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#### LACLEDE GAS COMPANY MISSOURI GAS ENERGY

#### GR-2017-0215 GR-2017-0216

#### DIRECT TESTIMONY

OF

#### **LEWIS E. KEATHLEY**

**APRIL 2017** 

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#### **DIRECT TESTIMONY OF LEWIS E. KEATHLEY**

- 2 Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.
  - A. My name is Lewis E. Keathley and my business address is 700 Market St., St. Louis, Missouri, 63101.

#### **3 Q. WHAT IS YOUR PRESENT POSITION?**

4 A. I am employed by Spire as a Senior Analyst in Regulatory Affairs.

### 5 Q. PLEASE STATE HOW LONG YOU HAVE HELD YOUR POSITION AND 6 BRIEFLY DESCRIBE YOUR RESPONSIBILITIES.

I started at Spire in June 2015. In my capacity as a Senior Analyst in Regulatory Affairs, A. 7 I provide analytical and other support for a variety of regulatory matters involving 8 Laclede Gas Company ("Laclede") and its operating units in Eastern Missouri ("LAC") 9 and Western Missouri (Missouri Gas Energy, or "MGE"). I also assist with the 10 11 preparation of filings relating to both operating units' Infrastructure System Replacement 12 Surcharge ("ISRS") and Purchased Gas Adjustment/Actual Cost Adjustment tariff provisions. I am also the billing and account liaison for the MGE and Laclede school 13 aggregation programs. 14

## Q. WHAT WAS YOUR PROFESSIONAL EXPERIENCE PRIOR TO ASSUMING YOUR CURRENT POSITION?

A. From 1993 to 2008 I was employed by Anheuser-Busch Adventure Parks in St. Louis,
 Missouri in various capacities. Among my duties at Anheuser-Busch were budget
 planning and project management. From 2009-2014 I was employed by the Service
 Company of American Water in the Rates and Regulation department. As an employee of
 American Water, my duties included preparing and presenting rate change applications

1	and supporting documents to various state jurisdictions on a wide range of regulatory
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2	matters.

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2	0	WHAT IS YOUR EDUCATIONAL BACKGROUND?
3	Q.	WHAT IS YOUR EDUCATIONAL BACKGROOND?
4	Α.	I graduated from the University of Missouri, College of Business in 1988 with a Bachelor
5		of Science degree in Business Administration. I earned a Masters in Business
6		Administration from Lindenwood University in 2008.
7	Q.	HAVE YOU PREVIOUSLY PARTICIPATED IN REGULATORY MATTERS?
8	A.	Yes. I prepared schedules and presented testimony on behalf of American Water to the
9		Indiana Utility Regulatory Commission, Public Utilities Commission of Ohio, Tennessee
10		Regulatory Authority, and the Public Service Commission of the Commonwealth of
11		Kentucky.
12	Q.	HAVE YOU PREVIOUSLY FILED TESTIMONY BEFORE THIS
13		COMMISSION?
14	A.	No I have not.
15		PURPOSE OF TESTIMONY
16	Q.	WHAT IS THE PURPOSE OF YOUR TESTIMONY?
17	A.	The purpose of my testimony is to sponsor and support the Rate Base being proposed by
18		the Company in these proceedings for LAC and MGE, as well as the corresponding
19		adjustments we are recommending be made to Rate Base.
20		RATE BASE FOR LAC
21	Q.	PLEASE DESCRIBE THE RATE BASE CALCULATION FOR LAC.
22	А.	The Total Rate Base calculation for LAC is on Schedule B of Schedule MRN-D2. On
23		December 31, 2016, the Total Rate Base for LAC was approximately \$1,231.7 million.

This amount is LAC's Net Plant in Service, which is Gross Plant in Service (Schedule C
on Schedule MRN-D2) minus Accumulated Depreciation & Amortization (Schedule D),
plus Working Capital (Schedule E on Schedule MRN-D2), and less Customer Deposits
(Schedule B-1 on Schedule MRN-D2), Customer Advances (Schedule B-2 on Schedule
MRN-D2), Other Regulatory Liabilities (Schedule B-3 on Schedule MRN-D2), and
Deferred Income Taxes (Schedule B-3 on Schedule MRN-D2).

Schedule E provides a summary of all working capital components with the monthly
amounts for Materials and Supplies, Prepayments, natural gas in storage (shown on
Schedules E-1, E-2, and E-3 on Schedule MRN-D2), Cash Working Capital which is
calculated on Schedule E-4 on Schedule MRN-D2 and supported by the testimony of
Laclede Witness Lyons, Other Regulatory Assets (Schedule E-5 on Schedule MRN-D2)
and Insulation Financing/Energy Wise found on Schedule E-6 on Schedule MRN-D2.

