

**Lance J.M. Steinhart, P.C.**

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1720 Windward Concourse  
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October 13, 2004

**VIA OVERNIGHT DELIVERY**

Mr. Dale Roberts  
Chief ALJ and Executive Secretary  
Missouri Public Service Commission  
200 Madison Street, Suite 100  
Jefferson City, MO 65102

**FILED**

OCT 14 2004

Missouri Public  
Service Commission

Re: Global Connection Inc. of America – LOCAL EXCHANGE

Dear Mr. Roberts:

I hereby seek to appear in Global Connection Inc. of America's Application for Certificate of Service Authority to Provide Local Telecommunications Services Within the State of Missouri.

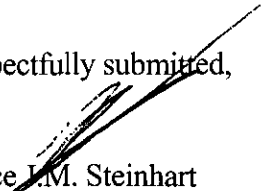
Enclosed please find an original and eight (8) copies of the Acknowledgement Receipt of \$100.00 as required by Rule 6.01(m) for myself from the Clerk of the Supreme Court along with the Application for Certificate of Service Authority to Provide Local Telecommunications Services Within the State of Missouri.

I have also enclosed an extra copy of this letter to be date stamped and returned to me in the enclosed, self-addressed, postage prepaid envelope.

If you have any questions or if I may provide you with any additional information, please do not hesitate to contact me.

Please note that this Application is being submitted by myself and Judith A. Rau, Esq., Missouri Counsel, Bar # 24856.

Respectfully submitted,

  
Lance J.M. Steinhart  
GA Bar No. 678222  
Attorney for Global Connection Inc. of America

Enclosures

cc: Michael Dandino, Office of Public Counsel

General Counsel, Missouri Public Service Commission



THOMAS F. SIMON  
CLERK

**CLERK OF THE SUPREME COURT  
STATE OF MISSOURI  
POST OFFICE BOX 150  
JEFFERSON CITY, MISSOURI  
65102**

TELEPHONE  
(573) 751-4144

August 23, 2004

*This will hereby acknowledge receipt of \$100 as required by Rule 6.01(m) for Lance J.M. Steinhart, appearing in Global Connection Inc. of America's Application for Certificate of Service Authority to Provide Local Exchange Telecommunications Services Within the State of Missouri, before the Public Service Commission, State of Missouri.*

A handwritten signature in black ink, appearing to read 'Thomas F. Simon', written over a horizontal line.

Thomas F. Simon, Clerk

BEFORE THE PUBLIC SERVICE COMMISSION  
OF THE STATE OF MISSOURI

In the matter of the application )  
of Global Connection Inc. of America )  
for a certificate of service authority to ) Case No.  
provide resold and facilities-based/UNE-P )  
Basic Local Telecommunications Services )  
in Portions of the State of Missouri and )  
to Classify Such Services and the Company )  
as Competitive )

APPLICATION

Global Connection Inc. of America ("Applicant" or "Global Connection"), a Georgia Corporation, files this verified application respectfully requesting that the Missouri Public Service Commission ("Commission") issue an order that:

- (a) grants Applicant a Certificate of Service Authority to provide resold and facilities-based/UNE-P Basic Local Telecommunications Services in Portions of the State of Missouri pursuant to Sections 392.455 and 392.420 - .44055 of the Revised Statutes of Missouri (RSMo) 1994 and Sections 392.410 and .450, RSMo Supp. 1996.
- (b) grants competitive status to Applicant pursuant to Section 392.361 RSMo Supp 1996., and classifies the Applicant's services as competitive.
- (c) waives certain Commission rules and statutory provisions pursuant to Section 392.420, RSMo Cumm. Supp. 1996.

In support of its request, Applicant states:

1. The legal name and principal office or place of business of the Applicant are:

Global Connection Inc. of America

3957 Pleasantdale Road

Atlanta, Georgia 30340

(678) 966-8444 (Phone)

(770) 458-6773 (Fax)

A copy of Applicant's Articles of Incorporation, and certificate of authority from the Missouri Secretary of State to transact business in Missouri are attached hereto as Exhibit I.

2. The name and address of Applicant's in-state attorney is:

Judith A. Rau, Esq.

Rau & Rau

119 E. Mill Street

Waterloo, Illinois 62298

3. Applicant proposes to provide resold and facilities-based/UNE-P basic local telecommunications service as a separate and distinct service within portions of the State of Missouri. Applicant is willing to comply with all applicable Commission rules and is willing to meet all relevant service standards, including, but not limited to, billing, quality of service and tariff filing and maintenance. Applicant proposes to provide services to prospective customers in exchanges currently served by Southwestern Bell Telephone Company, United Telephone Company of Missouri d/b/a Sprint, and CenturyTel as set forth in the list of exchanges attached hereto as Exhibit II. Applicant will give consideration to equitable access for all Missourians, regardless of where they might reside or their income, to affordable telecommunications services in the proposed service area as set forth in Exhibit II, in accordance with applicable law.

When it initiates service in Missouri, Global Connection Inc. of America, (Global Connection) proposes to offer resold local exchange services and local services utilizing the UNE-P platform. Such services will be provided by utilizing the facilities of incumbent local exchange carriers ("LECs"), as well as unbundled network elements. Initially, the services Global Connection intends to offer are likely to be those local exchange telecommunications services offered by incumbent local exchange carriers in the proposed service area. Global Connection intends to provide local exchange services that may include but are not limited to the following:

- \* Basic Residential Exchange Services
- \* Residential Custom and Class Features (call waiting, caller ID, call forwarding, call blocking, speed calling, etc.)
- \* Basic Business Exchange Services
- \* Business Customer Calling and Class Features
- \* Adjunct Provided Features (voice messaging, etc.)
- \* Business and Residential Ancillary Services (911, E911, 411, Relay Service, directory listing, directory assistance, etc.)
- \* Centrex
- \* DSL and ISDN
- \* DID Trunks and Lines
- \* Private Lines

Global Connection does not initially intend to install any switching equipment for the provision of local exchange service in the State of Missouri, but may install such equipment in the future.

