

1 A Staff is working with expenses that
2 occur beyond the test year when they're trying to
3 utilize a known and measurable concept for
4 expenses. And it has been Staff's position that
5 these costs of removal expenses are similar to
6 other expenses in a rate case. O and M expenses,
7 they are of the same characteristics as those
8 other expenses, and that's what we're trying to
9 achieve with the work that we do.

10 Q So you're saying net salvage --
11 you're saying the retirement expenses, retirement
12 costs are not -- is not -- when you retire a
13 capital asset, that is not a capital event?

14 A I'm not for sure how I consider
15 that, because I am considering it an expense item.

16 Q Well, let me read to you from the
17 uniform system of accounts, and you tell me
18 whether or not this sounds right to you.

19 When a retirement unit is retired
20 from gas plant, with or without replacement, the
21 book cost thereof shall be credited to the gas
22 plant account in which it is included, determined
23 in the manner set forth in paragraph D below.

24 If the retirement unit is of a
25 depreciable class, the book cost of the unit

1 retired and credited to gas plant shall be charged
2 for accumulated division for depreciation
3 applicable to such property. The cost of removal
4 and the salvage shall be charged for credited as
5 appropriate to such depreciation account.

6 A I think that's important to note at
7 this time that this Commission is not bound to
8 uniform system of accounts. There is a clause
9 there.

10 Q Okay. I think we've been over that
11 ground already.

12 I don't know if you answered this
13 question so I'm going to risk asking it again.
14 The 50 million that Laclede spends on capital
15 assets, I assume you would prefer that even though
16 the average service life is not known and
17 measurable, that Laclede recover those costs over
18 that average service life?

19 A Yes.

20 Q Okay. So the fact that a particular
21 value is not known and measurable and it has to be
22 estimated is not a sufficient enough reason by
23 itself to reject using it for purposes of setting
24 depreciation rates, or the rates charged to
25 utility customers. Is that right?

1 A Well, I don't think the -- you're
2 saying that that original cost is not known and
3 measurable?

4 Q No, we agreed the original cost was
5 known and measurable, right?

6 A Yes.

7 Q And the estimated service life is
8 not known and measurable. It is an estimate.
9 Right?

10 A Correct.

11 Q But, nevertheless, we're going to
12 use that estimate to spread that known and
13 measurable cost, rather than just recover it
14 immediately, we're going to spread it using that
15 estimate.

16 A Yes.

17 Q Okay? So what I'm concluding, then,
18 is that just because we're using an estimate is
19 not a sufficient enough reason to reject setting
20 depreciation rates based on that estimate.

21 A I agree with the caveat that the
22 original cost is known and that will not be under
23 or over -- the company will be made whole on that
24 amount.

25 Q Unless the service life estimate is

1 wrong.

2 A Are you saying -- if the -- if the
3 service life estimate is wrong, the company still
4 will recover the full original cost.

5 Q Because the depreciation reserve
6 will net it out?

7 A Yes.

8 Q Just like it does for net salvage
9 under the standard method?

10 A No.

11 Q I'm afraid you were doing well up to
12 that last answer. Okay. So since we're willing
13 to use the average service life estimates,
14 wouldn't you agree with me that there -- a reason
15 not to use an estimate is because there is
16 something wrong with that estimate?

17 A Yes.

18 Q Okay. And so let's say you did an
19 analysis and it showed that a service life
20 estimate tended to vary from actual experience by
21 5 percent. In your view, would that be sufficient
22 to reject the use of the service life estimate in
23 total and just permit the recovery of all capital
24 expenditures in one year?

25 A No, because the reserve is for the

1 amount of original cost. If -- if that 5 percent,
2 at any moment in time, fluctuated, the reserve
3 still picks up the original cost of the item.

4 Q Well, if you assumed 50 years for an
5 item -- let's say a \$50,000 item for 50 years.
6 You're going to depreciate a thousand dollars a
7 year, right? Let's say the item only ends up
8 lasting 40 years. You guessed wrong on the
9 service life. Then the company will have only
10 collected 40,000 on that item, right? Because of
11 the error in the service life estimation.

12 A No, because we continue the
13 depreciation of the item. The -- there is not a
14 cutoff -- at that moment in time, depreciation
15 stops. Because this is --

16 Q Well, at the time the item is
17 retired, it's -- it's subtracted from the asset.
18 Right? It's reconciled right then and the
19 depreciation stops on that item. Right?

20 A Not in mass asset. We keep the
21 depreciation rate going for the mass asset
22 account.

23 Q Okay. Until the next rate case.

24 A Yes.

25 Q Let me give you another example.

1 Let's say that over the last 50 years, the cost of
2 a certain item had increased by an average annual
3 amount of 2 percent per year and that you were
4 asked to estimate what that item would cost in
5 another 50 years.

6 In your view, would it be more
7 reasonable to assume that the cost was going to
8 double, or more reasonable to assume that the cost
9 would stay the same as it is today?

10 A What kind -- I don't know the -- I
11 don't know that I can answer that. It's -- I
12 don't have the kind of item, I don't have the
13 conditions and situation.

14 Q So you can't answer a -- just on a
15 hypothetical basis?

16 A No.

17 Q All right. Let's say it's a main.
18 And we're talking about cost of removal of the
19 main. And you know that this amount has increased
20 by 2 percent per year over the last 50 years.
21 Okay? Now I'm asking you, if you were to hazard a
22 guess, what the cost of removal would be 50 years
23 from now. Would you say it's more reasonable to
24 assume that that cost would be double what it is
25 now, or the same as it is now?

1 A Because you're so far out into the
2 future, I wouldn't make the estimate because I
3 would assume that someone's going to become
4 innovative in the time and create some other, you
5 know, scenario situation at the time of
6 retirement.

7 Q But if I said you had to choose one
8 of those two, which one would be more reasonable?

9 A Under your hypothetical, I'll go
10 with the trend. Increase.

11 Q Meaning the double.

12 A Yes.

13 Q Would you agree that all the factors
14 used to develop the net salvage percentage under
15 the standard method are known and measurable?

16 A Known and measurable, but not
17 predictive.

18 Q So the net salvage costs of retired
19 plant, which is one of those factors, is known and
20 measurable?

21 A Yes.

22 Q The original cost of retired plant,
23 which is another factor, is known and measurable?

24 A Yes.

25 Q The original cost of the current

1 plant is known and measurable?

2 A Yes. It's the predictiveness of
3 that percentage that I simply can't --

4 Q I understand. Let me ask you about
5 your concerns over the -- what you call the
6 predictiveness. In his 1999 testimony, Mr. Adam
7 was not -- did not raise the predictiveness as an
8 issue. Is that correct?

9 A I think on page 8, he said the
10 customer should be paying only the current
11 negative net salary to interim retirements.

12 Q Right. He wanted to just pay --
13 wanted customers to just pay the current amount.
14 He wasn't arguing with the predictiveness.

15 A He chose not to use it.

16 Q Okay. When the Commission -- when
17 the Missouri Commission approved the standard
18 method for St. Louis County Water in 2000-844, the
19 accuracy of that -- of those predictions didn't
20 stop them, right?

21 A No, I -- if it's -- I understood,
22 though, that that's not what was taken into
23 consideration, but that the cash flow was. Just
24 generating cash flow was the concern.

25 Q Okay. And the Indiana case you just

1 went over with Mr. Lowery, the Indiana Commission
2 wasn't bothered by the predictiveness of the
3 standard method?

4 A I can't really know for sure what
5 they had in mind.

6 Q And the vast majority of state
7 commissions that use the standard method or are
8 aware the standard method is used are not so
9 bothered as to depart from the standard method?

10 A Well, I think I had an attachment to
11 my testimony that shows that other commissions are
12 concerned and they're starting to look at it.
13 And, as anything, once it starts to get further
14 analysis, I mean, that's -- that's the context
15 there is that there -- there certainly is some
16 concern.

17 Q And this is -- this is attachment 8
18 to your rebuttal, you're referring to?

19 A Yes.

20 Q Let me read one paragraph from
21 Schedule 8-1 of that testimony to you and ask you
22 if you agree with it.

23 A Okay.

24 Q The near term revenue requirement
25 impact makes cash treatment and other forms of

1 salvage and cost of removal deferral attractive to
2 regulators. The proceedings discussed here
3 demonstrate that this attraction is strong enough
4 to prompt some regulators to dictate cash
5 treatment even though in conflict with uniform
6 system of accounts that specify accrual accounting
7 and unfortunate for customers and the economy of
8 the service territory.

9 Do you agree with that statement in
10 your testimony?

11 A Well, at least not in -- in
12 Missouri. I think the concern here, as we have
13 presented it, is what is the appropriate cost that
14 customers should pay in any given period today, 20
15 years ago, 10 years ago. We are trying to move to
16 establish for the customers who is the -- what is
17 the appropriate -- not in the sense of a -- that
18 this is just a near term revenue requirement.
19 It's the sense that we're trying to pick up what's
20 the appropriate cost.

21 Q You don't want to harm the customers
22 and the economy here, right?

23 A Well, if I was a business and I came
24 to Missouri and was being overcharged, as in what
25 we've seen in the past cases, that hurts the

1 economy as well.

2 Q But -- well, let me ask you this.
3 Would you -- how would you feel about a situation
4 in which you were paying significantly less than
5 your rate, and that amount would then be paid by a
6 future generation?

7 A Well, and that's my point. We're
8 trying to make sure that doesn't happen.

9 Q And so are we. Okay. Let me move
10 to a different area.

11 In Mr. Adam's testimony, he did not
12 propose any amortization of the depreciation
13 reserve to reflect a return of the net salvage
14 amounts that were supposedly collected from
15 customers in excess of amounts that would have
16 been collected under Staff's method. Is that a
17 true statement?

18 A I thought that he knew that it
19 should be monitored and -- for the duration and
20 the magnitude.

21 Q Do you agree that such an
22 amortization should not be made?

23 A In this case, the '99 case.

24 Q Yes.

25 A I don't believe I made a

1 recommendation for an amortization in this case,
2 no.

3 Q Okay. All right. So if the
4 Commission adopts the Staff's method, would it be
5 your position that the -- that the Company should
6 reduce rates further to return net salvage amounts
7 that theoretically were previously collected from
8 customers in excess of the amounts that would have
9 been collected under Staff's method?

10 A I generally like to take a look at
11 the magnitude and the duration of the overaccrual.
12 I think that that's necessary.

13 Q So you're saying maybe.

14 A Yes.

15 Q But you haven't decided yet.

16 A I think that one has to look at the
17 circumstances to see if it is necessary.

18 Q Are you concerned at all with the
19 punitive nature of that, or should I direct that
20 to Mr. Oligschlaeger?

21 MR. SCHWARZ: I'll object to the
22 characterization of the depreciation orders of the
23 commissions as punitive.

24 MR. ZUCKER: Well, this isn't a
25 depreciation order yet. I'll rephrase it for you,

1 though, Tim.

2 Q (BY MR. ZUCKER) Are you concerned
3 about the cash flow effects of that?

4 A If I can, I will defer cash flow to
5 Mr. Oligschlaeger.

6 Q You have not done any analysis to
7 determine the magnitude of these alleged
8 overaccruals; is that correct?

9 A I have in subsequent Laclede cases,
10 I've been involved in the Ameren complaint case
11 and in the Aquila case earlier this year.

12 Q So you have, but not in the Laclede
13 case?

14 A Oh, I have that, yes.

15 Q So how far back in time would you go
16 to -- to assess this overaccrual?

17 A The overaccrual is -- is viewed as
18 we do the depreciation study today. That is an
19 absolute dollar that is calculated at the time of
20 the study.

