Exhibit No.: Issues: Cost of Service; Revenue Apportionment Witness: Kevin C. Higgins Sponsoring Party: The Commercial Group Type of Exhibit: Direct Testimony Case No.: ER-2007-0002 Date Testimony December 29, 2006 Prepared:

## BEFORE THE MISSOURI PUBLIC SERVICE COMMISSION

## CASE NO. ER-2007-0002

**Direct Testimony of Kevin C. Higgins** 

on behalf of

**The Commercial Group** 

**Cost-of-Service / Rate Design** 

**December 29, 2006** 

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1		DIRECT TESTIMONY OF KEVIN C. HIGGINS
2		
3	Intr	oduction
4	Q.	Please state your name and business address.
5	Α.	Kevin C. Higgins, 215 South State Street, Suite 200, Salt Lake City, Utah,
6		84111.
7	Q.	By whom are you employed and in what capacity?
8	А.	I am a Principal in the firm of Energy Strategies, LLC. Energy Strategies
9		is a private consulting firm specializing in economic and policy analysis
10		applicable to energy production, transportation, and consumption.
11	Q.	On whose behalf are you testifying in this proceeding?
12	А.	My testimony is being sponsored by The Commercial Group. The
13		Commercial Group is comprised of the Missouri locations of Lowe's Home
14		Centers, Inc.; Wal-Mart Stores East, LP; and J.C. Penney Corporation, Inc.
15		Collectively, the members of The Commercial Group purchase more than 236
16		million kWh annually from AmerenUE in Missouri, primarily on rate schedules
17		LGS and SPS.
18	Q.	Are you the same Kevin C. Higgins who pre-filed direct testimony in the
19		Revenue Requirement phase of this proceeding?
20	А.	Yes, I am.
21		
22	<u>Over</u>	view and Conclusions
23	Q.	What is the purpose of your testimony in this phase of the proceeding?

1	А.	My testimony addresses the topics of: (1) Class cost-of-service, and (2)
2		Revenue apportionment. As part of my testimony, I offer recommendations to the
3		Commission on these topics in support of a just and reasonable outcome.
4	Q.	What conclusions and recommendations do you offer based on your
5		analysis?
6	A.	I offer the following conclusions and recommendations:
7		(1) The cost-of-service methodologies employed by AmerenUE to allocate
8		jurisdictional costs to customer classes are widely recognized as valid approaches
9		and are appropriate for application in this proceeding. I recommend that the cost-
10		of-service methodologies proposed by the Company in this proceeding be
11		approved.
12		(2) The revenue apportionment, or rate spread, proposed by the Company in this
13		proceeding would result in large subsidies paid by the non-residential classes.
14		While some mitigation of the Company's requested rate increase for Residential
15		customers may be reasonable, the amount of the subsidy burden proposed by the
16		Company is inequitable and should be rejected. Instead, I recommend that
17		revenue be apportioned such that for any rate increase, the Residential class is
18		moved midway between the jurisdictional average percentage increase and the
19		Residential cost-of-service-based percentage increase. The remaining revenue
20		shortfall should be made up by applying an equal percentage increase above cost-
21		of-service to the remaining customer classes. To the extent that the revenue
22		requirement requested by the Company is reduced as a result of the Commission's
23		decision in this proceeding, then the revenue apportionment should be adjusted to

1		move rates more in line with cost-of-service. Specifically, I recommend that each
2		percentage point reduction in the Company's requested jurisdictional revenue
3		increase be applied uniformly to the percentage rate increase shown for each
4		customer class in the right-hand column of Table KCH-4, on page 11 of my
5		testimony.
6		
7	<u>Class</u>	s Cost-of-Service
8	Q.	What is the purpose of cost-of-service analysis?
9	A.	Cost-of-service analysis is conducted to assist in determining appropriate
10		rates for each customer class. It involves the assignment of revenues, expenses,
11		and rate base to each customer class, and includes the following steps:
12	•	Separating the utility's costs in accordance with the various functions of its
13		system (e.g., production, transmission, distribution);
14	•	Classifying the utility's costs with respect to the manner in which they are
15		incurred by customers (e.g., customer-related costs, demand-related costs, and
16		energy-related costs); and
17	•	Allocating responsibility for causing the utility's costs to the various customer
18		classes.
19	Q.	What methodologies are utilized by AmerenUE in allocating costs across
20		customer classes?
21	A.	AmerenUE's cost-of-service analysis is discussed in the direct testimonies
22		of William M. Warwick and Wilbon L. Cooper. To allocate production costs,
23		AmerenUE uses a variation of the "Average and Excess Demand" method, an

