Quarterly Discounted Cash Flow Mode
30 Day Average Stock Price

Service Commission

|  |  | [1] | [2] | [3] | [4] | [5] | [6] | [7] | [8] | [9] | [10] | [11] | [12] | [13] | [14] | [15] | [16] | [17] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | $\begin{gathered} \text { Dividend } \\ 1 \end{gathered}$ | $\begin{gathered} \text { Dividend } \\ 2 \end{gathered}$ | $\begin{gathered} \text { Dividend } \\ 3 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Dividend } \\ 4 \\ \hline \end{gathered}$ | Expected Dividend 1 | Expected Dividend 2 | Expected Dividend 3 | Expected Dividend 4 | Stock Price | Zacks Earnings Growth | First Call Earnings Growth | Value Line Earnings Growth | $\begin{aligned} & \text { Sustainable } \\ & \text { Growth } \\ & \text { Rate } \\ & \hline \end{aligned}$ | Average Earnings Growth | $\begin{aligned} & \text { Low } \\ & \text { ROE } \end{aligned}$ | $\begin{aligned} & \text { Mean } \\ & \text { ROE } \end{aligned}$ | $\begin{aligned} & \text { High } \\ & \text { ROE } \\ & \hline \end{aligned}$ |
| AGL Resources Inc. | GAS | \$0.47 | \$0.47 | \$0.49 | \$0.49 | \$0.50 | \$0.50 | \$0.52 | \$0.52 | \$53.44 | 4.00\% | NA | 10.50\% | 5.70\% | 6.73\% | 7.84\% | 10.72\% | 14.68\% |
| Atmos Energy Corporation | ATO | \$0.35 | \$0.37 | \$0.37 | \$0.37 | \$0.37 | \$0.39 | \$0.39 | \$0.39 | \$51.30 | 6.70\% | 7.05\% | 7.50\% | 5.62\% | 6.72\% | 8.72\% | 9.86\% | 10.68\% |
| Laclede Group, Inc. (The) | LG | \$0.43 | \$0.44 | \$0.44 | \$0.44 | \$0.45 | \$0.47 | \$0.47 | \$0.47 | \$47.01 | 4.80\% | 4.77\% | 8.50\% | 5.61\% | 5.92\% | 8.78\% | 10.00\% | 12.71\% |
| New Jersey Resources Corporation | NJR | \$0.42 | \$0.42 | \$0.42 | \$0.42 | \$0.44 | \$0.44 | \$0.44 | \$0.44 | \$54.94 | 3.60\% | 3.60\% | 5.50\% | 6.61\% | 4.83\% | 6.85\% | 8.13\% | 9.99\% |
| Northwest Natural Gas Company | NWN | \$0.46 | \$0.46 | \$0.46 | \$0.46 | \$0.47 | \$0.48 | \$0.48 | \$0.48 | \$45.46 | 3.70\% | 3.50\% | 6.50\% | 3.80\% | 4.38\% | 7.80\% | 8.72\% | 10.97\% |
| Piedmont Natural Gas Company, Inc. | PNY | \$0.31 | \$0.31 | \$0.32 | \$0.32 | \$0.32 | \$0.32 | \$0.33 | \$0.33 | \$36.17 | 4.00\% | 3.67\% | 4.00\% | 3.44\% | 3.78\% | 7.14\% | 7.49\% | 7.73\% |
| South Jersey Industries, Inc. | SJI | \$0.44 | \$0.47 | \$0.47 | \$0.47 | \$0.47 | \$0.51 | \$0.51 | \$0.51 | \$57.95 | 6.00\% | 6.00\% | 8.00\% | 9.21\% | 7.30\% | 9.52\% | 10.88\% | 12.88\% |
| Southwest Gas Corporation | SWX | \$0.33 | \$0.33 | \$0.37 | \$0.37 | \$0.35 | \$0.35 | \$0.38 | \$0.38 | \$52.18 | 4.50\% | 2.35\% | 6.00\% | 6.83\% | 4.92\% | 5.13\% | 7.79\% | 9.77\% |
| WGL Holdings, Inc. | WGL | \$0.42 | \$0.42 | \$0.44 | \$0.44 | \$0.44 | \$0.44 | \$0.46 | \$0.46 | \$41.22 | 4.90\% | 4.85\% | 4.00\% | 4.11\% | 4.47\% | 8.47\% | 8.97\% | 9.43\% |
| Mean |  |  |  |  |  |  |  |  |  |  | 4.69\% | 4.47\% | 6.72\% | 5.66\% | 5.45\% | 7.81\% | 9.17\% | 10.98\% |

Notes:
[1] Source: Bloomberg Professional Service
[2] Source: Bloomberg Professional Service
[3] Source: Bloomberg Professional Service
[4] Source: Bloomberg Professional Service
[5] Equals Col. [1] $\times(1+$ Col. [14])
[6] Equals Col. [2] $\times(1+$ Col. [14])
[7] Equals Col. [3] $\times(1+$ Col. [14])
[8] Equals Col. [4] $\times(1+$ Col. [14])
${ }^{[9]}$ Source: Bloomberg Professional Service, equals indicated number of trading day average as of June 30, 2014
[10] Source: Zacks
[11] Source: Yahoo! Finance
[13] Schedule RBH-R15
[14] Equals Average (Cols. [10], [11], [12], [13])
[15] Implied Low DCF
[16] Implied Mean DCF
[17] Implied High DCF

Quarterly Discounted Cash Flow Mode
90 Day Average Stock Price

|  |  | [1] | [2] | [3] | [4] | [5] | [6] | [7] | [8] | [9] | [10] | [11] | [12] | [13] | [14] | [15] | [16] | [17] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | $\begin{gathered} \text { Dividend } \\ 1 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Dividend } \\ 2 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Dividend } \\ 3 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Dividend } \\ 4 \\ \hline \end{gathered}$ | Expected Dividend 1 1 | Expected Dividend 2 2 | Expected <br> Dividend $3$ | Expected Dividend 4 $\qquad$ | Stock Price | Zacks Earnings Growth | First Call Earnings Growth | Value Line Earnings Growth | $\begin{gathered} \text { Sustainable } \\ \text { Growth } \\ \text { Rate } \\ \hline \end{gathered}$ | Average Earnings Growth | $\begin{aligned} & \text { Low } \\ & \text { ROE } \end{aligned}$ | $\begin{aligned} & \text { Mean } \\ & \text { ROE } \end{aligned}$ | $\begin{aligned} & \text { High } \\ & \text { ROE } \end{aligned}$ |
| AGL Resources Inc. | GAS | \$0.47 | \$0.47 | \$0.49 | \$0.49 | \$0.50 | \$0.50 | \$0.52 | \$0.52 | \$51.13 | 4.00\% | NA | 10.50\% | 5.70\% | 6.73\% | 8.02\% | 10.90\% | 14.87\% |
| Atmos Energy Corporation | ATO | \$0.35 | \$0.37 | \$0.37 | \$0.37 | \$0.37 | \$0.39 | \$0.39 | \$0.39 | \$49.16 | 6.70\% | 7.05\% | 7.50\% | 5.62\% | 6.72\% | 8.85\% | 10.00\% | 10.82\% |
| Laclede Group, Inc. (The) | LG | \$0.43 | \$0.44 | \$0.44 | \$0.44 | \$0.45 | \$0.47 | \$0.47 | \$0.47 | \$46.56 | 4.80\% | 4.77\% | 8.50\% | 5.61\% | 5.92\% | 8.82\% | 10.04\% | 12.75\% |
| New Jersey Resources Corporation | NJR | \$0.42 | \$0.42 | \$0.42 | \$0.42 | \$0.44 | \$0.44 | \$0.44 | \$0.44 | \$50.41 | $3.60 \%$ | 3.60\% | $5.50 \%$ | 6.61\% | 4.83\% | 7.14\% | 8.43\% | 10.30\% |
| Northwest Natural Gas Company | NWN | \$0.46 | \$0.46 | \$0.46 | \$0.46 | \$0.47 | \$0.48 | \$0.48 | \$0.48 | \$44.17 | 3.70\% | $3.50 \%$ | 6.50\% | 3.80\% | 4.38\% | 7.93\% | 8.85\% | 11.10\% |
| Piedmont Natural Gas Company, Inc. | PNY | \$0.31 | \$0.31 | \$0.32 | \$0.32 | \$0.32 | \$0.32 | \$0.33 | \$0.33 | \$35.38 | 4.00\% | 3.67\% | 4.00\% | 3.44\% | 3.78\% | 7.23\% | 7.58\% | 7.81\% |
| South Jersey Industries, Inc. | SJI | \$0.44 | \$0.47 | \$0.47 | \$0.47 | \$0.47 | \$0.51 | \$0.51 | \$0.51 | \$56.58 | 6.00\% | 6.00\% | 8.00\% | 9.21\% | 7.30\% | 9.61\% | 10.97\% | 12.97\% |
| Southwest Gas Corporation | swx | \$0.33 | \$0.33 | \$0.37 | \$0.37 | \$0.35 | \$0.35 | \$0.38 | \$0.38 | \$53.18 | 4.50\% | 2.35\% | 6.00\% | 6.83\% | 4.92\% | 5.07\% | 7.74\% | 9.72\% |
| WGL Holdings, Inc. | WGL | \$0.42 | \$0.42 | \$0.44 | \$0.44 | \$0.44 | \$0.44 | \$0.46 | \$0.46 | \$39.95 | 4.90\% | 4.85\% | 4.00\% | 4.11\% | 4.47\% | 8.62\% | 9.11\% | 9.57\% |
| Mean |  |  |  |  |  |  |  |  |  |  | 4.69\% | 4.47\% | 6.72\% | 5.66\% | 5.45\% | 7.92\% | 9.29\% | 11.10\% |

Notes:
[1] Source: Bloomberg Professional Service
[2] Source: Bloomberg Professional Service
[3] Source: Bloomberg Professional Service
[4] Source: Bloomberg Professional Service
[J] Equals Col. [1] $\times(1+$ Col. [14])
[6] Equals Col. [2] $\times(1+$ Col. [14])
[7] Equals Col. [3] $\times(1+$ Col. [14])
[8] Equals Col. [4] $\times(1+$ Col. [14])
[9] Source: Bloomberg Professional Service, equals indicated number of trading day average as of June 30, 2014
[10] Source: Zacks
[11] Source: Yahoo! Finance
[13] Schedule RBH-R15
[14] Equals Average (Cols. [10], [11], [12], [13])
(15] Equals Average (Cols. [10], [11], [12], [13])
[16] Implied Mean DCF
[17] Implied High DCF

Quarterly Discounted Cash Flow Mode
180 Day Average Stock Price

|  |  | [1] | [2] | [3] | [4] | [5] | [6] | [7] | [8] | [9] | [10] | [11] | [12] | [13] | [14] | [15] | [16] | [17] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | $\begin{gathered} \text { Dividend } \\ 1 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Dividend } \\ 2 \end{gathered}$ | $\begin{gathered} \text { Dividend } \\ 3 \end{gathered}$ | $\begin{gathered} \text { Dividend } \\ 4 \\ \hline \end{gathered}$ | Expected Dividend 1 | Expected Dividend 2 | Expected Dividend 3 | Expected Dividend 4 | Stock Price | $\begin{aligned} & \text { Zacks } \\ & \text { Earnings } \\ & \text { Growth } \end{aligned}$ | First Call Earnings Growth | Value Line Earnings Growth | Sustainable Growth Rate | Average Earnings Growth | $\begin{aligned} & \text { Low } \\ & \text { ROE } \end{aligned}$ | $\begin{aligned} & \text { Mean } \\ & \text { ROE } \end{aligned}$ | $\begin{aligned} & \text { High } \\ & \text { ROE } \end{aligned}$ |
| AGL Resources Inc. | GAS | \$0.47 | \$0.47 | \$0.49 | \$0.49 | \$0.50 | \$0.50 | \$0.52 | \$0.52 | \$48.92 | 4.00\% | NA | 10.50\% | 5.70\% | 6.73\% | 8.20\% | 11.09\% | 15.07\% |
| Atmos Energy Corporation | ATO | \$0.35 | \$0.37 | \$0.37 | \$0.37 | \$0.37 | \$0.39 | \$0.39 | \$0.39 | \$47.14 | 6.70\% | 7.05\% | 7.50\% | 5.62\% | 6.72\% | 8.99\% | 10.14\% | 10.96\% |
| Laclede Group, Inc. (The) | LG | \$0.43 | \$0.44 | \$0.44 | \$0.44 | \$0.45 | \$0.47 | \$0.47 | \$0.47 | \$46.13 | 4.80\% | 4.77\% | 8.50\% | 5.61\% | 5.92\% | 8.86\% | 10.07\% | 12.79\% |
| New Jersey Resources Corporation | NJR | \$0.42 | \$0.42 | \$0.42 | \$0.42 | \$0.44 | \$0.44 | \$0.44 | \$0.44 | \$47.83 | 3.60\% | 3.60\% | 5.50\% | 6.61\% | 4.83\% | 7.34\% | 8.63\% | 10.50\% |
| Northwest Natural Gas Company | NWN | \$0.46 | \$0.46 | \$0.46 | \$0.46 | \$0.47 | \$0.48 | \$0.48 | \$0.48 | \$43.24 | 3.70\% | 3.50\% | 6.50\% | 3.80\% | 4.38\% | 8.02\% | 8.95\% | 11.20\% |
| Piedmont Natural Gas Company, Inc. | PNY | \$0.31 | \$0.31 | \$0.32 | \$0.32 | \$0.32 | \$0.32 | \$0.33 | \$0.33 | \$34.19 | 4.00\% | 3.67\% | 4.00\% | 3.44\% | 3.78\% | 7.36\% | 7.71\% | 7.94\% |
| South Jersey Industries, Inc. | SJI | \$0.44 | \$0.47 | \$0.47 | \$0.47 | \$0.47 | \$0.51 | \$0.51 | \$0.51 | \$56.34 | 6.00\% | 6.00\% | 8.00\% | 9.21\% | 7.30\% | 9.62\% | 10.99\% | 12.99\% |
| Southwest Gas Corporation | SWX | \$0.33 | \$0.33 | \$0.37 | \$0.37 | \$0.35 | \$0.35 | \$0.38 | \$0.38 | \$53.35 | 4.50\% | 2.35\% | 6.00\% | 6.83\% | 4.92\% | 5.07\% | 7.73\% | 9.71\% |
| WGL Holdings, Inc. | WGL | \$0.42 | \$0.42 | \$0.44 | \$0.44 | \$0.44 | \$0.44 | \$0.46 | \$0.46 | \$40.08 | 4.90\% | 4.85\% | 4.00\% | 4.11\% | 4.47\% | 8.60\% | 9.10\% | 9.56\% |
| Mean |  |  |  |  |  |  |  |  |  |  | 4.69\% | 4.47\% | 6.72\% | 5.66\% | 5.45\% | 8.01\% | 9.38\% | 11.19\% |

Notes:
[1] Source: Bloomberg Professional Service
[2] Source: Bloomberg Professional Service
[2] Source: Bloomberg Professional Service
[4] Source: Bloomberg Professional Service
[5] Equals Col. [1] $\times(1+$ Col. [14])
[6] Equals Col. [2] $\times(1+$ Col. [14] $)$
[7] Equals Col. [3] $\times(1+$ Col. [14])
[8] Equals Col. [4] $\times(1+$ Col. [14])
[9] Source: Bloomberg Professional Service, equals indicated number of trading day average as of June 30, 2014
[10] Source: Zacks
[12] Source: Vahoo! Finance
[13] Schedule RBH-R15
[14] Equals Average (Cols. [10], [11], [12], [13])
[15] Implied Low DCF
[16] Implied Mean DCF
[17] Implied High DCF

Constant Growth Discounted Cash Flow Model
30 Day Average Stock Price

|  |  | [1] | [2] | [3] | [4] | [5] | [6] | [7] | [8] | [9] | [10] | [11] | [12] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | Annualized Dividend | Average Stock Price | $\begin{gathered} \text { Dividend } \\ \text { Yield } \\ \hline \end{gathered}$ | Expected Dividend Yield | Zacks Earnings Growth | First Call Earnings Growth | Value Line Earnings Growth | $\begin{aligned} & \text { Sustainable } \\ & \text { Growth } \\ & \text { Estimate } \\ & \hline \end{aligned}$ | Average Earnings Growth | $\begin{aligned} & \text { Low } \\ & \text { ROE } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Mean } \\ & \text { ROE } \\ & \hline \end{aligned}$ | High ROE |
| AGL Resources Inc. | GAS | \$1.96 | \$53.44 | 3.67\% | 3.79\% | 4.00\% | NA | 10.50\% | 5.70\% | 6.73\% | 7.74\% | 10.52\% | 14.36\% |
| Atmos Energy Corporation | ATO | \$1.48 | \$51.30 | 2.88\% | 2.98\% | 6.70\% | 7.05\% | 7.50\% | 5.62\% | 6.72\% | 8.58\% | 9.70\% | 10.49\% |
| Laclede Group, Inc. (The) | LG | \$1.76 | \$47.01 | 3.74\% | 3.85\% | 4.80\% | 4.77\% | 8.50\% | 5.61\% | 5.92\% | 8.60\% | 9.78\% | 12.40\% |
| New Jersey Resources Corporation | NJR | \$1.68 | \$54.94 | 3.06\% | 3.13\% | 3.60\% | 3.60\% | 5.50\% | 6.61\% | 4.83\% | 6.71\% | 7.96\% | 9.77\% |
| Northwest Natural Gas Company | NWN | \$1.84 | \$45.46 | 4.05\% | 4.14\% | 3.70\% | 3.50\% | 6.50\% | 3.80\% | 4.38\% | 7.62\% | 8.51\% | 10.68\% |
| Piedmont Natural Gas Company, Inc. | PNY | \$1.28 | \$36.17 | 3.54\% | 3.61\% | 4.00\% | 3.67\% | 4.00\% | 3.44\% | 3.78\% | 7.04\% | 7.38\% | 7.61\% |
| South Jersey Industries, Inc. | SJI | \$1.89 | \$57.95 | 3.26\% | 3.38\% | 6.00\% | 6.00\% | 8.00\% | 9.21\% | 7.30\% | 9.36\% | 10.68\% | 12.63\% |
| Southwest Gas Corporation | SWX | \$1.46 | \$52.18 | 2.80\% | 2.87\% | 4.50\% | 2.35\% | 6.00\% | 6.83\% | 4.92\% | 5.18\% | 7.79\% | 9.72\% |
| WGL Holdings, Inc. | WGL | \$1.76 | \$41.22 | 4.27\% | 4.36\% | 4.90\% | 4.85\% | 4.00\% | 4.11\% | 4.47\% | 8.35\% | 8.83\% | 9.27\% |
| Mean |  |  |  | 3.47\% | 3.57\% | 4.69\% | 4.47\% | 6.72\% | 5.66\% | 5.45\% | 7.69\% | 9.02\% | 10.77\% |
| Flotation Costs |  |  |  |  |  |  |  |  |  |  | 0.13\% | 0.13\% | 0.13\% |
| Mean (including Flotation Costs) |  |  |  |  |  |  |  |  |  |  | 7.82\% | 9.14\% | 10.90\% |

Notes:
1] Source: Bloomberg Professional Service
[2] Source: Bloomberg Professional Service, equals indicated number of trading day average as of June 30, 2014
[3] Equals [1] / [2]
[4] Equals [3] $\times(1+0.5 \times[9])$
[5] Source: Zacks
6] Source: Yahoo! Finance
[7] Source: Value Line
[8] Source: Schedule RBH-R15
[9] Equals Average([5], [6], [7], [8])
[10] Equals [3] $\times(1+0.5 \times$ Minimum([5], [6], [7], [8]) $)+$ Minimum([5], [6], [7], [8])
[11] Equals [4] + [9]
[12] Equals [3] $\times(1+0.5 \times \operatorname{Maximum}([5],[6],[7],[8]))+$ Maximum([5], [6], [7], [8])

Constant Growth Discounted Cash Flow Model
90 Day Average Stock Price

|  |  | [1] | [2] | [3] | [4] | [5] | [6] | [7] | [8] | $19]$ | [10] | [11] | [12] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | Annualized Dividend | Average Stock Price | $\begin{gathered} \text { Dividend } \\ \text { Yield } \\ \hline \end{gathered}$ | Expected Dividend Yield | Zacks Earnings Growth | First Call Earnings Growth | Value Line Earnings Growth | $\qquad$ | Average Earnings Growth | $\begin{aligned} & \text { Low } \\ & \text { ROE } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Mean } \\ & \text { ROE } \\ & \hline \end{aligned}$ | High ROE |
| AGL Resources inc. | GAS | \$1.96 | \$51.13 | 3.83\% | 3.96\% | 4.00\% | NA | 10.50\% | 5.70\% | 6.73\% | 7.91\% | 10.70\% | 14.53\% |
| Atmos Energy Corporation | ATO | \$1.48 | \$49.16 | 3.01\% | 3.11\% | 6.70\% | 7.05\% | 7.50\% | 5.62\% | 6.72\% | 8.71\% | 9.83\% | 10.62\% |
| Laclede Group, Inc. (The) | LG | \$1.76 | \$46.56 | 3.78\% | 3.89\% | 4.80\% | 4.77\% | 8.50\% | 5.61\% | 5.92\% | 8.64\% | 9.81\% | 12.44\% |
| New Jersey Resources Corporation | NJR | \$1.68 | \$50.41 | 3.33\% | 3.41\% | 3.60\% | 3.60\% | 5.50\% | 6.61\% | 4.83\% | 6.99\% | 8.24\% | 10.05\% |
| Northwest Natural Gas Company | NWN | \$1.84 | \$44.17 | 4.17\% | 4.26\% | 3.70\% | 3.50\% | 6.50\% | 3.80\% | 4.38\% | 7.74\% | 8.63\% | 10.80\% |
| Piedmont Natural Gas Company, Inc. | PNY | \$1.28 | \$35.38 | 3.62\% | 3.69\% | 4.00\% | 3.67\% | 4.00\% | 3.44\% | 3.78\% | 7.13\% | 7.47\% | 7.69\% |
| South Jersey Industries, Inc. | SJI | \$1.89 | \$56.58 | 3.34\% | 3.46\% | 6.00\% | 6.00\% | 8.00\% | 9.21\% | 7.30\% | 9.44\% | 10.77\% | 12.71\% |
| Southwest Gas Corporation | SWX | \$1.46 | \$53.18 | 2.75\% | 2.81\% | 4.50\% | 2.35\% | 6.00\% | 6.83\% | 4.92\% | 5.13\% | 7.73\% | 9.67\% |
| WGL Holdings, Inc. | WGL | \$1.76 | \$39.95 | 4.40\% | 4.50\% | 4.90\% | 4.85\% | 4.00\% | 4.11\% | 4.47\% | 8.49\% | 8.97\% | 9.41\% |
| Mean |  |  |  | 3.58\% | 3.68\% | 4.69\% | 4.47\% | 6.72\% | 5.66\% | 5.45\% | 7.80\% | 9.13\% | 10.88\% |
| Flotation Costs |  |  |  |  |  |  |  |  |  |  | 0.13\% | 0.13\% | 0.13\% |
| Mean (including Flotation Costs) |  |  |  |  |  |  |  |  |  |  | 7.93\% | 9.25\% | 11.01\% |

Notes:

1) Source: Bloomberg Professional Service
[2] Source: Bloomberg Professional Service, equals indicated number of trading day average as of June 30, 2014
[3] Equals [1] / [2]
[4] Equals [3] $\times(1+0.5 \times[9])$
[5] Source: Zacks
[6] Source: Yahoo! Finance
[7] Source: Value Line
[8] Source: Schedule RBH-R15
[9] Equals Average([5], [6], [7], [8])
[10] Equals [3] $\times(1+0.5 \times \operatorname{Minimum}([5],[6],[7],[8]))+\operatorname{Minimum}([5],[6],[7],[8])$
[11] Equals [4] $+[9]$
[12] Equals [3] $\times(1+0.5 \times$ Maximum([5], [6], [7], [8]) $)+\operatorname{Maximum}([5],[6],[7],[8])$

Constant Growth Discounted Cash Flow Model
180 Day Average Stock Price

|  |  | [1] | [2] | [3] | [4] | [5] | [6] | [7] | [8] | [9] | [10] | [11] | [12] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | Annualized Dividend | Average <br> Stock <br> Price | $\begin{gathered} \text { Dividend } \\ \text { Yield } \\ \hline \end{gathered}$ | Expected <br> Dividend <br> Yield | Zacks Earnings Growth | First Call Earnings Growth | Value Line Earnings Growth | Sustainable Growth Estimate | Average Earnings Growth | $\begin{aligned} & \text { Low } \\ & \text { ROE } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Mean } \\ & \text { ROE } \end{aligned}$ | High ROE |
| AGL Resources Inc. | GAS | \$1.96 | \$48.92 | 4.01\% | 4.14\% | 4.00\% | NA | 10.50\% | 5.70\% | 6.73\% | 8.09\% | 10.88\% | 14.72\% |
| Atmos Energy Corporation | ATO | \$1.48 | \$47.14 | 3.14\% | 3.25\% | 6.70\% | 7.05\% | 7.50\% | 5.62\% | 6.72\% | 8.84\% | 9.96\% | 10.76\% |
| Laclede Group, Inc. (The) | LG | \$1.76 | \$46.13 | 3.82\% | 3.93\% | 4.80\% | 4.77\% | 8.50\% | 5.61\% | 5.92\% | 8.68\% | 9.85\% | 12.48\% |
| New Jersey Resources Corporation | NJR | \$1.68 | \$47.83 | 3.51\% | 3.60\% | 3.60\% | 3.60\% | 5.50\% | 6.61\% | 4.83\% | 7.18\% | 8.43\% | 10.24\% |
| Northwest Natural Gas Company | NWN | \$1.84 | \$43.24 | 4.26\% | 4.35\% | 3.70\% | 3.50\% | 6.50\% | 3.80\% | 4.38\% | 7.83\% | 8.72\% | 10.89\% |
| Piedmont Natural Gas Company, Inc. | PNY | \$1.28 | \$34.19 | 3.74\% | 3.81\% | 4.00\% | 3.67\% | 4.00\% | 3.44\% | 3.78\% | 7.25\% | 7.59\% | 7.82\% |
| South Jersey Industries, Inc. | SJI | \$1.89 | \$56.34 | 3.35\% | 3.48\% | 6.00\% | 6.00\% | 8.00\% | 9.21\% | 7.30\% | 9.46\% | 10.78\% | 12.72\% |
| Southwest Gas Corporation | SWX | \$1.46 | \$53.35 | 2.74\% | 2.80\% | 4.50\% | 2.35\% | 6.00\% | 6.83\% | 4.92\% | 5.12\% | 7.72\% | 9.66\% |
| WGL Holdings, Inc. | WGL | \$1.76 | \$40.08 | 4.39\% | 4.49\% | 4.90\% | 4.85\% | 4.00\% | 4.11\% | 4.47\% | 8.48\% | 8.96\% | 9.40\% |
| Mean |  |  |  | 3.66\% | 3.76\% | 4.69\% | 4.47\% | 6.72\% | 5.66\% | 5.45\% | 7.88\% | 9.21\% | 10.96\% |
| Flotation Costs |  |  |  |  |  |  |  |  |  |  | 0.13\% | 0.13\% | 0.13\% |
| Mean (including Flotation Costs) |  |  |  |  |  |  |  |  |  |  | 8.01\% | 9.34\% | 11.09\% |

Notes:
11] Source: Bloomberg Professional Service
[2] Source: Bloomberg Professional Service, equals indicated number of trading day average as of June 30, 2014
[3] Equals [1]/ [2]
[4] Equals [3] $\times(1+0.5 \times$ [9])
[5] Source: Zacks
[6] Source: Yahoo! Finance
[7] Source: Value Line
[8] Source: Schedule RBH-R15
[9] Equals Average([5], [6], [7], [8])
[10] Equals [3] $\times(1+0.5 \times \operatorname{Minimum}([5],[6],[7],[8]))+\operatorname{Minimum}([5],[6],[7],[8])$
[11] Equals [4] + [9]
[12] Equals $[3] \times(1+0.5 \times$ Maximum([5], [6], [7], [8]) $)+\operatorname{Maximum}([5],[6],[7],[8])$.


| inputs |  | Multi-Stage Growth Discounted Cash Flow Model 30 Day Average Stock Price <br> Low EPS Growth Rate Estimate in First Stage |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\frac{[1]}{\text { Stock }}$ | [2] | $[3]$ |  | (5) | [6] | (7) | [8] | [9] | [10] | $[11]$ | [12] | [13] | ${ }_{\text {Terminal }}^{[14]}$ |
|  |  |  |  |  |  |  |  | Long-Term | Payout Ratio |  |  | Iterative Soiution |  | Terrnifal |  |
|  |  |  |  |  | value | Retention | Low |  |  |  |  |  |  |  |  |
| Company | Ticker | Price | Zacks | First Call | Line | Growth | Growth | Growth | 2014 | 2018 | 2024 | Proof | IRR | PfERatio | PEG Ratio |
| AGL Resources inc. | GAS | \$53.44 | 4.00\% | NA | 10.50\% | 5.70\% | 400\% | 5.71\% | 49.00\% | 56.00\% | 68.85\% | \$0.00 | 9.14\% | 21.21 | 3.72 |
| Atmos Energy Corp. | ATO | \$51.30 | 6.70\% | 7.05\% | 7.50\% | 5.62\% | $5.62 \%$ | 5.71\% | 54.00\% | 49.00\% | 68.85\% | \$0.00 | 9.43\% | 19.55 | 3.43 |
| Laclede Group | LG | \$47.01 | 4.80\% | 4.77\% | 8.50\% | 5.61\% | 4.77\% | 5.71\% | 60.00\% | 5200\% | 68.85\% | (\$0.00) | 8.86\% | 23.09 | 4.05 |
| New Jersey Resources | NJR | \$54.94 | 3.60\% | 3.60\% | 5.50\% | 6.61\% | 3.60\% | 5.74\% | 40.00\% | 46.00\% | 68.85\% | (\$0.00) | 8.96\% | 22.35 | 3.92 |
| Northwest Natural Gas | NWN | \$45.46 | 3.70\% | 3.50\% | 6.50\% | 3.80\% | 3.50\% | 5.71\% | 85.00\% | 64.00\% | 68.85\% | \$0.00 | 9.22\% | 2073 | 3.63 |
| Piedmont Natural Gas | PNY | \$36.17 | 4.00\% | 3.67\% | 4.00\% | 3.44\% | 3.44\% | 5.71\% | 65.00\% | 68.00\% | 68.85\% | \$0.00 | 9.15\% | 21.13 | 3.70 |
| South Jersey Industries | Sul | \$57.95 | 6.00\% | 6.00\% | 8.00\% | 9.21\% | 6.00\% | 5.71\% | 59.00\% | 56.00\% | 68.85\% | \$0.00 | 9.89\% | 17.39 | 3.05 |
| Southwest Gas Corp. | SWX | \$52.18 | 4.50\% | 2.35\% | 6.00\% | 6.83\% | 235\% | 5.71\% | 47.00\% | 45.00\% | 68.85\% | \$0.00 | 9.31\% | 20.20 | 3.54 |
| WGL Hoidings, Inc. | WGL | $\$ 41.22$ | 4.90\% | 4.85\% | 4.00\% | 4.11\% | 4.00\% | 5.71\% | 71.00\% | 60.00\% | 68.85\% | (30.00) | 9.75\% | 18.00 | 3.16 |
|  |  |  |  |  |  |  |  |  |  |  |  | MEAN | 9.30\% |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  | MAX | 9.89\% |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  | MiN | 8.86\% |  |  |


| Projected Annual Earnings per Share |  | [15] | [16] | [17] | [18] | [19] | [20] | [21] | [22] | [23] | [24] | [25] | [26] | [27] | [28] | [29] | [30] | [31] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 |
| AGL Resources inc. | GAS | \$2.64 | \$2.75 | \$2.86 | \$2.97 | \$3.09 | \$3.21 | \$3.35 | \$3.50 | \$3.67 | \$3.86 | $\$ 4.07$ | \$4.30 | \$4.55 | \$4.81 | 55.08 | \$5.37 | \$5.68 |
| Atmos Energy Corp. | ATO | \$2.50 | \$2.64 | \$2.79 | \$2.95 | \$3.11 | \$3.29 | \$3.47 | \$3.67 | \$3.87 | \$4.09 | \$4.33 | \$4.57 | \$4.83 | \$5.11 | \$5.40 | $\$ 5.71$ | \$6.04 |
| Ladede Group | LG | \$2.02 | \$2.12 | \$2.22 | \$2.32 | \$2.43 | \$2.55 | \$2.68 | \$2.81 | \$2.96 | \$3.12 | \$3.29 | \$3.48 | \$3.68 | \$3.89 | \$4.11 | \$4.34 | \$4.59 |
| New Jersey Resources | N.R | \$2.73 | \$2.83 | \$2.93 | \$3.04 | \$3.14 | \$3.26 | \$3.39 | \$3.53 | \$3.70 | \$3.88 | \$4.09 | \$4.32 | \$4.57 | \$4.83 | \$5.11 | \$5.40 | \$5.71 |
| Northwest Natural Gas | NMN | \$2.24 | \$2.32 | \$2.40 | 52.48 | \$2.57 | \$2.66 | \$2.76 | \$2.88 | \$3.01 | \$3.15 | $\$ 3.33$ | \$3.52 | \$3.72 | 53.94 | 54.16 | \$4.40 | \$4.65 |
| Piedmont Natural Gas | Priy | \$1.78 | \$1.84 | \$1.90 | \$1.97 | \$2.04 | 52.11 | \$2.19 | \$2.28 | \$2.39 | \$2.50 | \$2.64 | \$2.79 | \$2.95 | \$3.11 | \$3.29 | \$3.48 | \$3.68 |
| South Jersey Industries | Sul | \$3.03 | \$321 | \$3.40 | \$3.51 | \$3.83 | \$4.05 | \$4.30 | \$4.55 | \$4.82 | \$5.10 | \$5.39 | \$5.70 | \$6.02 | \$6.36 | \$6.73 | \$7.11 | \$7.52 |
| Southwest Gas Corp. | SWX | \$3.11 | \$3.18 | \$3.26 | \$3.33 | \$3.41 | \$3.49 | \$3.59 | \$3.72 | \$3.87 | \$4.05 | 54.25 | \$4.50 | \$4.75 | \$5.03 | \$5.31 | \$5.62 | \$5.94 |
| WGL. Holdings Inc. | WGL | \$2.31 | \$2.40 | \$2.50 | \$2.60 | \$2.70 | \$2.81 | \$2.93 | \$3.06 | \$3.21 | \$3.38 | \$3.56 | \$3.77 | \$3.98 | \$4.21 | \$4.45 | \$4.70 | \$4.97 |

Projected Annual

| Dividend Payout Ratio |  | [32] | [33] | [34] | [35] | [36] | [37] | [38] | [39] | (40] | [41] | [42] | [43] | [44] | [45] | [46] | [47] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 |
| AGL Resources Inc. | GAS | 49.00\% | 50.75\% | 52.50\% | 54.25\% | 56 00\% | 57.84\% | 59.67\% | 61.51\% | 63.34\% | 65.18\% | 67.01\% | 68.85\% | 68.85\% | 68.85\% | 68.85\% | 68.85\% |
| Atmos Energy Corp. | ATO | 54.00\% | 52.75\% | 51.50\% | 50.25\% | 49.00\% | 51.84\% | 54.67\% | 57.51\% | 60.34\% | 63.18\% | 66.01\% | 68.85\% | 68.85\% | 68.85\% | 68.85\% | 68.85\% |
| Laclede Group | LG | 60.00\% | 58.00\% | 56.00\% | 54.00\% | 52.00\% | 54.44\% | 56.81\% | 59.22\% | 61.63\% | 64,04\% | 66.44\% | 68.85\% | 88.85\% | 68.85\% | 68.85\% | 68.85\% |
| New Jersey Resources | NJR | 40.00\% | 41.50\% | 43.00\% | 44.50\% | 46.00\% | 4926\% | 52.53\% | 55.79\% | 59.00\% | 6232\% | 65.59\% | 68.85\% | 68.85\% | 68.85\% | 68.85\% | 68.85\% |
| Northwest Natural Gas | NWN | 85.00\% | 79.75\% | 74.50\% | 69.25\% | 64.00\% | 64.69\% | 65.39\% | 66.08\% | 68.77\% | 67.46\% | 68.16\% | 68.85\% | 68.85\% | 68.85\% | 68.85\% | 68.85\% |
| Piedmont Natural Gas | PNY | 65.00\% | 65.75\% | 66.50\% | 67.25\% | 68.00\% | 68.12\% | 68.24\% | 68.36\% | 68.49\% | 68.61\% | 66.73\% | 68.85\% | 68.85\% | 68.85\% | 68.85\% | 68.85\% |
| South Jersey Industries | S. | 59.00\% | 58.25\% | 57.50\% | 56.75\% | 56.00\% | 57.84\% | 59.67\% | 61.51\% | 63.34\% | 65.18\% | 67.01\% | 66.85\% | 68.85\% | 68.85\% | 68.85\% | 68.85\% |
| Southwest Gas Cofp. | SWX | 47.00\% | 46.50\% | 46.00\% | 45.50\% | 45.00\% | 48.41\% | 51.81\% | 55.22\% | 58.63\% | 62.04\% | 65.44\% | 68.85\% | 69.85\% | 68.85\% | 68.85\% | 66.85\% |
| WGL Holdings, Inc. | WGL | 71.00\% | 68.25\% | 65.50\% | 62.75\% | 60.00\% | 61.26\% | 62.53\% | 63.75 | 65.06\% | 66.32\% | 6759\% | 68.85 | 68.85\% | 68.85\% | 68.85\% | $68.85 \%$ |


| Projected Annual Cash Flows |  |  | [48] | [49] | [50] | [51] | [52] | [53] | [54] | [55] | [56] | [57] | [58] | [59] | [60] | [61] | [62] | [63] | [64] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Tcker |  | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | Terminal Value |
| AGL Resources inc. | GAAS |  | \$1.35 | \$1.45 | \$1.56 | \$1.58 | \$1.80 | \$1.94 | \$209 | \$2.26 | \$2.45 | \$2.65 | \$2.88 | \$3.13 | \$3.31 | \$3.50 | \$3.70 | \$3.91 | \$120.45 |
| Atmos Energy Corp. | ATO |  | \$1.43 | $\$ 1.47$ | \$1.52 | \$1.56 | \$1.61 | \$1.80 | \$2.00 | \$2.23 | \$2.47 | \$273 | \$3.02 | \$3.33 | \$3.52 | \$3.72 | \$3.93 | \$4.16 | \$118.01 |
| Ladede Group | LG |  | \$1. 27 | \$1.29 | \$1.30 | $\$ 1.31$ | \$1.33 | \$1.46 | \$1.60 | $\$ 1.75$ | \$1.92 | \$2.11 | $\$ 231$ | \$2.53 | \$2.68 | \$2.83 | \$2.99 | \$3.15 | \$106.02 |
| New Jersey Resources | NJR |  | \$1.13 | \$1.22 | \$1.31 | \$1.40 | \$1 50 | \$1.67 | \$1.86 | \$2.06 | \$2.29 | \$2.55 | \$2.84 | \$3.15 | \$3,33 | 53.52 | \$3.72 | \$3.93 | \$127.51 |
| Northwest Natural Gas | NWN |  | \$1.97 | \$1.91 | \$1.85 | \$1.78 | \$1.70 | \$1.79 | \$1.88 | \$1.99 | \$2.11 | \$2.25 | \$2.40 | \$2.58 | \$2.71 | \$2.86 | \$3.03 | \$3.20 | \$96.35 |
| Fiedmont Natural Gas | PNY |  | \$1.20 | \$1.25 | \$1.31 | \$1.37 | \$1.43 | \$1.49 | \$1.56 | \$1.63 | \$1.71 | \$1.81 | \$1.92 | \$2.03 | \$2.14 | \$2.27 | \$2.40 | \$2.53 | \$77.73 |
| South Jersey Industries | SJ |  | \$1.89 | \$1.98 | \$2.08 | \$2.17 | \$2.27 | \$2.48 | \$2.71 | \$2.96 | \$3.23 | \$3.51 | \$3.82 | \$4.15 | \$4.38 | \$4.63 | \$4.90 | \$5.18 | \$130.74 |
| Southwest Gas Corp. | SWx |  | \$1. 50 | \$1.51 | \$1.53 | \$1.55 | \$1.57 | $\$ 1.74$ | $\$ 1.93$ | \$2.14 | \$2.37 | \$2.64 | \$2.94 | \$3.27 | \$3.45 | \$3.66 | \$3.87 | \$4.09 | \$119.90 |
| WGL Hoicings. Inc. | WGL |  | \$1.71 | $\$ 1.71$ | \$1.70 | \$1.70 | \$1.69 | \$1.80 | \$1.92 | \$2.05 | \$2.20 | \$2.36 | \$2.54 | \$2.74 | \$2.90 | \$3.06 | \$3.24 | \$3.42 | \$89.46 |
| Projected Annual Data Investor Cash Flows |  | [65] | [66] | [67] | [68] | [69] | [70] | [71] | [72] | [73] | [74] | [75] | [76] | [77] | [78] | [79] | [80] | [81] | [82] |
|  |  | Initial |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Company | Ticker | Outfiow | 6/3014 | 12/31/14 | 6/30/15 | 6/30/16 | 6/30/17 | 6/30/18 | 6/30/19 | 6/30/20 | 6/30/21 | 6/30/22 | 6/30/23 | 6/30/24 | 6/30/25 | 6/30/2 | 6/30/27 | 6/30/28 | 6/30/29 |
| AGL Resources inc. | GAS | (\$53.44) | \$0.00 | \$0.68 | \$1.37 | \$1.56 | \$1.68 | \$1.80 | \$1.94 | \$2.09 | 32.26 | \$2.45 | \$2.65 | \$2.88 | \$3.13 | \$3.31 | \$3.50 | \$3.70 | \$124.36 |
| Atmos Energy Corp. | ATO | (\$51.30) | \$0.00 | \$0.72 | \$1.47 | \$1.52 | \$1.56 | \$1.61 | \$1.80 | \$2.00 | \$2.23 | \$2.47 | $\$ 2.73$ | \$3.02 | \$3.33 | \$3.52 | \$3.72 | \$3.93 | \$122.16 |
| Laclede Group | LG | (\$47.01) | \$0.00 | \$0.64 | \$1.30 | \$1.30 | \$1.31 | \$1.33 | \$1.46 | \$1.60 | \$1.75 | \$1.92 | \$2. 11 | \$2.31 | \$2.53 | \$2.68 | \$2.83 | \$2.99 | \$109.19 |
| New Jersey Resources | N.JR | (\$54.94) | \$0.00 | \$0.57 | \$1.15 | \$1.31 | \$1.40 | \$1.50 | \$1.67 | \$1.86 | \$2.06 | \$2.29 | \$2.55 | \$2.84 | \$3.15 | \$3.33 | \$3.52 | \$3.72 | \$131.44 |
| Northwest Natural Gas | NWN | (\$45.46) | \$0.00 | \$0.99 | \$2.00 | \$1.85 | \$1.78 | \$1.70 | \$1.79 | \$1.88 | \$1.99 | \$2.11 | \$2.25 | \$2.40 | \$2.56 | \$2.71 | \$2.86 | \$3.03 | \$99.55 |
| Piedmont Natural Gas | PNY | (\$36.17) | \$0.00 | \$0.60 | \$1.22 | \$1.31 | \$1.37 | \$1.43 | \$1.49 | \$1.56 | \$1.63 | \$1.71 | \$1.81 | \$1.92 | \$2.03 | \$2.14 | \$2.27 | \$2.40 | \$80.27 |
| South Jersey Industries | SJI | (\$57.95) | 3000 | \$0.96 | \$1.95 | \$2.08 | \$2. 17 | \$2.27 | $\$ 2.48$ | \$2.71 | \$2.96 | \$3.23 | \$3.51 | \$3.82 | \$4.15 | \$4.38 | \$4.63 | \$4.90 | \$135.92 |
| Southwest Gas Corp. | SWx | (\$52.18) | \$0.00 | \$0.75 | \$1.51 | \$1.53 | \$1.55 | \$1.57 | \$1.74 | \$1.93 | \$2.14 | \$2.37 | \$2.64 | \$2.94 | \$3.27 | \$3.46 | \$3.66 | \$3.87 | \$123.99 |
| WGL Holdings Inc. | WGL | (\$41.22) | \$0,00 | \$0.86 | \$1.74 | \$1.70 | \$1.70 | \$1,69 | \$1.80 | \$1.92 | \$2.05 | \$2.20 | \$2.36 | \$2.54 | \$2.74 | \$2.90 | \$3.06 | \$3.24 | \$92.88 |





| inputs |  | Muli-Stage Growth Discounted Cash Flow Model <br> 90 Day Average Stock Price <br> High EPS Growth Rate Estimate in First Stage |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\frac{11}{\text { Stock }}$ | [2] | [3] | [4] | [5] | [6] | [7] | [8] | [9] | [10] | [11] | [12] | [13] | [14] |
|  |  |  | EPS Growth Rate Estimates |  |  |  |  | Long-Term | Payout Ratio |  |  | Iterative Solution |  | Terminat | Terminal |
|  |  |  |  |  | Value | Retention | High |  |  |  |  |  |  |  |  |
| Company | Ticker | Price | Zacks | First Call | Line | Growth | Growth | Growth | 2014 | 2018 | 2024 | Proof | IRR | P/ERatio | PEG Ratio |
| AGL Resources Inc. | gas | \$51.13 | 4.00\% | NA | 10.50\% | 5.70\% | 10.50\% | 5.71\% | 49.00\% | 56.00\% | 68.85\% | (30.00) | 11.09\% | 13.52 | 2.37 |
| Atmos Energy Corp. | ATO | \$49.16 | 6.70\% | 7.05\% | 7.50\% | 5.62\% | 7.50\% | 5.71\% | 54.00\% | 49.00\% | 68.85\% | \$0.00 | 10.08\% | 16.66 | 2.92 |
| Ladede Group | LG | \$46.56 | 4.80\% | 4.77\% | 8.50\% | 5.61\% | 8.50\% | 5.71\% | 60.00\% | 52.00\% | 68.85\% | (50.00) | 9.75\% | 18.01 | 3.15 |
| New Jersey Resources | N.JR | 350.41 | 3.60\% | 3.60\% | 5.50\% | 6.61\% | 6.61\% | 5.71\% | 40.00\% | 46.00\% | 68.85\% | (\$0.00) | 9.99\% | 16.98 | 2.98 |
| Northwest Natural Gas | NWN | \$44.17 | 3.70\% | 3.50\% | 6.50\% | 3.80\% | 6.50\% | 5.1\% | 85.00\% | 64.00\% | 68.85\% | (30.00) | 10.12\% | 16.48 | 2.89 |
| Piedmont Natural Gas | PNY | \$35.38 | 4.00\% | 3.67\% | 4.00\% | 3.44\% | 4.00\% | 5.71\% | 65.00\% | 68.00\% | 88.85\% | \$0.00 | 9.37\% | 19.89 | 3.49 |
| South Jersey Industries | S. ${ }^{\text {d }}$ | \$56.58 | 6.00\% | 6.00\% | 8.00\% | 9.21\% | 9.21\% | 5.71\% | 59.00\% | 56.00\% | 68.85\% | (\$0.00) | 10.94\% | 13.91 | 2.44 |
| Southwest Gas Corp. | swx | \$53.18 | 4.50\% | 2.35\% | 6.00\% | 6.83\% | 6.83\% | 5.71\% | 47.00\% | 45.00\% | 68.85\% | \$0.00 | 10.41\% | 15.48 | 271 |
| WGL Holdings Inc. | WGL | \$39.95 | 4.90\% | 4.85\% | 4.00\% | 4.11\% | 4.90\% | 5.71\% | 71.00\% | 60.00\% | 68.85\% | (\$0.00) | 10.14\% | 16.43 | 2.88 |
|  |  |  |  |  |  |  |  |  |  |  |  | MEAN | 10.21\% |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  | max | 11.09\% |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  | MIN | 9.37\% |  |  |