21 Q And how -- what time period does it
22 cover?

23 A It really depends on each company.

24 Q And this -- if you were to do an
25 amortization, that would assume that the utility

1 actually collected the net salvage amounts
2 embedded in the depreciation rates from the
3 customers; is that right?

4 A Will you ask that question again?

5 Q The theoretical overaccrual assumes
6 that the Company actually collected the accrual
7 amounts?

8 A Yes.

9 Q And so do you -- do you take into
10 account that some amounts would -- you know, for a
11 plant built in a certain year, there would have
12 been no collection of rates until the next rate
13 case occurred?

14 A Well, that, and plant that retired
15 also would have continued to have accumulated.

16 Q And which amount do you think is
17 larger? The interim capital additions or the
18 interim retirements?

19 A I would have to sit down and
20 calculate it.

21 Q Couldn't hazard a guess? Take a
22 guess.

23 MR. SCHWARZ: Object, calls for
24 speculation.

25 MR. ZUCKER: And I am calling for

1 speculation.

2 JUDGE DIPPELL: The witness doesn't
3 have to answer that one. Doesn't have to guess.
4 I would appreciate it if we got yes, no, or I
5 don't know once in a while, but she doesn't have
6 to take a guess.

7 Q (BY MR. ZUCKER) If I were to say
8 that the capital additions are likely to be much
9 larger than the interim retirements, would you say
10 that's a reasonable assumption?

11 A I would.

12 Q Would you be able to tell me how
13 much net salvage costs Laclede actually incurred
14 for each of these years? For each of the years
15 covered by the amortization?

16 A Which amortization?

17 Q Well, the one we were talking about.
18 The amortization of excess reserve amounts.

19 MR. SCHWARZ: I object. Staff
20 hasn't proposed an amortization, the Commission
21 hasn't ordered an amortization.

22 MR. ZUCKER: Well, she said that
23 it's possible that she would do one based on the
24 magnitude, and I'm asking her some questions about
25 how she would do it.

1 JUDGE DIPPELL: I'm going to
2 overrule your objection and let the witness
3 answer.

4 THE WITNESS: You would try to take
5 a look at how many years it took to build up that
6 amount, and then use judgment to say, well, is
7 that about the appropriate number of years that
8 you should try to bring it back. You have to --
9 you know, it's taken 20 years to build it up, one
10 consideration might be should you take 20 years to
11 reduce it back down.

12 Trying to keep in mind that you want
13 to, as close as possible, return it -- or return
14 the effect of it to the customers that would have
15 paid it.

16 Q (BY MR. ZUCKER) Okay. So that --
17 that assumes that you would be returning it to,
18 you know, to the extent that you went back 20
19 years, you would be returning it now to a lot of
20 customers who never paid it?

21 A I -- there is the argument that a
22 new generation of customers have come about. I am
23 trying to provide as close as possible to that
24 generation, which is a group within a time period
25 of a rate case that would have provided it.

1 MR. ZUCKER: May I have a moment,
2 Your Honor?

3 JUDGE DIPPELL: Certainly.

4 MR. ZUCKER: I may be close to
5 finished. Okay, I'll pack up my stuff here, Your
6 Honor. Thank you.

7 JUDGE DIPPELL: We'll take a short
8 break and come back at 20 after and finish up Miss
9 Schad starting with Commissioner questions then.
10 You can go off the record.

11 (Off the record.)

12 JUDGE DIPPELL: Okay. We had a
13 technical error while we were on a break, the
14 Judge somehow managed to delete the electronic
15 exhibit that Miss Schad worked so hard to create.

16 Miss Schad, do you think you would
17 be able to recreate your example on paper.

18 THE WITNESS: Yes.

19 JUDGE DIPPELL: I will let Miss
20 Schad attempt that. I don't want to take the time
21 to do that, unless Commissioner Murray thinks it
22 would help her in her questions.

23 THE WITNESS: It will probably just
24 take me like three minutes.

25 JUDGE DIPPELL: Okay. Well, if it

1 will only take that you length of time, maybe
2 we'll just go ahead and take another five minutes
3 and let her see if she can create that, make some
4 copies and pass it around so everybody can look at
5 it. Go back off the record.

6 (Off the record.)

7 JUDGE DIPPELL: Okay. We're back on
8 the record. I apologize for that little technical
9 glitch. Someday these things will go smoothly,
10 but Miss Schad has recreated her exhibit, and I
11 believe that Counsel have agreed that it is a fair
12 representation of what was on the board. Someone
13 has gone to make us all copies, but we'll go
14 ahead, then.

15 I did want to say that we're going
16 to try to go until 6 o'clock this evening. We'll
17 see how it goes, if we can get through with Ms.
18 Schad and the other two Company witnesses, that
19 would be a good goal, I think.

20 Commissioner Murray, would you like
21 to go ahead and begin your questions?

22 COMMISSIONER MURRAY: Thank you.

23 BY COMMISSIONER MURRAY:

24 Q Good afternoon, Miss Schad.

25 A Good afternoon, Commissioner Murray.

1 Q You are adopting Paul Adam's
2 testimony from GR-99-315; is that right?

3 A Yes, I am.

4 Q Can you tell me in GR-99-315, was
5 there evidence in the record that the excess
6 depreciation reserves, as you called them, were
7 the result of the net salvage value calculation?

8 A That's in the record?

9 Q Yes.

10 A Not his work papers, you mean?

11 Q Or were his work papers in the
12 record?

13 A I thought so, but I don't know. I
14 really don't know.

15 Q You don't know? Okay. If they were
16 not, was there anything else in the record?

17 A He had -- there -- I thought they
18 had a board where he did something today except it
19 was the actual Laclede accounts? They were -- it
20 was a -- they were boards that they used to show
21 the same concept, except on big boards. So I
22 don't know how that worked, I just remembered it
23 was --

24 Q You referred earlier to his
25 testimony, page 8 of his direct testimony. At

1 line 18, he stated, another conclusion could be
2 that the computed average service life is wrong.
3 Now, could -- could that not be a reason for what
4 he was calling an excess reserve amount?

5 A Well, I think that there -- and I
6 don't know for sure how much change he had in
7 average service life from the previous one. I
8 think he was just trying to bring out the point
9 that when you do these calculations, there are
10 more than one component. So not -- not to
11 discount it, but to bring it to your attention
12 that it -- it's there.

13 Q But did he give us any evidence that
14 the, what he called excess depreciation reserve
15 was the result of the net salvage value
16 calculation? And not, perhaps, the result of
17 something else, such as computed average service
18 life being wrong?

19 A I don't know if he made any change,
20 but if in essence you -- he didn't make any
21 change, then it would -- it would be contribute --
22 or the amount of the change, if you take a look at
23 both, you can -- if your average service life is
24 changing by, let's say, a year, there is -- there
25 is a small amount there, it's not substantial, and

1 I do not know if that's in the record.

2 You know, that -- I do not know --
3 like using the '98, like if he didn't change any
4 lives, he might not have, he might have, I don't
5 know -- I don't know.

6 Q Okay. Do you know if there's
7 anything in the record now to indicate that?

8 A No.

9 Q Um, what would be the rationale for
10 the Commission to find that a large depreciation
11 reserve is a controlling factor in determining how
12 to calculate Laclede's net salvage value?

13 A Well, it would be of concern if a
14 reserve was large, or exceedingly large. And even
15 in the absence of that, it is something that -- if
16 that -- if there is a need or requirement by the
17 Commission that net salvage percentage should be
18 defined and how it's calculated, that's a aid in
19 -- you know, if that is what is of essence -- I'll
20 go back to try to answer that question more
21 direct.

22 Is that if the reserve is growing
23 way too large and you're trying to determine what
24 are the components, then one of those things to
25 take into consideration is how should the net

1 salvage percentage be derived. And to the extent
2 that maybe -- so that confusion does not continue
3 to exist, the separation of that reserve for the
4 amount that's original cost and the amount that is
5 the net salvage percentage would be valuable.

6 Q Is it possible that excess
7 depreciation reserves or large depreciation
8 reserves could be the result of good management on
9 the part of Laclede?

10 A Well, if -- if you consider the good
11 management, is there O and M that's properly being
12 expensed, one would still find that the
13 appropriate life encompasses that, and so the
14 reserve would be reflective of the proper average
15 service life, and I -- I don't know that that
16 large overaccrual has a relationship to
17 management.

18 Q Okay. If the estimation of net
19 salvage cost or the estimation of average service
20 lives was determined to be incorrect at a point in
21 time, there would be an adjustment made under the
22 standard methodology, would there not, to correct
23 for that? For either one of those errors?

24 A There is mechanisms. The -- an
25 amortization or a change -- we would like to -- in

1 the past -- here's the problem. In the past, one
2 might change the percentage of the depreciation
3 rate to achieve a balancing. But --

4 Q A balancing meaning --

5 A Meaning like if it needs to be
6 increased or decreased.

7 Q To correct for a more accurate
8 estimation?

9 A Yes. The problem is we're trying to
10 be more specific so that more analyses can be done
11 in the future as to what is the average service
12 life that's being ordered, what is the net salvage
13 percentage that's being ordered, how should it be
14 defined, so that analyses can be done in the
15 future. Right now it's real hard.

16 If -- sometimes if depreciation
17 rates were ordered, and a lot of times they were
18 ordered without the underlying factors of what the
19 average service life was, that makes it very
20 difficult to do analyses. And for many, many
21 cases in this -- in this case, only a final
22 depreciation rate is provided. And especially in
23 stipulations and agreements, we do not get out of that
24 information what is the average service life for
25 those accounts.

1 Q Okay. You quoted earlier --
2 somebody was asking you a question, and I don't
3 recall who it was, but someone asked you about, I
4 believe it was a method of depreciation, and you
5 quoted or cited a 1915 authority.

6 A Yes.

7 Q Would you tell me what that was
8 again? And why you cited it?

9 A Well, it's because the -- I'll tell
10 you what it is and then I'll tell you why.
11 Depreciation has evolved over time, and as it
12 changes, we -- we change how we do the actual
13 percentage. If you'll give me a minute --
14 depreciation is one of those issues that it's a --
15 it's a difficult area in the sense that what it's
16 -- is in the determination of cost of service, the
17 percentage is -- is changing as to what it
18 represents.

19 During the early part of this
20 century, depreciation was -- was a recovery to the
21 company at a flat rate. They were each year to
22 put into the reserve 1.5 percent of their
23 aggregate dollars. And then in the '50s, the
24 accounts were -- the companies were starting -- or
25 were required to keep their books and records by

1 -- by the individual accounts and then
2 depreciation rates were then assigned by -- by
3 account.

4 It's -- the essence of looking at
5 the history, and that's why I've done this here,
6 is to -- to grasp exactly what it is we're trying
7 to work with. And depreciation is not easy to
8 grasp. And without the history, it's hard to
9 understand what it is we're doing.

10 And if I just look at a moment in
11 time, as in the last two or three years, it sort
12 of clouds it. So I felt like in order to
13 understand this, maybe just take a look back.
14 This is General Order No. 13 in the matter of the
15 uniform system of accounts for gas corporations
16 and municipalities. And in that time --

17 **Q What date was that?**

18 **A** I'm sorry, January 1, 1915.
19 Engineering books at the time on depreciation did
20 not even include a net salvage. And so the
21 purpose is as it developed and there was the
22 concept of, well, you make an adjustment to that
23 original cost so that you didn't overcharge
24 customers, you would adjust it for a salvage
25 amount.

