

Exhibit No.:
Issue: Transition Costs Amortization and
Synergy Savings Tracking Model
Witness: Darrin R. Ives
Type of Exhibit: Surrebuttal Testimony
Sponsoring Party: Kansas City Power & Light Company
Case No.: ER-2010-0355
Date Testimony Prepared: January 5, 2011

MISSOURI PUBLIC SERVICE COMMISSION

CASE NO.: ER-2010-0355

SURREBUTTAL TESTIMONY

OF

DARRIN R. IVES

ON BEHALF OF

KANSAS CITY POWER & LIGHT COMPANY

**Kansas City, Missouri
January 2011**

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OF

DARRIN R. IVES

Case No. ER-2010-0355

1 **Q: Please state your name and business address.**

2 A: My name is Darrin R. Ives. My business address is 1200 Main, Kansas City, Missouri,
3 64105.

4 **Q: Are you the same Darrin R. Ives who prefiled direct and rebuttal testimony in this**
5 **matter?**

6 A: Yes.

7 **Q: What is the purpose of your surrebuttal testimony?**

8 A: I will respond to the rebuttal testimony provided by Missouri Public Service Commission
9 Staff (“Staff”) witness Keith A. Majors under the heading “Transition Cost Recovery.”

10 **Q: Can you please summarize Staff witness Majors’ rebuttal testimony in regards to**
11 **transition cost recovery?**

12 A: Yes. Consistent with Staff’s position in its direct filing in this case, Mr. Majors testifies
13 that he believes KCP&L and GMO have already recovered all of the transition costs
14 associated with the acquisition of Aquila through regulatory lag. Therefore, Staff has not
15 included any amount of amortized transition costs in its cost of service for KCP&L.

16 While I will not repeat my rebuttal testimony in this case herein, Mr. Majors makes
17 several points in his rebuttal testimony that I will address more fully in this surrebuttal
18 testimony. However, his main points continue to reflect significant revisionist history
19 regarding the Merger case and his testimony and positions disregard the facts of the

1 Merger case as well as much of the content of the Commission’s Report and Order in that
2 case.

3 **Q: On page 3 of Staff witness Majors’ testimony, he cites footnote 930 on page 241 as**
4 **the Commission’s discussion of recovery of transition costs in its Report and Order**
5 **in the Acquisition Case No. EM-2007-0374 (“Merger case”). Is that the primary**
6 **discussion by the Commission of transition cost recovery?**

7 A: No, it is not. The primary discussion in the Commission’s Report and Order regarding
8 this topic, to which the footnote applies, is as follows:

9 3. Final Conclusions Regarding Transaction and Transition Cost Recovery

10 Substantial and competent evidence in the record as a
11 whole supports the conclusions that: (1) the Applicants’
12 calculation of transaction and transition costs are accurate
13 and reasonable; (2) in this instance, establishing a
14 mechanism to allow recovery of the transaction costs of the
15 merger would have the same effect of artificially inflating rate
16 base in the same way as allowing recovery of an acquisition
17 premium; and (3) the uncontested recovery of transition
18 costs is appropriate and justified. The Commission further
19 concludes that it is not a detriment to the public interest to
20 deny recovery of the transaction costs associated with the
21 merger and not a detriment to the public interest to allow
22 recovery of transition costs of the merger. **If the**
23 **Commission determines that it will approve the merger**
24 **when it performs its balancing test (in a later section in**
25 **this Report and Order), the Commission will authorize**
26 **KCPL and Aquila to defer transition costs to be**
27 **amortized over five years.** (Emphasis added by KCP&L)

28 As indicated by the sentence with emphasis added, the Commission authorized the
29 companies to defer transition costs to be amortized over five years subject to the
30 conditions provided in footnote 930 referenced by Mr. Majors.

31 **Q: Can you describe the conditions provided in footnote 930 and the companies’**
32 **position on its ability to meet the conditions?**

1 A: The first condition in footnote 930 is that the Commission would give consideration to
2 their recovery in future rate cases making an evaluation as to their reasonableness and
3 prudence. That evaluation is being addressed for the first time in these current cases. As
4 referenced by Mr. Majors on page 2 of his rebuttal testimony, the companies' total
5 transition costs at June 30, 2010, were \$58.0 million. As provided in my rebuttal
6 testimony in this case, projected through December 31, 2010 (the true-up date in this
7 case), the companies are requesting total transition cost recovery of \$51.8 million (\$41.8
8 million Missouri jurisdictional) from customers over a five-year period. These amounts
9 are less than the companies' estimates provided in the Merger case of \$58.9 million
10 (\$42.8 million Missouri jurisdictional) supporting the Commission's conclusion (1) from
11 page 241 of the Merger Report and Order that the Applicant's calculation of transaction
12 and transition costs are accurate and reasonable. This also supports the Commission's
13 conclusion (3) on the same page that the uncontested recovery of transition costs is
14 appropriate and justified and that it is not a detriment to the public interest to allow
15 recovery of transition costs of the merger.