1		approach that is described at length in the National Association of Regulatory
2		Utility Commissioners ("NARUC") Electric Utility Cost Allocation Manual. This
3		method allocates fixed production costs by allocating those costs based on a
4		combination of average demand (i.e., annual kilowatt-hours divided by 8760
5		hours) and the excess of class non-coincident peak over average demand. Based
6		on my experience in other proceedings, I am aware that the Average and Excess
7		Demand methodology has been approved for use both by the Salt River Project
8		(Arizona) and Public Service Company of Colorado.
9		To allocate transmission costs, AmerenUE employs the 12-Coincident-
10		Peak ("12-CP") method, which allocates costs based on each customer class'
11		share of the jurisdictional peak demand for each of the twelve months of the year.
12		This approach properly recognizes that transmission costs are fundamentally
13		demand-related. The 12-CP method is frequently adopted by the Federal Energy
14		Regulatory Commission ("FERC") in allocating transmission costs.
15		In allocating distribution-related costs in Accounts 364-369, AmerenUE
16		employs the zero-intercept methodology that is described in the NARUC Electric
17		Utility Cost Allocation Manual. This method identifies that portion of
18		distribution-related plant that is associated with a hypothetical no-load situation
19		and classifies such costs (appropriately) as customer-related. Remaining
20		distribution-related costs in these accounts are properly classified as demand-
21		related.
22	Q.	What is your assessment of AmerenUE's approach to determining class cost-
23		of-service analysis?

1	A.	As a general proposition, the methodologies employed by AmerenUE to
2		allocate jurisdictional costs to customer classes are widely recognized as valid
.3		approaches, and in my opinion, they are appropriate for application in this
4		proceeding. One suggested improvement for application in future cases would be
5		to allocate costs directly to the Lighting class, in contrast to the Company's
6		current approach of presuming that lighting revenues cover lighting costs.
7		However, as lighting revenues comprise only 1 percent of the jurisdictional
8		revenues, it is unlikely that this recommended change would alter cost allocation
9		for other classes in a material way. Consequently, I recommend that the cost-of-
10		service methodologies proposed by the Company in this proceeding be approved
11		by the Commission.
12		
12 13	<u>Reve</u>	nue Apportionment
	<u>Reve</u> Q.	nue Apportionment What general guidelines should be followed in apportioning revenue
13		
13 14		What general guidelines should be followed in apportioning revenue
13 14 15	Q.	What general guidelines should be followed in apportioning revenue requirements across customer classes?
13 14 15 16	Q.	What general guidelines should be followed in apportioning revenue requirements across customer classes? In determining revenue apportionment, or rate spread, it is important to
13 14 15 16 17	Q.	What general guidelines should be followed in apportioning revenue requirements across customer classes? In determining revenue apportionment, or rate spread, it is important to align rates with cost causation to the greatest extent practicable. Properly aligning
13 14 15 16 17 18	Q.	What general guidelines should be followed in apportioning revenue requirements across customer classes? In determining revenue apportionment, or rate spread, it is important to align rates with cost causation to the greatest extent practicable. Properly aligning rates with the costs caused by each customer class is essential for ensuring
13 14 15 16 17 18 19	Q.	What general guidelines should be followed in apportioning revenue requirements across customer classes? In determining revenue apportionment, or rate spread, it is important to align rates with cost causation to the greatest extent practicable. Properly aligning rates with the costs caused by each customer class is essential for ensuring fairness, as it minimizes cross subsidies among customers. It also sends proper

1		At the same time, dramatic price changes can be disruptive to customers.
2		For this reason, many regulatory authorities recognize a principle known as
3		"gradualism", pursuant to which rate changes are implemented in a manner that
4		moves customer classes toward cost-of-service parity, subject to constraints that
5		limit the rate impact on any particular customer class. When employing this
6		principle, it is important to adopt a long-term strategy of continuing to move
7		toward cost causation in setting rates, and to avoid schemes that result in
8		permanent cross-subsidies from other customers.
9	Q.	What approach to revenue apportionment has AmerenUE proposed?
10	A.	As described in the direct testimony of Mr. Cooper, AmerenUE is
11		proposing an overall jurisdictional rate increase of 18.30 percent. At the same
12		time, the Company is recommending that the rate increase to the Residential class
13		be capped at 10 percent, even though the Company's cost-of-service analysis
14		indicates that the Residential class warrants an increase of 26.81 percent (at the
15		Company's overall requested revenue requirement). According to the Company's
16		proposal, the ensuing revenue shortfall of \$143 million <sup>1</sup> would be made up by
17		imposing an additional rate increase on the remaining customer classes in
18		proportion to each class' revenue requirement at an equalized return. That is, the
19		remaining classes would collectively be required to pay a subsidy of \$143 million
20		in order to fund the Company's proposed 10 percent Residential rate cap. The
21		Company's proposal is replicated in Schedule KCH-2.