1 Q Was that the uniform system of
2 accounts that you cited for 1915, then?

3 A It says State of Missouri Public
4 Service Commission General Order No. 13 in the
5 matter of uniform system of accounts for gas
6 corporations and municipalities.

7 Q That was a Missouri --

8 A Yes.

9 Q -- rule or something?

10 A General order. So salvage wasn't
11 even something that was considered. So what we
12 would have then is until the '50s, the percent --
13 the depreciation rate itself didn't represent --
14 it was just -- it didn't represent anything other
15 than a percentage of that original cost.

16 And as -- as the -- as the
17 engineering studies and then the accounting field
18 started to become more sophisticated, there
19 becomes more sophistication and more complex
20 statistical analyses start to become involved.

21 Q At some point in time there began to
22 be a consideration of the value of an asset when
23 it was retired. Is that correct?

24 A That is correct. And then maybe
25 about 1960, because they -- once they -- once they

1 started doing some depreciation rates, and I think
2 they in essence were taking into -- they had into
3 mind that there was a value at the end.

4 But still in Missouri it was still
5 only a percentage, it was just a 1.5 percent.
6 That's the way they depreciated. And -- but in
7 the analyses of accounting and analyses of the
8 engineering studies, they would allow for an
9 amount at the end of its useful life.

10 Q So that the amount depreciated was
11 reduced by whatever the estimated value at the end
12 of the life was; is that correct?

13 A Right. And, for instance, in doing
14 the Iowa curve study, they felt like there was a
15 need for that salvage, but there is not
16 statistical analyses done of the net salvage. We
17 -- we don't have anything -- I have never seen
18 anything of that nature because -- because of that
19 difficulty with predicting.

20 Q How did they accurately predict what
21 value an asset would bring when the salvage was
22 positive?

23 A Well, and this is -- looking at
24 maybe what was of value at the time was just
25 probably metal, maybe it was a dollar amount per

1 pound.

2 Q Is that an estimate as to what it
3 would bring several years later or many years
4 later when it was assumed to be retired?

5 A At that time, though, it wasn't
6 included in the depreciation rate as such.

7 Q Was it not deducted from rate base?

8 A Um, I don't know when they -- they
9 -- I'm not for sure how they did the -- the
10 amounts during that time. Of course, at one time,
11 they -- they implemented the 3 percent rule.

12 Q And how long did that -- was that
13 actually applied, do you know?

14 A The flat rates? I think I did the
15 research, I want to say it was probably until -- I
16 know for Empire, because I've done a look at all
17 these, the early '50s, about 1952 is about when I
18 think the Commission orders started coming on on
19 doing depreciation by account.

20 Q Can you cite to any case that used
21 that 3 percent rule?

22 A In the studies -- or the research I
23 did, there was a telephone case where they were, I
24 think, saying okay, go ahead and do that. I don't
25 have that here with me. Other than that, I didn't

1 really see it being applied.

2 Q Did you ever see it applied to a gas
3 case?

4 A No, I did not.

5 Q The numbers that you used in your
6 example that the Judge erased and we don't have
7 copies of yet -- oh, I believe Mr. Schwarz does
8 have copies for us, so I'll wait just a moment.

9 JUDGE DIPPELL: Still referring to
10 this as Exhibit 148.

11 Q (BY COMMISSIONER MURRAY) The
12 numbers that you used, did I understand you to say
13 that that was -- those numbers were based upon an
14 Ameren account?

15 A That is correct.

16 Q Was that a mass property account?

17 A Yes.

18 Q Did that include a -- that was as a
19 result of the FIFO, first in/first out?

20 A Um, well, the actual dollars here
21 are dollars that they provided to us. And I --
22 you know, so.

23 Q And do you have any examples of a
24 Laclede account?

25 A Yes, I do.

1 Q A mass property account for Laclede?

2 A Yes, it was steel services.

3 Q Was that in your testimony
4 somewhere?

5 A No.

6 Q Not in evidence?

7 A No. I can put it on the board if
8 you'd like to see it.

9 Q I'm curious as to why you didn't use
10 a Laclede example.

11 A I can. It was just the first one
12 that I grabbed, that was here.

13 Q Okay. Let me look at this for a
14 minute. I didn't understand some of the things
15 that you were going through your numbers up there.
16 You show -- you start out with a \$3.1 million
17 minus \$113,000 amount; is that correct?

18 A Yeah.

19 Q And come up with a little over \$3
20 million which you say -- I thought you called that
21 the net salvage.

22 A Well, it's the net cost of removal.
23 It's the cost of removal minus the salvage for net
24 cost of removal.

25 Q Okay. So the 3.1 was the cost of

1 removal?

2 A Three point one was the cost of
3 removal.

4 Q All right. That's where I got
5 confused. And this method was the standard method
6 you were demonstrating?

7 A Well, the cost -- the net cost of
8 removal was the 3,006,896, and for that year,
9 1996, there was 1,080,999 of plant retired. So as
10 I was asking Mr. Lowery earlier, you know, you can
11 do a two year plan, three year, five year span.
12 If you want to define -- I mean, in this instance
13 I did a one year look, 1996, one year.

14 Q So assuming there was an
15 overaccrual, you're just saying the amount that
16 was actually spent that year to retire an asset
17 that had been used in the past differed from the
18 amount that was being accrued that year for the
19 future retirement of current plant; is that
20 correct?

21 A Well, what I was saying is if I took
22 -- if I'm at a moment of time, December 31, 1996,
23 and that year is my test year, and if I could be
24 like instantaneous and that's going to be applied
25 for the next year -- the rate cases, anymore,

1 they're just so fast, they're just that moment in
2 time. Then for the next year, if I use the
3 standard approach, I would -- and I put this into
4 the cost of service, there would be an amount of
5 37.1 million for that year 1997.

6 Now, there's -- so you -- as the --
7 the concept there is there is a difference for 34
8 million. And we're not -- and this is just one
9 account and we're talking mass property. And the
10 dilemma is, you know, we haven't really, even in
11 this case, the '99 case, haven't really gotten
12 into the issues of the terminal cost of removal.

13 Which, let's say during this year, I
14 now have the issue of like a power plant from
15 years ago, that it's just sort of -- it's there
16 and needs to be removed. It's been retired years
17 ago and now it for whatever reason needs to be
18 removed.

19 Or if you're a gas company, maybe
20 I'm faced that year with manufactured gas sites
21 from back in the '20s, and now I also need to
22 address, am I going to have in customer rates an
23 amount to -- for a ground field reclamation of a
24 manufactured gas site, or a long ago retired
25 electric facility.

1 And because in the state we haven't
2 accumulated for anything for those, those things
3 always are sitting out there for us to also juggle
4 with.

5 Q But we've already charged the rate
6 payers, under the standard method, for the
7 retirement of the asset that those rate payers
8 used over time as they used them. Is that
9 correct?

10 A Well, but, see, for such a long time
11 there was just a recovery of original cost.

12 Q Okay. So you're talking about the
13 assets that were not treated this way that have
14 not yet been retired?

15 A Well, there wasn't -- you know,
16 until we got into the '50s, we were just
17 recovering a 1.5 percent of the original plant.
18 So the problem is, you know, did we or did we not
19 collect any dollars from all those customers for
20 the future. And if -- if you just look at it for
21 what you can see, probably not.

22 Q So if the Commission were to change
23 to Staff's methodology, which is what the
24 Commission tried to do in '99, I think without
25 understanding either methodology, and I can say

1 that from experience because I was the one
2 Commissioner that was on the Commission at the
3 time, and I -- wait, I'm not finished, I haven't
4 asked you a question.

5 If we were to use Staff's
6 methodology going forward, how, in your opinion,
7 would that make the treatment of past assets that
8 were treated under the straight percentage
9 depreciation that have not yet been retired, how
10 would that correct that situation that you just
11 cited?

12 A Well, if there -- kind of like what
13 I was saying earlier, or maybe not, I don't know,
14 maybe -- if -- this is -- this is not easy to
15 understand, and so I think sometimes I have to
16 slow down and make sure I understand the question.

17 Q Okay. And I may not have stated a
18 question that's understandable, so.

19 A No. It is. Who should pay and at
20 what time. And the questions are very good
21 questions. It's something that the Staff is
22 definitely -- we -- we struggle with and try to
23 achieve something that's fair.

24 So if I have plant that's not,
25 during that time, collected anything from those

1 customers for a final cost of removal and I'm
2 incurring it today by customers who incur it
3 because it keeps the system going, because I -- if
4 I retire something and something replaces it, so
5 the system continues, ongoing, and I have
6 maintenance expenses, where this gets into the
7 issue is maintenance expense on the same mass
8 property items can also be very large.

9 If -- if a unit of property is, for
10 an item, let's say, is 20 feet, and I don't
11 replace that full item, or if I have a turbine and
12 the full turbine is the unit, but I'm only
13 replacing blades in the turbine, which still can
14 run into millions of dollars, but I, as a current
15 customer, I pay for those in O and M expenses.

16 Q And I understand your testimony, you
17 set that out, but some --

18 A So how do I -- what else do I --
19 what else should I charge today's customer for?
20 I've got plant from the past that's retiring
21 today, and I am asking the current customers to
22 pay that.

23 Q And it goes against the uniform
24 system of accounts and the principles that an
25 asset should be paid for, the full cost of the

1 asset, including cost of removal, should be paid
2 for by the customers who use that asset. Is that
3 correct?

4 A There's -- there is the conflict
5 with that going on.

6 Q Let me ask you this. Is -- do you
7 agree that the uniform system of accounts has, as
8 at least a large part of its purpose, uniformity
9 among the states for the utilities to be given the
10 same accounting treatment?

11 A Well, I do; however, the different
12 utilities do not have to have the same accounting
13 as we saw -- actually, that's HC, so if I refer to
14 it, can I -- what do I do?

15 Q Can you do it without numbers?

16 A Well, I have to refer to what I
17 have, and it's HC.

18 Q Do we need to go into closed
19 session?

20 A I need to refer to this.

21 JUDGE DIPPELL: Okay. We will then
22 go in camera for --

23 MR. SCHWARZ: Could we perhaps just
24 do it by reference to the page without reference
25 to specific --

1 JUDGE DIPPELL: Miss Schad?

2 THE WITNESS: Yeah, I can do page
3 numbers.

4 JUDGE DIPPELL: Let's try that. If
5 you need to get more specific, then we can go into
6 closed session.

7 THE WITNESS: So. So I'll reference
8 Schedule 7-3 and 7-5. So I'll start on Schedule
9 7-3. Of my supplemental rebuttal testimony.

10 Q (BY COMMISSIONER MURRAY) I see
11 that.

12 A Under information provided. The
13 reduction in removal cost in this account is due
14 to the use of --

15 JUDGE DIPPELL: Just one moment,
16 Miss Schad.

17 MR. SCHWARZ: Okay.

18 JUDGE DIPPELL: I don't know that
19 that can be read into the record. I'm waiting on
20 Counsel.

21 MR. ZUCKER: Where is she reading
22 from?

23 JUDGE DIPPELL: Her Schedule 7-3.

24 MR. LOWERY: Your Honor, I
25 apologize, but are we in camera or are we not?

1 JUDGE DIPPELL: We are not. In
2 fact, we are live on the internet, so.

3 Q (BY COMMISSIONER MURRAY) Can we
4 just suffice it that you referenced that exhibit
5 as your -- or that schedule in your testimony?

6 A That one, and Schedule 7-5.

7 Q Okay. I'm going to proceed, because
8 we're running a little short on time here, I
9 think?

10 A But -- so to answer your question,
11 then, given those two things, we need to do more
12 auditing to determine if in effect cost of removal
13 as it is reported is the full cost of removal or
14 if there -- if it's getting booked into with new
15 plant.

