Missouri Public
Service Commission

Exhibit No.: 012

Issue(s): Callaway 1 License

Extension, Callaway Plant and Reserve Allocation, Pension Tracker Liability and OPEB Tracker Liability, Gross Receipt Tax, RSG Resettlement, Rate Case Expense, Dues & Donations and EEI Dues, Capital Structure Correction

Witness: Gary S. Weiss

Sponsoring Party: Union Electric Company
Type of Exhibit: Rebuttal Testimony

Case No.: ER-2008-0318

Date Testimony Prepared: October 14, 2008

#### MISSOURI PUBLIC SERVICE COMMISSION

Case No. ER-2008-0318

REBUTTAL TESTIMONY

**OF** 

**GARY S. WEISS** 

ON

**BEHALF OF** 

UNION ELECTRIC COMPANY d/b/a AmerenUE

St. Louis, Missouri October, 2008

Exhibit No.

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l		REBUTTAL TESTIMONY		
2		OF		
3		GARY S. WEISS		
4		CASE NO. ER-2008-0318		
5		I. <u>INTRODUCTION</u>		
6	Q	Please state your name and business address.		
7	Α.	My name is Gary S. Weiss. My business address is One Ameren Plaza		
8	1901 Chouteau Avenue, St. Louis, Missouri 63103.			
9	Q.	By whom and in what capacity are you employed?		
10	Α.	I am employed by Ameren Services Company ("Ameren Services") as		
11	Manager Regulatory Accounting.			
12	Q.	Are you the same Gary S. Weiss who filed direct testimony in this case?		
13	A.	Yes, I am.		
14	Q.	What is the purpose of your rebuttal testimony?		
15	A.	The purpose of my rebuttal testimony is to address various issues contained in		
16	the Staff Re	port and Cost of Service filed by the Missouri Public Service Commission Staff		
17	("Staff").			
18	Q.	On what specific issues are you providing rebuttal testimony?		
19	Α.	Specifically, my testimony addresses the following issues: (1) The cost of the		
20	Callaway U	nit 1 ("Callaway 1") operating license extension application being included in		
21	rate base in rebuttal to Staff witness Stephen M. Rackers; (2) The allocation of the current			
22	Callaway Plant investment and the Callaway depreciation reserve as shown on the Staff			
23	Accounting	Schedules 3 and 5: (3) The Pension Tracker Liability and OPER Tracker		

- 1 Liability shown on Staff's Accounting Schedule 2; (4) The gross receipt tax eliminated from
- 2 revenues on Accounting Schedule 10; (5) The resettlement expense related to the Midwest
- 3 Independent Transmission System Operator, Inc. ("MISO") RSG charges, in rebuttal to
- 4 Jeremy K. Hagemeyer; (6) The appropriate amount of rate case expenses, in rebuttal to Erin
- 5 M. Carle; (7) Ms. Carle's various adjustments to expenses for dues and donations; and (8)
- 6 The proposed disallowance of all Edison Electric Institute ("EEI") dues, in rebuttal to Ms.
- 7 Carle.

#### II. CALLAWAY 1 LICENSE EXTENSION

- 9 Q. Why does Mr. Rackers propose disallowance of costs associated with the
- 10 Callaway 1 license extension?
- 11 A. Mr. Rackers indicates that because the license extension application has not
- 12 yet actually been submitted, the Staff has chosen to propose a disallowance of these costs and
- 13 recommends that these costs remain in construction work in progress ("CWIP"). The
- 14 proposed disallowance of these costs from rate base impacts the AmerenUE requested
- revenue requirement by \$74,000.
- 16 Q. Why is Mr. Rackers' proposed disallowance inappropriate?
- 17 A. In AmerenUE's last rate case, the Staff argued strenuously that the
- 18 Company's depreciation rates for the Callaway plant should be lowered based upon the
- 19 assumption that Callaway 1's license will in fact be extended for an additional 20 years. The
- 20 Commission adopted Staff's position and lowered AmerenUE's revenue requirement in the
- 21 last rate case by over \$20 million. Consequently, customers are paying rates based upon
- 22 Callaway I already having its license extended for 20 years to the year 2044.