<sup>&</sup>lt;sup>1</sup> The \$143 million shortfall is calculated by taking the difference between the Residential rate increase of \$228 million that would be required at full cost-of-service and the \$85 million increase recommended by AmerenUE.

#### Q. Can you give an example of how the proposed subsidy would be

#### 2 implemented?

3	А.	Yes. At the Company's proposed overall revenue requirement, the Large
4		General Service ("LGS") class would receive a rate increase of 7.96 percent if the
5		increase were based on cost-of-service (i.e., equalized returns across classes). But
6		after applying the additional increase proposed by the Company to fund the
7		subsidy, the rate increase for the LGS class would grow to $20.27$ percent – $12.31$
8		percent above cost-of-service. Table KCH-3, below, compares the class rate
9		increases that would result from rate increases based on cost-of-service to the
10		class rate increases being proposed by the Company.

Table KCH-3Rate Increase by Class at AmerenUE Requested Revenue Requirements:Cost-Based versus AmerenUE Proposal

Customer Class	Cost Based Revenue Change	AmerenUE Proposed Revenue Change	Deviation From Cost of Service
Residential	26.81%	10.00%	-16.81%
Small General Service	11.15%	23.83%	12.68%
Large General Service	7.96%	20.27%	12.31%
Small Primary Service	11.03%	23.69%	12.66%
Large Primary Service	28.56%	43.22%	14.66%
Large Transmission Service	6.93%	19.12%	12.19%
Total	18.30%	18.30%	0.00%

#### 17 Q. What is your assessment of the Company's proposal?

A. In my view, AmerenUE's proposal to set the Residential increase
significantly below the jurisdictional average – and to set rates for all other
customer classes (except Lighting) more than 12 percent above cost-of-service in
order to fund the resulting shortfall – is grossly inequitable and should be rejected.

1	Gradualism provides for mitigation of rate impacts – and some mitigation of the
2	rate increase for the Residential class may be reasonable. However, the
3	Company's proposal goes far beyond the bounds of reasonableness, as it would
4	apply the <i>lowest</i> rate increase of all to a customer class that – on a cost-of-service
5	basis – warrants an increase that is <i>significantly above</i> the jurisdictional average.
6	Such a proposition draws no guidance whatsoever from the principles of cost
7	causation, and consequently, fails to meet the most basic requirements of just and
8	reasonable ratemaking.

9 To illustrate this point, recall that the LGS class warrants a cost-based rate 10 increase of 7.96 percent. As discussed above, under the Company's proposal this customer class would receive an actual rate increase of 20.27 percent, which is 11 12 more than double the required increase for this class to pay full cost-of-service. At the same time, the Residential class warrants a cost-based rate increase of 26.81 13 percent at the Company's overall requested revenue requirement, but would 14 receive an actual rate increase of 10 percent - less than half the increase proposed 15 for LGS. Based on cost-of-service results, the LGS percentage increase *should* be 16 less than one-third the size of the Residential increase, but under the Company's 17 proposal it would turn out to be more than double the Residential increase. This 18 result fails to move rates adequately toward cost-of-service and is patently 19 unreasonable. 20

# Q. Are there any possible exceptions in which you might agree that it would be reasonable for a class that warrants an above-average increase to receive an increase that is below the jurisdictional average?