16 And as we saw earlier in a case
17 earlier this year, numbers that get reported on
18 the FERC account were not the same as what was
19 reported to Staff. I think Staff needs to get a
20 better handle on those cost of removal dollars.

21 Q And if those cost of removal dollars
22 are accurately evaluated and applied to the
23 standard methodology, the amounts that are accrued
24 for net salvage can be corrected if they are
25 genuinely improper; is that right?

1 A If, as the example I had in the
2 Ameren case this morning, I would have that much
3 accruing in one year, like a 34 million, when the
4 -- that's just one account, and I have just the
5 whole Company's annual net cost of removal for
6 like a ten year period, 1990 to 2000, is only 10
7 million, it makes it difficult to -- what is that
8 true-up mechanism?

9 When -- when the numbers are -- the
10 example, which I could do one, like the steel
11 account for -- I'm sorry, it's plastic, copper,
12 and services -- plastic copper services account
13 for Laclede, I had done an analysis in 1998, and
14 it was generating about \$6 million more per year.
15 Depending on the magnitude and depending on the
16 duration, it is going to depend on what kind of
17 mechanism and what kind of true-up.

18 And then if the concept is just we
19 just want to provide cash, I'm not really for sure
20 where we're going to blend that in to this.

21 Q Is it not true that Laclede serves
22 substantially more customers now than it served in
23 '98, for example?

24 A I will say that it serves more. I
25 don't know the, you know, the magnitude of that.

1 Sometimes they -- if they saw a growth earlier on
2 when they were -- there was other parts of St.
3 Louis being added into the system --

4 Q Has the plant, the size of the plant
5 itself grown?

6 A I would assume so.

7 Q Has the cost of removal generally
8 gone up rather than down? Over time? Over long
9 periods of time, particularly?

10 A It can -- it can fluctuate as we --
11 say if you have a replacement program going on,
12 and as that subsides, it could drop off
13 substantially then. When those replacement
14 programs end.

15 Q I'm sorry. If replacement programs
16 end, would reason for the drop-off be that you're
17 not retiring things?

18 A No, if you have -- if there's been
19 replacement because you're trying to take out all
20 the copper services or you're trying to take out
21 all the cast iron main -- once those programs end,
22 because that's just taking a whole system and
23 removing all copper services that you have in the
24 system.

25 Q Okay. And the reason -- and it ends

1 because you're no longer retiring or removing
2 product?

3 A All the copper.

4 Q So that's not meaning that the cost
5 of removal is going down, it's just that at that
6 point in time, there isn't a removal.

7 A There isn't the magnitude going on.
8 Right.

9 Q I'm going to keep moving here.
10 Commissioner Applying was asking you questions, and
11 when you came to the Commission, did you have
12 training particularly in -- in depreciation, first
13 of all? Prior to coming to the Commission?

14 A For calculating average service
15 lives?

16 Q Depreciation in general.

17 A I had done our own depreciation for
18 tax purposes on the -- on farm equipment.

19 Q Did you have any formal depreciation
20 training?

21 A No.

22 Q And none in net salvage, I would
23 assume?

24 A No.

25 Q Did you have the opportunity to make

1 your own decisions as to the proper methodology to
2 be applied after you came here?

3 A Yes.

4 Q And how did you determine that you
5 would adopt Mr. Adam's approach rather than the
6 standard approach to the treatment of net salvage?

7 A Well, it really takes a lot -- it --
8 it takes a lot of analysis as to what is the
9 intent of what I will put into the cost of service
10 study and what are the shortcomings of one, that's
11 the strengths of another, perhaps knowing that --
12 if there's maybe shortcomings in Staff's and how
13 would you want to try to maybe make that better in
14 the future. That's how I came to that conclusion.

15 Q Not based on any authorities, but
16 based on your own thought process?

17 A Right.

18 Q Have you been involved in any of the
19 cases since 99-315 that included an amortization
20 of what Staff considers overaccrual?

21 A Yes.

22 Q You personally have been?

23 A Yes.

24 Q Okay. Can you tell me how those
25 accruals in the depreciation account were -- how

1 did those accruals get there?

2 A The accruals are the result of
3 booking of annual depreciation expense.

4 Q So they were gotten from rate payers
5 going backward, correct?

6 A Yes.

7 Q What is the effect of amortizing
8 them as was done at least by agreement, I believe,
9 stip and agreement in maybe a case or two that you
10 had been involved in, what was the effect of --
11 what is the effect of amortizing those?

12 A It is a set amount. If I was to
13 reduce the depreciation rate by a percentage and
14 plant was growing, I would be -- I would be in
15 effect reducing that reserve by a growing amount.
16 So rather than do that, an amortization is a set
17 dollar amount.

18 Q You're taking what is in the reserve
19 account, a dollar amount; is that correct?

20 A Yes.

21 Q A full dollar amount that has been
22 in that account for the cost of net salvage?

23 A Well, yes, for the most recent
24 history of which net salvage would have been
25 included in a depreciation rate.

1 Q That's the only way it could have
2 gotten there, right? Otherwise, it wouldn't be in
3 that --

4 A Right. Yes.

5 Q Okay. So you're taking that, and
6 that was put in there for what purpose?

7 A The net -- well, the reduction of
8 the net -- the reduction, which is the net
9 salvage, was put -- was included to keep a
10 overaccrual from occurring. The cost of removal
11 then became an adjustment to the adjustment.

12 Q Let's back up.

13 A If -- if I have a thousand dollar
14 item and I know that there's \$10 of -- if I know
15 that there's \$10 of salvage at the end of its
16 useful life and it will take me a dollar to remove
17 that --

18 Q Let's do a negative net salvage.

19 A A negative? Okay.

20 Q That's going to cost you \$10 to
21 remove it.

22 A If it's \$10 salvage and \$20 cost of
23 removal, then I have an extra \$10 to receive from
24 the customers. In addition to the original cost.

25 Q Okay. And assume you've had that

1 asset in place for ten years.

2 A Okay.

3 Q And -- and assume you've got the
4 full salvage accrual in there. With your
5 methodology of amortizing that, what happens to
6 it?

7 A If that \$10 of cost removal did not
8 occur --

9 Q It hasn't occurred yet.

10 A Oh, you're saying that it has not
11 occurred --

12 Q It has not occurred yet. That
13 doesn't mean it's not going to.

14 A Right. Yeah. Well, an amortization
15 would not be done prior to that event. It's only
16 after it's been collected that an amortization is
17 recommended.

18 Q Okay. Right now in this case,
19 99-315, it's Staff's recommendation, as I
20 understand it, that rather than use the standard
21 accounting treatment for the cost of net salvage,
22 by which you use a formula to determine an
23 estimate of what that cost will be in the future
24 and you charge that over time year by year to the
25 rate payers who use that asset as you depreciate

1 the initial cost of the asset; rather than doing
2 that, Staff is saying for this particular case we
3 want to recalculate what that salvage -- future
4 net salvage cost is going to be by looking
5 backwards for the past five years, or whatever
6 period of time it was, and we want to say that
7 what that future cost is going to be, rather than
8 based on this formula that's been proven over time
9 and by many jurisdictions, including ours, that
10 cost will be an average of something that we've
11 seen in the last five years, and that's what we're
12 going to allow to accrue for cost of removal for
13 these current assets. Is that -- am I accurate in
14 that?

15 A Only in the sense that I have one
16 disagreement with what you've said, and that's
17 proven. I haven't seen a proven yet, in the
18 decades, time tested --

19 Q Let's not argue about that. We've
20 had plenty of --

21 A I don't have it. I don't have the
22 -- I don't have the proven part.

23 Q Okay. And you don't have any proven
24 part that Staff's methodology is correct, is that
25 --

1 A That is correct.

2 Q And it is a different way of
3 estimating the future cost of removal. Is that
4 correct?

5 A Yes.

6 Q Now, after this case was decided in
7 '99, it's my understanding that Staff has been
8 going further, taking further steps to change the
9 standard method of treatment of net salvage, and
10 by that the next further step, as I understand it,
11 was that not only did Staff choose to change the
12 way that the future net salvage cost was
13 estimated, Staff went so far as to say it
14 shouldn't be accrued at all.

15 And we shouldn't even try to
16 estimate, we should just charge the current rate
17 payers whatever it cost that year to remove or
18 retire an item. Is that -- is that your
19 understanding?

20 A It has evolved to that, yes.

21 Q And in addition to that, Staff has
22 looked at the amount that has been accrued over
23 time for cost of removal and says, oh, this
24 shouldn't be here any longer. And then has
25 arrived at a method of amortizing that so that

1 that account basically is removed. Is that right?

2 A It -- it helps to diminish the
3 amount that's there, but your statements are
4 correct.

5 Q So really what has evolved and what
6 is continuing to evolve, it seems, is a rapid
7 evolvment from one methodology to another, and a
8 drastic change from what the cash flows are to the
9 utilities that are regulated because of this
10 sudden and drastic change. Would you not agree
11 with that?

12 A In looking back -- no, in looking
13 back before the '90s, I did not come across papers
14 that was so predictive into the 30s, 40s, 50 years
15 ahead of us for mass assets. I -- I have papers
16 that have depreciation rates. Sometimes rates get
17 stipped, I -- I don't consider this a sudden
18 change by any means.

19 Q And you don't consider it a large
20 change to the cash flow that a utility --
21 regulated utility has as a result of this change
22 in methodology?

23 A Depending on the company and the
24 account, it is a change, it is a significant
25 change in that cash amount.

1 Q And are you at all concerned about
2 the rate payers in the future that are being --
3 are going to be saddled with the full cost of
4 removal of the assets that we are using today and,
5 because of Staff's methodology, not only are we
6 not paying any of that cost, future cost of
7 removal, but we are kind of getting repaid for
8 what past rate payers have paid for the cost of
9 removal of the assets that are currently being
10 used? Does that concern you?

11 A It does concern me in the sense that
12 the -- we are at the crossroads here. We have the
13 past, it's still with us, and we don't know how to
14 take the future for sure and make us sure that
15 we're on target.

16 Q But by not being sure that we're on
17 target, you're saying let's just not even try.
18 Let's just say we're not going to pay for anything
19 related to the cost of removal of the assets that
20 will be removed in the future, and we'll just pay
21 for the cost of those old assets as they're
22 removed, even though it's probably a lot cheaper
23 for us now, and we'll let other grandkids pay for
24 whatever we're using now, even if it costs a whole
25 lot more? I mean, isn't that the result?

1 A I honestly -- I don't know. I don't
2 know what that future is necessarily going to be.
3 I -- I probably have more concern on how we're
4 going to maybe someday in the future handle any
5 large groundfill reclamation costs that may be
6 looming out there.

7 Q Okay. And I'd just like to refer to
8 your -- I'm not going to go into it, because of
9 the time here is running -- running out and I know
10 the other Commissioners want some time, but your
11 Schedule 8-1 that you attached to your
12 supplemental rebuttal testimony, I find very
13 instructive.

14 The letter from the membership --
15 the letter to the membership of the Society of
16 Depreciation Professionals from John Ferguson, the
17 Chairman of the Current Issues Committee, because
18 I -- I find that it is interesting you attached it
19 to your testimony, because it disproves what Staff
20 is claiming, in my opinion.

21 A Well, I think that there's --
22 there's debate in there, there is no doubt. And I
23 felt like to the extent there is a lot going on
24 out there in the debate, it's better to put it out
25 there. So if we are here to a point where we can

1 get a generic policy adopted or something, that
2 there is certainly this -- this here that's out
3 there.