If Global Connection installs facilities in Missouri, it will probably use the following or a similar configuration of equipment: Global Connection will provide voice and high speed data services through a combination of the latest technology switching and transport media comprised of the Lucent Technology 5 ESS Generic 13 switch module, ADSL/SDSL transport and Internet service equipment and the latest Optical multiplexer DAC's configurations. The switching system consists of a central processing and control complex capable of interconnection as a peer to the incumbent as well as competitive local exchange companies. The hub portion of the switch will interconnect with the public switched network on Signaling System 7 ("SS7") or Feature Group D ("FGD") facilities. The system's remote module capability will allow properties to be served in a manner that provides the exchange of appropriate signaling, control and calling/caller information to the network in accordance with network standards and specifications. Additionally, these services will be delivered over a combination of delivery mechanisms through incumbent local carriers' unbundled loop network, both copper and fiber and transport networks, as well as via Global Connection constructed facilities.

4. Applicant has the experience in the telecommunications industry and the technical and financial resources to provide telecommunications services within Missouri. A brief description of the qualifications and experience of the key management employees is attached hereto as Exhibit III, along with a description of the Applicant's telecommunications background. A copy of the financial information to demonstrate Applicant's financial ability to provide service, Exhibit IV.

Applicant is currently authorized in Alabama, Arkansas, Colorado, Florida, Georgia, Kansas, Illinois, Indiana, Kentucky, Michigan, Mississippi, Nebraska, Nevada, New Mexico, North Carolina, Ohio, Oklahoma, Oregon, South Carolina, Tennessee, Texas, Virginia, Washington and Wisconsin to provide local exchange services. Applicant has not been denied authority for any of the services for which it seeks authority in this Application. Applicant is currently providing service in Alabama, Georgia, Indiana, Kentucky, North Carolina, South Carolina and Tennessee. The company is in the process of obtaining authorization to provide local and long distance service in 17 additional states.



5. Applicant hereby respectfully requests a temporary waiver of 4 CSR 240-3.510 (1) (C) that requires Applicant to file a draft tariff simultaneously with this application until Applicant has executed interconnection agreements with the incumbent LECs and those agreements have been approved by the Commission. Applicant will file its tariff with an effective date of at least 45 days after filing.

6. Applicant hereby respectfully requests classification as a competitive telecommunications company within the State of Missouri and receive a lesser degree of regulation as permitted by Sections 392.361 and 392.420 RSMo. Applicant also requests that its services be classified as competitive. Applicant believes that its proposed services will be subject to sufficient competition to justify a lesser degree of regulation. Granting of this application will allow greater price and service options for telephone users.

7. Applicant also respectfully requests, pursuant to Section 392.420 RSMo (Cum. Supp. 1992), that the Commission waive the application of the following rules and statutory provisions as it relates to the regulation of Applicant:

Statutes

392.210.2 Establish Uniform System of Accounts for Annual reports

392.240(1) Setting just and reasonable rates

392.270 Ascertain Property values

392.280 Establish Depreciation accounts

392.290 Issuance of securities

392.300.2 Acquisition of stock

392.310 Issuance of stock and debt

392.320 Stock Dividend Payment

392.330 Issuance of securities, debts and notes

392.340 Reorganization(s)

Commission Rules

4 CSR 240-10.020 Depreciation fund income

4 CSR 240-3.545(2)C) Posting exchange rates at central offices.

4 CSR 240-33.030 Inform customers of lowest price

4 CSR 240-3.550(5)C) File Exchange boundary maps with Commission

4 CSR 240-30.040 Uniform System of Accounts

The above-referenced rules and statutory provisions have been waived to other carriers in prior cases.

8. Applicant, pursuant to Section 386.570, Cum. Supp. 1992, will comply with all applicable Commission rules except those which are specifically waived by the Commission pursuant to a request filed by the Applicant.

9. All inquiries, correspondence, communications, pleadings, notices, orders and decisions relating to this case shall be addressed to:

Lance J.M. Steinhart  
Lance J.M. Steinhart, P.C.  
1720 Windward Concourse  
Suite 250  
Alpharetta, Georgia 30005  
(770) 232-9200  
(770) 232-9208 (Fax)  
[lsteinhart@telecomcounsel.com](mailto:lsteinhart@telecomcounsel.com) (Email)

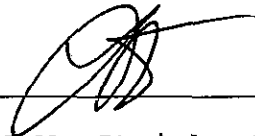
10. The Applicant has no pending actions or final unsatisfied judgments or decisions against it from any state or federal agency or court which involve customer service or rates, which action, judgment or decision has occurred within three (3) years of the date of this application. No Commission annual reports or assessment fees are overdue.

11. Global Connection submits the following arguments to demonstrate that the public interest will be served by the approval of this Application:

The grant of a certificate to provide competitive basic local telecommunications services to the Applicant will serve the public interest. The Applicant's presence in the market will expand customer choice for telecommunications service. The increased competition brought by the Applicant to the market will have the effect of improving the quality of telecommunications services in Missouri and decreasing the cost of such services through increased innovation and efficiency. The result will be beneficial to economic development in Missouri. The granting of a certificate to the Applicant will contribute to the availability of reasonably affordable local exchange services in the State of Missouri.

WHEREFORE, Applicant, Global Connection Inc. of America, respectfully requests that the Missouri Public Service Commission grant it a certificate of service authority to provide resold and facilities-based/UNE-P Basic Local Telecommunications Services within portions of the State of Missouri. Applicant also respectfully requests classification as a competitive telecommunications company and requests that its services be classified as competitive. In addition, Applicant respectfully requests a waiver of the above-referenced rules and statutory provisions and a temporary waiver of the tariff filing requirement.

