Exhibit No.: Issue: Witness: Sponsoring Party: Type of Exhibit: File No.: Date Testimony Prepared:

DSIM Zephania Marevangepo MoPSC Staff Rebuttal Testimony EO-2012-0142 April 13, 2012

### MISSOURI PUBLIC SERVICE COMMISSION

# UTILITY SERVICES DEPARTMENT

### **REBUTTAL TESTIMONY**

OF

# ZEPHANIA MAREVANGEPO

UNION ELECTRIC COMPANY, d/b/a Ameren Missouri

FILE NO. EO-2012-0142

Jefferson City, Missouri *April 2012* \*\* <u>Denotes Highly Confidential Information</u> \*\*



1	REBUTTAL TESTIMONY
2	OF
3	ZEPHANIA MAREVANGEPO
4	UNION ELECTRIC COMPANY, d/b/a Ameren Missouri
5	FILE NO. EO-2012-0142
6 7	DSIM DEFINITION AND PORTIONS OF THE INCENTIVE COMPONENT OF THE DSIM
8 9	PROJECTED IMPACT OF THE INCENTIVE COMPONENT OF THE DSIM ON CREDIT METRICS
10	IMPACT ON CREDIT QUALITY AND BUSINESS RISK 10
11 12	QUANTIFICATION OF AMEREN MISSOURI AND STAFF'S PROPOSED PERFORMANCE INCENTIVE
13	

1		<b>REBUTTAL TESTIMONY</b>
2		OF
3		ZEPHANIA MAREVANGEPO
4		UNION ELECTRIC COMPANY, d/b/a Ameren Missouri
5		FILE NO. EO-2012-0142
6	Q.	Please state your name?
7	А.	My name is Zephania Marevangepo.
8	Q	Please state your business address.
9	A.	My business address is P.O. Box 360, Jefferson City, Missouri 65102.
10	Q.	What is your present occupation?
11	A.	I am employed as a Utility Regulatory Auditor III for the Missouri Public Service
12	Commission	("MoPSC" or "Commission"). I accepted the position as a Utility Regulatory
13	Auditor I in I	December 2008.
14	Q.	Were you employed before you joined the Commission's Staff ("Staff")?
15	А.	Yes, I was employed by ABB Inc. in a manufacturing position.
16	Q.	What is your educational background?
17	A.	In July of 2007, I earned my Bachelor of Science degree in Business
18	Administratio	on, with a double major in Accounting and Financial Services, from Columbia
19	College in C	Columbia, Missouri. I also earned a Masters in Business Administration with an
20	emphasis in A	Accounting from Lincoln University in May of 2009.
21	On J	une 21, 2010, I was awarded the Certified Rate of Return Analyst (CRRA)
22	professional	designation by the Society of Utility and Regulatory Financial Analysts (SURFA).

1	This designation is awarded based upon experience and successful completion of a written
2	examination, which I completed during my attendance at a SURFA conference in April of 2010.
3	Q. Have you filed testimony in other cases before this Commission?
4	A. Yes. Please see Schedule 1.
5	Q. Have you made recommendations in any other cases before this Commission?
6	A. Yes, I have made recommendations on finance cases, acquisition cases, small
7	water and sewer rate cases, and telephone certificate cases before this Commission.
8	Q. What is the purpose of your rebuttal testimony in this proceeding?
9	A. To respond to several portions of Ameren Missouri's MEEIA report, and to
10	William R. Davis' supplemental direct testimony. Specifically, I address (1) the projected impact
11	of Ameren Missouri's proposed incentive component (called a "Performance Mechanism" by
12	Ameren Missouri) of the demand-side investment mechanism (DSIM) on certain credit ratios,
13	2) the projected impact of the Ameren Missouri's "Performance Mechanism" on business risk
14	For purposes of setting the Company's allowed return on equity (ROE) in the current (Case No.
15	ER-2012-0166) and/ or future rate cases, and (3) a quantification of Ameren Missouri's proposed
16	performance incentive (called "earnings potential" by Ameren Missouri) in terms of basis points
17	of an allowed ROE in Ameren Missouri's last rate case, Case No. ER-2011-0028.
18	DSIM DEFINITION AND PORTIONS OF THE INCENTIVE COMPONENT OF THE DSIM
19	Q. What is a DSIM?