4 I mean, Mr. Ferguson called me last
5 October. He told me he was, you know, going to be
6 putting something together. He didn't agree with
7 -- or he indicated to me he didn't agree with how
8 it's being done in Missouri.

9 Q I think that's obvious when you read
10 the attachment, but --

11 A I felt like it was still -- it was
12 just still allow you to see because that's
13 important and it's part of what we're trying to do
14 here is bring this on the table.

15 COMMISSIONER MURRAY: I appreciate
16 your putting it in the record. Thank you.

17 JUDGE DIPPELL: Thank you.

18 Commissioner Clayton, did you have
19 questions?

20 COMMISSIONER CLAYTON: I don't want
21 to take away from Commissioner Davis' time. If he
22 wants a piece of this action.

23 COMMISSIONER DAVIS: Oh, no. No.
24 Go ahead, Mr. -- Commissioner Clayton. Once
25 you're done, I'm sure all my questions will be

1 answered.

2 BY COMMISSIONER CLAYTON:

3 Q I want to talk about this Society of
4 Depreciation Professionals. Sounds like a pretty
5 rowdy group. Are you a member of that group?

6 A Well, it's not the Barry Bonds Club,
7 I guess. But yes.

8 Q I want to start off on your Exhibit
9 148 because I missed the discussion of that
10 earlier, and I apologize, but I quickly wanted to
11 go over those numbers. And since you have a copy
12 of it in front of you, the example that you're
13 using?

14 A Yes.

15 Q The top of the page, you have the
16 \$3.12 million cost of removal. Is that a one --
17 is that a total amount for account 364, or is that
18 -- exactly what is that? Is that a --

19 A That is the cost of removal for
20 account 364 as Ameren's provided for year ending
21 December 31, 1996.

22 Q So is that a number that represents
23 costs of removal for just one year?

24 A Yes.

25 Q Or is that the -- what I'm confused

1 about is that if you go out to the net cost of
2 removal, does that then have to be divided -- do
3 you divide that by the life of the plant that
4 you're talking about to --

5 A The first line item is --

6 Q Or have you already divided it?

7 A I haven't divided anything. I'm
8 just providing the amount that's net cost of
9 removal.

10 Q Cost of removal. That's the -- as
11 you look forward, that's what you estimate the
12 cost of all the plant in account 364, what the
13 cost is to remove it. Correct?

14 A During 19 -- oh, I'm sorry. During
15 the year 1996, they incurred the \$3 million --

16 Q So that's actual -- that's the
17 actual cost that they had for that year?

18 A Yes. Those are actuals.

19 Q Okay. Okay. Oh, for Ameren. This
20 case isn't about Ameren. Okay. Now, going down
21 Staff's method, you have 3,006,896, and you have
22 Staff's method, and then you have standard method
23 right under it.

24 A Right.

25 Q What is the 1,080,000 figure? You

1 **said retired plant?**

2 A Oh, the cost of removal in relation
3 to the dollars retired during that year.

4 Q **So that's the actual --**

5 A The actual dollars retired off the
6 books.

7 Q **An amount that had not depreciated**
8 **out completely?**

9 A It could be. You don't know.
10 They're just dollars.

11 Q **Just dollars. Okay. Well, I don't**
12 **understand your example. I'm going to move past**
13 **it, though.**

14 In your testimony, you go to great
15 lengths to talk about how the accrual method is
16 not -- not a method that's regularly used, or it's
17 not universally used. Is that a fair
18 characterization of your testimony?

19 A That it's not universally used, yes.

20 Q Well, would you say that most use
21 it? I mean, we're out of the norm, don't you
22 think?

23 A Yes.

24 Q Okay. And that change in policy
25 from Staff came roughly in 1990?

1 A To the best that I can determine,
2 yes.

3 Q Well, do you have a different date
4 in mind?

5 A No.

6 Q Okay. How long have you been with
7 the Commission?

8 A Five and a half years.

9 Q Five and a half. Okay. So you
10 weren't around in -- okay. There's been
11 discussion the last couple of days regarding
12 safeguards, quote unquote, that are included in
13 the accrual method to regularly make accurate
14 these depreciation accounts over time; that if the
15 estimates are off, that they be reconciled and
16 corrected, quote unquote.

17 What is it about those safeguards
18 that you find to be inadequate for an accurate
19 reflection of the accrual method?

20 A We don't see them -- they don't
21 occur. We're in a state that uses the whole life.
22 It becomes more complex, but since we're in a
23 state that uses the whole life --

24 Q When you say a whole life --

25 A It's a way of --

1 Q It's cash versus accrual or --

2 A No. No. No. If I'm --

3 Q I'm not a member of that society so
4 you got to be patient.

5 A The only way we have in this state
6 to made those adjustments is through
7 amortizations. And they are rare. I haven't seen
8 an amortization to increase a reserve.

9 Q But wouldn't Staff have the ability
10 to review the estimates for -- well, I -- let me
11 start over.

12 There's been testimony that there --
13 once we choose a method of dealing with the net
14 cost of removal, that once we choose a method,
15 that there would still be variables for the
16 parties to discuss and fight over and argue about
17 in the future.

18 Wouldn't Staff have the ability, if
19 we were to adopt the accrual method, to adjust
20 figures in these accounts every time that there is
21 a rate case to make sure that they are updated
22 with the most current information, or is that not
23 possible?

24 A Well --

25 Q And I'm maybe missing the mark, so

1 --

2 A Well, we can, but what am I going to
3 make as my point that I want to arrive at? I
4 mean, we would also have to establish that --
5 conceptually there has to be something that I'm
6 going to amortize or estimate to.

7 Q Well, you mean the actual -- the
8 estimate for the cost of removal.

9 A Yeah.

10 Q Are you saying you don't have any
11 way of knowing what that number is?

12 A Well, okay, if I -- if I take it
13 beyond what Mr. Adam has done here and said that,
14 let's say, conceptually the last year should be
15 approximately what the next year is, that's
16 already been done here. If -- and I could do the
17 last three years for the next three years. But
18 let's -- and also it is -- I don't have something
19 to -- to arrive at. I mean, I have to -- if I'm
20 going to get there --

21 Q I don't know what you mean by you
22 have to get something to arrive at. That doesn't
23 --

24 A How am I going to know what to
25 change in the depreciation reserve, how much I

1 need to change if I'm -- if I'm going to stay in
2 the accrual, what's my target for how much it
3 should change?

4 Q I don't know what your target is. I
5 -- aren't we trying to determine an amount of the
6 cost of removal and how best to deal with that,
7 and there's been discussion about the ability to,
8 in every rate case subsequent, to reevaluate each
9 of these accounts?

10 And maybe I just don't understand
11 how these accounts work and some of the formulas
12 that are used, but does Staff not have the ability
13 to verify or evaluate the estimates on the part of
14 the Company on what the cost of removal will be?

15 I mean, you know the plant that's in
16 service, you have those dollars, you have the
17 lives. You estimate the cost to remove it net of
18 salvage and then that is basically divided by the
19 lives and you include that in the ongoing rates.
20 I mean, that's how it works, correct?

21 A Okay. Correct. And if I have,
22 let's say, an account that's a 50 year life, I
23 don't know what's going to happen at the end of 50
24 years that I should make my amount to.

25 Q Okay. So you're -- you're saying is

1 that it is too speculative to make that
2 stipulation for 50 years down the road is what
3 you're saying?

4 A It is speculative. There are -- you
5 know, if -- if we don't have a problem with being
6 speculative, then we can assign a dollar amount at
7 that time. I don't know how I -- I can't --

8 Q But what if you -- would it be --
9 would it be -- I guess, are these -- this method
10 would -- would you take, say, the cost that it
11 would be to remove it today and then take a future
12 value, adjust it for inflation, or something like
13 that? Is that how it's done?

14 A Well, under what I have as the
15 standard method, which is what's being proposed in
16 this -- by the Company, if I -- in that -- that
17 amount that says 278.16. If -- basically that's
18 saying that for every dollar of plant that I
19 retire, I need \$278 for cost of removal. It is a
20 ratio.

21 It's -- so if, you know, if this
22 Commission would like us to -- if it is the
23 Commission's desire that that relationship is the
24 appropriate relationship to move forward with, and
25 for each account we define that we think that the

1 last five years or the last ten years and get
2 those numbers and work that, and then I develop
3 that relationship, if the Commission finds that I
4 should -- I should use that number, you know, we
5 disagree whether it's predictive or not, that's
6 what we would do.

7 We do not find it's predictive, we
8 -- but -- but regardless. If that is what our
9 instructions are to do, that's what we would do.

10 Q I'm going to ask you a risky
11 question here. Do you think I misunderstand how
12 this works? I do not get it? From what I
13 explained? No risk of penalty. Because from what
14 I -- I think maybe I misunderstand how this works.

15 A Okay. If it takes -- okay. Then
16 maybe I -- can I ask you what you don't
17 understand?

18 Q Well, you have a concern about
19 determining what amounts these -- I think you have
20 a concern about the speculative nature of picking
21 or choosing a number that would represent the cost
22 of removal 50 years down the road. Correct?

23 A Okay. I --

24 Q Correct?

25 A Yes.

1 Q Okay. Now, you have expressed
2 serious concerns about these figures and figuring
3 out what those numbers are in the future; yet, 47
4 other jurisdictions around the country use this
5 method, so they don't have this problem. Do they?

6 A I -- I think it's starting to come
7 to the surface, and I think that, as this letter
8 shows, some are starting to get involved in it.
9 It's -- because it's -- because it's difficult, it
10 --

11 Q Is your answer that they are finding
12 that they are having problems?

13 A I believe so.

14 Q That's what your answer is. Okay.
15 Okay. Well, would it -- under the accrual method,
16 I guess the way it had been done in the past, how
17 did they -- how is the cost of removal determined?
18 That cost determined right now under this method,
19 do you know? Is it a present day valuation moved
20 forward for a future value? Is it --

21 A There's --

22 Q Do you know?

23 A It is not a net present value.

24 Q Okay. Do you know how they -- how
25 that number is chosen?

1 A In other states? Or here?

2 Q In the method that's being proposed
3 by Laclede, by Ameren --

4 A Those are current dollars.

5 Q Which are -- I thought we were
6 talking about future speculative removal costs.
7 How do they propose that those numbers be chosen?

8 A They would look at the dollars
9 retired last year. They need that number. The
10 dollars of plant retired. And they need the
11 dollars of cost of removal in order to remove
12 those plant. The dollars incurred is my \$3
13 million. The dollars retired is the 1 million.

14 Q So they don't estimate, it's just
15 purely a percentage; is that what you're saying?

16 A Well, intuitively, it seems like it
17 would. But if you take a look at an account --
18 took a look at this account for several years in
19 succession, you're still not coming up to anywhere
20 near the 37 million. But we're -- but they're
21 saying over time, it should prove to be true.

22 Q Over time what would be proven to be
23 true?

24 A That for every dollar of plant
25 retired, I need \$278 for cost of removal.

1 Q All right. So it's your testimony
2 that you don't believe there are sufficient
3 safeguards to keep these figures accurate on a
4 forward looking basis?

5 A Well, we --

6 Q If that's a difficult question, let
7 me ask you this. Are there any safeguards that
8 you do like in the accrual method?

9 A Yes. The fact that it is offset to
10 rate base. That is something --

11 Q Okay. So you do like that offset to
12 rate base. Have you all done an historical
13 analysis comparing the amount of dollars of actual
14 cost of removal versus what the accrual method
15 would indicate for a revenue requirement and how
16 different they are on a historical basis, say,
17 like the last five or ten years?

