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*Issue(s):* *Class Cost of Service,  
Rate Design,  
Revenue Stabilization Mechanism*  
*Witness:* *Sarah L.K. Lange*  
*Sponsoring Party:* *MoPSC Staff*  
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*Case No.:* *ER-2019-0335*  
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**MISSOURI PUBLIC SERVICE COMMISSION**

**INDUSTRY ANALYSIS DIVISION**

**TARIFF/RATE DESIGN DEPARTMENT**

**REBUTTAL TESTIMONY**

**OF**

**SARAH L.K. LANGE**

**UNION ELECTRIC COMPANY,  
d/b/a Ameren Missouri**

**CASE NO. ER-2019-0335**

*Jefferson City, Missouri  
January 2020*

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REBUTTAL TESTIMONY**

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**SARAH L.K. LANGE**

**UNION ELECTRIC COMPANY,  
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2 **OF**

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5 **d/b/a Ameren Missouri**

6 **CASE NO. ER-2019-0335**

7 Q. Please state your name and business address.

8 A. My name is Sarah L.K. Lange and my business address is Missouri Public  
9 Service Commission, P. O. Box 360, Jefferson City, Missouri 65102.

10 Q. Who is your employer and what is your present position?

11 A. I am employed by the Missouri Public Service Commission (“Commission”)  
12 and my title is Regulatory Economist III, Tariff/Rate Design Department of the Commission  
13 Staff Division. A copy of my credentials is attached to the Staff’s Class Cost of Service Report  
14 (“CCOS Report”) filed on December 18, 2019, in this matter, to which I contributed. I also  
15 provided Supplemental Direct Testimony in this matter concerning rate design.

16 Q. What is the purpose of your testimony?

17 A. I will respond to the direct testimonies of Ameren Missouri, MIEC, MECG, and  
18 Sierra Club witnesses, as indicated. Broadly, I will address:

- 19 a. Clarify the types of “demand,” identifying the potential for confusion  
20 that was created by certain confluences of the types of demand in various  
21 witnesses’ direct testimonies,
- 22 b. Discuss conceptually Ameren Missouri’s customer cost of service study  
23 and the push for modernizing rate structures recognized by multiple  
24 witnesses,
- 25 c. The conceptual approach of Ameren Missouri’s direct testimonies in  
26 recommending movement towards time-variant rate structures for the  
27 residential class, and the parties’ testimonies concerning residential  
28 time-variant rate designs,

- 1 d. Customer bill histories and the impact of rate design on the bills paid by  
2 actual customers over time; <sup>1</sup> the parties' testimonies concerning LGS,  
3 SPS and LPS rate designs and reliance on the Ameren Missouri CCOS;  
4 the cost of obtaining energy to serve load as it relates to proper design  
5 of energy charges; and Staff's concerns with Ameren Missouri's CCOS,
- 6 e. Other tariff issues raised by Ameren Missouri, including the opt-out  
7 ToU rider for non-residential secondary customers, cancelation of the  
8 LTS rate schedule, and Ameren Missouri's interest in potential changes  
9 to LPS customer qualifications.

10 **DEMAND**

11 Q. Mr. Wills, Mr. Chriss, Mr. Brubaker, and Mr. Allison discuss "demand."

12 What is "Demand?"

13 A. Even within the context of rate design and class cost of service, the word  
14 "demand" has several different meanings. At its most basic, "demand" is simply consumption  
15 at a given point in time. In the familiar water analogy, the height of the water in a pipe in an  
16 instant is the demand, and the water that drains into the bucket is the energy. In that situation,  
17 the higher the water level in the pipe in an instant, the higher the demand. However, as used in  
18 energy regulation, "demand" always has a time component. For example, a customer's energy  
19 consumption during a specified 15 minute interval, or during a specified one hour interval are  
20 the most common meanings of demand.

21 1. Customer Non-Coincident Peak Demand, or "NCP Demand," is the  
22 15 minute interval during which a particular customer used the most energy during a month or  
23 year. Customer NCP Demand may be based on the annual peak usage or monthly peak usage.  
24 This is the demand that is measured by a customer's "Demand meter" and is the demand that

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<sup>1</sup> I will provide reliable and useful information concerning the effective rates experienced by customers over the last decade in response to misleading information provided by MECG, and provide reliable and useful information concerning the relative contributions of customers to the cost of service over the last decade in response to misleading information provided by MIEC. While neither issue is directly relevant to the Commission's determination in this proceeding, the misleading information that has been provided through prefiled testimony should be clarified.

1 is subject to an Ameren Missouri “demand charge” on the currently-structured LPS, SPS, and  
2 LGS tariffs.

3           2.       Class NCP Demand, is the one hour interval during each month during  
4 which a studied rate class comprised of one or more rate schedules used the most energy in the  
5 relevant month. Generally, consolidating more than one rate schedule into a studied class will  
6 produce a lower total NCP Demand for the consolidated classes than measuring each rate  
7 schedule separately and adding them together.

8           3.       Class Coincident Peak Demand is the usage of each studied rate class  
9 during the hour at which the system recorded the highest usage during a month or year.

10           4.       System Peak Demand is either the highest energy usage the system  
11 experienced during an hour of the year, or the system’s load at the time that the relevant RTO  
12 experienced its highest energy usage during an hour of the year.

13           5.       Customer Coincident Peak Demand is an emerging billing determinant  
14 reflecting the maximum usage of a customer during a specified interval within a specified  
15 period, where the specified period encompasses conditions that are associated with system  
16 peaks ranging from the local distribution system to the RTO system.

17       Q.       Please explain how a utility utilizes and is impacted by each type of demand.

18       A.

19           1.       Customer Non-Coincident Peak Demand, or “NCP Demand,” (the  
20 15 minute interval during a month or year during which a particular customer used the most  
21 energy) is a direct billing determinant for the LGS, SPS, and LPS rate schedules. It is an indirect  
22 billing determinant for calculating the “hours use” energy blocks for customers served on the  
23 LGS and SPS rate schedules.

24           Customer NCP Demand causes the utility to make long-term decisions  
25 concerning the size of the distribution system including and between that customer’s meter and  
26 the first substation.<sup>2</sup> These Ameren Missouri decisions carry over to future customers.

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<sup>2</sup> A large customer’s NCP demand may have impacts beyond the first substation.

1 For example, if a welding shop were to be built in a vacant lot, Ameren Missouri would install  
2 a different (and more expensive) meter than if a house were being located there. The costs  
3 associated with the necessary upgrades would be borne by the customer requesting service to  
4 the extent that the net revenues that customer is expected to produce do not cover the costs.  
5 If the welding shop closes and a small insurance office moves in, it is very unlikely that  
6 Ameren Missouri would replace the lines, transformers, meters, and service drops with smaller  
7 infrastructure, unless distribution work happened to be occurring in the area and the items were  
8 in need of repair (or Ameren Missouri made an economic decision to replace them related to  
9 their level of net investment).

10 The costs that are reasonably related to customers' NCP Demand are those costs  
11 that are related to the demands the customer will exert on the local secondary distribution  
12 system for Residential, SGS, LGS, and Lighting customers, and the demands the customer will  
13 exert on the local primary distribution system for SPS and LPS customers. These costs vary  
14 very little over the course of a typical year, with two exceptions. First, if a customer increases  
15 demand such that additional infrastructure is required, the Ameren Missouri tariff outlines the  
16 allowances and contributions related to payments the customer will be required to make to  
17 address the costs of the infrastructure. Second, if Ameren Missouri replaces infrastructure in  
18 an area, it may increase or decrease the capabilities of the system related to existing, changed,  
19 or anticipated customer NCP demands.

20 2. Class NCP Demand, (the one hour interval during each month during  
21 which a studied rate class comprised of one or more rate schedule used the most energy in the  
22 relevant month) is a metric used in some Class Cost of Service Studies for allocating production  
23 capacity costs, transmission capacity costs, and distribution system costs. To the extent it is  
24 used for the allocation of production capacity costs, it is also relevant to the revenues obtained  
25 from the operation of generating facilities. It is not a direct billing determinant for any  
26 customer, and the costs that it is associated with do not vary within the year based on the level  
27 of NCP demand exerted by any class or rate schedule.

28 3. Class Coincident Peak Demand (the usage of each studied rate class  
29 during the hour at which the system recorded the highest usage during a month or year) is a  
30 metric used in some Class Cost of Service Studies for allocating production capacity costs,

1 transmission capacity costs, and distribution system costs. To the extent it is used for the  
2 allocation of production capacity costs, it is also relevant to the revenues obtained from the  
3 operation of generating facilities. It is not a direct billing determinant for any customer, and  
4 the costs that it is associated with do not vary within the year based on the level of demand  
5 coincident with peak exerted by any class or rate schedule. (The sum of the class loads is  
6 discussed as “System Peak Demand.)

7           4.       System Peak Demand (typically the highest energy usage the system  
8 experienced during an hour of the year, or the system’s load at the time that the relevant RTO  
9 experienced its highest energy usage during an hour of the year) limits the revenues Ameren  
10 Missouri is able to receive for its excess capacity through the MISO IM. It is not a determinant  
11 for any particular class. The MISO IM capacity requirement applicable to Ameren Missouri is  
12 forward looking for the year, based on projections, but the hour of Ameren Missouri’s system  
13 peak cannot be known until after the applicable year’s summer season has concluded. Note, in  
14 recent years Ameren Missouri has experienced relatively larger winter peaks, however, MISO  
15 as a whole continues strongly summer-peaking.

16           5.       Customer Coincident Peak Demand (the maximum usage of a customer  
17 during a specified interval within a specified period, where the specified period encompasses  
18 conditions that are associated with system peaks ranging from the local distribution system to  
19 the RTO system) is not currently a billing determinant in use for a Missouri utility. Ideally, this  
20 metric would be useful for allocation to the classes and recovery from customers of those costs  
21 that do vary with either local system conditions or RTO requirements and pricing. For example,  
22 if Ameren Missouri were experiencing a need to increase the size of distribution system  
23 transformers due to heavy usage occurring on Summer afternoons, a reasonable recovery for  
24 that cost would be the highest hour of use a customer exerts on a system on ANY Summer  
25 afternoon. Similarly, the level of excess capacity Ameren Missouri receives revenues for  
26 through the MISO Resource Adequacy market is limited by the needs of Ameren Missouri to  
27 ensure capacity for its own customers at the time of MISO peak. A reasonable recovery (as a  
28 billing determinant) or allocation (for CCOS) would be the highest hour of use a customer  
29 exerts on the system on ANY Summer afternoon (for the billing determinant) allocated for

1 CCOS purposes on the sum of the highest hour of use all customers exerted on the system on  
2 ANY Summer afternoon (for the allocation).

3 The rationale is twofold. First, the hour that the summer peak occurred will be  
4 unknown until after the summer is over. Second, the NCP demands of customers are largely  
5 independent variables. While cumulative air conditioning load appears to be the largest driver  
6 of summer peak loads, the independent choices of homes and business to consume electricity  
7 during times of extreme heat reduces the diversity typically associated with customer NCP  
8 demands. Meaning, the decision of a final cumulative customer to switch on a lightbulb in a  
9 dim warehouse on a summer afternoon may be what distinguishes the hour of system peak from  
10 just another high-consumption hour. Only a subset of HVAC load will be present in that hour.  
11 It would not be reasonable to punitively bill those customers who happened to be running  
12 HVAC equipment in that hour versus identical conditions the day prior.

13 Q. How is each demand determined?

14 A. Customer Non-Coincident Peak Demand, is a determinant retained by the  
15 company's billing system for customers on the currently-structured LPS, SPS, and LGS tariffs.  
16 Limited data is available for customers served on other classes. Ameren Missouri has proposed  
17 use of Customer Coincident Peak Demand for an optional ToU rate. Staff supports  
18 development of this metric and determinant for all customers in all classes.

19 Class Non-Coincident Peak Demand, Class Coincident Peak Demand, and System Peak  
20 Demand are all developed as weather-normalized metrics from load research data.  
21 **As discussed by Staff Witness Michael L. Stahlman, Ameren Missouri encountered**  
22 **multiple issues with providing reliable load research data for use in this case. As Staff**  
23 **recommended in its direct CCOS Report, going forward Ameren Missouri should**  
24 **leverage AMI meter data to create 100% sampled load research data for use in**  
25 **future cases.**



1 Q. What is the relevance of a customer's NCP demand to the cost of Ameren  
2 Missouri's generation capacity or MISO IM resource adequacy?

3 A. A customer's NCP demand is not relevant to Ameren Missouri's generation  
4 capacity or MISO resource adequacy. The usage of a customer in the interval associated with  
5 the system peak is the only determinant relevant to Ameren Missouri's MISO resource  
6 adequacy or generation capacity requirements. There may have been a time where customer  
7 usage was so uniform that it could reasonably be assumed that a customer's NCP demand would  
8 coincide with system peak, but that is certainly not the case today. Therefore, it is no more  
9 reasonable to recover the costs associated with system peak demands via a customer's NCP  
10 demand than it is to recover those costs via a customer's energy consumption, and it is  
11 potentially less reasonable to do so.

12 **NEW APPROACHES TO CCOS AND RATE STRUCTURES**

13 Q. Is the customer cost of service study conducted by Mr. Wills a useful exercise?

14 A. Yes. While the actual study results provided in this case are unreliable due to  
15 the use of the company's CCOS as its basis, this study represents a useful expansion of the  
16 methods of examining customer cost causation.<sup>3</sup> Existing rate structures and CCOS studies are  
17 built on the premise that customers on a given rate schedule use the system in the same ways,  
18 with distinctions made only within the rate design itself for differences in cost recovery  
19 from customers served on the rate schedule with blunt measures such as NCP demand and  
20 load factors.

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<sup>3</sup> Staff addresses its concerns with the Ameren Missouri classification of distribution plant in this testimony. Further Staff and other parties recommend that the Ameren Missouri revenue requirement calculation be modified. Finally, the loads and peaks that are the basis of the Ameren Missouri study allocation at the time of direct have been acknowledged by Ameren Missouri to be inaccurate.

1 Q. Was the company's customer cost of service study "top down," or "bottom up"  
2 in nature?

3 A. Mr. Wills' conducted his "top down" study as an extension of Mr. Hickman's  
4 CCOS. Meaning, Mr. Wills looked at the costs allocated to the residential class by  
5 Mr. Hickman, and further allocated them to the studied individual residential customers.

6 Q. Moving forward, is a bottom up study a useful exercise?

7 A. I believe so. A "bottom up" approach under which costs are assigned or  
8 allocated to determinates across classes – such as Customer Coincident Peak – will enable  
9 alignment of revenue responsibility to cost causation, regardless of a customer's class. Staff  
10 attempted to conduct a bottom up study early on in this case, but ran into data issues, as  
11 discussed in part by Mr. Stahlman. Ultimately, with data captured and retained with AMI  
12 metering, Staff is optimistic that relevant determinants for every (or nearly every) customer  
13 may be used to study the cost of serving customers, as opposed to serving classes of customers.

14 While only recently published by the Regulatory Assistance Project ("RAP"), this  
15 approach appears consistent with the direction advocated in the handbook "Electric Cost  
16 Allocation for a New Era," by Jim Lazar, Paul Chernick and William Marcus, edited by  
17 Mark LeBel, attached as Schedule SLKL-r1.

18 Q. What additional data is necessary to perform a study of this nature?

19 A. It is likely that a study could be built off of the load research data discussed by  
20 Mr. Wills. An ideal study would use actual hourly per customer data as its determinants to the  
21 extent possible. Additional transparency into the costs associated with Ameren Missouri's  
22 transmission and distribution system will be needed as a significant improvement over  
23 continued extrapolation of the dated Vandas study, as relied on by Mr. Wills and Mr. Hickman

1 in this and prior cases. It is Staff's understanding that Ameren Missouri does not currently  
2 maintain its records in a way that facilitates identification of the following items:

- 3 1. The cost of the primary distribution system, including relevant  
4 transformers and substations, by voltage,
- 5 2. The cost of the secondary distribution system, , including relevant  
6 transformers and substations, by voltage,
- 7 3. The cost of the portions of the primary distribution system that are  
8 dedicated to serving individual customers receiving service at primary  
9 voltage, by voltage,
- 10 4. The costs of infrastructure offset by customer contributions pursuant to  
11 the line extension policy, by voltage and rate schedule,
- 12 5. The costs of meters by voltage and rate schedule.

13 Staff does understand that rights-of-way and substations often hold equipment associated with  
14 more than one voltage, and suggests that land, poles, or conduit that carry multiple lines be  
15 identified for allocation between primary and secondary as necessary from time to time in rate  
16 cases. A Reasonably implemented means of recording the information described above may  
17 be to require Ameren Missouri to retain records of the electric plant associated with each circuit.  
18 Investment that is associated with multiple circuits – for example if a higher voltage circuit  
19 shares right-of-way and poles with a lower voltage circuit – could be identified for allocation  
20 between those circuits as needed.

21 I am not an accountant, and I am not alleging that Ameren Missouri's current booking  
22 practices are inconsistent with the requirements of the USOA or any applicable accounting  
23 standards. However, these costs are associated with stationary objects, the use of which is  
24 known in stark detail by Ameren Missouri line personnel, and for which the net investment is  
25 projected to significantly increase in the near future. Staff is hopeful that a cost-effective

1 tracking system can be implemented to more accurately identify these discrete costs in the  
2 manner identified above than is possible under the current USOA major account accounting.

3 Q. How precise is the historical practice of allocating costs via CCOS to classes  
4 to develop rate designs to accomplish recovery of those costs across determinants and  
5 rate schedules?

6 A. This practice is not at all precise. The CCOS process can be thought of as  
7 dividing out the check to tables at the end of a banquet, and rate design as divvying each table's  
8 check to the patrons at that table. The second step cannot be more accurate than allowed for by  
9 the first, and the loudest voices at the table will advocate for what most benefits them. Staff is  
10 hopeful that with the retention of hourly customer load data, better retention of infrastructure  
11 cost data, and the willingness of the Company and Commission to adopt new rate structures,  
12 customers will be billed more fairly than is possible under existing rate structures, and the  
13 changes that have occurred in the energy market in the last 15 years will finally be recognized  
14 and accurately reflected to customers. In essence, modern rate structures will likely obviate the  
15 need for a Class Cost of Service study as a separate exercise from assigning costs to customer  
16 bill components. Using the banquet example above, modern rate structures would better  
17 recover the cost of the extra guacamole from the customers eating the guacamole, and only the  
18 customers eating the guacamole, at the cost of the guacamole on the tab, while recovering the  
19 cost of each chair evenly from each customer, without penalizing or advantaging a given  
20 customer for who happens to sit by them.