- Q. Is Staff's proposed disallowance consistent with charging customers rates on the assumption that Callaway Unit 1 has had its license extended 20 years?
- A. No. Applying for a nuclear plant license extension is an extremely complex and time-consuming undertaking that by its very nature takes years to complete. Substantial costs must be incurred before a license extension application can be submitted, with additional costs to be incurred in connection with Nuclear Regulatory Commission proceedings relating to the processing of the application once it is filed. These are legitimate, prudently incurred costs that should be included in the Company's rate base, just like any other prudently incurred investment necessary for operating the Company's business. The appropriateness of including these costs in rate base is made even more clear by the fact that the AmerenUE rates are substantially lower today because of the assumption that Callaway Unit 1 has already had its license extended. The Staff's proposed adjustment has the effect of giving the ratepayers the benefits of lower rates based upon a 20 year license extension and life for Callaway 1, but then relieves customers of the responsibility to pay a return on the investment required to achieve the Callaway 1's life extension.
  - Q. How did AmerenUE treat these costs related to the Callaway 1 license extension in its revenue requirement?
  - A. The revenue requirement filed by AmerenUE in this case reflects the estimated costs of the Callaway Unit 1 license extension through September 30, 2008 as plant in service (intangible plant). As additional costs are incurred on the Callaway Unit 1 license extension project they will be charged to plant in service. The Company's proposed treatment allows a return on its Callaway Unit 1 license extension costs but not a return of these costs. AmerenUE has booked these costs as CWIP to Federal Energy Regulatory

1	Commission ("FERC") Uniform System of Accounts ("USOA") Account 303,		
2	Miscellaneous Intangible Plant, as specified by the USOA. However, the Commission is not		
3	bound by the USOA for ratemaking purposes. I therefore recommend that the Commission		
4	grant AmerenUE accounting authority to record these license extension costs to plant in		
5	service and earn a return on this investment. Once the Callaway Unit 1 license extension has		
6	been received, the total cost charged to Miscellaneous Intangible Plant can be amortized over		
7	the life of the license extension.		
8 9 10	III. <u>ALLOCATION OF CALLAWAY PLANT IN SERVICE AND DEPRECIATION RESERVE</u>		
11	Q. Please explain the issue AmerenUE has with the Staff's allocation of the		
12	Callaway plant in service.		
13	A. The Staff inappropriately allocated the total Callaway disallowances to		
14	Missouri retail customers. The proper method and the method followed and approved by the		
15	Commission in all prior AmerenUE cases is to directly assign the Missouri portion of the		
16	disallowances to Missouri retail and the sales for resale portion of the disallowances directly		
17	to sales for resale. The Staff's inappropriate allocation of the Callaway disallowances (rather		
18	than direct assignment) results in an understatement of Missouri retail plant in service. It is		
19	my understanding that Staff has agreed to correct this issue and will directly assign the		
20	Callaway disallowances in their next filed cost of service.		
21	Q. What is the related issue with the Staff's allocation of the Callaway Plant		
22	depreciation reserve?		
23	A. Staff failed to allocate the Calloway Plant depreciation reserve properly.		
24	Once the Callaway Plant disallowances are directly assigned, then the total Callaway Plan		
25	investment should be allocated using the demand allocation factor. A composite Callanau		

- allocation factor is developed from the net of directly assigned and total allocated Callaway
- 2 Plant. This is referred to as the nuclear allocation factor. This nuclear allocation factor is
- 3 then used to allocate the total Callaway Plant depreciation reserve to Missouri retail. The
- 4 nuclear allocation factor has been used and approved to allocate the depreciation reserve in
- 5 all prior AmerenUE cases. It is my understanding that Staff has agreed to correct this
- 6 allocation of the Callaway depreciation reserve and will use the nuclear allocation factor to
- 7 allocate the Callaway depreciation reserve in their next filed cost of service.

#### IV. PENSION TRACKER LIABILITY AND OPEB TRACKER LIABILITY

- 9 Q. Does AmerenUE agree that the Pension Tracker Liability and the OPEB
- 10 Tracker Liability should be deducted from rate base?
- 11 A. Yes. However the Pension Tracker Liability and the OPEB Tracker Liability
- 12 deducted from rate base should be allocated between the Missouri retail and sales for resale
- using the labor allocation factor. The Staff assigned 100% of the Pension Tracker Liability
- 14 and the OPEB Tracker Liability to Missouri retail. The Staff has indicated they will correct
- 15 this allocation of the Pension Tracker Liability and OPEB Tracker Liability in their next filed
- 16 Cost of Service.