16 The second condition in footnote 930 is that at the time of evaluation of the
17 reasonableness and prudence of transition costs (being addressed in these current cases)
18 the Commission will expect that KCPL and Aquila demonstrate that the synergy savings
19 exceed the level of the amortized transition costs included in the test year costs of service
20 expenses in future rate cases. As demonstrated in my direct and rebuttal testimony, and
21 referred to on multiple occasions by Mr. Majors in the Staff's direct case and his rebuttal
22 testimony, the companies have maintained and supplied to Staff a synergy savings
23 tracking mechanism as ordered by the Commission in the Merger Report and Order. As

1 ordered, the tracking mechanism compares 2009 (test year in the current cases) non-fuel
2 operations and maintenance (NFOM) expense to the adjusted 2006 baseline NFOM, the
3 same methodology as more fully described in the body of the Merger Report and Order.
4 The companies' synergy savings tracking mechanism reflects savings of \$48.5 million,
5 clearly demonstrating savings in excess of the level of annualized transition cost recovery
6 requested from customers of \$10.4 million (\$8.4 million Missouri jurisdictional) over
7 five years in the current cases.

8 **Q: Are the transition costs provided above the final costs for consideration in these**
9 **current cases?**

10 A: The costs provided are substantially complete. However, as indicated in my direct
11 testimony in this case, we intend to utilize actual transition costs through December 31,
12 2010 (the true-up date for the current cases), as the basis for determining the annual
13 amortization to be included in the current cases.

14 **Q: Please address the testimony offered by Staff witness Majors on pages 4 through 7**
15 **of his rebuttal testimony regarding regulatory lag.**

16 A: Mr. Majors presents several tables depicting regulatory lag and describing its effects;
17 however, there is no new data in his testimony for the Commission to consider. Without
18 repeating it fully here, I refer to my rebuttal testimony in this case beginning on page 4,
19 line 12 and ending on page 5, line 13. In this section of my rebuttal testimony, I
20 emphasize a Commission conclusion in its Merger Report and Order that clearly shows
21 that the Commission recognized and addressed in the Merger case that **because the**
22 **Applicants have agreed to recover any merger savings through "regulatory lag" as**
23 **part of the traditional ratemaking process there is no net detriment to customers.**

1 (Emphasis added by KCP&L). It is clear the Commission affirmatively addressed the
2 companies' utilization of regulatory lag to retain synergy savings in its Merger Report
3 and Order.

4 **Q: Do you have additional support that the Commission was aware of the companies'**
5 **request to retain synergy savings through regulatory lag in the Merger case?**

6 A: Yes. In the Merger case, the Additional Supplemental Direct testimony provided by both
7 Company witnesses Bassham and Giles addresses utilization by the companies of the
8 natural regulatory lag that occurs between rate cases to retain any portion of synergy
9 savings. In particular, Company witness Bassham describes the Applicant's withdrawal
10 of their request for a specific synergy savings adder and new proposal to utilize the
11 natural regulatory lag to retain any portion of synergy savings. Company witness Giles
12 provided Schedule CBG-1 to his testimony as support for his testimony estimating the
13 Missouri jurisdictional impact of the companies' proposal to retain synergy savings
14 utilizing regulatory lag and recover transition/transaction costs over five years from the
15 first change in rates that include merger synergy savings. The companies' estimate in
16 CBG-1 was that customers would receive cumulative net benefits of \$140 million
17 through 2013 and \$482 million through 2017. Both witnesses' testimony is clear
18 regarding the utilization of regulatory lag for the companies to retain synergy savings
19 achieved and the expected customer benefits after doing so.

