

011

Exhibit No.:

Issues: Weather Normal, Revenue  
Adjustments, Class  
Revenue Allocation, and  
Rate Design

Witness: Russell A. Feingold

Sponsoring Party: Missouri Gas Energy

Case No.: GR-2006-

Date Testimony Prepared: May 1, 2006

**MISSOURI PUBLIC SERVICE COMMISSION**

**MISSOURI GAS ENERGY**

**CASE NO. GR-2006-\_\_\_\_\_**

**DIRECT TESTIMONY OF**

**RUSSELL A. FEINGOLD**

**FILED<sup>2</sup>**

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Missouri Public  
Service Commission

Jefferson City, Missouri

May 1, 2006

*MGE* Exhibit No. 11  
Case No(s). GR-2006-0422  
Date 1-9-06 Rptr PF

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**DIRECT TESTIMONY OF RUSSELL A. FEINGOLD**

**CASE NO. GR-2006-**

**MAY 1, 2006**

1    **Q.    PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

2    A.    My name is Russell A. Feingold and my business address is Four PPG Place, Pittsburgh,  
3           Pennsylvania 15222.

4

5    **Q.    BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?**

6    A.    I am a Managing Director of Navigant Consulting, Inc. ("NCI") and co-leader of the  
7           Litigation, Regulatory & Markets Group within the firm's Energy Practice. NCI is a  
8           specialized independent consulting firm providing professional services to assist clients  
9           in identifying practical solutions to the challenges of uncertainty, risk and distress. We  
10          focus on large industry segments that are typically highly regulated and are undergoing  
11          significant structural, regulatory, and market change.

12

13   **Q.    PLEASE DESCRIBE IN MORE DETAIL THE BUSINESS ACTIVITIES OF NCI.**

14   A.    NCI has served the electric and natural gas industries since 1983. We offer a wide range  
15          of consulting services related to information technology, process/operations management,  
16          business strategy development, and marketing and sales designed to assist our clients in a  
17          business environment of changing regulation, increased competition and evolving

1 technology. From an industry-wide perspective, NCI has extensive experience in all  
2 aspects of the North American natural gas industry, including utility costing and pricing,  
3 gas supply and transportation planning, competitive market analysis and regulatory  
4 practices and policies gained through management and operating responsibilities at gas  
5 distribution, pipeline and other energy-related companies, and through a wide variety of  
6 client assignments. NCI has assisted numerous gas distribution companies located in the  
7 U.S. and Canada.

8  
9 **Q. WHAT HAS BEEN THE NATURE OF YOUR WORK IN THE UTILITY**  
10 **CONSULTING FIELD?**

11 A. I have over thirty (30) years of experience in the utility industry, the last twenty-seven  
12 (27) years of which have been in the field of utility management and economic  
13 consulting. Specializing in the gas industry, I have advised and assisted utility  
14 management, industry trade and research organizations and large energy users in matters  
15 pertaining to costing and pricing, competitive market analysis, regulatory planning and  
16 policy development, gas supply planning issues, strategic business planning, merger and  
17 acquisition analysis, corporate restructuring, new product and service development, load  
18 research studies and market planning. I have prepared and presented expert testimony  
19 before the Federal Energy Regulatory Commission ("FERC") and several state and  
20 provincial regulatory commissions and have spoken widely on issues and activities  
21 dealing with the pricing and marketing of gas utility services. Further background

1 information summarizing my education, presentation of expert testimony and other  
2 industry-related activities is included in Appendix A to my testimony.  
3

4 **Q. ON WHOSE BEHALF ARE YOU APPEARING IN THIS PROCEEDING?**

5 A. I am appearing on behalf of Missouri Gas Energy ("MGE" or the "Company").  
6

7 **1. EXECUTIVE SUMMARY**  
8

9 **Q. FOR WHAT PURPOSE HAVE YOU BEEN RETAINED BY MGE?**

10 A. I have been retained by MGE as a consultant in the area of utility costing and rate design  
11 and related regulatory matters. Specifically, MGE has requested that NCI provide  
12 assistance with the development of its: (1) fully allocated cost of service studies  
13 (Company witness Ronald J. Amen will cover this topic in his testimony); (2) measure of  
14 normal weather for purposes of adjusting its base rates for the effect of weather; (3)  
15 revenue adjustments to weather normalize its gas volumes and to annualize its current  
16 level of customers; (4) class revenue allocation; and (5) various rate design proposals to  
17 address the significant impact that the uncontrollable factors of weather and declining use  
18 per customer have on the Company's financial performance and on its customers' bills.  
19

20 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS PROCEEDING?**

1 A. The purpose of my testimony is to present and explain the Company's: (1) proposed  
2 weather normal for purposes of adjusting its base rates for the effect of weather; (2)  
3 revenue adjustments to weather normalize its gas volumes and to annualize its current  
4 level of customers; (3) class revenue allocation; and (4) various rate design proposals.

5 Q. PLEASE SUMMARIZE THE KEY POINTS OF YOUR TESTIMONY.

6 A. The key points of my testimony are as follows:

- 7 • The Company is proposing to use a 10-year Heating Degree-Days ("HDD")  
8 average to normalize its annual gas volumes for rate case purposes because the  
9 use of a 10-year HDD average will result in improved forecasting for normalizing  
10 its gas volumes.
- 11 • The Company's weather normalization adjustment results in revenue increases of  
12 \$1,506,308 in residential gas sales, \$542,095 in commercial gas sales (or  
13 \$495,544 in the SGS rate class and \$46,551 in the LGS rate class), and \$112,397  
14 in transportation revenues.
- 15 • The Company's customer annualization adjustment results in a \$840,063 increase  
16 in test year margin.
- 17 • Under the Company's class revenue proposal, the residential rate class will  
18 receive an increase in base revenues of \$34,906,279 the SGS rate class will  
19 receive an increase of \$6,745,053, and the LGS and LVS rate classes each will  
20 receive no increase in base revenues.

- 1                   • The Company has proposed two rate design proposals – a primary proposal and  
2                   an alternate proposal. The primary proposal establishes a Straight Fixed-  
3                   Variable (“SFV”) rate structure for the residential class, and the continuation of  
4                   the traditional rate structures for the SGS, LGS, and LVS rate classes - with an  
5                   increased emphasis on recovering the Company’s fixed costs through the monthly  
6                   customer charges. The alternate proposal consists of a Weather Normalization  
7                   Adjustment (“WNA”) mechanism applicable to its Residential, SGS, and LGS  
8                   rate classes to adjust the Company’s volumetric rates on a monthly basis to  
9                   account for changes in weather from the normal levels established in the  
10                  Company’s current rate case, and more modest changes in the levels of the  
11                  Company’s Customer and Commodity Charges in its Residential and SGS rate  
12                  classes compared to the levels reflected in the Company’s primary proposal.
- 13               • The Company is proposing these rate design changes at this time because they  
14               best address the major business challenges faced by gas utilities, such as MGE,  
15               causing increased risk and price volatility, including:
- 16                     ✓ Weather variability;  
17                     ✓ Declining use per customer;  
18                     ✓ High and volatile wholesale natural gas prices; and  
19                     ✓ Resulting increases and volatility in customers’ bills.

20               These are serious challenges to the financial integrity of the Company and to the  
21               ability of its customers to manage their energy needs. The fixed cost nature of



1 the gas distribution business warrants new approaches to the traditional  
2 ratemaking process in order that MGE be afforded a reasonable opportunity to  
3 recover its fixed costs of providing gas delivery service, and that its customers  
4 pay for that service in an appropriate and equitable manner.

5  
6 **2. WEATHER NORMAL**

7  
8 **Q. IS THE COMPANY PROPOSING TO CHANGE THE WEATHER BASIS UPON**  
9 **WHICH ITS CUSTOMER LOADS ARE NORMALIZED FOR WEATHER?**

10 **A.** Yes. The Company is proposing to use a 10-year Heating Degree-Days ("HDD")  
11 average to normalize its annual gas volumes for rate case purposes. Historically, a 30-  
12 year HDD average computed by the National Oceanographic and Atmospheric  
13 Administration's ("NOAA") has been used to normalize its gas volumes for weather.  
14 Under the 10-year average, the Company's measure of normal weather will be  
15 established at 4,967 HDD for its Kansas City and St. Joseph service areas, and at 4,450  
16 HDD for its Joplin service area. Currently, 5,249 HDD for the Kansas City and St.  
17 Joseph areas, and 4,602 HDD for the Joplin area are the measures of normal weather  
18 embedded in MGE's present distribution rates. These values are NOAA's most recently  
19 computed 30-year averages for the years 1971-2000 (NOAA calculates its 30-year  
20 average once every ten years).

1    **Q.    WHY HAS THE COMPANY CHOSEN TO MODIFY THE MANNER IN WHICH**  
2    **ITS GAS VOLUMES ARE WEATHER NORMALIZED?**

3    A.    The use of a 10-year HDD average will result in improved forecasting for normalizing  
4    MGE's gas volumes.    This means that the annual gas volumes established in the  
5    Company's current rate case would better reflect the expected normal weather conditions  
6    during the period in which its base rates will be in effect.

7

8    **Q.    PLEASE EXPLAIN THE METHODOLOGY TO DETERMINE THE MOST**  
9    **APPROPRIATE WEATHER PREDICTOR TO NORMALIZE ITS ANNUAL**  
10   **CUSTOMER LOADS FOR WEATHER.**

11   A.    We began with an examination of the Company's annual HDD over the 106-year period  
12   from 1900 to 2005. The goal of our analysis was to determine the best predictor of future  
13   HDD levels for purposes of "normalizing" actual natural gas consumption during the test  
14   year and for the upcoming timeframe when the Company's new rates are expected to be  
15   in effect. I used a common forecasting technique that estimates the average annual HDD  
16   for a given timeframe, and then uses those results to predict weather in the forecast year.

17   In this case, the Company's "forecast year" is based on the first year in which the  
18   Company's new base rates will be in effect (which is assumed to be 2007 based on a  
19   2005 test year). For this analysis, I tested four alternative means of forecasting HDDs:  
20   (1) a 30-year average of annual HDD data ending in 2005; (2) a 20-year average of  
21   annual HDD data ending in 2005; (3) a 10-year average of annual HDD data ending in

1 2005; and (4) a 5-year average of annual HDD data ending in 2005. I then conducted a  
2 statistical comparison of the predictive capability of these four timeframes to determine  
3 which one was most appropriate.  
4

5 **Q. PLEASE DESCRIBE THE TYPE AND SOURCE OF THE DATA USED TO**  
6 **ANALYZE THE CHOICE OF WEATHER NORMAL FOR MGE.**

7 **A.** First, the Company adopted the standard NOAA definition of a heating degree-day - the  
8 difference between the average daily temperature (based on maximum and minimum  
9 daily temperatures) and 65 degrees Fahrenheit (or zero, if the average temperature is  
10 above 65 degrees Fahrenheit). All data used in the Company's weather analysis was  
11 sourced from NOAA data files and/or reports that presented temperature and HDD data  
12 on either a daily or monthly basis. The NOAA weather stations that were used to  
13 construct the 106-year data series of HDDs applicable to the Company's service areas  
14 included Kansas City International Airport ("MCI"), Kansas City Downtown Airport  
15 ("MKC"), and Springfield Regional Airport ("SGF"). The last full year of available data  
16 from NOAA was for 2005. Schedule RAF-1 presents in graphic form the two data series  
17 of HDD for Kansas City and Springfield over the 106-year time period.  
18

19 **Q. WHY DID YOU ALSO UTILIZE THE NOAA WEATHER STATION LOCATED**  
20 **AT THE KANSAS CITY DOWNTOWN AIRPORT IF ONLY THE KANSAS**  
21 **CITY INTERNATIONAL AIRPORT HAS BEEN USED IN RECENT YEARS TO**

1       **ESTABLISH THE WEATHER APPLICABLE TO ITS KANSAS CITY AND ST.**  
2       **JOSEPH SERVICE AREAS?**

3    A.    Kansas City International Airport became the primary weather station for NOAA in its  
4       Kansas City region on November 1, 1972 when the airport began operations. Prior to  
5       that time, the Kansas City Downtown Airport (with readings before January 1934 taken  
6       at other downtown Kansas City locations) was the primary weather station for NOAA.  
7       Therefore, to construct a data series that was of sufficient length to test the various  
8       weather normal alternatives, both Kansas City airport weather stations were utilized.

9  
10   **Q.    PLEASE DESCRIBE HOW YOU ANALYZED THE HDD DATA.**

11   A.    First, weather averages were calculated for the four alternatives being tested starting in  
12       1901, so it was possible to calculate 30-year, 20-year, 10-year, and 5-year averages for  
13       the years 1930 through 2005. I compared each of the four alternative averages for each  
14       year to the actual HDD value observed two years later. For example, I compared the  
15       four averages for 1973 with the actual HDD for 1975, recording the difference (or error)  
16       between the actual and forecasted values for each of the four averages being tested. I  
17       repeated this analysis up to 2005 – the most recent year for which actual HDD data  
18       existed. This analysis is comparable to the process followed within the context of a rate  
19       case. The Company attempts to use data ending in the test year – calendar 2005 – in  
20       order to predict weather approximately two years in the future when its approved rates  
21       will be in effect.

1

2 Q. HOW DID YOU COMPARE THE PREDICTIVE CAPABILITIES OF THE  
3 VARIOUS AVERAGES BEING TESTED?

4 A. I conducted a statistical analysis to compare the predictive capabilities of the four  
5 selected averages. I calculated a standard statistic called the "root mean squared error"  
6 or "RMSE." The RMSE statistic is a number representing the degree to which the  
7 forecasted values fail to correspond to the actual data. It is a widely used measure to  
8 assess the accuracy of point forecasts. While there are other statistical measures used to  
9 convey information about a forecast's performance, such as the mean error or mean  
10 absolute error, these measures tend to de-emphasize the consistency of the forecasting  
11 technique while the RMSE tends to emphasize this element of the forecast's predictive  
12 capabilities.<sup>1</sup> In the case of MGE, the smaller the RMSE, the smaller the overall  
13 difference between the actual and forecasted HDD. The formula for the RMSE is:

14 
$$RMSE = \sqrt{\frac{1}{n} \sum_{i=1}^n (HDD_i - HDD_i^F)^2}$$

15 Where:

16 n = the number of years

17 i = year of the observation

---

<sup>1</sup> For example, see Harold E. Brooks and Charles A. Doswell III, "A Comparison of Measures-Oriented and Distributions-Oriented Approaches to Forecast Verification," NOAA/Environmental Research Laboratories, National Severe Weather Storms Laboratory, Weather and Forecasting, September 1996 issue.

1  $HDD_i$  = Actual observed values

2  $HDD_i^F$  = Forecasted values

3 All RMSE values that were derived are stated in HDD.

4  
5 **Q. PLEASE DESCRIBE THE RESULTS OF THIS ANALYSIS.**

6 A. Schedule RAF-2 presents in tabular form the annual HDD data for the Company, the four  
7 sets of weather averages tested, and the forecast error and RMSE resulting from each  
8 average, for each of the Company's two weather regions. Over the 106-year period, the  
9 10-year HDD average outperforms the 30-year average in predicting weather two years  
10 into the future. In other words, 10-year averages tend to produce more precise forecasts  
11 of HDD than 30-year averages. Specifically, the forecast errors of 30-year averages are  
12 typically higher than those of 10-year averages by approximately 4.6% in Kansas City  
13 and by approximately 1.2% in Springfield. Based on the RMSE test, therefore, the 10-  
14 year average represents a better basis for purposes of forecasting HDD during the time  
15 when the Company's approved rates in this case go into effect.

16  
17 As will be discussed in more detail later in my testimony, this deficiency in the use of the  
18 30-year average as MGE's measure of normal weather has contributed, in part, to the  
19 Company's continuing revenue shortfalls that have prevented it from earning the return  
20 on investment approved by this Commission in prior MGE rate cases.

1 Q. IS THIS STATISTICAL CONCLUSION SUPPORTING THE ADOPTION OF A  
2 10-YEAR AVERAGE AS MGE'S WEATHER NORMAL ALSO CONFIRMED  
3 BY SIMPLY EXAMINING THE COMPANY'S HDD DATA PLOTTED  
4 TOGETHER WITH THE 30-YEAR AND 10-YEAR AVERAGES?

5 A. Yes. Schedules RAF-3 and RAF-4 present graphical comparisons of the Company's  
6 HDD data and compare it to the 30-year and 10-year averages just discussed. Upon  
7 closer examination of pages 1 and 2 of Schedule RAF-3, it is readily evident that the  
8 ability of the 30-year averages to track the actual variation in HDD over time is  
9 "dampened" because of the greater number of years included in the averages and the  
10 inherent computational lag in these averages. In contrast, pages 3 and 4 of Schedule  
11 RAF-3 show that the 10-year average more closely tracks the ongoing variation in HDD.  
12 This occurs because of the fewer number of years used to compute the average and the  
13 "rolling" aspect of the computation. Schedule RAF-4 presents together the 30-year and  
14 10-year averages with the actual HDD.

15  
16 The 10-year average more accurately reflects the changing trends of the weather, which is  
17 exactly what is sought when using this average, for ratemaking purposes, as a measure of  
18 normal weather in the Company's service areas.

19  
20 Q. IF THE COMMISSION ADOPTS A 10-YEAR AVERAGE FOR ESTABLISHING  
21 ITS WEATHER NORMAL, COULDN'T THE WEATHER OVER THE NEXT

1       **FIVE YEARS JUMP BACK TO THE COLDER CLIMATIC CONDITIONS**  
2       **DESCRIBED BY THE 30-YEAR AVERAGE?**

3       A.     That situation is not likely to occur in MGE's service areas based on my review of the  
4             jumps in HDD values observed historically at the Kansas City and Springfield weather  
5             locations. Schedule RAF-5 presents data from the 106-year period to determine how  
6             frequently the HDD values for 5-year, 4-year, 3-year, and 2-year averages changed over  
7             time – and how often those changes were of a sufficient magnitude to bring the  
8             Company's more recently experienced weather conditions back to the HDD level  
9             represented by the 30-year average computed by NOAA (for the years 1971-2000).

10  
11            For example, columns (h) through (j) of Schedule RAF-5 (for Kansas City) indicate that  
12            over the period from 2003 through 2005, the average annual HDD level was 4,866. This  
13            is 383 HDD below the 30-year average of 5,249 HDD. Over the entire 106-year period  
14            that we examined, there was only one occurrence of a 3-year average of HDD increasing  
15            from a previous 3-year average by over 383 HDD. On the same basis, you can see there  
16            are HDD jumps of these magnitudes (as indicated on lines 1 and 4 of Schedule RAF-5)  
17            since 1900, but they occur very infrequently. Therefore, the odds of returning back to  
18            the colder climatic conditions represented by the current NOAA 30-year average are very  
19            low.



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1 and Joplin. As in the Company's prior rate cases, the MCI weather data is used for the  
2 Kansas City and St. Joseph regions and SGF weather data is used for the Joplin region.  
3 Pricing the volumetric weather adjustments at the Company's current base rates results in  
4 revenue increases of \$1,506,308 in residential gas sales, \$542,095 in commercial gas  
5 sales (or \$495,544 in the SGS rate class and \$46,551 in the LGS rate class), and  
6 \$112,397 in transportation revenues.

7  
8 **Q. PLEASE EXPLAIN THE COMPANY'S CUSTOMER ANNUALIZATION**  
9 **ADJUSTMENT.**

10 A. For each sales customer class – Residential, Small General Service ("SGS"), and Large  
11 General Service ("LGS") - and for each geographic region, this adjustment annualizes  
12 customer count changes from the beginning to the end of the test year by adjusting bill  
13 counts and their associated gas volumes in each month of the test year to the levels that  
14 should have been observed had the customer growth experienced by the end of the test  
15 year occurred in that month. This adjustment is presented on Line 3 of Schedule H-2 of  
16 MGE witness Noack's direct testimony. Pricing these adjustments at the Company's  
17 current base rates results in a \$840,063 increase in test year margin. The residential,  
18 SGS, and LGS rate classes each experienced positive growth in the numbers of  
19 customers served.

1 **4. CLASS REVENUE ALLOCATION**

2

3 **Q. PLEASE EXPLAIN THE COMPANY'S PROPOSED ALLOCATION OF THE**

4 **REVENUE INCREASE TO ITS RATE CLASSES.**

5 **A.** The apportionment of revenues among rate classes consists of deriving a reasonable

6 balance between various criteria or guidelines that relate to the design of utility rates. The

7 various criteria that were considered in the process included: (1) cost of service; (2) class

8 contribution to present revenue levels; and (3) customer impact considerations. These

9 criteria were evaluated for each of the Company's rate classes. Based on this evaluation,

10 adjustments to class revenue levels were made so that the rates proposed by the Company

11 moved class revenues closer to the costs of serving those classes.

12

13 **Q. WHAT BASIS DID YOU USE TO EVALUATE THE COSTS OF PROVIDING**

14 **DELIVERY SERVICES TO THE COMPANY'S CUSTOMERS?**

15 **A.** I relied upon the cost of service study results presented by Company witness Ronald J.

16 Amen in Schedules RJA-1 and RJA-2 of his direct testimony.

17

18 **Q. DID YOU CONSIDER VARIOUS CLASS REVENUE OPTIONS IN**

19 **CONJUNCTION WITH YOUR EVALUATION AND DETERMINATION OF**

20 **THE COMPANY'S INTERCLASS REVENUE PROPOSAL?**

1 A. Yes, I did. Using MGE's proposed revenue increase, I evaluated various options for the  
2 assignment of that increase among its rate classes and, in conjunction with Company  
3 personnel, ultimately decided upon one of those options as the preferred resolution of the  
4 interclass revenue issue. It should be noted that present base revenues from Residential  
5 customers (69%) and SGS customers (26%) represents approximately 95% of the  
6 Company's total base revenues. Out of necessity, then, the majority of the Company's  
7 proposed revenue increase must be recovered from these two classes.

8  
9 The first and benchmark option that I evaluated under MGE's proposed total revenue  
10 level was to adjust the class revenue level for each rate class so that the relative rate of  
11 return for each class was equal to the Company's overall return (i.e., equal to 1.00).  
12 Schedule RJA-1 provides the information necessary to determine the change in each  
13 class' revenue requirement (excluding gas costs) necessary to achieve that benchmark.  
14 This option indicated that revenue increases were required for the residential and SGS  
15 rate classes and decreases were required for the LGS and LVS rate classes. As a matter  
16 of judgment, I decided that this fully cost-based option was not the preferred solution to  
17 the interclass revenue issue. It should be pointed out, however, that those results  
18 represented an important guide for purposes of evaluating subsequent rate design options  
19 from a cost of service perspective.  
20

1 The second option I considered was assigning the increase in revenues to the Company's  
2 rate classes based on an equal percentage basis (i.e., a 6.9% increase in total revenues).  
3 By definition, this option resulted in each rate class receiving an increase in revenues.  
4 However, when this option was evaluated against the cost of service study results (as  
5 measured by changes in the relative class rates of return), there was only moderate  
6 movement towards cost for the residential, SGS, and LVS classes, and minimal  
7 movement toward cost for the LGS class. While this option also was not the preferred  
8 solution to the interclass revenue issue, together with the fully cost-based option, it  
9 defined a range of results that provided me with further guidance to develop the  
10 Company's class revenue proposal.

11  
12 **Q. WHAT WAS THE NEXT STEP IN THE PROCESS?**

13 A. I then evaluated other class revenue options and, after further discussions with MGE, I  
14 concluded that the appropriate interclass revenue proposal would be one that  
15 demonstrated a reasonably material movement of class rates of return towards unity or  
16 1.00. That result is reflected in Schedule RAF-6, wherein the relative rates of return by  
17 class are shown to converge towards unity or 1.00 compared to the same returns  
18 calculated under present rates. From a cost of service standpoint, this type of class rate of  
19 return movement is desirable.

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As an alternate proposal, if the above-described rate design concept is not acceptable to the Commission, the Company proposes the following rate design changes:

- 1           • A Weather Normalization Adjustment (“WNA”) mechanism applicable to its  
2           Residential, SGS, and LGS rate classes to adjust the Company’s volumetric rates  
3           on a monthly basis to account for changes in weather from the normal levels  
4           established in the Company’s current rate case.
- 5           • A more modest change in the level of the Company’s Customer and Commodity  
6           Charges in its Residential and SGS rate classes compared to the levels proposed  
7           as described above.

8           I will present the specific rate structure changes for each of the Company’s rate classes,  
9           under its primary and alternate proposals, later in my testimony.

10  
11   **Q.     UNDER THE COMPANY’S PRIMARY RATE DESIGN PROPOSAL, WHY IS**  
12   **THE CHOSEN TYPE OF RATE STRUCTURE CHARACTERIZED AS**  
13   **“STRAIGHT-FIXED VARIABLE”?**

14   **A.**   It is characterized as “straight-fixed variable“ because all fixed costs incurred by the  
15           utility are recovered from customers through fixed charges, while all variable costs are  
16           recovered through variable charges. This pricing concept was first adopted in the gas  
17           pipeline industry, and in more recent times, it was adapted for use by gas distribution  
18           utilities. One difference in the application of the concept is that for gas pipelines, their  
19           fixed costs are recovered through monthly demand charges that are assessed to customers  
20           based on their pre-determined contract demand levels, while for gas distribution utilities,  
21           the fixed costs are recovered through monthly customer or service charges. An SFV

1 rate structure achieves a fundamental objective of ratemaking – the proper alignment of  
2 costs with revenues and rates.  
3

4 **Q. WHY IS MGE PROPOSING THE ABOVE-DESCRIBED RATE DESIGN**  
5 **CHANGES AT THIS TIME?**

6 A. The Company is proposing these rate design changes at this time because they best  
7 address the major business challenges faced by gas utilities, such as MGE, causing  
8 increased risk and price volatility, including:

- 9 • Weather variability;
- 10 • Declining use per customer;
- 11 • High and volatile wholesale natural gas prices; and
- 12 • Resulting increases and volatility in customers' bills.