| Projected Annual Earnings per Share |  | [15] | [16] | [17] | [18] | [19] | [20] | [21] | [22] | [23] | [24] | [25] | [26] | [27] | [28] | [29] | [30] | [31] |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 |  |
| AGL Resources inc. | GAS | \$2.64 | $\$ 2.92$ | $\$ 3.22$ | \$3.56 | \$3.94 | \$4.35 | \$4.77 | \$5.20 | 55.62 | \$6.03 | \$6.42 | \$6.79 | \$7.17 | \$7.58 | \$8.01 | \$8.47 | \$8.96 |  |
| Atmos Energy Corp. | ATO | \$2.50 | \$2.69 | \$2.89 | \$3.11 | \$3.34 | \$3.59 | \$3.85 | 54.11 | \$4.38 | \$4.66 | \$4.94 | \$5.22 | \$5.52 | \$5.84 | \$6.17 | \$6.52 | \$6.89 |  |
| Ladede Group | LG | \$2.02 | \$2.19 | \$2.38 | \$2.58 | \$2.80 | \$3.04 | \$3.28 | \$3.53 | \$3.78 | 34.03 | \$4.28 | \$4.52 | \$4.78 | \$5.06 | $\$ 5.34$ | 85.65 | \$5.97 |  |
| New Jersey Resources | NJR | \$2.73 | \$2.91 | \$3.10 | \$3.31 | \$3.53 | \$3.76 | \$4.00 | \$4.26 | \$4.52 | \$4.79 | \$5.07 | \$5.36 | \$5.66 | 55.99 | \$6.33 | \$6.69 | \$7.07 |  |
| Northwest Natural Gas | NMN | \$2.24 | \$2.39 | \$2.54 | \$2.71 | \$2.88 | \$3.07 | \$3.26 | \$3.47 | \$3.68 | \$3.90 | \$4.13 | \$4.36 | \$4.51 | \$4.87 | $\$ 5.15$ | \$5.45 | \$5.76 |  |
| Piedmont Naturat Gas | PNY | \$1.78 | \$1.85 | \$1.93 | \$2.00 | \$2.08 | \$2.17 | \$2.26 | \$236 | \$2.48 | \$2.60 | \$2.74 | \$2.90 | \$3.07 | \$3.24 | \$3.43 | \$3.62 | \$3.83 |  |
| South Jersey Industries | Sul | \$3.03 | \$3.31 | \$3.61 | \$3.95 | \$4.31 | \$4.71 | \$5.11 | \$5.53 | \$5.94 | \$6.35 | \$6.75 | \$7.13 | \$7.54 | \$7.97 | \$8.42 | \$8.90 | \$9.41 |  |
| Southwest Gas Corp. | SWx | \$3.11 | \$3.32 | \$3.55 | \$3.79 | \$4.05 | \$4.33 | \$4.61 | \$4.91 | \$5.22 | \$5.54 | \$5.86 | \$6.20 | \$6.55 | \$6.93 | 57.32 | \$7.74 | \$8.18 |  |
| WGL Holdings. inc. | WGL | \$2.31 | \$2.42 | \$254 | \$2. 67 | \$2.80 | \$2.93 | \$3.08 | \$3.24 | $\$ 3.41$ | \$3.60 | \$3.80 | \$4.02 | \$4.25 | 54.49 | 54.74 | \$5.01 | 85.30 |  |
| Projected Annual Dividend Payout Ratio |  |  | [32] | [33] | [34] | [35] | [36] | [37] | [38] | [39] | [40] | [41] | (42) | [43] | [44] | [45] | [46] | (47) |  |
| Company | Ticker |  | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 |  |
| AGL Resources Inc. | GAS |  | 49.00\% | 50.75\% | 52.50\% | 54.25\% | 56.00\% | 57.84\% | 59.57\% | 61.51\% | 63.34\% | 65.18\% | 67.01\% | 68.85\% | 68.85\% | 68.85\% | 68.85\% | 68.85\% |  |
| Atmos Energy Corp. | ATO |  | 54.00\% | 52.75\% | 51.50\% | 50.25\% | 49.00\% | 51.84\% | 54.67\% | 57.51\% | 60.34\% | 63.18\% | $66.01 \%$ | 68.85\% | 68.85\% | 68.85\% | 68.85\% | 68.85\% |  |
| Ladede Group | LG |  | 60.00\% | 58.00\% | 56.00\% | 54.00\% | 52.00\% | 54.41\% | 56.81\% | 59.22\% | 61.63\% | 64.04\% | 66.44\% | 68.85\% | 68.85\% | 68.85\% | 68.85\% | 68.85\% |  |
| New Jersey Resources | NJR |  | 40.00\% | 41.50\% | 43.00\% | 44.50\% | 46.00\% | 49.26\% | 52.53\% | 55.79\% | 59.05\% | 62.32\% | 65.59\% | 68.85\% | 68.85\% | 68.85\% | 68.85\% | 68.85\% |  |
| Northwest Natural Gas | NWN |  | 85.00\% | 79.75\% | 74.50\% | 69.25\% | 64.00\% | 64.69\% | 65.39\% | 66.08\% | 66.77\% | 67.46\% | 68.16\% | 68.85\% | 68.85\% | 68.85\% | 68.85\% | 68.85\% |  |
| Piedmont Natural Gas | PNY |  | 65.00\% | 65.75\% | 66.50\% | 67.25\% | 68.00\% | 68.12\% | 68.24\% | 68.36\% | 68.49\% | 68.61\% | $68.73 \%$ | 68.85\% | 6885\% | 68.85\% | 68.85\% | 68.85\% |  |
| South Jersey Industries | Su |  | 59.00\% | 58.25\% | 57.50\% | 56.75\% | 56.00\% | 57.84\% | 59.67\% | 61.51\% | 63.34\% | 65. $18 \%$ | 67.01\% | 68.85\% | 68.85\% | 68.85\% | 68.85\% | 68.85\% |  |
| Southwest Gas Corp. | SWX |  | 47.00\% | 46.50\% | 46.00\% | 45.50\% | 45.00\% | 48.41\% | 51.81\% | 55.22\% | 58.63\% | 62.04\% | 65.44\% | 68.85\% | 68.85\% | 68.85\% | 68.85\% | 88.85\% |  |
| WGL Holdings, inc. | WGL |  | 71.00\% | 68.25\% | 65.50\% | 62.75\% | 60.00\% | 61.26\% | 62.53\% | 63.79\% | 65.06\% | 66.32\% | 67.59\% | 68.85\% | 68.85\% | 68.85\% | 68.85\% | 68.85\% |  |
| Projected Annual Casn Flows |  |  | [48] | [49] | [50] | [51] | [52] | [53] | [54] | [55] | [56] | [57] | [58] | [59] | [60] | [61] | [62] | [63] | [64] |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Terminal |
| Company | Ticker |  | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 |  |
| AGLResources inc. | GAS |  | \$1.43 | \$1.64 | \$1.87 | \$2.14 | \$2.44 | \$2.76 | \$3.10 | \$3.45 | \$3.82 | \$4.18 | \$4.55 | \$4.94 | \$5.22 | \$5.52 | \$5.83 | \$6.17 | \$121.04 |
| Atmos Energy Corp. | ATO |  | \$1.45 | \$1.52 | \$1.60 | \$1.68 | \$1.76 | \$1.99 | \$2.25 | $\$ 2.52$ | \$2.81 | \$3.12 | \$3.45 | \$3.80 | \$4.02 | \$425 | \$4.49 | \$4.75 | \$114.82 |
| Ladede Group | LG |  | \$1.32 | \$1.38 | \$1.44 | \$1.51 | \$1.58 | \$1.79 | \$201 | \$2.24 | \$2.48 | \$2.74 | \$3.01 | 53.29 | \$3.48 | \$3.68 | \$3.89 | \$4.11 | \$107.57 |
| New Jersey Resources | N.RR |  | \$1.16 | \$1.29 | \$1.42 | \$1.57 | \$1.73 | \$1.97 | \$224 | \$2.52 | \$2.83 | \$3.16 | \$3.51 | \$3.90 | \$4.12 | \$4.36 | \$4.61 | \$4.87 | \$120.07 |
| Northwest Natural Gas | NWN |  | \$2.03 | $\$ 2.03$ | \$2.02 | \$2.00 | \$1.96 | \$2.11 | \$2.27 | \$2.43 | \$2.60 | \$2.78 | \$2.97 | \$3.17 | \$3.36 | \$3.55 | \$3.75 | \$3.96 | \$94.90 |
| Piedmont Natural Gas | PNY |  | \$1.20 | \$1.27 | \$1.33 | \$1.40 | \$1.47 | \$1.54 | \$1.61 | \$1.69 | $\$ 1.78$ | \$1.88 | \$1.99 | \$2.11 | \$2.23 | \$236 | \$249 | \$2.64 | \$76.15 |
| South Jersey Industries | SJ |  | \$1.95 | \$2.11 | \$2.27 | \$2.45 | \$2.64 | \$2.96 | \$3.30 | \$3.65 | \$4.02 | \$4.40 | \$4.78 | \$5.19 | 55.49 | \$5.80 | 56.13 | $\$ 6.48$ | \$130.89 |
| Southwest Gas Corp. | swx |  | \$1.56 | \$1.65 | \$1.74 | \$1.84 | \$1.95 | \$2.23 | \$255 | $\$ 2.88$ | \$3.25 | \$3.64 | \$4.06 | \$4.51 | \$4.77 | \$5.04 | \$5.33 | \$5.63 | \$126.50 |
| WG: Hoidings. Inc. | WGL |  | \$1.72 | $\$ 1.73$ | \$1.75 | \$1.76 | \$1.76 | \$1.89 | \$2.03 | \$2.18 | \$2.34 | \$2.52 | \$2.71 | \$2.92 | \$3.09 | \$3.27 | \$3.45 | \$3.55 | \$87.09 |
| Frojected Annual Data Investor Cash Flows |  | [65] | [66] | [67] | [68] | [69] | [70] | [71] | [72] | [73] | [74] | [75] | [76] | [77] | [78] | [9] | [80] | [87] | [82] |
|  |  | Initial |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Company | Ticker | Outfow | 830/14 | 12/31/14 | 6/30/15 | 6/30/16 | 6/30117 | 8/30/18 | 6/30/19 | 6/30220 | 6/30/21 | 6/30/22 | 6/30/23 | 6/30/24 | 6/30/25 | 6/30/26 | 6330127 | 6/30/28 | 6/30/29 |
| AGLResources inc. | GAS | (\$51.14) | \$0.00 | \$0.72 | \$1.50 | \$1.87 | \$2.14 | \$2.44 | \$2.76 | $\$ 3.10$ | \$3.45 | \$3.82 | \$4.18 | \$4.55 | \$4.94 | $\$ 5.22$ | \$5.52 | \$5.83 | \$127.20 |
| Atmos Energy Corp | ATO | (\$49.16) | \$0.00 | $\$ 0.73$ | \$1.51 | \$1.60 | \$1.68 | \$1.76 | 81.99 | \$2.25 | \$2.52 | \$2.81 | \$3.12 | \$3.45 | \$3.80 | 94.02 | \$4.25 | \$4.49 | \$119.57 |
| Laclede Group | LG | (\$46.56) | \$000 | \$0.66 | \$1.37 | \$1.44 | \$1.51 | \$1.58 | \$1.79 | \$2.01 | \$2.24 | \$2.48 | \$2.74 | \$3.01 | \$3.29 | \$3.48 | \$3.68 | \$3.89 | \$111.68 |
| New Jersey Rescurces | NJR | (\$50.41) | \$0,00 | \$0.59 | \$1.20 | \$1.42 | \$1.57 | 81.73 | \$1.97 | \$2.24 | \$2.52 | \$2.83 | \$3.16 | \$3.51 | \$3.90 | \$4.12 | \$4.36 | \$4.61 | \$124.93 |
| Northwest Natural Gas | NWN | (\$44.17) | \$0.00 | \$1.02 | \$2.09 | $\$ 2.02$ | $\$ 2.00$ | \$1.96 | \$2.11 | \$2.27 | 52.43 | \$2.60 | \$2.78 | 52.97 | \$3. 17 | \$3.36 | 83.55 | \$3.75 | 598.86 |
| Piedmont Natural Gas | PNY | (\$35.38) | 80.00 | \$0.61 | \$1.23 | \$1. 33 | \$1.40 | $\$ 1.47$ | \$1.54 | $\$ 1.61$ | \$1.69 | \$1.78 | \$1.88 | \$1 99 | \$2. 11 | \$2.23 | \$2.36 | \$2.49 | \$78.79 |
| South Jersey Industries | s.d | (\$56.58) | \$0.00 | \$0.98 | \$2.04 | \$2.27 | $\$ 2.45$ | $\$ 2.64$ | $\$ 2.96$ | \$3.30 | \$3.65 | \$4.02 | \$4.40 | \$4.78 | \$5.19 | \$5.49 | $\$ 5.80$ | \$6.13 | \$137.37 |
| Southwest Gas Corp. | swx | (\$53.18) | \$0.00 | \$0.79 | \$1.61 | \$1.74 | \$1.84 | \$1.95 | \$2.23 | \$2.55 | \$2.88 | \$3.25 | \$3.64 | \$4.06 | \$4.51 | \$4.77 | \$5.04 | \$5.33 | \$132.23 |
| WGL Holdings, Inc. | WGL | (\$39.95) | \$0.00 | \$0.87 | \$1.76 | \$1.75 | \$1.76 | \$1.76 | \$1.89 | $\$ 2.03$ | \$2.18 | \$2.34 | \$2.52 | \$2.71 | \$2.52 | \$3.09 | \$3.27 | 33.45 | \$90.74 |





| Projected Annual Earnings per Share |  | [15] | [16] | [17] | [18] | [19] | [20] | [21] | [22] | [23] | [24] | [25] | [26] | [27] | [28] | [29] | [30] | [31] |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 |  |
| AGL Resources \|nc. | GAS | \$2.64 | \$2.92 | \$3.22 | \$3.56 | \$3.94 | \$4.35 | \$4.77 | \$5.20 | \$5.62 | \$6.03 | \$6.42 | \$6.79 | \$7.17 | \$7.58 | \$8.01 | \$8.47 | \$8.96 |  |
| Atmos Energy Corp. | ATO | \$2.50 | \$2.69 | \$2.89 | \$3.11 | \$3.34 | \$3.59 | \$3.85 | \$4.11 | 54.38 | \$4 66 | \$4.94 | \$5.22 | \$5.52 | \$5.84 | \$6.17 | 56.52 | $\$ 6.89$ |  |
| Laclede Group | LG | \$2.02 | \$2.19 | \$238 | \$2. 58 | \$2.80 | \$3.04 | \$3.28 | \$3.53 | \$3.78 | \$4.03 | \$4.28 | \$4. 52 | \$4.78 | \$5.06 | \$5.34 | \$5.65 | \$5.97 |  |
| New Jersey Resources | NJR | \$2.73 | \$2.91 | \$3.10 | \$3.31 | \$3.53 | \$3.76 | \$4.00 | \$4.26 | \$4.52 | \$4.79 | \$5.07 | \$5.36 | \$5.66 | \$5.99 | \$6.33 | \$6.69 | \$7.07 |  |
| Northwest Natural Gas | NMN | \$2.24 | \$2.39 | \$2.54 | \$2.71 | \$2.88 | \$3.07 | \$3.25 | \$3.47 | \$3.68 | \$3.90 | \$4.13 | \$4.36 | \$4.61 | \$4.87 | \$5.15 | \$5.45 | \$5 76 |  |
| Piedmont Natural Gas | PNY | \$1.78 | \$1.85 | \$1.93 | \$2.00 | 5208 | \$2.17 | \$2.26 | \$2.36 | \$2.48 | \$2.60 | \$2.74 | \$2.90 | \$3.07 | \$3.24 | \$3.43 | \$3.62 | \$383 |  |
| South Jersey Industries | SJI | \$3.03 | \$3.31 | \$3.61 | \$3.95 | \$4.31 | \$4.71 | \$5.11 | $\$ 5.53$ | \$5.94 | \$6.35 | \$6.75 | \$7. 13 | 87.54 | \$7.97 | \$8.42 | \$8.90 | $\$ 941$ |  |
| Southwest Gas Corp. | swx | \$3 11 | \$3.32 | \$3.55 | \$3.79 | \$4.05 | \$4.33 | \$4.61 | \$4.91 | \$5.22 | \$5.54 | \$5.86 | \$6.20 | \$6.55 | \$6.93 | $\$ 7.32$ | \$7.74 | \$8.18 |  |
| WGL Holdings, Inc. | WGL | \$2.31 | \$2.42 | \$2.54 | \$2.67 | \$2.80 | \$2.93 | \$3.08 | \$3.24 | \$3.41 | \$3.60 | \$3.80 | \$4.02 | \$4.25 | \$4.49 | \$4.74 | \$5.01 | \$5.30 |  |
| Projected Annual Dividend Payout Ratio |  |  | [32] | [33] | [34] | [35] | [36] | [37] | [38] | [39] | [40] | [41] | [42] | [43] | [44] | [45] | [46] | [47] |  |
| Company | Hicker |  | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 |  |
| AGL Resources Inc. | GAS |  | 49.00\% | 50.75\% | 52.50\% | 54.25\% | 56.00\% | 57.84\% | 59.67\% | 61.51\% | 63.34\% | 65.18\% | 67.01\% | 68.85\% | 68.85\% | 68.85\% | 68.85\% | 68.85\% |  |
| Atmos Energy Corp. | ATO |  | 54.00\% | 52.75\% | 51.50\% | 50.25\% | 49.00\% | 51.84\% | 54.67\% | 57.51\% | 60.34\% | 63.18\% | 66.01\% | 68.85\% | 68.85\% | 68.85\% | 68.85\% | 68.85\% |  |
| Laclede Group | LG |  | 60.00\% | 58.00\% | 56.00\% | 54.00\% | 52.00\% | 54.41\% | 56.81\% | 59.22\% | 61.63\% | 54.04\% | 66.44\% | 68.35\% | 68.85\% | 68.85\% | 68.85\% | 68.85\% |  |
| New Jersey Rescurces | NUR |  | 40.00\% | 41.50\% | 43.00\% | 44.50\% | 46.00\% | 49.25\% | 52.53\% | 55.79\% | 59.06\% | 62.32\% | 65.59\% | 68.85\% | 68.85\% | 68.85\% | 88.85\% | 68.85\% |  |
| Northwest Natural Gas | NWN |  | 85.00\% | 7975\% | 74.50\% | 69.25\% | 64.00\% | 64.69\% | 65.39\% | 68.08\% | 66.77\% | 67.46\% | 68.16\% | 68.85\% | 88.85\% | 68.85\% | 68.85\% | 68.85\% |  |
| Piedmont Natural Gas | PNY |  | 65.00\% | 65.75\% | 66.50\% | 67.25\% | 68.00\% | 68.12\% | 6e $24 \%$ | 68.36\% | 68.49\% | 68.61\% | 68.73\% | 68.85\% | 68.85\% | 68.85\% | 6885\% | 68.85\% |  |
| South Jersey Industries | SJ |  | 59.00\% | 58.25\% | 57.50\% | 56.75\% | 56.00\% | 57.84\% | 59.67\% | 51.51\% | 63.34\% | 65.18\% | 67.01\% | 68.85\% | 68.85\% | 68.85\% | 68.85\% | 68.85\% |  |
| Southwest Gas Corp. | SWx |  | 47.00\% | 4650\% | 46.00\% | 45.50\% | 45.00\% | 48.41\% | 51.81\% | $55.22 \%$ | 58.63\% | 62.04\% | 65.44\% | 68.85\% | 68.85\% | 68.85\% | 68.85\% | 68.85\% |  |
| WGL Holdings, Inc. | WGL |  | 71.00\% | 68.25\% | 65.50\% | 62.75\% | 60.00\% | 61.26\% | 62.53\% | 63.79\% | 65.06\% | 66.32\% | 67.59\% | 68.85\% | 68.85\% | 68.85\% | 68.85\% | 68.85\% |  |
| Projected Annual Cash Flows |  |  | [48] | [49] | [50] | [51] | [52] | [53] | [54] | [55] | [56] | [57] | [58] | [59] | [60] | [61] | [62] | [63] | [64] |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Terminai |
| Company | Ticker |  | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | Value |
| AGL Resources inc | GAS |  | \$1.43 | \$1.64 | \$1.87 | \$2.14 | \$2.44 | \$2.76 | \$3.10 | \$3.45 | \$382 | \$4.78 | 54.55 | \$4.94 | $\$ 5.22$ | \$5.52 | \$5.83 | S6. 17 | \$115.02 |
| Atmos Energy Corp. | ato |  | \$1.45 | \$1.52 | \$1.60 | \$1.68 | \$1.76 | $\$ 1.99$ | \$2.25 | \$2.52 | \$2.81 | \$3.12 | \$3.45 | 53.80 | \$4.02 | \$4.25 | \$4.49 | 54.75 | \$110.23 |
| Laclede Group | LG |  | \$1.32 | \$1.38 | \$1.44 | \$1.51 | \$1.53 | \$1.79 | \$2.01 | \$2.24 | \$2.48 | \$2.74 | \$3.01 | \$3.29 | \$3.48 | \$3.68 | \$3.89 | \$4.11 | \$106.60 |
| New Jersey Rescurces | NuR |  | \$1.16 | \$1.29 | \$1.42 | \$1.57 | \$1.73 | \$1.97 | \$2.24 | \$2.52 | \$2.83 | \$3.16 | \$3.51 | \$3.90 | \$4.12 | \$4.36 | \$4.61 | \$4.87 | \$144.22 |
| Northwest Natural Gas | NWN: |  | $\$ 2.03$ | 52.03 | \$2.02 | \$2.00 | \$1.96 | $\$ 2.11$ | \$2.27 | \$2.43 | 52.60 | \$2.78 | \$2.97 | \$3. 17 | \$3.36 | \$3.55 | \$3.75 | \$3.96 | \$92.83 |
| Piedmont Natural Gas | PNY |  | \$1.20 | \$1.27 | \$1.33 | 81.40 | \$1.47 | \$1.54 | \$1.61 | \$1.69 | \$1.78 | \$1.88 | \$1.99 | \$2.11 | \$2.23 | \$2.36 | \$2.49 | \$2.64 | \$73.49 |
| South Jersey Industries | SJ |  | \$1.95 | \$2.11 | \$2.27 | \$2.45 | \$2.64 | \$2.96 | \$3.30 | \$3.65 | \$4.02 | \$4.40 | \$4.78 | \$5. 19 | \$5.49 | \$5.80 | \$6.13 | \$6.48 | \$130.36 |
| Southwest Gas Corp. | SWx |  | \$1.56 | \$1.65 | \$1.74 | \$1.84 | \$1.95 | \$2.23 | \$2.55 | \$2.88 | \$3.25 | \$3.64 | \$4.06 | \$4.51 | \$4.77 | \$5.04 | \$5.33 | \$5.63 | \$126.98 |
| WGL Holdings, Inc. | WGL |  | \$1.72 | \$1.73 | \$1.75 | \$1.76 | \$1.76 | 31.89 | \$2.03 | \$2.18 | \$2.34 | $3^{3} 2.52$ | \$2.71 | \$2.92 | \$3.09 | \$3.27 | 33.45 | \$3.65 | 887.37 |
| Projected Annual Data Investor Cash Flows |  | [65] | [66] | [67] | [ 68$]$ | [69] | [70] | [71] | [2] | [73] | [74] | [75] | [76] | [77] | [78] | [79] | [80] | [84] | [82] |
|  |  | Initial |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Company | Ticker | Outhow | 6/30/14 | 12/31/14 | 8/30/15 | 6/30116 | 6/30/77 | 6r30/n | 6/30/9 | 6/30/20 | 630121 | $6 / 3072$ | 613023 | 6/3022 | 6330125 | 6/30126 | 6/3027 | 6/30/28 | 6/30129 |
| AGL Resoutces Inc. | GAS | (548.92) | \$0.00 | \$0.72 | \$1.50 | \$1.87 | \$2.14 | \$2.44 | \$2.76 | \$3.10 | 83.45 | \$3.82 | \$4.18 | \$4.55 | \$4.94 | \$5.22 | \$5.52 | \$5.83 | \$122.19 |
| Atmos Energy Corp. | ATO | (\$47.13) | \$0.00 | \$0.73 | \$1.51 | \$1.60 | \$1.68 | \$1.76 | \$1.99 | \$2.25 | \$2.52 | \$2.81 | \$3.12 | \$3.45 | \$3.80 | \$4.02 | \$4.25 | \$4.49 | \$114.98 |
| Laclede Group | LG | (546.13) | \$0.00 | \$0.66 | \$1.37 | \$1.44 | \$1.51 | \$1.58 | \$1.79 | \$2.01 | \$2.24 | \$2.48 | \$2.74 | \$3.01 | \$3.29 | \$3.48 | \$3.68 | \$3.89 | \$110.71 |
| New Jersey Resources | NJR | (\$47.83) | \$0.00 | \$0. 59 | \$1.20 | $\$ 1.42$ | \$1.57 | \$1.73 | \$1.97 | \$2.24 | \$2.52 | \$2.83 | 5316 | \$351 | \$3.90 | \$4.12 | \$4.36 | \$461 | \$119.09 |
| Northwest Natural Gas | NWN | (543.24) | \$0.00 | \$7.02 | \$2.09 | \$2.02 | \$2.00 | \$1.36 | \$2.11 | \$2.27 | \$2.43 | \$2.60 | \$2.78 | \$2.97 | \$3.17 | \$3.36 | \$3.55 | \$375 | $\$ 96.79$ |
| Piedmont Natural Gas | PNY | (\$34,19) | \$0.00 | \$0.61 | \$1.23 | \$1.33 | \$1.40 | \$1.47 | \$1.54 | \$1.61 | \$1.69 | \$1.78 | \$1.88 | \$1.99 | \$2.11 | \$2.23 | \$2.36 | \$2.49 | \$76.13 |
| South Jersey Industries | SH | ( $\$ 56.36$ ) | \$0.00 | \$0.98 | \$2.04 | \$2.27 | \$2.45 | \$2.64 | \$2.96 | \$3.30 | \$3.65 | \$4.02 | \$4.40 | $\$ 4.78$ | \$5.19 | \$5.49 | \$5.80 | 86.13 | \$136.84 |
| Southwest Gas Corp. | SWx | (\$53.35) | \$0,00 | \$0.79 | \$1.61 | \$1.74 | \$1.84 | \$1.95 | \$2.23 | \$2.55 | \$2.88 | \$3.25 | \$3.64 | \$4.06 | \$4.51 | 54.77 | \$5.04 | \$5.33 | \$132.61 |
| WGL Hoddings, Inc. | WGL | ( $\$ 40.05$ ) | \$0.00 | \$0.87 | \$1.76 | 81.75 | 81.76 | \$1.76 | \$1.89 | \$2.03 | \$2.18 | \$2.34 | \$2.52 | \$2.71 | \$2.92 | \$3.09 | \$3.27 | \$3.45 | \$91.02 |

[^0]|  |  | [1] | [2] | (3) | [4] | (5) | [6] | [7] | [8] | [9] |  | [10] |  | [11] |  | [12] | [13] | [14] | [15] | [16] | [17] | [18] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | $\begin{aligned} & \text { Projected } \\ & \text { Earnings } \\ & \text { per share } \\ & 2017-19 \end{aligned}$ | Projected Dividend Deciared per share 2017-19 | Retention Ratio (B) | Projected Book Value 2017-19 | Return on Book Value $\qquad$ <br> (R) | XR | Projected Common Shares Outstanding 2015 | Projected Common Shares Outstanding 2017-19 | Common Shares Growth Rate |  | $\begin{aligned} & 114 \text { High } \\ & \text { Price } \end{aligned}$ |  | $\begin{aligned} & 014 \text { Low } \\ & \text { Price } \end{aligned}$ |  | $\begin{aligned} & 14 \text { price } \\ & \hline \text { idpoint } \\ & \hline \end{aligned}$ | Projected Book Value per Share 2014 | $\begin{gathered} \text { Market/ } \\ \text { Book Ratio } \\ \hline \end{gathered}$ | $\mathrm{S}^{\prime \prime}$ | "v" | ¢v | R + SV |
| AGL Resources Inc. | gas | 4.30 | 2.40 | 44.19\% | 36.25 | 11.86\% | 5.24\% | 122.00 | 125.00 | 0.80\% | \$ | 54.20 | \$ | 45.20 | \$ | 49.70 | 31.60 | 1.57 | 1.27\% | 36.42\% | 0.46\% | 5.70\% |
| Atmos Energy Corporation | ato | 3.50 | 1.70 | 51.43\% | 38.90 | 9.00\% | 4.63\% | 100.50 | 106.00 | 1.77\% | \$ | 53.00 | \$ | 44.20 | \$ | 48.60 | 31.20 | 1.56 | 2.76\% | 35.80\% | 0.99\% | 5.62\% |
| Laclede Group | L.G | 4.20 | 2.20 | 47.52\% | 39.10 | 10.74\% | 5.12\% | 33.50 | 35.00 | 1.46\% | \$ | 47.50 | \$ | 44.00 | s | 45.75 | 34.10 | 1.34 | 1.95\% | 25.46\% | 0.50\% | 5.61\% |
| New Jersey Resources Corporation | NjR | 3.75 | 1.76 | 53.07\% | 30.10 | 12.46\% | 6.61\% | 40.00 | 40.00 | 0.00\% | \$ | 54.60 | \$ | 43.80 | \$ | 49.20 | 22.85 | 2.15 | 0.00\% | 53.56\% | 0.00\% | 6.61\% |
| Northwest Natural Gas Company | NWN | 3.30 | 2.10 | 36.36\% | 34.20 | 9.65\% | 3.51\% | 27.50 | 28.00 | 0.60\% | \$ | 45.20 | \$ | 40.10 | \$ | 42.65 | 28.65 | 1.49 | 0.89\% | 32.83\% | 0.29\% | 3.80\% |
| Piedmont Natural Gas Company, Inc. | PNY | 2.10 | 1.43 | 31.90\% | 19.45 | 10.80\% | 3.44\% | 76.00 | 76.00 | 0.00\% | \$ | 36.60 | \$ | 32.10 | \$ | 34.35 | 16.80 | 2.04 | 0.00\% | 51.09\% | 0.00\% | 3.44\% |
| South Jersey Industries, Inc. | SJ | 4.80 | 2.60 | 45.83\% | 33.35 | 14.39\% | 6.60\% | 34.50 | 37.50 | 2.79\% | \$ | 58.10 | \$ | 51.80 | \$ | 54.95 | 28.35 | 1.94 | 5.41\% | 48.41\% | 2.62\% | 9.21\% |
| Southwest Gas Corporation | swx | 4.00 | 1.80 | 55.00\% | 37.00 | 10.81\% | 5.95\% | 48.00 | 50.00 | 1.36\% | \$ | 56.00 | \$ | 51.10 | \$ | 53.55 | 32.45 | 1.65 | 2.24\% | 39.40\% | 0.88\% | 6.83\% |
| WGL Hokdings, Inc. | WGL | 3.10 | 1.87 | 39.68\% | 29.90 | 10.37\% | 4.11\% | 52.00 | 52.00 | 0.00\% | + | 40.70 | $\pm$ | 35.40 | \$ | 38.05 | 25.45 | 1.50 | 0.00\% | 33.11\% | 0.00\% | 4.11\% |

[^1]Ex-Ante Market Risk Premium Market DCF Method Based - Bloomberg

| $[1]$ | $[2]$ | $[3]$ |
| :---: | :---: | :---: |
| S\&P 500 | Current 30-Year |  |
| Est. Required | Treasury (30-day | Implied Market |
| Market Return | average) | Risk Premium |
| $13.35 \%$ | $3.40 \%$ | $9.94 \%$ |


|  |  | [4] | [5] | [6] | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | Market Capitalization | Weight in Index | Estimated Dividend Yield | Long-Term Growth Est. | DCF Result | Weighted DCF Result |
| AGILENT TECHNOLOGIES INC | A | 19,319.13 | 0.10\% | 0.91\% | 8.93\% | 9.89\% | 0.0102\% |
| ALCOA INC | AA | 17,056.73 | 0.09\% | 0.82\% | 10.67\% | 11.54\% | 0.0105\% |
| APPLE INC | AAPL | 545,262.79 | 2.91\% | 2.01\% | 11.16\% | 13.28\% | 0.3862\% |
| ABBVIE INC | ABBV | 87,517.26 | 0.47\% | 3.01\% | 4.10\% | 7.17\% | 0.0335\% |
| AMERISOURCEBERGEN CORP | ABC | 16,423.08 | 0.09\% | 1.30\% | 10.86\% | 12.22\% | 0.0107\% |
| ABBOTT LABORATORIES | ABT | 61,173.96 | 0.33\% | 2.16\% | 11.41\% | 13.69\% | 0.0447\% |
| ACE LTD | ACE | 35,191.74 | 0.19\% | 2.45\% | 10.00\% | 12.57\% | 0.0236\% |
| ACCENTURE PLC-CL A | ACN | 55,953.52 | 0.30\% | 2.24\% | 10.38\% | 12.73\% | 0.0380\% |
| ACTAVIS PLC | ACT | 38,777.69 | 0.21\% | 0.00\% | 12.00\% | 12.00\% | 0.0248\% |
| ADOBE SYSTEMS INC | ADBE | 36,060.57 | 0.19\% | 0.00\% | 15.91\% | 15.91\% | 0.0306\% |
| ANALOG DEVICES INC | ADI | 16,869.61 | 0.09\% | 2.69\% | 11.70\% | 14.55\% | 0.0131\% |
| ARCHER-DANIELS-MIDLAND CO | ADM | 28,737.64 | 0.15\% | 2.03\% | 7.80\% | 9.91\% | 0.0152\% |
| AUTOMATIC DATA PROCESSING | ADP | 38,225.89 | 0.20\% | 2.34\% | 9.84\% | 12.29\% | 0.0251\% |
| ALLIANCE DATA SYSTEMS CORP | ADS | 15,222.14 | 0.08\% | 0.00\% | 15.23\% | 15.23\% | 0.0124\% |
| AUTODESK INC | ADSK | 12,689.91 | 0.07\% | 0.00\% | 12.29\% | 12.29\% | 0.0083\% |
| ADT CORP/THE | ADT | 6,042.84 | 0.03\% | 2.01\% | 6.63\% | 8.71\% | 0.0028\% |
| AMEREN CORPORATION | AEE | 9,715.10 | 0.05\% | 4.07\% | 7.30\% | 11.52\% | 0.0060\% |
| AMERICAN ELECTRIC POWER | AEP | 26,912.90 | 0.14\% | 3.69\% | 5.66\% | 9.46\% | 0.0136\% |
| AES CORP | AES | 11,112.12 | 0.06\% | 1.32\% | 7.12\% | 8.49\% | 0.0050\% |
| AETNA INC | AET | 29,464.06 | 0.16\% | 1.10\% | 11.72\% | 12.88\% | 0.0202\% |
| AFLAC INC | AFL | 28,420.33 | 0.15\% | 2.40\% | 10.24\% | 12.76\% | 0.0193\% |
| ALLERGAN INC | $A G N$ | 50,227.56 | 0.27\% | 0.12\% | 17.24\% | 17.37\% | 0.0465\% |
| AMERICAN INTERNATIONAL GROUP | AlG | 79,363.16 | 0.42\% | 0.92\% | 10.75\% | 11.72\% | 0.0496\% |
| APARTMENT INVT \& MGMT CO-A | AIV | 4,704.41 | 0.03\% | 3.26\% | 7.07\% | 10.44\% | 0.0026\% |
| ASSURANT INC | AlZ | 4,742.74 | 0.03\% | 1.63\% | 7.10\% | 8.79\% | 0.0022\% |
| AKAMAI TECHNOLOGIES INC | AKAM | 10,891.89 | 0.06\% | 0.00\% | 15.83\% | 15.83\% | 0.0092\% |
| ALLSTATE CORP | ALL | 25,492.64 | 0.14\% | 1.89\% | 8.53\% | 10.50\% | 0.0143\% |
| ALLEGION PLC | ALLE | 5,473.21 | 0.03\% | 0.49\% | 17.60\% | 18.13\% | 0.0053\% |
| AL.TERA CORP | ALTR | 10,879.39 | 0.06\% | 1.70\% | 11.56\% | 13.35\% | 0.0077\% |
| ALEXION PHARMACEUTICALS INC | ALXN | 31,501.06 | 0.17\% | 0.00\% | 34.50\% | 34.50\% | 0.0580\% |
| APPLIED MATERIALS INC | AMAT | 27,543.71 | 0.15\% | 1.78\% | 24.95\% | 26.96\% | 0.0396\% |
| AMETEK INC | AME | 13,057.45 | 0.07\% | 0.52\% | 15.00\% | 15.56\% | 0.0108\% |
| AMGEN INC | AMGN | 90,486.80 | 0.48\% | 2.04\% | 7.83\% | 9.95\% | 0.0480\% |
| AMERIPRISE FINANCIAL INC | AMP | 22,690.60 | 0.12\% | 1.91\% | 13.00\% | 15.04\% | 0.0182\% |
| AMERICAN TOWER CORP | AMT | 35,359.88 | 0.19\% | 1.49\% | 19.26\% | 20.89\% | 0.0394\% |
| AMAZON.COM INC | AMZN | 150,911.90 | 0.80\% | 0.00\% | 35.28\% | 35.28\% | 0.2839\% |
| AUTONATION INC | AN | 6,979.81 | 0.04\% | 0.00\% | 12.77\% | 12.77\% | 0.0048\% |
| AON PLC | AON | 26,886.15 | 0.14\% | 0.95\% | 13.49\% | 14.51\% | 0.0208\% |
| APACHE CORP | APA | 38,342.98 | 0.20\% | 0.97\% | 5.20\% | 6.20\% | 0.0127\% |
| ANADARKO PETROLEUM CORP | APC | 55,348.88 | 0.30\% | 0.73\% | 13.92\% | 14.69\% | 0.0434\% |
| AIR PRODUCTS \& CHEMICALS INC | APD | 27,487.55 | 0.15\% | 2.26\% | 8.48\% | 10.84\% | 0.0159\% |
| AMPHENOL CORP-CL A | APH | 15,104.13 | 0.08\% | 0.78\% | 9.12\% | 9.94\% | 0.0080\% |
| AIRGAS INC | ARG | 8,124.83 | 0.04\% | 2.03\% | 13.21\% | 15.38\% | 0.0067\% |
| ALLEGHENY TECHNOLOGIES INC | ATI | 4,667.56 | 0.02\% | 1.67\% | 15.00\% | 16.80\% | 0.0042\% |
| AVALONBAY COMMUNITIES INC | AVB | 18,506.89 | 0.10\% | 3.25\% | 6.43\% | 9.78\% | 0.0097\% |
| AVAGO TECHNOLOGIES LTD | AVGO | 18,038.05 | 0.10\% | 1.51\% | 18.54\% | 20.19\% | 0.0194\% |
| AVON PRODUCTS INC | AVP | 6,347.26 | 0.03\% | 1.69\% | 9.86\% | 11.63\% | 0.0039\% |
| AVERY DENNISON CORP | AVY | 4,839.26 | 0.03\% | 2.38\% | 10.80\% | 13.31\% | 0.0034\% |
| AMERICAN EXPRESS CO | AXP | 100,207.57 | 0.53\% | 1.05\% | 9.58\% | 10.68\% | 0.0571\% |
| AUTOZONE INC | AZO | 17,339.04 | 0.09\% | 0.00\% | 12.50\% | 12.50\% | 0.0116\% |
| BOEING CO/THE | BA | 92,677.14 | 0.49\% | 2.30\% | 10.60\% | 13.02\% | 0.0644\% |
| BANK OF AMERICA CORP | BAC | 162,519.52 | 0.87\% | 0.85\% | 8.50\% | 9.38\% | 0.0813\% |
| BAXTER INTERNATIONAL INC | BAX | 40,098.13 | 0.21\% | 2.81\% | 10.00\% | 12.96\% | 0.0277\% |
| BED BATH \& BEYOND INC | BBBY | 12,403.65 | 0.07\% | 0.00\% | 9.29\% | 9.29\% | 0.0061\% |
| BB\&T CORP | BBT | 28,111.18 | 0.15\% | 2.43\% | 10.35\% | 12.90\% | 0.0193\% |
| BEST BUY COINC | BBY | 10,662.92 | 0.06\% | 2.24\% | 12.18\% | 14.56\% | 0.0083\% |
| CR BARD INC | BCR | 11,067.19 | 0.06\% | 0.61\% | 10.92\% | 11.56\% | 0.0068\% |
| BECTON DICKINSON AND CO | BDX | 23,020.26 | 0.12\% | 1.82\% | 9.63\% | 11.53\% | 0.0142\% |
| FRANKLIN RESOURCES INC | BEN | 36,129.81 | 0.19\% | 0.83\% | 13.81\% | 14.70\% | 0.0283\% |
| BROWN-FORMAN CORP-CLASS B | BF/B | 20,038.00 | 0.11\% | 1.32\% | 9.70\% | 11.08\% | 0.0118\% |
| BAKER HUGHES INC | BH | 31,765.29 | 0.17\% | 0.85\% | 19.58\% | 20.50\% | 0.0347\% |
| BIOGEN IDEC INC | BIIB | 74,765.38 | 0.40\% | 0.00\% | 20.02\% | 20.02\% | 0.0798\% |
| BANK OF NEW YORK MELLON CORP | BK | 41,327.11 | 0.22\% | 1.82\% | 11.38\% | 13.30\% | 0.0293\% |
| BLACKROCK INC | BLK | 54,235.18 | 0.29\% | 2.44\% | 13.10\% | 15.70\% | 0.0454\% |
| BALL CORP | BLL | 8,675.59 | 0.05\% | 0.86\% | 9.97\% | 10.87\% | 0.0050\% |
| BEMIS COMPANY | BMS | 4,090.61 | 0.02\% | 2.66\% | 7.20\% | 9.96\% | 0.0022\% |
| BRISTOL-MYERS SQUIBB CO | BMY | 82,411.37 | 0.44\% | 2.89\% | 12.36\% | 15.43\% | 0.0678\% |
| BROADCOM CORP-CL A | BRCM | 21,121.08 | 0.11\% | 1.29\% | 10.35\% | 11.70\% | 0.0132\% |
| BERKSHIRE HATHAWAY INC-CL B | BRK/B | 313,630.08 | 1.67\% | 0.00\% | 3.20\% | 3.20\% | 0.0535\% |


|  |  | [4] | [5] | [6] | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | Market Capitalization | Weight in Index | Estimated Dividend Yield | Long-Term Growth Est. | DCF Result | Weighted DCF Result |
| BOSTON SCIENTIFIC CORP | BSX | 16,824.43 | 0.09\% | 0.00\% | 8.38\% | 8.38\% | 0.0075\% |
| PEABODY ENERGY CORP | BTU | 4,457.78 | 0.02\% | 2.11\% | 12.00\% | 14.24\% | 0.0034\% |
| BORGWARNER INC | BWA | 14,750.72 | 0.08\% | 0.57\% | 12.40\% | 13.01\% | 0.0102\% |
| BOSTON PROPERTIES INC | BXP | 18,123.13 | 0.10\% | 2.89\% | 4.67\% | 7.63\% | 0.0074\% |
| CITIGROUP INC | C | 145,282.79 | 0.77\% | 0.08\% | 10.01\% | 10.10\% | 0.0782\% |
| CAINC | CA | 12,857.31 | 0.07\% | 3.47\% | 4.83\% | 8.39\% | 0.0058\% |
| CONAGRA FOODS INC | CAG | 12,091.29 | 0.06\% | 3.48\% | 9.05\% | 12.69\% | 0.0082\% |
| CARDINAL HEALTH INC | CAH | 23,664.40 | 0.13\% | 1.74\% | 11.67\% | 13.51\% | 0.0171\% |
| CAMERON INTERNATIONAL CORP | CAM | 13,739.82 | 0.07\% | 0.00\% | 18.30\% | 18.30\% | 0.0134\% |
| CATERPILLAR INC | CAT | 67,735.62 | 0.36\% | 2.25\% | 9.48\% | 11.83\% | 0.0427\% |
| CHUBB CORP | CB | 22,660.19 | 0.12\% | 2.14\% | 8.42\% | 10.66\% | 0.0129\% |
| CBRE GROUP INC - A | CBG | 10,555.31 | 0.06\% | 0.00\% | 13.50\% | 13.50\% | 0.0076\% |
| CBS CORP-CLASS B NON VOTING | CBS | 36,066.03 | 0.19\% | 0.84\% | 15.99\% | 16.89\% | 0.0325\% |
| COCA-COLA ENTERPRISES | CCE | 11.940 .30 | 0.06\% | 2.07\% | 9.48\% | 11.64\% | 0.0074\% |
| CROWN CASTLE INTL CORP | CCl | 24,864.41 | 0.13\% | 2.19\% | 18.00\% | 20.38\% | 0.0270\% |
| CARNIVAL CORP | CCL | 29,502.66 | 0.16\% | 2.64\% | 17.09\% | 19.95\% | 0.0314\% |
| CELGENE CORP | CELG | 69,312.15 | 0.37\% | 0.00\% | 25.73\% | 25.73\% | 0.0951\% |
| CERNER CORP | CERN | 17,906.85 | 0.10\% | 0.00\% | 17.51\% | 17.51\% | 0.0167\% |
| CF INDUSTRIES HOLDINGS INC | CF | 12,599.16 | 0.07\% | 1.65\% | 5.58\% | 7.27\% | 0.0049\% |
| CAREFUSION CORP | CFN | 9,200.51 | 0.05\% | 0.00\% | 11.50\% | 11.50\% | 0.0056\% |
| CHESAPEAKE ENERGY CORP | CHK | 20,602.60 | 0.11\% | 1.13\% | 8.43\% | 9.60\% | 0.0105\% |
| C.H. ROBINSON WORLDWIDE INC | CHRW | 9,426.79 | 0.05\% | 2.26\% | 11.86\% | 14.25\% | 0.0072\% |
| CIGNA CORP | Cl | 24,715.89 | 0.13\% | 0.04\% | 10.40\% | 10.44\% | 0.0138\% |
| CINCINNATI FINANCIAL CORP | CINF | 7,873.45 | N/A | 3.63\% | NA | N/A | N/A |
| COLGATE-PALMOLIVE CO | CL | 62,227.97 | 0.33\% | 2.13\% | 9.29\% | 11.51\% | 0.0382\% |
| CLOROX COMPANY | CLX | 11.741 .30 | 0.06\% | 3.08\% | 7.36\% | 10.55\% | 0.0066\% |
| COMERICAINC | CMA | 9,136.37 | 0.05\% | 1.56\% | 9.13\% | 10.76\% | 0.0052\% |
| COMCAST CORP-CLASS A | CMCSA | 138,207.21 | 0.74\% | 1.69\% | 12.22\% | 14.01\% | 0.1033\% |
| CME GROUP INC | CME | 23,703.71 | 0.13\% | 4.73\% | 12.26\% | 17.28\% | 0.0218\% |
| CHIPOTLE MEXICAN GRILL INC | CMG | 18,653.54 | 0.10\% | 0.00\% | 21.16\% | 21.16\% | 0.0210\% |
| CUMMINS INC | CMI | 28,916.17 | 0.15\% | 1.68\% | 13.29\% | 15.08\% | 0.0233\% |
| CMS ENERGY CORP | CMS | 8,297.60 | 0.04\% | 3.51\% | 5.68\% | 9.28\% | 0.0041\% |
| CENTERPOINT ENERGY INC | CNP | 10,769.50 | 0.06\% | 3.79\% | 6.00\% | 9.90\% | 0.0057\% |
| CONSOL ENERGY INC | CNX | 10,628.63 | 0.06\% | 0.63\% | 11.10\% | 11.77\% | 0.0067\% |
| CAPITAL ONE FINANCIAL CORP | COF | 47,046.75 | 0.25\% | 1.40\% | 5.95\% | 7.39\% | 0.0185\% |
| CABOT OIL \& GAS CORP | COG | 14,313.06 | 0.08\% | 0.23\% | 40.08\% | 40.36\% | 0.0308\% |
| COACHINC | COH | 9,341.05 | 0.05\% | 3.97\% | 8.10\% | 12.23\% | 0.0061\% |
| ROCKWELL COLLINS INC | COL | 10,623.16 | 0.06\% | 1.59\% | 9.20\% | 10.86\% | 0.0061\% |
| CONOCOPHILLIPS | COP | 105,079.31 | 0.56\% | 3.28\% | 7.50\% | 10.90\% | 0.0611\% |
| COSTCO WHOLESALE CORP | cost | 50,965.02 | 0.27\% | 1.13\% | 11.10\% | 12.30\% | 0.0334\% |
| COVIDIEN PLC | cov | 41,030.10 | 0.22\% | 1.34\% | 9.76\% | 11.17\% | 0.0244\% |
| CAMPBELL SOUP CO | CPB | 14,217.18 | 0.08\% | 2.73\% | 4.77\% | 7.57\% | 0.0057\% |
| SALESFORCE.COM INC | CRM | $35,292.72$ | 0.19\% | 0.00\% | 27.40\% | 27.40\% | 0.0516\% |
| COMPUTER SCIENCES CORP | CSC | 9,280.38 | 0.05\% | 1.39\% | 11.33\% | 12.80\% | 0.0063\% |
| CISCO SYSTEMS INC | csco | 126,735.34 | 0.68\% | 2.88\% | 10.21\% | 13.24\% | 0.0895\% |
| CSX CORP | csX | 30,743.54 | 0.16\% | 2.07\% | 12.27\% | 14.46\% | 0.0237\% |
| CINTAS CORP | CTAS | 7,566.12 | 0.04\% | 1.20\% | 11.15\% | 12.42\% | 0.0050\% |
| CENTURYLINK INC | CTL | 20,693.35 | 0.11\% | 5.98\% | 1.36\% | 7.37\% | 0.0081\% |
| COGNIZANT TECH SOLUTIONS-A | CTSH | 30,258.41 | 0.16\% | 0.00\% | 16.57\% | 16.57\% | 0.0267\% |
| CITRIX SYSTEMS INC | CTXS | 10,598.68 | 0.06\% | 0.00\% | 12.77\% | 12.77\% | 0.0072\% |
| CABLEVISION SYSTEMS-NY GRP-A | cVC | 4,668.76 | 0.02\% | 3.21\% | 0.17\% | 3.37\% | 0.0008\% |
| CVS CAREMARK CORP | CVS | 88,113.18 | 0.47\% | 1.43\% | 14.00\% | 15.53\% | 0.0730\% |
| CHEVRON CORP | cVX | 249,893.90 | 1.33\% | 3.18\% | 4.40\% | 7.65\% | 0.1020\% |
| DOMINION RESOURCES INCNA | D | 40,567.17 | 0.22\% | 3.44\% | 6.08\% | 9.62\% | 0.0208\% |
| DELTA AIR LINES INC | DAL | 33,378.64 | 0.18\% | 0.74\% | 10.85\% | 11.63\% | 0.0207\% |
| DU PONT (E.I.) DE NEMOURS | DD | 62,300.73 | 0.33\% | 2.80\% | 7.83\% | 10.74\% | 0.0357\% |
| DEERE \& CO | DE | 33,010.57 | 0.18\% | 2.29\% | 7.75\% | 10.13\% | 0.0178\% |
| discover financial services | DFS | 28,787.75 | 0.15\% | 1.47\% | 11.67\% | 13.22\% | 0.0203\% |
| DOLLAR GENERAL CORP | DG | 18,634.98 | 0.10\% | 0.00\% | 13.86\% | 13.86\% | 0.0138\% |
| QUEST DIAGNOSTICS INC | DGX | 8,458.17 | 0.05\% | 2.24\% | 10.60\% | 12.96\% | 0.0058\% |
| DR HORTON INC | DHI | 7,829.26 | 0.04\% | 0.56\% | 11.28\% | 11.87\% | 0.0050\% |
| DANAHER CORP | DHR | 55,605,82 | 0.30\% | 0.45\% | 13.50\% | 13.98\% | 0.0415\% |
| WALT DISNEY COITHE | DIS | 145,440.26 | 0.78\% | 1.02\% | 11.37\% | 12.45\% | 0.0965\% |
| DISCOVERY COMMUNICATIONS-A | DISCA | 25,705.01 | 0.14\% | 0.00\% | 18.85\% | 18.85\% | 0.0258\% |
| DELPHI AUTOMOTIVE PLC | DLPH | 20,640.06 | 0.11\% | 1.42\% | 14.61\% | 16.13\% | 0.0177\% |
| DOLLAR TREE INC | DLTR | 11,153.54 | 0.06\% | 0.00\% | 16.28\% | 16.28\% | 0.0097\% |
| DUN \& BRADSTREET CORP | DNB | 4,074.73 | 0.02\% | 1.59\% | 9.55\% | 11.22\% | 0.0024\% |
| DENBURY RESOURCES INC | DNR | 6,478.03 | N/A | 1.36\% | NA | N/A | N/A |
| DIAMOND OFFSHORE DRILLING | DO | 6,722.60 | 0.04\% | 7.15\% | 20.00\% | 27.86\% | 0.0100\% |
| DOVER CORP | DOV | 14,959.03 | 0.08\% | 1.72\% | 13.15\% | 14.98\% | 0.0120\% |
| DOW CHEMICAL COITHE | DOW | 63,393.67 | 0.34\% | 2.65\% | 7.30\% | 10.04\% | 0.0339\% |
| DR PEPPER SNAPPLE GROUP INC | DPS | 11,486.10 | 0.06\% | 2.77\% | 6.86\% | 9.73\% | 0.0060\% |
| DARDEN RESTAURANTS INC | DRI | 6,133.42 | 0.03\% | 4.82\% | 9.32\% | 14.37\% | 0.0047\% |
| DTE ENERGY COMPANY | DTE | 13,809.27 | 0.07\% | 3.47\% | 5.46\% | 9.03\% | 0.0066\% |
| DIRECTV | DTV | 42,553.01 | 0.23\% | 0.00\% | 7.47\% | 7.47\% | 0.0169\% |
| DUKE ENERGY CORP | DUK | 51,670.77 | 0.28\% | 4.33\% | 4.58\% | 9.00\% | 0.0248\% |
| DAVITA HEALTHCARE PARTNERS I | DVA | 15,390.27 | 0.08\% | 0.00\% | 12.73\% | 12.73\% | 0.0104\% |
| DEVON ENERGY CORPORATION | DVN | 32,407.66 | 0.17\% | 1.17\% | 8.17\% | 9.39\% | 0.0162\% |
| ELECTRONIC ARTS INC | EA | 11,464.43 | 0.06\% | 3.42\% | 14.50\% | 18.17\% | 0.0111\% |
| EBAY INC | EBAY | 62,568.71 | 0.33\% | 0.00\% | 13.07\% | 13.07\% | 0.0436\% |


