1	BEFORE THE PUBLIC SERVICE COMMISSION
2	STATE OF MISSOURI
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5	TRANSCRIPT OF PROCEEDINGS
6	Evidentiary Hearing
7	May 6, 2011
8	Jefferson City, Missouri
9	Volume 28
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13	In The Matter Of Union )
	Electric Company d/b/a )
14	AmerenUE's Tariff To Increase ) File No. ER-2011-0028
	Its Annual Revenue For )
15	Electric Service )
16	
17	
18	MORRIS WOODRUFF, Presiding
	CHIEF REGULATORY LAW JUDGE
19	KEVIN GUNN, Chairman,
	JEFF DAVIS,
20	TERRY JARRETT,
	ROBERT S. KENNEY
21	COMMISSIONERS.
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23	REPORTED BY:
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1 JUDGE WOODRUFF: Let's come to order, please. 2 Okay. Let's get started again this morning. Back for 3 another day of the Ameren Missouri rate case. Mr. Schwarz, 4 you want to be recognized first here. 5 MR. SCHWARZ: Yes, I would. When we heard the issue of property taxes, I offered three exhibits. The 6 7 Commission asked me to get certified copies of those exhibits 8 from the State Tax Commission. I have done so, however the 9 Tax Commission certified them as a single document, so I would like to withdraw Exhibits 502, 503, 504. And in lieu 10 11 thereof, submit the combined document, which I would ask be marked as Exhibit 505. 12 13 JUDGE WOODRUFF: All right. 14 MR. SCHWARZ: I have corrected the page that 15 had Adair County information instead of St. Charles County 16 information. That's the only change. 17 JUDGE WOODRUFF: All right. 18 (Exhibit No. 505 was marked for identification 19 by the Court Reporter.) 20 JUDGE WOODRUFF: All right. 505 has been offered. Any objections to its receipt? 21 22 MR. BYRNE: No, Your Honor. 23 JUDGE WOODRUFF: All right. Hearing no 24 objections, it will be received. (Exhibit No. 505 was received into evidence.) 25

Any other matters anyone wants to bring up before we go on to our first witness of the day? Hearing none --

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MR. SCHWARZ: Judge.

5

JUDGE WOODRUFF: Yes.

6 MR. SCHWARZ: I would like to inform the 7 Commission that the non-utility parties, the consumers have 8 reached an agreement in principle on a settlement for rate 9 design.

10

JUDGE WOODRUFF: Really.

MR. SCHWARZ: It is not yet unanimous. We have not heard from a couple of them, but I can tell you that the Office of the Public Counsel, MEUA, MRA, MIEC and the AARP, Consumers Counsel of Missouri have reached an agreement.

We still need to talk with a couple of others that we haven't heard from yet and we would like to postpone the hearing on rate design until the 12th to give us time to reduce it finally to writing and see if it's going to be unanimous or if there will be -- Staff, I think, will not oppose. I don't know that they'll join it. And that Staff's position will depend on the final elements of the agreement.

23 Mr. Smith would be able to return for the 24 hearing on the 12th, I'm informed, and we believe that moving 25 the hearing will improve the chances for getting a unanimous 1 stip.

2 JUDGE WOODRUFF: All right. The 12th will be 3 next Thursday. 4 MR. SCHWARZ: Next Thursday. 5 JUDGE WOODRUFF: All right. If it did not 6 settle, would we be able to do the entire issue on the 12th? 7 Because I don't want to go into Friday. MR. SCHWARZ: No, no. Well, I'm -- I think 8 9 the -- yes, I think we would be able to. 10 JUDGE WOODRUFF: All right. And we would 11 still be doing the Union issues on Tuesday. 12 MR. SCHWARZ: We would propose no other 13 changes in the schedule. 14 JUDGE WOODRUFF: All right. All right. I'll 15 ask the other parties who are here if they have any 16 objections to making that change. Start with Staff. 17 MS. KLIETHERMES: Staff has no objection. I'm 18 not quite sure I heard Mr. Schwarz entirely. Just for 19 clarity, Staff is not sure of its position On the settlement 20 or proposed settlement at this time. 21 JUDGE WOODRUFF: Okay. And for Ameren? 22 MR. BYRNE: I don't think we object. Same as 23 Staff. We haven't seen the settlement to know what our position is. But I guess to the extent we're going to delay 24 25 -- Mr. Smith is going to be taken out of the order, I guess I

would ask for a -- maybe a one-hour delay in starting this 1 2 morning. We're not completely ready and don't completely 3 have all our people here since we were counting on Mr. Smith 4 to be on the witness stand. 5 JUDGE WOODRUFF: Right. Which means we would just go on the LED issue -- and what was the other issue for 6 7 today? 8 MR. BYRNE: Solar rebates. 9 JUDGE WOODRUFF: Solar rebates. MR. BYRNE: It's going to be a pretty light 10 11 day, I think, Your Honor, but we're just not quite ready 12 because we expected Mr. Smith to be testifying. 13 JUDGE WOODRUFF: And so if there is no 14 settlement, Mr. Smith would be back on Thursday? 15 MR. SCHWARZ: On Thursday, the 12th. 16 COMMISSIONER DAVIS: Judge, can I inquire of Mr. Woodsmall for one brief moment? 17 18 JUDGE WOODRUFF: Certainly. 19 COMMISSIONER DAVIS: Mr. Woodsmall, I went 20 back and Was looking at the transcript from the ER-2010 case, and there was something that I was a little unclear about and 21 22 I was hoping that you could clear it up for me. You did get 23 the opportunity to look at Mr. Feign's work papers in the 24 2010 case; did you not? 25 MR. WOODSMALL: I was presented work papers,

yes. I got an opportunity to look at them. I don't know if 1 2 they were complete, but I did look at what they gave me. 3 COMMISSIONER DAVIS: Okay. So one, you don't 4 know if they were complete. And two, it's come up here about 5 the -- I get CRA and CRU confused sometimes. 6 MR. WOODSMALL: CRU. 7 COMMISSIONER DAVIS: The CRU data. Do you 8 recall, was the CRU data that was provided to you in 9 spreadsheet form, was that -- could you tell was that 10 original CRU data or had it been -- was it CRU data that had 11 been extrapolated and put in an Excel work sheet by someone 12 else and provided to you by Mr. Feign? 13 MR. WOODSMALL: The answer to that is neither. 14 As I understand CRU data, it's a database that's on line. 15 COMMISSIONER DAVIS: So you go print the 16 report and print it off. 17 MR. WOODSMALL: That would have to be what 18 happened. From other data requests, I know that Mr. Feign 19 did not have access to CRU, so it was provided by Noranda. 20 COMMISSIONER DAVIS: Right. Okay. But you 21 felt good that it was the original CRU report. 22 MR. WOODSMALL: I have no reason to doubt it. 23 COMMISSIONER DAVIS: All right. That was all 24 I wanted to clear up. Thank you. JUDGE WOODRUFF: Commissioner Jarrett? 25

1 COMMISSIONER JARRETT: Yes. Mr. Woodsmall --2 and I know there was some dispute in this case on getting 3 data. Have you gotten the data that you requested or are in 4 the process of getting the data you requested from Noranda? 5 MR. WOODSMALL: I've received all responses to 6 data requests, yes. 7 COMMISSIONER JARRETT: And you're satisfied 8 you got what you asked for? 9 MR. WOODSMALL: Yes. 10 COMMISSIONER JARRETT: Okay. Thank you. 11 MR. WOODSMALL: Thank you. 12 JUDGE WOODRUFF: All right, then. I guess 13 we'll call it a motion that was made to delay Mr. Smith's 14 testimony until next week and allow the parties more time, 15 and also delay the hearing of the class cost of service 16 issues hearing from Tuesday to Thursday to allow the parties 17 time to finalize the stipulation and agreement. I'm going to go ahead and grant that motion. We'll take that up again on 18 19 Thursday. 20 We still have Union issues then on Tuesday and 21 Ameren had requested a delay of an hour to get the LED 22 lighting witnesses here. We'll grant that. We'll come back

at 9:30 to deal with the LED lighting.

24 MR. BYRNE: Thank you, Your Honor.25 (A break was held.)

JUDGE WOODRUFF: All right. Let's come to order, please. We're back from our break and Mr. Byrne, you had something you wanted to bring up.

MR. BYRNE: Yes, Your Honor. Commissioner Kenney raised some issues yesterday about the consent agreement and enhancements and parole evidence and I said yesterday that we would think about it and I have thought about it and done a little bit of research on Missouri law and I can briefly address that if you'd like me to.

10

JUDGE WOODRUFF: Go ahead.

MR. BYRNE: Okay. Commissioner Kenney, we were able to take a look at some of the case law in Missouri on contracts and parole evidence. And I guess the law in Missouri basically starts out with the premise that if the terms of the contract are unambiguous, then the contract has to be enforced according to its terms without the resort to parole evidence.

18 So the first question is: Are the terms 19 unambiquous. And whether a particular contract term is 20 unambiguous is a matter of law, it's not a matter of fact. 21 And a contract term does not become ambiguous just because parties dispute what it means. It doesn't become ambiguous 22 23 because parties testify that they had different intents when 24 they entered into the contract. And of course we don't have any of that in this case. We don't have any party saying 25

that they -- that they had a different intent or that they
 disagree about that term.

3 A contract term under Missouri law is not 4 ambiguous just because it's not defined in the contract. The 5 question -- the question the Court has to decide or the 6 Commission in this case is whether the term has an ordinary 7 -- plain and ordinary meaning. And most of the time when 8 courts are looking at that, since most of the words in the 9 contract don't have separate definitions that are in the contract, most of the time they look at a dictionary or they 10 11 look at other sources of what the plain and ordinary meaning 12 of the term is.

13 And in this case, in Ameren's view, at least, 14 or Ameren Missouri's view, the term "enhancements" is a term that's susceptible of a plain and ordinary meaning. We 15 16 provided some testimony with a dictionary definition, but the 17 dictionary definition basically says it's an improvement or a 18 betterment. And, you know, we believe that's the plain and 19 ordinary meaning of the word and it's also a logical meaning 20 in this context because, to us, it is logical that if there 21 are improvements, if the Taum Sauk plant lasts longer or if 22 it produces more energy or if it's a safer, better more 23 stable structure, those enhancements are providing benefits to customers and it's logical that they should pay for those 24 25 -- you know, pay for those benefits as opposed to, say,

clean-up costs or restoration of Johnson Shut-Ins or the
 other costs -- the other 93 million dollar of costs that we
 paid that are not asking to seek recovery.

4 COMMISSIONER KENNEY: Can I interrupt for a 5 second?

6

MR. BYRNE: Sure.

7 COMMISSIONER KENNEY: Because two points about 8 that. Well, first, there's no parties disputing the meaning 9 of the word "enhancements" because either they're not a party 10 to this case or because they've decided not to take a 11 position.

12 But secondarily, if that's the definition of 13 enhancements, then arguably the entire reconstruction of the 14 upper reservoir is an enhancement if the baseline against 15 which you're comparing it is the 1963 technology. So I would 16 argue that the term is, in fact, ambiguous unless we know the 17 baseline against which we're measuring. Is it an enhancement 18 other the 1963 technology or is it an enhancement over 2007 19 technology, which I think Dr. Rizzo testified it would not be 20 an enhancement over 2007 technology. I mean, so if the baseline is 1963 technology, then the entire project is an 21 22 enhancement by that definition.

23 MR. BYRNE: Well, I don't necessarily agree 24 that the entire project is an enhancement, but I do think 25 there's evidence that more than 90 million dollars of the 1 project is an enhancement.

But in any event, the second thing I looked at, Commissioner, is let's say you disagree with us and you disagree that there's a plain and ordinary meaning of "enhancements," and so you would -- if you decided that the term is ambiguous, at that point courts do look at parole evidence.

8 But the cases I looked at said that one of the 9 least persuasive forms of parole evidence is testimony from 10 the parties that entered into the contract after the fact 11 about what they intended when they entered into the contract. 12 In contrast, one of the most persuasive forms of parole 13 evidence is the conduct of the parties under the contract.

And I think in this case, there is conduct of the parties that we can look at. And in particular, I'm referring to the fact that -- that pursuant to the terms of the contract, Ameren Missouri was required to and did provide written notification that we were seeking recovery of the costs in this case. And we went beyond providing the written notification.

