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| 1  | STATE OF MISSOURI                                 |
| 2  | PUBLIC SERVICE COMMISSION                         |
| 3  |   |
| 4  | TRANSCRIPT OF PROCEEDINGS                         |
| 5  | PUBLIC HEARING                                    |
| 6  | JULY 15, 2014                                     |
| 7  |   |
| 8  | GOVERNOR'S OFFICE BUILDING                        |
| 9  | 200 MADISON STREET                                |
| 10 | ROOM 305  |
| 11 | JEFFERSON CITY, MISSOURI 65102                    |
| 12 |   |
| 13 | VOLUME 9  |
| 14 |   |
| 15 |   |
| 16 | In the Matter of Summit Natural Gas )             |
| 17 | of Missouri, Incorporated's Filing )              |
| 18 | of Revised Tariffs to Increase Its ) GR-2014-0086 |
| 19 | Annual Revenues for Natural Gas )                 |
| 20 | Service   |
| 21 |   |
| 22 | Daniel Jordan, Presiding                          |
| 23 |   |
| 24 |   |
| 25 | Reported by: Sarah Pokorski, CCR 745              |

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| 1  | APPEARANCES:  |         |
| 2  |   |         |
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Page 44 1 PROCEEDINGS 2 JUDGE JORDAN: I think we can go on the 3 record. Commission is calling the action in File Number GR-2014-0086. This action is styled in the 4 5 matter of Summit Natural Gas of Missouri, Incorporated's Filing of Revised Tariffs to Increase 6 7 Its Annual Revenues for Natural Gas Service. I'm Daniel Jordan. I'm the regulatory law judge assigned 8 to this action. We're here for a discovery conference. Let's start with entries of appearance. 10 11 And we'll begin with the applicant. 12 MR. COOPER: Dean Cooper, law firm of 13 Brydon, Swearengen & England, P.O. Box 456, Jefferson City, Missouri 65102, appearing on behalf of Summit 14 15 Natural Gas of Missouri, Inc. 16 JUDGE JORDAN: Thank you. And for Staff. 17 MR. BORGMEYER: For the Staff of the Missouri Public Service Commission, John Borgmeyer, 18 P.O. Box 360, Jefferson City, Missouri 65102. 19 20 JUDGE JORDAN: Thank you. Looking about 21 the room, I do not see any other parties present. 22 we will go ahead and -- and discuss what we're going 23 to do today. We are on the record right now. We can also do part of this off the record if the parties 24 25 wish. We can have these discussions in my presence.

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- 1 I'm happy to facilitate a resolution of these matters.
- 2 You can also use the room without me if there is
- 3 sensitive information that you don't want me to hear.
- 4 We have this room until 11:30, when another action
- 5 will -- is scheduled for this room. Since Staff
- 6 raised the concern that is the subject of this
- 7 conference, I'll let them go ahead and state what they
- 8 want and why they think they ought to have it.
- 9 MR. BORGMEYER: Okay. Thank you, Your
- 10 Honor. Well, we called this discovery conference
- 11 because at the time we had filed last week, we hadn't
- 12 received responses to the discovery request that the
- 13 Commission had ordered the company to respond to. I
- 14 believe yesterday afternoon, we started receiving some
- 15 of the responses. And I think that we got responses
- 16 for all the DRs, although I think there's still some
- 17 outstanding information that still needs to be
- 18 provided. And my understanding is that Staff has been
- 19 talking with the company personnel about what is still
- 20 outstanding. Since last afternoon, Staff's had an
- 21 opportunity to review what's been provided, and I
- 22 think may have some -- either some follow-up questions
- 23 or some -- want to address some information that maybe
- 24 wasn't there, and if there's ways we can work out
- 25 to -- to review that. So I guess the story is that

Page 46 they've responded, but there's still a couple loose 2 ends that we probably need to -- to address. And I 3 think that's where it is right now. JUDGE JORDAN: Okay. Counsel for Summit, 4 5 anything to add to that? 6 MR. COOPER: Not until we have the 7 additional conversations that --8 JUDGE JORDAN: Very good. 9 MR. COOPER: -- Mr. Borgmeyer's --10 JUDGE JORDAN: Very good. 11 MR. COOPER: -- referring to. 12 JUDGE JORDAN: Very good. Well, I have set 13 forth what -- the procedures that are available to us. Does that sound okay to everyone? Do you want to be 14 15 on the record further, or do you want to have some off-the-record discussions? 16 17 MR. BORGMEYER: Well, maybe we should stay on the record for just a few minutes, and then it 18 19 might become clear if we can --20 JUDGE JORDAN: Okay. 21 MR. BORGMEYER: -- make more progress off the record. 22 23 JUDGE JORDAN: Okay. 24 MR. BORGMEYER: If that's okay with you, 25 Dean.