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#### V. GROSS RECEIPT TAX

- 18 Q. Please explain the difference in the gross receipt taxes removed from the
- 19 book revenues by AmerenUE and the Staff.
- 20 A. The gross receipt taxes should be removed from book revenues as AmerenUE
- 21 is just collecting the taxes for the taxing authorities. AmerenUE used a report from its Tax
- 22 Department as the source for the amount of gross receipt taxes included in the book revenues
- 23 for the test year. Staff used a comparison of revenue reports with and without taxes to

- calculate the gross receipt taxes to be removed from the book revenues. After discussions
- 2 with the Staff, it is my understanding that they agree that the proper source of the gross
- 3 receipt taxes is the report from the Tax Department. The Staff indicated that they will reflect
- 4 this change in the amount of gross receipt taxes removed from the book revenues in their
- 5 next filed cost of service.

#### VI. MISO RESETTLEMENT RSG EXPENSES

- 7 Q. Please explain the MISO resettlement of RSG charges.
- 8 A. The RSG resettlement was a result of an order of the FERC. The FERC ruled
- 9 that the MISO had not followed its Energy Markets Tariff (which governs transactions in its
- 10 "Day 2" energy markets) when it came to charging for RSG. As a result, FERC ordered
- MISO to follow its tariff by resettling energy market transactions back to the date the Day 2
- 12 markets began operation, which was April 1, 2005. As a result of the FERC order, MISO
- 13 resettled these transactions in 2007. As a result of this resettlement, MISO billed AmerenUE
- 14 during the test year for this case additional RSG expenses, sometimes referred to as
- resettlement charges, applicable to years 2005 and 2006 of \$12,430,094.
- 16 Q. How should these resettlement charges be treated for ratemaking
- 17 purposes?
- 18 A. Since these resettlement RSG charges were accumulated over approximately
- 19 two years, AmerenUE proposed to amortize these resettlement RSG charges over two years
- 20 in its filed revenue requirement.
- Q. What is Mr. Hagemeyer's recommendation for recovery of the MISO
- 22 resettlement RSG charges?

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A. Į Mr. Hagemeyer is recommending no recovery of the resettlement MISO 2 resettlement RSG charges on the grounds that the charges applied to transactions which 3 occurred in the years 2005 and 2006. 4 Were the year 2006 MISO expenses (excluding the resettlement of MISO Q. 5 RSG) included in the final revenue requirement in Case No. ER-2007-0002? 6 A. Yes. In Case No. ER-2007-0002 the true-up filing, which was approved by 7 the Commission, included the actual MISO expenses for the year 2006. 8 Q. How does the inclusion of MISO expenses from 2006 in the revenue 9 requirement in Case No. ER-2007-0002 relate to the resettlement RSG charges in this 10 case? 11 A. If MISO had been correctly following its Energy Markets Tariff during 2006, 12 the RSG charges to AmerenUE in 2006 would have been higher and would have been 13 reflected in the true-up in that case. This would have raised AmerenUE's revenue 14 requirement and the rate increase that was approved in Case No. ER-2007-0002. MISO's 15 mistake caused ratepayers to receive the full benefit of AmerenUE being a member of MISO 16 without paying the full cost. AmerenUE stockholders should not have to pay for the 17 resettlement MISO RSG expenses that were incurred for the benefit of the customers, which 18 would be the direct effect if the Staff's position on this issue were accepted. 19 Q. Was the participation in MISO by AmerenUE approved by this Commission? 20 21 A. Yes, in Case No. EO-2003-0271, the Commission approved AmerenUE's

participation in MISO, including approval of the Stipulation and Agreement in that case

which provided that AmerenUE's participation, on the conditions specified in the Stipulation