21 Q. Could you provide an example to illustrate the disconnection and imprecision  
22 between CCOS and rate design?

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A. Consider a hypothetical utility with only two classes, a General Service Class and a Residential Class, and a production capacity revenue requirement of \$10 million. The characteristics of the General Service customers – as individuals – and the Residential Class are provided below:

|                       |            |                             | Demand During Summer Peaks                       | NCP Demand* | Energy Consumption |
|-----------------------|------------|-----------------------------|--|-------------|--------------------|
| General Service Class | Customer A | Nighttime Usage, Year Round | 10   | 100         | 437,835            |
|                       | Customer B | Daytime Usage, Year Round   | 100  | 100         | 433,500            |
|                       | Customer C | Daytime Usage, Summer Only  | 100  | 100         | 144,500            |
| Residential Class     |            |                             | 1,000  | 1,200       | 4,380,000          |
|                       |            |                             | *Sum of NCP demands of all Residential Customers |             |                    |

A CCOS would result in allocation of approximately 17% of production capacity costs (\$1.7 million) to the General Service Class, and 83% (\$8.3 million) to the Residential Class.

If the General Service’s rates are designed to recover the General Service class’s allocation of production capacity costs from the NCP demand charge (or from the first blocks of an Hour’s Use energy charge) the resulting allocation of production capacity costs per GS customer is provided below:

|            |                             | Demand During Summer Peaks | NCP Demand* | Energy Consumption | Class Allocation of Capacity Costs | General Service Intra-Class Allocation of Capacity Costs |           |     |            |
|------------|-----------------------------|----------------------------|-------------|--------------------|------------------------------------|--|-----------|-----|------------|
| Customer A | Nighttime Usage, Year Round | 10                         | 100         | 437,835            | 17%                                | \$   | 1,735,537 | 33% | \$ 578,512 |
| Customer B | Daytime Usage, Year Round   | 100                        | 100         | 433,500            |                                    |  |           | 33% | \$ 578,512 |
| Customer C | Daytime Usage, Summer Only  | 100                        | 100         | 144,500            |                                    |  |           | 33% | \$ 578,512 |

This design causes each customer to provide revenues to cover production capacity costs on the basis of that customer’s NCP, even though Customer A contributes much less than Customer B or Customer C to the need for production capacity. However, if the Demand During Summer Peaks is used to allocate the costs directly to the customers, as shown in the table below, Customer A contributes proportionate to Customer A’s contribution to the need for capacity

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1 costs, and Customers B & C contribute additional revenues to cover their contribution to the  
2 need for capacity costs. Notice that the Residential class's responsibility remains the same.

3

|                   |            |                             | Demand During<br>Summer Peaks | NCP Demand* | Energy<br>Consumption | Class Allocation of Capacity<br>Costs |              | Reasonable and Equitable<br>Allocation of Capacity Costs |              |
|-------------------|------------|-----------------------------|-------------------------------|-------------|-----------------------|---------------------------------------|--------------|--|--------------|
| General           | Customer A | Nighttime Usage, Year Round | 10                            | 100         | 437,835               | 17%                                   | \$ 1,735,537 | 1%   | \$ 82,645    |
| Service           | Customer B | Daytime Usage, Year Round   | 100                           | 100         | 433,500               |                                       |              | 8%   | \$ 826,446   |
| Class             | Customer C | Daytime Usage, Summer Only  | 100                           | 100         | 144,500               |                                       |              | 8%   | \$ 826,446   |
| Residential Class |            |                             | 1,000                         | 1,200       | 4,380,000             | 83%                                   | \$ 8,264,463 | 83%  | \$ 8,264,463 |

4

5 The problem to be addressed by a customer cost of service study and modernized rate design is  
6 not necessarily to shift the class-level recovery that is indicated by a CCOS, it is to better align  
7 rate elements across rate schedules with the actual costs related to each customer for that  
8 element of service, regardless of the rate schedule on which the customer receives service. The  
9 customers most likely to receive lower bills through such a modernization of rate design are  
10 those with significant usage overnight and during the spring and fall. The customers most likely  
11 to receive higher bills through the modernization of rate design are those with heavy usage  
12 during summer afternoons and early evenings.

13 Q. Have you reviewed the timing of customer NCP by class relative to  
14 system peak?

15 A. Using Ameren Missouri's data, I analyzed the usage of the load research  
16 customers at the hour of system peak in each month, as a percent of that customer's NCP in  
17 that month. I then counted the number of customers at each level of percentage usage. For  
18 example, looking below at the residential class, in the month of January, 2 customers out of 87  
19 experienced their NCP, or usage equal to their NCP at the hour of the system peak.<sup>4</sup> In the  
20 month of April, during the hour of system peak, 23 customers were using 20% of their NCP for

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<sup>4</sup> For example, a customer's monthly NCP may be 12.5 kW, but that customer may use 12.5 kW in several hours during that month.

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that month. The tabular data for each class is provided below, as well as a condensed graphical representation of this data for each class.

| <b>Residential</b> | 0% | 10% | 20% | 30% | 40% | 50% | 60% | 70% | 80% | 90% | 100% |
|--------------------|----|-----|-----|-----|-----|-----|-----|-----|-----|-----|------|
| January            | 4  | 15  | 17  | 10  | 9   | 12  | 7   | 7   | 3   | 1   | 2    |
| February           | 1  | 10  | 20  | 15  | 12  | 12  | 6   | 2   | 5   | 4   | -    |
| March              | 4  | 18  | 20  | 19  | 10  | 5   | 5   | 4   | 2   | -   | -    |
| April              | 3  | 15  | 23  | 13  | 9   | 7   | 12  | -   | 5   | -   | -    |
| May                | 1  | 3   | 6   | 11  | 16  | 20  | 13  | 8   | 4   | 2   | 3    |
| June               | 1  | 1   | 4   | 12  | 9   | 19  | 15  | 8   | 11  | 6   | 1    |
| July               | 2  | 2   | 5   | 6   | 12  | 17  | 22  | 10  | 7   | 4   | -    |
| August             | 2  | 5   | 1   | 8   | 11  | 21  | 15  | 15  | 5   | 2   | 2    |
| September          | 4  | 2   | 5   | 11  | 19  | 18  | 9   | 8   | 6   | 3   | 2    |
| October            | 4  | 9   | 12  | 11  | 9   | 4   | 17  | 7   | 8   | 5   | 1    |
| November           | 1  | 5   | 17  | 14  | 16  | 13  | 8   | 7   | 2   | 2   | 2    |
| December           | 1  | 13  | 21  | 14  | 13  | 8   | 5   | 8   | 3   | -   | 1    |

| <b>Small General Service</b> | 0% | 10% | 20% | 30% | 40% | 50% | 60% | 70% | 80% | 90% | 100% |
|------------------------------|----|-----|-----|-----|-----|-----|-----|-----|-----|-----|------|
| January                      | 15 | 2   | 7   | 9   | 5   | 10  | 15  | 13  | 12  | 11  | 2    |
| February                     | 8  | 9   | 13  | 10  | 12  | 7   | 9   | 15  | 8   | 7   | 3    |
| March                        | 13 | 16  | 9   | 10  | 12  | 8   | 13  | 8   | 3   | 7   | 2    |
| April                        | 12 | 12  | 13  | 10  | 6   | 15  | 9   | 7   | 8   | 3   | 6    |
| May                          | 14 | 7   | 8   | 6   | 7   | 4   | 7   | 13  | 11  | 18  | 6    |
| June                         | 14 | 6   | 3   | 10  | 8   | 2   | 10  | 8   | 15  | 14  | 11   |
| July                         | 13 | 2   | 7   | 8   | 7   | 4   | 5   | 10  | 12  | 21  | 12   |
| August                       | 12 | 6   | 7   | 6   | 8   | 6   | 3   | 14  | 9   | 18  | 12   |
| September                    | 15 | 5   | 5   | 7   | 2   | 9   | 10  | 8   | 10  | 11  | 19   |
| October                      | 18 | 5   | 6   | 10  | 5   | 3   | 10  | 10  | 7   | 17  | 10   |
| November                     | 7  | 12  | 9   | 15  | 11  | 10  | 9   | 8   | 6   | 4   | 10   |
| December                     | 7  | 10  | 14  | 9   | 14  | 8   | 14  | 12  | 4   | 5   | 4    |

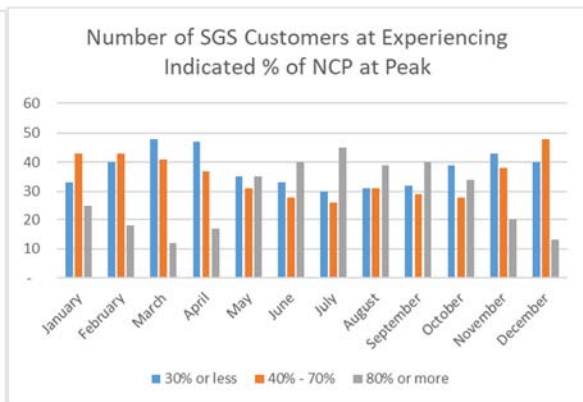
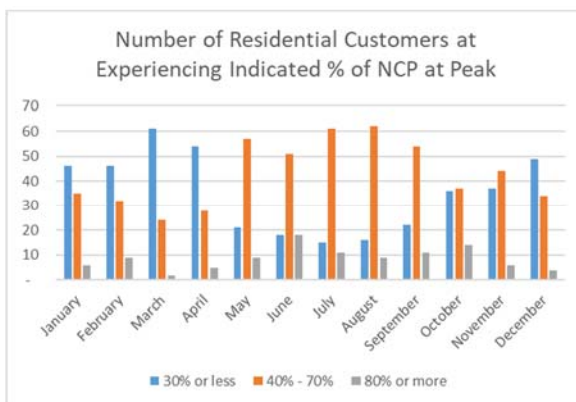
| <b>Large General Service</b> | 0% | 10% | 20% | 30% | 40% | 50% | 60% | 70% | 80% | 90% | 100% |
|------------------------------|----|-----|-----|-----|-----|-----|-----|-----|-----|-----|------|
| January                      | 0  | 4   | 1   | 4   | 5   | 12  | 18  | 25  | 41  | 73  | 43   |
| February                     | 0  | 3   | 4   | 6   | 6   | 15  | 25  | 37  | 43  | 40  | 47   |
| March                        | 0  | 2   | 7   | 4   | 10  | 22  | 21  | 32  | 41  | 64  | 23   |
| April                        | 0  | 5   | 6   | 5   | 17  | 19  | 25  | 40  | 42  | 40  | 27   |
| May                          | 2  | 2   | 2   | 4   | 4   | 12  | 18  | 31  | 42  | 80  | 29   |
| June                         | 3  | 1   | 2   | 3   | 7   | 8   | 12  | 31  | 35  | 77  | 47   |
| July                         | 3  | 2   | 2   | 5   | 5   | 11  | 8   | 19  | 43  | 80  | 48   |
| August                       | 2  | 2   | 0   | 4   | 7   | 5   | 9   | 24  | 37  | 71  | 65   |
| September                    | 2  | 2   | 3   | 3   | 4   | 6   | 9   | 19  | 45  | 82  | 51   |
| October                      | 2  | 2   | 5   | 2   | 6   | 8   | 9   | 26  | 48  | 64  | 54   |
| November                     | 1  | 4   | 6   | 8   | 14  | 16  | 29  | 37  | 53  | 51  | 7    |
| December                     | 0  | 2   | 3   | 10  | 9   | 12  | 21  | 32  | 43  | 51  | 43   |

# Rebuttal Testimony of Sarah L.K. Lange

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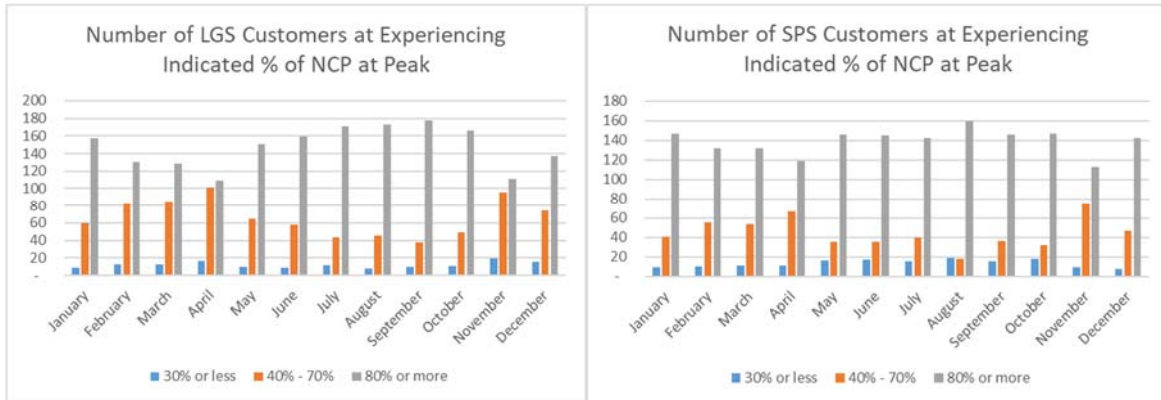
| Small Primary Service | 0% | 10% | 20% | 30% | 40% | 50% | 60% | 70% | 80% | 90% | 100% |
|-----------------------|----|-----|-----|-----|-----|-----|-----|-----|-----|-----|------|
| January               | 1  | 1   | 2   | 5   | 4   | 7   | 11  | 19  | 26  | 76  | 45   |
| February              | 2  | 0   | 5   | 3   | 4   | 10  | 13  | 28  | 41  | 59  | 32   |
| March                 | 3  | 4   | 2   | 2   | 5   | 9   | 18  | 22  | 51  | 57  | 24   |
| April                 | 4  | 0   | 2   | 5   | 4   | 6   | 17  | 40  | 44  | 51  | 24   |
| May                   | 4  | 5   | 4   | 3   | 3   | 10  | 11  | 11  | 44  | 77  | 25   |
| June                  | 4  | 5   | 1   | 7   | 3   | 4   | 10  | 18  | 39  | 79  | 27   |
| July                  | 4  | 5   | 3   | 3   | 8   | 8   | 8   | 16  | 22  | 76  | 44   |
| August                | 5  | 4   | 3   | 7   | 2   | 2   | 7   | 7   | 31  | 60  | 69   |
| September             | 5  | 4   | 4   | 2   | 5   | 4   | 10  | 17  | 23  | 56  | 67   |
| October               | 3  | 5   | 5   | 5   | 5   | 6   | 11  | 10  | 22  | 57  | 68   |
| November              | 3  | 0   | 2   | 4   | 9   | 13  | 21  | 32  | 53  | 54  | 6    |
| December              | 3  | 0   | 2   | 3   | 6   | 5   | 11  | 25  | 43  | 68  | 31   |

| Large Primary Service | 0% | 10% | 20% | 30% | 40% | 50% | 60% | 70% | 80% | 90% | 100% |
|-----------------------|----|-----|-----|-----|-----|-----|-----|-----|-----|-----|------|
| January               | 0  | 0   | 0   | 1   | 1   | 2   | 3   | 2   | 15  | 30  | 10   |
| February              | 0  | 0   | 1   | 0   | 2   | 5   | 3   | 9   | 14  | 21  | 9    |
| March                 | 0  | 0   | 0   | 0   | 0   | 2   | 4   | 5   | 18  | 24  | 11   |
| April                 | 0  | 0   | 0   | 0   | 2   | 2   | 7   | 11  | 18  | 17  | 7    |
| May                   | 0  | 0   | 0   | 0   | 0   | 1   | 3   | 2   | 8   | 32  | 18   |
| June                  | 0  | 0   | 0   | 0   | 1   | 3   | 1   | 5   | 8   | 25  | 21   |
| July                  | 0  | 0   | 0   | 1   | 1   | 3   | 3   | 4   | 6   | 24  | 22   |
| August                | 0  | 0   | 0   | 2   | 1   | 2   | 1   | 1   | 6   | 22  | 29   |
| September             | 0  | 0   | 0   | 2   | 0   | 2   | 2   | 3   | 3   | 18  | 34   |
| October               | 0  | 0   | 0   | 0   | 0   | 2   | 3   | 1   | 9   | 18  | 31   |
| November              | 0  | 0   | 0   | 1   | 1   | 2   | 2   | 9   | 17  | 29  | 3    |
| December              | 0  | 0   | 1   | 0   | 1   | 4   | 3   | 5   | 13  | 28  | 9    |



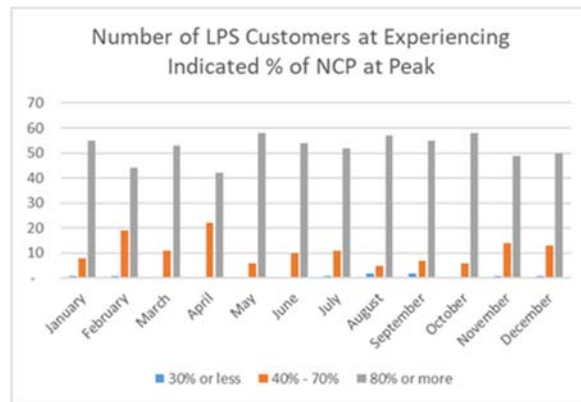


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5 Q. By month, what percent of the studied load research served on each rate schedule  
6 experienced their NCP at the hour of system peak?

7 A. The results are provided in the table below. Only for one rate schedule in one  
8 month (LPS in September) did more than half of the studied customers on a rate schedule have  
9 usage meeting their NCP occur at the hour of system peak:<sup>5</sup>

<sup>5</sup> Many customers experience their NCP level of usage in multiple hours of a month.

1

|           | Residential | SGS | LGS | SPS | LPS |
|-----------|-------------|-----|-----|-----|-----|
| January   | 2%          | 2%  | 19% | 23% | 16% |
| February  | 0%          | 3%  | 21% | 16% | 14% |
| March     | 0%          | 2%  | 10% | 12% | 17% |
| April     | 0%          | 6%  | 12% | 12% | 11% |
| May       | 3%          | 6%  | 13% | 13% | 28% |
| June      | 1%          | 11% | 21% | 14% | 33% |
| July      | 0%          | 12% | 21% | 22% | 34% |
| August    | 2%          | 12% | 29% | 35% | 45% |
| September | 2%          | 19% | 23% | 34% | 53% |
| October   | 1%          | 10% | 24% | 35% | 48% |
| November  | 2%          | 10% | 3%  | 3%  | 5%  |
| December  | 1%          | 4%  | 19% | 16% | 14% |

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Q. What is the relevance of this exercise to the direct testimonies filed in this case?

4

A. This exercise demonstrates that use of NCP as a determinant for the recovery of “demand” related costs as advocated by MECG and MIEC is misplaced, and that Mr. Wills advocacy for modernization of rate structures is appropriate. It is also consistent with Mr. Chriss’s advocacy for movement away from the hours use rate structure.