13 These are serious challenges to the financial integrity of the Company and to the ability  
14 of its customers to manage their energy needs. MGE's historical earnings difficulties (as  
15 explained by MGE witness Noack) and the fixed cost nature of the gas distribution  
16 business warrants new approaches to the traditional ratemaking process in order that  
17 MGE be given a reasonable opportunity to recover its fixed costs of providing gas  
18 delivery service, and that its customers pay for that service in an appropriate and  
19 equitable manner.  
20



1    **Q.    BEFORE PRESENTING THE DETAILS OF THE COMPANY'S RATE DESIGN**  
2           **PROPOSALS, PLEASE DESCRIBE THE PROBLEM WITH THE**  
3           **TRADITIONAL GAS UTILITY RATEMAKING PROCESS.**

4    **A.**    Very simply, the traditional ratemaking process used to design a gas utility's base rates is  
5           a static process that relies upon historically based assumptions of customer gas usage and  
6           weather. However, with today's highly uncertain and volatile gas commodity pricing  
7           environment, these assumptions seldom if ever reflect the actual gas usage levels and  
8           weather patterns experienced by the utility in any subsequent twelve-month period. This  
9           unpredictability in gas usage, exacerbated by the uncertainty of weather, requires a much  
10          more dynamic process to ensure a utility's base rates will actually recover the  
11          commission-approved cost of service. Rather than directly tie a utility's volumetric rates  
12          to the normalized gas use per customer assumed in its most recently-completed rate case,  
13          and keep those rates fixed until the utility's next rate case, the utility should have the  
14          ability to periodically adjust its volume-derived rates to reflect the fluctuations in actual  
15          gas volumes from those assumed in its rate case.

16  
17          Without this fundamental change, the utility will continue to "live or die" financially by  
18          the sales level it achieves during any 12-month period relative to the previous sales level  
19          used to set its base rates.

20

1    **Q.    PLEASE EXPLAIN HOW WEATHER INFLUENCES THE RATEMAKING**  
2    **PROCESS FOR A GAS UTILITY.**

3    A.    As part of the ratemaking process, both test year costs and revenues of a gas utility are  
4    forecasted based on normal weather. The test year as adjusted is designed to be a  
5    reasonable picture of the operating conditions expected to occur during the period in  
6    which the utility's approved rates will be in effect. The process of forecasting revenue  
7    under normal weather conditions consists of either increasing or decreasing actual gas  
8    volumes, in relative terms, based on the difference between normal temperatures  
9    established for the utility's service area and actual temperatures experienced during the  
10   actual year.

11  
12   **Q.    HOW ARE WEATHER-NORMALIZED GAS VOLUMES USED TO DERIVE A**  
13   **GAS UTILITY'S BASE RATES?**

14   A.    While the following explanation is somewhat over-simplified, essentially the utility's  
15   unit rates and charges for gas service are derived by simply dividing the appropriate  
16   costs, or portion of the utility's revenue requirement, to be recovered through rates by the  
17   weather-normalized gas volumes. These rates and charges should be designed to  
18   provide the utility with a reasonable opportunity to recover the significant level of fixed  
19   costs (including a return on its investment) it incurs to provide utility service, at the  
20   levels determined in the utility's last completed rate case. Fixed costs are costs incurred  
21   by a utility that do not vary with the amount of gas delivered to customers. For MGE,

1 these costs are composed of fixed O&M expenses, administrative and general expenses,  
2 depreciation, certain taxes, a portion of working capital requirements, and return on  
3 investment. These costs do not vary in the short-term with changes in temperature, and  
4 with the associated changes in customers' gas consumption. For example, if it is colder  
5 than normal, and customers require additional gas delivery services, the utility does not  
6 go out and acquire additional work vehicles, increase its gas distribution system capacity,  
7 or increase the size of its computer billing system.

8  
9 If actual temperatures are normal, the utility has a reasonable opportunity to fully recover  
10 its fixed costs of service at established levels. Unfortunately, normal temperatures  
11 seldom, if ever, occur. Therefore, as a result of abnormal weather, the margin, related  
12 margin revenues, and resulting earnings of a utility such as MGE can vary widely from  
13 the levels authorized by its regulator.

14  
15 **Q. PLEASE EXPLAIN MORE SPECIFICALLY WHAT YOU MEAN BY THE**  
16 **TERMS "MARGIN" AND "MARGIN REVENUES".**

17 **A.** The terms "margin" and "margin revenues" relate to a utility's total cost of service  
18 exclusive of purchased gas expenses and any other expenses that simply are treated as  
19 "flow-through" items in rates (e.g., revenue taxes, environmental costs, etc.). A utility's  
20 margin reflects its overall costs of operations, most of it fixed, including a fair and  
21 reasonable return on its utility assets. Margin revenues provide the basis upon which the

1 utility recovers its margin, with the level of margin approved by the regulator in the  
2 utility's most recently completed base rate case serving as the recovery amount. While a  
3 portion of fixed margin may be recovered through fixed charges such as a monthly  
4 customer charge, a portion of fixed margin is also usually recovered through volumetric  
5 distribution charges.

6  
7 For MGE, more than half of its fixed costs of delivery service are currently recovered  
8 through its volume-derived Commodity Charges.

9  
10 **Q. IS IT IMPORTANT THAT A UTILITY SUCH AS MGE REALIZES THE**  
11 **MARGIN THAT WAS ALLOWED BY THE REGULATOR IN THE UTILITY'S**  
12 **MOST RECENT RATE CASE?**

13 **A.** Yes. The utility's financial health directly relies upon its ability to recover the cost of  
14 service inherent in the margin approved by its regulator through the margin revenues  
15 upon which its base rates were previously established.

16  
17 **Q. PLEASE EXPLAIN HOW FLUCTUATIONS IN WEATHER OVER TIME**  
18 **IMPACT A GAS UTILITY'S TEMPERATURE-SENSITIVE CUSTOMERS.**

19 **A.** Since the bills of gas customers are largely based on the level of gas usage, temperature-  
20 sensitive customers' monthly bills can vary widely due to changing weather conditions.

1 Under traditional ratemaking methods, if actual temperatures were colder than normal,  
2 the typical gas customer would use more gas, pay more for service, and potentially  
3 overpay his share of fixed costs. This occurs because the unit rates used to recover fixed  
4 costs are not reduced to recognize the higher gas volumes used by customers during  
5 colder weather. Since the gas utility's level of fixed costs does not change, the higher  
6 gas volumes applied against the same unit rate would generate higher non-gas revenues  
7 than the level of fixed costs established for ratemaking purposes.

8  
9 In warmer than normal weather, the reverse situation will occur. Customers' gas usage  
10 decreases with warmer temperatures, thus generating lower non-gas revenues than  
11 required to recover the gas utility's total fixed costs that do not decrease due to warm  
12 weather.

13  
14 Because customer gas usage varies due to colder or warmer than normal weather and  
15 temperatures, during a relatively cold winter, customers have higher gas bills, and in a  
16 relatively warmer winter, they have lower gas bills. Conversely, in a cold winter, the  
17 Company's earnings are relatively higher - while in a warm winter, its earnings are lower.

18 In the end, both customer energy costs and utility earnings will fluctuate based on  
19 weather - an operating factor not within management's control or that of the customer.  
20

1 Q. YOU DISCUSSED EARLIER THE NEED FOR A MUCH MORE DYNAMIC  
2 PROCESS TO ESTABLISH A GAS UTILITY'S SALES VOLUME LEVEL FOR  
3 PURPOSES OF SETTING ITS BASE RATES. MORE GENERALLY, DURING  
4 TIMES OF UNCERTAINTY, DOES THE TEST YEAR CONCEPT USED IN A  
5 RATE CASE PRESENT CERTAIN OTHER CHALLENGES FOR A GAS  
6 UTILITY?

7 A. Yes. There are certain key assumptions inherent in the use of a test year for purposes of  
8 establishing a gas utility's base rates. These assumptions are as follows:

- 9 • A test year represents a snapshot in time that attempts to reflect a level of plant  
10 and expenses, comprising the utility's total revenue requirement, which will be  
11 representative of the period the new rates will be in effect.
- 12 • Use of a test year assumes that the utility's costs in a future period can be  
13 reasonably represented by its historical costs (often with adjustments for known  
14 and measurable changes), or, as in this case, its forecast of future costs – which  
15 means such costs are assumed to be predictable, stable, and controllable.

16 In a highly volatile and unpredictable cost environment, it is obvious that these  
17 assumptions are not realistic ones simply because of the recognition that many of the  
18 utility's costs are unpredictable, unstable, and uncontrollable. As a result, it becomes  
19 increasingly difficult in such an environment to accurately predict certain of the cost of  
20 service components that are required to establish base rates.

21

1    **Q.    HISTORICALLY, HAS MGE EXPERIENCED A DECLINE IN GAS USE PER**  
2           **CUSTOMER?**

3    A    Yes, and the declines in gas use per customer have been substantial. Schedule RAF-7  
4           demonstrates that over the last ten years, the annual average use per customer has  
5           declined significantly in MGE's residential and general service classes. In addition,  
6           page 4 of Schedule RAF-7 presents the results of a recent American Gas Association  
7           study that analyzed the decline in use per customer in the U.S. residential market since  
8           1980. MGE's customers during that period have shown a material reduction in their gas  
9           consumption, not unlike other gas customers throughout the U.S.<sup>2</sup>, caused primarily by  
10          increased efficiency of gas appliances (especially space heaters), reduced appliance  
11          saturation in homes with natural gas, and tighter, more energy efficient homes.

12  
13   **Q.    AGAINST WHAT REFERENCE POINT SHOULD THE COMPANY'S DECLINE**  
14           **IN USE PER CUSTOMER BE REVIEWED?**

15   A.   The reference point should be the use per customer levels established in each of MGE's  
16          previous base rate cases. Referring to page 1 of Schedule RAF-7, the annual "baseline"  
17          use per customer for the residential class established in MGE's last four base rate cases to  
18          design the Company's base rates ranged from 1,112 to 903 Ccf per customer. You can

---

<sup>2</sup> On average, natural gas use per customer in the U.S. has been declining by about one percent per year since 1980. See the American Gas Association Energy Analysis entitled, "Forecasted Patterns in Residential Natural Gas Consumption, 2001-2020, EA 2004-04 (dated September 24, 2004) and "Patterns in Residential Natural Gas Consumption, 1997-2001, EA 2003-01 (dated June 16, 2003).

1 readily see that over the succeeding years since each rate case was completed, MGE  
2 never experienced a gas sales level equal to any of these "baseline" use per customer  
3 figures. A similar assessment can be made for the Company's SGS and LGS classes as  
4 shown on page 2 and 3 of Schedule RAF-7.

5  
6 **Q. WHAT CONCLUSION DO YOU REACH FROM THIS ASSESSMENT?**

7 A. The Company's "baseline" use per customer levels established in its previous rate cases  
8 was not representative of the actual use per customer it experienced in subsequent years.  
9 In fact, the data presented in Schedule RAF-7 demonstrates that the "baseline" use per  
10 customer level for MGE's residential class was almost always high relative to the actual  
11 amounts. Therefore, it is not surprising in retrospect at all that the application of the  
12 Company's base rates to customers' bills resulted in the collection of margin revenues  
13 that always were low relative to the level this Commission approved (see Schedule RAF-  
14 9). To the extent the "baseline" use per customer level is not representative of the  
15 Company's expected future trends, its base rates will not properly recover the fixed costs  
16 incurred to provide its customers with gas delivery service.

17  
18 **Q. BESIDES ENERGY EFFICENCY GAINS, WHAT OTHER FACTOR CAUSED**  
19 **THE VARIABILITY IN ANNUAL USE PER CUSTOMER DEPICTED IN**  
20 **SCHEDULE RAF-7?**



1 A. The variability in use per customer also was caused by the variation in weather  
2 experienced by the Company and its customers during that same period.

3

4 **Q. HAS A GRAPHICAL DEPICTION BEEN PREPARED OF THE WEATHER**  
5 **EXPERIENCED BY MGE DURING THAT TIME PERIOD?**

6 A. Yes. The Company's historical weather pattern for the last ten (10) years is presented in  
7 Schedule RAF-8. The weather is presented on an annual and monthly basis as the change  
8 in HDD from the Company's normal weather assumed in the past for setting its rates  
9 (and its monthly components). Clearly, there is a wide variation in the Company's  
10 actual weather compared to its normal weather. Over the ten (10) year period contained  
11 in Schedule RAF-8, there were 3 years of colder-than-normal weather and 7 years of  
12 warmer-than-normal weather. The Schedule also shows that in some monthly and  
13 annual periods, the magnitude of the variation in actual weather from normal levels was  
14 significant. Such weather patterns can have very significant implications when  
15 evaluating the impact of weather on the Company's ability to achieve its approved  
16 financial performance that is premised upon normal weather.

17

18 **Q. HOW ARE MGE AND ITS CUSTOMERS EXPOSED TO THE IMPACTS OF**  
19 **WEATHER?**

20 A. Because customer gas usage varies due to colder or warmer-than-normal weather, during  
21 a relatively cold winter, customers have higher gas bills, and in a relatively warmer

1 winter, they have lower gas bills. Conversely, in a cold winter, the Company's earnings  
2 are relatively higher, while in a warm winter its earnings are lower. In the end, both the  
3 customers' costs of natural gas and utility earnings will fluctuate based on weather,  
4 which is an operating factor not within management's control, nor within the control of  
5 the customer.

6  
7 **Q. HAVE YOU EXAMINED HOW THE MARGIN REVENUES COLLECTED BY**  
8 **MGE HAVE VARIED HISTORICALLY?**

9 A. Yes. Schedule RAF-9 presents the margin impact experienced by MGE in its residential  
10 service rate class due to fluctuations in gas volumes caused primarily by declining use  
11 per customer and variations in weather from normal levels. Over the last seven years,  
12 MGE incurred margin losses in each of those years. The total margin losses (i.e., the loss  
13 of margin revenues derived from MGE's Commodity Charges which are volumetrically  
14 designed) during that period amounted to almost \$42 million, or approximately \$6  
15 million per year. As a point of reference, the Company's total approved margin level  
16 (including Customer Charge and Commodity Charge revenue) for the Residential rate  
17 class in its last rate case (in Case No. GR-2004-0209) was approximately \$113.5 million.  
18 As discussed by Company witness Michael R. Noack, this trend of shortfalls in margin  
19 revenue continued to persist in early 2006.

1 Q. IS MGE'S EXPERIENCE UNUSUAL IN THE GAS DISTRIBUTION  
2 INDUSTRY?

3 A. No. This type of under-recovery of fixed costs is not unique to MGE. This situation has  
4 been a continuing challenge to the gas distribution segment of the energy industry. And  
5 although this problem has been solved or at least substantially mitigated for a growing  
6 number of gas utilities in recent years, this serious problem continues to impact many  
7 utilities' financial performance and the natural gas delivery prices of their customers.  
8

9 Q. HOW IS THE GAS DISTRIBUTION INDUSTRY ADDRESSING THE  
10 PROBLEM OF THE UNDERRECOVERY OF FIXED COSTS?

11 A. The revenue shortfall problem for gas distribution utilities has received much attention  
12 from state regulators over the last five years. To effectively mitigate the variability in  
13 revenues caused primarily by weather and declining use per customer, regulators have  
14 implemented a number of ratemaking solutions, including:

- 15 1. Revenue decoupling mechanisms that adjust rates for changes in usage caused  
16 primarily by weather and energy conservation;
- 17 2. Weather Normalization Adjustment ("WNA") mechanisms that adjust rates for  
18 changes in usage caused by weather;
- 19 3. Monthly customer charges that more fully reflect the gas utility's fixed costs of  
20 providing delivery service (including Straight-Fixed Variable rate structures); and  
21 4. A measure of "normal weather" (other than the 30-year measure of normal weather)

1           that is an accurate predictor of the weather expected by the utility in future years and  
2           a reasonable basis for deriving the gas utility's normalized sales volume in its rate  
3           case.

4  
5   **Q.   HAS MISSOURI RECOGNIZED THE NEED FOR A REGULATORY AND**  
6   **RATEMAKING REMEDY TO ADDRESS THE CONTINUING PROBLEM OF**  
7   **MARGIN REVENUE LOSSES INCURRED BY GAS UTILITIES DUE TO**  
8   **DECLINING USE PER CUSTOMER?**

9   A.   Yes. The Missouri Legislature recently granted the Commission (by the enactment of  
10   SB 179) the authority to approve for gas utilities ratemaking mechanisms that address  
11   this problem of margin revenue losses. Specifically, Section 386.266 - subsection 3, of  
12   the Missouri Statutes applicable to the Public Service Commission states:

13           "Subject to the requirements of this section, any gas corporation may make an  
14           application to the commission to approve rate schedules authorizing periodic rate  
15           adjustments outside of general rate proceedings to reflect the nongas revenue  
16           effects of increases or decreases in residential and commercial usage due to  
17           variations in either weather, conservation, or both."

18   In my opinion, the two ratemaking mechanisms that best meet the apparent intent of this  
19   provision are Weather Normalization Adjustment ("WNA") and revenue decoupling  
20   mechanisms.

1 Q. HAS THE FINANCIAL COMMUNITY RECOGNIZED THE IMPACT OF  
2 WEATHER AND CONSERVATION ON GAS MARGINS AND FINANCIAL  
3 STABILITY IN THE GAS DISTRIBUTION UTILITY SECTOR, AND THE  
4 VALUE OF IMPLEMENTING THESE TYPES OF RATEMAKING SOLUTIONS  
5 TO ADDRESS THESE CONDITIONS?

6 A. Yes. For example, Moody's Investor Service issued a *Special Comment* report that  
7 specifically addressed this topic. On the topic of ratemaking concepts such as revenue  
8 decoupling mechanisms (or "conservation" tariffs), the Moody's report stated:

9 "Moody's believes that having utility rate designs that compensate the gas  
10 LDCs for margin losses caused by variations in gas consumption due to  
11 conservation as with variations due to weather, would serve to stabilize the  
12 utility's credit metrics and credit ratings. Utilities having these ratemaking  
13 mechanisms also tend to carry 'A' credit ratings.<sup>3</sup>

14 In an earlier report, Moody's discussed the impact of weather upon the credit ratings of  
15 gas distribution utilities and the various options used to deal with this issue. Moody's  
16 stated that in 2002 (the year the report was issued), eleven of its downward rating actions  
17 on gas distribution utilities were caused in part by weaker operating margins due to  
18 warmer than normal winter weather. Moody's concluded that the absence of some form  
19 of weather mitigation creates a condition that could impact the gas distribution utility's  
20 credit ratings. The weather mitigation strategies Moody's identified included: WNA

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<sup>3</sup> "Impact of Conservation on Gas Margins and Financial Stability in the Gas LDC Sector,

1 mechanisms, a combination of either fixed or basic charges or block rates, and weather  
2 insurance. The use of these strategies can play a fundamental role in guarding against  
3 possible future earnings volatility.<sup>4</sup>

4  
5 **Q. PLEASE EXPLAIN HOW THE COMPANY'S PROPOSED RATE DESIGN**  
6 **WILL ADDRESS THE IMPACT OF WEATHER AND DECLINING USE PER**  
7 **CUSTOMER ON MGE'S ABILITY TO RECOVER ITS APPROVED MARGIN**  
8 **LEVEL?**

9 A. Since virtually all of MGE's margin consists of fixed costs, and because the Basic  
10 Service Charge under its proposed SFV rate structure for Residential customers is  
11 designed to recover 100% of those fixed costs, the Company's ability to recover its  
12 Commission-approved level of margin through base revenues no longer will be subject to  
13 the ongoing fluctuations in customer usage caused by weather, energy conservation, and  
14 energy efficiency activities. Of course, the Company's ability to earn a reasonable rate of  
15 return on its investment will continue to be impacted by how well management can  
16 control its costs of providing delivery service relative to the levels assumed, and  
17 ultimately approved by the Commission, in MGE's most recently completed base rate  
18 case.

19  

---

Special Comment Report, Moody's Investor Service, June 2005.

<sup>4</sup> "Negative Rating Trend For Local Gas Companies: Impact of Diversification and Warm Weather, Special Comment Report, Moody's Investors Service, October 2002.

1    **Q.    DOES THE COMPANY'S PROPOSED RATE DESIGN REPRESENT AN**  
2           **EFFECTIVE SOLUTION TO THE AFOREMENTIONED RATEMAKING**  
3           **PROBLEMS IT HAS EXPERIENCED?**

4    **A.**    Yes. MGE's proposed rate design is fully cost-based, equitable, and beneficial to the  
5           Company and its customers. Under the proposed SFV rate structure, when it is colder-  
6           than-normal, customers do not overpay for the Company's fixed costs, and the Company  
7           does not over-recover margin. Conversely, when it is warmer-than-normal, customers  
8           do not underpay for the Company's fixed costs, and the Company does not under recover  
9           margin.

10

11                   **a. Primary Rate Design Proposal**

12

13   **Q.    PLEASE EXPLAIN THE COMPANY'S PROPOSED RESIDENTIAL RATE**  
14           **DESIGN.**

15   **A.**    Under its SFV rate design proposal, the Basic Service Charge has been established at  
16           \$27.50 per month and the Commodity Charge has been eliminated. Therefore, the  
17           Company's fixed costs of natural gas delivery service will be recovered from these  
18           customers through a single, fixed monthly charge.

19

20   **Q.    PLEASE EXPLAIN THE BENEFITS TO THE COMPANY AND ITS**  
21           **CUSTOMERS OF A SINGLE, FIXED MONTHLY CHARGE.**

- 1 A. There are numerous benefits to the Company and its customers with a single, fixed  
2 monthly bill concept under its proposed SFV rate design. They include:
- 3 • Customers don't overpay or underpay each month.
  - 4 • Addresses intra-class cross subsidization.
  - 5 • Improved bill stability.
  - 6 • Achieves bill simplicity and promotes understandability.
  - 7 • Expectation of fewer bill complaints.
  - 8 • Matches approved level of revenues with costs.
  - 9 • Similar pricing to other consumer services.
  - 10 • Reduces rate case frequency.
  - 11 • Simplifies revenue forecasts and adjustments.
  - 12 • Lower Average Bill Calculation ("ABC") true-ups.

13  
14 **Q. HOW DO YOU EXPECT THE COMPANY'S RESIDENTIAL CUSTOMERS**  
15 **WILL REACT TO PAYING FOR NATURAL GAS DELIVERY SERVICES ON A**  
16 **FLAT MONTHLY BASIS?**

- 17 A. In my opinion, the Company's customers should react favorably to the change in pricing  
18 and billing of gas delivery services. The Company's customers already are accustomed  
19 to paying bills for widely utilized consumer services on a flat monthly basis. There are  
20 numerous examples of regular consumer services where the service provider structures  
21 its fees on a flat monthly basis. These include:



- 1           • Local and long distance telephone services
- 2           • Cellular telephone services
- 3           • Cable television and satellite basic service
- 4           • Internet access service
- 5           • Home alarm services
- 6           • Trash removal services
- 7           • Automobile leases and loan payments
- 8           • Apartment rent

9           The pricing of the Company's gas delivery services using an SFV rate design properly  
10          portrays to its customers: (1) the fixed nature of the underlying costs; (2) the delivery-  
11          only characteristics of the service; and (3) the fact that natural gas is the real commodity  
12          being purchased via the Company's gas delivery system.

13  
14   **Q.     UNDER THE COMPANY'S PROPOSED RESIDENTIAL RATE DESIGN, WILL**  
15           **CUSTOMERS CONTINUE TO HAVE A FINANCIAL INCENTIVE TO PURSUE**  
16           **ENERGY CONSERVATION AND ENERGY EFFICIENCY MEASURES?**

17   **A.**    Yes. First, the portion of the customer's gas bill represented by MGE's delivery service  
18          charges is very small relative to the gas commodity charges incurred by the customer.  
19          Currently, as depicted on page 1 of Schedule RAF-10, the portion of the average  
20          residential customer's bill represented by delivery service is only approximately 26% of  
21          the total bill. Next, as depicted on page 2 of Schedule RAF-10, for an average-sized

1 residential customer (using 824 Ccf per year), approximately \$9 per month will be shifted  
2 from the Commodity Charge to the Basic Service Charge under the SFV rate design.  
3 This is a small amount (roughly 10%) in contrast to the customer's average bill under  
4 proposed rates of approximately \$86 per month (see Page 1 of Schedule RAF-11). In my  
5 opinion, this very small decrease in the Commodity Charge will not materially affect a  
6 customer's decision to use more or less gas. Instead, the portion of the customer's bill  
7 (almost 75%) related to the Company's commodity cost of gas would continue to drive  
8 the customer's ongoing gas consumption decisions.

9  
10 **Q. PLEASE EXPLAIN HOW THE COMPANY'S PROPOSED RESIDENTIAL**  
11 **RATE DESIGN WILL IMPACT CUSTOMERS' GAS BILLS.**

12 **A.** The Company's proposed rate design will increase the average customer's bills in the  
13 summer and shoulder months, when customer bills are at their lowest levels, and will  
14 decrease or moderate the increase in customer's bills in the winter months, when bills are  
15 at their highest levels. This distinct benefit is depicted on Page 1 of Schedule 11. This  
16 Schedule presents a monthly and annual bill comparison for a typical residential  
17 customer. Page 2 of Schedule 11 presents monthly bill comparisons for various ranges  
18 of monthly gas consumption for residential customers.

