1	STATE OF MISSOURI			
2	PUBLIC SERVICE COMMISSION			
3				
4	TRANSCRIPT OF PROCEEDINGS			
5				
6	Local Public Hearing			
7	May 26, 2010			
8	Harris-Stowe State University, St. Louis, Missouri			
9	Volume 4 @ Page 1			
10	In the Matter of Laclede Gas Company's)			
	Tariff To Increase Its Annual Revenues) File No.			
11	For Natural Gas Service) GR-2010-017			
12				
13	MORRIS L. WOODRUFF, Presiding CHIEF REGULATORY LAW JUDGE			
14	ROBERT M. CLAYTON, III, Chairman			
15	KEVIN GUNN, ROBERT KENNEY,			
16	COMMISSIONERS			
17				
18				
19	REPORTED BY:			
20	Kelley J. Olroyd, CCR			
21				
22				
23				
24				
25				

1	APPEARANCES:				
2					
3	Marc Poston, Representing the People				
4	Michael Penderjast, Laclede Gas Company Representative				
5					
6					
7					
8					
9					
10					
11					
12					
13					
14					
15					
16					
17					
18					
19					
20					
21					
22					
23					
24					
25					

PROCEEDINGS

1

2

3 JUDGE WOODRUFF: Good evening, thank you for 4 coming out on a rainy evening. My name is Morris 5 Woodruff. I am the chief law judge with the Commission. б I'll be presiding at the hearing tonight. Let me start 7 this is a local public hearing for the Laclede -- for 8 Laclede Gas Company local public hearing. We did about 9 15 of these back in January for Ameren UE so I almost 10 misspoke. Case number GR-1010-0171, and we are here for the public hearing. I'll introduce the commissioners 11 here with us tonight. On my left is Commissioner Robert 12 Clayton, chairman of the commission. On my right is 13 14 Commissioner Kevin Gunn. Over the furthest left over 15 here Commissioner Robert Kenney. I'll start out I will ask for any opening comments. 16

17 COMMISSIONER CLAYTON: Thank you, Judge. I 18 just wanted to introduce myself formally. My name is 19 Robert Clayton. I'm Chairman of the Missouri Public 20 Service Commission. There are a number of folks in the 21 room. I just need to ask can you raise your hand if you 22 are not a Laclede Gas staff employee. Here and up here, 23 great. I just need to know if you're here to talk. I would to thank each of you for coming out tonight. This 24 25 is a part of our process as we look at rate increases,

1 utilities in the state of Missouri. As the Judge said, 2 in the St. Louis area quite often there have been a lot 3 rate increase filings by a number of the utilities in 4 the metro area so this is not our first time here. 5 We've done a number of hearings with Ameren Electric. б We did an entire line of hearings with water and now we 7 are right in the middle of this process with Laclede. 8 We appreciate you coming out. We look forward to your 9 comments. We have the majority of the commission here 10 so your comments will be heard in person by three of us and also a transcript will be made so that the other two 11 commissioners that are not participating in person will 12 be able to read that material and take it under 13 14 consideration and proceed in the case. I just want to 15 thank you for being here.

COMMISSIONER KENNEY: I'm Robert Kenney. I 16 17 want to thank you for your participation as a voice in this process. You are sworn in and your words will 18 19 become a part of the case file so your participation is 20 an integral part of the process and we appreciate it. 21 COMMISSIONER GUNN: I do want to recognize 22 and it's important to the commission and I think it should be important to the folks that are here we are 23 very happy that Doug Jaeger is here, CEO of Laclede. We 24 25 certainly appreciate that and it's a unique opportunity

1 for the folks that are here to talk directly with the 2 company as well as our staff and your very able public 3 counsel Marc Poston who represents the public in the 4 proceeding. So don't only talk to us, if you have other 5 questions, and if you have questions that aren't -- that 6 weren't answered during the question and answer period 7 that you feel like you want to get resolve you're not going to offend us if you go out in the hallway and talk 8 9 to some of our staff that are here and some of the 10 Laclede people that are here so feel free to do that. We won't be offended, bu other than that I thank 11 everybody for coming. 12 JUDGE WOODRUFF: Before I call the first 13 14 witness I'll ask the attorneys here representing the 15 parities to enter their appearances. MR. PENDERJAST: Thank you, Your Honor, 16 17 Michael C. Penderjast attorney on behalf of Laclede Gas 18 Company. Our business address is 720 Olive Street, St. 19 Louis, Missouri 63101? JUDGE WOODRUFF: Anyone here for staff for 20 21 public counsel? 22 MR. POSTON: Marc Poston counsel for the 23 public. 24 JUDGE WOODRUFF: Any other parities? I'll 25 call the first witness and I'll have you come to the

microphone in the middle of the aisle there and I'll
 swear you in to offer your testimony. We'll start with
 Barbara Frose.

4 (Witness sworn.)

