission
24 found that deferred taxes was part of their valuation for
25 Crossroads?

1 MR. HATFIELD: Judge, I'm going to object
2 that it's either speculation on what the Commission found
3 or repetitive evidence. It is what it is. Object to the
4 question.

5 MR. WOODSMALL: I'm asking him for his
6 understanding.

7 MR. HATFIELD: Which is irrelevant.

8 JUDGE JORDAN: I'll overrule that
9 objection.

10 THE WITNESS: That's what the -- that's
11 what the Order of clarification said.

12 BY MR. WOODSMALL:

13 Q. Okay. So Staff's position that deferred
14 taxes should flow out of the value of Crossroads is
15 inconsistent with that prior Commission order?

16 A. I think it's -- it's inconsistent with that
17 paragraph and that ruling, but I think --

18 Q. Thank you. Moving on, you have addressed
19 the issue of transmission costs associated with Crossroads
20 in this case, haven't you?

21 A. Yes.

22 Q. And what is Staff's position regarding
23 transmission expense for Crossroads?

24 A. That they should not be reflected in rates.

25 Q. Is it Staff's position anywhere that

1 transmission should be priced as if Crossroads was in
2 Illinois?

3 A. No.

4 Q. Given that the surrogate sale of Goose
5 Creek and Racoon Creek are in Illinois, can you explain to
6 me why it would be inappropriate to price transmission as
7 if Crossroads was in Illinois?

8 A. We presented to the Commission in the last
9 case, as we are in this case, and I don't believe that
10 there was anywhere in the Commission order that that would
11 be contrary to this position, that we were using the
12 Racoon Creek/Goose Creek purchase by Ameren as a -- as a
13 surrogate. It was a -- it was a valuation that was very
14 similar in nature to how we valued the South Harper
15 turbines that went into rate base in 2005 in the company's
16 rate case.

17 We were not suggesting in any way, shape or
18 form that we were looking to use the Racoon Creek/Goose
19 Creek power plant located in Illinois. We were just
20 simply looking at the values of turbines and the cost of
21 the power plant that would be reflective of the time
22 frame, both in terms of the nature of the capacity needed
23 and the amount of capacity in terms of replacement of the
24 Aries 500 megawatt capacity agreement that terminated
25 May 31, 2005.

1 **Q. Would you agree that the inclusion of any**
2 **transmission costs would affect Staff's belief as to the**
3 **appropriate value for Crossroads?**

4 A. I've stated that in my surrebuttal, that if
5 the Commission wanted to reconsider some amount for
6 transmission costs, there would be a direct relationship
7 to the total valuation of the plant itself, the asset
8 value of the plant itself. The more transmission costs
9 that you would put into rates, then the less valuable or
10 the less -- the lesser amount that would be reflective or
11 should be reflective in rate base.

12 **Q. Are you familiar with the fact that GMO**
13 **currently pays Entergy for transmission costs associated**
14 **with moving energy from Crossroads to Southwest Power**
15 **Pool?**

16 A. Could you say that again?

17 **Q. Are you aware of the fact that GMO pays**
18 **Entergy costs associated with transmitting energy from**
19 **Crossroads to the Southwest Power Pool?**

20 A. Yes.

21 **Q. Okay. And are you -- do you know whether**
22 **GMO -- or excuse me.**

23 **Are you familiar with the fact that Entergy**
24 **has made a request to join MISO?**

25 A. There's been discussion about that the last

1 several weeks.

2 **Q. Do you know, if Entergy is allowed to join**
3 **MISO, can you provide a comparison of MISO transmission**
4 **costs versus Entergy transmission costs?**

5 A. I've seen some information that the amount
6 would go from like \$1.50 to like \$3 and some change in
7 terms of it would double.

8 MR. WOODSMALL: Okay. No further
9 questions, your Honor.

10 JUDGE JORDAN: Mr. Conrad, any questions
11 for this witness?

12 MR. CONRAD: Just a couple, Judge.

13 CROSS-EXAMINATION BY MR. CONRAD:

14 **Q. Mr. Featherstone, how long have you worked**
15 **for the Commission?**

16 A. So long that it's a little embarrassing to
17 say. I started in, I believe, March of 1979.

18 **Q. Excuse me. '79?**

19 A. '79, yes, sir.

20 **Q. Was the -- were the members of the**
21 **Commission the same as they are now at that time?**

22 A. Just as -- just as they represent five
23 Commissioners but not the same individuals, no.

24 **Q. Currently four, but statutorily five?**

25 A. That's right.

1 **Q. They've just -- the Commissioners kind of**
2 **come and go; is that right?**

3 A. Well, they're on a graduated term of six
4 years in duration.

5 **Q. But you've been here since '79, right?**

6 A. I have been, yes.

7 MR. CONRAD: Thank you. That's all.

8 JUDGE JORDAN: Mr. Bartels, any cross?

9 MR. BARTELS: No, thank you, your Honor.

10 JUDGE JORDAN: The Office of Public
11 Counsel?

12 MR. MILLS: I have no questions. Thank
13 you.

14 JUDGE JORDAN: GMO?

15 MR. HATFIELD: Yes, your Honor. If I could
16 have just a moment to go to the podium. Thank you, Judge.
17 If it please the Commission?

18 CROSS-EXAMINATION BY MR. HATFIELD:

19 **Q. Good afternoon, Mr. Featherstone.**

20 A. Good afternoon.

21 **Q. I wanted to clarify a couple of things.**
22 **Were you here for openings earlier today?**

23 A. I was.

24 **Q. Mr. Williams said that -- this is what I**
25 **understood -- that the Staff is not challenging whether**

1 **it's prudent to include some costs for Crossroads in rate**
2 **base; is that correct?**

3 A. That's correct. We have included the
4 Commission-determined values from the last case, with some
5 modifications.

6 Q. **And so when Mr. Woodsmall in his opening**
7 **said that he didn't want this ragged hand-me-down passed**
8 **on to the ratepayers, you agree that some costs for this**
9 **ragged hand-me-down should be passed on to ratepayers?**

10 A. Yes. We have reflected some value for
11 Crossroads in our rate base.

12 Q. **So just to be clear, we're past prudence on**
13 **whether Crossroads is appropriate to provide power to**
14 **ratepayers?**

15 A. We're past whether or not they should be
16 included in rate base.

17 . And what we're arguing about now is what
18 costs should be included in rate base?

19 A. Yes.

20 Q. **And that's really all -- in terms of**
21 **Staff's testimony, that's really all you dispute about**
22 **GMO's case, correct?**

23 A. Yes, with the caveat that the timing of
24 when those costs should have been incurred by the company
25 is very relevant.

1 Q. Right. So in your testimony you talk a
2 little bit and you heard the opening statement a little
3 bit about Great Plains' purchase of Aquila and the
4 purchase -- and Crossroads during that time period,
5 correct?

6 A. Yes.

7 Q. There's not a bill of sale for Crossroads
8 somewhere, is there?

9 A. Not to my knowledge.

10 Q. Not a receipt for the amount that was paid
11 by Great Plains for Crossroads?

12 A. I haven't asked for a receipt, nor have I
13 seen one.

14 Q. It comes down to trying to understand based
15 on the evidence we have available what the real value that
16 was paid, correct?

17 A. Yes.

18 Q. And you disagree with the company's
19 position on what was paid?

20 A. Well, I don't believe anyone would pay full
21 value, net book value for property that is where it's
22 located, no.

23 Q. And so you believe that what was paid was
24 the amount that was listed in the preliminary proxy
25 statement; is that right?

1 A. Something much more akin to that value than
2 certainly net book value.

3 Q. And you've already said earlier what that
4 was, which was -- the proxy statement value was 50 --

5 A. 51.6 million.

6 Q. 51.6. Now, in your testimony that you
7 submitted to the Commission, you include several
8 references to various proxy statements that were filed by
9 GMO during the -- or I'm sorry, by Great Plains and Aquila
10 during the acquisition process, correct?

11 A. That's right.

12 Q. But you didn't include the whole proxy
13 statements in your testimony, did you?

14 A. They were several hundred pages. No.

15 Q. And you did not include the statements in
16 the proxy statement, for example, that the final
17 allocation of the purchase price will be based upon the
18 fair value on the date the merger is completed, did you?

19 A. No.

20 Q. But that is, in fact, in proxy statements
21 that were filed with the SEC?

22 A. Yes.

23 Q. Why did you not include the statements by
24 Great Plains that the fair value will be determined on the
25 date of the merger?

1 A. Well, the -- the valuation or the amount
2 that was going to be paid by Great Plains Energy was
3 determined through its due diligence process, and it was
4 much closer to the May '07 time frame and August of '07 as
5 well that provided for the 51.6 million. The check had
6 already been made, so to speak, when Pricewaterhouse did
7 its analysis. In the fall of '08, the transaction had
8 already occurred. What Pricewaterhouse was simply trying
9 to do was to move the money around, if you will, and
10 assign based upon what the purchase price was among the
11 various accounts and various assets, be they regulated or
12 non-regulated.

13 **Q. And you're getting a little ahead of me,**
14 **but we'll go there. PricewaterhouseCoopers reached an**
15 **opinion that the fair market value for Crossroads was the**
16 **net book value, correct?**

17 A. Slightly over.

18 **Q. Slightly over the net book value. And you**
19 **don't in your testimony dispute that valuation, do you?**

20 A. It didn't have any relevance. It didn't
21 have any meaning to me.

22 **Q. Okay.**

23 A. Based upon when it was down and why it was
24 done.

25 **Q. Okay. So you're not challenging the**

1 methodology of Pricewaterhouse in reaching fair market
2 value, correct?

3 A. Once they were given the information by the
4 company that they were going to rate base Crossroads, then
5 the analysis was essentially over from Pricewaterhouse's
6 perspective.

7 Q. Now, how do you know what Pricewaterhouse
8 thought?

9 A. Well, I've seen the documents. I know that
10 the analysis would have been much different if they would
11 have said it's a stranded piece of investment that we're
12 going to scrap and move out of rate base or not include in
13 rate base. They had already made that determination.

14 Q. Let's talk about that. So the 51.6 million
15 was scrap, right?

16 A. It was what was identified as the
17 disassembling of the plant and the selling it on the after
18 market or at distressed values.

19 Q. So the value of Crossroads in those proxy
20 statement was 51.6 million disassembling and at scrap
21 value --

22 A. Yes.

23 Q. -- correct?

24 Now, I've got to go back just a little bit
25 because I took a digression. In including statements from

1 the proxy statements filed by Great Plains, you also did
2 not include the proxy filing that said the pro forma
3 purchase allocation adjustments are preliminary and are
4 solely for the purpose of providing unaudited pro forma
5 condensed combined financial information and are subject
6 to revision. You didn't include that in your testimony,
7 did you?

8 A. No, I didn't.

9 Q. But you knew, you know now that those
10 statements are subject to revision, don't you?

11 A. I knew it at the time that I submitted the
12 testimony in the last case.

13 Q. Okay. But you --

14 A. Again, they didn't have any relevance or
15 meaning to me.

16 Q. Whether the valuations had been revised
17 later had no relevance or meaning to you?

18 A. The company had made a determination of
19 what properties and what assets it was going to purchase
20 from Aquila, Inc., and it did so July of '08. And so the
21 purchase price, if you will, of the assets that were being
22 acquired was made long in advance of the Pricewaterhouse
23 valuation or any of these other final determinations from
24 my point of view.

25 Q. The \$51.6 million was an estimate by Great

1 Plains, an internal preliminary estimate of the amount
2 that they believed it was worth, correct?

3 A. I think it was Great Plains and was filed
4 jointly along with Aquila. Aquila was still a standalone
5 entity, and it was a joint proxy statement. So it was
6 both Aquila and Great Plains Energy who endorsed that
7 \$51.6 million.

8 Q. Do you have your testimony in front of you?

9 A. I do.

10 Q. Can you turn to your rebuttal testimony,
11 page 30, please?

12 A. You say rebuttal?

13 Q. Yes, sir.

14 A. Yes.

15 Q. And this includes at least one of the proxy
16 statement -- statements that you say is relevant to the
17 analysis, correct?

18 A. Right.

19 Q. And in this analysis, when it says the
20 adjustment was determined based on Great Plains Energy's
21 estimates of fair value, based on estimates of proceeds
22 from sales to an unrelated party of similar capacity in
23 the current marketplace, the preliminary internal analysis
24 indicated a fair value estimate of Aquila's non-regulated
25 Crossroads power generating facility of approximately

1 51.6 million.

2 Based on that text, are you saying this was
3 also Aquila's determination?

4 A. Well, Aquila endorsed it because they filed
5 the same document. It was a joint proxy statement. So
6 they had to concur with the contents of the statement.

7 Q. The contents of the statement that Great
8 Plains had valued it at this moment?

9 A. Yes.

10 Q. Got you. What is your definition of fair
11 market value?

12 A. It is -- it is a value that willing buyers
13 and sellers who are generally regarded as unbiased and
14 aren't prejudiced that are willing to pay for a good or
15 service or piece of property. In this case, it was a
16 valuation of a power plant and a company.

17 Q. So fair market value is not the value that
18 one party assigns to an asset, correct?

19 A. Well, I think it's a negotiation, and it's
20 a give and take through various, various transactions.
21 This transaction was announced in February of '07 and was
22 completed in July '08. So a lot of things happened.

23 Q. So when I'm going to sell my house, if
24 we're trying to determine fair market value for my house,
25 the question is how much am I willing to sell it for, how

1 much are you willing to buy it for, right?

2 A. Right.

3 Q. That's how we determine fair market value?

4 A. Yes.

5 Q. And my own statement that my house is worth
6 half a million dollars doesn't really having any bearing
7 on fair market value if you're not willing to pay half a
8 million dollars, right?

9 A. If it has -- well, it depends. If you
10 believe it's a half million dollars and I don't, you may
11 say I'm going to wait to find somebody that will buy it
12 for half a million dollars.

13 Q. Right. So my opinion on my value has no
14 bearing on the fair market value definition that you
15 described earlier, correct?

16 A. I think in the instance of sending a
17 message or identifying to the investors of Aquila and
18 Great Plains Energy and filed as a joint proxy statement
19 file with the Securities and Exchange Commission
20 documents, and that process, this is -- this is not just a
21 number that was -- that was pulled out of thin air. It
22 had a value. It had a process that went through and how
23 it was determined, and so they felt that that was the
24 value of the property at the time.

25 Q. Tell me where in your testimony you

1 describe the process that was used to determine the
2 \$51.6 million value.

3 A. I don't.

4 Q. Okay. Thank you. On page 27 of your
5 rebuttal testimony, line 9, you say the best evidence of
6 the original cost of Crossroads is Great Plains'
7 disclosure to the Securities and Exchange Commission, its
8 investors and the public at large by its SEC filing that
9 identified the fair market value of Crossroads at the date
10 of acquisition at \$51.6 million.

11 Why has Staff not used \$51.6 million as its
12 valuation number in cost of service?

13 A. As I testified in the last case, it was my
14 view that that number was a little bit low, and so the --
15 the valuation that we determined was in the -- was more
16 proper valuation was the recent sales of the similar
17 turbines, similar structure, similar power plant site in
18 Illinois called Racoon Creek and Goose Creek.

19 Q. So I guess my point is this: You've got
20 several pages of testimony about the SEC statements and
21 the \$51.6 million value, but it is not your testimony that
22 the fair market value of Crossroads is 51.6 million, is
23 it?

24 A. I think that's -- it's -- that's what we're
25 here to discuss today.

1 Q. Well, what's Staff's position, though?

2 What's Staff's position?

3 A. Right now our position, and has been and is
4 today, is that we should stay with the Commission's
5 ordered value of the 61, I think it's \$61.2 million.

6 Q. Not the 51.6?

7 A. Not the 51.6.

8 Q. Got you.

9 A. However, I state in my testimony, and I try
10 to be very clear about this, that if the Commission were
11 to look at increasing the cost of the power plant to the
12 ratepayers by bringing in the transmission costs
13 associated with the Mississippi plant, then they should
14 reconsider that valuation.

15 Q. Tell me about that. So what you're saying
16 is, you're testifying that the fair market value of
17 Crossroads is 61. -- sorry. What is it again?

18 A. I think it's 61.8 million.

19 Q. \$61.8 million.

20 A. It has changed, however.

21 Q. But the fair market value -- well, do you
22 agree with Mr. Woodsmall's opening that the legal task
23 that you're about as a testifying witness is to determine
24 fair market value?

25 A. I think my role is to present what I

1 believe to be evidence to the Commission, and they will
2 determine what they think is the value of the plant.

3 **Q. And are you asking them to determine the**
4 **fair market value of the plant?**

5 A. The amount that they determined in the last
6 case, fair market value, if you will, the amount they
7 determined in the last case was what we recommended and
8 what they adopted.

9 **Q. Well, since you put it that way, let me ask**
10 **you this, and since you commented on the previous ruling.**
11 **You said if I want to call it fair market value. What do**
12 **you call it? Did you Commission determine fair market**
13 **value in the last case?**

14 A. I think what the Commission determined was
15 its ratemaking value that it should be placed in service,
16 in public service and put in rate base and then ultimately
17 set rates on the valuation.

18 **Q. And you're drawing -- or are you drawing a**
19 **distinction between fair market value and ratemaking**
20 **value?**

21 A. No.

22 **Q. Sounds like you are?**

23 A. No.

24 **Q. You're not?**

25 A. No.

1 **Q. So when I say did the Commission determine**
2 **fair market value, what's your answer?**

3 A. It is yes, with a caveat that if -- it was
4 based upon the entirety of the presentation, very -- it
5 was very critical that we don't include the transmission
6 cost. That has a bearing on what the valuation of the
7 plant is.

8 **Q. That's where I want to go. So transmission cost**
9 **does have a bearing on what the valuation of a plant is?**

10 A. Sure.

11 **Q. And has a bearing on what the valuation of**
12 **Crossroads is?**

13 A. Absolutely.

14 **Q. And has a bearing on what the value of**
15 **Raccoon Creek is?**

16 A. I think the GMO witness Mr. Blunk said --

17 **Q. I think that was a yes or no question.**

18 A. Yes.

19 **Q. Thank you. Transmission cost has a bearing**
20 **on the value of any facility, correct?**

21 A. It does.

22 **Q. Now, the value of a plant, an electrical**
23 **generating plant might be different based on where the**
24 **plant's located, correct?**

25 A. Yes.

1 **Q.** **Okay. And in this case, did you reach that**
2 **value without transmission costs?**

3 **A.** We have the same position. We have now the
4 position that was adopted by the Commission.

5 **Q.** **And do the costs to bring fuel to a natural**
6 **gas powered utility affect the fair market value?**

7 **A.** I think all the costs and its location and
8 the difficulties or not difficulties would have that --
9 would have a bearing on the valuation of a plant.

10 **Q.** **So when you recommend that the Commission**
11 **decrease the fair market value by transmission costs if it**
12 **allows transmission costs, do you also recommend that the**
13 **Commission increase the value if there are additional fuel**
14 **costs -- I'm sorry, if there are fuel cost savings?**

15 **A.** Well, if there were fuel cost savings, you
16 know, you'd have to take that into consideration.

17 **Q.** **In order to determine fair market value,**
18 **just to be sure we're on the same page, you'd have to**
19 **consider the cost of fuel transportation?**

20 **A.** You would have to consider the total cost
21 of the plant.

22 **Q.** **Right.**

23 **A.** We're not saying the same savings and the
24 same value of the price of gas that the company witnesses
25 are representing.

1 Q. I'm not talking about price of gas. I
2 asked about transportation cost of gas. Your answer
3 may be the same. I just want to be clear. You agree
4 there are different transportation costs, transportation
5 costs -- let me start again.

6 Transportation costs are a different item
7 than the cost of the fuel, correct?

8 A. Yes.

9 Q. All right. Let me just ask you about
10 Raccoon. So your opinion is based on the Commission's
11 previous order, right?

12 A. Yes.

13 Q. And that order you say is based on Raccoon
14 and Goose Creek, correct?

15 A. Yes.

16 Q. So in reaching a fair market value for
17 Raccoon and Goose Creek, you don't think we should consider
18 transmission costs, correct?

19 A. That's correct.

20 Q. And you don't think we should consider gas
21 transportation costs?

22 A. I think that the -- no.

23 Q. Okay. Okay. Let me ask you --

24 MR. HATFIELD: Judge, I'm just going to
25 show him a page of testimony. So unless somebody objects,

1 I wasn't going to offer it as an exhibit.

2 MR. WILLIAMS: Which testimony are you
3 talking about?

4 MR. HATFIELD: The testimony I'm getting
5 ready to show him.

6 BY MR. HATFIELD:

7 Q. I'm going to just show you, you're familiar
8 with Burton Crawford's testimony in this case?

9 A. I am.

10 Q. And you've reviewed that, correct?

11 A. I have.

12 Q. And are you familiar with a chart he made
13 on page 7 of his surrebuttal testimony? Let me just show
14 it to you here.