18 A Well, I -- I've looked at -- like
19 this account, I -- I have done just what I have
20 here for -- for like five years.

21 Q Where are what you have here?

22 A That was on the board earlier.

23 Q Oh, this thing is the last --

24 A Yes.

25 Q Okay. The thing I didn't

1 understand.

2 JUDGE DIPPELL: Exhibit 148.

3 Q (BY COMMISSIONER CLAYTON) Okay. So
4 -- I don't know. I'm confused, because you used
5 numbers from Staff's method, then you put them
6 into the standard method, then you go to ASL, and
7 then back to Mr. Adam's method. And I don't see
8 how I bounce back and forth between the methods.

9 A Okay. I think I'll start over and
10 clear it up.

11 Q No, let's not. You all have been
12 through this and I don't want to take everybody's
13 time to do that. I'll figure it out. I'm a good
14 study at home.

15 If we were to choose to use the
16 accrual method, would there be additional
17 safeguards or concerns or ideas that you would
18 have to provide an addition layer of protection
19 for the rate payer?

20 A I would agree that there has to be
21 additional safeguards. I have not come to the
22 conclusion of what -- how they would be. One
23 helpful mechanism for us would be if the reserve
24 was separated into the part that's for the
25 original cost and the part that's for salvage, or

1 cost of removal. If that alone was separated,
2 that would be helpful so that we can see what is
3 part of each one.

4 Q Okay. What is -- exactly what is
5 Staff's proposal? Is it the actual -- the actual
6 removal cost for the test year? Is it an average
7 over years, or --

8 A In Mr. Adam's testimony, it was
9 actual without an inflation factor or any other
10 mechanism for some change.

11 Q Actual from the test year? Does
12 that make sense?

13 A No. That probably would not -- that
14 wouldn't be available to us yet. We'd have to go
15 back two to three years. To capture that.

16 COMMISSIONER CLAYTON: All right.
17 Thank you.

18 JUDGE DIPPELL: Commissioner Davis,
19 did you have any questions?

20 COMMISSIONER DAVIS: No, I just
21 wanted to make sure Commissioner Clayton had a
22 full and fair opportunity to ask anything else
23 that he wanted.

24 COMMISSIONER CLAYTON: Do you want
25 me to take some more time?

1 COMMISSIONER DAVIS: No.

2 JUDGE DIPPELL: Okay. I know this
3 is a little out of order, but what I'm going to do
4 is go ahead and ask Mr. Sherwin to come back for
5 Commission questions before we do redirect and
6 further cross examination of Miss Schad. And that
7 way, the Commissioners can ask their questions.

8 We're going to take just a five
9 minute break. Come back at 10 till. Go off the
10 record.

11 (Off the record.)

12 JUDGE DIPPELL: Go back on the
13 record. Okay, Mr. Sherwin has returned to the
14 stand, and I will remind him that he is still
15 under oath.

16 I will also remind those of you that
17 are left that the doors are going to lock at 5
18 o'clock. You will be able to get out of this
19 room, but if you come back in, you will have to
20 come back in, this door will be propped open, and
21 as long as it remains propped open, you will be
22 able to get back in. But also I believe the
23 building doors lock at 5, so if you go out onto
24 the street, you will not be able to get back in
25 unless you have a friend inside the building.

1 So with that said, Commissioner
2 Murray, do you have questions for Mr. Sherwin?

3 R. LAWRENCE SHERWIN, testified as follows:

4 BY COMMISSIONER MURRAY:

5 Q You know, I'm not sure that I have
6 much for you, Mr. Sherwin. But I -- I will ask
7 you while you're on the stand if you could
8 briefly, and I hope it's possible to do that
9 briefly, explain how an overaccrual would be
10 tracked and addressed by the standard method? Can
11 you do that?

12 A Yes, certainly. The overaccrual
13 that we had an example of before would be
14 addressed, first of all, by an adjustment to the
15 depreciation rate and subsequent to depreciation
16 studies.

17 Secondly, the amortization we've
18 been discussing, the kind of amortization that has
19 been discussed is another method of eliminating an
20 over or underaccrual.

21 Q Would you explain how that
22 amortization works? What actually happens?

23 A Well, a determination is made of the
24 so-called overaccrual using a theoretical
25 depreciation reserve and comparing that to the

1 actual book reserve of the company, and then the
2 difference is divided over -- divided by a number
3 of years. And each year the company takes one --
4 takes a ratable portion, one-fortieth or however
5 many years have been divided into it, and goes the
6 opposite direction. Removes some of it, in
7 effect.

8 Q Okay. And that would be -- that's
9 fine.

10 Can you identify within your
11 accumulated depreciation what has been accumulated
12 as a result of depreciation of the original cost
13 of assets versus the cost of -- estimated cost of
14 removal?

15 A As Mrs. Schad indicated, the rates
16 for Laclede for our property accounts weren't
17 separated, or weren't determined by account until
18 the early '50s. So there would be a period of
19 time when that would just be impossible, but it --
20 certainly someone trying to get at that number
21 could model around that beginning -- that starting
22 point.

23 Someone would have to analyze the
24 determination of our depreciation rates over the
25 years, and finding the information might be

1 challenging. But I -- I think it may be possible
2 with a lot of work.

3 Q Right now the accounts are grouped
4 into groups of assets; is that right?

5 A Our depreciation rates are set by
6 primary plant account. Mains or -- steel mains
7 and cast iron mains.

8 Q And under the standard method, the
9 estimate for the cost of retirement is based on a
10 retirement history of the group of assets; is that
11 correct?

12 A Yes, it is.

13 Q And then that's a percentage or a
14 ratio is applied going forward to estimate the
15 cost of removal of the current assets. Is that --

16 A Typically the analyst divides the
17 cost of removal for a period by the original cost
18 of the property retired for that period. Often
19 it's done for a number of years to eliminate
20 fluctuations and help to better identify trends.

21 The resulting ratios are the
22 starting point for determining how to estimate the
23 future. And often it's -- that resulting ratio is
24 just taken without adjustment and used in
25 developing the rate.

1 So very often it's used directly
2 without any kind of adjustment by the analyst, but
3 the analyst is certainly free to make whatever
4 adjustments they might identify as being important
5 to them. There may be some new technology or
6 something of that nature.

7 Q Okay. I'm not -- and with what
8 Laclede is proposing for Laclede's assets, are you
9 -- is Laclede proposing to make adjustments or --

10 A No. Our proposal was to use the
11 existing ratios.

12 Q Okay.

13 A As the estimate.

14 Q And is it true that sometimes the
15 cost of removal could exceed the original cost of
16 the asset?

17 A Yes, especially on long life
18 properties.

19 Q And if that is indeed the case, that
20 would not provide any reason to not charge the
21 rate payers who are using that asset or that cost,
22 would it?

23 A No, it -- it just may be
24 counterintuitive. It may be a little -- something
25 for the analyst to get used to that, gee, that's

1 doubling that. Well, yeah, sometimes it has to.

2 Q But it's still a part of what it
3 cost to provide that asset for the rate payers.

4 A That's exactly right. It is still a
5 cost.

6 Q And if it indeed costs more than the
7 original cost of the asset, seems to me like it
8 would be definitely unfair to charge -- to wait
9 and charge rate payers at the time, or going
10 forward for the cost of removal of that asset and
11 not charge the customer who used it over a 40 or
12 50 year period.

13 A Certainly. Right.

14 Q Okay. I don't think -- yeah. On
15 page 20 of your testimony.

16 A I have it.

17 Q You mention the Commission rule that
18 has a provision specifying that utilities should
19 credit rate payers an annual amount equal to 3
20 percent of the value of the depreciation reserve
21 as a compensation for the use of their money. And
22 then go on to point out that the compensation that
23 the rate payers receive through a reduction in
24 rate base is significantly higher than that.

25 Are you talk -- when you're

1 referencing that compensation, you're referencing
2 compensation for the full depreciation accrual,
3 including what was depreciated from the original
4 cost of the asset as well as the estimated cost of
5 salvage; is that right?

6 A Yes. That is referring to the
7 balance in the accrued depreciation account.

8 Q Okay. And do you know if that rule
9 was ever applied?

10 A I have -- I have never seen it
11 applied. The rate cases I've been involved with,
12 it has been a rate base reduction for accumulated
13 depreciation.

14 Q And if that rule were applied, there
15 would be no rate base reduction; is that correct?

16 A Um, that's the only sense I can make
17 out of it, yes. That -- it talks about
18 compensation, and rate base reduction is another
19 form of compensation.

20 Q Isn't rate base reduction also a --
21 an integral part of depreciation? I mean, as your
22 depreciation accruals accumulate, the rate base
23 reduces? Is that --

24 A Yes, that's just the normal
25 accounting. Yes.

1 COMMISSIONER MURRAY: All right. I
2 think that's all I have. Thank you.

3 THE WITNESS: Okay.

4 JUDGE DIPPELL: Commissioner
5 Clayton, do you have questions for Mr. Sherwin?

6 COMMISSIONER CLAYTON: Well, yes,
7 but they may not be very good questions.

8 BY COMMISSIONER CLAYTON:

9 Q Is there any correlation,
10 statistical correlation or if you look over either
11 a historical period or look forward between the
12 amount of accrued cost of -- net cost of removal
13 that is your company's position versus the actual
14 removal cost in a given year? If you compare year
15 to year, is there any correlation to that at all?

16 A Well, the studies we have seen in
17 this case show that it provides a conservative
18 estimate.

19 Q A conservative estimate of the
20 future costs of removal.

21 A Yes. Maybe I'm not understanding
22 your question.

23 Q But I'm talking about a comparison
24 with Staff's position. I'm talking about the
25 dollar amounts that you all would propose as part

1 of revenue requirement, or part of rate base, the
2 position that you all would have on this issue
3 versus Staff's position on the issue, is there a
4 correlation between the two?

5 I mean, is -- is Staff's position
6 always going to be 50 percent of what -- what you
7 all would propose over a period of time? Or is
8 there absolutely no correlation?

9 Do you understand the question?

10 A I would think, if I understand your
11 question, I would think that would depend on the
12 service life and the net salvage percentage of the
13 property and whether it's a positive or negative.
14 So --

15 Q I'm kind of speaking in total.

16 A In total, for our property, I would
17 expect the standard method would typically front
18 load the depreciation compared to the Staff
19 method.

20 Q I agree with that. I believe --
21 Staff's position is a five year average, is it
22 not?

23 A I think that's what Adam used.

24 Q And is that different from what Miss
25 Schad has proposed?

1 A My experience is Staff sometimes
2 varies the percentage from case to case.

3 Q Okay. Well, we had a chart that was
4 proposed by Mr. Stout the other day, and I -- we
5 were talking about comparing the cost of removal
6 over time, and I wanted to get a -- try to -- as
7 we look forward, what the difference in the
8 Company's position, what you all want us to do
9 versus what Staff wants us to do, what will that
10 mean on average more in revenue requirement as we
11 look forward per year?

12 And will each year there be a -- is
13 there always going to be a correlation? Is it
14 always going to be 70 percent or -- or there may
15 be no correlation.

16 A I'm not smart enough to be able to
17 boil it down to a percentage. I would think that
18 it would have to be figured up, and I haven't done
19 so. I don't have that.

20 Q Okay. Do you believe that rate
21 payers are protected from volatility in -- in --
22 in the differences in costs of removal over --
23 over the years in any given year by using the
24 accrual method?

25 A Yes. Absolutely. The standard

1 method does protect against volatility because of
2 the way it functions.