1    **Q.    HAVE YOU EVALUATED THE IMPACT OF THE PROPOSED SFV RATE**  
2       **DESIGN ACROSS THE VARIOUS SIZES OF RESIDENTIAL CUSTOMERS**  
3       **SERVED BY MGE?**

4    A.    Yes. Page 3 of Schedule RAF-11 presents a bill frequency distribution with the number  
5       of bills by consumption interval for the Company's residential customers in the months  
6       of highest and lowest gas consumption – January and August, respectively. It also  
7       provides the average bill change between present and proposed rates for each of the bill  
8       ranges in the Schedule. Under the proposed SFV rate design, approximately 72% of  
9       MGE's customers will experience a bill decrease in the month of January, with the  
10      remaining customers (approximately 28%) experiencing a bill increase. Moreover,  
11      under colder than normal weather, these same customers will experience larger decreases  
12      in their bills, and there will be additional customers who would also experience decreases  
13      in their bills under the proposed SFV rate design.

14

15   **Q.    PLEASE DISCUSS THE IMPACT OF THE COMPANY'S PROPOSED**  
16       **RESIDENTIAL RATE STRUCTURE ON ITS SMALLER CUSTOMERS.**

17   A.    As shown on Schedule RAF-11, while the Company's smaller residential customers will  
18       experience relatively larger percentage changes in monthly bill levels compared to larger  
19       customers, the absolute dollar changes will be relatively small compared to these  
20       customers' total gas bills. In fact, as depicted on Page 3 of Schedule RAF-11, only a  
21       very small portion (less than 10%) of the Company's total residential customers who

1 consume less gas than the average customer will experience increases greater than  
2 approximately \$7.50 per month in January – the month of highest gas consumption and  
3 highest gas bills. At the same time, this proposed rate structure will cure the chronic  
4 cross-subsidy that exists between small and large residential customers caused by the  
5 mismatch between their costs of service and base rate revenues.  
6

7 **Q. HOW WILL LOW INCOME RESIDENTIAL CUSTOMERS BE IMPACTED BY**  
8 **THE COMPANY'S RATE DESIGN PROPOSAL?**

9 A. That will depend upon knowing the specific level of gas consumed by these customers.  
10 In a prior rate case, the Company had a study undertaken to ascertain the relationship  
11 between residential consumers' income levels and their usage of natural gas in MGE's  
12 service territory.<sup>5</sup> The conclusion reached in that study was that: "the income-  
13 consumption relationship for residential natural gas usage was mildly 'U' – shaped:  
14 above average at the lowest income levels, declining through middle incomes, and then  
15 rising again to above average at higher income levels." Therefore, it is reasonable to  
16 conclude that the Company's lower income customers will benefit from its proposed  
17 residential rate design based on a SFV rate structure.  
18

19 **Q. PLEASE EXPLAIN THE PROPOSED RATE DESIGN FOR THE SGS CLASS.**

---

<sup>5</sup> Case No. GR-2001-292, Rebuttal Testimony of Philip B. Thompson, May 22, 2001.

1 A. The Company has proposed to increase the monthly Customer Charge to \$31.00, which  
2 is supported by the cost of service study results, and to decrease the present Commodity  
3 Charges to levels necessary to recover the balance of the proposed revenue increase  
4 assigned to this class not recovered through the Customer Charge.  
5

6 **Q. PLEASE EXPLAIN HOW THE COMPANY'S PROPOSED SGS RATE DESIGN**  
7 **WILL IMPACT CUSTOMERS' GAS BILLS.**

8 A. Page 3 of Schedule 11 presents monthly bill comparisons for various ranges of monthly  
9 gas consumption.  
10

11 **Q. PLEASE EXPLAIN THE PROPOSED RATE DESIGN FOR THE LGS CLASS.**

12 A. The present rate structure and rate levels will be maintained in the LGS class in light of  
13 MGE's proposal not to change its current revenue level.  
14

15 **Q. PLEASE EXPLAIN THE PROPOSED RATE DESIGN FOR THE LVS CLASS.**

16 A. The present rate structure and rate levels will be maintained in the LVS class in light of  
17 MGE's proposal not to change its current revenue level.  
18  
19  
20  
21

1                   **b.     Alternate Rate Design Proposal**

2

3   **Q.     UNDER THE COMPANY'S ALTERNATE RATE DESIGN PROPOSAL, WHAT**  
4       **RATE STRUCTURE MODIFICATIONS DID YOU MAKE COMPARED TO**  
5       **THOSE MADE UNDER ITS PRIMARY RATE DESIGN PROPOSAL?**

6   A.   For the Residential class, the current rate structure was maintained with the proposed  
7       Customer Charge set at \$15.50 per month, and a Delivery Charge set to recover the  
8       balance of the assigned revenue increase for that class. The increase in the Customer  
9       Charge was based on the same margin percentage resulting from the proposed class  
10      revenue increase.

11

12      For the SGS rate class, a more modest change was made to the level of the Customer and  
13      Delivery Charges compared to the levels proposed under the Company's primary rate  
14      design proposal. The proposed Customer Charge for the SGS class was set at \$20.50 per  
15      month. For both the Residential and SGS rate classes, the primary objective was to  
16      continue to move the Company's monthly customer charges towards the fixed costs of  
17      delivery service, consistent with the results of MGE's cost of service study.

18

19   **Q.     CAN YOU ILLUSTRATE HOW THE COMPANY'S ALTERNATE RATE**  
20      **DESIGN WILL IMPACT THE GAS BILLS OF ITS RESIDENTIAL AND SGS**

1           **CUSTOMERS COMPARED TO BILLS UNDER ITS PRIMARY RATE DESIGN**  
2           **PROPOSAL?**

3    A.    Yes. Pages 5-7 of Schedule 11 present monthly and annual bill comparisons for the  
4           Residential and SGS rate classes. As you can see, under the Company's alternate rate  
5           design proposal, customers will generally experience increases in their bills during the  
6           winter months and decreases during the other months compared to bill levels under  
7           MGE's primary rate design proposal.

8  
9    Q.    **WHY IS THE COMPANY PROPOSING A WNA MECHANISM AS AN**  
10           **ALTERNATE TO THE SFV RATE STRUCTURE IT HAS PROPOSED?**

11   A.    The Company is proposing a WNA mechanism as an alternate to its SFV rate structure  
12           proposal because this type of ratemaking mechanism can remedy some of the same  
13           problems the Company is attempting to address with its SFV rate structure proposal.  
14           Specifically, a WNA mechanism was selected by MGE as an alternate ratemaking  
15           solution for the following reasons:

- 16           1. MGE's gas rates are designed on the basis of the expected volume of gas to be  
17                sold for these services under normal weather conditions. This means that the  
18                Company will recover its annual fixed cost of providing service only if the level  
19                of sales volumes upon which the rate design is predicated is achieved. That sales  
20                level is based upon the Company's weather-normalized gas volumes. The WNA

1 will ensure that the level of sales volumes established to recover its fixed costs is  
2 always reflected in the monthly billings to its customers.

3 2. Deviations from normal weather can result in either over or under recovery of the  
4 Company's annual non-gas costs when actual weather experienced is colder or  
5 warmer than normal, respectively. Such over or under recoveries will produce  
6 erratic financial results that would cause the financial community not to look as  
7 favorably at a utility's financial position relative to the financial positions of  
8 other utilities with weather normalization clauses, all other things being equal.

9 3. The WNA will directly address the ever-increasing issue of volatility in  
10 customers' gas bills – this ratemaking mechanism will provide more stable  
11 annual bill amounts and mitigate volatility in customers' monthly gas bills.  
12 Customers will be better able to budget for and pay their monthly bills.

13 4. The consumer is inclined to look with disfavor on his utility whenever his bill  
14 increases greatly during periods of high gas consumption and to overlook those  
15 occasions when his bill is lower. As described above, the WNA will directly  
16 address this issue by providing more stable annual bill amounts and mitigation of  
17 volatility in monthly gas bills.

18 5. The WNA can send more accurate price signals to the Company's customers  
19 compared to the current ratemaking method because it will stabilize the portion  
20 of a customer's bill related to the recovery of fixed costs, while still recovering  
21 the variable gas costs on a volumetric basis.



1

2 **Q. IS THERE MORE THAN ONE WAY TO DESIGN A WNA MECHANISM?**

3 A. Yes. There are two basic approaches used by gas utilities that can achieve the desired  
4 results. These approaches are: (1) adjusting current billings on a real-time basis; and (2)  
5 adjusting billings on a lagged basis (e.g., the adjustment appears on the customer's bill(s)  
6 from a few to several months after the variation in weather is experienced).

7

8 **Q. INTO WHICH OF THESE CATEGORIES DOES THE COMPANY'S WNA**  
9 **MECHANISM FALL?**

10 A. The Company's proposed WNA mechanism falls into the first category, the real-time  
11 approach.

12

13 **Q. WHY HAVE YOU RECOMMENDED ADOPTION OF A WNA MECHANISM**  
14 **OF THIS TYPE?**

15 A. I have recommended this type of mechanism for MGE because, by adjusting current  
16 billings on a real-time basis, the consumer can more readily link the resulting billing  
17 adjustments with the events causing the adjustments. In addition, certain of the utility's  
18 financial statements will reflect the cash flow effect of the mechanism sooner than under  
19 a lagged mechanism. And, in a cold winter with higher gas bills, customers receive the  
20 benefits of the WNA bill reduction more quickly.

21

1 Q. WHAT ARE THE MOST IMPORTANT CHARACTERISTICS OF THE  
2 COMPANY'S PROPOSED WNA MECHANISM?

3 A. The most important characteristics of the Company's proposed WNA mechanism are as  
4 follows:

- 5           ▪ It is applicable to MGE's Residential, SGS, and LGS customers.
- 6           ▪ It is applicable in all geographic areas served by MGE.
- 7           ▪ The mechanism adjusts billings on a current monthly basis.
- 8           ▪ It is effective for the billing months of October through May.
- 9           ▪ It adjusts the amount billed to each temperature-sensitive customer in the  
10           Residential, SGS, and LGS rate classes to reverse the impact of actual  
11           heating degree-day variations from normal heating degree-day levels.

12  
13 Q. PLEASE EXPLAIN HOW THE COMPANY'S PROPOSED WNA MECHANISM  
14 OPERATES.

15 A. The WNA mechanism will adjust the amount billed to each customer in the Residential,  
16 SGS and LGS rate classes to effectively weather-normalize margins recovered from each  
17 of these customers during the winter heating season. It is a customer-specific calculation  
18 applied to monthly billings for the months of October through May.

19  
20 Q. WOULD THE ADJUSTMENT TO CUSTOMERS' BILLS BE CALCULATED ON  
21 A CALENDAR MONTH OR ON A BILLING CYCLE MONTH BASIS?

1 A. The customer adjustments would be made on a billing cycle basis. This approach allows  
2 the adjustments to be calculated at the conclusion of each customer's meter reading  
3 billing cycle and incorporated into the original bill sent to each customer. Moreover,  
4 this approach provides for a more accurate and timely adjustment for the customer.  
5 There is no time lag between when the customer experiences the bill variability and when  
6 the bill leveling adjustment is made.

7  
8 **Q. PLEASE PROVIDE A FORMULAIC REPRESENTATION OF THE WNA**  
9 **MECHANISM THAT YOU JUST DESCRIBED.**

10 A. A formulaic representation of the Company's proposed WNA mechanism is as follows:

11  
12 
$$WNA = \frac{R * (N * HF * (NDD - ADD))}{CCF}$$

13 Where:

14 WNA = the weather normalization adjustment expressed in cents per Ccf for the  
15 applicable rate schedule.

16 R = the weighted average non-gas rate for the applicable rate schedule as determined  
17 in the Company's most recently completed base rate case.

18 N = the number of monthly bills issued to customers during the billing cycle for the  
19 applicable rate schedule.

1 HF = the use per customer per HDD for the applicable rate schedule by month by  
2 cycle. The HF values are those used by the Company in normalizing test year  
3 volumes in its most recently completed base rate case.

4 NDD = is normal billing cycle HDD experienced by the Company s defined by the  
5 10-Year normal HDD.

6 ADD = is the actual HDD experienced by the Company during the billing cycle.

7 CCF = the aggregate volumes to be billed for the billing cycle for the applicable rate  
8 schedule.

9 For colder than normal weather, the WNA amount is a negative value, thereby adjusting  
10 customers' bills downward accordingly. For warmer than normal weather, the WNA  
11 amount is a positive value, with commensurate upward adjustments to customers' bills.

12  
13 **Q. PLEASE EXPLAIN THE PROCESS THE COMPANY WILL FOLLOW EACH**  
14 **MONTH TO CALCULATE THE WNA.**

15 **A.** The process to be followed each month to calculate the WNA is:

- 16 1. For each day of the billing cycle, 10-year normal Heating Degree-Days (HDD) will  
17 be determined based on the normal established in the Company's most recently  
18 completed base rate case. These daily values will be summed to determine the 10-  
19 year normal HDD for the billing cycle. The actual HDD during that billing cycle  
20 will be determined and subtracted from the normal HDD just calculated to determine  
21 the HDD deficiency or surplus.

1           2. Just prior to billing, the Company will determine the number of customers and  
2           volumes to be billed during that particular billing cycle.

3           3. The HDD difference will be multiplied by the product of the Heat Factor (HF) and  
4           number of customers to be billed in that cycle to derive the total volume deficiency or  
5           surplus from that billing cycle.

6           4. The volume difference will be multiplied by the base rate (R) to derive the total  
7           revenue deficiency or surplus from that billing cycle.

8           5. The total revenue difference will be divided by the total billing cycle volume to  
9           derive the WNA.

10          For each applicable rate class, the WNA will be applied during a billing cycle by  
11          multiplying the WNA by the individual customer's volume (from meter reading) to  
12          derive the WNA applied to the individual customer's bill.

13  
14   **Q.   HAVE YOU DEVELOPED TARIFF SHEETS THAT REFLECT THE**  
15   **COMPUTATIONAL DETAILS AND PROCESS OF THE PROPOSED WNA**  
16   **MECHANISM?**

17   A.   Yes.   The appropriate tariff sheets to implement the proposed WNA mechanism are  
18          presented in Schedule RAF-12.

19  
20   **Q.   PLEASE PROVIDE AN EXAMPLE TO DEMONSTRATE THE OPERATION OF**  
21   **THE COMPANY'S PROPOSED WNA MECHANISM.**

1 A. Assume a billing cycle in December comprising 30 days has a total of 900 HDD.  
2 Normal weather in that billing cycle is 850 HDD, so the current billing cycle is 106% of  
3 normal. The Company bills 20,000 residential customers located in the Kansas City area  
4 during that billing cycle. The HDD difference is -50 (850-900), the heat factor (HF) is  
5 0.14183 Ccf per customer per HDD, the non-gas rate (R) is \$0.13187 per Ccf, and the  
6 aggregate volume in that billing cycle is 2,380,000 Ccf. The volume difference is -  
7 141,830 Ccf ( $20,000 * 0.14183 * -50$ ). The resulting WNA is (\$0.0079) per Ccf  
8 ( $(\$0.13187 * -141,830)/2,380,000$ ).

9  
10 In this colder-than-normal billing cycle, the customers billed in that cycle will experience  
11 a small decrease in their bills due to the WNA mechanism. For an average residential  
12 customer, the bill will decrease by approximately \$0.94 ( $119 \text{ Ccf} * -\$0.0079 \text{ per Ccf}$ ).

13  
14 **Q. HAVE YOU EVALUATED THE PERFORMANCE OF MGE'S PROPOSED**  
15 **WNA MECHANISM BASED ON RECENT EXPERIENCE WITH WEATHER**  
16 **VARIABILITY IN ITS KANSAS CITY SERVICE AREA?**

17 A. Yes. Schedule RAF-13 provides an illustration of the operation of the WNA mechanism  
18 and the determination of the WNA during years that were colder and warmer than  
19 normal, and during the current test year. Customer billing adjustments were computed  
20 under the WNA mechanism as if it was in effect during each of those three years. We  
21 assumed 10% warmer and colder than normal weather based on a review of the

1 Company's weather experience on average over the last ten years. In all cases, we  
2 utilized cycle-based rather than calendar-based HDD. Page 1 of Schedule RAF-13  
3 presents the results under 10% colder than normal weather. Column (K) indicates that  
4 the WNA resulted in an annual bill adjustment of (\$11.94), with monthly adjustments  
5 ranging between \$(0.34) and \$(2.75). Page 2 of Schedule RAF-13 presents the results  
6 under 10% colder than normal weather. Due to the symmetry of the WNA mechanism,  
7 the annual and monthly adjustments are exactly equal to the adjustments on page 1,  
8 except they are positive adjustments to customers' bills due to the warmer weather.  
9 Page 3 of Schedule RAF-13 presents the results under the weather experienced during the  
10 test year – approximately 4% warmer than normal. The WNA resulted in an annual bill  
11 adjustment of \$3.68, with monthly adjustments ranging between (\$2.64) and \$1.55. The  
12 reason there were two months with negative adjustments was because the cycles billed in  
13 December and May experienced colder than normal weather of 13% and 27%,  
14 respectively.

15  
16 **Q. EVEN WITH A POSITIVE WNA ADJUSTMENT TO CUSTOMERS' BILLS,**  
17 **PLEASE EXPLAIN WHY THE CUSTOMER WILL STILL REALIZE SAVINGS**  
18 **DURING WARMER-THAN-NORMAL TEMPERATURES.**

19 **A.** Customers generally realize significantly reduced bills during warm temperatures for two  
20 reasons. First, a temperature-sensitive customer will have significantly reduced gas  
21 usage during warmer than normal periods. Therefore, although the amount of fixed

1 costs to be recovered by the Company using the WNA does not change, the customer will  
2 purchase less gas.

3  
4 Second, during warmer than normal weather conditions, commodity gas costs are  
5 typically less expensive, and these gas costs savings are flowed through to customers.

6  
7 **Q. CAN YOU ILLUSTRATE THIS CONCEPT THROUGH THE USE OF A SIMPLE**  
8 **EXAMPLE?**

9 A. Yes. Schedule RAF-14 presents an example of a customer's monthly bill during warmer  
10 than normal month using average gas consumption data for a typical MGE residential  
11 customer. The example shows the monthly bill calculated for a residential customer  
12 under normal weather conditions and under warmer than normal conditions. The  
13 customer would realize a significant savings in its monthly bill by paying for only 163  
14 Ccf of gas instead of the 179 Ccf that it would have paid for had temperatures been  
15 normal. Thus, while the WNA adds \$2.75 to the total bill, the total bill still is \$13.70  
16 less than in a normal winter. In a colder than normal winter, the opposite is true –  
17 customer bills go up to reflect greater usage and the WNA would provide a slight  
18 reduction to the bill.

19  
20 **Q. WHAT ARE THE BENEFITS TO CUSTOMERS OF IMPLEMENTING A WNA**  
21 **MECHANISM?**



1 A. There are several tangible benefits from implementing the Company's proposed WNA  
2 mechanism: (1) it will reduce bill variability due to weather in the bill for the month  
3 when the variation occurs; (2) the adjustment is tied to each customer's specific gas  
4 usage, rather than to a class average that is treated as a deferral and later amortized back  
5 to all customers; and (3) the individual customers retain the savings due to their own  
6 energy conservation practices.

7

8 **Q. WHAT ARE THE BENEFITS TO THE COMPANY?**

9 A. The WNA mechanism is expected to reduce margin recovery volatility attributable to  
10 weather. This will provide the Company with a reasonable opportunity to recover its  
11 approved level of margin, which should in turn, provide it with a reasonable opportunity  
12 to earn its allowed return on investment. Since it doesn't require a deferral mechanism,  
13 it can also smooth out monthly and seasonal cash flows.

14

15 **Q. ARE THERE REGULATORY BENEFITS DERIVED FROM THE COMPANY'S**  
16 **PROPOSED WNA MECHANISM?**

17 A. Yes. As described before, customers' gas rates are based on more predictable costs, and  
18 customers and the Company obtain benefits from a more stable cash flow.

19

1    **Q.    ARE THE CONCEPTUAL AND COMPUTATIONAL UNDERPINNINGS OF**  
2           **THE COMPANY'S PROPOSED WNA MECHANISM WIDELY ACCEPTED**  
3           **IN THE NATURAL GAS INDUSTRY?**

4    A.    Yes. Schedule RAF-15 presents a survey conducted by NCI, with input from a previous  
5           American Gas Association survey, that identifies utility companies located in the U.S.  
6           that have Weather Normalization Adjustment ("WNA") clauses in effect. The results of  
7           that survey indicate that many gas utilities, across a wide geographic area, have  
8           implemented WNA mechanisms. Specifically, the survey results indicate that there are  
9           21 states that have approved WNAs for gas companies serving 40 different service areas.  
10          In addition, the survey results indicate that over 60% of the gas companies with "real-  
11          time" WNAs utilized a rate class approach, which is identical to the approach used in the  
12          Company's WNA proposal. As a point of reference, in Schedule RAF-15 the  
13          designation "Type 1" refers to WNA mechanisms that are real-time in structure, while  
14          the "Type 2" refers to WNA mechanisms with lagged structures.

15  
16   **Q.    ALTHOUGH THE WNA MECHANISM ADDRESSES THE IMPACT OF**  
17           **WEATHER ON A GAS UTILITY'S ABILITY TO RECOVER ITS APPROVED**  
18           **LEVEL OF MARGIN REVENUES, DOES IT ALSO ADDRESS THE PROBLEM**  
19           **OF DECLINING USE PER CUSTOMER CAUSED BY FACTORS OTHER**  
20           **THAN WEATHER?**

1 A. No. A WNA mechanism does not address the problem of declining use per customer  
2 caused by factors other than weather. As discussed earlier, a ratemaking approach that  
3 effectively addresses the declining use per customer problem is a revenue decoupling  
4 mechanism or a SFV rate design (as proposed by MGE in its primary rate design  
5 proposal).

6

7 **Q. DO YOU BELIEVE THAT THE COMPANY'S PROPOSED WNA MECHANISM**  
8 **IS FAIR TO BOTH THE UTILITY AND ITS CUSTOMERS?**

9 A. Yes, I do. Under the WNA mechanism, the utility is simply billing customers in a  
10 manner to reflect normal weather conditions that are the underlying basis for the base  
11 rates authorized by the Commission. The Company is provided a reasonable opportunity  
12 to earn its allowed rate of return on its investment and its customers pay no more and no  
13 less for delivery service than supported by the underlying costs.

14

15 **Q. MR. FEINGOLD, DOES THIS COMPLETE YOUR DIRECT TESTIMONY?**

16 A. Yes, it does.

BEFORE THE PUBLIC SERVICE COMMISSION  
OF THE STATE OF MISSOURI

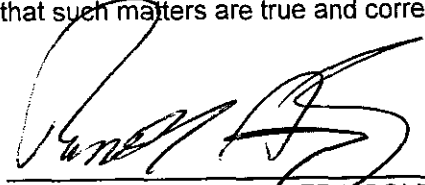
In the Matter of Missouri Gas Energy's  
Tariff Sheets Designed to Increase Rates  
for Gas Service in the Company's Missouri  
Service Area.

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) Case No. GR-2006-\_\_\_\_  
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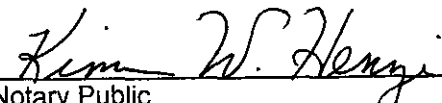
AFFIDAVIT OF RUSSELL A. FEINGOLD

STATE OF MISSOURI )  
 )  
COUNTY OF JACKSON ) ss.

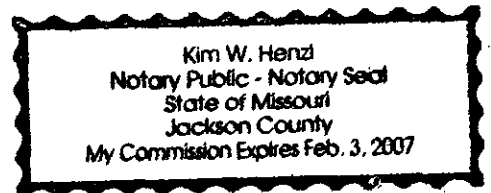
Russell A. Feingold, of lawful age, on his oath states: that he has participated in the preparation of the foregoing Direct Testimony in question and answer form, to be presented in the above case; that the answers in the foregoing Direct Testimony were given by him; that he has knowledge of the matters set forth in such answers; and that such matters are true and correct to the best of his knowledge and belief.

  
\_\_\_\_\_  
RUSSELL A. FEINGOLD

Subscribed and sworn to before me this 26<sup>th</sup> day of APRIL 2006.