15 MR. WOODSMALL: Did you say page 7 of his
16 surrebuttal?

17 MR. HATFIELD: Did I get that wrong? It's
18 page 7 of maybe rebuttal. Sorry.

19 BY MR. HATFIELD:

20 Q. Have you seen this chart that I've just
21 showed you before?

22 A. I have, but it's got some -- something odd
23 in the middle of the table.

24 Q. Correct. I'm showing you --

25 A. I'm not sure what this is.

1 **Q.** **I'm showing you numbers that have**
2 **blacked-out HC numbers. We can go HC, but I'd rather not.**

3 A. Was this his -- was this his --

4 MR. WOODSMALL: I don't believe it was
5 labeled HC.

6 THE WITNESS: Was this rebuttal or
7 surrebuttal?

8 MR. WOODSMALL: It's his rebuttal.

9 MR. HATFIELD: These numbers are labeled HC
10 on the page immediately before, I think.

11 BY MR. HATFIELD:

12 **Q.** **At any rate, if there's no objection, are**
13 **you familiar with this table?**

14 A. I'm familiar with the table he has at
15 page 7 of his testimony, not that table.

16 **Q.** **Okay.**

17 A. This table that I'm looking at isn't HC.

18 **Q.** **Got you. Well, let me just ask you about**
19 **his testimony, then --**

20 A. Okay.

21 **Q.** **-- rather than what you have in**
22 **front of you. Did you understand from Mr. Crawford's**
23 **testimony that he testified that in order to build a new**
24 **300 megawatt plant at a GMO site would cost \$28.5 million?**
25 **Is that the way you read his testimony?**

1 A. No.

2 Q. Let me ask you this way then: Do you
3 disagree with Mr. Burton's testimony that the cost of a
4 plant at a GMO site, a 300 megawatt plant would be
5 \$28.5 million?

6 A. Could you say that again?

7 Q. Do you disagree with Mr. Crawford's
8 testimony that the cost of a plant at a GMO site would
9 be -- a 300 megawatt plant would be \$28.5 million? Do you
10 agree or disagree with that testimony?

11 A. I don't -- I don't believe that you could
12 build a 300 megawatt plant at a GMO site for \$28 million.

13 Q. Sounds like you think it would be more.

14 A. It would be substantially more, I would
15 think.

16 Q. It would be substantially more than
17 28.5 million?

18 A. The problem is that his table --

19 Q. I'm not asking about the table right now
20 because you don't like my table. We're just asking about
21 the testimony.

22 A. You asked me about the table and you asked
23 me about \$28.5. It just says \$28 and .5. It doesn't say
24 28 million.

25 Q. So what would be the revenue requirement on

1 a plant built at GMO? He actually has testimony
2 elsewhere, but we won't talk about that.

3 A. Okay. What he says on page 6 --

4 Q. I'm asking you what the revenue requirement
5 would be. Do you have testimony on what the revenue
6 requirement would be to build a 300 megawatt plant at a
7 GMO site?

8 A. No.

9 Q. So you don't disagree with his testimony on
10 that issue, correct?

11 A. Well, if you let me look at page 6, which
12 is the lead-in to the table, it says, the following table
13 compares the annual revenue requirement for, and then it
14 gives like four or five different scenarios, one of which
15 is D, the estimated cost if a 300 megawatt facility had
16 been built in the GMO service area based on GMO's
17 evaluation of capacity additions at the time Crossroads
18 was being --

19 Q. My question is simply whether you provided
20 any testimony to disagree with the annual revenue
21 requirement that he testified to for building a
22 300 megawatt plant on a GMO site?

23 MR. CONRAD: Judge, I'm sorry. I may not
24 be the sharpest pencil in the drawer, but are we talking
25 about annual revenue requirement or are we talking about

1 the cost to build a plant?

2 MR. HATFIELD: Judge, if there's no
3 objection, I'll proceed with questioning.

4 MR. CONRAD: I'm inquiring what your
5 question is, Counsel.

6 JUDGE JORDAN: Repeat the question.

7 MR. HATFIELD: Right. We're -- I believe
8 that I asked -- could we just have the court reporter read
9 it back. That way I'll make sure we have it.

10 THE REPORTER: "Question: My question is
11 simply whether you provided any testimony to disagree with
12 the annual revenue requirement that he testified to for
13 building a 300 megawatt plant on a GMO site?"

14 MR. HATFIELD: Yeah. That's the question I
15 meant to ask, your Honor.

16 THE WITNESS: The difficulty I'm having
17 with the question I did not provide is when you want me
18 compare it to this analysis, and I don't know what this
19 analysis is.

20 BY MR. HATFIELD:

21 Q. Okay. Thank you. Now, Mr. Crawford also
22 provided some testimony about what the firm gas
23 transportation costs would be for a 300 megawatt plant at
24 a GMO site, right?

25 A. It was Mr. Crawford or Mr. Blunk. I can't

1 remember which.

2 Q. Right. And did you provide -- you didn't
3 disagree with his testimony about the cost of firm gas
4 transportation, correct?

5 A. Well, I did. I said that those costs
6 were -- they were speculative, they were estimates, they
7 were projections, and they were not --

8 Q. You referred to them as useful, correct?
9 You referred to those gas transportation costs as useful
10 in your testimony?

11 A. If you've got a citation in my testimony
12 where I say that.

13 Q. Well, if you recall. If you don't recall
14 referring to these as useful but for planning purposes,
15 that's okay.

16 A. I do recall saying that they were useful
17 for planning purposes.

18 Q. Very well. So the gas transportation costs
19 Mr. Crawford testified to are useful for planning
20 purposes, correct?

21 A. Yes.

22 Q. And you don't provide any alternative
23 testimony as to the gas transportation costs for any of
24 the facilities discussed in your testimony, do you?

25 A. No.

1 Q. All right. Let's talk about transmission
2 costs for just a moment to make our record very clear.
3 The transmission costs, are we on the same page, refer to
4 the cost to get electricity from Crossroads up to GMO? Is
5 that the way you use that?

6 A. That's how I would use the term
7 transmission costs.

8 Q. And you agree that the transmission costs
9 the company is requesting were actually incurred
10 transmission costs, correct?

11 A. Yes.

12 Q. All right. Now, you testify that utilities
13 simply don't put power plants where the customers are not
14 located. So is it Staff's position that you should never
15 put a power plant outside of territory?

16 A. I think there are circumstances where you
17 would do so.

18 Q. For example, if it saved the ratepayers to
19 put the facility outside of territory?

20 A. Well, I'm thinking of the example
21 Mr. Crawford used earlier of Kansas City is not noted for
22 its -- its wind. So in order to have wind energy, they've
23 had to go out to western Kansas, which is one of the
24 places that is thought to be very good for wind.

25 Q. Should a utility place a power plant

1 outside of the service area if it represents the lowest
2 cost to the ratepayers for that electricity?

3 A. If it could be demonstrated that it would
4 represent the lowest cost, yes. That's not the case with
5 Crossroads, however.

6 MR. HATFIELD: I have a question, Judge,
7 about the exhibit that was marked as the correction,
8 Exhibit No. --

9 MR. MILLS: 392.

10 MR. HATFIELD: -- 392, which is an HC
11 exhibit. I saved it for the end because I would like to
12 discuss some of the numbers HC.

13 JUDGE JORDAN: Okay. So we will be giving
14 testimony as to highly confidential information; is that
15 correct?

16 MR. HATFIELD: Correct, your Honor.

17 JUDGE JORDAN: Then we need to go
18 in-camera.

19 (REPORTER'S NOTE: At this point, an
20 in-camera session was held, which is contained in
21 Volume 20, pages 958 through 963 of the transcript.)

22
23
24
25

1 JUDGE JORDAN: Redirect from Staff?

2 MR. WILLIAMS: Thank you, Judge.

3 REDIRECT EXAMINATION BY MR. WILLIAMS:

4 Q. Mr. Featherstone, do you recall receiving
5 some questions discussing fair market -- or regarding fair
6 market value and willing buyers and willing sellers?

7 A. Yes.

8 Q. And in connection with the Crossroads
9 generating station, are you aware if there were ever any
10 willing buyers and any willing sellers regarding
11 Crossroads?

12 A. Well, there definitely was a willing
13 seller. Unfortunately, there were no takers. There was
14 no willing buyer.

15 Q. And what implications would that have for
16 the fair market value at Crossroads?

17 A. It would be distressed property, and it
18 would have a considerably lesser value than its net book
19 value, its purchased price value. And I would hesitate to
20 say that's not original cost value. It's purchased price
21 value.

22 Q. Do transportation and transmission costs,
23 are they fixed over the life of a plant or may they vary?

24 A. They vary, and the transportation
25 transmission costs can vary substantially. And what we

1 have seen is an increase, a significant increase in
2 transmission costs, primarily a projection of increases
3 that are substantial. There's been a gradual increase in
4 transmission costs over the last several years, but there
5 are projections and estimates that those costs will
6 increase dramatically over and above existing levels.

7 **Q. You spoke to transmission costs in**
8 **particular. What about with regard to transportation**
9 **costs?**

10 A. Transportation costs have been -- those are
11 paid in sort of longer-term contract agreements, if you
12 will, with the -- the transportation costs are not just
13 the costs to physically transport the gas to the facility,
14 but they have to do with upgrades and whether or not
15 you -- you've built capacity pipelines to the facility,
16 whether or not we have increases in capacity.

17 And the transportation costs, usually they
18 are done on a monthly or annual basis. Those are ways for
19 pipeline companies to have the -- in this case the utility
20 pays for those upgrades and those increases in capacity.

21 **Q. Do you recall Mr. Woodsmall asked you some**
22 **questions regarding Staff's position on accumulated**
23 **deferred income tax associated with Crossroads and the**
24 **Commission's Order of Clarification and Modification in**
25 **KCPL Greater Missouri Operations Company's last rate case?**

1 A. Yes.

2 Q. Would you elaborate a bit on how the
3 Commission or the Staff's position is consistent or
4 inconsistent with that order?

5 A. Well, I hesitate to elaborate too much in
6 that we would be too far afield from Commission order in
7 terms of --

8 MR. HATFIELD: Judge, I'm sorry to
9 interrupt. I'm going to take you up on your invitation in
10 the initial scheduling order and object that this question
11 calls for a narrative, would you please elaborate on.

12 JUDGE JORDAN: Will you rephrase your
13 question?

14 BY MR. WILLIAMS:

15 Q. As I recall, you testified that Staff's
16 treatment of accumulated deferred income tax was
17 consistent with the Commission's Order of Clarification
18 and Modification. Would you explain how?

19 A. The Commission order in the last case
20 specifically identified a dollar amount. It was the full
21 deferred income tax amount that -- that was -- the taxes
22 were created, deferred taxes were created since the
23 inception of the plant back in 2002. The Staff included
24 because it wanted to stay consistent with the Commission
25 order. We didn't want to stray too far apart, we didn't

1 want to get too far removed from the Commission order in
2 our initial filing in this case where we used that value
3 or close to that value was an updated amount.

4 But we said that we wanted to discuss with
5 the parties to find a way, if we could, to look at what
6 the true value for deferred taxes should be in
7 relationship to the Commission looking at the Racoon and
8 Goose Creek values, what it determined to be the
9 appropriate value to put in rates.

10 The deferred taxes, the full amount was
11 associated with a net book value, and if you start with a
12 lower valuation of the plant, then those deferred taxes
13 should be reduced. And what I have said in testimony,
14 that whatever value is determined by the Commission in
15 this case should -- should determine the deferred income
16 tax, the accumulated deferred income tax balances.

17 MR. WILLIAMS: No further questions.

18 JUDGE JORDAN: That concludes your
19 examination. You may stand down.

20 THE WITNESS: Thank you.

21 JUDGE JORDAN: I see we are past 20 minutes
22 after four, and so I'll ask the parties whether they have
23 any preference as to when to break for dinner, and it
24 looks like if we adhere to the schedule of witnesses that
25 we have, we'll be going well past five o'clock. Does that

1 look accurate to the parties?

2 MR. FISCHER: Judge, I think at a minimum
3 we'd like to finish this particular issue. I think our
4 cross will be very limited, if any, for the Staff witness,
5 the next Staff witness.

6 JUDGE JORDAN: And then we also have --

7 MR. MILLS: Mr. Meyer.

8 JUDGE JORDAN: -- Mr. Meyer.

9 MR. WOODSMALL: I would proceed to move on,
10 at least finish these two witnesses.

11 JUDGE JORDAN: Okay. And then we can
12 decide whether we want to continue after that. And I will
13 note also for those who do not have access to EFIS right
14 now the filing of a Nonunanimous Stipulation & Agreement
15 regarding class cost of service and rate design. Do I
16 understand that there is some opposition to that
17 stipulation from OPC, AARP and the Consumers Council of
18 Missouri?

19 MR. MILLS: Judge, as I understand it,
20 there have been two Nonunanimous Stipulation & Agreements
21 filed, one in 174 and one in 175.

22 JUDGE JORDAN: That is correct.

23 MR. MILLS: We do not object to the one
24 that was filed in 0175. We do object to the one that was
25 filed in 0174, and I will have perhaps five minutes of

1 cross-examination for each of two witnesses with respect
2 to that case, and that's the size of it.

3 JUDGE JORDAN: Okay. And would someone
4 like to update me on MEEIA issues? For our reporter's
5 understanding, I just want to make sure, that is an
6 acronym M-E-E-I-A, MEEIA.

7 MR. WOODSMALL: The last e-mail I saw, the
8 stipulation was being sent around and asking for parties
9 to indicate support. Do you have any update on MEEIA?

10 MR. FISCHER: MEEIA?

11 MR. MILLS: Judge, I can tell you from
12 Public Counsel's perspective, we found an error earlier
13 this afternoon that has been corrected. I believe there
14 is a draft that corrects the last error, and as far as I
15 know, everyone is okay with it and it's simply a matter of
16 getting it finalized and filed.

17 JUDGE JORDAN: Thank you for the update.

18 MR. FISCHER: That was the last information
19 I had, too, Judge.

20 JUDGE JORDAN: Thank you. Anything else
21 before we continue with our next witness? Hearing
22 nothing.

23 Please raise your right hand.

24 (Witness sworn.)

25 LENA MANTLE testified as follows:

1 DIRECT EXAMINATION BY MR. WILLIAMS:

2 Q. Would you please state your name.

3 A. Lena M. Mantle.

4 Q. And, Ms. Mantle, are you the same person
5 who caused to be filed portions of the Staff cost of
6 service report that's been marked as Staff Exhibits 258
7 and 259HC and are your credentials listed in the
8 Appendix 1 to that report which has been marked as Staff
9 Exhibit 260, and did you also cause to be filed prefiled
10 rebuttal testimony that has been marked as Staff
11 Exhibit 282?

12 A. Yes.

13 Q. And would you have any changes to Staff
14 Exhibit 258, 259, Staff Exhibit 260 or Staff Exhibit 282
15 regarding your portions of them for your testimony here
16 today?

17 A. I have no changes.

18 MR. WILLIAMS: With that, Staff offers, and
19 I believe it's already been admitted into the record, but
20 Staff Exhibit 258, 259, Staff Exhibit 260 and Staff
21 Exhibit 282.

22 MR. HATFIELD: Has that already been
23 admitted, Judge?

24 JUDGE JORDAN: I don't have that right in
25 front of me. Go ahead. Do you have an objection?

1 MR. HATFIELD: We do. On the rebuttal
2 testimony, page 1, lines 26 through 28 continuing through
3 page 2, line 3, Ms. Mantle testifies to evaluation for the
4 plants. I will not repeat my previous objection if it's
5 all right with your Honor. We have the same objection
6 regarding foundation and lack of testimony within a
7 reasonable degree of professional certainty.

8 JUDGE JORDAN: I understand that objection,
9 and I will overrule it as to this exhibit also. And if
10 they haven't been -- hearing no other objections, if they
11 haven't been admitted already, they are now.

12 (STAFF EXHIBIT NOS. 258, 259, 260 AND 282
13 WERE RECEIVED INTO EVIDENCE.)

14 MR. WILLIAMS: Thank you, Judge. I offer
15 Ms. Mantle for examination.

16 JUDGE JORDAN: Cross-examination from
17 Dogwood Energy, LLC?

18 MR. LUMLEY: No questions.

19 JUDGE JORDAN: Thank you. Mr. Coffman is
20 absent. So I will go to Southern Union Company.

21 MR. JACOBS: No questions.

22 JUDGE JORDAN: Mr. Woodsmall, any
23 questions?

24 MR. WOODSMALL: No questions. Thank you.

25 JUDGE JORDAN: Mr. Conrad?

1 MR. CONRAD: No questions, Judge. Thank
2 you.

3 JUDGE JORDAN: Any questions from GMO?

4 MR. HATFIELD: No questions, Judge. Thank
5 you.

6 JUDGE JORDAN: Any questions from the
7 Bench?

8 COMMISSIONER JARRETT: No.

9 COMMISSIONER KENNEY: No questions. Thank
10 you.

11 JUDGE JORDAN: I have no questions either,
12 which means that your examination is complete. Next
13 witness.

14 MR. WOODSMALL: Your Honor, MEGC would call
15 Greg Meyer, and he has not testified yet. I believe he's
16 ready to be sworn.

17 JUDGE JORDAN: Thank you.

18 (Witness sworn.)

19 MR. WOODSMALL: Thank you, your Honor.

20 GREG MEYER testified as follows:

21 DIRECT EXAMINATION BY MR. WOODSMALL:

22 Q. Would you state your name for the record,
23 please.

24 A. Greg Meyer.

25 Q. By who are you employed and in what

1 **capacity?**

2 A. I'm a consultant for Brubaker & Associates,
3 Inc.

4 **Q. Did you cause to be filed in Case**
5 **No. ER-2012-0174, the KCPL case, what has been marked as**
6 **Exhibits 400, direct testimony, and 401, surrebuttal**
7 **testimony?**

8 A. Yes, I did.

9 **Q. Do you have any corrections to make to**
10 **those pieces of testimony?**

11 A. Yes. In the surrebuttal on page 13,
12 compliance --

13 **Q. Could you tell me what issue this concerns?**

14 A. This is the property tax tracker.

15 **Q. Please do.**

16 A. Starting on line 3 through line 6, the
17 sentence that starts "in fact," I would delete the rest of
18 that answer. So it's -- I would delete "in fact, KCPL's
19 response to MEGC Data Request 23.3 indicates that KCPL's
20 budgeted level of capital expenditures is decreasing. As
21 such, the incremental amount of property taxes should also
22 be decreasing. Needed to delete that.

23 **Q. Thank you. And did you cause to be filed**
24 **in Case No. ER-2012-0175, the GMO case, what has been**
25 **marked as Exhibit 425, direct testimony, and 426,**

1 **surrebuttal testimony?**

2 A. Yes.

3 **Q. Do you have any changes to make to either**
4 **of those pieces of testimony?**

5 A. Yes, I do. On page 17, line 16 --

6 **Q. Which piece of testimony?**

7 A. Direct.

8 **Q. The 2007 should be 2008. And page 18,**
9 **line 10, again, 2007 should be 2008.**

10 **Q. With those changes, corrections, if I were**
11 **to ask you the same questions that are contained therein,**
12 **if I were to ask you those questions today, would your**
13 **answers be the same?**

14 A. Yes.

15 **Q. And are those answers true and correct to**
16 **the best of your knowledge, information and belief?**

17 A. Yes.

18 MR. WOODSMALL: With that, your Honor, I'd
19 move for -- this is the last time Mr. Meyer will be taking
20 the stand. I'd move for the admission of Exhibit 400 and
21 401 in the 174 case, 425 and 426 in the 175 case.

22 JUDGE JORDAN: Hearing no objections, those
23 exhibits are admitted into the record.

24 (MECG EXHIBIT NO. 400, 401, 425 AND 426
25 WERE RECEIVED INTO EVIDENCE.)

1 MR. WOODSMALL: Tender the witness for
2 cross-examination.

3 JUDGE JORDAN: Cross-examination from
4 Dogwood?

5 MR. LUMLEY: No, Judge.

6 JUDGE JORDAN: Mr. Conrad, any
7 cross-examination from Praxair?

8 MR. CONRAD: In GMO, your Honor, I believe
9 we're jointly sponsoring this witness, so I don't think
10 cross would be appropriate, although I'll do it if you
11 like.

12 JUDGE JORDAN: Office of Public Counsel?

13 MR. MILLS: No questions.

14 JUDGE JORDAN: Staff?

15 MR. WILLIAMS: No questions.

16 JUDGE JORDAN: Southern Union Company?

17 MR. JACOBS: No questions.

18 JUDGE JORDAN: Utilities?

19 MR. HATFIELD: No questions.

20 JUDGE JORDAN: Questions from the Bench for
21 this witness?

22 COMMISSIONER JARRETT: No questions.

23 COMMISSIONER KENNEY: No, thank you.

24 JUDGE JORDAN: I have no questions for you,
25 so that completes your examination. You may stand down.

1 That completes the -- that completes the
2 list of witnesses for the Crossroads issue, and I believe
3 our next issue is the matter of rate design class cost of
4 service.

5 MR. WOODSMALL: Your Honor, asking for a
6 little indulgence here to try to help some witnesses and
7 get some people out of here if they want, one of the first
8 witnesses to go up, the first witness on this list anyway,
9 Mr. Rush, and I'm thinking he's probably going to have
10 maybe some cross-examination from MGE. There are some
11 other witnesses like Mr. Normand that we could probably
12 put up, Mr. Johnstone, get them up and off, given the
13 statements I've heard from the other parties. So if we
14 could take witnesses out of order, if people want to do
15 that, I think we can get some people out of here.

16 JUDGE JORDAN: I do not have a problem with
17 that.

18 MR. FISCHER: Judge, we were going to call
19 Paul Normand first as our first witness anyway, so we can
20 do that, too.

21 JUDGE JORDAN: Okay. Well, the utility
22 witnesses are first on my list. I have Mr. Rush and
23 Mr. Normand. Whichever one you want to call first is
24 fine. Do I take it -- do I take it that we'll keep the
25 same list as far as the sequence of the parties, just so I

1 have an idea of how it's going to go?

