Exhibit No.:

Issues:

Tariff Issues

Witness:

James M. Russo

Sponsoring Party:

MO PSC Staff

Type of Exhibit:

Direct Testimony

Case No.:

GR-2004-0072

Date Testimony Prepared:

January 6, 2004

#### MISSOURI PUBLIC SERVICE COMMISSION

## UTILITY OPERATIONS DIVISION FILED<sup>3</sup>

JUN 2 1 2004

**DIRECT TESTIMONY** 

Missouri Public Service Commission

**OF** 

**JAMES M. RUSSO** 

### AQUILA, INC. D/B/A AQUILA NETWORKS MPS AND AQUILA NETWORKS L&P

**CASE NO. GR-2004-0072** 

Jefferson City, Missouri January 2004

Cath 3-30-04 Case No. 6R-2004-0072
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# BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

In the Matter of Aquila, In Networks - MPS and Aquila Natural Gas General Rate Inc	Networks - L&P	) )	Case No. GR-2004-0072	
AFFIDAVIT OF JAMES M. RUSSO				
STATE OF MISSOURI COUNTY OF COLE	) ) ss )			
James M. Russo, of lawful age, on his oath states: that he has participated in the preparation of the following written testimony in question and answer form, consisting of 21 pages of testimony to be presented in the above case, that the answers in the following written testimony were given by him; that he has knowledge of the matters set forth in such answers; and that such matters are true to the best of his knowledge and belief.				
			James M. Russo	
Subscribed and sworn to before	ore me this	da da	y of January, 2004.	
My commission expires	DAWN L. H Notary Public – State County of C My Commission Expir	ola Misana	Dawn L. Haw Notary Public	

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3	JAMES M. RUSSO
4	AQUILA INC. d/b/a/
5	AQUILA NETWORKS-MPS AND
6	AQUILA NETWORKS-L&P
7	CASE NO. GR-2004-0072
8	Q. Please state your name and business address.
9	A. James M. Russo, P.O. Box 360, Jefferson City, Missouri 65102.
10	Q. By whom are you employed and in what capacity?
11	A. I am a Regulatory Auditor IV with the Missouri Public Service
12	Commission (Commission).
13	Q. Please describe your educational background and other qualifications.
14	A. I graduated from California State University-Fresno, Fresno, California
15	and received a Bachelor of Science degree in Accounting. Prior to my employment with
16	the Commission, local elected officials in county government employed me in variou
17	capacities. I was the Assistant Treasurer-Tax Collector for San Joaquin and El Dorado
18	Counties in California. My responsibilities included all financial dealings of the counties
19	and all accounting activities of the agency. In addition, I was the Supervising Accountan
20	Auditor in El Dorado County for two years. My division was responsible for interna
21	audits of all county agencies, special districts, and franchise/lease agreements.
22	O. What has been the nature of your duties with the Commission?

- A. From April 1997 to December 2001, I worked in the Accounting Department of the Commission, where my duties consisted of directing and assisting with various audits and examinations of the books and records of public utilities operating within the State of Missouri; under the jurisdiction of the Commission. On December 16, 2001, I assumed the position of Regulatory Auditor IV in the Energy Tariffs/Rate Design Department where my duties consist of analyzing applications, reviewing tariffs, and making recommendations based upon these evaluations.
  - Q. Have you previously filed testimony before this Commission?
- A. Yes. A list of cases in which I have filed testimony before this Commission is attached as Schedule 1 to my Direct Testimony.
- Q. With reference to Case No. GR-2004-0072, have you made an examination and study of the proposed tariff sheets filed by Aquila Networks (Aquila or Company) doing business as Aquila Networks-MPS (MPS) and Aquila Networks-L&P (L&P)?
  - A. Yes, I have.
  - Q. What is the purpose of your Direct Testimony?
- A. The purpose of my Direct Testimony is to present the Commission Staff's (Staff) position relating to the filing of the proposed tariff sheets, interest paid on customer deposits, late payment fees and miscellaneous tariff rate issues by Aquila.