- and Agreement, was "prudent and reasonable." The continued participation of AmerenUE in
- 2 MISO was approved in Case No. EO-2008-0134 on similar stipulated terms. The
- 3 Commission's approval of AmerenUE's participation in MISO would suggest that the
- 4 signatories to those Stipulations and the Commission believe that participating in MISO is of
- 5 net benefit to the AmerenUE customers. There has indeed been no suggestion of imprudence
- 6 on AmerenUE's part with respect to its MISO participation or these RSG charges.
- 7 Q. Have non-recurring, extraordinary expenses such as the MISO
- 8 resettlement RSG charges been approved for recovery by this Commission in previous
- 9 cases?
- 10 A. Yes. There are numerous cases where this Commission has allowed non-
- 11 recurring, extraordinary expenses to be recovered by companies. The various storm
- 12 Accounting Authority Orders ("AAOs") are examples. Since these resettlement MISO RSG
- expenses occurred during the test year, there was no need for AmerenUE to apply for an
- 14 AAO.
- 15 Q. Are the resettlement MISO RSG expenses material?
- 16 A. Yes, \$12,430,094 is certainly material. AmerenUE was granted a rate
- 17 increase in Case No. ER-2007-0002 based on costs that excluded the resettlement MISO
- 18 RSG expenses, which shows AmerenUE was under earning at the time these higher expenses
- 19 would have been incurred, but for MISO's mistake. In addition, since the approved rates
- 20 from Case No. ER-2007-0002 have been in effect, AmerenUE has only earned its allowed
- 21 return on equity one time as shown by the update of the table appearing on page 29 of my
- 22 supplemental direct testimony, shown below:

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Q. Please summarize why the resettlement MISO RSG expenses are appropriate for recovery.

A. The resettlement MISO RSG expenses (although non-recurring) qualify for recovery since the expenses were incurred in compliance with the MISO's FERC-approved tariff, the Company's participation in MISO was approved by the Commission, this participation in MISO is of net benefit to the customers, the expense is extraordinary, and the expense is material.

#### VII. RATE CASE EXPENSE

Q. What level of rate case expense is AmerenUE including in its revenue requirement?

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Α. AmerenUE's revenue requirement includes \$3,600,000 of estimated rate case l 2 expenses. These expenses are composed of legal fees, the cost of outside experts and 3 consultants, travel and other miscellaneous expenses involved with filing and processing this 4 rate case. 5 Q. What level of rate case expense is Ms. Carle recommending to be 6 included in AmerenUE's revenue requirement? 7 A. Ms. Carle is only recommending \$1,000,000 be included in AmerenUE's 8 revenue requirement for rate case expenses. 9 Q. How does Ms. Carle arrive at the \$1,000,000 recommended rate case 10 expense for AmerenUE? 11 A. The Staff's Cost of Service Report filed in this case states that the Staff 12 surveyed other large utilities in Missouri to determine what these companies spent to process 13 recent rate cases. The largest amount claimed to have been found was \$848,971 for Missouri Gas Energy in Case No. GR-2006-0422. Based on this Staff survey, Ms. Carle decided that 14 \$1,000,000 should be sufficient for AmerenUE to process its rate case. 15 16 Q. Is this survey of other companies' rate case expense an appropriate 17 comparison to AmerenUE's rate case expense? 18 A. No. AmerenUE is by far the largest utility in Missouri. Its rate case filings 19 involve large sums and many complex issues, and include numerous intervening parties. 20 One example of the wide scope of an AmerenUE rate case versus a rate case for other 21 utilities is the very large number of local public hearings that were held in this and in the last

AmerenUE rate case - 14 in this rate case, 16 in the last rate case. This compares to a more

normal level of local public hearings in other electric utility rate cases - about two to four

- l local public hearings. This rate case also includes a request for a fuel adjustment clause, the
- 2 need to address the issue of off-system sales, which is a very large and important revenue
- 3 item, multiple issues regarding MISO costs, including the RSG resettlement issue noted
- 4 earlier, and many other complex issues raised by numerous parties in this case.
- 5 Q. Did Ms. Carle perform a detailed analysis and review of the various items
- 6 included in the AmerenUE rate case expense?
- 7 A. No.
- 8 Q. How does the rate case expense for Missouri Gas Energy in Case No.
- 9 GR-2006-0422 compare to AmerenUE's requested rate case expense in this case as a
- 10 percentage of the total revenue requirement?
- 11 A. The total revenue requirement filed by Missouri Gas Energy in Case No.
- 12 GR-2006-0422 was \$201,652,740. The \$848,971 of rate case expense is 0.42% of the
- 13 revenue requirement. The total revenue requirement filed by AmerenUE in its supplemental
- 14 direct testimony in this case was \$2,889,260,182. The requested rate case expense of
- 15 \$3,600,000 is only 0.13% of the revenue requirement.
- Q. Please summarize why the AmerenUE rate case expense is appropriate.
- A. AmerenUE has an obligation to all of its major stakeholders (ratepayers,
- shareholders, employees and this Commission) to file a complete and fully supported rate
- 19 case. In addition AmerenUE has an obligation to defend and process its rate case in a highly
- 20 professional and competent manner. The AmerenUE rate cases are very large with many
- 21 complex issues that are simply not present in rate cases involving other types of utilities.
- There is a heightened level of interest in the AmerenUE rate cases with numerous intervening
- 23 parties actively participating, and AmerenUE rate cases affect customers in one-half of