2 MR. MILLS: Judge, given the fact that the
3 two Stipulation & Agreements have been filed, it may be
4 more helpful to have the parties identify the witnesses
5 for whom they do have questions, because I have a feeling
6 there are going to be some witnesses for whom there are no
7 questions.

8 JUDGE JORDAN: Let's take ten and put that
9 together. The parties can discuss who they want to --
10 intend to cross and how much, and then we'll come back on
11 the record in ten minutes.

12 (A BREAK WAS TAKEN.)

13 JUDGE JORDAN: I'm unmuting now, and we're
14 back on the record, and now let's have an update as to the
15 rest of today's schedule, if we may.

16 MR. FISCHER: Judge, I'd be happy to give
17 you that. We've had conversations among counsel, and I
18 believe there -- on the rate design/rate structure issues,
19 there are four witnesses that have some cross. That would
20 be Paul Normand, Tim Rush, Mike Scheperle and Jay
21 Cummings. The remainder could be stipulated into the
22 record. We wouldn't have to call those witnesses. There
23 are also some opening statements, I believe.

24 JUDGE JORDAN: All right. I am not seeing
25 any head shakes or hearing any objections to that, so

1 that's how we will proceed. Why don't we -- can we take
2 care of the stipulated testimony first, the exhibits, and
3 we can start with -- well, we can just go down the order
4 of the witness list. First would be Mr. Brubaker.

5 MR. WOODSMALL: Your Honor, Mr. Brubaker
6 filed, let's see, six pieces of testimony: Exhibit 406,
7 direct in the 174 case; 407, his rebuttal in that case;
8 and 408, his surrebuttal in that case; as well as 431,
9 revised direct in the 175 case; 432, rebuttal in the 175
10 case; and 433, surrebuttal in that case. Offer all six
11 pieces, 406 to 408, 431 to 433, into evidence.

12 JUDGE JORDAN: Not hearing any objections
13 and the parties have agreed to that, so that will be
14 admitted into evidence.

15 (MIEC/MECG EXHIBIT NOS. 406 THROUGH 408 AND
16 431 THROUGH 433 WERE MARKED AND RECEIVED INTO EVIDENCE.)

17 JUDGE JORDAN: The next on that list of
18 witnesses whose testimony is stipulated to will be Barbara
19 Meisenheimer, I believe.

20 MR. MILLS: Yes, your Honor. And let me
21 take this opportunity to correct the exhibit list that I
22 circulated to the parties. It inadvertently listed
23 Exhibit 304 as Ms. Meisenheimer's rebuttal testimony in
24 Case No. ER-2012-0174. In fact, there was not any
25 rebuttal testimony in that case, so that's a number that

1 we're not going to be using.

2 But with respect to ER-2012-0174, I have
3 Exhibit 302, the direct on revenue requirement, which may
4 have already been admitted when she testified about policy
5 considerations, and then direct on rate design, which is
6 Exhibit 303. In Case No. ER-2012-0175, Exhibit 309, which
7 is the direct with respect to revenue requirement, and
8 rebuttal, which is Exhibit 310. And I would offer all
9 four of those exhibits at this time.

10 JUDGE JORDAN: And those will be admitted
11 into the record.

12 (OPC EXHIBIT NOS. 302, 303, 309 AND 310
13 WERE MARKED AND RECEIVED INTO EVIDENCE.)

14 JUDGE JORDAN: And the next on that list
15 would be Mr. Johnstone.

16 MR. BARTELS: Yes. Reed Bartels. We have
17 Mr. Johnstone's rebuttal testimony, Exhibit 675, Case
18 No. ER-2012-0174. And additionally I have listed on my
19 circulation list surrebuttal, 676. That does not exist.
20 And with that to noted, I'll offer this exhibit.

21 JUDGE JORDAN: Those will be admitted into
22 the record.

23 (MEUA EXHIBIT NO. 675 WAS MARKED AND
24 RECEIVED INTO EVIDENCE.)

25 JUDGE JORDAN: The last on that list would

1 be Mr. Goins, and I believe I excused him on the record at
2 the beginning of this proceeding today. So we can go to
3 opening statements.

4 MR. FISCHER: May it please the Commission?
5 I'm Jim Fischer. I will be representing the companies in
6 this part of the case.

7 As I think you've already noted on the
8 record, a Nonunanimous Stipulation & Agreement Regarding
9 Class Cost of Service Rate Design was filed in both the
10 174 case and the 175 case, and it's also my understanding
11 that there is some opposition in the 174 case from a
12 couple of the parties, so the Commission will have to take
13 a look at all of the issues in that based on the record in
14 the case.

15 As the Commission does that, when you look
16 at the list of issues that we've laid out for the
17 Commission to resolve, I think it's appropriate to look at
18 all of the cost of service studies that have been
19 presented in this case as you're developing a resolution
20 of the issues.

21 The company and Staff have both used the
22 base/intermediate/peak method that attempts to balance the
23 allocation across the classes on a layered allocation of
24 production plant. That's one of the main issues that if
25 you actually got into the cost of service studies, you'd

1 see a difference of opinion. But we believe that it's
2 important to look at all of the evidence, all of the cost
3 of service studies as you resolve the issues.

4 The company has recommended and we support
5 the Stipulations & Agreements as resolutions of the
6 matter, and we hope -- we would request that you approve
7 those stipulations as written. There is one competitor in
8 this case that has suggested that they intend to take the
9 case to hearing on the issue of what is the residential
10 rate structure that should be approved by the Commission.
11 MGE's argument, I think, is that the Commission should
12 eliminate the residential space heating rate, and it
13 appears from our perspective to be an attempt by a
14 competitor to prevent Kansas City Power & Light Company
15 from providing cost-based rates for customers who choose
16 to use electricity to heat their homes.

17 From our perspective, MGE has not supported
18 its position, has not justified with a cost study its
19 recommendation. And I think most -- very important for
20 the Commission is to look at the impacts of that proposal
21 on the -- on Kansas City Power & Light and GMO's space
22 heating customers. It's important that you realize what
23 kind of impacts the resolution the way that MGE is
24 suggesting could have on those customers, and we ask that
25 you take a hard look at that.

1 We also think there's plenty of cost of
2 service evidence that would support just across the board
3 a resolution of that issue based upon the Stipulations &
4 Agreements that are before you. Thank you.

5 JUDGE JORDAN: Thank you. Opening
6 statement from Staff.

7 MS. KLIETHERMES: May it please the
8 Commission?

9 Speaking to the issue that Mr. Fischer just
10 raised, Staff comes out kind of in the middle on that
11 space heating issue. What Staff recommends is that the
12 Commission take this opportunity in this rate case to
13 address some disparities in KCP&L's rates.

14 The Commission should increase the first
15 energy block of the residential schedules Res B and Res C,
16 both affecting space heating customers, by an additional 5
17 percent. These rates should be adjusted to bring these
18 classes closer to the class cost of service for these
19 customers during the winter season.

20 What I've handed out is a copy of the KCPL
21 tariffs for res, or a couple of pages of it. If you look
22 at the winter season, normal general use residential
23 customers have two blocks to run through before they get
24 to 1,000 kilowatt hours. Those customers pay about .099
25 each kilowatt hour for the first 600 kilowatt hours and

1 about .059 for the next 400 kilowatt hours to get up to a
2 thousand.

3 Space heat's customers' very first kilowatt
4 hour costs .073. That's the rate for each of the first
5 1,000 kilowatt hours. Now, blocks over 1,000 kilowatt
6 hours aren't very far apart. We're looking at .04872 for
7 space heat customers and .04968 for general use customers.

8 What Staff wants to fix here, though, is
9 the disparity in contribution to cost of service that
10 exists in the winter for customers on the space heating
11 rate but using less than 1,000 kilowatt hours.

12 For those first thousand kilowatt hours,
13 general use customers pay a weighted average rate of
14 .083264, while space heat rate customers pay only .07382.
15 And general use customers only get to that approximately
16 .083 average rate if they use all 1,000 kilowatt hours.
17 Space heat customers are out the gate at .073 on the very
18 first kilowatt hour each month of the winter season.

19 Now, Mr. Fischer said that there's nothing
20 to indicate that those customers aren't paying all the
21 weighted cost of service. I think MGE is going to tell us
22 those customers should have their rate frozen altogether.
23 Staff's position is somewhat more moderate.

24 There's a similar phenomena for KCPL's
25 all-electric general service nonresidential rates, small,

1 medium and large, and I'm quickly confirming that we
2 didn't settle that this morning. I didn't think we did,
3 but there's some confusion on that point.

4 Staff's recommendation to address that
5 issue is that the first energy block rate for all of those
6 general -- electric general service winter rates, and
7 again this is only on the winter, this is only on the
8 first block, be increased by an additional 5 percent,
9 which would bring it closer to that cost of service.

10 We have similar issue on the GMO case. Our
11 recommendation there is 6 percent for certain energy block
12 rates for residential space heating customers, again, on
13 the winter, and 6 percent increase on GMO for the
14 nonresidential space heating/water heating separate meter
15 customers.

16 And Mr. Scheperle is our witness and is
17 probably the best person to answer any questions on the
18 specifics of that.

19 Just an item to note. The Commission may
20 be aware that GMO has agreed to prepare and file in its
21 next general rate increase case a comprehensive study of
22 the impacts on its retail customers of eliminating the
23 separate rate districts of MPS and L&P, and going
24 towards -- and studying the implementation of company-wide
25 uniform rate classes.

1 I think GMO has agreed to do that, but we
2 just wanted to remind the Commission that that was out
3 there, and if they wanted to mention that in the Report
4 and Order, that would probably be a helpful thing to do.

5 That's all. Thank you.

6 JUDGE JORDAN: Thank you. Opening
7 statement from the Office of Public Counsel?

8 MR. MILLS: Thank you, your Honor. May it
9 please the Commission?

10 As you're well aware, the set of issues
11 that comprise class cost of service and rate design have
12 been sort of a moving target, and the target is much
13 smaller now than it was just a few hours ago before a
14 Stipulation & Agreement was filed, one in each case.

15 From my perspective, one of the biggest
16 issues remaining is whether or not class cost of service
17 shifts should be made for KCPL, and if so, what should
18 those shifts be? Public Counsel recommends that in the
19 KCPL case, that before any revenue increase granted in
20 this case be applied, that the following shifts should be
21 made: That the large power class should be increased by
22 \$5,458,572, that the small general service should be
23 decreased by \$3,319,366, and that medium general service
24 should be decreased by \$2,139,206. And following that,
25 any rate increase granted in this -- in the KCPL case

1 should be made on a revenue neutral basis.

2 In addition, Public Counsel believes that,
3 as was agreed to in the GMO case, that any rate increase
4 to the residential and small general service classes for
5 KCPL should be applied only to the energy charges to those
6 classes, and that the customer charge should remain at its
7 current level for both of those two classes.

8 Thank you.

9 JUDGE JORDAN: Opening statement from the
10 Missouri Industrial Energy Consumers?

11 MS. ILES: Waive opening, your Honor.

12 JUDGE JORDAN: Mr. Conrad, any opening
13 statement?

14 MR. CONRAD: No, sir. We're not opposing
15 either of those stipulations. We're not joining in them,
16 but not opposing them.

17 JUDGE JORDAN: Mr. Woodsmall?

18 MR. WOODSMALL: Nothing, your Honor, other
19 than to mention that MECG is a signatory to both the GMO
20 and the KCP&L stipulation, and we agree -- we believe that
21 it will lead to just and reasonable rates and urge the
22 Commission to adopt that.

23 JUDGE JORDAN: Mr. Bartels?

24 MR. BARTELS: No, your Honor.

25 JUDGE JORDAN: Any opening statement from

1 AARP or the Consumers Council of Missouri?

2 MR. COFFMAN: Yes. Just briefly, your
3 Honor.

4 I would like to officially note on the
5 record that my clients, AARP and the Consumers Council of
6 Missouri, are not signatories to the KCPL rate design
7 stipulation and do oppose that stipulation. We adopt the
8 same position as the Office of Public Counsel. We believe
9 that their cost of service and rate design recommendations
10 are the most just and reasonable and have particular
11 interest in not increasing the customer charges. We would
12 recommend that their shifts away from the residential
13 class be adopted and that the customer charge for KCPL
14 remain the same.

15 As to the GMO rate design stipulation that
16 was just filed, we are not opposed to that.

17 JUDGE JORDAN: Thank you.

18 MR. COFFMAN: Thank you.

19 JUDGE JORDAN: I see Mr. Lumley is now
20 absent. Southern Union Company?

21 MR. JACOBS: With your permission?

22 Judge, I want to outline some key
23 considerations that MGE has in our position in this case.
24 The questions really are, is it appropriate to have a
25 specially priced and discounted rate for electric space

1 heating customers? Is it justified to have rates of this
2 type, rates that are not cost based, as evidenced by
3 KCPL's own class cost of service study? Is it equitable
4 to have two neighbors, both KCPL or GMO residential
5 customers, pay different rates and different prices for
6 all of their electric services for eight months of the
7 year solely because one customer has electric space
8 heating equipment? Is KCPL's general use rate, their
9 standard rate, insufficient in promoting winter load? And
10 is it logical in a time in which the Commission is
11 actively seeking ways to encourage conservation to have
12 such a specially priced rate that encourages use?

13 We respectfully submit that the answers to
14 these questions are no. These rates are not cost based,
15 they're not equitable, and they do not represent good
16 energy policy for the state of Missouri. We ask the
17 Commission to eliminate or freeze these rates.

18 What are these rates? KCPL and GMO have
19 specially discounted rates, like I talked about. They
20 feature the same monthly charge, the same summer rates for
21 four months, but in the winter, which is eight months out
22 of the year under KCPL/GMO's rate class design, they have
23 special winter electric space heating rates, and that's
24 from September through May. And as long as you have a
25 heat pump or electric resistance heat and you register

1 that with KCPL or GMO, you get a percentage discount
2 essentially on the rates that you pay. You pay reduced
3 rates.

4 This applies to new homes. It applies to
5 replacing equipment. And the discount as it's compared to
6 a general use rate, meaning a customer that's not on the
7 special rate, really varies by region and is detailed and
8 outlined in Mr. Cummings' testimony.

9 So what these rates are really are a
10 specialized subclass, and if you're not on the special
11 rate, if you use energy -- if you use any energy source
12 other than electricity to primarily heat your home, which
13 is -- could be natural gas, propane, wood pellet stoves,
14 you pay more for your electricity than your neighbor does.
15 And this is for all of your electricity, not just the
16 electric cost that it costs to heat your home.

17 Now, as Mr. Cummings notes in his
18 testimony, these rates really are leftovers from a
19 different era and with different energy priorities. We
20 are no longer in a time where we want to promote greater
21 use of electricity to heat homes through special rates.
22 There are no other investor-owned utilities in the state
23 of Missouri which have these specially priced rates. And
24 KCPL itself agreed in testimony to eliminate most of the
25 disparity in these rates in a recent rate proceeding in

1 Kansas. That's detailed in Mr. Cummings' testimony.

2 Are these rates cost justified? The clear
3 answer to this question is no. They're not cost justified
4 as shown in KCPL's own cost of service study. And that
5 study shows clearly and definitively that electric space
6 heating customers are contributing less than their fair
7 share of KCPL's overall rate of return.

8 In other words, unless this rate -- unless
9 this differential is eliminated, the majority of KCPL and
10 GMO's customers are paying for through higher rates the
11 discounted rates of their neighbors. Current rates have
12 general use customers producing a higher rate of return
13 than their neighbors on these specially priced rates, and
14 accordingly the general use customers would pay for a
15 portion of the costs to serve the specially priced rates
16 in the winter.

17 Now, KCP&L with the kind of results that
18 are shown in their class cost of service study, which is
19 outlined in Mr. Normand's testimony, with the kind of
20 results that they show for the differential on the rate of
21 return, they've got a pretty unique challenge in this
22 case, and the challenge here is to convince the Commission
23 to shift its focus away from its own study, and it's a
24 study with findings that they do not otherwise refute.

25 They'll ask you to look at other studies,

1 studies which do not and cannot show the type of seasonal
2 and intraclass rate shifts that we advocate here. They
3 insist that we, we as in MGE, conduct a study of our own
4 when theirs already illustrates perfectly well what we're
5 trying to show.

6 And we ask with the countless issues
7 present in this case, the other issues present in this
8 case, that the Commission not be distracted by these
9 arguments and see these rates for what they really are.

10 Now, Staff in their testimony through
11 Mr. Scheperle, they note the need to bridge the gap in
12 some way. They note the need to move closer to cost-based
13 rates. And OPC generally in their position statement
14 agrees with Staff's position. MGE does not feel that
15 their proposal goes far enough, and it only prolongs the
16 issue and kicks the can down the road. It identifies a
17 problem, but it doesn't provide a solution that fixes the
18 issue.

19 Now, rate impact, a concern noted by Staff,
20 is an issue in any case, and what we ask you to note is a
21 key but very much overlooked point in Mr. Cummings'
22 testimony in the position he's taken, which while the
23 rates would increase for electric space heating customers,
24 by eliminating that discount, the net effect on most
25 customers is a net decrease or no increase in rates.

1 And, of course, this is before any Commission authorized
2 revenue increase as part of this case.

3 But once that -- once that shift is made
4 before new rates are applied for the vast majority of
5 customers under general use, there's no increase or very
6 small, very small increase. Pardon me. There's a net
7 decrease but no increase in rates. And the reason for
8 this is that general use customers would go down, they
9 would pay less in revenue because they no longer pay that
10 subsidy. And Mr. Cummings is -- he accounts for that in
11 his testimony.

12 Now, when you look at the number of
13 customers that this would impact is a key consideration
14 for the Commission. Now, KCPL for general use, 79 percent
15 of their customer base is not -- they're not on the
16 special rate. And when you look at the analysis that
17 Mr. Cummings does in the case, 5. -- there's a 5.6 percent
18 decrease in rates. There's a 6.1 percent increase for
19 space heating. For GMO MPS, 64 percent of the customers,
20 the majority, are not on these special rates, and their
21 net increase would be around zero. For GMO L&P, general
22 use customers again a majority, 62.4 percent would not be
23 impacted by a rate increase before any
24 Commission-authorized revenue increase in this rate case,
25 but their rates would actually go down also another

1 9.6 percent, and there's a corresponding increase of
2 7.8 percent for space heating customers.

3 So what do we need to do in this case?
4 Now, consistent with Mr. Cummings' recommendation, which
5 are two separate and distinct recommendations, we need to
6 make revenue neutral adjustments in current rates, remove
7 the seasonal inequities that exist, equalize rate of
8 return at current rates, both summer and winter, remove
9 inequities in winter revenue, and then either eliminate or
10 freeze, which were both recommendations by Missouri Gas
11 Energy and Mr. Cummings, electric space heating rate
12 schedules.

13 Now, there are significant ratemaking and
14 policy considerations that support the elimination of
15 these rates, and we can't simply delay and wait as KCPL
16 wants the Commission to do here. We respectfully request
17 that the Commission act to eliminate or freeze these
18 underpriced specially discounted electric space heating
19 rates. Thank you.

20 JUDGE JORDAN: Then we're ready for our
21 first witness.

22 MR. FISCHER: The company would call Paul
23 Normand.

24 (Witness sworn.)

25 PAUL NORMAND testified as follows:

1 DIRECT EXAMINATION BY MR. FISCHER:

2 Q. Please state your name and address for the
3 record.

4 A. My name is Paul M. Normand, and my address
5 is 1103 Rocky Drive, Suite 201, Reading, Pennsylvania,
6 19609.

7 Q. And by whom are you employed and in what
8 capacity?

9 A. I'm employed by Management Applications
10 Consulting, and I'm a principal.

11 Q. Did you cause to be filed in this case
12 direct and rebuttal testimony in both the KCPL rate case
13 and the GMO rate case, which I'll tell you has been marked
14 as KCPL Exhibit 38 for your direct and KCPL 39, your
15 rebuttal, and GMO 132 for your direct and GMO 133 for your
16 rebuttal?

17 A. Yes, I did.

18 Q. Do you have any corrections or additions
19 that need to be made in that testimony?

20 A. No, I do not.

21 Q. If I were to ask you the questions
22 contained in that written testimony today, would your
23 answers be the same?

24 A. Yes, they would.

25 Q. And are they true and accurate to the best

1 **of your knowledge and belief?**

2 A. Yes, they are.

3 MR. FISCHER: Judge, I would move then for
4 the admission of KCPL Exhibit 38 and 39 and GMO Exhibit
5 No. 130-- excuses me -- 132 and 133 and tender the witness
6 for cross-examination. This will be his last time to
7 testify.

8 JUDGE JORDAN: I'm not hearing any
9 objections, so I will admit those exhibits into the
10 record.

11 (KCPL EXHIBIT NOS. 38 AND 39 AND GMO
12 EXHIBIT NOS. 132 AND 133 WERE RECEIVED INTO EVIDENCE.)

13 JUDGE JORDAN: I believe you -- have you
14 tendered this witness for cross?

15 MR. FISCHER: Yes, I have.

16 JUDGE JORDAN: All right. Then let's find
17 out if there's any cross-examination from Southern Union.

18 MR. JACOBS: No questions.

19 JUDGE JORDAN: Any cross-examination from
20 AARP or the Consumers Council of Missouri?

21 MR. COFFMAN: No your Honor.

22 JUDGE JORDAN: Mr. Woodsmall, any
23 cross-examination?

24 MR. WOODSMALL: No questions. Thank you.

25 JUDGE JORDAN: Mr. Conrad, any

1 cross-examination?

2 MR. CONRAD: No questions, sir. Thank you.

3 JUDGE JORDAN: Mr. Bartels is not in the
4 room anymore. I don't see him. Office of the Public
5 Counsel, any cross-examination?