We actually sat down and met with each of the agencies, the senior leaders at each of the agencies, the exhibit that you asked us to put together has the PowerPoint slide that we presented that showed the -- you know, the arguments about the enhancements to Taum Salk. 1 And the conduct of the parties is two things. 2 One is if those parties who signed that agreement thought we 3 were violating it, first of all, we would be in contempt of 4 court in Reynolds County. The attorney general and the 5 Department of Conservation and the Department of Natural 6 Resources would not sit idly by while we violated the 7 contract if that's what they thought we were doing. I'm sure 8 we would be back in Reynolds County. And secondly, they --9 COMMISSIONER KENNEY: Can I stop you there for

10 a second?

11

MR. BYRNE: Sure.

12 COMMISSIONER KENNEY: Because that's a very 13 good point. And one that I've given guite a bit of thought 14 and I guess what we could assume -- and not even assume it 15 but it would be great if the parties just came out and said 16 it. That neither the Attorney General's office, MDNR or the 17 Conservation Commission has any objection to the recovery of 18 these costs as enhancements under the settlement -- the 19 consent judgment.

I mean, that -- that affirmative statement from all the signatories to the consent judgment would frankly put everything to rest because I suspect that the cases that you're citing that say that the -- that the parties' intent at the time of contracting is least reliable and the conduct of the parties is most reliable, I have a

sneaking suspicion that those cases were in a commercial 1 2 context, which is quite different than this where there is 3 not -- it's not a commercial context in the scent that you have buyers and sellers and consideration on both sides of 4 5 the equation. It's not a traditional commercial transaction. 6 MR. BYRNE: Sure, that's fair, Commissioner. 7 COMMISSIONER KENNEY: But I think --8 MR. BYRNE: But I do think you have --9 COMMISSIONER KENNEY: But the circumstance would distinguish -- because of that distinction, I think 10 11 that that may -- in my mind, at least and I haven't done the 12 research that you've done -- but I would imagine that that 13 commercial circumstance has something to do with why the 14 parties' recollection of their intent at the time of 15 contracting is not as reliable. But the conduct of the 16 parties, I agree with you. There is -- nobody's objecting 17 and I'm the only one making a big deal out of this. 18 MR. BYRNE: And Commissioner, in this case, 19 sort of unusually, there's no doubt they fully understood 20 what we were doing because we gave them the notice and we met with them and talked with them about it. So it's not like 21 22 they could have missed it.

23 COMMISSIONER KENNEY: The notice itself 24 doesn't clearly indicate what you'll be seeking and if you 25 look at the press release that Ameren released, and it's in

EFIS and it's part of the initial filing package, it says 1 2 that Ameren intended to seek 15 million dollars of 3 construction costs relative to Taum Salk, not 89 million. 4 So I don't know what the parties -- I don't 5 know what happened in those meetings and I don't know how 6 much they thought Ameren was going to be seeking. But your 7 press release that was issued at the time says it would be 15 8 million dollars, and the letter that I read doesn't 9 specifically enumerate. And I don't have it in front of me. 10 Maybe it does. 11 MR. BYRNE: The reason the press release says 12 15, Commissioner, and I don't know -- I haven't looked at it 13 in awhile, but the reason it says 15 is that's the revenue 14 requirement impact, approximately, of the 90 million dollars. 15 COMMISSIONER KENNEY: Well, and the notice that you sent out doesn't say -- it says you'll be seeking 16 these enhanced, state-of-the0art, et cetera, et cetera. But 17 18 it doesn't specify what you're going to be seeking, does it, 19 in terms of dollars? 20 MR. BYRNE: In terms of dollars? I don't -- I don't think the notice has a dollar amount in it. 21 22 COMMISSIONER KENNEY: And that's in August and 23 in September is when the press release came out. 24 MR. BYRNE: We met late August and we filed 25 September 3rd.

1 COMMISSIONER KENNEY: Right. Well, you're 2 saying that all the parties clearly knew what you would be 3 seeking. Did they clearly know the dollar amount that you'd 4 be seeking?

5 MR. BYRNE: I believe we told them that, but 6 of course, it was -- but it was public information once we 7 filed the case.

8 MS. FRAZIER: Excuse me, Commissioner Kenney. 9 This is Jennifer Frazier with the Attorney General's office. I can address your question, I think. The -- I am authorized 10 11 to say that the Attorney General's office did review Ameren's request for reimbursement after this case was filed and we 12 13 have no evidence to believe that the request is inconsistent 14 with or in violation of the consent judgment on record in 15 Reynolds County.

And in reaching that conclusion, we did consult, as you've heard, with the Staff, with the Office of Public Counsel, the Department of Natural Resources. We did not consult independently with the Department of Conservation, but they did not approach us after their meeting with Ameren and we just did not do that.

And further, we do recognize that the Public Service Commission was not a party to the consent judgment and that it's not binding upon the Commission. But that the Commission's role, in some respect, is to use the consent

judgment as a basis for disallowing costs. But that is --1 2 but we have no reason to believe that the costs requested are 3 in violation of the consent judgment. And in fact, after 4 this rate case was filed, the action in Reynolds County was 5 closed by the Court without objection by the Attorney 6 General's office, recognizing that if we thought it was --7 they were in violation, we could seek contempt, but we have 8 not done so.

9 COMMISSIONER KENNEY: Well, that's helpful, and I appreciate that very much. I know the consent judgment 10 11 isn't binding on us, but my position is, at least, that it's 12 -- it was a bargain struck between Ameren and the people of 13 the State of Missouri and we should do our best to -- as a 14 state agency, we should do our best to make sure that the 15 intent of it is carried out. So that's why I'm making such a 16 big deal about it. And I hate to be a pest, but that helps quite a bit, Ms. Frazier. That's very helpful. And I'm 17 assuming that's the same position that DNR would take and 18 19 that's the same position that the Department of Conservation 20 would take. It's good to get that on the record.

21 MR. BYRNE: And one final point I was going to 22 make, which is maybe less important than the ones we've 23 talked about, but you know, the parties who are against us on 24 Taum Salk are not -- are not making this argument. You know, 25 the Office of Public Counsel, AARP, Consumer's Council argue

1 that it's inappropriate for us to recover any costs at all 2 associated with it because it's all due -- you know, their 3 view is it's all due to the breach.

And I would note that in his opening statement, Mr. Mills specifically said they're not -- they're not arguing that these are not allowed costs under the contract, that their argument is different than that.

8 COMMISSIONER KENNEY: And that's the argument 9 we'll have to ultimately decide. And that's a separate 10 argument. I just want to make sure that we're doing justice 11 to the consent judgment that was negotiated on behalf of the 12 people of the state of Missouri and making sure that it's --13 that it is given the -- its intended effect.

MR. MILLS: May I address that question? Thisis Lewis Mills.

16 COMMISSIONER KENNEY: Certainly. 17 MR. MILLS: Because I think with all due 18 respect to the people who are negotiating the consent 19 judgment, I don't think that the ultimate rate recovery was 20 really a primary factor in the negotiation. If you look at 21 the consent judgment, it's really not a primary 22 consideration.

23 What was going on then is, you know, the 24 Department of Natural Resources, Department of Conservation 25 were trying to get messes cleaned up and the ultimate rate recovery down the road essentially got punted to the Public
 Service Commission.

3 So I think even if we have all of those 4 agencies on record saying, you know, we don't object to rate 5 recovery, I think that's because in the consent judgment, 6 they gave that responsibility to you to determine what was 7 appropriate rate recovery.

8 COMMISSIONER KENNEY: I think that's 9 absolutely right. And I'm not -- I'm certainly not trying to 10 advocate our duty, but you're right. I think those -- I 11 think you're right. Those are two separate and distinct 12 questions and we still have a job to do in determining the 13 prudence and appropriateness of those expenditures.

But I think in the first instance, it's in my mind at least there was a threshold question about whether it was appropriate to even ask. Now, once that issue's disposed of, then the inquiry doesn't end and we do -- our duties kick in, and I understand that.

MR. BYRNE: That's all I had, Your Honor. JUDGE WOODRUFF: Anything else, Commissioner? COMMISSIONER KENNEY: I wasn't entirely clear on Mr. Byrne's answer when he said that UE was seeking to recover the 15 million dollars associated with Taum Sauk in its press release. I didn't understand your response to that.

1 MR. BYRNE: Commissioner, the 90 million 2 dollars is a rate base item. So if -- 89 or 90, whatever the 3 number is, if that's added to our rate base, you know, then 4 there's a revenue requirement impact of that and it's about 5 15 million dollars on a 90-millionOdollar rate -- all you get 6 is the return on the rate base plus depreciation, and so 7 that's a lot less than the 90 million dollars. The impact on 8 the revenue requirement is 15 million. 9 COMMISSIONER KENNEY: Oh, so that's what was intended in the press release? 10 MR. BYRNE: That's what customers will see in 11 12 their rates is 15. And I guess we thought that was the more 13 relevant number, what customers will see in their rates. COMMISSIONER KENNEY: Can I ask one final 14 15 question, then I'll stop talking. Ms. Frazier --16 MS. FRAZIER: Yes, sir. 17 COMMISSIONER KENNEY: Were you reading from a 18 document that you wanted to put into evidence or was that just from your notes? 19 20 MS. FRAZIER: That was just my notes, sir. COMMISSIONER KENNEY: Oh, darn. Okay. But 21 22 it's on the record though, right? 23 MS. FRAZIER: I believe so, yes. 24 JUDGE WOODRUFF: We were on the record, yes. 25 COMMISSIONER KENNEY: All right. I'll be

1 quiet now. Thank you.

2 MR. BYRNE: Thank you, Commissioner. 3 JUDGE WOODRUFF: Mr. Mills, did you want to 4 respond also?

5 MR. MILLS: No. Well, maybe. At the risk of 6 mudding it even further, the 15 million dollars that Mr. 7 Byrne referred to depends to a certain extent on taxes and 8 the return that you assume. So I think that the actual 9 reconciliation that the Commission has from the Staff shows 10 that to be nine million dollars on an annual basis rather 11 than 15.

MR. BYRNE: When we issued the press release, it was based on what we were asking for and you're right. It depends -- it depends on the rate of return that the Commission approves, it depends on a lot of things. And that number can change. But at the time the press release was issued, we were trying to report the rate impact -- the impact the customers would see from what we were proposing.

19 JUDGE WOODRUFF: All right. Then let's move 20 on. Ms. Kliethermes.

21 MS. KLIETHERMES: And to really muddy the 22 waters in response to that last thing Mr. Byrne just said, I 23 think that the change in depreciation expense associated with 24 Taum Salk that Ameren requested is such that even with the 25 putting Taum Sauk into rates in this case, the change in 1 depreciation rates nets that. I'm not saying this well.

I think that without -- without the change in depreciation rates associated with Taum Sauk, there would be more dollars associated in Taum Sauk in this case than there are now.

JUDGE WOODRUFF: Okay. Well, let's move on 6 7 then, and let's -- I'll just give you a framework for what 8 we're going to do for the rest of the day. We're going to do 9 LED lighting first, followed by Staff's additional cross on 10 Mr. Weiss about his affidavit that was put in on the --11 whichever issue that was. I guess that was the fuel 12 adjustment clause issue. And then we'll do the solar 13 rebates. All right?

14 So let's start with LED lighting. Do we want 15 to do mini openings on that? All right. For the Company.

MR. MITTEN: If it please the Commission. In this case, the Staff is asking the Commission to order Ameren Missouri to complete an LED lighting study within 12 months of the Report and Order in this case, and at the conclusion of that study to either file an LED lighting tariff or tell the Commission when the Company intends to file an LED lighting tariff.

Now, as explained in its prepared testimony in this case, Ameren Missouri opposes the Staff's proposal for reasons that I guess can collectively be categorized or

described as concerns about the emerging nature of LED lighting technology and the numerous questions that still surround that technology and whether or not it will ultimately prove to be useful and economical as an outdoor lighting technology.

6 But the Company's opposition is underscored in this case because in the recently completed Kansas City Power 7 & Light case, Case No. ER 2010-0355, a stipulation and an 8 9 agreement was approved by the Commission whereby the 10 Commission agreed to convene a workshop on a whole range of 11 outdoor lighting issues, including LED lighting. And in that 12 stipulation, it was pointed out that a whole range of 13 stakeholders should be invited to participate in that 14 workshop, including all investor-owned electric utilities in 15 this case -- or in the state, excuse me.