5 JUDGE WOODRUFF: What would you like to tell 6 us?

7 MS. FROSE: Thank you so much for being here 8 and I appreciate Mr. Jaeger for being here today as well 9 as I'm so glad I have the opportunity as a citizen of 10 the community, citizen of St. Louis County and I currently am an elected official in St. Louis County. 11 I sit in the chair of that group. Today, first of all, I 12 want to say the good things, customer service, I really 13 14 have to say I appreciate so much the Laclede Gas' effort 15 to encourage safe energy in my monthly newsletter and 16 counsel I often have given for saving energy, and I 17 think that's incumbent in all of us to try to do that. I appreciate the efforts to do that. Second of all, I 18 19 have had an incredible good response with the workers in 20 Laclede Gas Company to accommodate and fix issues that 21 constituents have had in my experience. And before I go 22 on is there a time limit? 23 JUDGE WOODRUFF: No. MS. FROSE: I don't plan on taking up all 24

25 your time the political person that I am. I just wanted

1 to make sure I'm not going to be cut off in the middle. 2 Third, I really want to point out that I appreciate your 3 efforts, Laclede Gas' efforts to help indigent 4 customers. I have had several constituents in my time 5 as a public official and I have called the company and 6 in fact been very well-satisfied with efforts to help 7 those that are just absolutely unable to pay their gas 8 bills. So on all of those counts I compliment, I repeat 9 my appreciation of the efforts of Laclede Gas speaking 10 to all of you judges, but I think that the other issue becomes an important one as well. It is a mission of 11 the company to provide safe, reliable and reasonably 12 priced utility services, and I just believe that we have 13 14 to be -- and that you public service commission it is 15 incumbent upon you to determine whether this is the right time to have such an increase. It is a time of 16 17 deep recession. Many of my friends, neighbors and as an 18 official people are out of jobs. They do not have 19 enough money to pay for their homes much less the just recurrent cost of gas, electric and other things. To 20 21 have their gas bill go up at a time when everything else 22 seems to be really difficult just seems to me a horent, 23 and I think that we certainly have to take that into consideration. 24

25

I heard quite clearly the issue of increase

1 in salaries and bonuses. I'm going to give you an 2 example which just taking from the answers that I have 3 gotten a little bit earlier, but if in fact highest 4 management nets \$600,000 salary, and I have to say I 5 don't know that to be the highest management salary, but б at two or three percent increase in highest management 7 gets that that's about \$18,000 to three percent of a salary of \$600,000. Ten workers, ten management people 8 9 getting a three percent increase would equal about \$1.8 10 million if in fact the numbers are generically maybe somewhat correct. On the other hand, if the general 11 amount of a Laclede Gas worker making \$60,000 and she or 12 he gets a three percent increase that's \$1,800 increase 13 14 in salary. Well, if you have 1,000 workers that's about 15 \$1.8 million getting an increase, and if you have 10 top management workers getting a three percent increase 16 17 that's about \$1.8 million. I think that's an important issue in who gets the bonuses and how the system works 18 19 to encourage that.

I know from my experience as an official in the county that there are many, many workers throughout the county making under \$100,000 and are having an incredibly difficult time making ends meet, and whatever the increase it's probably well-deserved wherever they are. The county has held salaries in the workers in the

1 county, many companies that feel grateful. Instead I do 2 not at all feel that a 3 percent increase is anything 3 but great for 1,000 or more workers. On the other hand, 4 at a time when we read every single day about corporate 5 greed and how bonuses I think that should be an area б that I hope you look at in terms of is this money being 7 spent in the very best way, and my feeling would be that considering the recession, considering the fact that we 8 9 are in a deep economic crisis period that certainly to 10 have a company spend money on bonuses for its top, top 11 management is a question that maybe needs to be asked. 12 Now, the next question might be from you 13 what does this have to do with the rate increase, well 14 if a company has a \$1.8 million to spend on bonuses the 15 question I would say for top management is that's 16 something that would be foregone and in fact spent on 17 the issue of the kind of maintenance, the things that 18 the company needs to do. I think there are a lot of 19 small companies in the St. Louis region that are in fact 20 not giving bonuses to their management. There are lots 21 of companies who are actually cutting back in order to 22 spread the wealth out. I would encourage you the public 23 service commission to question how the current system of bonuses is given out, how in fact that could be perhaps 24 25 looked at in a different way and hopefully have the good

1 result of not making a higher rate for the customers. I 2 am very, very concerned about my constituents, my own 3 citizens I know and work with who are in fact going to 4 find it very difficult to pay an increase in the gas 5 rates, and I think we as a community need to take care б of everybody and not just the top ten managers or the 7 people who are getting the most salary and the most 8 bonuses.

9 So thank you for your comments. Again, I
10 deeply appreciate coming before you and the opportunity
11 to speak. Thank you.

JUDGE WOODRUFF: Questions?