3 Q If we look into the future, the
4 accrual method will always bring in more money for
5 the Company than Staff's proposal would be if the
6 Company's going to operate in perpetuity, correct?

7 A That -- looking too far into the
8 future is probably beyond -- beyond me. But I
9 would accept that -- that, yes, if we keep adding
10 plant, that's certainly a possibility.

11 COMMISSIONER CLAYTON: Okay. I
12 don't think I have any other questions. Thank
13 you.

14 THE WITNESS: Thank you.

15 JUDGE DIPPELL: Thank you. Is there
16 any further cross examination based on the
17 questions from the bench from Ameren?

18 MR. BYRNE: No, Your Honor.

19 JUDGE DIPPELL: From Public Counsel?

20 MS. O'NEILL: No, Your Honor.

21 JUDGE DIPPELL: Staff?

22 MR. SCHWARZ: Yes, ma'am.

23 RECROSS EXAMINATION BY MR. SCHWARZ:

24 Q Commissioner Murray asked you a
25 question about how the amortization of an

1 overaccrual would work. Do you recall that?

2 A I do.

3 Q And I think you indicated that the
4 estimate of the overaccrual comes through analysis
5 of the theoretical reserve and you then spread
6 that overaccrual over a number of years; is that
7 --

8 A Yes.

9 Q And what would the effect be on the
10 cash flow of the Company of doing such an
11 amortization?

12 A Of an overaccrual?

13 Q Mm-hmm.

14 A The amortization tends to reduce the
15 cash flow of the Company.

16 Q So that the safeguards, or the
17 protections that the standard method provide have
18 the same effect in correcting an overaccrual that
19 the Staff's method would have on a -- on the
20 present cash flow? That -- and not as to amount,
21 but as to -- to direction.

22 A It would depend if it's an
23 overaccrual or an underaccrual. As we were
24 talking about safeguards, we referred to both.

25 Q But both of those things reduce the

1 Company's cash flow?

2 A If it's an underaccrual we're
3 correcting, no.

4 Q Correct.

5 A If it's an overaccrual, yes.

6 Q Okay. Would you expect the value of
7 the dollar in, say, 2050 to be the same value as
8 the dollar today?

9 A We're talking about inflation?

10 Q Yeah. The value of a dollar in
11 2050. Would it have the same purchasing power it
12 does today?

13 A I would expect it would be less.

14 Q So to the extent that customers in
15 2050 may be paying inflated costs, they'll also be
16 paying those in inflated dollars; is that correct?

17 A I would think the dollars we receive
18 in 2050 will be in inflated dollars.

19 Q So whatever costs they pay in 2050,
20 they'll be paying in inflated dollars?

21 A Yeah, with the assumption of
22 inflation, yes.

23 Q Commissioner Clayton asked you if
24 there was a correlation between the amount of
25 accrued cost of removal or net salvage and the

1 actual cost of removal. Do you recall that
2 question?

3 A Yes.

4 Q Have you read Mr. Stout's -- or
5 strike that.

6 You were here this morning when Mr.
7 Stout testified?

8 A I was.

9 Q And did he indicate that he was not
10 aware of any studies that compared the actual cost
11 of removal to the amounts accrued for cost of
12 removal for any particular vintage?

13 A By vintage?

14 Q Yes.

15 A I believe that was his answer, yes.

16 Q Okay. Commissioner Clayton also
17 asked you if the standard method would be some
18 measure of protection against volatility, and I
19 think you answered that it would.

20 A Yes.

21 Q Would -- would the use of averages
22 or trends also be a protection against volatility?
23 As opposed to the --

24 A Averages or trends tend to reduce
25 volatility in the abstract.

1 MR. SCHWARZ: Thank you.

2 JUDGE DIPPELL: Thank you. Is there
3 any redirect from Laclede?

4 MR. PENDERGAST: Yes, thank you.

5 REDIRECT EXAMINATION BY MR. PENDERGAST:

6 Q Just a few questions, Mr. Sherwin.
7 You were asked a number of questions about the --
8 how the safeguards work under the standard
9 approach. Do you recall those questions?

10 A I do.

11 Q Just want to ask you a couple of
12 clarifying questions on that. Are those
13 safeguards designed to ensure that accruals and
14 actual expenditures for cost of removal ultimately
15 reconcile back to zero?

16 A Yes.

17 Q And is that under every circumstance
18 regardless of whether there are changes in
19 estimates as you go along, regardless of whether
20 property that you thought might have to be removed
21 doesn't have to be abandoned, so forth and so on,
22 it always reconciles back to zero?

23 A Always be that tendency, yes.

24 Q And to the extent -- and to the
25 extent that there is any difference between the

1 accruals and the amounts that are being expended
2 by the Company, is the rate payer compensated for
3 that by an amount equal to the utility's overall
4 rate of return?

5 A Yes, that's exactly right.

6 Q And I want to explore that a little
7 bit with you. That's because the depreciation
8 reserve that reflects those differences is
9 deducted from the utility's rate base; is that
10 correct?

11 A Yes.

12 Q And when that depreciation reserve
13 is calculated, is the accrual calculated in a way
14 that assumes that the Company began to collect the
15 money for that accrual the minute, or at least in
16 the month that the plant was placed in service?

17 A It does assume that, yes.

18 Q Okay. But in reality, utilities,
19 particularly inclining cost utilities like Laclede
20 that may file rate cases every two or three years,
21 they don't get to adjust their rates as soon as
22 that plant is placed in service, do they?

23 A No. There is a time on it.

24 Q And that time lag could be one to
25 two to three years; is that correct?

1 A Certainly. Yes.

2 Q So under the traditional method or
3 the standard method, it assumes that Laclede began
4 collecting that money right away for that accrual,
5 even though in reality it didn't begin to collect
6 that money until one or two or three years down
7 the road; is that correct?

8 A That's right.

9 Q And it makes that assumption year
10 after year after year after year; is that correct?

11 A Yes.

12 Q Okay. And I think there's been some
13 discussion about perhaps that's offset a little
14 bit by the fact that when facilities are retired,
15 that they don't immediately come out of the rates
16 either until you have a rate case; is that
17 correct?

18 A That's been the ledge, but with a
19 growing plant base, the numbers aren't equal.

20 Q In fact, would it be your opinion
21 that the amount of phantom collections that are
22 assumed under the traditional method are
23 significantly greater than the amount of rate --
24 rate before continuation facilities have been
25 taken out of service?

1 A Yes.

2 Q Would that be due to the fact that
3 those facilities are being taken out of service at
4 a much smaller additional cost than the new plant
5 additions that are being placed in service?

6 A Yes, as would be evident by the
7 growing rate base.

8 Q So with this accounting convention
9 where customers are given credit for collections
10 that the Company's never made, if you will, be
11 another safeguard that makes the standard approach
12 a pretty good one for the rate payer?

13 A Well, it lends -- leans toward
14 conservatism. Mostly what we've been talking
15 about in safeguards are toward equality.

16 Q Let me ask you about conservatism
17 because I believe you mentioned it in response to
18 another question. And when you were referring to
19 that, you were referring to the analysis that Mr.
20 Stout did in his testimony?

21 A I was.

22 Q Where he looked at the fact that net
23 salvage percentages had been increasing over time?

24 A Yes.

25 Q And was that based on actual data,

1 to your knowledge?

2 A Yes, it was.

3 Q And when he says that net salvage
4 percentages have been increasing over time, since
5 it is based on actual data, does that mean that
6 the actual net salvage costs that are being
7 incurred today are greater than what was estimated
8 in the past?

9 A Yes.

10 Q Okay. Have you seen any contrary
11 analysis from the Staff in any way, shape, or form
12 that has presented any evidence suggesting that
13 that is not the case?

14 A No, I have not.

15 Q Have you to this date seen any
16 evidence from the Staff that has ever questioned
17 any estimate that Laclede has ever used for net
18 salvage costs other than a demonstration that
19 those net salvage costs happen to be greater than
20 what the Company's incurring at this time?

21 A No, I have not.

22 Q Is the fact that you do have a
23 greater level of costs being accrued at this time
24 compared to what's actually being extended a
25 reason, in your opinion, to be concerned?

1 A Well, it certainly points out the
2 importance of this issue.

3 Q Okay. I guess my question would be,
4 is the fact that you're accruing more than you're
5 expending right now something that you would or
6 wouldn't expect for a utility that has a growing
7 rate base and given what we know about inflation?

8 A Oh, absolutely, the way the
9 percentage, the way the calculation works, you
10 would expect that.

11 Q Would you be surprised by somebody
12 that was surprised by that result?

13 A Well, somebody brand new to this
14 process might be, but it shouldn't take very long
15 for them to understand that you would expect that
16 kind of activity. That kind of function.

17 Q Okay. And with respect to the
18 estimates that you have seen where Staff has
19 pointed to large differences between the amount
20 that's being accrued and the amounts being
21 expended, does the Company have a large difference
22 between the amount that it is spending every year
23 and the amount it's recovering from rate payers
24 every year on a cash basis for capital items?

25 A Yes, absolutely. We spend probably

1 around 50 million a year on -- upside on capital
2 projects, and we recover just a very small
3 fraction of that.

4 Q Do you think that the Commission,
5 because there is this significant difference
6 between the amount that we're actually expending
7 and the amount that we're getting back for rate
8 payers, should be concerned?

9 A Well, it's certainly something to
10 look at, but I don't think it's a point of concern
11 with the standard function of depreciation.

12 Q So the fact that you happen to be
13 spending a lot more than you're getting back at
14 any particular time, without more evidence of
15 whether there's something wrong with an estimate
16 or something, is, whichever way it's going, is no
17 reason to be concerned. Is that --

18 A I think that's right.

19 Q Okay. You were asked some questions
20 about cash flow and what the impact of an
21 amortization would have. I'd like to ask you --
22 depending on whether Staff's method was in effect
23 or not in effect, do you recall those questions?

24 A I recall the questions.

25 Q Okay. And can you tell me what

1 impact Staff's method has had on Laclede's cash
2 flow compared to what you know about the cash flow
3 or the amount of funds from operations that other
4 utilities get?

5 A Well, yes. I looked at a study of
6 Laclede's cash flow compared to peer companies.
7 These would be, oh, maybe ten LDCs like Laclede --

8 MR. SCHWARZ: I'm going to interject
9 at this time. I don't recall any questions of Mr.
10 Sherwin that asked him about comparisons with
11 other companies.

12 MR. PENDERGAST: No, he asked a
13 question about cash flow and what impact that had
14 on Laclede under the Staff method, and I think
15 it's appropriate to explore that.

16 JUDGE DIPPELL: Commissioner Clayton
17 did ask questions about the cash flow and the
18 effects that they were going to have in the
19 future.

20 MR. SCHWARZ: But that doesn't mean
21 that Atlantic Gas Light or Washington Gas Company
22 or Nycore [phonetic] or Commonwealth Edison or
23 Consolidated Edison is -- I don't know that
24 anybody's inquired about those. Of Mr. Sherwin.
25 And it may just -- I mean, if someone can refresh

1 my memory, I'd be glad, but I don't recall it.

2 MR. PENDERGAST: Well, what I'm
3 refreshing your memory is there were questions
4 asked by Commissioner Clayton and also by you
5 about cash flow and what the relative impact was
6 depending whether you had Staff's method in effect
7 or the Company's method in effect, and I'm trying
8 to get Mr. Sherwin to go ahead and address that in
9 greater detail, put it in perspective.