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Missouri's counties, given the breadth of AmerenUE's service territory. AmerenUE does not 1 2 maintain a staff of experts in all the areas being addressed in this rate case. In addition, 3 AmerenUE does not have a complete staff that is exclusively devoted to rate case processing and, properly, does not have a staff to meet its peak demand for services, as this would 4 5 simply increase ongoing level of expenses every year. In short, it would be inefficient and 6 too costly to maintain a staff large enough to handle a rate case completely without the assistance of outside attorneys and consultants. The AmerenUE rate case expense requested 7 8 is a very small percent (0.13%) of the AmerenUE total revenue requirement. Therefore, the 9 Staff's adjustment to the AmerenUE rate case expense should not be accepted and the 10 AmerenUE's rate case expense request should be approved.

### Q. Would it be possible to provide an updated estimate of rate case expense based on the September 30, 2008 true-up period?

A. Yes. The rate case process can be separated into three phases or periods. These three phases are first, the development of the original filing; second, the review of other parties' filings and the preparation of rebuttal and surrebuttal testimony; and third, the hearings and briefs. Assuming that the rate case expense is incurred evenly during these three phases, then at the time of the September 30 true-up only the first phase has been completed. The actual amount of the rate case expense the Company incurred through September 30 is \$1,068,614. Annualizing this first phase rate case expense for the other two phases provides total estimated rate case expense of approximately \$3,200,000.

#### VIII. DUES AND DONATIONS

Q. Do you agree with the \$215,918 of miscellaneous dues and donations that

Ms. Carle eliminated?

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A. I agree with all but \$36,776 of the miscellaneous dues and donations that Ms. Carle eliminated. The \$36,776 that I disagree with consists of \$32,850 of trade organization memberships, \$2,108 of professional dues and memberships in organizations such as the Missouri Society of Professional Engineers and Professional Engineer Licenses, and \$1,818 of normal operating expenses that were correctly charged to the appropriate expense account but were miscoded as membership dues, such as the Towne Center Sewer 7 Assessment for 2007 for Pond Substation.

#### IX. **EEI DUES**

#### Q. Why does Ms. Carle recommend disallowing the entire payment to EEI?

Α. Ms. Carle relies on Commission orders in two Kansas City Power & Light Company rate cases (Case No. ER-83-49 and Case Nos. EO-85-185 et al.) issued in 1983 and 1986 in which the Commission found there was not enough benefit to ratepayers from the utility's membership in EEI to allow the recovery of EEI dues. These cases were based upon the notion that EEI is simply a lobbying organization, and there was no evidence in those cases respecting what portion of EEI activities related to lobbying versus other activities.

#### Does EEI provide benefits to its member utilities other than lobbying? Q.

A. Yes. EEI provides numerous services and benefits to the member utilities other than lobbying. According to an "Audit Report of the Expenditures of The Edison Electric Institute" issued by the National Association of Regulatory Commissioners ("NARUC") in June 2001, over 40% of EEI's expenses fall in the categories of "Utility Operations & Engineering" and "Finance, Legal, Planning and Customer Service." (See Schedule GSW-RE39-2 attached hereto). The first category includes "engineering and standards, fossil and synfuels, nuclear power and environment," and does not include costs

ratepayers.