12

CHAIRMAN CLAYTON: Thank you I would like to 13 14 thank you for being here and I appreciate your comments. 15 I wanted to follow up on a comment that you made at the 16 start of your comments relating to Laclede's efforts 17 working with the indigent or low income people. I was wondering did I hear that correctly, can you give me a 18 19 little more detail about what you were referring to? 20 MS. FROSE: I can't give you the total 21 detail quite honestly. I can tell you that in two cases 22 as a counsel person I have had an individual call and 23 say they can't pay their bill and the Laclede Gas has talked to the customer relation people and they found a 24

1 through, and you're getting -- it's through the I want 2 to say state or county organization that covers this as 3 well, so it's a middle person here who takes care of it. 4 The individual has to fill out forms and it's just 5 basically the procedure that indigent people can get б help. I think it's through one of the organizations, 7 and I apologize for not knowing actually the title of it 8 but it's an organization that is designed to help people 9 through that. 10 CHAIRMAN CLAYTON: But they were responsive in the --11 12 MS. FROSE: They were very responsive. CHAIRMAN CLAYTON: You have experience 13 14 working as a public official and you have worked as a 15 public official in a number of capacities what else can be done from the standpoint of the Public Service 16 17 Commission of the utilities, what else can we do to address issues related to low income folks? Have you 18 19 ever had any thoughts about what we can do alleviate the 20 problems that the constituents face? 21 MS. FROSE: One of the things that I see 22 most often and I'm out and about in the neighborhoods and those neighborhoods most -- let me say that there 23 are areas in which the housing is just very below even 24

25 livable, really inhabitable at times, and one can only

1 quess what the heating bill might be in these homes, and I really think that collectively, you know, again, it 2 3 would save money in the big picture to have policies in 4 place that help these folks get more insulated homes, 5 better energy efficiency. We are heating the outside б air as much as the indoor air in many places in our 7 community. 8 COMMISSIONER CLAYTON: I agree. Thank you 9 very much for being here. 10 COMMISSIONER GUNN: I want to get on the record the population of your counsel district is what? 11 12 MS. FROSE: About 150,000 people. COMMISSIONER GUNN: So you represent, you 13 14 are here in your capacity both as an individual customer 15 and representative of those 150,000? 16 MS. FROSE: I feel comfortable with that 17 answer, yes. 18 COMMISSIONER GUNN: Thank you very much for 19 coming. COMMISSIONER KENNEY: I don't have any 20 21 questions. Thank you for taking the time on behalf of 22 your community and it's important that your voice be 23 heard and to the extent you are speaking for them it's important that their voices be heard? 24 25 MS. FROSE: Thank you, Mr. Kenney, Mr.

1 Clayton, Mr. Gunn. Thank you all for your service to 2 our state, thank you. JUDGE WOODRUFF: Do you have any questions? 3 4 MR. PENDERJAST: I don't have any questions. 5 I want to thank you for your comments about energy 6 conservation and just to let you know --7 MS. FROSE: Just keep it up, do more, take 8 that bonus and give it to the --9 MR. PENDERJAST: We have proposals to do 10 more and if you are interested in finding who is on the existing programs above and I think we have some 11 12 information outside as well. Thank you very much. 13 JUDGE WOODRUFF: Next witness is Fran 14 Bonham. 15 (Witness sworn.) 16 JUDGE WOODRUFF: First of all, would you 17 tell us your full name. 18 MS. BONHAM: My name is Francis Bonham, 19 B-o-n-h-a-m. JUDGE WOODRUFF: What would you like to tell 20 21 us? 22 MS. BONHAM: I work for the Human 23 Development Corporation, which is a community action 24 group referred to as LIHEP. I work with Laclede Gas 25 Company when we have problems. I have frequently daily

1 contacted Laclede on all sorts of assistance, and I 2 appreciate that from them. However, I'm here 3 representing my clients who are the very low income 4 people. Also here you had the counsel of Missouri, the 5 human development corporation of the counsel of Missouri б is suppose regulate the rate increase because of the 7 impact of elderly and disabled and other families if I 8 have living at or near the poverty level. According to 9 the last census in 2007 approximately 83,000 individuals 10 in St. Louis city lived at or below the current poverty index. These are my clients at HDC. Last year over 11 15,000 families received assistance from the LIHEP 12 program. In addition 6,000 families received crisis 13 14 assistance from other public and private funds. 15 Twenty-nine percent of those families have at least one 16 member who is elderly or disabled. Approximately 70 17 percent of all households have members under the age of 18 18 statewide of the household. This year it's only 19 gotten worse. I don't have those figures. Because of 20 the current recession we are servicing more families and 21 the utilities bills that customers come in asking for 22 assistance are just astonishing. They are the working 23 poor struggling to survive on low or minimum wage. Last week state medium paid six percent of their income for 24 25 utilities but the average in Missouri pays 16 to 26 of

1 their income because of low housing stock and lack of 2 weatherization this energy burden is even hire for those 3 who can least afford pay. This higher than average 4 energy bill causes families to have to choose between 5 necessities like medication or food or pay their utility б bills. It puts more families in revolving costs and 7 restorations and service is disconnected as soon as cold 8 weather is lifted. Any rate increase will be an added 9 burden on these most vulnerable customers.

10 The current economic crisis has a record number of people having trouble paying for utilities 11 bills now. Rate increase estimate per household it will 12 catastrophic for these families. So we ask that you can 13 14 take the steps necessary to assure safe, reliable and 15 affordable gas to all Missouri, carefully evaluate any rate increase on all customers, particularly the 16 17 elderly, disabled and low income customers. Please expand the weatherization program. As I was saying the 18 19 housing stock for low income families just makes the 20 bills outrageous. If there is a rate increase please 21 consider rate discounts for elderly, disabled and low 22 income customers. Thank you. 23 JUDGE WOODRUFF: Questions?