|  |  | [4] | [5] | [6] | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | Market Capitalization | Weight in Index | Estimated Dividend Yield | Long-Term Growth Est. | DCF Result | Weighted DCF Result |
| ECOLAB INC | ECL | 32,265.42 | 0.17\% | 1.02\% | 13.62\% | 14.71\% | 0.0253\% |
| CONSOLIDATED EDISONINC | ED | 16,703.76 | 0.09\% | 4.40\% | 3.66\% | 8.14\% | 0.0072\% |
| EQUIFAXINC | EFX | 8,776.37 | 0.05\% | 1.38\% | 11.95\% | 13.41\% | 0.0063\% |
| EDISON INTERNATIONAL | EIX | 18,877.50 | 0.10\% | 2.47\% | 3.68\% | 6.20\% | 0.0062\% |
| ESTEE LAUDER COMPANIES-CL A | EL | 28,698.41 | 0.15\% | 1.03\% | 12.03\% | 13.12\% | 0.0201\% |
| EMC CORP/MA | EMC | 53,782.56 | 0.29\% | 1.66\% | 11.76\% | 13.52\% | 0.0388\% |
| EASTMAN CHEMICAL CO | EMN | 13,105.62 | 0.07\% | 1.60\% | 7.83\% | 9.49\% | 0.0066\% |
| EMERSON ELECTRIC CO | EMR | 47,023.87 | 0.25\% | 2.56\% | 9.26\% | 11.94\% | 0.0299\% |
| EOG RESOURCES INC | EOG | 63,416.54 | 0.34\% | 0.42\% | 12.45\% | 12.89\% | 0.0436\% |
| EQUITY RESIDENTIAL | EQR | 22,755.79 | 0.12\% | 3.18\% | 6.53\% | 9.82\% | 0.0119\% |
| EQT CORP | EQT | 16,216.11 | 0.09\% | 0.12\% | 30.00\% | 30.14\% | 0.0261\% |
| EXPRESS SCRIPTS HOLDING CO | ESRX | 53,508.53 | 0.29\% | 0.00\% | 14.53\% | 14.53\% | 0.0415\% |
| ESSEX PROPERTY TRUSTINC | ESS | 11,550.01 | 0.06\% | 2.70\% | 6.02\% | 8.80\% | 0.0054\% |
| ENSCO PLC-CLA | ESV | 12,860.78 | 0.07\% | 5.11\% | 40.78\% | 46.93\% | 0.0322\% |
| E*TRADE FINANCIAL CORP | ETFC | 6,059.19 | 0.03\% | 0.00\% | 40.00\% | 40.00\% | 0.0129\% |
| EATON CORP PLC | ETN | 36,744.04 | 0.20\% | 2.53\% | 11.68\% | 14.36\% | 0.0281\% |
| ENTERGY CORP | ETR | 14,558.62 | 0.08\% | 4.10\% | 0.39\% | 4.49\% | 0.0035\% |
| EDWARDS LIFESCIENCES CORP | EW | 8,949.04 | 0.05\% | 0.00\% | 13.69\% | 13.69\% | 0.0065\% |
| EXELON CORP | EXC | 33,236.98 | 0.18\% | 3.42\% | 6.06\% | 9.58\% | 0.0170\% |
| EXPEDITORS INTL WASH INC | EXPD | 8,684.47 | 0.05\% | 1.55\% | 9.48\% | 11.10\% | 0.0051\% |
| EXPEDIAINC | EXPE | 10,081.49 | 0.05\% | 0.74\% | 10.00\% | 10.78\% | 0.0058\% |
| FORD MOTOR CO | F | 68,131.87 | 0.36\% | 2.76\% | 9.78\% | 12.68\% | 0.0461\% |
| FASTENAL CO | FAST | 14,618.38 | 0.08\% | 2.06\% | 16.70\% | 18.93\% | 0.0148\% |
| FACEBOOK INC-A | FB | 173,023.13 | 0.92\% | 0.00\% | 31.41\% | 31.41\% | 0.2898\% |
| FREEPORT-MCMORAN COPPER | FCX | 37,227.50 | 0.20\% | 3.49\% | 16.34\% | 20.12\% | 0.0399\% |
| FAMILY DOLLAR STORES | FDO | 7,705.97 | 0.04\% | 1.65\% | 5.02\% | 6.71\% | 0.0028\% |
| FEDEX CORP | FDX | 43,535.49 | 0.23\% | 0.50\% | 14.23\% | 14.77\% | 0.0343\% |
| FIRSTENERGY CORP | FE | 14.444 .86 | 0.08\% | 4.19\% | 5.00\% | 9.29\% | 0.0072\% |
| F5 NETWORKS INC | FFIV | 8,239.68 | 0.04\% | 0.00\% | 15.41\% | 15.41\% | 0.0068\% |
| FIDELITY NATIONAL INFORMATIO | FIS | 15,909.43 | 0.08\% | 1.71\% | 12.63\% | 14.44\% | 0.0123\% |
| FISERVINC | FISV | 15,115.68 | 0.08\% | 0.00\% | 11.52\% | 11.52\% | 0.0093\% |
| FIFTH THIRD BANCORP | FITB | 18,209.47 | 0.10\% | 2.38\% | 20.48\% | 23.10\% | 0.0224\% |
| FLIR SYSTEMS INC | FLIR | 4,891.65 | 0.03\% | 1.23\% | 15.00\% | 16.32\% | 0.0043\% |
| FLUOR CORP | FLR | 12,180.72 | 0.06\% | 1.02\% | 12.68\% | 13.76\% | 0.0089\% |
| FLOWSERVE CORP | FLS | 10,463.33 | 0.06\% | 0.82\% | 14.71\% | 15.59\% | 0.0087\% |
| FMC CORP | FMC | 9,399.94 | 0.05\% | 0.81\% | 10.00\% | 10.85\% | 0.0054\% |
| FOSSIL GROUP INC | FOSL | 5,562.12 | 0.03\% | 0.00\% | 14.23\% | 14.23\% | 0.0042\% |
| TWENTY-FIRST CENTURY FOX-A | FOXA | 78,987.10 | 0.42\% | 0.73\% | 11.60\% | 12.37\% | 0.0521\% |
| FOREST LABORATORIES INC | FRX | 27,106.78 | 0.14\% | 0.00\% | 42.48\% | 42.48\% | 0.0614\% |
| FIRST SOLAR INC | FSLR | 7,025.75 | 0.04\% | 0.00\% | -2.28\% | -2.28\% | -0.0009\% |
| FMC TECHNOLOGIESINC | FTI | 14,470.92 | 0.08\% | 0.00\% | 18.43\% | 18.43\% | 0.0142\% |
| FRONTIER COMMUNICATIONS CORP | FTR | 5,708.00 | 0.03\% | 7.02\% | 9.45\% | 16.81\% | 0.0051\% |
| AGL RESOURCES INC | GAS | 6,510.29 | 0.03\% | 3.61\% | 5.53\% | 9.25\% | 0.0032\% |
| GANNETT CO | GCl | 6,953.46 | 0.04\% | 2.87\% | 8.33\% | 11.32\% | 0.0042\% |
| GENERAL DYNAMICS CORP | GD | 40,234.71 | 0.21\% | 2.12\% | 7.10\% | 9.29\% | 0.0199\% |
| GENERAL ELECTRIC CO | GE | 264,933.55 | 1.41\% | 3.41\% | 9.30\% | 12.86\% | 0.1818\% |
| GENERAL GROWTH PROPERTIES | GGP | 20,895.85 | 0.11\% | 2.54\% | 6.81\% | 9.44\% | 0.0105\% |
| GRAHAM HOLDINGS CO-CLASS B | GHC | 5,298.85 | N/A | 0.00\% | NA | N/A | N/A |
| GILEAD SCIENCES INC | GILD | 125,572.73 | 0.67\% | 0.00\% | 25.54\% | 25.54\% | 0.1710\% |
| GENERAL MILLS INC | GIS | 31,812.26 | 0.17\% | 3.22\% | 8.02\% | 11.37\% | 0.0193\% |
| CORNING INC | GLW | 28,786.47 | 0.15\% | 1.91\% | 11.86\% | 13.89\% | 0.0213\% |
| GENERAL MOTORS CO | GM | 59,546,06 | 0.32\% | 2.94\% | 17.58\% | 20.78\% | 0.0660\% |
| KEURIG GREEN MOUNTAIN INC | GMCR | 19,993.75 | 0.11\% | 0.76\% | 16.40\% | 17.22\% | 0.0184\% |
| GAMESTOP CORP-CLASS A | GME | 4,572.52 | 0.02\% | 3.29\% | 12.26\% | 15.75\% | 0.0038\% |
| GENWORTH FINANCIAL INC-CL A | GNW | 8,645.21 | 0.05\% | 0.00\% | 5.00\% | 5.00\% | 0.0023\% |
| GOOGLE INC-CL C | GOOG | 393,226.32 | 2.10\% | 0.00\% | 18.09\% | 18.09\% | 0.3793\% |
| GOOGLE INC-CLA | GOOGL | 393,074.76 | 2.10\% | 0.00\% | 18.09\% | 18.09\% | 0.3792\% |
| GENUINE PARTS CO | GPC | 13,302.12 | 0.07\% | 2.62\% | 6.99\% | 9.70\% | 0.0069\% |
| GAP INCITHE | GPS | 18,259.19 | 0.10\% | 2.04\% | 12.28\% | 14.44\% | 0.0141\% |
| GARMIN LTD | GRMN | 12,495.05 | 0.07\% | 3.15\% | 4.50\% | 7.73\% | 0.0051\% |
| GOLDMAN SACHS GROUP INC | GS | 77,785.01 | 0.41\% | 1.35\% | 8.65\% | 10.06\% | 0.0417\% |
| GOODYEAR TIRE \& RUBBER CO | GT | 6,775.28 | 0.04\% | 0.76\% | 9.02\% | 9.81\% | 0.0035\% |
| WW GRAINGER INC | GWW | 17,516.25 | 0.09\% | 1.59\% | 13.06\% | 14.75\% | 0.0138\% |
| HALLIBURTON CO | HAL | 58,685.70 | 0.31\% | 0.78\% | 16.50\% | 17.35\% | 0.0543\% |
| HARMAN INTERNATIONAL | HAR | 7,253.29 | 0.04\% | 1.13\% | 15.55\% | 16.76\% | 0.0065\% |
| HASBRO INC | HAS | 6,881.31 | 0.04\% | 3.23\% | 10.95\% | 14.35\% | 0.0053\% |
| HUNTINGTON BANCSHARES INC | HBAN | 7,921.78 | 0.04\% | 2.26\% | 6.86\% | 9.19\% | 0.0039\% |
| HUDSON CITY BANCORP INC | HCBK | 5,213.39 | N/A | 1.62\% | NA | N/A | N/A |
| HEALTH CARE REIT INC | HCN | 19,196.51 | 0.10\% | 5.06\% | 5.93\% | 11.14\% | 0.0114\% |
| HCP INC | HCP | 18,772.35 | 0.10\% | 5.32\% | 4.01\% | 9.44\% | 0.0094\% |
| HOME DEPOT INC | HD | 110,216.28 | 0.59\% | 2.34\% | 15.35\% | 17.87\% | 0.1050\% |
| HESS CORP | HES | 30,848.97 | 0.16\% | 1.03\% | 7.40\% | 8.46\% | 0.0139\% |
| HARTFORD FINANCIAL SVCS GRP | HIG | 16,152.95 | 0.09\% | 1.68\% | 9.00\% | 10.76\% | 0.0093\% |
| HARLEY-DAVIDSONINC | HOG | 15,180.78 | 0.08\% | 1.58\% | 11.95\% | 13.63\% | 0.0110\% |
| HONEYWELL INTERNATIONAL INC | HON | 73,018.13 | 0.39\% | 1.95\% | 10.00\% | 12.05\% | 0.0469\% |
| STARWOOD HOTELS \& RESORTS | HOT | 15,534.51 | 0.08\% | 1.72\% | 9.98\% | 11.78\% | 0.0098\% |
| HELMERICH \& PAYNE | HP | 12,343.47 | 0.07\% | 2.06\% | 9.90\% | 12.06\% | 0.0079\% |
| HEWLETT-PACKARD CO | HPQ | 62,914.84 | 0.34\% | 1.81\% | 3.79\% | 5.64\% | 0.0189\% |
| H\&R BLOCK INC | HRB | 9,148.89 | 0.05\% | 2.40\% | 11.00\% | 13.53\% | 0.0066\% |
| HORMEL FOODS CORP | HRL | 12,838.13 | N/A | 1.63\% | NA | N/A | N/A |


|  |  | [4] | [5] | [6] | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | Market Capítalization | Weight in Index | Estimated Dividend Yield | Long-Term Growth Est. | DCF Result | Weighted DCF Result |
| HARRIS CORP | HRS | 7,993.84 | 0.04\% | 2.24\% | 3.00\% | 5.28\% | 0.0022\% |
| HOSPIRAINC | HSP | 8,684.82 | 0.05\% | 0.00\% | 11.95\% | 11.95\% | 0.0055\% |
| HOST HOTELS \& RESORTS ING | HST | 16,735.89 | 0.09\% | 2.66\% | 12.59\% | 15.41\% | 0.0138\% |
| HERSHEY COTHE | HSY | 21,644.15 | 0.12\% | 2.00\% | 9.33\% | 11.42\% | 0.0132\% |
| HUMANA INC | HUM | 19,957.88 | 0.11\% | 0.88\% | 9.67\% | 10.60\% | 0.0113\% |
| INTL BUSINESS MACHINES CORP | IBM | 182,881.30 | 0.98\% | 2.24\% | 8.95\% | 11.29\% | 0.1101\% |
| INTERCONTINENTAL EXCHANGE IN | ICE | 21,585.02 | 0.12\% | 1.39\% | 17.71\% | 19.22\% | 0.0221\% |
| INTL FLAVORS \& FRAGRANCES | IFF | 8,446.84 | 0.05\% | 1.60\% | 8.30\% | 9.96\% | 0.0045\% |
| INTEL CORP | INTC | 154,019.32 | 0.82\% | 2.92\% | 7.30\% | 10.32\% | 0.0848\% |
| INTUIT INC | INTU | 23,026.07 | 0.12\% | 0.92\% | 14.22\% | 15.20\% | 0.0187\% |
| INTERNATIONAL PAPER CO | IP | 21,113.55 | 0.11\% | 2.93\% | 6.20\% | 9.22\% | 0.0104\% |
| INTERPUBLIC GROUP OF COS INC | IPG | 8,244.31 | 0.04\% | 1.49\% | 9.27\% | 10.83\% | 0.0048\% |
| INGERSOLL-RAND PLC | IR | 16,877.01 | 0.09\% | 1.58\% | 12.50\% | 14.18\% | 0.0128\% |
| IRON MOUNTAIN INC | IRM | 5,712.60 | 0.03\% | 4.48\% | 17.47\% | 22.34\% | 0.0068\% |
| INTUITIVE SURGICAL INC | ISRG | 15,550.02 | 0.08\% | 0.00\% | 5.11\% | 5.11\% | 0.0042\% |
| ILLINOIS TOOL WORKS | ITW | 37,702.79 | 0.20\% | 1.96\% | 16.90\% | 19.02\% | 0.0382\% |
| INVESCOLTD | IVZ | 16,208.13 | 0.09\% | 2.65\% | 13.06\% | 15.88\% | 0.0137\% |
| JABIL CIRCUIT INC | JBL | 4,246.33 | 0.02\% | 1.56\% | 11.00\% | 12.64\% | 0.0029\% |
| JOHNSON CONTROLS INC | JCl | 33,247.74 | 0.18\% | 1.74\% | 14.25\% | 16.11\% | 0.0286\% |
| JACOBS ENGINEERING GROUP INC | JEC | 7,086.70 | 0.04\% | 0.00\% | 12.78\% | 12.78\% | 0.0048\% |
| JOHNSON \& JOHNSON | JNJ | 299,007.55 | 1.59\% | 2.65\% | 7.31\% | 10.06\% | 0.1604\% |
| JUNIPER NETWORKS INC | JNPR | 11,455.56 | 0.06\% | 0.33\% | 11.16\% | 11.51\% | 0.0070\% |
| JOY GLOBAL INC | Joy | 6,117.56 | 0.03\% | 1.17\% | 15.00\% | 16.26\% | 0.0053\% |
| JPMORGAN CHASE \& CO | JPM | 217,885.91 | 1.16\% | 2.75\% | 5.14\% | 7.96\% | 0.0925\% |
| NORDSTROM INC | JWN | 12,826.80 | 0.07\% | 1.92\% | 11.00\% | 13.02\% | 0.0089\% |
| KELLOGG CO | K | 23,294,82 | 0.12\% | 2.91\% | 6.59\% | 9.59\% | 0.0119\% |
| KEYCORP | KEY | 12,640.04 | 0.07\% | 1.73\% | 5.20\% | 6.97\% | 0.0047\% |
| KIMCO REALTY CORP | KIM | 9,472.40 | 0.05\% | 3.94\% | 4.68\% | 8.72\% | 0.0044\% |
| KLA-TENCOR CORPORATION | KLAC | 11,583.01 | 0.06\% | 2.57\% | 9.02\% | 11.71\% | 0.0072\% |
| KIMBERLY-CLARK CORP | KMB | 41,985.87 | 0.22\% | 2.98\% | 7.41\% | 10.50\% | 0.0235\% |
| KINDER MORGAN INC | KMI | 36,973.78 | 0.20\% | 4.79\% | 20.95\% | 26.24\% | 0.0517\% |
| CARMAXINC | KMX | 11,042.49 | 0.06\% | 0.00\% | 13.69\% | 13.69\% | 0.0081\% |
| COCA-COLA COTHE | ko | 184.114.21 | 0.98\% | 2.91\% | 7.29\% | 10.31\% | 0.1012\% |
| MICHAEL KORS HOLDINGS LTD | KORS | 18,455.57 | 0.10\% | 0.00\% | 24.50\% | 24.50\% | 0.0241\% |
| KROGER CO | KR | 23,862.00 | 0.13\% | 1.40\% | 10.25\% | 11.73\% | 0.0149\% |
| KRAFT FOODS GROUP INC | KRFT | 35,331.19 | 0.19\% | 3.59\% | 9.52\% | 13.28\% | 0.0250\% |
| KOHLS CORP | KSS | 10,954.21 | 0.06\% | 2.95\% | 6.98\% | 10.03\% | 0.0059\% |
| KANSAS CITY SOUTHERN | KSU | 11,814.70 | 0.06\% | 0.99\% | 15.77\% | 16.83\% | 0.0106\% |
| LOEWS CORP | L | 16,963.47 | N/A | 0.57\% | NA | N/A | N/A |
| L BRANDS INC | LB | 16,877. 25 | 0.09\% | 4.09\% | 11.00\% | 15.32\% | 0.0138\% |
| LEGGETT \& PLATT INC | LEG | 4,732.48 | 0.03\% | 3.52\% | 15.00\% | 18.78\% | 0.0047\% |
| LENNAR CORP-A | LEN | 8,298.91 | 0.04\% | 0.38\% | 9.07\% | 9.47\% | 0.0042\% |
| LABORATORY CRP OF AMER HLDGS | LH | 8,579.22 | 0.05\% | 0.00\% | 9.03\% | 9.03\% | 0.0041\% |
| L-3 COMMUNICATIONS HOLDINGS | LLL | 10,492.74 | 0.06\% | 1.90\% | 3.58\% | 5.51\% | 0.0031\% |
| LINEAR TECHNOLOGY CORP | LLTC | 11,153.55 | 0.06\% | 2.23\% | 10.40\% | 12.75\% | 0.0076\% |
| ELI LILLY \& CO | LLY | 70,525.42 | 0.38\% | 3.11\% | 4.25\% | 7.43\% | 0.0279\% |
| LEGG MASON INC | LM | 6,002.79 | 0.03\% | 1.25\% | 14.91\% | 16.25\% | 0.0052\% |
| LOCKHEED MARTIN CORP | LMT | 51,538.86 | 0.27\% | 3.38\% | 7.52\% | 11.03\% | 0.0303\% |
| LINCOLN NATIONAL CORP | LNC | 13,561.83 | 0.07\% | 1.24\% | 10.60\% | 11.91\% | 0.0086\% |
| LORILLARD INC | LO | 22,143.85 | 0.12\% | 4.01\% | 10.30\% | 14.52\% | 0.0171\% |
| LOWE'S COS INC | LOW | 46,564.69 | 0.25\% | 1.67\% | 15.62\% | 17.42\% | 0.0432\% |
| LAM RESEARCH CORP | LRCX | 10,810.85 | 0.06\% | 0.08\% | 34.45\% | 34.53\% | 0.0199\% |
| LEUCADIA NATIONAL CORP | LUK | 9,741.19 | N/A | 0.00\% | NA | N/A | N/A |
| SOUTHWEST AIRLINES CO | LUV | 18,669.39 | 0.10\% | 0.64\% | 15.97\% | 16.66\% | 0.0166\% |
| LYONDELLBASELL INDU-CLA | LYB | 51,975.49 | 0.28\% | 2.58\% | 6.50\% | 9.17\% | 0.0254\% |
| MACY'SINC | M | 20,923.08 | 0.11\% | 2.08\% | 9.26\% | 11.43\% | 0.0128\% |
| MASTERCARD INC-CLASS A | MA | 86,736.13 | 0.46\% | 0.60\% | 17.73\% | 18.38\% | 0.0850\% |
| MACERICH COTTHE | MAC | 9,351.83 | 0.05\% | 3.79\% | 4.93\% | 8.81\% | 0.0044\% |
| MARRIOTT INTERNATIONAL -CL A | MAR | 18,602.29 | 0.10\% | 1.14\% | 9.00\% | 10.19\% | 0.0101\% |
| MASCO CORP | MAS | 7,894.08 | 0.04\% | 1.39\% | 11.80\% | 13.27\% | 0.0056\% |
| MATTEL INC | MAT | 13,261.36 | 0.07\% | 3.90\% | 9.27\% | 13.34\% | 0.0094\% |
| MCDONALD'S CORP | MCD | 100,442.96 | 0.54\% | 3.25\% | 8.57\% | 11.96\% | 0.0641\% |
| MICROCHIP TECHNOLOGY INC | MCHP | 9,776.21 | 0.05\% | 2.88\% | 11.75\% | 14.80\% | 0.0077\% |
| MCKESSON CORP | MCK | 43,386.57 | 0.23\% | 0.57\% | 13.32\% | 13.93\% | 0.0322\% |
| MOODY'S CORP | MCO | 18,549.16 | 0.10\% | 1.29\% | 13.50\% | 14.88\% | 0.0147\% |
| MONDELEZ INTERNATIONAL INC-A | MDLZ | 62,753.39 | 0.33\% | 1.58\% | 14.83\% | 16.53\% | 0.0553\% |
| MEDTRONIC INC | MDT | 63,967.89 | 0.34\% | 1.90\% | 7.64\% | 9.61\% | 0.0328\% |
| METLIFE INC | MET | 62,908.52 | 0.34\% | 2.32\% | 10.79\% | 13.23\% | 0.0444\% |
| MCGRAW HILL FINANCIAL INC | MHIFI | 22,470.11 | 0.12\% | 1.46\% | 12.50\% | 14.05\% | 0.0168\% |
| MOHAWK INDUSTRIES INC | MHK | 9,944.80 | 0.05\% | 0.00\% | 9.00\% | 9.00\% | 0.0048\% |
| MEAD JOHNSON NUTRITION CO | MJN | 18,651.87 | 0.10\% | 1.63\% | 9.90\% | 11.61\% | 0.0115\% |
| MCCORMICK \& CO-NON VTG SHRS | MKC | 9,285.23 | 0.05\% | 2.07\% | 7.80\% | 9.95\% | 0.0049\% |
| MARSH \& MCLENNAN COS | MMC | 28,606.75 | 0.15\% | 2.06\% | 13.50\% | 15.70\% | 0.0240\% |
| 3M CO | MMM | 94,026.36 | 0.50\% | 2.38\% | 10.65\% | 13.16\% | 0.0660\% |
| MONSTER BEVERAGE CORP | MNST | 11,765.59 | 0.06\% | 0.00\% | 18.33\% | 18.33\% | 0.0115\% |
| ALTRIA GROUP INC | MO | $83,510.83$ | 0.45\% | 4.77\% | 6.48\% | 11.40\% | 0.0508\% |
| MONSANTO CO | MON | 66,665.36 | 0.36\% | 1.35\% | 13.70\% | 15.14\% | 0.0538\% |
| MOSAIC CO/THE | MOS | 19,173.43 | 0.10\% | 2.02\% | 10.77\% | 12.89\% | 0.0132\% |
| MARATHON PETROLEUM CORP | MPC | 23,402.32 | 0.12\% | 2.13\% | 11.09\% | 13.34\% | 0.0166\% |
| MERCK \& CO. INC. | MRK | 171,835.72 | 0.92\% | 2.99\% | 4.73\% | 7.79\% | 0.0714\% |


|  |  | [4] | [5] | [6] | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | Market Capitalization | Weight in Index | Estimated Dividend Yield | Long-Term Growth Est. | DCF Result | Weighted DCF Result |
| MARATHON OIL CORP | MRO | 26,853.81 | 0.14\% | 1.93\% | 8.84\% | 10.85\% | 0.0155\% |
| MORGAN STANLEY | MS | 63,574.25 | 0.34\% | 1.02\% | 12.56\% | 13.64\% | 0.0462\% |
| MICROSOFT CORP | MSFT | 347,019.91 | 1.85\% | 2.52\% | 8.46\% | 11.09\% | 0.2053\% |
| MOTOROLA SOLUTIONS INC | MSI | 16,925.16 | 0.09\% | 1.92\% | 5.10\% | 7.07\% | 0.0064\% |
| M \& T BANK CORP | MTB | 16,311.17 | 0.09\% | 2.26\% | 6.42\% | 8.75\% | 0.0076\% |
| MICRON TECHNOLOGY INC | MU | 34,573.25 | 0.18\% | 0.00\% | 14.32\% | 14.32\% | 0.0264\% |
| MURPHY OIL CORP | MUR | 11,823.75 | 0.06\% | 1.95\% | 11.50\% | 13.57\% | 0.0086\% |
| MEADWESTVACO CORP | MWN | 7,327.30 | 0.04\% | 3.31\% | 7.95\% | 11.39\% | 0.0044\% |
| MYLAN INC | MYL | 19,269.58 | 0.10\% | 0.00\% | 10.36\% | 10.36\% | 0.0106\% |
| NAVIENT CORP | NAVI | 7,440.21 | N/A | 3.41\% | NA | N/A | N/A |
| NOBLE ENERGY INC | NBL | 28,393.85 | 0.15\% | 0.85\% | 8.57\% | 9.46\% | 0.0143\% |
| NABORS INDUSTRIES LTD | NBR | 8,117.25 | 0.04\% | 0.59\% | 23.11\% | 23.76\% | 0.0103\% |
| NASDAQ OMX GROUP/THE | NDAQ | 6,412.09 | 0.03\% | 1.54\% | 10.10\% | 11.72\% | 0.0040\% |
| NOBLE CORP PLC | NE | 8.486 .29 | 0.05\% | 4.21\% | 13.67\% | 18.17\% | 0.0082\% |
| NEXTERA ENERGY INC | NEE | 44,361.98 | 0.24\% | 2.83\% | 6.05\% | 8.97\% | 0.0212\% |
| NEWMONT MINING CORP | NEM | 12,418.36 | 0.07\% | 1.25\% | -2.53\% | -1.30\% | -0.0009\% |
| NETFLIX INC | NFLX | 26,610.15 | 0.14\% | 0.00\% | 37.05\% | 37.05\% | 0.0526\% |
| NEWFIELD EXPLORATION CO | NFX | 5,968.99 | 0.03\% | 0.00\% | 9.00\% | 9.00\% | 0.0029\% |
| NISOURCE INC | N | 12,393.55 | 0.07\% | 2.60\% | 4.00\% | 6.65\% | 0.0044\% |
| NIKE INC - CL B | NKE | 67,116.15 | 0.36\% | 1.22\% | 11.50\% | 12.79\% | 0.0458\% |
| NIELSEN NV | NLSN | 18,275.08 | 0.10\% | 1.77\% | 15.00\% | 16.90\% | 0.0165\% |
| NORTHROP GRUMMAN CORP | NOC | 25,858.98 | 0.14\% | 2.12\% | 6.49\% | 8.68\% | 0.0120\% |
| NATIONAL OILWELL VARCO INC | NOV | 34,658.48 | 0.18\% | 1.77\% | 9.89\% | 11.75\% | 0.0217\% |
| NRG ENERGY INC | NRG | 12,410.46 | N/A | 1.44\% | NA | N/A | N/A |
| NORFOLK SOUTHERN CORP | NSC | 31.713 .95 | 0.17\% | 2.12\% | 12.86\% | 15.11\% | 0.0256\% |
| NETAPP INC | NTAP | $11,670.24$ | 0.06\% | 1.82\% | 11.51\% | 13.44\% | 0.0084\% |
| NORTHERN TRUST CORP | NTRS | 15,153.71 | 0.08\% | 2.03\% | 13.22\% | 15.39\% | 0.0124\% |
| NORTHEAST UTILITIES | NU | 14,740.71 | 0.08\% | 3.37\% | 6.67\% | 10.15\% | 0.0080\% |
| NUCOR CORP | NUE | 16,014.03 | 0.09\% | 2.94\% | 13.30\% | 16.44\% | 0.0140\% |
| NVIDIA CORP | NVDA | 10,378.17 | 0.06\% | 1.83\% | 10.15\% | 12.08\% | 0.0067\% |
| NEWELL RUBBERMAID INC | NWL | 8,577.70 | 0.05\% | 2.11\% | 9.66\% | 11.86\% | 0.0054\% |
| NEWS CORP - CLASS A | NWSA | 10,173.95 | 0.05\% | 0.08\% | -1.30\% | -1.22\% | -0.0007\% |
| OWENS-ILLINOIS INC | O | 5,686.80 | 0.03\% | 0.00\% | 9.10\% | 9.10\% | 0.0028\% |
| ONEOK INC | OKE | 14,130.91 | 0.08\% | 3.37\% | 22.00\% | 25.74\% | 0.0194\% |
| OMNICOM GROUP | OMC | 18,496.61 | 0.10\% | 2.36\% | 8.37\% | 10.83\% | 0.0107\% |
| ORACLE CORP | ORCL | 180,272.76 | 0.96\% | 1.19\% | 9.88\% | 11.13\% | 0.1070\% |
| OREILLY AUTOMOTIVE INC | ORLY | 15,835.40 | 0.08\% | 0.00\% | 15.50\% | 15.50\% | 0.0131\% |
| OCCIDENTAL PETROLEUM CORP | OXY | 80,588.30 | 0.43\% | 2.75\% | 6.05\% | 8.88\% | 0.0382\% |
| PAYCHEX INC | PAYX | 15,058.80 | 0.08\% | 3.31\% | 9.02\% | 12.48\% | 0.0100\% |
| PEOPLE'S UNITED FINANCIAL | PBCT | 4,661.72 | 0.02\% | 4.38\% | 13.19\% | 17.86\% | 0.0044\% |
| PITNEY BOWES INC | PBI | 5,633.40 | 0.03\% | 2.70\% | 13.00\% | 15.87\% | 0.0048\% |
| PACCARINC | PCAR | 22,658.07 | 0.12\% | 2.53\% | 11.00\% | 13.67\% | 0.0165\% |
| PG\&ECORP | PCG | 22,061.99 | 0.12\% | 3.86\% | 5.00\% | 8.96\% | 0.0105\% |
| PLUM CREEK TIMBER CO | PCL | 7,937.47 | 0.04\% | 3.94\% | 7.40\% | 11.49\% | 0.0049\% |
| PRICELINE GROUP INC/THE | PCLN | 64,161.52 | 0.34\% | 0.00\% | 21.90\% | 21.90\% | 0.0749\% |
| PRECISION CASTPARTS CORP | PCP | 36,939.18 | 0.20\% | 0.05\% | 12.07\% | 12.12\% | 0.0239\% |
| PATTERSON COSINC | PDCO | 4,189.32 | 0.02\% | 2.09\% | 9.50\% | 11.69\% | 0.0026\% |
| PUBLIC SERVICE ENTERPRISE GP | PEG | 20,049.94 | 0.11\% | 3.74\% | 4.55\% | 8.38\% | 0.0090\% |
| PEPSICO INC | PEP | 134,307.09 | 0.72\% | 2.87\% | 7.19\% | 10.16\% | 0.0728\% |
| PETSMARTINC | PETM | 5,887.04 | 0.03\% | 1.38\% | 11.82\% | 13.29\% | 0.0042\% |
| PFIZER INC | PFE | 189,878.43 | 1.01\% | 3.48\% | 1.97\% | 5.48\% | 0.0555\% |
| PRINCIPAL FINANCIAL GROUP | PFG | 14,776.28 | 0.08\% | 2.49\% | 11.50\% | 14.13\% | 0.0111\% |
| PROCTER \& GAMBLE COITHE | PG | 214,582.65 | 1.14\% | 3.08\% | 8.97\% | 12.19\% | 0.1395\% |
| PROGRESSIVE CORP | PGR | 15,007.35 | 0.08\% | 3.19\% | 8.26\% | 11.58\% | 0.0093\% |
| PARKER HANNIFIN CORP | PH | 18,754.06 | 0.10\% | 1.45\% | 9.92\% | 11.44\% | 0.0114\% |
| PULTEGROUP INC | PHM | 7,565.46 | 0.04\% | 1.00\% | 7.90\% | 8.94\% | 0.0036\% |
| PERKINELMER INC | PKI | 5,296.43 | 0.03\% | 0.60\% | 12.77\% | 13.41\% | 0.0038\% |
| PROLOGIS INC | PLD | 20,772.15 | 0.11\% | 3.15\% | 4.55\% | 7.77\% | 0.0086\% |
| PALL CORP | PLL | 9,328.39 | 0.05\% | 1.26\% | 11.82\% | 13.15\% | 0.0065\% |
| PHILIP MORRIS INTERNATIONAL | PM | 139,923.16 | 0.75\% | 4.25\% | 8.12\% | 12.54\% | 0.0936\% |
| PNC FINANCIAL SERVICES GROUP | PNC | 47,371.88 | 0.25\% | 2.12\% | 6.08\% | 8.26\% | 0.0209\% |
| PENTAIR PLC | PNR | 14,361.41 | 0.08\% | 1.47\% | 14.33\% | 15.91\% | 0.0122\% |
| PINNACLE WEST CAPITAL | PNW | 6,234.08 | 0.03\% | 4.08\% | 4.47\% | 8.64\% | 0.0029\% |
| PEPCO HOLDINGS INC | POM | 6,868.05 | 0.04\% | 3.95\% | 5.83\% | 9.89\% | 0.0036\% |
| PPG INDUSTRIESINC | PPG | 28,288.03 | 0.15\% | 1.27\% | 7.33\% | 8.65\% | 0.0130\% |
| PPL CORPORATION | PPL | 21,820.46 | 0.12\% | 4.32\% | 4.61\% | 9.03\% | 0.0105\% |
| PERRIGO CO PLC | PRGO | 19,780.97 | 0.11\% | 0.28\% | 14.38\% | 14.68\% | 0.0155\% |
| PRUDENTIAL FINANCIAL INC | PRU | 41,247.36 | 0.22\% | 2.25\% | 10.67\% | 13.04\% | 0.0287\% |
| PUBLIC STORAGE | PSA | 29,186.79 | 0.16\% | 3.34\% | 4.17\% | 7.58\% | 0.0118\% |
| PHILLIPS 66 | PSX | 46,037.21 | 0.25\% | 2.00\% | 6.53\% | 8.60\% | 0.0211\% |
| PVH CORP | PVH | 9,573.95 | 0.05\% | 0.15\% | 12.95\% | 13.11\% | 0.0067\% |
| QUANTA SERVICES INC | PWR | 7,307.30 | 0.04\% | 0.00\% | 11.75\% | 11.75\% | 0.0046\% |
| PRAXAIR INC | PX | 38,482.84 | 0.21\% | 1.98\% | 9.59\% | 11.66\% | 0.0239\% |
| PIONEER NATURAL RESOURCES CO | PXD | 33,369.99 | 0.18\% | 0.02\% | 32.35\% | 32.37\% | 0.0576\% |
| QUALCOMM INC | QCOM | 132,059.23 | 0.70\% | 1.89\% | 13.46\% | 15.48\% | 0.1090\% |
| QEP RESOURCES INC | QEP | 6,039.56 | 0.03\% | 0.24\% | 15.00\% | 15.26\% | 0.0049\% |
| RYDER SYSTEM INC | R | 4,610.56 | 0.02\% | 1.52\% | 13.20\% | 14.82\% | 0.0036\% |
| REYNOLDS AMERICAN INC | RAI | 32,515.40 | 0.17\% | 4.41\% | 8.06\% | 12.64\% | 0.0219\% |
| ROWAN COMPANIES PLC-A | RDC | 3,924.90 | 0.02\% | 0.81\% | 10.00\% | 10.85\% | 0.0023\% |
| REGENERON PHARMACEUTICALS | REGN | 28,351.48 | 0.15\% | 0.00\% | 28.88\% | 28.88\% | 0.0437\% |


|  |  | [4] | [5] | [6] | 17) | [8] | [9] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Com | Ticker | Market | Weight in Index | Estimated <br> Dividend Yield | Long-Term Growth Est. | DCF Result | Weighted DCF Result |
| REGIONS FINANCIAL CORP | RF | 14,727.80 | 0.08\% | 1.69\% | 5.57\% | 7.31\% | 0.0057\% |
| ROBERT HALF INTL INC | RHI | 6,573.17 | 0.04\% | 1.47\% | 16.49\% | 18.08\% | 0.0063\% |
| RED HAT INC | RHT | 10,497.25 | 0.06\% | 0.00\% | 16.35\% | 16.35\% | 0.0092\% |
| TRANSOCEAN LTD | RIG | 16,202.58 | 0.09\% | 6.42\% | 10.00\% | 16.74\% | 0.0145\% |
| RALPH LAUREN CORP | RL | 14,093.10 | 0.08\% | 1.17\% | 11.91\% | 13.15\% | 0.0099\% |
| ROCKWELL AUTOMATION INC | ROK | 17,283.60 | 0.09\% | 1.85\% | 10.98\% | 12.93\% | 0.0119\% |
| ROPER INDUSTRIES INC | ROP | 14,607.76 | 0.08\% | 0.49\% | 12.20\% | 12.72\% | 0.0099\% |
| ROSS STORES INC | ROST | 14,032.89 | 0.07\% | 1.18\% | 11.20\% | 12.45\% | 0.0093\% |
| RANGE RESOURCES CORP | RRC | 14,506.22 | 0.08\% | 0.19\% | 29.07\% | 29.28\% | 0.0227\% |
| REPUBLIC SERVICES INC | RSG | 13,398.95 | 0.07\% | 2.76\% | 6.50\% | 9.35\% | 0.0067\% |
| RAYTHEON COMPANY | RTN | 29,649.46 | 0.16\% | 2.54\% | 8.66\% | 11.31\% | 0.0179\% |
| STARBUCKS CORP | SBUX | 58,793.68 | 0.31\% | 1.37\% | 17.78\% | 19.27\% | 0.0604\% |
| SCANA CORP | SCG | 7,510.01 | 0.04\% | 3.94\% | 5.00\% | 9.04\% | 0.0036\% |
| SCHWAB (CHARLES) CORP | SCHW | 35,221.87 | 0.19\% | 0.90\% | 21.64\% | 22.63\% | 0.0425\% |
| SPECTRA ENERGY CORP | SE | 28,349.86 | 0.15\% | 3.19\% | 6.00\% | 9.29\% | 0.0140\% |
| SEALED AIR CORP | SEE | 7,334.41 | 0.04\% | 1.49\% | 11.48\% | 13.06\% | 0.0051\% |
| SHERWIN-WILUAMS COITHE | SHW | 20,545.23 | 0.11\% | 1.07\% | 10.00\% | 11.12\% | 0.0122\% |
| SIGMA-ALDRICH | SIAL | 12,098.07 | 0.06\% | 0.90\% | 7.83\% | 8.76\% | 0.0057\% |
| JM SMUCKER COITHE | SJM | 10,768.02 | 0.06\% | 2.37\% | 7.00\% | 9.45\% | 0.0054\% |
| SCHLUMBERGER LTD | SLB | 148,496.27 | 0.79\% | 1.33\% | 14.75\% | 16.18\% | 0.1281\% |
| SNAP-ON INC | SNA | 6,880.37 | N/A | 1.43\% | NA | N/A | N/A |
| SANDISK CORP | SNDK | 23,322.38 | 0.12\% | 0.98\% | 17.57\% | 18.63\% | 0.0232\% |
| SCRIPPS NETWORKS INTER-CL A | SNI | 11,546.66 | 0.06\% | 0.99\% | 12.13\% | 13.17\% | 0.0081\% |
| SOUTHERN COTHE | SO | 39,822.43 | 0.21\% | 4.67\% | 3.94\% | 8.70\% | 0.0185\% |
| SIMON PROPERTY GROUP INC | SPG | 51,538.25 | 0.27\% | 3.12\% | 5.39\% | 8.59\% | 0.0236\% |
| STAPLES INC | SPLS | 7,061.08 | 0.04\% | 4.50\% | 3.06\% | 7.63\% | 0.0029\% |
| STERICYCLEINC | SRCL | 10,050.26 | 0.05\% | 0.00\% | 15.35\% | 15.35\% | 0.0082\% |
| SEMPRA ENERGY | SRE | 25,730.53 | 0.14\% | 2.50\% | 7.16\% | 9.76\% | 0.0134\% |
| SUNTRUST BANKS INC | STI | 21,462.92 | 0.11\% | 1.74\% | 8.77\% | 10.58\% | 0.0121\% |
| ST JUDE MEDICAL INC | STJ | 20,035.03 | 0.11\% | 1.49\% | 9.68\% | 11.24\% | 0.0120\% |
| STATE STREET CORP | STT | 29,277.28 | 0.16\% | 1.71\% | 10.38\% | 12.17\% | 0.0190\% |
| SEAGATE TECHNOLOGY | STX | 18,525.70 | 0.10\% | 2.93\% | 8.76\% | 11.82\% | 0.0117\% |
| CONSTELLATION BRANDS INC-A | STZ | 17,022.32 | 0.09\% | 0.00\% | 15.17\% | 15.17\% | 0.0138\% |
| STANLEY BLACK \& DECKER INC | SWK | 13,678.73 | 0.07\% | 2.34\% | 9.00\% | 11.44\% | 0.0083\% |
| SOUTHWESTERN ENERGY CO | SWN | 16,234.32 | 0.09\% | 0.00\% | 16.86\% | 16.86\% | 0.0146\% |
| SAFEWAY INC | SWY | 7,856.61 | 0.04\% | 2.36\% | 10.50\% | 12.99\% | 0.0054\% |
| STRYKER CORP | SYK | 32,401.16 | 0.17\% | 1.41\% | 12.05\% | 13.55\% | 0.0234\% |
| SYMANTEC CORP | SYMC | 15,511.24 | 0.08\% | 2.84\% | 6.84\% | 9.78\% | 0.0081\% |
| SYSCO CORP | SYy | 21,915.50 | 0.12\% | 3.09\% | 9.37\% | 12.60\% | 0.0147\% |
| AT\&TINC | T | 182,843.70 | 0.98\% | 5.24\% | 6.01\% | 11.41\% | 0.1112\% |
| MOLSON COORS BREWING CO -B | TAP | 13,640.08 | 0.07\% | 1.97\% | 6.41\% | 8.44\% | 0.0061\% |
| TERADATA CORP | TDC | 6,626.55 | 0.04\% | 0.00\% | 10.46\% | 10.46\% | 0.0037\% |
| TECO ENERGY INC | TE | 3,937.93 | 0.02\% | 4.91\% | 4.50\% | 9.52\% | 0.0020\% |
| INTEGRYS ENERGY GROUP INC | TEG | 5,537.44 | 0.03\% | 3.93\% | 5.00\% | 9.03\% | 0.0027\% |
| TE CONNECTIVITY LTD | TEL | 24,952.70 | 0.13\% | 1.74\% | 9.70\% | 11.52\% | 0.0153\% |
| TARGET CORP | TGT | 36,818.23 | 0.20\% | 3.12\% | 10.72\% | 14.00\% | 0.0275\% |
| TENET HEALTHCARE CORP | THC | 4,687.37 | 0.02\% | 0.00\% | 13.58\% | 13.58\% | 0.0034\% |
| TIFFANY \& CO | TIF | 12,901,86 | 0.07\% | 1.49\% | 13.18\% | 14.77\% | 0.0102\% |
| TJX COMPANIESINC | TJX | 37.179.57 | 0.20\% | 1.26\% | 11.73\% | 13.06\% | 0.0259\% |
| TORCHMARK CORP | TMK | 7,223.34 | 0.04\% | 0.88\% | 8.28\% | 9.20\% | 0.0035\% |
| THERMO FISHER SCIENTIFIC INC | TMO | 47,561.42 | 0.25\% | 0.50\% | 13.91\% | 14.45\% | 0.0366\% |
| TRIPADVISOR INC | TRIP | 15,475.73 | 0.08\% | 0.00\% | 28.51\% | 28.51\% | 0.0235\% |
| T ROWE PRICE GROUP INC | TROW | 21,951.41 | 0.12\% | 2.10\% | 13.04\% | 15.28\% | 0.0179\% |
| TRAVELERS COS INC/THE | TRV | 32,964.63 | 0.18\% | 2.27\% | 6.70\% | 9.05\% | 0.0159\% |
| TRACTOR SUPPLY COMPANY | TSCO | 8,630.88 | 0.05\% | 0.94\% | 16.60\% | 17.62\% | 0.0081\% |
| TYSON FOODS INC-CL A | TSN | 12,389.81 | N/A | 0.83\% | NA | N/A | N/A |
| TESORO CORP | TSO | 7,561.58 | 0.04\% | 1.74\% | 15.68\% | 17.56\% | $0.007+\%$ |
| TOTAL SYSTEM SERVICES INC | TSS | 5,875.44 | 0.03\% | 1.28\% | 10.98\% | 12.34\% | 0.0039\% |
| TIME WARNER CABLE | TWC | 40,465.54 | 0.22\% | 2.07\% | 9.09\% | 11.25\% | 0.0243\% |
| TIME WARNER INC | TWX | 60,961.77 | 0.33\% | 1.83\% | 9.66\% | 11.59\% | 0.0377\% |
| TEXAS INSTRUMENTS INC | TXN | 51,906.00 | 0.28\% | 2.54\% | 10.10\% | 12.77\% | 0.0353\% |
| TEXTRONINC | TXT | 10,637.94 | 0.06\% | 0.21\% | 16.77\% | 17.00\% | 0.0096\% |
| TYCO INTERNATIONAL LTD | TYC | 21,151.83 | 0.11\% | 1.48\% | 12.70\% | $14.27 \%$ | 0.0161\% |
| UNDER ARMOUR INC-CLASS A | UA | 12,596.59 | 0.07\% | 0.00\% | 23.54\% | 23.54\% | 0.0158\% |
| UNITEDHEALTH GROUP INC | UNH | 80,652.33 | 0.43\% | 1.36\% | 9.86\% | 11.29\% | 0.0486\% |
| UNUM GROUP | UNM | 8,978.47 | 0.05\% | 1.77\% | 9.00\% | 10.85\% | 0.0052\% |
| UNION PACIFIC CORP | UNP | 90,799.75 | 0.48\% | 1.84\% | 12.76\% | 14.72\% | 0.0713\% |
| UNITED PARCEL SERVICE-CL B | UPS | 94,218.76 | 0.50\% | 2.58\% | 10.00\% | 12.70\% | 0.0638\% |
| URBAN OUTFITTERS INC | URBN | 4,675.28 | 0.02\% | 0.00\% | 16.28\% | 16.28\% | 0.0041\% |
| US BANCORP | USB | 78,632.29 | 0.42\% | 2.24\% | 7.44\% | 9.76\% | 0.0409\% |
| UNITED TECHNOLOGIES CORP | UTX | 106,450.84 | 0.57\% | 2.06\% | 11.42\% | 13.59\% | 0.0772\% |
| VISA INC-CLASS A SHARES | $V$ | 131,444.03 | 0.70\% | 0.76\% | 18.08\% | 18.90\% | 0.1325\% |
| VARIAN MEDICAL SYSTEMS INC | VAR | 8,728.88 | 0.05\% | 0.00\% | 10.50\% | 10.50\% | 0.0049\% |
| VF CORP | VFC | 27,069.37 | 0.14\% | 1.67\% | 12.81\% | 14.58\% | 0.0210\% |
| VIACOM INC-CLASS B | VIAB | 36,592.50 | 0.20\% | 1.44\% | 12.33\% | 13.85\% | 0.0270\% |
| VALERO ENERGY CORP | VLO | 27,438.95 | 0.15\% | 1.96\% | 8.94\% | 10.98\% | 0.0161\% |
| VULCAN MATERIALS CO | VMC | 8,312.45 | 0.04\% | 0.26\% | 6.67\% | 6.93\% | 0.0031\% |
| VORNADO REALTY TRUST | VNO | 19,919.98 | 0.11\% | 2.77\% | 8.29\% | 11.17\% | 0.0119\% |
| VERISIGN INC | VRSN | 6,700.00 | 0.04\% | 0.00\% | 11.60\% | 11.60\% | 0.0041\% |
| VERTEX PHARMACEUTICALS INC | VRTX | 21,281.11 | 0.11\% | 0.00\% | 22.00\% | 22.00\% | 0.0250\% |


|  |  | [4] | [5] | [6] | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | Market Capitalization | Weight in Index | Estimated Dividend Yield | Long-Term Growth Est. | DCF Result | Weighted DCF Result |
| VENTAS INC | VTR | 18,746.32 | 0.10\% | 4.53\% | 4.03\% | 8.64\% | 0.0086\% |
| VERIZON COMMUNICATIONS INC | VZ | 204,696.99 | 1.09\% | 4.30\% | 6.63\% | 11.07\% | 0.1209\% |
| WALGREEN CO | WAG | 70,897.26 | 0.38\% | 1.66\% | 13.38\% | 15.15\% | 0.0573\% |
| WATERS CORP | WAT | 8,950.18 | 0.05\% | 0.00\% | 9.92\% | 9.92\% | 0.0047\% |
| WESTERN DIGITAL GORP | WDC | 21,647.47 | 0.12\% | 1.22\% | 2.40\% | 3.63\% | 0.0042\% |
| WISCONSIN ENERGY CORP | WEC | 10,398.70 | 0.06\% | 3.38\% | 5.07\% | 8.54\% | 0.0047\% |
| WELLS FARGO \& CO | WFC | 277,153.20 | 1.48\% | 2.51\% | 13.53\% | 16.22\% | 0.2397\% |
| WHOLE FOODS MARKET INC | WFM | 14,370.27 | 0.08\% | 1.22\% | 14.42\% | 15.73\% | 0.0121\% |
| WHIRLPOOL CORP | WHR | 10,813.09 | 0.06\% | 2.04\% | 20.88\% | 23.14\% | 0.0133\% |
| WINDSTREAM HOLDINGS INC | WIN | 6,056.73 | 0.03\% | 9.95\% | 0.98\% | 10.97\% | 0.0035\% |
| WELLPOINT INC | WLP | 30,389.19 | 0.16\% | 1.61\% | 8.92\% | 10.60\% | 0.0172\% |
| WASTE MANAGEMENT INC | WM | 20,685.35 | 0.11\% | 3.36\% | 7.70\% | 11.19\% | 0.0123\% |
| WLLIAMS COS INC | WMB | 43,273.05 | 0.23\% | 3.24\% | 15.97\% | 19.47\% | 0.0449\% |
| WAL-MART STORES INC | WMT | 243,768.99 | 1.30\% | 2.57\% | 8.58\% | 11.26\% | 0.1464\% |
| WESTERN UNION CO | W | 9,035.06 | 0.05\% | 2.99\% | 8.66\% | 11.78\% | 0.0057\% |
| WEYERHAEUSER CO | WY | 18,895.73 | 0.10\% | 2.74\% | 5.50\% | 8.32\% | 0.0084\% |
| WYNDHAM WORLDWIDE CORP | WYN | 9,581.03 | 0.05\% | 1.78\% | 14.70\% | 16.61\% | 0.0085\% |
| WYNN RESORTS LTD | WYNN | 20,643.31 | 0.11\% | 2.47\% | 11.00\% | 13.60\% | 0.0150\% |
| UNITED STATES STEEL CORP | X | 3,739.09 | 0.02\% | 0.77\% | 6.00\% | 6.80\% | 0.0014\% |
| CIMAREX ENERGY CO | XEC | 12,410.49 | 0.07\% | 0.40\% | 13.75\% | 14.18\% | 0.0094\% |
| XCEL ENERGY INC | XEL | 15,877.30 | 0.08\% | 3.73\% | 5.05\% | 8.88\% | 0.0075\% |
| XL GROUP PLC | XL | 8,878.02 | 0.05\% | 1.89\% | 8.90\% | 10.87\% | 0.0051\% |
| XILINXINC | XLNX | 12,596.53 | 0.07\% | 2.45\% | 10.88\% | 13.47\% | 0.0090\% |
| EXXON MOBIL CORP | XOM | 438,240.94 | 2.34\% | 2.63\% | 11.86\% | 14.65\% | 0.3423\% |
| DENTSPLY INTERNATIONAL INC | XRAY | 6,803.19 | 0.04\% | 0.55\% | 10.42\% | 10.99\% | 0.0040\% |
| XEROX CORP | XRX | 14,789.96 | 0.08\% | 1.97\% | 8.65\% | 10.71\% | 0.0084\% |
| XYLEM INC | XYL | 7,229.82 | 0.04\% | 1.29\% | 10.35\% | 11.71\% | 0.0045\% |
| YAHOO! INC | YHOO | 33,426.03 | 0.18\% | 0.00\% | 14.15\% | 14.15\% | 0.0252\% |
| YUM! BRANDS INC | YUM | 36,202.02 | 0.19\% | 1.86\% | 13.47\% | 15.45\% | 0.0298\% |
| ZIONS BANCORPORATION | ZION | 5,479.37 | 0.03\% | 0.56\% | 9.00\% | 9.58\% | 0.0028\% |
| ZIMMER HOLDINGS INC | ZMH | 17,681.45 | 0.09\% | 0.78\% | 10.64\% | 11.46\% | 0.0108\% |
| ZOETIS INC | ZTS | 16,212.96 | 0.09\% | 0.90\% | 11.55\% | 12.50\% | 0.0108\% |
| Total Market Capitalization: 18,752,867.50 |  |  |  |  |  |  | 13.35\% |
| Notes: <br> [1] Equals sum of Col. [9] <br> [2] Source: Bloomberg Professional <br> [3] Equals [1] - [2] |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| [4] Source: Bloomberg Professional |  |  |  |  |  |  |  |
| [5] Equals weight in S\&P 500 based on market capitalization |  |  |  |  |  |  |  |
| [6] Source: Bloomberg Professional |  |  |  |  |  |  |  |
| [7] Source: Bloomberg Professional |  |  |  |  |  |  |  |
| [8] Equals ([6] $\times(1+(0.5 \times[71))$ + [7] |  |  |  |  |  |  |  |
| [9] Equals Col . [5] $\times \mathrm{Col}$. [8] |  |  |  |  |  |  |  |