10 MR. SCHWARZ: But that's -- there
11 was nothing asked about comparisons. I mean, I --
12 well.

13 JUDGE DIPPELL: You're overruled.
14 Go ahead, Mr. Pendergast.

15 Q (BY MR. PENDERGAST) Go ahead, Mr.
16 Sherwin.

17 A Okay. I have looked at, for the
18 period of 2001 through 2003, a comparison of cash
19 flows as a percentage of invested capital. So we
20 get it on an equalizing, or a comparable basis
21 between Laclede and peer companies. And, as you
22 might expect with the amortization and the reduced
23 appreciation recovery Laclede is experiencing, the
24 Laclede cash flow is among the lowest of the peers
25 and far below the average.

1 Q And when you say below the peers,
2 can you give me a general number?

3 A Um, yes. For this three year
4 period, Laclede's cash flow from operations as a
5 percent of invested capital was 6.8 percent
6 compared to a high among the peers of 21.8
7 percent. The next highest was 16.2 percent.
8 There are several in the 11 percent range.

9 Q Can you just give me the average?

10 A I can do that in just a minute.
11 Let's see if I have a summary here. The peers
12 together would be an average of 11.8 percent
13 compared to Laclede's 6.8 percent.

14 Q And that's the percentage on the
15 amount of invested capital?

16 A Yes, that's to make it on a
17 comparable basis, so that a huge utility can be
18 compared to one that's a smaller size.

19 Q And by "invested capital," we're
20 talking about a number that is in the hundreds of
21 millions; is that correct?

22 A Certainly, yes.

23 Q You were also asked about volatility
24 and whether the standard method seems to address
25 volatility. Do you recall that?

1 A I do.

2 Q Okay. And can you tell me -- and
3 Mr. Schwarz, I believe, asked you some questions
4 about whether using an average would also do that.
5 Do you recall?

6 A Well, an average or a trend would go
7 in that direction, yes.

8 Q Okay. Let's say that we're using
9 Staff's method and we're using an average, and
10 let's say it's a five year average.

11 A Oh, yeah, Staff's method with an
12 average does not give you a very good step toward
13 reducing volatility.

14 Q And can you explain why that is?

15 A Well, because Staff's method doesn't
16 use the ratio -- it basically gives you the actual
17 cost for removal that the Company has experienced.
18 The net salvage which typically is cost of
19 removal.

20 Q Well, let's say that you use a five
21 year average, and let's say that over that five
22 year period, you have four years where you have \$5
23 million of net salvage expense and one year where
24 you have \$10 million of net salvage expense. And
25 let's further assume that rates were established

1 based on the assumption that net salvage costs
2 would be \$5 million per year. We're now in a new
3 rate case and we have that data that I just gave
4 available to us.

5 First of all, the fact that you had
6 \$10 million in, let's say it was the third year
7 versus the \$5 million that rates were established
8 on, would the Company have to absorb that \$5
9 million in increased costs?

10 A Yes, the 5 million extra, yes.

11 Q Okay. So compared to the standard
12 approach, then, that wouldn't be reconciled back
13 to zero, the Company would simply eat that amount;
14 is that correct?

15 A That's right, with the expensing
16 approach.

17 Q Okay. And then on a going forward
18 basis, you might do an average and take the 7
19 million and then the four years of 5 million and
20 add them up and divide by 5?

21 A I lost you with the 7.

22 Q Did I say 7? Ten million.

23 A Ten.

24 Q And then the four years of 5?

25 A Yes.

1 Q Add them up?

2 A Add them up, divide by five.

3 Q Divide by five and would that, in
4 your view, be any assurance that you would just
5 about hit your net salvage cost right for whatever
6 period of rates would be in effect?

7 A No. You could still have to suffer
8 the wins or losses of the fluctuation off of that
9 average. Whatever the allowance was in rates.

10 Q And, conversely, would it also be
11 true that if rates under the expensing approach
12 were set at a higher level than what the Company
13 incurred, that the rate payers would -- would pay
14 more for that net salvage cost than they would
15 have under the standard method?

16 A It's entirely possible.

17 Q And assume for me, if you will, that
18 generally net salvage costs are increasing over
19 time. Does the use of historical average tend to
20 understate those costs over time?

21 A Yes.

22 Q So if rates were being based on that
23 average, over time you would be pretty much behind
24 the curve and you'd be under recovering your net
25 salvage costs?

1 A Yes.

2 Q And, in fact, even under the
3 standard method, the testimony has been that
4 there's an understatement of the estimate; is that
5 correct?

6 A That's right.

7 Q But does the standard method have a
8 vehicle available for correcting that in the end
9 so that it all reconciles back to zero?

10 A Yes, it does.

11 Q Does Staff's approach have that?

12 A No.

13 Q In your view, has the standard
14 method worked appropriately and well for both
15 Laclede and its customers since Laclede has been
16 following it?

17 A Yes. I think so. My experience has
18 -- or my look at history has shown it went into
19 just the early '50s for most of our property and
20 it's functioned well.

21 MR. PENDERGAST: Thank you very
22 much. I have no further questions.

23 JUDGE DIPPELL: Thank you. Thank
24 you, Mr. Sherwin. We're doing this all for you
25 and you may be excused. Appreciate you staying

1 late.

2 We can continue, then, with the
3 questions from the bench for Mr. Lyons if he's
4 ready.

5 JUDGE DIPPELL: And I'll remind you,
6 Mr. Lyons, that you're still under oath.

7 Commissioner Murray, have you had a
8 chance to switch gears here?

9 COMMISSIONER MURRAY: I think most
10 of the questions I was going to ask you, Mr.
11 Lyons, have been pretty well covered already, but
12 let me just take a minute and look.

13 MARTIN J. LYONS, JR., testified as follows:

14 BY COMMISSIONER MURRAY:

15 Q We had talked earlier with some of
16 the witnesses about the fact that net salvage
17 values can be large, and they can be even -- even
18 exceed the cost of the original asset. And I
19 notice in your testimony on page 8, you cite to
20 the NARUC depreciation practices that recognizes
21 that point; is that right?

22 A Yes, and I believe they refer to
23 inflation, especially as it relates to labor as
24 being one of the factors driving that.

25 Q And also point out that it's

1 appropriate and necessary so that the required
2 cost allocation occurs?

3 A That's correct.

4 Q And I'm assuming, correct me if I'm
5 wrong, that that required cost allocation is
6 referring to allocating the rate cost to the rate
7 payers that are benefiting from the use of the
8 asset?

9 A That's correct.

10 Q You go on to talk about the fact
11 that since Staff first applied -- or since it
12 applied its approach in this case, that Staff has
13 further modified that approach by eliminating net
14 salvage from depreciation rate calculations
15 altogether, and you have gathered this information
16 by, what, looking at cases that have been either
17 settled or decided by the commissions in the past?

18 A Yes, and my understanding of
19 proposals made by the Staff in those cases.

20 Q And did you hear my questions to
21 Miss Schad earlier regarding the evolving nature
22 of Staff's methodology and the way it has been
23 applied since this case?

24 A I did hear a line of questioning
25 relating to that, yes.

1 Q Do you agree that that somewhat
2 accurately characterized the positions that Staff
3 has taken since this case was decided? Or do you
4 recall well enough to answer that question?

5 A I don't recall having any differing
6 views on that subject from that which Ms. Schad
7 stated.

8 Q So that in this case, Staff was
9 using somewhat of a hybrid approach, I believe
10 Miss Schad characterized it as a hybrid, whereby
11 the accrual, the estimated net -- the estimated
12 cost, net salvage cost was accrued, continued to
13 be accrued, but the estimate was based on looking
14 backward at and taking an average of the actual
15 cost of removal of assets over the last five
16 years. Is that pretty accurate?

17 A That is my understanding, yes.

18 Q And then since that time, the
19 recommendations have been more in line -- Staff's
20 recommendations have been more in line with
21 removing any consideration of an estimate of the
22 cost of removal of the current assets and just
23 simply expensing the actual costs of removal. Is
24 that right?

25 A That is also my understanding, yes.

1 Commissioner.

2 Q And then, in addition to that, they
3 have sometimes recommended that any accumulated
4 reserve be amortized, or, in other words, that
5 account be reduced to eliminate any reserve for
6 the cost of net salvage?

7 A Yes, that is correct.

8 Q And what is the effect of the
9 combination of both of those -- both of those
10 things on the cash flow to the utility?

11 A The combination of those things has
12 a detrimental impact on the cash flow to the
13 utility, it decreases the cash flow to the
14 utility.

15 Q What is the effect on the current
16 rate payer?

17 A The current rate payer is, in my
18 view, not being charged the appropriate amount for
19 the service value of the assets that are serving
20 them, meaning it does not incorporate the
21 appropriate amount of provision for eventual cost
22 of removal and retirement.

23 Staff's method also would then have
24 the impact of paying to customers, or -- through
25 the form of lower rates over some future period,

1 essentially refunding to those customers amounts
2 that were collected from previous customers for
3 the eventual removal of the assets that were
4 providing those customers service.

5 Q What is the effect on future
6 customers?

7 A The long-term effect on future
8 customers is higher rates.

9 COMMISSIONER MURRAY: And the
10 standard methodology -- never -- scratch that.
11 Thank you.

12 THE WITNESS: You're welcome.

13 JUDGE DIPPELL: Commissioner
14 Clayton, did you have questions for Mr. Lyons?

15 COMMISSIONER CLAYTON: I don't.

16 JUDGE DIPPELL: All right. Is there
17 any further cross examination based on questions
18 from the bench from Laclede?

19 MR. PENDERGAST: No.

20 JUDGE DIPPELL: From Public Counsel?

21 MS. O'NEILL: No.

22 JUDGE DIPPELL: Staff?

23 MR. SCHWARZ: No.

24 JUDGE DIPPELL: Is there redirect
25 based on questions from the bench?

1 MR. BYRNE: Just two questions. Two
2 questions. Promise.

3 REDIRECT EXAMINATION BY MR. BYRNE:

4 Q Question number one. When -- in
5 response to Commissioner Murray, she asked you
6 about the amount of net salvage that was accrued
7 under the -- Mr. Adam's method. Do you remember
8 that question?

9 A I don't believe she referred to Mr.
10 Adam, but I do remember questions --

11 Q The Staff's method in this case. I
12 guess what I'm getting to is she used the word
13 "accrual." And I guess my first question is, is
14 what the Staff did in terms of just putting the
15 five year average into the depreciation
16 calculation, in your mind, does that constitute a
17 true accrual of net salvage?

18 A No, it does not.

19 Q And why not?

20 A I believe that an appropriate
21 accrual of net salvage is one where one has made
22 an estimate of the cost of eventually removing the
23 plant that is in service today, making a sound
24 estimate of that, and then accruing for that over
25 the life of the asset -- over that asset. I don't

1 believe that the Staff's method makes any attempt
2 to do that.

3 Q Okay. My last question is, you were
4 asked a couple of questions about the amortization
5 of overaccruals. Do you recall that line of
6 questioning?

7 A I do.

8 Q Are you aware, in Ameren UE's last
9 electric case, EC-2002-1, did the Staff propose an
10 amortization of overaccruals, to your knowledge?

11 A They did, yes.

12 Q And are you aware of the relative
13 magnitude in that case of the amortization of the
14 overaccrual proposed by Staff to the net salvage
15 expense proposed by Staff?

16 A To the best of my recollection, the
17 Staff computed an overaccrual of \$350 million,
18 and, to the best of my recollection, they
19 recommended that that be -- float back to the
20 customers in the form of reduced future rates.
21 And I believe they recommended a 40 year
22 amortization period in that case.

23 Q And so how did the -- do you know
24 how the yearly amortization of the overaccrual
25 compared to the expense?