#### **Deposit Interest Rate**

Q. What is the Staff's recommendation regarding the interest rate the Company should pay on customer deposits?

A. The Staff recommends that the annual applicable interest rate should be one percentage point above the prime rate published in the *Wall Street Journal* on the last December business day of the prior year with the exception that would be required by Commission rule. This approach is consistent with the Commission's rule regarding telephone utilities (4 CSR 240-33.050) and has previously been approved by the Commission for Laclede Gas Company, The Empire District Electric Company, and Union Electric Company, d/b/a AmerenUE (electric). Staff has recently recommended and all parties have agreed to this treatment for Union Electric Company, d/b/a AmerenUE in its current natural gas rate case, Case No. GR-2003-0517. This approach is consistent with the Staff's proposal in the Company's electric Case NO. ER-2004-034.

- Q. What would be the currently effective interest rate based on Staff's proposal?
- A. The Staff's proposal would result in an interest rate of 5.25%. This equates to one percentage point above the prime rate of 4.25% effective on the last business day of December 2002, as published in the <u>Wall Street Journal</u>.
  - Q. What is the current prime rate?
- A. The current prime rate, as of December 18, 2003, is 4.00%. If the prime rate remains at 4.00% through the end of December, the Staff's proposal would result in a 5.00% interest being paid on customer deposits in 2004.
  - Q. What interest rate does Aquila currently pay on customer deposits?

<sup>&</sup>lt;sup>1</sup> For AmerenUE, the rate of interest applicable in each year is one percentage point above the prime rate published in the <u>Wall Street Journal</u> as being in effect on the last business day of November of the prior year.

- A. The Aquila Networks-L&P tariff currently provides for a fixed rate of interest of 6.00% on customer deposits. The Aquila Networks-MPS tariff currently provides for a fixed rate of interest of 9.50% on customer deposits.
  - Q. Is there a financial impact of adopting this proposed change?
- A. Yes. The Staff's determination of MPS's and L&P's revenue shortfall incorporates this proposed change in the interest paid on customer deposits and is described in the Direct Testimony filed by Staff witness Lesley Preston of the Auditing Department.

#### **Tariff Sheets**

- Q. What is your understanding on why Aquila filed these proposed tariff sheets?
- A. The primary reasons for the filing of these tariff sheets is to merge the two separate tariffs for the Company's MPS and L&P Divisions into one identical tariff, while incorporating the proposed changes filed in the current rate case proceeding. In the majority of changes the Company used the MPS tariff as a model and merged the L&P tariff into this document. The proposed tariff changes will make it easier on the Company, Staff, the Company's customers and other interested parties by having identical tariff language for both of the Company's operating divisions.
  - Q. Have you reviewed the proposed tariff?
- A. Yes I have. The majority of the changes were simple word changes such as replacing the individual division name with the word Company. In addition, many changes were simple rewrites of existing language that changed the existing L&P tariff to match the wording of the MPS tariff, or, clarified the existing tariff language. I have not

meaning of the existing tariff language.

Q. What changes were made to the rate class called general service customers?

A. The rate class for general service customers was eliminated for both divisions of the Company and renamed as small commercial firm service and small volume firm service for each division. The Company has created the two classes based on the volume of gas used annually. The MPS division is labeled with an "M" and the L&P division is labeled with an "L" following the service description abbreviation after the words "rate schedule". For example, MPS small commercial firm service would be

called "rate schedule SCF-M".

Q. Please describe the proposed tariff changes on Sheet 9, titled Small Commercial Firm Service Rate Schedule SCF-M.

A. The proposed service is available to all non-residential firm customers with annual usage less than 5,000 Ccf. In addition, the proposed charges for the service are identified in two parts consisting of a customer charge and energy charge. Proposed tariff language has also been added identifying the minimum monthly bill as the customer charge. This proposed section is covered by the rules and regulations.