7

8

### **RESIDENTIAL RATE DESIGNS**

9

Q. What is Ameren Missouri’s recommended residential rate design in this case?

10

A. Beginning at page 6 of his direct testimony, Mr. Wills states that “[t]he Company recommends beginning a gradual transition, a journey if you will, to modernize its rate structure. The specific details of the recommendation in this case are:

12

13

- A default rate similar to the status quo, but with a \$2 increase in the monthly customer charge to better reflect the cost of serving customers

14

15

- Implementation of two new TOU rate options, including:

16

- A rate focused on EV drivers, encouraging them to charge their vehicles overnight when there is plenty of excess capacity on the system

17

18

- 1                   ▪ A rate focused on engaged customers who are willing to manage their  
2                   whole home energy usage in order to reduce their bills along with their  
3                   impact on the grid during peak usage times

- 4                   • A pilot study of 3 part rates to understand how well customers understand,  
5                   accept, and respond to them
- 6                   • A continued dialogue over the next few rate proceedings to continue to  
7                   progress to the point where the Company provides its customers with a variety  
8                   of cost reflective rate options that meet customers' needs and desires for  
9                   increased choice and control.”

10           Q.     Has any other party provided a residential rate design recommendation?

11           A.     Yes, Avi Allison provides testimony on behalf of the Sierra Club, and Martin  
12 Hyman provides testimony on behalf of the Department of Energy. Mr. Hyman recommends  
13 the Commission establish clear goals and evaluation metrics for study of the proposed ToU  
14 designs, as well as establish customer education practices. Mr. Allison opposes Ameren  
15 Missouri’s proposal to increase the residential customer charge, recommends increasing the  
16 peak period length of the “Smart Savers Rate,” recommends establishment of a Critical Peak  
17 Pricing component to the “Smart Savers Rate,” recommends establishment of a sub-metered  
18 EV rate, recommends increased customer education, and rejection of Ameren Missouri’s  
19 proposed three-part rate, or in the alternative, alignment of the hours for the Coincident Peak  
20 determinant with that proposed by Sierra Club for the Smart Savers Rate.

21           Q.     Does Staff have any immediate concerns with Ameren Missouri’s  
22 residential proposals?

23           A.     Yes. Staff expert Robin Kliethermes will discuss Ameren Missouri’s proposed  
24 customer charge. Staff is generally supportive of giving customers options, but is concerned  
25 that seven Residential rate options will prove confusing to customers.

1 Q. Does Staff have any immediate concerns with Sierra Club’s recommendations  
2 concerning Ameren Missouri’s residential proposals?

3 A. Yes. Mr. Allison recommends incorporating a Critical Peak Pricing component  
4 to the Ameren Missouri-proposed “Smart Saver’s” rate schedule, stating “CPP rates assess an  
5 extremely high price during only a small number of event hours per year. Customers are  
6 typically notified the day before an event. For example, a utility might call five CPP events  
7 during the year, each of which lasts for between two and four hours. During the events,  
8 electricity might be priced at \$1.50 per kWh. CPP can easily be layered on top of a standard  
9 TOU rate, though additional consumer education efforts are essential for a rate that includes  
10 CPP. CPP can be used to concentrate recovery of peak-related costs on a small number of hours  
11 during which the system is actually at or near its peak. This reduces the magnitude of the peak-  
12 related costs that are left to be recovered through an on-peak TOU rate.”<sup>6</sup>

13 Sierra Club does not actually propose that Ameren Missouri’s ability to call CPP events  
14 be limited in quantity nor duration. If Ameren Missouri elects to call more CPP events than was  
15 anticipated when rates were designed Ameren Missouri would overcollect the “peak related”  
16 costs that the rate element was designed to recover. Similarly, if weather conditions are not  
17 conducive to calling the assumed number of CPP events Ameren Missouri would undercollect  
18 those costs. While Staff is generally supportive of rate designs that encourage peak shaving by  
19 accurately reflecting cost-causation, the costs that a CPP program may eventually reduce would  
20 generally flow back through the FAC as a benefit to all customers based on annual energy  
21 consumption with an approximate two year lag,<sup>7</sup> while the cost for on-peak consumption would

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<sup>6</sup> Allison Direct, page 27.

<sup>7</sup> The reduced energy purchases would flow through the FAC based on energy consumption with an approximate one year lag.

1 be disproportionately borne by participating customers in real time. Further, it is not clear that  
2 the Commission has current authority to implement a program to balance the revenues to avoid  
3 this disparity nor to review the prudence of the calling of CPP events by Ameren Missouri.

4 Mr. Allison also expresses concern with the Ameren Missouri requirement that  
5 customer bills be rendered using utility meters. He states that utilities in other jurisdictions are  
6 in various stages of development and implementation of programs to bill customers based on  
7 usage records obtained from electric charging equipment as opposed to the “whole house”  
8 usage recorded by the utility’s meter. He goes on to recommend that Ameren Missouri  
9 “promptly investigate and develop a sub-metering option for its EV Savers customers.”<sup>8</sup>

10 As discussed in the CCOS Report, Staff generally recommends a transition to a ToU  
11 residential rate design that closely resembles the Ameren Missouri “Electric Vehicle” rate,  
12 so this issue may be moot within a matter of a year or two.<sup>9</sup> However, Staff does not  
13 recommend that a customer’s usage, as captured through a single meter, be bifurcated for billing  
14 on multiple rate schedules based on usage data obtained from third-party vendors’ equipment  
15 that is not under the control of Ameren Missouri.<sup>10</sup> Additionally, on advice of counsel, Staff is  
16 concerned that such single meter usage bifurcation for billing on multiple rate schedules based  
17 on a particular end use as opposed to a customer’s characteristics of consumption would be  
18 unduly discriminatory and impermissible under the Laundry line of cases governing end-use  
19 rates in Missouri.

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<sup>8</sup> Allison Direct, page 30-31.

<sup>9</sup> Ameren Missouri does not propose to restrict the availability of this rate schedule to customers with EV charging equipment. As discussed below, Staff recommends the name be revised to broaden the appeal of this rate to Ameren Missouri’s customers.

<sup>10</sup> Staff has no objection to a customer electing to request the installation of an additional meter to enable receipt of service on multiple rate schedules within a residence.

1 Mr. Allison also recommends that Ameren Missouri collect and make available detailed  
2 information regarding the effectiveness of the “Ultimate Saver’s” pilot rate.<sup>11</sup> As discussed by  
3 Robin Kliethermes, Staff generally agrees that clear metrics are necessary for program  
4 evaluation and that enhanced customer education and transparency is important.<sup>12</sup>

5 Q. How many rate options would exist for residential customers under Ameren  
6 Missouri’s proposal?

7 A. Under Ameren Missouri’s proposed “Smart Saver,” and EV schedules  
8 customers may choose to participate either year-round, or for only four months of the year,  
9 constituting four options. The grandfathered ToU, the “Ultimate Saver” program, and the  
10 standard rate provide an additional three options.

11 Q. If a customer elects to participate for only four months of the year in the “Smart  
12 Saver” or EV schedule, which months would be subject to the ToU rate?

13 A. Due to the billing cycle alignment issue identified by Staff in the CCOS Report  
14 at page 39, the four months that would be subject to the ToU rate would vary, based on the  
15 billing cycle on which the customer is billed. For some customers, the applicable period would  
16 be the calendar months of April – July, for some customers the applicable period would be the  
17 calendar months of June – September, with all possible variations in between.

18 Q. What are the residential rate options proposed by Ameren Missouri, and how do  
19 they compare to each other?

20 A. The standard residential rate schedule proposed by Ameren would reflect a  
21 customer charge of \$11 a month, a low income charge of \$0.04 a month, a charge for all energy

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<sup>11</sup> Allison Direct page 34.

<sup>12</sup> Mr. Hyman on behalf of DE also raises concerns with the overall information and education surrounding the proposed rate options.

Rebuttal Testimony of  
Sarah L.K. Lange

1 for a “summer” billing cycle of \$0.1151/kWh, and for non-summer billing months, the first  
 2 750 kWh would be billed at \$0.08/kWh, and all remaining kWh would be billed at  
 3 \$0.0551/kWh. Rates reflecting this non-summer billing month standard declining design are  
 4 indicated with the letters “SD” in the graphic below. The graphic below depicts the cents per  
 5 kWh by hour applicable to each residential rate design, and also to the SGS ToU design, which  
 6 would be applicable to garages that are not attached to homes pursuant to the Ameren Missouri  
 7 restrictions on availability of the Residential rate schedules. Additionally, the Electric Vehicle  
 8 rate is available to customers without AMI meters, but an additional charge of \$1.50/month is  
 9 assessed; and the Ultimate Savers rate includes Coincident Peak demand charges of \$6.86/kW  
 10 for summer billing months, and \$2.93/kW for non-summer billing months.

|             | Grandfathered ToU   |                     | "Smart Saver" Full Year |                     | "Smart Saver" 4 Month |                     | Electric Vehicle Full Year |                     | Electric Vehicle 4 Month |                     | Ultimate Saver      |                     | SGS ToU Option      |                     |
|-------------|---------------------|---------------------|-------------------------|---------------------|-----------------------|---------------------|----------------------------|---------------------|--------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
|             | Summer Weekdays     | Summer Weekends     | Summer Weekdays         | Summer Weekends     | Summer Weekdays       | Summer Weekends     | Summer Weekdays            | Summer Weekends     | Summer Weekdays          | Summer Weekends     | Summer Weekdays     | Summer Weekends     | Summer Weekdays     | Summer Weekends     |
| 12:00 AM    | 0.072               | 0.072               | 0.0537                  | 0.0537              | 0.0537                | 0.0537              | 0.0539                     | 0.0539              | 0.0539                   | 0.0539              | 0.0427              | 0.0427              | 0.0634              | 0.0634              |
| 1:00 AM     | 0.072               | 0.072               | 0.0537                  | 0.0537              | 0.0537                | 0.0537              | 0.0539                     | 0.0539              | 0.0539                   | 0.0539              | 0.0427              | 0.0427              | 0.0634              | 0.0634              |
| 2:00 AM     | 0.072               | 0.072               | 0.0537                  | 0.0537              | 0.0537                | 0.0537              | 0.0539                     | 0.0539              | 0.0539                   | 0.0539              | 0.0427              | 0.0427              | 0.0634              | 0.0634              |
| 3:00 AM     | 0.072               | 0.072               | 0.0537                  | 0.0537              | 0.0537                | 0.0537              | 0.0539                     | 0.0539              | 0.0539                   | 0.0539              | 0.0427              | 0.0427              | 0.0634              | 0.0634              |
| 4:00 AM     | 0.072               | 0.072               | 0.0537                  | 0.0537              | 0.0537                | 0.0537              | 0.0539                     | 0.0539              | 0.0539                   | 0.0539              | 0.0427              | 0.0427              | 0.0634              | 0.0634              |
| 5:00 AM     | 0.072               | 0.072               | 0.0537                  | 0.0537              | 0.0537                | 0.0537              | 0.0539                     | 0.0539              | 0.0539                   | 0.0539              | 0.0427              | 0.0427              | 0.0634              | 0.0634              |
| 6:00 AM     | 0.072               | 0.072               | 0.0845                  | 0.0845              | 0.0845                | 0.0845              | 0.1355                     | 0.1355              | 0.1355                   | 0.1355              | 0.0427              | 0.0427              | 0.0634              | 0.0634              |
| 7:00 AM     | 0.072               | 0.072               | 0.0845                  | 0.0845              | 0.0845                | 0.0845              | 0.1355                     | 0.1355              | 0.1355                   | 0.1355              | 0.0427              | 0.0427              | 0.0634              | 0.0634              |
| 8:00 AM     | 0.072               | 0.072               | 0.0845                  | 0.0845              | 0.0845                | 0.0845              | 0.1355                     | 0.1355              | 0.1355                   | 0.1355              | 0.0427              | 0.0427              | 0.0634              | 0.0634              |
| 9:00 AM     | 0.072               | 0.072               | 0.0845                  | 0.0845              | 0.0845                | 0.0845              | 0.1355                     | 0.1355              | 0.1355                   | 0.1355              | 0.0427              | 0.0427              | 0.0634              | 0.0634              |
| 10:00 AM    | 0.072               | 0.072               | 0.0845                  | 0.0845              | 0.0845                | 0.0845              | 0.1355                     | 0.1355              | 0.1355                   | 0.1355              | 0.0427              | 0.0427              | 0.1556              | 0.0634              |
| 11:00 AM    | 0.072               | 0.072               | 0.0845                  | 0.0845              | 0.0845                | 0.0845              | 0.1355                     | 0.1355              | 0.1355                   | 0.1355              | 0.0427              | 0.0427              | 0.1556              | 0.0634              |
| 12:00 PM    | 0.072               | 0.072               | 0.0845                  | 0.0845              | 0.0845                | 0.0845              | 0.1355                     | 0.1355              | 0.1355                   | 0.1355              | 0.0427              | 0.0427              | 0.1556              | 0.0634              |
| 1:00 PM     | 0.072               | 0.072               | 0.0845                  | 0.0845              | 0.0845                | 0.0845              | 0.1355                     | 0.1355              | 0.1355                   | 0.1355              | 0.0427              | 0.0427              | 0.1556              | 0.0634              |
| 2:00 PM     | 0.2882              | 0.072               | 0.0845                  | 0.0845              | 0.0845                | 0.0845              | 0.1355                     | 0.1355              | 0.1355                   | 0.1355              | 0.0427              | 0.0427              | 0.1556              | 0.0634              |
| 3:00 PM     | 0.2882              | 0.072               | 0.3214                  | 0.0845              | 0.3214                | 0.0845              | 0.1355                     | 0.1355              | 0.1355                   | 0.1355              | 0.2515              | 0.2515              | 0.1556              | 0.0634              |
| 4:00 PM     | 0.2882              | 0.072               | 0.3214                  | 0.0845              | 0.3214                | 0.0845              | 0.1355                     | 0.1355              | 0.1355                   | 0.1355              | 0.2515              | 0.2515              | 0.1556              | 0.0634              |
| 5:00 PM     | 0.2882              | 0.072               | 0.3214                  | 0.0845              | 0.3214                | 0.0845              | 0.1355                     | 0.1355              | 0.1355                   | 0.1355              | 0.2515              | 0.2515              | 0.1556              | 0.0634              |
| 6:00 PM     | 0.2882              | 0.072               | 0.3214                  | 0.0845              | 0.3214                | 0.0845              | 0.1355                     | 0.1355              | 0.1355                   | 0.1355              | 0.2515              | 0.2515              | 0.1556              | 0.0634              |
| 7:00 PM     | 0.072               | 0.072               | 0.0845                  | 0.0845              | 0.0845                | 0.0845              | 0.1355                     | 0.1355              | 0.1355                   | 0.1355              | 0.2515              | 0.2515              | 0.1556              | 0.0634              |
| 8:00 PM     | 0.072               | 0.072               | 0.0845                  | 0.0845              | 0.0845                | 0.0845              | 0.1355                     | 0.1355              | 0.1355                   | 0.1355              | 0.0427              | 0.0427              | 0.1556              | 0.0634              |
| 9:00 PM     | 0.072               | 0.072               | 0.0845                  | 0.0845              | 0.0845                | 0.0845              | 0.1355                     | 0.1355              | 0.1355                   | 0.1355              | 0.0427              | 0.0427              | 0.1556              | 0.0634              |
| 10:00 PM    | 0.072               | 0.072               | 0.0537                  | 0.0537              | 0.0537                | 0.0537              | 0.0539                     | 0.0539              | 0.0539                   | 0.0539              | 0.0427              | 0.0427              | 0.0634              | 0.0634              |
| 11:00 PM    | 0.072               | 0.072               | 0.0537                  | 0.0537              | 0.0537                | 0.0537              | 0.0539                     | 0.0539              | 0.0539                   | 0.0539              | 0.0427              | 0.0427              | 0.0634              | 0.0634              |
|             |                     |                     |                         |                     |                       |                     |                            |                     |                          |                     |                     |                     |                     |                     |
|             | Non-Summer Weekdays | Non-Summer Weekends | Non-Summer Weekdays     | Non-Summer Weekends | Non-Summer Weekdays   | Non-Summer Weekends | Non-Summer Weekdays        | Non-Summer Weekends | Non-Summer Weekdays      | Non-Summer Weekends | Non-Summer Weekdays | Non-Summer Weekends | Non-Summer Weekdays | Non-Summer Weekends |
| 12:00 AM SD | SD                  | SD                  | 0.0478                  | 0.0478              | SD                    | SD                  | 0.0477                     | 0.0477              | SD                       | SD                  | 0.0389              | 0.0389              | 0.047               | 0.047               |
| 1:00 AM SD  | SD                  | SD                  | 0.0478                  | 0.0478              | SD                    | SD                  | 0.0477                     | 0.0477              | SD                       | SD                  | 0.0389              | 0.0389              | 0.047               | 0.047               |
| 2:00 AM SD  | SD                  | SD                  | 0.0478                  | 0.0478              | SD                    | SD                  | 0.0477                     | 0.0477              | SD                       | SD                  | 0.0389              | 0.0389              | 0.047               | 0.047               |
| 3:00 AM SD  | SD                  | SD                  | 0.0478                  | 0.0478              | SD                    | SD                  | 0.0477                     | 0.0477              | SD                       | SD                  | 0.0389              | 0.0389              | 0.047               | 0.047               |
| 4:00 AM SD  | SD                  | SD                  | 0.0478                  | 0.0478              | SD                    | SD                  | 0.0477                     | 0.0477              | SD                       | SD                  | 0.0389              | 0.0389              | 0.047               | 0.047               |
| 5:00 AM SD  | SD                  | SD                  | 0.0478                  | 0.0478              | SD                    | SD                  | 0.0477                     | 0.0477              | SD                       | SD                  | 0.0389              | 0.0389              | 0.047               | 0.047               |
| 6:00 AM SD  | SD                  | SD                  | 0.1636                  | 0.059               | SD                    | SD                  | 0.0782                     | 0.0782              | SD                       | SD                  | 0.1405              | 0.0389              | 0.047               | 0.047               |
| 7:00 AM SD  | SD                  | SD                  | 0.1636                  | 0.059               | SD                    | SD                  | 0.0782                     | 0.0782              | SD                       | SD                  | 0.1405              | 0.0389              | 0.047               | 0.047               |
| 8:00 AM SD  | SD                  | SD                  | 0.059                   | 0.059               | SD                    | SD                  | 0.0782                     | 0.0782              | SD                       | SD                  | 0.0389              | 0.0389              | 0.047               | 0.047               |
| 9:00 AM SD  | SD                  | SD                  | 0.059                   | 0.059               | SD                    | SD                  | 0.0782                     | 0.0782              | SD                       | SD                  | 0.0389              | 0.0389              | 0.047               | 0.047               |
| 10:00 AM SD | SD                  | SD                  | 0.059                   | 0.059               | SD                    | SD                  | 0.0782                     | 0.0782              | SD                       | SD                  | 0.0389              | 0.0389              | 0.1025              | 0.047               |
| 11:00 AM SD | SD                  | SD                  | 0.059                   | 0.059               | SD                    | SD                  | 0.0782                     | 0.0782              | SD                       | SD                  | 0.0389              | 0.0389              | 0.1025              | 0.047               |
| 12:00 PM SD | SD                  | SD                  | 0.059                   | 0.059               | SD                    | SD                  | 0.0782                     | 0.0782              | SD                       | SD                  | 0.0389              | 0.0389              | 0.1025              | 0.047               |
| 1:00 PM SD  | SD                  | SD                  | 0.059                   | 0.059               | SD                    | SD                  | 0.0782                     | 0.0782              | SD                       | SD                  | 0.0389              | 0.0389              | 0.1025              | 0.047               |
| 2:00 PM SD  | SD                  | SD                  | 0.059                   | 0.059               | SD                    | SD                  | 0.0782                     | 0.0782              | SD                       | SD                  | 0.0389              | 0.0389              | 0.1025              | 0.047               |
| 3:00 PM SD  | SD                  | SD                  | 0.059                   | 0.059               | SD                    | SD                  | 0.0782                     | 0.0782              | SD                       | SD                  | 0.0389              | 0.0389              | 0.1025              | 0.047               |
| 4:00 PM SD  | SD                  | SD                  | 0.059                   | 0.059               | SD                    | SD                  | 0.0782                     | 0.0782              | SD                       | SD                  | 0.0389              | 0.0389              | 0.1025              | 0.047               |
| 5:00 PM SD  | SD                  | SD                  | 0.059                   | 0.059               | SD                    | SD                  | 0.0782                     | 0.0782              | SD                       | SD                  | 0.0389              | 0.0389              | 0.1025              | 0.047               |
| 6:00 PM SD  | SD                  | SD                  | 0.1636                  | 0.059               | SD                    | SD                  | 0.0782                     | 0.0782              | SD                       | SD                  | 0.1405              | 0.0389              | 0.1025              | 0.047               |
| 7:00 PM SD  | SD                  | SD                  | 0.1636                  | 0.059               | SD                    | SD                  | 0.0782                     | 0.0782              | SD                       | SD                  | 0.1405              | 0.0389              | 0.1025              | 0.047               |
| 8:00 PM SD  | SD                  | SD                  | 0.059                   | 0.059               | SD                    | SD                  | 0.0782                     | 0.0782              | SD                       | SD                  | 0.0389              | 0.0389              | 0.1025              | 0.047               |
| 9:00 PM SD  | SD                  | SD                  | 0.059                   | 0.059               | SD                    | SD                  | 0.0782                     | 0.0782              | SD                       | SD                  | 0.0389              | 0.0389              | 0.1025              | 0.047               |
| 10:00 PM SD | SD                  | SD                  | 0.0478                  | 0.0478              | SD                    | SD                  | 0.0477                     | 0.0477              | SD                       | SD                  | 0.0389              | 0.0389              | 0.047               | 0.047               |
| 11:00 PM SD | SD                  | SD                  | 0.0478                  | 0.0478              | SD                    | SD                  | 0.0477                     | 0.0477              | SD                       | SD                  | 0.0389              | 0.0389              | 0.047               | 0.047               |