  
\_\_\_\_\_  
Notary Public

My Commission Expires: Feb. 3, 2007



**RUSSELL A. FEINGOLD**

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**EDUCATION**

- Bachelor of Science degree in Electrical Engineering from Washington University, St. Louis
- Master of Science degree in Financial Management from Polytechnic Institute of New York

**PROFESSIONAL EMPLOYMENT**

<b>1997 – Present</b>	<b>Navigant Consulting, Inc.</b> Managing Director, Energy Practice - Litigation, Regulatory & Markets Group
<b>1990 – 1997</b>	<b>R.J. Rudden Associates, Inc.</b> Vice President and Director
<b>1985 – 1990</b>	<b>Price Waterhouse</b> Director, Gas Regulatory Services Public Utilities Industry Services Group
<b>1978 – 1985</b>	<b>Stone &amp; Webster Management Consultants, Inc.</b> Executive Consultant Regulatory Services Division
<b>1973 – 1978</b>	<b>Port Authority of New York and New Jersey</b> Staff Engineer and Utility Rate Specialist Design Engineering Division

**PRESENTATION OF EXPERT TESTIMONY**

- Federal Energy Regulatory Commission
- Arkansas Public Service Commission

**APPENDIX A – Qualifications of Russell A. Feingold**  
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- British Columbia Utilities Commission (Canada)
- California Public Utilities Commission
- Connecticut Department of Public Utility Control
- Delaware Public Service Commission
- Georgia Public Service Commission
- Illinois Commerce Commission
- Indiana Utility Regulatory Commission
- Manitoba Public Utilities Board (Canada)
- Massachusetts Department of Public Utilities
- Michigan Public Service Commission
- Montana Public Service Commission
- New Hampshire Public Utilities Commission
- New Jersey Board of Public Utilities
- New York Public Service Commission
- North Dakota Public Service Commission
- Ohio Public Utilities Commission
- Oklahoma Corporation Commission
- Ontario Energy Board (Canada)
- Pennsylvania Public Utility Commission
- Philadelphia Gas Commission
- Quebec Natural Gas Board (Canada)
- South Dakota Public Service Commission
- Vermont Public Service Board
- Virginia State Corporation Commission
- Washington Utilities and Transportation Commission
- Public Service Commission of Wyoming

**EDUCATIONAL AND TRAINING ACTIVITIES**

## **APPENDIX A – Qualifications of Russell A. Feingold**

**Page 3 of 8**

- Past Chairman, Rate Training Subcommittee, Rate and Strategic Issues Committee of the American Gas Association
- Seminar organizer and co-moderator at the American Gas Association, "Workshop on Unbundling and LDC Restructuring," July 1995.
- Course organizer and speaker at the annual industry course, American Gas Association – Gas Rate Fundamentals Course, University of Wisconsin – Madison, 1985 – 2006
- Course organizer and speaker at the annual industry course, American Gas Association – Advanced Regulatory Seminar, University of Maryland - College Park, 1987 –1992
- Co-founder, course director and instructor in the annual course, "Principles of Gas Utility Rate Regulation" sponsored by The Center for Professional Advancement 1982-1987
- Contributing Author of the Fourth Edition of "Gas Rate Fundamentals," American Gas Association, 1987 edition.
- Organizer, Editor, and Contributing Author of the upcoming Fifth Edition of "Gas Rate Fundamentals," American Gas Association (in progress)

### **PUBLICATIONS AND PRESENTATIONS**

- "Rate Design, Trackers, and Energy Efficiency – Has the Paradigm Shifted?" Energy Bar Association, Midwest Energy Conference, March 2006.
- "Key Regulatory Issues Affecting Energy Utilities," American Gas Association, Lunch 'n Learn Session, November 2005.
- "Decoupling, Conservation, and Margin Tracking Mechanisms," American Gas Association, Rate & Regulatory Issues – Audio Conference Series, October 2005.
- "In Search of Harmony, [Utilities and Regulators] Respondents Weigh in with Needed Actions", Public Utilities Fortnightly, November 2005
- "The Use of Trackers as a Regulatory Tool," Midwest Energy Association – Legal, Regulatory, and Government Relations Roundtable, October 9-11, 2005.
- "Rate Design and the Regulatory Environment," American Gas Association Finance Committee Meeting, October 2005.

## **APPENDIX A – Qualifications of Russell A. Feingold**

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- "Creative Utility Regulatory Strategies in a High Price Environment," American Gas Association Executive Conference, September 2005.
- "Revenue Decoupling Programs: Aligning Diverse Interests," The Institute for Regulatory Policy Studies, Illinois State University, May 2005.
- "Key Regulatory Issues Affecting Energy Utilities" American Gas Association Financial Forum, May 2005.
- "Energy Efficiency and Revenue Decoupling: A True Alignment of Customer and Shareholder Interests," American Gas Association Rate and Regulatory Issues Seminar and Committee Meetings, April 2005.
- "Rate Case Techniques: Strategies and Pitfalls" American Gas Association, Rate & Regulatory Issues – Audio Conference Series, March 2005.
- "Regulatory Uncertainty: The Ratemaking Challenge Continues" Public Utilities Fortnightly, Volume 142, No. 11, November 2004.
- "Current Trends in Utility Rate Cases and Pricing: Surveying the Landscape," Platts Rate Case & Pricing Symposium, October 25-26, 2004.
- "State Regulatory Oversight of the Gas Procurement Function" Energy Bar Association, Natural Gas Regulation Committee, Energy Law Journal, Volume 25, No. 1, 2004.
- "Cost Allocation Across Corporate Divisions", American Gas Association, Rate and Strategic Issues Committee Meeting, April 2003.
- "Unbundling Initiatives – How Far Can We Go?" American Gas Association Restructuring Seminar: Service and Revenue Enhancements for the Energy Distribution Business, December 2002.
- "Utility Regulation and Performance-Based Ratemaking (PBR)," PBR Briefing Session sponsored by BC Gas Utility Ltd., April 2002.
- "LDC Perspectives on Managing Price Volatility" American Gas Association, Rate and Strategic Issues Committee Meeting, March 2002.
- "Can a California Energy Crisis Occur Elsewhere?" American Gas Association, Rate and Strategic Issues Committee Meeting, March 2001.
- "Downstream Unbundling: Opportunities and Risks," American Gas Association, Rate and Strategic Issues Committee Meeting, April 2000.



## **APPENDIX A – Qualifications of Russell A. Feingold**

**Page 5 of 8**

- “Form Follows Function: Which Corporate Strategy Will Predominate in the New Millennium?” American Gas Association 1999 Workshop on Regulation and Business Strategy for Utilities in the New Millennium, August 1999
- “Total Energy Providers: Key Structural and Regulatory Issues,” American Gas Association, Rate and Strategic Issues Committee Meeting, April 1999.
- “The Gas Industry: A View of the Next Decade,” National Association of Regulatory Utility Commissioners (NARUC) Staff Subcommittee on Accounts, 1998 Fall Meeting, September 1998.
- “Regulatory Responses to the Changing Gas Industry,” Canadian Gas Association, 1998 Corporate Challenges Conference, September 1998
- “Trends in Performance-Based Pricing,” American Gas Association Financial Analysts Conference, May 1998.
- “Unbundling – An Opportunity or Threat for Customer Care?” presented at the American Gas Association/Edison Electric Institute Customer Services Conference and Exposition, May 1998.
- “Experiences in Electric and Gas Unbundling,” presented at the 1997 Indiana Energy Conference, December 1997.
- “Asset and Resource Migration Strategies,” presented at the Strategic Marketing For The New Marketplace Conference sponsored by Electric Utility Consultants, Inc. and Metzler & Associates, November 1997.
- “The Status of Unbundling in the Gas Industry,” presented at the American Gas Association Finance Committee, March 1997.
- Seminar organizer and co-moderator at the American Gas Association, “Workshop on Unbundling and LDC Restructuring,” July 1995.
- “State Regulatory Update,” presented at the American Gas Association - Financial Forum, May 1995.
- “Gas Pricing Strategies and Related Rate Considerations,” presented before the Rate Committee of the American Gas Association, April 1995.
- “Avoided Cost Concepts and Management Considerations,” presented before the Workshop on Avoided Costs in a Post-636 Industry, sponsored by the Gas Research Institute and Wisconsin Center for Demand-Side Research, June 1994.

## **APPENDIX A – Qualifications of Russell A. Feingold**

**Page 6 of 8**

- “DSM Program Selection Under Order No. 636: Effect of Changing Gas Avoided Costs,” presented before the NARUC-DOE Fifth National Integrated Resource Planning Conference, Kalispell, MT, May 1994.
- “A Review of Recent Gas IRP Activities,” presented before the Rate Committee of the American Gas Association, March 1994.
- Seminar organizer and co-moderator at the American Gas Association seminar, “The Statue of Integrated Resource Planning,” December 1993.
- “Industry Restructuring Issues for LDCs, presented before the American Gas Association–Advanced Regulatory Seminar, University of Maryland, 1993-1996.
- “Acquiring and Using Gas Storage Services,” presented before the 8<sup>th</sup> Cogeneration and Independent Power Congress and Natural Gas Purchasing '93, June 1993.
- “Capitalizing on the New Relationships Arising Between the Various Industry Segments: Understanding How You Can Play in Today's Market,” presented before the Institute of Gas Technology's Natural Gas Markets and Marketing Conference, February 1993.
- “The Level Playing Field for Fuel Substitution (or, the Quest for the Holy Grail),” presented before the 4<sup>th</sup> Natural Gas Industry Forum - Integrated Resource Planning: The Contribution of Natural Gas, October 1992.
- “Key Methodological Considerations in Developing Gas Long-Run Avoided Costs,” presented before the NARUC-DOE Fourth National Integrated Resource Planning Conference, September 1992.
- “Mega-NOPR Impacts on Transportation Arrangements for IPPs,” co-presented before the 7<sup>th</sup> Cogeneration and Independent Power Congress and Natural Gas Purchasing '92, June 1992.
- “Cost Allocation in Utility Rate Proceedings,” presented before the Ohio State Bar Association - Annual Convention, May 1992.
- “The Long and the Short of LRACs,” presented before the Natural Gas Least-Cost Planning Conference April 1992, sponsored by Washington Gas Company and the District of Columbia Energy office.
- Seminar organizer and moderator at the American Gas Association seminar, “Integrated Resource Planning: A Primer,” December 1991.

**APPENDIX A – Qualifications of Russell A. Feingold**  
**Page 7 of 8**

- Session organizer and moderator on integrated resource planning issues at the American Gas Association Annual Conference, October 1991.
- "Strategic Perspectives on the Rate Design Process," presented before the Executive Enterprises, Inc. conference, "Natural Gas Pricing and Rate Design in the 1990s," September 1990.
- "Distribution Company Transportation Rates," presented before the American Gas Association–Advanced Regulatory Seminar, University of Maryland 1987-1992.
- "Design of Distribution Company Gas Rates," presented before the American Gas Association - Gas Rate Fundamentals Course, University of Wisconsin, 1985-1998.
- Seminar organizer, speaker and panel moderator at the American Gas Association seminar, "Natural Gas Strategies: Integrating Supply Planning, Marketing and Pricing," 1988-1990.
- "Local Distribution Company Bypass - Issues and Industry Responses," (Co-author) June 1989.
- "So You Think You Know Your Customers!," presented before the American Gas Association–Annual Marketing Conference, April 1990.
- "Gas Transportation Rate Considerations - A Review of Gas Transportation Practices Based on the Results of the A.G.A. Annual Pricing Strategies Survey," presented before the Rate Committee of the American Gas Association, April 1985-1991.
- "Market-Based Pricing Strategies - Targeted Rates to Meet Competition," presented before the American Gas Association Annual Marketing Conference, March 1989.
- "Gas Rate Restructuring Issues - Targeted Prices to Meet Competition," presented before the Fifteenth Annual Rate Symposium, University of Missouri, February 1989.
- "Gas Transportation Rates - An Integral Part of a Competitive Marketplace," *American Gas Association, Financial Quarterly Review*, Summer 1987.
- "Gas Distributor Rate Design Responses to the Competitive Fuel Situation," *American Gas Association, Financial Quarterly Review*, October 1983.

## **APPENDIX A – Qualifications of Russell A. Feingold**

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- "Demand-Commodity Rates: A Second Best Response to the Competitive Fuel Situation," presented before the American Gas Association, Ratemaking Options Forum, September 1983.
- Cofounder, course director and instructor in the annual course, "Principles of Gas Utility Rate Regulation" sponsored by The Center for Professional Advancement 1982-1987.
- "Current Rate and Regulatory Issues," presented before the National Fuel Gas Regulatory Seminar, July 1986.

### **AFFILIATIONS AND HONORS**

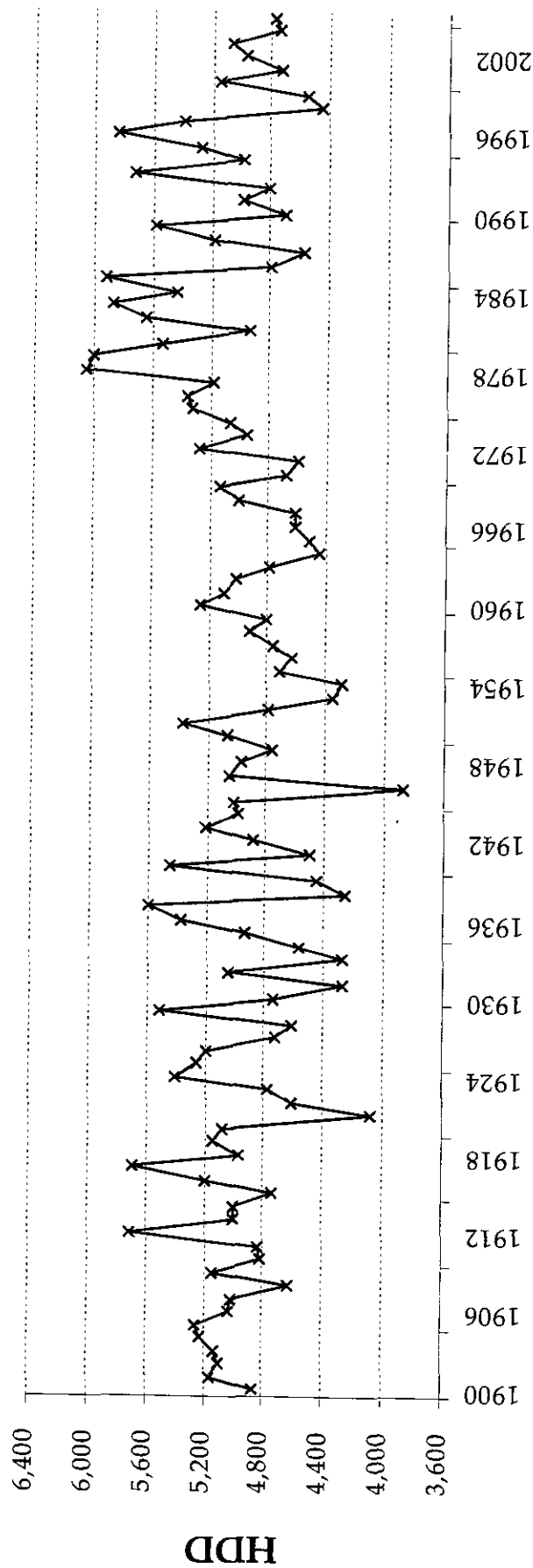
- Financial Associate Member, American Gas Association
- Member, Rate and Strategic Issues Committee of the American Gas Association
- Member, Energy Bar Association
- Member, Institute of Electrical and Electronic Engineers
- Listed in Who's Who of Emerging Leaders in America, 1989-1992

*(Current as of April 2006)*

# MISSOURI GAS ENERGY

## Annual Heating Degree Days - Kansas City, MO

1900-2005

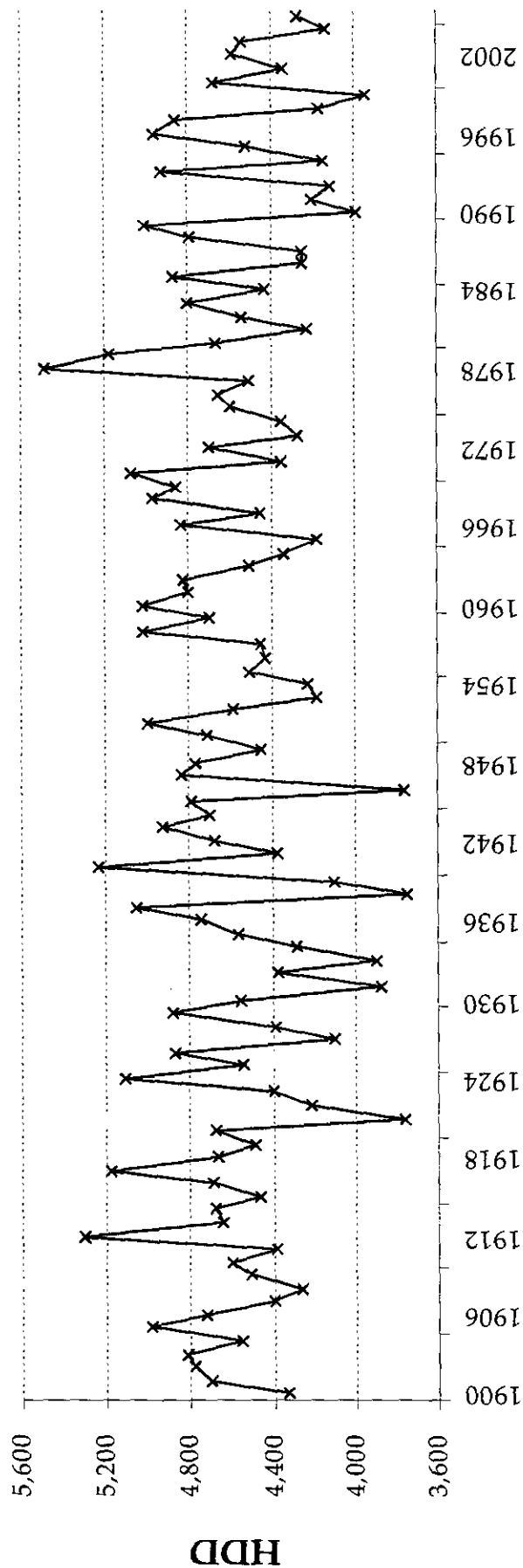


Source: NOAA

# MISSOURI GAS ENERGY

Annual Heating Degree Days - Springfield, MO

1900-2005



Source: NOAA

MISSOURI GAS ENERGY

Forecast Results of Selected Weather ("HDD") Averages

Year	Actual HDD - Kansas City	Forecast					Forecast Error					Forecast Error Squared				
		30-Year Average (NOAA)	20-Year Average (Rolling)	10-Year Average (Rolling)	5-Year Average (Rolling)	30-Year Average (NOAA)	20-Year Average (Rolling)	10-Year Average (Rolling)	5-Year Average (Rolling)	30-Year Average (NOAA)	20-Year Average (Rolling)	10-Year Average (Rolling)	5-Year Average (Rolling)	30-Year Average (NOAA)	20-Year Average (Rolling)	10-Year Average (Rolling)
1900	4,871															
1901	3,160															
1902	3,102															
1903	5,133															
1904	3,125															
1905	3,260															
1906	3,025															
1907	5,015															
1908	4,622															
1909	3,146															
1910	4,822															
1911	4,845															
1912	5,705															
1913	4,992															
1914	4,998															
1915	4,744															
1916	3,990															
1917	5,684															
1918	4,969															
1919	5,143															
1920	5,082															
1921	4,089															
1922	4,608															
1923	4,767															
1924	3,405															
1925	5,259															
1926	3,095															
1927	4,730															
1928	4,655															
1929	5,520															
1930	4,748															
1931	4,276															
1932	5,046															
1933	4,282															
1934	4,566															
1935	4,936															
1936	5,364															
1937	5,590															
1938	4,266															
1939	4,459															
1940	3,445															
1941	4,501															
1942	4,891															
1943	5,211															
1944	4,987															
1945	5,010															
1946	3,866															
1947	5,048															
1948	4,966															
1949	4,766															
1950	5,068															
1951	5,368															
1952	4,793															
1953	4,357															
1954	4,290															
1955	4,711															
1956	4,635															
1957	4,759															
1958	4,920															
1959	4,849															
1960	5,259															

MISSOURI GAS ENERGY

Forecast Results of Selected Weather ("HDD") Averages

Year	Actual HDD - Kansas City	Forecast					Forecast Error					Forecast Error Squared				
		30-Year Average (NOAA)	20-Year Average (Rolling)	5-Year Average (Rolling)	30-Year Average (NOAA)	20-Year Average (Rolling)	5-Year Average (Rolling)	30-Year Average (NOAA)	20-Year Average (Rolling)	5-Year Average (Rolling)	30-Year Average (NOAA)	20-Year Average (Rolling)	5-Year Average (Rolling)	30-Year Average (NOAA)	20-Year Average (Rolling)	5-Year Average (Rolling)
1961	5,093	4,849	4,819	4,771	4,766	246	324	329	76,176	104,976	108,241	108,241	108,241	108,241	108,241	108,241
1962	5,019	4,834	4,800	4,790	4,876	205	229	143	42,023	52,441	20,409	20,409	20,409	52,441	52,441	20,409
1963	4,783	4,840	4,840	4,763	4,968	(29)	(55)	(83)	3,025	841	33,489	33,489	33,489	3,025	3,025	33,489
1964	4,456	4,814	4,846	4,785	5,020	(338)	(329)	(564)	125,164	108,241	38,096	38,096	38,096	125,164	125,164	38,096
1965	4,515	4,814	4,825	4,828	4,993	(30)	(315)	(480)	90,601	97,344	230,400	230,400	230,400	90,601	90,601	230,400
1966	4,614	4,814	4,798	4,845	4,923	(200)	(184)	(309)	40,000	33,836	95,481	95,481	95,481	40,000	40,000	95,481
1967	4,619	4,814	4,774	4,825	4,774	(85)	(155)	(155)	24,025	24,025	24,025	24,025	24,025	24,025	24,025	24,025
1968	5,007	4,814	4,811	4,823	4,677	183	184	330	372,499	38,416	108,900	108,900	108,900	372,499	372,499	108,900
1969	5,135	4,814	4,789	4,809	4,597	321	346	338	109,716	106,276	289,444	289,444	289,444	109,716	109,716	289,444
1970	4,683	4,814	4,792	4,817	4,642	(129)	(107)	(183)	16,641	17,424	18,49	18,49	18,49	16,641	16,641	18,49
1971	4,590	4,814	4,800	4,850	4,778	(224)	(220)	(183)	50,176	48,400	67,600	67,600	67,600	50,176	50,176	67,600
1972	5,273	4,804	4,791	4,793	4,812	169	182	461	219,611	232,324	230,400	230,400	230,400	219,611	219,611	230,400
1973	4,959	4,804	4,752	4,742	4,807	155	207	152	24,025	42,849	47,089	47,089	47,089	24,025	24,025	47,089
1974	5,037	4,804	4,776	4,768	4,938	233	281	199	64,009	78,961	83,321	83,321	83,321	64,009	64,009	83,321
1975	5,315	4,804	4,807	4,785	4,928	311	508	387	258,064	280,900	149,769	149,769	149,769	258,064	258,064	149,769
1976	5,359	4,804	4,845	4,845	4,913	555	514	446	308,025	264,196	108,906	108,906	108,906	308,025	308,025	108,906
1977	5,175	4,804	4,875	4,925	5,039	371	300	136	137,641	90,000	62,500	62,500	62,500	137,641	137,641	62,500
1978	6,038	4,804	4,911	5,000	5,173	1,234	1,070	843	1,522,756	1,270,129	1,077,444	1,077,444	1,077,444	1,522,756	1,522,756	1,077,444
1979	6,002	4,804	4,932	5,056	5,173	1,198	1,070	829	1,452,204	1,144,900	894,916	894,916	894,916	1,452,204	1,452,204	894,916
1980	5,533	4,804	4,988	5,159	5,389	729	545	144	314,441	297,025	139,876	139,876	139,876	314,441	314,441	139,876
1981	4,942	4,804	5,048	5,245	5,578	138	(106)	(636)	19,044	11,236	91,809	91,809	91,809	19,044	19,044	91,809
1982	5,644	4,971	5,061	5,330	5,621	673	583	323	432,929	339,889	98,596	98,596	98,596	432,929	432,929	98,596
1983	5,872	4,971	5,085	5,365	5,538	961	818	334	818,001	669,124	237,049	237,049	237,049	818,001	818,001	237,049
1984	5,417	4,971	5,085	5,402	5,632	466	332	(195)	217,156	123,904	38,025	38,025	38,025	217,156	217,156	38,025
1985	5,919	4,971	5,159	5,494	5,599	948	780	320	808,704	608,400	180,625	180,625	180,625	808,704	808,704	180,625
1986	4,784	4,971	5,188	5,532	5,486	(187)	(404)	(702)	34,969	163,216	59,504	59,504	59,504	34,969	34,969	59,504
1987	4,567	4,971	5,259	5,535	5,563	(404)	(692)	(1,035)	163,216	478,864	992,016	992,016	992,016	163,216	163,216	992,016
1988	5,176	4,971	5,267	5,531	5,511	205	(90)	(359)	42,025	8,281	126,025	126,025	126,025	42,025	42,025	126,025
1989	5,572	4,971	5,265	5,474	5,516	601	307	256	36,1201	94,249	9,604	9,604	9,604	36,1201	36,1201	9,604
1990	4,601	4,971	5,273	5,388	5,177	(280)	(382)	(486)	78,400	33,874	485,809	485,809	485,809	78,400	78,400	485,809
1991	4,980	4,971	5,295	5,345	5,204	9	(315)	(224)	104,976	24,1081	207,936	207,936	207,936	104,976	104,976	207,936
1992	4,804	5,128	5,295	5,264	4,958	(324)	(491)	(244)	316,921	16,1604	23,716	23,716	23,716	316,921	316,921	23,716
1993	5,717	5,128	5,315	5,264	4,993	589	402	(44)	22,500	3,601	3,969	3,969	3,969	22,500	22,500	3,969
1994	4,982	5,128	5,291	5,180	5,043	(146)	(309)	(63)	302,681	262,144	515,524	515,524	515,524	302,681	302,681	515,524
1995	5,278	5,128	5,329	5,165	5,035	160	(50)	(125)	68,644	4,356	643,204	643,204	643,204	68,644	68,644	643,204
1996	5,337	5,128	5,325	5,109	5,035	262	66	238	46,1041	808,201	505,521	505,521	505,521	46,1041	46,1041	505,521
1997	5,590	5,128	5,324	5,055	5,152	262	315	(875)	339,889	660,969	487,504	487,504	487,504	339,889	339,889	487,504
1998	4,449	5,128	5,348	5,160	5,324	(679)	(899)	(875)	484	16,641	400	400	400	484	484	400
1999	4,545	5,128	5,338	5,213	5,441	(583)	(813)	(896)	160,801	229,441	15,600	15,600	15,600	160,801	160,801	15,600
2000	5,150	5,128	5,279	5,170	5,187	22	(129)	(37)	70,756	47,524	11,023	11,023	11,023	70,756	70,756	11,023
2001	4,727	5,128	5,206	5,067	5,100	(401)	(479)	(37)	27,556	11,449	361	361	361	27,556	27,556	361
2002	4,969	5,235	5,187	5,176	5,074	(266)	(218)	(105)	235,225	153,664	125,316	125,316	125,316	235,225	235,225	153,664
2003	5,065	5,235	5,176	5,088	4,852	(186)	(307)	(19)	207,023	103,684	67,000	67,000	67,000	207,023	207,023	67,000
2004	4,750	5,235	5,142	5,104	4,768	(483)	(392)	(18)	15,614,724	14,975,531	14,261,657	14,261,657	14,261,657	15,614,724	15,614,724	14,261,657
2005	4,780	5,235	5,102	5,040	4,892	(455)	(322)	(121)	210,10	192,725	209,547	209,547	209,547	210,10	210,10	192,725
Sum																15,506,448
Mean																209,547
Root Mean Squared Error (RMSE)																459.36
Mean																439.00
Root Mean Squared Error (RMSE)																459.36