A. Rule 4 CSR 240-3.163(1)(F) defines a DSIM as:

20

21

22

23

24

25

Demand-side programs investment mechanism, or DSIM, means a mechanism approved by the commission in a utility's filing for demand-side program approval to encourage investments in demand-side programs. The DSIM may include, in combination and without limitation:

1 2 3 4 5 6 7 8	<ol> <li>Cost recovery of demand-side program costs through capitalization of investments in demand-side programs;</li> <li>Cost recovery of demand-side program costs through a demand- side program cost tracker;</li> <li>Accelerated depreciation on demand-side investments;</li> <li>Recovery of lost revenues; and</li> <li>Utility incentive based on the achieved performance level of approved demand-side programs;</li> </ol>
9	Q. What is your understanding of a "utility incentive" as contemplated under
10	Rule 4 CSR 240-3.163(1)(F)?
11	A. A "utility incentive" is a component of the DSIM designed to encourage
12	investments in demand-side programs.
13	Q. What is the incentive component of Ameren Missouri's proposed DSIM?
14	A. Ameren Missouri's incentive component ("Performance Mechanism") <sup>1</sup> comprises
15	two portions: (1) 15.4 percent of 20.2 percent annual net benefits designed to offset throughput
16	disincentive <sup>2</sup> and (2) 4.8 percent of 20.2 percent annual net benefits designed to provide an
17	incentive to recover potential equity earnings associated with foregone construction investments
18	(hereinafter referred to as the "earnings potential").
19	Ameren Missouri is proposing that 15.4 percent of the 20.2 percent annual net benefits be
20	recovered contemporaneously through general rates set in its pending current general electric rate
21	increase case (Case No. ER-2012-0166) <sup>3</sup> ; and the remaining 4.8 percent be included in rate base
22	and amortized over three years (2016-2018) upon achieving the three-year performance target in
23	2015 <sup>4</sup> (See further discussion in the rebuttal testimony of staff expert witness Mr. Oligschlaeger).

<sup>&</sup>lt;sup>1</sup> Incentive Mechanism is referred to as Performance Mechanism on page 28, lines 5-6, of Ameren Missouri's

MEEIA report.
 <sup>2</sup> A loss caused by investing in energy efficiency programs in place of traditional supply-side investments (Ameren Missouri MEEIA report, Prologue, page I, second paragraph).
 <sup>3</sup> Ameren Missouri MEEIA report, Prologue, page v, fourth bullet point; and page 29, lines 9-10.
 <sup>4</sup> Ameren Missouri MEEIA report, page 29 of 115, lines 9-17.

1	Ameren Missouri states that the demand-side "earnings potential" must match the
2	potential equity earnings of supply-side projects or energy efficiency and construction
3	investments are not placed on the same economic footing <sup>5</sup> .
4	Q. Did Ameren Missouri provide information concerning the impact of Ameren
5	Missouri's DSIM proposal upon the Company's credit metrics?
6	A. Yes. Ameren Missouri's MEEIA report, on page 31, furnishes two scenarios
7	labeled "With Performance Mechanism" and "Without Performance Mechanism." Mr. Davis, on
8	page 5 of his supplemental direct testimony, provides an additional "Hypothetical Case"
9	scenario. I will explain what is contemplated by each of these scenarios shortly.
10	Q. What do the "With Performance Mechanism," "Without Performance
11	Mechanism" and "Hypothetical Case" scenarios represent?
12	A. These scenarios represent projections of what Ameren Missouri's key credit
13	metrics would look like if Ameren Missouri adopts any of the three scenarios, which are defined
14	as follows:
15	The "With Performance Mechanism" (Ameren Missouri's proposed mechanism): This
16	scenario shows the projected impact on the key credit metrics of recovering the first portion of
17	the incentive component of the DSIM (15.4 percent sharing of net benefits) contemporaneously,
18	i.e., within the first three years (2013-2015) of DSM program investment, and the second portion
19	(4.8 percent sharing of net benefits) on a retrospective basis.
20	The "Without Performance Mechanism": This scenario shows the projected impact, on
21	key credit metrics, without a Performance Mechanism (no sharing of net benefits).