Q. Please describe the proposed tariff changes on Sheet 10, titled Small Volume Firm Service Rate Schedule SVF-M.

A. The proposed service is available to all non-residential firm customers with annual usage of at least 5,000 Ccf but less than 40,000 Ccf's. In addition, the proposed charges for the service are identified in two parts consisting of a customer

charge and energy charge. Proposed tariff language has also been added identifying the minimum monthly bill as the customer charge. This proposed section is covered by the rules and regulations.

 Q. Please describe the proposed tariff changes on Sheets 11 and 12, titled Large Volume Firm Gas Service Rate Schedule LVF-M.

A. The Company has existing volumes for Large Volume Firm Service annual usage of 150,000 Ccf's for the MPS division. The proposed tariff sets the annual volume of usage for the Large Volume Firm Service customers to a minimum of 40,000 Ccf's.

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Q. Are there any other changes in the proposed tariff for Large Volume Firm Gas Service Customers Rate Schedule LVF-M?

A. Yes. The language for contracts Under Large Volume Firm Sales Service Natural Gas Service in the existing MPS tariff on sheets 6 thru 9 have been eliminated and replaced with language referring to the Company's gas agreements found on their website.

Q. Please describe the proposed tariff changes on Sheets 13 and 14, titled Large Volume Interruptible Gas Service Customers Rate Schedule LVI-M.

A. The Company presently requires annual usage in excess of 150,000 Ccf's for the MPS division. The proposed tariff would set the annual usage to a minimum of 40,000 Ccf's. In addition, the language for contracts under Large Volume Interruptible Sales Service in the existing MPS tariff on sheets 12 thru 15 have been eliminated and replaced with language referring to the Company's gas agreements found on their website.

Q. Please describe the proposed tariff changes on Sheet 15, titled Residential Service Rate Schedule RS-L.

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- A. The proposed tariff section is completely rewritten to mirror the language in the MPS division, with the exception of proposing a customer charge that is \$5 less per The proposed paragraphs addressing availability, monthly rate, minimum monthly bill and rules and regulations are new for the L&P Division.
- Q. Please describe the proposed tariff changes on Sheet 16, titled Small Commercial Firm Service Rate Schedule SCF-L.
- A. The proposed tariff section is written to mirror the language of the MPS division, with the exception of proposing a customer charge that is \$5 less per month and decreasing the proposed energy charge by \$0.0555 per Ccf from the rate that is currently in effect. The proposed service is available to all non-residential firm customers with annual usage that is less than 5,000 Ccf. In addition, the proposed charges for the service are identified in two parts consisting of a customer charge and energy charge. Proposed tariff language has also been added identifying the minimum monthly bill as the customer charge. This proposed section is covered by the rules and regulations.
- Q. Please describe the proposed tariff changes on Sheet 17, titled Small Commercial Firm Service Rate Schedule SVF-L.
- Α. The proposed tariff section is written to mirror the language of the MPS division, with the exception of proposing a customer charge that is \$10 less per month and decreasing the proposed energy charge by \$0.0205 per Ccf from the rate that is This proposed service is available to all non-residential firm currently in effect. customers with a minimum annual usage of 5,000 Ccf but no more than 40,000 Ccf's

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Transportation Service Natural Gas.

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mirror the MPS tariff. In addition, changes were made to bring this tariff section into

The proposed tariff changes essentially rewrote the existing L&P tariff to

22 compliance with the other proposed transportation rate classes in the tariff. The word

- "end-user" was added throughout the section, typically in front of the word "aggregator", further clarifying who is covered by this service.

- Q. Please describe the proposed tariff changes on Sheets 28 thru 30, titled Transportation Service Rate Schedule SVTS-M.