1	A.	Such an exception might be defensible only if the utility is volunteering to
2		fund the subsidy itself. However, in this case, AmerenUE is making no such
3		offers. The Company's proposal for mitigating the rate impact on Residential
4		customers is limited to having other customers pay for it.
5	Q.	How does the Company defend its proposal to require non-residential
6		customers to pay such a large subsidy?
7	A.	AmerenUE witness Philip Hanser defends the Company's proposal by
8		asserting that non-residential customers may have the ability to pass along
9		underlying increases to their own customers, as well as having better access to
10		capital markets to finance any changes they may need to make to respond to
11		changes in energy prices.
12	Q.	What is your assessment of Mr. Hanser's argument?
13		In my opinion. My Honora's according on ortigan out provident is highly
1.5	А.	In my opinion, Mr. Hanser's revenue apportionment argument is highly
1.5	A.	unorthodox, is not grounded in accepted ratemaking principles, and should be
	А.	
14	A.	unorthodox, is not grounded in accepted ratemaking principles, and should be
14 15	A.	unorthodox, is not grounded in accepted ratemaking principles, and should be rejected by the Commission. He appears to be arguing that rates should be set
14 15 16	А.	unorthodox, is not grounded in accepted ratemaking principles, and should be rejected by the Commission. He appears to be arguing that rates should be set based on the <i>perceived</i> ability of some customers to pass costs on to others, as
14 15 16 17	А.	unorthodox, is not grounded in accepted ratemaking principles, and should be rejected by the Commission. He appears to be arguing that rates should be set based on the <i>perceived</i> ability of some customers to pass costs on to others, as well as the <i>perceived</i> access some customers may have to capital markets.
14 15 16 17 18	А.	unorthodox, is not grounded in accepted ratemaking principles, and should be rejected by the Commission. He appears to be arguing that rates should be set based on the <i>perceived</i> ability of some customers to pass costs on to others, as well as the <i>perceived</i> access some customers may have to capital markets. Although Mr. Hanser lists in his testimony eight ratemaking principles from
14 15 16 17 18 19	А.	unorthodox, is not grounded in accepted ratemaking principles, and should be rejected by the Commission. He appears to be arguing that rates should be set based on the <i>perceived</i> ability of some customers to pass costs on to others, as well as the <i>perceived</i> access some customers may have to capital markets. Although Mr. Hanser lists in his testimony eight ratemaking principles from Bonbright, one would be hard pressed to find these two suggested ratemaking
14 15 16 17 18 19 20	А.	unorthodox, is not grounded in accepted ratemaking principles, and should be rejected by the Commission. He appears to be arguing that rates should be set based on the <i>perceived</i> ability of some customers to pass costs on to others, as well as the <i>perceived</i> access some customers may have to capital markets. Although Mr. Hanser lists in his testimony eight ratemaking principles from Bonbright, one would be hard pressed to find these two suggested ratemaking criteria among them. Instead, Mr. Hanser's argument would take ratemaking in a

1		markets and ability to pass along increased energy costs, but Mr. Hansen's
2		testimony provides no evidence that these assumptions have any basis in fact.
3		In my twenty years of participation in the ratemaking process I cannot
4		recall a single instance in which rates were set higher for a customer class because
5		it was thought to have better access to capital markets or was believed to be able
6		to pass the cost increase on to others. When queried on this question in discovery,
7		Mr. Hanser could not provide any examples either. I strongly recommend that Mr.
8		Hanser's rationale be rejected in determining the appropriate revenue
9		apportionment in this proceeding.
10	Q.	What alternative approach to revenue apportionment do you recommend?
11	А.	I recommend that rates be set closer to cost-of-service, while providing
11 12	А.	I recommend that rates be set closer to cost-of-service, while providing some mitigation for the Residential class. This objective can be accomplished by
	A.	
12	А.	some mitigation for the Residential class. This objective can be accomplished by
12 13	Α.	some mitigation for the Residential class. This objective can be accomplished by setting the rate increase for the Residential class midway between the
12 13 14	A.	some mitigation for the Residential class. This objective can be accomplished by setting the rate increase for the Residential class midway between the jurisdictional average percentage increase and the Residential class' cost-of-
12 13 14 15	A.	some mitigation for the Residential class. This objective can be accomplished by setting the rate increase for the Residential class midway between the jurisdictional average percentage increase and the Residential class' cost-of- service-based percentage increase. The remaining shortfall would be made up by
12 13 14 15 16	A.	some mitigation for the Residential class. This objective can be accomplished by setting the rate increase for the Residential class midway between the jurisdictional average percentage increase and the Residential class' cost-of- service-based percentage increase. The remaining shortfall would be made up by applying an equal percentage increase above cost-of-service to the remaining
12 13 14 15 16 17	A.	some mitigation for the Residential class. This objective can be accomplished by setting the rate increase for the Residential class midway between the jurisdictional average percentage increase and the Residential class' cost-of- service-based percentage increase. The remaining shortfall would be made up by applying an equal percentage increase above cost-of-service to the remaining customer classes. This calculation is shown, using the Company's requested

