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Patricia A. Krieger

Direct Testimony

Laclede Gas Company

GR-2005-\_\_\_\_\_

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LACLEDE GAS COMPANY

GR-2005-\_\_\_\_\_

DIRECT TESTIMONY

OF

PATRICIA A. KRIEGER

FEBRUARY 2005

## **Direct Testimony of Patricia A. Krieger**

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**DIRECT TESTIMONY OF PATRICIA A. KRIEGER**

**General Information/Qualifications**

1 Q. Please state your name and business address.

2 A. My name is Patricia A. Krieger, and my business address is 720 Olive St., St.  
3 Louis, Missouri 63101.

4 Q. What is your present position?

5 A. I am Manager of Accounting for Laclede Gas Company ("Laclede" or  
6 "Company").

7 Q. Please state how long you have held your position and briefly describe your  
8 responsibilities.

9 A. I was promoted to my present position in January, 1997. I am responsible for  
10 managing three departments: Financial Reporting, Gas Accounting and Asset  
11 Management. These departments maintain the books of the Company in  
12 accordance with generally accepted accounting principles and the rules and  
13 regulations of this Commission.

14 Financial Reporting duties include preparing reports to the Securities and  
15 Exchange Commission, to stockholders and to this Commission. Gas Accounting  
16 is responsible for accounting activities relating to the Company's natural gas costs  
17 and customer revenues, as well as analyses of the effects of weather on customer  
18 sales. Asset Management maintains the continuing property records of the  
19 Company and carries out related duties.

20 Q. What is your educational background?

1 A. I graduated from Saint Louis University in 1976 with the degree of Bachelor of  
2 Science in Business Administration, majoring in accounting.

3 Q. Will you briefly describe your experience with the Company prior to becoming  
4 Manager of Accounting?

5 A. I joined Laclede in November, 1976 as an Accountant in the Corporate  
6 Accounting Department. I was promoted to Senior Auditor in June, 1979 and  
7 transferred to the Internal Audit Department. In June, 1983, I was transferred to  
8 the Budget Department, where I served as Senior Budget Analyst and Assistant  
9 Manager until being promoted to Manager of the Budget Department in April,  
10 1988. I held this position until being promoted to Manager of Accounting.

11 Q. Have you previously filed testimony before this Commission?

12 A. Yes, I have. I have previously filed testimony in Cases Nos. GR-2002-356, GR-  
13 2001-629, GM-2001-342, GR-99-315, GR-98-374, GR-96-193, and GR-94-220.

14 Q. What is the purpose of your testimony?

15 A. I am sponsoring the Company's rate base on an original cost basis and certain  
16 components of working capital for inclusion in the Company's rate base. I am  
17 also sponsoring income statement adjustments in the areas of revenue and gas  
18 cost, depreciation and amortization, costs of removal, taxes other than income and  
19 appliance service work.

20 Q. Please list the schedules you are sponsoring.

21 A. The following items were prepared by me or under my supervision: Schedule 1.  
22 This schedule summarizes the components of the Company's original cost rate

1 base. While I am not the main sponsor for Schedules 4 and 5, I am sponsoring  
2 certain adjustments to those schedules, as discussed in this direct testimony.

3 Rate Base

4 Q. What items are you sponsoring for inclusion in the Company's original cost rate  
5 base (Schedule 1)?

6 A. Gross Plant amounts for Laclede have been estimated to March 31, 2005.  
7 Deducted therefrom is the estimated balance of accumulated provision for  
8 depreciation, depletion and amortization at the same date. I also deducted the  
9 September 30, 2004 balance of customer advances for construction. I have also  
10 included balances for working capital, which I am sponsoring as additions to rate  
11 base.

12 Q. What is "working capital?"

13 A. Working capital, as I use the term here, is the average amount of investment in the  
14 utility business provided by investors, in excess of that which is included in net  
15 utility plant, offset by appropriate deferred income taxes. Working capital  
16 includes the Company's investment in its various inventories, prepayments and  
17 deposits, and materials and supplies.

18 Q. Please explain the working capital items you are sponsoring on Schedule 1.

19 A. Schedule 1 includes the average balance for Special Deposits over the test year  
20 ending September 30, 2004.

21 Also listed on Schedule 1 are the average balances for the Company's  
22 Propane Gas Inventory, the current portion of Natural Gas Stored Underground in  
23 the Laclede storage field and Natural Gas Stored Underground in the storage

1 fields of others (primarily Mississippi River Transmission Corporation), over the  
2 test year ended September 30, 2004.

