

BEFORE THE PUBLIC SERVICE COMMISSION
STATE OF MISSOURI

ORIGINAL

IN THE MATTER OF)
MISSOURI-AMERICAN WATER) Case No. WR-2010-0131
COMPANY'S REQUEST FOR) Consolidated
AUTHORITY TO IMPLEMENT A)
GENERAL RATE INCREASE FOR)
WATER SERVICE PROVIDED IN) March 9, 2010
MISSOURI SERVICE AREA) Jefferson City, Missouri

DIRECT TESTIMONY OF
 KEVIN KELLY (VIA TELEPHONE)
 ON BEHALF OF
 ST. LOUIS AREA FIRE SPRINKLER ASSOCIATION

a witness, produced, sworn and examined on the 9th day of March 2010, between the hours of 8:00 a.m. and 6:00 p.m. of that day, at the 2117 Green Meadow Drive, in the City of Jefferson, County of Cole, before

Tammy F. Ballew
 Certified Court Reporter No. 563
 CAPITAL CITY COURT REPORTING
 Jefferson City * The Lake * Columbia
 573-761-4350 * 573-365-5226 * 573-445-4142

within and for the State of Missouri, in the above-entitled cause, on the part of the St. Louis Area Fire Sprinkler Association, taken pursuant to notice.

Δ π EXHIBIT 1	
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A P P E A R A N C E S

FOR THE ST. LOUIS FIRE SPRINKLER ASSOCIATION:

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SIGNATURE INSTRUCTIONS:

Signature Waived.

EXHIBIT INSTRUCTIONS:

FSA Deposition Exhibits 1 and 2 are attached to the transcript.

I N D E X

Direct Examination by Mr. Allen 3

E X H I B I T S

FSA Deposition Exhibit No. 1
Testimony transcript 3

FSA Deposition Exhibit No. 2
Curriculum vitae 4

1 KEVIN KELLY, having first been duly sworn, testified as
2 follows:

3 DIRECT EXAMINATION BY MR. ALLEN:

4 Q. Would you state your name for the record?

5 A. **My name is Kevin Kelly.**

6 Q. And, Mr. Kelly, where do you live?

7 A. **I live at 190 Pirog Road in Pine Bush, New**
8 **York.**

9 Q. Now, Mr. Kelly, my name is Terry Allen
10 and I represent the St. Louis Area Fire Sprinkler
11 Association, and do you understand the purpose of
12 the -- the purpose of this today is to solicit direct
13 testimony from you on behalf of the St. Louis Area Fire
14 Sprinkler Association in a matter of Missouri-American
15 Water Company's request for authority to implement a
16 general rate increase for water service provided in the
17 Missouri service area in WR-2010-0131, which has been
18 consolidated with some of their other issues?

19 A. **Yes, that's what I understand.**

20 Q. Okay. What is your business, if you will?

21 A. **I am a fire protection engineer.**

22 Q. Okay. And I understand that you have a
23 degree in fire protection engineering?

24 A. **That's correct.**

25 Q. And where did you obtain your degree?

1 **A. The University of Maryland.**

2 Q. Is that in College Park, Maryland?

3 **A. Correct.**

4 Q. And was that in 1993?

5 **A. Yes, it was.**

6 Q. And the degree is a Bachelor of Science?

7 **A. Yes, it is.**

8 **(FSA DEPOSITION EXHIBIT NO. 2 WAS MARKED FOR**
9 **IDENTIFICATION BY THE COURT REPORTER.)**

10 BY MR. ALLEN:

11 Q. Now, Mr. Kelly, at my request you provided me
12 with a curriculum vitae, or your resume, and I have
13 marked that as Exhibit 2 and you have a copy of it in
14 front of you. It's two pages. Is this your resume
15 marked as FSA Exhibit 2 (indicating)?

16 **A. Yes, I have a copy in front of me.**

17 Q. Okay. And this details your fire protection
18 experience, your fire protection capabilities, your
19 fire protection projects, your employment, your
20 education, your committees and organizations, past and
21 present, the fact that you have been an instructor and
22 a lecturer with regard to certain fire matters,
23 including installation of fire sprinkler systems. It
24 also details your publications and presentations and
25 your professional memberships; is that correct?

