FILED
December 7, 2017
Data Center
Missouri Public
Service Commission

Exhibit No.: Issue(s):

704

Employee Salaries and Benefits Pre-Acquisition Engineering Fees

AFUDC

Outside Services - Management Consultant Fees

Auditing Expense

Tax Preparation Expense

Bank Fees

Rate Base

Revenue Requirement

Commission Order WO-2016-0045

Witness/Type of Exhibit:

Roth/Direct

Sponsoring Party:

Public Counsel

Case No .:

WR-2017-0259

DIRECT TESTIMONY

OF

KERI ROTH

Submitted on Behalf of the Office of the Public Counsel

INDIAN HILLS UTILITY OPERATING COMPANY, INC.

CASE NO. WR-2017-0259

DC Exhibit No. 201

Date No. 201 Reporter 4F

File No. 201 -0259

**

**

Denotes Confidential Information that has been redacted

October 13, 2017

Public

BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

Of a Rate Ind For Indian H Operating Co	lls Utility)
	AFFIDAVIT OF KERI ROTH
STATE OF	MISSOURI)
COUNTY O	F COLE)
Keri Re	oth, of lawful age and being first duly sworn, deposes and states:
1. Ithe Public Co	My name is Keri Roth. I am a Public Utility Accountant III for the Office of unsel.
2.	attached hereto and made a part hereof for all purposes is my direct testimony.
	hereby swear and affirm that my statements contained in the attached true and correct to the best of my knowledge and belief.
	Keri Roth Public Utility Accountant III

Subscribed and sworn to me this 13th day of October 2017.

HOLVIN'

JERENE A. BUCKMAN My Commission Expires August 23, 2021 Cole County Commission #13754037

Jerene A. Buckman Notary Public

My Commission expires August 23, 2021.

In the Matter of the Application

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DIRECT TESTIMONY

OF

KERI ROTH INDIAN HILLS UTILITY OPERATING COMPANY, INC.

CASE NO. WR-2017-0259

i		CAGE NOT THE TOTAL
1	I.	INTRODUCTION
2	Q.	Please state your name and business address.
3	A.	Keri Roth, P.O. Box 2230, Jefferson City, Missouri 65102-2230.
4	Q.	By whom are you employed and in what capacity?
5	A.	I am employed by the Missouri Office of the Public Counsel ("OPC") as a Public Utility Accountant III.
7	Q.	On whose behalf are you testifying?
8	A.	I am testifying on behalf of the OPC.
9	Q.	What is the nature of your duties at the OPC?
10 11 12 13	Α.	My duties include performing audits and examinations of the books and records of public utilities operating within the state of Missouri. I specialize in the area of auditing water and sewer utility companies, but I have performed audits in electric and gas cases as well. I have performed audits or accounting analysis in acquisition cases, complaint cases, and rate cases.
14	Q.	Please describe your educational background.
15 16	A.	I graduated in May 2011 from Lincoln University in Jefferson City with a Bachelor of Science Degree in Accounting.
17	0	Have you received specialized training related to public utility accounting?

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acquisition case numbered WO-2016-0045.

Assets and Issuance of Certificate of Convenience and Necessity ("Order") in the Indian Hills

Q. Please provide an overview of Indian Hills and the services they provide.

A. Central States Water Resources, Inc. ("CSWR"), formed on January 27, 2014, is the managing affiliate of First Round CSWR, LLC ("First Round"), which employs six individuals who allocate a portion of their time to Indian Hills and three other regulated subsidiaries: Hillcrest Utility Operating Company, Inc. ("Hillcrest"), Raccoon Creek Utility Operating Company, Inc. ("Raccoon Creek"), and Elm Hills Utility Operating Company, Inc. ("Elm Hills"). First Round wholly owns Hillcrest Utility Holding Company, Inc., Raccoon Creek Utility Holding Company, Inc., Indian Hills Utility Holding Company, Inc., and Elm Hills Utility Holding Company, Inc., Each holding company wholly owns its own operating company mentioned previously.

Indian Hills has one water system located near Cuba, Missouri. The water system serves approximately 715 water customers in and around the Indian Hills subdivision, which is a residential and lake recreation area. The Indian Hills subdivision serves several full-time customers and seasonal customers.

As a frame of reference, Hillcrest has one water system and one sewer system located in and around Cape Girardeau. The water system serves 242 water customers and the sewer system serves 240 sewer customers. Most of these customers overlap save for two that do not use the sewer system.

Raccoon Creek has three sewer systems: W.P.C. Sewer Company ("WPC"), West 16th Street Sewer Company ("West 16th") that are both located in Sedalia as well as Village Water and Sewer Company, Inc. ("Villages") located in Knob Noster. In total, Raccoon Creek serves approximately 521 sewer customers.

Further, Elm Hills has one water system and two sewer systems. The water system, located in Pettis County near Sedalia, Missouri, provides service to approximately 120 customers. One sewer system is located in the same area and serves approximately 115 customers. The

Direct Testimony of
Keri Roth Case No. WR-2017-0259
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second sewer system is located in Johnson County near Warrensburg, Missouri, and provides service to approximately 180 customers.

II. EMPLOYEE SALARIES

- Q. What are the job duties of each employee at First Round?
- A. As described in the Company response to OPC Data Request 1120:

Mr. Josiah Cox – Lead and direct overall company strategy and direction, contact for financial regulatory compliance (PSC, OPC) and environmental regulatory compliance (MDNR, Attorney General), and director of all financing activities including debt and equity raises.

Mr. Todd Thomas – Responsible for utility acquisitions; construction and engineering management, third party contractor acquisition/contract negotiation/management, contact for financial regulatory compliance (PSC, OPC) and environmental regulatory compliance (MDNR, Attorney General).

Mr. Phil Macias — Establish and maintain a companywide financial accounting system, directly responsible for utility audits and annual accounting audits; interface directly with utility financial regulators to help CSWR manage customer rate increases.

Ms. Yolanda Rousseau – Maintain utility NARUC accounting system, help create and maintain a long-term companywide financial operations program both at the utility and corporate level.