3 As discussed more fully in the testimony of Company witness M. T. Cline,  
4 the Company is proposing to reflect the financing costs related to gas and propane  
5 inventories in the Purchased Gas Adjustment Clause. Should the Commission  
6 grant this tariff change, inventory balances would no longer need to be included in  
7 rate base. In addition, the non-current portion of natural gas stored underground  
8 in the Laclede storage field would be excluded from rate base.

9 Schedule 1 also includes the average balances in Prepayments and General  
10 Materials and Supplies and Related Stores Expenses over the test period ending  
11 September 30, 2004.

12 Q. What items of rate base do other Company witnesses address in this case?

13 A. The Gas Safety Deferrals, Prepaid Pension Asset, and Deferred Income Taxes are  
14 described in the testimony of Company witness J. A. Fallert. The cash working  
15 capital requirement of the Company is described in the testimony of Company  
16 witness G. W. Buck. The impact on rate base of the Insulation Financing  
17 Program, the EnergyWise Program, and Customer Deposits is also described in  
18 the testimony of Company witness G. W. Buck.

19 **Adjustments to Utility Operating Income**

20 Q. Please explain the adjustments you are sponsoring to Laclede's operating income.

21 A. I am sponsoring adjustments to revenues and gas costs to reflect the impact of  
22 changes in large users, increases or decreases in residential and small commercial  
23 customers, and the elimination of unbilled revenue accruals and amounts billed

1 associated with the Infrastructure System Replacement Surcharge on the  
2 Company's books. In addition, I am sponsoring adjustments concerning the  
3 effect of weather on the Company's revenues. I am also sponsoring adjustments  
4 to depreciation and amortization expense, cost of removal expense, taxes other  
5 than income expense, and to the revenues and expenses related to appliance  
6 service work, off-system sales and releases of pipeline capacity. These  
7 adjustments appear on Schedule 5.

8 **Large User Load Changes**

9 Q. Please discuss the adjustments related to large users.

10 A. Adjustments 1.c., 1.d., and 1.e. reflect known and measurable changes through  
11 March 31, 2005 in the usage levels and/or rate schedules for several of our large  
12 customers. These are customers whose circumstances have changed or are  
13 expected to change due to changes in volumes, newly contracted-for demand  
14 levels, and/or changes in the rates under which they purchase gas. These  
15 adjustments are necessary to include the most recent known sales information for  
16 these customers in normalized revenues. The three categories are:

17 I. **Firm Sales Service**

18 Adjustment 1.c. reflects the rate switching and/or load changes of  
19 seventeen specific customers who were or are served under this rate  
20 classification.

21 II. **Firm Transportation and Sales Service**

22 Adjustment 1.d. reflects the rate switching and/or load changes of seven  
23 specific customers who were or are served under this rate classification.

1           III.   Basic Transportation and Sales Service

2                   Adjustment 1.e. reflects the rate switching and/or load changes of seven  
3                   specific customers who were or are served under this rate classification.

4   Q.   What other adjustments are you sponsoring related to large users?

5   A.   Adjustment 1.f. reflects a normalized level of unauthorized use charges for the  
6       Company's basic transportation customers. During the test year ended September  
7       30, 2004, this group of customers was billed a lower than normal level of  
8       unauthorized use charges due to fewer days of limitation during the test year.  
9       Adjustment 1.f. increases revenues related to unauthorized use charges to a  
10      normal level based on the average number of days of limitation per year since the  
11      year that the unauthorized charge commenced.

12   Q.   Are you sponsoring any other adjustments related to large users?

13   A.   Yes. Adjustment 1.g. reflects a normalized level of demand charges to be billed  
14      to the Company's large volume and transportation customers. During the test  
15      year ended September 30, 2004, this group of customers were billed a level of  
16      demand charges slightly below the level that would be expected to be billed  
17      during subsequent periods. Adjustment 1.g. adjusts revenues related to billing  
18      demand charges for large volume customers to an annualized January 2005 billing  
19      level. It also adjusts revenues related to billing demand charges for transportation  
20      customers to current contract levels adjusted to reflect typical increases in billing  
21      demands associated with periods of limitation.



1                                    **Residential and Small Commercial Customer Changes**

2    Q.     Please explain the revenue adjustment made to reflect changes in residential and  
3           small commercial customers.