- A. This proposed tariff section changes the availability to customers whose individual annual usage is at least 5,000 Ccf, but less than 40,000 Ccf. It is currently available to customers in the existing MPS tariff whose annual usage does not exceed 150,000 Ccf. The existing section referring to Lost and Unaccounted for gas has been deleted to bring this section into compliance with the recently completed generic Purchased Gas Adjustment (PGA) Clause case, Case No GO-2002-452.
- Q. Please describe the proposed tariff changes on Sheets 31 and 32, titled Transportation Service Rate Schedule LVTS-M.
- A. This proposed Transportation Service Rate Schedule is a new class of service. It is available for non-residential end-users whose annual individual usage is anticipated to equal or exceed 40,000 Ccf. The mandatory charges, security, General Rules, Regulations, Terms and Conditions and Taxes paragraphs are identical to the proposed language within the Transportation Service Rate Schedule LVTS-M.
- Q. Please describe the proposed tariff changes on Sheets 33 thru 35, titled Transportation Service Rate Schedule SVTS-L.
- A. The proposed tariff section is identical to the Transportation Service Rate Schedule SVTS-M language in the MPS division, with the exception of proposing a end-user charge that is \$10 less per month and decreasing the proposed delivery charge by \$0.0205 per Ccf from the rate that is currently in effect.

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- Q.
  - Please describe the proposed tariff changes on Sheets 36 and 37, titled Transportation Service Rate Schedule LVTS-L.
  - The proposed changes are to have the L&P division mirror the proposed language in Schedule LVTS-M for the MPS division, with the exception of proposing a the end-user charge that is \$15 less per month and decreasing the proposed delivery charge by \$0.0234 per Ccf from the rate that is currently in effect.
  - Q. Please describe the proposed tariff changes on Sheet 38, titled Transportation Service-Flexible Rates Rate Schedule LVTS-F.
  - A. These proposed tariff changes are new language for the L&P division of the Company. The language describing Billing Demand is new proposed language to both operating divisions. The first paragraph mirrors the Company's proposed language for Large Volume Firm Gas Service Rate Schedule LVF-M.
  - Q. Please describe the proposed tariff changes on Sheet 39, titled Transportation Service-Special Contract Rates Rate Schedule LVTS-SC.
  - A. This proposed tariff language is a new addition for the L&P division of the Company and is identical to the existing tariff language used for the Company's MPS division.
  - Q. Please describe the proposed tariff changes on Sheets 53 thru 64, titled Purchased Gas Adjustment Clause Gas.
  - A. Language was added to update the PGA clause to include changes that reflect the agreements reached in the generic PGA docket, Case Number GO-2002-442. These changes included items such as the Actual Cost Adjustment (ACA) Account approach in accounting for interest, the number of filings allowed per year, the interest

	Direct Testimony of James M. Russo
1	rate on the over/under recoveries of gas costs are among the items the Company has
2	incorporated in their PGA.
3	Q. Please describe the proposed tariff change on Sheet 65, titled Tax and
4	License Rider Gas.
5	A. This proposed tariff language is new for the L&P Division of the
6	Company.
7	Q. Please describe the proposed tariff change on Sheet 66, titled
8	Smithton/Otterville Surcharge Gas.
9	A. The proposed tariff change increases the length of time for the surcharge
10	to remain in effect from eight years to eighteen years.
11	Q. Please describe the proposed tariff changes on Sheets R-6 thru R-9,
12	Section 2.04 titled Deposits and Guarantees of Payment, in the Rules and Regulations.
13	A. The proposed tariff changes added new language to the existing L&P tariff
14	addressing when the Company may require a security deposit or other guarantees of
15	payment from new residential customers and, establishes record keeping procedures to
16	track all deposits.
17	Q. Please describe the proposed tariff changes on Sheets R-10 thru R-13
18	Section 2.05 titled Discontinuance of Service.
19	A. The proposed tariff changes added new language to the existing L&P tariff
20	defining items that are not sufficient cause for the Company to discontinue service, items
21	that are included in the notice of discontinuance and sets forth the notification procedure

to the customer before a discontinuance of service occurs.