Daniel Janowiak – Maintain on-going AP/AR records. Assist Senior Accountant and CFO in ongoing financial accounting and reporting.

Brenda Eaves – Establish and direct overall company office operations, direct final customer late pay and disconnect programs, interface with customer service contractors.

- Q. What yearly salaries are paid to First Round's employees?
- A. The yearly salaries are shown in the chart below:

Employee	Position Title	Salary Amount	
Josiah Cox	President	**	**
Todd Thomas	Vice President	**	**
Phil Macias	Chief Financial Officer	**	**
Yolanda Rousseau	Senior Accountant	**	**
Daniel Janowiak	Accountant	**	**
Brenda Eaves	Manager Customer Service	**	**
Source: Staff Data Request	16		

Q. What percentage of First Round employee salaries is Staff allocating to Indian Hills?

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A. Based on the Auditing Department Recommendation Memorandum attached as Attachment A to the Partial Disposition Agreement and Request for Evidentiary Hearing filed by Staff and Indian Hills on September 1, 2017, OPC believes that Staff is using an allocation factor of 16.61% to allocate a portion of First Round salaries to Indian Hills.

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Q. Does OPC support Staff's allocation factor in the current case?

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A. Yes. The allocation factor is based upon First Round employee hours spent at Indian Hills during the test year period.

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Q. How-has Staff determined employee wage amounts?

11 12 A. Based on the Auditing Department Recommendation Memorandum attached as Attachment A to the Partial Disposition Agreement and Request for Evidentiary Hearing filed by Staff and Indian Hills on September 1, 2017, Staff has used MERIC payroll rates in the St. Louis Region for each employee, which is geographically relevant to what we are analyzing here.

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Q. How has OPC determined employee wage amounts?

16 17 A. OPC has used MERIC mean payroll rates updated with 2016 information in the St. Louis Region for each employee. Q. What position titles in MERIC is OPC using to calculate the portion of salaries rate payers will be responsible for?

A. Please see the table below for the list of position titles Staff is using to calculate salaries:

Employee	Position Title
Josiah Cox	General and Operations Manager
Todd Thomas	Construction Manager
Phil Macias	Financial Manager
Yolanda Rousseau	Accounting and Auditors
Daniel Janowiak	Bookkeeping, Accounting and Auditing Clerks
Brenda Eaves	Bill and Account Collectors
	2. Customer Service Representative
	3. Bookkeeping, Accounting and Auditing Clerks
	4. Office and Administrative Support Workers, All Other

Q. Do small water and sewer companies operating in Missouri have employees with the title of President or Chief Executive?

A. No. The top manager of a small water and sewer company in Missouri is usually classified as a general manager and, with that, comes a different level of compensation.

Q. The Commission Report and Order in the Hillcrest rate case numbered WR-2016-0064 states, "Since Hillcrest is part of a group of commonly-owned regulated utilities and has plans to acquire additional utilities, it is appropriate to assign employee titles similar to larger utilities rather than single utility companies." According to 4 CSR 240-3.050, is Indian Hills considered a small utility?

A. Yes. 4 CSR 240.3050 – Small Utility Rate Case Procedure states:

(1) Notwithstanding the provisions of any other commission rule to the contrary, a gas utility serving ten thousand (10,000) or fewer customers, a water or sewer utility serving (8,000) or fewer customers, or a steam heat utility servings fewer than one hundred (100 customers shall be considered a small utility under this rule.

 Direct Testimony of Keri Roth Case No. WR-2017-0259

Emphasis added by OPC.

This regulation does not specify the customer count to qualify as a medium-sized utility or as a large utility. Indian Hills only has approximately 715 customers. When you combine the customer count from Hillcrest, Raccoon Creek, and Elm Hills with Indian Hills, the total customer count is approximately 2,133 customers. Comparing these numbers to the regulation cited above, the affiliated systems are 6,000 customers short of what is needed to qualify as something other than a small utility. Whether the company would be a medium or a large utility if it had more than 8,000 customers is a legal question that goes beyond the scope of this testimony. Consequently, rate payers should not be responsible for reimbursing salary expenses for Mr. Cox using a job title generally found in a larger utility company as stated by the Commission. Indian Hills, or its combined affiliates, are considered small water and sewer companies under statute 4 CSR 240-3.050.

As a further point, this case is proceeding under the rules for a small system.

Q. Does First Round have plans to acquire additional utility companies in the future?

A. Yes. For example, Mr. Cox has stated that he would like to do a \$50 million securities offering when he gets large enough, and he stated "so the idea is as I aggregate more systems, we prove that the regulatory environment is stable...[w]e get to a big enough size, we get different financing than this, so different terms, as we get bigger." That day has not come, and Mr. Cox has not gotten any different financing as he had hoped. If the acquisitions are approved in the future as begins to "aggregate more systems," and if the total customer count of all systems reaches 8,000 customers or more, OPC will consider reviewing the position title of Mr. Cox. But that day has not come.

¹ WR-2017-0064, In the Matter of the Water Rate Increase Request of Hillcrest Utility Operating Co Inc., Transcript – Volume 2 (Evidentiary Hearing 5-19-16), Pages 115-117.