1 Q. What are Staff's concerns with the Grandfathered ToU rate?

2 A. Because the ToU option applies only to summer billing month usage, the pricing  
3 signal and cost-based recovery of the rate exists only for 1/3 of the year. The on-peak period  
4 is quite short, and the differential of off-peak to on-peak usage is quite high. Because the  
5 off-peak price is only a 37% discount to the standard rate, and the on-peak price is a 150%  
6 premium to the standard rate, Staff is concerned that customers would only opt-in to this  
7 optional rate if they were already using minimal energy during the on-peak period.  
8 The reasonableness of this rate is also dependent on the billing cycle on which a  
9 participating customer is billed. Staff is not aware of a cost basis for charging \$0.28 per kWh  
10 for energy consumed in April, particularly while similarly situated customers on a different  
11 billing cycle will be paying less than 6 cents for energy consumed in the same hour under the  
12 proposed Ameren Missouri residential rate design.

13 Application of the final revenue requirement, billing determinants, and customer charge  
14 determined by the Commission in this rate case will impact the ultimate prices assigned to each  
15 period's rate.

16 Q. What are Staff's concerns with the Smart Savers rate?

17 A. The structure of this rate appears generally reasonable. Staff shares Sierra  
18 Club's concerns that the summer on-peak period would likely benefit from the addition of the  
19 2:00 pm hour. Subject to Staff's concern that the Ameren Missouri load data is generally  
20 unreliable, provided in the table below are the Residential and System average maximum usages  
21 for each hour by month, and the percent of that average maximum that occurs as an average by  
22 hour for 2:00 pm through 6:00 pm.



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|                              | January | February | March   | April  | May     | June    | July    | August  | September | October | November | December |
|------------------------------|---------|----------|---------|--------|---------|---------|---------|---------|-----------|---------|----------|----------|
| Residential Max              | 67,532  | 54,650   | 42,653  | 35,430 | 46,424  | 63,625  | 84,523  | 80,642  | 55,407    | 38,360  | 46,064   | 63,804   |
| System Max                   | 137,551 | 114,882  | 103,612 | 95,988 | 115,282 | 131,396 | 168,987 | 163,013 | 129,480   | 102,155 | 108,800  | 130,718  |
| Residential % of Max at 2:00 | 84%     | 87%      | 90%     | 85%    | 79%     | 81%     | 86%     | 82%     | 83%       | 84%     | 79%      | 81%      |
| Residential % of Max at 3:00 | 83%     | 86%      | 88%     | 85%    | 83%     | 86%     | 90%     | 87%     | 87%       | 86%     | 79%      | 80%      |
| Residential % of Max at 4:00 | 85%     | 87%      | 87%     | 87%    | 87%     | 90%     | 94%     | 91%     | 92%       | 88%     | 81%      | 83%      |
| Residential % of Max at 5:00 | 91%     | 92%      | 92%     | 92%    | 93%     | 96%     | 98%     | 96%     | 97%       | 94%     | 89%      | 91%      |
| Residential % of Max at 6:00 | 100%    | 100%     | 100%    | 100%   | 100%    | 100%    | 100%    | 100%    | 100%      | 100%    | 100%     | 100%     |
| System % of Max at 2:00      | 93%     | 96%      | 100%    | 100%   | 96%     | 95%     | 96%     | 95%     | 96%       | 100%    | 92%      | 91%      |
| System % of Max at 3:00      | 93%     | 95%      | 98%     | 99%    | 97%     | 97%     | 98%     | 97%     | 98%       | 100%    | 91%      | 90%      |
| System % of Max at 4:00      | 93%     | 95%      | 97%     | 99%    | 99%     | 99%     | 99%     | 99%     | 99%       | 99%     | 91%      | 91%      |
| System % of Max at 5:00      | 95%     | 96%      | 97%     | 99%    | 100%    | 100%    | 100%    | 100%    | 100%      | 99%     | 94%      | 95%      |
| System % of Max at 6:00      | 100%    | 100%     | 99%     | 100%   | 100%    | 100%    | 99%     | 99%     | 99%       | 99%     | 100%     | 100%     |

While the average 2:00 pm usage tends to be lower than that of the other hours, a principle method by which a customer will reduce summer on-peak energy consumption is through precooling the home. That will tend to increase usages in the hour prior to the on-peak period start. Staff is concerned that a new spike may be encouraged that would push the 2:00 pm usage, and recommends that shifting the pre-cooling load to the 1:00 pm interval would be preferable. This would also reduce the on-peak to intermediate-peak differential. Staff is concerned that the size of this differential will discourage participation in this opt-in rate.

Staff is again concerned that the misalignment of certain billing cycles with calendar months would send the unreasonable price signal of some customers being charged \$0.32/kWh for energy used in the calendar month of April. Further, for the non-summer design, Staff recommends the design would send an improved price signal and better reflect cost causation if only the period of approximately November 15 – March 15 were subject to the indicated three-period price, with the “spring” and “fall” subject to only off-peak and intermediate pricing. Also, Staff has not observed loading conditions that would support discontinuance of on-peak pricing for weekends and holidays as distinct from weekdays.

Application of the final revenue requirement, billing determinants, and customer charge determined by the Commission in this rate case will impact the ultimate prices assigned to each period’s rate.

1 Q. What are Staff's concerns with the Electric Vehicle rate?

2 A. Staff recommends the rate be renamed because the general design is a sound  
3 ToU rate structure, and it is available to customers who do not have AMI metering. This rate  
4 structure and rate design is generally reasonable, and would cause customers using energy in  
5 relatively higher energy cost hours and hours when distribution system utilization is high to  
6 bear those costs. This rate structure will be easy for an average customer to understand and  
7 does not require sophisticated technology to leverage, nor is it likely to create new unintentional  
8 peaks. This rate design is not overly punitive to customers who are unable or unwilling to shift  
9 their usage to lower-priced hours.

10 Staff is again concerned that the misalignment of certain billing cycles with calendar  
11 months would send the unpredictable treatment of some customers being charged \$0.1355/kWh  
12 for April on-peak usage while other customers will be charged \$0.0782, depending on billing  
13 cycle. Staff recommends the design would send an improved price signal and better reflect cost  
14 causation if the period of approximately November 15 – March 15 were subject to slightly  
15 higher on-peak rates, with slightly lower pricing for the “spring” and “fall” off peak periods.

16 Application of the final revenue requirement, billing determinants, and customer charge  
17 determined by the Commission in this rate case will impact the ultimate prices assigned to each  
18 period's rate.

19 Q. What is Staff's concern with the SGS ToU rate proposal?

20 A. While it is certainly not the case that all SGS customers charge electric vehicles,  
21 it is important to recall that under the Ameren Missouri residential tariff, detached garages and  
22 similar structures are not eligible for the residential rate schedules and are instead served on the  
23 SGS rate schedule. Staff recommends a convergence of the Residential EV ToU design and

1 the SGS ToU design, with the result available to both residential and SGS customers. While  
2 Staff understands the desirability of aligning the SGS ToU rate with the current Rider I  
3 designations of on and off peak, Staff believes that commercial and industrial SGS customers  
4 will be more likely to understand a misalignment in on-peak times than will residential  
5 customers with detached garages or other outbuildings that are served on SGS. Staff is not  
6 opposed to the creation of an SGS subschedule or rate to align ToU periods for these different  
7 circumstances where a particular customer may have multiple accounts served on various  
8 schedules, such as a residential customer with a detached garage versus an LGS customer who  
9 may add an SGS account for a separately metered parking lot kiosk.

10 Q. What are Staff's concerns with the Ultimate Savers rate?

11 A. Staff shares the Sierra Club's concerns regarding the desirability of including  
12 the 2:00 summer hour in the on-peak period. Staff is again concerned about unreasonable  
13 treatment of usage occurring in April and May due to the billing cycle alignment issue, and  
14 urges the subdivision of the non-summer billing period into shoulder and winter periods,  
15 and elimination of separate treatment for weekends and holidays. However, in general, the rate  
16 structure is well-thought out, and if broadly implemented (and reasonably designed based on the  
17 costs and determinants presented in each applicable rate case) would result in accurate recovery  
18 of costs from cost causers as well as encourage customer behaviors to lower overall costs.

19 Application of the final revenue requirement, billing determinants, and customer charge  
20 determined by the Commission in this rate case will impact the ultimate prices assigned to each  
21 period's rate.

22 Q. Is the window for the coincident peak demand appropriate?

1           A.     A more precise window for coincident peak demand would vary by season.  
2 In the interest of keeping this somewhat complicated rate structure more understandable to  
3 customers, I consider it reasonable to maintain one time period year round. However, if a  
4 shorter window is determined appropriate for the summer calendar months, I am concerned that  
5 Sierra Club's recommendation to align the period with their recommended on-peak ToU period  
6 of 2:00 – 7:00 could have unintended consequences. Given the significant summer on-peak /  
7 off-peak differential proposed by Ameren Missouri, it is not unlikely that customers may create  
8 a new peak through shifting usage to either the 1:00 hour (precooling load) or the 8:00 hour  
9 (laundry and dishwashing load). For this reason, I recommend the coincident peak demand be  
10 determined using at least an hour before and an hour after the on-peak period. I am concerned  
11 that the resulting summer demand rate may be unreasonably high if the associated determinates  
12 are so modified, but those results will depend in part on the Commission's orders on other  
13 matters such as customer charge and residential revenue responsibility.

14           Q.     Why is Staff's non-ToU residential rate design more reasonable than that  
15 proposed by Ameren Missouri?

16           A.     While Staff has generally testified against inclining block rates, this case  
17 presents a unique opportunity to maintain the effective tariffed rate for second block usage, and  
18 simply discount the rate applicable to each month's initial usage. By moving to an inclining  
19 block design in the summer that maintains the existing effective tail block charge while  
20 reducing the first block charge, and flattening the non-summer rates by maintaining the existing  
21 effective tail block charge while reducing the first block charge on the residential Non-ToU rate  
22 schedule, the resulting rates will cause customers to begin to experience bills that for many will  
23 be more similar to those that would be produced under Staff's recommended ToU rate design.

1 The resulting incline/flattening will also serve to make the ToU rate options more attractive to  
2 customers with higher usage.

3 **CUSTOMER BILL HISTORY, CLASS COST OF SERVICE, AND THE LGS, SPS,**  
4 **AND LPS RATE SCHEDULES**

5 Q MECG asserts that “analysis for FERC Form 1 data shows that between  
6 2008 and 2018, Ameren’s reported revenue per kWh sold to LGS customers has increased from  
7 \$0.0563/kWh to \$0.0847/kWh, an increase of 50.3 percent.”<sup>13</sup> Is the result of dividing the  
8 total dollars of revenue provided by customers on a given rate schedule by the kWh sold to  
9 customers on that rate schedule ten years ago relevant to any question before the Commission  
10 in this proceeding?

11 A. No. It may be informative for the Commission to review information related to  
12 shifts in revenue responsibility between various customers on various rate schedules over time,  
13 particularly as it relates to avoiding unnecessary rate switching or causing rate shock. However,  
14 there are better metrics of the impact of rate design on customers than class-average revenue  
15 per kWh. This metric is particularly unhelpful for considerations of class cost of service and  
16 rate design, because it fails to account for the changing customer base (1) due to changes in  
17 customer characteristics and (2) due to changes in the total numbers of customers receiving  
18 service whether due to rate switching or due to customer growth/loss.

19 Q. In what ways does the metric of class-average revenue per kWh provide a  
20 misleading signal concerning the bills experienced by customers within a class?

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<sup>13</sup> Chriss direct, page 6.

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A. To illustrate the misleading signal provided by this metric, in the following examples we will review the changes to the “LGS Average \$/kWh” produced by varying customers and customer characteristics of a very small hypothetical class.

| <b>Example 1</b>   | Annual Bill | kWh     | \$/kWh          | <b>Example 2a</b>     | Annual Bill     | kWh            | \$/kWh          |
|--------------------|-------------|---------|-----------------|-----------------------|-----------------|----------------|-----------------|
| LGS Customer 1     | \$ 3,500    | 50,000  | \$ 0.070        | <b>LGS Customer 1</b> | <b>\$ 7,000</b> | <b>100,000</b> | <b>\$ 0.070</b> |
| LGS Customer 2     | \$ 3,500    | 50,000  | \$ 0.070        | LGS Customer 2        | \$ 3,500        | 50,000         | \$ 0.070        |
| LGS Customer 3     | \$ 2,000    | 50,000  | \$ 0.040        | LGS Customer 3        | \$ 2,000        | 50,000         | \$ 0.040        |
| LGS Customer 4     | \$ 2,000    | 50,000  | \$ 0.040        | LGS Customer 4        | \$ 2,000        | 50,000         | \$ 0.040        |
| LGS Average \$/kWh | \$ 11,000   | 200,000 | <b>\$ 0.055</b> | LGS Average \$/kWh    | \$ 14,500       | 250,000        | <b>\$ 0.058</b> |

In Example 1, the class-average revenue per kWh produced is \$0.055 per kWh. In Example 2a, we see that Customer 1 has doubled usage. While the other customers’ bills have not changed, the LGS Average \$/kWh has increased to \$0.058. This result is reproduced below in Example 2b, by the addition of another customer, LGS Customer 5.

| <b>Example 2b</b>     | Annual Bill     | kWh           | \$/kWh          | <b>Example 2c</b>     | Annual Bill | kWh      | \$/kWh          |
|-----------------------|-----------------|---------------|-----------------|-----------------------|-------------|----------|-----------------|
| LGS Customer 1        | \$ 3,500        | 50,000        | \$ 0.070        | <b>LGS Customer 1</b> | <b>\$ -</b> | <b>-</b> | <b>\$ 0.070</b> |
| LGS Customer 2        | \$ 3,500        | 50,000        | \$ 0.070        | LGS Customer 2        | \$ 3,500    | 50,000   | \$ 0.070        |
| LGS Customer 3        | \$ 2,000        | 50,000        | \$ 0.040        | LGS Customer 3        | \$ 2,000    | 50,000   | \$ 0.040        |
| LGS Customer 4        | \$ 2,000        | 50,000        | \$ 0.040        | LGS Customer 4        | \$ 2,000    | 50,000   | \$ 0.040        |
| <b>LGS Customer 5</b> | <b>\$ 3,500</b> | <b>50,000</b> | <b>\$ 0.070</b> | LGS Average \$/kWh    | \$ 7,500    | 150,000  | <b>\$ 0.050</b> |
| LGS Average \$/kWh    | \$ 14,500       | 250,000       | <b>\$ 0.058</b> |                       |             |          |                 |

As in Example 1, in Example 2b, no other customer’s bill has changed, but the class-average revenue per kWh has increased by 5.45%. However, as illustrated in Example 2c, above, the loss of Customer 1 results in a decrease of 9.1% to the class-average revenue per kWh.

Q. Is it likely that these changes in customer counts and customer characteristics would result in changes in the costs allocated or assigned to the LGS class in the next rate case?

A. Yes. However, those potential changes would not impact the bills paid by Customer 2, 3, and 4 until the rate schedule under which they are billed is changed. If the rates are appropriately designed, and all else remained equal, it is likely that the bill changes

1 experienced by Customers 2, 3, and 4 would be minimal and reflect only the minor change in  
2 the company's overall sales.

3 Q. Can changes to rate design in rate cases result in some customers paying higher  
4 bills while other customers on the same rate schedule pay lower bills?