1 A. That is correct.

2 Q. And by designation, you have a designation
3 of P.E., P.C. What are those designations?

4 A. P.E. stands for Professional Engineer
5 and P.C. is what I had to incorporate my consulting
6 company as it -- P.C. stands for, I believe --

7 Q. Professional Corporation?

8 A. -- Professional Corporation, correct.

9 Q. Okay.

10 A. Since I said I had a license, I had to be
11 under a P.C.

12 Q. Okay. Now, as I indicated to you earlier,
13 this is your direct testimony. You are under oath. Do
14 you understand that?

15 A. I do.

16 Q. So your testimony is sworn; is that correct?

17 A. That's correct.

18 Q. And I think, initially, or at least before
19 this direct testimony, you were made aware of this
20 tariff filing in this particular case, were you not?

21 A. I was aware of it.

22 Q. Okay. Now, in talking to you before in
23 preparation for this testimony, there was an acronym,
24 AWWA, what is that?

25 A. That's the American Water Works Association.

1 Q. What precisely is that association?

2 A. It's the not-for-profit trade association
3 that services or provides service to the water
4 department or the water industry. They have seminars
5 and training programs and publications and --

6 Q. And that's been throughout the United States?

7 A. That's correct.

8 Q. Okay. And what role have you played with
9 regard to that organization?

10 A. I'm involved with the fire protection
11 committee. I am the chair of the fire protection
12 committee for AWWA.

13 Q. Okay. And what is the -- what does the
14 acronym NFPA stand for?

15 A. The National Fire Protection Association.

16 Q. And what is the significance of that
17 association in terms of this case?

18 A. NFPA is the not-for-profit trade association
19 for the fire industry, or the fire protection industry
20 as a whole, and they also have seminars, training, and
21 probably most important, they produce publications like
22 fire codes and standards for fire protection.

23 Q. And the standards, are they significant in
24 terms of fire sprinkler systems?

25 A. Absolutely.

1 Q. Okay. In this case is there a concern that
2 the taps of American Water for fire -- for a private
3 fire sprinkler system in a family residence may not
4 comply with NFPA requirements?

5 A. There is a concern that it may not be in full
6 compliance, but NFPA does allow some -- I guess, should
7 I say, they recognize that the codes and standards are
8 adopted at local levels, but --

9 Q. Okay. Are there certain standards that
10 should apply in this case?

11 A. Yes. NFPA 13D.

12 Q. Okay. And where would we find that standard
13 if we were to look for it; is it on the internet, is it
14 a publication or what?

15 A. It's a standard for installing sprinklers in
16 one- and two-family dwellings and it is available
17 at NFPA.org.

18 Q. Okay.

19 A. I do believe that they have a version that
20 can be viewed and at a minimum it can be purchased from
21 them. And I also have a copy of it myself.

22 Q. Okay. And I think you have provided me with
23 a copy of that standard, have you not, as I recall?

24 A. Yes.

25 Q. Okay. In terms of the taps for the fire --

1 private fire sprinkler systems in family residences in
2 this case -- in Missouri -- are there any specific
3 standards -- and I'm talking about the detail of those
4 standards that should apply to these residences.

5 A. NFPA 13D has recommended installation for
6 tap-in to a fire protection system to a dwelling.

7 Q. And can you enlighten us specifically on what
8 some of those standards are that should be applied in
9 this case?

10 A. Yeah. NFPA 13D provides three options. In
11 fact, out of all the documents that deal with fire
12 sprinkler tap-ins for one- and two-family dwellings,
13 this is the only document I've found that provides
14 recommendations for a tap-in. And they have three
15 options, one is preferred and the other two are
16 acceptable.

17 The preferred one is a single cap coming off
18 the city main, it goes into the dwelling and then
19 splits to the domestic water and then another line
20 splits to the fire protection system.

21 The two acceptable ones, one acceptable
22 version is a single tap coming into the house, but the
23 meter is on both the fire -- it's on the line that's
24 before the split of the sprinkler and the domestic.

25 And then the third acceptable arrangement is

1 two taps, one for the domestic and one for the
2 sprinkler system where the meter is on the domestic
3 only.