	Keri Ro	Testimony of oth oth o. WR-2017-0259
1	Q.	Will the Commission's determination of job titles have an effect on other issues, like the
2		dollar amount for employee benefits?
3	A.	Yes. The Commission's decision on employee job titles will affect life insurance, short-term
4		disability, long-term disability, accidental death and dismemberment, and 401k benefits.
5	Q.	Will payroll taxes also be affected by the outcome of position titles used to determine
6		appropriate salary levels in which rate payers are responsible for?
7	A.	Yes. Payroll taxes could also change depending on the Commission's decision.
8	III.	PRE-ACQUISITION ENGINEERING FEES
9	Q.	What are pre-acquisition engineering fees in the context of this case?
10	A.	These are engineering fees incurred prior to Indian Hills purchasing the system. The
11		engineering fees are a result of analysis performed on the system to determine the state of the
12		system and what improvements will be necessary to bring the water system into compliance.
13	Q.	Does OPC agree with the methodology to include the engineering fees in rate base even
14		though the fees were incurred prior to taking ownership?
15	A.	Yes. Since the water system was ultimately purchased by Indian Hills, OPC believes it is
16		acceptable to include the engineering fees in rate base.
17	IV.	AFUDC
18	Q.	What is AFUDC?
19	Α.	As stated in the NARUC Uniform System of Accounts ("USOA"),
20		Allowance for funds used during construction includes the net cost for
21		the period of construction of borrowed funds used for construction
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Keri Ro	Cestimony of th b. WR-2017-0259
	purposes and a reasonable rate on others funds when so used. No
	allowance for funds used during construction shall be included in these
	accounts upon expenditures for construction projects which have been
	abandoned.
Q.	What long-term debt rate is OPC applying to construction costs to calculate AFUDC?
A.	OPC recommends applying a long-term debt rate of 6.75%. OPC's cost of debt rate is further
	discussed in the testimony of OPC witness Mr. Michael P. Gorman.
Q.	What long-term debt rate is Staff and Indian Hills applying to construction costs to calculated AFUDC?
Α.	As shown in the Auditing Department Recommendation Memorandum attached as Attachment A to the Partial Disposition Agreement and Request for Evidentiary Hearing filed by Staff and Indian Hills on September 1, 2017, Staff and Indian Hills are applying a long-term debt rate of 14.00%.
Q.	Will the long-term debt rate applied to calculate AFUDC be affected by the Commission's decision regarding the cost of debt issue described in OPC witness Mr. Gorman's testimony?
A.	Yes. The rate that Mr. Gorman is sponsoring will affect the calculation of AFUDC allowance.
v.	OUTSIDE SERVICES – MANAGEMENT CONSULTANT FEES
Q.	Has Indian Hills retained the services of an independent contractor for consulting work regarding the water system?
A.	Yes. In response to OPC data request 2, Ms. Lois Stanley, the previous owner/operator of the

water system has been retained as a consultant to provide information regarding locations of

- 1 water sys
 - water system elements that have not been documented elsewhere. The Company's response also states that Ms. Stanley has been helpful clarifying connection points.
 - Q. Has OPC included a dollar amount associated with the contract between Indian Hills and Ms. Stanley in Indian Hills' cost of service calculation?
 - A. No.

- Q. Please explain.
- A. OPC has not included any dollars associated with Ms. Stanley's consultant work, because Indian Hills informed OPC that Indian Hills does not keep any logs, timesheets, or detailed invoices for Ms. Stanley detailing any consultant services she has provided. Without this information, OPC is unable to verify if the contract amount agreed to each year is appropriate for the amount of time Ms. Stanley has spent consulting with Indian Hills.
 - Also, in case no. WO-2016-0045, in the Staff Memorandum on page 2, Staff indicates that "the current owner of IHU wishes to exit the utility business, and does not have the ability or desire to invest adequate money or <u>time</u> to keep this water system in good condition..." (Emphasis added by OPC). Without any sort of documentation detailing the services provided by Ms. Stanley and the comments made in Staff's Memorandum in case no. WO-2016-0045, OPC is unable to determine if payment made to Ms. Stanley is appropriate for services received.

VI. AUDITING EXPENSE

- Q. Has OPC included third party auditing expense in Indian Hills' cost of service?
- A. No. OPC has not included auditing expense for any third-party audits performed on Indian Hills' financial statements. However, OPC has allocated a portion of auditing expense for First Round to Indian Hills' cost of service.

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aware of any analysis performed by Indian Hills to determine if the bank fees related to

Direct Testimony of	
Keri Roth	
Case No. WR-2017-0	1

Round. Additionally, Mr. Meyer explains that records from the Missouri Secretary of State 1 2 3

show that David, Robert, and Paul Glarner are on the Board of Directors at one of the banks used by Indian Hills. This raises a risk of self-dealing. Therefore, OPC recommends that the Commission not include recovery of these bank fees because of the affiliate relationship and because of the existing personnel at First Round.

RATE BASE IX.

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- Q. What is the issue with rate base?
- Rate base will be affected by the Commission's decision regarding the capitalization of leak repairs discussed in OPC witness, Mr. John Robinett's direct testimony.

X. REVENUE REQUIREMENT

- What is OPC's proposed revenue requirement in this case? Q.
- 12 Based upon OPC's review of Indian Hills' books and records, OPC is proposing a revenue 13 requirement of \$432,110, as shown in Schedule KNR-2.

XI. COMMISSION ORDER IN INDIAN HILLS ACQUISITION CASE **NUMBERED WO-2016-0045**

- Q. Did you review the cost of debt and loan agreement as part of your audit?
- 17 Yes. As a part of my audit, I reviewed these issues including the Commission's Order in WO-A. 2016-0045. However, Mr. Gorman and Mr. Meyer are the witnesses sponsoring OPC's cost 18 19 of debt.
 - In addition to the testimony of Mr. Gorman and Mr. Meyer, what did your audit reveal Q. about the Company's compliance with the Commission's Order?

- A. After reviewing the Order, EFIS, and responses to data requests, my opinion is that Indian Hills failed to comply with various provisions of the Commission's Order. Specifically, my audit showed missing substantiating evidence to prove timely compliance with Paragraphs 18, 20, 21, and 22.

- Q. With regard to Paragraph 18 of the Order in WO-2016-0045, please describe OPC's concern of Indian Hills' failure to comply.
- A. Paragraph 18 states, "Within 10 days after the issuance of any financing authorized by the order, Indian Hills Utility Operating Company, Inc. shall file a report including the amount of financing issued, date of issuance, stated return required, maturity date, redemption schedules or special terms, if any, use of proceeds, estimated expenses and the final executed financing agreement." OPC was unable to find this report in EFIS in case number WO-2016-0045, therefore OPC believes Indian Hills did not comply.
- Q. With regard to Paragraph 20 of the Order in WO-2016-0045, please describe OPC's concern of Indian Hills' failure to comply.
 - Paragraph 20 states, "Indian Hills Utility Operating Company, Inc. shall file with the Missouri Public Service Commission all documentation required pursuant to the terms of the financing agreement. In the event that Indian Hills Utility Operating Company, Inc. is in violation of Service Commission all documentation required pursuant to the terms of the financing its plan to cure such violation. If such violation is waived, then Indian Hills Utility Operating Company, Inc. shall indicate why the violation is waived and how long the waiver shall be effective." After further discovery, OPC learned that Indian Hills was not making timely loan payments. It was revealed by the Company that terms of repayment had been renegotiated to begin after new rates went into effect. OPC believes this information should have been filed in EFIS to comply with the Commission Order.