24 COMMISSIONER CLAYTON: I was going to ask
25 the question what else do you think we can do and you

answered it with the last couple recommendations. Thank
 you very much.

3 COMMISSIONER GUNN: I just have a couple 4 questions. In the last six or eight months we have seen 5 a decline in the actual commodity. You say something б that struck me. You said the utility bills you are 7 seeing are astonishingly high. Now, is that because 8 people have not been able to pay so the debt keeps 9 compounding? Is it because of the weather, the 10 weatherization issues? Is that what you're talking about or the cut off and restoration cycle that you also 11 talked about, is that what is causing you to see the 12 higher bills or is it something else? 13

14 MS. BONHAM: First of all, I have to say I 15 am a supervisor and my boss would be much more able to answer those questions. From what I understand, I can't 16 17 represent my company now, this is just what I 18 understand, I believe part of the problem is the cut off 19 cycle which will let you run up a higher bill, and 20 unfortunately sometimes the things that we do to help 21 the low income will let them run up higher bills before 22 cut off. Also, I don't know, but I see a lot of 23 customers with compiled bills, this is new, that they have run up a bill at one address and somehow managed 24 25 not to pay it off and now that Laclede discovered it at

the new address this doubles or triples their bill, but in terms of exactly what it is that I don't know. I know we sit around and say I've got a \$5,000, I have \$12,000 bill.

5 COMMISSIONER GUNN: Just to get an idea of 6 the programs you're taking advantage of, other than 7 Dollar Help is one of the other, what other programs, 8 LIHEP, from the company perspective provided for you? 9 What are those programs?

10 MS. BONHAM: Most of our funding is through LIHEP. That goes through the state and through the 11 community. That is biggest part of our budget. The 12 Dollar Help is run by Laclede Gas is a huge help to us. 13 14 There's a dollar more program that goes through Ameren 15 Company. There is Heat Up St. Louis. There's grants that we get from the city. I can't think of others but 16 17 there are.

18 COMMISSIONER GUNN: In terms of direct
19 dollars you get from the Dollar Help program that is
20 mostly a voluntary program, is there any other direct
21 funds that you know of that are being utilized to help
22 fund some of these programs?
23 MS. BONHAM: I believe that would be the

24 dollar more fund and Heat Up St. Louis.

25 COMMISSIONER GUNN: Have you seen those

funds -- how are they budgeted? Is it first come, first service, so the fact that you're seeing a spike in people coming in with large bills is that because money is running out or are you limiting with all of the different programs is the assistance limited so you can help a certain number of rate payers or such number of bills?

8 MS. BONHAM: In my experience what it is 9 they do proportionately limit HDC in the city and 10 another agency in one of the counties we would get a 11 bigger share.

12 COMMISSIONER GUNN: Let me clarify. If I'm someone who needs help and I come in with one of \$12,000 13 14 bills and I happen to come in right as you're funding is 15 renewed, you have a big pot of money, do I get a larger share of that money, and, therefore, if you have a 16 17 series of those people that money dries up quicker or am 18 I limited to a certain amount that means that we have a 19 much better idea of that of how many number of people that we are helping rather than the amount of 20 21 assistance? MS. BONHAM: If I understand you each of the 22

fuel funds has a limit that a client can use up to so much. If you come in with a \$12,000 bill there's nothing I can do. If I have every fund in my pocket

1 there is not enough money. We periodically run out of 2 money and go back to the charity and tell it's a 3 situation where here's the next budget it's frequently 4 today I'm sorry, tomorrow we have money. 5 COMMISSIONER GUNN: Thank you. I appreciate б you coming out. 7 COMMISSIONER KENNEY: Thank you for coming. 8 Who do you primarily assist? 9 MS. BONHAM: The city residents, the city of 10 St. Louis and city which is actually the county but that's our are. 11 12 COMMISSIONER KENNEY: And you said you helped -- households? 13 14 MS. BONHAM: That was statewide. 15 COMMISSIONER KENNEY: How many households -where does St. Louis city fit in in terms of the number 16 17 of households? 18 MS. BONHAM: Well, we have serviced in 2009 19 we serviced over 15,000. That is I believe the city of Kansas City, which is HDC. We service a city population 20 21 most of the agency several counties or a county we are 22 by far the largest city. Kansas City is the second 23 largest, but I can't tell you statistics. 24 COMMISSIONER KENNEY: Do you expect the 25 numbers to stay constant or be much greater number of

1 possible serviced?

2 MS. BONHAM: I anticipate the household will 3 increase because the economy is worse proportionately 4 all over the state. I can't tell the percentage-wise. 5 COMMISSIONER KENNEY: Thank you. Those are б all of the questions I have. Thanks for your time and 7 suggestions as well. 8 JUDGE WOODRUFF: Any questions from the 9 parities? 10 MR. PENDERJAST: I appreciate your comments. 11 Did you have a chance to talk to Jackie about the low income affordability program with Laclede Gas where we 12 provide assistance to customers and credits are given? 13 14 MS. BONHAM: Actually I do work very closely with Jackie. 15 16 MR. PENDERJAST: You were just asked by the 17 commissioners about programs that Laclede has, that one was one and did you have a chance to talk with Jackie at 18

19 all about some of the changes we are contemplating 20 making that program a chance to --

21 MS. BONHAM: No, actually I have not. I am 22 glad to hear because the way the program is running I'm 23 not very happy with it as a worker.