Respectfully submitted,



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Lance J.M. Steinhart, Esq.  
Lance J.M. Steinhart, P.C.  
1720 Windward Concourse, Suite 250  
Alpharetta, Georgia 30005  
(770) 232-9200 (Phone)  
(770) 232-9208 (Fax)  
[lsteinhart@telecomcounsel.com](mailto:lsteinhart@telecomcounsel.com) (E-mail)  
GA Bar No. 678222

and



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Judith A. Rau, Esq.  
Rau & Rau  
119 E. Mill Street  
Waterloo, Illinois 62298  
(618) 939-7186  
MO Bar No. 24856

Attorneys for Applicant

ATTACHED EXHIBITS

- Exhibit I      Missouri Secretary of State Authorization  
                  Articles of Incorporation
- Exhibit II     *List of Exchanges*
- Exhibit III    Executive Officers' Qualifications and Experience  
                  Company's Telecommunications Background
- Exhibit IV     Financial Information

Exhibit I  
Missouri Secretary of State Authorization  
&  
Articles of Incorporation

See Attached



Matt Blunt  
Secretary of State

CORPORATION DIVISION  
CERTIFICATE OF GOOD STANDING

MATT BLUNT, Secretary of the State of Missouri, do hereby certify that the records in my office and in my care and custody reveal that

GLOBAL CONNECTION INC. OF AMERICA

ing in Missouri the name

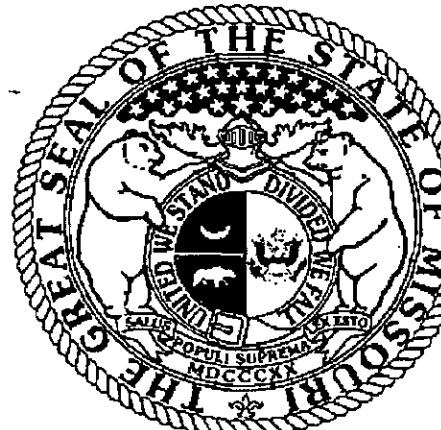
GLOBAL CONNECTION INCORPORATED OF AMERICA  
F00588154

GEORGIA entity was created under the laws of this State on the 14th day of May, 2004, and is in good standing, having fully complied with all requirements of this office.

IN TESTIMONY WHEREOF, I have set my hand and imprinted the GREAT SEAL of the State of Missouri, on this, the 29th day of June, 2004

*Matt Blunt*

Secretary of State





# Secretary of State

Corporations Division

Suite 315, West Tower

2 Martin Luther King Jr., Dr.

Atlanta, Georgia 30334-1530

CONTROL NUMBER: 9821083  
EFFECTIVE DATE: 06/01/1998  
COUNTY : DEKALB  
REFERENCE : 0047  
PRINT DATE : 06/03/1998  
FORM NUMBER : 311

SAM ABDALLAH  
3783 PRESIDENTIAL PKWY  
SUITE 117  
ATLANTA GA 30340

## CERTIFICATE OF INCORPORATION

I, Lewis A. Massey, the Secretary of State and the Corporation Commissioner of the State of Georgia, do hereby certify under the seal of my office that

**GLOBAL CONNECTION INC. OF AMERICA  
A DOMESTIC PROFIT CORPORATION**

has been duly incorporated under the laws of the State of Georgia on the effective date stated above by the filing of articles of incorporation in the office of the Secretary of State and by the paying of fees as provided by Title 14 of the Official Code of Georgia Annotated.

WITNESS my hand and official seal in the City of Atlanta and the State of Georgia on the date set forth above.

*Lewis A. Massey*  
LEWIS A. MASSEY  
SECRETARY OF STATE



**ARTICLES OF INCORPORATION  
GLOBAL CONNECTION INC. OF AMERICA**

**ARTICLE I - NAME**

The name of this Corporation is

**GLOBAL CONNECTION INC. OF AMERICA**

**ARTICLE II - CAPITAL SHARES AUTHORIZED**

The number of shares the corporation is authorized to issue is Five Thousand (5,000) of Common stock having a par value of One Dollar (\$1.00) each.

**ARTICLE III - REGISTERED OFFICE**

The street address of the initial registered office of the corporation is 3783 Presidential Pkwy., Suite 117, Atlanta, Georgia 30340, DeKalb County, Georgia, and the name of the initial registered agent of the corporation at such address is SAM ABDALLAH.

**ARTICLE IV - INCORPORATOR**

The name and address of the incorporator is:

**SAM ABDALLAH  
3783 Presidential Pkwy., Suite 117  
ATLANTA, GEORGIA 30340**

**ARTICLE V - PRINCIPAL OFFICE**

The mailing address of the initial principal office of the corporation is 3783 Presidential Pkwy., Suite 117, Atlanta, Georgia 30340

**ARTICLE VI - INITIAL DIRECTORS AND OFFICERS**

The names and address of the initial Directors and Officers are:

**SAM ABDALLAH, Director & President  
3783 Presidential Pkwy., Suite 117, Atlanta, Georgia 30340**

IN WITNESS WHEREOF, the undersigned has executed these Articles of Incorporation this 15th day of May, 1998.