4 The preferred arrangement, the benefit to
5 that is that if a single -- there's a single control
6 valve that can shut off both the fire protection and
7 the domestic water. There's no way to shut off the
8 fire protection system without shutting off the
9 domestic water, and this is a built-in reliability --
10 or should I say, it adds reliability to the fire
11 protection system because if someone shuts their water
12 off to fix their sprinkler system, they've also shut
13 off their shower and sink and toilet and things like
14 that. So they are going to hurry up and get that thing
15 fixed so that they can turn the water back on.

16 Where if you have -- well, it is an
17 acceptable arrangement, but if you have two taps, you
18 have the ability to shut off the sprinkler system and
19 it could stay off without any -- without the same
20 reliability of the preferred arrangement with only the
21 single-control valve that shuts both systems off.

22 Q. Okay. So the rules and regulations of
23 Missouri-American Water in this case comply with
24 NFPA 13D and these -- the preferred and/or the option
25 type of tap-ins?

1 A. Well, the quick answer is yes. I guess the
2 longer answer is Missouri has a building code that is
3 legally enforceable and through that building code and
4 fire code it will reference an edition of NFPA 13D. So
5 that edition of NFPA 13D through the building code or
6 fire code reference makes it mandated if a community is
7 going to be installing sprinklers in one- and
8 two-family dwellings.

9 The -- I'm not sure what edition they
10 reference, but the '99 and the 2002 to 2007 and 2010
11 all have this same preferred and two acceptable -- the
12 three suggestions for tapping into the city water main.

13 Q. Does the AWWA have a policy statement with
14 regard to residential private fire sprinkler systems?

15 A. Yes, they do. In fact, it's one of the
16 responsibilities of my committee. The Fire Protection
17 Committee reviews it every three to five years. I
18 actually have a copy of it in front of me.

19 Q. Could you read that, please?

20 A. And let's see here -- it's the -- let's
21 see, this is a residential fire sprinkler policy
22 statement that was adopted by the Board of
23 Directors February 4, 1996 and it was reaffirmed
24 on June 13, 2004, and it states, The American Water
25 Works Association recognizes the increasing use of

1 residential use of fire sprinklers and encourages that
2 they be designed by licensed or accredited
3 professionals and installed by licensed fire sprinkler
4 contractors or properly trained personnel. The design
5 of the system requires communication with the utilities
6 so that available water pressures and flow to the
7 residential fire system can be determined and the
8 design can meet the utility's requirement.

9 Q. Why is that important in this case?

10 A. I always find that the policy statement --
11 any policy statement from a non-self-serving group like
12 the not-for-profit trade association of AWWA, it
13 becomes important when a community or water department
14 wants to start something like residential sprinklers
15 and they need a policy statement to, I guess, oversee
16 that entire concept.

17 So I find that this is important in that it
18 sort of lays out a very loose road map of what you
19 could do to start a residential fire sprinkler system
20 in a community and the policy statement is simple
21 enough, but yet it hits the key points of, make sure
22 it's installed correctly, designed correctly, and
23 communicate with the utility so that you are meeting
24 both the fire protection needs and the utility's needs.
25 So you get a pretty good road map of what you should

1 do.

2 Q. And is that -- is NFPA 13D consistent with
3 that policy statement?

4 A. Yes, actually, they require that it's
5 installed by a properly trained person. And I do
6 believe NFPA 13D also mentions to communicate with your
7 water utility with issues such as backflow, or tap-in
8 or meters or anything that would involve them, so they
9 do parallel each other.

10 Q. In the residence where there's a private
11 residence and a private fire sprinkler system, does it
12 also describe in NFPA 13D the size of the taps for
13 these residences?

14 A. It doesn't specifically state a size that you
15 have to do, but they do have information in there that
16 would -- to do hydraulic calculations to make sure that
17 it was large enough to handle the demand of the
18 sprinkler system. So through that process, it will
19 recommend a minimum size that that line needs to be.

20 I'm going to go on memory, but I think they
21 have a meter friction loss table in the annex and the
22 friction loss through a small meter, like a
23 five-eighths meter, would not be sufficient because you
24 would lose too much pressure, so three-quarters or one
25 inch is what they recommend.

1 I'm scanning through it quickly to see if
2 it's -- I scanned through the '99 and I didn't see it
3 in there quickly, but there is a reference to making
4 sure you take into account the friction loss of a meter
5 backflow, gate valve, check valve, anything in the way
6 of water. So with its reference to finding the
7 friction loss of a meter, you could find that data on
8 the fact that a five-eighths meter just loses too much
9 pressure to make this sprinkler system effective. You
10 just can't jam that much water through a five-eighths
11 meter.