<sup>&</sup>lt;sup>5</sup> Ameren Missouri MEEIA report, page 27, lines 17-25.

1	The Hypothetical Case: This scenario shows the projected impact on the key credit
2	metrics of recovering 15.4 percent of net benefits retrospectively, i.e., 15.4 percent of net
3	benefits accrued from 2013-2015 are amortized and recovered over the next cycle (2016 - 2018).
4	Q. Would you please define the phrase "key credit metrics" as it is used in Ameren
5	Missouri's MEEIA report and Mr. Davis's supplemental direct testimony?
6	A. Key credit metrics are financial ratios that are routinely assessed by rating
7	agencies when evaluating or assigning credit ratings. They include, but are not limited to, the
8	following: (1) Debt to Total Capitalization, (2) Funds From Operations (FFO) to Total Debt and
9	(3) FFO to Interest Coverage.
10	Q. Would you please explain the usefulness of the three (3) key credit metrics, and
11	illustrate how they are applied?
12	A. Sure.
12 13	A. Sure. Debt to Total Capitalization: Indicates how a company finances its operations
13	Debt to Total Capitalization: Indicates how a company finances its operations
13 14	<u>Debt to Total Capitalization</u> : Indicates how a company finances its operations (i.e. through debt and equity) and gives insight into the financial strength of a company. A higher
13 14 15	<u>Debt to Total Capitalization</u> : Indicates how a company finances its operations (i.e. through debt and equity) and gives insight into the financial strength of a company. A higher ratio indicates more reliance on debt than equity.
13 14 15 16	Debt to Total Capitalization: Indicates how a company finances its operations (i.e. through debt and equity) and gives insight into the financial strength of a company. A higher ratio indicates more reliance on debt than equity. For instance, a firm with a 50 percent Debt to Total Capitalization is financed by equal
13 14 15 16 17	Debt to Total Capitalization: Indicates how a company finances its operations (i.e. through debt and equity) and gives insight into the financial strength of a company. A higher ratio indicates more reliance on debt than equity. For instance, a firm with a 50 percent Debt to Total Capitalization is financed by equal portions of debt and equity. A 60 percent ratio would imply that a firm relies more on debt than
<ol> <li>13</li> <li>14</li> <li>15</li> <li>16</li> <li>17</li> <li>18</li> </ol>	Debt to Total Capitalization: Indicates how a company finances its operations (i.e. through debt and equity) and gives insight into the financial strength of a company. A higher ratio indicates more reliance on debt than equity. For instance, a firm with a 50 percent Debt to Total Capitalization is financed by equal portions of debt and equity. A 60 percent ratio would imply that a firm relies more on debt than equity, which implies additional financial risk. <sup>6</sup> According to S&P's financial benchmarks
<ol> <li>13</li> <li>14</li> <li>15</li> <li>16</li> <li>17</li> <li>18</li> <li>19</li> </ol>	Debt to Total Capitalization: Indicates how a company finances its operations (i.e. through debt and equity) and gives insight into the financial strength of a company. A higher ratio indicates more reliance on debt than equity. For instance, a firm with a 50 percent Debt to Total Capitalization is financed by equal portions of debt and equity. A 60 percent ratio would imply that a firm relies more on debt than equity, which implies additional financial risk. <sup>6</sup> According to S&P's financial benchmarks ( <i>see</i> Table 3 on page 10 of this report), a firm with Debt to Total Capitalization of greater than

<sup>&</sup>lt;sup>6</sup> Financial Risk is the additional uncertainty of returns to equity holders due to a firm's use of fixed debt obligations. Frank K. Reilly and Keith C. Brown, <u>Investment Analysis Portfolio Management</u>, Seventh Edition.