16 It's Ameren's position that if a workshop on a 17 whole range of outdoor lighting issues is going to be 18 convened, and LED lighting is one of the issues that's going 19 to be looked at in that workshop, why is there any need to 20 take action on that issue in this rate case. Now, putting 21 that overarching question aside for a moment, Ameren's 22 evidence in this case will show that it is not prudent for 23 Ameren Missouri to file an LED lighting tariff at this time 24 and it's not prudent for the Commission to order the Company to file one now or in the near term future. 25

The Company's evidence in this case will show that LED lighting fixtures are currently three to five times as expensive as conventional lighting fixtures. The evidence will also show that there are numerous unanswered questions about LED lighting technology and whether or not it is suitable for widespread application in outdoor lighting.

7 The evidence will also show that if Ameren is 8 required to implement an LED lighting tariff, that fact alone 9 will impose on the Company numerous costs that it is not 10 accruing presently. The Company will have to train a 11 workforce to deal with LED lighting fixtures, which are not 12 currently part of the company offering. And the Company will have to acquire an inventory of LED lighting fixtures in case 13 14 someone requests service under that tariff.

15 There's also no evidence in this case that 16 there is a real demand for LED lighting. The Commission 17 should note that The Municipal Group was an intervenor in 18 this case, and The Municipal Group did not propose the LED 19 lighting tariff and it didn't indicate in its pre-filed 20 testimony in this case that it supported Staff's proposal. So if the very customer group that you would expect to take 21 22 this technology has not indicated its support, again, we 23 wonder what the hurry is.

There's also no evidence in this case that the quality of the lighting that's going to be provided by these

LED fixtures is something that's going to be positively received by the public. There is a qualitative difference between the light that an LED fixture provides compared to the light that current technology provides. And again, there's no evidence that the public is going to consider the LED lighting superior to the current lighting.

7 As best Ameren can determine, Staff's LED 8 lighting proposal in this case is a solution in search of a 9 problem. And as far as that solution is concerned, it may not be a solution at all because, again, there are many, many 10 11 unanswered questions about LED lighting. So rather than a 12 solution, Staff's proposal in this case may just be a bundle 13 of additional problems and additional costs that is 14 masquerading as a solution.

So it's Ameren's position in this case that given the fact that a workshop is going to be organized to deal with outdoor lighting issues, that this issue should simply be deferred to that workshop. Thank you.

19JUDGE WOODRUFF: Thank you. Opening for20Staff.

21 MS. McCLOWRY: May it please the Commission. 22 Staff's recommendation concerning light-emitting diode, or 23 LED lighting, is that the Commission should order Ameren 24 Missouri to complete its currently ongoing LED street and 25 area lighting system evaluation. And no later than 12 months 1 following the Commission's Report and Order in this case, the
2 Company should file either a proposed LED lighting tariff or
3 an update to the Commission on when it will file a proposed
4 tariff.

5 The Staff's intent as reflected in Staff 6 witness Dr. Hojong Kang's testimony is to encourage the 7 Company to offer its customers better lighting options. The 8 Staff understands that the Company is engaged in ongoing 9 studies regarding LED technology. But the Staff's recommendation is prepared for that. And has left it open so 10 11 that in 12 months, the Company can come back and say when 12 they will be ready to do so.

And to address Mr. Mitten's mention of the workshop ordered by the Commission, until the Commission opens a docket for that workshop, the Staff is unsure if it will or when it will occur and would still like the Company to file a proposed tariff on this issue. Thank you.

18 JUDGE WOODRUFF: Okay. Opening for Public
19 Counsel?

20 MR. MILLS: I have no opening for this issue.21 Thank you.

JUDGE WOODRUFF: MIEC?
MR. DOWNEY: No opening.
JUDGE WOODRUFF: DNR?
MS. FRAZIER: No opening.

1	JUDGE WOODRUFF: I believe that's everyone.
2	Then we'll call our first witness who will be Mr. Cooper.
3	JUDGE WOODRUFF: Good morning, Mr. Cooper. I
4	believe this is the first time you've testified.
5	THE WITNESS: That's correct.
6	(The witness was sworn.)
7	DIRECT EXAMINATION
8	QUESTIONS BY MR. MITTEN:
9	Q. Would you please state your name and business
10	address for the record?
11	A. Wilbon L. Cooper, 1901 Chouteau, St. Louis,
12	Missouri 63103.
13	Q. Mr. Cooper, did you cause to be filed in this
14	case direct, rebuttal and surrebuttal testimony, which have
15	been marked for identification as Exhibits 133, 134 and 135?
16	A. Yes, I did.
17	Q. Do you have any changes or corrections to make
18	to that testimony at this time?
19	A. No, I do not.
20	Q. Were all three of those pieces of testimony
21	prepared by you?
22	A. Yes.
23	Q. If I asked you the questions that are
24	contained in those three pieces of testimony today, would
25	your answers be the same as reflected in there?

1 Α. Yes, they would be. And is the information contained in that 2 Ο. 3 testimony true and correct to the best of your knowledge and belief? 4 5 Α. Yes. 6 MR. MITTEN: I have no further questions for 7 Mr. Cooper. I would move for the admission of Exhibits 133, 134, and 135. 8 9 JUDGE WOODRUFF: All right. 133, 134 and 135 have been offered. Any objections to their receipt? Hearing 10 11 none, they will be received. (Exhibits 133, 134, and 135 were received into 12 13 evidence.) 14 MR. MITTEN: Mr. Cooper is available for 15 cross-examination. 16 JUDGE WOODRUFF: All right. We'll begin with 17 DNR. MS. FRAZIER: No questions. 18 JUDGE WOODRUFF: MIEC? 19 20 MR. DOWNEY: No questions. 21 JUDGE WOODRUFF: Public Counsel? MR. MILLS: No questions. 22 JUDGE WOODRUFF: Staff? 23 24 MS. McCLOWRY: Yes, please. 25

1 CROSS-EXAMINATION OUESTIONS BY MS. McCLOWRY: 2 3 Good morning, Mr. Cooper. Q. 4 Α. Good morning. 5 In your rebuttal testimony, you state that Q. 6 Ameren Missouri would not be opposed to providing meter 7 lighting service to customer-owned LED SAL installations under service classification number 6, street and outdoor 8 9 lighting. That's correct? 10 That is correct. Α. 11 ο. Okay. And if one of your current 6M unmetered lighting customers wanted to retrofit their equipment to be 12 13 LED, they would not fit under that tariff, that's correct? 14 Α. That is correct. 15 And on page 15, lines 15 through 18 of your Q. 16 rebuttal testimony, you refer to the Company's existing tariff \$100 charge for early termination of company-installed 17 lighting facilities, that's correct? 18 19 Α. That is correct, under the service 5M 20 classification. Okay. And you say that that expense, along 21 Ο. with other costs of LED lighting, would make it unlikely that 22 23 existing customers would request a conversion of their 24 current lighting systems LED, that's correct? That's correct. 25 Α.

1 Q. Yes or no, Mr. Cooper: If a customer wants to 2 convert their lighting system, is that a company's decision 3 to make? I don't know if I can answer that yes or no. 4 Α. 5 Can the Company say for a customer that --Q. 6 never mind. 7 MS. McCLOWRY: I have no further questions. 8 JUDGE WOODRUFF: All right. Then we'll come 9 up with questions from the bench. Commissioner Jarrett? 10 COMMISSIONER JARRETT: Good morning, Mr. 11 Cooper. 12 THE WITNESS: Good morning. 13 COMMISSIONER JARRETT: I don't have any 14 questions. Thank you. 15 THE WITNESS: Thank you. 16 JUDGE WOODRUFF: Commissioner Kenney? 17 COMMISSIONER KENNEY: No questions. Thanks, 18 Mr. Cooper. 19 JUDGE WOODRUFF: No questions from the bench, 20 so no need for recross. Any redirect? 21 MR. MITTEN: Just briefly, Your Honor. REDIRECT EXAMINATION 22 23 QUESTIONS BY MR. MITTEN: 24 Mr. Cooper, Staff's counsel asked you about Q. your pre-filed direct testimony wherein the Company stated 25

1 that it would be willing to implement an LED lighting tariff in the 6M classification; is that correct? 2 3 The existing 6M lighting tariff under the Α. metered option would allow customers to utilize LED lighting. 4 5 Q. Now under the 6M tariff, are the lighting 6 fixtures owned by the Company or owned by the customer? 7 Α. Those are owned by the customer. 8 Ο. Mr. Cooper, is it your understanding that 9 Staff's proposal in this case is limited to an LED tariff for 10 the 6M classification only? 11 Α. No. 12 What is -- would Staff's proposal include the Ο. 13 5M classification? 14 Α. That is correct, and that would be the 15 company-owned or customer-owned lighting. 16 Ο. And is Ameren opposed to implementing an LED tariff for the 5M classification? 17 18 Α. Yes. 19 Q. Could you tell me why? 20 Α. Again, as you stated in your opening statement, the LED lighting is an emerging technology. We 21 feel it would be a bit premature at this time from both a 22 23 technological perspective and also considering the workshop 24 that was established in a docket that you mentioned in your 25 opening statement.

Q. Now, let's get back to the 6M tariff offering for a moment. What costs would the Company incur if it were required to implement an LED lighting tariff for its 6M classification?

5 Α. Under the metered lighting option in 6M, there would be no additional costs but for the providing of energy 6 7 to those lighting facilities and the meter itself. Under the 8 unmetered obligation, the Company would be responsible for 9 essentially some -- I'll say basic maintenance for those facilities, which would require us to train our personnel and 10 11 also to maintain a spare parts inventory for the items that 12 we would replace under the standard maintenance options.

13 Ο. Does Ameren currently maintain an inventory --14 MS. McCLOWRY: I'm going to object as that 15 being beyond the scope of cross-examination. 16 JUDGE WOODRUFF: Your response? 17 MR. MITTEN: She asked him questions about the 18 6M classification, and I think the witness is entitled to 19 answer questions about that tariff classification and 20 specifically what Staff's proposal is with regard to that tariff classification. 21 JUDGE WOODRUFF: I'll overrule the objection. 22 23 THE WITNESS: Could you repeat the question, 24 please?

MR. MITTEN: Certainly.

25

1 BY MR. MITTEN:

2 Ο. I was asking you what additional costs the 3 Company would incur if the Commission ordered Ameren to implement an LED lighting tariff under the 6M classification? 4 5 Α. Yeah, under the energy and maintenance option, 6 we would incur the costs of training our personnel, of 7 course, to do the basic maintenance as required under that 8 tariff in the energy and maintenance column, and then also we 9 would be required to maintain a spare parts inventory for 10 those particular lighting options. 11 Does Ameren currently have spare parts that Q. would be used to fix LED lighting fixtures? 12 13 Α. No, we do not, as we have no LED lighting on 14 our system, but for the pilot program we have in the city of 15 Ballwin. 16 Q. Tell me the kind of spare parts that the 17 Company would have to acquire if it were required to 18 implement an LED lighting tariff for the 6M classification. 19 MS. McCLOWRY: Objection. 20 JUDGE WOODRUFF: What is your objection? MS. McCLOWRY: Beyond the scope of 21 cross-examination. 22 23 JUDGE WOODRUFF: Again, I'll overrule. 24 MS. McCLOWRY: Improper redirect. JUDGE WOODRUFF: Overruled. 25

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BY MR. MITTEN:

2 Mr. Cooper, do you recall my last question? Ο. 3 I do. Under the 6M tariff, the basic Α. maintenance option that I mentioned, the Company will furnish 4 5 electric energy, furnish and replace lamps, wash lamps and 6 luminaires, and adjust and replace control mechanisms as 7 required. 8 Ο. Staff's counsel also asked you about the \$100 9 early termination charge under the Company's tariff. Do you 10 recall those questions? 11 Α. Yes, I do. 12 Could you describe that early termination Ο. 13 charge? 14 Yeah, that early termination charge is Α. 15 applicable to company-owned lighting only, and it's 16 applicable to customers who are under contract who request an 17 early termination or a disconnect of the light or customers 18 who are out of contract and request a discontinuous of the 19 lighting service and then request a -- a recontinuing, so to 20 speak, of the lighting service within a one-year time frame. 21 Ο. Since the \$100 early termination charge only 22 applies to company-owned facilities, would that only apply to 23 service taken under the 5M category? 24 Α. That is correct. 25 MR. MITTEN: I don't have any further

1 questions. Thank you, Your Honor. JUDGE WOODRUFF: All right. Then Mr. Cooper, 2 3 you can step down. Then you're excused. 4 THE WITNESS: Thank you. 5 JUDGE WOODRUFF: And your next witness is Mr. Shoff, I believe? 6 7 MR. MITTEN: Yes. 8 (The witness was sworn.) 9 JUDGE WOODRUFF: You may inquire. 10 DIRECT EXAMINATION 11 QUESTIONS BY MR. MITTEN: 12 Would you please state your name and business Q. 13 address for the record? 14 Α. My name is Kyle F. Shoff, I'm at 1901 Chouteau 15 Avenue, St. Louis, Missouri 63103. 16 Q. Mr. Shoff, did you cause to be filed in this case rebuttal testimony, which has been marked for 17 identification as Exhibit 149? 18 19 Α. Yes. 20 Q. Was that testimony prepared by you? 21 It was. Α. Do you have any changes or corrections you 22 Q. 23 need to make to that testimony today? 24 A. I do not. 25 Q. If I asked you the questions that are
1 contained in that testimony, would your answers be the same as are reflected there? 2 3 Α. It would. 4 Ο. And is the information contained in your 5 answers true and correct to the best of your knowledge and belief? 6 7 Α. It is. 8 MR. MITTEN: Your Honor, I offer into evidence 9 Exhibit 149. 10 JUDGE WOODRUFF: 149 has been offered. Any objections to its receipt? Hearing none, it will be 11 received. 12 13 (Exhibit No. 149 was received into evidence.) 14 MR. MITTEN: I have no further questions for Mr. Shoff. He's available for cross-examination. 15 16 JUDGE WOODRUFF: All right. For cross, 17 beginning with DNR. 18 MS. FRAZIER: No questions. JUDGE WOODRUFF: MIEC? 19 20 MR. DOWNEY: No questions. 21 JUDGE WOODRUFF: Staff? 22 MS. McCLOWRY: I have no questions. 23 JUDGE WOODRUFF: All right. Questions from 24 the bench, then, Commissioner Jarrett? 25 COMMISSIONER JARRETT: No questions.