12 Q. So should such issues as this be left to the
13 discretion of American Water -- Missouri-American
14 Water, or should they be -- I don't want to say
15 mandated, but should their rules and regulations take
16 into account the recommendations of NFPA 13D with
17 regard to the size of these connections?

18 A. It would have to to make the system work
19 properly, and the fact that the policy statement
20 mentions that you have to design the system,
21 communicate with the utility about the available water
22 pressure and flow to the residential fire system. So
23 AWWA eludes to it in their policy statement that you
24 have to make sure it will work as designed.

25 Q. Should there be important differences in the

1 metering of commercial versus residential systems of --
2 when I say systems, fire sprinkler systems?

3 A. Two schools of thought on this.

4 Q. Okay.

5 A. NFPA 13D basically has the philosophy that if
6 it's good enough for plumbing for the house, it's good
7 enough for the sprinkler system. So whatever you need
8 to legally tap into the city water into your home, that
9 will comply with NFPA 13D, so NFPA 13D doesn't require
10 anything special, it just has to be big enough to
11 handle the flow.

12 Q. Okay.

13 A. But there is an effort in AWWA with the meter
14 manufacturers, they have a residential fire meter and
15 it somewhat mimics the commercial fire meter which
16 has -- it's a little more stringent than a domestic
17 meter. I guess the main difference is that it has a
18 screen in front of it -- it's either four or six times
19 the diameter -- to be able to block some sediment so it
20 doesn't go into the meter.

21 And then it also has a blocked rotor -- meter
22 motor test. I may not be saying it exactly right, but
23 the main effort is that if you have some sediment go in
24 there and it blocks the meter from reading how much
25 water went through, you are still going to get water

1 into your sprinkler system.

2 So the residential fire meter is a product
3 that's out there and most of the manufacturers of
4 meters have a version of it and there is an AWWA
5 committee, a meter committee, that is working on a
6 standard for that type of meter. But in the meantime,
7 Underwriter's Laboratory has developed criteria for a
8 residential fire meter and I do believe there is a
9 couple of -- last year I knew there was a couple of
10 meter manufacturers who have complied with that UL
11 requirement.

12 There is -- as I sit in -- I'm not on the
13 meter committee, but I do participate with them and I
14 am on the Task Group. I'm a member of the Task Group
15 for the residential fire meter document and as I listen
16 to water purveyors who are involved with these
17 committees, some of them are concerned that if they are
18 going to be putting a meter on a fire protection line,
19 that they would prefer to have one that is designed for
20 that.

21 So I'm thinking that AWWA, not officially,
22 but at least in discussion, has looked into a meter
23 that is specifically designed for fire protection
24 sprinkler systems where NFPA 13D takes on the attitude
25 that if it's good enough for plumbing, it's good enough

1 for our sprinklers. And there is validity to both.

2 In my personal opinion, I think NFPA 13D has
3 the right idea in keeping the costs down, and if you
4 use the meter for your regular water that you use for
5 drinking and cleaning, if it doesn't work, you are
6 going to do something about it quickly, like, the next
7 day. So it keeps your -- there isn't much of a concern
8 having a regular domestic meter. They've been working
9 for many, many years and I don't see any problem with
10 using that type of meter for a fire sprinkler system
11 nor does the 13D Committee.

12 Q. So do you need an extra meter for the
13 sprinkler system itself, is that what you're saying, or
14 you don't need an extra meter?

15 A. In NFPA 13D there is only one acceptable
16 arrangement that has a meter upon the sprinkler system
17 and that's the second option which it's a single tap
18 coming into the house with a meter and then it
19 splits, one to the fire sprinkler and then one to the
20 domestic.

21 Q. Okay.

22 A. It's an acceptable arrangement. The
23 preferred arrangement splits in the house, but the
24 meter is on the domestic only and the fire protection
25 system does not have a meter.

1 Q. And that's the less costly?

2 A. I don't think it's less costly because you
3 still have a meter, it's just where you install the
4 meter.

5 Q. Okay.

6 A. But the third option is a dual-line system
7 and they specifically do not show a meter on the
8 designated fire sprinkler line.