6 MR. MILLS: Just a few, your Honor.

7 CROSS-EXAMINATION BY MR. MILLS:

8 Q. Mr. Normand, are you familiar with the
9 NARUC Electric Utility Cost Allocation Manual?

10 A. Yes. I've looked at it a couple of times.

11 Q. Are you aware that -- and I'll just
12 shorthand refer to that as the NARUC manual. Do you --
13 are you aware that the NARUC manual recognizes that some
14 analysts might treat uncollectibles as a general cost of
15 business rather than as customer-related costs?

16 A. I've seen it treated a whole bunch of
17 different ways, but uncollectible to me is dealing with
18 all of the revenues associated with the customer, if you
19 will.

20 Q. My question was not how you've seen it
21 treated. My question was, does the NARUC manual
22 specifically acknowledge that some analysts may treat it
23 as a general cost of doing business rather than as a
24 customer-related cost?

25 A. I haven't seen that. I don't know.

1 MR. MILLS: Judge, may I approach?

2 JUDGE JORDAN: You may.

3 BY MR. MILLS:

4 Q. Mr. Normand, I've just handed you a copy of
5 the NARUC Cost Allocation Manual from 1992, which I
6 believe is the most recent version and the one that most
7 analysts refer to, and specifically I'd turn your
8 attention to page 103 and the description on that page of
9 customer account expenses, Accounts 901 to 905. Do you
10 see that explanation?

11 A. Yes, I do.

12 Q. And although it acknowledges that these
13 accounts are generally classified as customer related, it
14 goes on to say that some analysts prefer to regard
15 uncollectible accounts as a general cost of performing
16 business by the utility and would classify and allocate
17 these costs based upon an overall allocation scheme such
18 as class revenue responsibility. Do you see that
19 statement?

20 A. Yes, I do.

21 Q. And so I will again ask you the question.
22 Are you aware that the NARUC manual acknowledges that some
23 analysts might treat uncollectibles as a general cost of
24 doing business rather than as customer-related costs?

25 A. Yes. I read the NARUC manual, and it says

1 what it says.

2 Q. Okay. In terms of your calculation, would
3 excluding uncollectibles from your calculation reduce the
4 cost associated with the customer charge?

5 A. Only partially.

6 Q. Well, would it reduce or not reduce?

7 A. It will reduce, but partially because I
8 don't classify as uncollectible all customer, because some
9 of it is on the energy charge.

10 Q. And can you tell us the total amount of
11 Account 904 uncollectible is allocated to the residential
12 class in your study?

13 A. If you'll give me a minute.

14 Q. Certainly.

15 A. I don't -- I don't have it.

16 Q. Okay. Can you tell us, then, the total
17 amount of customer accounts expense allocated to the
18 residential class?

19 A. Just the expense itself for residential was
20 7,790,339. That's on page 3 of 33 of Schedule 1,
21 line 1330.

22 Q. And is that at the current rates or at the
23 proposed rates after the proposed rate increase?

24 A. This is off the current rates.

25 Q. And what would that number be under the

1 **proposed rates?**

2 A. Well, what this is is the actual booked
3 expenses. So that wouldn't float depending on the
4 revenues. It is what it is. If you're trying to --
5 there's no 904 in here. I'm not sure if you're trying to
6 impute that 904 is buried in here, but it's not. These
7 numbers wouldn't change.

8 **Q. Do you have a copy of your direct testimony**
9 **there with you?**

10 A. Yes, I do.

11 **Q. And referring to Schedule PMN -- PMN-3,**
12 **page 2 of 4. Are you on that page?**

13 A. I'm sorry. Schedule PMN-3, page?

14 **Q. Page 2 of 4.**

15 A. Yes, I am.

16 **Q. And on that page, at line 33, you show a**
17 **customer component for residential of \$11.14 and for small**
18 **general service of \$16.58, correct?**

19 A. That's correct. You have to be very
20 careful when you use these numbers because you have to
21 look at line 1. So what happens in this schedule is
22 you're presented with two different results. One is to
23 reflect all of the components of cost, all the slices, if
24 you will, at existing revenue levels.

25 So when you're trying to look at this and

1 then compare against one class against another, you should
2 look at them at equalize, giving you the same rate of
3 return so that you can make a judgment call as to what
4 those levels ought to be. And that's a separate --
5 separate pages that follow.

6 **Q. Okay. And if you would look at the same**
7 **schedule, PMN-3, page 4 of 4 --**

8 A. That's correct.

9 **Q. -- again at line 33, you show an**
10 **equalized -- if you equalize the rate of return for all**
11 **the classes, you show a customer component for residential**
12 **customers of 11.08 and for small general service of 16.61,**
13 **correct?**

14 A. That's correct.

15 MR. MILLS: That's all I have. Thank you,
16 Judge.

17 JUDGE JORDAN: Cross-examination from
18 Staff?

19 MS. KLIETHERMES: Yes, briefly.

20 CROSS-EXAMINATION BY MS. KLIETHERMES:

21 **Q. In your opinion as an expert on class cost**
22 **of service and rate design, does the KCPL stipulation**
23 **reasonably allocate any rate increase?**

24 A. I haven't looked at it in detail, but I
25 think if I look at, for instance, the -- I remember seeing

1 the large industrials, that the emphasis is on the front
2 blocks, and I believe that's correct. And the rest I'm
3 vague on because I wasn't intimately involved with the
4 stipulations.

5 **Q. Fair enough. Thank you.**

6 MS. KLIETHERMES: Nothing further.

7 JUDGE JORDAN: Questions from the Bench.
8 Commissioner Kenney?

9 COMMISSIONER KENNEY: No questions. Thank
10 you very much.

11 JUDGE JORDAN: I have no questions for you.
12 Redirect?

13 MR. FISCHER: Just briefly.

14 REDIRECT EXAMINATION BY MR. FISCHER:

15 **Q. Mr. Mills asked you some questions**
16 **regarding customer cap expense treatment or the treatment**
17 **of uncollectible expenses in cost of service studies,**
18 **particularly the NARUC manual. Do you remember that?**

19 A. Yes, sir.

20 **Q. Do other analysts treat uncollectible**
21 **expenses differently in cost of service studies?**

22 A. Yes, and I for one do. I've never treated
23 it that way, and the reason being is when you use
24 revenues, what you are basically saying is on -- if you do
25 uncollectibles on total revenues, you are skewing the

1 allocation of those expenses to large users, and that's
2 inappropriate.

3 MR. FISCHER: That's all I have, Judge.
4 Thank you.

5 JUDGE JORDAN: That concludes your
6 examination. You may stand down. Next witness.

7 MR. MILLS: While we're shuffling witnesses
8 around, I will point out that earlier while we were off
9 the record, MGE graciously allowed me to go ahead of them
10 when we get to cross-examination for Mr. Scheperle because
11 I believe I have less cross-examination for him than they
12 do, and I would be happy to remind you when we get there.

13 JUDGE JORDAN: Please do. That would be
14 very helpful.

15 Mr. Rush, I know I've already sworn you, so
16 you may proceed.

17 MR. FISCHER: Based on that, Judge, I would
18 just tender the witness for cross-examination on the issue
19 of rate design and rate structure, class cost of service
20 studies.

21 JUDGE JORDAN: Very good.
22 Cross-examination from Southern Union Company?

23 TIM RUSH testified as follows:

24 CROSS-EXAMINATION BY MR. JACOBS:

25 Q. Good evening, Mr. Rush.

1 A. Good evening.

2 Q. I'm going to start with your surrebuttal
3 testimony in the 0174 case, and could you turn and let me
4 know when you get there to the table on page 8?

5 A. I'm there.

6 Q. Now, that table is entitled Bill Impact; is
7 that correct?

8 A. It is.

9 Q. And in the table you have categories, all
10 electric rate and then bill impact of high, typical and
11 low; is that correct?

12 A. I do.

13 Q. And you cover the Staff proposal, correct?

14 A. That's correct.

15 Q. And then you go into the MGE proposal; is
16 that right?

17 A. That's right.

18 Q. And you show that, in your table, that the
19 typical residential one meter bill will increase by
20 6.19 percent under MGE's proposal; is that right?

21 A. That's right.

22 Q. And the label for MGE proposal, just to
23 make sure that I know what you're talking about, is that
24 intended to mean MGE's proposal to eliminate residential
25 space heating services?

1 A. Yes.

2 Q. And just to -- keep the reference, because
3 I'm going to shift you back to one of your schedules. You
4 have a 6.19 percent residential one meter bill impact for
5 typical -- a typical bill impact, and that comes from
6 Schedule TMR-8, page 3 of 9; is that right?

7 A. To be honest, I thought it did. I'm not
8 sure I do now. That was the intent of it.

9 Q. And basically what you've got is you're
10 talking about on the table is you've got a 6.19 percent
11 residential one meter?

12 A. Right.

13 Q. Which is the impact of the typical customer
14 in your testimony for the MGE proposal. And then going
15 back to TMR-8, 3 of 9, it says typical bill impact
16 analysis -- sorry. It's the title of the -- of that 3
17 of 9.

18 A. Uh-huh.

19 Q. Typical bill impact analysis of rate B
20 general use with space heat one meter.

21 A. One meter, that's correct.

22 Q. So that's the same number that you were
23 trying to refer to as 6.19 is basically to show that
24 calculation; is that right?

25 A. That's right.

1 Q. And that number's not there?

2 A. It shows a typical bill at 5.19 percent.

3 Q. And so that's the number that you think
4 should appear in the residential one meter?

5 A. Yes. There was an awful lot of shuffling
6 that went around. I believe that would be the number I
7 would use, yes, it would be.

8 Q. Now, for the bill impact calculation --

9 A. It would also -- go ahead.

10 Q. Thank you. For the bill impact
11 calculation, you used a summer energy charge, and it's the
12 top middle of that 3 of 9, TMR-8, summer energy chart of
13 .11028?

14 A. That's right.

15 Q. That's right? And with your permission,
16 I'm going to show you -- I assume you don't have
17 Mr. Cummings' testimony?

18 A. I do not have his testimony with me.

19 Q. I'm going to give you two schedules. I'll
20 run it by your counsel first. I'm not going to introduce
21 these into evidence. Just talk about them. It's Schedule
22 FJC-8 and Schedule FJC-8B which was revised on 8/22 of
23 '12.

24 So we were talking about TMR-8, 3 of 9 --

25 A. That's right.

1 Q. -- summer energy charge .11028.

2 Now, looking at FJC-8, isn't it correct
3 that MGE's proposal reduces the summer energy charge to
4 .10416? The way I'd help you out there is --

5 A. Maybe you could point me to what you're
6 referring to.

7 Q. Thank you. If you look at line 23 of
8 FJC-8, you see that the -- Mr. Cummings has reduced the
9 summer energy charge? There's a paren.

10 A. I see what you call the summer energy
11 charge and something that's a credit, a .00612, and you
12 say the reference is apply to all Schedule FJC-1 some
13 energy charges, and I don't have FJC-1. That appears to
14 be a credit you're trying to post to some account. Part
15 of what I went through was the confusion of trying to
16 understand. I read what he said he wanted to do, which was
17 the elimination, and --

18 Q. Just taking out FJC-8 on its face, if
19 Mr. Cummings has in here that he's reducing this energy
20 charge, if you could just do the math for me. He's saying
21 he's reducing the summer energy charge, which right now is
22 .11028. He's subtracting .00619. My calculation is that
23 the result of that is .10416.

24 A. Something to that effect, yes.

25 Q. So that's the summer bill portion that

1 **Mr. Cummings uses.**

2 A. All right.

3 **Q. And so that would be the number you used to**
4 **calculate TMR-8, 3 of 9. That summer energy charge is**
5 **actually too high; isn't that right?**

6 A. Well, from what you're representing, yes.

7 **Q. So the calculation for the annual bills in**
8 **TMR-8 3 of 9 is incorrect; is that right?**

9 A. Well, this is what I did and how I
10 interpreted it. So if you'd help me understand what those
11 rates are, it's an easy calculation to describe and
12 calculate.

13 **Q. Right. You're trying to show -- you know**
14 **the summer rate for KCP&L right now?**

15 A. Yeah. I think it's .11028.

16 **Q. And by Mr. -- by FJC-8, Mr. Cummings**
17 **indicates that he's reducing that by .00612.**

18 A. Right.

19 **Q. And you're talking about MGE's proposal for**
20 **showing bill impacts here, right?**

21 A. I never saw the -- my interpretation of
22 this did not lead me to the conclusion to take out the
23 .00612. I never did see a bill comparison that went
24 through the rigor that what I tried to do here and
25 represent to --

1 Q. I'm not trying to cast blame. I'm --

2 A. No. I'm trying to -- what I was --

3 THE REPORTER: One at a time, please.

4 BY MR. JACOBS:

5 Q. I'm just trying to show the number's
6 incorrect that you used. I mean, you're talking about
7 MGE's proposal.

8 A. From what you just represented, you're
9 right.

10 Q. In that same TMR-8, 3 of 9, I want to talk
11 a little bit about the winter rates that you use there.
12 Now, you show that in MGE's proposal, and I'm going to
13 refer you to the very top left -- correction -- the top
14 middle, at the bottom it says, MGE proposal RS6 to rate B
15 schedule, and in the winter there are three blocks there;
16 is that right?

17 A. Say that again.

18 Q. I'm sorry. In the winter in TMR-8, page 3
19 of 9 --

20 A. I'm there.

21 Q. -- you show under MGE's proposal, you
22 indicate that there are three blocks?

23 A. That's right. It is my understanding --

24 Q. Okay. I just needed a -- just needed a yes
25 or no. So I'm going to refer you back to FJC-8 again.

1 A. I'm there.

2 Q. Now, I want you to look at -- and we're
3 talking -- you're trying to analyze MGE's proposal, right?
4 I want you to look at under eliminate space heat, and
5 that's line 14 to 15, column B, can you tell me how many
6 block rates are there?

7 A. It appears there's two.

8 Q. So if you're analyzing --

9 A. Two under the general use.

10 Q. Right. And if the space heating rates are
11 eliminated, there would only be general use, correct?

12 A. Yes.

13 Q. Is that correct? So if you're referring
14 to, if you're trying show in TMR-8, page 3 of 9, if you're
15 trying to show what MGE's proposal is and you use three
16 winter blocks, and, in fact, when you turn to FJC-8,
17 Mr. Cummings there shows two winner blocks, then the
18 calculation that you use on page 3 of 8 for the bill
19 impact is incorrect; is that right?

20 A. Yes. It appears the percentage would
21 probably be greater for a typical customer from your
22 information.

23 Q. Take you to page 8 of your surrebuttal
24 testimony, and you talk about space heat one meter. So
25 again, if the calculations that you used in your

1 supporting schedules are incorrect, then that bill impact
2 is not correct; is that right?

3 A. That would be correct.

4 Q. Turn to space heat two meter bill impacts,
5 and that's the same table, page 8, again for residential
6 two meters there's a high, typical and low impact of
7 13.19, 10.48 and then 3.03. Do you see that?

8 A. I do.

9 Q. I'm going to take you back to TMR-8, 4 of
10 9. It seems that 4 of 9 addresses what you're trying to
11 show in that section, meaning that you're trying to show
12 bill impacts in that section on general use and space heat
13 two meters; is that right?

14 A. I am.

15 Q. Now, if you look in that schedule and you
16 go to the summer charge that you use there, again, you use
17 .11028; is that right?

18 A. That's correct.

19 Q. Now, referring back to Mr. Cummings'
20 Schedule FJC-8, same issue as before, right? Mr. Cummings
21 indicates for the MGE proposal he says that he wants to
22 eliminate or reduce that -- strike that.

23 In the MGE proposal, he indicates that he
24 wants to reduce the summer energy charge and reduces that
25 in line 23, column G, as in golf, to by .00612; is that

1 right?

2 A. That appears what he's saying, or that
3 appears what this table shows.

4 Q. So that's the same --

5 A. I don't remember seeing that information.

6 Q. That's the same -- this hasn't changed, has
7 it?

8 A. I don't remember seeing that in his
9 testimony. I saw this schedule.

10 Q. Got you. But it's on the schedule,
11 correct?

12 A. It is on the schedule.

13 Q. And it's been on the schedule since it was
14 filed?

15 A. Sure.

16 Q. So given that, the number that's used is
17 incorrect, and that means your bill impact analysis is not
18 correct; is that right?

19 A. That's correct. I don't know what it would
20 be at this stage, but with these --

21 Q. I'm going to turn you now -- thank you,
22 sir. I'm going to turn you to page 4 of your
23 Schedule TMR-8, same one that we've been talking about.

24 A. Okay.

25 Q. And in that you show the winter energy

1 charge for space heat load to be .09914; is that right?

2 A. That is.

3 Q. Now, I'm going to refer you to FJC-8 again
4 and ask you to look at line 22, column D, as in delta.

5 A. I'm there.

6 Q. Now, the -- what Mr. Cummings recommends or
7 what Mr. Cummings has in his testimony, his schedule is
8 that the heat load that he uses there is .06910; is that
9 right?

10 A. I don't know.

11 Q. Well, you don't know?

12 A. I mean. You said eliminate, and there's
13 nothing there. You have a number. I see .06910. Down at
14 the bottom it says separate meter all, but it's under
15 retain. So I mean, that's part of the confusion of all
16 this. So if you --

17 Q. I misworded my question. I'll withdraw it.
18 Thanks for pointing that out.

19 I'm going to take you over to the KCPL case
20 175 and take you to page 11.

21 A. Do you mean GMO's case?

22 Q. I do. Thank you.

23 A. And what testimony?

24 Q. It's the surrebuttal testimony, page 11.

25 A. I'm there.

1 Q. And you have a table there. Again, it's
2 the same type of analysis you've been trying to show. It
3 shows bill impact?

4 A. That's correct.

5 Q. And you've got space heating rates, high,
6 typical and low; is that right?

7 A. Right.

8 Q. And then you talk about the MGE elimination
9 proposal and the MGE retention proposal, and I assume that
10 by the MGE elimination proposal you mean the proposal by
11 Mr. Cummings of MGE to eliminate space heating rates?

12 A. That's correct.

13 Q. Now, in L&P residential separate meter, it
14 shows that, by your calculations, that the separate meter
15 bill will increase by 12.58 percent under MGE's proposal
16 to eliminate space heating; is that right?

17 A. Well, that was my understanding. There
18 might -- that's correct, from my knowledge of what was
19 recommended.

20 Q. That's your testimony, right?

21 A. That's right. You bet.

22 Q. I'm going to take you back to TMR-12.

23 A. All right.

24 Q. On the third page.

25 A. I'm there.

1 Q. Now, for this bill impact calculation, you
2 used the winter energy charge of .0742; is that right?

3 A. That's correct.

4 Q. I'm going to refer you to Schedule FJC-8B,
5 which I've given you, and have you look at line 15,
6 column D as in delta.

7 A. I'm there.

8 Q. It says eliminate electric space heating is
9 the column and description in A on line 14; is that right?

10 A. That's what it says, yes.

11 Q. And the energy charge there for eliminate
12 electric space heating is .0664; is that right?

13 A. Well, column D has that number, but
14 column A or B has .0742.

15 Q. I'll have you look at the top, general use
16 B, it's .0742, right?

17 A. But that's to eliminate. So I would have
18 assumed that's the rate you would have said to use to
19 eliminate from what you said on the KCPL section.

20 Q. That wasn't my question. I'm just asking
21 you to look at things.

22 A. Sorry.

23 Q. General use has .0742; is that right?

24 A. Under column B, which says general use, it
25 is .0742.

1 Q. To eliminate electric space heating. And
2 then under column D, space heating general meter, line 15
3 is .0664; is that right?

4 A. It says separate meter.

5 Q. Thank you for reading it, but I'm just
6 asking you what the number is.

7 A. Describe your question again.

8 Q. I'm asking you just to tell me what the
9 number is on line 15, column D, space heating separate
10 meter, .0664. Is that the number there?

11 A. Column D, line 15, .0664.

12 Q. Thank you. Now, kind of general issues and
13 shifting away from your schedules, but the -- do you have
14 any idea based on your knowledge or on filings that KCPL
15 or GMO have put in front of the Commission about when you
16 anticipate you'll file the next rate case?

17 A. We have not put anything in this proceeding
18 with regard to when we may file the next rate case.

19 Q. What about another proceeding? Have you
20 indicated in other proceedings when you might file another
21 rate case?

22 A. I'm not aware of any.

23 Q. Do you anticipate you'll file a rate case
24 in the next two to three years?

25 A. There's obvious -- there's always that

1 possibility.

2 **Q. Do you anticipate that you'll have costs**
3 **associated with environmental updates at any of your**
4 **plants?**

5 A. I'm looking at GMO. Are you talking about
6 GMO or KCP&L?

7 **Q. Either or, GMO or KCPL.**

8 A. We have a construction project going on
9 right now at our Kansas City Power & Light operation at
10 LaCygne.

11 **Q. Do you anticipate that you'll have to have**
12 **a rate case to account for those costs?**

13 A. There's a possibility of that.

14 **Q. And do you think that that will happen in**
15 **the next two or three years?**

16 A. Again, there's that possibility.

17 **Q. Okay. Thank you. Now, you're putting in**
18 **environmental scrubbers at LaCygne; is that right?**

19 A. I don't know all the particulars, but I
20 believe that is correct.

21 **Q. But there's significance cost associated**
22 **with that?**

23 A. It's a significant cost. We've talked
24 about that in this case.

25 **Q. Do you anticipate that you'll have rate**

1 **cases as a result of carbon legislation or regulation?**

2 A. I have no idea. I don't know of the
3 legislation that's out there regarding carbon at this
4 point.

5 Q. Do you anticipate -- strike that.

6 Now, one of your arguments, and I'll refer
7 you to your rebuttal in 0175 on page 7, and you indicate
8 that MGE's proposal is based on obvious self interest; is
9 that right?