#### Table KCH-4

#### Rate Increase by Class at AmerenUE Requested Revenue Requirements: Cost-Based vs. AmerenUE Proposal vs. Commercial Group Proposal

Customer Class	Cost Based Revenue Change	AmerenUE Proposed Revenue Change	CG Proposed Revenue Change
Residential	26.81%	10.00%	22.56%
Small General Service	11.15%	23.83%	14.38%
Large General Service	7.96%	20.27%	11.19%
Small Primary Service	11.03%	23.69%	14.26%
Large Primary Service	28.56%	43.22%	31.78%
Large Transmission Service	6.93%	19.12%	10.16%
Total	18.30%	18.30%	18.30%

5 6 7

1

2

3 4

#### Q. Please explain the impact of your recommended revenue apportionment.

А.	At the Company's requested revenue requirement, my recommended
	approach would set the Residential rate increase midway between the
	jurisdictional average increase of 18.3 percent and the Residential cost-of-service-
	based increase of 26.81 percent – for an increase of 22.56 percent. To fund the
	cost of this mitigation, each remaining rate schedule would require an increase of
	3.23 percentage points above its respective cost-of-service increase. So, for
	example, the LGS class would receive an increase of 11.19 percent, which is
	derived by adding 3.23 percentage points to the LGS cost-of-service-based
	increase of 7.96 percent.
Q.	How should revenues be apportioned if the Commission reduces the allowed
	revenue requirement to a level below that requested by AmerenUE?
A.	To the extent that the revenue requirement requested by the Company is
	Q.

reduced as a result of the Commission's decision in this proceeding, then the revenue apportionment should be adjusted to move rates more in line with costof-service. Specifically, I recommend that each percentage point reduction in the

Company's requested jurisdictional revenue increase be applied uniformly to the percentage rate increase shown for each customer class in the right-hand column of Table KCH-4. This approach would move rates closer to cost-of-service as the overall rate increase for each customer class falls.

5

О.

## Can you provide a simple example of how this proposal would work?

6 A. Yes. If, for example, the Company's overall rate increase were reduced 7 from 18.3 percent to 10.3 percent, then the rate increase for each customer class would be correspondingly reduced by 8.0 percentage points. Referring to Table 8 9 KCH-4, the Residential increase would be reduced from 22.56 percent to 14.56 percent, the Small General Service increase would be reduced from 14.38 percent 10 11 to 6.38 percent, and so on. In the event that the overall reduction is very 12 significant, the Commission may wish to constrain the extent to which individual class rates may be reduced from current levels if overall rates are increased. 13

# In the event the Commission wishes to provide even greater mitigation of residential rate impacts than you are proposing, do you have any additional recommendations?

17A.Yes. I believe that my proposal produces just and reasonable results.18However, if the Commission wishes to provide even greater mitigation than I am19proposing, I would recommend that the mitigation be constrained such that any20Residential rate increase is not set below the jurisdictional average percentage21increase. In general, no customer class that warrants a percentage rate increase22above the jurisdictional average based on cost-of-service results should receive a23rate increase that is below the jurisdictional average. Violating this decision rule

1	tends to perpetuate subsidies rather than move rates in the direction of cost-of-
2	service.

3	Q.	Have you calculated what revenue apportionment would result if the
4		Residential increase was set at the jurisdictional average?
5	A.	Yes. This calculation is shown in Schedule KCH-4. At the Company's
6		requested revenue requirement, it would require each of the non-residential
7		classes to pay rates that are an additional 6.46 percent above its respective cost-of-
8		service.
9	Q.	Does this conclude your direct testimony?

10 A. Yes, it does.

#### BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

In the Matter of Union Electric Company d/b/a AmerenUE for Authority to File Tariffs Increasing Rates for Electric Service Provided to Customers in the Company's Missouri Service Area.