  
**SAM ABDALLAH  
Incorporator & Registered Agent**

15, 1998

MAY 20 1998

Exhibit II  
List of Exchanges

See Attached

**Southwestern Bell Service Areas:**

**RATE GROUP A**

<b>Adrian</b>	<b>Gideon</b>	<b>Risco</b>
<b>Advance</b>	<b>Glasgow</b>	<b>Rushville</b>
<b>Agency</b>	<b>Grain Valley</b>	<b>St. Marys</b>
<b>Altenburg-Frohna</b>	<b>Gray Summit</b>	<b>San Antonio</b>
<b>Antonia</b>	<b>Hayti</b>	<b>Scott City</b>
<b>Archie</b>	<b>Herculaneum-Pevely</b>	<b>Senath</b>
<b>Argyle</b>	<b>Higbee</b>	<b>Slater</b>
<b>Armstrong</b>	<b>Hillsboro</b>	<b>Smithville</b>
<b>Ash Grove</b>	<b>Holcomb</b>	<b>Stanberry</b>
<b>Beaufort</b>	<b>Hornersville</b>	<b>Trenton</b>
<b>Bell City</b>	<b>Jasper</b>	<b>Tuscumbia</b>
<b>Benton</b>	<b>Lamar</b>	<b>Versailles</b>
<b>Billings</b>	<b>LaMonte</b>	<b>Vienna</b>
<b>Bismarck</b>	<b>Lancaster</b>	<b>Walnut Grove</b>
<b>Bloomfield</b>	<b>Leadwood</b>	<b>Wardell</b>
<b>Bloomsdale</b>	<b>Lilbourne</b>	<b>Ware</b>
<b>Bowling Green</b>	<b>Linn</b>	<b>Wellsville</b>
<b>Brookfield</b>	<b>Lockwood</b>	<b>Westphalia</b>
<b>Campbell</b>	<b>Louisiana</b>	<b>Wyatt</b>
<b>Cardwell</b>	<b>Macks Creek</b>	
<b>Carl Junction</b>	<b>Malden</b>	
<b>Carrollton</b>	<b>Marble Hill</b>	
<b>Caruthersville</b>	<b>Marceline</b>	
<b>Center</b>	<b>Marionville</b>	
<b>Chaffee</b>	<b>Marston</b>	
<b>Charleston</b>	<b>Meta</b>	
<b>Clarksville</b>	<b>Montgomery City</b>	
<b>Clever</b>	<b>Mourehouse</b>	
<b>Climax Springs</b>	<b>New Franklin</b>	
<b>Deering</b>	<b>New Madrid</b>	
<b>DeKalb</b>	<b>Oak Ridge</b>	
<b>Delta</b>	<b>Old Appleton</b>	
<b>Downing</b>	<b>Oran</b>	
<b>East Prairie</b>	<b>Patton</b>	
<b>Edina</b>	<b>Paynesville</b>	
<b>Elsberry</b>	<b>Pierce City</b>	
<b>Essex</b>	<b>Pocohontas-New Wells</b>	
<b>Farley</b>	<b>Portage Des Sioux</b>	
<b>Fayette</b>	<b>Portageville</b>	
<b>Fisk</b>	<b>Puxico</b>	
<b>Frankford</b>	<b>Qulin</b>	
<b>Freeburg</b>	<b>Richwoods</b>	

Southwestern Bell Service Areas (Continued):

RATE GROUP B

Bonne Terre	Pacific
Boonville	Perryville
Camdenton	Pond
Cape Girardeau	Poplar Bluff
Carthage	Richmond
Cedar Hill	St. Charles
Chesterfield	St. Clair
Chillicothe	St. Joseph
DeSoto	Sedalia
Dexter	Sikeston
Eldon	Union
Eureka	Valley Park
Excelsior Springs	Washington
Farmington	Webb City
Fenton	
Festus-Crystal City	
Flat River	
Fredericktown	
Fulton	
Gravois Mills	
Greenwood	
Hannibal	
Harvester	
High Ridge	
Imperial	
Jackson	
Joplin	
Kennett	
Kirksville	
Knob Noster	
Lake Ozark-Osage Beach	
Manchester	
Marshall	
Maxville	
Mexico	
Monett	
Moberly	
Neosho	
Nevada	

CenturyTel Service Areas:

Alton	Highlandville	Troy
Ashland	Holstein	Truxton
Augusta	Hurley	Urbana
Ava	Jamestown	Vichy
Belle	Jenkins	Warrenton
Bland	Jonesburg	Washburn
Blue Eye	Kimberling City	Wasola
Bourbon	Koshkonong	Wentzville
Bradleyville	Leasburg	West Plains
Branson	Louisburg	Wheatland
Branson West	Mano	Willow Springs
Buffalo	Mansfield	Winfield
Cabool	Marshfield	Wooldridge
Cape Fair	Marthasville	Wright City
Cassville	Morrison	
Caulfield	Moscow Mills	
Cedar Creek	Mount Sterling	
Centralia	Mountain View	
Chamois	New Melle	
Clark	Niangua	
Columbia	O'Fallon	
Conway	Old Monroe	
Crane	Ozark	
Cross Timbers	Pittsburg	
Cuba	Prairie Home	
Dardenne	Preston	
Defiance	Protem	
Dora	Reeds Spring	
Elkland	Rocheport	
Exeter	Rockaway Beach	
Foley	Safe	
Fordland	Saint James	
Foristell	Saint Peters	
Forsyth	Seymour	
Gainesville	Shell Knob	
Galena	Sparta	
Hallsville	Sturgeon	
Hawk Point	Summersville	
Hermann	Thayer	
Hermitage	Theodosia	
High Hill	Thomasville	

Sprint/United Service Areas:

Appleton City  
Calhoun  
Chilhowee  
Dearborn  
Fairfax  
Holt  
King City  
Malta Bend  
Newburg  
Pickering  
Strasburg  
Tarkio  
Wellington

Blackburn  
Camden Point  
Clarksburg  
Deepwater  
Green Ridge  
Hopkins  
Kingsville  
Missouri City  
Norborne  
Sweet Springs

Blairstown  
Centertown  
Coal  
Edgerton  
Hardin  
Houstonia  
Leeton  
Montrose  
Orrick  
St. Thomas  
Syracuse  
Urich

Brazito  
Centerview  
Craig  
Eugene  
Henrietta  
Ionia  
Lincoln  
New Bloomfield  
Otterville  
Smithton  
Taos  
Waverly

Buckner  
Holden  
Lone Jack  
Pleasant Hill  
Tipton

Butler  
Kearney  
Mound City  
Richland  
Waynesville

California  
Lake Lotawana  
Russellville  
Weston

Cole Camp  
Lexington  
Platte City  
St. Robert  
Windsor

Clinton  
Harrisonville  
Lebanon  
Rolla

Ferrelview  
Maryville  
Salem

Ft. Leonard Wood

Oak Grove  
Warrensburg

Odessa  
Warsaw

Jefferson City

CenturyTel Service Areas:

Amazonia	Jericho Springs	Turney
Annapolis	Kahoka	Van Buren
Arcola	Keytesville	Vanzant
Aurora	Kidder	Walker
Avenue City	Kingston	Wayland
Avilla	La Belle	Weaubleau
Belgrade	La Plata	West Quincy
Belleview	Ladonia	Whitesville
Birch Tree	Lagrange	Winona
Bolckow	Lawson	
Boss	Lesterville	
Braymer	Lewiston	
Bronaugh	Licking	
Brunswick-Triplett	Lowry City	
Bunker	Macon	
Caledonia	Manes	
Cameron	Maysville	
Canton	Milo	
Centerville	Monroe City	
Clarence	Montauk	
Clarksdale	Monticello	
Collins	Mount Vernon	
Concordia	Mountain Grove	
Cosby	Nebo	
Dadeville	Norwood	
Dalton	Oates	
Easton	Osborn	
Edgar Springs	Osceola	
El Dorado Springs	Palmyra	
Ellsinore	Paris	
Elmer	Perry	
Eminence	Plattsburg	
Everton	Potosi	
Ewing	Raymondville	
Fillmore	Revere	
Freemont	Roby	
Golden City	Rockville	
Gorin	Rosendale	
Gower	Santa Fe	
Greenfield	Sarcoxi	
Grove Spring	Savannah	
Hamilton	Schell City	
Hartville	Shelbina	
Helena	Shelbyville	
Houston	Sheldon	
Humansville	Stewartsville	
Hunnewell	Stoutsville	
Irondale	Timbers	
Ironton	Trimble	



**Exhibit III**  
**Executive Officers' Qualifications and Experience**  
**Company's Telecommunications Background**  
**See Attached**

# GLOBAL CONNECTION INC. OF AMERICA

## MANAGEMENT and TECHNICALTEAM

**Houssam Abdallah** established Global Connection Inc. of America in June 1998. He serves as its President/CEO and is involved in ensuring regulatory compliance. He has an Industrial Engineering degree. He maintains continuing communications with BellSouth, as well as other I.L.E.C.s that the Company utilizes in providing services. Global Connection Inc. of America, a Georgia corporation is engaged in the delivery of prepaid telecommunication services, primarily in the state of Georgia and also has authority to operate in the states of Alabama, Arkansas, Florida, Illinois, Indiana, Kentucky, Michigan, Mississippi, North Carolina, South Carolina and Tennessee. Global Connection Inc. of America has current subscription of approximately 13,000 lines and monthly revenues of over \$600,000.

Prior to such, he created and continues to operate Southeast Dental Care, Inc. ("S.E.D.C.") a regional Dental / Optical / Chiropractic Plan which is primarily directed to income groups not utilizing conventional insurance coverage. S.E.D.C. was founded in 1994 and has expanded to multi-state operations. Mr. Abdallah has extensive experience in the management of sales personnel and identification of market potential.

**Bassam Abdallah**, Vice President and the Director of Management Information Systems, has extensive experience in the field of technology platforms for administration of commercial operations. Mr. Abdallah has a B.S. degree in Computer Science and over 20 years experience in the set up and design of technical infrastructure. Mr. Abdallah is presently interacting with software engineers to develop the back office technology platform which will allow Global to interface with primary carriers, payment centers and customers on a virtual basis to allow for efficiency in the management of service and account maintenance.

**Michael Hill** is the Call Center Director. He received a Bachelor degree in Business Administration and is currently working on his Masters in Economics. Mr. Hill has 22 years experience in customer service, call center management and organizational development.

**Onali Momin** is the Technical Support Manager. Mr. Momin has a Bachelor of Commerce degree and Diplomas in Computer Science and Computer Programming & Applications. He has also obtained certification in various aspects of programming and technology including: languages, RDBMS, report tools, components, web technologies, tools, operating systems and hardware. Mr. Momin's ongoing responsibilities are to design, develop and deploy the client/server application for customer service, as well as the accounting department.

Exhibit IV  
Financial Information

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# LARRY BROWN, C.P.A.

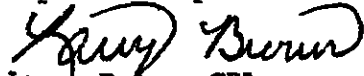
2614 Kelly Lake Road  
Decatur, GA 30032  
Phone 404-381-0707 Fax 404-241-9741  
Member of:  
American Institute of Certified Public Accountants  
Georgia Society of Certified Public Accountants

To The Board of Directors  
Global Connection Inc. of America  
Atlanta, Georgia

I have compiled the accompanying balance sheet of Global Connection Inc. of America. ( a Sub Chapter S type corporation) as of December 31, 2002 and the related statements of income and retained earnings and cash flows for the year then ended, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants.

A compilation is limited to presenting in the form of financial statements information that is the representation of management. I have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or any other form of assurance on them.

The information included in the accompanying schedule of operating expenses is presented for supplementary analysis purposes.



Larry Brown, CPA  
March 17, 2003

**GLOBAL CONNECTION, INC. of AMERICA.**  
**BALANCE SHEET**  
**December 31, 2003**

**ASSETS**

**CURRENT ASSETS**

Cash	\$1,336,663
Accounts Receivable	644,035
Allowance for doubtful accounts	<u>(80,930)</u>
<b>TOTAL CURRENT ASSETS</b>	<b>\$1,899,768</b>

**PLANT AND EQUIPMENT**

Furniture, Fixtures and Equipment	\$464,434
Accumulated Depreciation	<u>(278,225)</u>
<b>NET PLANT AND EQUIPMENT</b>	<b>\$186,209</b>

**OTHER ASSETS**

Deposits	<u>\$43,575</u>
<b>TOTAL OTHER ASSETS</b>	<b>43,575</b>

<b>TOTAL ASSETS</b>	<b><u>\$2,129,552</u></b>
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**LIABILITIES AND SHAREHOLDERS EQUITY**