20 **Q: Will the companies deliver net benefits to customers consistent with the expectations**
21 **outlined in Schedule CBG-1 to Company witness Giles testimony in the Merger**
22 **case?**

1 A: Yes, as discussed in my rebuttal testimony in this case, the Company projects that, with
2 consideration of return of synergy savings related to FTE reductions (including related
3 benefits), facilities retirements (removal from rate base and cost of service) and insurance
4 costs savings to customers in rates effective from the ER-2009-0089 and ER-2009-0090
5 cases, cumulative regulated synergy savings would be \$344.2 million through the second
6 quarter of 2013 (the first five years post-acquisition) with 56.1%, or \$193.1 million, of
7 that total returned to customers. Customer benefits are projected to grow to \$625.6
8 million in synergies or 80.6% of the projected \$776.7 million in cumulative regulated
9 synergy savings over the first 10 years post-acquisition. Net of the \$51.8 million of
10 transition cost recovery requested from customers by the companies, cumulative
11 customer benefits over the first five years are projected to be \$141.3 million over the first
12 five years after the acquisition and \$573.8 million over the first ten years after the
13 acquisition, which in both periods exceed the projections by Company witness Giles in
14 the Merger case.

15 I also provide in my rebuttal testimony a summary of projected customer benefits
16 over the first five years assuming no synergy savings are realized by customers until rates
17 effective from the current cases. With this ultra-conservative assumption, customers still
18 receive 47.5% of the \$344.2 million cumulative regulated synergy savings over the
19 period.

20 **Q: Beginning on page 8 of his rebuttal testimony, Staff witness Majors discusses what**
21 **he describes as the true cost savings relating to the acquisition of Aquila. Do you**
22 **have a response to his testimony on this topic?**

1 A: Yes. Mr. Majors again presents several tables, this time summarizing actual and
2 projected synergy savings as depicted by the Company in our synergy savings charter
3 database. His main points here are to demonstrate the significance of the corporate
4 retained synergy savings category and the amount of regulated synergy savings retained
5 by the Company through regulatory lag. Once again, this is not new data to these current
6 cases or to the Commission. I will not repeat my prior testimony here, but in my rebuttal
7 testimony on pages 9 through 11, I describe the corporate retained synergy savings and
8 the inappropriateness in viewing those savings as an offset to transition costs the
9 Commission said in its Merger Report and Order that the Company could recover. I have
10 already addressed in this surrebuttal testimony, as well as in my direct and rebuttal
11 testimony in this case, the appropriateness of utilizing regulatory lag to retain synergy
12 savings for the companies and will not repeat those arguments again.

13 **Q: Do you have any other points you would like to make in regards to the corporate**
14 **retained synergy savings category?**

15 A: Yes. As another demonstration that the companies were fully transparent in the Merger
16 case regarding the magnitude and treatment of the corporate retained synergies, I would
17 like to refer to Company witnesses Marshall and Zabors testimony in the Merger case.
18 On pages 6 through 8 of Company witness Marshall's Supplemental Direct testimony in
19 the Merger case he describes \$302 million of corporate savings over the first five years
20 after acquisition. He states that, "These costs will be eliminated upon the consummation
21 of the Merger and those reductions are not a part of our regulatory request." The
22 \$302 million of corporate savings are also provided on Schedule RTZ-6 to the
23 Supplemental Direct testimony of Company witness Zabors. The amounts were clearly

1 identified by the companies in the Merger case and the fact that there were savings to be
2 achieved and retained by the Company was clear in the companies' testimony
3 demonstrating, as noted above, that Mr. Majors' testimony in regard to corporate retained
4 synergy savings is not new data to participants in the Merger case and these savings were
5 known and available for consideration in the Merger case.

6 Additionally, as I stated in my rebuttal testimony, corporate retained synergy
7 savings are a result of eliminating either 2006 Aquila corporate retained costs (not
8 allocable to any regulated jurisdictions) or costs that were allocated to regulated
9 jurisdictions other than Missouri. These costs were not subject to recovery from Missouri
10 ratepayers prior to the acquisition and would not be eligible to be recovered from
11 Missouri ratepayers post-acquisition. Therefore, the risks of not realizing these synergy
12 savings were fully borne by the Company and its shareholders and the resultant synergy
13 savings achieved should similarly fully benefit the Company and its shareholders.

14 **Q: Do you agree with Staff witness Majors' testimony beginning on page 11 line 22 of**
15 **his rebuttal testimony regarding the description and summary of cash flows related**
16 **to the recovery of transition costs?**

17 A: No. This is once again an attempt by Mr. Majors to blur the companies' retention of
18 synergy savings through regulatory lag with the recovery of transition costs. I have
19 provided substantial testimony in this case regarding the Commission's conclusions in
20 the Merger Report and Order that separately address synergy savings and transition cost
21 recovery.