Q. PLEASE DESCRIBE THE CALCULATION FOR CUSTOMER DEPOSITS,
 CUSTOMER ADVANCES AND THE WORKING CAPITAL ITEMS,
 MATERIALS AND SUPPLIES, PREPAYMENTS, AND GAS INVENTORY.

- A. These items are calculated by taking an average of their monthly balance for 13 months.
   The first month and last month are recognized at 50% so that a large or small monthly
   balance does not unfairly influence the final monthly average.
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#### RATE BASE FOR MGE

#### 20 Q. PLEASE DESCRIBE THE RATE BASE CALCULATION FOR MGE.

A. The Total Rate Base calculation for MGE is on Schedule B of Schedule MRN-D1. On
 December 31, 2016, the Total Rate Base for MGE was approximately \$792.5 million.
 This amount is the Company's Net Plant in Service, which is Gross Plant in Service

1		(Schedule C on Schedule MRN-D1) minus Accumulated Depreciation & Amortization
2		(Schedule D on Schedule MRN-D1), plus Working Capital (Schedule E on Schedule
3		MRN-D1), and less Customer Deposits (Schedule B-1 on Schedule MRN-D1), Customer
4		Advances (Schedule B-2 on Schedule MRN-D1), Other Regulatory Liabilities (Schedule
5		B-3 on Schedule MRN-D1), and Deferred Income Taxes (Schedule B-4 on Schedule
6		MRN-D1).
7	·:.	Schedule E provides a summary of all working capital components with the monthly
8		amounts for Materials and Supplies, Prepayments, natural gas in storage, and Other
9		Regulatory Assets being shown on Schedules E-1, E-2, E-3 and E-5 on Schedule MRN-
10		D1. The Cash Working Capital portion is calculated on Schedule E-4 on Schedule MRN-
11		D1 and is supported by the testimony of Laclede Witness Lyons.
12	Q.	PLEASE DESCRIBE THE CALCULATION FOR CUSTOMER DEPOSITS,
13		CUSTOMER ADVANCES AND THE WORKING CAPITAL ITEMS
13 14		CUSTOMER ADVANCES AND THE WORKING CAPITAL ITEMS MATERIALS AND SUPPLIES, PREPAYMENTS, AND GAS INVENTORY.
	A.	
14	A.	MATERIALS AND SUPPLIES, PREPAYMENTS, AND GAS INVENTORY.
14 15	A.	MATERIALS AND SUPPLIES, PREPAYMENTS, AND GAS INVENTORY. These items are calculated by taking an average of their monthly balance for 13 months.
14 15 16	A. Q.	MATERIALS AND SUPPLIES, PREPAYMENTS, AND GAS INVENTORY. These items are calculated by taking an average of their monthly balance for 13 months. The first month and last month are recognized at 50% so that a large or small balance
14 15 16 17		MATERIALS AND SUPPLIES, PREPAYMENTS, AND GAS INVENTORY. These items are calculated by taking an average of their monthly balance for 13 months. The first month and last month are recognized at 50% so that a large or small balance does not unfairly influence the final monthly average.
14 15 16 17 18		<ul> <li>MATERIALS AND SUPPLIES, PREPAYMENTS, AND GAS INVENTORY.</li> <li>These items are calculated by taking an average of their monthly balance for 13 months.</li> <li>The first month and last month are recognized at 50% so that a large or small balance does not unfairly influence the final monthly average.</li> <li>PLEASE IDENTIFY THE RATE BASE OFFSET ADJUSTMENT BEING MADE</li> </ul>
14 15 16 17 18 19	Q.	MATERIALS AND SUPPLIES, PREPAYMENTS, AND GAS INVENTORY. These items are calculated by taking an average of their monthly balance for 13 months. The first month and last month are recognized at 50% so that a large or small balance does not unfairly influence the final monthly average. PLEASE IDENTIFY THE RATE BASE OFFSET ADJUSTMENT BEING MADE FOR MGE IN THESE PROCEEDINGS.
14 15 16 17 18 19 20	Q.	<ul> <li>MATERIALS AND SUPPLIES, PREPAYMENTS, AND GAS INVENTORY.</li> <li>These items are calculated by taking an average of their monthly balance for 13 months.</li> <li>The first month and last month are recognized at 50% so that a large or small balance</li> <li>does not unfairly influence the final monthly average.</li> <li>PLEASE IDENTIFY THE RATE BASE OFFSET ADJUSTMENT BEING MADE</li> <li>FOR MGE IN THESE PROCEEDINGS.</li> <li>The rate base offset adjustment is reflected on line 3 of Schedule B3 on Schedule MRN-</li> </ul>
14 15 16 17 18 19 20 21	Q.	<ul> <li>MATERIALS AND SUPPLIES, PREPAYMENTS, AND GAS INVENTORY.</li> <li>These items are calculated by taking an average of their monthly balance for 13 months.</li> <li>The first month and last month are recognized at 50% so that a large or small balance does not unfairly influence the final monthly average.</li> <li>PLEASE IDENTIFY THE RATE BASE OFFSET ADJUSTMENT BEING MADE FOR MGE IN THESE PROCEEDINGS.</li> <li>The rate base offset adjustment is reflected on line 3 of Schedule B3 on Schedule MRN-D1. Consistent with the method used to calculate the rate base offset in Case No. GM-</li> </ul>

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# Q. DOES THE COMPANY INTEND ON UPDATING THE VALUE OF THE RATE BASE OFFSET ADJUSTMENT AS PART OF THE TRUE-UP IT IS PROPOSING IN THIS PROCEEDING?