Ex-Ante Market Risk Premium
Market DCF Method Based - Value Line

| $[1]$ | $[2]$ | $[3]$ |
| :---: | :---: | :---: |
| S\&P 500 | Current 30-Year |  |
| Est. Required | Treasury (30-day | Implied Market |
| Market Return | average) | Risk Premium |
| $12.70 \%$ | $3.40 \%$ | $9.30 \%$ |


|  |  | [4] | [5] | [6] | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | Market Capitalization | Weight in Index | Estimated Dividend Yield | Long-Term Growth Est. | DCF Result | Weighted DCF Result |
| AGILENT TECHNOLOGIES INC | A | 19,535.70 | 0.11\% | 0.96\% | 6.50\% | 7.49\% | 0.01\% |
| ALCOA INC | AA | 16,934.09 | 0.09\% | 0.83\% | 17.00\% | 17.90\% | 0.02\% |
| APPLE INC | AAPL | 554,119.30 | 3.10\% | 2.05\% | 12.50\% | 14.68\% | 0.46\% |
| ABBVIE INC | ABBV | 86,165.68 | 0.48\% | 3.10\% | 0.00\% | 3.10\% | 0.01\% |
| AMERISOURCEBERGEN CORP | $A B C$ | 16,365.44 | 0.09\% | 1.31\% | 14.00\% | 15.40\% | 0.01\% |
| ABBOTT LABORATORIES | ABT | 61.579 .46 | 0.34\% | 2.15\% | -4.00\% | -1.89\% | -0.01\% |
| ACE LTD | ACE | 35,595.43 | 0.20\% | 2.39\% | 9.00\% | 11.50\% | 0.02\% |
| ACCENTURE PLC-CL A | ACN | 52,596.25 | 0.29\% | 2.34\% | 7.50\% | 9.93\% | 0.03\% |
| ACTAVIS PLC | ACT | 37,539.60 | 0.21\% | 0.00\% | 24.50\% | 24.50\% | 0.05\% |
| ADOBE SYSTEMS INC | ADBE | 36,365.64 | 0.20\% | 0.00\% | 15.00\% | 15.00\% | 0.03\% |
| ANALOG DEVICES INC | ADI | 17,167.11 | 0.10\% | 2.69\% | 11.00\% | 13.84\% | 0.01\% |
| ARCHER-DANIELS-MIDLAND CO | ADM | 29,553,60 | 0.17\% | 2.13\% | 9.00\% | 11.23\% | 0.02\% |
| AUTOMATIC DATA PROCESSING | ADP | 37,809.88 | 0.21\% | 2.60\% | 9.00\% | 11.72\% | 0.02\% |
| ALLIANCE DATA SYSTEMS CORP | ADS | 14,814.31 | 0.08\% | 0.00\% | 14.50\% | 14.50\% | 0.01\% |
| AUTODESK INC | ADSK | 12,831.13 | 0.07\% | 0.00\% | 7.50\% | 7.50\% | 0.01\% |
| ADT CORP/THE | ADT | 6,071.33 | 0.03\% | 2.33\% | 0.00\% | 2.33\% | 0.00\% |
| AMEREN CORPORATION | AEE | 9,723.41 | 0.05\% | 4.04\% | 4.50\% | 8.63\% | 0.00\% |
| AMERICAN ELECTRIC POWER | AEP | 26,794.49 | 0.15\% | 3.75\% | 4.50\% | 8.33\% | 0.01\% |
| AES CORP | AES | 11,031.93 | 0.06\% | 1.32\% | 10.50\% | 11.89\% | 0.01\% |
| AETNA INC | AET | 29,095.94 | 0.16\% | 1.11\% | 10.50\% | 11.67\% | 0.02\% |
| AFLAC INC | AFL | 28,522.04 | 0.16\% | 2.42\% | 7.50\% | 10.01\% | 0.02\% |
| ALLERGAN INC | AGN | 48,160.10 | 0.27\% | 0.12\% | 13.50\% | 13.63\% | 0.04\% |
| AMERICAN INTERNATIONAL GROUP | AIG | 80,578.23 | 0.45\% | 0.90\% | 0.00\% | 0.90\% | 0.00\% |
| APARTMENT INVT \& MGMT CO-A | AIV | - | 0.00\% | 3.25\% | 0.00\% | 3.25\% | 0.00\% |
| ASSURANT INC | AIZ | 4,885.65 | 0.03\% | 1.59\% | 4.00\% | 5.62\% | 0.00\% |
| AKAMAI TECHNOLOGIES INC | AKAM | 10,948.45 | 0.06\% | 0.00\% | 13.50\% | 13.50\% | 0.01\% |
| ALLSTATE CORP | ALL | 25,527.88 | 0.14\% | 1.90\% | 13.00\% | 15.02\% | 0.02\% |
| ALLEGION PLC | ALLE | N/A | N/A | N/A | N/A | N/A | N/A |
| ALTERA CORP | ALTR | 10,998.27 | 0.06\% | 1.71\% | 0.00\% | 1.71\% | 0.00\% |
| ALEXION PHARMACEUTICALS INC | ALXN | 31,650.08 | 0.18\% | 0.00\% | 31.50\% | 31.50\% | 0.06\% |
| APPLIED MATERIALS INC | AMAT | 27,333.82 | 0.15\% | 1.78\% | 17.00\% | 18.93\% | 0.03\% |
| AMETEKINC | AME | 13,131.02 | 0.07\% | 0.67\% | 10.50\% | 11.21\% | 0.01\% |
| AMGEN INC | AMGN | 89,200.67 | 0.50\% | 2.14\% | 8.00\% | 10.23\% | 0.05\% |
| AMERIPRISE FINANCIAL INC | AMP | 22,448.09 | 0.13\% | 1.97\% | 14.50\% | 16.61\% | 0.02\% |
| AMERICAN TOWER CORP | AMT | 35,114.82 | 0.20\% | 1.59\% | 21.00\% | 22.76\% | 0.04\% |
| AMAZON.COM INC | AMZN | 150,420.00 | 0.84\% | 0.00\% | 71.50\% | 71.50\% | 0.60\% |
| AUTONATION INC | AN | 6,747.29 | 0.04\% | 0.00\% | 12.50\% | 12.50\% | 0.00\% |
| AON PLC | AON | 26,873.22 | 0.15\% | 1.10\% | 16.00\% | 17.19\% | 0.03\% |
| APACHE CORP | APA | 39,014.40 | 0.22\% | 1.00\% | 10.00\% | 11.05\% | 0.02\% |
| ANADARKO PETROLEUM CORP | $A P C$ | 55,639.06 | 0.31\% | 0.98\% | 75.00\% | 76.35\% | 0.24\% |
| AIR PRODUCTS \& CHEMICALS INC | APD | 27,532.07 | 0.15\% | 2.38\% | 9.00\% | 11.49\% | 0.02\% |
| AMPHENOL CORP-CL A | APH | 15,293.37 | 0.09\% | 0.82\% | 8.00\% | 8.85\% | 0.01\% |
| AIRGAS INC | ARG | 8,003.80 | 0.04\% | 2.09\% | 13.00\% | 15.23\% | 0.01\% |
| ALLEGHENY TECHNOLOGIES INC | ATI | 4,608,67 | 0.03\% | 1.70\% | 17.50\% | 19.35\% | 0.00\% |
| AVALONBAY COMMUNITIES INC | AVB | - | 0.00\% | 3.35\% | 0.00\% | 3.35\% | 0.00\% |
| AVAGO TECHNOLOGIES LTD | AVGO | N/A | N/A | N/A | N/A | N/A | N/A |
| AVON PRODUCTS INC | AVP | 6,412.42 | 0.04\% | 1.63\% | 33.00\% | 34.90\% | 0.01\% |
| AVERY DENNISON CORP | AVY | 4,881.48 | 0.03\% | 2.75\% | 10.50\% | 13.39\% | 0.00\% |
| AMERICAN EXPRESS CO | AXP | 100,774.20 | 0.56\% | 1.09\% | 10.00\% | 11.14\% | 0.06\% |
| AUTOZONE INC | AZO | 17,611.11 | 0.10\% | 0.00\% | 14.00\% | 14.00\% | 0.01\% |
| BOEING CO/THE | BA | 97,058.22 | 0.54\% | 2.30\% | 11.50\% | 13.93\% | 0.08\% |
| BANK OF AMERICA CORP | BAC | 163,742.20 | 0.92\% | 0.51\% | 30.00\% | 30.59\% | 0.28\% |
| BAXTER INTERNATIONAL INC | BAX | 40,080.67 | 0.22\% | 2.82\% | 8.50\% | 11.44\% | 0.03\% |
| BED BATH \& BEYOND INC | BBBY | 12,680.54 | 0.07\% | 0.00\% | 8.50\% | 8.50\% | 0.01\% |
| BB\&T CORP | BBT | 27,899.20 | 0.16\% | 2.47\% | 7.50\% | 10.06\% | 0.02\% |
| BEST BUY COINC | BBY | 10,085.85 | 0.06\% | 2.63\% | 5.50\% | 8.20\% | 0.00\% |
| CR BARD INC | BCR | 10,605.82 | 0.06\% | 0.63\% | 10.00\% | 10.66\% | 0.01\% |
| BECTON DICKINSON AND CO | BDX | 22,856.03 | 0.13\% | 1.84\% | 8.50\% | 10.42\% | 0.01\% |
| FRANKLIN RESOURCES INC | BEN | 36,330.96 | 0.20\% | 0.92\% | 9.00\% | 9.96\% | 0.02\% |
| BROWN-FORMAN CORP-CLASS B | BF/B | 20,612.45 | 0.12\% | 1.22\% | 10.00\% | 11.28\% | 0.01\% |
| BAKER HUGHES INC | BHI | 31,826.32 | 0.18\% | 0.93\% | 13.50\% | 14.49\% | 0.03\% |
| BIOGEN IDEC INC | BIIB | 74,001.34 | 0.41\% | 0.00\% | 14.50\% | 14.50\% | 0.06\% |
| BANK OF NEW YORK MELLON CORP | BK | 40,665.67 | 0.23\% | 1.91\% | 11.50\% | 13.52\% | 0.03\% |
| BLACKROCK INC | BLK | 53,921.19 | 0.30\% | 2.42\% | 7.00\% | 9.50\% | 0.03\% |
| BALL CORP | BLL | 8,529.52 | 0.05\% | 0.85\% | 12.00\% | 12.90\% | 0.01\% |
| BEMIS COMPANY | BMS | 4,148.00 | 0.02\% | 2.68\% | 7.00\% | 9.77\% | 0.00\% |
| BRISTOL-MYERS SQUIBE CO | BMY | 79,279.30 | 0.44\% | 3.01\% | 8.50\% | 11.64\% | 0.05\% |
| BROADCOM CORP-CL A | BRCM | 22,440.60 | 0.13\% | 1.25\% | 2.50\% | 3.77\% | 0.00\% |


|  |  | [4] | [5] | [6] | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | Market Capitalization | Weight in Index | Estimated Dividend Yield | Long-Term Growth Est. | DCF Result | Weighted DCF Result |
| BERKSHIRE HATHAWAY INC-CL B | BRK/B | - | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| BOSTON SCIENTIFIC CORP | BSX | 16,742.43 | 0.09\% | 0.00\% | 13.00\% | 13.00\% | 0.01\% |
| PEABODY ENERGY CORP | BTU | 4,549.70 | 0.03\% | 2.03\% | 4.00\% | 6.07\% | 0.00\% |
| BORGWARNER INC | BWA | 14,881.00 | 0.08\% | 0.77\% | 13.00\% | 13.82\% | 0.01\% |
| BOSTON PROPERTIES INC | BXP | - | 0.00\% | 2.25\% | 0.00\% | 2.25\% | 0.00\% |
| CITIGROUP INC | C | 144,477.00 | 0.81\% | 0.08\% | 9.50\% | 9.58\% | 0.08\% |
| CAINC | CA | 12,807.61 | 0.07\% | 3.46\% | 4.50\% | 8.04\% | 0.01\% |
| CONAGRA FOODS INC | CAG | 12,373.45 | 0.07\% | 3.40\% | 10.00\% | 13.57\% | 0.01\% |
| CARDINAL HEALTH INC | CAH | 23,426.70 | 0.13\% | 2.04\% | 12.00\% | 14.16\% | 0.02\% |
| CAMERON INTERNATIONAL CORP | CAM | 13,664.13 | 0.08\% | 0.00\% | 14.00\% | 14.00\% | 0.01\% |
| CATERPILLAR INC | CAT | 66,948.99 | 0.38\% | 2.61\% | 5.00\% | 7.68\% | 0.03\% |
| CHUBB CORP | CB | 22,989.02 | 0.13\% | 2.13\% | 7.50\% | 9.71\% | 0.01\% |
| CBRE GROUP INC - A | CBG | 10,102.37 | 0.06\% | 0.00\% | 11.00\% | 11.00\% | 0.01\% |
| CBS CORP-CLASS B NON VOTING | CBS | 34,712.75 | 0.19\% | 0.80\% | 8.50\% | 9.33\% | 0.02\% |
| COCA-COLA ENTERPRISES | CCE | 11,950.33 | 0.07\% | 2.15\% | 10.00\% | 12.26\% | 0.01\% |
| CROWN CASTLE INTL CORP | CCl | 24,567.20 | 0.14\% | 1.96\% | 35.50\% | 37.81\% | 0.05\% |
| CARNIVAL CORP | CCL | 30,155.37 | 0.17\% | 2.58\% | 8.00\% | 10.68\% | 0.02\% |
| CELGENE CORP | CELG | 67,391.32 | 0.38\% | 0.00\% | 14.00\% | 14.00\% | 0.05\% |
| CERNER CORP | CERN | 17,905.29 | 0.10\% | 0.00\% | 15.00\% | 15.00\% | 0.02\% |
| CF INDUSTRIES HOLDINGS INC | CF | 12,975.97 | 0.07\% | 1.73\% | 4.50\% | 6.27\% | 0.00\% |
| CAREFUSION CORP | CFN | 9,126.10 | 0.05\% | 0.00\% | 13.00\% | 13.00\% | 0.01\% |
| CHESAPEAKE ENERGY CORP | CHK | 19,933.38 | 0.11\% | 1.14\% | 7.00\% | 8.18\% | 0.01\% |
| C.H. ROBINSON WORLDWIDE INC | CHRW | 9,458.92 | 0.05\% | 2.20\% | 6.50\% | 8.77\% | 0.00\% |
| CIGNA CORP | Cl | 24,539.33 | 0.14\% | 0.04\% | 11.50\% | 11.54\% | 0.02\% |
| CINCINNATI FINANCIAL CORP | CINF | 7,944.62 | 0.04\% | 3.61\% | 10.50\% | 14.30\% | 0.01\% |
| COLGATE-PALMOLIVE CO | CL | 63,555.24 | 0.36\% | 2.12\% | 10.50\% | 12.73\% | 0.05\% |
| CLOROX COMPANY | CLX | 11,835.86 | 0.07\% | 3.26\% | 10.50\% | 13.93\% | 0.01\% |
| COMERICA INC | CMA | 9,224.91 | 0.05\% | 1.58\% | 7.00\% | 8.64\% | 0.00\% |
| COMCAST CORP-CLASS A | CMCSA | 137,633.60 | 0.77\% | 1.70\% | 10.00\% | 11.79\% | 0.09\% |
| CME GROUP INC | CME | 23,958.54 | 0.13\% | 2.62\% | 8.50\% | 11.23\% | 0.02\% |
| CHIPOTLE MEXICAN GRILL INC | CMG | 18,483.06 | 0.10\% | 0.00\% | 17.00\% | 17.00\% | 0.02\% |
| CUMMINS INC | CMI | 28,683.90 | 0.16\% | 1.59\% | 8.00\% | 9.65\% | 0.02\% |
| CMS ENERGY CORP | CMS | 8,245.25 | 0.05\% | 3.61\% | 6.50\% | 10.23\% | 0.00\% |
| CENTERPOINT ENERGY INC | CNP | 10,707.09 | 0.06\% | 3.93\% | 2.00\% | 5.97\% | 0.00\% |
| CONSOL ENERGY INC | CNX | 10,758.29 | 0.06\% | 0.56\% | 8.50\% | 9.08\% | 0.01\% |
| CAPITAL ONE FINANCIAL CORP | COF | 46,822,00 | 0.26\% | 1.46\% | 4.00\% | 5.49\% | 0.01\% |
| CABOT OLL \& GAS CORP | COG | 14,588.39 | 0.08\% | 0.26\% | 33.00\% | 33.30\% | 0.03\% |
| COACH INC | COH | 97,844.85 | 0.55\% | 3.78\% | 5.00\% | 8.87\% | 0.05\% |
| ROCKWELL COLLINS INC | COL | 10,806.13 | 0.06\% | 1.51\% | 7.00\% | 8.56\% | 0.01\% |
| CONOCOPHILLIPS | COP | 104,072.60 | 0.58\% | 3.26\% | 3.00\% | 6.31\% | 0.04\% |
| COSTCO WHOLESALE CORP | COST | 50,989.54 | 0.29\% | 1.22\% | 10.50\% | 11.78\% | 0.03\% |
| COVIDIEN PLC | COV | 41,115.76 | 0.23\% | 1.40\% | 8.00\% | 9.46\% | 0.02\% |
| CAMPBELL SOUP CO | CPB | 14,542.32 | 0.08\% | 2.68\% | 6.00\% | 8.76\% | 0.01\% |
| SALESFORCE.COM INC | CRM | 35,538.32 | 0.20\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| COMPUTER SCIENCES CORP | CSC | 9,302.27 | 0.05\% | 1.44\% | 7.50\% | 8.99\% | 0.00\% |
| CISCO SYSTEMS INC | csco | 126,416.40 | 0.71\% | 3.08\% | 5.50\% | 8.66\% | 0.06\% |
| CSX CORP | CSX | 30,964.48 | 0.17\% | 2.08\% | 8.50\% | 10.67\% | 0.02\% |
| CINTAS CORP | CTAS | 7,666.59 | 0.04\% | 1.21\% | 11.50\% | 12.78\% | 0.01\% |
| CENTURYLINK INC | CTL | 21,445.96 | 0.12\% | 5.79\% | 7.50\% | 13.51\% | 0.02\% |
| COGNIZANT TECH SOLUTIONS-A | CTSH | 29,783.38 | 0.17\% | 0.00\% | 21.00\% | 21.00\% | 0.04\% |
| CITRIX SYSTEMSINC | CTXS | 11,994.22 | 0.07\% | 0.00\% | 12.50\% | 12.50\% | 0.01\% |
| CABLEVISION SYSTEMS-NY GRP-A | CVC | 4,717.54 | 0.03\% | 3.44\% | 19.00\% | 22.77\% | 0.01\% |
| CVS CAREMARK CORP | CVS | 90,848.84 | 0.51\% | 1.42\% | 10.50\% | 11.99\% | 0.06\% |
| CHEVRON CORP | CVX | 251,262.80 | 1.41\% | 3.24\% | 4.50\% | 7.81\% | 0.11\% |
| DOMINION RESOURCES INCIVA | D | 41,294.17 | 0.23\% | 3.45\% | 5.50\% | 9.04\% | 0.02\% |
| DELTA AIR LINES INC | DAL | 33,439.28 | 0.19\% | 0.61\% | 14.00\% | 14.65\% | 0.03\% |
| DU PONT (E.I.) DE NEMOURS | DD | 61,852.77 | 0.35\% | 2.79\% | 8.50\% | 11.41\% | 0.04\% |
| DEERE \& CO | DE | 33,316.07 | 0.19\% | 2.62\% | 3.00\% | 5.66\% | 0.01\% |
| DISCOVER FINANCIAL SERVICES | DFS | 29,016.32 | 0.16\% | 1.55\% | 8.50\% | 10.12\% | 0.02\% |
| DOLLAR GENERAL CORP | DG | 18,659.20 | 0.10\% | 0.00\% | 14.50\% | 14.50\% | 0.02\% |
| QUEST DIAGNOSTICSINC | DGX | 8,444.16 | 0.05\% | 2.25\% | 6.50\% | 8.82\% | 0.00\% |
| DR HORTON INC | DHI | 7,612.88 | 0.04\% | 0.64\% | 26.00\% | 26.72\% | 0.01\% |
| DANAHER CORP | DHR | 56,032.52 | 0.31\% | 0.50\% | 12.00\% | 12.53\% | 0.04\% |
| WALT DISNEY COITHE | DIS | 142,409.00 | 0.80\% | 1.03\% | 11.50\% | 12.59\% | 0.10\% |
| DISCOVERY COMMUNICATIONS-A | DISCA | 26,326.20 | 0.15\% | 0.00\% | 14.50\% | 14.50\% | 0.02\% |
| DELPHI AUTOMOTIVE PLC | DLPH | 20,500.10 | 0.11\% | 1.48\% | 12.00\% | 13.57\% | 0.02\% |
| DOLLAR TREE INC | DLTR | 11,109.30 | 0.06\% | 0.00\% | 14.50\% | 14.50\% | 0.01\% |
| DUN \& BRADSTREET CORP | DNB | 3,941.09 | 0.02\% | 1.65\% | 3.50\% | 5.18\% | 0.00\% |
| DENBURY RESOURCES INC | DNR | 6,401.13 | 0.04\% | 1.70\% | 9.00\% | 10.78\% | 0.00\% |
| DIAMOND OFFSHORE DRILLING | DO | 6.784 .43 | 0.04\% | 7.08\% | 9.00\% | 16.40\% | 0.01\% |
| DOVER CORP | DOV | 15,062.17 | 0.08\% | 1.66\% | 6.00\% | 7.71\% | 0.01\% |
| DOW CHEMICAL COTTHE | DOW | 61,994.54 | 0.35\% | 2.84\% | 14.50\% | 17.55\% | 0.06\% |
| DR PEPPER SNAPPLE GROUP INC | DPS | 11,917.81 | 0.07\% | 2.76\% | 6.50\% | 9.35\% | 0.01\% |
| DARDEN RESTAURANTS INC | DRI | 6,533.12 | 0.04\% | 4.44\% | 6.50\% | 11.08\% | 0.00\% |
| DTE ENERGY COMPANY | DTE | 13,748.83 | 0.08\% | 3.55\% | 6.50\% | 10.17\% | 0.01\% |
| DIRECTV | DTV | 43,161.14 | 0.24\% | 0.00\% | 13.00\% | 13.00\% | 0.03\% |
| DUKE ENERGY CORP | DUK | 51,773.61 | 0.29\% | 4.33\% | 5.00\% | 9.44\% | 0.03\% |
| DAVITA HEALTHCARE PARTNERS I | DVA | 15,321.34 | 0.09\% | 0.00\% | 11.00\% | 11.00\% | 0.01\% |
| DEVON ENERGY CORPORATION | DVN | 32,023.92 | 0.18\% | 1.22\% | 10.50\% | 11.78\% | 0.02\% |


|  |  | [4] | [5] | [6] | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | Market Capitalization | Weight in Index | Estimated Dividend Yield | Long-Term Growth Est. | DCF Result | Weighted DCF Result |
| ELECTRONIC ARTS INC | EA | 11,454.63 | 0.06\% | 0.00\% | 15.00\% | 15.00\% | 0.01\% |
| EBAY INC | EBAY | 62,843.20 | 0.35\% | 0.00\% | 13.00\% | 13.00\% | 0.05\% |
| ECOLABINC | ECL | 32,535.57 | 0.18\% | 1.06\% | 10.50\% | 11.62\% | 0.02\% |
| CONSOLIDATED EDISONINC | ED | 16,686.17 | 0.09\% | 4.48\% | 1.00\% | 5.50\% | 0.01\% |
| EQUIFAXINC | EFX | 8,875.50 | 0.05\% | 1.38\% | 10.00\% | 11.45\% | 0.01\% |
| EDISON INTERNATIONAL | EIX | 18,844.91 | 0.11\% | 2.54\% | 2.50\% | 5.07\% | 0.01\% |
| ESTEE LAUDER COMPANIES-CL A | EL | 29,301.65 | 0.16\% | 1.05\% | 11.50\% | 12.61\% | 0.02\% |
| EMC CORP/MA | EMC | 54,949.50 | 0.31\% | 1.71\% | 9.00\% | 10.79\% | 0.03\% |
| EASTMAN CHEMICAL CO | EMN | 13,149.22 | 0.07\% | 1.60\% | 10.00\% | 11.68\% | 0.01\% |
| EMERSON ELECTRIC CO | EMR | 47,433.21 | 0.27\% | 2.54\% | 6.50\% | 9.12\% | 0.02\% |
| EOG RESOURCES INC | EOG | 63,284.12 | 0.35\% | 0.43\% | 18.00\% | 18.47\% | 0.07\% |
| EQUITY RESIDENTIAL | EQR |  | 0.00\% | 3.23\% | 0.00\% | 3.23\% | 0.00\% |
| EQT CORP | EQT | 16,458.91 | 0.09\% | 0.11\% | 15.50\% | 15.62\% | 0.01\% |
| EXPRESS SCRIPTS HOLDING CO | ESRX | 53,021.17 | 0.30\% | 0.00\% | 14.00\% | 14.00\% | 0.04\% |
| ESSEX PROPERTY TRUST INC | ESS | N/A | N/A | N/A | N/A | N/A | N/A |
| ENSCO PLC-CLA | ESV | 12,670.84 | 0.07\% | 5.53\% | 10.50\% | 16.32\% | 0.01\% |
| E*TRADE FINANCIAL CORP | ETFC | 6,129.73 | 0.03\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| EATON CORP PLC | ETN | 36,624.86 | 0.21\% | 2.55\% | 9.00\% | 11.66\% | 0.02\% |
| ENTERGY CORP | ETR | 14,473.04 | 0.08\% | 4.11\% | 1.00\% | 5.13\% | 0.00\% |
| EDWARDS LIFESCIENCES CORP | EW | 8,853.62 | 0.05\% | 0.00\% | 12.50\% | 12.50\% | 0.01\% |
| EXELON CORP | EXC | 31,918.66 | 0.18\% | 3.34\% | 0.50\% | 3.85\% | 0.01\% |
| EXPEDITORS INTL WASH INC | EXPD | 8,801.49 | 0.05\% | 1.43\% | 10.00\% | 11.50\% | 0.01\% |
| EXPEDIA INC | EXPE | 10,106.80 | 0.06\% | 0.77\% | 15.00\% | 15.83\% | 0.01\% |
| FORD MOTOR CO | F | 66,352.45 | 0.37\% | 2.98\% | 9.50\% | 12.62\% | 0.05\% |
| FASTENAL CO | FAST | 14,706.62 | 0.08\% | 2.02\% | 12.00\% | 14.14\% | 0.01\% |
| FACEBOOK INC-A | FB | 164,260.00 | 0.92\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| FREEPORT-MCMORAN COPPER | FCX | 35,949.86 | 0.20\% | 3.70\% | 6.00\% | 9.81\% | 0.02\% |
| FAMILY DOLLAR STORES | FDO | 7,755.90 | 0.04\% | 1.82\% | 5.50\% | 7.37\% | 0.00\% |
| FEDEX CORP | FDX | 43,618.16 | 0.24\% | 0.54\% | 9.00\% | 9.56\% | 0.02\% |
| FIRSTENERGY CORP | FE | 14,576.74 | 0.08\% | 4.15\% | 4.50\% | 8.74\% | 0.01\% |
| F5 NETWORKS INC | FFIV | 8,235.90 | 0.05\% | 0.00\% | 12.00\% | 12.00\% | 0.01\% |
| FIDELITY NATIONAL INFORMATIO | FIS | 15,598.76 | 0.09\% | 1.77\% | 10.00\% | 11.86\% | 0.01\% |
| FISERVINC | FISV | 15,146.32 | 0.08\% | 0.00\% | 9.50\% | 9.50\% | 0.01\% |
| FIFTH THIRD BANCORP | FITB | 18,231.19 | 0.10\% | 2.42\% | 5.50\% | 7.99\% | 0.01\% |
| FLIR SYSTEMS INC | FLIR | 5,019.19 | 0.03\% | 1.15\% | 11.00\% | 12.21\% | 0.00\% |
| FLUOR CORP | FLR | 12,322.09 | 0.07\% | 1.09\% | 7.00\% | 8.13\% | 0.01\% |
| FLOWSERVE CORP | FLS | 10,589.10 | 0.06\% | 0.82\% | 12.00\% | 12.87\% | 0.01\% |
| FMC CORP | FMC | 9,971.17 | 0.06\% | 0.80\% | 12.00\% | 12.85\% | 0.01\% |
| FOSSIL GROUP INC | FOSL | 5,704.20 | 0.03\% | 0.00\% | 13.00\% | 13.00\% | 0.00\% |
| TWENTY-FIRST CENTURY FOX-A | FOXA | 79,121.67 | 0.44\% | 0.74\% | 9.50\% | 10.28\% | 0.05\% |
| FOREST LABORATORIESINC | FRX | 26,402.49 | 0.15\% | 0.00\% | 10.00\% | 10.00\% | 0.01\% |
| FIRST SOLAR INC | FSLR | 6,833.42 | 0.04\% | 0.00\% | 2.00\% | 2.00\% | 0.00\% |
| FMC TECHNOLOGIES INC | FTI | 14,116.94 | 0.08\% | 0.00\% | 17.50\% | 17.50\% | 0.01\% |
| FRONTIER COMMUNICATIONS CORP | FTR | 5,773.14 | 0.03\% | 6.94\% | 13.50\% | 20.91\% | 0.01\% |
| AGL RESOURCES INC | GAS | 6,502.54 | 0.04\% | 3.59\% | 10.50\% | 14.28\% | 0.01\% |
| GANNETT CO | GCl | 6,688.10 | 0.04\% | 2.71\% | 8.50\% | 11.33\% | 0.00\% |
| GENERAL DYNAMICS CORP | GD | 41,081.53 | 0.23\% | 2.07\% | 3.00\% | 5.10\% | 0.01\% |
| GENERAL ELECTRIC CO | GE | 270,047.70 | 1.51\% | 3.27\% | 10.50\% | 13.94\% | 0.21\% |
| GENERAL GROWTH PROPERTIES | GGP | - | 0.00\% | 2.52\% | 0.00\% | 2.52\% | 0.00\% |
| GRAHAM HOLDINGS CO-CLASS B | GHC | 5,201.79 | 0.03\% | 1.45\% | 10.50\% | 12.03\% | 0.00\% |
| Gilead sciences inc | GILD | 122,673.10 | 0.69\% | 0.00\% | 13.00\% | 13.00\% | 0.09\% |
| GENERAL MILLS INC | GIS | 33,792.41 | 0.19\% | 2.99\% | 6.50\% | 9.59\% | 0.02\% |
| CORNINGINC | GLW | 28,301.02 | 0.16\% | 1.85\% | 6.50\% | 8.41\% | 0.01\% |
| GENERAL MOTORS CO | GM | 58,192.00 | 0.33\% | 3.30\% | 10.00\% | 13.47\% | 0.04\% |
| KEURIG GREEN MOUNTAIN INC | GMCR | 19,684.57 | 0.11\% | 0.82\% | 19.00\% | 19.90\% | 0.02\% |
| GAMESTOP CORP-CLASS A | GME | 4,575.42 | 0.03\% | 3.43\% | 12.00\% | 15.64\% | 0.00\% |
| GENWORTH FINANCIAL INC-CL A | GNW | 8,729.60 | 0.05\% | 0.00\% | 20.00\% | 20.00\% | 0.01\% |
| GOOGLE INC-CL C | GOOG | 374,259.00 | 2.10\% | 0.00\% | 15.50\% | 15.50\% | 0.32\% |
| GOOGLE INC-CL A | GOOGL | N/A | N/A | N/A | N/A | N/A | N/A |
| GENUINE PARTS CO | GPC | 13,311.32 | 0.07\% | 2.65\% | 8.50\% | 11.26\% | 0.01\% |
| GAP INCITHE | GPS | 18,424.37 | 0.10\% | 2.16\% | 12.50\% | 14.80\% | 0.02\% |
| GARMIN LTD | GRMN | 11,904.53 | 0.07\% | 3.14\% | 1.50\% | 4.66\% | 0.00\% |
| GOLDMAN SACHS GROUP INC | GS | 78,890.51 | 0.44\% | 1.30\% | 13.00\% | 14.38\% | 0.06\% |
| GOODYEAR TIRE \& RUBBER CO | GT | 6,790.17 | 0.04\% | 0.88\% | 11.50\% | 12.43\% | 0.00\% |
| WW GRAINGER INC | GWW | 17,867.07 | 0.10\% | 1.66\% | 12.50\% | 14.26\% | 0.01\% |
| halliburton Co | HAL | 58,150.14 | 0.33\% | 0.87\% | 14.50\% | 15.43\% | 0.05\% |
| HARMAN INTERNATIONAL | HAR | 7,034.48 | 0.04\% | 1.16\% | 19.50\% | 20.77\% | 0.01\% |
| HASBRO INC | HAS | 6,829.16 | 0.04\% | 3.28\% | 7.00\% | 10.39\% | 0.00\% |
| HUNTINGTON BANCSHARES INC | HBAN | 7,905.21 | 0.04\% | 2.41\% | 7.00\% | 9.49\% | 0.00\% |
| HUDSON CITY BANCORP INC | HCBK | 5,247.48 | 0.03\% | 1.61\% | 0.00\% | 1.61\% | 0.00\% |
| HEALTH CARE REIT INC | HCN | - | 0.00\% | 5.14\% | 0.00\% | 5.14\% | 0.00\% |
| HCP INC | HCP | - | 0.00\% | 5.41\% | 0.00\% | 5.41\% | 0.00\% |
| HOME DEPOT INC | HD | 110,041.90 | 0.62\% | 2.34\% | 13.00\% | 15.49\% | 0.10\% |
| HESS CORP | HES | 30,963,85 | 0.17\% | 1.03\% | -1.50\% | -0.48\% | 0.00\% |
| HARTFORD FINANCIAL SVCS GRP | HIG | 16,298.51 | 0.09\% | 1.67\% | 11.00\% | 12.76\% | 0.01\% |
| HARLEY-DAVIDSONINC | HOG | 15,359.68 | 0.09\% | 1.57\% | 13.50\% | 15.18\% | 0.01\% |
| HONEYWELL INTERNATIONAL INC | HON | 73,957.85 | 0.41\% | 1.91\% | 9.50\% | 11.50\% | 0.05\% |
| STARWOOD HOTELS \& RESORTS | HOT | 15,640.77 | 0.09\% | 1.72\% | 11.00\% | 12.81\% | 0.01\% |
| HELMERICH \& PAYNE | HP | 12,558.23 | 0.07\% | 2.37\% | 9.50\% | 11.98\% | 0.01\% |


|  |  | [4] | [5] | [6] | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | Market Capitalization | Weight in Index | Estimated Dividend Yield | Long-Term Growth Est. | DCF Result | Weighted DCF Result |
| HEWLETT-PACKARD CO | HPQ | 64,650.01 | 0.36\% | 1.86\% | 0.00\% | 1.86\% | 0.01\% |
| H\&R BLOCK INC | HRB | 9,128.68 | 0.05\% | 2.40\% | 10.00\% | 12.52\% | 0.01\% |
| HORMEL FOODS CORP | HRL | 13,069.76 | 0.07\% | 1.70\% | 11.00\% | 12.79\% | 0.01\% |
| HARRIS CORP | HRS | 8,038.56 | 0.05\% | 2.34\% | 1.50\% | 3.86\% | 0.00\% |
| HOSPIRAINC | HSP | 8,684.00 | 0.05\% | 0.00\% | 7.00\% | 7.00\% | 0.00\% |
| HOST HOTELS \& RESORTS INC | HST | - | 0.00\% | 2.77\% | 0.00\% | 2.77\% | 0.00\% |
| HERSHEY COTHE | HSY | 22,272.74 | 0.12\% | 2.01\% | 11.50\% | 13.63\% | 0.02\% |
| HUMANA INC | HUM | 19,592.56 | 0.11\% | 0.89\% | 8.00\% | 8.93\% | 0.01\% |
| INTL BUSINESS MACHINES CORP | IBM | 185,047.30 | 1.04\% | 2.41\% | 7.50\% | 10.00\% | 0.10\% |
| INTERCONTINENTAL EXCHANGE IN | ICE | 22,847.36 | 0.13\% | 1.32\% | 18.50\% | 19.94\% | 0.03\% |
| INTL FLAVORS \& FRAGRANCES | IFF | 8,345.46 | 0.05\% | 1.66\% | 7.50\% | 9.22\% | 0.00\% |
| INTEL CORP | INTC | 149,607.50 | 0.84\% | 2.99\% | 6.00\% | 9.08\% | 0.08\% |
| INTUIT INC | INTU | 22,539.21 | 0.13\% | 0.96\% | 10.00\% | 11.01\% | 0.01\% |
| INTERNATIONAL PAPER CO | IP | 21,145,50 | 0.12\% | 2.87\% | 11.00\% | 14.03\% | 0.02\% |
| INTERPUBLIC GROUP OF COS INC | IPG | 8,261.25 | 0.05\% | 1.95\% | 12.00\% | 14.07\% | 0.01\% |
| INGERSOLL-RAND PLC | IR | 17,256.46 | 0.10\% | 1.57\% | 12.50\% | 14.17\% | 0.01\% |
| IRON MOUNTAIN INC | IRM | 5,853.56 | 0.03\% | 3.54\% | 6.50\% | 10.16\% | 0.00\% |
| INTUITIVE SURGICALINC | ISRG | 15,444.48 | 0.09\% | 0.00\% | 6.50\% | 6.50\% | 0.01\% |
| ILLINOIS TOOL WORKS | ITW | 36,670.64 | 0.21\% | 1.89\% | 9.50\% | 11.48\% | 0.02\% |
| INVESCOLTD | IVZ | 16,095,62 | 0.09\% | 2.69\% | 14.00\% | 16.88\% | 0.02\% |
| JABIL CIRCUIT INC | JBL | 4,195.19 | 0.02\% | 1.55\% | 3.00\% | 4.57\% | 0.00\% |
| JOHNSON CONTROLSINC | JCl | 33,161.36 | 0.19\% | 1.76\% | 11.50\% | 13.36\% | 0.02\% |
| JACOBS ENGINEERING GROUP INC | JEC | 7,253.98 | 0.04\% | 0.00\% | 12.00\% | 12.00\% | 0.00\% |
| JOHNSON \& JOHNSON | JNJ | 293,537.40 | 1.64\% | 2.70\% | 6.50\% | 9.29\% | 0.15\% |
| JUNIPER NETWORKS INC | JNPR | 11,461.01 | 0.06\% | 1.65\% | 17.50\% | 19.29\% | 0.01\% |
| JOY GLOBAL INC | JOY | 6,205.47 | 0.03\% | 1.29\% | 2.00\% | 3.30\% | 0.00\% |
| JPMORGAN CHASE \& CO | JPM | 216,836.90 | 1.21\% | 2.79\% | 7.50\% | 10.39\% | 0.13\% |
| NORDSTROM INC | JWN | 12,940.55 | 0.07\% | 1.98\% | 8.50\% | 10.56\% | 0.01\% |
| KELLOGG CO | K | 23,960.94 | 0.13\% | 2.78\% | 6.50\% | 9.37\% | 0.01\% |
| KEYCORP | KEY | 12,591.68 | 0.07\% | 1.83\% | 6.00\% | 7.88\% | 0.01\% |
| KIMCO REALTY CORP | KIM | - | 0.00\% | 3.95\% | 0.00\% | 3.95\% | 0.00\% |
| KLA-TENCOR CORPORATION | KLAC | 11,428.73 | 0.06\% | 2.61\% | 6.00\% | 8.69\% | 0.01\% |
| KIMBERLY-CLARK CORP | KMB | 42,665.09 | 0.24\% | 2.97\% | 9.00\% | 12.10\% | 0.03\% |
| KINDER MORGAN INC | KMI | 36,387.80 | 0.20\% | 4.75\% | 16.00\% | 21.13\% | 0.04\% |
| CARMAX INC | KMX | 10,107.76 | 0.06\% | 0.00\% | 10.50\% | 10.50\% | 0.01\% |
| COCA-COLA COTHE | KO | 183,541.70 | 1.03\% | 2.99\% | 6.50\% | 9.59\% | 0.10\% |
| MICHAEL KORS HOLDINGS LTD | KORS | N/A | N/A | N/A | N/A | N/A | N/A |
| KROGER CO | KR | 25,227.28 | 0.14\% | 1.43\% | 9.50\% | 11.00\% | 0.02\% |
| KRAFT FOODS GROUP INC | KRFT | 35,757.20 | 0.20\% | 3.50\% | 0.00\% | 3.50\% | 0.01\% |
| KOHLS CORP | KSS | 11,065,60 | 0.06\% | 3.01\% | 7.50\% | 10.62\% | 0.01\% |
| KANSAS CITY SOUTHERN | KSU | 11,853.32 | 0.07\% | 1.04\% | 14.00\% | 15.11\% | 0.01\% |
| LOEWS CORP | L | 16,938.96 | 0.09\% | 0.57\% | 16.00\% | 16.62\% | 0.02\% |
| L BRANDS INC | LB | 16,839.64 | 0.09\% | 2.36\% | 8.50\% | 10.96\% | 0.01\% |
| LEGGETT \& PLATT INC | LEG | 4,719.99 | 0.03\% | 3.53\% | 12.50\% | 16.25\% | 0.00\% |
| LENNAR CORP-A | LEN | 8,413.80 | 0.05\% | 0.39\% | 27.00\% | 27.44\% | 0.01\% |
| LABORATORY CRP OF AMER HLDGS | LH | 8,557.17 | 0.05\% | 0.00\% | 5.50\% | 5.50\% | 0.00\% |
| L-3 COMMUNICATIONS HOLDINGS | LLL | 10,737.19 | 0.06\% | 1.93\% | 4.00\% | 5.97\% | 0.00\% |
| LINEAR TECHNOLOGY CORP | LLTC | 11,186.72 | 0.06\% | 2.28\% | 6.50\% | 8.85\% | 0.01\% |
| ELI LILLY \& CO | LLY | 64,201.09 | 0.36\% | 3.28\% | -2.50\% | 0.74\% | 0.00\% |
| LEGG MASON INC | LM | 6,057.23 | 0.03\% | 1.26\% | 14.00\% | 15.35\% | 0.01\% |
| LOCKHEED MARTIN CORP | LMT | 52,396.22 | 0.29\% | 3.39\% | 8.00\% | 11.53\% | 0.03\% |
| LINCOLN NATIONAL CORP | LNC | 13,703.55 | 0.08\% | 1.31\% | 8.00\% | 9.36\% | 0.01\% |
| LORILLARD INC | LO | 23,315.49 | 0.13\% | 3.83\% | 11.00\% | 15.04\% | 0.02\% |
| LOWE'S COS INC | LOW | 46,450.80 | 0.26\% | 2.00\% | 15.50\% | 17.66\% | 0.05\% |
| LAM RESEARCH CORP | LRCX | 10,705.79 | 0.06\% | 1.09\% | 13.50\% | 14.66\% | 0.01\% |
| LEUCADIA NATIONAL CORP | LUK | N/A | N/A | N/A | N/A | N/A | N/A |
| SOUTHWEST AIRLINES CO | LUV | 18,735.11 | 0.10\% | 0.89\% | 16.50\% | 17.46\% | 0.02\% |
| LYONDELLBASELL INDU-CL A | LYB | N/A | N/A | N/A | N/A | N/A | N/A |
| MACY'S INC | M | 20,937.49 | 0.12\% | 2.15\% | 14.00\% | 16.30\% | 0.02\% |
| MASTERCARD INC-CLASS A | MA | 87,237.02 | 0.49\% | 0.59\% | 14.00\% | 14.63\% | 0.07\% |
| MACERICH COITHE | MAC | - | 0.00\% | 3.71\% | 0.00\% | 3.71\% | 0.00\% |
| MARRIOTT INTERNATIONAL -CL A | MAR | 18,656.13 | 0.10\% | 1.26\% | 12.50\% | 13.84\% | 0.01\% |
| MASCO CORP | MAS | 7,721.74 | 0.04\% | 1.63\% | 33.50\% | 35.40\% | 0.02\% |
| MATTEL INC | MAT | 13,227.92 | 0.07\% | 3.90\% | 7.00\% | 11.04\% | 0.01\% |
| MCDONALD'S CORP | MCD | 100,729.60 | 0.56\% | 3.18\% | 7.00\% | 10.29\% | 0.06\% |
| MICROCHIP TECHNOLOGY INC | MCHP | 9,838.10 | 0.06\% | 2.89\% | 9.00\% | 12.02\% | 0.01\% |
| MCKESSON CORP | MCK | 42,640.05 | 0.24\% | 0.52\% | 14.00\% | 14.56\% | 0.03\% |
| MOODY'S CORP | MCO | 18,314.09 | 0.10\% | 1.31\% | 11.50\% | 12.89\% | 0.01\% |
| MONDELEZ INTERNATIONAL INC-A | MDLZ | 63,590.06 | 0.36\% | 1.49\% | 7.50\% | 9.05\% | 0.03\% |
| MEDTRONIC INC | MDT | 64,560.06 | 0.36\% | 1.89\% | 7.50\% | 9.46\% | 0.03\% |
| METLIFE INC | MET | 63,303.74 | 0.35\% | 2.49\% | 7.50\% | 10.08\% | 0.04\% |
| MCGRAW HILL FINANCIAL INC | MHFI | 22,538.16 | 0.13\% | 1.45\% | 0.00\% | 1.45\% | 0.00\% |
| MOHAWK INDUSTRIES INC | MHK | 9,700.10 | 0.05\% | 0.00\% | 16.50\% | 16.50\% | 0.01\% |
| MEAD JOHNSON NUTRITION CO | MJN | 18,706.38 | 0.10\% | 1.62\% | 11.00\% , | 12.71\% | 0.01\% |
| MCCORMICK \& CO-NON VTG SHRS | MKC | 9,459.95 | 0.05\% | 2.12\% | 7.50\% | 9.70\% | 0.01\% |
| MARSH \& MCLENNAN COS | MMC | 28,460.16 | 0.16\% | 2.16\% | 12.50\% | 14.80\% | 0.02\% |
| 3 MCO | MMM | 94,536.63 | 0.53\% | 2.37\% | 9.00\% | 11.48\% | 0.06\% |
| MONSTER BEVERAGE CORP | MNST | 12,154.63 | 0.07\% | 0.00\% | 14.50\% | 14.50\% | 0.01\% |
| ALTRIA GROUP INC | MO | 85,537.02 | 0.48\% | 4.46\% | 10.50\% | 15.19\% | 0.07\% |


|  |  | [4] | [5] | [6] | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | Market Capitalization | Weight in Index | Estimated Dividend Yield | Long-Term <br> Growth Est. | DCF Result | Weighted DCF Result |
| MONSANTO CO | MON | 63,863.38 | 0.36\% | 1.41\% | 11.50\% | 12.99\% | 0.05\% |
| MOSAIC COTTHE | MOS | 21,566.66 | 0.12\% | 2.37\% | 6.00\% | 8.44\% | 0.01\% |
| MARATHON PETROLEUM CORP | MPC | 25,989.80 | 0.15\% | 2.05\% | 9.00\% | 11.14\% | 0.02\% |
| MERCK \& CO. INC. | MRK | 170,792.10 | 0.96\% | 3.02\% | 2.00\% | 5.05\% | 0.05\% |
| MARATHON OIL CORP | MRO | 26,763.30 | 0.15\% | 2.09\% | 9.00\% | 11.18\% | 0.02\% |
| MORGAN STANLEY | MS | 64,158.66 | 0.36\% | 1.23\% | 30.00\% | 31.41\% | 0.11\% |
| MICROSOFT CORP | MSFT | 342,872.60 | 1.92\% | 2.70\% | 7.00\% | 9.79\% | 0.19\% |
| MOTOROLA SOLUTIONS INC | MSI | 17,047.12 | 0.10\% | 1.97\% | 8.00\% | 10.05\% | 0.01\% |
| M \& T BANK CORP | MTB | 16,247.38 | 0.09\% | 2.27\% | 5.00\% | 7.33\% | 0.01\% |
| MICRON TECHNOLOGY INC | MU | 34,036.70 | 0.19\% | 0.00\% | 80.50\% | 80.50\% | 0.15\% |
| MURPHY OIL CORP | MUR | 11,764.48 | 0.07\% | 1.91\% | 7.50\% | 9.48\% | 0.01\% |
| MEADWESTVACO CORP | MW | 7,284.27 | 0.04\% | 2.30\% | 11.00\% | 13.43\% | 0.01\% |
| MYLAN INC | MYL | 18,826.37 | 0.11\% | 0.00\% | 14.00\% | 14.00\% | 0.01\% |
| NAVIENT CORP | NAVI | N/A | N/A | N/A | N/A | N/A | N/A |
| NOBLE ENERGY INC | NBL | 27,871.20 | 0.16\% | 0.93\% | 15.00\% | 16.00\% | 0.02\% |
| NABORS INDUSTRIES LTD | NBR | 8,281.42 | 0.05\% | 0.58\% | 22.50\% | 23.15\% | 0.01\% |
| NASDAQ OMX GROUP/THE | NDAQ | 6,401.42 | 0.04\% | 1.60\% | 8.50\% | 10.17\% | 0.00\% |
| NOBLE CORP PLC | NE | 8,660.39 | 0.05\% | 4.40\% | 23.50\% | 28.42\% | 0.01\% |
| NEXTERA ENERGY INC | NEE | 43,681.58 | 0.24\% | 2.97\% | 6.00\% | 9.06\% | 0.02\% |
| NEWMONT MINING CORP | NEM | 12,233.90 | 0.07\% | 0.41\% | -17.50\% | -17.13\% | -0.01\% |
| NETFLIXINC | NFLX | 26,456.92 | 0.15\% | 0.00\% | 29.00\% | 29.00\% | 0.04\% |
| NEWFIELD EXPLORATION CO | NFX | 5.702 .58 | 0.03\% | 0.00\% | -1.00\% | -1.00\% | 0.00\% |
| NISOURCE INC | NI | 12,217.39 | 0.07\% | 2.68\% | 10.50\% | 13.32\% | 0.01\% |
| NIKE INC -CL B | NKE | 66,638.84 | 0.37\% | 1.27\% | 12.50\% | 13.85\% | 0.05\% |
| NIELSEN NV | NLSN | 18,006.04 | 0.10\% | 2.10\% | 13.00\% | 15.24\% | 0.02\% |
| NORTHROP GRUMMAN CORP | NOC | 26,301.81 | 0.15\% | 2.29\% | 5.00\% | 7.35\% | 0.01\% |
| NATIONAL OIL WELL L VARCO INC | NOV | 33,566.25 | 0.19\% | 2.35\% | 10.50\% | 12.97\% | 0.02\% |
| NRG ENERGY INC | NRG | 12,221.91 | 0.07\% | 1.49\% | 27.00\% | 28.69\% | 0.02\% |
| NORFOLK SOUTHERN CORP | NSC | 31,943.08 | 0.18\% | 2.09\% | 8.50\% | 10.68\% | 0.02\% |
| NETAPP INC | NTAP | 11,756.64 | 0.07\% | 1.82\% | 9.50\% | 11.41\% | 0.01\% |
| NORTHERN TRUST CORP | NTRS | 15,163.16 | 0.08\% | 2.06\% | 10.50\% | 12.67\% | 0.01\% |
| NORTHEAST UTILITIES | NU | 14,777.08 | 0.08\% | 3.48\% | 8.00\% | 11.62\% | 0.01\% |
| NUCOR CORP | NUE | 16,458.27 | 0.09\% | 2.86\% | 21.50\% | 24.67\% | 0.02\% |
| NVIDIA CORP | NVDA | 10,679.47 | 0.06\% | 1.78\% | 6.50\% | 8.34\% | 0.00\% |
| NEWELL RUBBERMAID INC | NWL | 8,693.91 | 0.05\% | 2.16\% | 12.50\% | 14.80\% | 0.01\% |
| NEWS CORP - CLASS A | NWSA | 10,229.59 | 0.06\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| OWENS-ILLINOIS INC | Ol | 5,604.26 | 0.03\% | 0.00\% | 8.50\% | 8.50\% | 0.00\% |
| ONEOKINC | OKE | 13,398.98 | 0.08\% | 3.48\% | 10.50\% | 14.16\% | 0.01\% |
| OMNICOM GROUP | OMC | 18,364.75 | 0.10\% | 2.82\% | 10.50\% | 13.47\% | 0.01\% |
| ORACLE CORP | ORCL | 190,572.30 | 1.07\% | 1.32\% | 9.50\% | 10.88\% | 0.12\% |
| O'REILLY AUTOMOTIVE INC | ORLY | 16,006.04 | 0.09\% | 0.00\% | 12.00\% | 12.00\% | 0.01\% |
| OCCIDENTAL PETROLEUM CORP | OXY | 81,193.21 | 0.45\% | 2.83\% | 3.00\% | 5.87\% | 0.03\% |
| PAYCHEX INC | PAYX | 14,993.32 | 0.08\% | 3.69\% | 8.00\% | 11.84\% | 0.01\% |
| PEOPLE'S UNITED FINANCIAL. | PBCT | 4,459.41 | 0.02\% | 4.43\% | 14.00\% | 18.74\% | 0.00\% |
| PITNEY BOWES INC | PBI | 5,623.21 | 0.03\% | 2.70\% | 2.00\% | 4.73\% | 0.00\% |
| PACCAR INC | PCAR | 22,782.38 | 0.13\% | 2.80\% | 12.50\% | 15.48\% | 0.02\% |
| P G \& E CORP | PCG | 22,391.41 | 0.13\% | 3.77\% | 5.00\% | 8.86\% | 0.01\% |
| PLUM CREEK TIMBER CO | PCL | 7,854.39 | 0.04\% | 3.97\% | 12.50\% | 16.72\% | 0.01\% |
| PRICELINE GROUP INCITHE | PCLN | 63,099.11 | 0.35\% | 0.00\% | 22.00\% | 22.00\% | 0.08\% |
| PRECISION CASTPARTS CORP | PCP | 38,527.05 | 0.22\% | 0.05\% | 12.00\% | 12.05\% | 0.03\% |
| PATTERSON COS INC | POCO | 3,985.56 | 0.02\% | 2.03\% | 10.00\% | 12.13\% | 0.00\% |
| PUBLIC SERVICE ENTERPRISE GP | PEG | 20,159.12 | 0.11\% | 3.74\% | 2.00\% | 5.78\% | 0.01\% |
| PEPSICOINC | PEP | 136,861.90 | 0.77\% | 2.91\% | 8.50\% | 11.53\% | 0.09\% |
| PETSMARTING | PETM | 5,780.50 | 0.03\% | 1.39\% | 11.50\% | 12.97\% | 0.00\% |
| PFIZER INC | PFE | 188,746.30 | 1.06\% | 3.52\% | 10.50\% | 14.20\% | 0.15\% |
| PRINCIPAL FINANCIAL GROUP | PFG | 14,728.21 | 0.08\% | 2.56\% | 10.00\% | 12.69\% | 0.01\% |
| PROCTER \& GAMBLE COTTHE | PG | 217,126.30 | 1.22\% | 3.22\% | 7.50\% | 10.84\% | 0.13\% |
| PROGRESSIVE CORP | PGR | 15,361.29 | 0.09\% | 1.89\% | 13.50\% | 15.52\% | 0.01\% |
| PARKER HANNIFIN CORP | PH | 18,986.36 | 0.11\% | 1.51\% | 6.50\% | 8.06\% | 0.01\% |
| PULTEGROUP INC | PHM | 7,458.45 | 0.04\% | 1.02\% | 33.00\% | 34.19\% | 0.01\% |
| PERKINELMER INC | PKI | 5,295.53 | 0.03\% | 0.60\% | 7.50\% | 8.12\% | 0.00\% |
| PROLOGIS INC | PLD | - | 0.00\% | 3.22\% | 0.00\% | 3.22\% | 0.00\% |
| PALL CORP | PLL | 9,390.89 | 0.05\% | 1.29\% | 9.50\% | 10.85\% | 0.01\% |
| PHILIP MORRIS INTERNATIONAL | PM | 143,971.80 | 0.81\% | 4.12\% | 7.50\% | 11.77\% | 0.09\% |
| PNC FINANCIAL SERVICES GROUP | PNC | 47,285.70 | 0.26\% | 2.17\% | 5.50\% | 7.73\% | 0.02\% |
| PENTAIR PLC | PNR | 14,538.40 | 0.08\% | 1.34\% | 16.50\% | 17.95\% | 0.01\% |
| PINNACLE WEST CAPITAL | PNW | 6,241.62 | 0.03\% | 4.10\% | 4.00\% | 8.18\% | 0.00\% |
| PEPCO HOLDINGS INC | POM | 6,919.57 | 0.04\% | 3.92\% | 7.00\% | 11.06\% | 0.00\% |
| PPG INDUSTRIES ING | PPG | 28,097.20 | 0.16\% | 1.32\% | 11.50\% | 12.90\% | 0.02\% |
| PPL CORPORATION | PPL | 21,960.68 | 0.12\% | 4.31\% | 0.00\% | 4.31\% | 0.01\% |
| PERRIGO CO PLC | PRGO | 18,980.87 | 0.11\% | 0.30\% | 13.50\% | 13.82\% | 0.01\% |
| PRUDENTIAL FINANCIAL INC | PRU | 41,620.62 | 0.23\% | 2.39\% | 10.00\% | 12.51\% | 0.03\% |
| PUBLIC STORAGE | PSA | - | 0.00\% | 3.32\% | 0.00\% | 3.32\% | 0.00\% |
| PHILLIPS 66 | PSX | 48,243.94 | 0.27\% | 2.46\% | 0.00\% | 2.46\% | 0.01\% |
| PVH CORP | PVH | 9,563.23 | 0.05\% | 0.13\% | 10.50\% | 10.64\% | 0.01\% |
| QUANTA SERVICES INC | PWR | 7,524.51 | 0.04\% | 0.00\% | 19.00\% | 19.00\% | 0.01\% |
| PRAXAIR INC | PX | 38,520.82 | 0.22\% | 2.08\% | 10.00\% | 12.18\% | 0.03\% |
| PIONEER NATURAL RESOURCES CO | PXD | 32,885.71 | 0.18\% | 0.04\% | 19.50\% | 19.54\% | 0.04\% |
| QUALCOMM INC | QCOM | 134,458.50 | 0.75\% | 2.11\% | 9.50\% | 11.71\% | 0.09\% |