MISSOURI GAS ENERGY

Forecast Results of Selected Weather ("HDD") Averages

Year	Actual HDD - Springfield	Forecast			Forecast Error			Forecast Error Squared		
		30-Year Average (NOAA)	20-Year Average (Rolling)	10-Year Average (Rolling)	5-Year Average (Rolling)	30-Year Average (NOAA)	20-Year Average (Rolling)	10-Year Average (Rolling)	5-Year Average (Rolling)	5-Year Average (Rolling)
1900	4,326									
1901	4,700									
1902	4,782									
1903	4,814									
1904	4,549									
1905	4,992									
1906	4,770									
1907	4,396									
1908	4,286									
1909	4,314									
1910	4,595									
1911	4,387									
1912	5,302									
1913	4,643									
1914	4,682									
1915	4,409									
1916	4,695									
1917	5,181									
1918	4,665									
1919	4,489									
1920	4,675									
1921	3,759									
1922	4,215									
1923	4,397									
1924	5,108									
1925	4,544									
1926	4,871									
1927	4,104									
1928	4,382									
1929	4,882									
1930	4,555									
1931	3,875									
1932	4,374	4,611	4,600	4,482	4,558	(217)	(226)	(108)	(85)	56,169
1933	3,900	4,611	4,575	4,493	4,360	(710)	(675)	(460)	(460)	505,521
1934	4,280	4,611	4,528	4,509	4,414	(331)	(248)	(229)	(134)	89,561
1935	4,571	4,611	4,491	4,460	4,317	(40)	80	234	234	16,000
1936	4,747	4,611	4,471	4,377	4,197	136	276	370	550	18,496
1937	5,055	4,611	4,476	4,379	4,200	444	579	676	855	197,136
1938	3,748	4,611	4,479	4,367	4,174	(863)	(711)	(619)	(626)	744,769
1939	4,097	4,611	4,472	4,462	4,311	(513)	(345)	(375)	(414)	264,196
1940	5,241	4,611	4,427	4,399	4,444	610	814	842	761	396,900
1941	4,578	4,611	4,407	4,320	4,444	(33)	(29)	58	(66)	54,289
1942	4,674	4,530	4,435	4,389	4,378	144	239	285	36	20,716
1943	4,934	4,530	4,466	4,439	4,504	404	468	495	430	163,246
1944	4,698	4,530	4,489	4,469	4,428	168	309	229	270	28,224
1945	4,796	4,530	4,456	4,431	4,665	266	280	223	111	70,756
1946	3,750	4,530	4,496	4,444	4,785	(771)	(737)	(655)	(477)	594,441
1947	4,838	4,530	4,508	4,637	4,696	308	330	201	142	108,900
1948	4,769	4,530	4,453	4,538	4,572	239	346	231	197	57,121
1949	4,557	4,530	4,489	4,486	4,605	(71)	(32)	(59)	(48)	5,329
1950	4,781	4,530	4,509	4,488	4,571	189	240	101	147	35,721
1951	5,001	4,530	4,487	4,554	4,524	471	314	347	477	22,184
1952	4,585	4,491	4,496	4,602	4,508	94	89	77	8836	7,921
1953	4,770	4,491	4,452	4,665	4,757	(316)	(376)	(489)	(580)	99,225
1954	4,229	4,491	4,562	4,656	4,706	(262)	(333)	(427)	(477)	68,644
1955	4,380	4,491	4,571	4,580	4,588	9	(66)	(70)	(78)	361
1956	4,435	4,491	4,574	4,574	4,542	(56)	(119)	(191)	(167)	3,136
1957	4,447	4,491	4,571	4,571	4,500	(44)	(124)	(22)	(57)	1,936
1958	5,019	4,491	4,555	4,572	4,397	528	464	447	632	278,784
1959	4,704	4,491	4,525	4,533	4,359	210	179	111	345	45,369
1960	5,021	4,491	4,588	4,588	4,528	532	435	465	495	283,024
										34,225
										21,160
										17,936
										64,516
										302,500
										73,1025
										39,1876
										171,396
										579,121
										4,356
										8,1225
										2,45025
										184,900
										72,900
										49,729
										17,951
										73,1025
										1032,676
										40,401
										20,164
										38,809
										33,561
										1024
										2,1904
										2,1669
										227,519
										289
										5929
										239,121
										317,561
										82,329
										4,900
										9,604
										11,449
										3,249
										19,809
										29,241
										45,369
										245,025

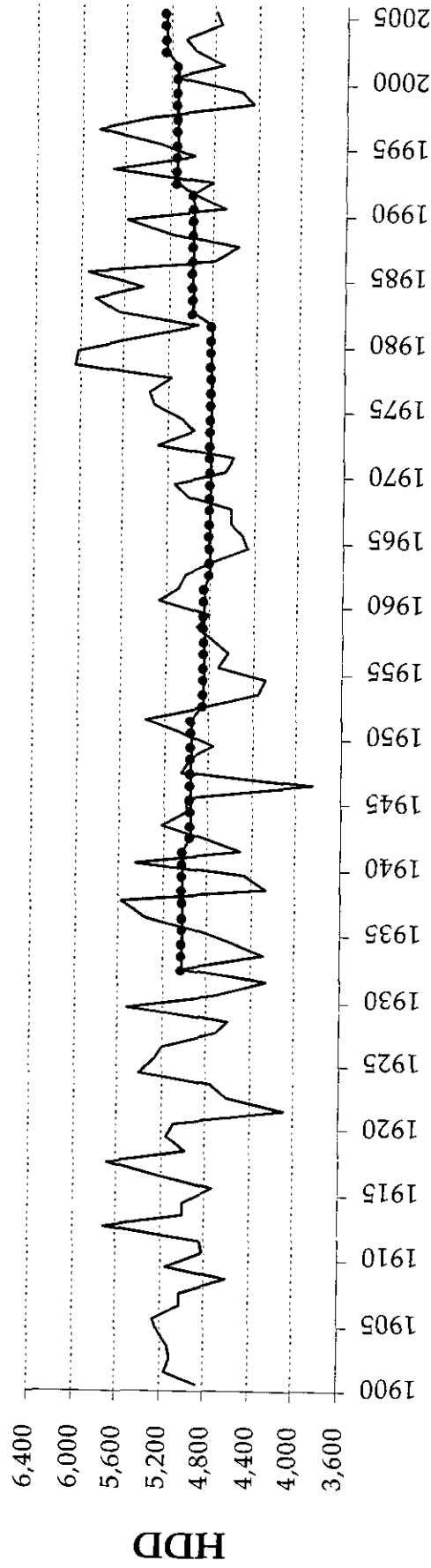
MISSOURI GAS ENERGY

Forecast Results of Selected Weather ("HDD") Averages

Year	Actual HDD - Spring field	Forecast				Forecast Error				Forecast Error Squared			
		30-Year Average (NOAA)	20-Year Average (Rolling)	10-Year Average (Rolling)	5-Year Average (Rolling)	30-Year Average (NOAA)	20-Year Average (Rolling)	10-Year Average (Rolling)	5-Year Average (Rolling)	30-Year Average (NOAA)	20-Year Average (Rolling)	10-Year Average (Rolling)	5-Year Average (Rolling)
1961	4,807	4,491	4,538	4,583	4,623	316	189	224	184	99,856	35,721	50,376	33,856
1962	4,824	4,533	4,608	4,653	4,726	289	216	211	98	83,521	46,656	44,521	9,604
1963	4,906	4,535	4,629	4,594	4,800	361	292	233	264	130,321	81,225	72,444	86,536
1964	4,341	4,535	4,637	4,617	4,875	194	102	133	438	37,636	87,516	76,176	283,196
1965	4,175	4,535	4,615	4,650	4,773	360	160	140	398	129,600	193,600	225,625	357,604
1966	4,843	4,535	4,597	4,663	4,700	308	246	216	181	94,864	60,516	32,761	20,449
1967	4,449	4,535	4,566	4,628	4,511	86	103	107	143	7,396	13,689	13,041	6,724
1968	4,980	4,535	4,620	4,669	4,538	445	360	311	442	198,025	129,600	96,721	195,364
1969	4,862	4,535	4,601	4,669	4,463	327	261	251	309	106,929	68,121	37,249	189,201
1970	5,072	4,535	4,612	4,665	4,588	537	460	407	514	288,369	211,600	165,649	264,196
1971	4,553	4,535	4,632	4,681	4,662	18	46	50	13	33,124	7,841	859	95,481
1972	4,699	4,634	4,619	4,686	4,841	65	63	13	442	4,223	2,500	16	20,164
1973	4,553	4,634	4,619	4,686	4,743	163	139	118	103	26,569	16,400	13,776	10,609
1974	4,553	4,634	4,623	4,638	4,793	140	127	118	86	19,600	16,400	13,776	10,609
1975	4,603	4,634	4,627	4,604	4,651	31	22	1	47	970	698,896	732,736	940,900
1976	4,552	4,634	4,634	4,634	4,634	0	0	0	0	0	0	0	0
1977	4,585	4,634	4,634	4,634	4,634	0	0	0	0	0	0	0	0
1978	4,585	4,634	4,634	4,634	4,634	0	0	0	0	0	0	0	0
1979	4,585	4,634	4,634	4,634	4,634	0	0	0	0	0	0	0	0
1980	4,585	4,634	4,634	4,634	4,634	0	0	0	0	0	0	0	0
1981	4,229	4,634	4,700	4,739	4,888	405	470	490	249	164,025	221,841	240,100	434,281
1982	4,538	4,634	4,682	4,639	4,570	106	152	152	139	11,216	20,736	19,881	13,496
1983	4,805	4,634	4,653	4,666	4,817	219	219	219	169	47,756	47,756	28,561	167,609
1984	4,423	4,634	4,654	4,654	4,711	214	214	214	187	45,756	45,756	28,561	167,609
1985	4,873	4,634	4,654	4,654	4,711	214	214	214	187	45,756	45,756	28,561	167,609
1986	4,249	4,634	4,654	4,654	4,711	214	214	214	187	45,756	45,756	28,561	167,609
1987	4,253	4,634	4,654	4,654	4,711	214	214	214	187	45,756	45,756	28,561	167,609
1988	4,797	4,634	4,654	4,654	4,711	214	214	214	187	45,756	45,756	28,561	167,609
1989	5,008	4,634	4,654	4,654	4,711	214	214	214	187	45,756	45,756	28,561	167,609
1990	3,981	4,634	4,654	4,654	4,711	214	214	214	187	45,756	45,756	28,561	167,609
1991	4,197	4,634	4,654	4,654	4,711	214	214	214	187	45,756	45,756	28,561	167,609
1992	4,108	4,634	4,654	4,654	4,711	214	214	214	187	45,756	45,756	28,561	167,609
1993	4,925	4,634	4,654	4,654	4,711	214	214	214	187	45,756	45,756	28,561	167,609
1994	4,151	4,634	4,654	4,654	4,711	214	214	214	187	45,756	45,756	28,561	167,609
1995	4,521	4,634	4,654	4,654	4,711	214	214	214	187	45,756	45,756	28,561	167,609
1996	4,967	4,634	4,654	4,654	4,711	214	214	214	187	45,756	45,756	28,561	167,609
1997	4,865	4,634	4,654	4,654	4,711	214	214	214	187	45,756	45,756	28,561	167,609
1998	4,164	4,634	4,654	4,654	4,711	214	214	214	187	45,756	45,756	28,561	167,609
1999	3,945	4,634	4,654	4,654	4,711	214	214	214	187	45,756	45,756	28,561	167,609
2000	4,684	4,634	4,654	4,654	4,711	214	214	214	187	45,756	45,756	28,561	167,609
2001	4,337	4,634	4,654	4,654	4,711	214	214	214	187	45,756	45,756	28,561	167,609
2002	4,588	4,634	4,654	4,654	4,711	214	214	214	187	45,756	45,756	28,561	167,609
2003	4,541	4,634	4,654	4,654	4,711	214	214	214	187	45,756	45,756	28,561	167,609
2004	4,135	4,634	4,654	4,654	4,711	214	214	214	187	45,756	45,756	28,561	167,609
2005	4,270	4,634	4,654	4,654	4,711	214	214	214	187	45,756	45,756	28,561	167,609

Root Mean Squared Error (RMSE)		Sum	
30-Year	10,055,643	Mean	9,735,673
20-Year	3,521.1	Mean	132,104
10-Year	367.71	Mean	131,945
5-Year	424.36	Mean	170,383
30-Year	10,055,643	Mean	9,735,673
20-Year	3,521.1	Mean	132,104
10-Year	367.71	Mean	131,945
5-Year	424.36	Mean	170,383

MISSOURI GAS ENERGY  
Annual Heating Degree Days - Kansas City, MO  
Actual Observed vs. 30-Year Average  
1900-2005



— Observed —•— 30-Year Average (NOAA)

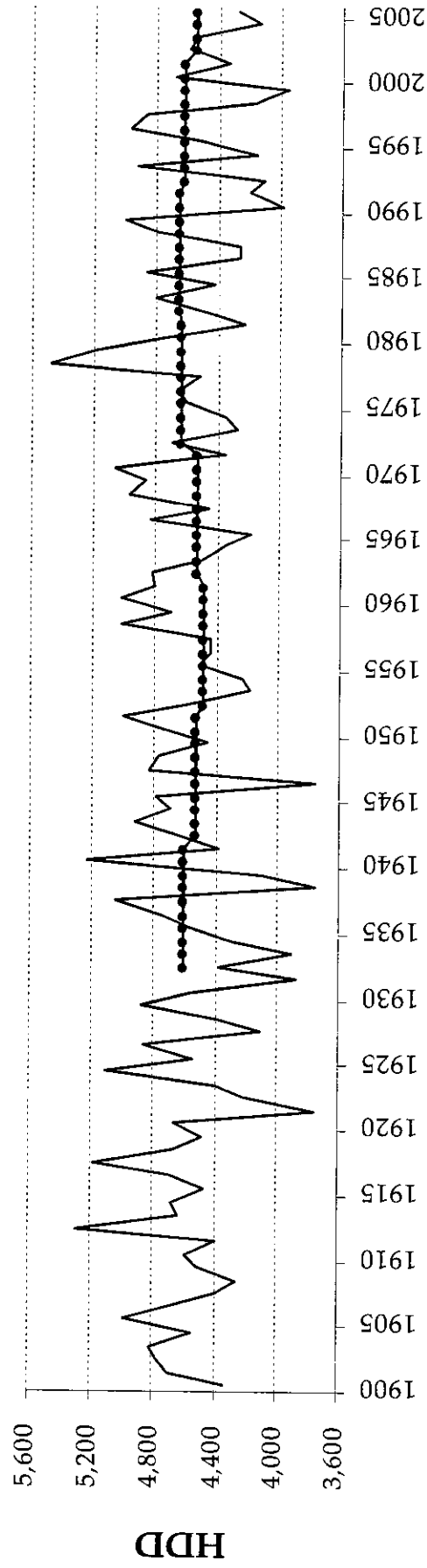
Source: NOAA

# MISSOURI GAS ENERGY

Annual Heating Degree Days - Springfield, MO

Actual Observed vs. 30-Year Average

1900-2005



— Observed —•— 30-Year Average (NOAA)

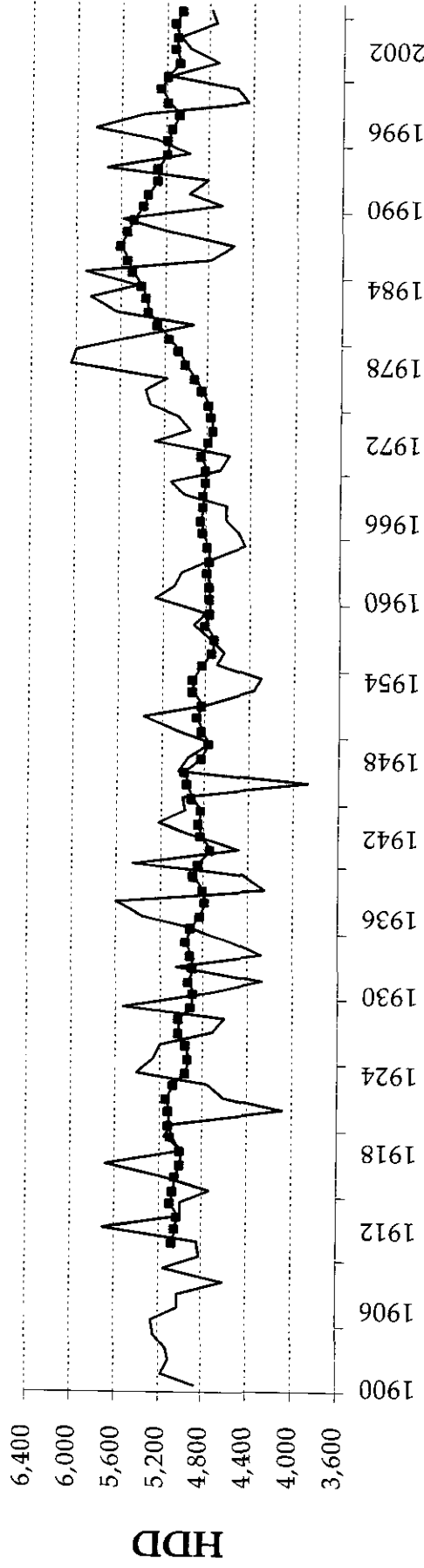
Source: NOAA

# MISSOURI GAS ENERGY

Annual Heating Degree Days - Kansas City, MO

Actual Observed vs. 10-Year Average

1900-2005



— Observed — 10-Year Average (Rolling)

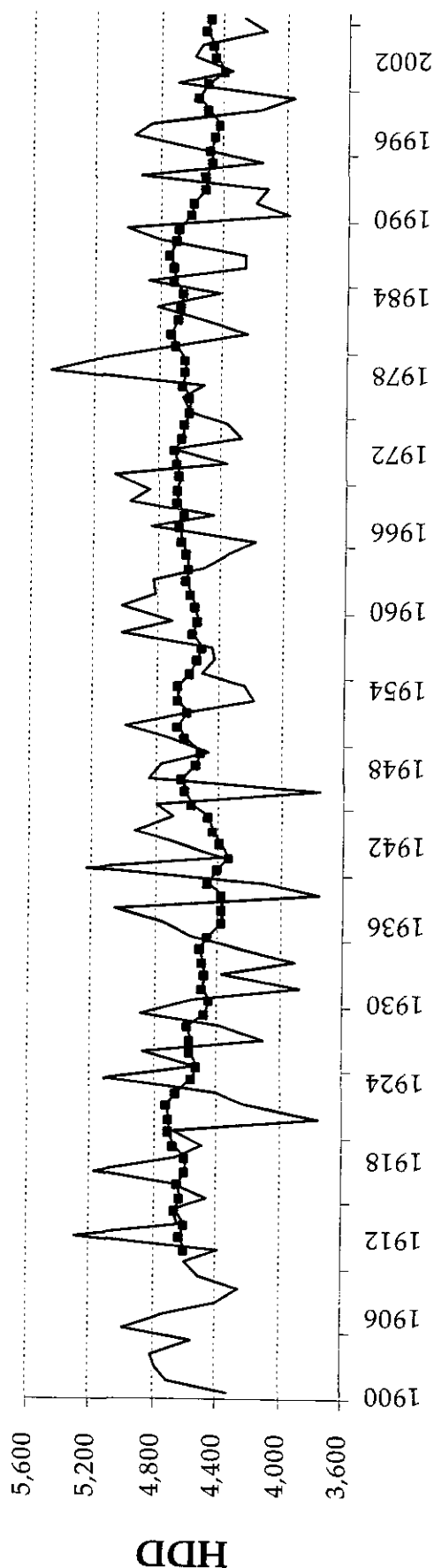
Source: NOAA

# MISSOURI GAS ENERGY

Annual Heating Degree Days - Springfield, MO

Actual Observed vs. 10-Year Average

1900-2005



— Observed —■— 10-Year Average (Rolling)

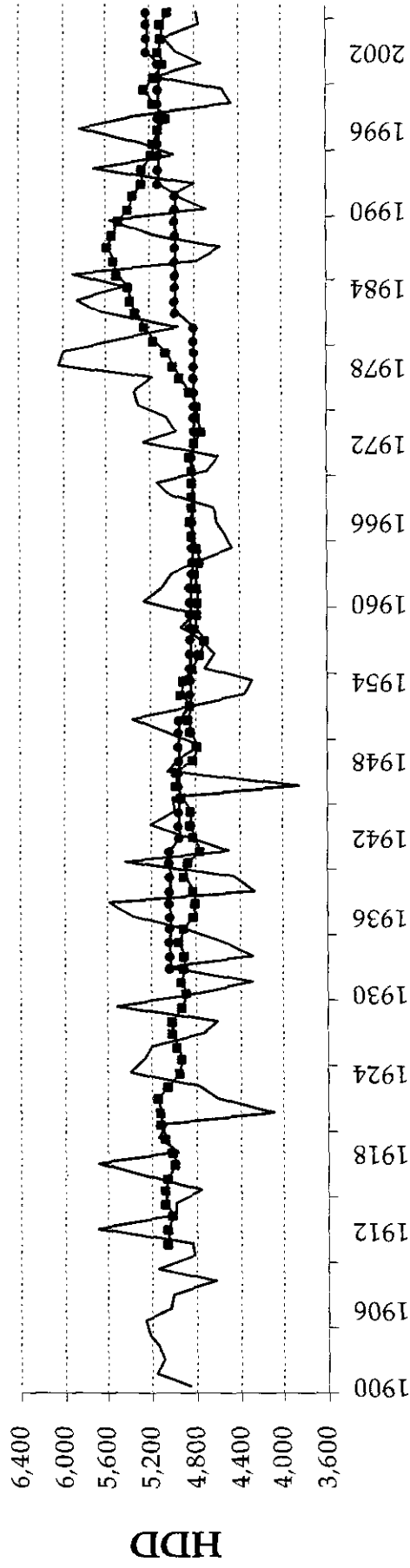
Source: NOAA

# MISSOURI GAS ENERGY

Annual Heating Degree Days - Kansas City, MO

30-Year Average vs. 10-Year Average

1900-2005



— Observed —•— 30-Year Average (NOAA) —•— 10-Year Average (Rolling)

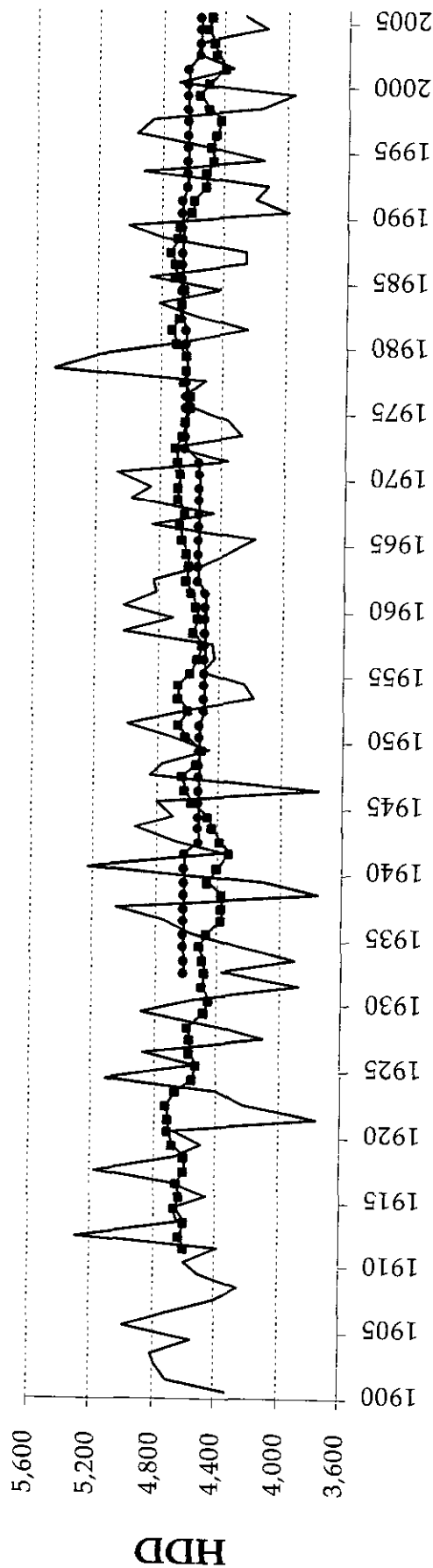
Source: NOAA

# MISSOURI GAS ENERGY

Annual Heating Degree Days - Springfield, MO

30-Year Average vs. 10-Year Average

1900-2005



— Observed —•— 30-Year Average (NOAA) —•— 10-Year Average (Rolling)