10 A. It's what?

11 Q. It's based on obvious self interest?

12 A. I would say that is a correct statement.

13 Q. Now, in this case, have you -- have you
14 done anything or recommended anything in this case that is
15 contrary to the interests of your company or your
16 shareholders?

17 A. I don't know if I can --

18 Q. It's pretty straightforward. Do you feel
19 that you're representing -- do you think you're doing the
20 job effectively?

21 A. I would hope so.

22 Q. Do you believe that you've proposed rates,
23 proposed issues in this case that advance your company's
24 interests?

25 A. I would hope so.

1 **Q. And do you think that those interests are**
2 **in line with those of your employees, your shareholders?**

3 A. I would hope so.

4 MR. JACOBS: No further questions.

5 JUDGE JORDAN: Cross-examination from AARP
6 or Consumers Council?

7 MR. COFFMAN: No, your Honor.

8 JUDGE JORDAN: Mr. Woodsmall, any
9 cross-examination?

10 MR. WOODSMALL: No, thank you.

11 JUDGE JORDAN: Mr. Conrad?

12 MR. CONRAD: No, sir. Thank you.

13 JUDGE JORDAN: Mr. Bartels?

14 MR. BARTELS: Yes, please.

15 CROSS-EXAMINATION BY MR. BARTELS:

16 **Q. Good afternoon, Mr. Rush.**

17 A. Good afternoon.

18 **Q. I just have a couple of questions for you.**

19 A. No problem.

20 **Q. Mr. Rush, do you have a copy of Don**
21 **Johnstone's testimony?**

22 A. I do not.

23 **Q. Okay. Do you mind if I walk over?**

24 A. Absolutely.

25 MR. BARTELS: Judge?

1 THE WITNESS: Come right over.

2 JUDGE JORDAN: You may.

3 BY MR. BARTELS:

4 Q. If I could just direct you to page 3,
5 Line 18, and if you could just read through that and take
6 a little time. I'd just like to ask you a couple of
7 questions.

8 A. I read it.

9 Q. Do you recall the technical conference that
10 Mr. Johnstone addressed?

11 A. I sure do.

12 Q. Okay. Is Kansas City Power & Light
13 reluctant to give space heating customers an above average
14 increase as might be indicated by Mr. Normand's class cost
15 of service study?

16 A. We are, and we've recommended that we not
17 do that. We think that there is some fallout that would
18 harm other customers, both non-heating customers and other
19 classes, particularly because of the margin contributions
20 that would come from this and the fallout that would come
21 from potentially losing customers and reducing load.

22 So we are very concerned with increasing
23 the space heating rate at a higher rate than the typical
24 increase that we're looking at, the average of that
25 increase, and we think that that is the wrong policy

1 decision to go after.

2 **Q. And it did appear that it is an above**
3 **average increase?**

4 A. It is above an average increase. I have
5 learned much information from MGE about information that
6 was not quite clear in their testimony, but the increase
7 even looks greater than even maybe what I represented.

8 **Q. That was just what I was kind of seeing**
9 **back there. I wanted to make sure we were on the same**
10 **page.**

11 A. We are.

12 **Q. All right.**

13 A. We're very concerned with doing this, and
14 plus we've agreed to at MGE -- or pardon me -- at our GMO
15 operation to do an overall class cost of service and rate
16 design to look at bringing the two L&P and MPS units
17 together in prices. Quite frankly, that's the time to
18 look at that if you're really going to look at that
19 proportional share of what you should do as a rate design.

20 **Q. Is there anything that you might think**
21 **would add or your company could add to offering more space**
22 **heat or reintroducing some of these programs that have**
23 **been frozen?**

24 A. Well, one of the things that we need to
25 look at long-term is contribution to margin. That is,

1 what are pricing schedules that contribute to the overall
2 reduction in other costs and other customers' rates? And
3 to try to say that space heating rates should be at an
4 equal level return is not really a policy that makes a lot
5 of sense if it's hurting the other customers themselves.

6 So we don't want to hurt general use
7 customers, we don't want to hurt businesses, we don't want
8 to hurt anybody by taking away sales that would end up
9 resulting in increasing rates higher than they are today.
10 That's what we're most concerned with.

11 MR. BARTELS: No further questions. Thank
12 you.

13 JUDGE JORDAN: Office of the Public
14 Counsel?

15 MR. MILLS: No questions.

16 JUDGE JORDAN: Staff?

17 MS. KLIETHERMES: Yes, Judge. Thank you.

18 CROSS-EXAMINATION BY MS. KLIETHERMES:

19 Q. Good evening, Mr. Rush.

20 A. Good evening.

21 Q. In your opinion as an expert on class cost
22 of service and rate design, does the stipulation filed in
23 the KCPL case reasonably allocate any rate increases?

24 A. It does reasonably allocate the rate
25 increases.

1 Q. And, in fact --

2 A. You're talking about for KCP&L and you're
3 talking about the proposal of which there would be a
4 1 percent increase to the residential class and a like
5 reduction on an equal basis to the small, medium, large
6 and large power classes?

7 Q. I am.

8 A. Okay.

9 Q. And is that proposal that you just
10 referenced or that stipulated position you just
11 referenced, to your knowledge, is that similar if not
12 identical to Mr. Scheperle's recommendation in the KCPL
13 case?

14 A. I don't remember the specifics, but I think
15 it's very close. I don't remember the exact details of
16 that. I'd just have to look at the schedule.

17 Q. Fair enough. And would you consider
18 Mr. Scheperle an expert on class cost of service and rate
19 design?

20 A. I would. I may have various disagreements
21 with allocations, but I do believe he is an expert in the
22 area.

23 Q. Fair enough. And as a mechanical point, in
24 the discussion that's just occurred about the MGE various
25 proposals regarding space heating, do I understand

1 correctly that one of MGE's proposals would involve
2 freezing the tariff sheet?

3 A. They have made that proposal.

4 Q. And in your view, as someone at KCPL and
5 GMO with quite a bit of influence in how K-- is it true
6 that at KCPL and GMO you have quite a bit of influence in
7 how those companies interpret their tariffs?

8 A. I have a lot of involvement with the
9 interpretation of tariffs, yes.

10 Q. As you interpret those tariffs, what
11 language would be necessary in those tariffs to effectuate
12 a freeze? I understand you oppose MGE's recommendation,
13 but were the Commission to adopt that recommendation, what
14 language would need to appear in the tariffs or in a
15 Report and Order?

16 A. Quite a substantial amount. You have to
17 decide whether you're freezing the property, you're
18 freezing the customer, what -- what you're really trying
19 to do. It's a very complicated set of information. We
20 turn around, turn customers over. Almost a third of our
21 customer count names change every single year. So you
22 have to figure out, okay, did you freeze the premise? How
23 are you going to monitor and manage that premise and -- or
24 are you freezing it to the customer so if the customer
25 moves?

1 I mean, there's all kinds of things that
2 would have to be done to assure that that would occur if
3 you did freeze it. We had a similar case with regard to
4 our small business, and we've had quite a few
5 complications associated with that when the Commission
6 ordered us to freeze some of our small general service,
7 medium general service and large general service
8 all-electric rates.

9 Q. So if simply the word frozen was -- if the
10 Commission simply ordered KCPL and GMO to stamp the word
11 frozen on the designated tariff sheets, how would you
12 interpret that?

13 A. I don't know. I'd have to -- I'd have to
14 talk to the Staff and others to make sure I understood
15 what was the intent of that. I don't -- I don't know if I
16 could interpret it right away.

17 MS. KLIETHERMES: Thank you. Nothing
18 further.

19 JUDGE JORDAN: Questions from the Bench.
20 Commissioner Kenney, any questions for this witness?

21 COMMISSIONER KENNEY: Mr. Rush, no
22 questions. Thank you.

23 THE WITNESS: Okay. Thank you.

24 JUDGE JORDAN: I have no questions for you.
25 Redirect?

1 MR. FISCHER: Thank you, Judge. Just
2 briefly.

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1 REDIRECT EXAMINATION BY MR. FISCHER:

2 Q. Let's go backwards, Mr. Rush.

3 A. Okay.

4 Q. Staff counsel asked you about how you would
5 freeze the tariff sheet. Do you recall those questions?

6 A. I do.

7 Q. I believe you indicated that would be a
8 rather complicated task?

9 A. It is a complicated task.

10 Q. Would you explain why that's so
11 complicated?

12 A. Well, you have many, many customers. So
13 you've got to come up with some mechanism of which when a
14 customer calls in and says I'm moving or turn off my
15 service, what does that mean, and we have to interpret.
16 There's a provision in there. Sometimes the meter is shut
17 off. Sometimes it's turned over to a different account.
18 Sometimes it's put into a management account. You have to
19 know what you're going to do at that stage.

20 Other issues might -- and that's just if
21 you're talking about a customer side. If it's a premise
22 side, then you've got to be able to manage the premise and
23 know what you're going to do with a frozen rate for the
24 premise because we have new construction activities
25 happening all the time. We have, you know, 250,000

1 customers that we're dealing with that all can potentially
2 qualify for electric heat.

3 **Q. Have you had recent experience with**
4 **customer complaints and other problems related to quote,**
5 **freezing a space heating rate?**

6 A. We've had a lot of complaints with regard
7 to our commercial side or our, we call it general service
8 side, which is small, medium, large general service.
9 We've had quite a few complaints because of the freezing,
10 because we had construction in progress and you're trying
11 to figure out, okay, this customer was building a home and
12 planning to put electric heat in and now all of a sudden
13 they're exempted from it after the fact, and they had a
14 plan to do so all up to that time, and they base their
15 decision on that electric heat rate or the heating rate.

16 **Q. Have you had any formal complaints filed**
17 **before this Commission regarding the freezing of such**
18 **rates?**

19 A. We have.

20 **Q. Would you explain what's happened in that**
21 **regard?**

22 A. Well, Briarcliff was the name of the
23 company, and we -- basically, the customer changed service
24 or changed names. They went from a management company
25 back to the original owner's name. We terminated their

1 electric heating rate, said it was no longer available.
2 They filed a complaint. The Staff supported us on that
3 position, if I remember all the details, because of the
4 interpretation. We went through a hearing on it, and the
5 Commission decided to let the customer stay on the -- or
6 the new customer to be on the electric heating rate
7 because of a management agreement between the management
8 company and the customer.

9 It was a very complicated argument, as I
10 understand it, because they didn't -- when the management
11 company took over the customer name, they still had the
12 responsibility to the customer for some reason. I didn't
13 quite under-- I mean, I just know that the liability still
14 resided with the company, the customer itself.

15 **Q. Regarding those customer complaints, is**
16 **there -- was there a concern about customer impact by your**
17 **customers?**

18 A. Absolutely, yes.

19 **Q. And did that come about as a result of a**
20 **proceeding where a competitor suggested that the rates be**
21 **frozen?**

22 A. Yes. Now we're talking about -- that was a
23 result of basically the steam business in Kansas City
24 arguing that we shouldn't have electric heating rates for
25 the small commercial, medium and large, and it's created

1 quite a few problems.

2 But the biggest problem I see, and it goes
3 back, it's just the impact that this will have on
4 customers without the evaluation of what really
5 constitutes proper pricing.

6 Q. Let's go to that topic. Counsel for MGE
7 asked you a lot of questions about your schedules and
8 customer impacts.

9 A. Right.

10 Q. I'd like to ask you to turn to some of
11 those schedules.

12 A. All right.

13 Q. I believe he asked you about your Schedule
14 TMR-8.

15 A. He did.

16 Q. I'd like to ask you to turn to
17 Schedule TRM-8, page 4 of 9.

18 A. Okay.

19 Q. You have a box in the middle around some
20 numbers, 24.03. Do you see that?

21 A. That's correct.

22 Q. Would you explain what that number
23 represents?

24 A. Well, that represented from our
25 understanding of the rate design at the time, obviously

1 MGE has presented evidence that from theirs they didn't
2 mean it the way I interpreted it. So there's a different
3 price. But the problem I had is I didn't have anybody
4 showing what the impact to these customers would be on a
5 typical basis. This --

6 **Q. I'm sorry. I'm going to stop you there.**
7 **You didn't have an MGE customer impact study in this case?**

8 A. MGE did not do an impact study for typical
9 customers, and so I wanted to present something from our
10 interpretation that would show the level of impacts.

11 **Q. What does that 24.03 percent represent?**

12 A. The 24.03 represented the typical usage
13 for -- with no rate increase but simply taking MGE's
14 proposal. So if you took MGE's proposal for this class of
15 customer, the typical customer would see a 24 percent
16 increase in their bill before any rate increase occurred.

17 **Q. Okay. The company has proposed what**
18 **percentage rate increase for, let's see, is this KCP&L?**

19 A. This is KCP&L. It's -- it's approximately
20 15 percent, 15.1 percent, I believe.

21 **Q. Well, let's just assume the Commission**
22 **granted a 10 percent overall increase. How would that**
23 **affect these customers, if they adopted the MGE proposal**
24 **as well?**

25 A. Again, this is based on the numbers I used,

1 but it would be a 34 percent increase.

2 Q. You think customers would have a concern
3 about the impact of a 34 percent increase on their bill?

4 A. I think they might have a significant
5 concern.

6 Q. You think the company would have a concern
7 about having a 34 percent increase on their bill?

8 A. Yes, very much so. Very much so.

9 Q. If we go to the other case, let's turn to
10 Schedule TR-12. I believe you were asked about that.

11 A. I was.

12 Q. Let's go to -- this is the L&P proposed
13 residential base rate. It's -- let's go to the seventh
14 page back where there is a box around the typical rate
15 that has a 12.58 percent increase.

16 A. I'm there.

17 MR. JACOBS: I'm sorry. Could you help me
18 get there?

19 MR. FISCHER: It's TR-12, seventh page
20 back. It's entitled MGE L&P Proposed Residential Base
21 Rate Typical Bill Impact Analysis Rate Elimination.

22 MR. JACOBS: Thank you.

23 BY MR. FISCHER:

24 Q. Mr. Rush, what does that 12.58 percent
25 increase represent to you?

1 A. It represents for the L&P district, because
2 we do look -- we look at each district, it represents a
3 typical customer and what the impact would be from taking
4 MGE's proposal as we interpreted it and changing the rate,
5 and it would result in a 12.58 percent increase to a
6 customer before any rate increase were applied.

7 **Q. And did the company propose a larger**
8 **increase for L&P than you did for KCP&L?**

9 A. No, it wasn't a larger increase, but it was
10 about 13 percent, I believe, for L&P.

11 **Q. Okay. And so if the Commission granted a**
12 **10 percent across-the-board increase, how would that**
13 **impact these customers if they also adopted the MGE**
14 **proposal?**

15 A. Again, it would be 22.58 percent. So
16 customers would most likely be -- we would have a problem,
17 a concern.

18 **Q. Did the company have a rate case last --**
19 **the last rate case where L&P customers got a larger than**
20 **average increase?**

21 A. We did, yes. We have a phase-in that's
22 going on right now, and so we -- as a result of the Iatan
23 case --

24 **Q. Did you --**

25 A. -- L&P customers got a larger increase.

1 They got about a 21 percent rate increase overall.

2 **Q. Did you have some customers raise some**
3 **concerns about that?**

4 A. Yes.

5 **Q. Would another above average increase for**
6 **these kinds of customers have -- be likely to invoke any**
7 **kind of reaction?**

8 A. Very much so, yes. The concern obviously
9 is there's really no foundation to say let's do this
10 because these customers are providing a contribution to
11 the margins, and I don't think that it's in the best
12 interests -- you know, when we talk about cost-based
13 rates, we're not talking about every single rate category
14 provides an equal rate of return. We're talking about
15 overall we look at everybody has got to pay minimally
16 their variable costs, and we need to look at that.

17 **Q. Mr. Bartels asked you some questions along**
18 **that line. Are the company's space heating rates covering**
19 **their incremental or variable costs and making a**
20 **contribution to fixed charge?**

21 A. You know, that's a good question because in
22 my testimony I presented what I call a fixed variable
23 pricing, and that's similar to consistent with what MGE
24 did, does in their current pricing scheme. MGE's pricing
25 essentially covers all of their fixed costs in the

1 customer charge, and then they have a variable cost, which
2 is their gas cost. And I presented that both in the
3 MGE -- pardon me, in the GMO testimony in my surrebuttal
4 as well as in my KCP&L.

5 And for GMO, the variable price is
6 approximately 3 cents a kilowatt hour. So anything above
7 3 cents per kilowatt hour is contributing to the margins,
8 and at KCP&L it's much less than that. It's in the 2 cent
9 rate. So if you think about pricing, you would say for a
10 residential customer, as long as I'm contributing --
11 covering my variable costs, contributing to my margins,
12 you know, that's what you've got to assure that you're at.
13 You do not want to sell electricity below the variable
14 price that you have.

15 Q. Mr. Rush, if the Commission adopted a
16 proposal that would cause space heating customers to drop
17 the service, would you lose that margin?

18 MR. JACOBS: I would object to that as
19 being beyond the scope of cross.

20 MR. FISCHER: Judge, there were questions
21 regarding the fallout regarding the loss of margin
22 contribution earlier on when Mr. Bartels was asking about
23 that.

24 JUDGE JORDAN: Overruled.

25 THE WITNESS: I believe that we would have

1 a large fallout if you increase customers' rates to where
2 essentially they were priced out of their product line and
3 they said, you know, that it doesn't make sense to keep
4 electric heat here. That, quite frankly, is not the way
5 rates are designed. We -- the space heating class is a
6 class of customer that has distinct usage characteristics
7 much different than all other customers that are general
8 use, particularly because they have electric heat and how
9 the characteristics of the load profile that's used.

10 **Q. If you lost space heating customers, would**
11 **that affect general use residential customers or other**
12 **customers?**

13 A. It would result in increasing their rates
14 to recover the lost margins of the space heating
15 customers.

16 **Q. Would that be a good thing?**

17 A. I don't believe it is.

18 **Q. You also mentioned in answer to Mr. Bartels**
19 **that it would be appropriate to look at this kind of an**
20 **issue I believe when you were looking at the L&P/MPS rate**
21 **consolidation study; is that true?**

22 A. That is very true. One of the things that
23 we have committed to doing in this case, in the GMO case
24 is to take an overall look at our class cost of service
25 for both the L&P and the MPS districts and then look at

1 bringing their rates together or merging the rates to one
2 system rate.

3 The thing that's in particular been very
4 much emphasized to us is we need to also consider how that
5 might impact KCP&L, so that at some time down the road
6 that may occur. But for right now, it's -- we're agreeing
7 to do the L&P and MPS evaluation, but we need to keep in
8 consideration what impact that may have with KCP&L and
9 their overall rate design that should be attributable to
10 both, both companies.

11 Q. Let's go to the counsel for MGE. I think
12 at the end of the examination you were asked a question
13 whether you had ever done -- suggested anything contrary
14 to your shareholders' interests. Do you recall that
15 question?

16 A. I do.

17 Q. Has MGE proposed anything that would
18 advance the competitive interests of MGE's shareholders in
19 your opinion, in this case?

20 A. I believe that's specifically what they're
21 doing.

22 Q. You were also asked a question about a
23 point in your testimony about the self interest of MGE in
24 this case. Do you recall that?

25 A. I do.

1 **Q. Why do you believe that MGE has a self**
2 **interest in this case?**

3 A. Because their hope in my mind is to
4 eliminate the all-electric rate so that they can promote
5 and encourage customers to switch to natural gas.

6 **Q. Has KCPL ever intervened in an MGE rate**
7 **case to propose rate design changes that would benefit**
8 **your customers?**

9 A. I'm not aware of any. I've been at KCPL
10 for 11 years and 30-some years in the business in this
11 area of the country, and I don't ever remember doing that.

12 **Q. Did MGE include -- they challenged some of**
13 **your numbers, I believe, in your cross-examination.**

14 A. Right.

15 **Q. Do you recall that?**

16 A. Yes.

17 **Q. Did I understand that if you corrected**
18 **those numbers, there might be an impact on those?**

19 A. Just a quick evaluation. First of all, I
20 didn't grasp the schedule that he had because there was no
21 billing comparison information. That's why I introduced
22 bill comparison information into my testimony. But based
23 on his -- based on the cross-examination and my knowledge,
24 it appears that those increases for space heating may even
25 be larger, but without an evaluation, I couldn't attest

1 that that is correct.

2 **Q. So that would be one thing a policymaker**
3 **might want to look at?**

4 A. Absolutely. I mean, I'd be happy to -- if
5 I had all the facts, further facts, I could redo all of
6 this. I'd be happy to do that.

7 **Q. Did you understand at the time you filed**
8 **your testimony there would be any impact on summer rates**
9 **if the Commission adopted the MGE proposals?**

10 A. I did not.

11 **Q. There's been a lot of talk about customer**
12 **impacts. Would you in closing explain why this company's**
13 **so concerned about customer impacts?**

14 A. Well, the company has gone through a huge
15 construction cycle since the implementation of the
16 regulatory plan back in 2005 and customers' rates have
17 gone up. To exaggerate that increase further by changing
18 rates at this time when we're looking at doing studies,
19 we've done evaluations I don't think is appropriate, and I
20 think it will cause a lot of stresses on customers at a
21 time when the economy is not in the best shape.

