## Performance Incentive

Percent of %	3-Year Total	Percent of	
MWh Target	(\$MM)	Net Benefits*	
<70	\$0.00	0.00%	
70	\$12.00	4.60%	
80	\$14.25	4.78%	
90	\$16.50	4.92%	
100	\$18.75	5.03%	
110	\$22.50	5.49%	
120	\$26.25	5.87%	
130	\$30.00	6.19%	
>130		6.19%	

<sup>\*</sup>Includes income taxes (i.e. results in revenue requirement without adding income taxes). Dollar figures shown in the above-table are for initial design purposes only. The performance incentive awarded will be based upon percent of net benefits. The percentages are interpolated linearly between the performance levels.



Net Benefit (PV)		\$360.78		
Sharing Percent	5.03%			
Initial Sharing Amount (PV)	\$18.14			
Class	RES	BUS	Low Inc.	
MWh (3-Year Cum.)	491,803	287,633	13,666	
MWh Allocation	62.0%	36.3%	1.7%	
Before-Tax Rev. Req. (PV)	\$11.25	\$6.58	\$0.31	
Revenue Requirement*				
(2-Year Annuity)	\$5.81	\$3.40	\$0.16	= \$9.375†

## Example No. 1 - Performance Incentive Calculation (millions of dollars)

\*Excludes rate base treatment as specified in the stipulation †This amount will be revovered over 2 years (i.e. \$9.375 + \$9.375 = \$18.75)

## Example No. 2 Performance Level Calculation

This example assumes an actual customer opt-out rate of 15% and gross and net energy savings, as determined through EM&V, of 800,000 MWh gross and 840,000 MWh net (i.e. a net-to-gross ratio of 1.05). The actual numbers used in the final calculation will be determined based on the actual opt-out rate and the results of EM&V.

- Planned target based on assumed opt-out rate of 20%: 793,100 MWh
- Actual target based on actual opt-out rate of 15%: 811,079 MWh (new BUS Target (287,633/(1-0.2))\*(1-0.15) = 305,610 therefore the new total target is 505,469 (RES + low-income target) + 305,610 (new BUS target))
- Gross savings from EM&V: 800,000 MWh
- Net savings from EM&V (based on net-to-gross ratios determined through EM&V): 840,000 MWh (based on an example portfolio average-weighted net-to-gross ratio of 1.05; actual net-to-gross ratios will be determined and applied on a program-byprogram basis as part of the independent EM&V contractor's determination of net savings)
- Performance (i.e., net savings compared to actual target): 840,000 MWh/811,079 MWh
  = 103.6%
- Ameren Missouri's performance incentive for achieving 103.6% performance: 5.03% + ((103.6-100)/10)\*(5.49% 5.03%) = 5.20% of actual net benefits<sup>1</sup>.

<sup>&</sup>lt;sup>1</sup> Actual net benefits are based on actual program costs for the three-year MEEIA plan and the actual net MWh savings as determined by EM&V.