Q. With regard to Paragraph 21 of the Order in WO-2016-0045, please describe OPC's concern of Indian Hills' failure to comply.

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A. Paragraph 21 states, "The proceeds from the proposed financing shall be used only for the acquisition of I.H. Utilities, Inc.'s water utility assets, and the proposed tangible improvement to the water system that can be booked to plant in service for purposes of ratemaking." Please refer to OPC witness Mr. Meyer's direct testimony for details regarding intra-company transfers. OPC is unable to prove that all funds have been utilized as ordered in case WO-2016-0045.

- With regard to Paragraph 22 of the Order in WO-2016-0045, please describe OPC's concern of Indian Hills' failure to comply.
- Paragraph 22 states, "Indian Hills Utility Operating Company, Inc. shall notify the A. Commission immediately if there are any changes to the current investment structure of investors in Indian Hills Utility Operating Company, Inc. or its affiliate investors. This notice shall include all documents executed to complete such investment structure or ownership changes." Although individual investors have not changed, OPC witness Mr. Meyer describes in his testimony various journal entries of equity infusions. OPC believes this affects the investment structure of investors.
- Why are my findings relevant to this case? Q.
- These findings relate specifically to Indian Hills' and Mr. Cox's credibility with this Commission.
- Does this conclude your direct testimony?
- Yes.

Schedule KNR-1

CASE PARTICIPATION OF KERI ROTH

Company Name	Case No.
Empire District Electric Company	ER-2012-0345
Emerald Pointe Utility Company	SR-2013-0016
Lake Region Water & Sewer Company	WR-2013-0461
Summit Natural Gas of Missouri, Inc.	GR-2014-0086
Hickory Hills Water & Sewer Company, Inc.	WR-2014-0167/SR-2014-0166
Empire District Electric Company	ER-2014-0351
Laclede Gas Company	GO-2015-0178
Missouri Gas Energy	GO-2015-0179
Missouri American Water Company	WR-2015-0301
Empire District Electric Company	ER-2016-0023
Hillcrest Utility Operating Company, Inc.	WR-2016-0064
Raccoon Creek Utility Operating Company, Inc.	SR-2016-0202
Moore Bend Water Utility, LLC	WC-2016-0252
Terre Du Lac Utilities Corporation	WR-2017-0110

Indian Hills Utility Operating Company, Inc. Informal Rate Case Case Numbers WR-2017-0259 Test Year Ending 3/31/2017 Rate Design Schedule - Water

Line		OPC
Humber		Annualized
Rev-1 Rev-2	ANNUAUZEO REVENUES Annualized Rate Revenues	\$92,555
Rev-3	Miscellaneous Revenues	\$4,736
Rev-4	TOTAL ANNUAUZED REVENUES	\$97,291
1	OPERATIONS EXPENSES	
3	Electricity - Pumping Treatment	\$17,261
4 5	Chemicals Operation Labor & Expense	\$5,381 \$90,426
6	TOTAL OPERATIONS EXPENSE	\$113,068
7	MAINTENANCE EXPENSES	40
8 9	Maintenance - Source of Supply Maintenance - Wells & Springs	\$0 \$0
10	Maintenance - Structures & Improvements	\$5,071
11	Maintenance - Power Production Equipment	\$0
12 13	Transmission & Distribution Lines Expense Meter Expenses	\$0 \$0
14	Maintenance - Distribution & Reservoir Standpipes	\$0
15	Maintenance - Transmission & Dist Mains	\$127
16	TOTAL MAINTENANCE EXPENSE	\$5,198
17 18	CUSTOMER ACCOUNT EXPENSE Customer Billing	\$17,961
19	Bank Fees	\$0
20 21	Customer Service & Information Expenses TOTAL CUSTOMER ACCOUNT EXPENSE	\$0 \$17,961
22	ADMINISTRATIVE & GENERAL EXPENSES	
23	Adminstrative & General Salaries - CSWR	\$45,751
24	Office Supplies & Other Expense - CSWR	\$46
25 26	Travel Expense - CSWR Communication Expense	\$1,204 \$2,790
27	Communication Expense - CSWR	\$1,016
28	Office Supplies Expense	\$39
29	Office Supplies Expense - CSWR	\$794
30 31	Outside Services - Bank Fees Outside Services - Legal Fees	\$149 \$193
32	Outside Services - Legal Fees - CSWR	\$30
33	Outside Services - Auditor/Acct - CSWR	\$2,242
34 35	Outside Services - Manage Consult Outside Services - Manage Consult - CSWR	\$0 \$0
36	Outside Services - Payroll Fees - CSV/R	\$269
37	Outside Services - IT Expense	\$1,240
38 39	Outside Services - IT Expense - CSWR Insurance - Environmental	\$960 \$0
40	Insurance - Environmental - CSWR	\$9,756
41	Insurance - Worker's Comp - CSWR	\$240
42 43	Insurance - Commercial - CSWR	\$7,372 \$0
44	Insurance - Keyman's - CSWR Insurance - Group Health	\$21,243
45	Employee Benefits - 401K	\$851
46	Insurance - AD&D, Life, & Dental	\$972
47 48	Miscellaneous General Expense Miscellaneous General Expense - CSWR	\$0 \$1
49	Rent Expense - CSWR	\$14,443
50	TOTAL ADMINISTRATIVE & GENERAL	\$111,601
51 52	OTHER OPERATING EXPENSES Regulatory Expense - DNR	\$830
53	Regulatory Expense - DNR - CSWR	\$0
54	Regulatory Expense - PSC	\$1,025
55 56	Regulatory Expense - PSC - CSWR Regulatory Expense - Business License	\$0 \$74
57	Depreciation	\$92,949
58 59	CIAC Depreciation TOTAL OTHER OPERATING EXPENSES	(\$360) \$94,518
		434/314
60 61	TAXES OTHER THAN INCOME Payroll Taxes - CSWR	\$5,287
62	Personal Property Taxes	\$4,859
63 64	Personal Property Taxes - CSWR TOTAL TAXES OTHER THAN INCOME	\$97 \$10,243
65	TOTAL OPERATING EXPENSES	\$352,589
66	Interest Expense	\$60,525
67	Return on Equity	\$83,749
68	Income Taxes	\$32,538
69	TOTAL INTEREST RETURN & TAXES	\$176,812
70	TOTAL COST OF SERVICE	\$529,401
71	INCREMENTAL INCREASE IN RATE REVENUES	\$432,110
72	PERCENTAGE OF INCREASE	444.140%
73	REQUESTED INCREASE IN REVENUES	\$750,280
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Indian Hills Utility Operating Company, Inc. Informal Rate Case Case Numbers WR-2017-0259