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- 1 MR. COOPER: It could be. I'm not sure
- 2 what -- what purpose being on the record for -- for
- 3 some of these discussions will serve.
- 4 MR. BORGMEYER: Well, I mean, you could be
- 5 right, I guess, if --
- JUDGE JORDAN: Maybe it would be helpful to
- 7 nail down what you have received and what you think is
- 8 still outstanding.
- 9 MR. BORGMEYER: Okay. Yeah.
- JUDGE JORDAN: Why don't we do that.
- MR. BORGMEYER: Why don't we just go
- 12 through what's still outstanding, and then if we need
- 13 to -- to pursue that more off the record, we can. I
- 14 have -- from Staff, Dave Murray is here. He's the
- 15 witness who requested this information, and who
- 16 reviewed the responses the company provided. So I
- 17 have him here to help articulate what he thinks might
- 18 still be outstanding. And so I guess we'll just start
- 19 with DR 137. I think Staff's review suggested that
- 20 there might be -- what was provided were some -- some
- 21 specific pages of a larger report, and that there
- 22 might be some other pages in that -- was it annual
- 23 report, basically -- that might be responsive.
- 24 MR. COOPER: This is some analysis that was
- 25 done by KPMG regarding some cost capital analysis.

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- 1 And there's a couple pages and an exhibit appendix
- 2 pulled from a larger document. And -- and -- and I
- 3 still have some -- you know, based on reviewing the
- 4 document, there seems to be some additional
- 5 information that may be addressing risk factors and
- 6 other sorts of things that may provide additional
- 7 explanation of support for some of the quantification
- 8 in the document. But I have not had the opportunity
- 9 to see that, so I do not know what else is out there.
- 10 MR. BORGMEYER: So then along those lines,
- 11 I think the response to DR 217 included some excerpts
- 12 from -- that's from an annual report.
- 13 MR. COOPER: 217 is the annual report, and
- 14 that's -- has to do with the infrastructure
- 15 investments fund annual reports to investors -- the
- 16 private equity investors. Excerpts were pulled out
- 17 for some description of Summit Utilities and a holding
- 18 of Southern Missouri Natural Gas when they were
- 19 separate entities. But it does not provide, you know,
- 20 the overall annual report for -- for -- for its
- 21 investment performance reporting and -- and -- you
- 22 know, and the rest of its holdings.
- MR. BORGMEYER: And so one thing we were
- 24 going to suggest with some of these responses that
- 25 look like they're excerpts of larger documents -- one

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- 1 thing Staff does frequently is, if the company can
- 2 just provide a location for us to review that entire
- 3 document -- maybe it can be at Counsel's office or
- 4 something like that where they retain control of that
- 5 document, but just allow Staff to review it, that may
- 6 be a way to satisfy Staff and still have the company
- 7 keep control over those documents. And so that --
- 8 that relates to, I guess, two DRs for which there was
- 9 a -- a response that looked like there's -- there's
- 10 more there. Now, let's see. We also have -- we also
- 11 have an issue about some response related to Summit
- 12 Utilities. And I think this is what maybe Dave and
- 13 Martha had been discussing, that some of the responses
- 14 didn't include material from Summit Utilities. My
- 15 understanding was that the company was working on
- 16 providing that still.
- 17 MR. COOPER: Where it exists. They're
- 18 trying to.
- MR. BORGMEYER: Okay.
- 20 MR. COOPER: Yeah. They made the request
- 21 to Summit Utilities. And where it exists, hopefully
- 22 we'll have -- have information to provide.
- MR. MURRAY: Those DR numbers are 73, 76,
- 24 77, 178 and 182. Those are the DRs where Staff has
- 25 specifically requested information of Summit

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- 1 Utilities. And those are the DRs where we have not
- 2 received a response, but received communication from
- 3 Martha Wankum at Summit Utilities that she was trying
- 4 to seek that information from Summit Utilities.
- 5 MR. COOPER: Yeah. And it's my
- 6 understanding 73, 76, 77 and 178, responses are likely
- 7 to be provided today on those. You know, going back
- 8 to 137, I would mention that 137 doesn't request whole
- 9 reports. It requests discount rate that IIF uses to
- 10 project cash flows for Summit Utilities. So I don't
- 11 know that it requests documents. I mean, to the
- 12 extent they provided documents in response to that
- 13 question, those could -- could easily be responsive
- 14 without providing the rest of whatever document those
- 15 pages came from. So that certainly is a little
- 16 different than their request for documents. And on
- 17 217, I don't know what the answer will be on that.
- 18 MR. BORGMEYER: Okay. Dave, is there
- 19 other -- my understanding is that covers basically the
- 20 situation, is where we are now.
- 21 MR. MURRAY: Yes. And as far as the 137,
- 22 there are DR responses where they refer to DR 137, and
- 23 I'm not able to determine, you know, the specific
- 24 answer to --
- MR. BORGMEYER: So 139, I think, for