- for activities related to legislative or regulatory advocacy or research. (See Schedule GSW-
- 2 RE39-5). The second category of EEI expenses includes the costs of "acquisition,
- 3 compilation, categorization and dissemination of information useful in the improvement of
- 4 the quality and value of service rendered to customers." (See Schedule GSW-RE39-6).
  - NARUC is an impartial body whose membership includes all 50 state public service commissions, including this Commission. Consequently, its determination should be very persuasive in this matter. The Company charged only 76% of its EEI dues to operating expense in its revenue requirement in this case, or \$356,873. The remaining 24% was recorded below-the-line to recognize the legislative and regulatory advocacy work of EEI, based on EEI's review of its activities for the year. The full amount of EEI dues charged to operating expense of \$356,873 should be included as legitimate expenses that benefit
  - Q. Can you elaborate on some of the current EEI projects that benefit ratepayers?
  - A. Yes. EEI is an authoritative source of information and insights for regulatory and industry trends across the energy supply, delivery and service segments of the electric utility industry. EEI maintains a professional staff that focuses on industry issues and risks, and shares their information with the member utilities. Some recent activities include EEI's leadership in assisting the electric utility industry with the transition of the North American Electric Reliability Corporation ("NERC") into the Electric Reliability Organization ("ERO") with enforceable reliability standards. These reliability standards are now in place and EEI will continue to work closely with members, NERC, and the regional entities on the implementation of NERC regional compliance procedures and the continued development of

I reliability standards. EEI also led the effort to create an industry-wide Spare Transformer

2 Equipment Program ("STEP") to help address the increased risk of the loss of major

transmission-level transformers. Today the 48 member utilities in STEP (including

AmerenUE) own seventy percent of the transmission transformers in the United States. EEI

5 now has formed a task force to work on issues related to transportation of transformers.

help advance energy efficiency, demand response, and advanced consumer products. EEI is focusing on five key action areas to help promote energy efficiency: (1) Helping to foster more energy-efficient buildings; (2) Promoting the development and deployment of more energy-efficient electric appliances, consumer electronics, and other technologies; (3) Accelerating the development and use of "smart," or advanced, electric meters; (4) Supporting the development of innovative electric ratemaking and rate design that promote efficiency and allow customers to control their electricity bills; and (5) Helping to commercialize plug-in hybrid electric vehicles that will improve transportation efficiency, reduce fuel costs, improve the environment, and help to reduce dependence on foreign oil. All of these areas of energy efficiency will be of benefit to ratepayers. These EEI activities are supportive of NARUC's Nation Action Plan for Energy Efficiency, an important new initiative to save electricity and natural gas.

#### Q. Please summarize the benefits of EEI membership.

A. In addition to the specific current EEI projects, EEI membership allows the AmerenUE employees to keep current on industry developments, allows AmerenUE to participate in and reap the benefits of industry-specific surveys and other knowledge sharing mechanisms and, overall, reduces the cost to individual members of providing these benefits.

- 1 Without such EEI benefits, AmerenUE would either have to do without needed information
- 2 and services or it would have to pay the entire cost of the needed information and services
- 3 itself. The types of benefits AmerenUE derives from EEI membership are similar to those
- 4 which I imagine are derived by members of the regulatory community that attend NARUC
- 5 meetings. The full amount of EEI dues included in the AmerenUE revenue requirement in
- 6 this case is of benefit to the ratepayers.

#### X. <u>CAPITAL STRUCTURE CORRECTION</u>

- 8 Q. AmerenUE witness Michael G. O'Bryan's rebuttal testimony addresses
- 9 his correction of a mistake in AmerenUE's capital structure. Does this correction
- 10 impact AmerenUE's revenue requirement?
- 11 A. Yes. The correction increases the overall return on rate base from 8.356%
- 12 (with a fuel adjustment clause) as outlined in Mr. O'Bryan's supplemental direct testimony
- 13 (Schedule MGO-E5) to 8.412%. This change in return on rate base increases AmerenUE's
- revenue requirement by \$7.6 million.
- 15 Q. Does this conclude your rebuttal testimony?
- 16 A. Yes, it does.

### BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

In the Matter of Union Electric  Company d/b/a AmerenUE for	)				
Authority to File Tariffs Increasing	,				
Rates for Electric Service Provided	) Case No. ER-2008-0318				
To Customers in the Company's	)				
Missouri Service Area.	)				
AFFIDAVIT C	OF GARY S. WEISS				
STATE OF MISSOURI ) ) ss					
CITY OF ST. LOUIS					
Gary S. Weiss, being first duly sworn on his oath, states:					
1. My name is Gary S. Weiss.	I am employed by Ameren Services Company				
as Manager of Regulatory Accounting.					
2. Attached hereto and made	a part hereof for all purposes is my Rebuttal				
Testimony on behalf of Union Electric Co	mpany, d/b/a AmerenUE, consisting of 16				
pages and Schedule GSW-RE39, all of wh	nich have been prepared in written form for				
introduction into evidence in the above-re-	ferenced docket.				
3. I hereby swear and affirm t	hat my answers contained in the attached				
testimony to the questions therein propour	Ham . Weiss				
	Gary S. Weiss				
Subscribed and sworn to before me this 1	4th day of October, 2008.				
4	amande Tesdali				
My commission expires:	Notary Public				
	······				
	Amanda Tesdall - Notary Public 2				

Amanda Tesdaff - Notary Public Notary Seal, State of Missouri - St. Louis County Commission #07158987 My Commission Expires 7/29/2011

### **AUDIT REPORT ON THE EXPENDITURES**

### OF THE

### **EDISON ELECTRIC INSTITUTE**

(For the 12 month period ended December 31, 1999)

**JUNE 2001** 



### COMMITTEE ON UTILITY ASSOCIATION OVERSIGHT

National Association of Regulatory Utility Commissioners 1101 Vermont Avenue; Suite 200 Washington, D.C. 20005

Telephone No. (202) 898-2200

#### EDISON ELECTRIC INSTITUTE SUMMARY OF EXPENSES FOR THE YEAR ENDED DECEMBER 31, 1999

EXPENSE CATEGORY ****	PERCENTAGE
1) Legislative Advocacy	15.57%
2) Legislative Policy Research	7.55%
3) Regulatory Advocacy	12.58%
4) Regulatory Policy Research	7.35%
5) Advertising	3.52%
6) Marketing	7.52%
7) Utility Operations & Engineering	8.89%
8) Finance, Legal, Planning and Customer Service	31.94%
9) Public Relations	5.08%
TOTAL	100.00%

Note: The table above was prepared by the Staff Subcommittee on Utility Association Oversight and should be read in conjunction with the audited financial statements and schedules contained within this report. The expense categories listed above relate to audit definitions found on page VII-1 herein.

LEGISLATIVE ADVOCACY (LA) - EEI defines the term "legislative advocacy" consistent with the definition of the term "lobbying" in IRC Section 162 (e). Title 26 USC 162 (e) (see Page I-4)

LEGISLATIVE POLICY RESEARCH (LP) - The cost of all efforts spent on research or the preparation of general or specific background information, studies, or analysis of proposed or potential legislation to determine its scope and potential impact, for use by EEI or its member companies. This account shall also include the cost of researching and responding to ALL inquiries regarding the potential impact, proper implementation, or effect of proposed or potential legislation but shall <u>not</u> include costs for legislative advocacy

Legislative Policy Research begins when resources are expended for the purposed described in the above areas.

REGULATORY ADVOCACY (RA) - The cost of all written and oral communications with Federal or State regulatory agencies intended to influence the actions of such agencies and the cost of other expenditures which contribute in a general manner to furthering an EEI or member company position on a regulatory or administrative matter.

REGULATORY POLICY RESEARCH (RP) - Includes all costs divided into the following categories:

(1) Federal - The cost of studying and responding to notices of inquiry or proposed Federal rulemaking or administrative or regulatory proceedings, including the filing of comments on proposed regulatory or administrative actions; discussions with federal regulatory agencies to determine the status or timing of activities, or procedures of the agencies; the preparation of general or specific background information, studies or analysis, for use by EEI or its member companies to determine the scope and potential impact of proposed, or potential federal regulatory or administrative action; the cost of researching and responding to ALL inquiries regarding the potential impact, proper implementation, or effect of, proposed or potential federal regulatory or administrative actions; and the cost of monitoring existing federal government programs.

(2) <u>State</u> - All direct and indirect costs which are incurred for the purpose of an EEI or member company response to a <u>State</u> notice of inquiry or proposed State rulemaking or administrative, or regulatory proceeding, including the filing of comments on proposed regulatory, or administrative actions.

ADVERTISING (A1) - All costs, including costs of development (both direct and indirect), of paid and public service advertising in newspapers, magazines, radio, television and billboards and similar displays.