Test Year Ending 3/31/2017

Rate Base & Required Return on Investment Schedule - Water

Line Number	Rate Base Description	Døllar Amount	
1	Plant In Service	\$1,860,424	From Plant Schedule
2	Less Accumulated Depreciation	\$63,241	From Reserve Sch
3	Net Plant In Service	\$1,797,183	
4	Other Rate Base Items:		
	Materials & Supplies	\$3,221	
	Prepayment (Workers Comp)	\$152	
	Contributions in Aid of Construction	(\$8,729)	
	CIAC Depreciation	\$1,506	
5	Total Rate Base	\$1,793,333	
6	Total Weighted Rate of Return Including Income Tax	9.86%	From PreTax Return Schedul
7	Required Return & Income Tax	\$176,812	

Indian Hills Utility Operating Company, Inc. Informal Rate Case

Case Numbers WR-2017-0259

Test Year Ending 3/31/2017

Rate of Return Including Income Tax - Water

Williams Williams		A	В	Formulas
1	State Income Tax Rate	5.25%	5.55%	(1-(B2 x .5)) x A1
2	Federal Income Tax Rate	23.75%	22.43%	(1-B1) x A2
3	Composite Effective Income Tax Rate		27.98%	B1 + B2
4	Equity Tax Factor		1.3885	1 / (1-B3)
5	Recommended Weighted Rate of Return on Equity - Common and Preferred		4.67%	From Cap. Struct.
6	Weighted Rate of Return on Equity Inc. Income Tax		6.48%	B4 x B5
7	Recommended Weighted Rate of Return on Debt - Long-Term and Short-Term		3.38%	From Cap. Struct.
8	Total Weighted Rate of Return Inc. Income Tax		9.86%	B6 + B7 To Rate Base Sch.
9	If Sub-Chapter S Corporation, Enter Y:	N		
10	Equity Income Required & Preliminary Federal Tax		\$109,835	

	Net In	cor	ne Range		Amount	Tax
	Start		End	Tax Rate	in Range	on Range
\$	-	\$	50,000	15.00%	\$50,000	\$7,500
\$	50,001	\$	75,000	25.00%	\$25,000	\$6,250
\$	75,001	\$	100,000	34,00%	\$25,000	\$8,500
\$	100,001	\$	335,000	39.00%	\$9,835	\$3,836
\$	335,001	\$	9,999,999,999	34.00%	\$0	\$0
l					\$109,835	\$26,086
ı				Consolida	ited Tax Rate:	
1				Aver	age Tax Rate:	0.2375

Indian Hills Utility Operating Company, Inc. **Informal Rate Case** Case Numbers WR-2017-0259 Test Year Ending 3/31/2017 Capital Structure Schedule - Water

			Is Preferred Stock Ta	ax Deductible?	N
Line Number	Description	Dollar Amount	Percentage of Total Capital Structure	Embedded Cost of Capital	Weighted Cost of Capital
1	Common Stock	\$896,667	50.00%	9.34%	4.670%
2	Other Security - Non-Tax Deductible	\$0	0.00%	0.00%	0.000%
3	Preferred Stock	\$0	0.00%	0.00%	0.000%
4	Long-Term Debt	\$896,667	50.00%	6.75%	3.375%
5	Short-Term Debt	\$0	0.00%	0.00%	0.000%
6	Other Security - Tax Deductible	\$0	0.00%	0.00%	0.000%
7	TOTAL CAPITALIZATION	\$1,793,334	100.00%		8.045%

To PreTax Return Rate Schedule

Indian Hills Utility Operating Company, Inc. Informal Rate Case Case Numbers WR-2017-0259 Test Year Ending 3/31/2017 Plant In Service - Water

Line Number	Account #	Plant Account Description	Total Plant	Adjustment Number	Adjustments	Jurisdictional Allocation	Adjusted Jurisdictional
1		INTANGIBLE PLANT					
2	301.000	Organization	\$22,922		\$0	100.00%	\$22,922
3		TOTAL INTANGIBLE PLANT	\$22,922		\$0	-	\$22,922
4		SOURCE OF SUPPLY PLANT					
5	310,000	Land & Land Rights	\$1,500		\$0	100.00%	\$1,500
6	311.000	Structures & Improvements	\$24,307		\$0	100.00%	\$24,307
7	314.000	Wells & Springs	\$203,060		\$0	100.00%	\$203,060
8		TOTAL SOURCE OF SUPPLY PLANT	\$228,867	•	\$0	_	\$228,867
9		PUMPING PLANT					
10	321.000	Structures & Improvements	\$0		\$0	100.00%	\$0
11	325.000	Electric Pumping Equipment	\$511,994		\$0 \$0	1.00.00%	\$511,994
12		TOTAL PUMPING EQUIPMENT	\$511,994	•	\$0	•	\$511,994
13		WATER TREATMENT PLANT					
14	332.000	Water Treament Equipment	\$104,361		\$0	100.00%	\$104,361
15		TOTAL WATER TREATMENT PLANT	\$104,361	•	\$0 \$0	_	\$104,361
16		TRANSMISSION & DISTRIBUTION PLANT					
17	342.000	Distribution Reservoirs & Standpipes	\$265,855		\$0	100.00%	\$265,855
18	343.000	Transmission & Distribution Mains	\$320,014		\$0	100.00%	\$320,014
19	345.000	Services	\$29,870		\$0	100.00%	\$29,870
20	346.000	Meters	\$130,400		\$0	100.00%	\$130,400
21	347.000	Meter Installations	\$219,976		\$0	100.00%	\$219,976
22		TOTAL TRANS. & DISTRIBUTION PLANT	\$966,115	-	\$0		\$966,115
23		GENERAL PLANT					
24	391.000	Office Furniture & Equipment	\$942		\$0	100.00%	\$942
25	394.000	Tools, Shop, & Garage Equipment	\$352		\$0	100.00%	\$352
26	395.000	Laboratory Equipment	\$540		\$0	100.00%	\$540
27	396.000	Power Operated Equipment	\$24,122		\$0	100.00%	\$24,122
28	398.000	Miscellaneous Equipment	\$209		\$0	100.00%	\$209
29		TOTAL GENERAL PLANT	\$26,165	-	\$0	_	\$26,165
30	-un ter 65, 65 65	TOTAL PLANT IN SERVICE	\$1,860,424		\$0	_	\$1,860,424