1 JUDGE WOODRUFF: Commissioner Kenney? 2 COMMISSIONER KENNEY: No, thank you very much. 3 JUDGE WOODRUFF: All right. Then no need for recross or redirect and you can step down. 4 5 JUDGE WOODRUFF: That completes Ameren's 6 portion. We'll move over to staff's witness, which is Mr. 7 Kang. 8 JUDGE WOODRUFF: Good morning. 9 (The witness was sworn.) 10 JUDGE WOODRUFF: You may inquire. 11 DIRECT EXAMINATION 12 QUESTIONS BY MS. McCLOWRY: 13 Q. Good morning, Dr. Kang. 14 Good morning. Α. 15 Q. Would you please state your name for the 16 record? 17 Α. My name is Hojong Kang. 18 Q. And by whom are you employed, Dr. Kang, and in 19 what capacity? 20 Α. I'm employed by Missouri Public Service Commission as a regulatory economist three. 21 22 Q. And are you the same Hojong Kang who prepared 23 and caused to be filed the street and area lighting 24 recommendation portion of the Staff's rate design and class cost of service report marked as Exhibit 204? 25

1 Α. Yes, I am. 2 Ο. And are you the same Hojong Kang who prepared 3 and caused to be filed surrebuttal testimony in this matter marked as Exhibit 215? 4 5 Α. Yes. Do you have any corrections to your portion of 6 Q. 7 the report or to your surrebuttal that have not been addressed in subsequent testimony? 8 9 Α. No. 10 Dr. Kang, is the testimony that you have filed Q. 11 in this matter true and accurate to the best of your knowledge and belief? 12 13 Α. Yes. 14 If asked the same questions today as are Q. 15 contained in your testimony, would your answers be the same? 16 Α. Yes. 17 MS. McCLOWRY: At this time, I would move for 18 admission of Dr. Kang's portion of the Staff rate design and 19 class cost of service report marked as Exhibit 204, as well 20 as Exhibit 215 representing his surrebuttal testimony. And also at this time, I would like to offer and move for 21 admission of Staff's revenue requirement and cost of service 22 23 report, Exhibit 201. 24 JUDGE WOODRUFF: Okay. This is the final 25 witness, I guess, on revenue requirement.

1 MR. THOMPSON: I think we've actually had the 2 final witness on revenue requirement. 3 JUDGE WOODRUFF: All right. Well, all of 201-HC and NP has been offered. Any objections to its 4 5 receipt? Hearing none, it will be received. (Exhibit No. 201-NP and 201-HC were received 6 7 into evidence.) 8 JUDGE WOODRUFF: I've been offered a portion 9 of 204 and all of 215. Any objections to those documents being allowed into evidence? Hearing none, they will be 10 11 received. (Exhibit Nos. 204 and 215 were received into 12 13 evidence.) 14 JUDGE WOODRUFF: And for cross-examination, 15 again begin with DNR. 16 MS. FRAZIER: No questions, thank you. JUDGE WOODRUFF: MIEC? 17 18 MR. DOWNEY: No questions. JUDGE WOODRUFF: Public Counsel? 19 20 MR. MILLS: No questions. 21 JUDGE WOODRUFF: Ameren Missouri. 22 MR. MITTEN: Your Honor, may I approach the 23 witness for purposes of handing him a document? 24 JUDGE WOODRUFF: You may. 25 MR. MITTEN: Thank you.

1	CROSS-EXAMINATION
2	QUESTIONS BY MR. MITTEN:
3	Q. Dr. Kang, let me begin by apologizing for
4	mispronouncing your last name when I introduced myself to you
5	earlier this morning.
6	A. It's okay.
7	Q. I have handed you a copy of a document, which
8	is entitled Non-unanimous Stipulation and Agreement as to
9	Outdoor Lighting Issues, which was filed in Case Numbers
10	ER-2010-0355 and ER-2010-0356.
11	Have you ever seen this document before?
12	A. Yes.
13	Q. When did you first see it?
14	A. I don't remember exact date, but yeah, after
15	they made the argument, I saw this paper.
16	Q. Do you know if it was before or after you
17	filed your surrebuttal testimony in this case?
18	A. I know I saw this paper after surrebuttal
19	testimony, but I don't know if I looked at this paper before.
20	Sorry about the testimony. I'm not sure.
21	Q. Could I ask you to turn to page 2, paragraph 4
22	of the document?
23	A. Okay.
24	Q. Paragraph four says, and I quote, "The
25	signatories jointly recommend that the Missouri Public

1 Service Commission sponsor a workshop regarding outdoor 2 lighting issues that would address a variety of issues, 3 including but not limited to LED lighting, converting tariff 4 lamp listings from wattage lumens to illuminates-based rates, 5 the propriety of referencing/associating outdoor lighting 6 with safety, security, and/or crime prevention, and shielding 7 methodologies. The signatories agree that a broad group of 8 stakeholders should be invited to participate in such 9 workshop including but not limited to representatives of International Dark Sky Association, investor-owned municipal 10 11 and cooperative utilities, municipal customers, customer 12 program, advisory group, law enforcement, Missouri Department 13 of Natural Resources, environmental groups, homeowner's 14 associations and commercial and industrial customers." Did I 15 read that correctly? 16 Α. Uh-huh. Yes. 17 Ο. If you could turn to page 5. 18 Α. Uh-huh. 19 Ο. Would you agree with me that Staff was not a 20 signatory to that non-unanimous stipulation? I think --21 Α. MR. MITTEN: Your Honor, I would ask the 22 23 Commission to take administrative notice of the conclusion in the Commission's Report and Order in Case No. ER-2010-0355 24 25 where the Commission approved this stipulation and indicated

1 that Staff did not oppose the stipulation.

JUDGE WOODRUFF: All right. Any objection to the Commission taking administrative notice of that document? Hearing none, the Commission will take notice.

5 BY MR. MITTEN:

6 Dr. Kang, if the Commission has agreed in the Ο. 7 Kansas City Power & Light rate case to convene a workshop on 8 a broad range of outside lighting issues, including LED 9 lighting, and has agreed to invite all of the investor-owned 10 utilities -- electric utilities in the state to participate 11 in that workshop, why does Staff believe it's important for 12 the Commission to require Ameren Missouri in this rate case 13 to complete an LED lighting study, and at the end of that 14 study either file an LED lighting tariff or tell the 15 Commission when it intends to file an LED lighting tariff? 16 Α. Could you rephrase your question? 17 Ο. If the Commission has agreed as part of its

Report and Order in the Kansas City Power & Light case to 18 19 convene a workshop on a broad range of outside lighting 20 issues, including LED lighting, and to invite all investor-owned electric utilities to participate in that 21 22 workshop, why does Staff believe that it is appropriate in 23 this rate case for the Commission to order Ameren Missouri to complete an LED lighting study, and at the end of that study 24 either file an LED lighting tariff or tell the Commission 25

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when it intends to file an LED lighting tariff?

2 Α. I think you can go back to all the utilities, 3 still each utility -- investor-owned utility has different opinion for this workshop, even though it's the same 4 5 workshop. So I -- that's why they each utility make a report 6 to the Commission about their LED study. That's my position. 7 Q. Well, let me ask you this: To your knowledge, 8 has Kansas City Power & Light Company been required by the 9 Commission to complete an LED lighting study, and at the end 10 of that study to file a tariff or tell the Commission when 11 the Company intends to file an LED lighting tariff? 12 Not exactly. Even though the KCP&L didn't Α. 13 make the tariff at the time point, still they can make a 14 decision about the LED still light (sic). If the research said the LED still lighting is not good enough for our 15 16 customer, then they make that kind of report to the Commission. 17 18 Q. Isn't the purpose of the workshop --Α. 19 Uh-huh. 20 -- that is going to be ordered under the Q. Report and Order in the KCP&L rate case, to look at the whole 21 22 range of issues related to LED lighting and get input from 23 all of the various groups that would be interested in that, including the utilities and the potential customers of that 24

25 service? Would you agree with that?

1

A. Yes, possibly.

2 Ο. So wouldn't it make sense to wait until you 3 had an opportunity to have that workshop and get that input before the Commission orders any utility in Missouri to 4 5 actually implement an LED lighting tariff? 6 I'm not sure about the output of that workshop Α. 7 because after I start work at here, then I attend a light 8 workshop. But still, the conclusion of each of the parties 9 is different. So maybe still at the workshop, you can put all the information and all the opinions. But still, each 10 11 party of the workshop can have different opinion. So they 12 can show the kinds of opinion in the report. 13 Ο. But isn't that the purpose of a workshop, to 14 hear all those different opinions --15 Α. Uh-huh. 16 Q. -- and weigh them before you decide what you're going to do in a particular issue? 17 18 Α. Yes, of course. 19 Ο. And isn't Staff jumping the gun on the LED 20 lighting issue by requiring Ameren to complete a study and at the end of that study file a tariff before the workshop has 21 had an opportunity to do what workshops do? 22 23 The Staff position is just to want to know the Α. -- I mean, the decision of -- decision of utilities, what 24 they -- what their decision about the study, even though we 25

1 have the same workshop for the -- it's not proper 2 information. But even though you have -- we attend the same 3 workshop, we can have a different opinion. Even though they show up their kinds of opinions still. And after we agree, 4 5 some kind of topics, still they are not -- they are not 6 agreed to whole things. So still, I think it's better to 7 report to each individual utility, make the report to the 8 Commission.

9 Q. And you don't think that you should wait until 10 after every utility has had an opportunity to express its 11 viewpoint in the workshop to impose an obligation on Ameren 12 with regard to LED lighting?

13

Α.

I'm sorry, could you --

14 Q. You don't think it would be beneficial to wait 15 until after the workshop is completed to require Ameren to do 16 something in particular with regard to LED lighting?

17 Α. It's okay. Time is not important. Even 18 though the -- if the Ameren is not ready to file their LED 19 tariff after 12 months, then just to make some report to the 20 Commission, we are not ready, then you can extend the time. So if -- if you think you need to wait until after you finish 21 22 the workshop and you make the file, then you can wait. 23 So you believe time is not important with Q.

24 regard to the LED lighting tariff?

25 A. If you research about the LED still lights,

then that's enough, and you do report to the Commission. 1 2 Ο. Dr. Kang, in the Staff report and in your 3 rebuttal testimony in this case, you mention that an LED lighting tariff is currently in effect for PG&E and Southern 4 5 California Edison; is that correct? 6 Α. Yes. 7 ο. Do you know whether either or both of those 8 utilities implemented their LED lighting tariff in response 9 to a particular customer request or was it more like Staff's proposal in this case? 10 I'm not sure about that. I don't know exactly 11 Α. 12 who requested that tariff. But only I mention about PG&E and 13 Southern California Edison. But at this time, there is a lot 14 of utilities that have the LED still light tariff. I just --15 after I made the surrebuttal testimony, I look up the -- I 16 surfing the web sites, and I also find some other utility 17 like the Progress Energy and Central Edison Energy and 18 Georgia Power, they also have LED still light tariff. 19 So these days, even though there is many

20 different kind of a still light, the LED still light is one 21 of the favorite topic of the market.