4    A.     During the test year, the Company experienced modest growth in both its  
5           residential and small commercial customers billed at the General Service rate in  
6           its St. Charles, Missouri Natural and Midwest operating divisions. The Laclede  
7           operating division experienced customer losses. Adjustment 1.h. adjusts revenues  
8           to an annualized level that includes these changes in customer levels as if those  
9           levels had been experienced for the full year. Furthermore, the adjustment adds  
10          revenues related to projected customer growth in the St. Charles, Missouri Natural  
11          and Midwest operating divisions of the Company through March 31, 2005.

12   Q.     What is the basis for this adjustment?

13   A.     This overall residential and small commercial customer adjustment reflects  
14          annualized customer changes based on the period ended January 2005, and the  
15          same rate of growth through March 31, 2005 in the St. Charles, Missouri Natural  
16          and Midwest operating divisions.

17                                    **Weather Normalization**

18   Q.     Please discuss the adjustments you are sponsoring concerning the effect of  
19          weather on the Company's revenues and expenses.

20   A.     Actual weather experienced in the heating season affects the Company's sales  
21          levels, its revenues and its gas cost expenses. If weather is colder than was  
22          anticipated, each of these items (i.e., sales, revenues and gas cost expenses) will

1 increase in amount. Conversely, if weather is warmer than was anticipated, the  
2 amount of these items will decrease.

3 Q. Is the effect of weather significant on the Company's sales levels, revenues, and  
4 gas cost expense?

5 A. Yes. The weather sensitivity of a local gas distributor's sales levels is widely  
6 recognized in the industry and in financial and regulatory circles. Space heating  
7 constitutes by far the largest end-use of gas in Laclede's system. During the test  
8 year, spaceheating revenues accounted for more than 90% of total revenues billed  
9 to on-system customers.

10 Approximately 98% of Laclede's residential customers use gas for their  
11 primary heat source. A number of the remaining residential customers use gas for  
12 a secondary heat source. In our service area, the vast majority of an average  
13 heating customer's usage is for space heating, followed by water heating usage.  
14 Other end uses, such as cooking, clothes drying, and lighting constitute a small  
15 fraction of the total. Because Laclede is particularly dependent on space heating  
16 for its revenues, weather is a primary variable in determining Laclede's revenues.

17 Q. How does the ratemaking process address the impact of weather fluctuations on a  
18 gas utility's operations?

19 A. Space heating sales levels are primarily determined by heating season  
20 temperatures in the gas utility's service area. In setting rates, this Commission  
21 has traditionally approved an adjustment to Laclede's test year data to account for  
22 the effects of weather through use of a measure known as heating degree days  
23 (also referred to as "degree day deficiencies" or simply "degree days"). This

1 adjustment has traditionally been calculated through a comparison of the actual  
2 number of degree days experienced in the test year in Laclede's service area with  
3 an historical measure of degree days considered to be normal in such area. The  
4 adjustment is designed to adjust test year operating results to levels which would  
5 have been experienced had the test year contained a normal number of heating  
6 degree days.

7 Q. Please define the term "heating degree day."

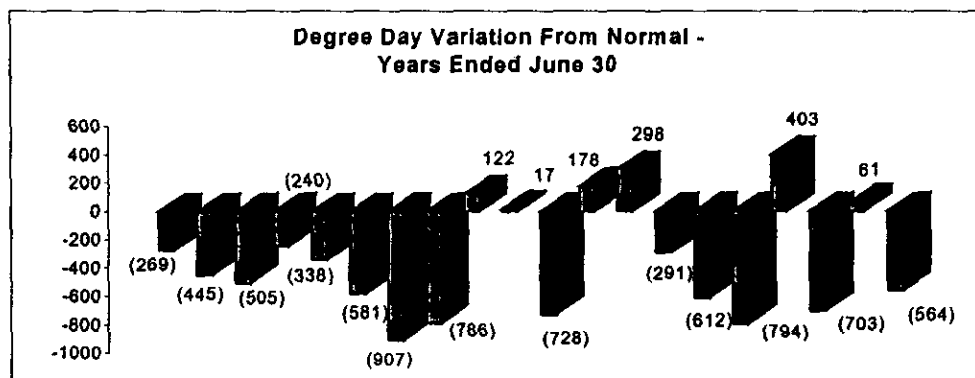
8 A. A heating degree day is a unit used to measure the requirement for space heating  
9 due to the coldness of weather. Specifically, each heating degree day represents  
10 each degree by which the average temperature for a day falls below 65°  
11 Fahrenheit based on daily high and low temperatures recorded and published by  
12 the National Oceanic and Atmospheric Administration (NOAA), an agency of the  
13 United States Government. Thus, an average daily temperature of 45° Fahrenheit  
14 would be equal to 20 degree days. Degree days can be calculated and  
15 accumulated for a number of days, such as a month or a heating season, to  
16 provide a measure of heat requirements.