Indian Hills Utility Operating Company, Inc. Informal Rate Case Case Numbers WR-2017-0259 Test Year Ending 3/31/2017 Schedule of Adjustments for Plant in Service - Water

Plant Adjustment		Account	Adjustment	Total
Number	Plant in Service Adjustment Description	Number	Amount	Adjustment
P-1				\$0
De	scription		\$0	
Des	scription		\$0	
то	TAL PLANT ADJUSTMENTS			\$0

Indian Hills Utility Operating Company, Inc. Informal Rate Case Case Numbers WR-2017-0259 Test Year Ending 3/31/2017 Depreciation Expense

Line Number	Account Number	Plant Description	Adjusted Jurisdictional	Depreciation Rate	Depreciation Expense
	e a me taen mit ()		entreprised to the state of the	and the second section of the section of t	eseconocitation Technology and Continues (1999)
1		INTANGIBLE PLANT			
2	301.000	Organization	\$22,922	0.0000%	\$0
3		TOTAL INTANGIBLE PLANT	\$22,922		\$0
4		SOURCE OF SUPPLY PLANT			
5	310.000	Land & Land Rights	\$1,500	0.0000%	\$0
6	311.000	Structures & Improvements	\$24,307	2.5000%	\$608
7	314.000	Wells & Springs	\$203,060	2.0000% _	\$4,061
8		TOTAL SOURCE OF SUPPLY PLANT	\$228,867	_	\$4,669
9		PUMPING PLANT			
10	325.000	Electric Pumping Equipment	\$511,994	10.0000%	\$51,199
11		TOTAL PUMPING EQUIPMENT	\$511,994	_	\$51,199
12		WATER TREATMENT PLANT			
13	332.000	Water Treament Equipment	\$104,361	2.9000%	\$3,026
14		TOTAL WATER TREATMENT PLANT	\$104,361	_	\$3,026
15		TRANSMISSION & DISTRIBUTION PLANT			
16	342.000	Distribution Reservoirs & Standpipes	\$265,855	2.5000%	\$6,646
17	343.000	Transmission & Distribution Mains	\$320,014	2.0000%	\$6,400
18	345.000	Services	\$29,870	2.5000%	\$747
19	346.000	Meters	\$130,400	10.0000%	\$13,040
20	347.000	Meter Installations	\$219,976	2.5000%	\$5,499
21		TOTAL TRANS. & DISTRIBUTION PLANT	\$966,115		\$32,333
22		GENERAL PLANT			
23	391.000	Office Furniture & Equipment	\$942	5.0000%	\$47
24	394.000	Tools, Shop, & Garage Equipment	\$352	5.0000%	\$18
25	395.000	Laboratory Equipment	\$540	5.0000%	\$27
26	396.000	Power Operated Equipment	\$24,122	6.7000%	\$1,616
27	398.000	Miscellaneous Equipment	\$209	6.7000%	\$14
28		TOTAL GENERAL PLANT	\$26,165	_	\$1,722
29		TOTAL PLANT DEPRECIATION EXPENSE	\$1,860,424		\$92,949

Indian Hills Utility Operating Company, Inc. Informal Rate Case Case Numbers WR-2017-0259 Test Year Ending 3/31/2017 Depreciation Reserve

Line	Account		Total	Adjustment	aki masa salah sebilan dalah salah Salah sebilah sebilah sebilah sebilah	Jurisdictional	Adjusted
Number	Number	Plant Description	Reserve	Number	Adjustments	Allocation	Jurisdictional
1		INTANGIBLE PLANT					
2	301.000	Organization	\$0		\$0	100.0000%	\$0
3	301.000	TOTAL INTANGIBLE PLANT	\$0		\$0	100,000070	\$0
J			Ψ.		Ŷ.		~
4		SOURCE OF SUPPLY PLANT					
5	310.000	Land & Land Rights	\$0		\$0	100.0000%	\$0
6	311.000	Structures & Improvements	(\$751)		\$0	100.0000%	(\$751)
7	314.000	Wells & Springs	\$4,314		\$0	100.0000%	\$4,314
8		TOTAL SOURCE OF SUPPLY PLANT	\$3,563		\$0	-	\$3,563
9		PUMPING PLANT					
10	321.000	Structures & Improvements	(\$6,357)		\$0	100.0000%	(\$6,357)
11	325.000	Electric Pumping Equipment	\$52,820		\$0	100.0000%	\$52,820
12		TOTAL PUMPING EQUIPMENT	\$46,463		\$0	-	\$46,463
13		WATER TREATMENT PLANT					
14	332.000	Water Treament Equipment	(\$11,590)		\$0	100.0000%	(\$11,590)
15		TOTAL WATER TREATMENT PLANT	(\$11,590)		\$0	_	(\$11,590)
16		TRANSMISSION & DISTRIBUTION PLANT					
17	342,000	Distribution Reservoirs & Standpipes	(\$3,117)		\$0	100.0000%	(\$3,117)
18	343.000	Transmission & Distribution Mains	\$14,029		\$0	100.0000%	\$14,029
19	345.000	Services	\$560		\$0	100.0000%	\$560
20	346.000	Meters	(\$9,231)		\$0	100.0000%	(\$9,231)
21	347.000	Meter Installations	\$3,986		\$0	100.0000%	\$3,986
22		TOTAL TRANS. & DISTRIBUTION PLANT	\$6,227		\$0	•••	\$6,227
23		GENERAL PLANT					
24	391.000	Office Furniture & Equipment	\$572		\$0	100.0000%	\$572
25	394.000	Tools, Shop, & Garage Equipment	\$207		\$0	100.0000%	\$207
26	395.000	Laboratory Equipment	\$20		\$0		•
27	396.000	Power Operated Equipment	\$19,254		\$0	100.0000%	\$19,254
28	398.000	Miscellaneous Equipment	(\$1,455)		\$0	100.0000%	(\$1,455)
29		TOTAL GENERAL PLANT	\$18,598		\$0	_	\$18,578
30		TOTAL DEPRECIATION RESERVE	\$63,261		\$0	_	\$63,241
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Indian Hills Utility Operating Company, Inc. Informal Rate Case Case Numbers WR-2017-0259 Test Year Ending 3/31/2017 Adjustments to Depreciation Reserve