Page 51 example, refers to --1 2 MR. MURRAY: To 137. 3 MR. BORGMEYER: -- to the information provided for 137. 4 5 MR. MURRAY: As far as, you know, it's talking about the return on equity in a rate case 6 7 versus the cost equity used by the investor, just refers to DR 137, and I can't really --8 9 MR. BORGMEYER: I think we had a question as to how 137 answered the 139 question. 10 MR. MURRAY: And same with DR 138. It 11 12 refers to DR 137. And DR 138, it asks for the weight 13 of the individual capital components debt and equity that would support a discount rate used by the 14 investor. And, I mean, I cannot find any specific 15 identification of those capital components. And 16 17 that's why I said that there may be more to that 18 document. 19 MR. BORGMEYER: Right. And so I believe that's what we were thinking that the rest of the 20 21 document might yield, was a clearer connection between some of the DRs for which that was given as a 22 response. So I'm not sure, really, how to proceed on 23 24 it at this point. It sounds like we've got some stuff still coming from the company. And it sounds like --25

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- 1 MR. COOPER: It sounds like a need for some
- 2 conversation, at least, in regard to 138 and 139.
- 3 MR. BORGMEYER: Maybe some follow-up, some
- 4 clarification. I'm not sure that there's any need for
- 5 the Commission to do anything at this point, since
- 6 we're still kind of sorting out what the response is
- 7 and how it -- how it is responsive to what we asked.
- 8 So -- so I'm not sure there's anything specific that
- 9 the Commission can do at this point. It may be -- I
- 10 guess one thing I'd like to address -- well, I guess
- 11 Staff would just like to preserve its right to pursue
- 12 this information, depending on how these conversations
- 13 come out. I mean, it seems like we're making some
- 14 progress and getting things along. And so I don't
- 15 want to have to initiate procedure just to preserve
- 16 the right to -- my right to that procedure. At the
- 17 same time, I don't want to waive my right to that
- 18 procedure just because we're -- we're giving the
- 19 company a chance to work with us for the response.
- 20 So --
- 21 MR. COOPER: Would that only apply, really,
- 22 to 217? That's the one that's hanging out there that
- 23 hasn't gone through a motion to compel process.
- 24 MR. BORGMEYER: That's what I would --
- 25 that's what I would argue, is that -- that -- that

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- 1 it -- that the -- 217 is kind of the only one in sort
- of procedural no-man's land, as far as whether or not
- 3 a motion to compel would be required. I think the
- 4 extension of time had been until the 17th, which is
- 5 two days from now. And I guess, today, I'm not sure
- 6 if we'll be in a position to file a motion by the 17th
- 7 if that's, in fact, what's required. So I guess --
- 8 one thing we might want the Commission to do is extend
- 9 that date, to give us time to work with the company on
- 10 this stuff, and just make sure that if we're
- 11 initiating procedure, that it's necessary and --
- 12 and -- but that we still preserve our rights to -- to
- 13 do that. And having said that, I'm not exactly sure
- 14 how long it would take to have those discussions with
- 15 the company, have them communicate this to their
- 16 decision-makers. So I'm just not sure how long that
- 17 might take to --
- MR. COOPER: Yeah.
- 19 MR. BORGMEYER: -- resolve that 217 issue.
- 20 MR. COOPER: We would not object to a
- 21 further extension of that period of time. And in
- 22 terms of what that period should be, I don't know. It
- 23 seems like at least a week, but I'll leave it up to
- 24 others if they have other ideas of what that should
- 25 be.