24 MR. PENDERJAST: And you would be in favor25 of possibly pressing the situation of a holistic

1 situation by combining energy, electric and gas 2 companies? 3 MS. BONHAM: I don't have an opinion on 4 that. 5 MR. PENDERJAST: Thank you very much, and б HDC does receive some assistance from Laclede? 7 MS. BONHAM: For the low income program, 8 yes. 9 JUDGE WOODRUFF: Thank you. Next name on the list is Joe Schulte. 10 11 (Witness sworn.) 12 JUDGE WOODRUFF: Tell us your name, please. MR. SCHULTE: Joe Schulte. 13 14 JUDGE WOODRUFF: What would you like to tell 15 us? MR. SCHULTE: Well, I would like to testify 16 17 against this rate increase. I have formerly been 18 business representative for Local 11-6 city workers who 19 has represented all of the gas workers. I'll start about four or five things here, correct me if I'm wrong. 20 21 When Laclede got approval from the commission to start 22 Laclede group, which is a whole group of businesses, my 23 understanding and what I recall was that we are forming 24 this group so we don't have to go back to the commission 25 and continually get rate increases. Well, from what I

1 have seen, they came back every two years to get rate 2 increases, and each year they are compounded bigger and 3 bigger rate increases. When this group was -- the 4 commission allowed their group it was affiliated 5 transaction and cost allocation manual that went along б with this. Now, all of these top executives at Laclede 7 run theses businesses. I have been out for three years. I don't know what businesses they got in there. They 8 9 all work out of Laclede's office, and they attribute 10 time spent to them. Is that thoroughly audited the time spent from the executive and the secretaries and the 11 cost of the secretaries and the cost of the rooms and 12 everything? Are they being audited to check that the 13 14 proper amount of money that is being charged to these 15 businesses and not to Laclede's payers? To me I feel it's a conflict of interest. It's a done deal. I feel 16 17 the commission should audit these businesses and audit 18 the time spent on these to make sure that it's correct. 19 If not then the rate payers are paying for this and it 20 shouldn't be. The other thing I have got is the usage 21 charge. I am very familiar with that law. I was up 22 there when that was going on. That charge is to be 23 reimbursement for me replacing our services that is directed to be moved by local, state or federal 24 25 government, okay. My understand is Laclede is getting

1 \$8.1 million this year for that. That legislation never 2 said we are going to give Laclede \$8 million put it in 3 rate increase and keeps going and going and going. That 4 money was just for the replacement of that but every 5 time Laclede gets a rate increase that is tacked on so б whether it be 3 million or 7 million or 10 million that 7 is not suppose to continue going every year onto the 8 consumer to pay for it. At some point in time lets say 9 its \$10 million and they are given three or four years 10 they have their money back why should they keep getting it each year compounding every year, that's wrong, and 11 that needs to be checked out. 12

13 When I was at Laclede and represented the 14 workers at that time when I retired it was about two 15 workers to every one management person. I don't know of 16 any private business that can operate a business with 17 two workers with one management person there. And since 18 that time there has probably been at least 150 to 200 19 contract workers who are gone because they have 20 contracted work out and got rid of the employees. I 21 think Laclede -- I think the commission needs to take a 22 thorough look at Laclede and how many management people 23 they have. Do they need all of the management people there at Laclede and are they doing managing the worker? 24 25 Are they working on these other groups that they have

1 formed.

2 Laclede has stated that they made profits 3 for the last seven years, record profits. Why do they 4 need a rate increase if they have made all of these 5 record profits? As far as the bonuses my understanding б they started at \$1.7 million and went down. That's a 7 lot of money for a bonus for somebody there when you 8 have got people out here that Barbara Frose said can't 9 pay their house payments, they don't know where their 10 next meal is going to come from, and give these 11 exorbitant statements saying these bonuses coming from the stockholder. I'm a stockholder. I didn't agree to 12 give these. I'm not a big stockholder but I'm a 13 14 stockholder. In truth where I feel it comes from is the 15 board of directors who represents stockholders at the 16 meeting, the board of directors who are appointed by 17 Mr. Jaeger and Laclede Gas and okayed by the other board of directors. There is a conflict of interest there. 18 19 So to me it's wrong to say that the stockholders are 20 giving these big bonuses. The profits from Laclede have 21 to go to the stockholder to turn around and give it back 22 to the executives from the board of directors. If I'm 23 wrong somebody tell me I'm wrong. But that's all I have to say. I just don't feel that Laclede should be 24 25 getting this big rate increase.