Reserve Adjustment Number	Accumulated Depreciation Reserve Adjustments Description	Account Number	Adjustment Amount	Total Adjustment Amount
R-1				\$0
Des	cription		\$0	
Desi	cription		\$0	
TOT	AL RESERVE ADJUSTMENTS			\$0

Indian Hills Utility Operating Company, Inc. Informal Rate Case Case Numbers WR-2017-0259 Test Year Ending 3/31/2017 Revenue Schedule - Water

			Company/	CONTRACTOR OF THE CONTRACTOR O			
Line	Account		Test Year	Adjustment	Jurisdictional	Jurisdictional	Adjusted
Number	Number	Revenue Description	Amount	Number	Adjustments	Allocation	Jurisdictional
	ANNUA	LIZED REVENUES					
Rev-1	Annuali	zed Rate Revenues	\$85,872	Rev-1	\$6,683	100.00%	\$92,555
Rev-2	Miscella	neous Revenues	\$4,415	Rev-2	\$321	100.00%	\$4,736
	TOTAL	NNUALIZED REVENUES	\$90,287		\$7,004		\$97,291

Indian Hills Utility Operating Company, Inc. Informal Rate Case Case Numbers WR-2017-0259 Test Year Ending 3/31/2017 Revenue Adjustment Schedule - Water

Revenue Adjustment Number	Adjustment Description	Account Number	Adjustment Amount	Total Adjustment Amount
Rev-1	Annualized Rate Revenues			\$6,683
	Normalize rate revenues		\$6,813	
	To further adjust revenues		-\$130	
Rev-2	Miscellaneous Revenues			\$321
	Normalize miscellaneous revenues		\$0	
	To further adjust miscellaneous revenues		\$321	
	TOTAL REVENUES ADJUSTMENTS			\$7,004

Indian Hills Utility Operating Company, Inc. Informal Rate Case Case Numbers WR-2017-0259 Test Year Ending 3/31/2017 Rate Revenue Feeder Schedule - Water

Line		Residenti	al .	Commerie	cal	Hydrar	rt	Total	
Number	Description	Amount /	Amount	Amount A	Amount	Amount	Amount	Amount	Amount
1	Customer Charge Revenues:								
2	Customer Number	708	ĺ	5	-	3	1	716	
3	Bilis Per Year	12	j	12		12	- 1		į
4	Customer Bills Per Year	8,496	İ	60]	36		8,592	
5	Current Customer Charge	\$10.81		\$10.81		\$5.40			
6	Annualized Customer Charge Revenues		\$91,842		\$649	:	\$194		\$92,685
7	Commodity Charge Revenues:		-						
8	Total Gallons Sold	0		0		0		0	
9	Less: Base Gallons Included in Customer Charge	0		0		0		0	
10	Commodity Gallons	0		0		0		0	
11	Block 1, Commodity Gallons per Block	0	Ì	0	ĺ	0			
12	Block 1, Number of Commodity Gallons per Unit	1,000		1,000		1.000			
13	Block 1, Commodity Billing Units	0		0	ĺ	0			
14	Block 1, Existing Commodity Charge	\$0.00		\$0.00		\$0.00			Ì
15	Block 1, Annualized Commodity Charge Rev.		\$0		\$0		\$0		\$0
16	TOTAL ANNUALIZED WATER RATE REVENUES		\$91,842		\$649	74 W 40 S 50	\$194		\$92,685

Indian Hills Utility Operating Company, Inc. Informal Rate Case Case Numbers WR-2017-0259 Test Year Ending 3/31/2017 Miscellaneous Revenues Feeder - Water

Line Number	Description	
Number	Description	Amount
1	Late Fees	\$3,090
2	Reconnect/Disconnect Fees	\$1,325
3	WiFi Midwest Inc. Contract	\$0
4	Big River Broadband Contract	\$0
5	Returned Check Fees	\$0
6	Refunds	\$0
7	Miscellaneous Other Revenues	\$0
8	Miscellaneous Service Revenue	\$0
9	TOTAL MISCELLANEOUS REVENUES	\$4,415

Indian Hills Utility Operating Company, Inc. Informal Rate Case Case Numbers WR-2017-0259 Test Year Ending 3/31/2017 Expense Schedule - Water