Q. Now, you just mentioned three utilities thatyou didn't discuss in your prepared testimony.

24 A. Uh-huh.

25 Q. Do you know if they implemented their tariffs

in response to customer demand or in response to a proposal 1 2 to the one Staff's making in this case? 3 I'm not sure. I didn't think about that kind Α. 4 of things, but. 5 Now, would you agree with me that Q. 6 municipalities are the most likely customers of the LED 7 lighting service that Staff is proposing in this case? 8 Α. I'm sorry, could you --9 Would you agree with me that municipalities Q. are the most likely potential customers for LED lighting 10 11 service? 12 Possibly, yes. Α. 13 Q. Who would the other customers likely be? 14 Like when I attend some of the still light Α. conference and lots of people mention about the big customer 15 16 like Wal-Mart because Wal-Mart has big parking lot. So if 17 they -- some of Wal-Mart already changing LED lighting system from the HPS, then they -- they said -- they said that they 18 19 have better -- better response from their customers. So not 20 only municipal -- municipality, also the big customer concern about the change to the still light system. 21

Q. Okay. Municipalities aren't the only potential customers, but would you agree with me that they are a significant customer group that could potentially take service under an LED lighting tariff?

1 Α. Yes. That's why I'm concerning the 5M -- we 2 should add the LED-type light in the 5M. Because most 3 municipalities still light system under the 5M, as I know in 4 the Ameren metering subterritory. 5 Q. Dr. Kang, are you aware that a group of 6 municipalities intervened in this rate case? 7 Α. Yes. 8 Ο. Have you reviewed the prepared testimony that 9 -- that those municipalities filed in this case? 10 Α. Not much. 11 Do you know if anywhere in that testimony they Q. 12 indicate, one, that they want LED lighting, or two, that they 13 support Staff's proposal in this case? 14 I'm not sure about the -- the municipality on Α. 15 the Ameren surface territory. 16 Q. And I'm just asking about the municipalities 17 that intervened in this case. Do you know whether or not in 18 the prepared testimony they filed in this case they 19 indicated, one, that they want an LED lighting tariff and -or two, that they support Staff's proposal in this case? If 20 you don't know, that's fine. 21 I don't know at this point. 22 Α. 23 Do you know that Wal-Mart is an intervenor in Q. 24 this case? 25 Α. Yes.

1 Do you know whether Wal-Mart has filed any Q. 2 testimony in this case indicating, one, that it wants an LED 3 lighting tariff; or two, that it supports Staff's proposal in this case? And again, if you don't know, that's fine. 4 I don't think Wal-Mart intervened in this 5 Α. 6 case, but they not concerned about the still light and the 7 area lighting system at this moment. 8 Ο. Dr. Kang, as part of your rebuttal testimony 9 in this case, you attached some slides that indicate the results or at least part of the results of a municipal LED 10 11 lighting program that was implemented in the city of Los Angeles. Do you recall that? 12 13 Α. Yes. 14 Now, Staff didn't conduct an audit of any of Q. 15 the results of that program, so you can't verify the accuracy 16 of anything that's reflected in the slides that are attached 17 to your testimony; is that correct? Actually, that slides -- I obtained the slides 18 Α. 19 from the conference hold by the Illuminating Engineering 20 Society last year and I have handout of that presentation. But they just supplied the handout for black and white 21 22 printout. So it's hard to look at it, but I took the picture 23 of the presentation and during his presentation, he mentioned 24 about their LED still light project and also that information comes from his presentation. So he verified about that 25

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information during his presentation.

2 Ο. But my question, Dr. Kang: The Staff didn't 3 audit any of those results, so you can't verify the accuracy of anything that was presented on the slides that you saw at 4 5 that conference; is that correct? 6 You mean audit that program? Α. 7 Q. Yes. No. 8 Α. 9 Do you know if the city of Los Angeles is Q. served by an investor-owned utility or municipal-owned 10 utility? 11 12 It's municipal-owned utility. Α. 13 Ο. And would there be any differences between a 14 program -- an experimental program, such as that, that is 15 operated by a municipal utility and one that's operated by an 16 investor-owned utility? 17 I can expect that there is a big difference Α. 18 between municipal-owned utility and the investor-owned 19 utility. 20 Q. And would one of those differences be that the municipal utility doesn't have to come to the Public Service 21 Commission --22 23 Α. Uh-huh. 24 Q. -- and seek recovery of the costs that it 25 incurs as part of that program?

1 Α. I'm not sure how they operate the program. 2 Ο. Do you know whether or not the municipal 3 utility that serves the city of Los Angeles has to get its rates approved by the California Public Utilities Commission? 4 5 Α. I do not have any information. 6 Ο. You don't know the answer to that question? 7 Α. I don't know. I just -- I just made the 8 comment from the presentation and their -- they supplied the 9 information. 10 Q. In his prepared rebuttal testimony in this case, did you read Mr. Shoff's testimony in this case? 11 12 Α. Yes. 13 Ο. Mr. Shoff states that, "Currently, LED 14 fixtures are three to five times as expensive as conventional 15 figures." Do you recall that testimony? 16 Α. He only compared the fixture price, not the whole system price. 17 18 ο. And my question was just about the fixture. 19 Α. Yeah, just the fixture, yes. 20 Q. And he testified that those fixtures are three to five times as expensive as conventional fixtures; is that 21 22 correct? 23 Yes, he said, yes. Α. 24 And you didn't dispute that in your Q. 25 surrebuttal testimony, did you?

1	A. I didn't.
2	Q. And did you hear were you hear when Mr.
3	Cooper testified earlier today?
4	A. Yes.
5	Q. And did you hear Mr. Cooper testified that if
6	Staff's proposal in this case is adopted and the Company
7	files an LED lighting tariff, that the Company will have to
8	incur additional costs for training personnel and for
9	stocking inventories of LED fixtures?
10	A. Yes, he said.
11	Q. What would Staff's position be about the
12	recovery of those additional costs?
13	A. Recovery of those costs? Actually, if, as
14	economists, if your company hire more people at this moment
15	of our economy, it's good for our economy because they
16	they can they can low down the unemployment rate, but the
17	cost of maintenance, most of the paper mention the LED still
18	light has a low maintenance cost. That's why the for the
19	long-term, the LED still light is good to have because LED
20	still light has a much longer lifetime and also because it
21	has a longer lifetime, it has a very low maintenance cost
22	than HPS or the metal highlight still light system.
23	Q. But my question was: If the company incurs
24	A. Uh-huh.
25	Q additional costs because it implements an

1 LED lighting tariff as Staff has proposed in this case --2 Α. Uh-huh. 3 Ο. -- would Staff be in favor of the company 4 recovering those additional costs through rates? 5 I'm not special in rate design, so I don't Α. 6 know about that question. 7 Q. So Staff is not willing today to commit to 8 support the Company's recovery of those costs through rates? 9 Is that what you're testifying? 10 MR. THOMPSON: Objection, he said he didn't 11 know. 12 JUDGE WOODRUFF: I'll sustain that objection. 13 BY MR. MITTEN: 14 In Mr. Shoff's rebuttal testimony, he also Q. 15 indicated that there are questions as to whether or not you 16 can simply replace an existing outdoor lighting fixture with 17 an LED lighting fixture because of the qualitative difference 18 between the light that is provided by a conventional fixture 19 versus an LED lighting fixture. Do you recall that 20 testimony? 21 Α. Yes. I used the information from the Company supplied for the IRP filing and also that information comes 22 23 from Mr. Shoff's presentation in last year. 24 Q. Well, Doctor --25 Α. Actually, the Company also mentioned about the

1 differences between the HPS and the LED still light. I took 2 that -- that -- I took those pictures in my surrebuttal testimony from the Company's paper, not from -- any other 3 4 place. 5 Well, Dr. Kang, if the Company is required to Q. 6 replace or relocate poles to accommodate LED lighting 7 fixtures, who would be propose bear those costs? 8 As you know -- actually, this is just -- I Α. 9 didn't think about that. 10 MR. MITTEN: I don't think I have any further 11 questions. Thank you, Dr. Kang. 12 JUDGE WOODRUFF: All right. We'll come up 13 with questions from the bench. Commissioner Jarrett? 14 COMMISSIONER JARRETT: I have no questions, 15 thank you. 16 JUDGE WOODRUFF: Commissioner Kenney. 17 COMMISSIONER KENNEY: No, thank you, Doctor. 18 Thank you. JUDGE WOODRUFF: All right. No need for 19 20 recross. Any redirect? 21 MS. McCLOWRY: Yes. 22 REDIRECT EXAMINATION 23 QUESTIONS BY MS. McCLOWRY: 24 Dr. Kang, I want to go back to when Mr. Mitten Q. 25 was asking you about the workshop.

1 Α. Uh-huh. Yes. 2 Ο. Do you know, has the Commission set a schedule 3 for an outdoor lighting workshop? 4 Α. I don't know yet. 5 Has the Commission opened a docket for that Q. 6 workshop? 7 Α. I don't know yet. Do you know if a workshop would guarantee that 8 Ο. 9 the Company would file a tariff? 10 Α. I don't think so. 11 And do you know if a workshop can result in a Q. 12 Commission order that the Company must obey? 13 Α. I don't know at this moment. 14 And in response to one of Mr. Mitten's Q. 15 questions, you said that time is not important. But for the 16 filing -- for the filing of a tariff and the results from the 17 study. 18 Α. Uh-huh. 19 Q. And even though time is not important, isn't 20 it important to obtain either a commitment from Ameren or a 21 Commission Order in this case in this issue? Yes, I believe Commission Order -- Order for 22 Α. 23 the -- Order to prepare the LED still light tariff in this 24 case because there is some -- some demand for the LED still light. If actually -- LED product is very popular these 25

1 days, like we have several LED TV here and it's good 2 technology in our future.

3 So even though this is an uncertain technology 4 at this moment, but still, it's a good implement. That's why 5 the Department of Energy give lots of stipulate money to the 6 LED industry, too, LED still light industry, too. So I think 7 it's a good point to start to concern about the LED still 8 light tags.

9 Q. And Ameren Missouri's counsel also asked you 10 about the municipalities who are a part of this case. Do you 11 remember that? Just that he asked you about that. Do you 12 recall that a few minutes ago?

13 A. Yes.

14 Okay. He asked you if they filed testimony Q. 15 supporting Staff in this case. Do you know if they filed 16 testimony opposing Staff's recommendation in this case? 17 Α. No, they do not have any opposing. MS. McCLOWRY: Those are all the questions I 18 19 have. 20 JUDGE WOODRUFF: Okay. Thank you. And Dr. 21 Kang, you can step down. THE WITNESS: Okay. Thank you. 22

JUDGE WOODRUFF: And I believe that completes the LED lighting issue. At this time, then, we'll bring Gary Weiss up to the stand to withstand cross-examination on the

1 FAC additional.

2 JUDGE WOODRUFF: All right. Welcome back, Mr. 3 Weiss. 4 THE WITNESS: Thank you. 5 JUDGE WOODRUFF: And you are still under oath from previous appearances. 6 7 THE WITNESS: Yes, I am. 8 JUDGE WOODRUFF: All right. You may inquire. 9 DIRECT EXAMINATION 10 QUESTIONS BY MR. LOWERY: Mr. Weiss, I'm going to hand you what's been 11 Q. admitted into evidence as Exhibit 172 and ask you if you can 12 13 identify that document. 14 Α. This is my affidavit. 15 Q. Is that affidavit true and correct to the best 16 your knowledge and belief? 17 Yes, it is. Α. MR. LOWERY: Your Honor, I tender Mr. Weiss 18 19 for cross-examination. 20 JUDGE WOODRUFF: Before I go to Staff, does anyone else wish to cross? For staff. 21 22 CROSS-EXAMINATION 23 QUESTIONS BY MS. OTT: 24 Good morning, Mr. Weiss. Q. A. Good morning. 25

Q. Who contacted you about the preparation of 1 this affidavit? 2 3 My attorney, Mr. Lowery. Α. And when did you contact you? 4 Ο. 5 Α. It was after Ms. Mantle's surrebuttal 6 testimony. 7 Q. And can you narrow that down a little bit? Do 8 you know what date he contacted you? 9 Α. Unfortunately, I think it was on a Saturday, 10 so it was probably two weeks ago. 11 Q. Do you know if it was before or after her 12 second deposition? 13 Α. It was before her second deposition, I 14 believe. 15 Were you provided with a draft for your review Q. 16 of the affidavit? 17 A. I was first asked to provide Mr. Lowery my 18 comments and my, you know, history of the events that took 19 place. I provided him a more explanation of all the events 20 that took place. He then put it into writing. I reviewed 21 the draft he prepared, made changes and corrections, and his final affidavit is as filed. 22 23 Were you aware that your affidavit was going Q. to be attached to a response to Staff's request that the 24 Commission rule on objections during Ms. Mantle's second 25

1 deposition?