1 JUDGE WOODRUFF: Questions? 2 COMMISSIONER CLAYTON: Mr. Schulte, I have 3 answered many of your questions over the years on the 4 public service commission. I don't think I have any 5 questions here today, but I appreciate you coming in б over the years. It's been an interesting experience and 7 we hope to see you in the years to come. 8 MR. SCHULTE: I'll continue to be around. 9 COMMISSIONER GUNN: I will echo the 10 sentiments Mr. Clayton. I appreciate it. COMMISSIONER KENNEY: This is my first time 11 listening to your obviously thoughtful remarks and I 12 13 appreciate you taking the time to come out here. 14 JUDGE WOODRUFF: Question from parities? 15 MR. PENDERJAST: Thank you. Good evening. I just have a couple. On the record you said that you 16 17 used to be a representative of local union. I want to 18 make sure you're not here speaking of a current 19 membership? MR. SCHULTE: No, I am speaking as a retired 20 21 person. I feel that I'm representing the retired having 22 a hard time struggling to get by. 23 MR. PENDERJAST: I appreciate that clarification. You didn't confer with other union 24 25 members on this subject?

1 MR. SCHULTE: No, I did not. 2 MR. PENDERJAST: Okay. Fine. As far as 3 your comments about rate increases, do you know when 4 Laclede last had a rate increase? 5 MR. SCHULTE: If I'm not mistaken a few б years ago they had \$38 million; is that correct? 7 MR. PENDERJAST: Well, I'm not asking you 8 about the holding company act you referenced. Do you 9 know if Laclede's rate increases has been declined? 10 MR. SCHULTE: No, I don't. MR. PENDERJAST: You talked about the 11 incidences about the amounts -- you stated once we got 12 to the rate increase it's your understanding that the 13 14 entire amount of investment company gets paid as public 15 rate increases? MR. SCHULTE: No, I did not say that. You 16 17 remember if you listened it might take three years, ten 18 years to recoop it, but that \$3 million, now using a 19 metaphor here, that's never gone. Once it's in there it 20 keeps going and going. That's what I'm talking about. 21 MR. PENDERJAST: Well, would it be your 22 understanding or basically what you know about the 23 facilities that it makes an investment hike somewhere in 24 the neighborhood to 40 years to recoop that investment? 25 MR. SCHULTE: I'm not familiar. You guys

1 never shared those figures with me. I couldn't verify 2 that. 3 MR. PENDERJAST: You are not familiar with 4 that? 5 MR. SCHULTE: No. Like I said, you would б not give me the figures, so hopefully you give them to 7 these guys up here. 8 MR. PENDERJAST: I would like to go ahead 9 and put there are information available --10 MR. SCHULTE: I don't have a computer. I'm from the old school. 11 12 MR. PENDERJAST: Fair enough. And with respect to the ratio of labor to management employees, 13 14 do you know how many contract employees Laclede has? MR. SCHULTE: I think around this time you 15 have probably 900 and about 100 in local and request. 16 17 MR. PENDERJAST: So 1,100, 1,200? 18 MR. SCHULTE: I'm assuming, yeah. 19 MR. PENDERJAST: Thank you very much. 20 MR. SCHULTE: Can I ask you a question? 21 JUDGE WOODRUFF: No, you really can't. You 22 can talk to him afterwards. 23 COMMISSIONER SCHULTE: Mr. Schulte, I want to talk to you about a couple of issues. First of all, 24 25 you mentioned items with the IZRUS, the infrastructure,

surcharge, were you a part of the Laclede or part of the
 gas workers when that was past?

3 MR. SCHULTE: Yes, I was.

4 COMMISSIONER CLAYTON: And can you give me 5 an idea how that legislation moved forward? Did you all б support it? Were you opposed to this? Were you 7 neutral, any commitments associated with the IZRUS? 8 MR. SCHULTE: If I remember correctly you 9 are old to remember but that went in maybe eight, ten 10 years ago. It was all passed in Jeff City and the reason for that bill was to recuperate costs when the 11 local state or federal government made them move the 12 mains and surfaces out of the way. All of that was for 13 14 the improvements of the street and the highway, then Laclede should be able to recover the costs. We had no 15 16 problem with that, you know, which is right. It was 17 perfectly good main that they should be able to recover 18 the cost for the state or local --

19 COMMISSIONER CLAYTON: I got that part.
20 Were the gas workers recruited to be in support of it or
21 did you all oppose the legislation? Were you neutral?
22 Do you recall?

23 MR. SCHULTE: We were probably we supported 24 it and I can't recall or we would have been neutral. We 25 would not have been opposed to that. We thought it was

1 only fair that they get reimbursed for it.

2 COMMISSIONER CLAYTON: Okay. So you think 3 you were in favor. Were there any commitments to the 4 gas workers? Were there going to be perks for gas 5 workers if the bill passed? Do you believe the IZRUS 6 worked as it was suppose to work? 7 MR. SCHULTE: Yeah. I believe it has worked

8 the way it was suppose to work, but I question if all of 9 the right charges are put on there, and then $\ensuremath{\text{I}}$ question 10 when does it stop from year to year when they recuperate 11 a cost for something that happened three years ago, they have already got the money for, they're asking for in 12 addition of \$9 million right now, are they ever going to 13 14 give that other money back, no. I have never known 15 Laclede to give any money back.

16 COMMISSIONER CLAYTON: I guess what I'm 17 trying to get at is there an assertion made that gas workers are going to have more work or that there was 18 19 going to be more opportunity for the gas workers? MR. SCHULTE: Yeah. They have always said 20 21 the more money we make the better offers for you guys. 22 COMMISSIONER CLAYTON: Has that 23 materialized? Have they actually benefited from IZRUS? 24 MR. SCHULTE: No. 25 COMMISSIONER CLAYTON: Why is that?

