Exhibit No.: Issues: Rate Design Witness: Thomas M. Imhoff Sponsoring Party: MO PSC Staff Type of Exhibit: Direct Testimony Case No.: GR-2010-0171 Date Testimony Prepared: May 24, 2010

MISSOURI PUBLIC SERVICE COMMISSION

UTILITY OPERATIONS DIVISION

DIRECT TESTIMONY

OF

THOMAS M. IMHOFF

LACLEDE GAS COMPANY

CASE NO. GR-2010-0171

Jefferson City, Missouri May, 2010

BEFORE THE PUBLIC SERVICE COMMISSION

OF THE STATE OF MISSOURI

In the Matter of Laclede Gas Company's) Tariff to Increase Its Annual Revenues for) Natural Gas Service)

Case No. GR-2010-0171

AFFIDAVIT OF THOMAS M. IMHOFF

STATE OF MISSOURI)) ss COUNTY OF COLE)

Thomas M. Imhoff, of lawful age, on his oath states: that he has participated in the preparation of the following Direct Testimony in question and answer form, consisting of <u>4</u> pages of Direct Testimony to be presented in the above case, that the answers in the following Direct Testimony were given by him; that he has knowledge of the matters set forth in such answers; and that such matters are true to the best of his knowledge and belief.

Thomas

Subscribed and sworn to before me this $2^{3^{+}}$ day of May, 2010.



SUSAN L. SUNDERMEYER My Commission Expires September 21, 2010 Callaway County Commission #06942086

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1	DIRECT TESTIMONY				
2 3	OF				
4 5	THOMAS M. IMHOFF				
6 7 8	LACLEDE GAS COMPANY				
8 9 10	CASE NO. GR-2010-0171				
11	Q. Please state your name and business address.				
12	A. Thomas M. Imhoff, P.O. Box 360, Jefferson City, Missouri 65102.				
13	Q. Are you the same Thomas Imhoff who previously filed on the large				
14	customer revenue adjustments in the Staff's cost of service filing on May 10, 2010?				
15	A. Yes.				
16	Q. With reference to Case No. GR-2010-0171, have you participated in the				
17	Commission Staff's (Staff) audit of Laclede Gas Company (Laclede or Company)?				
18	A. Yes, I have.				
19	EXECUTIVE SUMMARY				
20	Q. What is the purpose of your Direct Testimony?				
21	A. The purpose of my Direct Testimony is to provide an overview of Staff's				
22	position on Laclede's class cost-of-service (CCOS), rate design, low-income programs,				
23	credit scoring and Laclede's Gas Supply Incentive Plan (GSIP). I have attached Staff's				
24	Rate Design and Class Cost-of-Service Report (CCOS Report) to my testimony. A copy				
25	of Staff's CCOS Study is attached to the CCOS Report. This Report describes in detail				
26	Staff's position regarding these issues and was prepared by various Staff members under				
27	my direction. The "report" approach to the case filing is intended to minimize the				
28	number of Staff witnesses required to file individual pieces of direct testimony and				

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provide for a clearer presentation of the Staff's recommendations for CCOS, rate design,
 low-income programs and Laclede's GSIP.

CLASS COST-OF-SERVICE

Q. What is the purpose of Staff's CCOS testimony?

A. Staff's CCOS study determines how Laclede's cost of providing service
(revenue requirement) should be divided among its customer classes.

Q. What is CCOS?

A. All local distribution company's (LDC) have various classes of customers
that share common characteristics such as Residential, Commercial and Industrial, Large
Volume, Interruptible, Basic Transportation and Firm Transportation. Laclede's rates for
each class are based on the cost of providing service to that customer class, plus the
opportunity to earn a return. Staff then considers which class is responsible for each cost,
or the portion of the cost, and assigns that cost to the class by either direct assignment or
allocation using reasonable methods for determining the class responsibility for that item.

Staff then summarizes its results and compares those results to Laclede's revenues being collected from each class based on current rates. The difference between a particular customer class' costs responsibility and the revenues generated by that customer class is the amount that class is either subsidizing other classes (revenues greater than costs) or is being subsidized (revenues less than costs).

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Q. What is Staff's recommendation on CCOS?

A. Staff is recommending no shifts in revenue responsibility between
Laclede's rate classes. Each class would receive a proportionate share of any increase or
decrease in rates.

- 1 **RATE DESIGN**
 - Q. What is rate design?

A. Rate design is the assignment of rates to each customer class and is based
from the Staff's CCOS Study and other relevant factors to this case.

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Q. What is Staff's position regarding the rate design issue?

A. Staff is proposing the Straight Fixed Variable (SFV) rate for the
Residential class. The SFV collects all non-gas costs in a flat, fixed monthly/delivery
charge. The charge is the same for all residential customers. Staff is recommending
conservation measures that are to be used in concert with the SFV rate design proposal as
outlined in the Staff's CCOS Report.

Staff recommends that each component of Laclede's Large Volume Service,
Basic Transportation Service, Firm Transportation Service and Interruptible Service nongas tariff rates increase by the same percentage as Laclede's non-gas revenue requirement
percentage increase. Staff is not proposing the SFV rate design for these customer
classes.

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LOW INCOME PROGRAMS

Q. What is Staff's position regarding Laclede's low-income programs?
A. Staff supports the continued use of the weatherization, winter assistance
and arrearage repayment programs Laclede currently has in effect.

20 CREDIT SCORING

Q. What is Staff's statement regarding the provision or Laclede's credit
scoring study?

Direct Testimony of Thomas M. Imhoff

1	А.	Staff requested a copy of Laclede's credit scorin	ng study. Pursuant to		
2	Laclede's last	rate case, a credit scoring study had to be filed.	Laclede provided Staff		
3	with an updated copy on May 5, 2010.				
4	GAS SUPPLY INCENTIVE PLAN				
5	Q.	What is Staff's position relating to Laclede's GSIP?			
6	А.	A. Staff is proposing to change the price of gas for each tier for Laclede's			
7	sharing of revenue in its GSIP.				
8	Q. Please identify the Staff witness responsible for addressing each area in				
9	the CCOS Report.				
10	А.	A. The Staff witness for each listed issue is as follows:			
11		Issue	Staff Witness		
12		Class Cost of Service	Michael J. Ensrud		
13		Allocations	Daniel I. Beck		
14		Rate Design	Dr. Henry E. Warren		
15		Peak Calculation & Energy Efficiency	Kim Cox		
16		Low Income Programs	Dr. Henry E. Warren		
17		Credit Scoring	Tom Solt		
18		GSIP	Anne M. Allee		
19	Q.	Does this conclude your Direct Testimony?			
20	А.	Yes it does.			