Case No. ER-2007-0002

#### **AFFIDAVIT OF KEVIN C. HIGGINS**

STATE OF UTAH

COUNTY OF SALT LAKE

Kevin C. Higgins, being first duly sworn, deposes and states that:

1. He is a Principal with Energy Strategies, L.L.C., in Salt Lake City, Utah;

2. He is the witness who sponsors the accompanying testimony entitled

"Direct Testimony of Kevin C. Higgins;"

3. Said testimony was prepared by him and under his direction and

supervision;

4. If inquiries were made as to the facts and schedules in said testimony he

would respond as therein set forth; and

5. The aforesaid testimony and schedules are true and correct to the best of his knowledge, information and belief.

Kevin C. Higgins

Subscribed and sworn to or affirmed before me this \_\_\_\_ day of December, 2006, by Kevin C. Higgins.

Mayart A. Peter Notary Public

My Commission No.: 734523My Commission Expires: 62-25-05(SEAL)



Revenue Change by Class at AmerenUE's Proposed Revenue Requirement : Cost-of-Service versus AmerenUE's Proposal

(\$000\$)

11.15% 7.96% 11.03% 28.56% Change @ Equal ROR 6.93% 18.30% 26.81% Percent £ Req'd Rev. Change @ Equal ROR \$ 227,947 25,286 33,305 20,126 44,534 9,509 \$ 360,707 9 æ 10 ŝ Adj. Rev. Req'd @ <u>Equal ROR</u> 3 1,078,149 451,568 251,994 202,564 200,484 146,717 2,331,476 Ξ \$ ¢, ŝ ŝ ŝ ŝ ŝ (11) 3 <u></u> 3 3 Ξ (22) Allocated Rate Rev. Variance £ G ŝ G ÷. Revenue Req'd @ Equal ROR 1,078,160 451,572 200,486 146,718 2,331,499 202,566 251,997 (<u></u> \$ ŝ 46 10,700 4,656 6,417 4,991 3,324 62,831 32,743 Operating Revenue Other £ ŝ ŝ ŝ ŝ ŝ 69 ŝ Lighting Revenue Allocation 5,129 27,111 13,515 3,093 2,117 2,024 1,231 (e) ¢, ŝ ŝ ŝ ŝ ŝ Adjusted Present <u>Revenue</u> 850,202 182,438 \$ 1,970,769 226,708 418,263 155,950 137,208 Ð ŝ ŝ ŝ ŝ ÷ ŝ Ξ (22) <del>[</del>] ନ <u></u> 3 3 Allocated Rate Rev. <u>Variance</u> <u></u> ŝ ŝ 69 ŝ ŝ ŝ Data Source: Schedule WMW-E1, WMW-E2 & WLC-E7 <u>Revenue</u> \$ 850,213 \$ 137,209 \$ 226,710 182,440 155,952 \$1,970,791 Class COS \$ 418,267 Present ĝ ŝ ŝ Large Transmission Service Small General Service Large General Service Large Primary Service Small Primary Service (a) Residential Total Line. <u>No.</u> 2 ო 4 ŝ ø ~

Mittigated Revenue Spread with Residential Capped at Proposed 10% Increase; Subsidy Spread Pro Rata to Remaining Classes Based Upon Rev. Reg'd @ Equal ROR

8 No.	Residential	ᄗᇤᄢ	Class COS Present <u>Revenue</u> \$ 850.213	Allocated Rate Rev. <u>Variance</u> \$	Allocated Rate Rev. <u>Varlance</u> \$	ዿ፞፞፞፞ቚዄ	Adjusted Present <u>Revenue</u> 850.202	Ligi Rev Alloc	Lighting Revenue <u>Allocation</u>	C Ope	Other Operating <u>Revenue</u> 32743	Req Cha Equi	Req'd Rev. Change @ Equal ROR 227 947	Mitig Adju	Mitigation Adjustment	Å 9. M	AmerenUE Proposed Target <u>Revenue</u> o <i>st 2</i> 22	ې <sup>۲</sup> د ۲ م	AmerenUE Proposed Revenue <u>Change</u>	AmerenUE Proposed Percent Increase	
6	Small General Service	<del>.</del>	226,710	<del>دې</del>	(5)	~ ~	226,708		3,093	<del>د</del> ه •	6,417	<del>,</del> с,	25,286	÷ •	28,737	÷ 4	280,731	<del>,</del> 69	54,023	23.83%	
10	Large General Service	\$	418,267	\$	(4)	ŝ	418,263	÷	5,129	\$	10,700	\$	33,305	\$	51,496	\$	503,064	÷	84,801	20.27%	
11	Small Primary Service	\$	182,440	\$	(2)	\$	182,438	ŝ	2,117	s	4,656	\$	20,126	\$	23,100	ŝ	225,664	÷	43,226	23.69%	
12	Large Primary Service	\$	155,952	\$	(2)	ŝ	155,950	ŝ	2,024	s	4,991	\$	44,534	\$	22,863	ŝ	223,347	÷	67,397	43.22%	
13	Large Transmission Service	\$	137,209	\$	(1)	ŝ	137,208	ŝ	1,231	s	3,324	\$	9,509	\$	16,731	ŝ	163,448	ŝ	26,240	19.12%	
14	Total	\$1	\$1,970,791	\$	(22)	\$ 1	\$ 1,970,769	(1 \$	27,111	\$	62,831	\$	360,707	÷	0)	\$	2,331,476	69 69	360,707	18.30%	
	Data Source: Schedule WLC-E7																				