Source: NOAA



MISSOURI GAS ENERGY

Likelihood That Near-Term Weather Will Revert Back to the Colder  
Conditions Described by the Current NOAA 30-Year Normal

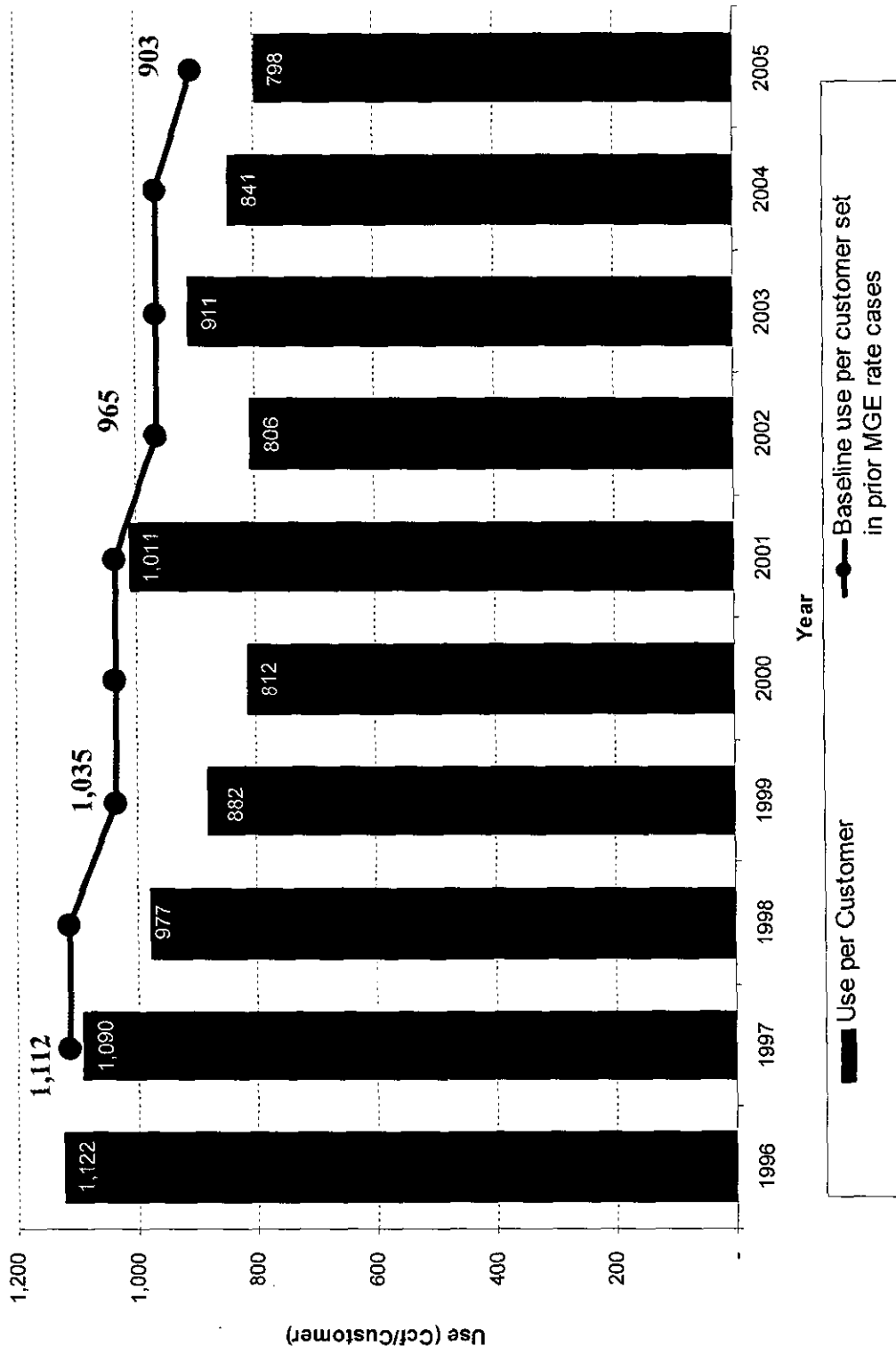
Line No.	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	(l)	(m)
		5-Year Average (2001-2005)			4-Year Average (2002-2005)			3-Year Average (2003-2005)			2-Year Average (2004-2005)		
	Airport Weather Data	Average (HDD)	NOAA Current 30-Year Normal (HDD)	Difference (HDD)	Average (HDD)	NOAA Current 30-Year Normal (HDD)	Difference (HDD)	Average (HDD)	NOAA Current 30-Year Normal (HDD)	Difference (HDD)	Average (HDD)	NOAA Current 30-Year Normal (HDD)	Difference (HDD)
1	Kansas City, MO (MCI)	4,859	5,249	390	4,892	5,249	357	4,866	5,249	383	4,765	5,249	484
2													
3			Count: 4,602	0.00%		Count: 4,602	-		Count: 4,602	1		Count: 4,602	3
4			Frequency: 4,602	228		Frequency: 4,602	0.00%		Frequency: 4,602	0.97%		Frequency: 4,602	2.88%
5	Springfield, MO (SGF)	4,374			4,384		218	4,315		287	4,203		399
6			Count: 4,602	3		Count: 4,602	5		Count: 4,602	3		Count: 4,602	5
			Frequency: 4,602	2.97%		Frequency: 4,602	4.90%		Frequency: 4,602	2.91%		Frequency: 4,602	4.81%

## MISSOURI GAS ENERGY

## Class Revenue Proposal

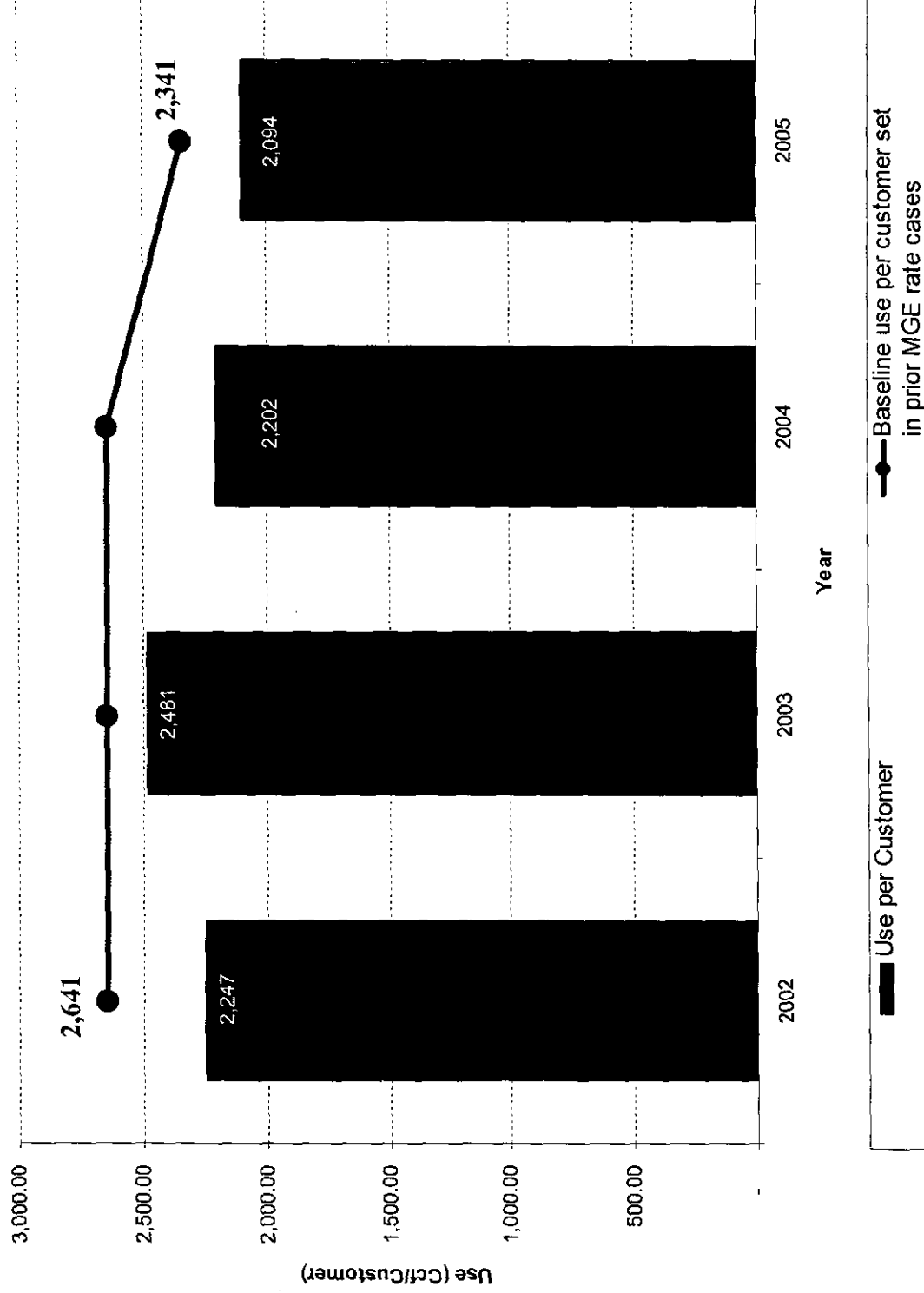
Line No.	Rate Class	Proposed Base Revenue Increase	Present Rates		Proposed Rates	
			Rate of Return %	Relative	Rate of Return %	Relative
	(a)	(b)	(c)	(d)	(e)	(f)
1	Residential	\$34,906,279	2.88%	0.63	7.95%	0.89
2	Small General Service	\$6,745,053	7.50%	1.65	11.17%	1.25
3	Large General Service	-	11.94%	2.63	11.94%	1.34
4	Large Volume Service	-	12.66%	2.79	12.66%	1.42
5	Total Company	\$41,651,332	4.54%	1.00	8.94%	1.00

**MISSOURI GAS ENERGY**  
Annual Average Use per Customer - Residential Service



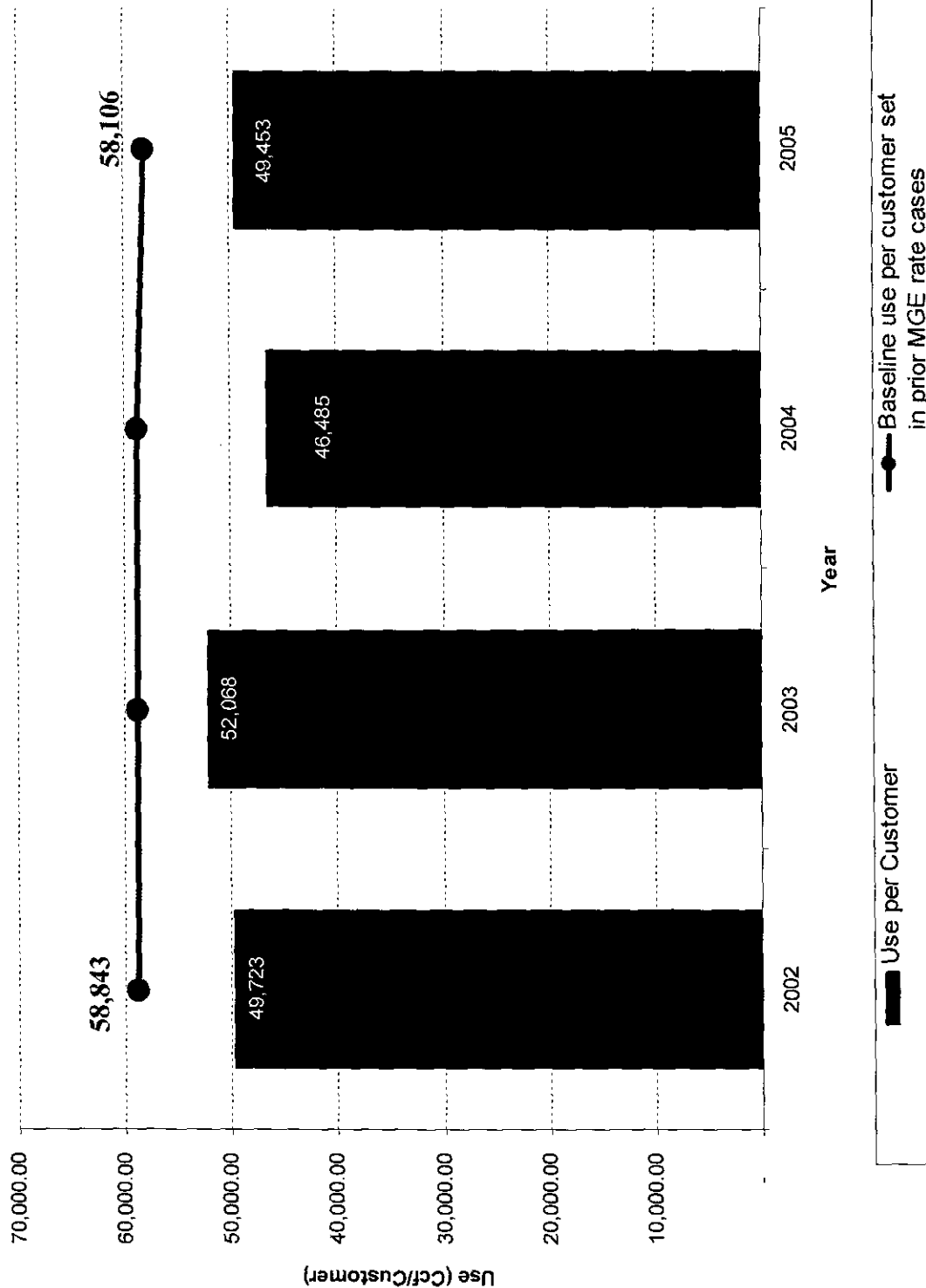
Note: All actual data based on Fiscal Year Ending June 30<sup>th</sup> except 2005 data which is calendar year.

**MISSOURI GAS ENERGY**  
**Annual Average Use per Customer - Small General Service**



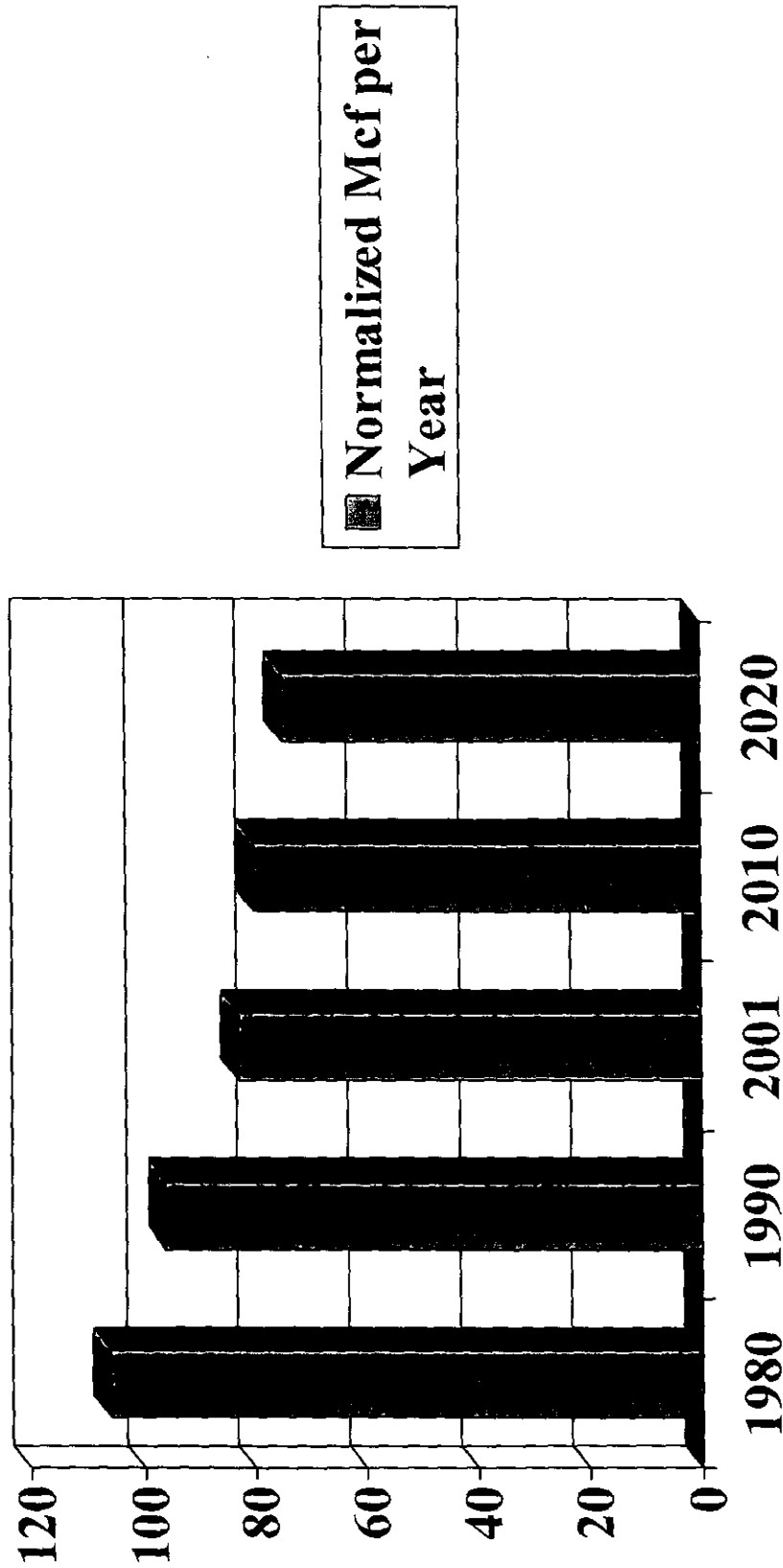
Note: All actual data based on Fiscal Year Ending June 30<sup>th</sup> except 2005 data which is calendar year.

**MISSOURI GAS ENERGY**  
Annual Average Use per Customer - Large General Service



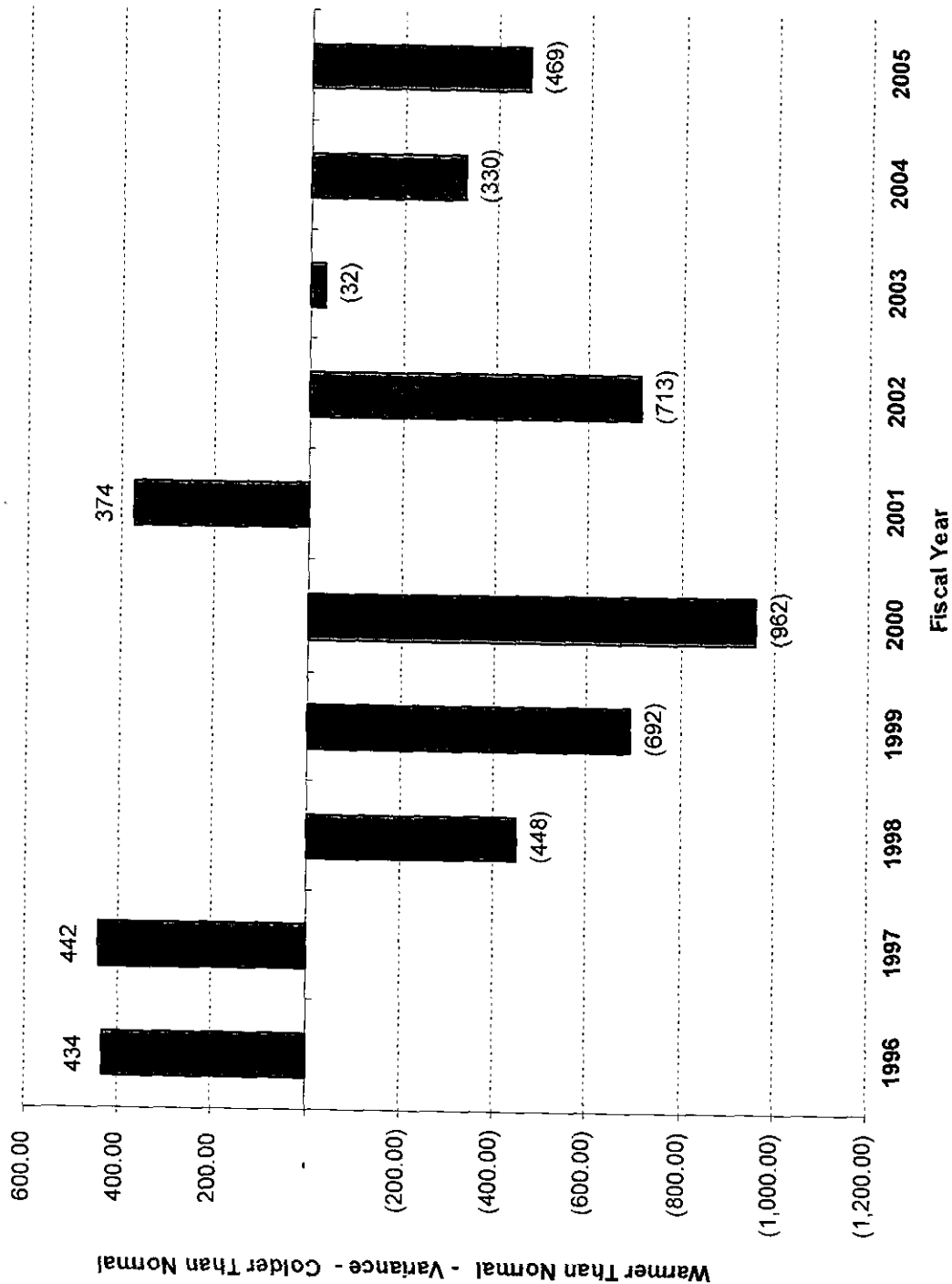
Note: All actual data based on Fiscal Year Ending June 30<sup>th</sup> except 2005 data which is calendar year.

**MISSOURI GAS ENERGY**  
Natural Gas Use per Residential Customer <sup>(1)</sup>



<sup>(1)</sup> American Gas Association -- "Forecasted Patterns in Residential Natural Gas Consumption 2001-2020 (Chart 1) -- EA 2004-04 (dated September 21, 2004).

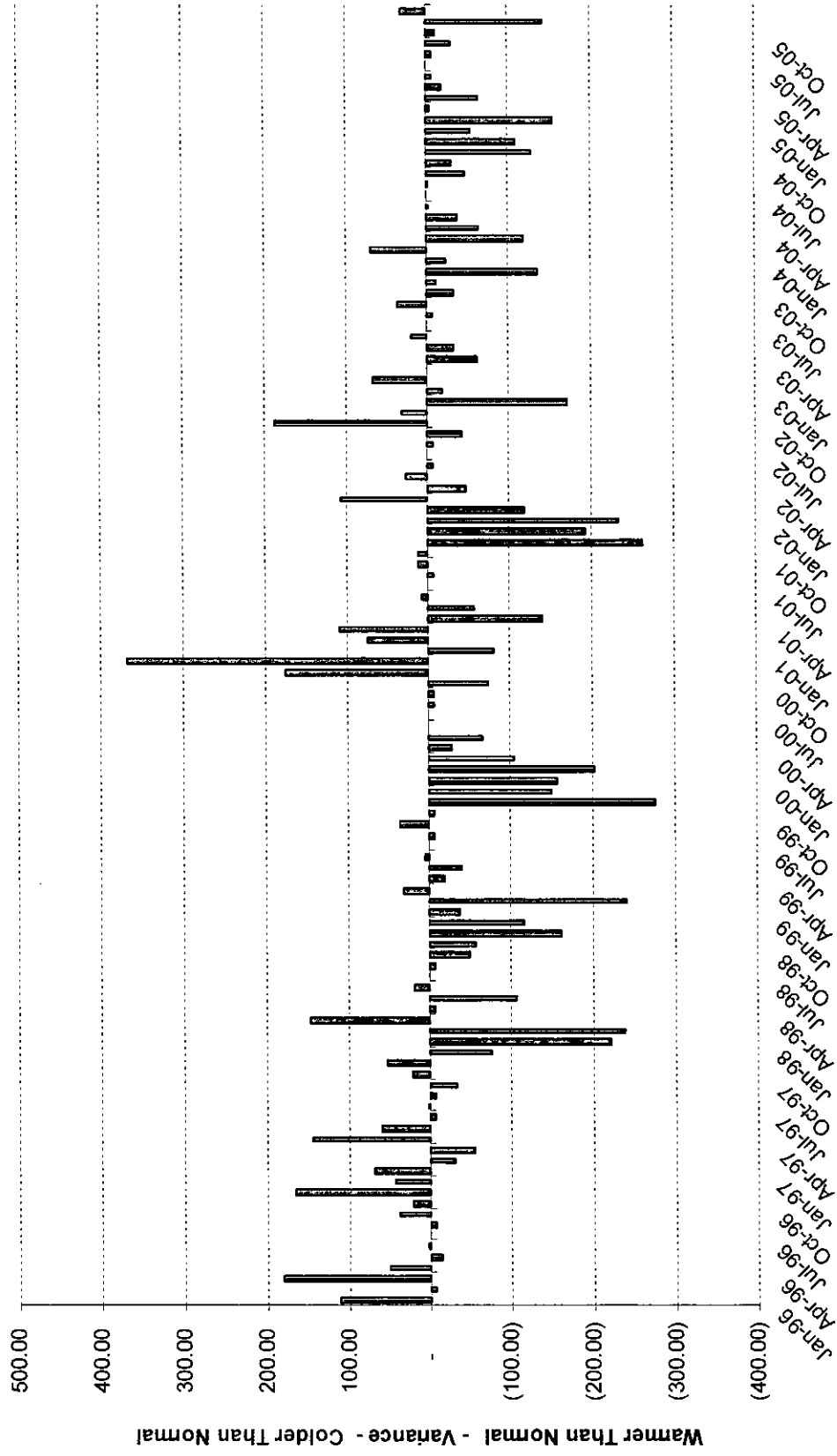
**MISSOURI GAS ENERGY**  
**Kansas City Annual Heating Degree Day Variance from Normal <sup>(1)</sup>**



<sup>(1)</sup> Based on the 30-Year Average computed by NOAA

Note: All actual data based on Fiscal Year Ending June 30<sup>th</sup> except 2005 data which is calendar year.

