

**From:** Jenni Neff [mailto:jneff@grm.net]  
**Sent:** Thursday, December 08, 2011 12:32 PM  
**To:** VanEschen, John  
**Cc:** Wendel Myers  
**Subject:** RE: Solicit feedback for broadband report (Grand River)

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Dear Mr. Van Eschen:

Attached to this letter please find the comparison of advertised internet download/upload speeds vs measured speeds for all Grand River Mutual Telephone Corporation and Lathrop Telephone Company service areas.

In response to the questions posed in your email of October 19, 2011, I offer the following.

It is very expensive to deploy broad band into our service territory. It takes time, and the materials and installation costs continue to increase. Our companies were extremely fortunate to receive BIP awards to help with our continued deployment of high speed access. I think some believe the cost of fiber facilities is so great that only wireless offers a reasonable business plan to serve our 2.58 customers per mile. I do not agree. I don't believe the available spectrum will be adequate for the bandwidth needs of our customers as they become more familiar with the services available.

Not all citizens recognize the value of the broadband connection. We all need to develop plans that demonstrate the various uses and benefits. In the past, our companies have offered internet training to our members. It was received well and we are discussing time frames for more meetings. As you are aware, the opportunities via the broad band pipe are huge. It can be used for business, it can be used as a medical tool, and of course the entertainment options are unlimited.

I would be happy to visit with you off line and in person to further discuss broadband deployment in rural Missouri.

I can be reached by phone at 660-748-2261 or via email at [grmwmm@grm.net](mailto:grmwmm@grm.net).

Sincerely,

Wendel Myers  
General Manager

Progress Report as of 12/2/2011

	MO1106-A40 Area 1 Lathrop	MO1106-B39 Area 2 Linneus	MO1106-C39 Area 3 Denver
Total Project Estimated Completion Percentage	20%	20%	20%
Anticipated Completion Date	6/1/2014	6/1/2014	6/1/2014
Work Completed – Plant and Drop Miles of Fiber Buried	140.52	187.49	148.16