

Exhibit No.:
Issue: Propane
Witness: Robert A. Glosier
Type of Exhibit: Rebuttal Testimony
Sponsoring Party: Laclede Gas
Company
Case No.: GR-2010-0171
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LACLEDE GAS COMPANY

GR-2010-0171

REBUTTAL TESTIMONY

OF

ROBERT A. GLOSIER

1 **REBUTTAL TESTIMONY OF ROBERT A. GLOSIER**

2 Q. Please state your name and address?

3 A. My name is Robert A. Glosier and my business address is 3950 Forest Park Blvd.,
4 St. Louis, Missouri 63108.

5 Q. What is your present position?

6 A. I am Superintendent of Gas Supply and Control at Laclede Gas Company
7 (“Laclede” or “Company”).

8 Q. Please state how long you have held your present position, and briefly describe
9 your responsibilities.

10 A. I have held this position for over fifteen years. My duties include the
11 management of various physical gas supply resources that the Company has at its
12 disposal, including propane.

13 Q. Please describe your work experience with Laclede prior to assuming your current
14 position.

15 A. I joined Laclede in 1980. Prior to assuming my current position, I was involved
16 in various activities in engineering, exploration and gas supply and also served as
17 Superintendent of Underground Storage.

18 Q. What is your educational background?

19 A. I graduated from the University of Missouri at Rolla in 1980 with the degree of
20 Bachelor of Science in Geological Engineering.

21 Q. Have you previously submitted testimony before regulatory bodies?

22 A. No, I have not.

1 Q. On page 14, lines 4 through 6 of the direct testimony of Staff witness Cassidy, the
2 Staff proposed to increase test year revenues associated with a propane sale that
3 Laclede made in December 2009. Are you familiar with the details of this sale
4 and the events leading up to it?

5 A. Yes, I am.

6 Q. Please explain how this sale took place.

7 A. Under terms of a September 1, 2009 Agreement between Laclede Gas Company
8 (Laclede) and ** _____

9 _____
10 _____
11 _____
12 _____

13 _____
14 _____

15 _____
16 _____

17 _____
18 _____ **

19 Q. Is it fair to say that Laclede did not expect to sell propane ** _____
20 _____ **?

21 A. That is correct. Laclede's primary objective, as it had been with similar
22 transactions in the past, was to realize incremental revenues by exchanging barrels

1 of propane ** _____
2 _____ **

3 Q. So, as with previous transactions, Laclede did not intend to actually consummate
4 a sale of propane ** _____ **?

5 A. That is correct.

6 Q. Please then describe what was different about this transaction compared to those
7 exchanges the Company made in the past and what contributed to this particular
8 sale.

9 A. By late November 2009 it became apparent ** _____

10 _____
11 _____
12 _____
13 _____
14 _____
15 _____
16 _____
17 _____
18 _____
19 _____
20 _____

21 _____ **?

22 A. Due to the complexities of the propane market, I can't answer that with certainty.
23 However, I am aware that after the wet summer of 2009 in the Midwest there had