Advertising costs include the following categories:

- (1) Conservation -Identifies conservation techniques, benefits, demonstrates conservation methods including peak clipping, valley filling or load shifting;
- (2) Safety Promotes safety, e.g., informing customers of hazards;
- (3) Customer education Informs about ways to reduce costs; promotes use of efficient appliances; promotes efficient use of utility service; optional payment plans; financial assistance, etc.
- (4) Legally required Is required by law or other governmental requirement;
- (5) Promotes consumption Promotes continued or increased sales; i.e., maintaining or increasing sales to present or prospective customers;
- (6) Institutional Enhances the image of EEI or of the utility industry as a business entity;

MARKETING AND DEMAND SIDE MANAGEMENT (M1) - The cost of all efforts (with the exception of advertising) to influence the demand for or sales of electricity. This account shall include the cost of research, publications, conferences, training sessions, meetings with trade allies, committee meetings or other efforts undertaken for the purpose of influencing the demand for or sales of electricity. Demand Side Management and marketing costs include the following:

 Strategic Conservation - expenses related to exploration, development, analysis and implementation of means by which load shape might be modified by a reduction in sales as well as a change in the pattern of use;

- (2) Peak Clipping expenses related to explorations, development, analysis and implementation of means by which load shape might be modified by the reduction of peak load;
- (3) Valley Filling expenses related to exploration, development, analysis and implementation of means by which load shape might be modified by increasing off-peak loads.
- (4) Load Shifting expenses related to exploration, development, analysis and implementation of means by which load shape might be modified by shifting loads from on-peak to off-peak periods;
- (5) Strategic Load Growth expenses related to exploration, development, analysis and implementation of means by which load shape might be modified by a general increase in sales;
- (6) Flexible Load Shape expenses related to exploration, development, analysis and implementation of means by which load shape might be modified temporarily.

UTILITY OPERATIONS AND ENGINEERING (UE) - The cost of collecting and providing information on utility operations and engineering issues to member companies, other utilities, and other utility organizations. For purposed of this definition, operations and engineering shall include engineering and standards, fossil and synfuels, nuclear power, and environment. This category shall not include costs for activities related to legislative advocacy or research, regulatory advocacy or research, surveys and analysis of State laws and regulation, public relations, or litigation.

FINANCE, LEGAL, PLANNING, AND CUSTOMER SERVICE (FL) - The cost of collecting and providing information on finance, legal and planning issues to member companies, other utilities and other utility organizations.

For purposes of this definition, finance, legal and planning shall include accounting, finance and regulation, legal, strategic planning, human resource management, information and administration, and information systems and library services. Customer Service and Support Information include expenses relating to the acquisition, compilation, categorization and dissemination of information useful in the improvement of the quality and value of service rendered to customers.

This category shall not include costs for activities related to legislative advocacy, legislative policy research, regulatory advocacy, regulatory policy research, surveys and analysis of State laws and regulation, sales promotion, public relations or litigation.

PUBLIC RELATIONS (PR) - The cost of developing and promoting reciprocal understanding and goodwill between EEI or its member companies and the various publics with which they interact including but not limited to the cost of developing and advancing an EEI or member company relationship or position with the media and the costs associated with responding to media inquiries. Public Relations shall include the costs associated with public opinion research which seeks to enhance the image of EEI, its member companies, or of the utility industry as a business entity or otherwise seeks to influence public opinion on matters not relating to legislative or regulatory issues.

The cost of public relations shall also include the costs associated with EEI employee time charges for time donated to outside organizations other than EEI member companies and any other expenses whose ultimate purpose if to develop goodwill or enhance the image of EEI, its member companies, or of the utility industry as a business entity, which do not more properly relate to other categories.

GENERAL AND ADMINISTRATIVE (GA) - Administrative expenses (subscriptions, membership fees to professional organizations, travel, etc.) for all divisions, except the Administrative and Treasury Division (A&T), and the Human Resource Department (HR) were allocated to the various NARUC categories in proportion to direct salary dollars within the respective divisions. Administrative expenses in the A&T Division were allocated in proportion to direct salary dollars.

OVERHEAD (OO) - Corporate-wide expenses allocated to the various NARUC categories in proportion to total company direct salary dollars. Overhead consists primarily of General Office (rent, depreciation, communications, maintenance, office supplies, postage, insurance, etc.) expenses.