22 I further think that we have done class
23 cost of service studies in every one of those cases.
24 We've done what the Commission directed and followed all
25 the principles of that. To bring it up at this time will

1 just cause further problems with customers.

2 MR. FISCHER: Judge, that's all I have.

3 Thank you very much.

4 JUDGE JORDAN: That was redirect, so that's
5 the end of your examination. You may stand down. Next
6 witness.

7 MS. KLIETHERMES: Staff calls Michael
8 Scheperle.

9 (A BREAK WAS TAKEN.)

10 JUDGE JORDAN: We will go back on the
11 record. You may proceed.

12 MS. KLIETHERMES: Thank you, Judge.

13 Ms. KLIETHERMES: Good evening,
14 Mr. Scheperle. Could you please spell your last name for
15 the record?

16 MR. SCHEPERLE: Yes. Scheperle,
17 S-c-h-e-p-e-r-l-e. And I probably need to be sworn in.

18 JUDGE JORDAN: That was what I was about to
19 say. Sorry to mislead you. Please raise your right hand.

20 (Witness sworn.)

21 JUDGE JORDAN: Sorry about that.

22 MS. KLIETHERMES: Thank you, Judge.

23 MICHAEL SCHEPERLE testified as follows:

24 DIRECT EXAMINATION BY MS. KLIETHERMES:

25 Q. And, Mr. Scheperle, has your spelling

1 **changed since you've been sworn in?**

2 A. No.

3 **Q. Could you please state your address and**
4 **your business title?**

5 A. The address is Post Office Box 360, 65102,
6 and my title is manager of economic analysis section,
7 energy unit.

8 **Q. Thank you. Did you prepare direct**
9 **testimony in these matters given Exhibit Nos. 212 and 268?**

10 A. Yes.

11 **Q. And did you participate in the preparation**
12 **of Staff's class cost of service report, Nos. 211 and 267?**

13 A. Yes.

14 **Q. And did you prepare rebuttal No. 233 and**
15 **287?**

16 A. Yes.

17 **Q. And surrebuttal No. 255 and 3011?**

18 A. Yes.

19 **Q. Do you have any changes or corrections to**
20 **make to any of those documents?**

21 A. No corrections.

22 **Q. And were I to ask you the same questions**
23 **today, would your answers be the same?**

24 A. Yes, they would.

25 MS. KLIETHERMES: Judge, I would tender

1 this witness and offer the totality of the Staff class
2 cost of service reports in both matters, and of course his
3 direct, surrebuttal and rebuttal testimonies. And if this
4 is a convenient time, if this is the last issue, I I
5 would offer remainder of Staff's testimony including the
6 cost of service reports in their totalities.

7 JUDGE JORDAN: I do not know whether this
8 is the last issue.

9 MS. KLIETHERMES: I've just been directed
10 that we still have MEEIA as an issue, and so I will
11 withdraw that offer of the testimonies other than those
12 participated in by Mr. Scheperle.

13 JUDGE JORDAN: Not hearing any objections.

14 MR. FISCHER: No objection here.

15 JUDGE JORDAN: Those -- that will be
16 admitted into the record.

17 (STAFF EXHIBIT NOS. 211, 212, 233, 255,
18 267, 268, 287 AND 3011 WERE RECEIVED INTO EVIDENCE.)

19 MS. KLIETHERMES: Thank you, Judge, I
20 tender this witness for cross.

21 JUDGE JORDAN: Cross-examination from AARP
22 or Consumers Council of Missouri? I think there won't be
23 any. And from the Office of Public Counsel?

24 MR. MILLS: Thank you, Judge. Just a few
25 questions.

1 CROSS-EXAMINATION BY MR. MILLS:

2 Q. Mr. Scheperle, Staff used the base,
3 intermediate and peak method for allocating production
4 costs, did you not?

5 A. Yes.

6 Q. And KCPL used that as well for allocating
7 production costs, correct?

8 A. We both call it the base, intermediate and
9 peak method.

10 Q. And in your testimony, you noted that the
11 base, intermediate and peak method is discussed in the
12 NARUC manual, did you not?

13 A. Yes.

14 Q. Is that sort of an important stamp of
15 approval for an allocation method, that it's actually
16 discussed in the manual?

17 A. I would say yes.

18 Q. It gives it some legitimacy?

19 A. Yes.

20 Q. Now, in that manual it generally discusses
21 how to use a particular allocation method as well as just
22 describing what it is, correct?

23 A. Correct.

24 Q. And do you happen to have a copy of the
25 manual there with you?

1 A. No, I do not.

2 MR. MILLS: Judge, may I approach?

3 JUDGE JORDAN: You may.

4 BY MR. MILLS:

5 Q. Now, the base, intermediate and peak method
6 is discussed at page 60 of the manual, correct?

7 A. Yes.

8 Q. And at page 61 there is a table that shows
9 the implementation of the base, intermediate and peak
10 method, correct?

11 A. That is correct.

12 Q. And in that table it shows the demand
13 allocation factor using three summer and three winter
14 peaks, correct? That's the first column after the labels?

15 A. Yes. That's Table 4-17.

16 Q. Correct. And in the NARUC explanation of
17 the base, intermediate and peak allocation method, are
18 those three summer and three winter peaks coincident or
19 non-coincident?

20 A. It really doesn't say there, but from my
21 experience, I would say they're coincidental peaks.

22 Q. Let me get you to turn back to page 45.

23 A. I'm there.

24 Q. And on page 45 of the NARUC manual, does it
25 not show that the development of the demand allocation

1 factors that are reflected on Table 4-17, are those not
2 the same allocation factors?

3 A. They are the same allocation factors.

4 Q. And doesn't the description of the
5 derivation that goes with the table on page 45 show that
6 those are coincident peaks?

7 A. Yes, they do.

8 Q. In your implementation of the base,
9 intermediate and peak, did you use coincident or
10 non-coincident peaks for your demand allocation factor?

11 A. I used non-coincidental peaks because I was
12 trying to eliminate free ridership, and that's explained
13 quite a bit in the class cost of service study.

14 Q. In KCPL's implementation of the base, and
15 peak, did they use coincident or non-coincident peaks?

16 A. As far as my recollection, I think they
17 used coincidental peaks.

18 Q. And is that difference one of the drivers
19 behind the different class revenue responsibilities that
20 your study showed in relation to KCPL's study?

21 A. Yes, that would be one of the differences.

22 Q. Okay. Because your study shows that there
23 is a shift to residential necessary, correct?

24 A. That is correct.

25 Q. And KCPL's study did not?

1 A. I believe that's correct.

2 MR. MILLS: Okay. That's all I have.

3 Thank you.

4 JUDGE JORDAN: Mr. Woodsmall?

5 MR. WOODSMALL: Yes, briefly, your Honor.

6 CROSS-EXAMINATION BY MR. WOODSMALL:

7 Q. Good afternoon, Mr. Scheperle, or evening.

8 A. Good evening.

9 Q. Mr. Scheperle, is it true that you
10 performed a class cost of service study using a method
11 which you describe as base, intermediate and peak, or BIP?

12 A. Yes.

13 Q. Mr. Normand also calls his study a BIP
14 method, too, doesn't he?

15 A. Yes, he does.

16 Q. Is it correct to state that Staff's version
17 of the BIP is considerably different than Mr. Normand's
18 version?

19 A. It's considerably different, yes.

20 Q. And you have outlined the difference
21 between your methodology and Mr. Normand's methodology at
22 pages 8 through 13 of your rebuttal; is that correct?

23 A. Yes.

24 Q. Okay. You have -- in your rebuttal
25 testimony, I believe at Schedule MSS-R1, you have provided

1 a summary of the results of the various cost of service
2 studies presented in this case; is that correct?

3 A. Yes.

4 Q. For the record, you use the term index of
5 return there. Can you tell me what index of return means?

6 A. It's the -- the rate of return of each
7 class or rate schedule. Like, an index of return of one
8 means that the class is paying its way. If you're below
9 one, the class is not paying its way. If it is over one,
10 the class is contributing more than the class cost of
11 service.

12 Q. And do you have that table in front of you?

13 A. Yes, I do.

14 Q. Looking at the results for the six cost of
15 service studies presented in this case, and focusing first
16 on the residential class, would you agree that the cost of
17 service results for Staff, DOE and the three studies by
18 Mr. Brubaker are all fairly close to one another?

19 A. Yes.

20 Q. And the results for Mr. Normand's study for
21 residential are quite different, aren't they?

22 A. Yes. He is -- for the whole residential
23 class, he's at .98. The other studies are in the range of
24 .53 to .42.

25 Q. And moving down to the lower part of that

1 schedule, looking at the large power class, would you
2 agree that the conclusion is similar, that Staff's, DOE's
3 and Industrials' numbers are fairly close and
4 Mr. Normand's results are considerably different?

5 A. Yes.

6 Q. Mr. Scheperle, are you aware that the
7 Commission has explicitly adopted the use of the average
8 and excess 4NCP methodology in a recent Ameren Missouri
9 case?

10 A. Yes, I am.

11 Q. Do you know the methodology by which
12 Missouri allocates costs between Missouri and Kansas,
13 allocates generation costs between Missouri and Kansas?

14 A. My recollection is that they use a 4CP.

15 Q. And looking at the results of your study,
16 your version of the BIP method produces results fairly
17 similar to the A&E average and excess 4NCP method used by
18 Mr. Brubaker; is that correct?

19 A. That is correct.

20 Q. And Mr. Normand's studies aren't
21 comparable, are they?

22 A. For the small general service, for the
23 class in its entirety is close in Mr. Normand's and
24 everybody else's. The medium general service is not --
25 there's a difference, but it's not very large. But the

1 residential, large general service and large power
2 service, there's quite a difference.

3 MR. WOODSMALL: Thank you. No further
4 questions.

5 JUDGE JORDAN: Cross-examination from
6 Southern Union?

7 MR. JACOBS: Let me ask a procedural
8 question in terms of timing. I don't want to be -- I
9 don't want to run too long. I'm at your disposal
10 obviously, but I've got a fair amount of cross.

11 JUDGE JORDAN: Well, I've been proceeding
12 on the assumption that the parties will let me know they
13 want to break, whether they want to, because they have a
14 better understanding of what they're going to do than I
15 do. I do not have a preference. I'll just put it that
16 way. Is that something that the parties want to discuss?

17 MR. FISCHER: I think we should press
18 ahead, Judge.

19 JUDGE JORDAN: And so we're going to
20 proceed with this witness, cross-examination of this
21 witness, and so we'll go through all remaining issues
22 tonight. Is that the parties' preference?

23 MR. FISCHER: I think we can get it done.

24 MR. WOODSMALL: I'd prefer it.

25 MR. MILLS: Judge, the only caveat I'd add

1 is that I think we've got some sort of ministerial stuff
2 at the end because there is a lot of testimony that the
3 parties have stipulated to admit into the record because
4 of the various stipulations and agreements, and I don't
5 know, do you want to take that up on the record tonight as
6 well?

7 JUDGE JORDAN: I don't really have a
8 preference. It sounds like the parties want to wrap this
9 up today and not use tomorrow, but we do have tomorrow
10 reserved.

11 MR. MILLS: It doesn't matter to me.

12 MR. FISCHER: I can do it either way. I'd
13 be happy to come back if it's just ministerial and let the
14 witnesses go too. I think we can get it all done. I
15 really do.

16 JUDGE JORDAN: Let's go through the
17 witnesses and send them on their way and take it from
18 there.

19 CROSS-EXAMINATION BY MR. JACOBS:

20 Q. Good evening, sir.

21 A. Good evening.

22 Q. How are you?

23 A. Just fine.

24 Q. Good. I want to take you first to your
25 surrebuttal testimony, bear with me one minute, and I want

1 to take you to 0175.

2 A. Which case?

3 Q. 0175, GMO. And taking you to the table at
4 page 4, and there's two tables there; is that right? Let
5 you get there. Sorry.

6 A. Yes, there is two tables.

7 Q. Okay. And I'm going to spend a little bit
8 of time on this. But on reading your testimony, it says
9 that your intent -- at least my understanding of your
10 intent in Table 1 is to show customer bill impacts
11 associated with Mr. Cummings' recommendation to eliminate
12 in Table 1 MPS's residential space heating service; is
13 that right?

14 A. That is correct.

15 Q. And so this shift is your attempt to show
16 what Mr. Cummings' recommendation is, what the results of
17 his recommendation were?

18 A. I think it was my attempt not to take into
19 account Mr. Cummings' recommendation but to show what just
20 eliminating the space heat, space heating rate, the
21 impacts.

22 Q. I'm going to hand you a document, if I can
23 approach.

24 JUDGE JORDAN: You may.

25 BY MR. JACOBS:

1 Q. Okay. This is just for illustrative
2 purposes. I'm not planning on entering this into the
3 record. But what I've handed you is what I understand to
4 be your work papers, is that correct, at least on the
5 first -- I'll go through each document, but on the first
6 page, these are your work papers?

7 A. I believe this is the same thing I have in
8 Table 1.

9 Q. And that shows the calculations that you
10 used to come up with the impact or the differences that
11 you show on Table 1?

12 A. That is correct.

13 Q. Now, the rates that you use to calculate
14 the bill impacts, those are -- those are the current
15 general use rates and the current space heating rates for
16 MPS; is that right?

17 A. Those are the -- I believe those are the
18 current rates, yes.

19 Q. And so when you look at the annual
20 percentage difference in that column in Table 1, that
21 represents a difference between a general use customer's
22 annual bill today at current rates and a space heating
23 customer's annual bill today at various usage levels; is
24 that right?

25 I'm sorry. Let me start that again. What

1 you're trying to do in this table and what you use in your
2 work papers is that you've got various monthly usage,
3 you've got general use, annual bills, general use space
4 heating annual bills, annual difference, percent
5 difference and that's all at current rates; is that right?

6 A. That is current rates, yes.

7 Q. Now, have you looked at -- you've reviewed
8 I'm sure as part of your preparing your testimony, you've
9 looked at Mr. Cummings' testimony recommendations; is that
10 right?

11 A. Yes.

12 Q. One of the documents that I've handed you
13 in that stack is -- it refers -- I've given you some of
14 Mr. Cummings' schedules; is that right?

15 A. Yes.

16 Q. Now, is your understanding of Mr. Cummings'
17 recommendation -- this will be a long sentence, so I'll
18 just ask you to listen to it -- is that in Mr. Cummings'
19 recommendation, is he recommending that when you eliminate
20 space heating service, that the space heating customers
21 would be shifted to the general use schedule and,
22 therefore, would pay the same winter rates that current
23 general use customers pay today?

24 A. There would have to be a rate design if you
25 were actually eliminating electric space heating rates.

1 **Q. I'm not asking what should be done. I'm**
2 **asking what Cummings did.**

3 MR. FISCHER: Judge, I'm going to object.
4 I don't -- it's calling for speculation if Mr. Scheperle's
5 being asked what Mr. Cummings did.

6 MR. JACOBS: I'm asking just for what his
7 understanding is.

8 JUDGE JORDAN: I'll overrule that
9 objection. That's my understanding of the question also.

10 THE WITNESS: Mr. Cummings had quite a few
11 recommendations in there. I mean, some of them were to
12 reassign the rates. There was another proposal of
13 eliminating rates, and there was quite a few scenarios
14 involved there.

15 BY MR. JACOBS:

16 **Q. And it's hard to probably get a synopsis of**
17 **that in a single answer. So let me help you out. Does he**
18 **recommend that there's a revenue neutral adjustment in the**
19 **case?**

20 MS. KLIETHERMES: Judge, I'm going to
21 object. I think it's mainly an objection to the form of
22 the question, but perhaps in how I state my objection
23 counsel will choose to rephrase his question. I think
24 that there's an objection to the question as phrased, that
25 it assumes facts that are not in evidence. He's asked

1 what is his recommendation. I think Mr. Scheperle has
2 just testified there are multiple recommendations that are
3 potentially confusing. So I think if counsel would want
4 to clarify that question to a particular recommendation,
5 Mr. Scheperle would like to provide an answer.

6 MR. JACOBS: I can walk through if you
7 like.

8 JUDGE JORDAN: That's fine by me.

9 BY MR. JACOBS:

10 Q. One of the questions I asked you is if you
11 reviewed Mr. Cummings' testimony and recommendations,
12 right?

13 A. Yes.

14 Q. And I also asked you -- well, let me ask
15 you now, then. You read Mr. Cummings' testimony.
16 Obviously this is at different stages in the proceeding,
17 but when he filed testimony, recommendations or had
18 schedules, you read that; is that right?

19 A. I read them.

20 Q. And did you review his recommendations
21 prior to writing your testimony, obviously given the fact
22 that some would be filed before and after you came up with
23 testimony at different stages in the proceeding?

24 A. I did not -- I mean, I -- Staff made
25 their -- its direct case in its direct testimony and its

1 class cost of service. From that point, then,
2 Mr. Cummings, I think, filed direct testimony at the same
3 time.

4 Q. Let me try a different question. You
5 reviewed his testimony, correct?

6 A. Yes.

7 Q. And do you recall in Mr. Cummings'
8 testimony that he recommended a revenue neutral adjustment
9 in the case?

10 A. As one of his proposals, there was a
11 revenue neutral adjustment.

12 Q. And he also recommended that there's a
13 removal of seasonal inequities, as he describes it, now
14 between summer and winter rates; is that right?

15 A. I remember the wording in there, yes.

16 Q. And he also recommends to, after that
17 adjustment, to equalize winter rates, equalize the winter
18 rate of return; is that right?

19 A. I remember reading that.

20 Q. And he recommends that there's an
21 elimination of or freeze of the electric space heating
22 rates in both cases; is that right?

23 A. Yes. You're getting into different
24 proposals now. I mean, you're getting into revenue
25 neutral and then you're getting into another freeze

1 proposal.

2 Q. I'm not trying to be tricky. I'm just
3 going through his recommendations, trying to see what you
4 understand his recommendations to be. But you recall
5 that -- I've walked you through some of his
6 recommendations in not a lot of detail. What I'm just
7 asking is, do you recall that he recommends to eliminate
8 or freeze electric space heating rates?

9 A. That was one of his recommendations.

10 Q. Okay. I believe I've handed you for review
11 Mr. Cummings' Schedule FJC-8A as in alpha. Can you find
12 that, please?

13 A. Yes.

14 Q. Could you look at winter rates that apply
15 with the elimination of space heating? And to get you
16 there, it's general use B, lines 16 through 18.

17 A. I'm there.

18 Q. Can you tell me how those numbers compare
19 to current general use rates?

20 A. Are you in column B? Is that what you were
21 asking?

22 Q. Yes, sir.

23 A. Well, they're different. I don't know
24 what -- eliminate electric space heating, I don't know if
25 that's summer or --

1 Q. Well --

2 A. -- winter or what we're doing.

3 Q. Do you know how those compare to current
4 rates?

5 A. The first one is -- that you have in
6 line 17 is higher than the current rates under general
7 use. The second --

8 Q. What's your understanding of the current
9 rate for that first block?

10 A. I think the current rates for the first
11 600 is 10.880.

12 Q. Okay. And what number is in line B-17?

13 A. .1147. So he has -- he has -- Mr. Cummings
14 has a higher rate than the current rate.

15 Q. And I want to go to the next 400.

16 A. Yes. Okay. The next 400 would be -- it
17 would be -- if we're talking about summer rates -- no,
18 wait a minute. Okay. Line 12 says it's winter energy
19 charges. Okay. The second rate in the winter energy
20 charges would be less than the current rates.

21 Q. Right. And what MG's recommending is
22 .0645?

23 A. That is correct.

24 Q. And the current rate and the rate that you
25 used in your calculation is .0745?

1 A. Yes.

2 Q. And that's lower?

3 A. No. Mr. Cummings has a lower rate there.

4 Q. Thank you. So going back to your work
5 paper, I guess what I'm trying to get to is that
6 Mr. Cummings, when he gives a recommendation, he's given
7 his recommendation in this case, he's not recommending
8 that general use customers for the summer -- does he
9 recommend general use customers for the summer go to the
10 same rate?

11 MS. KLIETHERMES: I'm going to object to
12 the form of the question just because it was unclear how
13 rate was used there. I think I understand what counsel is
14 saying.

15 MR. JACOBS: Let me withdraw that. Thank
16 you for the clarification. It's late.

17 BY MR. JACOBS:

18 Q. In line 16 through 19, okay, we just talked
19 about how the rates that Mr. Cummings has in his schedule
20 for general use are different than what current rates are;
21 is that right?

22 A. For the winter, yes.

23 Q. For the winter. Thank you. And so when
24 you talk about your calculation, you're assuming current
25 rates for both after you eliminate space heating rates in

1 your Table 1; is that right?

2 A. Yes.

3 Q. And so what Mr. Cummings is proposing is
4 different than that because he's -- he's accounting for a
5 change?

6 A. Yes. I'm -- in my -- in my schedule, I'm
7 just taking basically what a general use annual bill would
8 be under the current rates and what a space heating annual
9 bill would be under the current rates. That is different
10 than Mr. Cummings' recommendation.

11 Q. And I maybe inartfully tried to get you
12 there, but all I'm trying to do really is to show that
13 this is your -- what you say in your testimony at Table 1
14 is not the same as what Mr. Cummings recommends, right?
15 It's really a -- I'll just stop there. It's not the
16 same -- you don't have the same recommendation?

17 A. That's correct.

18 Q. And so when you compare what you showed to
19 be the impact on customers, in terms of the increases or
20 differences that would apply, that it's your -- it's not
21 really an apples-to-apples comparison; is that right?