**CURRENT LIABILITIES**

Accounts Payable	<u>\$1,794,356</u>
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<b>TOTAL CURRENT LIABILITIES</b>	<b><u>\$1,794,356</u></b>
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**OTHER LIABILITIES**

Loans Payable Shareholders and Related Parties	\$526,011
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<b>TOTAL OTHER LIABILITIES</b>	<u>526,011</u>
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<b>TOTAL LIABILITIES</b>	<b>2,320,367</b>
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**STOCKHOLDERS EQUITY**

Common Stock	\$5,000
Additional Paid in Capital	185,931
Retained Earnings	<u>(381,746)</u>

<b>TOTAL STOCKHOLDERS EQUITY</b>	<b><u>(\$190,815)</u></b>
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<b>TOTAL LIABILITIES AND STOCKHOLDERS EQUITY</b>	<b><u>\$2,129,552</u></b>
--	---------------------------

\*SEE ACCOUNTANTS' COMPILATION REPORT AND NOTES TO FINANCIAL STATEMENTS

**GLOBAL CONNECTION, INC. of AMERICA**  
**STATEMENT OF INCOME AND RETAINED EARNINGS**  
**For The Year Ended December 31, 2003**

Income -Net Sales	\$8,861,036
Cost of Sales	5,390,985
Gross Profit	<u>3,470,051</u>
Operating Expense	<u>3,241,281</u>
INCOME FROM OPERATIONS	228,770
Retained Earnings- Beginning	<u>(610,516)</u>
Retained Earnings- Ending	<u>(\$381,746)</u>

See Accountants' Compilation Report and Notes.

GLOBAL COMMUNICATION INC., of AMERICA  
STATEMENT OF CASH FLOWS  
FOR THE YEAR ENDED DECEMBER 31, 2003

CASH FLOWS FROM OPERATIONS	
Net Earnings	\$228,770
Depreciation	153,000
Increase in Accounts Receivable	(275,593)
Increase in Accounts Payable	519,520
NET CASH PROVIDED FROM OPERATING ACTIVITIES	625,697
CASH FLOWS FROM FINANCING ACTIVITIES	
Increase in Fixed Assets	(95,411)
Increase in from Shareholder and Related Parties	<u>210,931</u>
NET CASH FLOWS FROM FINANCING ACTIVITIES	115,520
NET INCREASE IN CASH	<u>741,217</u>
CASH AND CASH EQUIVALENTS AT 12/31/2002	639,021
CASH AND CASH EQUIVALENTS AT 12/31/2003	<u>\$1,380,238</u>

SEE ACCOUNTANTS' COMPLIATION REPORT AND NOTES TO FINANCIAL STATEMENTS'



**GLOBAL CONNECTION, INC. of AMERICA**  
**NOTES TO FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED DECEMBER 31, 2003**  
**NOTE 1- SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Company's Activities and Operating Cycle: Global Connection, Inc. of America is a Sub Chapter S type Corporation with a single shareholder. The Company is licensed by th Georgia Public Service Commission as a reseller of telecommunications services in the State of Georgia. The Company is also licensed in the States of Tennessee, Kentucky, Alabama, North & South Carolina.. The compar provides credit in the normal course of business to its customers and performs ongoing credit evaluations of those customers. It maintains allowances for doubtful accounts based on factors surrounding the credit risk of specific customers, historical trends, and other information. The company began its operations in October 1998.

Income taxes. The corporation is organized as a subchapter S type corporation. The company files its tax returns on a cash basis without including accounts receivable and accounts payable. As a subchapter the corporation makes no provision for either Federal or State income taxes.

**Cash and Cash Equivalents -**

For purposes of reporting cash flows, cash is defined as cash on hand, and amounts held at financial institutions.

**Estimates in Financial Statements**

The Preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent liabilities at the date of the financial statements and the reported amounts of revenues and expenditures during the reporting period. Actual results could differ from those estimates.

**NOTE-2 PLANT AND EQUIPMENT**

The Company depreciates its assets utilizing the straightline half year convention.

Office Furniture and Equipment:	\$19,945
Computers and Software	299,407
Telephone System	49,865
Vehicles	93,980
Accumlated Depreciation	<u>(278,225)</u>
Net Plant and Equipment	<u>\$184,972</u>

**NOTE -3 NOTES PAYABLE**

The company has a line of credit with Bank of America. Limit is \$200,000, rate is plus 1 %

**NOTE -4 RELATED PARTY PAYABLE**

The company has a note payable to a corporation wholly owned by its sole shareholde  
The note carries no fixed interest rate or period of repayment.

See Accountants' Compilation Report"

**SCHEDULE A  
GLOBAL COMMUNICATION, INC. of AMERICA  
SCHEDULE OF OPERATING EXPENSES  
FOR THE YEAR ENDED DECEMBER 31, 2003**

Accounting & Professional Fees	\$199,531
Advertising	331,557
Automotive Lease and Expenses	36,939
Bad Debt Expense	80,971
Bank And Credit Service Fees	60,961
Commissions	178,270
Contract Services	21,013
Depreciation	153,000
Dues & Subscriptions	8,826
Equipment Rentals	70,775
Insurance	64,784
Interest	167,436
Office Expenses	20,769
Postage	104,969
Printing	20,689
Seminars & Training	1,245
Travel	53,401
Repairs & Maintenance	2,443
Salaries, Wages and Fringe Benefits	1,089,007
Taxes & Licenses	422,209
Telephone & Utilities	152,486
<b>TOTAL OPERATING EXPENSES</b>	<b><u>\$3,241,281</u></b>

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NOTES TO FINANCIAL STATEMENTS	P.5
SCHEDULE A OPERATING EXPENSES	P. 6

# LARRY BROWN, C.P.A.

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2614 Kelly Lake Road  
Decatur, GA 30032  
Phone 404-381-0707 Fax 404-241-9741  
Member of:  
American Institute of Certified Public Accountants  
Georgia Society of Certified Public Accountants

To the Board of Directors  
Global Connection Inc., of America  
Atlanta, Georgia

I have compiled the accompanying balance sheet of Global Connection Inc. of America as of June 30, 2004, and the related statement of income and retained earnings and cash flows for the six month period then ended, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants.