Q. Please describe the proposed tariff changes on Sheets R-14 thru R-18. Section 2.06 titled Cold Weather Rule.

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- The proposed tariff changes reflect additional new language to the existing Α. L&P tariff that is identical to the existing MPS tariff. An example of these changes included items such as stating nothing in the tariff would prevent the Company from setting a higher temperature threshold below which it will not discontinue service, set forth the procedure the Company would follow from November 1 through March 31, allowed for the recovery of reasonable operating expenses by the Company and allows the Company to apply for a variance of these rules.
- Q. Please describe the proposed tariff changes on Sheets R-18 and R-19, Section 2.07 titled Charge for Connection, Connection or Collection.
- Α. This proposed tariff language reflects a new section to both the operating divisions of the Company. This proposed section sets forth the conditions that the Company would charge for connections, reconnections and the charging of a collection fee when collecting a payment at the time of disconnect. Staff believes the Company intended to title this section Connection, Reconnection or Collection. The impact of these changes on rate design will be discussed later in my testimony.
- Q. Please describe the proposed tariff changes on Sheet R-19, Section 2.08 titled Charge for Returned Checks.
- This section is new for both divisions of the Company. It sets forth the A. conditions that the Company can charge for returned checks. The Company has specifically excluded checks returned from the bank because of a bank error from being

- charged a returned check fee. The impact of this change on rate design will be discussed later in my testimony.
- Q. Please describe the proposed tariff changes on Sheets R-21 thru R-24, Section 3 titled Supplying and Taking of Service.
- A. The proposed tariff changes in this section are all new and completely rewritten tariff language for the L&P Division. The new paragraphs include describing what constitutes interruptions of gas service, use of gas service, tapping of Company's mains, limitations of gas supply including purpose, curtailment, priority of service, curtailment procedures, unauthorized overruns and penalties, emergency exemption, relief from liability and precedence. The proposed tariff language for the Priority of service paragraph has been changed. The existing MPS tariff lists ten different categories for the priority of service curtailment. The proposed tariff has reduced the number to five different categories.
- Q. Please describe the proposed tariff changes on Sheets R-25 and R-26,
   Section 4.02 titled Protection of Company Property.
- A. The proposed tariff language would bring the existing L&P tariff language to be in sync with the existing MPS tariff language. The section sets forth the customers responsibility to protect the Company's property on the premises and states who is allowed to inspect or handle the mains, lines, meters and any other apparatus of the Company. In addition, the proposed language sets forth the conditions that the Company may discontinue service if it is found that the above has occurred and the customer has received unmetered service.

A. Section 5.03B is new language for both divisions of the Company. This section sets forth the conditions that a customer may request a meter to be tested, conditions under which it will be tested, results of the test and the notification before the test that there may be a charge for the testing. The impact of these changes on rate design will be discussed later in my testimony.

- Q. Please describe the proposed tariff changes on Sheets R-27 and R-28, Section 5.04 titled Billing Adjustments
- A. All but the first sentence of Section 5.04C reflects newly proposed language for both divisions of the Company. The new language brings this section up to date to account for the changes in section 5.03B. Section 5.04F is also new language for both divisions of the Company. This section addresses the over or under collection of sales, use or franchise taxes and states they are not a billing error and subject to the statute of limitations.
- Q. Please describe the proposed tariff changes on Sheets R-35 and R-36,
   Section 6.06 titled Disputes.
- A. The proposed section is almost entirely new language for the existing L&P tariff. The words "notice and in person" were deleted from section 6.06A. Staff believes that this deletion makes it easier on the customer to notify the Company of the possible dispute.
- Q. Please describe the proposed tariff changes on Sheet R-37, Section 6.07 titled Settlement Agreements and Extension agreements.

- A. The proposed section adds new language in Section 6.07D to the existing L&P tariff. The language allows the Company to enter into an extension agreement with a customer requesting the extension, even when the customer informs the Company that they may not be able to pay the bill in full.
- Q. Please describe the proposed tariff changes on Sheet R-38, Section 6.08 titled Commission Complaint Procedures.
- A. The proposed section is new for the L&P Division. The section sets forth the procedure for a customer to file an informal or formal complaint.
- Q. Please describe the proposed tariff changes on Sheets R-40 thru R-47, Section 7.0 titled Extension of Gas Facilities.
- A. This proposed tariff language reflects new language for the L& P Division of the Company. In addition, this proposed language has been completely rewritten for the existing MPS tariff including new language addressing new items. The new items include proposed language setting forth definitions for purpose and availability and definition of terms. Section 7.02 provides proposed definitions for a variety of terms. Section 7.02C defines a construction allowance that the Company allows the customer and provides a formula that would determine the allowance. Section 7.02D defines what portions of the construction charges are refundable or nonrefundable.
- Q. Please describe the proposed tariff changes on Sheet R-47, Section 8 titled Compliance with Rules and Regulations.
- A. The proposed section reflects a new section for the L&P Division. This section defines the responsibilities of the Company and customer respectively when complying with the Rules and Regulations in this section.