<u>FFO to Total Debt</u>: Indicates the ability of a company to service its total debt with its annual cash flow from operations. The higher the ratio the lesser the financial risk.

According to S&P's financial benchmarks, referenced above, FFO to Total Debt of less than 12 percent implies a "Highly Leveraged" financial risk profile, and greater than 60 percent implies a "Minimal" financial risk profile.

<u>FFO Interest Coverage</u>: Indicates the number of times interest obligations can be paid using the available cash flow from operations; the higher the ratio, the lower the implied financial risk. Even though S&P no longer publishes benchmarks for the FFO Interest Coverage ratio, rating agencies, firms and investors use the ratio to assess the firm's ability to cover its fixed interest obligations with available cash flows.

FFO Interest Coverage of slightly greater than one (1x) implies that a firm can barely pay its current fixed interest obligations. A ratio well above one (1x) provides a greater margin of safety that ensures that a company can pay its fixed interest obligations.

Q. For the aforementioned ratios, can you please provide recent results for both Ameren Missouri and Ameren Corporation (Ameren)?

A. Yes. Based on S&P's March 16, 2012 credit metrics report for Ameren and
Ameren Missouri, for the twelve months ended December 31, 2011 Ameren's credit ratios were
as follows: Debt to Total Capitalization of 50.98 percent, FFO to Total Debt 21.03 percent and
FFO to Interest Coverage of 4.23x. For the twelve months ended December 31, 2011 Ameren
Missouri's ratios were as follows: Debt to Total Capitalization of 50.43 percent, FFO to Total
Debt 22.85 percent and FFO to Interest Coverage of 4.51x. The most recent three-year average
of the ratios for Ameren and Ameren Missouri, respectively, are: Debt to Total Capitalization of
52.71 percent and 50.43 percent; FFO to Total Debt of 21.40 percent and 23.01 percent; and

1	FFO to Interest Coverage of 4.52x and 4.46x. Although Ameren Missouri has slightly less
2	financial risk based on the comparison of these three ratios, S&P currently considers each
3	Company to have what it describes as "Significant" financial risk.
4	Table 3, on page 10, of this report are S&P's published financial ratio benchmarks for
5	Debt to Total Capitalization and FFO to Debt for S&P's financial risk rating descriptors. <sup>7</sup>
6	Q. What corporate credit rating does S&P currently assign to Ameren and
7	Ameren Missouri?
8	A. According to S&P's rating system/ criteria, Ameren Missouri's rating is based on
9	the consolidated credit profile of its parent, Ameren. S&P currently assigns a "BBB-" corporate
10	credit rating to Ameren and Ameren Missouri.
11	The "BBB-" rating reflects Ameren's overall "Strong" business risk profile and
12	"Significant" financial risk profile; and Ameren Missouri's "Excellent" business risk profile and
13	"Significant" financial risk profile. <sup>8</sup> S&P considers Ameren Missouri to have less business risk
14	than Ameren, but it still assigns a "BBB-" corporate credit rating to Ameren Missouri due to its
15	affiliation with Ameren.
16 17	PROJECTED IMPACT OF THE INCENTIVE COMPONENT OF THE DSIM ON CREDIT METRICS
18	Q. What is your opinion regarding the impact of the incentive component
19	("Performance Mechanism") of the DSIM Ameren Missouri is proposing on its key
20	credit metrics?