2 Α. Yes, I was. Now, in this affidavit, you mention a phone 3 Q. 4 call with Mr. Rackers. When was that phone call? 5 There again, you're asking me to recall things Α. 6 that took place two years ago, so I do not recall. It was 7 after we had the final stipulations agreed to in the last rate case, and that rate case, I quess it was ER-2008-0318, 8 9 that we had to calculate the net base fuel cost for a tariff 10 filing based on the Order and the stipulations. 11 And so I attempted to do that first on my own 12 and then I asked Mr. Rackers and the MPSC staff to review 13 that calculation and see if they agreed or wanted to make 14 changes. 15 And that was what -- that's your recollection Q. 16 of what the phone call was? You didn't contact Mr. Rackers recently, correct, about that phone call? 17 18 Α. I don't think so. 19 Q. Do you have a record of that phone call? 20 Α. I do not. So your affidavit is your belief of what 21 Ο. happened during that phone call, not what Mr. Rackers' belief 22 23 was in that phone call? 24 MR. LOWERY: Objection, calls for speculation about what Mr. Rackers did or didn't believe. How can he 25

1 know what Mr. Rackers believed.

2 MS. OTT: The question was --3 JUDGE WOODRUFF: Yeah, I'm going to overrule 4 the objection. That wasn't the question. 5 MR. LOWERY: I may have misheard it. BY MS. OTT: 6 7 Q. So your statements in your affidavit are your 8 recollection of that phone call? 9 Yes, and I have the exhibits to back up what Α. took place after the phone call. I did one calculation, the 10 11 Staff sent me Back another calculation that I accepted. 12 Okay. Let's -- if you prepare an entire Ο. 13 spreadsheet containing multiple numbers therewithin 14 (phonetic) and you provide it to another person and they 15 change one number, do you consider that spreadsheet your 16 spreadsheet or the person that changed one number? 17 Α. Well, it depends on what number was changed. 18 And the main number that got changed was the kilowatt hours, 19 which is the main item on the schedule. It calculates 20 exactly what the net base fuel cost factor is and that was the numbers that were changed by the Staff. 21 22 ο. So if somebody makes one change to a 23 spreadsheet, it then becomes their spreadsheet? 24 I think it becomes our -- both our Α. 25 spreadsheets. We agreed that that was the appropriate

1 calculation and we agreed to file that as a backup of the tariff. 2 3 Now, when you used that number from that Q. 4 spreadsheet in a tariff, that then became Ameren's number, 5 correct? 6 It was put on Ameren's tariff and it was Α. 7 approved by the MPSC staff. 8 Ο. But when Ameren submits that tariff, that is 9 Ameren submitting that tariff that that's their number, 10 correct? 11 Α. That is correct. 12 Now, besides your direct testimony where you Q. 13 filed some information on the net base fuel cost, you are not 14 here for a witness on that fuel adjustment clause sharing 15 mechanism, are you? 16 Α. I am not. 17 MS. OTT: I have no further questions. Thank 18 you. Thank you, Mr. Weiss. 19 JUDGE WOODRUFF: Commissioner Jarrett, do you 20 have any questions? 21 COMMISSIONER JARRETT: I have no questions, 22 thank you. 23 JUDGE WOODRUFF: Commissioner Kenney? 24 COMMISSIONER KENNEY: No, thank you. 25 JUDGE WOODRUFF: No need for recross. Any

1 redirect? 2 MR. LOWERY: Briefly, Your Honor. My I 3 approach the witness. 4 JUDGE WOODRUFF: You may. 5 REDIRECT EXAMINATION OUESTIONS BY MR. LOWERY: 6 7 Mr. Weiss, Ms. Ott asked you some questions Q. 8 about when that draft affidavit was presented to you. Do you 9 recall those? 10 Yes, I do. Α. 11 I'm going to ask you to look at an e-mail Q. 12 message, and I want you to confirm that, in fact, it is an 13 e-mail message -- and if I need to make it bigger, I will --14 from me to you and ask you if that refreshes your 15 recollection about when you were provided a draft affidavit? 16 Α. Yes, it does. It was May 1st. 17 MS. OTT: Judge --18 BY MR. LOWERY: 19 Ο. And is that, in fact, an e-mail from me to you 20 that transmits the draft affidavit to you? 21 Yes, it is. Α. 22 Ο. And that occurred -- and just to be clear, 23 that the record's clear, we didn't discuss and I didn't 24 transmit a draft affidavit relating to this issue to you prior to this day; is that true or false? 25

1 Α. This is the day I got the draft affidavit. 2 Q. And that was May 1st? 3 May 1st. Α. 4 JUDGE WOODRUFF: Do you wish to make an 5 objection. 6 MS. OTT: Staff has not had a staff to review 7 the e-mail, so. 8 MR. DOWNEY: Can we mark this? 9 JUDGE WOODRUFF: We'll take the iPhone into evidence. 10 11 MR. LOWERY: I didn't know I was going to need 12 a copy, Your Honor. I don't have any further questions, Your 13 Honor. 14 JUDGE WOODRUFF: All right. Then Mr. Weiss, 15 that concludes this portion of the proceeding on FAC. You 16 can stay there if you'd like because you are going to be the 17 first witness on the next issue. 18 THE WITNESS: I will do that. 19 JUDGE WOODRUFF: Solar rebates. And I assume 20 we'll be doing mini openings on this as well. So we'll begin with mini openings for Ameren. 21 MS. TATRO: Good morning. Commissioners, the 22 23 good news is I think this is one of the simpler issues that 24 you've been asked to decide in this case. On the schedule, it's been referred to as the solar rebate issue, but really 25

1 it's broader than that.

The issue before you is the appropriate way to account for Ameren Missouri's expenditures related to the new Renewable Energy Standard requirements. Those expenditures to date have been rebates. They may in the future include REC purchases.

Everyone agrees that the expenses Ameren Missouri has incurred to date is prudent and the question really is only how those should be recovered. Specifically, Ameren Missouri is asking you to do two things: First, the Commission should include in the Company's revenue requirement an amount for the compliance costs that the Company will incur going forward.

We believe the Commission should use the test year true-up level of expenditures, which is \$885,000. This is primarily the cost of the solar rebates required by law that Ameren Missouri has been paying to its customers. Staff suggests using calendar year 2010 expenses, which was only \$488,000, an amount that the Company anticipates to be insufficient for what it will experience going forward.

The second thing Ameren Missouri asks this Commission for is an accounting authority order, or AAO. This AAO would collect the amount the Company has spent on compliance with the RES statute between January of 2010 and July of this year. This is money the Company was required to 1 spend and for which nothing has been included in the revenue 2 requirement to date.

3 These expenses include additional solar 4 rebates and payments under the Company's standard offer 5 contract, which purchases solar renewable energy credits, 6 sometimes referred to as RECs, R-E-C, from its customers. 7 Additionally, the Company asks the Commission to allow it to 8 place in the AAO the difference between the \$885,000, which 9 would be in the Company's new revenue requirement from this 10 case, and the actual expenditures incurred after the date of 11 new rates. The prudence of these expenditures would then be 12 reviewed in the Company's next rate case.

13 Similar to the situation Ameren Missouri faced 14 when the Commission implemented its new vegetation management 15 infrastructure inspection rules, these expenditures are 16 required by law and not currently reflected in rates. In 17 other words, the Company's required to make these 18 expenditures, has very little control over the expenditures, 19 and does not have anything in the revenue requirement to 20 reflect these expenditures.

Now, other parties in this case asks the question why doesn't the Company file for treatment under the Commission's RES rules. By that, I presume they want the Company to file for a RESRAM. That's the Renewable Energy Standard rate adjustment mechanism.

1	But Commissioners, we are asking for the
2	treatment that's explicitly allowed by your rules. 4 CSR 240
3	20.100(6)(d) explicitly allows the utility to recover
4	RES-compliance costs in a general rate proceeding, which we
5	are in, and also explicitly allows the utility to defer costs
6	in a regulatory asset in between general rate proceedings.
7	We think given the level of expenditures and
8	uncertainty, that is the appropriate mechanism to use at this
9	point in time and we ask you to approve that.
10	Thank you.
11	JUDGE WOODRUFF: Thank you. Opening for
12	Staff?
13	MS. LEWIS: Yes, Your Honor. Good morning,
14	may it please the Commission. I am not Kevin Thompson for
15	this issue. I'm Rachel Lewis for Staff today.
16	This morning we are here to present the
17	different positions on solar rebates which was separated into
18	three different issues as presented in the position
19	statements that were filed in this case. The first two
20	issues concern the appropriate accounting mechanism for
21	Ameren Missouri to recover costs incurred for compliance with
22	the Missouri Renewable Energy Standard. One issue is for the
23	period after January 28th, 2011, which is the end of the
24	true-up period in this case.
25	The other issue is the appropriate treatment

for the period up to the true-up date. For both of these issues, there is a discussion and dispute as to whether a Renewable Energy Standard rate adjustment mechanism, RESRAM for short, or an accounting authority order, AAO for short, is the appropriate way to resolve the issue.

6 On both of these issues, Staff supports the 7 RESRAM as the appropriate accounting mechanism. RESRAM is 8 defined in 4 CSR 240-20.100(1)(m), also known as the 9 Commission rule. As a mechanism that allows periodic rate adjustments to recover prudently incurred Renewable Energy 10 11 Standard, often referred to as RES, compliance costs and pass 12 through to customers the benefits of any savings achieved in 13 meeting the requirements of the Renewable Energy Standard.

14 Staff recommends the Commission approve costs 15 associated with the solar rebates in the form of a RESRAM 16 because it allows the Company to recover its expense faster 17 than An AAO. It also prevents the Company from carrying 18 costs because the RESRAM may be initiated inside or outside a 19 rate case proceeding. RESRAM would also show up as a line 20 item on the customer bills.

This rule came into existence as a result of voter-approved Proposition C. One can assume, then, that some of the customers want the Company to invest in renewable energy. The RESRAM assures that the voters and customers see the company's efforts. With the RESRAM, customers will be

1 informed that the company is, in fact, investing in renewable
2 energy.

3 The third and final issue is what amount of 4 solar rebate costs should Ameren Missouri be allowed to 5 include in the revenue requirement for this particular case? 6 Staff recommends including the Company's actual solar 7 rebates, rebate expenses incurred during the calendar year 8 2010 because it does not exceed the one percent rate cap 9 addressed in the Commission's rules. That cap is found in 10 paragraph 6 of the Commission rule for your convenience. In 11 the future, 12 months will be useful as companies will be 12 required to file a report on the status of the utility's 13 compliance with the Renewal Energy Standards for the most 14 recently completed calendar year beginning April 15th of 15 2012.

In conclusion, Staff requests the Commission consider its position and approve a RESRAM for recovery of expenses associated with RES compliance including solar rebates. Staff also recommends the actual amount of expenses incurred during calendar year 2010 be the number used in the revenue requirement for this case.

Thank you.

22

25

JUDGE WOODRUFF: Thank you. Opening for
Public Counsel?

MR. MILLS: No, thank you.