- Q. Please describe the proposed tariff changes on Sheet R-48, Section 9.0 titled Promotional Practices.
- A. This proposed section reflects a new section for the MPS division. This section sets forth five promotional practices currently in effect for the L&P Division. The practices are fuel cost comparisons, equipment selection, energy consulting, promotion of high efficiency natural gas appliances, educational services, residential customer purchase plan and commercial and industrial customer purchase plan.

#### Miscellaneous Tariff Rate Issues

- Q. Did the Company combine the miscellaneous tariff rate issues for Aquila Networks-MPS and Aquila Networks-L&P?
- A. Yes, the Company combined all of the miscellaneous tariff rates into one proposed tariff.
  - Q. What is the result of this combination of miscellaneous tariff rate issues?
- A. This results in the use of identical language and rates for the same service in the Companies two Missouri operating divisions. The effect of each proposed change will be discussed further in my testimony below.
- Q. Did the Company provide documentation justifying the changes in the charges for the two operating divisions?
- A. The Company provided cost studies that documented the actual cost of performing connections and reconnections during normal business hours and after business hours; excess flow valves and NSF checks. The Company did not provide specific cost studies for meter testing, special meter read appointments or for the collection fee at disconnect. The Company did state in response to Staff Data Request

- Numbers 39 and 40 that the charges were consistent with other "customer visit" charges such as reconnects, and referred to the information provided in the Company's response to Staff Data Request Number 36.
- Q. What is the effect of the Company's proposed change to the tariff as it relates to Connections?
- A. The Company is proposing to eliminate the \$20 connection fee during normal business hours and reduced the connection fee from \$55 to \$50 for connections after normal business hours for the MPS division. The Company did not currently charge for connections within the L&P Division so this will result in a new \$50 charge for connections after business hours. The Company provided the Staff with a cost study that supports a charge in excess of \$50.
- Q. What is the effect of the Company's proposed change to the tariff as it relates to reconnections?
- A. The Company is proposing to increase the reconnection fee during normal business hours from \$20 to \$30 and proposes to decrease the reconnection fee after normal business hours from \$55 to \$50 for both divisions of the Company. The Company provided the Staff with a cost study that supports these charges.
- Q. What is the effect of the Company's proposed change to the tariff as it relates to reconnections within twelve months?
- A. In Section 2.07A of the proposed tariff, the Company is proposing to increase the reconnect fee within 12 months from \$20 to \$30 for the MPS division, and to increase the reconnect fee within 12 months from \$0 to \$20 for the L&P Division. In addition, the Company is proposing in Section 2.07D that the "Company will collect, as a

	Direct Testimony of James M. Russo
1	reconnection charge, the sum of such minimum bills as would have occurred during the
2	period of disconnection, but in no event less than the Reconnection Charge in Section
3	2.07A of these rules." Staff agrees with this new language as it prevents customers from
4	avoiding the monthly customer charge by disconnecting service in the warmer months
5	only to reconnect in the colder months.
6	Q. What is the effect of the Company's proposed change to the tariff as it
7	relates to excess flow valves?
8	A. The Company is proposing to increase the charge for excess flow valves
9	from \$30 to \$45 for the MPS division. The Company is reducing the charge for excess
10	flow valves from \$65 to \$45 for the L&P Division. The Company clarified this change in
11	it's response to Staff Data Request Number 38, stating the valve cost approximately \$15
12	and the installation took approximately 20 minutes of crew time, or about \$30 in labor
13	related costs.
14	Q. What is the effect of the Company's proposed change to the tariff as it
15	relates to meter testing?
16	A. The proposed charge in section 5.03 for meter testing is a new charge.
17	The Company proposes to recover their cost of providing a customer service when the
18	meter is reading accurate. The Company allows a two percent tolerance for the purpose
19	of this section.
20	Q. What is the effect of the Company's proposed change to the tariff as it
21	relates to special meter read appointments?
22	A. The Company is proposing to increase the charge for special meter read