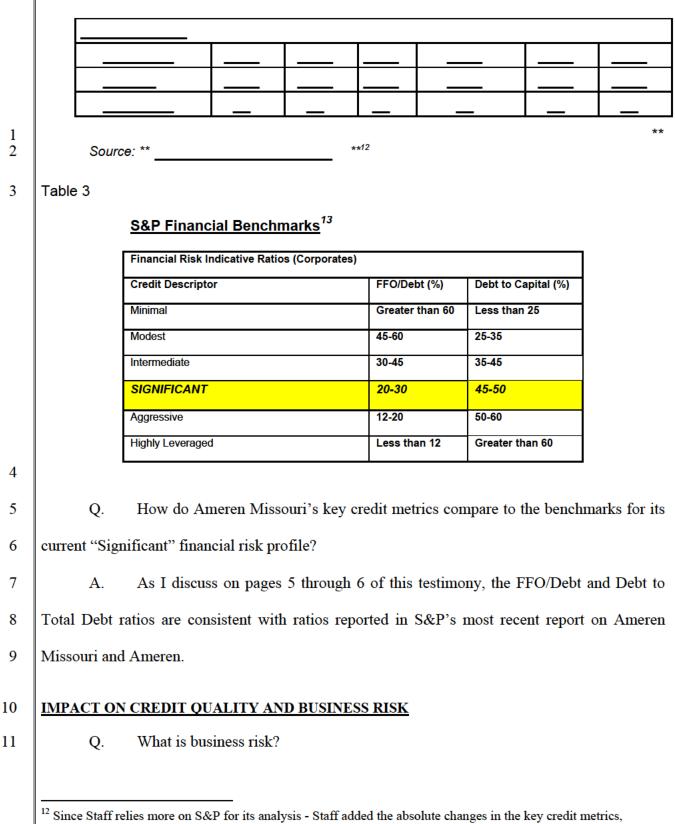
21 While Staff opposes Ameren Missouri's request for contemporaneous recovery of A. projected benefits (see Staff witness Mark L. Oligschlaeger's rebuttal testimony), Staff does not 22

<sup>&</sup>lt;sup>7</sup> S&P no longer publishes benchmarks for the FFO/interest coverage ratio. Instead S&P publishes benchmark ratios for the Debt/EBITDA ratio, which was not reviewed in this case. <sup>8</sup> March 16, 2012 S&P Research Report on Ameren Missouri.

1	believe the Performance Mechanism Ameren Missouri proposes would have a material impact								
2	on Ameren Missouri's key credit metrics, regardless of how the benefits are recovered.								
3	Q. What did you analyze in order to assess the projected impact of the Performance								
4	Mechanism of Ameren Missouri's proposed DSIM on Ameren Missouri's credit metrics?								
5	A. I analyzed all three scenarios I defined earlier in my testimony. I obtained this								
6	informati	on from work papers p	rovided by A	Ameren N	Aissouri.	9			
7	Q	. Did you verify th	ne reasonab	leness of	the ope	rational	and fina	ncial inp	uts of the
8	credit me	trics discussed in Amer	en Missour	i's MEEI	A report	and Mr.	Davis' te	estimony	?
9	А	. No. I did not i	ndependent	ly verify	the rea	sonablen	less of t	he input	s used to
10	compute							Ĩ	
11	compute the figures shown in the credit metric calculations provided by Ameren Missouri.								
	Q. Would you please present Ameren Missouri's projected impact of the								
12	Performa	nce Mechanism of the l	DSIM on its	key cred	lit metric	s?			
13	A. Sure. Table 1 below shows the absolute changes <sup>10</sup> in Ameren Missouri's								
14	key credi	t metrics under the thre	e scenarios	I explain	ed earlie	r.			
15	Table 1								
16		<u>Change in key Cred</u>	it Metrics (	Absolute	<u>e Chang</u>	e in Met	rics) <sup>11</sup>		
17									
17			2013	2014	2015	2016	2017	2018	
		With Performance Med		2011	2013	2010	2017	2010	
		FFO/Debt	0.6%	0.2%	(0.4%)	(0.2%)	0.0%	0.2%	
		FFO/Interest	0.02	0.01	(0.01)	(0.01)	0.00	0.01	
		Debt/Capital	(0.1%)	(0.0%)	0.1%	0.1%	(0.0%)	(0.0%)	

<sup>&</sup>lt;sup>9</sup> Table 2 on page 8 of Mr. Davis' testimony is supported by Highly Confidential work papers provided by Ameren Missouri in an email I received on 03/30/2012.
<sup>10</sup> Absolute changes in key credit metrics are numerical changes (not percentage changes) in the actual values that represent key credit metrics.
<sup>11</sup> March 30, 2012 e-mail from "Wendy K. Tatro" from Ameren Missouri.