|  |  | 14] | [5] | [6] | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | Market Capitalization | Weight in Index | Estimated <br> Dividend Yield | Long-Term Growth Est. | DCF Result | Weighted DCF Result |
| QEP RESOURCES INC | QEP | 5,985.53 | 0.03\% | 0.27\% | 16.50\% | 16.79\% | 0.01\% |
| RYDER SYSTEM INC | R | 4,667.96 | 0.03\% | 1.55\% | 13.00\% | 14.65\% | 0.00\% |
| REYNOLDS AMERICAN INC | RAI | 33,319.44 | 0.19\% | 4.31\% | 9.50\% | 14.01\% | 0.03\% |
| ROWAN COMPANIES PLC-A | RDC | 4,019.10 | 0.02\% | 1.24\% | 28.50\% | 29.92\% | 0.01\% |
| REGENERON PHARMACEUTICALS | REGN | 29,384.68 | 0.16\% | 0.00\% | 34.00\% | 34.00\% | 0.06\% |
| REGIONS FINANCIAL CORP | RF | 14,730.82 | 0.08\% | 1.96\% | 13.00\% | 15.09\% | 0.01\% |
| ROBERT HALF INTL INC | RHI | 6,424.26 | 0.04\% | 1.54\% | 12.00\% | 13.63\% | 0.00\% |
| RED HATINC | RHT | 10,455.03 | 0.06\% | 0.00\% | 12.00\% | 12.00\% | 0.01\% |
| TRANSOCEAN LTD | RIG | 16,191.55 | 0.09\% | 5.01\% | 13.00\% | 18.34\% | 0.02\% |
| RALPH LAUREN CORP | RL | 13,820.80 | 0.08\% | 1.17\% | 9.00\% | 10.22\% | 0.01\% |
| ROCKWELL AUTOMATION INC | ROK | 17,352.70 | 0.10\% | 1.85\% | 8.50\% | 10.43\% | 0.01\% |
| ROPER INDUSTRIES INC | ROP | 14,710.60 | 0.08\% | 0.54\% | 11.00\% | 11.57\% | 0.01\% |
| ROSS STORES INC | ROST | 14,352.35 | 0.08\% | 1.22\% | 9.00\% | 10.27\% | 0.01\% |
| RANGE RESOURCES CORP | RRC | 14.170.38 | 0.08\% | 0.18\% | 32.50\% | 32.71\% | 0.03\% |
| REPUBLIC SERVICESINC | RSG | 13,344.99 | 0.07\% | 2.94\% | 9.00\% | 12.07\% | 0.01\% |
| RAYTHEON COMPANY | RTN | 29,981.88 | 0.17\% | 2.53\% | 9.50\% | 12.15\% | 0.02\% |
| STARBUCKS CORP | SBUX | 58,239.14 | 0.33\% | 1.50\% | 18.50\% | 20.14\% | 0.07\% |
| SCANA CORP | SCG | 7,469.12 | 0.04\% | 4.01\% | 5.00\% | 9.11\% | 0.00\% |
| SCHWAB (CHARLES) CORP | SCHW | 35,319.27 | 0.20\% | 0.88\% | 10.50\% | 11.43\% | 0.02\% |
| SPECTRA ENERGY CORP | SE | 28,182.18 | 0.16\% | 3.19\% | 5.00\% | 8.27\% | 0.01\% |
| SEALED AIR CORP | SEE | 7.455 .06 | 0.04\% | 1.51\% | 19.50\% | 21.16\% | 0.01\% |
| SHERWIN-WILLIAMS CO/THE | SHW | 20,094.73 | 0.11\% | 1.18\% | 15.00\% | 16.27\% | 0.02\% |
| SIGMA-ALDRICH | SIAL | 11,919.75 | 0.07\% | 0.92\% | 7.50\% | 8.45\% | 0.01\% |
| JM SMUCKER CO/THE | SJM | 11,144.39 | 0.06\% | 2.23\% | 7.50\% | 9.81\% | 0.01\% |
| SCHLUMBERGER LTD | SLB | 140,115.90 | 0.78\% | 1.49\% | 13.50\% | 15.09\% | 0.12\% |
| SNAP-ONINC | SNA | 6,914.94 | 0.04\% | 1.48\% | 9.00\% | 10.55\% | 0.00\% |
| SANDISK CORP | SNDK | 23,167.51 | 0.13\% | 1.17\% | 11.50\% | 12.74\% | 0.02\% |
| SCRIPPS NETWORKS INTER-CL A | SNI | 11,807.29 | 0.07\% | 0.98\% | 8.00\% | 9.02\% | 0.01\% |
| SOUTHERN COITHE | SO | 39,837.07 | 0.22\% | 4.74\% | 3.50\% | 8.32\% | 0.02\% |
| SIMON PROPERTY GROUP INC | SPG | - | 0.00\% | 3.11\% | 0.00\% | 3.11\% | 0.00\% |
| STAPLES INC | SPLS | 7,246.51 | 0.04\% | 4.29\% | -1.50\% | 2.76\% | 0.00\% |
| STERICYCLEINC | SRCL | 10,005.44 | 0.06\% | 0.00\% | 12.00\% | 12.00\% | 0.01\% |
| SEMPRA ENERGY | SRE | 25,668.24 | 0.14\% | 2.56\% | 6.00\% | 8.64\% | 0.01\% |
| SUNTRUST BANKS INC | STI | 21,342.09 | 0.12\% | 1.99\% | 15.00\% | 17.14\% | 0.02\% |
| ST JUDE MEDICAL INC | STJ | 19,246.08 | 0.11\% | 1.59\% | 8.50\% | 10.16\% | 0.01\% |
| STATE STREET CORP | STT | 28,934.18 | 0.16\% | 1.79\% | 9.50\% | 11.38\% | 0.02\% |
| SEAGATE TECHNOLOGY | STX | 18,472.13 | 0.10\% | 3.04\% | 6.50\% | 9.64\% | 0.01\% |
| CONSTELLATION BRANDS INC-A | STZ | 16,445.98 | 0.09\% | 0.00\% | 16.50\% | 16.50\% | 0.02\% |
| STANLEY BLACK \& DECKER INC | SWK | 13,792.58 | 0.08\% | 2.26\% | 10.00\% | 12.37\% | 0.01\% |
| SOUTHWESTERN ENERGY CO | SWN | 16,664.29 | 0.09\% | 0.00\% | 13.00\% | 13.00\% | 0.01\% |
| SAFEWAY INC | SWY | 7,775.93 | 0.04\% | 2.70\% | 8.50\% | 11.31\% | 0.00\% |
| STRYKER CORP | SYK | 32,465.52 | 0.18\% | 1.43\% | 13.50\% | 15.03\% | 0.03\% |
| SYMANTEC CORP | SYMC | 15,387.30 | 0.09\% | 2.71\% | 9.50\% | 12.34\% | 0.01\% |
| SYSCO CORP | SYY | 21,746.00 | 0.12\% | 3.12\% | 8.50\% | 11.75\% | 0.01\% |
| AT\&T INC | T | 183,680.80 | 1.03\% | 5.26\% | 7.00\% | 12.44\% | 0.13\% |
| MOLSON COORS BREWNG CO-B | TAP | 14,068.67 | 0.08\% | 2.02\% | 8.50\% | 10.61\% | 0.01\% |
| TERADATA CORP | TDC | 6,935.65 | 0.04\% | 0.00\% | 7.00\% | 7.00\% | 0.00\% |
| TECO ENERGY INC | TE | 3,958.15 | 0.02\% | 4.85\% | 4.50\% | 9.46\% | 0.00\% |
| INTEGRYS ENERGY GROUP INC | TEG | 4,835.67 | 0.03\% | 4.47\% | 3.50\% | 8.05\% | 0.00\% |
| TE CONNECTIVITY LTD | TEL | 25,467.50 | 0.14\% | 1.86\% | 8.50\% | 10.44\% | 0.01\% |
| TARGET CORP | TGT | 37,218.43 | 0.21\% | 3.54\% | 5.50\% | 9.14\% | 0.02\% |
| TENET HEALTHCARE CORP | THC | 4,684.08 | 0.03\% | 0.00\% | 27.00\% | 27.00\% | 0.01\% |
| TIFFANY \& CO | TIF | 12,811.49 | 0.07\% | 1.53\% | 12.50\% | 14.13\% | 0.01\% |
| TJX COMPANIES INC | TJX | 38,601.20 | 0.22\% | 1.27\% | 12.50\% | 13.85\% | 0.03\% |
| TORCHMARK CORP | TMK | 7,257.78 | 0.04\% | 0.92\% | 5.50\% | 6.45\% | 0.00\% |
| THERMO FISHER SCIENTIFIC INC | TMO | 47,756.87 | 0.27\% | 0.50\% | 13.00\% | 13.53\% | 0.04\% |
| TRIPADVISOR INC | TRIP | 14,690.20 | 0.08\% | 0.00\% | 23.50\% | 23.50\% | 0.02\% |
| T ROWE PRICE GROUP INC | TROW | 21,949.68 | 0.12\% | 2.14\% | 12.00\% | 14.27\% | 0.02\% |
| TRAVELERS COS INC/THE | TRV | 33,221.00 | 0.19\% | 2.30\% | 10.00\% | 12.42\% | 0.02\% |
| TRACTOR SUPPLY COMPANY | TSCO | 8,902.58 | 0.05\% | 1.06\% | 16.00\% | 17.14\% | 0.01\% |
| TYSON FOODS INC-CL A | TSN | 12,532.52 | 0.07\% | 0.83\% | 12.00\% | 12.88\% | 0.01\% |
| TESORO CORP | TSO | 7,968.60 | 0.04\% | 1.65\% | 12.00\% | 13.75\% | 0.01\% |
| TOTAL SYSTEM SERVICES INC | TSS | 5,760.32 | 0.03\% | 1.31\% | 9.50\% | 10.87\% | 0.00\% |
| TIME WARNER CABLE | TWC | 40,040.39 | 0.22\% | 2.09\% | 8.00\% | 10.17\% | 0.02\% |
| TIME WARNER INC | TWX | 61,444.11 | 0.34\% | 1.83\% | 11.00\% | 12.93\% | 0.04\% |
| TEXAS INSTRUMENTS INC | TXN | $51,711.71$ | 0.29\% | 2.51\% | 8.00\% | 10.61\% | 0.03\% |
| TEXTRON INC | TXT | 11,013.29 | 0.06\% | 0.28\% | 17.00\% | 17.30\% | 0.01\% |
| TYCO INTERNATIONAL LTD | TYC | 21,418.06 | 0.12\% | 1.55\% | 15.00\% | 16.67\% | 0.02\% |
| UNDER ARMOUR INC-CLASS A | UA | 12,517.79 | 0.07\% | 0.00\% | 23.00\% | 23.00\% | 0.02\% |
| UNITEDHEALTH GROUP INC | UNH | 79,221.84 | 0.44\% | 1.86\% | 10.00\% | 11.95\% | 0.05\% |
| UNUM GROUP | UNM | 9,076.45 | 0.05\% | 1.65\% | 7.50\% | 9.21\% | 0.00\% |
| UNION PACIFIC CORP | UNP | 91,534.49 | 0.51\% | 1.80\% | 11.00\% | 12.90\% | 0.07\% |
| UNITED PARCEL SERVICE-CL B | UPS | 94,180,40 | 0.53\% | 2.62\% | 7.50\% | 10.22\% | 0.05\% |
| URBAN OUTFITTERS INC | URBN | 4,662.24 | 0.03\% | 0.00\% | 14.50\% | 14.50\% | 0.00\% |
| US BANCORP | USB | 78,812.88 | 0.44\% | 2.26\% | 5.00\% | 7.32\% | 0.03\% |
| UNITED TECHNOLOGIES CORP | UTX | 107,789.20 | 0.60\% | 2.01\% | 9.50\% | 11.61\% | 0.07\% |
| VISA INC-CLASS A SHARES | V | 162,156.70 | 0.91\% | 0.84\% | 16.50\% | 17.41\% | 0.16\% |
| VARIAN MEDICAL SYSTEMS INC | VAR | 8,707.43 | 0.05\% | 0.00\% | 6.00\% | 6.00\% | 0.00\% |
| VF CORP | VFC | 26,899.61 | 0.15\% | 1.69\% | 11.50\% | 13.29\% | 0.02\% |


|  |  | [4] | [5] | [6] | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | Market Capitalization | Weight in Index | Estimated Dividend Yield | Long-Term Growth Est. | DCF Result | Weighted DCF Result |
| VIACOM INC-CLASS B | VIAB | 37,540.50 | 0.21\% | 1.52\% | 13.00\% | 14.62\% | 0.03\% |
| VALERO ENERGY CORP | VLO | 30,452.95 | 0.17\% | 1.75\% | 13.00\% | 14.86\% | 0.03\% |
| VULCAN MATERIALS CO | VMC | 8,503.37 | 0.05\% | 0.31\% | 0.00\% | 0.31\% | 0.00\% |
| VORNADO REALTY TRUST | VNO | 19,931.16 | 0.11\% | 2.76\% | 6.50\% | 9.35\% | 0.01\% |
| VERISIGNINC | VRSN | 6,795.05 | 0.04\% | 0.00\% | 16.00\% | 16.00\% | 0.01\% |
| VERTEX PHARMACEUTICALS INC | VRTX | 15,265.67 | 0.09\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| VENTAS INC | VTR | - | 0.00\% | 4.52\% | 0.00\% | 4.52\% | 0.00\% |
| VERIZON COMMUNICATIONS INC | VZ | 204,862.60 | 1.15\% | 4.29\% | 10.50\% | 15.02\% | 0.17\% |
| WALGREEN CO | WAG | 71,947.02 | 0.40\% | 1.67\% | 10.50\% | 12.26\% | 0.05\% |
| WATERS CORP | WAT | 8,957.64 | 0.05\% | 0.00\% | 7.50\% | 7.50\% | 0.00\% |
| WESTERN DIGITAL CORP | WDC | 21,450.80 | 0.12\% | 1.75\% | 6.00\% | 7.80\% | 0.01\% |
| WISCONSIN ENERGY CORP | WEC | 10,572.33 | 0.06\% | 3.46\% | 5.50\% | 9.06\% | 0.01\% |
| WELLS FARGO \& CO | WFC | 273,923.10 | 1.53\% | 2.69\% | 8.50\% | 11.30\% | 0.17\% |
| WHOLE FOODS MARKET INC | WFM | 15,060.27 | 0.08\% | 1.33\% | 15.50\% | 16.93\% | 0.01\% |
| WHIRLPOOL CORP | WHER | 10,726.10 | 0.06\% | 2.15\% | 10.50\% | 12.76\% | 0.01\% |
| WINDSTREAM HOLDINGS INC | WIN | 6,081.24 | 0.03\% | 9.91\% | 4.00\% | 14.11\% | 0.00\% |
| WELLPOINT INC | WLP | 30,359.10 | 0.17\% | 1.63\% | 7.50\% | 9.19\% | 0.02\% |
| WASTE MANAGEMENT INC | WM | 20,645.36 | 0.12\% | 3.40\% | 7.50\% | 11.03\% | 0.01\% |
| WILLIAMS COS INC | WMB | 39,682.05 | 0.22\% | 3.87\% | 11.50\% | 15.59\% | 0.03\% |
| WAL-MART STORES INC | WMT | 245,060.10 | 1.37\% | 2.53\% | 7.50\% | 10.12\% | 0.14\% |
| WESTERN UNION CO | W | 8,821.79 | 0.05\% | 3.05\% | 6.00\% | 9.14\% | 0.00\% |
| WEYERHAEUSER CO | WY | 18,057.74 | 0.10\% | 2.85\% | 17.00\% | 20.09\% | 0.02\% |
| WYNDHAM WORLDWIDE CORP | WYN | 9,415.78 | 0.05\% | 1.89\% | 10.00\% | 11.98\% | 0.01\% |
| WYNN RESORTS LTD | WYNN | 20,427.54 | 0.11\% | 2.47\% | 9.00\% | 11.58\% | 0.01\% |
| UNITED STATES STEEL CORP | $X$ | 3,676.65 | 0.02\% | 0.79\% | 0.00\% | 0.79\% | 0.00\% |
| CIMAREX ENERGY CO | XEC | 12,050.59 | 0.07\% | 0.46\% | 11.00\% | 11.49\% | 0.01\% |
| XCEL ENERGY INC | XEL | 15,866.44 | 0.09\% | 3.85\% | 5.50\% | 9.46\% | 0.01\% |
| XL GROUP PLC | XL | 9,148.96 | 0.05\% | 1.95\% | 16.00\% | 18.11\% | 0.01\% |
| XILINX INC | XLNX | 12,640.09 | 0.07\% | 2.45\% | 8.50\% | 11.05\% | 0.04\% |
| EXXON MOBIL CORP | XOM | 440,731.60 | 2.47\% | 2.69\% | 6.50\% | 9.28\% | 0.23\% |
| DENTSPLY INTERNATIONAL INC | XRAY | 6,773.79 | 0.04\% | 0.57\% | 8.50\% | 9.09\% | 0.00\% |
| XEROX CORP | XRX | 14,521.47 | 0.08\% | 2.01\% | 6.00\% | 8.07\% | 0.01\% |
| XYLEMINC | $X Y$ L | 7,230.69 | 0.04\% | 1.30\% | 10.50\% | 11.87\% | 0.00\% |
| YAHOO! INC | YHOO | 35,052.12 | 0.20\% | 0.00\% | 8.50\% | 8.50\% | 0.02\% |
| YUM! BRANDS INC | YUM | 35,523.54 | 0.20\% | 1.95\% | 10.50\% | 12.55\% | 0.02\% |
| ZIONS BANCORPORATION | ZION | 5,500.63 | 0.03\% | 0.54\% | 12.00\% | 12.57\% | 0.00\% |
| ZIMMER HOLDINGS INC | ZMH | 17,714.15 | 0.10\% | 0.85\% | 9.50\% | 10.39\% | 0.01\% |
| ZOETIS INC | ZTS | 16,307.55 | 0.09\% | 0.89\% | 0.00\% | 0.89\% | 0.00\% |
| Total Market Capitalization: |  | 17,851,268.60 |  |  |  |  | 12.70\% |
| Notes: |  |  |  |  |  |  |  |
| [1] Equals sum of Col. [9] |  |  |  |  |  |  |  |
| [2] Source: Bloomberg Professional |  |  |  |  |  |  |  |
| [3] Equals [1] - [2] |  |  |  |  |  |  |  |
| [4] Source: Value Line |  |  |  |  |  |  |  |
| [5] Equals weight in S\&P 500 based on market capitalization |  |  |  |  |  |  |  |
| [6] Source: Value Line |  |  |  |  |  |  |  |
| [7] Source: Value Line |  |  |  |  |  |  |  |
| [8] Equals ([6] $\times(1+(0.5 \times[7 \mathrm{D})$ ) $+[7]$ |  |  |  |  |  |  |  |
| [9] Equals Col. [5] $\times$ Col. [8] |  |  |  |  |  |  |  |

Bloomberg, Value Line, and Calculated Beta Coefficients

|  |  | [1] | [2] | [3] |
| :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | Bloomberg | Value Line | Calculated |
| AGL Resources Inc. | GAS | 0.751 | 0.80 | 0.686 |
| Atmos Energy Corporation | ATO | 0.802 | 0.80 | 0.804 |
| Laclede Group, Inc. (The) | LG | 0.618 | 0.70 | 0.631 |
| New Jersey Resources Corporation | NJR | 0.806 | 0.75 | 0.806 |
| Northwest Natural Gas Company | NWN | 0.738 | 0.70 | 0.768 |
| Piedmont Natural Gas Company, Inc. | PNY | 0.852 | 0.75 | 0.851 |
| South Jersey Industries, Inc. | SJI | 0.838 | 0.80 | 0.848 |
| Southwest Gas Corporation | SWX | 0.871 | 0.80 | 0.936 |
| WGL Holdings, Inc. | WGL | 0.775 | 0.75 | 0.871 |
| Mean |  | 0.783 | 0.761 | 0.800 |

Notes:
[1] Source: Bloomberg Professional Service
[2] Source: Value Line
[3] Source: Bloomberg Professional Service; Beta coefficients calculated over 18-months based on weekly returns

Capital Asset Pricing Model Results Bloomberg and Value Line Derived Market Risk Premium

|  | [1] | [2] | [3] | [4] | [5] | [6] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Risk-Free Rate | Average Beta Coefficient | Bloomberg Market DCF Derived | Value Line <br> Market DCF Derived | CAPM Result |  |
|  |  |  |  |  | Bloomberg <br> Market DCF <br> Derived | Value Line <br> Market DCF Derived |
| PROXY GROUP 18-MONTH BETA COEFFICIENT |  |  |  |  |  |  |
| Current 30-Year Treasury (30-day average) [7] | 3.40\% | 0.800 | 9.94\% | 9.30\% | 11.36\% | 10.84\% |
| Near-Term Projected 30-Year Treasury [8] | 3.95\% | 0.800 | 9.94\% | 9.30\% | 11.91\% | 11.39\% |
| Mean |  |  |  |  | 11.63\% | 11.12\% |


|  |  |  |  |  | CAP | Result |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Risk-Free Rate | Average Beta Coefficient | Bloomberg Market DCF Derived | Value Line <br> Market DCF <br> Derived | Bloomberg Market DCF Derived | Value Line Market DCF Derived |
| PROXY GROUP BLOOMBERG BETA COEFF |  |  |  |  |  |  |
| Current 30-Year Treasury (30-day average) [7] | 3.40\% | 0.783 | 9.94\% | 9.30\% | 11.19\% | 10.69\% |
| Near-Term Projected 30-Year Treasury [8] | 3.95\% | 0.783 | 9.94\% | 9.30\% | 11.74\% | 11.23\% |
| Mean |  |  |  |  | 11.47\% | 10.96\% |


|  | Risk-Free Rate | Average Beta Coefficient | Bloomberg <br> Market DCF <br> Derived | Value Line <br> Market DCF <br> Derived | CAPM Result |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Bloomberg Market DCF Derived | Value Line Market DCF Derived |
| PROXY GROUP VALUE LINE AVERAGE BETA COEFFICIENT |  |  |  |  |  |  |
| Current 30-Year Treasury (30-day average) [7] | 3.40\% | 0.761 | 9.94\% | 9.30\% | 10.97\% | 10.48\% |
| Near-Term Projected 30-Year Treasury [8] | 3.95\% | 0.761 | 9.94\% | 9.30\% | 11.52\% | 11.03\% |
| Mean |  |  |  |  | 11.25\% | 10.75\% |

Notes:
[1] See Notes [7] and [8]
[2] Source: Schedule RBH-R17
[3] Source: Schedule RBH-R16
[4] Source: Schedule RBH-R16
[5] Equals Col. [1] + (Col. [2] $\times$ Col. [3])
[6] Equals Col. [1] + (Col. [2] $\times$ Col. [4])
[7] Source: Bloomberg Professional
[8] Source: Blue Chip Financial Forecasts, Vol. 33, No. 6, June 1, 2014, at 2

Bond Yield Plus Risk Premium

|  | [1] | [2] | [3] <br> $30-$-Year | [4] | [5] |
| ---: | :---: | :---: | :---: | :---: | :---: |
|  | Constant | Slope | Treasury <br> Yield | Risk <br> Premium | Return on <br> Equity |
| Current | $-3.09 \%$ | $-2.89 \%$ | $3.40 \%$ | $6.67 \%$ | $10.08 \%$ |
| Near Term Projected | $-3.09 \%$ | $-2.89 \%$ | $3.95 \%$ | $6.25 \%$ | $10.20 \%$ |
| Long-Term Projected | $-3.09 \%$ | $-2.89 \%$ | $5.45 \%$ | $5.32 \%$ | $10.77 \%$ |

Notes:
[1] Constant of regression equation
[2] Slope of regression equation
[3] Source: Current = Bloomberg Professional,
[3] Near Term Projected = Blue Chip Financial Forecasts, Vol. 33, No. 6, June 1, 2014, at 2
[3] Long Term Projected = Blue Chip Financial Forecasts, Vol. 33, No. 6, June 1, 2014, at 14
[4] Equals [1] + [2] $\times \ln ([3])$
[5] Equals [3] + [4]
[6] Source: SNL Financial
[7] Source: SNL Financial
[8] Source: Bloomberg Professional, equals 186-trading day average (i.e. lag period) as of June 30, 2014
[9] Equals [7] - [8]


| [6] | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: |
| Date of |  |  |  |
| Natural |  | 30-Year |  |
| Gas Rate | Return on | Treasury | Risk |
| Case | Equity | Yield | Premium |
| 1/3/1980 | 12.55\% | 9.40\% | 3.15\% |
| 1/4/1980 | 13.75\% | 9.40\% | 4.35\% |
| 1/14/1980 | 13.20\% | 9.45\% | 3.75\% |
| 1/18/1980 | 14.00\% | 9.48\% | 4.52\% |
| 1/31/1980 | 12.61\% | 9.56\% | 3.05\% |
| 2/8/1980 | 14.50\% | 9.63\% | 4.87\% |
| 2/14/1980 | 13.00\% | 9.68\% | 3.32\% |
| 2/15/1980 | 13.00\% | 9.69\% | 3.31\% |
| 2/29/1980 | 14.00\% | 9.86\% | 4.14\% |
| 3/5/1980 | 14.00\% | 9.91\% | 4.09\% |
| 3/7/1980 | 13.50\% | 9.95\% | 3.55\% |
| 3/14/1980 | 14.00\% | 10.04\% | 3.96\% |
| 3/27/1980 | 12.69\% | 10.21\% | 2.48\% |
| 4/1/1980 | 14.75\% | 10.27\% | 4.48\% |
| 4/29/1980 | 12.50\% | 10.51\% | 1.99\% |
| 5/7/1980 | 14.27\% | 10.56\% | 3.71\% |
| 5/8/1980 | 13.75\% | 10.57\% | 3.18\% |
| 5/19/1980 | 15.50\% | 10.63\% | 4.87\% |
| 5/27/1980 | 14.60\% | 10.66\% | 3.94\% |
| 5/29/1980 | 16.00\% | 10.68\% | 5.32\% |
| 6/10/1980 | 13.78\% | 10.72\% | 3.06\% |
| 6/25/1980 | 14.25\% | 10.74\% | 3.51\% |
| 7/9/1980 | 14.51\% | 10.78\% | 3.73\% |
| 7/17/1980 | 12.90\% | 10.79\% | 2.11\% |
| 7/18/1980 | 13.80\% | 10.80\% | 3.00\% |
| 7/22/1980 | 14.10\% | 10.80\% | 3.30\% |
| 7/23/1980 | 14.19\% | 10.79\% | 3.40\% |
| 8/1/1980 | 12.50\% | 10.80\% | 1.70\% |
| 8/11/1980 | 14.85\% | 10.82\% | 4.03\% |
| 8/21/1980 | 13.03\% | 10.85\% | 2.18\% |
| 8/28/1980 | 13.61\% | 10.88\% | 2.73\% |
| 8/28/1980 | 14.00\% | 10.88\% | 3.12\% |
| 9/4/1980 | 14.00\% | 10.90\% | 3.10\% |
| 9/24/1980 | 15.00\% | 10.99\% | 4.01\% |


| [6] <br> Date of | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| Natural |  | 30-Year |  |
| Gas Rate |  | Treasury | Risk |
| Case | Equity | Yield | Premium |
| 1/3/1980 | 12.55\% | 9.40\% | 3.15\% |
| 10/9/1980 | 14.50\% | 11.06\% | 3.44\% |
| 10/9/1980 | 14.50\% | 11.06\% | 3.44\% |
| 10/24/1980 | 14.00\% | 11.09\% | 2.91\% |
| 10/27/1980 | 15.20\% | 11.10\% | 4.10\% |
| 10/27/1980 | 15.20\% | 11.10\% | 4.10\% |
| 10/28/1980 | 12.00\% | 11.10\% | 0.90\% |
| 10/28/1980 | 13.00\% | 11.10\% | 1.90\% |
| 10/31/1980 | 14.50\% | 11.12\% | 3.38\% |
| 11/4/1980 | 15.00\% | 11.12\% | 3.88\% |
| 11/6/1980 | 14.35\% | 11.13\% | 3.22\% |
| 11/10/1980 | 13.25\% | 11.14\% | 2.11\% |
| 11/17/1980 | 15.50\% | 11.14\% | 4.36\% |
| 11/19/1980 | 13.50\% | 11.13\% | 2.37\% |
| 12/5/1980 | 14.60\% | 11.13\% | 3.47\% |
| 12/8/1980 | 16.40\% | 11.13\% | 5.27\% |
| 12/12/1980 | 15.45\% | 11.14\% | 4.31\% |
| 12/17/1980 | 14.20\% | 11.15\% | 3.05\% |
| 12/17/1980 | 14.40\% | 11.15\% | 3.25\% |
| 12/18/1980 | 14.00\% | 11.16\% | 2.84\% |
| 12/22/1980 | 13.45\% | 11.15\% | 2.30\% |
| 12/26/1980 | 14.00\% | 11.14\% | 2.86\% |
| 12/30/1980 | 14.50\% | 11.13\% | 3.37\% |
| 12/31/1980 | 14.56\% | 11.13\% | 3.43\% |
| 1/7/1981 | 14.30\% | 11.13\% | 3.17\% |
| 1/12/1981 | 14.95\% | 11.14\% | 3.81\% |
| 1/26/1981 | 15.25\% | 11.20\% | 4.05\% |
| 1/30/1981 | 13.25\% | 11.24\% | 2.01\% |
| 2/11/1981 | 14.50\% | 11.34\% | 3.16\% |
| 2/20/1981 | 14.50\% | 11.40\% | 3.10\% |
| 3/12/1981 | 15.65\% | 11.61\% | 4.04\% |
| 3/25/1981 | 15.30\% | 11.75\% | 3.55\% |
| 4/1/1981 | 15.30\% | 11.83\% | 3.47\% |
| 4/9/1981 | 15.00\% | 11.92\% | 3.08\% |
| 4/29/1981 | 13.50\% | 12.13\% | 1.37\% |
| 4/29/1981 | 14.25\% | 12.13\% | 2.12\% |
| 4/30/1981 | 13.60\% | 12.15\% | 1.45\% |
| 4/30/1981 | 15.00\% | 12.15\% | 2.85\% |
| 5/21/1981 | 14.00\% | 12.38\% | 1.62\% |
| 6/3/1981 | 14.67\% | 12.46\% | 2.21\% |
| 6/22/1981 | 16.00\% | 12.58\% | 3.42\% |
| 6/25/1981 | 14.75\% | 12.61\% | 2.14\% |
| 7/2/1981 | 14.00\% | 12.65\% | 1.35\% |
| 7/10/1981 | 16.00\% | 12.70\% | 3.30\% |
| 7/14/1981 | 16.90\% | 12.72\% | 4.18\% |
| 7/21/1981 | 15.78\% | 12.78\% | 3.00\% |
| 7/27/1981 | 13.77\% | 12.83\% | 0.94\% |
| 7/27/1981 | 15.50\% | 12.83\% | 2.67\% |
| 7/31/1981 | 13.50\% | 12.87\% | 0.63\% |
| 7/31/1981 | 14.20\% | 12.87\% | 1.33\% |
| 8/12/1981 | 13.72\% | 12.94\% | 0.78\% |
| 8/12/1981 | 13.72\% | 12.94\% | 0.78\% |
| 8/12/1981 | 14.41\% | 12.94\% | 1.47\% |
| 8/25/1981 | 15.45\% | 13.02\% | 2.43\% |
| 8/27/1981 | 14.43\% | 13.05\% | 1.38\% |
| 8/28/1981 | 15.00\% | 13.06\% | 1.94\% |
| 9/23/1981 | 14.34\% | 13.25\% | 1.09\% |
| 9/24/1981 | 16.25\% | 13.26\% | 2.99\% |
| 9/29/1981 | 14.50\% | 13.31\% | 1.19\% |
| 9/30/1981 | 15.94\% | 13.33\% | 2.61\% |
| 10/2/1981 | 14.80\% | 13.37\% | 1.43\% |
| 10/12/1981 | 16.25\% | 13.43\% | 2.82\% |
| 10/20/1981 | 15.25\% | 13.51\% | 1.74\% |
| 10/20/1981 | 16.50\% | 13.51\% | 2.99\% |
| 10/20/1981 | 17.00\% | 13.51\% | 3.49\% |
| 10/23/1981 | 15.50\% | 13.55\% | 1.95\% |
| 10/26/1981 | 13.50\% | 13.56\% | -0.06\% |
| 10/29/1981 | 16.50\% | 13.60\% | 2.90\% |
| 11/4/1981 | 15.33\% | 13.63\% | 1.70\% |
| 11/6/1981 | 15.17\% | 13.64\% | 1.53\% |
| 11/12/1981 | 15.00\% | 13.65\% | 1.35\% |
| 11/25/1981 | 15.25\% | 13.66\% | 1.59\% |
| 11/25/1981 | 16.10\% | 13.66\% | 2.44\% |
| 11/25/1981 | 16.10\% | 13.66\% | 2.44\% |
| 11/30/1981 | 16.75\% | 13.66\% | 3.09\% |
| 12/1/1981 | 15.70\% | 13.66\% | 2.04\% |
| 12/1/1981 | 16.00\% | 13.66\% | 2.34\% |
| 12/15/1981 | 15.81\% | 13.70\% | 2.11\% |


| [6] <br> Date of | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| Natural |  | 30-Year |  |
| Gas Rate Case | Return on Equity | Treasury Yield | Risk Premium |
| 1/3/1980 | 12.55\% | 9.40\% | 3.15\% |
| 12/17/1981 | 14.75\% | 13.71\% | 1.04\% |
| 12/22/1981 | 15.70\% | 13.72\% | 1.98\% |
| 12/22/1981 | 16.00\% | 13.72\% | 2.28\% |
| 12/30/1981 | 16.00\% | 13.75\% | 2.25\% |
| 12/30/1981 | 16.25\% | 13.75\% | 2.50\% |
| 1/4/1982 | 15.50\% | 13.75\% | 1.75\% |
| 1/14/1982 | 11.95\% | 13.81\% | -1.86\% |
| 1/25/1982 | 16.25\% | 13.84\% | 2.41\% |
| 1/27/1982 | 16.84\% | 13.85\% | 2.99\% |
| 1/31/1982 | 14.00\% | 13.86\% | 0.14\% |
| 2/2/1982 | 16.24\% | 13.86\% | 2.38\% |
| 2/8/1982 | 15.50\% | 13.88\% | 1.62\% |
| 2/9/1982 | 14.95\% | 13.88\% | 1.07\% |
| 2/9/1982 | 15.75\% | 13.88\% | 1.87\% |
| 2/11/1982 | 16.00\% | 13.89\% | 2.11\% |
| 3/1/1982 | 15.96\% | 13.91\% | 2.05\% |
| 3/3/1982 | 15.00\% | 13.92\% | 1.08\% |
| 3/8/1982 | 17.10\% | 13.92\% | 3.18\% |
| 3/26/1982 | 16.00\% | 13.97\% | 2.03\% |
| 3/31/1982 | 16.25\% | 13.98\% | 2.27\% |
| 4/1/1982 | 16.50\% | 13.98\% | 2.52\% |
| 4/6/1982 | 15.00\% | 13.99\% | 1.01\% |
| 4/9/1982 | 16.50\% | 13.99\% | 2.51\% |
| 4/12/1982 | 15.10\% | 13.99\% | 1.11\% |
| 4/12/1982 | 16.70\% | 13.99\% | 2.71\% |
| 4/18/1982 | 14.70\% | 13.99\% | 0.71\% |
| 4/27/1982 | 15.00\% | 13.97\% | 1.03\% |
| 5/10/1982 | 14.57\% | 13.94\% | 0.63\% |
| 5/14/1982 | 15.80\% | 13.92\% | 1.88\% |
| 5/20/1982 | 15.82\% | 13.91\% | 1.91\% |
| 5/21/1982 | 15.50\% | 13.90\% | 1.60\% |
| 5/25/1982 | 16.25\% | 13.89\% | 2.36\% |
| 6/2/1982 | 14.50\% | 13.86\% | 0.64\% |
| 6/7/1982 | 16.00\% | 13.85\% | 2.15\% |
| 6/23/1982 | 15.50\% | 13.81\% | 1.69\% |
| 6/25/1982 | 16.50\% | 13.81\% | 2.69\% |
| 7/1/1982 | 15.55\% | 13.79\% | 1.76\% |
| 7/1/1982 | 16.00\% | 13.79\% | 2.21\% |
| 7/2/1982 | 15.10\% | 13.78\% | 1.32\% |
| 7/13/1982 | 16.80\% | 13.75\% | 3.05\% |
| 7/22/1982 | 14.50\% | 13.71\% | 0.79\% |
| 7/28/1982 | 16.10\% | 13.67\% | 2.43\% |
| 7/30/1982 | 14.82\% | 13.66\% | 1.16\% |
| 8/4/1982 | 15.58\% | 13.64\% | 1.94\% |
| 8/6/1982 | 16.50\% | 13.63\% | 2.87\% |
| 8/11/1982 | 17.11\% | 13.62\% | 3.49\% |
| 8/25/1982 | 16.00\% | 13.59\% | 2.41\% |
| 8/30/1982 | 16.25\% | 13.58\% | 2.67\% |
| 9/3/1982 | 15.50\% | 13.57\% | 1.93\% |
| 9/9/1982 | 16.04\% | 13.55\% | 2.49\% |
| 9/15/1982 | 16.04\% | 13.52\% | 2.52\% |
| 9/17/1982 | 15.25\% | 13.51\% | 1.74\% |
| 9/29/1982 | 14.50\% | 13.43\% | 1.07\% |
| 9/30/1982 | 14.74\% | 13.42\% | 1.32\% |
| 9/30/1982 | 15.50\% | 13.42\% | 2.08\% |
| 9/30/1982 | 16.50\% | 13.42\% | 3.08\% |
| 9/30/1982 | 16.70\% | 13.42\% | 3.28\% |
| 10/1/1982 | 16.50\% | 13.40\% | 3.10\% |
| 10/8/1982 | 15.00\% | 13.33\% | 1.67\% |
| 10/15/1982 | 15.90\% | 13.25\% | 2.65\% |
| 10/19/1982 | 15.90\% | 13.22\% | 2.68\% |
| 10/27/1982 | 17.00\% | 13.12\% | 3.88\% |
| 10/28/1982 | 14.75\% | 13.10\% | 1.65\% |
| 11/2/1982 | 16.25\% | 13.07\% | 3.18\% |
| 11/4/1982 | 15.75\% | 13.02\% | 2.73\% |
| 11/5/1982 | 14.73\% | 13.00\% | 1.73\% |
| 11/17/1982 | 16.00\% | 12.86\% | 3.14\% |
| 11/23/1982 | 15.50\% | 12.79\% | 2.71\% |
| 11/24/1982 | 14.50\% | 12.77\% | 1.73\% |
| 11/24/1982 | 16.02\% | 12.77\% | 3.25\% |
| 11/30/1982 | 12.98\% | 12.72\% | 0.26\% |
| 11/30/1982 | 15.50\% | 12.72\% | 2.78\% |
| 11/30/1982 | 15.50\% | 12.72\% | 2.78\% |
| 11/30/1982 | 15.65\% | 12.72\% | 2.93\% |
| 11/30/1982 | 16.00\% | 12.72\% | 3.28\% |
| 11/30/1982 | 16.10\% | 12.72\% | 3.38\% |
| 12/3/1982 | 15.33\% | 12.68\% | 2.65\% |


| [6] <br> Date of | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| Natural |  | 30-Year |  |
| Gas Rate | Return on | Treasury | Risk |
| Case | Equity | Yield | Premium |
| 1/3/1980 | 12.55\% | 9.40\% | 3.15\% |
| 12/8/1982 | 15.75\% | 12.63\% | 3.12\% |
| 12/13/1982 | 16.00\% | 12.58\% | 3.42\% |
| 12/14/1982 | 16.40\% | 12.56\% | 3.84\% |
| 12/17/1982 | 16.25\% | 12.52\% | 3.73\% |
| 12/20/1982 | 15.00\% | 12.50\% | 2.50\% |
| 12/21/1982 | 15.70\% | 12.49\% | 3.21\% |
| 12/28/1982 | 15.25\% | 12.42\% | 2.83\% |
| 12/28/1982 | 15.25\% | 12.42\% | 2.83\% |
| 12/29/1982 | 16.25\% | 12.40\% | 3.85\% |
| 12/29/1982 | 16.25\% | 12.40\% | 3.85\% |
| 1/11/1983 | 15.90\% | 12.25\% | 3.65\% |
| 1/12/1983 | 15.50\% | 12.24\% | 3.26\% |
| 1/18/1983 | 15.00\% | 12.18\% | 2.82\% |
| 1/24/1983 | 15.50\% | 12.13\% | 3.37\% |
| 1/24/1983 | 16.00\% | 12.13\% | 3.87\% |
| 1/28/1983 | 14.90\% | 12.07\% | 2.83\% |
| 1/31/1983 | 15.00\% | 12.06\% | 2.94\% |
| 2/10/1983 | 15.00\% | 11.97\% | 3.03\% |
| 2/25/1983 | 15.70\% | 11.83\% | 3.87\% |
| 3/2/1983 | 15.25\% | 11.78\% | 3.47\% |
| 3/16/1983 | 16.00\% | 11.61\% | 4.39\% |
| 3/21/1983 | 14.96\% | 11.55\% | 3.41\% |
| 3/23/1983 | 15.40\% | 11.52\% | 3.88\% |
| 3/23/1983 | 16.10\% | 11.52\% | 4.58\% |
| 3/24/1983 | 15.00\% | 11.50\% | 3.50\% |
| 4/12/1983 | 13.25\% | 11.29\% | 1.96\% |
| 4/29/1983 | 15.05\% | 11.08\% | 3.97\% |
| 5/3/1983 | 15.40\% | 11.05\% | 4.35\% |
| 5/9/1983 | 15.50\% | 10.99\% | 4.51\% |
| 5/19/1983 | 14.85\% | 10.89\% | 3.96\% |
| 5/31/1983 | 14.00\% | 10.83\% | 3.17\% |
| 6/2/1983 | 14.50\% | 10.81\% | 3.69\% |
| 6/7/1983 | 14.50\% | 10.79\% | 3.71\% |
| 6/9/1983 | 14.85\% | 10.78\% | 4.07\% |
| 6/20/1983 | 14.15\% | 10.73\% | 3.42\% |
| 6/20/1983 | 16.50\% | 10.73\% | 5.77\% |
| 6/27/1983 | 14.50\% | 10.71\% | 3.79\% |
| 6/30/1983 | 14.80\% | 10.70\% | 4.10\% |
| 6/30/1983 | 15.90\% | 10.70\% | 5.20\% |
| 7/1/1983 | 14.80\% | 10.69\% | 4.11\% |
| 7/5/1983 | 15.00\% | 10.69\% | 4.31\% |
| 7/8/1983 | 15.50\% | 10.69\% | 4.81\% |
| 7/19/1983 | 15.00\% | 10.70\% | 4.30\% |
| 7/19/1983 | 15.10\% | 10.70\% | 4.40\% |
| 8/18/1983 | 15.30\% | 10.81\% | 4.49\% |
| 8/19/1983 | 15.79\% | 10.82\% | 4.97\% |
| 8/29/1983 | 16.00\% | 10.85\% | 5.15\% |
| 8/31/1983 | 14.75\% | 10.87\% | 3.88\% |
| 8/31/1983 | 15.25\% | 10.87\% | 4.38\% |
| 9/8/1983 | 14.75\% | 10.90\% | 3.85\% |
| 9/16/1983 | 15.51\% | 10.93\% | 4.58\% |
| 9/26/1983 | 14.50\% | 10.96\% | 3.54\% |
| 9/28/1983 | 14.25\% | 10.97\% | 3.28\% |
| 9/30/1983 | 16.15\% | 10.98\% | 5.17\% |
| 9/30/1983 | 16.25\% | 10.98\% | 5.27\% |
| 10/1/1983 | 16.25\% | 10.98\% | 5.27\% |
| 10/13/1983 | 15.52\% | 11.02\% | 4.50\% |
| 10/19/1983 | 15.20\% | 11.04\% | 4.15\% |
| 10/26/1983 | 14.75\% | 11.07\% | 3.68\% |
| 10/27/1983 | 14.88\% | 11.07\% | 3.81\% |
| 10/27/1983 | 15.33\% | 11.07\% | 4.26\% |
| 11/9/1983 | 14.82\% | 11.10\% | 3.72\% |
| 11/9/1983 | 16.51\% | 11.10\% | 5.41\% |
| 11/9/1983 | 16.51\% | 11.10\% | 5.41\% |
| 12/1/1983 | 14.50\% | 11.17\% | 3.33\% |
| 12/8/1983 | 15.90\% | 11.21\% | 4.69\% |
| 12/9/1983 | 15.30\% | 11.21\% | 4.09\% |
| 12/12/1983 | 14.50\% | 11.22\% | 3.28\% |
| 12/12/1983 | 15.50\% | 11.22\% | 4.28\% |
| 12/20/1983 | 15.40\% | 11.26\% | 4.14\% |
| 12/20/1983 | 16.00\% | 11.26\% | 4.74\% |
| 12/22/1983 | 15.75\% | 11.27\% | 4.48\% |
| 12/29/1983 | 15.00\% | 11.30\% | 3.70\% |
| 12/30/1983 | 15.00\% | 11.30\% | 3.70\% |
| 1/10/1984 | 15.90\% | 11.34\% | 4.56\% |
| 1/13/1984 | 15.50\% | 11.37\% | 4.13\% |
| 1/18/1984 | 15.53\% | 11.39\% | 4.14\% |


| [6] <br> Date of | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| Natural |  | 30-Year |  |
| Gas Rate | Return on | Treasury | Ris |
| Case | Equity | Yield | Premium |
| 1/3/1980 | 12.55\% | 9.40\% | 3.15\% |
| 1/26/1984 | 15.90\% | 11.42\% | 4.48\% |
| 2/14/1984 | 14.25\% | 11.52\% | 2.73\% |
| 2/28/1984 | 14.50\% | 11.59\% | 2.91\% |
| 3/20/1984 | 16.00\% | 11.70\% | 4.30\% |
| 3/23/1984 | 15.50\% | 11.73\% | 3.77\% |
| 4/9/1984 | 15.20\% | 11.81\% | 3.39\% |
| 4/18/1984 | 16.20\% | 11.86\% | 4.34\% |
| 4/27/1984 | 15.85\% | 11.90\% | 3.95\% |
| 5/15/1984 | 13.35\% | 11.99\% | 1.36\% |
| 5/16/1984 | 15.00\% | 12.00\% | 3.00\% |
| 5/22/1984 | 14.40\% | 12.04\% | 2.36\% |
| 6/13/1984 | 15.50\% | 12.19\% | 3.31\% |
| 7/10/1984 | 16.00\% | 12.37\% | 3.63\% |
| 8/7/1984 | 16.69\% | 12.51\% | 4.18\% |
| 8/9/1984 | 15.33\% | 12.52\% | 2.81\% |
| 8/17/1984 | 14.82\% | 12.54\% | 2.28\% |
| 8/21/1984 | 14.64\% | 12.55\% | 2.09\% |
| 8/27/1984 | 14.52\% | 12.57\% | 1.95\% |
| 8/28/1984 | 14.75\% | 12.57\% | 2.18\% |
| 8/30/1984 | 15.60\% | 12.58\% | 3.02\% |
| 9/12/1984 | 15.60\% | 12.60\% | 3.00\% |
| 9/12/1984 | 15.90\% | 12.60\% | 3.30\% |
| 9/25/1984 | 16.25\% | 12.62\% | 3.63\% |
| 10/2/1984 | 14.80\% | 12.63\% | 2.17\% |
| 10/9/1984 | 14.75\% | 12.64\% | 2.11\% |
| 10/10/1984 | 15.50\% | 12.64\% | 2.86\% |
| 10/18/1984 | 15.00\% | 12.65\% | 2.35\% |
| 10/24/1984 | 15.50\% | 12.65\% | 2.85\% |
| 11/7/1984 | 15.00\% | 12.64\% | 2.36\% |
| 11/20/1984 | 15.92\% | 12.63\% | 3.29\% |
| 11/30/1984 | 15.50\% | 12.60\% | 2.90\% |
| 12/18/1984 | 15.00\% | 12.55\% | 2.45\% |
| 12/20/1984 | 15.00\% | 12.54\% | 2.46\% |
| 12/28/1984 | 15.75\% | 12.51\% | 3.24\% |
| 12/28/1984 | 16.25\% | 12.51\% | 3.74\% |
| 1/2/1985 | 16.00\% | 12.50\% | 3.50\% |
| 1/31/1985 | 14.75\% | 12.37\% | 2.38\% |
| 2/7/1985 | 14.85\% | 12.32\% | 2.53\% |
| 2/15/1985 | 15.00\% | 12.26\% | 2.74\% |
| 2/20/1985 | 14.50\% | 12.24\% | 2.26\% |
| 2/22/1985 | 14.86\% | 12.24\% | 2.62\% |
| 3/14/1985 | 15.50\% | 12.15\% | 3.35\% |
| 3/28/1985 | 14.80\% | 12.08\% | 2.72\% |
| 4/9/1985 | 15.50\% | 12.01\% | 3.49\% |
| 4/16/1985 | 15.70\% | 11.96\% | 3.74\% |
| 6/10/1985 | 15.75\% | 11.58\% | 4.17\% |
| 6/26/1985 | 14.82\% | 11.46\% | 3.36\% |
| 7/9/1985 | 15.00\% | 11.38\% | 3.62\% |
| 7/26/1985 | 14.50\% | 11.26\% | 3.24\% |
| 8/29/1985 | 14.50\% | 11.11\% | 3.39\% |
| 8/30/1985 | 14.38\% | 11.10\% | 3.28\% |
| 9/12/1985 | 15.25\% | 11.07\% | 4.18\% |
| 9/23/1985 | 15.30\% | 11.03\% | 4.27\% |
| 9/25/1985 | 14.50\% | 11.02\% | 3.48\% |
| 9/26/1985 | 13.80\% | 11.01\% | 2.79\% |
| 9/26/1985 | 14.50\% | 11.01\% | 3.49\% |
| 10/25/1985 | 15.25\% | 10.91\% | 4.34\% |
| 11/8/1985 | 12.94\% | 10.85\% | 2.09\% |
| 11/20/1985 | 14.90\% | 10.81\% | 4.09\% |
| 11/25/1985 | 13.30\% | 10.79\% | 2.51\% |
| 12/6/1985 | 12.00\% | 10.71\% | 1.29\% |
| 12/11/1985 | 14.90\% | 10.67\% | 4.23\% |
| 12/20/1985 | 14.88\% | 10.58\% | 4.30\% |
| 12/20/1985 | 15.00\% | 10.58\% | 4.42\% |
| 12/20/1985 | 15.00\% | 10.58\% | 4.42\% |
| 12/30/1985 | 15.75\% | 10.52\% | 5.23\% |
| 12/31/1985 | 14.00\% | 10.51\% | 3.49\% |
| 12/31/1985 | 14.50\% | 10.51\% | 3.99\% |
| 1/17/1986 | 14.50\% | 10.37\% | 4.13\% |
| 2/11/1986 | 12.50\% | 10.20\% | 2.30\% |
| 2/12/1986 | 15.20\% | 10.19\% | 5.01\% |
| 3/11/1986 | 14.00\% | 9.97\% | 4.03\% |
| 4/2/1986 | 12.90\% | 9.76\% | 3.14\% |
| 4/28/1986 | 13.01\% | 9.46\% | 3.55\% |
| 5/21/1986 | 13.25\% | 9.17\% | 4.08\% |
| 5/28/1986 | 14.00\% | 9.11\% | 4.89\% |
| 5/29/1986 | 13.90\% | 9.10\% | 4.80\% |