17 Q. How are normal degree days determined?

18 A. Generally, normal degree days are determined by an analysis of historical data. In  
19 the past, the Company's rates have been based on various normals calculated by  
20 averaging actual degree days experienced over periods ranging from thirty years  
21 to longer-term averages which used all historical weather data available for this  
22 century. More recently, rates have been set based on 30 years of historical data or  
23 parameters agreed upon by the parties developed from 30-year data.

1 Q. What has recent experience shown the deviation to be between actual degree days  
2 and such 30-year normals?

3 A. Recent experience has shown that traditional 30-year normals are unreliable in  
4 approximating expected degree days, even over a span of a number of years. The  
5 following table shows the heating season degree days, as reported by NOAA, that  
6 were actually experienced during recent years compared with the NOAA 30-year  
7 normal degree days for St. Louis, Missouri.



Year	Actual Degree Days	Normal Degree Days	Degree Day Variation From Normal
1985	4,669	4,938 *	(269)
1986	4,493	4,938 *	(445)
1987	4,433	4,938 *	(505)
1988	4,698	4,938 *	(240)
1989	4,600	4,938 *	(338)
1990	4,357	4,938 *	(581)
1991	4,031	4,938 *	(907)
1992	4,152	4,938 *	(786)
1993	4,880	4,758 **	122
1994	4,775	4,758 **	17
1995	4,030	4,758 **	(728)
1996	4,936	4,758 **	178
1997	5,056	4,758 **	298
1998	4,467	4,758 **	(291)
1999	4,146	4,758 **	(612)
2000	3,964	4,758 **	(794)
2001	5,161	4,758 **	403
2002	4,054	4,757 ***	(703)
2003	4,818	4,757 ***	61
2004	4,193	4,757 ***	(564)

\* 30-year normal based on 1951-1980 period published by NOAA

\*\* 30-year normal based on 1961-1990 period published by NOAA

\*\*\* 30-year normal based on 1971-2000 period published by NOAA

1           The predominantly warmer-than-normal weather experienced between  
2           1985 and 2002 caused Laclede's sales levels to fall short of those levels  
3           predicated on long-term norms upon which rates were set, having a significant  
4           adverse effect on the Company's earnings and rate of return. Earnings were  
5           depressed by millions of dollars during those years, resulting in long-term  
6           earnings shortfalls from the levels justified and approved by the Commission in  
7           previous rate cases.

8   Q.    What was the effect of weather variations in 2003 and 2004?

9   A.    Actual degree days continued to vary from NOAA's published normals,  
10         particularly in 2004 when the weather was significantly warmer than normal.  
11         However, in Case No. GR-2002-356, the Commission approved a new rate  
12         design, effective November 9, 2002, that more equitably serves both the ratepayer  
13         and the shareholder, despite weather fluctuations that vary significantly from the  
14         traditional 30-year normals. Due to the implementation of the new rate design,  
15         the Company did not experience an earnings windfall in 2003 as a result of  
16         weather that was colder than normal. Nor did it experience as large of an adverse  
17         earnings effect that would have otherwise occurred due to the significantly  
18         warmer-than-normal weather in 2004. The weather mitigation rate design did not  
19         eliminate the impact of the significantly warmer weather in 2004, but lessened  
20         that impact to a more controlled level. The current rate design greatly improves  
21         and simplifies the ratemaking process with regard to weather normalization, and  
22         makes the lack of reliability, as well as timing and measurement issues, associated  
23         with traditional 30-year normals, tolerable.