5 A. Yes. As illustrated in Example 3 below, not only can customers within a class  
6 experience vastly different impacts from a rate case due to changes in rate design, but customers  
7 can experience such impacts without change to the resulting class-average revenue per kWh.

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| <b>Example 1</b>   | Annual Bill | kWh     | \$/kWh   | <b>Example 3</b>      | Annual Bill     | kWh           | \$/kWh          |
|--------------------|-------------|---------|----------|-----------------------|-----------------|---------------|-----------------|
| LGS Customer 1     | \$ 3,500    | 50,000  | \$ 0.070 | <b>LGS Customer 1</b> | <b>\$ 3,850</b> | <b>50,000</b> | <b>\$ 0.077</b> |
| LGS Customer 2     | \$ 3,500    | 50,000  | \$ 0.070 | LGS Customer 2        | \$ 3,500        | 50,000        | \$ 0.070        |
| LGS Customer 3     | \$ 2,000    | 50,000  | \$ 0.040 | LGS Customer 3        | \$ 2,000        | 50,000        | \$ 0.040        |
| LGS Customer 4     | \$ 2,000    | 50,000  | \$ 0.040 | <b>LGS Customer 4</b> | <b>\$ 1,650</b> | <b>50,000</b> | <b>\$ 0.033</b> |
| LGS Average \$/kWh | \$ 11,000   | 200,000 | \$ 0.055 | LGS Average \$/kWh    | \$ 11,000       | 200,000       | \$ 0.055        |

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10 In Example 3, Customer 1's bill was increased by 10%, Customer 4's bill was decreased by  
11 17.5%, and the metric of class-average revenue per kWh remained unchanged.

12 Q. Is there a more reasonable means of reviewing the impact of the last 12 years of  
13 Ameren Missouri rate cases on customers?<sup>14</sup>

14 A. While no metric is perfect, it is probably most useful to review the bills or  
15 average \$/kWh that would be experienced by a given customer with that customer's  
16 characteristics held constant over time. Given the size of Ameren Missouri's customer base  
17 and classes, it is impossible to accurately summarize these impacts for all potential customers.  
18 Further, it is possible that a customer would change rate schedules over this time due to changes  
19 in the rate designs of the relative schedules.

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<sup>14</sup> MEEIA, RESRAM, and FAC charges are not reflected in the bills and average rates discussed throughout this testimony.

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To facilitate these comparisons, Staff created a set of Customer Profiles, and priced out the bills for those customers from the final rates promulgated from each rate case since Case No. ER-2007-0002. For example, the bills produced by the studied Residential Profiles are provided below:

|                             | ER-2007-0002 | ER-2008-0318 | ER-2010-0036 | ER-2011-0028 | ER-2012-0166 | ER-2014-0258 | ER-2016-0179 | Temp. Tax Reduction |
|-----------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------------|
| Residential Flat            | \$ 817       | \$ 882       | \$ 988       | \$ 1,079     | \$ 1,156     | \$ 1,219     | \$ 1,260     | \$ 1,186            |
| 1,500 ft Home w/ Space Heat | \$ 1,015     | \$ 1,098     | \$ 1,230     | \$ 1,346     | \$ 1,443     | \$ 1,525     | \$ 1,577     | \$ 1,480            |
| Large Home AC only          | \$ 1,161     | \$ 1,257     | \$ 1,408     | \$ 1,542     | \$ 1,653     | \$ 1,748     | \$ 1,808     | \$ 1,699            |
| Small Apt w/ Space Heat     | \$ 840       | \$ 907       | \$ 1,016     | \$ 1,110     | \$ 1,188     | \$ 1,254     | \$ 1,299     | \$ 1,224            |

To facilitate comparisons across customers of very different sizes, Staff divided the total bills described above by the kWh of each customer. This produces an experienced average \$/kWh that can be displayed on a graph with a readable scale when comparing the bill one may experience with a small apartment to the bill one may experience when participating in substantial industrial manufacturing.

The experienced average \$/kWh by Customer Profile are provided below, as well as an indication of the % change experienced from the final rates promulgated in Case No. ER-2007-0002 to the tariffed rates in effect today, with and without the inclusion of the Temporary Tax Rider. Percent changes in excess of 50% are highlighted in red, and percent changes lower than 35% are highlighted in green.

*continued on next page*



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|  | ER-2007-0002 | ER-2008-0318 | ER-2010-0036 | ER-2011-0028 | ER-2012-0166 | ER-2014-0258 | ER-2016-0179 | Temp. Tax Reduction | % Change without Tax Impact | % Change with Tax Impact |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------------|-----------------------------|--------------------------|
| Residential Flat                       | \$ 0.068     | \$ 0.073     | \$ 0.082     | \$ 0.090     | \$ 0.096     | \$ 0.102     | \$ 0.105     | \$ 0.099            | 54%                         | 45%                      |
| 1,500 ft Home w/ Space Heat            | \$ 0.065     | \$ 0.070     | \$ 0.079     | \$ 0.086     | \$ 0.093     | \$ 0.098     | \$ 0.101     | \$ 0.095            | 55%                         | 46%                      |
| Large Home AC only                     | \$ 0.066     | \$ 0.071     | \$ 0.080     | \$ 0.088     | \$ 0.094     | \$ 0.099     | \$ 0.103     | \$ 0.097            | 56%                         | 46%                      |
| Small Apt w/ Space Heat                | \$ 0.070     | \$ 0.076     | \$ 0.085     | \$ 0.092     | \$ 0.099     | \$ 0.104     | \$ 0.108     | \$ 0.102            | 55%                         | 46%                      |
| SGS Flat                               | \$ 0.067     | \$ 0.072     | \$ 0.081     | \$ 0.085     | \$ 0.091     | \$ 0.095     | \$ 0.099     | \$ 0.093            | 47%                         | 39%                      |
| SGS 24 Hour Retail                     | \$ 0.063     | \$ 0.068     | \$ 0.076     | \$ 0.080     | \$ 0.085     | \$ 0.089     | \$ 0.092     | \$ 0.087            | 47%                         | 38%                      |
| SGS Office Use with HVAC               | \$ 0.065     | \$ 0.070     | \$ 0.079     | \$ 0.083     | \$ 0.089     | \$ 0.093     | \$ 0.096     | \$ 0.091            | 47%                         | 38%                      |
| SGS 2nd Metered Residential            | \$ 0.084     | \$ 0.090     | \$ 0.102     | \$ 0.106     | \$ 0.113     | \$ 0.118     | \$ 0.124     | \$ 0.118            | 48%                         | 41%                      |
| Small LGS Low Load Factor Winter Peak  | \$ 0.065     | \$ 0.065     | \$ 0.070     | \$ 0.077     | \$ 0.081     | \$ 0.090     | \$ 0.093     | \$ 0.089            | 43%                         | 36%                      |
| Small LGS High Load Factor Winter Peak | \$ 0.044     | \$ 0.044     | \$ 0.047     | \$ 0.052     | \$ 0.055     | \$ 0.061     | \$ 0.063     | \$ 0.058            | 42%                         | 32%                      |
| Small LGS Low Load Factor Flat Usage   | \$ 0.068     | \$ 0.068     | \$ 0.073     | \$ 0.080     | \$ 0.084     | \$ 0.094     | \$ 0.097     | \$ 0.093            | 43%                         | 36%                      |
| Small LGS High Load Factor Flat Usage  | \$ 0.044     | \$ 0.044     | \$ 0.047     | \$ 0.052     | \$ 0.055     | \$ 0.061     | \$ 0.063     | \$ 0.058            | 42%                         | 32%                      |
| Large LGS Low Load Factor Winter Peak  | \$ 0.069     | \$ 0.069     | \$ 0.074     | \$ 0.082     | \$ 0.086     | \$ 0.096     | \$ 0.099     | \$ 0.094            | 43%                         | 36%                      |
| Large LGS High Load Factor Winter Peak | \$ 0.043     | \$ 0.043     | \$ 0.047     | \$ 0.051     | \$ 0.054     | \$ 0.060     | \$ 0.062     | \$ 0.057            | 42%                         | 32%                      |
| Large LGS Low Load Factor Flat Usage   | \$ 0.065     | \$ 0.065     | \$ 0.070     | \$ 0.077     | \$ 0.081     | \$ 0.091     | \$ 0.094     | \$ 0.089            | 43%                         | 36%                      |
| Large LGS High Load Factor Flat Usage  | \$ 0.043     | \$ 0.043     | \$ 0.047     | \$ 0.051     | \$ 0.054     | \$ 0.060     | \$ 0.062     | \$ 0.057            | 42%                         | 32%                      |
| Small SPS Low Load Factor Winter Peak  | \$ 0.067     | \$ 0.072     | \$ 0.079     | \$ 0.083     | \$ 0.089     | \$ 0.093     | \$ 0.093     | \$ 0.088            | 39%                         | 32%                      |
| Small SPS High Load Factor Winter Peak | \$ 0.044     | \$ 0.047     | \$ 0.052     | \$ 0.054     | \$ 0.058     | \$ 0.061     | \$ 0.058     | \$ 0.054            | 33%                         | 23%                      |
| Small SPS Low Load Factor Flat Usage   | \$ 0.070     | \$ 0.075     | \$ 0.082     | \$ 0.086     | \$ 0.093     | \$ 0.097     | \$ 0.101     | \$ 0.097            | 45%                         | 39%                      |
| Small SPS High Load Factor Flat Usage  | \$ 0.044     | \$ 0.047     | \$ 0.052     | \$ 0.054     | \$ 0.058     | \$ 0.061     | \$ 0.063     | \$ 0.058            | 43%                         | 33%                      |
| Large SPS Low Load Factor Winter Peak  | \$ 0.065     | \$ 0.070     | \$ 0.077     | \$ 0.081     | \$ 0.087     | \$ 0.091     | \$ 0.090     | \$ 0.086            | 38%                         | 31%                      |
| Large SPS High Load Factor Winter Peak | \$ 0.042     | \$ 0.045     | \$ 0.049     | \$ 0.051     | \$ 0.055     | \$ 0.058     | \$ 0.055     | \$ 0.051            | 32%                         | 22%                      |
| Large SPS Low Load Factor Flat Usage   | \$ 0.062     | \$ 0.067     | \$ 0.073     | \$ 0.076     | \$ 0.082     | \$ 0.086     | \$ 0.090     | \$ 0.085            | 45%                         | 38%                      |
| Large SPS High Load Factor Flat Usage  | \$ 0.042     | \$ 0.045     | \$ 0.049     | \$ 0.051     | \$ 0.055     | \$ 0.058     | \$ 0.060     | \$ 0.055            | 43%                         | 33%                      |
| Small LPS Low Load Factor Winter Peak  | \$ 0.057     | \$ 0.062     | \$ 0.069     | \$ 0.072     | \$ 0.077     | \$ 0.081     | \$ 0.081     | \$ 0.081            | 42%                         | 42%                      |
| Small LPS High Load Factor Winter Peak | \$ 0.022     | \$ 0.023     | \$ 0.026     | \$ 0.028     | \$ 0.030     | \$ 0.031     | \$ 0.031     | \$ 0.029            | 43%                         | 32%                      |
| Small LPS Low Load Factor Flat Usage   | \$ 0.059     | \$ 0.063     | \$ 0.071     | \$ 0.075     | \$ 0.080     | \$ 0.084     | \$ 0.084     | \$ 0.083            | 42%                         | 42%                      |
| Small LPS High Load Factor Flat Usage  | \$ 0.022     | \$ 0.024     | \$ 0.027     | \$ 0.028     | \$ 0.030     | \$ 0.031     | \$ 0.031     | \$ 0.029            | 43%                         | 32%                      |
| Large LPS Low Load Factor Winter Peak  | \$ 0.057     | \$ 0.061     | \$ 0.069     | \$ 0.072     | \$ 0.077     | \$ 0.081     | \$ 0.081     | \$ 0.081            | 42%                         | 42%                      |
| Large LPS High Load Factor Winter Peak | \$ 0.022     | \$ 0.023     | \$ 0.026     | \$ 0.027     | \$ 0.029     | \$ 0.031     | \$ 0.031     | \$ 0.028            | 43%                         | 32%                      |
| Large LPS Low Load Factor Flat Usage   | \$ 0.059     | \$ 0.063     | \$ 0.071     | \$ 0.074     | \$ 0.079     | \$ 0.083     | \$ 0.083     | \$ 0.083            | 42%                         | 42%                      |
| Large LPS High Load Factor Flat Usage  | \$ 0.022     | \$ 0.024     | \$ 0.026     | \$ 0.028     | \$ 0.030     | \$ 0.031     | \$ 0.031     | \$ 0.029            | 43%                         | 32%                      |

2

3

Q. What immediate conclusions can one draw from this information?

4

A. Across the LGS, SPS, and LPS classes, customers have experienced increases

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in the range of 22%-45%, with a simple average increase across all profiles in those classes of

6

34% with the incorporation of the Temporary Tax Rider. Across the Residential and

7

SGS classes, customers have experienced increases in the range of 38%-56%, with a simple

8

average increase across all profiles in those classes of 42% with the incorporation of the

9

Temporary Tax Rider.

10

Q. Is it fair to say that residential customers have experienced a 56% increase while

11

LPS customers have experienced a 22% increase?

1           A.     No. The Customer Profiles and experienced average \$/kWh provided above  
2 are illustrative of the variation that occurs in bills among Ameren Missouri's customers.  
3 Given the changes in revenue responsibility and rate design that have occurred since 2007, and  
4 given the abilities of non-Residential customers to participate in rate switching, it is misleading  
5 at best to assert that any particular customer has experienced any given bill impact without  
6 simply comparing that customer's bill from 2007 with the same determinants as billed today  
7 (or vice versa).

8           Q.     What additional conclusions can one draw from this information?

9           A.     Across the LGS, SPS, and LPS classes, lower load factor customers have  
10 consistently experienced greater increases than higher load factor customers. For facilitation  
11 of comparison, Staff found the simple averages of experienced average \$/kWh for the Customer  
12 Profiles by (1) rate schedule, (2) by load factor for the LGS, SPS, and LPS classes combined,  
13 (3) by relative size within class for the LGS, SPS, and LPS classes combined, and (4) by relative  
14 size across classes, and by load factor across the LGS, SPS, and LPS classes. These results are  
15 provided in the table below:

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22 *continued on next page*

Rebuttal Testimony of  
Sarah L.K. Lange

1

|   | 2007<br>Average<br>\$/kWh | 2017<br>Average<br>\$/kWh | 2019<br>Average<br>\$/kWh |     |     |
|---|---------------------------|---------------------------|---------------------------|-----|-----|
| Residential Simple Average                        | \$ 0.0673                 | \$ 0.1043                 | \$ 0.0981                 | 55% | 46% |
| SGS Simple Average                                | \$ 0.0697                 | \$ 0.1028                 | \$ 0.0970                 | 47% | 39% |
| LGS Simple Average                                | \$ 0.0553                 | \$ 0.0790                 | \$ 0.0743                 | 43% | 35% |
| SPS Simple Average                                | \$ 0.0543                 | \$ 0.0761                 | \$ 0.0717                 | 40% | 32% |
| LPS Simple Average                                | \$ 0.0398                 | \$ 0.0568                 | \$ 0.0554                 | 43% | 39% |
| Low Load Factor C&I Customer Simple Average       | \$ 0.0636                 | \$ 0.0905                 | \$ 0.0874                 | 42% | 37% |
| High Load Factor C&I Customer Simple Average      | \$ 0.0361                 | \$ 0.0507                 | \$ 0.0469                 | 41% | 30% |
| Smaller within Class C&I Customers Simple Average | \$ 0.0504                 | \$ 0.0715                 | \$ 0.0680                 | 42% | 35% |
| Larger within Class C&I Customers Simple Average  | \$ 0.0492                 | \$ 0.0697                 | \$ 0.0663                 | 42% | 35% |
| Smaller C&I Customers Low LF Simple Average       | \$ 0.0673                 | \$ 0.0962                 | \$ 0.0916                 | 43% | 36% |
| Smaller C&I Customers High LF Simple Average      | \$ 0.0437                 | \$ 0.0616                 | \$ 0.0571                 | 41% | 31% |
| Larger C&I Customers Low LF Simple Average        | \$ 0.0598                 | \$ 0.0849                 | \$ 0.0831                 | 42% | 39% |
| Larger C&I Customers High LF Simple Average       | \$ 0.0284                 | \$ 0.0399                 | \$ 0.0368                 | 41% | 30% |

2

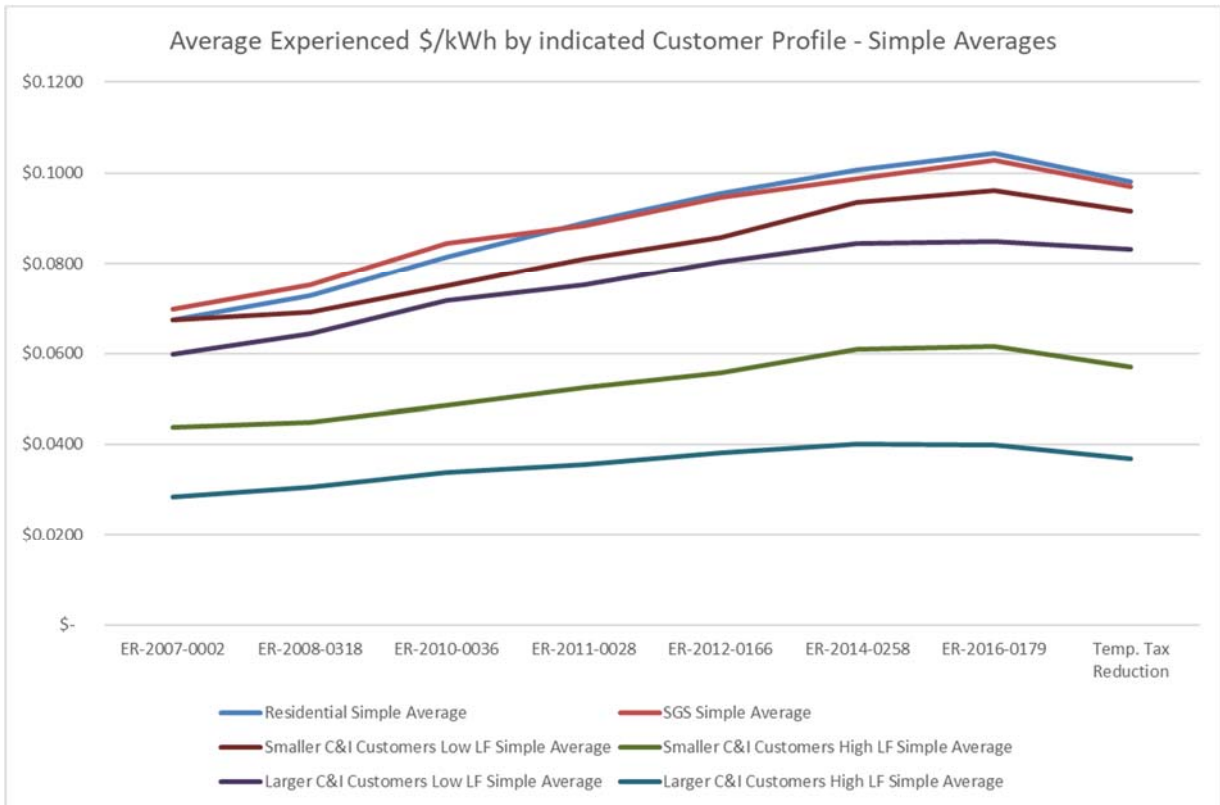
3

The Residential and SGS simple averages are graphed below, with the LGS/SPS/LPS simple

4

averages stratified by overall size and load factor:

5



6

1 Q. What immediate conclusions can one draw from this information?

2 A. The Larger C&I customers experienced lower average \$/kWh throughout the  
3 study period. While the experienced average \$/kWh associated with these customers is  
4 increasing (excepting the impacts of the Temporary Tax Reduction) it is at a lower rate than  
5 those experienced by the other profiles. Lower load factor C&I customers regardless of size  
6 are experiencing increases of magnitudes approaching that experienced by the SGS and  
7 Residential simple averages.<sup>15</sup>

8 Q. What is the result of dividing the total dollars of revenue from the LPS class as  
9 studied in Staff's direct revenue requirement calculation in this case by the total kWh for that  
10 rate schedule?