Schedule KCH-2, p. 1 of 1

	(k)	Percent Change @ Equal ROR 26.81%	11.15%	7.96%	11.03%	28.56%	6.93%	18.30%	
	0	Req'd Rev. Change @ Equal ROR \$ 227,947	25,286	33,305	20,126	44,534	9,509	360,707	
		шощь	\$	\$	\$	⇔	\$	\$	
	e	Adj. Rev. Req'd @ Equal ROR 1,078,149	251,994	451,568	202,564	200,484	146,717	2,331,476	
		ш ф	\$	\$	\$	⇔	\$	\$	
÷	( <b>4</b> )	Allocated Rate Rev. Variance (11)	(2)	(4)	(2)	(2)	(1)	(22)	
ment		<b>⋖</b> ≌∕%	\$	\$	\$	\$	\$	\$	
Revenue Change by Class at AmerenUE's Proposed Revenue Requirement : Commercial Group Proposal (\$000s)	(6)	Revenue Req'd @ Equal ROR 1,078,160	251,997	451,572	202,566	200,486	146,718	2,331,499	
/enu		_ п %	\$	\$	\$	\$	÷	Ś	
osed Re posal	Û	Other Operating Revenue 32,743	6,417	10,700	4,656	4,991	3,324	62,831	
Prop Pro		0"\$	\$	\$	\$	\$	\$	\$	
ss at AmerenUE's Proposed Commercial Group Proposal (\$000s)	(e)	Lighting Revenue Allocation 13,515	3,093	5,129	2,117	2,024	1,231	27,111	
Amer iercià		⊐╙⋖∽	\$	\$	⇔	\$	69	\$	
Class at / Comm	(q)	Adjusted Present Revenue 850,202	226,708	418,263	182,438	155,950	137,208	\$ 1,970,769	
by 0		₹_ <b>Γ</b> %	\$	\$	ŝ	\$	\$		
e Change	(c)	Allocated Rate Rev. Variance \$ (11)	(2)	(4)	(2)	(2)	(1)	(22)	
enue		<b>∢ ¤ ∕ </b> ↔	ŝ	\$	\$	ŝ	\$	\$	
Rev	(q)	Class COS Present Revenue 850,213	226,710	418,267	182,440	155,952	137,209	1,970,791	& WLC-E7
		<del>م د</del> ت	\$	÷	\$	\$	ŝ	\$	IW-E2
	(a)	Residential	Small General Service	Large General Service	Small Primary Service	Large Primary Service	Large Transmission Service	Total	Data Source: Schedule WMW-E1, WMW-E2 & WLC-E7
		Line 10.	7	e	4	5	9	7	

Mitigated Revenue Spread with Residential Moved Halfway to Cost of Service; Subsidy Spread to Remaining Classes Based Upon Percent Change @ Equal ROR + Equal Subsidy Percent