1 Q. Please explain what you mean by timing and measurement issues associated with  
2 traditional 30-year normals.

3 A. NOAA publishes normals at the end of each decade based on three decades of  
4 data. For instance, the current normals, published after the end of calendar 2000,  
5 reflect the weather conditions experienced during the January 1971 through  
6 December 2000 period. NOAA does not update normals again until the end of  
7 the next decade; therefore, more recent weather experience is not reflected for  
8 many years thereafter. Also, during each decade, the type and location of the  
9 instruments used to measure temperature may change at the weather sites.  
10 Variations in temperature measurement may result from such changes. At the end  
11 of each decade, NOAA reviews the data for measurement biases and, if necessary,  
12 makes appropriate adjustments to the historical data prior to publishing the new  
13 normals so that the new normals are presented on a basis consistent with the  
14 current site and instrumentation. Changes that occur subsequent to the release of  
15 the new normals are not reflected until the publication of subsequent normals at  
16 the end of the next decade. These complications make traditional weather  
17 normalization extremely complex as the slightest bias in temperature data may  
18 result in material variations in revenue requirement when applied on such a  
19 precise basis in ratemaking.

20 Q. Is the unreliability of 30-year normals in representing ongoing climate conditions,  
21 as evidenced by the deviation between actual degree day experience and the  
22 NOAA 30-year normals, likely to continue or is it simply the result of natural  
23 weather variability?

1 A. I believe it is unlikely that natural weather variation is the sole cause underlying  
2 the mild winters experienced in recent years. The increased incidence of warmer-  
3 than-normal heating seasons is of particular concern in light of the increasing  
4 recognition and acceptance within the scientific community of the existence of  
5 climatic warming, urbanization and heat island effects in metropolitan areas, and  
6 other factors contributing to an overall warming trend. The warm weather  
7 experienced in the St. Louis area in recent years is consistent with climatic  
8 warming trends being experienced elsewhere. In my opinion, it would be  
9 extremely unlikely that such experience resulted from chance alone, and we  
10 should not expect or hope that weather fluctuations "level out" over a span of  
11 years to keep the Company financially stable. These concerns, as well as the  
12 effect of potential timing and measurement issues, have been addressed in the  
13 ratemaking process through the weather mitigation rate design.

14 Q. How do weather mitigation measures help alleviate the problems associated with  
15 weather normalization and determining an appropriate level of normal heating  
16 degree days?

17 A. The Company's weather mitigation rate design allows the Company to recover a  
18 significant portion of what are basically fixed distribution costs, as well as  
19 providing a more stable pricing environment for the Company's customers,  
20 despite extreme variations in weather conditions. Therefore, the weather  
21 mitigation rate design substantially reduces the burden of determining precisely  
22 an appropriate number of normal heating degree days in establishing sales levels  
23 because the financial impact of biases or significant variations from those levels is

1 not as material as it would otherwise be without weather mitigation measures.  
2 Although a reasonable level of normal degree days is needed to ensure equity for  
3 ratepayers and shareholders, the weather mitigation rate design reduces the  
4 magnitude of significant shortfalls or windfalls in customer revenues that are  
5 likely to occur, from year to year or over extended time periods, using 30-year  
6 normals. The weather mitigation rate design more equitably serves both the  
7 shareholder and the ratepayer when compared to the prior "win or lose"  
8 ratemaking methodology that utilized 30-year normals without weather mitigation  
9 measures. The weather mitigation rate design is described in the testimony of  
10 Company witness M. T. Cline filed in this case.

11 Q. What level of heating degree days are you sponsoring in your adjustment?

12 A. Adjustment 1.a. reflects the increase in revenues at base rates for customers  
13 served under the general service rate to the level that would have been achieved at  
14 4,691 degree days. This level of heating degree days reflects the 30-year period  
15 ended December 2004. Under the current rate design structure, continued use of a  
16 30-year normal is adequate. This level of heating degree days was determined by  
17 incorporating the 30-years of historical data utilized in NOAA's most recently  
18 published normals based on the 1971-2000 period. However, actual data for the  
19 January 2001 through December 2004 period was substituted for the January  
20 1971 through December 1974 period to update NOAA's most recently published  
21 normals to incorporate recent weather experience. Actual revenues for the twelve  
22 months ending September 2004 reflected 4,179 heating degree days on a billing



1 cycle basis. This was 512 heating degree days less than the normal heating  
2 degree day level.

3 Q. What is the significance of using heating degree days on a billing cycle basis?

4 A. Heating degree days recorded on a calendar day basis have been converted by the  
5 Company to a billing cycle basis, which reflects the Company's cycle method of  
6 billing its customers. Although the Company recognizes revenues on a calendar-  
7 month basis for financial reporting, its underlying records are maintained on a  
8 cycle billing basis, with a separate entry each month to adjust to a calendar month  
9 basis. I am also sponsoring an adjustment to reverse this entry, effectively  
10 returning the income statement set out on Schedule 4 to a billing cycle basis.  
11 Under this method, the Company recognizes revenue as recorded by its meters,  
12 which are read throughout the month. Thus, monthly billing cycle revenues do  
13 not reflect usage through month-end for most customers but generally reflect one  
14 month of consumption ending on various days during the billing month. For  
15 consistency, heating degree days have been calculated on a billing cycle basis.