11 A. The resulting dollar per kWh value is \$0.0571 for the total class. If the rates that  
12 took effect in July of 2007 are applied to the same customers at the same usage, the resulting  
13 dollar per kWh value for the total class is \$0.0386. This is a change of 47.9%. These values  
14 do not reflect the Temporary Tax Rider.

15 Q. What is the experienced average \$/kWh for the LPS class as studied in Staff's  
16 direct revenue requirement calculation in this case?

17 A. The lowest experienced average \$/kWh for a single customer is \$0.0513, and  
18 the highest is \$0.0671. The simple average of all customers' experienced average \$/kWh is  
19 \$0.0576. These values do not reflect the Temporary Tax Rider. When the same customers'  
20 bills are calculated using 2007 rates, the lowest experienced average \$/kWh for a single  
21 customer is \$0.0347, and the highest is \$0.0455. The simple average of all customers'

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<sup>15</sup> The Customer Profiles and experienced average \$/kWh provided above are illustrative of the variation that occurs in bills among Ameren Missouri's customers.

Rebuttal Testimony of  
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1 experienced average \$/kWh is \$0.0389. The change in simple averages is 48.0%, not including  
2 the impacts of the Temporary Tax Rider. It is important to consider that customers who choose  
3 to receive service on the LPS rate schedule today may have chosen to taken service on the SPS  
4 or LGS rate schedule in prior years – or vice versa – due to the changes in rate design that have  
5 occurred over time that may have encouraged rate switching.

6 Q. What changes to the LGS rate elements have occurred since Case No.  
7 ER-2007-0002?

8 A. The LGS rate structure with the rate of each element since July 2007 are  
9 provided below:

|                              | ER-2007-0002 | ER-2008-0318 | ER-2010-0036 | ER-2011-0028 | ER-2012-0166 | ER-2014-0258 | ER-2016-0179 | Temp. Tax<br>Reduction<br>Effective Rate |
|------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--|
| <b>Large General Service</b> |              |              |              |              |              |              |              |  |
| Customer Charge              | \$ 66.79     | \$ 67.11     | \$ 72.26     | \$ 79.39     | \$ 83.04     | \$ 92.35     | \$ 94.51     | \$ 94.51                                 |
| Low - Income Program Charge  |              |              |              | \$ 0.50      | \$ 0.50      | \$ 0.50      | \$ 0.56      | \$ 0.56                                  |
| Summer Energy Charge         |              |              |              |              |              |              |              |  |
| Summer first 150 HU          | \$ 0.0751    | \$ 0.0751    | \$ 0.0809    | \$ 0.0889    | \$ 0.0930    | \$ 0.1034    | \$ 0.1058    | \$ 0.10118                               |
| Summer next 200 HU           | \$ 0.0565    | \$ 0.0566    | \$ 0.0609    | \$ 0.0669    | \$ 0.0700    | \$ 0.0778    | \$ 0.0796    | \$ 0.07498                               |
| Summer additional HU         | \$ 0.0380    | \$ 0.0380    | \$ 0.0410    | \$ 0.0450    | \$ 0.0470    | \$ 0.0523    | \$ 0.0535    | \$ 0.04888                               |
| Summer Demand Charge         | \$ 3.51      | \$ 3.51      | \$ 3.78      | \$ 4.15      | \$ 4.34      | \$ 4.83      | \$ 5.40      | \$ 5.40                                  |
| Winter Energy Charge         |              |              |              |              |              |              |              |  |
| Winter first 150 HU          | \$ 0.0473    | \$ 0.0473    | \$ 0.0509    | \$ 0.0560    | \$ 0.0586    | \$ 0.0651    | \$ 0.0665    | \$ 0.06188                               |
| Winter next 200 HU           | \$ 0.0351    | \$ 0.0351    | \$ 0.0378    | \$ 0.0415    | \$ 0.0434    | \$ 0.0483    | \$ 0.0494    | \$ 0.04478                               |
| Winter additional HU         | \$ 0.0276    | \$ 0.0276    | \$ 0.0297    | \$ 0.0326    | \$ 0.0341    | \$ 0.0380    | \$ 0.0389    | \$ 0.03428                               |
| Seasonal Energy Charge       | \$ 0.0276    | \$ 0.0276    | \$ 0.0297    | \$ 0.0326    | \$ 0.0341    | \$ 0.0380    | \$ 0.0389    | \$ 0.03428                               |
| Winter Demand Charge         | \$ 1.30      | \$ 1.30      | \$ 1.40      | \$ 1.54      | \$ 1.61      | \$ 1.79      | \$ 2.00      | \$ 2.00                                  |

11  
12 Q. What percentage change has occurred to each rate element?

13 A. The table below indicates the changes to the magnitude of each rate element  
14 since July of 2007 through the tariffed rates in effect today, with and without the impact of the  
15 Temporary Tax Rider applied to the energy charge blocks. It also provides the magnitude of  
16 each rate element proposed by the parties to this case that provided a rate design  
17 recommendation, and the percentage change from the 2007 magnitude.<sup>16</sup>

<sup>16</sup> The Ameren and MECCG proposals are designed to recover the Ameren Missouri direct-requested revenue requirement.

Rebuttal Testimony of  
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|                              | ER-2007-0002 | ER-2016-0179 | Temp. Tax Reduction Effective Rate | Ameren Proposed | Staff Recommended | MECG Proposed | Without Tax Reduction | With Tax Reduction | Ameren Proposed | Staff Recommended | MECG Proposed |
|------------------------------|--------------|--------------|------------------------------------|-----------------|-------------------|---------------|-----------------------|--------------------|-----------------|-------------------|---------------|
| <b>Large General Service</b> |              |              |                                    |                 |                   |               |                       |                    |                 |                   |               |
| Customer Charge              | \$ 66.79     | \$ 94.51     | \$ 94.51                           | \$ 94.58        | \$ 82.58          | \$ 94.58      | 42%                   | 42%                | 42%             | 24%               | 42%           |
| Low - Income Program Charge  |              | \$ 0.56      | \$ 0.56                            | \$ 0.06         | \$ 0.56           | \$ 0.56       | Introduced in 2011    |                    |                 |                   |               |
| Summer Energy Charge         |              |              |                                    |                 |                   |               |                       |                    |                 |                   |               |
| Summer first 150 HU          | \$ 0.0751    | \$ 0.1058    | \$ 0.10118                         | \$ 0.09950      | \$ 0.09595        | \$ 0.09860    | 41%                   | 35%                | 32%             | 28%               | 31%           |
| Summer next 200 HU           | \$ 0.0565    | \$ 0.0796    | \$ 0.07498                         | \$ 0.07490      | \$ 0.07306        | \$ 0.07420    | 41%                   | 33%                | 33%             | 29%               | 31%           |
| Summer additional HU         | \$ 0.0380    | \$ 0.0535    | \$ 0.04888                         | \$ 0.05030      | \$ 0.05025        | \$ 0.04980    | 41%                   | 29%                | 32%             | 32%               | 31%           |
| Summer Demand Charge         | \$ 3.51      | \$ 5.40      | \$ 5.40                            | \$ 5.08         | \$ 4.72           | \$ 5.40       | 54%                   | 54%                | 45%             | 34%               | 54%           |
| Winter Energy Charge         |              |              |                                    |                 |                   |               |                       |                    |                 |                   |               |
| Winter first 150 HU          | \$ 0.0473    | \$ 0.0665    | \$ 0.06188                         | \$ 0.06525      | \$ 0.06161        | \$ 0.06190    | 41%                   | 31%                | 38%             | 30%               | 31%           |
| Winter next 200 HU           | \$ 0.0351    | \$ 0.0494    | \$ 0.04478                         | \$ 0.04650      | \$ 0.04667        | \$ 0.04600    | 41%                   | 28%                | 32%             | 33%               | 31%           |
| Winter additional HU         | \$ 0.0276    | \$ 0.0389    | \$ 0.03428                         | \$ 0.03660      | \$ 0.03750        | \$ 0.03620    | 41%                   | 24%                | 33%             | 36%               | 31%           |
| Seasonal Energy Charge       | \$ 0.0276    | \$ 0.0389    | \$ 0.03428                         | \$ 0.03660      | \$ 0.03750        | \$ 0.03620    | 41%                   | 24%                | 33%             | 36%               | 31%           |
| Winter Demand Charge         | \$ 1.30      | \$ 2.00      | \$ 2.00                            | \$ 1.88         | \$ 1.75           | \$ 2.00       | 54%                   | 54%                | 45%             | 35%               | 54%           |

Q. What is apparent from the changes depicted in this table?

A. The percentages in the Without Tax Reduction and With Tax Reduction columns indicate that LGS customers today are paying bills with demand charges that are 54% higher than they were in 2007, while energy charges have only increased approximately 41% without the Temporary Tax Reduction, and 24%-35% with the Temporary Tax Reduction.

Q. What are the customers' experienced average \$/kWh under these rate designs, and how do they compare to historic experienced average \$/kWh results?

A. These values are provided in the table below.

|  | ER-2007-0002 | ER-2016-0179 | Temp. Tax Reduction Effective Rate | Ameren Proposed | Staff Recommended | MECG Proposed | Without Tax Reduction | With Tax Reduction | Ameren Proposed | Staff Recommended | MECG Proposed |
|--|--------------|--------------|------------------------------------|-----------------|-------------------|---------------|-----------------------|--------------------|-----------------|-------------------|---------------|
| <b>Large General Service</b>           |              |              |                                    |                 |                   |               |                       |                    |                 |                   |               |
| Small LGS Low Load Factor Winter Peak  | \$ 0.0650    | \$ 0.0932    | \$ 0.0886                          | \$ 0.0888       | \$ 0.0847         | \$ 0.0880     | 43%                   | 36%                | 37%             | 30%               | 35%           |
| Small LGS High Load Factor Winter Peak | \$ 0.0440    | \$ 0.0626    | \$ 0.0580                          | \$ 0.0591       | \$ 0.0580         | \$ 0.0585     | 42%                   | 32%                | 34%             | 32%               | 33%           |
| Small LGS Low Load Factor Flat Usage   | \$ 0.0678    | \$ 0.0972    | \$ 0.0926                          | \$ 0.0929       | \$ 0.0882         | \$ 0.0917     | 43%                   | 36%                | 37%             | 30%               | 35%           |
| Small LGS High Load Factor Flat Usage  | \$ 0.0440    | \$ 0.0627    | \$ 0.0580                          | \$ 0.0592       | \$ 0.0581         | \$ 0.0585     | 42%                   | 32%                | 34%             | 32%               | 33%           |
| Large LGS Low Load Factor Winter Peak  | \$ 0.0691    | \$ 0.0989    | \$ 0.0938                          | \$ 0.0946       | \$ 0.0901         | \$ 0.0930     | 43%                   | 36%                | 37%             | 30%               | 35%           |
| Large LGS High Load Factor Winter Peak | \$ 0.0434    | \$ 0.0617    | \$ 0.0570                          | \$ 0.0582       | \$ 0.0572         | \$ 0.0575     | 42%                   | 32%                | 34%             | 32%               | 33%           |
| Large LGS Low Load Factor Flat Usage   | \$ 0.0654    | \$ 0.0938    | \$ 0.0892                          | \$ 0.0895       | \$ 0.0853         | \$ 0.0883     | 43%                   | 36%                | 37%             | 30%               | 35%           |
| Large LGS High Load Factor Flat Usage  | \$ 0.0434    | \$ 0.0617    | \$ 0.0571                          | \$ 0.0583       | \$ 0.0572         | \$ 0.0576     | 42%                   | 32%                | 34%             | 32%               | 33%           |

Q. What are the rate design recommendations of MIEC and MECG?

A. MIEC recommends reductions to the energy charges of the LPS rate schedule. MECG recommends reductions to the energy charges of the LGS and SPS rate schedule. Both recommend these classes receive an above-average decrease to the currently tariffed rates.

1 Q. What rationale underlies these recommendations?

2 A. As it relates to establishing the revenue requirements for each class, at page 15  
3 of Mr. Chriss's testimony, he states, "MECG recommends that the Commission allocate the  
4 additional revenue decrease using the following steps: 1) Start with the revenue allocation as  
5 proposed by the Company at the Company's proposed revenue requirement, with all customer  
6 classes receiving the proposed decrease; and 2) Allocate any additional decrease to SGS, LGS  
7 and SP, LPS, and Company Owned Lighting based on their ratio share of the revenue neutral  
8 shift required to bring all classes to cost of service." Relevant to this statement is that the  
9 proposed Ameren Missouri decrease is \$800,000, and Mr. Chriss goes on to state that "Missouri  
10 Industrial Energy Consumers ("MIEC") has sponsored the testimony of Greg R. Meyer in this  
11 case in which Mr. Meyer recommends a reduction in revenue requirement for the Company of  
12 approximately \$67.2 million. *See Direct Testimony of Greg R. Meyer, Table 1.* As shown in  
13 Exhibit SWC-5 and Table 5, the proposed allocation methodology, at a reduction of \$67.2 million,  
14 provides for rate relief for all customer classes while using the revenue requirement reduction to  
15 provide approximately a 62 percent movement towards cost of service-based rates for LGS and SP  
16 as well as the LP and Company owned lighting classes."

17 Similarly, at page 3 Mr. Brubaker of MIEC states "Schedule MEB-COS-6 shows class  
18 revenue adjustments required to move toward, but not all the way to, equal rates of return before  
19 considering any overall rate change. Page 1 shows the adjustments required to move 25% toward  
20 cost of service, and page 2 shows the adjustments to move 50% toward cost of service. I recommend  
21 that the adjustment be within the range of 25% to 50%. 25% should be the minimum movement,  
22 but if the rate decrease is substantially more than what Ameren Missouri has requested, movement  
23 closer to 50% could be accomplished. Any overall change in revenue should be applied as an equal  
24 percent to the revenues of all classes after making the interclass adjustments."

1           Thus, both witnesses base their class revenue responsibility recommendations on the  
2 Ameren Missouri study, which is based on a total company cost of service of \$2.62 billion.  
3 Both parties recommend that the Ameren Missouri total company cost of service be reduced to  
4 \$2.55 billion due to removal of capital cost recovery and production-related depreciation expense.  
5 However, neither revise the study results to account for the reduction in allocatable costs, and both  
6 base their recommendations on percentages of dollar values by class without adjusting those dollar  
7 values for the overall reduction in cost of service. This recommendation to disproportionately  
8 provide rate reductions to the energy-related rates within high load factor classes is not consistent  
9 with the reality that removing these costs from the Ameren Missouri study disproportionately  
10 reduces the revenue responsibility of the Residential and SGS classes, and the demand-related rate  
11 elements within a rate schedule.

12           Q.     Could you provide a simple example of the inconsistency in the MECG and MIEC  
13 recommendations?

14           A.     Yes. In the example below Class A is allocated \$10,000 of net rate base, and  
15 \$500 of expense. At a 7.5% rate of return, Class A has a class revenue requirement of \$1,250.  
16 Class A provides \$1,000 in revenue, so Class A is undercontributing by \$250, which is 25% of its  
17 class revenue requirement.

18

| <b>7.50%</b>          | <b>Class A</b> | <b>Class B</b> | <b>Class C</b> | <b>Total Company</b> |
|-----------------------|----------------|----------------|----------------|----------------------|
| Net Rate Base         | \$ 10,000      | \$ 10,000      | \$ 12,500      | \$ 32,500            |
| Return on Rate Base   | \$ 750         | \$ 750         | \$ 938         | \$ 2,438             |
| Expenses              | \$ 500         | \$ 750         | \$ 500         | \$ 1,750             |
| Total Cost of Service | \$ 1,250       | \$ 1,500       | \$ 1,438       | \$ 4,188             |
| Revenue               | \$ 1,000       | \$ 1,000       | \$ 1,000       | \$ 3,000             |
| Shortfall (\$)        | \$ 250         | \$ 500         | \$ 438         | \$ 1,188             |
| Shortfall (%) of CoS  | 20.0%          | 33.3%          | 30.4%          | 28.4%                |

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1 In the example below, we will hold all else constant, but reduce the rate of return to 6.5%. Now,  
2 the Class A Cost of service is reduced from \$1,250 to \$1,150, thus Class A’s shortfall is reduced  
3 to \$150, which is 13% of its class cost of service.

| <b>6.50%</b>          | <b>Class A</b> | <b>Class B</b> | <b>Class C</b> | <b>Total Company</b> |
|-----------------------|----------------|----------------|----------------|----------------------|
| Net Rate Base         | \$ 10,000      | \$ 10,000      | \$ 12,500      | \$ 32,500            |
| Return on Rate Base   | \$ 650         | \$ 650         | \$ 813         | \$ 2,113             |
| Expenses              | \$ 500         | \$ 750         | \$ 500         | \$ 1,750             |
| Total Cost of Service | \$ 1,150       | \$ 1,400       | \$ 1,313       | \$ 3,863             |
| Revenue               | \$ 1,000       | \$ 1,000       | \$ 1,000       | \$ 3,000             |
| Shortfall (\$)        | \$ 150         | \$ 400         | \$ 313         | \$ 863               |
| Shortfall (%) of CoS  | 13.0%          | 28.6%          | 23.8%          | 22.3%                |

5  
6 Class B is allocated the same \$10,000 of ratebase as Class A, but is allocated more expense.  
7 Notice that Class B’s overall revenue requirement was reduced by the same \$100 as Class A,  
8 but \$100 is a smaller percent of \$1,150 (Class A’s revenue requirement) than it is of \$1,400  
9 (Class B’s revenue requirement). Thus, Class B’s shortfall as a percent of its class cost of  
10 service was reduced only 4.8%, not 7%.