| [6] <br> Date of | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: |
|  |  | Date of |  |  |  |
|  |  |  |  |  |  |  |  |
| Gas Rate | Return on | Treasury | Risk |
| Case | Equity | Yield | Premium |
| 1/3/1980 | 12.55\% | 9.40\% | 3.15\% |
| 6/2/1986 | 13.00\% | 9.07\% | 3.93\% |
| 6/11/1986 | 14.00\% | 8.96\% | 5.04\% |
| 6/13/1986 | 13.55\% | 8.93\% | 4.62\% |
| 6/27/1986 | 11.88\% | 8.76\% | 3.12\% |
| 7/14/1986 | 12.60\% | 8.57\% | 4.03\% |
| 7/30/1986 | 13.30\% | 8.37\% | 4.93\% |
| 8/14/1986 | 13.50\% | 8.21\% | 5.29\% |
| 9/5/1986 | 13.30\% | 8.01\% | 5.29\% |
| 9/23/1986 | 12.75\% | 7.90\% | 4.85\% |
| 10/30/1986 | 13.00\% | 7.66\% | 5.34\% |
| 10/31/1986 | 13.75\% | 7.65\% | 6.10\% |
| 11/10/1986 | 14.00\% | 7.60\% | 6.40\% |
| 11/19/1986 | 13.75\% | 7.56\% | 6.19\% |
| 11/25/1986 | 13.15\% | 7.54\% | 5.61\% |
| 12/22/1986 | 13.80\% | 7.47\% | 6.33\% |
| 12/30/1986 | 13.90\% | 7.47\% | 6.43\% |
| 1/20/1987 | 12.75\% | 7.47\% | 5.28\% |
| 1/23/1987 | 13.55\% | 7.47\% | 6.08\% |
| 1/27/1987 | 12.16\% | 7.47\% | 4.69\% |
| 2/13/1987 | 12.60\% | 7.47\% | 5.13\% |
| 2/24/1987 | 12.00\% | 7.47\% | 4.53\% |
| 3/30/1987 | 12.20\% | 7.46\% | 4.74\% |
| 3/31/1987 | 13.00\% | 7.47\% | 5.53\% |
| 5/5/1987 | 12.85\% | 7.60\% | 5.25\% |
| 5/28/1987 | 13.50\% | 7.73\% | 5.77\% |
| 6/15/1987 | 13.20\% | 7.8i\% | 5.39\% |
| 6/30/1987 | 12.60\% | 7.85\% | 4.75\% |
| 7/10/1987 | 12.90\% | 7.88\% | 5.02\% |
| 7/27/1987 | 13.50\% | 7.94\% | 5.56\% |
| 8/25/1987 | 11.40\% | 8.09\% | 3.31\% |
| 9/18/1987 | 13.00\% | 8.28\% | 4.72\% |
| 10/20/1987 | 12.60\% | 8.55\% | 4.05\% |
| 10/20/1987 | 12.98\% | 8.55\% | 4.43\% |
| 11/12/1987 | 12.75\% | 8.68\% | 4.07\% |
| 11/13/1987 | 12.75\% | 8.69\% | 4.06\% |
| 11/24/1987 | 12.50\% | 8.74\% | 3.76\% |
| 12/8/1987 | 12.50\% | 8.82\% | 3.68\% |
| 12/22/1987 | 12.00\% | 8.91\% | 3.09\% |
| 12/31/1987 | 12.85\% | 8.95\% | 3.90\% |
| 12/31/1987 | 13.25\% | 8.95\% | 4.30\% |
| 1/15/1988 | 13.15\% | 8.99\% | 4.16\% |
| 1/20/1988 | 12.75\% | 8.99\% | 3.76\% |
| 1/29/1988 | 13.20\% | 8.99\% | 4.21\% |
| 2/4/1988 | 12.60\% | 8.99\% | 3.61\% |
| 3/23/1988 | 13.00\% | 8.95\% | 4.05\% |
| 5/27/1988 | 13.18\% | 9.02\% | 4.16\% |
| 6/14/1988 | 13.50\% | 9.00\% | 4.50\% |
| 6/17/1988 | 11.72\% | 8.98\% | 2.74\% |
| 6/24/1988 | 11.50\% | 8.97\% | 2.53\% |
| 7/1/1988 | 12.75\% | 8.94\% | 3.81\% |
| 7/8/1988 | 12.00\% | 8.93\% | 3.07\% |
| 7/18/1988 | 12.00\% | 8.90\% | 3.10\% |
| 7/20/1988 | 13.40\% | 8.89\% | 4.51\% |
| 8/8/1988 | 12.74\% | 8.90\% | 3.84\% |
| 9/20/1988 | 12.90\% | 8.93\% | 3.97\% |
| 9/26/1988 | 12.40\% | 8.93\% | 3.47\% |
| 9/27/1988 | 13.65\% | 8.93\% | 4.72\% |
| 9/30/1988 | 13.25\% | 8.94\% | 4.31\% |
| 10/13/1988 | 13.10\% | 8.93\% | 4.17\% |
| 10/21/1988 | 12.80\% | 8.94\% | 3.86\% |
| 10/25/1988 | 13.25\% | 8.94\% | 4.31\% |
| 10/26/1988 | 13.50\% | 8.94\% | 4.56\% |
| 10/27/1988 | 12.95\% | 8.95\% | 4.00\% |
| 10/28/1988 | 13.00\% | 8.95\% | 4.05\% |
| 11/15/1988 | 12.00\% | 8.98\% | 3.02\% |
| 11/29/1988 | 12.75\% | 9.02\% | 3.73\% |
| 12/19/1988 | 13.00\% | 9.05\% | 3.95\% |
| 12/21/1988 | 12.90\% | 9.05\% | 3.85\% |
| 12/22/1988 | 13.50\% | 9.06\% | 4.44\% |
| 1/26/1989 | 12.60\% | 9.06\% | 3.54\% |
| 1/27/1989 | 13.00\% | 9.06\% | 3.94\% |
| 2/8/1989 | 13.37\% | 9.05\% | 4.32\% |
| 3/8/1989 | 13.00\% | 9.04\% | 3.96\% |
| 5/4/1989 | 13.00\% | 9.04\% | 3.96\% |
| 6/8/1989 | 13.50\% | 8.96\% | 4.54\% |
| 7/19/1989 | 11.80\% | 8.84\% | 2.96\% |
| 7/25/1989 | 12.80\% | 8.82\% | 3.98\% |


| [6] <br> Date of | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| Natural |  | 30-Year |  |
| Gas Rate | Return on | Treasury |  |
| Case | Equity | Yield | Premium |
| 1/3/1980 | 12.55\% | 9.40\% | 3.15\% |
| 7/31/1989 | 13.00\% | 8.81\% | 4.19\% |
| 8/14/1989 | 12.50\% | 8.76\% | 3.74\% |
| 8/22/1989 | 12.80\% | 8.73\% | 4.07\% |
| 8/23/1989 | 12.90\% | 8.72\% | 4.18\% |
| 9/21/1989 | 12.10\% | 8.62\% | 3.48\% |
| 10/6/1989 | 13.00\% | 8.57\% | 4.43\% |
| 10/17/1989 | 12.41\% | 8.54\% | 3.87\% |
| 10118/1989 | 13.25\% | 8.54\% | 4.71\% |
| 10/20/1989 | 12.90\% | 8.53\% | 4.37\% |
| 10/31/1989 | 13.60\% | 8.49\% | 5.11\% |
| 11/3/1989 | 12.93\% | 8.48\% | 4.45\% |
| 11/5/1989 | 13.20\% | 8.48\% | 4.72\% |
| 11/9/1989 | 12.60\% | 8.45\% | 4.15\% |
| 11/9/1989 | 13.00\% | 8.45\% | 4.55\% |
| 11/28/1989 | 12.75\% | 8.37\% | 4.38\% |
| 12/7/1989 | 13.25\% | 8.32\% | 4.93\% |
| 12/15/1989 | 13.00\% | 8.27\% | 4.73\% |
| 12/20/1989 | 12.90\% | 8.25\% | 4.65\% |
| 12/21/1989 | 12.80\% | 8.25\% | 4.55\% |
| 12/21/1989 | 12.90\% | 8.25\% | 4.65\% |
| 12/27/1989 | 12.50\% | 8.23\% | 4.27\% |
| 1/9/1990 | 13.00\% | 8.19\% | 4.81\% |
| 1/18/1990 | 12.50\% | 8.16\% | 4.34\% |
| 1/26/1990 | 12.10\% | 8.14\% | 3.96\% |
| 3/21/1990 | 12.80\% | 8.15\% | 4.65\% |
| 3/28/1990 | 13.00\% | 8.16\% | 4.84\% |
| 4/5/1990 | 12.20\% | 8.17\% | 4.03\% |
| 4/12/1990 | 13.25\% | 8.19\% | 5.06\% |
| 4/30/1990 | 12.45\% | 8.24\% | 4.21\% |
| 5/31/1990 | 12.40\% | 8.31\% | 4.09\% |
| 6/15/1990 | 13.20\% | 8.33\% | 4.87\% |
| 6/27/1990 | 12.90\% | 8.34\% | 4.56\% |
| 6/29/1990 | 13.25\% | 8.35\% | 4.90\% |
| 7/6/1990 | 12.10\% | 8.36\% | 3.74\% |
| 7/19/1990 | 11.70\% | 8.39\% | 3.31\% |
| 8/31/1990 | 12.50\% | 8.53\% | 3.97\% |
| 8/31/1990 | 12.50\% | 8.53\% | 3.97\% |
| 9/13/1990 | 12.50\% | 8.58\% | 3.92\% |
| 9/18/1990 | 12.75\% | 8.60\% | 4.15\% |
| 9/20/1990 | 12.50\% | 8.61\% | 3.89\% |
| 10/2/1990 | 13.00\% | 8.65\% | 4.35\% |
| 10/17/1990 | 11.90\% | 8.68\% | 3.22\% |
| 10/31/1990 | 12.95\% | 8.70\% | 4.25\% |
| 11/9/1990 | 13.25\% | 8.71\% | 4.54\% |
| 11/19/1990 | 13.00\% | 8.70\% | 4.30\% |
| 11/21/1990 | 12.10\% | 8.70\% | 3.40\% |
| 11/21/1990 | 12.50\% | 8.70\% | 3.80\% |
| 11/28/1990 | 12.75\% | 8.70\% | 4.05\% |
| 11/29/1990 | 12.75\% | 8.70\% | 4.05\% |
| 12/18/1990 | 13.10\% | 8.68\% | 4.42\% |
| 12/20/1990 | 12.50\% | 8.67\% | 3.83\% |
| 12/21/1990 | 12.50\% | 8.67\% | 3.83\% |
| 12/21/1990 | 13.00\% | 8.67\% | 4.33\% |
| 12/21/1990 | 13.60\% | 8.67\% | 4.93\% |
| 1/3/1991 | 13.02\% | 8.66\% | 4.36\% |
| 1/16/1991 | 13.25\% | 8.63\% | 4.62\% |
| 1/25/1991 | 11.70\% | 8.60\% | 3.10\% |
| 2/15/1991 | 12.70\% | 8.56\% | 4.14\% |
| 2/15/1991 | 12.80\% | 8.56\% | 4.24\% |
| 4/3/1991 | 13.00\% | 8.51\% | 4.49\% |
| 4/30/1991 | 12.45\% | 8.47\% | 3.98\% |
| 4/30/1991 | 13.00\% | 8.47\% | 4.53\% |
| 6/25/1991 | 11.70\% | 8.34\% | 3.36\% |
| 6/28/1991 | 12.50\% | 8.33\% | 4.17\% |
| 7/1/1991 | 11.70\% | 8.33\% | 3.37\% |
| 7/19/1991 | 12.10\% | 8.30\% | 3.80\% |
| 7/19/1991 | 12.30\% | 8.30\% | 4.00\% |
| 7/22/1991 | 12.90\% | 8.30\% | 4.60\% |
| 8/15/1991 | 12.25\% | 8.27\% | 3.98\% |
| 8/29/1991 | 13.30\% | 8.26\% | 5.04\% |
| 9/27/1991 | 12.50\% | 8.23\% | 4.27\% |
| 9/30/1991 | 12.40\% | 8.23\% | 4.17\% |
| 10/3/1991 | 11.30\% | 8.22\% | 3.08\% |
| 10/9/1991 | 11.70\% | 8.21\% | 3.49\% |
| 10/15/1991 | 13.40\% | 8.20\% | 5.20\% |
| 11/1/1991 | 12.90\% | 8.20\% | 4.70\% |
| 11/8/1991 | 12.75\% | 8.20\% | 4.55\% |


| [6] <br> Date of | [7] | [8] | [ 9 ] |
| :---: | :---: | :---: | :---: |
|  | Date of |  |  |  |
|  |  |  |  |  |  |
| Gas Rate | Return on | Treasury |  |  |
| Case | Equity | Yield | Premium |
| 1/3/1980 | 12.55\% | 9.40\% | 3.15\% |
| 11/26/1991 | 11.60\% | 8.18\% | 3.42\% |
| 11/26/1991 | 12.00\% | 8.18\% | 3.82\% |
| 11/27/1991 | 12.70\% | 8.18\% | 4.52\% |
| 12/6/1991 | 12.70\% | 8.16\% | 4.54\% |
| 12/10/1991 | 11.75\% | 8.15\% | 3.60\% |
| 12/19/1991 | 12.60\% | 8.14\% | 4.46\% |
| 12/19/1991 | 12.80\% | 8.14\% | 4.66\% |
| 12/30/1991 | 12.10\% | 8.11\% | 3.99\% |
| 1/22/1992 | 12.84\% | 8.05\% | 4.79\% |
| 1/31/1992 | 12.00\% | 8.03\% | 3.97\% |
| 2/20/1992 | 13.00\% | 8.00\% | 5.00\% |
| 2/27/1992 | 11.75\% | 7.98\% | 3.77\% |
| 3/18/1992 | 12.50\% | 7.94\% | 4.56\% |
| 5/15/1992 | 12.75\% | 7.86\% | 4.89\% |
| 6/24/1992 | 12.20\% | 7.85\% | 4.35\% |
| 6/29/1992 | 11.00\% | 7.85\% | 3.15\% |
| 7/14/1992 | 12.00\% | 7.83\% | 4.17\% |
| 7/22/1992 | 11.20\% | 7.82\% | 3.38\% |
| 8/10/1992 | 12.10\% | 7.79\% | 4.31\% |
| 8/26/1992 | 12.43\% | 7.75\% | 4.68\% |
| 9/30/1992 | 11.60\% | 7.72\% | 3.88\% |
| 10/6/1992 | 12.25\% | 7.72\% | 4.53\% |
| 10/13/1992 | 12.75\% | 7.71\% | 5.04\% |
| 10/23/1992 | 11.65\% | 7.71\% | 3.94\% |
| 10/28/1992 | 12.25\% | 7.71\% | 4.54\% |
| 10/29/1992 | 12.75\% | 7.70\% | 5.05\% |
| 10/30/1992 | 11.40\% | 7.70\% | 3.70\% |
| 11/9/1992 | 10.60\% | 7.70\% | 2.90\% |
| 11/25/1992 | 11.00\% | 7.67\% | 3.33\% |
| 11/25/1992 | 12.00\% | 7.67\% | 4.33\% |
| 12/3/1992 | 11.85\% | 7.66\% | 4.19\% |
| 12/16/1992 | 11.90\% | 7.63\% | 4.27\% |
| 12/22/1992 | 12.30\% | 7.62\% | 4.68\% |
| 12/22/1992 | 12.40\% | 7.62\% | 4.78\% |
| 12/30/1992 | 12.00\% | 7.61\% | 4.39\% |
| 12/31/1992 | 12.00\% | 7.60\% | 4.40\% |
| 1/12/1993 | 12.00\% | 7.58\% | 4.42\% |
| 1/12/1993 | 12.00\% | 7.58\% | 4.42\% |
| 2/2/1993 | 11.40\% | 7.53\% | 3.87\% |
| 2/22/1993 | 11.60\% | 7.47\% | 4.13\% |
| 4/23/1993 | 11.75\% | 7.27\% | 4.48\% |
| 5/3/1993 | 11.50\% | 7.25\% | 4.25\% |
| 5/3/1993 | 11.75\% | 7.25\% | 4.50\% |
| 6/3/1993 | 12.00\% | 7.20\% | 4.80\% |
| 6/7/1993 | 11.50\% | 7.20\% | 4.30\% |
| 6/22/1993 | 11.75\% | 7.16\% | 4.59\% |
| 7/21/1993 | 11.78\% | 7.06\% | 4.72\% |
| 7/21/1993 | 11.90\% | 7.06\% | 4.84\% |
| 7/23/1993 | 11.50\% | 7.05\% | 4.45\% |
| 7/29/1993 | 11.50\% | 7.03\% | 4.47\% |
| 8/12/1993 | 10.75\% | 6.97\% | 3.78\% |
| 8/24/1993 | 11.50\% | 6.91\% | 4.59\% |
| 8/31/1993 | 11.90\% | 6.88\% | 5.02\% |
| 9/1/1993 | 11.25\% | 6.87\% | 4.38\% |
| 9/1/1993 | 11.47\% | 6.87\% | 4.60\% |
| 9/27/1993 | 10.50\% | 6.74\% | 3.76\% |
| 9/29/1993 | 11.00\% | 6.72\% | 4.28\% |
| 9/30/1993 | 11.60\% | 6.71\% | 4.89\% |
| 10/8/1993 | 11.50\% | 6.67\% | 4.83\% |
| 10/14/1993 | 11.20\% | 6.65\% | 4.55\% |
| 10/15/1993 | 11.75\% | 6.64\% | 5.11\% |
| 10/25/1993 | 11.55\% | 6.60\% | 4.95\% |
| 10/28/1993 | 11.50\% | 6.58\% | 4.92\% |
| 10/29/1993 | 10.10\% | 6.57\% | 3.53\% |
| 10/29/1993 | 10.20\% | 6.57\% | 3.63\% |
| 10/29/1993 | 11.25\% | 6.57\% | 4.68\% |
| 11/2/1993 | 10.80\% | 6.56\% | 4.24\% |
| 11/12/1993 | 11.80\% | 6.53\% | 5.27\% |
| 11/23/1993 | 12.50\% | 6.50\% | 6.00\% |
| 11/26/1993 | 11.00\% | 6.50\% | 4.50\% |
| 12/1/1993 | 11.45\% | 6.49\% | 4.96\% |
| 12/16/1993 | 10.60\% | $6.45 \%$ | 4.15\% |
| 12/16/1993 | 11.20\% | 6.45\% | 4.75\% |
| 12/21/1993 | 11.30\% | 6.44\% | 4.86\% |
| 12/22/1993 | 11.00\% | 6.44\% | 4.56\% |
| 12/23/1993 | 10.10\% | 6.43\% | 3.67\% |
| 1/5/1994 | 11.50\% | 6.41\% | 5.09\% |


| [6] <br> Date of | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| Natural |  | 30 -Year |  |
| Gas Rate | Return on | Treasury |  |
| Case | Equity | Yield | Premium |
| 1/3/1980 | 12.55\% | 9.40\% | 3.15\% |
| 1/10/1994 | 11.00\% | 6.40\% | 4.60\% |
| 1/25/1994 | 12.00\% | 6.37\% | 5.63\% |
| 2/2/1994 | 10.40\% | 6.35\% | 4.05\% |
| 2/9/1994 | 10.70\% | 6.33\% | 4.37\% |
| 4/6/1994 | 11.24\% | 6.34\% | 4.90\% |
| 4/25/1994 | 11.00\% | 6.39\% | 4.61\% |
| 6/16/1994 | 10.50\% | 6.64\% | 3.86\% |
| 6/23/1994 | 10.60\% | 6.68\% | 3.92\% |
| 7/19/1994 | 10.70\% | 6.84\% | 3.86\% |
| 9/29/1994 | 10.90\% | 7.21\% | 3.69\% |
| 9/29/1994 | 11.00\% | 7.21\% | 3.79\% |
| 10/7/1994 | 11.87\% | 7.26\% | 4.61\% |
| 10/18/1994 | 11.50\% | 7.32\% | 4.18\% |
| 10/18/1994 | 11.50\% | 7.32\% | 4.18\% |
| 10/24/1994 | 11.00\% | 7.36\% | 3.64\% |
| 11/22/1994 | 12.12\% | 7.53\% | 4.59\% |
| 11/29/1994 | 11.30\% | 7.55\% | 3.75\% |
| 12/1/1994 | 11.00\% | 7.57\% | 3.43\% |
| 12/8/1994 | 11.50\% | 7.59\% | 3.91\% |
| 12/8/1994 | 11.70\% | 7.59\% | 4.11\% |
| 12/12/1994 | 11.82\% | 7.60\% | 4.22\% |
| 12/14/1994 | 11.50\% | 7.61\% | 3.89\% |
| 12/19/1994 | 11.50\% | 7.62\% | 3.88\% |
| 4/19/1995 | 11.00\% | 7.72\% | 3.28\% |
| 9/11/1995 | 11.30\% | 7.16\% | 4.14\% |
| 9/15/1995 | 10.40\% | 7.13\% | 3.27\% |
| 9/29/1995 | 11.50\% | 7.06\% | 4.44\% |
| 10/13/1995 | 10.76\% | 6.98\% | 3.78\% |
| 11/7/4995 | 12.50\% | 6.86\% | 5.64\% |
| 11/8/1995 | 11.10\% | 6.85\% | 4.25\% |
| 11/8/1995 | 11.30\% | 6.85\% | 4.45\% |
| 11/17/1995 | 10.90\% | 6.80\% | 4.10\% |
| 11/20/1995 | 11.40\% | 6.80\% | 4.60\% |
| 11/27/1995 | 13.60\% | 6.76\% | 6.84\% |
| 12/14/1995 | 11.30\% | 6.67\% | 4.63\% |
| 12/20/1995 | 11.60\% | 6.64\% | 4.96\% |
| 1/31/1996 | 11.30\% | 6.45\% | 4.85\% |
| 3/11/1996 | 11.60\% | 6.40\% | 5.20\% |
| 4/3/1996 | 11.13\% | 6.40\% | 4.73\% |
| 4/15/4996 | 10.50\% | 6.40\% | 4.10\% |
| 4/17/1996 | 10.77\% | 6.40\% | 4.37\% |
| 4/26/1996 | 10.60\% | 6.40\% | 4.20\% |
| 5/10/1996 | 11.00\% | 6.40\% | 4.60\% |
| 5/13/1996 | 11.25\% | 6.40\% | 4.85\% |
| 7/3/1996 | 11.25\% | 6.49\% | 4.76\% |
| 7/22/1996 | 11.25\% | 6.54\% | 4.71\% |
| 10/3/1996 | 10.00\% | 6.77\% | 3.23\% |
| 10/29/1996 | 11.30\% | 6.85\% | 4.45\% |
| 11/26/1996 | 11.30\% | 6.86\% | 4.44\% |
| 11/27/1996 | 11.30\% | 6.86\% | 4.44\% |
| 11/29/1996 | 11.00\% | 6.86\% | 4.14\% |
| 12/12/1996 | 11.96\% | 6.85\% | 5.11\% |
| 12/17/1996 | 11.50\% | 6.85\% | 4.65\% |
| 1/22/1997 | 11.30\% | 6.83\% | 4.47\% |
| 1/27/1997 | 11.25\% | 6.83\% | 4.42\% |
| 1/31/1997 | 11.25\% | 6.83\% | 4.42\% |
| 2/13/1997 | 11.00\% | 6.82\% | 4.18\% |
| 2/13/1997 | 11.80\% | 6.82\% | 4.98\% |
| 2/20/1997 | 11.80\% | 6.81\% | 4.99\% |
| 3/27/1997 | 10.75\% | 6.79\% | 3.96\% |
| 4/29/1997 | 11.70\% | 6.81\% | 4.89\% |
| 7/17/1997 | 12.00\% | 6.77\% | 5.23\% |
| 10/29/1997 | 10.75\% | 6.70\% | 4.05\% |
| 10/31/1997 | 11.25\% | 6.70\% | 4.55\% |
| 12/24/1997 | 10.75\% | 6.53\% | 4.22\% |
| 4/28/1998 | 10.90\% | 6.10\% | 4.80\% |
| 4/30/1998 | 12.20\% | 6.10\% | 6.10\% |
| 6/30/1998 | 11.00\% | 5.94\% | 5.06\% |
| 8/26/1998 | 10.93\% | 5.82\% | 5.11\% |
| 9/3/1998 | 11.40\% | 5.80\% | 5.60\% |
| 9/15/1998 | 11.90\% | 5.77\% | 6.13\% |
| 10/7/1998 | 11.06\% | 5.70\% | 5.36\% |
| 10/30/1998 | 11.40\% | 5.63\% | 5.77\% |
| 12/10/1998 | 12.20\% | 5.51\% | 6.69\% |
| 12/17/1998 | 12.10\% | 5.49\% | 6.61\% |
| 2/19/1999 | 11.15\% | 5.31\% | 5.84\% |
| 3/1/1999 | 10.65\% | 5.31\% | 5.34\% |


| [6] | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: |
| Date of |  |  |  |
| Natural |  | 30-Year |  |
| Gas Rate | Return on | Treasury | Risk |
| Case | Equity | Yield | Premium |
| 1/3/1980 | 12.55\% | 9.40\% | 3.15\% |
| 3/1/1999 | 10.65\% | 5.31\% | 5.34\% |
| 6/8/1999 | 11.25\% | 5.36\% | 5.89\% |
| 11/12/1999 | 10.25\% | 5.92\% | 4.33\% |
| 12/14/1999 | 10.50\% | 6.00\% | 4.50\% |
| 1/28/2000 | 10.71\% | 6.16\% | 4.55\% |
| 2/17/2000 | 10.60\% | 6.20\% | 4.40\% |
| 5/25/2000 | 10.80\% | 6.20\% | 4.60\% |
| 6/19/2000 | 11.05\% | 6.18\% | 4.87\% |
| $6 / 22 / 2000$ | 11.25\% | 6.18\% | 5.07\% |
| 7/17/2000 | 11.06\% | 6.15\% | 4.91\% |
| 7/20/2000 | 12.20\% | 6.14\% | 6.06\% |
| 8/11/2000 | 11.00\% | 6.11\% | 4.89\% |
| 9/27/2000 | 11.25\% | 6.00\% | 5.25\% |
| 9/29/2000 | 11.16\% | 5.99\% | 5.17\% |
| 10/5/2000 | 11.30\% | 5.98\% | 5.32\% |
| 11/28/2000 | 12.90\% | 5.87\% | 7.03\% |
| 11/30/2000 | 12.10\% | 5.86\% | 6.24\% |
| 2/5/2001 | 11.50\% | 5.75\% | 5.75\% |
| 3/15/2001 | 11.25\% | 5.66\% | 5.59\% |
| 5/8/2001 | 10.75\% | 5.61\% | 5.14\% |
| 10/24/2001 | 10.30\% | 5.54\% | 4.76\% |
| 10/24/2001 | 11.00\% | 5.54\% | 5.46\% |
| 1/9/2002 | 10.00\% | 5.50\% | 4.50\% |
| 1/30/2002 | 11.00\% | 5.47\% | 5.53\% |
| 1/31/2002 | 11.00\% | 5.47\% | 5.53\% |
| 4/17/2002 | 11.50\% | 5.44\% | 6.06\% |
| 4/29/2002 | 11.00\% | 5.44\% | 5.56\% |
| 6/11/2002 | 11.77\% | 5.47\% | 6.30\% |
| 6/20/2002 | 12.30\% | 5.48\% | 6.82\% |
| 8/28/2002 | 11.00\% | 5.49\% | 5.51\% |
| 9/11/2002 | 11.20\% | 5.45\% | 5.75\% |
| 9/12/2002 | 12.30\% | 5.45\% | 6.85\% |
| 10/28/2002 | 11.30\% | 5.34\% | 5.96\% |
| 10/30/2002 | 10.60\% | 5.34\% | 5.26\% |
| 11/1/2002 | 12.60\% | 5.34\% | 7.26\% |
| 11/7/2002 | 11.40\% | 5.33\% | 6.07\% |
| 11/8/2002 | 10.75\% | 5.33\% | 5.42\% |
| 11/20/2002 | 10.00\% | 5.30\% | 4.70\% |
| 11/20/2002 | 10.50\% | 5.30\% | 5.20\% |
| 12/4/2002 | 10.75\% | 5.26\% | 5.49\% |
| 12/30/2002 | 11.20\% | 5.18\% | 6.02\% |
| 1/6/2003 | 11.25\% | 5.16\% | 6.09\% |
| 2/28/2003 | 12.30\% | 5.00\% | 7.30\% |
| 3/7/2003 | 9.96\% | 4.98\% | 4.98\% |
| 3/12/2003 | 11.40\% | 4.97\% | 6.43\% |
| 3/20/2003 | 12.00\% | 4.95\% | 7.05\% |
| 4/3/2003 | 12.00\% | 4.92\% | 7.08\% |
| 5/2/2003 | 11.40\% | 4.88\% | 6.52\% |
| 5/15/2003 | 11.05\% | 4.87\% | 6.18\% |
| 6/26/2003 | 11.00\% | 4.80\% | 6.20\% |
| 7/1/2003 | 11.00\% | 4.80\% | 6.20\% |
| 7/29/2003 | 11.71\% | 4.78\% | 6.93\% |
| 8/22/2003 | 10.20\% | 4.81\% | 5.39\% |
| 9/17/2003 | 9.90\% | 4.85\% | 5.05\% |
| 9/25/2003 | 10.25\% | 4.85\% | 5.40\% |
| 10/17/2003 | 10.54\% | 4.87\% | 5.67\% |
| 10/22/2003 | 10.46\% | 4.87\% | 5.59\% |
| 10/22/2003 | 10.71\% | 4.87\% | 5.84\% |
| 10/30/2003 | 11.00\% | 4.88\% | 6.12\% |
| 10/31/2003 | 10.20\% | 4.88\% | 5.32\% |
| 10/31/2003 | 10.75\% | 4.88\% | 5.87\% |
| 11/10/2003 | 10.60\% | 4.89\% | 5.71\% |
| 12/9/2003 | 10.50\% | 4.93\% | 5.57\% |
| 12/18/2003 | 10.50\% | 4.94\% | 5.56\% |
| 12/19/2003 | 12.00\% | 4.94\% | 7.06\% |
| 12/19/2003 | 12.00\% | 4.94\% | 7.06\% |
| 1/13/2004 | 10.25\% | 4.95\% | 5.30\% |
| 1/13/2004 | 12.00\% | 4.95\% | 7.05\% |
| 2/9/2004 | 11.25\% | 4.99\% | 6.26\% |
| 3/16/2004 | 10.90\% | 5.05\% | 5.85\% |
| 3/16/2004 | 10.90\% | 5.05\% | 5.85\% |
| 5/25/2004 | 10.00\% | 5.06\% | 4.94\% |
| 6/2/2004 | 11.22\% | 5.07\% | 6.15\% |
| 6/30/2004 | 10.50\% | 5.10\% | 5.40\% |
| 7/8/2004 | 10.00\% | 5.10\% | 4.90\% |
| 7/22/2004 | 10.25\% | 5.10\% | 5.15\% |
| 8/26/2004 | 10.50\% | 5.10\% | 5.40\% |


| [6] <br> Date of | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| Natural |  | 30-Year |  |
| Gas Rate | Return on | Treasury | Risk |
| Case | Equity | Yield | Premium |
| 1/3/1980 | 12.55\% | 9.40\% | 3.15\% |
| 8/26/2004 | 10.50\% | 5.10\% | 5.40\% |
| 9/9/2004 | 10.40\% | 5.10\% | 5.30\% |
| 9/21/2004 | 10.50\% | 5.09\% | 5.41\% |
| 9/27/2004 | 10.30\% | 5.09\% | 5.21\% |
| 9/27/2004 | 10.50\% | 5.09\% | 5.41\% |
| 10/20/2004 | 10.20\% | 5.08\% | 5.12\% |
| 11/30/2004 | 10.60\% | 5.08\% | 5.52\% |
| 12/8/2004 | 9.90\% | 5.09\% | 4.81\% |
| 12/21/2004 | 11.50\% | 5.09\% | 6.41\% |
| 12/22/2004 | 11.50\% | 5.09\% | 6.41\% |
| 12/28/2004 | 10.25\% | 5.09\% | 5.16\% |
| 2/18/2005 | 10.30\% | 4.95\% | 5.35\% |
| 3/29/2005 | 11.00\% | 4.86\% | 6.14\% |
| 4/13/2005 | 10.60\% | 4.83\% | 5.77\% |
| 4/28/2005 | 11.00\% | 4.80\% | 6.20\% |
| 5/17/2005 | 10.00\% | 4.76\% | 5.24\% |
| 6/8/2005 | 10.18\% | 4.71\% | 5.47\% |
| 6/10/2005 | 10.90\% | 4.71\% | 6.19\% |
| 7/6/2005 | 10.50\% | 4.65\% | 5.85\% |
| 7/19/2005 | 11.50\% | 4.63\% | 6.87\% |
| 8/11/2005 | 10.40\% | 4.60\% | 5.80\% |
| 9/19/2005 | 9.45\% | 4.53\% | 4.92\% |
| 9/30/2005 | 10.51\% | 4.52\% | 5.99\% |
| 10/4/2005 | 9.90\% | 4.52\% | 5.38\% |
| 10/4/2005 | 10.75\% | 4.52\% | 6.23\% |
| 10/14/2005 | 10.40\% | 4.51\% | 5.89\% |
| 10/31/2005 | 10.25\% | 4.53\% | 5.72\% |
| 11/2/2005 | 9.70\% | 4.53\% | 5.17\% |
| 11/30/2005 | 10.00\% | 4.53\% | 5.47\% |
| 12/9/2005 | 9.70\% | 4.53\% | 5.17\% |
| 12/12/2005 | 11.00\% | 4.53\% | 6.47\% |
| 12/20/2005 | 10.13\% | 4.52\% | 5.61\% |
| 12/21/2005 | 10.40\% | 4.52\% | 5.88\% |
| 12/21/2005 | 11.00\% | 4.52\% | 6.48\% |
| 12/22/2005 | 10.20\% | 4.52\% | 5.68\% |
| 12/22/2005 | 11.00\% | 4.52\% | 6.48\% |
| 12/28/2005 | 10.00\% | 4.52\% | 5.48\% |
| 1/5/2006 | 11.00\% | 4.52\% | 6.48\% |
| 1/25/2006 | 11.20\% | 4.52\% | 6.68\% |
| 1/25/2006 | 11.20\% | 4.52\% | 6.68\% |
| 2/3/2006 | 10.50\% | 4.52\% | 5.98\% |
| 2/15/2006 | 9.50\% | 4.53\% | 4.97\% |
| 4/26/2006 | 10.60\% | 4.65\% | 5.95\% |
| 7/24/2006 | 9.60\% | 4.87\% | 4.73\% |
| 7/24/2006 | 10.00\% | 4.87\% | 5.13\% |
| 9/20/2006 | 11.00\% | 4.93\% | 6.07\% |
| 9/26/2006 | 10.75\% | 4.94\% | 5.81\% |
| 10/20/2006 | 9.80\% | 4.96\% | 4.84\% |
| 11/2/2006 | 9.71\% | 4.97\% | 4.74\% |
| 11/9/2006 | 10.00\% | 4.98\% | 5.02\% |
| 11/21/2006 | 11.00\% | 4.98\% | 6.02\% |
| 12/5/2006 | 10.20\% | 4.97\% | 5.23\% |
| 1/5/2007 | 10.40\% | 4.95\% | 5.45\% |
| 1/9/2007 | 11.00\% | 4.94\% | 6.06\% |
| 1/11/2007 | 10.90\% | 4.94\% | 5.96\% |
| 1/19/2007 | 10.80\% | 4.93\% | 5.87\% |
| 1/26/2007 | 10.00\% | 4.92\% | 5.08\% |
| 2/8/2007 | 10.40\% | 4.91\% | 5.49\% |
| 3/14/2007 | 10.10\% | 4.85\% | 5.25\% |
| 3/20/2007 | 10.25\% | 4.84\% | 5.41\% |
| 3/21/2007 | 11.35\% | 4.84\% | 6.51\% |
| 3/22/2007 | 10.50\% | 4.84\% | 5.66\% |
| 3/29/2007 | 10.00\% | 4.83\% | 5.17\% |
| 6/13/2007 | 10.75\% | 4.82\% | 5.93\% |
| 6/29/2007 | 9.53\% | 4.84\% | 4.69\% |
| 6/29/2007 | 10.10\% | 4.84\% | 5.26\% |
| 7/3/2007 | 10.25\% | 4.85\% | 5.40\% |
| 7/13/2007 | 9.50\% | 4.86\% | 4.64\% |
| 7/24/2007 | 10.40\% | 4.87\% | 5.53\% |
| 8/1/2007 | 10.15\% | 4.88\% | 5.27\% |
| 8/29/2007 | 10.50\% | 4.91\% | 5.59\% |
| 9/10/2007 | 9.71\% | 4.92\% | 4.79\% |
| 9/19/2007 | 10.00\% | 4.91\% | 5.09\% |
| 9/25/2007 | 9.70\% | 4.92\% | 4.78\% |
| 10/8/2007 | 10.48\% | 4.92\% | 5.56\% |
| 10/19/2007 | 10.50\% | 4.91\% | 5.59\% |
| 10/25/2007 | 9.65\% | 4.91\% | 4.74\% |


| [6] <br> Date of | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| Natural |  | 30-Year |  |
| Gas Rate | Return on | Treasury | Ris |
| Case | Equity | Yield | Premium |
| 1/3/1980 | 12.55\% | 9.40\% | 3.15\% |
| 11/15/2007 | 10.00\% | 4.89\% | 5.11\% |
| 11/20/2007 | 9.90\% | 4.89\% | 5.01\% |
| 11/27/2007 | 10.00\% | 4.89\% | 5.11\% |
| 11/29/2007 | 10.90\% | 4.88\% | 6.02\% |
| 12/14/2007 | 10.80\% | 4.87\% | 5.93\% |
| 12/18/2007 | 10.40\% | 4.86\% | 5.54\% |
| 12/19/2007 | 9.80\% | 4.86\% | 4.94\% |
| 12/19/2007 | 9.80\% | 4.86\% | 4.94\% |
| 12/19/2007 | 10.20\% | 4.86\% | 5.34\% |
| 12/21/2007 | 9.10\% | 4.86\% | 4.24\% |
| 1/8/2008 | 10.75\% | 4.83\% | 5.92\% |
| 1/17/2008 | 10.75\% | 4.81\% | 5.94\% |
| 1/17/2008 | 10.75\% | 4.81\% | 5.94\% |
| 2/5/2008 | 9.99\% | 4.77\% | 5.22\% |
| 2/5/2008 | 10.19\% | 4.77\% | 5.42\% |
| 2/13/2008 | 10.20\% | 4.76\% | 5.44\% |
| 3/31/2008 | 10.00\% | 4.63\% | 5.37\% |
| 5/28/2008 | 10.50\% | 4.53\% | 5.97\% |
| 6/24/2008 | 10.00\% | 4.52\% | 5.48\% |
| 6/27/2008 | 10.00\% | 4.52\% | 5.48\% |
| 7/31/2008 | 10.70\% | 4.50\% | 6.20\% |
| 7/31/2008 | 10.82\% | 4.50\% | 6.32\% |
| 8/27/2008 | 10.25\% | 4.50\% | 5.75\% |
| 9/2/2008 | 10.25\% | 4.50\% | 5.75\% |
| 9/19/2008 | 10.70\% | 4.48\% | 6.22\% |
| 9/24/2008 | 10.68\% | 4.48\% | 6.20\% |
| 9/24/2008 | 10.68\% | 4.48\% | 6.20\% |
| 9/24/2008 | 10.68\% | 4.48\% | 6.20\% |
| 9/30/2008 | 10.20\% | 4.48\% | 5.72\% |
| 10/3/2008 | 10.30\% | 4.48\% | 5.82\% |
| 10/8/2008 | 10.15\% | 4.47\% | 5.68\% |
| 10/20/2008 | 10.06\% | 4.47\% | 5.59\% |
| 10/24/2008 | 10.60\% | 4.46\% | 6.14\% |
| 10/24/2008 | 10.60\% | 4.46\% | 6.14\% |
| 11/21/2008 | 10.50\% | 4.42\% | 6.08\% |
| 11/21/2008 | 10.50\% | 4.42\% | 6.08\% |
| 11/21/2008 | 10.50\% | 4.42\% | 6.08\% |
| 11/24/2008 | 10.50\% | 4.41\% | 6.09\% |
| 12/3/2008 | 10.39\% | 4.38\% | 6.01\% |
| 12/24/2008 | 10.00\% | 4.26\% | 5.74\% |
| 12/26/2008 | 10.10\% | 4.24\% | 5.86\% |
| 12/29/2008 | 10.20\% | 4.23\% | 5.97\% |
| 1/13/2009 | 10.45\% | 4.14\% | 6.31\% |
| 2/2/2009 | 10.05\% | 4.03\% | 6.02\% |
| 3/9/2009 | 10.30\% | 3.89\% | 6.41\% |
| 3/25/2009 | 10.17\% | 3.83\% | 6.34\% |
| 4/2/2009 | 10.75\% | 3.80\% | 6.95\% |
| 5/5/2009 | 10.75\% | 3.71\% | 7.04\% |
| 5/15/2009 | 10.20\% | 3.70\% | 6.50\% |
| 5/29/2009 | 9.54\% | 3.70\% | 5.84\% |
| 6/3/2009 | 10.10\% | 3.70\% | 6.40\% |
| 6/22/2009 | 10.00\% | 3.73\% | 6.27\% |
| 6/29/2009 | 10.21\% | 3.73\% | 6.48\% |
| 6/30/2009 | 9.31\% | 3.74\% | 5.57\% |
| 7/17/2009 | 9.26\% | 3.75\% | 5.51\% |
| 7/17/2009 | 10.50\% | 3.75\% | 6.75\% |
| 10/16/2009 | 10.40\% | 4.09\% | 6.31\% |
| 10/26/2009 | 10.10\% | 4.11\% | 5.99\% |
| 10/28/2009 | 10.15\% | 4.12\% | 6.03\% |
| 10/28/2009 | 10.15\% | 4.12\% | 6.03\% |
| 10/30/2009 | 9.95\% | 4.13\% | 5.82\% |
| 11/20/2009 | 9.45\% | 4.19\% | 5.26\% |
| 12/14/2009 | 10.50\% | 4.25\% | 6.25\% |
| 12/18/2009 | 10.75\% | 4.26\% | 6.49\% |
| 12/17/2009 | 10.30\% | 4.26\% | 6.04\% |
| 12/18/2009 | 10.40\% | 4.27\% | 6.13\% |
| 12/18/2009 | 10.40\% | 4.27\% | 6.13\% |
| 12/18/2009 | 10.50\% | 4.27\% | 6.23\% |
| 12/22/2009 | 10.20\% | 4.28\% | 5.92\% |
| 12/22/2009 | 10.40\% | 4.28\% | 6.12\% |
| 12/28/2009 | 10.85\% | 4.30\% | 6.55\% |
| 12/29/2009 | 10.38\% | 4.30\% | 6.08\% |
| 1/11/2010 | 10.24\% | 4.34\% | 5.90\% |
| 1/21/2010 | 10.23\% | 4.37\% | 5.86\% |
| 1/21/2010 | 10.33\% | 4.37\% | 5.96\% |
| 1/26/2010 | 10.40\% | 4.37\% | 6.03\% |
| 2/10/2010 | 10.00\% | 4.39\% | 5.61\% |


| [6]Date of | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: |
|  | Date of |  |  |
| Natural |  | 30-Year |  |
| Gas Rate | Return on | Treasury | Risk |
| Case | Equity | Yield | Premium |
| 1/3/1980 | 12.55\% | 9.40\% | 3.15\% |
| 2/23/2010 | 10.50\% | 4.40\% | 6.10\% |
| 3/9/2010 | 9.60\% | 4.40\% | 5.20\% |
| 3/24/2010 | 10.13\% | 4.42\% | 5.71\% |
| 3/31/2010 | 10.70\% | 4.43\% | 6.27\% |
| 4/1/2010 | 9.50\% | 4.43\% | 5.07\% |
| 4/2/2010 | 10.10\% | 4.44\% | 5.66\% |
| 4/8/2010 | 10.35\% | 4.44\% | 5.91\% |
| 4/29/2010 | 9.19\% | 4.46\% | 4.73\% |
| 4/29/2010 | 9.40\% | 4.46\% | 4.94\% |
| 4/29/2010 | 9.40\% | 4.46\% | 4.94\% |
| 5/17/2010 | 10.55\% | 4.46\% | 6.09\% |
| 5/24/2010 | 10.05\% | 4.46\% | 5.59\% |
| 6/3/2010 | 11.00\% | 4.46\% | 6.54\% |
| 6/16/2010 | 10.00\% | 4.46\% | 5.54\% |
| 6/18/2010 | 10.30\% | 4.46\% | 5.84\% |
| 8/9/2010 | 12.55\% | 4.41\% | 8.14\% |
| 8/17/2010 | 10.10\% | 4.40\% | 5.70\% |
| 9/16/2010 | 9.60\% | 4.31\% | 5.29\% |
| 9/16/2010 | 10.00\% | 4.31\% | 5.69\% |
| 9/16/2010 | 10.00\% | 4.31\% | 5.69\% |
| 9/16/2010 | 10.30\% | 4.31\% | 5.99\% |
| 10/21/2010 | 10.40\% | 4.20\% | 6.20\% |
| 11/2/2010 | 9.75\% | 4.17\% | 5.58\% |
| 11/2/2010 | 9.75\% | 4.17\% | 5.58\% |
| 11/3/2010 | 10.75\% | 4.17\% | 6.58\% |
| 11/19/2010 | 10.20\% | 4.14\% | 6.06\% |
| 12/1/2010 | 10.00\% | 4.12\% | 5.88\% |
| 12/6/2010 | 9.56\% | 4.12\% | 5.44\% |
| 12/6/2010 | 10.09\% | 4.12\% | 5.97\% |
| 12/9/2010 | 10.25\% | 4.12\% | 6.13\% |
| 12/14/2010 | 10.33\% | 4.11\% | 6.22\% |
| 12/17/2010 | 10.10\% | 4.11\% | 5.99\% |
| 12/20/2010 | 10.10\% | 4.11\% | 5.99\% |
| 12/23/2010 | 9.92\% | 4.10\% | 5.82\% |
| 1/6/2011 | 10.35\% | 4.09\% | 6.26\% |
| 1/12/2011 | 10.30\% | 4.08\% | 6.22\% |
| 1/13/2011 | 10.30\% | 4.08\% | 6.22\% |
| 3/10/2011 | 10.10\% | 4.16\% | 5.94\% |
| 3/31/2011 | 9.45\% | 4.20\% | 5.25\% |
| 4/18/2011 | 10.05\% | 4.24\% | 5.81\% |
| 4/21/2011 | 10.00\% | 4.24\% | 5.76\% |
| 5/26/2011 | 10.50\% | 4.32\% | 6.18\% |
| 6/21/2011 | 10.00\% | 4.36\% | 5.64\% |
| 6/29/2011 | 8.83\% | 4.38\% | 4.45\% |
| 8/1/2011 | 9.20\% | 4.41\% | 4.79\% |
| 9/1/2011 | 10.10\% | 4.32\% | 5.78\% |
| 11/14/2011 | 9.60\% | 3.93\% | 5.67\% |
| 12/13/2011 | 9.50\% | 3.76\% | 5.74\% |
| 12/20/2011 | 10.00\% | 3.71\% | 6.29\% |
| 12/22/2011 | 10.40\% | 3.70\% | 6.70\% |
| 1/10/2012 | 9.06\% | 3.59\% | 5.47\% |
| 1/10/2012 | 9.45\% | 3.59\% | 5.86\% |
| 1/10/2012 | 9.45\% | 3.59\% | 5.86\% |
| 1/23/2012 | 10.20\% | 3.52\% | 6.68\% |
| 1/31/2012 | 10.00\% | 3.48\% | 6.52\% |
| 4/24/2012 | 9.50\% | 3.15\% | 6.35\% |
| 4/24/2012 | 9.75\% | 3.15\% | 6.60\% |
| 5/7/2012 | 9.80\% | 3.13\% | 6.67\% |
| 5/22/2012 | 9.60\% | 3.10\% | 6.50\% |
| 5/24/2012 | 9.70\% | 3.09\% | 6.61\% |
| 6/7/2012 | 10.30\% | 3.06\% | 7.24\% |
| 6/15/2012 | 10.40\% | 3.05\% | 7.35\% |
| 6/18/2012 | 9.60\% | 3.05\% | 6.55\% |
| 7/2/2012 | 9.75\% | 3.04\% | 6.71\% |
| 10/24/2012 | 10.30\% | 2.92\% | 7.38\% |
| 10/26/2012 | 9.50\% | 2.92\% | 6.58\% |
| 10/31/2012 | 9.30\% | 2.92\% | 6.38\% |
| 10/31/2012 | 9.90\% | 2.92\% | 6.98\% |
| 10/31/2012 | 10.00\% | 2.92\% | 7.08\% |
| 11/1/2012 | 9.45\% | 2.92\% | 6.53\% |
| 11/8/2012 | 10.10\% | 2.91\% | 7.19\% |
| 11/9/2012 | 10.30\% | 2.91\% | 7.39\% |
| 11/26/2012 | 10.00\% | 2.89\% | 7.11\% |
| 11/28/2012 | 10.40\% | 2.88\% | 7.52\% |
| 11/28/2012 | 10.50\% | 2.88\% | 7.62\% |
| 12/4/2012 | 10.00\% | 2.87\% | 7.13\% |
| 12/4/2012 | 10.50\% | 2.87\% | 7.63\% |


| [6] | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: |
| Date of |  |  |  |
| Natural | 30-Year |  |  |
| Gas Rate | Return on | Treasury | Risk |
| Case | Equity | Yield | Premium |
| 1/3/1980 | 12.55\% | 9.40\% | 3.15\% |
| 12/14/2012 | 10.40\% | 2.85\% | 7.55\% |
| 12/20/2012 | 9.50\% | 2.84\% | 6.66\% |
| 12/20/2012 | 10.10\% | 2.84\% | 7.26\% |
| 12/20/2012 | 10.25\% | 2.84\% | 7.41\% |
| 12/20/2012 | 10.30\% | 2.84\% | 7.46\% |
| 12/20/2012 | 10.40\% | 2.84\% | 7.56\% |
| 12/20/2012 | 10.50\% | 2.84\% | 7.66\% |
| 12/26/2012 | 9.80\% | 2.83\% | 6.97\% |
| 2/22/2013 | 9.60\% | 2.86\% | 6.74\% |
| 3/14/2013 | 9.30\% | 2.89\% | 6.41\% |
| 3/27/2013 | 9.80\% | 2.92\% | 6.88\% |
| 4/23/2013 | 9.80\% | 2.96\% | 6.84\% |
| 5/10/2013 | 9.25\% | 2.96\% | 6.29\% |
| 6/13/2013 | 9.40\% | 3.01\% | 6.39\% |
| 6/18/2013 | 9.28\% | 3.02\% | 6.26\% |
| 6/18/2013 | 9.28\% | 3.02\% | 6.26\% |
| 6/25/2013 | 9.80\% | 3.04\% | 6.76\% |
| 9/23/2013 | 9.60\% | 3.33\% | 6.27\% |
| 11/6/2013 | 10.20\% | 3.42\% | 6.78\% |
| 11/13/2013 | 9.84\% | 3.44\% | 6.40\% |
| 11/14/2013 | 10.25\% | 3.45\% | 6.80\% |
| 11/22/2013 | 9.50\% | 3.47\% | 6.03\% |
| 12/5/2013 | 10.20\% | 3.50\% | 6.70\% |
| 12/13/2013 | 9.60\% | 3.52\% | 6.08\% |
| 12/16/2013 | 9.73\% | 3.53\% | 6.20\% |
| 12/17/2013 | 10.00\% | 3.53\% | 6.47\% |
| 12/18/2013 | 9.08\% | 3.54\% | 5.54\% |
| 12/23/2013 | 9.72\% | 3.55\% | 6.17\% |
| 12/30/2013 | 10.00\% | 3.58\% | 6.42\% |
| 1/21/2014 | 9.65\% | 3.66\% | 5.99\% |
| 1/22/2014 | 9.18\% | 3.66\% | 5.52\% |
| 2/20/2014 | 9.30\% | 3.72\% | 5.58\% |
| 2/21/2014 | 9.85\% | 3.72\% | 6.13\% |
| 2/28/2014 | 9.55\% | 3.73\% | 5.82\% |
| 3/16/2014 | 9.72\% | 3.74\% | 5.98\% |
| 4/21/2014 | 9.50\% | 3.73\% | 5.77\% |
| 4/22/2014 | 9.80\% | 3.73\% | 6.07\% |
| 5/8/2014 | 9.10\% | 3.71\% | 5.39\% |
| 5/8/2014 | 9.59\% | 3.71\% | 5.88\% |
| 6/6/2014 | 10.40\% | 3.66\% | 6.74\% |
| 6/12/2014 | 10.10\% | 3.66\% | 6.44\% |
| 6/12/2014 | 10.10\% | 3.66\% | 6.44\% |
| 6/12/2014 | 10.10\% | 3.66\% | 6.44\% |
|  | Average: |  | 4.46\% |
|  | Count: |  | 1001 |