	Without Perform	ance Mecha	anism						
	FFO/Debt		2%	(0.2%)	(0.9%)	(0.4%)	(0.2%)	(0.0%)	
	FFO/Interest	0.	01	(0.01)	(0.03)	(0.01)	(0.01)	(0.00)	
	Debt/Capital	(0.	1%)	(0.0%)	0.1%	0.0%	0.0%	0.0%	
	Hypothetical Case	e							
	FFO/Debt	0.	2%	(0.2%)	(0.9%)	0.5%	0.6%	0.7%	
	FFO/Interest	0.	01	(0.01)	(0.03)	0.02	0.02	0.02	_
	Debt/Capital	(0.	1%)	(0.0%)	0.1%	0.0%	0.0%	0.0%	
<ul> <li>Q. Are the absolute changes to Ameren Missouri's key credit metrics for the various scenarios significant enough to cause a decline in Ameren Missouri's financial soundness?</li> <li>A. No.</li> <li>Q. Would you please present Ameren Missouri's projected actual key credit metrics</li> <li>based on each of the three scenarios?</li> <li>A. Sure. Table 2 below shows estimates of Ameren Missouri's key credit metrics for each of the three scenarios.</li> </ul>									
Table 3, on page 10, shows S&P's financial benchmarks. The highlighted row represents Ameren's current financial risk credit profile. Table 2									
Ameren's					enchmar	ks. The ł	nighlight	ed row r	epresents
Ameren's Table 2					enchmar	ks. The ł	ighlight	ed row r	epresents
Ameren's Fable 2					enchmar	ks. The ł	nighlight	ed row r	epresents
Ameren's Fable 2					enchmar	ks. The h	nighlight	ed row r	epresents
Ameren's able 2					enchmar	ks. The ł	nighlight	ed row r	epresents
Ameren's Table 2					enchmar	ks. The ł	nighlight	ed row r	epresents
Ameren's Fable 2					enchmar	ks. The h	nighlight	ed row r	epresents
Ameren's Fable 2					enchmar	ks. The h		ed row r	epresents
Ameren's Table 2					enchmar	ks. The ł	nighlight	ed row r	epresents
Ameren's Table 2					enchmar	ks. The h		ed row r	epresent:
Ameren's Table 2					enchmar	ks. The h		ed row r	epresents



provided by Ameren Missouri, to S&P's year 2010 base year ratios to get the ratios presented above. <sup>13</sup> May 27, 2009, Table 3, S&P, Criteria Methodology: Business Risk/ Financial Risk Matrix Expanded.



A.

1

2 specific factors, as well as company-specific factors. 3 Q. Do lower credit metrics imply additional business risk? 4 Not necessarily. A. 5 Q. What would imply additional business risk? 6 A. Business risk is a combination of quantitative and qualitative factors some of 7 which may vary from one company to another. Rating agencies, such as S&P and Moody's, do 8 not depend on the absolute value of credit metrics when assessing a company's business risk. 9 For instance, the categories underlying S&P's business risk assessment are: (1) Country risk, 10 (2) Industry risk, (3) Competitive risk and (4) Profitability/ Peer group comparisons. Moody's 11 overall analysis of electric and gas utilities focuses on the following factors: (1) Regulatory 12 Framework, (2) Ability to Recover Costs and Returns, (3) Diversification and (4) Financial 13 Strength and Liquidity. All of these factors affect the volatility of the cash flow available for 14 payment of fixed obligations. If there is less volatility, there is less business risk. 15 Q. Has Ameren Missouri provided Staff with its opinion on the impact on its 16 business risk of the DSIM it proposes? 17 A. Yes. In response Staff's Data Request No. 10, Mr. Davis states the following: 18 The Company's proposal, as a whole, is designed to neutralize the change in business risk associated with the implementation of the 19 20 proposed energy efficiency plan. This means that, under the 21 Company's proposal, business risk before implementation as compared to after implementation has neither increased nor 22 23 decreased materially. 24 Q. Do you agree with Mr. Davis' assertion that Ameren Missouri's proposal

Business risk is the uncertainty in the expected return caused by a firm's industry-

25 neutralizes business risk?