A compilation is limited to presenting in the form of financial statements information that is the representation of management. I have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or any other form of assurance on them.



Larry Brown, CPA  
August 4, 2004

**GLOBAL CONNECTION, INC. of AMERICA.**  
**BALANCE SHEET**  
 June 30, 2004

**ASSETS**

**CURRENT ASSETS**

Cash	\$2,227,088
Accounts Receivable	733,445
Allowance for doubtful accounts	<u>(80,930)</u>
<b>TOTAL CURRENT ASSETS</b>	<b>\$2,879,603</b>

**PLANT AND EQUIPMENT**

Furniture, Fixtures and Equipment	\$549,289
Accumulated Depreciation	<u>(379,725)</u>
<b>NET PLANT AND EQUIPMENT</b>	<b>\$169,564</b>

**OTHER ASSETS**

Deposits	<u>\$216,007</u>
<b>TOTAL OTHER ASSETS</b>	<b>216,007</b>

<b>TOTAL ASSETS</b>	<b><u>\$3,265,174</u></b>
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**LIABILITIES AND SHAREHOLDERS EQUITY**

**CURRENT LIABILITIES**

Accounts Payable	\$1,754,343
Line of Credit	<u>46,289</u>
<b>TOTAL CURRENT LIABILITIES</b>	<b><u>\$1,800,632</u></b>

**OTHER LIABILITIES**

Loans Payable Shareholders and Related Parties	\$526,034
<b>TOTAL OTHER LIABILITIES</b>	<u>526,034</u>
<b>TOTAL LIABILITIES</b>	<b>2,326,666</b>

**STOCKHOLDERS EQUITY**

Common Stock	\$5,000
Additional Paid in Capital	185,931
Retained Earnings	<u>747,577</u>
<b>TOTAL STOCKHOLDERS EQUITY</b>	<b><u>\$938,508</u></b>

<b>TOTAL LIABILITIES AND STOCKHOLDERS EQUITY</b>	<b><u>\$3,265,174</u></b>
--	---------------------------

"SEE ACCOUNTANTS' COMPILATION REPORT AND NOTES TO FINANCIAL STATEMENTS"

**GLOBAL CONNECTION, INC. of AMERICA**  
**STATEMENT OF INCOME AND RETAINED EARNINGS**  
**For The Six Month Period Ended June 30, 2004**

Income -Net Sales	\$5,810,512
Cost of Sales	2,711,130
Gross Profit	<u>2,899,382</u>
Operating Expense	<u>1,770,059</u>
INCOME FROM OPERATIONS	1,129,323
Retained Earnings- Beginning	<u>(381,746)</u>
Retained Earnings- Ending	<u>\$747,577</u>

\*SEE ACCOUNTANTS' COMPILATION REPORT AND NOTES TO FINANCIAL STATEMENTS

**GLOBAL COMMUNICATION INC., of AMERICA**  
**STATEMENT OF CASH FLOWS**  
**FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2004**

<b>CASH FLOWS FROM OPERATIONS</b>	
Net Earnings	\$1,129,323
Depreciation	101,500
Increase in Accounts Receivable	(89,410)
Increase in Accounts Payable	6,276
<b>NET CASH PROVIDED FROM OPERATING ACTIVITIES</b>	<b>1,147,689</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>	
Increase in Fixed Assets	(84,855)
Increase in loans from Shareholder and Related Parties	<u>23</u>
<b>NET CASH FLOWS FROM FINANCING ACTIVITIES</b>	<b>(84,832)</b>
<b>CASH FLOWS FROM INVESTMENT ACTIVITIES</b>	
<b>NET CASH FLOWS FROM INVESTMENT ACTIVITIES</b>	<b>0</b>
<b>NET INCREASE IN CASH</b>	<b><u>1,062,857</u></b>
<b>CASH AND CASH EQUIVALENTS AT 12/31/2003</b>	<b>1,380,238</b>
<b>CASH AND CASH EQUIVALENTS AT 06/30/2004</b>	<b><u>\$2,443,095</u></b>

SEE ACCOUNTANTS' COMPLIATION REPORT AND NOTES TO FINANCIAL STATEMENTS\*

**GLOBAL CONNECTION, INC. of AMERICA**  
**NOTES TO FINANCIAL STATEMENTS**  
**FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2004**  
**NOTE 1- SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Company's Activities and Operating Cycle:** Global Connection, Inc. of America is a Sub Chapter S type Corporation with a single shareholder. The Company is licensed by th Georgia Public Service Commission as a reseller of telecommunications services in the State of Georgia. The Company is also licensed in the States of , Kentucky, Alabama, North & South Carolina.. The company provides credit in the normal course of business to its customers and performs ongoing credit evaluations of those customers. It maintains allowances for doubtful accounts based on factors surrounding the credit risk of specific customers, historical trends, and other information. The company began its operations in October 1998.

**Income taxes.** The corporation is organized as a subchapter S type corporation. The company files its tax returns on a cash basis without including accounts receivable and accounts payable. As a subchapter the corporation makes no provision for either Federal or State income taxes.

**Cash and Cash Equivalents -**

For purposes of reporting cash flows, cash is defined as cash on hand, amounts held at financial institutions, and deposits.

**Estimates in Financial Statements**

The Preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent liabilities at the date of the financial statements and the reported amounts of revenues and expenditures during the reporting period. Actual results could differ from those estimates.

**NOTE-2 PLANT AND EQUIPMENT**

The Company depreciates its assets utilizing the straightline half year convention.