11 Class C is allocated more ratebase than the other classes, but is allocated the same  
12 expense as Class A. It experiences a bigger dollar value change in class cost of service than  
13 does Class A, but it is expressed as a smaller change in the percentage.

|           | <b>Class A</b> | <b>Class B</b> | <b>Class C</b> | <b>Total Company</b> |
|-----------|----------------|----------------|----------------|----------------------|
| \$ Change | \$ 100.00      | \$ 100.00      | \$ 125.00      | \$ 325.00            |
| % Change  | 7.0%           | 4.8%           | 6.6%           | 6.0%                 |

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16 Please note that for consistency with the Ameren Missouri CCOS approach Staff provides the  
17 “percent” results above as a percentage of class cost of service, not as a percentage of revenue.<sup>17</sup>

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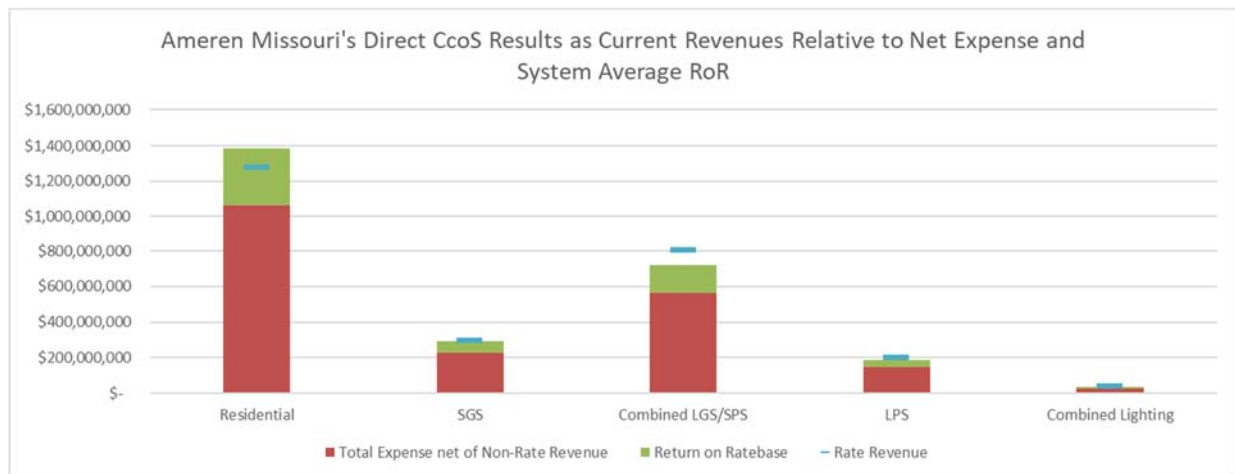
<sup>17</sup> Ameren Missouri chose to present the results of its CCOS as a percentage of Revenue Neutral Shift, which incorporates the allocations of other revenues to the classes, as opposed to a percentage change to rate revenue. While this is a reasonable convention for providing the revenue neutral shifts that would be required to exactly match the calculated cost of service under a study with each class providing an equal rate of return, it is not particularly helpful for studying what percentage changes would be applied to a class’s rates (or revenue requirement) to exactly match the calculated cost of service under a study with each class providing an equal rate of return, and it places particular emphasis on the allocation of what have been sometimes referred to as “off system sales” revenues.

1 Q. What impact does incorporating the revenue requirement reductions,  
2 recommended by Mr. Meyer properly in Ameren Missouri's CCOS, have on the magnitude of  
3 the recommendations made by Mr. Brubaker and Mr. Chriss?

4 A. While neither conducted this exercise, Staff did review Ameren Missouri's  
5 CCOS to incorporate the two main adjustments recommended by Mr. Meyer.

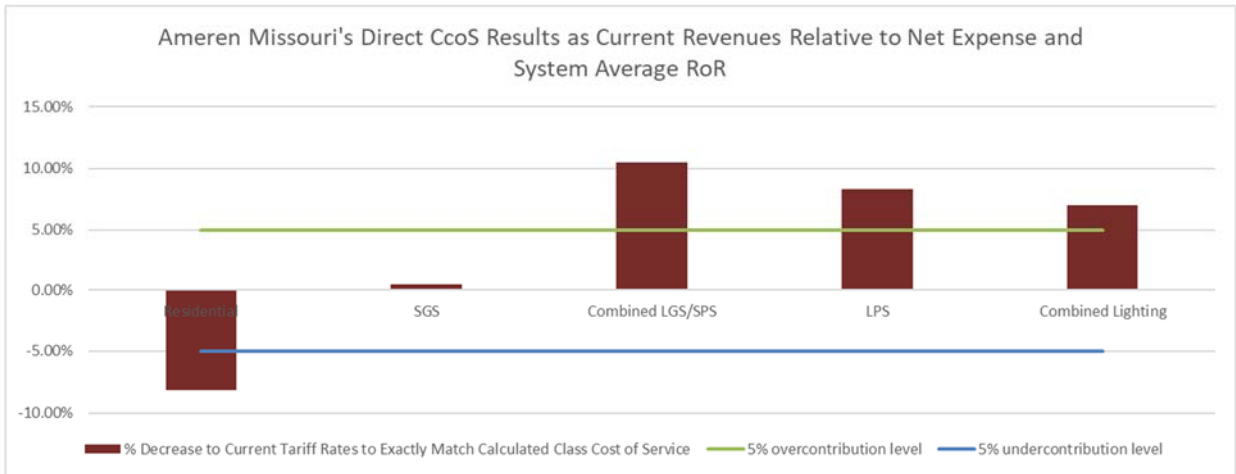
6 Presenting the results in the same format as Staff's direct CCOS which provides the  
7 percent changes to class retail revenue to reverse any over or under contribution, the Ameren  
8 Missouri study results are provided below:

|   | Ameren Missouri's Direct CCoS Results |                |                  |                |                   |
|---|---------------------------------------|----------------|------------------|----------------|-------------------|
|   | Residential                           | SGS            | Combined LGS/SPS | LPS            | Combined Lighting |
| Total Ratebase  | \$ 4,322,981,726                      | \$ 909,690,166 | \$ 2,114,387,837 | \$ 508,200,892 | \$ 122,712,271    |
| Total Expense net of Non-Rate Revenue   | \$ 1,064,573,505                      | \$ 226,849,147 | \$ 565,879,945   | \$ 148,627,672 | \$ 27,242,056     |
| Return on Ratebase  | \$ 318,128,225                        | \$ 66,944,099  | \$ 155,597,801   | \$ 37,398,504  | \$ 9,030,396      |
| Class Cost of Service at System Average RoR   | \$ 1,382,701,730                      | \$ 293,793,246 | \$ 721,477,746   | \$ 186,026,176 | \$ 36,272,452     |
| Rate Revenue  | \$ 1,278,256,444                      | \$ 295,196,604 | \$ 805,845,703   | \$ 202,942,497 | \$ 38,998,824     |
| Current Rate of Return  | 4.94%                                 | 7.51%          | 11.35%           | 10.69%         | 9.58%             |
| Decrease to Current Tariff Rates to Exactly Match<br>Calculated Class Cost of Service   | \$ (104,445,286)                      | \$ 1,403,358   | \$ 84,367,957    | \$ 16,916,321  | \$ 2,726,372      |
| % Decrease to Current Tariff Rates to Exactly<br>Match Calculated Class Cost of Service | -8.17%                                | 0.48%          | 10.47%           | 8.34%          | 6.99%             |



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Q. Have you approximated the results of Ameren’s CCOS that would follow from incorporating the Revenue Requirement recommendations made by MIEC and endorsed by MECG?

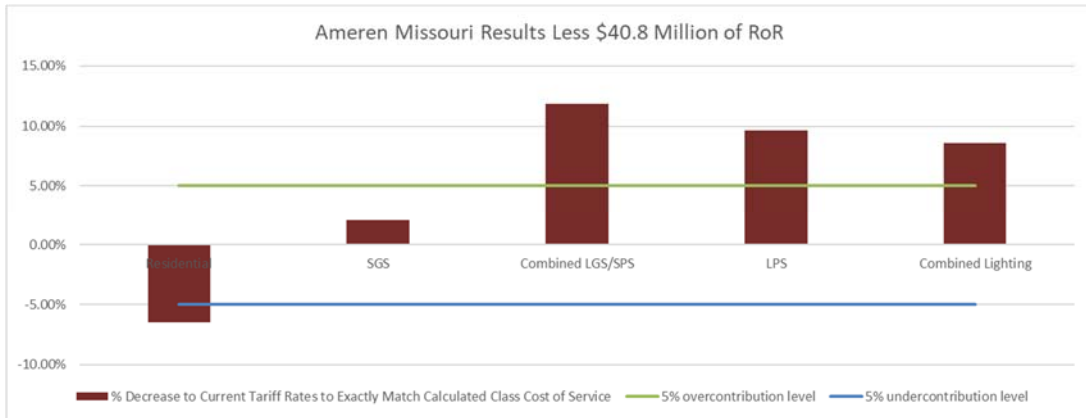
A. Yes. The first we will review is the impact of reducing Ameren Missouri’s requested return on equity by \$40.8 million,<sup>18</sup> pretax, to approximately \$2.58 billion. The impact of this reduction, not including the reduction in income tax associated with the lower level of net income, is provided in the table below:

|  | Ameren Missouri Results Less \$40.8 Million of RoR |                |                  |                |                   |
|--|--|----------------|------------------|----------------|-------------------|
|  | Residential  | SGS            | Combined LGS/SPS | LPS            | Combined Lighting |
| Total Ratebase   | \$ 4,322,981,726                                   | \$ 909,690,166 | \$ 2,114,387,837 | \$ 508,200,892 | \$ 122,712,271    |
| Total Expense net of Non-Rate Revenue  | \$ 1,064,573,505                                   | \$ 226,849,147 | \$ 565,879,945   | \$ 148,627,672 | \$ 27,242,056     |
| Return on Ratebase   | \$ 296,020,146                                     | \$ 62,291,870  | \$ 144,784,650   | \$ 34,799,523  | \$ 8,402,836      |
| Class Cost of Service at System Average RoR  | \$ 1,360,593,651                                   | \$ 289,141,017 | \$ 710,664,596   | \$ 183,427,195 | \$ 35,644,892     |
| Rate Revenue   | \$ 1,278,256,444                                   | \$ 295,196,604 | \$ 805,845,703   | \$ 202,942,497 | \$ 38,998,824     |
| Current Rate of Return   | 4.94%  | 7.51%          | 11.35%           | 10.69%         | 9.58%             |
| Decrease to Current Tariff Rates to Exactly Match Calculated Class Cost of Service   | \$ (82,337,207)                                    | \$ 6,055,587   | \$ 95,181,107    | \$ 19,515,302  | \$ 3,353,932      |
| % Decrease to Current Tariff Rates to Exactly Match Calculated Class Cost of Service | -6.44%   | 2.05%          | 11.81%           | 9.62%          | 8.60%             |

<sup>18</sup> See Greg R. Meyer, page 3.

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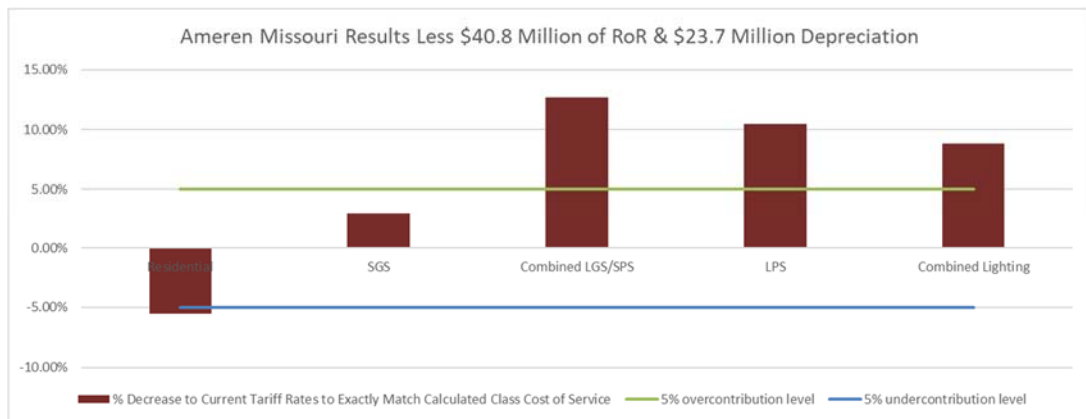
Next, MIEC witness Brian C. Andrews proposes to reallocate, or redistribute, the Depreciation Reserve balance among the various Production Plant accounts. The impact of redistributing the Production Plant Depreciation Reserve balance is to reduce Ameren Missouri’s proposed depreciation expense increase by \$23.7 million.<sup>19</sup> The impact of this reduction is provided in the table below:

9

10

| Ameren Missouri Results Less \$40.8 Million of RoR & \$23.7 Million Depreciation     |                  |                |                  |                |                   |
|--|------------------|----------------|------------------|----------------|-------------------|
|  | Residential      | SGS            | Combined LGS/SPS | LPS            | Combined Lighting |
| Total Ratebase   | \$ 4,322,981,726 | \$ 909,690,166 | \$ 2,114,387,837 | \$ 508,200,892 | \$ 122,712,271    |
| Total Expense net of Non-Rate Revenue  | \$ 1,052,683,215 | \$ 224,099,947 | \$ 558,715,435   | \$ 146,819,362 | \$ 27,151,996     |
| Return on Ratebase   | \$ 296,020,146   | \$ 62,291,870  | \$ 144,784,650   | \$ 34,799,523  | \$ 8,402,836      |
| Class Cost of Service at System Average RoR  | \$ 1,348,703,361 | \$ 286,391,817 | \$ 703,500,086   | \$ 181,618,885 | \$ 35,554,832     |
| Rate Revenue   | \$ 1,278,256,444 | \$ 295,196,604 | \$ 805,845,703   | \$ 202,942,497 | \$ 38,998,824     |
| Current Rate of Return   | 5.22%            | 7.82%          | 11.69%           | 11.04%         | 9.65%             |
| Decrease to Current Tariff Rates to Exactly Match Calculated Class Cost of Service   | \$ (70,446,917)  | \$ 8,804,787   | \$ 102,345,617   | \$ 21,323,612  | \$ 3,443,992      |
| % Decrease to Current Tariff Rates to Exactly Match Calculated Class Cost of Service | -5.51%           | 2.98%          | 12.70%           | 10.51%         | 8.83%             |

11



<sup>19</sup> Mr. Meyer discusses another \$2.7 million in reductions to the Ameren Missouri revenue requirement associated with municipal levy taxes and management pay dates. Staff has not incorporated these adjustments into its tables above.

1 Q. In performing this exercise, how did Staff allocate the reduced depreciation  
2 expense?

3 A. Ameren Missouri’s CCOS allocated the depreciation expense associated with  
4 production plant using the A&E 4NCP allocator calculated with Ameren Missouri’s loads.  
5 In the above table, the reduced depreciation expense is calculated using the same allocator.

6 Q. If incorporated into Ameren Missouri’s study, how are the revenue requirement  
7 reductions recommended by MIEC and endorsed by MECG properly allocated to the classes?

8 A. By subtracting the class cost of service results produced with the reduction  
9 included from the original class cost of service results, it is clear that approximately half of the  
10 recommended revenue requirement reduction is allocable to the Residential class if the  
11 MIEC/MECG recommended revenue requirement reductions are accurately allocated within  
12 the Ameren Missouri study:

|   | Residential      | SGS          | Combined LGS/SPS | LPS           | Combined Lighting |
|---|------------------|--------------|------------------|---------------|-------------------|
| Ameren Study Decrease to Current Tariff Revenues to Exactly Match Calculated Cost of Service                          | \$ (104,445,286) | \$ 1,403,358 | \$ 84,367,957    | \$ 16,916,321 | \$ 2,726,372      |
| Revenues to Exactly Match Calculated Cost of Service, Incorporating \$40.8 & \$23.7 Reductions to Revenue Requirement | \$ (70,446,917)  | \$ 8,804,787 | \$ 102,345,617   | \$ 21,323,612 | \$ 3,443,992      |
| Allocation of \$40.8 & \$23.7 Revenue Requirement Reduction to Classes  | \$ 33,998,369    | \$ 7,401,429 | \$ 17,977,661    | \$ 4,407,291  | \$ 717,620        |

14  
15 Q. After this simple exercise to incorporate MIEC’s recommended reductions to  
16 total cost of service into the Ameren Missouri CCOS, what are the shifts that would follow  
17 from Mr. Brubaker’s recommendation to apply a 25% - 50% removal of the “subsidy”  
18 associated with each class?

19 A. The revenue neutral changes that would follow, as well as the revenue  
20 requirement for each class, and the percentage change to rates within that class, are provided

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below, at both the 25% level and the 50% level of what Mr. Brubaker describes as movement towards the residential cost of service.

|                        | Residential      | SGS            | Combined LGS/SPS | LPS            | Combined Lighting |
|------------------------|------------------|----------------|------------------|----------------|-------------------|
| 25% Residential Change | \$ (17,611,729)  | \$ 1,140,890   | \$ 13,261,549    | \$ 2,763,031   | \$ 446,259        |
| 50% Residential Change | \$ (35,223,458)  | \$ 2,281,781   | \$ 26,523,098    | \$ 5,526,062   | \$ 892,518        |
| Final Revenues at 25%  | \$ 1,295,478,051 | \$ 293,965,620 | \$ 792,338,211   | \$ 200,117,528 | \$ 38,540,662     |
| % Change at 25%        | 1.3%             | -0.4%          | -1.7%            | -1.4%          | -1.2%             |
| Final Revenues at 50%  | \$ 1,313,089,780 | \$ 292,824,730 | \$ 779,076,662   | \$ 197,354,497 | \$ 38,094,403     |
| % Change at 50%        | 2.7%             | -0.8%          | -3.3%            | -2.8%          | -2.3%             |

Q. Do the rate design recommendations of MECG reflect the cost-causation of the of the \$67 million revenue reduction recommended by MECG?

A. No. Although the revenue requirement sought to be reduced is related to costs of capital and the return of capital associated with owning generating assets, Mr. Chriss advocates that the reduction in this case be disproportionately applied to energy charges.