16 Q. Please continue with your explanation of adjustment 1.a.

17 A. Normalization adjustments were calculated to reflect the effect of normal weather  
18 on therm sales and revenues. A separate calculation was made for each of the  
19 general service rates for each operating division. The general service rates  
20 include residential and three classes of commercial and industrial customers  
21 categorized by annual usage requirements. Under the current rate design  
22 structure, each rate billed under the general service tariff is billed monthly based  
23 on therms used in two billing blocks. In each case, regression analysis was used

1 to determine the normalized total monthly average use per bill. Regression  
2 analysis was also used to determine the normalized average monthly use per bill  
3 for the therms billed in the first billing block. The normalized monthly average  
4 use per bill for the second billing block was calculated by subtracting the  
5 normalized average monthly use per bill for therms billed in the first billing block  
6 from the total.

7 Q. How did you calculate the revenue adjustment?

8 A. The normalized block one and block two use per bill amounts were subtracted  
9 from the respective actual block one and block two use per bill amounts for each  
10 month of the test year. The adjustments to average block one and block two use  
11 per bill were next multiplied by the actual bills for each month of the test year.  
12 The resulting block one and block two therm sale adjustments were then  
13 multiplied by the appropriate rate per therm for each block to calculate the  
14 adjustment to net revenues for each rate class by division.

15 Q. Please describe the regression methodology employed to determine the monthly  
16 normalized use per bill.

17 A. Regression analysis was used to develop quantitative measures to determine  
18 relationships between average monthly therm sales per bill and factors upon  
19 which therm usage is dependent. Although customer usage is primarily  
20 dependent on heating degree days, it has long been recognized that other factors,  
21 to a lesser extent, play a role in determining customer usage. These factors  
22 include the average number of days in each month's billing cycle and variations  
23 in seasonal responses to heating degree days. Regression analysis was used to

1 determine the best fit between actual average use per bill per month and actual  
2 billing cycle degree days by month, along with other factors deemed statistically  
3 significant in providing the best results. For the residential class, the regression  
4 analyses were generated using data from the June 1996 through September 2004  
5 period to allow the analyses to consider sufficient data points, thereby taking into  
6 account actual usage results under a wider variety of weather conditions.

7 Q. Were there other reasons to use multiple years of data?

8 A. Yes. The normalization of therms in the first billing block by month is critical  
9 under the current rate design structure. It is necessary to use more than one data  
10 point for each month to capture block 1 usage under varying weather conditions  
11 and thereby produce more reliable results for the first billing block.

12 Q. Please continue.

13 A. Effective with implementation of rates on November 9, 2002, the commercial and  
14 industrial general service class was subdivided into three different groups, each  
15 with different block one seasonal thresholds for billing purposes. For purposes of  
16 weather normalization, billing history was generated for each of the three  
17 commercial and industrial rate classes based on the current customer profile for  
18 each rate class so that a sufficient amount of billing data could be utilized in the  
19 regression analyses. The data used in the commercial and industrial regression  
20 analyses was based on actual billing data for the January 1998 through September  
21 2004 period. Since the threshold for the first billing block is different in the  
22 winter and summer periods for two of the three rate classes, regression analyses

1           were performed separately for the winter and summer periods to determine  
2           normalized block one use per bill for these groups.

3    Q.     Please describe the results of your regression analyses.

4    A.     The monthly use per bill projected by the model was plotted against the actual  
5           monthly use per bill for each division in each rate class. The plots demonstrate  
6           good agreement between modeled and actual usage. A detailed analysis of the  
7           model performance statistics also support the use of this approach. Further  
8           analytical evaluation of the results concluded that the projections were reasonable  
9           when compared to actual experience over an extended period of time.

10   Q.     Are you sponsoring any other adjustments related to weather normalization?

11   A.     Yes. Adjustment 1.b. reflects the increase in revenues at base rates for customers  
12           served on the large volume and transportation service rates to the level that would  
13           have been achieved at 4,691 degree days. Although gas requirements for  
14           customers served on these service rates are primarily for purposes other than  
15           spaceheating, some customers served on these rates exhibit some degree of  
16           weather sensitivity. An average heating use per degree day for each rate and  
17           revenue class was determined by deducting the annualized May through October  
18           2004 usage from the total usage for these groups of customers and dividing by  
19           actual degree days for the test year. The degree day variation from normal was  
20           multiplied by the average heating usage per degree day and priced at the  
21           appropriate second block base rate.