Office Furniture and Equipment:	\$21,202
Computers and Software	299,407
Telephone System	49,865
Vehicles	178,815
Accumulated Depreciation	<u>(379,725)</u>
Net Plant and Equipment	<u>\$169,564</u>

**NOTE -3 NOTES PAYABLE**

The company has a line of credit with Bank of America. Limit is \$200,000, rate is prime plus 1 %. Balance at June 30, 2004 is \$46,289

**NOTE -4 RELATED PARTY PAYABLE**

The company has a note payable to a corporation wholly owned by its sole shareholder. The note carries no fixed interest rate or period of repayment.

See Accountants' Compilation Report"



SCHEDULE A  
GLOBAL COMMUNICATION, INC. of AMERICA  
SCHEDULE OF OPERATING EXPENSES  
FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2004

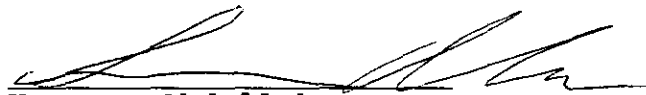
Accounting & Professional Fees	\$122,243
Advertising	254,194
Automotive Lease and Expenses	32,898
Bank And Credit Service Fees	11,230
Commissions	90,730
Contract Services	19,788
Depreciation	101,500
Dues & Subscriptions	5,438
Equipment Rentals	11,513
Insurance	38,335
Interest	2,084
Office Expenses	66,116
Postage	52,948
Printing	9,905
Rent	85,000
Seminars & Training	1,569
Travel	42,530
Repairs & Maintenance	2,443
Salaries, Wages and Fringe Benefits	594,308
Taxes & Licenses	196,844
Telephone & Utilities	28,443
<b>TOTAL OPERATING EXPENSES</b>	<b><u>\$1,770,059</u></b>

State of Georgia  
County of DeKalb

)  
)  
)  
)  
)

VERIFICATION

I, Houssam Abdallah, being duly sworn, declare that I am the President of Global Connection Inc. of America, the Applicant. I verify that, based upon information and belief, I have knowledge of the statements in the foregoing Application, and I declare that they are true and correct.



Houssam Abdallah  
President

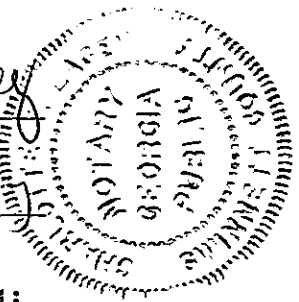
Sworn to before me, the undersigned Notary Public on this 31<sup>st</sup> day of March, 2004.

Charlotte E. Lacey  
Notary Public

Charlotte E. Lacey  
Print or Type Name

My commission expires:

January 29, 2005

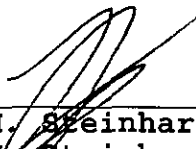


BEFORE THE PUBLIC SERVICE COMMISSION  
OF THE STATE OF MISSOURI

In the matter of the application of )  
Global Connection Inc. of America, for a )  
certificate of service authority to provide ) Case No. \_\_\_\_\_  
resold and facilities-based/UNE-P Basic Local )  
telecommunications services )  
in Portions of the State of Missouri and to )  
Classify such services and the company )  
As Competitive )

ENTRY OF APPEARANCE

COMES NOW Lance J. M. Steinhart, Attorney at Law and  
pursuant to rule 4 CSR 240-2.040 herewith files his Entry of  
Appearance on behalf of Applicant, Global Connection Inc. of  
America, in connection with the above-styled proceeding. With  
respect to his entry, Mr. Steinhart hereby advises the  
Commission that he is a member in good standing of the State Bar  
of Georgia and is admitted to practice before District Courts.  
He also is on inactive status with the State Bars of New York  
and Maryland. Neither the undersigned nor any member of his  
firm is disqualified to appear in any court. I also hereby  
designate Judith A. Rau, of the law firm of Rau & Rau, 119 E.  
Mill Street, Waterloo, Illinois 62298 to serve as our local  
Missouri counsel in this matter.

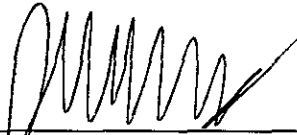
  
\_\_\_\_\_  
Lance J.M. Steinhart, Esq.  
Lance J.M. Steinhart, P.C.  
1720 Windward Concourse, Suite 250  
Alpharetta, Georgia 30005  
(770) 232-9200 (Phone)  
(770) 232-9208 (Fax)  
[lsteinhart@telecomcounsel.com](mailto:lsteinhart@telecomcounsel.com) (E-mail)  
Georgia Bar No. 678222

BEFORE THE PUBLIC SERVICE COMMISSION  
OF THE STATE OF MISSOURI

In the matter of the application of )  
Global Connection Inc. of America, for a )  
certificate of service authority to provide ) Case No. \_\_\_\_\_  
resold and facilities-based/UNE-P Basic Local )  
telecommunications services )  
in Portions of the State of Missouri and to )  
Classify such services and the company )  
As Competitive )

ENTRY OF APPEARANCE

COMES NOW Judith A. Rau of the law firm Rau & Rau, and  
pursuant to rule 4 CSR 240-2.040, herewith files her Entry of  
Appearance as local Missouri counsel on behalf of Applicant  
Global Connection Inc. of America, in connection with the above-  
styled proceeding.




---

Judith A. Rau, Esq.  
Rau & Rau  
119 E. Mill Street  
Waterloo, IL 62298  
(618) 939-7186  
Missouri Bar No. 24856

**CERTIFICATE OF SERVICE**

I hereby certify that I have this day served a true copy of the foregoing Application upon the following parties, listed below, in accordance with Commission rules.

Dated this 13 day of April, 2004.

  
\_\_\_\_\_  
Lance J.M. Steinhart  
Georgia Bar No. 678222

Counsel for

**GLOBAL CONNECTION INC. OF AMERICA**

Office of the Public Counsel  
PO Box 7800  
Jefferson City, MO 65102

General Counsel  
Missouri Public Service Commission  
PO Box 360  
Jefferson City, MO 65102