1 MR. SCHULTE: Because Laclede cut corners every chance they get. For example, my understanding, 2 3 and I'm not in charge of the union, I have no knowledge 4 of what is going on. 5 COMMISSIONER CLAYTON: When did you retire 6 from the union? 7 MR. SCHULTE: Three years. 8 COMMISSIONER CLAYTON: We wanted to clarify 9 and get that on the record. MR. SCHULTE: 2007, March of 2007. Now I 10 11 lost my train of thought. 12 COMMISSIONER CLAYTON: You were explaining IZRUS causing more jobs for the gas workers. 13 14 MR. SCHULTE: Here's a good example, Laclede had SMP they bought it. They had it for a few years 15 selling for a profit, well within a year they sell them, 16 17 they get rid of all of the local people. Now, and I 18 think the other people that's in my place now they asked you to check the hits made on mains that were located by 19 20 SMP, there is no comparison to my understanding, but 21 they eliminated all of them jobs. 22 COMMISSIONER CLAYTON: How many jobs was 23 that? MR. SCHULTE: I'm guessing around 30 or so. 24 25 I'm not sure. I'm just going by what I hear from the

1 grapevine.

2 COMMISSIONER CLAYTON: You mentioned in your 3 testimony concern with the Laclede Group. Do you recall 4 when that occurred? 5 MR. SCHULTE: At least ten years ago. б COMMISSIONER CLAYTON: Were there any 7 commitments made to any gas workers during your time 8 associated with that creation? 9 MR. SCHULTE: No. There was just statements 10 it's better for Laclede if they are making more money and by this group branching out into Laclede Group it's 11 going to save or it's going to make more money, we're 12 13 not going to have go backwards on any rate increases. 14 COMMISSIONER CLAYTON: Do you believe that those events have occurred and do you think things 15 16 worked as you anticipated? 17 MR. SCHULTE: No. 18 COMMISSIONER CLAYTON: Why is that? 19 MR. SCHULTE: No. I feel -- well, they keep coming back for more rate increases. Today they make 20 21 the workers secure jobs because they're eliminating 22 them. I think when I left there there was between both locals there was probably 12, 1,500 employees, and I 23 think now they are down to maybe 12, 1,150, somewhere in 24 25 there.

1 COMMISSIONER CLAYTON: All right. Well, 2 thank you for coming out tonight and representing the 3 retired folks that are out there. 4 MR. SCHULTE: You are welcome. 5 JUDGE WOODRUFF: Thank you, Mr. Schulte. б Next name on the list is Raymond Redlich. 7 (Witness sworn.) JUDGE WOODRUFF: Will you tell us your name? 8 9 MR. REDLICH: Raymond Redlich. 10 JUDGE WOODRUFF: Spell your last name. MR. REDLICH: R-e-d-l-i-c-h. 11 JUDGE WOODRUFF: Thank you. What would you 12 like to tell us? 13 MR. REDLICH: Well, I thank you for the 14 opportunity to come and give my testimony here this 15 evening. I am the assistant director of the New Life 16 17 Center. We are an organization that among other things 18 helps with people's utility bills. We also work for the homeless and we also do utility assistance, other forms 19 of financial assistance. I have worked with the 20 21 organization for the past 35 years, and, of course, when 22 that the problems of people who were low income is 23 nothing new but we see right now the current economic recession that people are in tremendous burden, reduced 24 25 income, some lose their jobs, incomes are limited, but

1 also various forms of funds, there aren't as much funds 2 available, government cutbacks and utility programs are 3 not well funded as they could be. Therefore, I feel 4 that Laclede Gas Company should wait until a better 5 economic environment time to ask for rate increases, and 6 I believe pose a tremendous hardship on the people we 7 service. I see them come to our center week after week. 8 People are struggling to keep their home's gas on, 9 electric, very difficult times. I do want to thank 10 Laclede as the previous speakers done so for their help in working with the clients. I can tell you just today 11 I was able to make two pledges on the online pledge 12 system. I'm grateful fr customer service people at 13 14 Laclede Gas and also grateful for Laclede Gas' 15 participation in the Dollar Help program. These are 16 very important things that are available to help people. 17 I am grateful for that. But, again, I think that this is not the proper time to put this rate increase into 18 19 effect, should weight until better opportunity. 20 JUDGE WOODRUFF: Thank you. 21 COMMISSIONER CLAYTON: Very briefly, first 22 of all, I appreciate you being here and appreciate the 23 hardship it was in fighting the hail and the downpour when you came in. That wasn't easy for you. I wanted 24

25 to ask you what you thought the commission aside from,

you know, keeping rates low or as low as possible, that sort of comment, can you give me an idea of what else you think the commission should do to provide some assistance or arrange some policy that improves certain things for folks that are struggling with the issues that you mentioned?