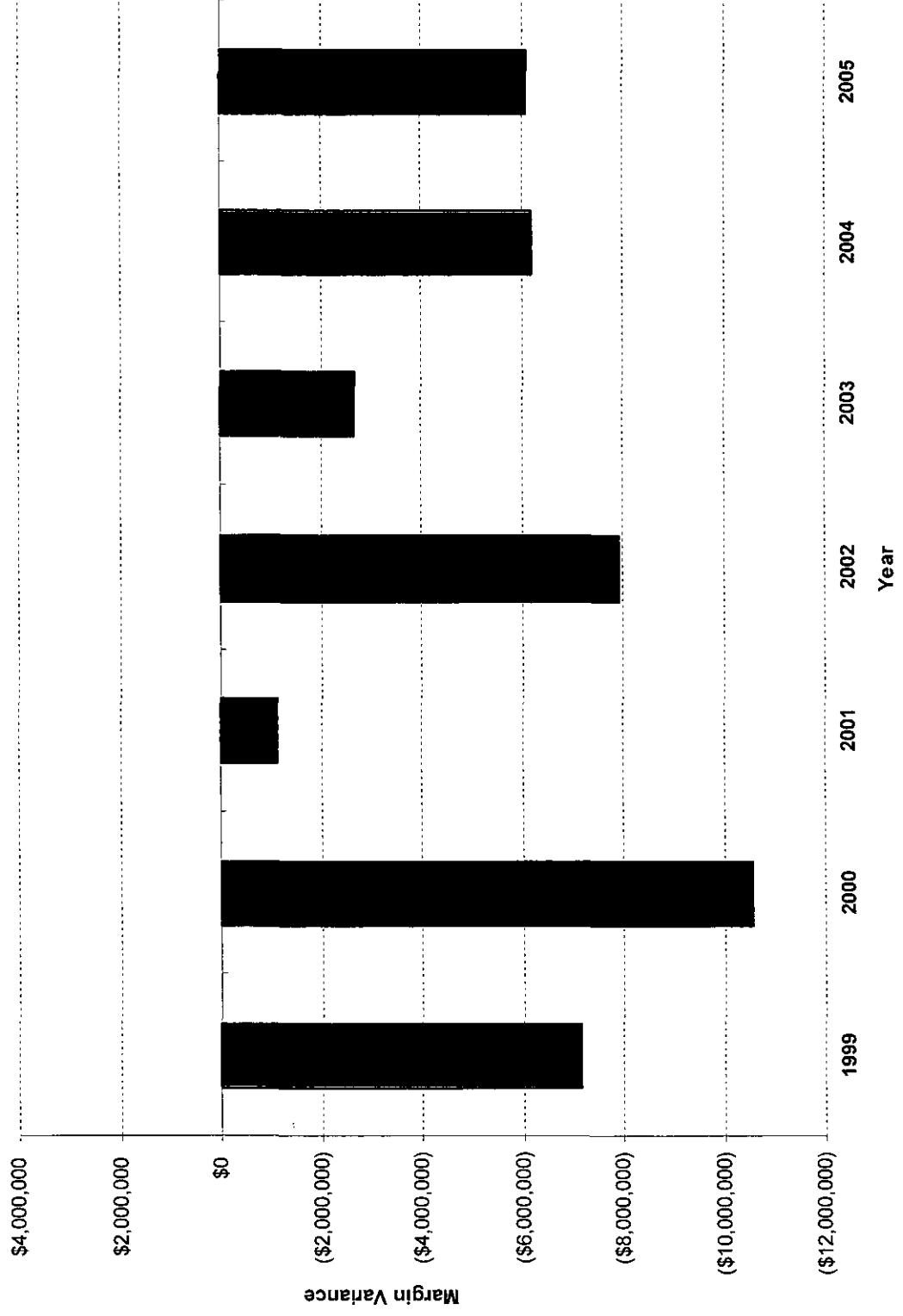
MISSOURI GAS ENERGY  
Monthly Heating Degree Day Variance from Normal <sup>(1)</sup>



<sup>(1)</sup> Based on the 30-Year Average computed by NOAA

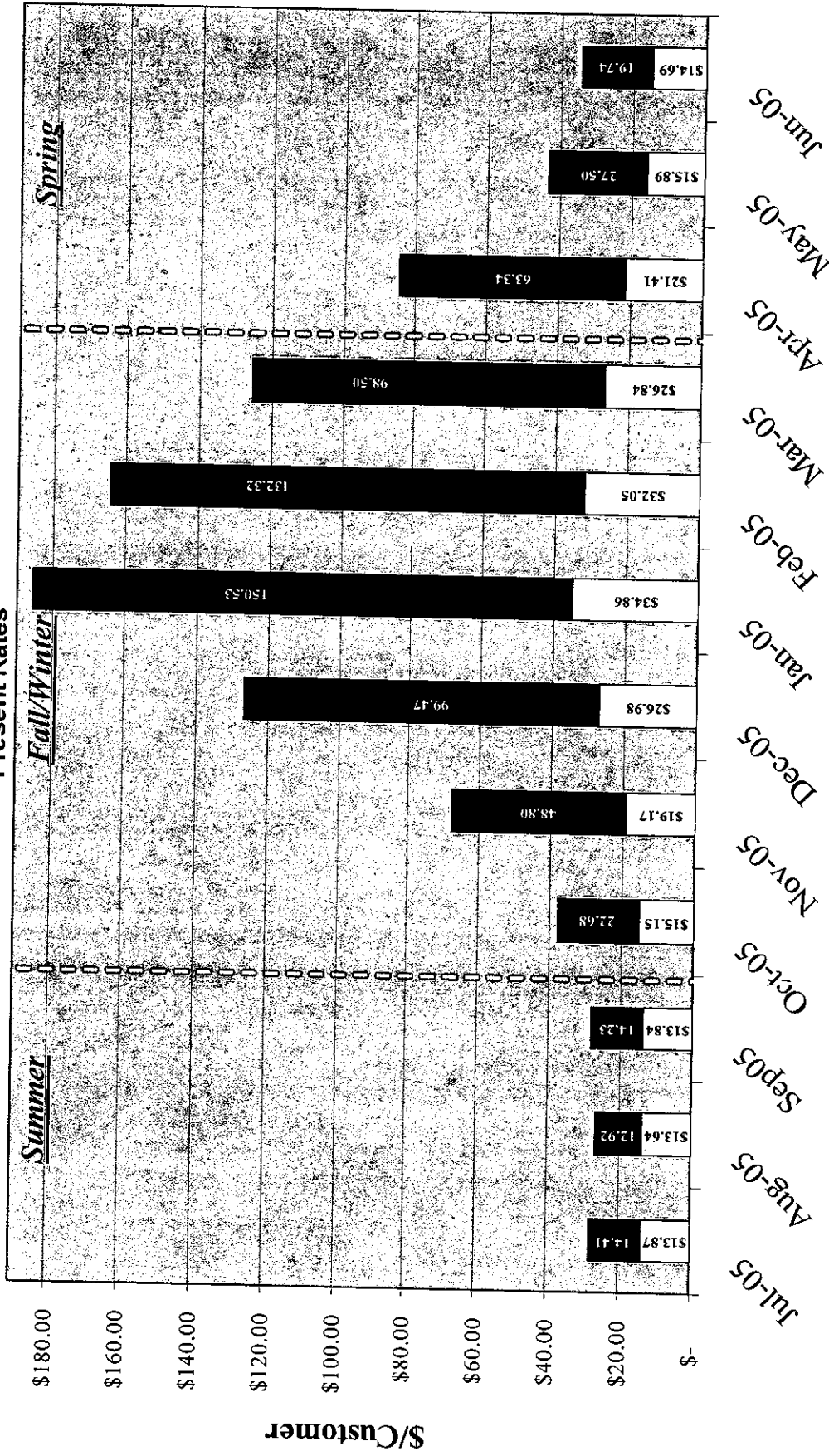


**MISSOURI GAS ENERGY**  
**Kansas City - Residential Margin Impact**



Note: All actual data based on Fiscal Year Ending June 30th except 2005 data which is calendar year.

**MISSOURI GAS ENERGY**  
**2005 Average Residential Total Bills by Month**  
**Present Rates**

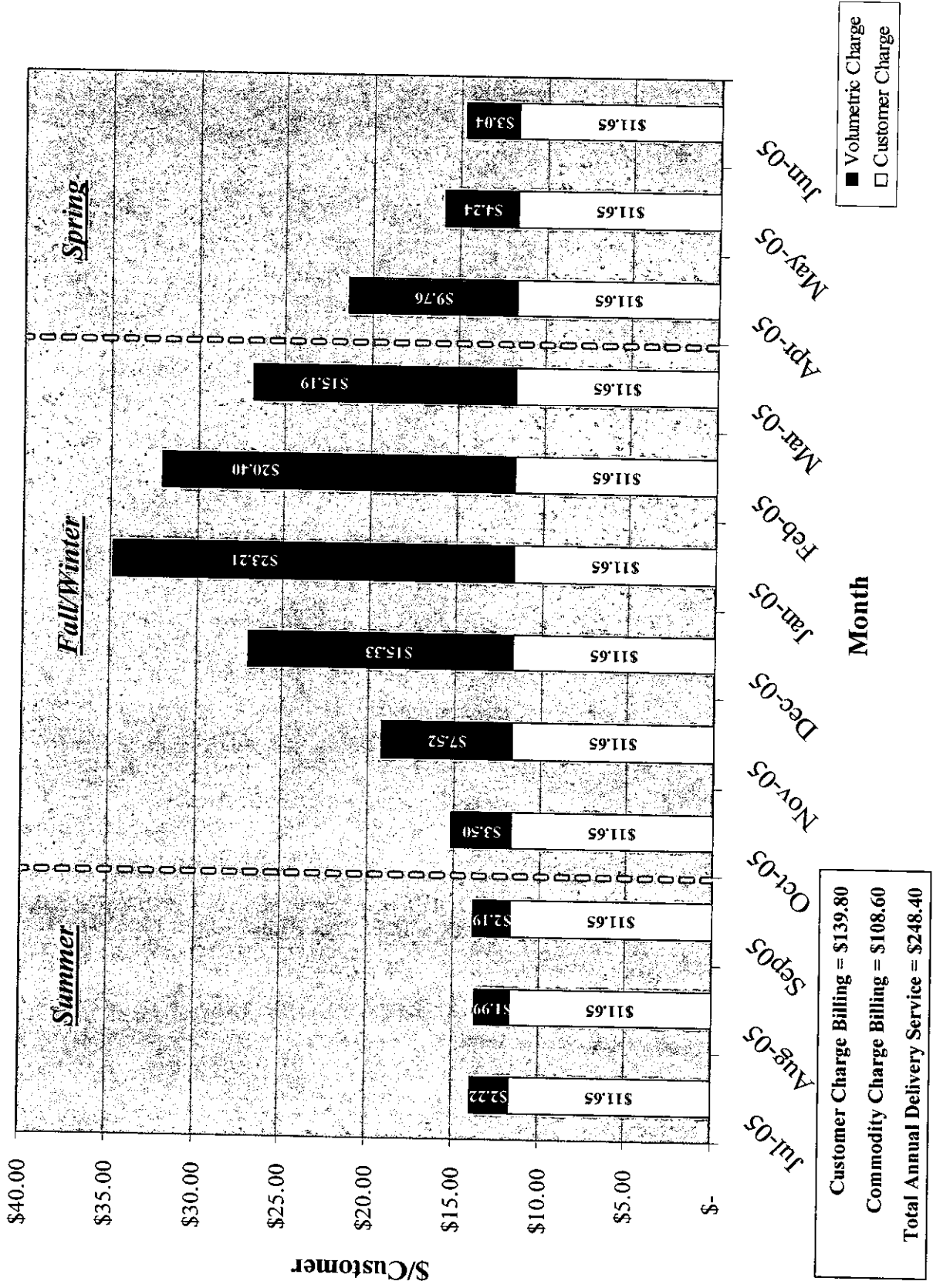


■ Cost of Gas  
□ Total Delivery Service

Annual Delivery Service Bill = \$248.40  
Annual Cost of Gas = \$704.45  
**Total Annual Bill = \$952.85**

## MISSOURI GAS ENERGY

## 2005 Average Residential Delivery Service Bills by Month



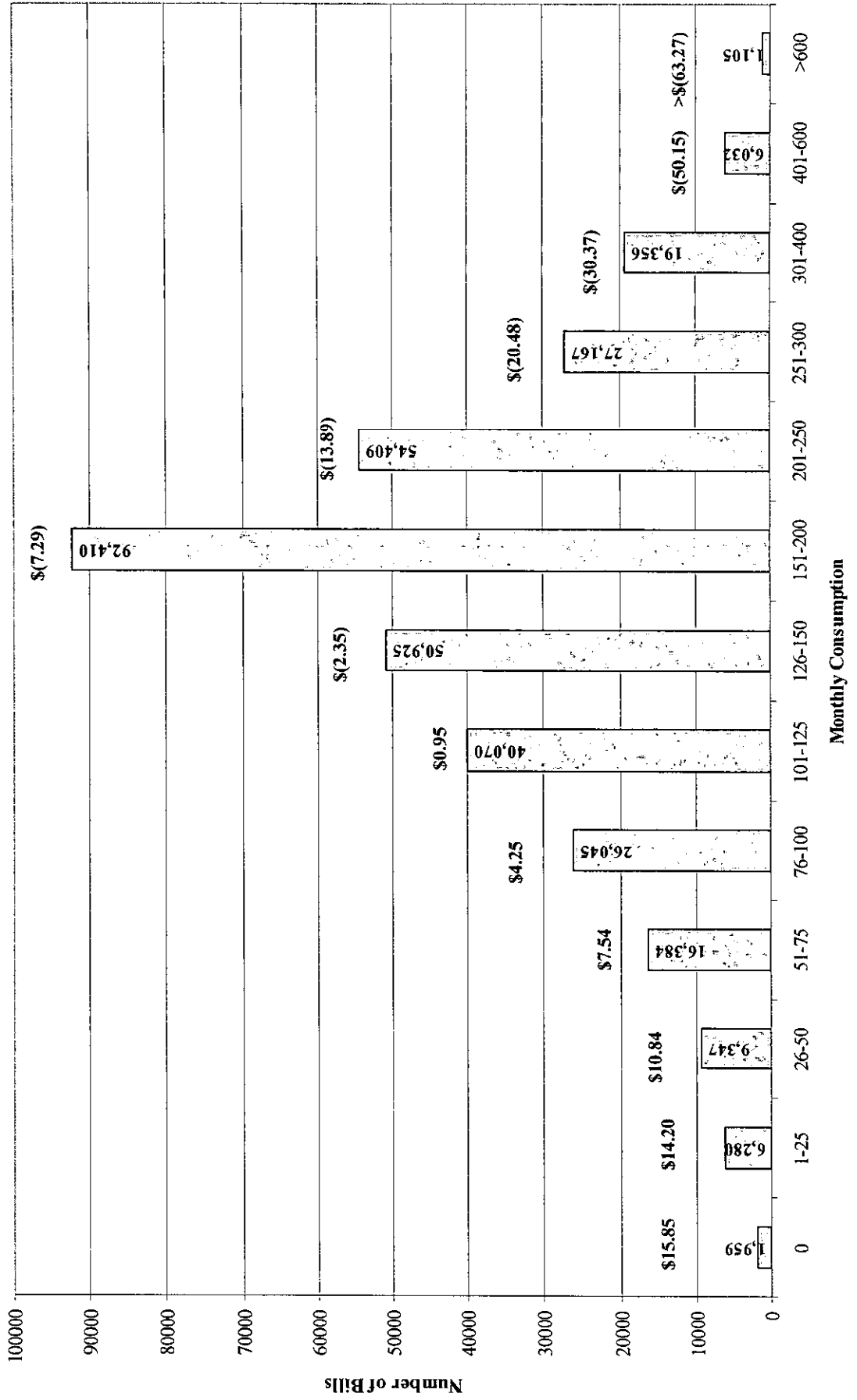
MISSOURI GAS ENERGY					
Estimated Average Monthly Bill Under Present and Proposed Rates - Primary Proposal					
Residential (RS)					
Line No.	(a)	(b)	(c)	(d)	(e)
					(f)
		Present Rates	Proposed Rates		
1	Customer Charge	\$11.65	\$27.50		
2	All usage	\$0.13187	\$0.00000		
3	PGA Rate	\$0.85564	\$0.85564		
	AVERAGE CCF PER CUSTOMER	REVENUE AT PRESENT RATES	REVENUE AT PROPOSED RATES	MONTHLY BILL CHANGE	
		RATES	RATES	AMOUNT	PERCENT
4	Jan-05	176	\$185.40	\$178.05	(\$7.35)
5	Feb-05	155	\$164.39	\$159.84	(\$4.55)
6	Mar-05	115	\$125.35	\$126.02	\$0.67
7	Apr-05	74	\$84.76	\$90.85	\$6.09
8	May-05	32	\$43.40	\$55.01	\$11.61
9	Jun-05	23	\$34.44	\$47.25	\$12.81
10	Jul-05	17	\$28.29	\$41.92	\$13.63
11	Aug-05	15	\$26.57	\$40.42	\$13.86
12	Sep-05	17	\$28.08	\$41.74	\$13.66
13	Oct-05	27	\$37.83	\$50.19	\$12.35
14	Nov-05	57	\$67.98	\$76.31	\$8.33
15	Dec-05	116	\$126.48	\$127.00	\$0.52
16	Total	823	\$952.97	\$1,034.58	\$81.61

**Schedule RAF-11**  
**Page 2 of 7**

MISSOURI GAS ENERGY						
Estimated Monthly Bill Impacts - Primary Proposal						
Residential (RS)						
Line No.	(a)	(b)	(c)	(d)	(e)	(f)
	MONTHLY CONSUMPTION (CCF)	REVENUE AT PRESENT RATES	REVENUE AT PROPOSED RATES	REVENUE CHANGE		
				AMOUNT	PERCENT	
4	0	\$11.65	\$27.50	\$15.85	136.05%	
5	25	\$36.34	\$48.89	\$12.55	34.55%	
6	30	\$41.28	\$53.17	\$11.89	28.82%	
7	35	\$46.21	\$57.45	\$11.23	24.31%	
8	40	\$51.15	\$61.73	\$10.58	20.67%	
9	45	\$56.09	\$66.00	\$9.92	17.68%	
10	50	\$61.03	\$70.28	\$9.26	15.17%	
11	60	\$70.90	\$78.84	\$7.94	11.20%	
12	70	\$80.78	\$87.39	\$6.62	8.19%	
13	80	\$90.65	\$95.95	\$5.30	5.85%	
14	90	\$100.53	\$104.51	\$3.98	3.96%	
15	100	\$110.40	\$113.06	\$2.66	2.41%	
16	110	\$120.28	\$121.62	\$1.34	1.12%	
17	120	\$130.15	\$130.18	\$0.03	0.02%	
18	130	\$140.03	\$138.73	(\$1.29)	-0.92%	
19	140	\$149.90	\$147.29	(\$2.61)	-1.74%	
20	150	\$159.78	\$155.85	(\$3.93)	-2.46%	
21	160	\$169.65	\$164.40	(\$5.25)	-3.09%	
22	170	\$179.53	\$172.96	(\$6.57)	-3.66%	
23	180	\$189.40	\$181.51	(\$7.89)	-4.16%	
24	190	\$199.28	\$190.07	(\$9.21)	-4.62%	
25	200	\$209.15	\$198.63	(\$10.52)	-5.03%	
26	210	\$219.03	\$207.18	(\$11.84)	-5.41%	
27	220	\$228.90	\$215.74	(\$13.16)	-5.75%	
28	230	\$238.78	\$224.30	(\$14.48)	-6.06%	
29	240	\$248.65	\$232.85	(\$15.80)	-6.35%	
30	250	\$258.53	\$241.41	(\$17.12)	-6.62%	
31	300	\$307.90	\$284.19	(\$23.71)	-7.70%	
32	350	\$357.28	\$326.97	(\$30.30)	-8.48%	
33	400	\$406.65	\$369.76	(\$36.90)	-9.07%	
34	450	\$456.03	\$412.54	(\$43.49)	-9.54%	
35	500	\$505.40	\$455.32	(\$50.09)	-9.91%	

## MISSOURI GAS ENERGY

Kansas City Residential Bill Frequency Analysis for January  
 Number of Bills and Average Bill Impacts - Proposed Rates



MISSOURI GAS ENERGY Estimated Monthly Bill Impacts - Primary Proposal Small General Service (SGS)					
Line No.	(a)	(b)	(c)	(d)	(e)
	MONTHLY CONSUMPTION (CCF)	REVENUE AT PRESENT RATES (Nov-Mar)	REVENUE AT PROPOSED RATES (Nov-Mar)	REVENUE CHANGE AMOUNT	REVENUE CHANGE PERCENT
1	Customer Charge	Present Rates \$15.70	Proposed Rates \$31.00		
2	Nov-Mar: 1st 600 Ccf	\$0.15286	\$0.11957		
3	Nov-Mar: >600 Ccf	\$0.14263	\$0.10934		
4	Apr-Oct: 1st 600 Ccf	\$0.10459	\$0.07130		
5	Apr-Oct: >600 Ccf	\$0.09439	\$0.06110		
6	PGA Rate	\$0.81737	\$0.81737		
7	0	\$15.70	\$31.00	\$15.30	97.45%
8	50	\$64.21	\$77.85	\$13.64	21.24%
9	60	\$73.91	\$87.22	\$13.30	18.00%
10	70	\$83.62	\$96.59	\$12.97	15.51%
11	80	\$93.32	\$105.96	\$12.64	13.54%
12	90	\$103.02	\$115.32	\$12.30	11.94%
13	100	\$112.72	\$124.69	\$11.97	10.62%
14	110	\$122.43	\$134.06	\$11.64	9.51%
15	120	\$132.13	\$143.43	\$11.31	8.56%
16	130	\$141.83	\$152.80	\$10.97	7.74%
17	140	\$151.53	\$162.17	\$10.64	7.02%
18	150	\$161.23	\$171.54	\$10.31	6.39%
19	160	\$170.94	\$180.91	\$9.97	5.83%
20	170	\$180.64	\$190.28	\$9.64	5.34%
21	180	\$190.34	\$199.65	\$9.31	4.89%
22	190	\$200.04	\$209.02	\$8.97	4.49%
23	200	\$209.75	\$218.39	\$8.64	4.12%
24	250	\$258.26	\$265.23	\$6.98	2.70%
25	300	\$306.77	\$312.08	\$5.31	1.73%
26	350	\$355.28	\$358.93	\$3.65	1.03%
27	400	\$403.79	\$405.78	\$1.98	0.49%
28	450	\$452.30	\$452.62	\$0.32	0.07%
29	500	\$500.81	\$499.47	(\$1.34)	-0.27%
30	600	\$597.84	\$593.16	(\$4.67)	-0.78%
31	700	\$693.84	\$685.83	(\$8.00)	-1.15%
32	800	\$789.84	\$778.51	(\$11.33)	-1.43%
33	1,000	\$981.84	\$963.85	(\$17.99)	-1.83%
34	1,250	\$1,221.84	\$1,195.52	(\$26.31)	-2.15%
35	1,500	\$1,461.84	\$1,427.20	(\$34.64)	-2.37%
36	1,750	\$1,701.84	\$1,658.88	(\$42.96)	-2.52%
37	2,000	\$1,941.84	\$1,890.56	(\$51.28)	-2.64%
38	2,500	\$2,421.84	\$2,353.91	(\$67.92)	-2.80%

MISSOURI GAS ENERGY					
Estimated Average Monthly Bill Under Primary and Alternate Rates					
Residential (RS)					
Line No.	(a)	(b)	(c)	(d)	(e)
					(f)
		Primary Rates	Alternate Rates		
1	Customer Charge	\$27.50	\$15.50		
2	All usage	\$0.00000	\$0.17292		
3	PGA Rate	\$0.85564	\$0.85564		
	AVERAGE CCF PER CUSTOMER	REVENUE AT PRIMARY RATES	REVENUE AT ALTERNATE RATES	MONTHLY BILL CHANGE	
		RATES	RATES	AMOUNT	PERCENT
4	Jan-05	176	\$178.05	\$196.47	\$18.43 10.35%
5	Feb-05	155	\$159.84	\$174.58	\$14.75 9.22%
6	Mar-05	115	\$126.02	\$133.93	\$7.91 6.28%
7	Apr-05	74	\$90.85	\$91.65	\$0.80 0.88%
8	May-05	32	\$55.01	\$48.57	(\$6.44) -11.71%
9	Jun-05	23	\$47.25	\$39.24	(\$8.01) -16.95%
10	Jul-05	17	\$41.92	\$32.83	(\$9.09) -21.68%
11	Aug-05	15	\$40.42	\$31.04	(\$9.39) -23.22%
12	Sep-05	17	\$41.74	\$32.61	(\$9.12) -21.86%
13	Oct-05	27	\$50.19	\$42.77	(\$7.41) -14.77%
14	Nov-05	57	\$76.31	\$74.18	(\$2.14) -2.80%
15	Dec-05	116	\$127.00	\$135.11	\$8.11 6.38%
16	Total	823	\$1,034.58	\$1,032.98	(\$1.61) -0.16%