appointments during normal business hours from \$5 to \$30, and, from \$10 to \$50 during

	Direct Testimony of James M. Russo		
1	non-business hours for it's MPS division. In addition, the Company presently does not		
2	charge for these services in the L&P Division but plans to reflect these two new charges		
3	within this proposal.		
4	Q. What is the effect of the Company's change to the tariff as it relates to		
5	collection fees at time of disconnect?		
6	A. The Company presently does not charge collection fees at the time of		
7	disconnect in either of its divisions. In section 2.07C of the proposed tariff, the Company		
8	proposes to charge \$30 for this service.		
9	Q. What is the effect of the Company's change to the tariff as it relates to		
10	returned checks?		
11	A. The Company presently does not charge for NSF checks in either of its		
12	divisions. The Company proposes to charge \$20 for NSF checks. The Company		
13	provided the Staff with a cost study that supports a charge slightly higher than \$20.		
14	Late Payment Fees		
15	Q. Please describe the proposed tariff changes on Sheet R-39, Section 6.09		
16	titled Late Payment Charges.		
17	A. The proposed tariff change increases the late payment charge for the L&P		
18	Division from 1 1/4 percent to 1 1/2 percent.		
19	Q. What change is Staff proposing to the late payment charge on delinquent		
20	bills?		
21	A. Staff is proposing that the late payment charge on delinquent bills be		
22	reduced from 1 ½ percent, compounded per month, to a simple ½ percent per month of		
23	the original net amount due on the delinquent bill. In other words, the late payment		

charge would not be applied to a previous late charge balance, thus eliminating the compounding effect of the late payment charge. This proposed late payment charge rate would be a simple annual rate of 6 percent. The current annual late payment charge rate is equal to 18 percent, and when compounded, could easily exceed the 18 percent per annum.

- Q. Why is Staff proposing this change?
- A. Staff believes this change reduces the late penalty charge for delinquent bills to correctly reflect current interest rates and the cost to the Company to carry a customer's bill for an additional billing period. As noted above, the current late payment charge rate could exceed 18 percent when computed on an annual basis. This compounds the difficulty customers have when paying their gas bills.
  - Q. What is the financial impact of this proposed change?
- A. Staff calculates the financial impact to be \$146,688 and has accounted for this amount in Staff's proposed rate design.
- Q. Does Staff have any recommendations on the late penalty charge being assessed to customers applying for assistance through the Low Income Home Energy Assistance Program (LIHEAP)?
- A. Yes. The Staff is recommending that the late payment charges that accrued during the time that the energy assistance money (LIHEAP or ECIP) is being credited against a customer's bill should be waived by the Company. The Staff recognizes that there exists a time lag between customer's bills and the distribution of the energy assistance grants. During this time lag, the Staff does not feel a customer should be required to pay late payment charges.

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- Q. Does this conclude your Direct Testimony?
  - A. Yes it does.

#### RATE CASE PROCEEDING PARTICIPATION

#### JAMES M. RUSSO

CASE NO.
GR-97-393
WA-97-510
EC-98-573
HR-99-245
GR-99-246
ER-99-247
EM-2000-292
EM-2000-369
WR-2000-557
SR-2000-556
GR-2001-292
GR-2001-0388
WA-2002-65
GR-2002-356
GA-2002-429
GT-2003-0033
GT-2003-0038
GT-2003-0031
GT-2003-0037
GT-2003-0036
GT-2003-0032
GT-2003-0034
GR-2003-0517
GT-2004-0049