A. No. When companies make supply-side investments, companies are only allowed to recover a return on and a return of their investment when supply-side investments become fully operational and used for service (Section 393.135, RSMo). Conversely, Ameren Missouri's proposal and the MEEIA rules allow for contemporaneous recovery of investments. Simply put, contemporaneous recovery does not require the commitment of capital, which consequently does not require additional fixed obligations if debt capital had been used. Considering the fact that the intent of the DSIM is to make Ameren Missouri whole for earnings lost due to demand-side programs, if this is done without commitment of capital, this would not endanger Ameren Missouri's credit quality and, if anything, it would reduce business risk due to more favorable ratemaking treatment.

Q. From a conceptual perspective, what impact would Ameren Missouri's proposed prospective recovery of the incentive component have on its business risk and, consequently, its cost of equity?

A. If it has any impact, it would be a slight reduction in business risk and,
consequently, a slight reduction in its cost of equity.

Q. What cost recovery mechanism, for the incentive component of the DSIM, is
contemplated by the MEEIA rules?

A. Retrospective cost recovery. Rule 4 CSR 240-20.093(2) (H) 3 states:

Any utility incentive component of a DSIM shall be implemented on a retrospective basis and all energy and demand savings used to determine a DSIM utility incentive revenue requirement must be measured and verified through EM&V.

Q. Did the Commission order the retrospective cost recovery approach in Ameren
Missouri's last rate case, Case No. ER-2011-0028?

25 A.

Yes.

1	Q.	Did the Commission make any specific adjustments to Ameren Missouri's
2	allowed ROE	E for the retrospective cost recovery approach in this most recent rate case?
3	А.	No.
4	Q.	What does this imply about any consideration the Commission should give to
5	Ameren Mi	ssouri's allowed ROE, if the Commission approves Ameren Missouri's
6	proposed DS	IM?
7	А.	Although Staff is not proposing any specific reduction at this time, if anything,
8	Ameren Miss	souri's allowed ROE should be lowered.
9	Q.	Business risk aside, is the Ameren Missouri proposed incentive mechanism
10	projected to	have enough of an impact on Ameren Missouri's credit metrics over the next six
11	years to caus	e Ameren Missouri's credit rating to change?
12	А.	No. Most importantly, Staff concludes that Ameren Missouri's 6-year projected
13	credit metric	es are at adequate levels, and that recovery of shared net benefits, delayed or
14	contemporan	eous, will not be significant enough to cause a change to either Ameren Missouri's
15	or Ameren's	S&P corporate credit ratings.
16 17	QUANTIFIC INCENTIVE	ATION OF AMEREN MISSOURI AND STAFF'S PROPOSED PERFORMANCE
18	Q.	Does Ameren Missouri request an additional performance incentive in its
19	proposed DS	IM?
20	А.	Yes. Figure 2.5 on page 28 of Ameren Missouri's MEEIA report shows that
21	Ameren Mis	souri is requesting between \$0 and \$16 million of "incentive earnings potential."

Ameren Missouri represents that \$10 million of additional earnings would make it whole, i.e., 22 23

as if it had invested in supply-side rather than demand-side investments.

1 What is the impact on Ameren Missouri's allowed ROE of allowing Q. 2 \$10 million and \$16 million of "incentive earnings potential" without recovery of associated income tax (pre-tax)? 3

A. Tables 4 and 5 below show the percentage impact on Ameren Missouri's ROE caused by the "incentive earnings potential" of the DSIM. Table 4 is based on Staff's Analysis and Table 5 is based on Ameren Missouri's workpapers.

