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Missouri Public Service Commission Exhibit No.:

Issue(s):

Rate of Return and Capital Structure

Witness: Sponsoring Party: Dave Murray, CFA MoPSC Staff

Type of Exhibit: Case No.: Surrebuttal Testimony WR-2018-0170

Date Testimony Prepared:

August 3, 2018

## MISSOURI PUBLIC SERVICE COMMISSION **COMMISSION STAFF DIVISION** FINANCIAL ANALYSIS DEPARTMENT

SURREBUTTAL TESTIMONY OF

DAVID MURRAY, CFA

LIBERTY UTILITIES (MISSOURI WATER) LLC, d/b/a LIBERTY UTILITIES

CASE NO. WR-2018-0170

Jefferson City, Missouri August 2018

Exhibit No. 110 Date & 16-18 Reporter TIX
File No. WR-2018-0170

1	SURREBUTTAL TESTIMONY				
2	OF				
3	DAVID MURRAY, CFA				
4 5	LIBERTY UTILITIES (MISSOURI WATER) LLC, d/b/a LIBERTY UTILITIES				
6	CASE NO. WR-2018-0170				
7	Q.	What is your name?			
8	A. My name is David Murray.				
9	Q. Are you the same David Murray who sponsored the Rate of Return (ROR				
10	used to establish the revenue requirement contained in Staff's Review and Audit of				
11	Liberty Utilities (Missouri Water) LLC, d/b/a Liberty Utilities (hereinafter referred to as				
12	"Liberty Water"), June 22, 2018 ("Staff Audit"), which was attached to Staff witness Paul R.				
13	Harrison's Direct Testimony filed as of the same date?				
14	A. Yes.				
15	Q. Are you the same David Murray who sponsored Rebuttal Testimony in				
16	this case?				
17	A.	Yes.			
18	Q. What is the purpose of your Surrebuttal Testimony?				
19	A.	To respond to William G. Stannard's Rebuttal Testimony as it relates to a fair			
20	and reasonable ROE to authorize Liberty Water. Mr. Stannard sponsored testimony on behalf				
21	of Silverleaf Resorts Inc. and Orange Lake Country Club, Inc.				
22	Q.	What is Mr. Stannard's recommended allowed ROE in his			
23	Rebuttal Testimony?				
24	A. Mr. Stannard identified a range of 8% to 9%.				

## Surrebuttal Testimony of David Murray, CFA

1	Q. What is the basis for Mr. Stannard's recommendation?			
2	A. Mr. Stannard adds Duff & Phelps' estimated equity risk premium of 5% to			
3	spot 30-year Treasury yield of 2.97% to estimate a required return on common equity of			
4	approximately 8%. Mr. Stannard then adds 100 basis points to this base to allow for a range			
5	of 8% to 9%.			
6	Q. Is Duff & Phelps an authoritative source as it relates to estimating the cost			
7	of capital?			
8	A. Yes. Staff consistently relies on this source for purposes of testing the			
9	reasonableness of its own cost of equity estimates. Duff & Phelps publishes a comprehensive			
10	amount of data that assists financial analysts with estimating the cost of capital. Duff &			
11	Phelps assesses equity risk premium estimates derived using a variety of			
12	methods/sources/data, such as historical earned return spreads between stocks and bonds and			
13	implied equity risk premiums estimated by various authoritative sources, such as academics			
14	and investors.			
15	Q. Does Mr. Stannard apply Duff & Phelps' suggested equity risk premium as			
16	Duff & Phelps' intends it to be applied?			
17	A. No. Mr. Stannard applies the equity risk premium to a spot 30-year Treasury			
18	yield. Duff & Phelp's equity risk premium estimate is conditioned on a "normalized"			
19	risk-free rate of 3.5%. Adding the 5% conditional equity risk premium to this yield results in			
20	a market cost of equity of 8.5%.			
21	Q. Did Mr. Stannard leave out a step to adjust the equity risk premium to reflect			
22	the fact that utility stocks are less volatile than the broader markets?			

### Surrebuttal Testimony of David Murray, CFA

- A. Yes. Utility stocks are less volatile than the broader market. This lower volatility is typically measured by calculating the beta of utility stocks. Typically, betas of utilities are in the range of 0.6 to 0.8. Applying a typical utility beta of 0.7 to the market risk premium of 5%, results in an industry adjusted risk premium of 3.5%. Adding this 3.5% adjusted risk premium to Duff & Phelp's normalized risk-free rate of 3.5% results in a cost of equity of 7%.
- Q. If using authoritative sources in conjunction with widely-accepted cost of equity methods implies a cost of equity of 7%, why did you recommend a 10% allowed ROE for both Liberty Water and Liberty Midstates?
- A. Because I am using the Commission's previous decisions as guidance as to a fair and reasonable allowed ROE, giving its most recent allowed ROE of 9.8% in the Spire Missouri gas rate cases, Case Nos. GR-2017-0216 and GR-2017-0217, the most weight. Being that Liberty Water has a more leveraged capital structure than that authorized Spire Missouri, Staff recommended a 20 basis point increase to the allowed ROE. Staff quantified the 20 basis point adjustment by evaluating recent spreads between 'BBB' rated bonds and 'A' rated bonds. For more detail, please see pages 47-48 of my "Detailed Direct Testimony" filed in the Liberty Midstates rate case.
  - Q. Does this conclude your Surrebuttal Testimony?
  - A. Yes.

# BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

	e Application of Rate Increase fo ssouri Water), LLC d/b/a	or ) )	Case No. WR-2018-0170				
AFFIDAVIT OF DAVID MURRAY, CFA							
State of Missouri	)						
County of Cole	) ss )						

COMES NOW David Murray, CFA, and on his oath declares that he is of sound mind and lawful age; that he contributed to the foregoing *Surrebuttal Testimony*; and that the same is true and correct according to his best knowledge and belief. Further the Affiant sayeth not.

David Murray, CFA

#### **JURAT**

Subscribed and sworn before me, a duly constituted and authorized Notary Public, in and for the County of Cole, State of Missouri, at my office in Jefferson City, on this \_\_\_\_\_\_\_ day of August, 2018.

D. SUZIE MANKIN
Notary Public - Notary Seal
State of Missouri
Commissioned for Cole County
My Commission Expires: December 12, 2020
Commission Number: 12412070

VOTARY PUBLIC