22   Q.     Does this complete your discussion of weather?

23   A.     Yes, it does.

1                                    **Infrastructure System Replacement Surcharge**

2    Q.    Please explain the adjustment related to the Infrastructure System Replacement  
3           Surcharge.

4    A.    Adjustment 1.i. excludes the total amount billed during the test year for the  
5           Infrastructure System Replacement Surcharge that was implemented June 10,  
6           2004. Amounts billed under the Infrastructure System Replacement Surcharge  
7           will cease with the implementation of new rates established through this  
8           proceeding.

9                                    **Unbilled Revenues**

10   Q.    Please explain the revenue adjustment involving accruals of unbilled revenues.

11   A.    Adjustment 1.j. removes accruals of unbilled revenues from test year operating  
12           income.

13   Q.    Why have you made this adjustment?

14   A.    The Company reads meters throughout the month, so revenues billed to our  
15           customers do not reflect usage through the end of the month in most cases. The  
16           Company records revenues and the related cost of gas for all gas delivered during  
17           a month. This method properly reports revenues in the period in which gas was  
18           used by our customers but requires that estimates of sales be made each month  
19           between the date meters were read and the end of the month. Adjustments 1.j.  
20           and 2.a. eliminate the effect of these estimates so that test year revenues and gas  
21           costs are based on an actual billed twelve-month period.

**Off-System Sales and Capacity Release**

1  
2 Q. Please explain the adjustments related to the Company's revenues from off-  
3 system sales and the release of pipeline capacity.

4 A. Adjustments 1.k. and 2.b. adjust revenues and gas cost expense related to off-  
5 system sales and capacity release to a normalized level of net revenues.

6 Q. Why have you made these adjustments?

7 A. I am sponsoring adjustment 1.k. to reduce the revenues and adjustment 2.b. to  
8 reduce the gas cost expense associated with these items recognized during the  
9 twelve months ended September 30, 2004 to a level that is representative of  
10 ongoing conditions as discussed further in the testimony of Company witness K.  
11 J. Neises.

12 **Rates Used in Calculation of Adjustments**

13 Q. What rates have you used to price out the revenue adjustments you have made to  
14 test year utility operating income related to on-system sales levels?

15 A. Revenue adjustments related to on-system sales have been calculated using the  
16 non-gas rates in the Company's tariffs, effective November 9, 2002, that are  
17 designed to recover the Company's cost of service, other than the cost of  
18 purchased gas. The Purchased Gas Adjustment (PGA) Clause included in  
19 Laclede's tariffs provides for current recovery of projected gas cost levels and for  
20 deferred recovery of other gas cost price differences. Changes in the PGA rate  
21 are made on a prorated basis for billing purposes, based on number of days at the  
22 respective rate. In addition, differences that occur between PGA revenue  
23 recovery and experienced gas cost are adjusted through deferral. Adjustment 1.m.

1 eliminates from the income statement all gas costs included in revenues  
2 associated with amounts billed to customers under the Company's PGA Clause.  
3 Accordingly, Adjustment 2.c. eliminates the natural gas costs associated with  
4 billed sales. Since all gas costs have been removed from the income statement,  
5 we have not adjusted revenues for PGA rates in our individual adjustments of  
6 revenue. This makes some of the adjustments less complicated and has absolutely  
7 no impact on the Company's pro forma operating income because in each case we  
8 use non-gas rates to calculate revenue. In other words, if we had changed PGA  
9 revenue, we would also have changed expenses by exactly the same amount of  
10 adjusted natural gas cost and the result would have been the same operating  
11 income as the one calculated in our filing. In addition, we have not adjusted for  
12 gross receipts taxes in the revenue adjustments because if we had done so, we  
13 would have again adjusted exactly the same amount of dollars in the expense  
14 account for Taxes Other Than Income. As with the PGA, we have eliminated  
15 several calculations without changing the net result.