22 Specifically, the Commission's conclusion (4) on page 238 of the Merger Report
23 and Order regarding synergy savings states, "because the Applicants have agreed to

1 recover any merger savings through “regulatory lag” as part of the traditional ratemaking
2 process there is no net detriment to customers” and on page 241 of the same order
3 regarding transition costs, the Commission states, “If the Commission determines that it
4 will approve the merger when it performs its balancing test (in a later section in this
5 Report and Order), the Commission will authorize KCPL and Aquila to defer transition
6 costs to be amortized over five years.” Both (1) the companies’ ability to retain synergy
7 savings through regulatory lag and (2) their ability to recover transition costs over five
8 years after the Commission has evaluated the prudence and reasonableness of the costs
9 and the companies have demonstrated that the synergy savings exceed the level of the
10 amortized transition costs were addressed clearly in the Commission’s Merger Report
11 and Order. There is no blurred line as depicted by Staff witness Majors.

12 **Q: On page 13 of his rebuttal testimony, Mr. Majors asserts that in your direct**
13 **testimony you do not appear to recognize the benefit shareholders have received**
14 **from synergies through regulatory lag; however, the Company has communicated**
15 **to its employees that shareholders will receive significant benefits from the**
16 **acquisition before they are flowed to ratepayers. How do you respond?**

17 A: I can only assume that Mr. Majors overlooked my direct testimony specifically on page 9
18 lines 9 through 17 where I specifically address retaining synergy savings through
19 regulatory lag and the Commission’s conclusion in its Merger Report and Order
20 regarding recovering merger savings through regulatory lag. Additionally, earlier in this
21 surrebuttal testimony, I point out the companies’ transparency in the Merger case in
22 discussing the utilization of the natural regulatory lag that occurs between rate cases to
23 retain any portion of synergy savings. Lastly, I provided substantial rebuttal testimony in

1 this case describing the projected cumulative regulated synergy savings over the five and
2 ten-year periods after acquisition and the amounts realized by customers of those total
3 savings. The analysis in my rebuttal testimony clearly shows that benefits are retained by
4 the companies and shareholders through regulatory lag.

5 Most importantly, the analysis in my rebuttal testimony demonstrates that
6 customer benefits from synergy savings over the first five years post-transaction will be
7 more than 3 times the \$51.8 million of transition costs the companies seek to recover.
8 Moreover, customer benefits from synergy savings over the first ten years post-
9 transaction will be more than 12 times the level of transition cost recovery requested.

10 **Q: Please summarize your surrebuttal testimony regarding transition cost recovery.**

11 A: I have provided testimony demonstrating that Staff witness Majors has provided no new
12 information in his rebuttal testimony for the Commission to consider. The companies'
13 ability to retain synergy savings through regulatory lag and to recover transition costs
14 through amortization over five years after the Commission's evaluation of prudence and
15 reasonableness of the costs have already been addressed in the Commission's Merger
16 Report and Order. The extent of the cumulative regulated synergy savings retained by
17 the Company was detailed in Schedule CBG-1 to Company witness Giles Additional
18 Supplemental Direct testimony in the Merger case and the extent of corporate retained
19 synergy savings was discussed in the Supplemental Direct testimony of Company witness
20 Marshall in the Merger case. There is no new data to evaluate.

21 Finally, in response to Staff witness Majors' assertion on page 18 of his rebuttal
22 testimony that, "In relation to the Commission's report and Order in Case No. EM-2007-
23 0374 ("Merger case") regarding the recovery of transition costs previously referenced, it

1 would be imprudent and unreasonable to include any amount of transition costs in
2 KCPL's or GMO's cost of service", I disagree submit the following in response:

- 3 1) The companies have acted in good faith and been completely transparent in
4 regards to the transition cost recovery requested and the synergy savings being
5 retained and benefiting customers;
- 6 2) The companies' request is consistent with and supported by the Commission's
7 Merger Report and Order;
- 8 3) The companies have maintained a synergy savings tracking mechanism
9 demonstrating that synergy savings exceed transition cost recovery
10 amortization as ordered by the Commission in the Merger Report and Order;
- 11 4) The requested transition cost recovery is less than the amount projected in the
12 Merger case; and
- 13 5) The synergy savings benefit to customers is projected to be more than 3 times
14 the \$51.8 million of transition costs the companies seek to recover. Moreover,
15 customer benefits from synergy savings over the first ten years post-
16 transaction will be more than 12 times the level of transition cost recovery
17 requested. These customer benefits exceed the amount projected in the
18 Merger case.

19 **Q: Does that conclude your testimony?**

20 **A:** Yes, it does.