22 A. That is correct.

23 Q. Meaning that you're not trying to
24 illustrate in that table what Mr. Cummings' recommendation
25 is?

1 A. That is correct.

2 Q. You're illustrating what you recommend in
3 the case in terms of if there is elimination of the space
4 heating rate, that you're accounting for the difference
5 that would happen if everybody went over to the general
6 use, right?

7 A. That is correct.

8 Q. And that doesn't account for any
9 adjustments that have been made by Mr. Cummings in his
10 recommendations because your analysis and what you're
11 illustrating is different; is that right?

12 A. Yes.

13 Q. So one of the surrebuttal schedules
14 for Mr. Cummings that I handed you was surrebuttal
15 Schedule FJC-2. Could you turn to that?

16 A. Okay. I'm there.

17 Q. And I'm going to refer you to --

18 A. Wait a minute. You said --

19 Q. Sir, Schedule FJC 2, page 1.

20 A. Okay. Yes.

21 Q. Take a look on page 1, line 8 of the
22 schedule.

23 A. Okay.

24 Q. What that shows is for electric space
25 heating, the annual impact that Mr. Cummings shows, not

1 what you show but what Mr. Cummings shows, is that if you
2 eliminate space heat, that he shows a 3.2 percent
3 difference or increase that customers would pay; is that
4 right?

5 A. What line are you on?

6 Q. Line 8, and then column C.

7 A. My -- I've got line 18 free space heat, and
8 then there's nothing -- there's nothing in column B or C,
9 unless I'm in the wrong -- oh, I'm in the 174 case. I'm
10 sorry.

11 Q. 0175.

12 A. Yeah. We're --

13 Q. It may have come loose, so it's 0175,
14 page 1, surrebuttal Schedule FJC-2.

15 A. Yeah. It's column C, line 8 shows
16 3.2 percent.

17 Q. Now, given the fact you agree that you're
18 not making the same comparison between what the rate
19 impact is, because Mr. Cummings has a different proposal
20 than what you propose, do you have any reason to doubt
21 that 3 -- and subject to check the math, but do you have
22 any reason to doubt that Mr. Cummings' analysis under his
23 proposal, not yours, do you have any reason to doubt that
24 his proposal would show 3.2 percent increase?

25 MR. FISCHER: I'm going to object that the

1 witness has obviously been confused by the proposal and I
2 don't think he can make an evaluation based on that kind
3 of a question whether he can verify the figures that have
4 been provided by MGE in this case.

5 JUDGE JORDAN: If the answer to the
6 question is I don't know, the witness can say I don't
7 know.

8 THE WITNESS: I have not verified the
9 3.2.

10 BY MR. JACOBS:

11 Q. But based on the fact you've got different
12 comparisons, it wouldn't surprise you that you have
13 different numbers?

14 A. I haven't verified that number. I mean,
15 I -- yeah, because they are different comparisons.

16 Q. So it wouldn't surprise you that they're
17 different numbers?

18 A. That's correct.

19 Q. I'm going to shift down and back to your
20 surrebuttal testimony. It's Table 2 for L&P. It's on
21 page 4 of your surrebuttal testimony.

22 A. Okay.

23 Q. And that's constructed in the same way as
24 Table 1; is that right?

25 A. That is correct.

1 Q. And so given the fact that we've talked
2 about how these comparisons really aren't the same, that
3 you're not trying to show what Mr. Cummings'
4 recommendation is in the case, right?

5 A. In this case, I wasn't. I was basically
6 showing what -- why Staff is not recommending that we
7 eliminate any space heating rates.

8 Q. Okay. What you're trying -- I'm just
9 trying to show that -- I understand your recommendation,
10 but I'm just trying to show that the analysis is
11 different.

12 A. The analysis is different.

13 Q. And so the bill impact would be different
14 as well, wouldn't it?

15 A. Yes, it would.

16 Q. I'm sorry. Bear with me one second. I'm
17 going to shift you over to Case 0174.

18 A. Okay.

19 Q. And page 9 of your surrebuttal.

20 A. Yes.

21 Q. Okay. On page 93 to 4, you indicate that
22 you oppose the elimination of the space heating rate
23 because of potential rate shock; is that right?

24 A. Yes.

25 Q. And do you have a similar calculation like

1 **you did in the GMO case Tables 1 and 2 that we were**
2 **talking about that show bill impacts associated with the**
3 **elimination of space heat?**

4 A. I don't believe I showed it in here, but
5 when I was talking about the potential rate shock, I'm
6 talking about the increases that KCP&L's had since January
7 of 2007. They've had four cases since then.

8 **Q. I'm just trying to get an understanding of,**
9 **did you do the same type of --**

10 A. Well, I'm explaining the potential rate
11 shock. Like, in January of '07 they had 10.46 percent
12 increase. January 1 of 2008 they had a 6.50. In
13 September 1 of '09 they had a 16.16 percent increase, and
14 in May they had a --

15 **Q. Just asking you a question about this case.**

16 A. 5.25, and that's --

17 **Q. Mr. Scheperle?**

18 A. That's 43.80.

19 **Q. Mr. Scheperle?**

20 A. And that's the potential rate shock of
21 eliminating --

22 JUDGE JORDAN: Mr. Scheperle.

23 THE WITNESS: I think I got -- if I can
24 answer the question.

25 BY MR. JACOBS:

1 Q. I just want to know if you have a table.

2 A. No, I do not.

3 Q. So do you have a table in the same way that
4 you did in the other case --

5 A. No.

6 Q. -- that shows bill impacts?

7 A. No.

8 Q. I have to approach and show you in
9 Mr. Rush's surrebuttal in 0174, page 7. I'll let the
10 parties get their Rush surrebuttal in 0147, page 7. Are
11 you at Mr. Rush's surrebuttal at page 7?

12 A. I believe so.

13 Q. And there's a table there; is that right?

14 A. Yes.

15 Q. Is there a title on the table?

16 A. There's no title, but --

17 Q. Is there a Staff -- a column that says
18 Staff column?

19 A. Yes.

20 Q. And just asking if you're familiar with
21 what those numbers are, yes or no?

22 A. I believe I'm --

23 Q. I'm just asking about your numbers.

24 A. I believe it's the same table that
25 Mr. Woodsmall pointed me to earlier --

1 Q. Okay. And --

2 A. -- for further residential class.

3 Q. Are these annual impacts? Or correction.

4 Are these annual indexes?

5 A. Yes.

6 MR. JACOBS: Okay. May I approach?

7 JUDGE JORDAN: You may.

8 (MGE EXHIBIT NO. 631 WAS MARKED FOR
9 IDENTIFICATION.)

10 JUDGE JORDAN: I'm sorry. Did you ask that
11 that be marked?

12 MR. JACOBS: Yes.

13 JUDGE JORDAN: Have you got copies for me?

14 MR. JACOBS: I do.

15 JUDGE JORDAN: And we'll need copies for
16 the Commissioners also.

17 BY MR. JACOBS:

18 Q. Have you had a chance to look at that
19 document?

20 A. I have a copy of it.

21 Q. And the first two pages, if I'm correct,
22 are your Schedule MSS-1 in the 0174 case; is that right?

23 A. Yes.

24 Q. And you prepared those documents?

25 A. Yes.

1 Q. The next several pages after the first two
2 pages of MSS-1 are your work papers that show the
3 allocation of costs in various schedules, rate schedules
4 to seasons; is that right?

5 A. Yes.

6 Q. And you prepared these in conjunction with
7 the case?

8 A. Yes. They were part of the work papers.

9 Q. And are they true and accurate to the best
10 of your knowledge and belief?

11 A. Yes.

12 MR. JACOBS: Your Honor, I'd seek to admit
13 MGE 631 into evidence.

14 JUDGE JORDAN: Not hearing any objections,
15 so that document is entered into the record.

16 (MGE EXHIBIT NO. 631 WAS RECEIVED INTO
17 EVIDENCE.)

18 BY MR. JACOBS:

19 Q. Okay. Mr. Scheperle, I just want to go
20 through fairly quickly just to kind of get some numbers
21 established on these. The first sheet you're showing the
22 annual results of increases, and then so you show
23 31.9 million for Res A; is that right?

24 A. The revenue deficiency for Res A would be
25 31. -- yes, 31.9 million.

1 Q. And then 7.0 million for Res B
2 all-electric?

3 A. Yes.

4 Q. And I'm -- I'm giving you general numbers.
5 That number's actually 6.967592?

6 A. Right. Right. Yeah.

7 Q. And then for space heat separate meter,
8 3.2 million?

9 A. Yes.

10 Q. And all of that is based on an overall
11 system increase of 33.7; is that correct?

12 A. Yes. That was Staff's accounting schedules
13 in their direct testimony.

14 Q. Thank you. If you go to your first work
15 paper, it's Res A.

16 A. Yes.

17 Q. And you show in that case a seasonal change
18 for general use, and that percentage is an increase of
19 16.08 percent; is that right?

20 A. Yes.

21 Q. And then in Res B, the next page, annual
22 increase in all-electric 14.8 percent?

23 A. Yes.

24 Q. And then the winter increase, the column
25 right next to it, is 29.53 percent increase?

1 A. Yes.

2 Q. You go to Res C, percentage change in that
3 case for annual cost 24.66 percent; is that right?

4 A. Yes.

5 Q. And then winter increase of 35.55 percent;
6 is that right?

7 A. Yes.

8 MR. JACOBS: I have no further questions.

9 JUDGE JORDAN: Thank you, sir.

10 THE WITNESS: Thank you.

11 JUDGE JORDAN: Mr. Conrad, any

12 cross-examination?

13 MR. CONRAD: No, sir. Thank you.

14 JUDGE JORDAN: Mr. Bartels, any cross?

15 MR. BARTELS: Briefly.

16 CROSS-EXAMINATION BY MR. BARTELS:

17 Q. I'm not sure if this is good evening or
18 good night, Mr. Scheperle. A little late for myself.
19 Just one quick question for you. Would you agree that the
20 Brubaker 4NE NCP class cost of service does not support an
21 above average increase for the all-electric LGS subclass?

22 A. I do know that Mr. Johnstone had sent me
23 some three pages of comparisons Friday night. It was
24 isolated to those three pages, but it did show that.

25 Q. You were able to review those and

1 **differentiate?**

2 A. I could only review those three pages.

3 **Q. Those three little points?**

4 A. Pages.

5 **Q. And would you think that method was also**
6 **adopted in the recent Ameren UE case?**

7 A. That method was adopted. It's been
8 about -- well, there's a current case before the
9 Commission now. I think it was two cases ago for Ameren,
10 but an A&E method was adopted.

11 **Q. And that was -- that was showing that the**
12 **all electric LGS, that's what I'm kind of drilling into**
13 **and that's what Mr. Johnstone's three pages that were sent**
14 **to you on Friday were regarding?**

15 A. Yes. It was isolated to those three pages,
16 though.

17 MR. BARTELS: Thank you very much.

18 JUDGE JORDAN: Mr. Fischer?

19 MR. FISCHER: Yes. Thank you, Judge.

20 CROSS-EXAMINATION BY MR. FISCHER:

21 **Q. Mr. Scheperle, let's make this somewhat**
22 **short. I want to go back to that table that we talked**
23 **about. I think it was included in Mr. Rush's surrebuttal,**
24 **and it was also included in your surrebuttal, that showed**
25 **the indexes of returns. Do you recall that?**

1 A. Yes, but it was -- was it in the KCP&L
2 case?

3 Q. It's in both of your cases. Let's look
4 at -- let's look at your surrebuttal first of all in the
5 GMO case, the 175 case. On page 3 of your surrebuttal --
6 I'm sorry, your rebuttal testimony.

7 A. I'm there.

8 Q. Okay. And I believe you indicated that if
9 the index of return is 1.0, that means there's no need for
10 an increase or a decrease; is that right?

11 A. Yes. Yes. The class is paying its way.

12 Q. It's paying its way. Okay. If we look at
13 the Staff column under the Staff's cost of service study,
14 would it be correct to say that the space heating rate
15 is -- has an index of 0.96; is that right?

16 A. Yes.

17 Q. And that compares to an overall residential
18 index of 0.91; is that right?

19 A. Yes.

20 Q. So is it correct to conclude that Staff's
21 study shows that the space heating rate is actually
22 contributing to a higher rate of return for KCPL than the
23 overall residential rates?

24 A. It is for MPS, and then that's part of
25 Staff's recommendation that there be no revenue neutral

1 adjustment for the MPS rate district.

2 Q. Okay. And let's look at -- let's look at
3 your rebuttal testimony in the Kansas City Power & Light
4 case, the same table, which is found on page 3.

5 A. Yes, I'm there.

6 Q. Okay. Does that show that the all-electric
7 rate under the Staff's cost of service study is
8 contributing 0.57 index of return?

9 A. Yes.

10 Q. And is that -- does that compare to the
11 overall residential of 0.53?

12 A. Yes.

13 Q. Would it be correct to conclude that, for
14 the KCPL rates, based on Staff's cost of service study,
15 that the all-electric rates are actually contributing a
16 higher rate of return than the overall residential rates,
17 based on those indexes of return?

18 A. Based on those indexes, but they're --
19 yeah, they're 0.53 and 0.57, yes.

20 Q. And if you look at the next column over, is
21 that the U.S. DOE cost study results?

22 A. Yes.

23 Q. And doesn't that show the same results that
24 the -- they're close, but it appears that the all-electric
25 rates are actually contributing about the same or higher,

1 slightly higher than the overall residential rates of
2 return?

3 A. Well, the total residential on the USDOE
4 study, Department of Energy for residential 0.49, for the
5 all-electric it's 0.550.

6 Q. So that would be correct, the conclusion,
7 correct?

8 A. Yes.

9 Q. Okay. Would you agree with me that cost of
10 service study results are as much art as science
11 sometimes?

12 A. I would agree.

13 Q. And should the Commission take into account
14 the results of several cost of service studies whenever
15 they make public policy changes to a company's rate
16 design?

17 A. In this case, I think we've got six studies
18 here, so they could look at all of them.

19 Q. Let's turn to your rebuttal testimony on
20 page 6 in your KCPL case, 174 case.

21 A. Okay. You said page?

22 Q. Page 6 at line 8.

23 A. Okay. I'm there.

24 Q. You were asked the question, does Staff
25 agree with MGE's rate design recommendation, and your

1 **answer is no. Do you see that?**

2 A. Yes.

3 **Q. Why do you have that no there? Why do you**
4 **disagree with the MGE recommendation?**

5 A. The main reason I disagreed with MGE is the
6 amount of increases that KCPL has experienced in the
7 last -- since the beginning of January of 2007, they've
8 had about four increases, and if you put them together, I
9 think it's --

10 MR. JACOBS: Judge, I may have an objection
11 to this. If he's talking about information that's in his
12 testimony, I'll withdraw the objection. If he's talking
13 about information that is not in his testimony, I would
14 argue that this is improper supplementation of this
15 record. He was given an opportunity to put that in his
16 testimony, and to my recollection, I don't know if it's
17 there.

18 MS. KLIETHERMES: Judge, I would interject
19 that this information is in Scheperle's testimony. This
20 is the very information that he was trying to state when
21 him and Mr. Jacobs had a moment where they were speaking
22 over each other.

23 MR. JACOBS: Then happily withdraw.
24 Withdrawn.

25 THE WITNESS: It's -- since 2007, KCP&L has

1 had about a 43.8 percent increase in rates, and to
2 eliminate an all-electric rate is -- it's too much for the
3 customer to bear, and that's part of the reason of not
4 wanting to eliminate rates but to gradually bring them
5 into -- bring them into line.

6 BY MR. FISCHER:

7 Q. Percentages are interesting, but sometimes
8 dollar amounts are even more telling. Counsel for MGE
9 showed you, I think it was your work papers from the MS--
10 or the 175 case, MPS. Do you recall that, where you had a
11 billing comparison eliminating space heating schedules?

12 A. I remember that for GMO, yes.

13 Q. Do you still have that in front of you?

14 A. Yes.

15 Q. I understand that perhaps this document was
16 not exactly the same as Mr. Cummings may now have
17 clarified what he was recommending, but the annual
18 difference in dollars for your billing comparison
19 eliminating space heating rate schedules, does that vary
20 from \$50.88 for the lowest usage all the way up to \$674.88
21 for the 4,000 kilowatt hours of usage?

22 A. Yes.

23 Q. And at that higher level, it's a
24 17.53 percent increase?

25 A. Yes.

1 **Q. And that would be on top of whatever**
2 **across-the-board increase the Commission might grant in**
3 **this case; is that right?**

4 A. Yes, but I think it kind of -- this would
5 be if you eliminated it completely and moved all-electric
6 to the general service rate.

7 **Q. As an expert in rate design and cost of**
8 **service studies, were you confused by the testimony of MGE**
9 **in this case?**

10 A. There was -- there was a lot of scenarios
11 there.

12 **Q. Did you make some similar errors as were**
13 **pointed out in Mr. Rush's testimony?**

14 A. The purpose of these schedules, and there's
15 two of them on page 4 there, one's for MPS and one's for
16 L&P, was to show the impact if you actually eliminated it
17 completely. I mean, that was the intent, and there's
18 been -- even for MPS and L&P, there's been quite a few
19 increases in the last couple years. So I was -- I was
20 concerned about the customer impacts.

21 **Q. Do you think the Commission should take**
22 **that into account whenever they decide this case?**

23 A. Definitely.

24 **Q. And if we go to your work papers on the L&P**
25 **jurisdiction, on page 5, do you see a similar table, the**

1 **billing comparison eliminating space heating rates**
2 **schedules?**

3 A. I have it on page 4.

4 Q. **Page 4. Okay.**

5 A. I don't know if I printed off the --

6 Q. **Okay. Well, mine's on page 5. But does it**
7 **have annual differences if you eliminated the space**
8 **heating rate schedules from \$100.24 to over \$604?**

9 A. Yes.

10 MR. FISCHER: That's all I have, Judge.

11 Thank you.

12 JUDGE JORDAN: Questions from the Bench.

13 Any questions from Commissioner Kenney.

14 COMMISSIONER KENNEY: No. I think they've
15 all been asked. Thank you, Mr. Scheperle.

16 THE WITNESS: Thank you.

17 JUDGE JORDAN: I have no questions for you.

18 Redirect?

19 MS. KLIETHERMES: Yes, Judge. I'll stand
20 to encourage my own brevity.

21 REDIRECT EXAMINATION BY MS. KLIETHERMES:

22 Q. **Mr. Jacobs asked you about a difference**
23 **that Mr. Cummings had identified caused by eliminating**
24 **these rate schedules of 3.2 percent. Do you remember that**
25 **figure?**

1 A. I remember that figure.

2 Q. Was the specific magnitude of the bill
3 comparison you did the sole basis for your recommendation?

4 A. No. I mean, I did the bill comparison, but
5 I also -- the --I took into account the four previous rate
6 increases that KCP&L has experienced and the last two or
7 three increases that GMO has experienced.

8 Q. So if your math was wrong, if you were
9 comparing the wrong items, would your recommendation still
10 be the same?

11 A. My recommendation is still the same.

12 Q. Do you believe that recommendation is a
13 reasonable resolution given what GMO and KCPL have stated
14 and what MGE is requesting as that's been clarified this
15 evening?

16 A. I think they're reasonable, yes.

17 Q. Mr. Woodsmall discussed with you the
18 similarities of some studies that have been submitted in
19 this matter, many of which relate to the settlement that
20 was filed earlier today. Do you recall that?

21 A. Yes.

22 Q. In general, do those studies support the
23 recommendation that was reached in the stipulation filed
24 today?

25 A. Yes, they do.

1 Q. And, in fact, is the stipulation filed
2 today, at least on the KCPL side, as far as interclass
3 shifts go, identical to your recommendation?

4 A. Yes.

5 Q. Mr. Bartels or Bartels -- I'm sorry.

6 MR. BARTELS: Bartels.

7 BY MS. KLIETHERMES:

8 Q. Bartels -- asked you about an analysis you
9 had received from Mr. Johnstone. Do you recall that?

10 A. Yes.

11 Q. Did you make any effort to replicate that
12 analysis?

13 A. No.

14 Q. Mr. Fischer worked you through some indices
15 of returns and a table. Do you recall that?

16 A. Yes.

17 Q. Did that table as presented take into
18 account the differences in summer and winter rates of
19 return?

20 A. I may be a little confused. We went
21 through quite a few tables, and I'm not sure if I know
22 which ones we're --

23 Q. I'll try to wrap a few of these together,
24 then. To your recollection, I know there was some
25 discussion of the Res B rates of returns, for example.

1 Does that 14.8 percent rates of return that was discussed
2 take into account the differences between the summer and
3 winter rates of return that the Res B class would produce?

4 A. The 14.80 is the -- is the 12 months. I
5 mean, we'd have to break those down between summer and
6 winter.

7 Q. But would the winter rate of return be
8 approximately 29.53 and the summer rate of return be
9 approximately negative 3.34 percent?

10 A. For Res B, yes.

11 Q. And does Staff's recommendation take into
12 account that the winter is the time when that class is not
13 contributing adequately and in summer, in fact, they're
14 over-contributing?

15 A. It takes into account the winter and summer
16 differential.

17 Q. So is it safe to say that Staff's
18 recommendation is a nice, good, reasonable, happy medium
19 between what KCPL would like to continue and what MGE is
20 requesting occur?