## JUDGE WOODRUFF: MIEC?

1

2 MR. DOWNEY: Yes, please. Good morning, may 3 it please the Commission. Edward Downey on behalf MIEC. 4 We agree with Ameren on a couple of points it 5 made in its opening statement. While it may seem like this 6 is a small issue relative to this rate case, we're concerned, 7 like Ameren is, that there will be a precedent set here and 8 there will be much bigger dollars down the road. 9 The MIEC's issue, the only subissue we focused on is how to recover the expenditure. And because the solar 10 11 rebates benefit the parties for more than ten years, we have 12 proposed that they be amortized over ten years. 13 Thank you. 14 COMMISSIONER KENNEY: Can I ask Mr. Downey a 15 question real quick? 16 JUDGE WOODRUFF: Sure. 17 COMMISSIONER KENNEY: Are you following the litigation in Cole County Circuit Court relative to the rules 18 19 that we drafted? 20 MR. DOWNEY: Yes, Commissioner, we are. 21 COMMISSIONER KENNEY: And what's the status of 22 that litigation? 23 MR. DOWNEY: It is fully briefed. We have not 24 notified the judge to go ahead and decide it because there is legislation pending. At least I can speak for myself, I have 25

1 not notified the judge that the case is ready for its 2 decision because I'm waiting to see what happens this week or 3 next week with House Bill 613. And that is --4 COMMISSIONER KENNEY: Go ahead. Sorry. 5 MR. DOWNEY: That's a bill that is supposed 6 to, if it is passed, resolve all the issues that we have in 7 the litigation. 8 COMMISSIONER KENNEY: So assuming it doesn't 9 and then session is over May 13th, then the parties intend to ask the judge or inform the judge that the case is ready for 10 11 decision, perhaps? 12 MR. DOWNEY: That is my intention. I can't 13 speak for all the other parties. 14 COMMISSIONER KENNEY: Okay. All right. Thank 15 you. 16 MR. DOWNEY: Thank you. 17 JUDGE WOODRUFF: All right. DNR? 18 MR. FRAZIER: We waive opening. Thank you. 19 JUDGE WOODRUFF: All right. And I believe 20 that's all the parties on this issue. So we'll move to Mr. Weiss, who's already on the stand and you can inquire. 21 MS. TATRO: It's my belief both of his 22 23 testimony's already been admitted; is that correct? 24 JUDGE WOODRUFF: Let me check and make sure. I've got his rebuttal as 131 and surrebuttal as 132 and both 25

1 have been received.

2	MS. TATRO: Didn't you have direct?
3	THE WITNESS: Direct is 130.
4	JUDGE WOODRUFF: Yes, I'm sorry.
5	MS. TATRO: All right. Then I will tender
6	Mr. Weiss for cross-examination.
7	JUDGE WOODRUFF: Okay. Beginning with DNR.
8	MS. FRAZIER: No questions.
9	JUDGE WOODRUFF: MIEC?
10	MR. DOWNEY: No questions.
11	JUDGE WOODRUFF: Public Counsel?
12	MR. MILLS: No questions.
13	JUDGE WOODRUFF: Staff?
14	MS. LEWIS: Just a few.
15	CROSS-EXAMINATION
16	QUESTIONS BY MS. LEWIS:
17	Q. Good morning, Mr. Weiss.
18	A. Good morning.
19	Q. In your rebuttal testimony, page 16, line
20	1620, you compare the solar rebates with vegetation
21	management and infrastructure inspection, correct?
22	A. That is correct.
23	Q. Okay. And with vegetation management, that is
24	managed by the Company, correct?
25	A. It is managed by the Company based on the
rules passed by the Commission.

2	Q. The Company decides when to go do the
3	vegetation management, correct?
4	A. That is correct.
5	Q. And the Company determines the amount that it
6	will spend on this vegetation management, correct?
7	A. Why, I think there is some, you know,
8	requirements we have to meet the rules of the Commission, so
9	to the extent that we have to spend X number of dollars in
10	order to meet the rules, we do not have that control.
11	Q. And the Company can make future plans to do
12	the vegetation management, correct?
13	A. Yes, it can.
14	Q. And the Company can combine this obligation
15	with other obligations that the Company has, correct?
16	A. I guess that's correct. I mean, it's an
17	operation we have to do so we can do the tree trimming. If
18	we're out there doing our activities, I'm sure we can combine
19	it, yes.
20	Q. And in terms of infrastructure inspection,
21	that also is managed by the Company, correct?
22	A. There, again, it's managed by the Company to
23	meet the requirements of the Commission.
24	Q. And the Company determines when the activity
25	is done, correct?

1 Right, as long as it meets the requirements of Α. 2 the Commission. 3 And the company can make future plans to do Ο. this, correct? 4 5 Α. That is correct. 6 And the Company can combine this obligation Q. 7 with other company obligations, correct? 8 Α. Correct. 9 Q. With solar rebates, the Company has no control over when a customer applies for this rebate, correct? 10 11 Α. That is correct. 12 And the Company has no control over when the Q. 13 panels are installed beyond perhaps an inspection, correct? 14 Α. That seems correct. There again, I'm not an 15 expert on the rules dealing with the actual installation of 16 the facilities, but I think I've read it in the rules. 17 Q. Okay. And the customer decides to make this 18 investment, correct? 19 Α. Correct. 20 Q. And at the time the Company filed this rate case, this rule that we discussed in our openings was not in 21 effect, correct? 22 23 No, I think the -- the actual solar rebates Α. 24 were effective January 1, 2010 --25 Q. Okay.

1 Α. -- before we filed this rate case. 2 Q. The rule went into effect in September of 3 2010. But the law wasn't in effect. We simply had 4 Α. 5 to implement the solar rebate credits. 6 And there is another legal way other than the Q. 7 AAO to recover solar rebates, correct? 8 Α. Correct. 9 And in your pre-filed testimony, isn't it true Q. that you simply advocated for an AAO and chose not to provide 10 an explanation opposing the use of a RESRAM? 11 I think the Commission rules give us a choice 12 Α. 13 of a RESRAM or an AAO, and the Company chose the option of the AAO at this time. 14 15 And you provided no reason for not choosing Q. 16 the RESRAM in your testimony, correct? That is correct. 17 Α. 18 Q. Okay. 19 MS. LEWIS: I have no further questions for 20 this witness. Thank you. 21 JUDGE WOODRUFF: Questions from the bench 22 then. 23 COMMISSIONER JARRETT: No questions for me, 24 thanks. 25 THE WITNESS: Thank you.

1 JUDGE WOODRUFF: Commissioner Kenney? COMMISSIONER KENNEY: No questions, thank you. 2 3 THE WITNESS: Thank you. JUDGE WOODRUFF: No need for recross. Any 4 5 redirect? 6 MS. TATRO: Yeah. May I approach? 7 JUDGE WOODRUFF: You may. 8 REDIRECT EXAMINATION 9 QUESTIONS BY MS. TATRO: 10 Q. It's not an iPhone, I'm sorry. 11 MS. TATRO: I just handed him a copy of the 12 regulations. I'm not going to offer it as an exhibit and I 13 didn't want to kill trees, so I don't have copies. BY MS. TATRO: 14 15 Q. Mr. Weiss, can you identify what document I 16 handed you? 17 Yes, it is the Commission's rules on the Α. renewable energy. 18 19 Ο. And can you please turn to Section 6? There's 20 a sticky note identifying it. 21 Yes, I have it. Α. 22 Q. Staff asked you some questions about why you 23 didn't explain in your direct why we were not proposing a 24 RESRAM or why we opposed a RESRAM. Do you remember those questions? 25

1 Α. Yes, I do. In the section that I handed you, does it --2 Ο. 3 does it allow the Company to request an AAO? Yes, it does. 4 Α. 5 Q. Does it indicate that the Company has to explain why it's choosing an AAO over the RESRAM? 6 No, it does not. 7 Α. You've testified a lot of years, correct? 8 Ο. 9 Α. Yes, I have. 10 Do you generally put in your testimony all the Q. reasons why we don't do something? 11 12 No, I always put in my testimony why we do Α. 13 something. 14 MS. TATRO: I have no further questions. 15 JUDGE WOODRUFF: All right. Mr. Weiss, you 16 can step down. 17 THE WITNESS: Thank you. 18 JUDGE WOODRUFF: Next witness, then, is for 19 Staff. It is Mike Taylor. 20 And Mr. Taylor, I believe this is your first time testifying in this case. 21 THE WITNESS: Yes, it is. 22 23 (The witness was sworn.) 24 JUDGE WOODRUFF: You may be seated and you may inquire. 25

1		DIRECT EXAMINATION
2	QUESTIONS BY M	S. LEWIS:
3	Q.	Good morning. Would you please state your
4	name for the re	ecord?
5	Α.	Michael Lee Taylor.
6	Q.	And what is your employment, Mr. Taylor?
7	Α.	I work at the Missouri Public Service
8	Commission as a	a utility engineering specialist.
9	Q.	Are you the same Mike Taylor that prepared or
10	caused to be pa	repared rebuttal testimony marked as Staff
11	Exhibit 229 in	this matter?
12	Α.	Yes.
13	Q.	Do you have any corrections to make to that
14	testimony?	
15	Α.	No.
16	Q.	Was it was it true and accurate to the best
17	of your knowled	dge and information at the time you prepared
18	it?	
19	Α.	Yes.
20	Q.	If I asked you the same questions today, would
21	your testimony	be the same?
22	Α.	Yes.
23		MS. LEWIS: Judge, I offer Exhibit 229 into
24	evidence at th	is time.
25		JUDGE WOODRUFF: 229 has been offered, any

1 objections to its receipt? Hearing none, it will be 2 received. 3 (Exhibit No. 229 was received into evidence.) 4 BY MS. LEWIS: 5 Mr. Taylor, did you prepare or cause to be Q. prepared any portion of Staff's cost of service report or the 6 7 Sioux Scrubbers construction audit in this matter? 8 Α. Yes. 9 Do you have any corrections to make to either Q. of those contributions at this time? 10 11 Α. No. 12 And was your testimony true and accurate to Q. 13 the best of your knowledge and belief at the time you made those contributions? 14 15 Α. Yes. 16 Q. If I asked you the same questions today, would it -- would it change those contributions at all? 17 18 Α. No. MS. LEWIS: Judge, I offer Mr. Taylor's 19 20 portion of Exhibit 200. I believe there's an HC and an NP 21 version into evidence at this time, as well as Staff's cost of service report in its entirety as I believe he is the last 22 23 witness that contributed to it. 24 JUDGE WOODRUFF: Okay. He would also be the last witness on 200, I assume, isn't he? 25

1 MS. LEWIS: Yeah, we'll go ahead and offer it. 2 I believe he is. 3 JUDGE WOODRUFF: Okay. The entirety of 200, the portions that have not already been admitted has been 4 5 offered. Any objections to its receipt? MR. DOWNEY: Judge, may I ask a question? 6 7 Does this relate to the solar rebate issue? 8 MS. LEWIS: No, it does not. 9 MR. DOWNEY: I'm just wondering if the correct attorney is here in the room today for MIEC in order to make 10 11 a decision on whether or not to object. 12 JUDGE WOODRUFF: Okay.

13MR. DOWNEY: I don't even know if we join that14issue.

JUDGE WOODRUFF: Well, that's the construction audit report on the Sioux Scrubbers.

17 MR. DOWNEY: No objection.

18 JUDGE WOODRUFF: All right. We need to listen 19 to our clients, right? 200 will be received.

20 (Exhibit No. 200 was received into evidence.) 21 JUDGE WOODRUFF: You were also asking the 22 report -- I believe you're offering all of 204 then? 23 MS. LEWIS: Yes. 24 JUDGE WOODRUFF: That's the rate design and

25 class cost of service report?

1 MS. LEWIS: Yes. 2 JUDGE WOODRUFF: The remaining portions of 204 3 have been offered. Any objections to receipt of that document? 4 5 MR. MILLS: I think we -- as of this morning, 6 we sort of deferred class cost of service and rate design 7 until next Thursday, so I think it may be premature to offer 8 that one. 9 JUDGE WOODRUFF: Any response? 10 MS. LEWIS: It was my understanding that we 11 had offered all of our testimony on it, but we can hold it 12 open. 13 JUDGE WOODRUFF: Well, Staff does have 14 Mr. Scheperle listed as a witness on rate design yet. So 15 since it's not necessarily settled yet, we will defer ruling 16 on that. 17 MS. LEWIS: Okay. Thank you, Your Honor. I now tender Mr. Taylor for cross-examination. 18 19 JUDGE WOODRUFF: Okay. And for cross, we'll 20 begin with DNR. 21 MS. FRAZIER: No questions. JUDGE WOODRUFF: For MIEC? 22 23 MR. DOWNEY: No questions. 24 JUDGE WOODRUFF: Public Counsel? 25 MR. MILLS: No questions.