Table 4

8 9

4

5

6

7

### **ROE** impact based on Staff's Analysis

Performance Incentive impact on ROE							
Performance Incentive	Percentage Impact	ROE before Bonus	ROE after Bonus				
10 Million	0.18%	10.20%	10.38%				
16 Million	0.28%	10.20%	10.48%				

Source: 10.20% ROE - Ameren Missouri's last rate case (ER-2011-0028)

#### 11 Table 5

12 13

10

### **ROE** impact based on Ameren Missouri's Analysis

Performance Incentive impact on ROE							
Performance Incentive	Percentage Impact	ROE before Bonus	ROE after Bonus				
10 Million	0.18%	10.75%	10.93%				
16 Million	0.29%	10.75%	11.04%				

14 15

16

Source: Email from Ameren Missouri (Wendy K. Tatro), 03/30/2012. 10.75% ROE- Ameren Missouri's current rate case (ER-2012-0166)

Q. What causes the disparity between Staff and Ameren Missouri's estimated 17 percentage impact of the "earnings potential incentive" on the allowed ROE (see percentage 18 impact of the \$16 million award)?

Page 14

1	A. The disparity in the percentage impact of the "incentive earnings potential" on the				
2	allowed ROE was largely caused by the tax factors used in both computations. That is, Staff's				
3	computation is based on inputs, including tax factor, from Ameren Missouri's most recent				
4	rate case (ER-2011-0028) and Ameren Missouri's is based on its inputs, including tax factor,				
5	from its pending current rate case (Case No. EO-2012-0166). Consequently, Staff does not take				
6	issue with the methodology Ameren Missouri used to estimate the impact on its allowed ROE.				
7	Q. Does Staff believe Ameren Missouri's \$10 million and \$16 million "incentive				
8	earnings potential" amounts are reasonable?				
9	A. Staff expert witness John A. Rogers addresses this issue in his rebuttal testimony.				
10	Q. Does this conclude your rebuttal testimony?				

Q.

Yes.

A.

11

#### **BEFORE THE PUBLIC SERVICE COMMISSION**

#### **OF THE STATE OF MISSOURI**

In the Matter of Union Electric Company ) d/b/a Ameren Missouri's Filing to Implement ) Regulatory Changes Furtherance of Energy Efficiency as allowed by MEEIA

File No. EO-2012-0142

### AFFIDAVIT OF ZEPHANIA MAREVANGEPO

)

)

STATE OF MISSOURI ) SS. COUNTY OF COLE )

Zephania Marevangepo, of lawful age, on his oath states: that he has participated in the preparation of the foregoing Rebuttal Testimony in question and answer form, consisting of 17 pages to be presented in the above case; that the answers in the foregoing Rebuttal Testimony were given by him; that he has knowledge of the matters set forth in such answers; and that such matters are true and correct to the best of his knowledge and belief.

Zephania Marevangepo

Subscribed and sworn to before me this

13th day of April, 2012.

D. SUZIE MANKIN Notary Public - Notary Seal State of Missouri Commissioned for Cole County My Commission Expires: December 08, 2012 Commission Number: 08412071

Juseellankin

### SUMMARY OF CASE PARTICIPATION

# ZEPHANIA MAREVANGEPO

Date Filed	Issue	Case Number	Exhibit	Case Name
08/08/2011	Rate of Return	HR-2011-0241	Cost of Service Report	Veolia Energy Kansas City, Inc.
11/08/2010	Rate of Return	GR-2010-0363	Cost of Service Report	Union Electric Company d/b/a AmerenUE
07/20/2010	Rate of Return	GR-2010-0171	Surrebuttal	Laclede Gas Company
06/24/2010	Rate of Return	GR-2010-0171	Rebuttal	Laclede Gas Company
06/04/2010	Rate of Return/ Cost of Capital	GR-2010-0192	Cost of Service Report	Atmos Energy Corporation
05/24/2010	Rate of Return/ Cost of Capital	GR-2010-0171	Cost of Service Report	Laclede Gas Company
03/16/2010	Finance Case	GR-2009-0450	Rebuttal	Laclede Gas Company
02/23/2010	Finance Case	GR-2009-0450	Direct	Laclede Gas Company
3/20/2012	DSIM	EO-2012-0009	Rebuttal	KCP&L Greater Missouri Operations Company