Q. What are the costs of obtaining energy through the MISO Day Ahead market (“DA”) to serve customers on each rate schedule, and are the DA energy costs the only costs that are caused strictly by the energy consumed by customers?

A. No. In a given day, there are expenses that would cease to be incurred by Ameren Missouri if no customer consumed energy. Those costs are DA energy, real time energy, ancillary services, and certain transmission charges. The table below provides the product of each class’s hourly load and the Ameren UE nodal LMP used by Staff in the production model in this case. The revenue, Day Ahead energy cost, the DA percent of total revenue, and the DA dollar per kWh for each class are provided.

|                   | Staff Revenue by Class | Day Ahead Energy Cost | DA % of Total \$ | DA \$/kWh | Variable expenses approx \$/kWh | Variable % of Total \$ |
|-------------------|------------------------|-----------------------|------------------|-----------|---------------------------------|------------------------|
| Residential       | \$ 1,350,037,103       | \$ 385,962,551        | 29%              | \$ 0.0278 | \$ 0.0309                       | 30%                    |
| SGS               | \$ 313,604,714         | \$ 97,066,151         | 31%              | \$ 0.0277 | \$ 0.0308                       | 32%                    |
| LGS               | \$ 592,746,798         | \$ 226,895,758        | 38%              | \$ 0.0272 | \$ 0.0303                       | 40%                    |
| SPS               | \$ 245,542,342         | \$ 103,738,912        | 42%              | \$ 0.0266 | \$ 0.0298                       | 45%                    |
| LPS               | \$ 213,414,108         | \$ 101,153,118        | 47%              | \$ 0.0264 | \$ 0.0295                       | 52%                    |
| Combined Lighting | \$ 40,705,791          | \$ 4,578,947          | 11%              | \$ 0.0235 | \$ 0.0266                       | 12%                    |

1 The energy-functionalized revenue requirement presented by Ameren Missouri and reproduced  
2 by MECG are net of energy revenues generated by Ameren Missouri's sales into the MISO IM.

3 Provided below are the average costs per kWh of energy to serve load, adjusted to the  
4 at-meter value for secondary and primary voltages, based on Staff's direct production model  
5 result of \$904,991,372.

6

|                 | <u>kWh at Meter</u> | <u>Loss % per Ameren</u> | <u>kWh at Transmission</u> | <u>\$/kWh at meter</u> |
|-----------------|---------------------|--------------------------|----------------------------|------------------------|
| kWh @ secondary | 24,379,138,178      | 108.15%                  | 26,367,011,870             | \$ 0.0286              |
| kWh @ primary   | 7,447,940,524       | 104.89%                  | 7,812,283,209              | \$ 0.0278              |

7

8 Q. What is the \$/kWh that MECG asserts should be recovered by the  
9 energy charge?

10 A. Reviewing MECG's Ex SWC-7, MECG asserts that approximately \$301 million  
11 dollars should be recovered through the LGS and SPS energy charges. Dividing by the class  
12 kWh used in Ex SWC-8 and SWC-9, this results in approximately \$0.02547 per kWh, at meter.  
13 Adjusting this recovery per kWh to account for the need to purchase more kWh at the  
14 transmission voltage than are sold at meter due to line losses, this equates to \$0.02344 per kWh  
15 for LGS customers, and \$0.02428 per kWh for SPS customers. In contrast, the simple average  
16 \$/kWh by month at transmission voltage for energy purchased in the MISO DA is provided  
17 below. Green shaded squares indicate months in which the LGS recovery would exceed the  
18 around-the-clock average cost of energy. Unshaded squares plus the green shaded squares  
19 indicated months in which the SPS recovery would exceed the around-the-clock cost of energy.  
20 Red shaded squares indicate months in which neither recovery would exceed the around-the-  
21 clock cost of energy.

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|                       | January   | February  | March     | April     | May       | June      | July      | August    | September | October   | November  | December  |
|-----------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| 2019 Simple Average   | \$ 0.0280 | \$ 0.0244 | \$ 0.0277 | \$ 0.0256 | \$ 0.0250 | \$ 0.0227 | \$ 0.0258 | \$ 0.0232 | \$ 0.0245 | \$ 0.0214 | \$ 0.0252 | \$ 0.0193 |
| 2018 Simple Average   | \$ 0.0343 | \$ 0.0233 | \$ 0.0228 | \$ 0.0243 | \$ 0.0279 | \$ 0.0279 | \$ 0.0289 | \$ 0.0289 | \$ 0.0294 | \$ 0.0331 | \$ 0.0332 | \$ 0.0300 |
| 2017 Simple Average   | \$ 0.0274 | \$ 0.0225 | \$ 0.0252 | \$ 0.0262 | \$ 0.0255 | \$ 0.0263 | \$ 0.0291 | \$ 0.0262 | \$ 0.0274 | \$ 0.0254 | \$ 0.0254 | \$ 0.0239 |
| 3 Year Simple Average | \$ 0.0301 | \$ 0.0235 | \$ 0.0254 | \$ 0.0256 | \$ 0.0264 | \$ 0.0259 | \$ 0.0282 | \$ 0.0264 | \$ 0.0274 | \$ 0.0269 | \$ 0.0281 | \$ 0.0245 |

However, in reviewing MCEG’s SWC-11, a “Cost of Service Energy Rate” of \$0.03349/kWh is presented for LGS, and \$0.02003/kWh for SPS. While after adjusting for losses this LGS rate would match the DA cost of energy (ignoring the other costs of obtaining energy listed above) this SPS rate would fail to recover the cost of obtaining around-the-clock energy in a single month of the last three years.<sup>20</sup>

Q. Are there other factors to keep in mind in reviewing Mr. Chriss’s testimony on energy charges?

A. Yes. The functionalized costs Mr. Chriss relies on draw from the Ameren Missouri class cost of service study. Not only do the costs portrayed in Mr. Chriss’s testimony exceed MCEG’s recommended cost of service by \$67 million, but also the \$67 million to be removed is disproportionately related to functionalized demand costs.

Q. Mr. Chriss recommends movement away from the hours use rate structure. What is unreasonable about the hours use rate structure?

A. The hours use rate structure was a reasonable way to scale declining energy charges to individual customers within a class prior to the advent of advanced metering. It is not inherently unreasonable, but it is no longer the best tool for the job. It is particularly poorly suited for customers who have significant usage in the spring and fall, and at nighttime. As a work around to this shortfall, “seasonal” aspects are available as are time of day discount and

<sup>20</sup> Use of around-the-clock average is consistent with the loads of a customer with a 100% load factor.



1 adder riders. The end result is a complex rate design that is not understandable to customers  
2 and that does not recover costs as equitably as a straightforward well-designed time variant rate.

3 A time-variant rate structure similar to the “Ultimate Saver” rate proposed by Ameren  
4 Missouri for the Residential Class would be a more reasonable rate structure for the SGS, LGS,  
5 SPS, and LPS classes.

6 Q. In a well-designed hours use rate, which functionalized costs should be  
7 associated with which rate elements?

8 A. The customer charge should recover the cost of customer service and metering.  
9 The billing demand is based on a customer’s NCP, therefore it should recover distribution and  
10 local facilities costs. Under an embedded costs paradigm, the first and second block of the  
11 energy charge should cover the cost of the related energy as well as the costs of generation,  
12 transmission, and distribution functionalized to capacity and energy, and the tail and  
13 seasonal blocks should cover the costs of generation, transmission, and distribution  
14 functionalized to energy.

15 Q. Mr. Brubaker testifies that Ameren-owned wind in future cases will  
16 disproportionately increase the residential revenue requirement. Is this prognostication  
17 reasonable?

18 A. No. Ameren Missouri represents that the planned wind build out is driven by its  
19 intended means of compliance with the Missouri Renewable Energy Standard (RES), and not  
20 as additional or replacement capacity for purposes of resource adequacy. The annual  
21 requirements under the RES are related to a utility’s energy sales, not its capacity requirements.  
22 It is more reasonable to anticipate that future wind generation will be allocated on energy than  
23 it is to assume it will be allocated based on class capacity requirements.

1 Q. Are there other issues with the Ameren Missouri CCOS, which are also the basis  
2 of the recommendations of MIEC and MECG?

3 A. Yes. The “off-system sales” and the classification of the distribution system are  
4 not treated as reasonably as is possible in the context of the embedded cost study.

5 Q. Is allocation of “off-system sales” on the basis of energy - as was done in the  
6 Ameren Missouri study - reasonable in a study where production capacity costs and expenses  
7 are allocated using class demands?

8 A. No. Mixing and matching these allocations is not reasonable. As discussed in  
9 Staff’s direct CCOS Report, in the sections “Summary of Bundled and Functionalized Cost  
10 Categories,” and “Production and Transmission Related Costs - Assigned Capacity Study,” the  
11 historic approach of netting Ameren Missouri’s cost of obtaining energy to serve its load with  
12 the net revenues of sales of energy into the market assumed not to serve Ameren Missouri load  
13 has outlived its usefulness. Nonetheless, it is not logically consistent – even under this  
14 antiquated approach – to assume that the Residential and SGS classes should pay  
15 disproportionately for plants while the LGS, SPS, and LPS classes should disproportionately  
16 receive the revenues produced by the availability of those plants.

17 For example, Mr. Wills asserts that “customers with high load factors, which tend to use  
18 the system more efficiently and therefore cause less idle capacity, tend to pay lower realized  
19 per unit rates than customers with low load factors. Similarly, very low load factor customers,  
20 which cause significant idle capacity even on the very local infrastructure used to serve them  
21 (i.e. service lines and transformers, etc.), pay higher realized rates than high load factor users.”<sup>21</sup>

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<sup>21</sup> Wills page 22.

1 This “idle capacity” at generating plants is what enables off-system sales margins, if one is  
2 inclined to approach ratemaking using that construct.

3 Q. What is the underlying premise of Ameren’s Minimum Distribution Study, using  
4 the pole account as an example?

5 A. Ameren Missouri’s study is based on the premise that 40’ poles are the shortest  
6 and cheapest poles Ameren Missouri routinely installs.

7 Q. Is this characterization consistent with the data provided by Ameren Missouri?

8 A. No. Provided below are the net counts and average cost of poles showing  
9 activity in 2017 and 2018 combined, 2018 only:<sup>22</sup>

| 2017 & 2018   | Number | Total Cost       | \$/Pole   |
|---------------|--------|------------------|-----------|
| POLE,WOOD,30' | 775    | \$ 1,328,495.88  | \$ 1,714  |
| POLE,WOOD,35' | 1,930  | \$ 5,506,343.79  | \$ 2,853  |
| POLE,WOOD,40' | 8,535  | \$ 31,314,508.97 | \$ 3,669  |
| POLE,WOOD,45' | 2,655  | \$ 9,201,347.08  | \$ 3,466  |
| POLE,WOOD,50' | 464    | \$ 2,006,156.12  | \$ 4,324  |
| POLE,WOOD,55' | 241    | \$ 1,228,398.19  | \$ 5,097  |
| POLE,WOOD,60' | 162    | \$ 1,185,913.43  | \$ 7,320  |
| POLE,WOOD,65' | 196    | \$ 2,729,825.93  | \$ 13,928 |
| POLE,WOOD,70' | 159    | \$ 1,690,587.88  | \$ 10,633 |
| POLE,WOOD,75' | 72     | \$ 1,109,930.14  | \$ 15,416 |
| POLE,WOOD,80' | 25     | \$ 400,161.94    | \$ 16,006 |
| 2018          | Number | Total Cost       | \$/Pole   |
| POLE,WOOD,30' | 292    | \$ 387,074.30    | \$ 1,326  |
| POLE,WOOD,35' | 843    | \$ 2,329,163.26  | \$ 2,763  |
| POLE,WOOD,40' | 3,610  | \$ 13,988,433.15 | \$ 3,875  |
| POLE,WOOD,45' | 1,103  | \$ 3,893,635.87  | \$ 3,530  |
| POLE,WOOD,50' | 163    | \$ 818,454.38    | \$ 5,021  |
| POLE,WOOD,55' | 58     | \$ 256,143.45    | \$ 4,416  |
| POLE,WOOD,60' | 73     | \$ 332,957.57    | \$ 4,561  |
| POLE,WOOD,65' | 46     | \$ 533,255.36    | \$ 11,593 |
| POLE,WOOD,70' | 66     | \$ 518,897.11    | \$ 7,862  |
| POLE,WOOD,75' | 28     | \$ 357,101.37    | \$ 12,754 |
| POLE,WOOD,80' | 9      | \$ 160,045.66    | \$ 17,783 |

<sup>22</sup> Poles clearly outside of the range of possible relevance due to size or number of installations are excluded from these tables.

1 Finally, the counts of poles installed (the above figures reflect net installation/removal activity)  
2 in 2018 are provided below:

3

| 2018 Install Only | Count | Total Cost    | Average \$/Install |
|-------------------|-------|---------------|--------------------|
| POLE, WOOD, 30'   | 283   | \$ 390,911    | \$ 1,381           |
| POLE, WOOD, 35'   | 843   | \$ 2,329,163  | \$ 2,763           |
| POLE, WOOD, 40'   | 3,514 | \$ 14,050,063 | \$ 3,998           |
| POLE, WOOD, 45'   | 1,030 | \$ 3,911,327  | \$ 3,797           |
| POLE, WOOD, 50'   | 163   | \$ 818,454    | \$ 5,021           |
| POLE, WOOD, 52'   | 1     | \$ 102,687    | \$ 102,687         |
| POLE, WOOD, 55'   | 55    | \$ 263,618    | \$ 4,793           |
| POLE, WOOD, 60'   | 65    | \$ 343,592    | \$ 5,286           |
| POLE, WOOD, 65'   | 44    | \$ 544,104    | \$ 12,366          |
| POLE, WOOD, 70'   | 60    | \$ 524,262    | \$ 8,738           |
| POLE, WOOD, 75'   | 27    | \$ 370,415    | \$ 13,719          |
| POLE, WOOD, 80'   | 9     | \$ 161,512    | \$ 17,946          |

4

5 While many 40' poles were installed, it is clear from this data that other poles that are shorter  
6 and cheaper were installed in substantial quantities.

7 Q. How did Ameren Missouri create subaccount balances using the minimum  
8 system results?

9 A. Generally, Ameren Missouri relied on the Vandas study results from several  
10 years ago to associate the percentage of each distribution account to a voltage level. In this  
11 case, Ameren Missouri first assigned the "customer" portion determined using its minimum  
12 system study, then allocated the remaining plant balance using the Vandas study.

13 Q. Is this a reasonable approach?

14 A. This approach assumes that within a given distribution account, the "customer"  
15 portion is the same percentage of each of the remaining classifications of the distribution  
16 system: the HV distribution system, primary distribution system, and secondary distribution  
17 system. Using the poles account as an example, it does not seem reasonable to assume that as

1 many 40' poles are used in the HV and primary distribution systems as in the secondary  
2 distribution system. It would be more reasonable to assume that a significant number of these  
3 poles are part of the secondary distribution system - if they truly are the "minimum" size pole  
4 installed. The more reasonable treatment would be to determine a "customer" portion at each  
5 voltage level. Ameren Missouri was unable to provide the information necessary to make such  
6 determinations. This lack of data would be addressed if record keeping measures discussed  
7 above are implemented.

8 **OTHER TARIFF ISSUES**

9 Q. Does Staff support or oppose the Ameren Missouri tariff revision to  
10 automatically move SGS customers exceeding a 100kW NCP threshold to the LGS rate  
11 schedule if that customer has an AMI meter?

12 A. Staff does not oppose this revision, but Staff is concerned that customers may  
13 experience significant rate shock. While historically it would be somewhat unusual for a small  
14 unsophisticated customer to exceed 100kW this demand would not be at all unusual for a  
15 customer adding high speed EV charging capabilities. The fixed costs for a 100kW LGS  
16 customer are approximately \$650/summer month and \$300/winter month, as compared to  
17 \$11.19 (single phase) and \$21.38 (three phase) year round for an SGS customer, and the LGS  
18 first block rates that would apply to a customer with a low load factor are not significantly less  
19 than the SGS energy charges. Under the rate design proposals of MECG, MIEC, and Ameren  
20 Missouri, the demand charges and first block energy charges for the LGS class would remain  
21 largely at current levels.

22 Staff recommends that Ameren Missouri reach out to customers within 2-3 business  
23 days of a meter reading triggering this provision, notifying the customer of the change and

1 educating the customer on the LGS rate schedule. Ameren Missouri should also inform such  
2 customers of the Optional Time-of-Day Adjustments available consistent with Rider I.

3 Q. Does Staff support Ameren Missouri's proposed addition to Rider I that  
4 "Customers with advanced metering installed will automatically have the provisions under  
5 Rider I applied without request?"

6 A. Staff supports what it understands as the concept, but language improvements  
7 are necessary as it is unclear whether the switch to Rider I is reversible at the option of the  
8 customer. Also, consistency across voltages and potential revisions of the Rider I (and related  
9 SPS and LPS) adjustment rates are necessary pending the final revenue requirement in this case.  
10 Staff is also concerned that the billing cycle timing issue as discussed above be addressed.  
11 Because SGS customers may prefer to move to the ToU rate option rather than standard SGS  
12 rates with the Rider I adjustment, customers should be informed of the options and make an  
13 affirmative selection between the two. Staff would also support applying this requirement to  
14 SPS and LPS customers.

15 Q. Ameren Missouri's filed tariff sheets remove the Large Transmission Service  
16 Rate Schedule, is this reasonable at this time?

17 A. Staff is unaware of any circumstances that would contradict removal of the LTS  
18 rate schedule at this time. In particular, the provisions of the tariff concerning transmission of  
19 energy by other entities were reflective of a contractual relationship between the specific former  
20 LTS customer and the physically related transmission service provider. If a new customer were  
21 to emerge as seeking service at the transmission voltage, it would be more appropriate to design  
22 any provisions for transmission service by others to reflect the situation as it may exist at that  
23 time and circumstance.

Rebuttal Testimony of  
Sarah L.K. Lange

1 Q. Has Ameren Missouri presented evidence supporting a change to the LPS tariff  
2 requirements, or proposed what change it is contemplating?

3 A. No.

4 Q. You discuss several aspects of rate design, class cost of service, Ameren  
5 Missouri's proposals and other parties' Direct filings. Can you summarize your overall  
6 recommendations?

7 A. Staff does not recommend any overall shifts in class revenue responsibility at  
8 this time, and recommends that the rates that result from the process described in my  
9 Supplemental Direct testimony be implemented. Improved record keeping and data  
10 management on the part of Ameren Missouri is essential to the modernization of the Ameren  
11 Missouri rate structure, which is advocated by all parties testifying on the matter, with the  
12 exception of MIEC.

13 Q. Does this conclude your rebuttal testimony?

14 A. Yes.