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- 1 MR. BORGMEYER: Yeah. I would say at least
- 2 a week. But I would think maybe -- I'd have to look
- 3 at the procedure schedule to see exactly where we are.
- 4 But at least a week, I think, is going to be the
- 5 minimum, just given the time it takes to communicate.
- JUDGE JORDAN: I have that handy, in
- 7 summary form, if you'd like to refer to it.
- 8 MR. BORGMEYER: Yes. Please.
- 9 JUDGE JORDAN: I'll just give you my copy
- 10 here.
- 11 MR. BORGMEYER: I was interested just to
- 12 see the exact date for surrebuttal filing. Yeah. I
- 13 would suggest two weeks from today. Let's see. Close
- 14 of discovery is the 13th. It would still -- another
- 15 two-week extension for a motion, if necessary, would
- 16 put us still well in front of that deadline. It would
- 17 give us a chance to work with the company. I mean --
- 18 you see what I'm talking about here, Dave? Just if we
- 19 need -- if we need to file a motion related to DR 217,
- 20 right now, we're supposed to file it by the 17th, but
- 21 I think --
- 22 MR. MURRAY: You want to do it before
- 23 surrebuttal?
- MR. BORGMEYER: Well --
- MR. MURRAY: I mean, because --

Page 55 MR. BORGMEYER: -- yeah. I mean, we 1 might -- we might have to. 2 3 MR. MURRAY: Because that's -- actually, you can get into the DR responses to this -- this 4 5 discovery concern didn't come until after rebuttal, even though we requested it before rebuttal was filed. 6 7 MR. BORGMEYER: Right. Right. I mean, we 8 could certainly file a motion sooner than that if we -- we could file it sooner than two weeks, obviously. But --10 11 MR. MURRAY: Okay. MR. BORGMEYER: I'm just trying to avoid 12 13 having to -- if we're making progress, I don't want to file one just to have to file one. But certainly we 14 15 will file one if we -- if we feel like we need to. But I just -- I think maybe a two-week extension of 16 17 that deadline would give us the chance to kind of work with the company. And like I said, we can still file 18 it earlier than that if it looks like we're going to 19 20 need to. But that would be my suggestion, is 21 another -- is a two-week extension to that --JUDGE JORDAN: Okay. 22 MR. BORGMEYER: -- deadline for 217. And 23 24 then we'll -- hopefully by next week, we'll have kind of a good idea of whether or not any more process is 25

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- 1 going to be needed, or whether we'll be able to come
- 2 to some resolution on this.
- JUDGE JORDAN: Okay. Well, I will be
- 4 looking for a -- a motion. And counsel for Summit has
- 5 stated that they won't object to an extension. So
- 6 what I'll ask Staff to do is, if it files that motion,
- 7 tell me whether Summit has -- does have an objection.
- 8 Otherwise, I will assume that it does not, and then
- 9 we'll go ahead --
- 10 MR. COOPER: We would not object to a
- 11 two-week extension.
- 12 JUDGE JORDAN: -- as described here. Very
- 13 good. I'll just go ahead and do that. Well then,
- 14 I'll be looking for that, and I'll be able to rule on
- 15 it when the time comes.
- MR. BORGMEYER: Okay.
- JUDGE JORDAN: Anything else from Staff?
- 18 MR. BORGMEYER: I don't think we have
- 19 anything more for the -- for the Commission, Your
- Honor.
- 21 JUDGE JORDAN: Very good. Anything that
- 22 Summit wants to mention while we're here together and
- 23 on the record?
- MR. COOPER: No thank you, Your Honor.
- JUDGE JORDAN: All right. Very good.

|    |  | Page 57 |
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| 1  | Well, if you do need some further order from me, or    |         |
| 2  | anything else, I am planning to be in the building all |         |
| 3  | day, if you need anything from me. You have this room  |         |
| 4  | for another hour and ten minutes to work things out    |         |
| 5  | off the record. And the Commission appreciates the     |         |
| 6  | parties working on these matters outside of a formal   |         |
| 7  | dispute resolution litigation scenario. Well, if       |         |
| 8  | there's nothing else, then I'm not seeing              |         |
| 9  | anything I'll adjourn this this on-the-record          |         |
| 10 | part of the conference, and we will go off the record. |         |
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| 2  | STATE OF MISSOURI )                                    |         |
| 3  | ) ss.  |         |
| 4  | COUNTY OF FRANKLIN )                                   |         |
| 5  |  |         |
| 6  | I, Sarah J. Pokorski, Certified Court                  |         |
| 7  | Reporter within and for the State of Missouri, do      |         |
| 8  | hereby certify that the hearing appearing in the       |         |
| 9  | foregoing transcript was taken by me to the best of my |         |
| 10 | ability and thereafter reduced to typewriting under my |         |
| 11 | direction; that I am neither counsel for, related to,  |         |
| 12 | nor employed by any of the parties to the action in    |         |
| 13 | which this hearing was taken, and further that I am    |         |
| 14 | not a relative or employee of any attorney or counsel  |         |
| 15 | employed by the parties thereto, nor financially or    |         |
| 16 | otherwise interested in the outcome of the action.     |         |
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| 18 | Sarah Pokorski, CCR 745                                |         |
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