Flotation Cost Adjustment

| Company | Date | Shares Issued | Offering Price | Underwriting Discount | Offering Expense | Net <br> Proceeds Per Share | Total Flotation Costs | Gross Equity Issue Before Costs | Net Proceeds | Flotation Cost Percentage |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Algonquin Power \& Utilities Corporation | 10/13/2011 | 17,365,000 | \$5.68 | \$0.2300 | \$1,106,191 | \$5.39 | \$5,100,141 | \$98,664,457 | \$93,564,316 | 5.169\% |
| Algonquin Power \& Utilities Corporation | 11/15/2009 | 5,877,000 | \$3.17 | \$0.1600 | \$473,657 | \$2.94 | \$1,573,977 | \$21,824,160 | \$20,250,183 | 7.212\% |
| AGL Resources Inc. | 11/19/2004 | 11,040,000 | \$31.01 | \$0.9300 | \$400,000 | \$30.04 | \$10,667,200 | \$342,350,400 | \$331,683,200 | 3.116\% |
| AGL Resources Inc. | 2/11/2003 | 6,440,000 | \$22.00 | \$0.7700 | \$250,000 | \$21.19 | \$5,208,800 | \$141,680,000 | \$136,471,200 | 3.676\% |
| Atmos Energy Corporation | 2/10/2014 | 9,200,000 | \$44.00 | \$1.5400 | \$350,000 | \$42.42 | \$14,518,000 | \$404,800,000 | \$390,282,000 | 3.586\% |
| Atmos Energy Corporation | 12/7/2006 | 6,325,000 | \$31.50 | \$1.1025 | \$400,000 | \$30.33 | \$7,373,313 | \$199,237,500 | \$191,864,188 | 3.701\% |
| Laclede Group, Inc. (The) | 6/6/2014 | 10,350,000 | \$46.25 | \$1.7113 | \$1,000,000 | \$44.44 | \$18,711,438 | \$478,687,500 | \$459,976,063 | 3.909\% |
| Laclede Group, Inc. (The) | 5/23/2013 | 10,005,000 | \$44.50 | \$1.7244 | \$1,000,000 | \$42.68 | \$18,252,372 | \$445,222,500 | \$426,970,128 | 4.100\% |
| Northwest Natural Gas Company | 3/30/2004 | 1,290,000 | \$31.00 | \$1.0100 | \$175,000 | \$29.85 | \$1,477,900 | \$39,990,000 | \$38,512,100 | 3.696\% |
| Piedmont Natural Gas Company, Inc. | 1/30/2013 | 4,000,000 | \$32.00 | \$1.1200 | \$350,000 | \$30.79 | \$4,830,000 | \$128,000,000 | \$123,170,000 | 3.773\% |
| Piedmont Natural Gas Company, Inc. | 1/20/2004 | 4,887,500 | \$42.50 | \$1.4900 | \$350,000 | \$40.94 | \$7,632,375 | \$207,718,750 | \$200,086,375 | 3.674\% |
| WGL Holdings, Inc. | 6/20/2001 | 2,058,500 | \$26.73 | \$0.8950 | \$56,218 | \$25.81 | \$1,898,576 | \$55,023,705 | \$53,125,130 | 3.450\% |
| Mean |  |  |  |  |  |  | \$8,103,674 | \$213,599,914 |  |  |

Multi-Stage Discounted Cash Flow Madel Adjusted for Flotation Costs - 30 Day Average Stock Price

|  |  | [1] | [2] | [3] | [4] |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | 2014 <br> Projected Dividend | Average Stock Price | Dividend Yield | Dividend Yield Adjusted for Flot. Costs |
| AGL Resources inc. | GAS | \$1.43 | \$53.44 | 2.67\% | 2.78\% |
| Atmos Energy Corporation | ATO | \$1.49 | \$51.30 | 2.90\% | 3.02\% |
| Laclede Group, Inc. (The) | LG | \$1.32 | \$47.01 | 2.81\% | 2.92\% |
| New Jersey Resources Corporation | NJR | \$1.17 | \$54.94 | 2.13\% | 2.22\% |
| Northwest Natural Gas Company | NWN | \$2.03 | \$45.46 | 4.47\% | 4.64\% |
| Piedmont Natural Gas Company, Inc. | PNY | \$1.22 | \$36.17 | 3.38\% | 3.52\% |
| South Jersey Industries, thc. | SJI | \$1.99 | \$57.95 | 3.43\% | 3.57\% |
| Southwest Gas Corporation | SWx | \$1.57 | \$52.18 | 3.01\% | 3.13\% |
| WGL Holdings, Inc. | WGL | \$1.75 | \$41.22 | 4.25\% | 4.42\% |
| PROXY GROUP MEAN |  |  |  | 3.23\% | 3.36\% |
|  | Dividend Yield Adjusted For Flotation Costs: Dividend Yield Unadjusted For Fiotation Costs: Difference (Fiotation Cost Adjustment): |  |  |  | 3.36\% |
|  |  |  |  |  | 3.23\% |
|  |  |  |  |  | 0.13\% |

Notes:
cost). The flotation cost adjustment is derived as the difference between the unadjusted DCF result and the DCF result adjusted
for flotation costs.
Algonquin Power \& Utilities' prices converted from Canadian dollars to U.S. dollars
1] Source: Schedule RBH-R14
[2] Source: Bloomberg Professional
[3] Equals [1]/ [2]
4] Equals [3]/(1-0.0379)
[5] Equals average [4] - average [3]

Proxy Group Capital Structure

| Company | \% Total Equity |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Ticker | 2014Q1 | 2013Q4 | 2013Q3 | 2013Q2 | 2013Q1 | 2012Q4 | 2012Q3 | 2012Q2 | Average |
| AGL Resources inc. | GAS | 50.40\% | 48.78\% | 48.02\% | 48.10\% | 49.83\% | 49.00\% | 48.74\% | 48.90\% | 48.97\% |
| Atmos Energy Corporation | ATO | 55.99\% | 52.01\% | 51.23\% | 51.25\% | 50.88\% | 55.34\% | 54.66\% | 51.63\% | 52.87\% |
| Laclede Group, Inc. (The) | LG | 57.06\% | 53.88\% | 53.40\% | 69.94\% | 57.94\% | 63.00\% | 62.26\% | 62.63\% | 60.01\% |
| New Jersey Resources Corporation | NJR | 61.52\% | 60.02\% | 60.41\% | 60.42\% | 62.60\% | 61.57\% | 60.43\% | 65.72\% | 61.59\% |
| Northwest Natural Gas Company | NWN | 51.24\% | 50.32\% | 49.61\% | 51.97\% | 52.24\% | 51.30\% | 52.68\% | 53.38\% | 51.59\% |
| Piedmont Natural Gas Company, Inc. | PNY | 52.85\% | 48.25\% | 55.41\% | 55.80\% | 52.99\% | 51.30\% | 51.73\% | 52.20\% | 52.56\% |
| South Jersey Industries, Inc. | SJI | 54.19\% | 54.11\% | 55.74\% | 55.16\% | 55.39\% | 54.03\% | 54.06\% | 55.41\% | 54.76\% |
| Southwest Gas Corporation | SWX | 51.62\% | 50.39\% | 51.34\% | 52.09\% | 52.36\% | 49.84\% | 50.10\% | 51.19\% | 51.12\% |
| WGL Holdings, Inc. | WGL | 67.63\% | 66.92\% | 68.32\% | 69.52\% | 69.90\% | 68.81\% | 68.30\% | 68.55\% | 68.49\% |
| Mean |  | 55.83\% | 53.85\% | 54.83\% | 57.14\% | 56.01\% | 56.02\% | 55.88\% | 56.62\% | 55.77\% |


| Company | \% Long-Term Debt |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Ticker | 2014Q1 | 2013Q4 | 2013Q3 | 2013Q2 | 2013Q1 | 2012Q4 | 2012Q3 | 2012Q2 | Average |
| AGL Resources Inc. | GAS | 49.60\% | 51.22\% | 51.98\% | 51.90\% | 50.17\% | 51.00\% | 51.26\% | 51.10\% | 51.03\% |
| Atmos Energy Corporation | ATO | 44.01\% | 47.99\% | 48.77\% | 48.75\% | 49.12\% | 44.66\% | 45.34\% | 48.37\% | 47.13\% |
| Laclede Group, Inc. (The) | LG | 42.94\% | 46.12\% | 46.60\% | 30.06\% | 42.06\% | 37.00\% | 37.74\% | 37.37\% | 39.99\% |
| New Jersey Resources Corporation | NJR | 38.48\% | 39.98\% | 39.59\% | 39.58\% | 37.40\% | 38.43\% | 39.57\% | 34.28\% | 38.41\% |
| Northwest Natural Gas Company | NWN | 48.76\% | 49.68\% | 50.39\% | 48.03\% | 47.76\% | 48.70\% | 47.32\% | 46.62\% | 48.41\% |
| Piedmont Natural Gas Company, Inc. | PNY | 47.15\% | 51.75\% | 44.59\% | 44.20\% | 47.01\% | 48.70\% | 48.27\% | 47.80\% | 47.44\% |
| South Jersey Industries, Inc. | SJI | 45.81\% | 45.89\% | 44.26\% | 44.84\% | 44.61\% | 45.97\% | 45.94\% | 44.59\% | 45.24\% |
| Southwest Gas Corporation | SWX | 48.38\% | 49.61\% | 48.66\% | 47.91\% | 47.64\% | 50.16\% | 49.90\% | 48.81\% | 48.88\% |
| WGL Holdings, Inc. | WGL | 32.37\% | 33.08\% | 31.68\% | 30.48\% | 30.10\% | 31.19\% | 31.70\% | 31.45\% | 31.51\% |
| Mean |  | 44.17\% | 46.15\% | 45.17\% | 42.86\% | 43.99\% | 43.98\% | 44.12\% | 43.38\% | 44.23\% |

[^2]Growth Rate Regressions

| Company Name | Ticker | PE Ratio TTM | EPS Growth | DPS Growth | BVPS Growth | Earnings Predictability | Price Growth Persistence | Price Stability |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ameren Corp | AEE | 16.9 | 4.50\% | 2.00\% | 2.00\% | 90 | 5 | 100 |
| American Electric Power Company Inc | AEP | 14.9 | 4.50\% | 4.50\% | 4.00\% | 90 | 55 | 100 |
| Atmos Energy Corp | ATO | 18.1 | 7.50\% | 3.50\% | 6.50\% | 90 | 65 | 95 |
| Avista Corp | AVA | 16.8 | 5.50\% | 4.50\% | 3.00\% | 65 | 65 | 95 |
| Black Hills Corp | BKH | 22.3 | 9.50\% | 4.00\% | 3.50\% | 40 | 60 | 85 |
| CMS Energy Corp | CMS | 15.9 | 6.50\% | 6.00\% | 5.50\% | 65 | 95 | 100 |
| Cleco Corp | CNL | 19.8 | 5.00\% | 7.50\% | 4.50\% | 80 | 95 | 100 |
| CenterPoint Energy inc | CNP | 18.0 | 2.00\% | 6.00\% | 2.00\% | 90 | 90 | 95 |
| Dominion Resources Inc | D | 21.4 | 5.50\% | 5.00\% | 5.50\% | 75 | 80 | 100 |
| DTE Energy Company | DTE | 17.6 | 6.50\% | 5.00\% | 4.50\% | 95 | 80 | 100 |
| Consolidated Edison Inc | ED | 13.7 | 1.00\% | 2.00\% | 3.00\% | 85 | 55 | 100 |
| Empire District Electric Co | EDE | 14.6 | 4.00\% | 4.50\% | 3.00\% | 85 | 35 | 100 |
| El Paso Electric Co | EE | 16.6 | 3.00\% | 7.00\% | 5.50\% | 85 | 90 | 95 |
| Edison International | EIX | 14.9 | 2.50\% | 7.50\% | 5.50\% | 75 | 55 | 95 |
| Entergy Corp | ETR | 12.4 | 1.00\% | 2.50\% | 4.00\% | 85 | 35 | 100 |
| Exelon Corp | EXC | 16.8 | 0.50\% | -3.50\% | 4.50\% | 70 | 25 | 95 |
| FirstEnergy Corp | FE | 11.5 | 4.50\% | -4.00\% | 3.00\% | 70 | 35 | 90 |
| AGL Resources Inc | GAS | 14.1 | 10.50\% | 4.50\% | 3.50\% | 65 | 60 | 100 |
| Great Plains Energy Inc | GXP | 15.9 | 6.00\% | 7.00\% | 3.00\% | 65 | 5 | 95 |
| Hawaiian Electric Industries Inc | HE | 15.3 | 4.00\% | 1.00\% | 3.50\% | 70 | 35 | 85 |
| IDACORP inc | IDA | 15.1 | 2.00\% | 7.00\% | 4.50\% | 85 | 80 | 100 |
| Laclede Group inc | LG | 17.7 | 8.50\% | 5.00\% | 1.00\% | 85 | 45 | 100 |
| Alliant Energy Corp | LNT | 16.4 | 6.00\% | 4.50\% | 4.00\% | 75 | 95 | 100 |
| MGE Energy Inc | MGEE | 16.5 | 9.00\% | 4.00\% | 6.00\% | 95 | 70 | 100 |
| Nextera Energy Capital Holdings lnc | NEE | 20.0 | 6.00\% | 8.50\% | 7.00\% | 80 | 75 | 100 |
| Nisource Inc | NI | 21.9 | 10.50\% | 4.00\% | 1.00\% | 75 | 45 | 95 |
| New Jersey Resources Corp | NJR | 11.4 | 5.50\% | 2.50\% | 7.00\% | 50 | 60 | 95 |
| Northeast Utilities | NU | 18.1 | 8.00\% | 7.50\% | 5.00\% | 85 | 85 | 100 |
| Northwest Natural Gas Co | NWN | 20.2 | 6.50\% | 2.50\% | 4.00\% | 100 | 50 | 100 |
| OGE Energy Corp | OGE | 17.6 | 5.50\% | 9.00\% | 7.00\% | 100 | 100 | 90 |
| Otter Tail Corp | OTTR | 18.9 | 15.50\% | 1.50\% | 3.00\% | 50 | 20 | 90 |
| Pacific Gas and Electric Company | PCG | 24.3 | 5.00\% | 2.50\% | 3.00\% | 80 | 60 | 100 |
| Public Service Enterprise Group Inc | PEG | 14.8 | 2.00\% | 2.50\% | 5.00\% | 85 | 40 | 95 |
| PNM Resources Inc | PNM | 19.4 | 12.00\% | 12.50\% | 4.00\% | 20 | 25 | 75 |
| Pinnacle West Capital Corp | PNW | 15.2 | 4.00\% | 3.00\% | 3.50\% | 65 | 60 | 100 |
| Piedmont Natural Gas Company Inc | PNY | 19.2 | 4.00\% | 3.00\% | 5.00\% | 95 | 55 | 95 |
| Pepco Holdings Inc | POM | 23.0 | 5.50\% | 1.50\% | 2.00\% | 70 | 25 | 100 |
| PPL Corporation | PPL | 15.2 | 0.00\% | 2.00\% | 4.00\% | 60 | 40 | 100 |
| SCANA Corporation | SCG | 14.2 | 5.00\% | 3.00\% | 5.50\% | 100 | 55 | 100 |
| South Jersey Industries Inc | SJI | 16.3 | 8.00\% | 8.00\% | 6.50\% | 95 | 75 | 95 |
| Southern Co | SO | 15.0 | 3.50\% | 3.50\% | 4.00\% | 100 | 60 | 100 |
| Sempra Energy | SRE | 22.9 | 6.00\% | 7.00\% | 4.50\% | 95 | 85 | 100 |
| Southwest Gas | SWX | 18.2 | 6.00\% | 7.00\% | 4.50\% | 75 | 95 | 95 |
| TECO Energy | TE | 17.8 | 4.50\% | 1.50\% | 2.00\% | 70 | 45 | 95 |
| Integrys Energy Group Inc | TEG | 14.7 | 3.50\% | 1.50\% | 3.50\% | 45 | 45 | 95 |
| UGI Corp | UGI | 16.6 | 9.50\% | 3.50\% | 8.50\% | 75 | 75 | 95 |
| ULL Holdings Corporation | UIL | 15.2 | 6.00\% | 0.00\% | 4.50\% | 90 | 55 | 90 |
| UNS Energy Corporation | UNS | 19.8 | 6.50\% | 5.50\% | 5.00\% | 40 | 80 | 90 |
| Vectren Corp | VVC | 23.9 | 9.00\% | 1.50\% | 2.50\% | 85 | 55 | 100 |
| Wisconsin Energy | WEC | 17.0 | 5.50\% | 9.50\% | 2.50\% | 100 | 95 | 100 |
| WGL Holdings Inc | WGL | 17.8 | 4.00\% | 2.50\% | 3.00\% | 85 | 55 | 100 |
| Westar Energy Inc | WR | 15.0 | 6.00\% | 3.00\% | 5.00\% | 80 | 65 | 100 |
| Xcel Energy Inc | XEL | 16.4 | 5.50\% | 5.00\% | 5.00\% | 100 | 70 | 100 |
| Allete Inc | ALE | 19.0 | 4.00\% | 4.50\% | 4.50\% | 80 | 45 | 95 |
| Duke Energy | DUK | 17.2 | 2.00\% | 2.50\% | 2.50\% | 75 | 55 | 100 |
| ITC Holdings Corp | ITC | 23.7 | 12.00\% | 12.00\% | 12.00\% | 100 | 95 | 95 |
| NorthWestern Corporation | NWE | 18.2 | 3.50\% | 4.50\% | 4.00\% | 95 | 70 | 100 |
| Portland General Electric Company | POR | 18.4 | 5.00\% | 3.00\% | 4.00\% | 50 | 55 | 95 |

SUMMARY OUTPUT

| Regression Statistics |  |
| :--- | ---: |
| Multiple R | 0.45238286 |
| R Square | 0.20465025 |
| Adjusted R Square | 0.14462386 |
| Standard Error | 2.75403716 |
| Observations | 58 |

## $X=$ TTM P/E Ratio

Scenario: EPS Growth

| ANOVA | df |  | SS | MS | $F$ | Significance $F$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | 4 | 103.4354951 | 25.858874 | 3.409338 | 0.014878 |  |
| Regression | 53 | 401.9901946 | 7.5847207 |  |  |  |
| Residual | 57 | 505.4256897 |  |  |  |  |
| Total |  |  |  |  |  |  |


|  | Coefficients | Standard Error | $t$ Stat | P-value | Lower 95\% | Upper 95\% | Lower 95.0\% | Upper 95.0\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 11.056 | 8.423255258 | 1.3125439 | 0.194992 | -5.839018 | 27.950803 | -5.839018 | 27.950803 |
| EPS Growth | 43.253 | 13.03145436 | 3.3191479 | 0.001638 | 17.115537 | 69.391111 | 17.115537 | 69.391111 |
| Earnings Predictability | 0.005650 | 0.026100737 | 0.2164802 | 0.829445 | -0.046701 | 0.058002 | -0.046701 | 0.058002 |
| Price Growth Persistence | 0.016488 | 0.016828689 | 0.9797716 | 0.331650 | -0.017266 | 0.050242 | -0.017266 | 0.050242 |
| Price Stability | 0.025920 | 0.094206577 | 0.2751446 | 0.784275 | -0.163034 | 0.214875 | -0.163034 | 0.214875 |

SUMMARY OUTPUT

| Regression Statistics |  |
| :--- | ---: |
| Mulfiple R | 0.28459679 |
| R Square | 0.08099533 |
| Adjusted R Square | 0.01163649 |
| Standard Error | 2.96039444 |
| Observations | 58 |

X= TTM P/E Ratio
Scenario: DPS Growth

ANOVA

|  | of | SS |  | MS | $F$ | Significance $F$ |
| :--- | ---: | :--- | :--- | :--- | :--- | :--- |
| Regression | 4 | 40.93712237 | 10.234281 | 1.167772 | 0.335529 |  |
| Residual | 53 | 464.4885673 | 8.7639352 |  |  |  |
| Total | 57 | 505.4256897 |  |  |  |  |


|  | Coefficients | Standard Error | $t$ Stat | P-value | Lower 95\% | Upper 95\% | Lower 95.0\% |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | Upper 95.0\%

SUMMARY OUTPUT

| Regression Statistics |  | X= TTM P/E Ratio |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Multiple R | 0.225025 |  |  |  |  |  |  |  |
| R Square | 0.050636 |  | Scenario: BVPS Growth |  |  |  |  |  |
| Adjusted R Square | -0.021014 |  |  |  |  |  |  |  |
| Standard Error | 3.008895 |  |  |  |  |  |  |  |
| Observations | 58 |  |  |  |  |  |  |  |
| ANOVA |  |  |  |  |  |  |  |  |
|  | df | SS | MS | F | Significance $F$ |  |  |  |
| Regression | 4 | 25.59280748 | 6.3982019 | 0.706714 | 0.590918 |  |  |  |
| Residual | 53 | 479.8328822 | 9.0534506 |  |  |  |  |  |
| Total | 57 | 505.4256897 |  |  |  |  |  |  |
|  | Coefficients | Standard Error | $t$ Stat | P-value | Lower 95\% | Upper 95\% | Lower 95.0\% | Upper 95.0\% |
| Intercept | 23.684 | 8.995949799 | 2.6327187 | 0.011074 | 5.640215 | 41.727395 | 5.640215 | 41.727395 |
| BVPS Growth | -20.322 | 25.57569945 | -0.7945984 | 0.430391 | -71.620766 | 30.975948 | -71.620766 | 30.975948 |
| Earnings Predictability | 0.003838 | 0.028922241 | 0.1326918 | 0.894940 | -0.054173 | 0.061848 | -0.054173 | 0.061848 |
| Price Growth Persistence | 0.032777 | 0.020502772 | 1.5986592 | 0.115842 | -0.008346 | 0.073900 | -0.008346 | 0.073900 |
| Price Stability | -0.079426 | 0.103072786 | -0.7705849 | 0.444375 | -0.286164 | 0.127311 | -0.286164 | 0.127311 |

SUMMARY OUTPUT

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Regression

|  |  |  |
| :---: | :---: | :---: |
| Output Created |  | 21-JUL-2014 12:25:06 |
| Comments |  |  |
| input | Data |  |
|  |  | CiUsersiSussex'DesktopłLibertyMO ROEIGrowh:h Regression data set.sav |
|  | Active Dataset | DataSer1 |
|  | Filter | smones |
|  | Weight | <none> |
|  | Split File | <none> |
|  | $N$ of Rows in Working Data File | 58 |
| Missing Value Handing | Deinition of Missing | User-defined missing values are treated tas missing. |
|  | Cases Used | Statistics are based on cases with no Irissing values for any variable used. |
| Syntax |  |  |
|  |  | REGRESSION |
|  |  | IMISSING LISTMSE |
|  |  | ISTATISTICS COEFF OUTS R ANOVA ICRITER:A $=$ PIN(.05) POUTL. 101 |
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|  |  | METHOD=STEPWISE EPSGROWTh <br> EarnPred PxGruthPers PriceStab. |
| Resources | Processor Time | 00:00:00.02 |
|  | Elapsed Tirre | 00:00:00.54 |
|  | Memory Required | 4640 bytes |
|  | Additional Memory Required for Residual Flats |  |
|  |  | Oibytes |

[Dataseti] C:\Users\Sussex\Desktop\LibertyMo ROE\Growth Regression data set.sav


| ANOVA |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Model |  | Sum of Scuares | df | Mean Square | F | Sig. |
| 1 | Regression <br> Residual <br> Total | 90.245 415.181 505.426 |  | 90.245 7.414 | 12.172 | 001 |



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Regression

|  |  |  |
| :---: | :---: | :---: |
| Output Created |  | 21-JUL-2014 12:25:40 |
| Comments |  |  |
| Input | Data |  |
|  |  | C.UsersiSussexiDesktop:LibertyMO ROEYGrowth Regression data set.sav |
|  | Active Dataset | Dataset 1 |
|  | Filtar | <none> |
|  | Weight | -nones |
|  | Split File | <none> |
|  | N of Rows in Working Data File | 58 |
| Missing Value Handing | Definition of Missing | User-defined missing values are treated as missing. |
|  | Cases Used |  |
|  |  | Statistics are based on cases with no missing values for any variable used. |
| Syntax |  |  |
|  |  | Regression |
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|  |  | JIEPENDENT PERatotTM |
|  |  | METHOD=STEPWISE EarnPred PxGrwthPers PriceSiab DPSGrowth |
| Resources | Processor Time | 000:00:05 |
|  | Elapsed Time | 00:00:00,04 |
|  | Memory Required | 4640 bytes |
|  | Additional Memory Required for Residual Plots | O bytes |
|  |  |  |


| Variables EnteredRemmod |  |  |  |
| :---: | :---: | :---: | :---: |
| Model | Variables Entered | Variables Removed | Method |
|  | $\times 2$ |  | Stepwise (Criteria: <br> Probability-of-F-to <br> enter < $=.050$ <br> Probability-of-F-to <br> remove $>=.100$ ). |


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## Regression

| Notes |  |  |
| :---: | :---: | :---: |
| Cutput Created |  | 21-Jul-2014 12:26:48 |
| Comments |  |  |
| Input | Data |  |
|  |  | CWiserstSussextDeshtoplibertyMO ROEGGrowth Regression data set sav |
|  | Active Dataset | DataSet1 |
|  | Filter | <none> |
|  | Weight | <none> |
|  | Split Fie | -none> |
|  | N of Rows in Working Data File | 58 |
| Missing Value Handing | Definition of Missing | User-defined missing values are treated as missing. |
|  | Cases used | Statistics are based on cases with no rnissing values for any variable used |
| Syntax |  |  |
|  |  | REGRESSION <br> MMSSING LISTWSE <br> ISTATISTICS COEFF OUTS R ANOVA <br> /CRITERIA $=$ PIN(.O5) POUT(.10) <br> ANOORIGIN <br> IDEPENDENT PERATIoTTM <br> IMETHOD=STEPWISE EamPred <br> PxGrwthPers PricaStab BVPSGrowth. |
| Resources | Processor Time | 00:00:00.04 |
|  | Elapsed Time | 00:00:00.05 |
|  | Memory Required | 4640 bytes |
|  | Additional Memory Required for Residual Plots | O bytes |


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Regression

| Notes |  |  |
| :---: | :---: | :---: |
| Output Crated |  | 21-JUL-2014 12:27:06 |
| Comments |  |  |
| Input | Data |  |
|  |  | C.U.UershSussexDeskhople bertyMO ROEIGrowth Regression date set sav |
|  | Active Dataset | DataSet1 |
|  | Filter | -none? |
|  | Weight | -nones |
|  | Split File | <mone> |
|  | $N$ of Rows in Working Data File | 58 |
| Missing Value Handing | Defintion of Missing | User-defined missing values are treated as missing. |
|  | Cases Used | Statistics are based on cases with no missing values for any variable used. |
| Syntax |  |  |
|  |  | REGRESSION <br> MISSING LISTMSE <br> ISTATISTICS COEFF OUTS R ANOVA <br> /CRITERIA=PIN(.05) POUT(.10) <br> INOORIGIN <br> IDEPENDENT PERatioTTM <br> METHOC=STEPWISE EamPred <br> PxGrwh Pers Pricestab EVPSGrowth <br> EPSGrowth OPSGrowth. |
| Resources | Processor Time | 00:00:00.03 |
|  | Elapsed Time | 00:00:00.02 |
|  | Memory Required | 6240 bytes |
|  | Additional Memory Required for Residual Plots | O bytes |


| Variables Entered/Remmoved |  |  |  |
| :---: | :---: | :---: | :---: |
| Model | Variables Entered | Variables Removed | Method |
| 7 | x 1 |  | Stepwise <br> (Criteria: <br> Probability-of-F-to <br> enter $<=050$. <br> Probability -af- F -to <br> remove $>=100$ ). |


| Model | R | R Square | Adjusted Square | Std. Error of the Estimate |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 423 | 179 | 164 | 2.722854925 |


| Model |  | Sum of Squares | df | Mean Square | F | Sig. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Regression | 90.245 |  | 90.245 | 12.172 | 001 |
|  | Residual Total | 415.181 505426 |  | 7.414 |  |  |



2013-2014 Reported Authorized Returns on Equity, Natural Gas Utitlity Rate Cases

| State [1] | Utility [1] | Company Tic Case Identification [1] |  | Date Authorized [1] | Authorized ROE [1] | State Regulatory Ranking [2] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MD | Baltimore Gas and Electric Co. | EXC | C-9299 (gas) | 2/22/2013 |  | Below Average 2 |
| NY | Niagara Mohawk Power Corp. | - | D-12-G-0202 | 3/14/2013 | 9.30 | Average 2 |
| ID | Avista Corp. | AVA | C-AVU-G-12-07 | 3/27/2013 | 9.80 | Average 2 |
| MT | NorthWestern Corp. | NWE | D-D2012.9.94 | 4/23/2013 | 9.80 | Below Average 1 |
| D.C. | Washington Gas Light Co. | WGL | FC-1093 | 5/10/2013 | 9.25 | Average 3 |
| NY | Brooklyn Union Gas Co. | - | C-12-G-0544 | 6/13/2013 | 9.40 | Average 2 |
| IL | North Shore Gas Co. | TEG | D-12-0511 | 6/18/2013 | 9.28 | Below Average 2 |
| IL | Peoples Gas Light \& Coke Co. | TEG | D-12-0512 | 6/18/2013 | 9.28 | Below Average 2 |
| WA | Puget Sound Energy Inc. | - | D-UG-130138 | 6/25/2013 | 9.80 | Average 2 |
| MD | Columbia Gas of Maryland Inc | NI | C-9316 | 9/23/2013 | 9.60 | Below Average 2 |
| WI | Wisconsin Public Service Corp. | TEG | D-6690-UR-122 (Gas) | 11/6/2013 | 10.20 | Above Average 2 |
| OH | Duke Energy Ohio Inc. | DUK | C-12-1685-GA-AIR | 11/13/2013 | 9.84 | Average 2 |
| M | Michigan Gas Utilities Corp | TEG | C-U-17273 | 11/14/2013 | 10.25 | Average 1 |
| MD | Washington Gas Light Co. | WGL | C-9322 | 11/22/2013 | 9.50 | Below Average 2 |
| WI | Northern States Power Co-WI | XEL | D-4220-UR-119 (Gas) | 12/5/2013 | 10.20 | Above Average 2 |
| MD | Baltimore Gas and Electric Co. | EXC | C-9326 (gas) | 12/13/2013 | 9.60 | Below Average 2 |
| NV | Sierra Pacific Power Co. | BRK. | D-13-06003 | 12/16/2013 | 9.73 | Average 2 |
| NC | Piedmont Natural Gas Co. | PNY | D-G-9, Sub 631 | 12/17/2013 | 10.00 | Average 1 |
| IL | Ameren Illinois | AEE | D-13-0192 | 12/18/2013 | 9.08 | Below Average 2 |
| CO | Public Service Co. of CO | XEL | D-12AL-1268G | 12/23/2013 | 9.72 | Average 1 |
| ND | MDU Resources Group Inc. | MDU | C-PU-13-803 | 12/30/2013 | 10.00 | Average 1 |
| OR | Avista Corp. | AVA | D-UG-246 | 1/21/2014 | 9.65 | Average 3 |
| CT | CT Natural Gas Corp. | UIL | D-13-06-08 | 1/22/2014 | 9.18 | Below Average 2 |
| NY | Consolidated Edison Co. of NY | ED | C-13-G-0031 | 2/20/2014 | 9.30 | Average 2 |
| UT | Questar Gas Co. | STR | D-13-057-05 | 2/21/2014 | 9.85 | Average 2 |
| MA | Bay State Gas Company | NI | DPU 13-75 | 2/28/2014 | 9.55 | Average 3 |
| CO | Atmos Energy Corp. | ATO | D-13AL-0496G | 3/16/2014 | 9.72 | Average 1 |
| NH | Northern Utilities Inc. | UTL | D-DG-13-086 | 4/21/2014 | 9.50 | Average 3 |
| KY | Atmos Energy Corp. | ATO | C-2013-00148 | 4/22/2014 | 9.80 | Average 1 |
| NY | National Fuel Gas Dist Corp. | NFG | C-13-G-0136 | 5/8/2014 | 9.10 | Average 2 |
| MN | CenterPoint Energy Resources | CNP | D-G-008/GR-13-316 | 5/8/2014 | 9.59 | Average 2 |
| WI | Wisconsin Power and Light Co | LNT | D-6680-UR-119 (Gas) | 6/6/2014 | 10.40 | Above Average 2 |
| CA | Southwest Gas Corp. | SWX | A-12-12-024 (SoCal) | 6/12/2014 | 10.10 | Average 1 |
| CA | Southwest Gas Corp. | SWX | A-12-12-024 (NoCal) | 6/12/2014 | 10.10 | Average 1 |
| CA | Southwest Gas Corp. | SWX | A-12-12-024 (LkTah) | 6/12/2014 | 10.10 | Average 1 |
|  |  |  |  | Average | 9.69 |  |
|  |  |  |  | Median | 9.72 |  |
|  |  |  |  | Minimum | 9.08 |  |
|  |  |  |  | Maximum | 10.4 |  |
|  |  |  |  | RRA Ranking | Mean | Median |
|  |  |  |  | Above Average 2 | 10.27 | 10.20 |
|  |  |  |  | Average 1 | 9.98 | 10.00 |
|  |  |  |  | Average 2 | 9.57 | 9.66 |
|  |  |  |  | Average 3 | 9.49 | 9.53 |
|  |  |  |  | Below Average 1 | 9.80 | 9.80 |
|  |  |  |  | Below Average 2 | 9.39 | 9.39 |

[1] Source: SNL Financial
[2] Source: Regulatory Research Associates, State Regulatory Evaluations, July 10, 2014.

|  | $[1]$ | $[2]$ | $[3]$ <br> Dividend <br> Yield | Implied Growth <br> Rate |
| :---: | :---: | :---: | :---: | :---: |
| Constant | Slope | $3.78 \%$ | $7.81 \%$ |  |

Notes:
[1] Constant of regression equation
[2] Slope of regression equation
[3] Source: Staff Cost of Service Report, at 24
[4] Equals [1] + [2] $\times$ [3]
[5] Source: Bloomberg Professional
[6] Source: Bloomberg Professional
[7] Source: Bloomberg Professional
[8] Source: Bloomberg Professional
[9] Source: Bloomberg Professional


| $[6]$ | $[7]$ | $[8]$ | $[9]$ |
| :--- | ---: | :---: | :---: |
|  | Market <br> Capitalization | Estimated <br> Dividend <br> Yield | Long-Term <br> Growth Est |
| Ticker | $38,777.69$ | $0.00 \%$ | $12.00 \%$ |
| ACT | $36,060.57$ | $0.00 \%$ | $15.91 \%$ |
| ADBE | $15,222.14$ | $0.00 \%$ | $15.23 \%$ |
| ADS | $12,689.91$ | $0.00 \%$ | $12.29 \%$ |
| ADSK | $10,891.89$ | $0.00 \%$ | $15.83 \%$ |
| AKAM | $31,501.06$ | $0.00 \%$ | $34.50 \%$ |
| ALXN | $150,911.90$ | $0.00 \%$ | $35.28 \%$ |
| AMZN | $6,979.81$ | $0.00 \%$ | $12.77 \%$ |
| AN | $17,339.04$ | $0.00 \%$ | $12.50 \%$ |
| AZO | $12,403.65$ | $0.00 \%$ | $9.29 \%$ |
| BBBY | $74,765.38$ | $0.00 \%$ | $20.02 \%$ |
| BIIB | $313,630.08$ | $0.00 \%$ | $3.20 \%$ |
| BRK/B | $16,824.43$ | $0.00 \%$ | $8.38 \%$ |
| BSX | $13,739.82$ | $0.00 \%$ | $18.30 \%$ |
| CAM | $10,555.31$ | $0.00 \%$ | $13.50 \%$ |
| CBG | $69,312.15$ | $0.00 \%$ | $25.73 \%$ |
| CELG | $17,906.85$ | $0.00 \%$ | $17.51 \%$ |
| CERN | $9,200.51$ | $0.00 \%$ | $11.50 \%$ |
| CFN | $18,653.54$ | $0.00 \%$ | $21.16 \%$ |
| CMG | $35,292.72$ | $0.00 \%$ | $27.40 \%$ |
| CRM | $30,258.41$ | $0.00 \%$ | $16.57 \%$ |
| CTSH | $10,598.68$ | $0.00 \%$ | $12.77 \%$ |
| CTXS | $18,634.98$ | $0.00 \%$ | $13.86 \%$ |
| DG | $25,705.01$ | $0.00 \%$ | $18.85 \%$ |
| DISCA |  |  |  |


| Ticker | Estimated |  |  |
| :---: | :---: | :---: | :---: |
|  | Market Capitalization | Dividend Yield | Long-Term Growth Est. |
| DLTR | 11,153.54 | 0.00\% | 16.28\% |
| DTV | 42,553.01 | 0.00\% | 7.47\% |
| DVA | 15,390.27 | 0.00\% | 12.73\% |
| EBAY | 62,568.71 | 0.00\% | 13.07\% |
| ESRX | 53,508.53 | 0.00\% | 14.53\% |
| ETFC | 6,059.19 | 0.00\% | 40.00\% |
| EW | 8,949.04 | 0.00\% | 13.69\% |
| FB | 173,023.13 | 0.00\% | 31.41\% |
| FFIV | 8,239.68 | 0.00\% | 15.41\% |
| FISV | 15,115.68 | 0.00\% | 11.52\% |
| FOSL | 5,562.12 | 0.00\% | 14.23\% |
| FRX | 27,106.78 | 0.00\% | 42.48\% |
| FSLR | 7,025.75 | 0.00\% | -2.28\% |
| FTI | 14,470.92 | 0.00\% | 18.43\% |
| GILD | 125,572.73 | 0.00\% | 25.54\% |
| GNW | 8,645.21 | 0.00\% | 5.00\% |
| GOOG | 393,226.32 | 0.00\% | 18.09\% |
| GOOGL | 393,074.76 | 0.00\% | 18.09\% |
| HSP | 8,684.82 | 0.00\% | 11.95\% |
| ISRG | 15,550.02 | 0.00\% | 5.11\% |
| JEC | 7,086.70 | 0.00\% | 12.78\% |
| KMX | 11,042.49 | 0.00\% | 13.69\% |
| KORS | 18,455.57 | 0.00\% | 24.50\% |
| LH | 8,579.22 | 0.00\% | 9.03\% |
| MHK | 9,944.80 | 0.00\% | 9.00\% |
| MNST | 11,765.59 | 0.00\% | 18.33\% |
| MU | 34,573.25 | 0.00\% | 14.32\% |
| MYL | 19,269.58 | 0.00\% | 10.36\% |
| NFLX | 26,610.15 | 0.00\% | 37.05\% |
| NFX | 5,968.99 | 0.00\% | 9.00\% |
| Ol | 5,686.80 | 0.00\% | 9.10\% |
| ORLY | 15,835.40 | 0.00\% | 15.50\% |
| PCLN | 64,161.52 | 0.00\% | 21.90\% |
| PWR | 7,307.30 | 0.00\% | 11.75\% |
| REGN | 28,351.48 | 0.00\% | 28.88\% |
| RHT | 10,497.25 | 0.00\% | 16.35\% |
| SRCL | 10,050.26 | 0.00\% | 15.35\% |
| STZ | 17,022.32 | 0.00\% | 15.17\% |
| SWN | 16,234.32 | 0.00\% | 16.86\% |
| TDC | 6,626.55 | 0.00\% | 10.46\% |
| THC | 4,687.37 | 0.00\% | 13.58\% |
| TRIP | 15,475.73 | 0.00\% | 28.51\% |
| UA | 12,596.59 | 0.00\% | 23.54\% |
| URBN | 4,675.28 | 0.00\% | 16.28\% |
| VAR | 8,728.88 | 0.00\% | 10.50\% |
| VRSN | 6,700.00 | 0.00\% | 11.60\% |
| VRTX | 21,281.11 | 0.00\% | 22.00\% |
| WAT | 8,950.18 | 0.00\% | 9.92\% |
| YHOO | 33,426.03 | 0.00\% | 14.15\% |
| PXD | 33,369.99 | 0.02\% | 32.35\% |
| Cl | 24,715.89 | 0.04\% | 10.40\% |
| PCP | 36,939.18 | 0.05\% | 12.07\% |
| LRCX | 10,810.85 | 0.08\% | 34.45\% |
| NWSA | 10,173.95 | 0.08\% | -1.30\% |
| C | 145,282.79 | 0.08\% | 10.01\% |
| AGN | 50,227.56 | 0.12\% | 17.24\% |
| EQT | 16,216.11 | 0.12\% | 30.00\% |
| PVH | 9,573.95 | 0.15\% | 12.95\% |
| RRC | 14,506.22 | 0.19\% | 29.07\% |
| TXT | 10,637.94 | 0.21\% | 16.77\% |
| COG | 14,313.06 | 0.23\% | 40.08\% |
| QEP | 6,039.56 | 0.24\% | 15.00\% |
| VMC | 8,312.45 | 0.26\% | 6.67\% |
| PRGO | 19,780.97 | 0.28\% | 14.38\% |
| JNPR | 11,455.56 | 0.33\% | 11.16\% |
| LEN | 8,298.91 | 0.38\% | 9.07\% |
| XEC | 12,410.49 | 0.40\% | 13.75\% |
| EOG | 63,416.54 | 0.42\% | 12.45\% |


| Ticker | Estimated |  |  |
| :---: | :---: | :---: | :---: |
|  | Market Capitalization | Dividend Yield | Long-Term Growth Est. |
| DHR | 55,605.82 | 0.45\% | 13.50\% |
| ALLE | 5,473.21 | 0.49\% | 17.60\% |
| ROP | 14,607.76 | 0.49\% | 12.20\% |
| FDX | 43,535.49 | 0.50\% | 14.23\% |
| TMO | 47,561.42 | 0.50\% | 13.91\% |
| AME | 13,057.45 | 0.52\% | 15.00\% |
| XRAY | 6,803.19 | 0.55\% | 10.42\% |
| DH1 | 7,829.26 | 0.56\% | 11.28\% |
| ZION | 5,479.37 | 0.56\% | 9.00\% |
| BWA | 14,750.72 | 0.57\% | 12.40\% |
| MCK | 43,386.57 | 0.57\% | 13.32\% |
| NBR | 8,117.25 | 0.59\% | 23.11\% |
| PKI | 5,296.43 | 0.60\% | 12.77\% |
| MA | 86,736.13 | 0.60\% | 17.73\% |
| BCR | 11,067.19 | 0.61\% | 10.92\% |
| CNX | 10,628.63 | 0.63\% | 11.10\% |
| LUV | 18,669.39 | 0.64\% | 15.97\% |
| APC | 55,348.88 | 0.73\% | 13.92\% |
| FOXA | 78,987.10 | 0.73\% | 11.60\% |
| EXPE | 10,081.49 | 0.74\% | 10.00\% |
| DAL | 33,378.64 | 0.74\% | 10.85\% |
| V | 131,444.03 | 0.76\% | 18.08\% |
| GMCR | 19,993.75 | 0.76\% | 16.40\% |
| GT | 6,775.28 | 0.76\% | 9.02\% |
| X | 3,739.09 | 0.77\% | 6.00\% |
| ZMH | 17,681.45 | 0.78\% | 10.64\% |
| HAL | 58,685.70 | 0.78\% | 16.50\% |
| APH | 15,104.13 | 0.78\% | 9.12\% |
| RDC | 3,924.90 | 0.81\% | 10.00\% |
| FMC | 9,399,94 | 0.81\% | 10.00\% |
| FLS | 10,463.33 | 0.82\% | 14.71\% |
| AA | 17,056.73 | 0.82\% | 10.67\% |
| BEN | 36,129.81 | 0.83\% | 13.81\% |
| CBS | 36,066.03 | 0.84\% | 15.99\% |
| BHI | 31,765.29 | 0.85\% | 19.58\% |
| NBL | 28,393.85 | 0.85\% | 8.57\% |
| BAC | 162,519.52 | 0.85\% | 8.50\% |
| BLL | 8,675.59 | 0.86\% | 9.97\% |
| TMK | 7,223.34 | 0.88\% | 8.28\% |
| HUM | 19,957.88 | 0.88\% | 9.67\% |
| ZTS | 16,212.96 | 0.90\% | 11.55\% |
| SIAL | 12,098.07 | 0.90\% | 7.83\% |
| SCHW | 35,221.87 | 0.90\% | 21.64\% |
| A | 19,319.13 | 0.91\% | 8.93\% |
| INTU | 23,026.07 | 0.92\% | 14.22\% |
| AIG | 79,363.16 | 0.92\% | 10.75\% |
| TSCO | 8,630.88 | 0.94\% | 16.60\% |
| AON | 26,886.15 | 0.95\% | 13.49\% |
| APA | 38,342.98 | 0.97\% | 5.20\% |
| SNDK | 23,322.38 | 0.98\% | 17.57\% |
| SNI | 11,546,66 | 0.99\% | 12.13\% |
| KSU | 11,814.70 | 0.99\% | 15.77\% |
| PHM | 7,565.46 | 1.00\% | 7.90\% |
| FLR | 12,180.72 | 1.02\% | 12.68\% |
| MS | 63,574.25 | 1.02\% | 12.56\% |
| DIS | 145,440. 26 | 1.02\% | 11.37\% |
| ECL | 32,265,42 | 1.02\% | 13.62\% |
| HES | 30,848.97 | 1.03\% | 7.40\% |
| EL | 28,698.41 | 1.03\% | 12.03\% |
| AXP | 100,207.57 | 1.05\% | 9.58\% |
| SHW | 20,545.23 | 1.07\% | 10.00\% |
| AET | 29,464.06 | 1.10\% | 11.72\% |
| CHK | 20,602.60 | 1.13\% | 8.43\% |
| HAR | 7,253.29 | 1.13\% | 15.55\% |
| COST | 50,965.02 | 1.13\% | 11.10\% |
| MAR | 18,602.29 | 1.14\% | 9.00\% |
| JOY | 6,117.56 | 1.17\% | 15.00\% |
| RL | 14,093.10 | 1.17\% | 11.91\% |


| Ticker | Estimated |  |  |
| :---: | :---: | :---: | :---: |
|  | Market Capitalization | Dividend Yield | Long-Term Growth Est |
| DVN | 32,407.66 | 1.17\% | 8.17\% |
| ROST | 14,032.89 | 1.18\% | 11.20\% |
| ORCL | 180,272.76 | 1.19\% | 9.88\% |
| CTAS | 7,566.12 | 1.20\% | 11.15\% |
| NKE | 67,116.15 | 1.22\% | 11.50\% |
| WDC | 21,647.47 | 1.22\% | 2.40\% |
| WFM | 14,370.27 | 1.22\% | 14.42\% |
| FLIR | 4,891.65 | 1.23\% | 15.00\% |
| LNC | 13,561.83 | 1.24\% | 10.60\% |
| NEM | 12,418.36 | 1.25\% | -2.53\% |
| LM | 6,002.79 | 1.25\% | 14.91\% |
| TJX | 37,179.57 | 1.26\% | 11.73\% |
| PLL | 9,328.39 | 1.26\% | 11.82\% |
| PPG | 28,288.03 | 1.27\% | 7.33\% |
| TSS | 5,875.44 | 1.28\% | 10.98\% |
| BRCM | 21,121.08 | 1.29\% | 10.35\% |
| MCO | 18,549.16 | 1.29\% | 13.50\% |
| XYL | 7,229.82 | 1.29\% | 10.35\% |
| ABC | 16,423.08 | 1.30\% | 10.86\% |
| AES | 11,112.12 | 1.32\% | 7.12\% |
| BF/B | 20,038.00 | 1.32\% | 9.70\% |
| SLB | 148,496.27 | 1.33\% | 14.75\% |
| COV | 41,030.10 | 1.34\% | 9.76\% |
| GS | 77,785.01 | 1.35\% | 8.65\% |
| MON | 66,665.36 | 1.35\% | 13.70\% |
| UNH | 80,652.33 | 1.36\% | 9.86\% |
| SBUX | 58,793.68 | 1.37\% | 17.78\% |
| EFX | 8,776.37 | 1.38\% | 11.95\% |
| PETM | 5,887.04 | 1.38\% | 11.82\% |
| MAS | 7,894.08 | 1.39\% | 11.80\% |
| ICE | 21,585.02 | 1.39\% | 17.71\% |
| CSC | 9,280.38 | 1.39\% | 11.33\% |
| KR | 23,862.00 | 1.40\% | 10.25\% |
| COF | 47,046.75 | 1.40\% | 5.95\% |
| SYK | 32,401.16 | 1.41\% | 12.05\% |
| DLPH | 20,640.06 | 1.42\% | 14.61\% |
| CVS | 88,113.18 | 1.43\% | 14.00\% |
| VIAB | 36,592.50 | 1.44\% | 12.33\% |
| PH | 18,754.06 | 1.45\% | 9.92\% |
| MHFI | 22,470.11 | 1.46\% | 12.50\% |
| DFS | 28,787.75 | 1.47\% | 11.67\% |
| PNR | 14,361.41 | 1.47\% | 14.33\% |
| RHI | 6,573.17 | 1.47\% | 16.49\% |
| TYC | 21,151.83 | 1.48\% | 12.70\% |
| SEE | 7,334.41 | 1.49\% | 11.48\% |
| IPG | 8,244.31 | 1.49\% | 9.27\% |
| STJ | 20,035.03 | 1.49\% | 9.68\% |
| AMT | 35,359.88 | 1.49\% | 19.26\% |
| TIF | 12,901.86 | 1.49\% | 13.18\% |
| AVGO | 18,038.05 | 1.51\% | 18.54\% |
| R | 4,610.56 | 1.52\% | 13.20\% |
| NDAQ | 6,412.09 | 1.54\% | 10.10\% |
| EXPD | 8,684.47 | 1.55\% | 9.48\% |
| JBL | 4,246.33 | 1.56\% | 11.00\% |
| CMA | 9,136.37 | 1.56\% | 9.13\% |
| MDLZ | 62,753.39 | 1.58\% | 14.83\% |
| HOG | 15,180.78 | 1.58\% | 11.95\% |
| IR | 16,877.01 | 1.58\% | 12.50\% |
| COL | 10,623.16 | 1.59\% | 9.20\% |
| DNB | 4,074.73 | 1.59\% | 9.55\% |
| GWW | 17,516.25 | 1.59\% | 13.06\% |
| IFF | 8,446.84 | 1.60\% | 8.30\% |
| EMN | 13,105.62 | 1.60\% | 7.83\% |
| WLP | 30,389.19 | 1.61\% | 8.92\% |
| MJN | 18,651.87 | 1.63\% | 9.90\% |
| AlZ | 4,742.74 | 1.63\% | 7.10\% |
| FDO | 7,705.97 | 1.65\% | 5.02\% |
| CF | 12,599.16 | 1.65\% | 5.58\% |


| Ticker | Estimated |  |  |
| :---: | :---: | :---: | :---: |
|  | Market Capitalization | Dividend Yield | Long-Term Growth Est. |
| WAG | 70,897.26 | 1.66\% | 13.38\% |
| EMC | 53,782.56 | 1.66\% | 11.76\% |
| LOW | 46,564.69 | 1.67\% | 15.62\% |
| VFC | 27,069.37 | 1.67\% | 12.81\% |
| ATI | 4,667.56 | 1.67\% | 15.00\% |
| CMI | 28,916.17 | 1.68\% | 13.29\% |
| HIG | 16,152.95 | 1.68\% | 9.00\% |
| AVP | 6,347.26 | 1.69\% | 9.86\% |
| CMCSA | 138,207.21 | 1.69\% | 12.22\% |
| RF | 14,727.80 | 1.69\% | 5.57\% |
| ALTR | 10,879.39 | 1.70\% | 11.56\% |
| FIS | 15,909.43 | 1.71\% | 12.63\% |
| STT | 29,277.28 | 1.71\% | 10.38\% |
| HOT | 15,534.51 | 1.72\% | 9.98\% |
| DOV | 14,959.03 | 1.72\% | 13.15\% |
| KEY | 12,640.04 | 1.73\% | 5.20\% |
| STI | 21,462.92 | 1.74\% | 8.77\% |
| JCl | 33,247.74 | 1.74\% | 14.25\% |
| TEL | 24,952.70 | 1.74\% | 9.70\% |
| TSO | 7,561.58 | 1.74\% | 15.68\% |
| CAH | 23,664,40 | 1.74\% | 11.67\% |
| NLSN | 18,275.08 | 1.77\% | 15.00\% |
| NOV | 34,658.48 | 1.77\% | 9.89\% |
| UNM | 8,978.47 | 1.77\% | 9.00\% |
| WYN | 9,581.03 | 1.78\% | 14.70\% |
| AMAT | 27,543.71 | 1.78\% | 24.95\% |
| HPQ | 62,914.84 | 1.81\% | 3.79\% |
| BDX | 23,020.26 | 1.82\% | 9.63\% |
| BK | 41,327.11 | 1.82\% | 11.38\% |
| NTAP | 11,670.24 | 1.82\% | 11.51\% |
| NVDA | 10,378.17 | 1.83\% | 10.15\% |
| TWX | 60,961.77 | 1.83\% | 9.66\% |
| UNP | 90,799.75 | 1.84\% | 12.76\% |
| ROK | 17,283.60 | 1.85\% | 10.98\% |
| YUM | 36,202.02 | 1.86\% | 13.47\% |
| ALL | 25,492.64 | 1.89\% | 8.53\% |
| XL | 8,878.02 | 1.89\% | 8.90\% |
| QCOM | 132,059,23 | 1.89\% | 13.46\% |
| LLL | 10,492.74 | 1.90\% | 3.58\% |
| MDT | 63,967.89 | 1.90\% | 7.64\% |
| GLW | 28,786.47 | 1.91\% | 11.86\% |
| AMP | 22,690.60 | 1.91\% | 13.00\% |
| JWN | 12,826.80 | 1.92\% | 11.00\% |
| MSI | 16,925.16 | 1.92\% | 5.10\% |
| MRO | 26,853.81 | 1.93\% | 8.84\% |
| HON | 73,018.13 | 1.95\% | 10.00\% |
| MUR | 11,823.75 | 1.95\% | 11.50\% |
| ITW | 37,702.79 | 1.96\% | 16.90\% |
| VLO | 27,438.95 | 1.96\% | 8.94\% |
| XRX | 14,789.96 | 1.97\% | 8.65\% |
| TAP | 13,640.08 | 1.97\% | 6.41\% |
| PX | 38,482.84 | 1.98\% | 9.59\% |
| HSY | 21,644.15 | 2.00\% | 9.33\% |
| PSX | 46,037.21 | 2.00\% | 6.53\% |
| ADT | 6,042.84 | 2.01\% | 6.63\% |
| AAPL | 545,262.79 | 2.01\% | 11.16\% |
| MOS | 19,173.43 | 2.02\% | 10.77\% |
| ADM | 28,737.64 | 2.03\% | 7.80\% |
| NTRS | 15,153.71 | 2.03\% | 13.22\% |
| ARG | 8,124.83 | 2.03\% | 13.21\% |
| AMGN | 90,486.80 | 2.04\% | 7.83\% |
| WHR | 10,813.09 | 2.04\% | 20.88\% |
| GPS | 18,259.19 | 2.04\% | 12.28\% |
| HP | 12,343.47 | 2.06\% | 9.90\% |
| UTX | 106,450.84 | 2.06\% | 11.42\% |
| MMC | 28,606.75 | 2.06\% | 13.50\% |
| FAST | 14,618.38 | 2.06\% | 16.70\% |
| CCE | 11,940.30 | 2.07\% | 9.48\% |