																Equal Subsidy Percent =	sidy I	Percent =	3.23%
Class COS Allocated Adjusted Present Rate Rev. Present	Allocated Rate Rev.	Allocated Rate Rev.			Adjusted Present	djusted resent		Lighting Revenue	0 å 0	Other Dperating	s r	Req'd Rev. Change @	Mit	ditigation	ā	CG Proposed Target	Ξœ.	CG Proposed Revenue	CG Proposed Percent
Revenue Variance Revenue Residential \$ 850,203 \$ (11) \$ 850,202	Variance R 13 \$ (11) \$	Variance R 13 \$ (11) \$	Ϋ́ Ϋ́	Ϋ́ Ϋ́	Revenue \$ 850,202	evenue 850,202	₹ *	Allocation \$ 13,515	\$ Re	Revenue \$ 32,743	° ₽	Equal ROR 227,947	Adju \$	Adjustment \$ (36,168)	<del>به</del> ۲	Revenue 1,041,981	٠ ج	Change 191,779	Increase 22.56%
Small General Service \$ 226,710 \$ (2) \$ 226,708	\$ (2) \$	\$ (2) \$	ŝ	ŝ	\$ 226,708	226,708	\$	3,093	\$	6,417	\$	25,286	ŝ	7,317	\$	259,311	\$	32,603	14.38%
Large General Service \$ 418,267 \$ (4) \$ 418,263	\$ (4) \$	\$ (4) \$	\$	\$	\$ 418,263	418,263	\$	5,129	\$	10,700	\$	33,305	\$	13,500	\$	465,068	\$	46,805	11.19%
Small Primary Service \$ 182,440 \$ (2) \$ 182,438	\$ (2) \$	\$ (2) \$	ŝ	ŝ	\$ 182,438	182,438	\$	2,117	\$	4,656	\$	20,126	\$	5,888	\$	208,452	\$	26,014	14.26%
Large Primary Service \$ 155,952 \$ (2) \$ 155,950	\$ (2) \$	\$ (2) \$	\$	\$	\$ 155,950	155,950	\$	2,024	\$	4,991	\$	44,534	\$	5,034	\$	205,518	÷	49,568	31.78%
Large Transmission Service \$ 137,209 \$ (1) \$ 137,208	\$ (1) \$	\$ (1) \$	\$ (1) \$ 137,208	(1) \$ 137,208	\$ 137,208	137,208	\$	1,231	ŝ	3,324	\$	9,509	\$	4,429	Ş	151,146	\$	13,938	10.16%
Total \$ 1,970,791 \$ 1,970,769	\$ (22)	\$ (22)				1,970,769	ŝ	27,111	\$	62,831	\$	360,707	\$	0	ŝ	2,331,476	\$	360,707	18.30%

# Schedule KCH-3, p. 1 of 1

Mitigated Revenue Spread with Residential Capped at Requested System Avg Increase - 18.3%; Subsidy Spread to Remaining Classes Based Upon Percent Change @ Equal ROR + Equal Subsidy Percent

Data Source: Schedule WMW-E1, WMW-E2 & WLC-E7

6.46%

Equal Subsidy Percent =

۵ د		Class COS Present	Allocated Rate Rev	pe	Adj	Adjusted Dresent	Ligl	hting		Other	Rec	q'd Rev.	272 W		۵.	CG Proposed	5	CG oposed	CG Proposed
≥ ∝	Racidantial	Revenue ¢ eco 242		. 8	- Re	Revenue	Alloc	Allocation	5 æl ,	Revenue	5 <u>8</u>	Equal ROR	Adju	Adjustment	ш <u>с</u> і ,	l arget <u>Revenue</u>	20	Kevenue Change	Percent Increase
		¢1.7'000 ¢	A	(11)	A	202,068	A	13,515	A	32,743	\$	227,947	ŵ	(72,336)	ŵ	1,005,813	ŝ	155,611	18.30%
	Small General Service	\$ 226,710	s	(2)	(1 \$	226,708	\$	3,093	÷	6,417	\$	25,286	\$	14,635	\$	266,629	\$	39,921	17.61%
10	Large General Service	\$ 418,267	\$	(4)	\$	418,263	\$	5,129	÷	10,700	\$	33,305	\$	27,000	\$	478,568	\$	60,305	14.42%
1	Small Primary Service	\$ 182,440	\$	(2)	\$	182,438	\$	2,117	ŝ	4,656	\$	20,126	\$	11,777	ŝ	214,341	\$	31,903	17.49%
12	Large Primary Service	\$ 155,952	\$	(2)	\$	155,950	\$	2,024	\$	4,991	s	44,534	\$	10,067	Ś	210,551	\$	54,601	35.01%
13	Large Transmission Service	\$ 137,209	\$	Ð	\$	137,208	\$	1,231	ŝ	3,324	\$	9,509	ŝ	8,857	\$	155,574	\$	18,366	13.39%
4	Total	\$1,970,791	\$	(22)	\$ 1,5	\$ 1,970,769	\$	27,111	\$	62,831	\$	360,707	s	0	\$	2,331,476	\$	360,707	18.30%
	Data Source: Schedule WLC-E7																		

Schedule KCH-4, p. 1 of 1