7 MR. REDLICH: Well, as some of the previous 8 speakers mentioned, I think a good program of 9 weatherization is helpful. Some of these 10 recommendations will be more in the legislative line than the jurisdiction of the commission. I think that 11 the state weatherization program and encourage the 12 program of helping people weather-rise their homes, 13 14 especially elderly. Some of this is already in effect 15 is greatly needed.

16 COMMISSIONER CLAYTON: Are you seeing any 17 dollars going out to help weather-rising or making their 18 homes more efficient.

MR. REDLICH: We don't channel any of the government funds. It's not through our organization. We do provide weatherization materials directly through our charitable program. I know that there are programs. I'm not directly involved with them. Certainly those programs do exist. I think a lot more can be done to help people conserve energy, and also I'd like to see

1 the state of Missouri do more to encourage and promote 2 alternative forms of energy. This is a long-term 3 research. I think that we as a society and here in 4 Missouri need to do more to really encourage and look 5 into the possibilities of any forms of alternative б energy, home heating and ways to conserve. 7 COMMISSIONER CLAYTON: Thank you very much. COMMISSIONER GUNN: I just have a couple 8 9 clarifying questions. Do you work mostly, when you are 10 dealing with assistance, are you working through third parities or directly with Laclede Gas? 11 12 MR. REDLICH: Third parities. COMMISSIONER GUNN: HDC for example? 13 14 MR. REDLICH: No, we work directly with 15 Laclede Gas. 16 COMMISSIONER GUNN: That interaction has 17 been very positive as you said? 18 MR. REDLICH: Yes. COMMISSIONER GUNN: For the homeless 19 20 outreach that you do, do you get involved primarily 21 after someone becomes homeless or do you do any kind of 22 actual work in order to prevent homelessness? 23 MR. REDLICH: We do limited rental assistance when we are financially able to do so. Our 24 25 organization relies on donations, so it's pretty much a week by week determination how much we can help people. COMMISSIONER GUNN: Have you seen increase of people coming through your facility, and you may not be able to answer this question, as a direct result of problems with the utility bills or is it general condition?

7 MR. REDLICH: It's hard to monitor. I do 8 know over the recent years many cases of people who are 9 not homeless yet but they're approaching that situation. 10 And, of course, their problem was if they got their utility shut off they would lose Section 8 benefits or 11 for some reason lose their apartment, and we try to help 12 people avert that situation actually taking place. From 13 14 a perspective of homeless people that come to us it's 15 really difficult for me to tell how many. 16 COMMISSIONER GUNN: When you're dealing with 17 the situation you just described, would you work 18 directly with Laclede Gas if it was a gas issue being shut off? 19 MR. REDLICH: Yes, we would. 20 21 COMMISSIONER GUNN: And that, again, was a 22 positive experience? 23 MR. REDLICH: Yes. Of course, their funds are limited. There's only so much. 24 25 COMMISSIONER GUNN: Thank you. I appreciate

1 you coming out in the rain.

2 COMMISSIONER KENNEY: I don't have any 3 questions. Thank you for your work that you do and for 4 your 35 years continuing to do that work and thanks for 5 coming. б JUDGE WOODRUFF: Parties? 7 MR. PENDERJAST: No questions. Thank you 8 for your comments. 9 JUDGE WOODRUFF: Mr. Redlich was the last 10 name on the list. Was there anyone else that came in that would like to testify? Tell us your name, please. 11 12 MS. COTTON: Betty Cotton. 13 (Witness sworn.) 14 JUDGE WOODRUFF: I didn't catch your name. 15 What was your name. MS. COTTON: Betty Cotton, C-o-t-t-o-n. 16 17 JUDGE WOODRUFF: What would you like to tell 18 us? MS. COTTON: I was wondering I've been 19 20 noticing like for like the past eight months a bill came 21 down for \$15,50 surcharge on my gas bill. I'm assuming 22 that this on every customer's bill and has been. What 23 is the purpose of this \$15.50 and in essence you want to charge us over just like double jeopardy over here added 24 25 to the \$15.50?

1 JUDGE WOODRUFF: I can't answer the 2 question. There are people here that are from Laclede 3 and our staff that can answer that specific question for 4 you. If somebody would identify themselves for her. 5 MR. CASSIDY: I am John Cassidy with the б commission staff. 7 JUDGE WOODRUFF: If you have a specific question you can talk to Mr. Cassidy after the hearing. 8 9 COMMISSIONER CLAYTON: This is the testimony 10 part of the meeting. If you want to say something we are here to listen. Talk to these folks or Laclede 11 12 folks here. 13 MS. COTTON: Sorry then. 14 COMMISSIONER CLAYTON: Why don't you meet with staff over here and maybe one of the Laclede people 15 can come out and meet and get it all worked out. 16 17 MS. COTTON: Thank you. 18 JUDGE WOODRUFF: Anyone else like to 19 participate? I don't see anyone else raising their hand. At this point any final comments from the 20 21 commissioners, then we'll adjourn. Thank you all. 22 (Hearing was concluded at 7:17 P.M.) 23 24 25

1		INDEX	
2			PAGE
3	Barbara Frose		6
4	Francis Bonham		13
5	Joe Schulte		21
6	Raymond Redlich		32
7			
8			
9			
10			
11			
12			
13			
14			
15			
16			
17			
18			
19			
20			
21			
22			
23			
24			