| Ticker | Estimated |  |  |
| :---: | :---: | :---: | :---: |
|  | Market Capitalization | Dividend Yield | Long-Term Growth Est. |
| MKC | 9,285.23 | 2.07\% | 7.80\% |
| csx | 30,743.54 | 2.07\% | 12.27\% |
| TWC | 40,465.54 | 2.07\% | 9.09\% |
| M | 20,923.08 | 2.08\% | 9.26\% |
| PDCO | 4,189.32 | 2.09\% | 9.50\% |
| TROW | 21,951.41 | 2.10\% | 13.04\% |
| NWL | 8,577.70 | 2.11\% | 9.66\% |
| BTU | 4,457.78 | 2.11\% | 12.00\% |
| GD | 40,234.71 | 2.12\% | 7.10\% |
| NSC | 31,713.95 | 2.12\% | 12.86\% |
| PNC | 47,371.88 | 2.12\% | 6.08\% |
| NOC | 25,858.98 | 2.12\% | 6.49\% |
| MPC | 23,402.32 | 2.13\% | 11.09\% |
| CL | 62,227.97 | 2.13\% | 9.29\% |
| CB | 22,660.19 | 2.14\% | 8.42\% |
| ABT | 61,173.96 | 2.16\% | 11.41\% |
| CCI | 24,864.41 | 2.19\% | 18.00\% |
| LLTC | 11,153.55 | 2.23\% | 10.40\% |
| DGX | 8,458.17 | 2.24\% | 10.60\% |
| IBM | 182,881,30 | 2.24\% | 8.95\% |
| ACN | 55,953.52 | 2.24\% | 10.38\% |
| USB | 78,632.29 | 2.24\% | 7.44\% |
| BBY | 10,662.92 | 2.24\% | 12.18\% |
| HRS | 7,993.84 | 2.24\% | 3.00\% |
| CAT | 67,735.62 | 2.25\% | 9.48\% |
| PRU | 41,247.36 | 2.25\% | 10.67\% |
| CHRW | 9,426.79 | 2.26\% | 11.86\% |
| HBAN | 7,921.78 | 2.26\% | 6.86\% |
| MTB | 16,311.17 | 2.26\% | 6.42\% |
| APD | 27,487.55 | 2.26\% | 8.48\% |
| TRV | 32,964.63 | 2.27\% | 6.70\% |
| DE | 33,010.57 | 2.29\% | 7.75\% |
| BA | 92,677.14 | 2.30\% | 10.60\% |
| MET | 62,908.52 | 2.32\% | 10.79\% |
| SWK | 13,678.73 | 2.34\% | 9.00\% |
| ADP | 38,225.89 | 2.34\% | 9.84\% |
| HD | 110,216.28 | 2.34\% | 15.35\% |
| OMC | 18,496.61 | 2.36\% | 8.37\% |
| SWY | 7,856.61 | 2.36\% | 10.50\% |
| SJM | 10,768.02 | 2.37\% | 7.00\% |
| FITB | 18,209.47 | 2.38\% | 20.48\% |
| MMM | 94,026.36 | 2.38\% | 10.65\% |
| AVY | 4,839.26 | 2.38\% | 10.80\% |
| HRB | 9,148.89 | 2.40\% | 11.00\% |
| AFL | 28,420.33 | 2.40\% | 10.24\% |
| BBT | 28,111.18 | 2.43\% | 10.35\% |
| BLK | 54,235.18 | 2.44\% | 13.10\% |
| ACE | 35,191.74 | 2.45\% | 10.00\% |
| XLNX | 12,596.53 | 2.45\% | 10.88\% |
| WYNN | 20,643.31 | 2.47\% | 11.00\% |
| EIX | 18,877.50 | 2.47\% | 3.68\% |
| PFG | 14,776.28 | 2.49\% | 11.50\% |
| SRE | 25,730.53 | 2.50\% | 7.16\% |
| WFC | 277,153.20 | 2.51\% | 13.53\% |
| MSFT | 347,019.91 | 2.52\% | 8.46\% |
| PCAR | 22,658.07 | 2.53\% | 11.00\% |
| ETN | 36,744.04 | 2.53\% | 11.68\% |
| GGP | 20,895.85 | 2.54\% | 6.81\% |
| RTN | 29,649.46 | 2.54\% | 8.66\% |
| TXN | 51,906.00 | 2.54\% | 10.10\% |
| EMR | 47,023.87 | 2.56\% | 9.26\% |
| WMT | 243,768.99 | 2.57\% | 8.58\% |
| KLAC | 11,583.01 | 2.57\% | 9.02\% |
| UPS | 94,218.76 | 2.58\% | 10.00\% |
| LYB | 51,975.49 | 2.58\% | 6.50\% |
| NI | 12,393.55 | 2.60\% | 4.00\% |
| GPC | 13,302.12 | 2.62\% | 6.99\% |
| XOM | 438,240.94 | 2.63\% | 11.86\% |


| Ticker | Estimated |  |  |
| :---: | :---: | :---: | :---: |
|  | Market Capitalization | Dividend Yield | Long-Term Growth Est. |
| $\overline{\mathrm{CCL}}$ | 29,502.66 | 2.64\% | 17.09\% |
| DOW | 63,393.67 | 2.65\% | 7.30\% |
| JNJ | 299,007.55 | 2.65\% | 7.31\% |
| IVZ | 16,208.13 | 2.65\% | 13.06\% |
| HST | 16,735.89 | 2.66\% | 12.59\% |
| BMS | 4,090.61 | 2.66\% | 7.20\% |
| ADI | 16,869.61 | 2.69\% | 11.70\% |
| PBI | 5,633.40 | 2.70\% | 13.00\% |
| ESS | 11,550.01 | 2.70\% | 6.02\% |
| CPB | 14,217.18 | 2.73\% | 4.77\% |
| WY | 18,895.73 | 2.74\% | 5.50\% |
| OXY | 80,588.30 | 2.75\% | 6.05\% |
| JPM | 217,885.91 | 2.75\% | 5.14\% |
| F | 68,131.87 | 2.76\% | 9.78\% |
| RSG | 13,398.95 | 2.76\% | 6.50\% |
| VNO | 19,919.98 | 2.77\% | 8.29\% |
| DPS | 11,486.10 | 2.77\% | 6.86\% |
| DD | 62,300.73 | 2.80\% | 7.83\% |
| BAX | 40,098.13 | 2.81\% | 10.00\% |
| NEE | 44,361.98 | 2.83\% | 6.05\% |
| SYMC | 15,511.24 | 2.84\% | 6.84\% |
| GCI | 6,953.46 | 2.87\% | 8.33\% |
| PEP | 134,307.09 | 2.87\% | 7.19\% |
| CSCO | 126,735.34 | 2.88\% | 10.21\% |
| MCHP | 9,776.21 | 2.88\% | 11.75\% |
| BXP | 18,123.13 | 2.89\% | 4.67\% |
| BMY | 82,411.37 | 2.89\% | 12.36\% |
| K | 23,294.82 | 2.91\% | 6.59\% |
| KO | 184,114.21 | 2.91\% | 7.29\% |
| INTC | 154,019.32 | 2.92\% | 7.30\% |
| STX | 18,525.70 | 2.93\% | 8.76\% |
| 1 P | 21,113.55 | 2.93\% | 6.20\% |
| NUE | 16,014.03 | 2.94\% | 13.30\% |
| GM | 59,546.06 | 2.94\% | 17.58\% |
| KSS | 10,954.21 | 2.95\% | 6.98\% |
| KMB | 41,985.87 | 2.98\% | 7.41\% |
| MRK | 171,835.72 | 2.99\% | 4.73\% |
| WU | 9,035.06 | 2.99\% | 8.66\% |
| ABBV | 87,517.26 | 3.01\% | 4.10\% |
| CLX | 11,741.30 | 3.08\% | 7.36\% |
| PG | 214,582.65 | 3.08\% | 8.97\% |
| SYY | 21,915.50 | 3.09\% | 9.37\% |
| LLY | 70,525.42 | 3.11\% | 4.25\% |
| SPG | 51,538.25 | 3.12\% | 5.39\% |
| TGT | 36,818.23 | 3.12\% | 10.72\% |
| PLD | 20,772.15 | 3.15\% | 4.55\% |
| GRMN | 12,495.05 | 3.15\% | 4.50\% |
| CVX | 249,893.90 | 3.18\% | 4.40\% |
| EQR | 22,755.79 | 3.18\% | 6.53\% |
| PGR | 15,007.35 | 3.19\% | 8.26\% |
| SE | 28,349.86 | 3.19\% | 6.00\% |
| CVC | 4,668.76 | 3.21\% | 0.17\% |
| GIS | 31,812.26 | 3.22\% | 8.02\% |
| HAS | 6,881.31 | 3.23\% | 10.95\% |
| WMB | 43,273.05 | 3.24\% | 15.97\% |
| AVB | 18,506.89 | 3.25\% | 6.43\% |
| MCD | 100,442.96 | 3.25\% | 8.57\% |
| AIV | 4,704.41 | 3.26\% | 7.07\% |
| COP | 105,079.31 | 3.28\% | 7.50\% |
| GME | 4,572.52 | 3.29\% | 12.26\% |
| MWN | 7,327.30 | 3.31\% | 7.95\% |
| PAYX | 15,058.80 | 3.31\% | 9.02\% |
| PSA | 29,186.79 | 3.34\% | 4.17\% |
| WM | 20,685.35 | 3.36\% | 7.70\% |
| OKE | 14,130.91 | 3.37\% | 22.00\% |
| NU | 14,740.71 | 3.37\% | 6.67\% |
| LMT | 51,538.86 | 3.38\% | 7.52\% |
| WEC | 10,398.70 | 3.38\% | 5.07\% |


| Ticker | Estimated |  |  |
| :---: | :---: | :---: | :---: |
|  | Market Capitalization | Dividend Yield | Long-Term Growth Est |
| GE | 264,933.55 | 3.41\% | 9.30\% |
| EXC | 33,236.98 | 3.42\% | 6.06\% |
| EA | 11,464.43 | 3.42\% | 14.50\% |
| D | 40,567.17 | 3.44\% | 6.08\% |
| DTE | 13,809.27 | 3.47\% | 5.46\% |
| CA | 12,857.31 | 3.47\% | 4.83\% |
| CAG | 12,091.29 | 3.48\% | 9.05\% |
| PFE | 189,878.43 | 3.48\% | 1.97\% |
| FCX | 37,227.50 | 3.49\% | 16.34\% |
| CMS | 8,297.60 | 3.51\% | 5.68\% |
| LEG | 4,732.48 | 3.52\% | 15.00\% |
| KRFT | 35,331.19 | 3.59\% | 9.52\% |
| GAS | 6,510.29 | 3.61\% | 5.53\% |
| AEP | 26,912.90 | 3.69\% | 5.66\% |
| XEL | 15,877.30 | 3.73\% | 5.05\% |
| PEG | 20,049.94 | 3.74\% | 4.55\% |
| MAC | 9,351.83 | 3.79\% | 4.93\% |
| CNP | 10,769.50 | 3.79\% | 6.00\% |
| PCG | 22,061.99 | 3.86\% | 5.00\% |
| MAT | 13,261.36 | 3.90\% | 9.27\% |
| TEG | 5,537.44 | 3.93\% | 5.00\% |
| SCG | 7,510.01 | 3.94\% | 5.00\% |
| PCL | 7,937.47 | 3.94\% | 7.40\% |
| KIM | 9,472.40 | 3.94\% | 4.68\% |
| POM | 6,868.05 | 3.95\% | 5.83\% |
| COH | 9,341.05 | 3.97\% | 8.10\% |
| LO | 22,143,85 | 4.01\% | 10.30\% |
| AEE | 9,715.10 | 4.07\% | 7.30\% |
| PNW | 6,234,08 | 4.08\% | 4.47\% |
| LB | 16,877.25 | 4.09\% | 11.00\% |
| ETR | 14,558.62 | 4.10\% | 0.39\% |
| FE | 14,444.86 | 4.19\% | 5.00\% |
| NE | 8,486.29 | 4.21\% | 13.67\% |
| PM | 139,923.16 | 4.25\% | 8.12\% |
| VZ | 204,696.99 | 4.30\% | 6.63\% |
| PPL | 21,820.46 | 4.32\% | 4.61\% |
| DUK | 51,670.77 | 4.33\% | 4.58\% |
| PBCT | 4,661.72 | 4.38\% | 13.19\% |
| ED | 16,703.76 | 4.40\% | 3.66\% |
| RAI | 32,515.40 | 4.41\% | 8.06\% |
| IRM | 5,712.60 | 4.48\% | 17.47\% |
| SPLS | 7,061.08 | 4.50\% | 3.06\% |
| VTR | 18,746.32 | 4.53\% | 4.03\% |
| SO | 39,822.43 | 4.67\% | 3.94\% |
| CME | 23,703.71 | 4.73\% | 12.26\% |
| MO | 83,510.83 | 4.77\% | 6.48\% |
| KMI | 36,973.78 | 4.79\% | 20.95\% |
| DRI | 6,133.42 | 4.82\% | 9.32\% |
| TE | 3,937.93 | 4.91\% | 4.50\% |
| HCN | 19,196.51 | 5.06\% | 5.93\% |
| ESV | 12,860.78 | 5.11\% | 40.78\% |
| T | 182,843.70 | 5.24\% | 6.01\% |
| HCP | 18,772.35 | 5.32\% | 4.01\% |
| CTL | 20,693.35 | 5.98\% | 1.36\% |
| RIG | 16,202.58 | 6.42\% | 10.00\% |
| FTR | 5,708.00 | 7.02\% | 9.45\% |
| DO | 6,722.60 | 7.15\% | 20.00\% |
| WIN | 6,056.73 | 9.95\% | 0.98\% |

## Moody's Utility Baa Bond Yield Plus Risk Premium

|  | [1] | [2] | $[3]$ <br> Moody's | [4] | [5] |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Constant |  | Utility Baa <br> Sield | Risk <br> Premium | Return on <br> Equity |
| Marevangepo Moody's Utility Baa Yield | $-6.52 \%$ | $-3.81 \%$ | $5.28 \%$ | $4.67 \%$ | $9.95 \%$ |

Notes:
[1] Constant of regression equation
[2] Slope of regression equation
[3] Source: Staff Cost of Service Report, at 34
[4] Equals [1] + [2] $x \ln ([3])$
[5] Equals [3] + [4]
[6] Source: SNL Financial
[7] Source: SNL Financial
[8] Source: Bloomberg Professional, equals 186-trading day average (i.e. lag period) as of June 30, 2014
[9] Equals [7] - [8]


| [6] <br> Date of | $[7]$ | [8] <br> Moody's | [9] |
| :---: | :---: | :---: | :---: |
| Natural Gas <br> Rate Case | Return on <br> Equity | Utility Baa <br> Yield | Risk <br> Premium |
| $9 / 27 / 1993$ | $10.50 \%$ | $8.03 \%$ | $2.47 \%$ |
| $9 / 29 / 1993$ | $11.00 \%$ | $8.01 \%$ | $2.99 \%$ |
| $9 / 30 / 1993$ | $11.60 \%$ | $8.01 \%$ | $3.59 \%$ |
| $10 / 8 / 1993$ | $11.50 \%$ | $7.97 \%$ | $3.53 \%$ |
| $10 / 14 / 1993$ | $11.20 \%$ | $7.94 \%$ | $3.26 \%$ |
| $10 / 15 / 1993$ | $11.75 \%$ | $7.93 \%$ | $3.82 \%$ |
| $10 / 25 / 1993$ | $11.55 \%$ | $7.89 \%$ | $3.66 \%$ |
| $10 / 28 / 1993$ | $11.50 \%$ | $7.87 \%$ | $3.63 \%$ |
| $10 / 29 / 1993$ | $10.10 \%$ | $7.86 \%$ | $2.24 \%$ |
| $10 / 29 / 1993$ | $10.20 \%$ | $7.86 \%$ | $2.34 \%$ |
| $10 / 29 / 1993$ | $11.25 \%$ | $7.86 \%$ | $3.39 \%$ |
| $11 / 2 / 1993$ | $10.80 \%$ | $7.85 \%$ | $2.95 \%$ |
| $11 / 12 / 1993$ | $11.80 \%$ | $7.83 \%$ | $3.97 \%$ |
| $11 / 23 / 1993$ | $12.50 \%$ | $7.81 \%$ | $4.69 \%$ |
| $11 / 26 / 1993$ | $11.00 \%$ | $7.81 \%$ | $3.19 \%$ |
| $12 / 1 / 1993$ | $11.45 \%$ | $7.80 \%$ | $3.65 \%$ |
| $12 / 16 / 1993$ | $10.60 \%$ | $7.78 \%$ | $2.82 \%$ |
| $12 / 16 / 1993$ | $11.20 \%$ | $7.78 \%$ | $3.22 \%$ |
| $12 / 21 / 1993$ | $11.30 \%$ | $7.77 \%$ | $3.53 \%$ |


| [6] | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: |
| Date of |  | dy's |  |
| Natural Gas | Return on | Utility Baa | Risk |
| Rate Case | Equity | Yield | Premium |
| 9/27/1993 | 10.50\% | 8.03\% | 2.47\% |
| 12/22/1993 | 11.00\% | 7.77\% | 3.23\% |
| 12/23/1993 | 10.10\% | 7.77\% | 2.33\% |
| 1/5/1994 | 11.50\% | 7.75\% | 3.75\% |
| 1/10/1994 | 11.00\% | 7.75\% | 3.25\% |
| 1/25/1994 | 12.00\% | 7.72\% | 4.28\% |
| 2/2/1994 | 10.40\% | 7.71\% | 2.70\% |
| 2/9/1994 | 10.70\% | 7.69\% | 3.01\% |
| 4/6/1994 | 11.24\% | 7.69\% | 3.55\% |
| 4/25/1994 | 11.00\% | 7.72\% | 3.28\% |
| 6/16/1994 | 10.50\% | 7.93\% | 2.57\% |
| 6/23/1994 | 10.60\% | 7.96\% | 2.64\% |
| 7/19/1994 | 10.70\% | 8.11\% | 2.59\% |
| 9/29/1994 | 10.90\% | 8.42\% | 2.48\% |
| 9/29/1994 | 11.00\% | 8.42\% | 2.58\% |
| 10/7/1994 | 11.87\% | 8.46\% | 3.41\% |
| 10/18/1994 | 11.50\% | 8.52\% | 2.98\% |
| 10/18/1994 | 11.50\% | 8.52\% | 2.98\% |
| 10/24/1994 | 11.00\% | 8.56\% | 2.44\% |
| 11/22/1994 | 12.12\% | 8.74\% | 3.38\% |
| 11/29/1994 | 11.30\% | 8.76\% | 2.54\% |
| 12/1/1994 | 11.00\% | 8.78\% | 2.22\% |
| 12/8/1994 | 11.50\% | 8.81\% | 2.69\% |
| 12/8/1994 | 11.70\% | 8.81\% | 2.89\% |
| 12/12/1994 | 11.82\% | 8.82\% | 3.00\% |
| 12/14/1994 | 11.50\% | 8.83\% | 2.67\% |
| 12/19/1994 | 11.50\% | 8.85\% | 2.65\% |
| 4/19/1995 | 11.00\% | 9.00\% | 2.00\% |
| 9/11/1995 | 11.30\% | 8.53\% | 2.77\% |
| 9/15/1995 | 10.40\% | 8.51\% | 1.89\% |
| 9/29/1995 | 11.50\% | 8.44\% | 3.06\% |
| 10/13/1995 | 10.76\% | 8.37\% | 2.39\% |
| 11/7/1995 | 12.50\% | 8.26\% | 4.24\% |
| 11/8/1995 | 11.10\% | 8.25\% | 2.85\% |
| 11/8/1995 | 11.30\% | 8.25\% | 3.05\% |
| 11/17/1995 | 10.90\% | 8.21\% | 2.69\% |
| 11/20/1995 | 11.40\% | 8.21\% | 3.19\% |
| 11/27/1995 | 13.60\% | 8.19\% | 5.41\% |
| 12/14/1995 | 11.30\% | 8.11\% | 3.19\% |
| 12/20/1995 | 11.60\% | 8.09\% | 3.51\% |
| 1/31/1996 | 11.30\% | 7.94\% | 3.36\% |
| 3/11/1996 | 11.60\% | 7.90\% | 3.70\% |
| 4/3/1996 | 11.13\% | 7.91\% | 3.22\% |
| 4/15/1996 | 10.50\% | 7.93\% | 2.57\% |
| 4/17/1996 | 10.77\% | 7.93\% | 2.84\% |
| 4/26/1996 | 10.60\% | 7.93\% | 2.67\% |
| 5/10/1996 | 11.00\% | 7.95\% | 3.05\% |
| 5/13/1996 | 11.25\% | 7.95\% | 3.30\% |
| 7/3/1996 | 11.25\% | 8.02\% | 3.23\% |
| 7/22/1996 | 11.25\% | 8.07\% | 3.18\% |
| 10/3/1996 | 10.00\% | 8.24\% | 1.76\% |
| 10/29/1996 | 11.30\% | 8.28\% | 3.02\% |
| 11/26/1996 | 11.30\% | 8.29\% | 3.01\% |
| 11/27/1996 | 11.30\% | 8.29\% | 3.01\% |
| 11/29/1996 | 11.00\% | 8.29\% | 2.71\% |
| 12/12/1996 | 11.96\% | 8.28\% | 3.68\% |
| 12/17/1996 | 11.50\% | 8.28\% | 3.22\% |
| 1/22/1997 | 11.30\% | 8.26\% | 3.04\% |
| 1/27/1997 | 11.25\% | 8.26\% | 2.99\% |


| $[6]$ |  |  |  |
| ---: | :---: | :---: | :---: |
| Date of | [7] | [8] | [9] |
| Natural Gas | Return on | Moody's | Utility Baa | Risk


| [6] | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: |
| Date of |  | oody's |  |
| Natural Gas | Return on | Utility Baa |  |
| Rate Case | Equity | Yield | Premium |
| 9/27/1993 | 10.50\% | 8.03\% | 2.47\% |
| 11/8/2002 | 10.75\% | 8.07\% | 2.68\% |
| 11/20/2002 | 10.00\% | 8.05\% | 1.95\% |
| 11/20/2002 | 10.50\% | 8.05\% | 2.45\% |
| 12/4/2002 | 10.75\% | 8.03\% | 2.72\% |
| 12/30/2002 | 11.20\% | 7.96\% | 3.24\% |
| 1/6/2003 | 11.25\% | 7.94\% | 3.31\% |
| 2/28/2003 | 12.30\% | 7.75\% | 4.55\% |
| 3/7/2003 | 9.96\% | 7.71\% | 2.25\% |
| 3/12/2003 | 11.40\% | 7.69\% | 3.71\% |
| 3/20/2003 | 12.00\% | 7.66\% | 4.34\% |
| 4/3/2003 | 12.00\% | 7.59\% | 4.41\% |
| 5/2/2003 | 11.40\% | 7.47\% | 3.93\% |
| 5/15/2003 | 11.05\% | 7.41\% | 3.64\% |
| 6/26/2003 | 11.00\% | 7.20\% | 3.80\% |
| 7/1/2003 | 11.00\% | 7.18\% | 3.82\% |
| 7/29/2003 | 11.71\% | 7.04\% | 4.67\% |
| 8/22/2003 | 10.20\% | 6.98\% | 3.22\% |
| 9/17/2003 | 9.90\% | 6.92\% | 2.98\% |
| 9/25/2003 | 10.25\% | 6.89\% | 3.36\% |
| 10/17/2003 | 10.54\% | 6.83\% | 3.71\% |
| 10/22/2003 | 10.46\% | 6.82\% | 3.64\% |
| 10/22/2003 | 10.71\% | 6.82\% | 3.89\% |
| 10/30/2003 | 11.00\% | 6.81\% | 4.19\% |
| 10/31/2003 | 10.20\% | 6.80\% | 3.40\% |
| 10/31/2003 | 10.75\% | 6.80\% | 3.95\% |
| 11/10/2003 | 10.60\% | 6.79\% | 3.81\% |
| 12/9/2003 | 10.50\% | 6.75\% | 3.75\% |
| 12/18/2003 | 10.50\% | 6.73\% | 3.77\% |
| 12/19/2003 | 12.00\% | 6.73\% | 5.27\% |
| 12/19/2003 | 12.00\% | 6.73\% | 5.27\% |
| 1/13/2004 | 10.25\% | 6.69\% | 3.56\% |
| 1/13/2004 | 12.00\% | 6.69\% | 5.31\% |
| 2/9/2004 | 11.25\% | 6.65\% | 4.60\% |
| 3/16/2004 | 10.90\% | 6.64\% | 4.26\% |
| 3/16/2004 | 10.90\% | 6.64\% | 4.26\% |
| 5/25/2004 | 10.00\% | 6.57\% | 3.43\% |
| 6/2/2004 | 11.22\% | 6.56\% | 4.66\% |
| 6/30/2004 | 10.50\% | 6.55\% | 3.95\% |
| 7/8/2004 | 10.00\% | 6.55\% | 3.45\% |
| 7/22/2004 | 10.25\% | 6.54\% | 3.71\% |
| 8/26/2004 | 10.50\% | 6.52\% | 3.98\% |
| 8/26/2004 | 10.50\% | 6.52\% | 3.98\% |
| 9/9/2004 | 10.40\% | 6.50\% | 3.90\% |
| 9/21/2004 | 10.50\% | 6.49\% | 4.01\% |
| 9/27/2004 | 10.30\% | 6.48\% | 3.82\% |
| 9/27/2004 | 10.50\% | 6.48\% | 4.02\% |
| 10/20/2004 | 10.20\% | 6.46\% | 3.74\% |
| 11/30/2004 | 10.60\% | 6.43\% | 4.17\% |
| 12/8/2004 | 9.90\% | 6.44\% | 3.46\% |
| 12/21/2004 | 11.50\% | 6.43\% | 5.07\% |
| 12/22/2004 | 11.50\% | 6.43\% | 5.07\% |
| 12/28/2004 | 10.25\% | 6.43\% | 3.82\% |
| 2/18/2005 | 10.30\% | 6.29\% | 4.01\% |
| 3/29/2005 | 11.00\% | 6.18\% | 4.82\% |
| 4/13/2005 | 10.60\% | 6.14\% | 4.46\% |
| 4/28/2005 | 11.00\% | 6.10\% | 4.90\% |
| 5/17/2005 | 10.00\% | 6.06\% | 3.94\% |
| 6/8/2005 | 10.18\% | 6.00\% | 4.18\% |


| [6] | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: |
| Date of |  | Moody's |  |
| Natural Gas | Return on | Utility Baa | Risk |
| Rate Case | Equity | Yield | Premium |
| 9/27/1993 | 10.50\% | 8.03\% | 2.47\% |
| 6/10/2005 | 10.90\% | 6.00\% | 4.90\% |
| 7/6/2005 | 10.50\% | 5.95\% | 4.55\% |
| 7/19/2005 | 11.50\% | 5.93\% | 5.57\% |
| 8/11/2005 | 10.40\% | 5.91\% | 4.49\% |
| 9/19/2005 | 9.45\% | 5.86\% | 3.59\% |
| 9/30/2005 | 10.51\% | 5.85\% | 4.66\% |
| 10/4/2005 | 9.90\% | 5.85\% | 4.05\% |
| 10/4/2005 | 10.75\% | 5.85\% | 4.90\% |
| 10/14/2005 | 10.40\% | 5.85\% | 4.55\% |
| 10/31/2005 | 10.25\% | 5.87\% | 4.38\% |
| 11/2/2005 | 9.70\% | 5.88\% | 3.82\% |
| 11/30/2005 | 10.00\% | 5.92\% | 4.08\% |
| 12/9/2005 | 9.70\% | 5.92\% | 3.78\% |
| 12/12/2005 | 11.00\% | 5.92\% | 5.08\% |
| 12/20/2005 | 10.13\% | 5.93\% | 4.20\% |
| 12/21/2005 | 10.40\% | 5.93\% | 4.47\% |
| 12/21/2005 | 11.00\% | 5.93\% | 5.07\% |
| 12/22/2005 | 10.20\% | 5.93\% | 4.27\% |
| 12/22/2005 | 11.00\% | 5.93\% | 5.07\% |
| 12/28/2005 | 10.00\% | 5.93\% | 4.07\% |
| 1/5/2006 | 11.00\% | 5.93\% | 5.07\% |
| 1/25/2006 | 11.20\% | 5.94\% | 5.26\% |
| 1/25/2006 | 11.20\% | 5.94\% | 5.26\% |
| 2/3/2006 | 10.50\% | 5.94\% | 4.56\% |
| 2/15/2006 | 9.50\% | 5.95\% | 3.55\% |
| 4/26/2006 | 10.60\% | 6.10\% | 4.50\% |
| 7/24/2006 | 9.60\% | 6.34\% | 3.26\% |
| 7/24/2006 | 10.00\% | 6.34\% | 3.66\% |
| 9/20/2006 | 11.00\% | 6.39\% | 4.61\% |
| 9/26/2006 | 10.75\% | 6.39\% | 4.36\% |
| 10/20/2006 | 9.80\% | 6.41\% | 3.39\% |
| 11/2/2006 | 9.71\% | 6.41\% | 3.30\% |
| 11/9/2006 | 10.00\% | 6.41\% | 3.59\% |
| 11/21/2006 | 11.00\% | 6.41\% | 4.59\% |
| 12/5/2006 | 10.20\% | 6.40\% | 3.80\% |
| 1/5/2007 | 10.40\% | 6.37\% | 4.03\% |
| 1/9/2007 | 11.00\% | 6.36\% | 4.64\% |
| 1/11/2007 | 10.90\% | 6.36\% | 4.54\% |
| 1/19/2007 | 10.80\% | 6.35\% | 4.45\% |
| 1/26/2007 | 10.00\% | 6.34\% | 3.66\% |
| 2/8/2007 | 10.40\% | 6.32\% | 4.08\% |
| 3/14/2007 | 10.10\% | 6.26\% | 3.84\% |
| 3/20/2007 | 10.25\% | 6.24\% | 4.01\% |
| 3/21/2007 | 11.35\% | 6.24\% | 5.11\% |
| 3/22/2007 | 10.50\% | 6.24\% | 4.26\% |
| 3/29/2007 | 10.00\% | 6.22\% | 3.78\% |
| 6/13/2007 | 10.75\% | 6.17\% | 4.58\% |
| 6/29/2007 | 9.53\% | 6.19\% | 3.34\% |
| 6/29/2007 | 10.10\% | 6.19\% | 3.91\% |
| 7/3/2007 | 10.25\% | 6.20\% | 4.05\% |
| 7/13/2007 | 9.50\% | 6.21\% | 3.29\% |
| 7/24/2007 | 10.40\% | 6.21\% | 4.19\% |
| 8/1/2007 | 10.15\% | 6.22\% | 3.93\% |
| 8/29/2007 | 10.50\% | 6.28\% | 4.22\% |
| 9/10/2007 | 9.71\% | 6.29\% | 3.42\% |
| 9/19/2007 | 10.00\% | 6.31\% | 3.69\% |
| 9/25/2007 | 9.70\% | 6.31\% | 3.39\% |
| 10/8/2007 | 10.48\% | 6.33\% | 4.15\% |


| [6] | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: |
| Date of |  | Moody's |  |
| Natural Gas | Return on | Utility Baa |  |
| Rate Case | Equity | Yield | Premium |
| 9/27/1993 | 10.50\% | 8.03\% | 2.47\% |
| 10/19/2007 | 10.50\% | 6.34\% | 4.16\% |
| 10/25/2007 | 9.65\% | 6.34\% | 3.31\% |
| 11/15/2007 | 10.00\% | 6.35\% | 3.65\% |
| 11/20/2007 | 9.90\% | 6.35\% | 3.55\% |
| 11/27/2007 | 10.00\% | 6.36\% | 3.64\% |
| 11/29/2007 | 10.90\% | 6.36\% | 4.54\% |
| 12/14/2007 | 10.80\% | 6.39\% | 4.41\% |
| 12/18/2007 | 10.40\% | 6.39\% | 4.01\% |
| 12/19/2007 | 9.80\% | 6.39\% | 3.41\% |
| 12/19/2007 | 9.80\% | 6.39\% | 3.41\% |
| 12/19/2007 | 10.20\% | 6.39\% | 3.81\% |
| 12/21/2007 | 9.10\% | 6.39\% | 2.71\% |
| 1/8/2008 | 10.75\% | 6.40\% | 4.35\% |
| 1/17/2008 | 10.75\% | 6.41\% | 4.34\% |
| 1/17/2008 | 10.75\% | 6.41\% | 4.34\% |
| 2/5/2008 | 9.99\% | 6.42\% | 3.57\% |
| 2/5/2008 | 10.19\% | 6.42\% | 3.77\% |
| 2/13/2008 | 10.20\% | 6.43\% | 3.77\% |
| 3/31/2008 | 10.00\% | 6.47\% | 3.53\% |
| 5/28/2008 | 10.50\% | 6.53\% | 3.97\% |
| 6/24/2008 | 10.00\% | 6.58\% | 3.42\% |
| 6/27/2008 | 10.00\% | 6.59\% | 3.41\% |
| 7/31/2008 | 10.70\% | 6.66\% | 4.04\% |
| 7/31/2008 | 10.82\% | 6.66\% | 4.16\% |
| 8/27/2008 | 10.25\% | 6.74\% | 3.51\% |
| 9/2/2008 | 10.25\% | 6.75\% | 3.50\% |
| 9/19/2008 | 10.70\% | 6.77\% | 3.93\% |
| 9/24/2008 | 10.68\% | 6.79\% | 3.89\% |
| 9/24/2008 | 10.68\% | 6.79\% | 3.89\% |
| 9/24/2008 | 10.68\% | 6.79\% | 3.89\% |
| 9/30/2008 | 10.20\% | 6.82\% | 3.38\% |
| 10/3/2008 | 10.30\% | 6.84\% | 3.46\% |
| 10/8/2008 | 10.15\% | 6.86\% | 3.29\% |
| 10/20/2008 | 10.06\% | 6.95\% | 3.11\% |
| 10/24/2008 | 10.60\% | 7.00\% | 3.60\% |
| 10/24/2008 | 10.60\% | 7.00\% | 3.60\% |
| 11/21/2008 | 10.50\% | 7.26\% | 3.24\% |
| 11/21/2008 | 10.50\% | 7.26\% | 3.24\% |
| 11/21/2008 | 10.50\% | 7.26\% | 3.24\% |
| 11/24/2008 | 10.50\% | 7.27\% | 3.23\% |
| 12/3/2008 | 10.39\% | 7.33\% | 3.06\% |
| 12/24/2008 | 10.00\% | 7.45\% | 2.55\% |
| 12/26/2008 | 10.10\% | 7.46\% | 2.64\% |
| 12/29/2008 | 10.20\% | 7.46\% | 2.74\% |
| 1/13/2009 | 10.45\% | 7.52\% | 2.93\% |
| 2/2/2009 | 10.05\% | 7.59\% | 2.46\% |
| 3/9/2009 | 10.30\% | 7.72\% | 2.58\% |
| 3/25/2009 | 10.17\% | 7.79\% | 2.38\% |
| 4/2/2009 | 10.75\% | 7.82\% | 2.93\% |
| 5/5/2009 | 10.75\% | 7.94\% | 2.81\% |
| 5/15/2009 | 10.20\% | 7.97\% | 2.23\% |
| 5/29/2009 | 9.54\% | 8.01\% | 1.53\% |
| 6/3/2009 | 10.10\% | 8.03\% | 2.07\% |
| 6/22/2009 | 10.00\% | 8.05\% | 1.95\% |
| 6/29/2009 | 10.21\% | 8.04\% | 2.17\% |
| 6/30/2009 | 9.31\% | 8.03\% | 1.28\% |
| 7/17/2009 | 9.26\% | 7.95\% | 1.31\% |
| 7/17/2009 | 10.50\% | 7.95\% | 2.55\% |


| [6] | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: |
| Date of |  | oody's |  |
| Natural Gas | Return on | Utility Baa |  |
| Rate Case | Equity | Yield | Premium |
| 9/27/1993 | 10.50\% | 8.03\% | 2.47\% |
| 10/16/2009 | 10.40\% | 7.22\% | 3.18\% |
| 10/26/2009 | 10.10\% | 7.16\% | 2.94\% |
| 10/28/2009 | 10.15\% | 7.15\% | 3.00\% |
| 10/28/2009 | 10.15\% | 7.15\% | 3.00\% |
| 10/30/2009 | 9.95\% | 7.13\% | 2.82\% |
| 11/20/2009 | 9.45\% | 7.02\% | 2.43\% |
| 12/14/2009 | 10.50\% | 6.87\% | 3.63\% |
| 12/16/2009 | 10.75\% | 6.86\% | 3.89\% |
| 12/17/2009 | 10.30\% | 6.85\% | 3.45\% |
| 12/18/2009 | 10.40\% | 6.83\% | 3.57\% |
| 12/18/2009 | 10.40\% | 6.83\% | 3.57\% |
| 12/18/2009 | 10.50\% | 6.83\% | 3.67\% |
| 12/22/2009 | 10.20\% | 6.82\% | 3.38\% |
| 12/22/2009 | 10.40\% | 6.82\% | 3.58\% |
| 12/28/2009 | 10.85\% | 6.79\% | 4.06\% |
| 12/29/2009 | 10.38\% | 6.78\% | 3.60\% |
| 1/11/2010 | 10.24\% | 6.70\% | 3.54\% |
| 1/21/2010 | 10.23\% | 6.63\% | 3.60\% |
| 1/21/2010 | 10.33\% | 6.63\% | 3.70\% |
| 1/26/2010 | 10.40\% | 6.60\% | 3.80\% |
| 2/10/2010 | 10.00\% | 6.50\% | 3.50\% |
| 2/23/2010 | 10.50\% | 6.44\% | 4.06\% |
| 3/9/2010 | 9.60\% | 6.36\% | 3.24\% |
| 3/24/2010 | 10.13\% | 6.30\% | 3.83\% |
| 3/31/2010 | 10.70\% | 6.28\% | 4.42\% |
| 4/1/2010 | 9.50\% | 6.28\% | 3.22\% |
| 4/2/2010 | 10.10\% | 6.28\% | 3.82\% |
| 4/8/2010 | 10.35\% | 6.27\% | 4.08\% |
| 4/29/2010 | 9.19\% | 6.21\% | 2.98\% |
| 4/29/2010 | 9.40\% | 6.21\% | 3.19\% |
| 4/29/2010 | 9.40\% | 6.21\% | 3.19\% |
| 5/17/2010 | 10.55\% | 6.18\% | 4.37\% |
| 5/24/2010 | 10.05\% | 6.17\% | 3.88\% |
| 6/3/2010 | 11.00\% | 6.17\% | 4.83\% |
| 6/16/2010 | 10.00\% | 6.17\% | 3.83\% |
| 6/18/2010 | 10.30\% | 6.17\% | 4.13\% |
| 8/9/2010 | 12.55\% | 6.14\% | 6.41\% |
| 8/17/2010 | 10.10\% | 6.12\% | 3.98\% |
| 9/16/2010 | 9.60\% | 6.04\% | 3.56\% |
| 9/16/2010 | 10.00\% | 6.04\% | 3.96\% |
| 9/16/2010 | 10.00\% | 6.04\% | 3.96\% |
| 9/16/2010 | 10.30\% | 6.04\% | 4.26\% |
| 10/21/2010 | 10.40\% | 5.95\% | 4.45\% |
| 11/2/2010 | 9.75\% | 5.94\% | 3.81\% |
| 11/2/2010 | 9.75\% | 5.94\% | 3.81\% |
| 11/3/2010 | 10.75\% | 5.93\% | 4.82\% |
| 11/19/2010 | 10.20\% | 5.91\% | 4.29\% |
| 12/1/2010 | 10.00\% | 5.89\% | 4.11\% |
| 12/6/2010 | 9.56\% | 5.89\% | 3.67\% |
| 12/6/2010 | 10.09\% | 5.89\% | 4.20\% |
| 12/9/2010 | 10.25\% | 5.89\% | 4.36\% |
| 12/14/2010 | 10.33\% | 5.88\% | 4.45\% |
| 12/17/2010 | 10.10\% | 5.88\% | 4.22\% |
| 12/20/2010 | 10.10\% | 5.88\% | 4.22\% |
| 12/23/2010 | 9.92\% | 5.88\% | 4.04\% |
| 1/6/2011 | 10.35\% | 5.87\% | 4.48\% |
| 1/12/2011 | 10.30\% | 5.86\% | 4.44\% |
| 1/13/2011 | 10.30\% | 5.86\% | 4.44\% |


| [6] | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: |
| Date of |  | ody's |  |
| Natural Gas | Return on | Utility Baa | Risk |
| Rate Case | Equity | Yield | Premium |
| 9/27/1993 | 10.50\% | 8.03\% | 2.47\% |
| 3/10/2011 | 10.10\% | 5.87\% | 4.23\% |
| 3/31/2011 | 9.45\% | 5.85\% | 3.60\% |
| 4/18/2011 | 10.05\% | 5.85\% | 4.20\% |
| 4/21/2011 | 10.00\% | 5.85\% | 4.15\% |
| 5/26/2011 | 10.50\% | 5.88\% | 4.62\% |
| 6/21/2011 | 10.00\% | 5.89\% | 4.11\% |
| 6/29/2011 | 8.83\% | 5.89\% | 2.94\% |
| 8/1/2011 | 9.20\% | 5.90\% | 3.30\% |
| 9/1/2011 | 10.10\% | 5.82\% | 4.28\% |
| 11/14/2011 | 9.60\% | 5.57\% | 4.03\% |
| 12/13/2011 | 9.50\% | 5.46\% | 4.04\% |
| 12/20/2011 | 10.00\% | 5.43\% | 4.57\% |
| 12/22/2011 | 10.40\% | 5.43\% | 4.97\% |
| 1/10/2012 | 9.06\% | 5.37\% | 3.69\% |
| 1/10/2012 | 9.45\% | 5.37\% | 4.08\% |
| 1/10/2012 | 9.45\% | 5.37\% | 4.08\% |
| 1/23/2012 | 10.20\% | 5.33\% | 4.87\% |
| 1/31/2012 | 10.00\% | 5.30\% | 4.70\% |
| 4/24/2012 | 9.50\% | 5.11\% | 4.39\% |
| 4/24/2012 | 9.75\% | 5.11\% | 4.64\% |
| 5/7/2012 | 9.80\% | 5.10\% | 4.70\% |
| 5/22/2012 | 9.60\% | 5.08\% | 4.52\% |
| 5/24/2012 | 9.70\% | 5.08\% | 4.62\% |
| 6/7/2012 | 10.30\% | 5.07\% | 5.23\% |
| 6/15/2012 | 10.40\% | 5.06\% | 5.34\% |
| 6/18/2012 | 9.60\% | 5.06\% | 4.54\% |
| 7/2/2012 | 9.75\% | 5.05\% | 4.70\% |
| 10/24/2012 | 10.30\% | 4.92\% | 5.38\% |
| 10/26/2012 | 9.50\% | 4.92\% | 4.58\% |
| 10/31/2012 | 9.30\% | 4.91\% | 4.39\% |
| 10/31/2012 | 9.90\% | 4.91\% | 4.99\% |
| 10/31/2012 | 10.00\% | 4.91\% | 5.09\% |
| 11/1/2012 | 9.45\% | 4.91\% | 4.54\% |
| 11/8/2012 | 10.10\% | 4.89\% | 5.21\% |
| 11/9/2012 | 10.30\% | 4.89\% | 5.41\% |
| 11/26/2012 | 10.00\% | 4.86\% | 5.14\% |
| 11/28/2012 | 10.40\% | 4.85\% | 5.55\% |
| 11/28/2012 | 10.50\% | 4.85\% | 5.65\% |
| 12/4/2012 | 10.00\% | 4.84\% | 5.16\% |
| 12/4/2012 | 10.50\% | 4.84\% | 5.66\% |
| 12/14/2012 | 10.40\% | 4.81\% | 5.59\% |
| 12/20/2012 | 9.50\% | 4.80\% | 4.70\% |
| 12/20/2012 | 10.10\% | 4.80\% | 5.30\% |
| 12/20/2012 | 10.25\% | 4.80\% | 5.45\% |
| 12/20/2012 | 10.30\% | 4.80\% | 5.50\% |
| 12/20/2012 | 10.40\% | 4.80\% | 5.60\% |
| 12/20/2012 | 10.50\% | 4.80\% | 5.70\% |
| 12/26/2012 | 9.80\% | 4.79\% | 5.01\% |
| 2/22/2013 | 9.60\% | 4.72\% | 4.88\% |
| 3/14/2013 | 9.30\% | 4.70\% | 4.60\% |
| 3/27/2013 | 9.80\% | 4.69\% | 5.11\% |
| 4/23/2013 | 9.80\% | 4.65\% | 5.15\% |
| 5/10/2013 | 9.25\% | 4.63\% | 4.62\% |
| 6/13/2013 | 9.40\% | 4.63\% | 4.77\% |
| 6/18/2013 | 9.28\% | 4.63\% | 4.65\% |
| 6/18/2013 | 9.28\% | 4.63\% | 4.65\% |
| 6/25/2013 | 9.80\% | 4.64\% | 5.16\% |
| 9/23/2013 | 9.60\% | 4.89\% | 4.71\% |


| [6] | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: |
| Date of |  | Moody's |  |
| Natural Gas | Return on | Utility Baa | Risk |
| Rate Case | Equity | Yield | Premium |
| 9/27/1993 | 10.50\% | 8.03\% | 2.47\% |
| 11/6/2013 | 10.20\% | 4.97\% | 5.23\% |
| 11/13/2013 | 9.84\% | 4.99\% | 4.85\% |
| 11/14/2013 | 10.25\% | 4.99\% | 5.26\% |
| 11/22/2013 | 9.50\% | 5.01\% | 4.49\% |
| 12/5/2013 | 10.20\% | 5.03\% | 5.17\% |
| 12/13/2013 | 9.60\% | 5.05\% | 4.55\% |
| 12/16/2013 | 9.73\% | 5.05\% | 4.68\% |
| 12/17/2013 | 10.00\% | 5.05\% | 4.95\% |
| 12/18/2013 | 9.08\% | 5.05\% | 4.03\% |
| 12/23/2013 | 9.72\% | 5.06\% | 4.66\% |
| 12/30/2013 | 10.00\% | 5.07\% | 4.93\% |
| 1/21/2014 | 9.65\% | 5.13\% | 4.52\% |
| 1/22/2014 | 9.18\% | 5.13\% | 4.05\% |
| 2/20/2014 | 9.30\% | 5.18\% | 4.12\% |
| 2/21/2014 | 9.85\% | 5.18\% | 4.67\% |
| 2/28/2014 | 9.55\% | 5.18\% | 4.37\% |
| 3/16/2014 | 9.72\% | 5.19\% | 4.53\% |
| 4/21/2014 | 9.50\% | 5.15\% | 4.35\% |
| 4/22/2014 | 9.80\% | 5.15\% | 4.65\% |
| 5/8/2014 | 9.10\% | 5.12\% | 3.98\% |
| 5/8/2014 | 9.59\% | 5.12\% | 4.47\% |
| 6/6/2014 | 10.40\% | 5.05\% | 5.35\% |
| 6/12/2014 | 10.10\% | 5.04\% | 5.06\% |
| 6/12/2014 | 10.10\% | 5.04\% | 5.06\% |
| 6/12/2014 | 10.10\% | 5.04\% | 5.06\% |
|  |  | Average | 3.79\% |
|  |  | Count | 450 |


[^0]:    Multi-Stage DCF Notes:
    [1] Source: Bloomberg; based on 30-, 90-, and 180-day historical average
    [2] Source: Zacks
    [3] Source: Yahoo! Finance
    [4] Source: Value Line
    [5] Source: Schedule RBH-R15
    [6] Equals average Columns [2], [3], [4], [5]
    [7] Source: Federal Reserve, Bureau of Economic Analysis
    [8] Source: Value Line
    [9] Source: Value Line
    [10] Source: Bloomberg Professional
    [11] Equals Column [1] + Column [65]
    [12] Equals result of Excel Solver function; goal: Column [11] equals $\$ 0.00$
    [13] Equals Column [64]/ Column [31]
    14] Equals Column [13] / (Column [7] x 100)
    [15] Source: Value Line
    [16] Equals Column [15] $\times(1+$ Column [6] $)$
    [17] Equals Column [16] $\times(1+$ Column [6] $)$
    [18] Equals Column [17] $\times(1+$ Column [6] $)$
    [19] Equals Column [18] $\times(1+$ Column [6])
    [20] Equals Column [19] $\times(1+$ Column [6] $)$
    [21] Equals $(1+($ Column $[6]+(($ Column [7]-Column [6]) $/(2024-2019+1)) \times(2019-2018)))) \times$ Column [20]
    [22] Equals $(1+($ Column [6] $+(($ Column [7]-Column [6]) $/(2024-2019+1)) \times(2020-2018)))) \times$ Column [21]
    [23] Equals $(1+($ Column [6] $+(($ Column [7]-Column [6]) $/(2024-2019+1)) \times(2021-2018)))) \times$ Column [22]
    [24] Equals $(1+($ Column $[6]+((($ Column [7]-Column [6]) $/(2024-2019+1)) \times(2022-2018)))) \times$ Column [23]
    [25] Equals $(1+($ Column [6] $+(($ Column [7]-Column [6]) $/(2024-2019+1)) \times(2023-2018)))) \times$ Colurnn [24]
    [26] Equals Column [25] $\times(1+$ Column [7])
    [27] Equals Column [26] $\times(1+$ Column [7])
    [28] Equals Column [27] $\times(1+$ Column [7] $)$
    29] Equals Column [28] $\times(1+$ Column [7] $)$
    [30] Equals Column [29] $\times(1+$ Column [7])
    [31] Equals Column [30] $\times(1+$ Column [7])
    [32] Equals Column [8]
    33] Equals Column [32] $+(($ Column [36] - Column [32] $) / 4)$
    [34] Equals Column [33] $+(($ Column [36]-Column [32]) / 4)
    [35] Equals Column [34] $+($ (Column [36]-Column [32]) / 4)
    [36] Equals Column [9]
    [37] Equals Column [36] $+(($ Column [43]-Column [36]) / 7)
    [38] Equals Column [37] $+($ (Column [43]-Column [36]] / 7)
    39] Equals Coiumn [38] $+($ (Column [43]-Column [36]) /7)
    [40] Equals Column [39] $+($ Column [43]-Column [36]) /7)
    [41] Equals Column [40] $+(($ Column [43]-Column [36]) / 7)
    [42] Equals Column [41] $+(($ Column [43]-Column [36] $) / 7)$
    [43] Equals Column [10]
    [44] Equals Column [10]
    [45] Equals Column [10]
    [46] Equals Column [10]
    [47] Equals Column [10]
    [481 Equals Column [16] $\times$ Column [32]
    49] Equals Column [17] $\times$ Column [33]
    [50] Equals Column [18] $\times$ Column [34]
    [51] Equals Column [19] $\times$ Column [35]
    [52] Equals Column [20] $\times$ Column [36]
    [53] Equals Column [21] $\times$ Column [37]
    [54] Equals Column [22] $\times$ Column [38]
    [55] Equals Column [23] $\times$ Column [39]
    [56] Equals Column [24] $\times$ Column [40]
    [57] Equals Column [25] $\times$ Column [41]
    [58] Equals Column [26] $\times$ Column [42]
    [59] Equals Column [27] $\times$ Column [43]
    [60] Equals Column [28] $\times$ Column [44]
    [61] Equals Column [29] $\times$ Column [45]
    [62] Equals Column [30] $\times$ Column [46]
    [63] Equals Column [31] $\times$ Column [47]
    [64] Equals (Column [63] $\times(1+$ Column [7]) $/($ Column [12]-Column [7])
    [65] Equals negative net present value; discount rate equals Column [12], cash flows equal Column [67] through Column [82]
    66] Equals $\$ 0.00$
    [67] Equals ((12/31/2014-6/30/2014)/365)) $\times$ Column [48]
    [68] Equals Column [48] $\times(1+((6 / 30 / 2015-12 / 31 / 2014) / 365) \times$ Column [6] $)$
    [69] Equals Column [50]
    [70] Equals Column [51]
    [71] Equals Column [52]
    [72] Equals Column [53]
    [73] Equals Column [54]
    [74] Equals Column [55]
    [75] Equals Column [56]
    [76] Equals Column [57]
    [77] Equals Column [58]
    [78] Equals Column [59]
    [79] Equals Column [60]
    [80] Equals Column [61]
    [81] Equals Column [62]
    [82] Equals Column [63] + [64]

[^1]:    $\frac{\text { Notes: }}{\text { [1] Source: Value Line }}$
    11) Source: Value Line
    2| Source: Value Line
    [3) Equals 1 - [2]/[1]
    [4] Source: Value Line
    [4] Equasis $[1] / / 4]$
    $[6]$ Equals $[3] \times[5]$
    ${ }_{[7]}^{[6] \text { Equals }[3] \times[5]}$
    [8] Source: Value Line
    [9] Equals ([8]/[7]) ^0.33-1
    [10] Source: Value Line
    [11] Source: Value Line
    [12) Equals Average ([10], [11])
    [13] Source: Value Line
    $[14]$ Equals $[121 /[13]$
    15] Equals
    $[9] \times[14]$
    [16] Equals $1-(1 /[14])$
    $[177]$ Equals $[15] \times[16]$
    $[18]$ Equals $[6]+[17]$

[^2]:    Source: SNL Financial