21 A. It moves it closer to the class cost of
22 service.

23 Q. And one final question. Has Staff ever, to
24 your recollection, in one case eliminated a rate schedule
25 where customers were taking service? And if you don't

1 **recall, that's fine.**

2 A. I can't think of any.

3 MS. KLIETHERMES: That's all I have. Thank
4 you.

5 JUDGE JORDAN: That concludes your
6 examination. You may step down. Next witness.

7 MR. JACOBS: MGE calls Jay Cummings.

8 JUDGE JORDAN: I note that I do not have a
9 sequence of cross-examination for witnesses by Southern
10 Union.

11 MS. KLIETHERMES: We'll just all ask at
12 once. That will go quicker.

13 JUDGE JORDAN: Fine by me.

14 MS. KLIETHERMES: Staff has none.

15 MR. MILLS: I have none either.

16 MR. CONRAD: I won't have any questions.

17 MR. BARTELS: No questions.

18 JUDGE JORDAN: Will the company have
19 questions?

20 MR. FISCHER: Welcome back to Missouri. I
21 have no questions either.

22 JUDGE JORDAN: Well, then we won't need a
23 sequence of cross-examination, will we? I'll go ahead and
24 swear you in then.

25 MS. KLIETHERMES: We could stipulate to

1 his --

2 MR. JACOBS: We have a couple of
3 corrections.

4 JUDGE JORDAN: Let's do that.

5 (Witness sworn.)

6 F. JAY CUMMINGS testified as follows:

7 DIRECT EXAMINATION BY MR. JACOBS:

8 Q. Good evening, sir. Could you please state
9 your name for the record?

10 A. F. Jay Cummings.

11 Q. And by whom are you employed and in what
12 capacity?

13 A. I'm employed by Ruhter & Reynolds
14 Consulting, Inc. That's spelled R-u-h-t-e-r. I'm a
15 senior economist.

16 Q. And have you caused to be prepared for
17 purposes of this proceeding certain direct, rebuttal and
18 surrebuttal testimony in question and answer form?

19 A. Yes, I have.

20 Q. And is it your understanding that testimony
21 has been previously marked as Exhibits 625, 626, 627, 628,
22 629 and 630 for identification?

23 A. Yes.

24 Q. Do you have any changes that you'd like to
25 make to your testimony at this time?

1 A. I have a couple of corrections I'd like to
2 point out. First of all, in 174, in the direct, I'd like
3 to mention that on September 12th we filed a corrected
4 page 28 to be sure that everybody has that. Also in that
5 same direct testimony, on page 1, line 12, the date 2003
6 should be 2001. On page 21, in Footnote 13, there's a
7 date of October 24th, 2011. That date should be
8 October 31st, 2011.

9 Then in any rebuttal, in 0174, on page 6,
10 line 6, it reads, does this conclude your direct
11 testimony? It should say, does this conclude your
12 rebuttal testimony.

13 In ER-2012-0175, the direct, which is MGE
14 627, on -- excuse me. On August 22nd, 2012, we filed a
15 realized Schedule FJC-B. On September 12, 2012, we filed
16 corrected pages 28 and 31.

17 They're very similar changes to those I
18 noted in 174. In my direct on page 1, line 12, that date
19 should read 2003, not 2001. Similarly, on page 23,
20 Footnote 15, the third line, the date should read
21 October 31st, not October 24th.

22 Parallel change in rebuttal in 0175.
23 Page 7, line 9, the word direct should be rebuttal. And I
24 would also note on the bill impact information in
25 surrebuttal, FJC-2, page 2, Footnote 2, in 175 the annual

1 bill impact shown there for space heat are 13.7 percent
2 and 10.9 percent. There was a slight formula error, and
3 those numbers should be 13.8 and 11.0. That's all the
4 changes I have.

5 **Q. So if I asked you the questions which are**
6 **contained in these exhibits today, would your answers as**
7 **amended be the same?**

8 A. Yes, they would.

9 **Q. Are those answers as amended true and**
10 **correct to the best of your information, knowledge and**
11 **belief?**

12 A. Yes, they are.

13 MR. JACOBS: Your Honor, I'll offer
14 Exhibits 625 through 630 and into evidence and I would
15 otherwise tender the witness for cross-examination.

16 JUDGE JORDAN: And I understand there is no
17 cross-examination for this witness, which would explain
18 why I have no proposed order of cross-examination for this
19 witness.

20 MS. KLIETHERMES: That is a theory.

21 JUDGE JORDAN: It's a theory. Questions
22 from the Bench. Commissioner Kenney?

23 COMMISSIONER KENNEY: No questions. Thank
24 you very much.

25 JUDGE JORDAN: I have no questions for you.

1 So that concludes your examination. You may stand down.

2 I believe that takes care of our witnesses
3 for rate design and class cost of service.

4 MR. JACOBS: Judge, did you admit those
5 into evidence? I'm sorry.

6 JUDGE JORDAN: I'm sorry. I might not have
7 ruled on that. I will admit those into evidence.

8 (MGE EXHIBIT NOS. 625 THROUGH 630 WERE
9 RECEIVED INTO EVIDENCE.)

10 JUDGE JORDAN: Thank you for reminding me.

11 MR. FISCHER: Judge, it's my understanding
12 that the MEEIA stipulation has been filed in the GMO
13 docket now.

14 JUDGE JORDAN: Well, I've not received any
15 message.

16 MS. HERNANDEZ: It would be in the
17 EO-2012-0009 case.

18 JUDGE JORDAN: Would you like to enter an
19 appearance?

20 MS. HERNANDEZ: Jennifer Hernandez
21 appearing on behalf of the Staff of the Missouri Public
22 Service Commission.

23 JUDGE JORDAN: And will you give as an
24 update on the -- as to how that case relates to this case?

25 MS. HERNANDEZ: Right. It's my

1 understanding the way the two cases relate is a Commission
2 decision in the EO-2012-0009 case, that revenue impact
3 would be taken from the Commission's decision in that case
4 and moved into this case for the revenue requirement of
5 GMO.

6 JUDGE JORDAN: Do I correctly understand,
7 then, that a stipulation filed in that case has resolved
8 the issues as to this case?

9 MR. FISCHER: Judge, I would request that
10 that Stipulation & Agreement either be filed in this case
11 or if you could take official notice of it, that might
12 simplify it as well, but it should be definitely a part of
13 this record.

14 JUDGE JORDAN: I would feel more
15 comfortable if it were filed in this action also.

16 MS. HERNANDEZ: I can go do that as soon as
17 as we're finished discussing.

18 JUDGE JORDAN: Well, does that take care of
19 the need to present any witnesses on the MEEIA issue?

20 MR. FISCHER: Yes, from company's
21 perspective.

22 MS. HERNANDEZ: John Rogers has not
23 appeared. As long as we can stipulate to his admission of
24 testimony and the cost of service report, there's no need
25 to put him on the stand.

1 MS. KLIETHERMES: As point of
2 clarification, Staff has a number of witnesses who did not
3 appear that we would be offering their sections of cost of
4 service report and respective testimonies.

5 JUDGE JORDAN: Yes, we'll need to do that.
6 Are the parties willing to stipulate as to the testimony
7 of witness Rogers?

8 MR. FISCHER: Yes.

9 MR. MILLS: Yes.

10 JUDGE JORDAN: I'm not hearing any
11 objections to that. And we already introduced all the
12 testimony of Mr. Rush; is that correct?

13 MR. FISCHER: Yes. And I'd move for
14 admission --

15 MS. KLIETHERMES: And Judge, Mr. Rush is
16 the witness, Mr. Rush, Mr. Ives and is it Mr. Blunk?

17 JUDGE JORDAN: On my list it says Rush,
18 Rogers and Scheperle.

19 MS. KLIETHERMES. I'm sorry. I believe
20 Mr. Rush has sections of his testimony to which people
21 have the pending motion to strike, just to refresh the
22 recollection.

23 JUDGE JORDAN: Right. And when I admit his
24 exhibits, it will be subject to the motions, pending
25 motions to strike those are not been resolved. They are

1 still pending.

2 So if I understand correctly, the answer to
3 my inquiry as to whether there is any need to present any
4 witnesses on the MEEIA issues is that there is no need to
5 present witnesses on the MEEIA issues; is that correct.

6 MR. MILLS: I believe so.

7 MR. WOODSMALL: The only caveat I would add
8 is, all these witnesses that we're going to be putting in
9 stipulating their testimony, I have no problems with it
10 being put into evidence subject to if the Commission
11 rejects any stipulation, that we will need to go back and
12 do cross-examination.

13 JUDGE JORDAN: Understood.

14 COMMISSIONER KENNEY: Can I ask a question?

15 JUDGE JORDAN: Yes, you may.

16 COMMISSIONER KENNEY: Sorry about that. I
17 didn't mean to startle anybody I hope. Am I correct in
18 understanding that there's a nonunanimous stipulation in
19 the EO-2012-0009 case that will settle the issues in this
20 case?

21 MS. HERNANDEZ: That's correct. Mr. Conrad
22 is here. I believe he's the only party that did not --
23 states he would not object. I don't know if he wants to
24 address that point now.

25 MR. CONRAD: Yes. We indicated no

1 objection to that stipulation.

2 COMMISSIONER KENNEY: No objections, but
3 you're not signing off on it?

4 MR. CONRAD: That's correct, for AGP and
5 SIEUA. That's done.

6 MS. HERNANDEZ: Union --

7 COMMISSIONER KENNEY: Okay. Thank you.

8 MS. HERNANDEZ: I'm sorry. Union Electric
9 Company and Southern Company, Southern Union also did not
10 were -- not signatories but stated they would not oppose.

11 COMMISSIONER KENNEY: Thank you.

12 JUDGE JORDAN: Well, I think we have
13 disposed of the MEEIA issue for purposes of these actions.

14 MS. HERNANDEZ: Would it be beneficial, do
15 you want me to file in the case the stipulation, or I can
16 go run a copy and bring it down and enter it as an
17 exhibit. Is there a preference?

18 JUDGE JORDAN: Let's have that entered into
19 EFIS.

20 MS. HERNANDEZ: Okay.

21 JUDGE JORDAN: Any objection to that?

22 MS. KLIETHERMES: Judge, would it make
23 sense to assign that an exhibit number and just call that
24 a late-filed exhibit so there's no confusion about which
25 parties would need to oppose or not oppose?

1 JUDGE JORDAN: Sure.

2 MS. HERNANDEZ: I'll file it as 392,
3 late-filed exhibit.

4 JUDGE JORDAN: Else that we would like to
5 address as far as MEEIA issues?

6 MR. FISCHER: Judge, we're just happy any
7 time the Commission has questions, we can come back and
8 visit about it after you've had a chance to review it like
9 the others, but we don't have any need to go forward on
10 it.

11 JUDGE JORDAN: All right, then. I think
12 that takes care of the MEEIA issues then. And that, I
13 think we have only a few ministerial loose ends to tie up
14 as far as admission of exhibits; is that correct.

15 MR. WOODSMALL: Yes, your Honor.

16 JUDGE JORDAN: Who would like to go first.

17 MR. WOODSMALL: I will, since I have so few
18 of them. Your Honor, we had a witness file testimony in
19 the KCPL case. Mr. Nick Phillips filed direct and
20 surrebuttal testimony. It's been labeled as 402 and 403
21 in the KCPL case, and direct testimony in the GMO case
22 labeled 429. Move for the admission of his testimony.

23 JUDGE JORDAN: Objections?

24 (No response.)

25 JUDGE JORDAN: Not hearing any. Those

1 exhibits are entered into the record.

2 (MIEC EXHIBIT NOS. 402, 403 AND 429 WERE
3 RECEIVED INTO EVIDENCE.)

4 MR. MILLS: I probably have the next
5 fewest.

6 JUDGE JORDAN: If Mr. Woodsmall is done.

7 MR. WOODSMALL: I am done.

8 JUDGE JORDAN: Okay. Mr. Mills.

9 MR. MILLS: In the ER-2012-0174 case, I
10 have Exhibit 305, both NP and HC versions, which is
11 Robertson rebuttal, Exhibit 306 in the same case,
12 Robertson surrebuttal, also both NP and HC. In the 0175
13 case I've got Exhibit 311, both NP and HC, which is
14 Robertson's rebuttal, and finally Exhibit 312 in the 0175
15 case which is Robertson surrebuttal, also NP and HC.

16 JUDGE JORDAN: And is that it --

17 MR. MILLS: That's it.

18 JUDGE JORDAN: -- for Public Counsel?

19 MS. KLIETHERMES: I believe I have the
20 most, but I think I may be able to do it in the most
21 expeditious manner.

22 MR. MILLS: Judge, did you admit those
23 exhibits?

24 JUDGE JORDAN: Those exhibits are admitted
25 into the record.

1 (OPC EXHIBIT NOS. 305, 306, 311 AND 312
2 WERE RECEIVED INTO EVIDENCE.)

3 MS. KLIETHERMES: In the 0174 case, we have
4 Staff Exhibit No. 200 through 257 titled and of the
5 confidentiality level indicated in the prefiled exhibit
6 list, and in the 0175 case, we have Staff Exhibit 258
7 through 299 and then skipping ahead to 3001 through 3013,
8 again of the confidentiality level and titles indicated in
9 prefiled exhibit list.

10 JUDGE JORDAN: I'm not hearing any
11 objection, so those documents will be admitted to the
12 record.

13 (STAFF EXHIBIT NOS. 200 THROUGH 257, 258
14 THROUGH 299 AND 3001 THROUGH 3013 WERE RECEIVED INTO
15 EVIDENCE.)

16 MR. FISCHER: KCPL, Judge, would ask for
17 the admission of its exhibits. First in the KCPL case,
18 the 0174 case, we have KCPL Exhibit 1 through 52 in the
19 prefiled testimony. I can just quickly go through it to
20 make sure everybody has those. 1 is Alberts direct. 2 is
21 Bassham direct. 3 is Blunk direct, HC and NP. 4 is Blunk
22 supplemental direct, HC and NP. 5 is Blunk rebuttal, NP
23 and HC. 6 is public version of Blunk surrebuttal and an
24 HC version. Ryan Bresette is 7 on direct.

25 MR. MILLS: Jim, I hate to interrupt. We

1 all have that exhibit list. I don't think you have to do
2 that, unless the Judge wants you to.

3 MR. FISCHER: Is that fine, Judge?

4 JUDGE JORDAN: It will help me if you will
5 read them.

6 MR. FISCHER: Okay. Ryan Bresette is 7HC
7 and NP. 8 is HC and NP rebuttal. Bresette surrebuttal is
8 9HC and NP. Kevin Bryant, his rebuttal is 10HC and NP,
9 and his surrebuttal is 11.

10 Carlson direct is 12. Carlson rebuttal is
11 13. Coleman is surrebuttal 14. Burton Crawford's
12 testimony is KCPL 15HC and NP. Rebuttal is 16, and his
13 surrebuttal is KCPL 17HC and NP. And then 18 is the
14 rebuttal testimony of Mark Foltz. Sam Hadaway's testimony
15 is KCPL 19HC and NP. Rebuttal testimony is KCPL 20.
16 Surrebuttal is KCPL 21.

17 Hardesty's testimony is KCPL 22 direct.
18 Rebuttal testimony is KCPL 23HC and NP. Surrebuttal is
19 KCPL 24HC and NP. Heidtbrink testimony is rebuttal
20 testimony KCPL 25, and surrebuttal 26.

21 Hensley's testimony, David -- or Darrel L.
22 Hensley, is KCPL 27, and that's his rebuttal. William P.
23 Herdegen's testimony direct was KCPL 28. Darrin Ives'
24 testimony, his direct is KCPL 29. His rebuttal is
25 KCPL 30. Surrebuttal is 31. George McCollister's direct

1 is KCPL 32. Rebuttal is KCPL 33.

2 Salvatore Montalbano, his direct is
3 KCPL 34. Rebuttal is KCPL 35. Surrebuttal is KCPL 36.
4 Kelly R. Murphy direct is KCPL 37. Paul Normand is
5 KCPL 38. His rebuttal is KCPL 39.

6 And then Tim Rush has several pieces. KCPL
7 40HC and NP is his direct. His supplemental direct is
8 41HC and NP. Rebuttal is 42HC and NP. Surrebuttal is
9 43HC and NP. Michael Schnitzer's testimony is direct
10 KCPL 44HC and NP. 45 is the rebuttal HC and NP.

11 Steve Smith, Harold "Steve" Smith's direct
12 is KCPL 46. John Spanos' rebuttal and surrebuttal are 47
13 and 48. John B. Weisensee's direct is KCPL 49HC and NP.
14 His rebuttal is KCPL 50, and KCPL 51 is the surrebuttal.
15 Jeffrey M. Wolf has rebuttal testimony, KCPL 52. And if
16 there were any other outstanding exhibits, I'd ask that
17 they be admitted. I don't think there were. That's in
18 the KCPL case.

19 JUDGE JORDAN: Objection?

20 MS. KLIETHERMES: Yes, Judge. I would note
21 that a number of those exhibits are subject to the pending
22 motions to strike as the Bench is aware, and Staff would
23 preserve that motion.

24 MR. WOODSMALL: Also, your Honor, there
25 were exhibits that were demonstrative exhibits for opening

1 statements. I don't believe those are being offered
2 because they're not evidence.

3 MR. FISCHER: That's correct, I did not
4 offer those.

5 MR. WOODSMALL: So when he said any other
6 exhibits, I would object if --

7 MR. FISCHER: I assume that applies to all
8 the opening statements.

9 JUDGE JORDAN: Understood. Anything else?

10 MR. FISCHER: Judge, I also have GMO
11 exhibits for the 175 case.

12 JUDGE JORDAN: Well, let's take of what
13 you've offered so far. I've heard no objection except as
14 to -- except as just recited, and subject to that, I will
15 enter those into the record.

16 (KCPL EXHIBIT NOS. 1 THROUGH 52 WERE
17 RECEIVED INTO EVIDENCE.)

18 MR. FISCHER: Should I proceed to GMO?

19 JUDGE JORDAN: Yes.

20 MR. FISCHER: Jimmy D. Alberts had direct
21 testimony, GMO 100, which was adopted by Scott Heidtbrink.
22 Terry Bassham's direct was GMO 101. William Edward Blunk
23 had direct of 102HC and NP, rebuttal GMO 103HC and NP,
24 surrebuttal GMO 104HC and NP. Ryan Bresette had rebuttal,
25 GMO 105. Kevin Bryant had rebuttal, GMO 106HC and NP.

1 GMO 107 was Kevin Bryant's surrebuttal.

2 John Carlson had rebuttal of GMO 108 and
3 rebuttal of GMO 109. Burton Crawford has direct HC and
4 NP, which are GMO 110. His rebuttal is HC and NP GMO 111.
5 Surrebuttal is GMO 112HC and NP. Mark A. Foltz has
6 rebuttal testimony HC and NP, which is GMO 113.

7 Sam Hadaway had direct GMO 104HC and NP,
8 rebuttal GMO 115, and surrebuttal was GMO 116. Melissa
9 Hardesty's testimony was, the direct was GMO 117, rebuttal
10 was GMO 118HC and NP, surrebuttal was GMO 119HC and NP.
11 Scott Heidtrink was -- he had rebuttal testimony GMO 120
12 and surrebuttal GMO 121.

13 Bill Herdegen had testimony GMO 122, which
14 is direct. Darrin Ives has direct testimony of GMO 123.
15 GMO 124 is Ives rebuttal. 125 is Ives surrebuttal.
16 George McCollister had direct GMO 126, and rebuttal GMO
17 127. Montalbano's direct is GMO 128, rebuttal is 129, and
18 surrebuttal is 130. Kelly Murphy has direct at GMO 131.

19 Paul Normand has director of GMO 132,
20 rebuttal of 133. Tim Rush has direct of GMO 134HC and NP,
21 rebuttal of GMO 135, surrebuttal GMO 136. Harold "Steve"
22 Smith has direct GMO 137. John Spanos has rebuttal GMO
23 138 and surrebuttal GMO 139. John Weisensee has direct
24 GMO 140, rebuttal of GMO 141, and GMO 142 is surrebuttal.
25 Followed by Jeffrey M. Wolf. He has rebuttal adopting

1 Bill Herdegen's testimony, GMO 143.

2 With that, I would move for the admission
3 of those exhibits, Judge.

4 JUDGE JORDAN: Objections?

5 MS. KLIETHERMES: I'm sorry. I didn't
6 catch that. Can you repeat it?

7 (Laughter.)

8 MR. FISCHER: Sure.

9 MS. KLIETHERMES: No objection.

10 JUDGE JORDAN: Okay. Then I will admit
11 those into the record also.

12 (GMO EXHIBIT NOS. 100 THROUGH 143 WERE
13 RECEIVED INTO EVIDENCE.)

14 JUDGE JORDAN: Anything else to take care
15 of before we go off the record?

16 MR. FISCHER: I think briefing schedule's
17 already scheduled in the procedural schedule, so I don't
18 know of anything.

19 JUDGE JORDAN: That's my recollection. It
20 looks like we will not need this hearing room for today.
21 So we will not be reconvening tomorrow morning at 8:30 or
22 any other time. We will probably not see each other until
23 true-up, and the last I heard, true-up numbers were
24 eliminating issues. Does that remain the case?

25 MR. WOODSMALL: I think we're still hopeful

1 that that may be avoided.

2 JUDGE JORDAN: Very good. Anything else
3 that we can do before we go off the record and adjourn?

4 MR. FISCHER: I'd like to thank the
5 Commission and the parties.

6 MR. WOODSMALL: You're welcome, Jim.

7 JUDGE JORDAN: On behalf of the Commission,
8 the Commission thanks the parties also, and the witnesses.

9 COMMISSIONER KENNEY: Thanks, everybody.

10 JUDGE JORDAN: With that, if there's
11 nothing else? Not hearing anything else. We'll adjourn
12 this hearing and go off the record.

13 (WHEREUPON, the hearing was adjourned at
14 7:52 p.m.)

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