1		JUDGE WOODRUFF: For Ameren Missouri.	
2	MS. TATRO: Thank you, Your Honor.		
3		CROSS-EXAMINATION	
4	QUESTIONS BY M	IS. TATRO:	
5	Q.	Good morning, sir.	
6	Α.	Good morning.	
7	Q.	Do you agree with me that the Commission's	
8	rules explicit	ly allow Missouri utilities to request an AAO	
9	to recover the	e RES compliance cost?	
10	Α.	Yes.	
11	Q.	Did you provide a draft RESRAM tariff?	
12	Α.	No.	
13	Q.	Can the company break out RES compliance costs	
14	on its bill ev	ren if it doesn't have a RESRAM?	
15	Α.	I'm not aware of any specific mechanism for	
16	that, but I do	on't know for sure.	
17	Q.	Could the Commission order the Company to	
18		osts out on a separate line on the bill in this	
19	case?	Seb out on a separate time on the bitt in this	
20	A.	I assume they could. But again, I'm not the	
20			
	person to answ		
22	Q.	Does the Company have to file an annual RES	
23		in under the these rules?	
24	Α.	Yes.	
25	Q.	Do you know if the Company did so?	

1 Α. Yes. 2 ο. Do you know when that was? April 15th, if I recall correctly. 3 Α. So that requirement that that be filed has 4 Ο. 5 nothing to do with whether the Company collects their costs through a RESRAM or AAO, correct? 6 7 Α. Correct. 8 Ο. And will the Company have future filings with 9 complaints (sic) report? 10 Α. Yes. 11 Q. And when will that have to be filed? 12 The first filing for the report is April 15th, Α. 2012. 13 14 And that obligation is upon the Company Q. 15 whether it's recovering its costs through a RESRAM or an AAO, 16 right? 17 Α. Yes. 18 Q. Is it your position that the Commission can 19 force the Company to recover its costs through a RESRAM if the Company prefers to recover it through an AAO? 20 21 I'm not in position to answer that. Α. 22 Ο. But your testimony is that the Company should 23 have a RESRAM? 24 Α. That's the Staff's position. But you don't take a position on whether or 25 Q.

not that is a legal request? 1 It is the --2 Α. 3 MS. LEWIS: I'm going to object that that 4 calls for a legal conclusion. He's not an attorney. 5 JUDGE WOODRUFF: She's asking for his --6 Staff's position and then I'll allow it. Objection is 7 overrule. 8 THE WITNESS: Staff's position is that the 9 RESRAM is the appropriate mechanism. 10 BY MS. TATRO: 11 Q. Would you intentionally ask the Commission to do something you didn't think was legal? 12 13 Α. No. 14 MS. TATRO: I have no further questions. 15 JUDGE WOODRUFF: All right. Questions from 16 the bench, Commissioner Jarrett? 17 COMMISSIONER JARRETT: No questions, thank 18 you. 19 JUDGE WOODRUFF: Commissioner Kenney. 20 COMMISSIONER KENNEY: Just one question. 21 EXAMINATION QUESTIONS BY COMMISSIONER KENNEY: 22 23 Mr. Taylor, how are you? Q. 24 Just fine, sir. Α. Q. Good. As I understand it, Ameren is asking 25

1 for \$885,000 in compliance costs based on future expected 2 expenses and Staff's position is 488,000 based on the 3 calendar year 2010; is that right? That's correct. 4 Α. 5 And Staff's calculation is based -- or Staff's Q. 6 assertion is that that doesn't exceed the one percent rate 7 cap as required by the RES law, correct? 8 That's correct. Α. 9 Q. How did -- what method or how did Staff calculate the one percent rate cap? 10 11 Α. We did a simplistic calculation of just 12 looking at the one percent of their current revenue 13 requirement and that's far in excess of the number. 14 Okay. So is one percent of the current Q. 15 revenue requirement, meaning the revenue requirement 16 established in the 2010-036 case, in the last rate case? 17 Α. Yes. 18 COMMISSIONER KENNEY: Okay. That's all I 19 have. Thank you. 20 JUDGE WOODRUFF: All right. Any recross based on that question from the Commissioner? Redirect. 21 22 MS. TATRO: I do. 23 JUDGE WOODRUFF: I'm sorry, go ahead. 24 25

1	RECROSS-EXAMINATION
2	QUESTIONS BY MS. TATRO:
3	Q. Commissioner Kenney asked you about the
4	885,000 that Ameren Missouri's using. He used the word
5	"estimated." Do you know where that number comes from?
6	A. The 885,000.
7	Q. Is it an estimated number or is it the true-up
8	number through February 28th?
9	COMMISSIONER KENNEY: Oh, I'm sorry.
10	THE WITNESS: It would be the true-up number.
11	MS. TATRO: Thank you.
12	JUDGE WOODRUFF: Redirect?
13	MS. LEWIS: I have none, thank you.
14	JUDGE WOODRUFF: Okay. And Mr. Taylor, you
15	can step down.
16	And we'll go to MIEC's witness, Mr. Brubaker.
17	Good morning, Mr. Brubaker. Is this the first time you
18	testified in this proceeding?
19	THE WITNESS: No, sir, I testified previously.
20	JUDGE WOODRUFF: Then you're still under oath.
21	And you may inquire.
22	DIRECT EXAMINATION
23	QUESTIONS BY MR. DOWNEY:
24	Q. Mr. Brubaker, you did testify yesterday, and
25	at that time, was your direct on revenue requirement, Exhibit

403, introduced and accepted?

2	Α.	I believe yeah, it was introduced, yes.
3		JUDGE WOODRUFF: It was accepted as well.
4		THE WITNESS: Okay.
5		MR. DOWNEY: I tender the witness for cross.
6		JUDGE WOODRUFF: All right. For cross, we
7	begin with DNR	
8		MS. FRAZIER: No questions.
9		JUDGE WOODRUFF: Public Counsel.
10		MR. MILLS: No questions.
11		JUDGE WOODRUFF: Staff?
12		CROSS-EXAMINATION
13	QUESTIONS BY M	S. LEWIS:
14	Q.	Good morning, Mr. Brubaker.
15	Α.	Good morning.
16	Q.	The solar panels we're discussing in this
17	issue will not	be in the possession of the Company, correct?
18	Α.	That's true.
19	Q.	And the Company does not install its solar
20	panels, correc	t?
21	Α.	That's my understanding.
22	Q.	And your proposed ten-year amortization is
23	based on the r	equirement that the customer must purchase
24	panels with a	ten-year warranty, correct?
25	Α.	That is one of the reasons for that

1 recommendation.

2 Q. Okay. 3 MS. LEWIS: I have no further questions. 4 JUDGE WOODRUFF: All right. For Ameren? 5 MS. TATRO: I have no questions. Thank you. 6 JUDGE WOODRUFF: All right. Come up with 7 questions from the bench. Commissioner Jarrett? 8 COMMISSIONER JARRETT: Mr. Brubaker, thank you 9 for being here. 10 JUDGE WOODRUFF: Thank you. 11 THE WITNESS: Thank you. 12 JUDGE WOODRUFF: Commissioner Kenney? COMMISSIONER KENNEY: No, thank you very much. 13 14 JUDGE WOODRUFF: Okay. Mr. Brubaker, you can 15 step down. 16 THE WITNESS: Thank you. 17 JUDGE WOODRUFF: Ms. Wolfe for DNR. And Ms. 18 Wolfe, I know you testified yesterday, so you are still under 19 oath as well. 20 THE WITNESS: Okay. 21 JUDGE WOODRUFF: You may inquire. MS. FRAZIER: Thank you, Your Honor. I 22 believe all of Ms. Wolfe's exhibits -- 800, 801 and 802 --23 were admitted yesterday, so I will tender her for 24 25 cross-examination.

1 JUDGE WOODRUFF: Okay. For cross, we will 2 begin with MIEC. 3 MR. DOWNEY: No cross. JUDGE WOODRUFF: Public Counsel? 4 5 MR. MILLS: No questions. 6 JUDGE WOODRUFF: Staff? 7 MS. LEWIS: No questions. 8 JUDGE WOODRUFF: For Ameren? 9 MS. TATRO: No questions. 10 JUDGE WOODRUFF: Okay. Any questions from the bench? Commissioner Jarrett? 11 12 COMMISSIONER JARRETT: Ms. Wolfe, have a good 13 weekend. 14 THE WITNESS: Thank you, Commissioner. 15 JUDGE WOODRUFF: Commissioner Kenney? 16 COMMISSIONER KENNEY: Um. Just kidding. No 17 questions. JUDGE WOODRUFF: No questions for recross or 18 19 redirect. And Ms. Wolfe, you can step down. And I believe 20 that will conclude the evidence for today's session. We will 21 come back on Tuesday on the union issues on May 10. Since we only have that one issue now on Tuesday, I would suggest we 22 23 start at ten o'clock. Anybody have any objection to that? 24 MR. THOMPSON: Thank you, Judge.

JUDGE WOODRUFF: I will send out a notice so

the unions know that also.

MR. THOMPSON: Judge, Staff has a question. Do you have any preference or any idea when you would like the stipulations and agreements presented? JUDGE WOODRUFF: As far as on-the-record-type presentations? MR. THOMPSON: Yes, does the Commission want something along those lines? JUDGE WOODRUFF: I expect they probably will. I don't know when. MR. THOMPSON: Okay. JUDGE WOODRUFF: But we'll let you know hopefully on Tuesday or as soon as possible. MR. THOMPSON: Thank you, Judge. JUDGE WOODRUFF: All right. With that, then, we are adjourned until Tuesday at ten a.m. 

## CERTIFICATE OF REPORTER

2 STATE OF MISSOURI

) ss:

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3 COUNTY OF GASCONADE )

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5 I, JENNIFER L. LEIBACH, Registered Professional 6 Reporter, Certified Court Reporter, CCR #11080, and Certified 7 Realtime Reporter, the officer before whom the foregoing matter was taken, do hereby certify that the witness/es whose 8 9 testimony appears in the foregoing matter was duly sworn; 10 that the testimony of said witness/es was taken by me to the 11 best of my ability and thereafter reduced to typewriting 12 under my direction; that I am neither counsel for, related 13 to, nor employed by any of the parties to the action in which 14 this matter was taken, and further that I am not a relative 15 or employee of any attorney or counsel employed by the 16 parties thereto, nor financially or otherwise interested in 17 the outcome of the action.

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Court Reporter

1	INDEX	
2	AMEREN MISSOURI COMPANY'S EVIDENCE	
3	WILBON COOPER:	
0	Direct Examination by Mr. Mitten	2135
4	Cross-Examination by Ms. McClowry	2137
	Redirect Examination by Mr. Mitten	2138
5	2	
	KYLE SHOFF:	
6	Direct Examination by Mr. Mitten	2143
7	GARY WEISS:	
	Direct Examination by Mr. Lowery	2165
8	Cross-Examination by Ms. Ott	2165
	Redirect Examination by Mr. Lowery	2170
9		
	Cross-Examination by Ms. Lewis	2179
10	Redirect Examination by Ms. Tatro	2183
11		
	STAFF OF THE MISSOURI PUBLIC SERVICE COMMISSION	'S EVIDENCE
12		
	HOJONG KANG:	
13	Direct Examination by Ms. McClowry	2145
	Cross-Examination by Mr. Mitten	2148
14	Redirect Examination by Ms. McClowry	2162
15	MIKE TAYLOR:	
	Direct Examination by Ms. Lewis	2185
16	Cross-Examination by Ms. Tatro	2189
	Examination by Commissioner Kenney	2191
17	Recross-Examination by Ms. Tatro	2193
18		
19	MIEC'S EVIDENCE	
20	MORRIS BRUBAKER:	
	Direct Examination by Mr. Downey	2193
21	Cross-Examination by Ms. Lewis	2194
22		
23		
24		
25		

1	EXHIBIT INDEX		
0		MARKED	RCV 'D
2	Exhibit No. 133		0100
3	Direct Testimony of Wilbon Cooper		2136
3	Exhibit No. 134		
4	Rebuttal Testimony of Wilbon Cooper		2136
5	Exhibit No. 135		2130
5	Surrebuttal Testimony of Wilbon Cooper		2136
6	buildbactar rebermony of wildon cooper		2100
0	Exhibit No. 149		
7	Rebuttal Testimony of Kyle Shoff		2144
8	Exhibit No. 200		
	Sioux Scrubbers Construction Audit Report		2187
9			
	Exhibit No. 201-NP		
10	Staff's Rate Design Cost of Service Report		2147
11	Exhibit No. 201-HC		
	Staff's Rate Design Cost of Service Report		2147
12			
	Exhibit No. 229		
13	Rebuttal Testimony of Mike Taylor		2186
14	Exhibit No. 505		
	State Tax Commission Records	2111	2111
15			
16			
17 18			
10			
20			
20			
22			
23			
24			
25			