4 A. Yes. It will be updated in the true-up along with the other rate base items with the
5 exception of Cash Working Capital.

#### 6 Q. HAVE YOU MADE ANY ADJUSTMENTS TO MGE'S PLANT IN SERVICE?

A. Yes. MGE has been allocated \$67.8 million of the LAC Enterprise Software. This is
reflected in a reduction to the LAC Plant in Service along with a corresponding increase
to MGE's Plant in Service on Schedule C. The amount allocated to MGE consists of a
direct cost of \$32.5 million incurred to enhance the software for inclusion of MGE
operations. The other portion of the adjustment allocates a share of the remaining
software to MGE. A corresponding adjustment has also been made to the depreciation
reserve.

#### 14 ONE-TIME CAPITAL AND NON-CAPITAL TRANSITION COSTS

## 15 Q. PLEASE DESCRIBE THE ONE-TIME CAPITAL COSTS/REGULATORY ASSETS.

A. Under the Stipulation and Agreement approved by the Commission in the MGE
acquisition proceeding, Case No. GM-2013-0254, Laclede was authorized to treat as a
regulatory asset, or maintain on its books one-time capital costs incurred to integrate
LAC and MGE. Such costs are to be included or amortized in rates over a period
consistent with their current Commission authorized depreciation rate for the asset. Such
treatment is conditioned on there being sufficient net synergies from the integration

process to offset the amounts being reflected in rates after consideration of other
 amortized transition costs included in the case.

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#### HAS THIS CONDITION BEEN MET?

- 4 A. Yes. The net synergies achieved by LAC and MGE as a result of their integration efforts
  5 have significantly exceeded the level of transition costs for which recovery is being
  6 sought in rates.
- 7 Q. CAN YOU DESCRIBE THE ONE-TIME CAPITAL COSTS BEING AFFORDED
  8 SUCH TREATMENT IN THESE PROCEEDINGS?
- 9 A. Yes. They include items such as MGE's software costs from a system with a vintage of
  2006-2013 at MGE that was replaced by Laclede's new Enterprise Software, as well as
  11 LAC office building Leasehold Improvements that were eliminated as a result of
  12 integrating and redeploying administrative personnel.
- 13 Q. HAVE YOU ALSO MADE AN ADJUSTMENT TO MGE'S RATE BASE TO
- 14 INCLUDE THE VALUE OF ONE-TIME, NON-CAPITAL TRANSITION COSTS?

A. Yes. An adjustment was made to MGE's rate base to include approximately \$8.6 million
 of these costs, which costs will be recovered over a five year period consistent with the
 terms of the Stipulation and Agreement in Case No. GM-2013-0254. These one-time,
 non-capital transition costs and the offsetting synergies are noted on Schedule E-5 on
 Schedule MRN-D1.

#### 20 Q. DOES THIS COMPLETE YOUR DIRECT TESTIMONY?

21 A. Yes.

#### BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

In the Matter of Laclede Gas Company's Request to Increase its Revenues for Gas Service	)))	File No. GR-2017-0215	
In the Matter of Laclede Gas Company d/b/a Missouri Gas Energy's Request to Increase its Revenues for Gas Service	))))	File No. GR-2017-0216	

#### AFFIDAVIT

STATE OF MISSOURI	)	
	)	SS.
CITY OF ST. LOUIS	j j	

Lewis E. Keathley, of lawful age, being first duly sworn, deposes and states:

1. My name is Lewis E. Keathley. I am Senior Analyst, Regulatory Affairs for Laclede Gas Company. My business address is 700 Market St., St Louis, Missouri, 63101.

Attached hereto and made a part hereof for all purposes is my direct testimony on 2. behalf of Laclede Gas Company and MGE.

3. I hereby swear and affirm that my answers contained in the attached testimony to the questions therein propounded are true and correct to the best of my knowledge and belief.

Lewis E. Keathley

Subscribed and sworn to before me this 3rd day of aprel 2017.

Marcia a. Spangler Notary Public

MARCIA A. SPANGLER Notary Public - Notary Seal STATE OF MISSOURI St. Louis County ommission Expires: Sept. 24, 2018 Commission # 14630361