16 **Gross Receipts Taxes**

17 Q. Please explain the adjustment to Taxes Other Than Income related to gross  
18 receipts tax expense.

19 A. Adjustment 8.f. normalizes, for ratemaking purposes, the gross receipts tax  
20 expense related to certain townships based on the level of gross receipts taxes  
21 recorded in test year revenues. Gross receipts taxes are levied upon and collected  
22 by the Company as a license to do business in certain municipalities that impose a  
23 license tax on gas sales. All gross receipts taxes billed to customers are recorded

1 in the billing month as revenues, and are ultimately expensed in the current or  
2 subsequent months as appropriate. This adjustment is necessary to eliminate net  
3 revenues during the test year resulting from timing differences in recognizing  
4 revenues and expenses related to these particular municipalities, thereby  
5 eliminating any impact on revenue requirement as a result of obligations imposed  
6 on the Company to collect and remit gross receipts taxes on behalf of these  
7 municipalities.

#### 8 Depreciation and Amortization

9 Q. Are you sponsoring any adjustments to depreciation and amortization expense?

10 A. Yes. Adjustments 7.a. and 7.b. show calculations that increase depreciation  
11 expense and decrease amortization expense, respectively, to the levels expected as  
12 of March 31, 2005. This amount is based on depreciation rates proposed by  
13 Company witness J. J. Spanos. Applicable utility plant in service estimated at  
14 March 31, 2005 was multiplied by these effective rates. The resulting annualized  
15 amount was compared to actual test year expense to derive the adjustment. The  
16 test year included reduced expense associated with a theoretical reserve  
17 adjustment as ordered in Case No. GR-2002-356. Adjustment 7.a. effectively  
18 terminates the negative amortization associated with that Order, but includes an  
19 amortization of a theoretical reserve adjustment over the average remaining  
20 service lines of our property as addressed in the testimony of Company witness  
21 J. J. Spanos.

#### 22 Costs of Removal

23 Q. Are you sponsoring any other income statement adjustments?



1 A. Yes. During the 12 months ended September 30, 2004, actual removal costs of  
2 retired utility plant were included in operating expense, pursuant to the Stipulation  
3 and Agreement in Case No. GR-2001-629. As the result of the outcome of certain  
4 judicial review proceedings, the depreciation rates proposed by Company witness  
5 J. J. Spanos include provision for costs of removal. Adjustment 7.a. adjusts  
6 depreciation expense to a level reflecting implementation of the proposed  
7 depreciation rates. Accordingly, Adjustment 7.c. provides for costs of removal to  
8 be treated as an item of depreciation expense, by excluding the actual costs of  
9 removal incurred during the test year charged to operating expense.

10 Appliance Service Work

11 Q. Are you sponsoring any other income statement adjustments?

12 A. Yes. Adjustment 6.d. eliminates the net revenues related to the Company's  
13 appliance service work, pursuant to Section 386.756 (RSMo. Supp. 1998).  
14 Consistent with the statute, my adjustment effectively excludes all of the revenues  
15 received by the Company and costs incurred by the Company as a result of the  
16 Company's involvement in HVAC service work during the test year. Costs  
17 incurred include labor, materials, advertising, administrative and general  
18 expenses, and transportation costs (including related depreciation expense).

19 Q. Does this conclude your direct testimony?

20 A. Yes, it does.

**BEFORE THE PUBLIC SERVICE COMMISSION  
OF THE STATE OF MISSOURI**


In the Matter of Laclede Gas                     )  
Company's Tariff to Revise Natural        )  
Gas Rate Schedules.                         )       Case No. GR-2005-

**AFFIDAVIT**

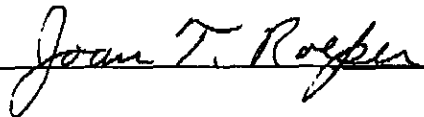
STATE OF MISSOURI    )  
                              )    SS.  
CITY OF ST. LOUIS    )

Patricia A. Krieger, of lawful age, being first duly sworn, deposes and states:

1.     My name is Patricia A. Krieger. My business address is 720 Olive Street, St. Louis, Missouri 63101; and I am Manager-Accounting of Laclede Gas Company.
2.     Attached hereto and made a part hereof for all purposes is my direct testimony, on behalf of Laclede Gas Company.
3.     I hereby swear and affirm that my answers contained in the attached testimony to the questions therein propounded are true and correct to the best of my knowledge and belief.

  
Patricia A. Krieger

Subscribed and sworn to before me this 18th day of February, 2005.



JOAN T. ROEPKE  
Notary Public — Notary Seal  
STATE OF MISSOURI  
St. Louis County  
My Commission Expires: June 9, 2007