**Schedule RAF-11**  
**Page 6 of 7**

MISSOURI GAS ENERGY Estimated Monthly Bill Impacts - Primary and Alternate Proposals Residential (RS)						
Line No.	(a)	(b)	(c)	(d)	(e)	(f)
		Primary Rates		Alternate Rates		
1	Customer Charge	\$27.50		\$15.50		
2	All Usage:	\$0.00000		\$0.17292		
3	PGA Rate	\$0.85564		\$0.85564		
	MONTHLY CONSUMPTION (CCF)	REVENUE AT PRIMARY RATES	REVENUE AT ALTERNATE RATES	REVENUE CHANGE		
				AMOUNT	PERCENT	
4	0	\$27.50	\$15.50	(\$12.00)	-43.64%	
5	25	\$48.89	\$41.21	(\$7.68)	-15.70%	
6	30	\$53.17	\$46.36	(\$6.81)	-12.81%	
7	35	\$57.45	\$51.50	(\$5.95)	-10.35%	
8	40	\$61.73	\$56.64	(\$5.08)	-8.24%	
9	45	\$66.00	\$61.79	(\$4.22)	-6.39%	
10	50	\$70.28	\$66.93	(\$3.35)	-4.77%	
11	60	\$78.84	\$77.21	(\$1.62)	-2.06%	
12	70	\$87.39	\$87.50	\$0.10	0.12%	
13	80	\$95.95	\$97.78	\$1.83	1.91%	
14	90	\$104.51	\$108.07	\$3.56	3.41%	
15	100	\$113.06	\$118.36	\$5.29	4.68%	
16	110	\$121.62	\$128.64	\$7.02	5.77%	
17	120	\$130.18	\$138.93	\$8.75	6.72%	
18	130	\$138.73	\$149.21	\$10.48	7.55%	
19	140	\$147.29	\$159.50	\$12.21	8.29%	
20	150	\$155.85	\$169.78	\$13.94	8.94%	
21	160	\$164.40	\$180.07	\$15.67	9.53%	
22	170	\$172.96	\$190.35	\$17.40	10.06%	
23	180	\$181.51	\$200.64	\$19.13	10.54%	
24	190	\$190.07	\$210.93	\$20.85	10.97%	
25	200	\$198.63	\$221.21	\$22.58	11.37%	
26	210	\$207.18	\$231.50	\$24.31	11.74%	
27	220	\$215.74	\$241.78	\$26.04	12.07%	
28	230	\$224.30	\$252.07	\$27.77	12.38%	
29	240	\$232.85	\$262.35	\$29.50	12.67%	
30	250	\$241.41	\$272.64	\$31.23	12.94%	
31	300	\$284.19	\$324.07	\$39.88	14.03%	
32	350	\$326.97	\$375.50	\$48.52	14.84%	
33	400	\$369.76	\$426.92	\$57.17	15.46%	
34	450	\$412.54	\$478.35	\$65.81	15.95%	
35	500	\$455.32	\$529.78	\$74.46	16.35%	

**Schedule RAF-11**  
**Page 7 of 7**

MISSOURI GAS ENERGY Estimated Monthly Bill Impacts - Primary and Alternate Proposals Small General Service (SGS)						
Line No.	(a)	(b)	(c)	(d)	(e)	(f)
	MONTHLY CONSUMPTION (CCF)	REVENUE AT PRIMARY RATES (Nov-Mar)	REVENUE AT ALTERNATE RATES (Nov-Mar)	REVENUE CHANGE AMOUNT	REVENUE CHANGE PERCENT	
1	Customer Charge	\$31.00				
2	Nov-Mar: 1st 600 Ccf	\$0.11957	\$20.50			
3	Nov-Mar: >600 Ccf	\$0.10934	\$0.17340			
4	Apr-Oct: 1st 600 Ccf	\$0.07130	\$0.16317			
5	Apr-Oct: >600 Ccf	\$0.06110	\$0.12513			
6	PGA Rate	\$0.81737	\$0.11493			
			\$0.81737			
7	0	\$31.00	\$20.50	(\$10.50)	-33.87%	
8	50	\$77.85	\$70.04	(\$7.81)	-10.03%	
9	60	\$87.22	\$79.95	(\$7.27)	-8.34%	
10	70	\$96.59	\$89.85	(\$6.73)	-6.97%	
11	80	\$105.96	\$99.76	(\$6.19)	-5.85%	
12	90	\$115.32	\$109.67	(\$5.66)	-4.90%	
13	100	\$124.69	\$119.58	(\$5.12)	-4.10%	
14	110	\$134.06	\$129.48	(\$4.58)	-3.42%	
15	120	\$143.43	\$139.39	(\$4.04)	-2.82%	
16	130	\$152.80	\$149.30	(\$3.50)	-2.29%	
17	140	\$162.17	\$159.21	(\$2.96)	-1.83%	
18	150	\$171.54	\$169.12	(\$2.43)	-1.41%	
19	160	\$180.91	\$179.02	(\$1.89)	-1.04%	
20	170	\$190.28	\$188.93	(\$1.35)	-0.71%	
21	180	\$199.65	\$198.84	(\$0.81)	-0.41%	
22	190	\$209.02	\$208.75	(\$0.27)	-0.13%	
23	200	\$218.39	\$218.65	\$0.27	0.12%	
24	250	\$265.23	\$268.19	\$2.96	1.12%	
25	300	\$312.08	\$317.73	\$5.65	1.81%	
26	350	\$358.93	\$367.27	\$8.34	2.32%	
27	400	\$405.78	\$416.81	\$11.03	2.72%	
28	450	\$452.62	\$466.35	\$13.72	3.03%	
29	500	\$499.47	\$515.88	\$16.42	3.29%	
30	600	\$587.03	\$614.96	\$27.94	4.76%	
31	700	\$685.83	\$713.02	\$27.18	3.96%	
32	800	\$778.51	\$811.07	\$32.56	4.18%	
33	1,000	\$963.85	\$1,007.18	\$43.33	4.50%	
34	1,250	\$1,195.52	\$1,252.31	\$56.79	4.75%	
35	1,500	\$1,427.20	\$1,497.45	\$70.25	4.92%	
36	1,750	\$1,658.88	\$1,742.58	\$83.70	5.05%	
37	2,000	\$1,890.56	\$1,987.72	\$97.16	5.14%	
38	2,500	\$2,353.91	\$2,477.99	\$124.08	5.27%	

P.S.C. MO. No.1

Original

SHEET No. \_\_\_\_

Missouri Gas Energy,  
a Division of Southern Union Company

For: All Missouri Service Areas

## WEATHER NORMALIZATION ADJUSTMENT (WNA) RIDER

Description:

The WNA Rider is designed to increase or decrease the Company's actual base revenues to account for changes in weather from the normal levels established in the Company's most recently completed base rate case.

Applicability:

The WNA Rider is applicable to customers qualifying for service under Residential Gas Service (RS), Small General Service (SGS), and Large General Service (LGS).

Computation of Weather Normalization Adjustment

The Company shall determine, for each billing cycle that includes days from the months of October through May, a WNA to be applied to bills rendered for such billing cycle. The WNA shall be a per Ccf charge or credit applied to all Ccf for the billing cycle.

For the applicable rate class, the WNA will be derived for each billing cycle in the following manner:

1. For each day of the billing cycle, 10-year normal Heating Degree-Days (HDD) will be determined based on the normal established in the Company's most recently completed base rate case. These daily values will be summed to determine the 10-year normal HDD for the billing cycle. The actual HDD during that billing cycle will be determined and subtracted from the normal HDD just calculated to determine the HDD deficiency or surplus.
2. Just prior to billing, the Company will determine the number of customers and volumes to be billed during that particular billing cycle.
3. The HDD difference (from part 1) will be multiplied by the product of the Heat Factor (HF) and number of customers to be billed in that cycle to derive the total volume deficiency or surplus from that billing cycle.
4. The volume difference (from part 3) will be multiplied by the base rate (R) to derive the total revenue deficiency or surplus from that billing cycle.

DATE OF ISSUE May 01 2006  
month day year

DATE EFFECTIVE June 01 2006  
month day year

ISSUED BY: Michael R. Noack

Director, Pricing and Regulatory Affairs  
Missouri Gas Energy, Kansas City, MO. 64111

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Missouri Gas Energy,  
a Division of Southern Union Company

For: All Missouri Service Areas

## WEATHER NORMALIZATION ADJUSTMENT (WNA) RIDER

5. The total revenue difference (from part 4) will be divided by the total billing cycle volumes (from part 2) to derive the WNA.

For the applicable rate class, the WNA will be applied during a billing cycle in the following manner: the WNA (from part 5) will be multiplied by the individual customer's volume (from meter reading) to derive the WNA applied to the individual customer's bill.

The formula for the above-described WNA calculations follows:

$$WNA = \frac{R * (N * HF * (NDD - ADD))}{CCF}$$

Where:

WNA = the weather normalization adjustment expressed in cents per Ccf for the applicable rate schedule.

R = the weighted average non-gas rate for the applicable rate schedule as determined in the Company's most recently completed base rate case.

N = the number of monthly bills issued to customers during the billing cycle for the applicable rate schedule.

HF = the use per customer per HDD for the applicable rate schedule by month by cycle. The HF values are those used by the Company in normalizing test year volumes in its most recently completed base rate case.

NDD = is normal billing cycle HDD experienced by the Company s defined by the 10-Year normal HDD.

ADD = is the actual HDD experienced by the Company during the billing cycle.

CCF = the aggregate volumes to be billed for the billing cycle for the applicable rate schedule.

DATE OF ISSUE May 01 2006  
month day year

DATE EFFECTIVE June 01 2006  
month day year

ISSUED BY: Michael R. Noack Director, Pricing and Regulatory Affairs  
Missouri Gas Energy, Kansas City, MO. 64111

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SHEET No. \_\_\_\_

Missouri Gas Energy,  
a Division of Southern Union Company

For: All Missouri Service Areas

## WEATHER NORMALIZATION ADJUSTMENT (WNA) RIDER

WNA Components

The factors shown below define the constants in the WNA calculation.

Rate Schedule	"R" Weighted Average Non-Gas Rate (Per Ccf)		"HF" Use per Customer per HDD		
	Nov-Mar	Apr-Oct	Kansas City	St. Joseph	Joplin
RS	\$0.17292	\$0.17292	0.14183	0.14872	0.13684
SGS	\$0.16912	\$0.12210	0.35654	0.41344	0.32422
LGS	\$0.12317	\$0.07530	6.26689	6.56729	10.12922

Filing with the Commission

For each rate schedule covered by this Rider, within 15 days after the end of the calendar month, the Company will file with the Commission a table with the WNA factor, aggregate WNA surcharges or credits, aggregate volumes and corresponding HDD deficiency or surpluses, for each billing cycle in the calendar month.

DATE OF ISSUE May 01 2006  
month day year

DATE EFFECTIVE June 01 2006  
month day year

ISSUED BY: Michael R. Noack

Director, Pricing and Regulatory Affairs  
Missouri Gas Energy, Kansas City, MO. 64111

MISSOURI GAS ENERGY  
Operation of the WNA Rider - Kansas City Service Area  
Colder Than Normal Weather

Line No.		Average Customer Bill with CTN Weather and WNA																	
		Average Customer Bill with Normal Weather						Average Customer Bill with 10% CTN Weather						Average Customer Bill with CTN Weather and WNA					
		Month (A)	Normal Consumption (Ccf) (B)	Non-Gas (C)	Gas (D)	Total (E)	Assumed Consumption (Ccf) (F)	Non-Gas (G)	Gas (H)	Total (I)	Non-Gas (J)	WNA (K)	Total Non- Gas (L)	Gas (M)	Total (N)	Normal HDD (O)	Assumed HDD (P)	Difference (Q)	Percent Difference (R)
Kansas City Residential Service Area																			
1	Base Rate (R)		\$0.17292		per Ccf														
2	Heat Factor (HF)		0.14183		Ccf per HDD														
3	Base Load Factor		11.73		Ccf per customer per month														
4	Customer Charge		\$15.50		per month														
5	PGA Rate		\$0.85564		per Ccf														
6	January	179	\$46.41	\$152.95	\$199.36	195	\$49.16	\$166.55	\$215.71	\$49.16	(\$2.75)	\$46.41	\$166.55	\$212.96	1,120	1,232	112	10%	
7	February	158	\$42.86	\$135.38	\$178.24	172	\$45.27	\$147.31	\$192.58	\$45.27	(\$2.41)	\$42.86	\$147.31	\$190.17	984	1,082	98	10%	
8	March	117	\$35.74	\$100.13	\$135.86	128	\$37.63	\$109.50	\$147.14	\$37.63	(\$1.90)	\$35.74	\$109.50	\$145.24	773	850	77	10%	
9	April	75	\$28.48	\$64.21	\$92.68	82	\$29.61	\$69.84	\$99.45	\$29.61	(\$1.14)	\$28.48	\$69.84	\$98.31	464	510	46	10%	
10	May	33	\$21.15	\$27.98	\$49.13	35	\$21.62	\$30.26	\$51.88	\$21.62	(\$0.46)	\$21.15	\$30.26	\$51.41	188	207	19	10%	
11	June	24	\$19.59	\$20.25	\$39.84	24	\$19.70	\$20.80	\$40.51	\$19.70		\$19.70	\$20.80	\$40.51	46	50	5	10%	
12	July	17	\$18.49	\$14.78	\$33.27	17	\$18.49	\$14.81	\$33.31	\$18.49		\$18.49	\$14.81	\$33.31	3	3	0	10%	
13	August	15	\$18.18	\$13.24	\$31.42	15	\$18.18	\$13.25	\$31.42	\$18.18		\$18.18	\$13.25	\$31.42	0	0	0	10%	
14	September	17	\$18.45	\$14.60	\$33.05	17	\$18.48	\$14.73	\$33.20	\$18.48	(\$0.34)	\$18.48	\$14.73	\$33.20	10	11	1	10%	
15	October	27	\$20.23	\$23.42	\$43.65	29	\$20.58	\$25.12	\$45.70	\$20.58	(\$0.97)	\$20.58	\$25.12	\$45.35	140	154	14	10%	
16	November	59	\$25.63	\$30.13	\$75.76	64	\$26.60	\$34.94	\$81.55	\$26.60	(\$0.97)	\$26.60	\$34.94	\$80.57	397	437	40	10%	
17	December	119	\$36.00	\$101.46	\$137.47	130	\$37.97	\$111.21	\$149.18	\$37.97	(\$1.97)	\$36.00	\$111.21	\$147.21	803	884	80	10%	
18	Total	840	\$331.21	\$718.52	\$1,049.73	910	\$343.29	\$778.32	\$1,121.62	\$343.29	(\$11.94)	\$331.35	\$778.32	\$1,109.68	4,928	5,421	493	10%	
19	Annual Difference from Normal																		
20	Annual Difference Due to WNA					70	\$12.09	\$59.80	\$71.89	\$12.09	(\$11.94)	\$0.14	\$59.80	\$59.95					
														(\$11.94)					

MISSOURI GAS ENERGY  
Operation of the WNA Rider - Kansas City Service Area  
Warmer Than Normal Weather

Line No.		Average Customer Bill with Normal Weather																Average Customer Bill with 10% WTN Weather								Average Customer Bill with WTN Weather and WNA								Heating Degree Day Data																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																										
		Normal Consumption (Ccf) (B)				Non-Gas (C)				Gas (D)				Total (E)				Assumed Consumption (Ccf) (F)				Non-Gas (G)				Gas (H)				Total (I)				Non-Gas (J)				WNA (K)				Total Non-Gas (L)				Gas (M)				Total (N)				Normal HDD (O)				Assumed HDD (P)				Difference (Q)				Percent Difference (R)																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																										
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MISSOURI GAS ENERGY  
Operation of the WNA Rider - Kansas City Service Area  
Twelve Months Ended December 31, 2005

Line No.	Month (A)	Average Customer Bill with Normal Weather			Assumed Consumption (Ccf) (F)	Average Customer Actual Bill			Average Customer Actual Bill with WNA			Heating Degree Day Data		
		Normal Consumption (Ccf) (B)	Non-Gas (C)	Gas (D)		Total (E)	Non-Gas (G)	Gas (H)	Total (I)	Non-Gas (J)	WNA (K)	Total Non-Gas (L)	Gas (M)	Total (N)
1	January	179	\$46.41	\$152.95	176	\$199.36	\$45.88	\$150.31	\$196.19	\$45.88	\$0.53	\$46.41	\$150.31	\$196.72
2	February	158	\$42.86	\$135.38	149	\$178.24	\$41.31	\$127.74	\$169.05	\$41.31	\$1.54	\$42.86	\$127.74	\$170.59
3	March	117	\$35.74	\$100.13	108	\$135.86	\$34.18	\$92.45	\$126.63	\$34.18	\$1.55	\$35.74	\$92.45	\$128.19
4	April	75	\$28.48	\$64.21	66	\$92.68	\$26.95	\$56.67	\$83.62	\$26.95	\$1.52	\$28.48	\$56.67	\$83.15
5	May	33	\$21.15	\$27.98	40	\$49.13	\$22.41	\$34.21	\$56.62	\$22.41	(\$1.26)	\$21.15	\$34.21	\$55.36
	June	24	\$19.59	\$20.25	20	\$39.84	\$18.98	\$17.22	\$36.20	\$18.98		\$18.98	\$17.22	\$36.20
	July	17	\$18.49	\$14.78	17	\$33.27	\$18.42	\$14.47	\$32.89	\$18.42		\$18.42	\$14.47	\$32.89
	August	15	\$18.18	\$13.24	15	\$31.42	\$18.17	\$13.21	\$31.38	\$18.17		\$18.17	\$13.21	\$31.38
	September	17	\$18.45	\$14.60	16	\$33.05	\$18.28	\$13.76	\$32.04	\$18.28		\$18.28	\$13.76	\$32.04
	October	27	\$20.23	\$23.42	22	\$43.65	\$19.30	\$18.78	\$38.08	\$19.30	\$0.94	\$20.23	\$18.78	\$39.01
	November	59	\$25.63	\$50.13	50	\$75.76	\$24.14	\$42.73	\$66.87	\$24.14	\$1.49	\$25.63	\$42.73	\$68.36
	December	119	\$36.00	\$101.46	134	\$137.47	\$38.64	\$114.53	\$153.17	\$38.64	(\$2.64)	\$36.00	\$114.53	\$150.53
18	Total	840	\$331.21	\$718.52	814	\$1,049.73	\$326.67	\$696.08	\$1,022.75	\$326.67	\$3.68	\$330.36	\$696.08	\$1,026.43
19	Annual Difference from Normal													
20	Annual Difference Due to WNA				(26)		(\$4.54)	(\$22.44)	(\$26.98)	(\$4.54)	\$3.68	(\$0.85)	(\$22.44)	(\$23.30)
														\$3.68



**MISSOURI GAS ENERGY**  
**WNA Billing Example - Residential Customer Under Proposed Alternate Rates**

<u>Line No.</u>	<u>Bill Component</u> (a)	<u>Gas Consumption Ccf</u> (b)	<u>Unit Charge</u> (c)	<u>Amount</u> (d)
<b><u>UNDER NORMAL WEATHER</u></b>				
1	Customer Charge		\$ 15.50	\$ 15.50
3	Commodity Charge	179	\$ 0.17292	\$ 30.95
4	Cost of Gas	179	\$ 0.85564	\$ 153.16
5	Total Monthly Bill			\$ 199.61
<b><u>UNDER WARMER THAN NORMAL WEATHER</u></b>				
6	Customer Charge		\$ 15.50	\$ 15.50
8	Commodity Charge	163	\$ 0.17292	\$ 28.19
9	Cost of Gas	163	\$ 0.85564	\$ 139.47
10	WNA	163	\$ 0.01687	\$ 2.75
11	Total Monthly Bill			\$ 185.91
12	Decrease in Monthly Bill			\$ 13.70

**Weather Normalization Adjustment Clauses  
Approved in the United States**

April 2006

**NAVIGANT**  
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	Company	State	Mechanism Type 1 or 2	Year Approved	Rate Class or Customer Specific	Applicable Rate Classes	Effective Billing Months
1	Alagas co	Alabama	1	1990	Customer Specific	Residential & Small Commercial & Small Industrial	All 12 Months
2	Arkansas Oklahoma Gas Corporation	Arkansas	1	2000	Rate Class Specific	Residential, Small Business & Federal Housing Authority	November through April
3	Centerpoint Energy Arkla (AR)	Arkansas	2	1995	Rate Class Specific	Residential & Small Commercial	November through April
4	Southern Connecticut Gas Co.	Connecticut	1	1994	Rate/Customer Specific	Residential & General Service	September through June
5	Atmos - United Cities Gas (GA)	Georgia	1	1990	Rate Class Specific	Residential & Commercial & Public Authority	October through May
6	Vectren Energy Delivery of Indiana	Indiana	1	2005	Customer Specific	Residential & Small General Service	October through April
7	Atmos (Kansas)	Kansas	1	2003	Rate Class Specific	Residential & Commercial & Public Authority	October through May
8	Kansas Gas Service (ONEOK)	Kansas	2	2000	Rate Class Specific	Residential & Commercial	All 12 Months
9	Atmos (Western Kentucky)	Kentucky	1	2002	Rate Class Specific	Residential & Commercial & Public Authority	November through April
10	Columbia Gas of Kentucky	Kentucky	1	1997	Customer Specific	Residential & Commercial	December through April
11	Delta Natural Gas Co.	Kentucky	1	2000	Rate Class Specific	Residential and Commercial	December through April
12	Louisville Gas & Electric Co.	Kentucky	1	2000	Customer Specific	Residential & Commercial	May through November
13	Columbia Gas of Maryland	Maryland	1	1993	Rate Class Specific	Residential & Commercial	November through March
14	Elizabethtown Gas Co.	New Jersey	2	1992	Rate Class Specific	Residential & Commercial	October through May
15	New Jersey Natural Gas Co.	New Jersey	2	1992	Rate Class Specific	Residential, General Service & Small Commercial	October through May

**Weather Normalization Adjustment Clauses  
Approved in the United States**

**NAVIGANT  
CONSULTING**

April 2006

	Company	State	Mechanism Type 1 or 2	Year Approved	Rate Class or Customer Specific	Applicable Rate Classes	Effective Billing Months
16	South Jersey Gas Co.	New Jersey	2	1992	Rate Class Specific	Residential, General Service, Commercial & Industrial	October through May
17	Brooklyn Union (Keyspan)	New York	1	1980	Rate Class Specific	All heating Customers	Mid October through Mid May
18	Consolidated Edison Co. of NY	New York	1	1989	Rate Class Specific	All heating Customers	October through May
19	Keyspan d/b/a Brooklyn Union of Long Island (LILCO)	New York	1	1992	Rate Class Specific	All heating Customers	October through May
20	National Fuel Gas Distribution Corporation	New York	1	1988	Rate Class Specific	Residential, General Service & Residential Transportation	October through May
21	Niagara Mohawk Power Corp.	New York	1	1994	Rate Class Specific	All heating Customers	October through May
22	Orange & Rockland Utilities	New York	1	1993	Rate Class Specific	Space Heating, Commercial & Industrial	October through May
23	Rochester Gas and Electric Corporation	New York	1	2004	Customer Specific	Space Heating, Commercial & Industrial	October through May
24	North Carolina Natural Gas	North Carolina	1	1991	Rare Class Specific	Residential & Commercial	Mid November through Mid April
25	Public Service Co. of North Carolina (SCANA)	North Carolina	1	1991	Rate Class Specific	Residential & Small General Service	December through April
26	Montana Dakota Utilities Co.	North Dakota	1	2004	Customer Specific	Residential & General Service	November through April
27	Northwest Natural Gas Company	Oregon	2	2003	Rate Class Specific	Residential & Commercial	Mid November through Mid May
28	Oklahoma Natural Gas Co.	Oklahoma	1	1995	Customer Specific	Residential & Commercial	November through April
29	New England Gas Co. (Providence Gas)	Rhode Island	2	2000	Rate Class Specific	All Classes	November through April

Weather Normalization Adjustment Clauses  
Approved in the United States

NAVIGANT  
CONSULTING

April 2006

	Company	State	Mechanism Type 1 or 2	Year Approved	Rate Class or Customer Specific	Applicable Rate Classes	Effective Billing Months
30	Piedmont Natural Gas (SC)	South Carolina	2	1996	Rate Class Specific	Residential & Commercial	monthly
31	South Carolina Electric & Gas	South Carolina	1	1991	Customer Specific	Residential & Small General	November through April
32	Montana Dakota Utilities Co.	South Dakota	1	2004	Customer Specific	Residential & General Service	November through April
33	Atmos - United Cities Gas (TN)	Tennessee	1	1991	Rate Class Specific	Residential, Commercial & Public Authority	November through April
34	Chattanooga Gas Co.	Tennessee	1	1991	Rate Class Specific	Residential, Commercial & Industrial	November through April
35	Piedmont Natural Gas (TN)	Tennessee	1	1991	Rate Class Specific	Residential & Commercial	November through March
36	Texas Gas Service Company (Oncook as of 01/01/03)	Texas	1	1993	Rate Class Specific	Residential & Commercial	September through May
37	TXU Gas (Atmos) *	Texas	1	1980	Customer Specific	Residential & Commercial	October through May
38	Questar (Mountain Fuel Supply)	Utah	1	1995	Customer Specific	Residential & Commercial	All 12 Months
39	Virginia Natural Gas (AGL)	Virginia	1	2002	Rate Class Specific	Residential & General Service	November through May
40	Questar (Mountain Fuel Supply)	Wyoming	1	1995	Customer Specific	Residential & Commercial	All 12 Months

\* Available only in certain areas