Line	Account	ering in the contribution of the contribution	Company/ Test Year Adjustment	and the second second second second second	lurisdictional	Adjusted
umber	Number	Expense Description	Amount Number	Adjustments	Allocation J	urisdiction
1		OPERATIONS EXPENSES				
2	623.0(4)	Electricity - Pumping Treatment	\$14,263	\$2,993	100,00%	\$17,26
3	641.000	Chemicals	\$4,036	\$1,345	100,00%	\$5,38
4	642.1XH)	Gearation Labor & Expanse	\$94,920	(\$4,494)	100.00 % 	\$90,4
5		TOTAL OPERATIONS EXPENSE	\$113,224	(\$156)		\$113,00
6		MAINTENANCE EXPENSES				
7	611.00	Maintenance - Source of Supply	\$80,723	(\$80,723)	100.00%	\$
8	614.000	Maintenance - Wells & Springs	\$763	(\$763)	100.0064	,
9	631.000	Maintenance - Structures & Improventants	\$5,873	(\$302)	160,6034	\$5,0
10	532,000	Maintenance - Power Production Equipment	\$7,457	(\$7,457)	100.0014	:
11	662,000	Transmission & Distribution Lines Expense	\$10,575	(\$10,575)	100,0084	;
12	663,600	Meter Expanses	(\$650)	\$650	100.00%	;
13	672,600	Maintenance - Distribution & Reservoir Stant	\$503	(\$503)	100.00%	;
14 15	673.000	Maintenance - Transmission & Dist Mains TOTAL MAINTENANCE EXPENSE	\$127	\$0 (\$99,673)	100.00%	\$1
13		TOTAL MAINTENANCE EXPENSE	\$104,871	(\$33,673)		\$5,1
16		CUSTOMER ACCOUNT EXPENSE				
17	903,100	Costomar Billing	\$18,329	(\$368)	¥00,00¥	\$17,9
18	903,280	Bank Foes	\$6,285	(\$6,285)	100.00%	;
19	907.0(10	Customer Service & Information Expenses	\$80	(\$80)	100.00%	
20		TOTAL CUSTOMER ACCOUNT EXPENSE	\$24,694	(\$6,733)		\$17,9
21		ADMINISTRATIVE & GENERAL EXPENSES				
22	920,000	Adminstrative & General Salaries - CSWR	\$319,849	(\$274,098)	100.00%	\$45,7
23	921.000	Office Supplies & Other Expense - CSWR	\$31E	(\$272)	100,00%	\$-
24	921.110	Travel Expanse - CSWR	\$17,173	(\$15,969)	100.00%	\$1,2
25	921.500	Communication Expense	\$2,790	\$0	100.0064	\$2,7
26	921,500	Communication Expense - CSWR	\$8,596	(\$7,580)	100.00%	\$1,0
27	921.800	Office Supplies Expanse	\$39	\$0	100.00%	\$
28	921.800	Office Supplies Expanse - CSWR	\$4,479	(\$3,685)	100,00%	\$7
29	923,100	Outside Services - Bank Fees	\$169	(\$20)	160.00%	\$1
30	923,400	Outside Services - Legal Fees	\$1,978	(\$1,785)	₹00.001	\$1
31	928,4(%)	Outside Sorvices - Legal Fees - CSWR	\$65,670	(\$65,640)	100.00%	\$3
32	923,500	Cutside Services - Auditor/Acct - CSWR	\$38,234	(\$35,992)	100.00%	\$2,2
33	923.600	Outside Services - Manage Consult	\$6,000	(\$6,000)	100.00%	
34	923.600	Outside Services - Manage Consult - CSWR	\$1,305	(\$1,305)	100.00%	;
35	923.800	Outside Services - Payroll Fees - CSWR	\$2,061	(\$1,792)	100.00%	\$20
36	923.900	Outside Services - IT Expense	\$1,240	\$0	100.00%	\$1,24
37	923,900	Outside Services - IT Expense - CSWR	\$13,948	(\$12,988)	100.00%	\$91
38	924,200	Insurance - Environmental	\$4,452	(\$4,452)	100.G0%	
39	924.200	Insurance - Environmental - CSWR	\$57,411	(\$47,655)	100.G0%	\$9,7
40	924.300	Insurance - Worker's Comp - CSWR	\$1,336	(\$1,096)	100.00%	\$24
41	924.400	Insurance - Commercial - CSWR	\$49,805	(\$42,433)	100,00%	\$7,3
12	925.100	Insurance - Keyinan's - CSWR	\$3,155	(\$3,155)	100.00%	
13	926.200	Insurance - Group Health	\$66,990	(\$45,747)	100.00%	\$21,24
14	926,300	Employee Benefits - 401K	\$60,951	(\$60,100)	100,00%	\$85
15	926.400	Insurance - AO&D, Life, & Dental	\$6,206	(\$5,234)	100.00%	\$97
16	930.200	Miscellaneous General Expense	(\$1)	\$1	160.00%	\$
17	930.200	Miscellaneous General Expense - CSWR	\$570	(\$569)	100.00%	\$
18 19	931.000	Reat Expense - CSWR TOTAL ADMINISTRATIVE & GENERAL	\$94,197 \$828,921	(\$79,754) (\$717,320)	100.00%	\$14,44 \$111,60
i0 i1	928.100	OTHER OPERATING EXPENSES Regulatory Expense - DNR	\$2,910	(\$2,080)	100,60%	\$83
52	928.100	Regulatory Expense - DAR - CSWR	\$2,310	(\$2,080) (\$2,225)	100.00%	Şac Ç
i3	928.200	Regulatory Expense - PSC	\$2,225 \$1,025	(\$2,225) \$0	100.00%	\$1,02
i4	928.200	Regulatory Expense - PSC - CSWR	\$326	\$0 (\$326)	100.00%	\$1,02
55	928,400	Regulatory Expense - Business License	\$459	(\$385)	100.00%	\$7
i6	123,100	Depreciation	\$50,271	\$42,678	100.00%	\$92,94
7		CIAC Depreciation	(\$230)	(\$130)	100.00%	۶۶۲,۶۹ \$36)
8		TOTAL OTHER OPERATING EXPENSES	\$56,986	\$37,532	100.0035	\$94,51
						•
59 50	408.120	Payroli Taxes - CSWR	\$53,023	(\$47,736)	100.00%	\$5,28
61	408.160	Personal Property Taxes	\$4,859	\$0	100,00%	\$4,85
52	403.160	Personal Property Taxes - CSWR	\$585	(\$488)	100,00%	\$4,65
		TOTAL TAXES OTHER THAN INCOME	\$58,467	(\$48,224)		\$10,24
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