9 Q. And that's acceptable?

10 A. That's acceptable so we don't -- as a general
11 philosophy, we want to try to keep as many devices out
12 of the fire protection line as possible just due to the
13 fact that things fail and if they're not in the way of
14 the water, then you're pretty sure you're going to get
15 water to your sprinkler system. And the fire sprinkler
16 system doesn't really use water in an effort for it to
17 be metered like you would a regular use of domestic
18 water where it needs to be metered so that the water
19 department can know how much water you are using. But
20 a sprinkler system is kind of a one-shot deal where --

21 Q. And, again, are you talking specifically
22 about residential?

23 A. Yes.

24 Q. Okay. Are there any differences in rates for
25 homes that are sprinkled as opposed to homes that

1 aren't sprinkled?

2 A. It varies across the nation depending on the
3 community, but there is -- well, in some cases, can
4 water departments charge for fire sprinkler acts and
5 having that water available to them.

6 Q. Okay.

7 A. And some communities -- I believe it's the
8 whole State of Kentucky, have made it -- I don't know
9 if it's law, but they have -- all the water departments
10 in the State of Kentucky do not -- can't have a standby
11 fee.

12 Q. And let's talk about standby fees
13 specifically. What are standby fees?

14 A. A standby fee is something the water
15 department charges to a customer who has a sprinkler
16 system, or a fire protection system, and it's supposed
17 to offset the cost that it would take for the water
18 department to have that water ready to go at any
19 time, 24 hours a day, 365 days a year.

20 Even if you're not using that water, there is
21 an associated cost with the fact that they have to have
22 the water under pressure and pipes there and in working
23 condition. Usually that's reserved for a commercial
24 system since they use quite a bit of water and they
25 need more flow and pressure to work. A standby fee is

1 something that some communities put on a sprinkler
2 system for the reason -- as I stated, so the water's
3 there on standby, ready to go.

4 Q. Should -- in your opinion, should the owner
5 of a residence be required to pay a standby fee?

6 A. A residential sprinkler system should not
7 have a standby fee.

8 Q. Why not?

9 A. It discourages the installation of the
10 system. The main reason is that in the event of a fire
11 of a sprinkled home, you are using less water, where if
12 you have -- and let's say that home with the sprinkler
13 system, let's say they were paying a standby fee, then
14 if you have another home that doesn't have a sprinkler
15 system, they don't have to pay a standby fee, yet when
16 the fire department comes to use water to fight the
17 fire which will be a larger fire than in a sprinklered
18 building, they are going to take it from the hydrant
19 which ultimately is taking it from the water department
20 and there is no charge.

21 So you are actually penalizing the person who
22 is providing a better level of fire protection with a
23 very economical use of the water. And it should be the
24 other way around. There should be a fee on the
25 structures that do not have, or a home that does not

1 have a sprinkler system since they will ultimately use
2 more water and probably use more -- take more money
3 probably in the long run to be able to control that
4 fire or put water on that fire anyway.

5 Q. And are there studies that show the benefits
6 of the private sprinkler systems in a residence in
7 terms of what you just talked about, usage and
8 conservation?

9 A. There's -- Scottsdale, Arizona has been a
10 zero threshold sprinkler community for over 20 years.
11 The 10-year report had good statistics in it and I
12 still reference it when I teach. It's around, I think,
13 three -- 299 or 300 gallons is the average water used
14 in a sprinklered home and I believe it's 3,000 gallons
15 that would be used on an unsprinklered home by the fire
16 department. So there's a pretty substantial savings in
17 water in a sprinklered home as compared to a
18 nonsprinklered home. And that statistic is in the
19 Scottsdale report.

20 Q. Okay. You referenced the 10-year study in
21 Scottsdale and there's also a 15-year study?

22 A. I believe there's a 15-year update and I
23 think there is a 20-year update. I don't know if
24 the 15- and 20-year are complete studies on their own,
25 but they basically have supplemented the 10-year

1 report.

2 Q. Do you consider those reports to be
3 authoritative?

4 A. Yes. I think that the report is -- it shows
5 what a community would do -- would be like, or the
6 water used over a pretty good amount of time and I
7 think a community that hasn't had sprinklers zero --
8 and when I say zero threshold sprinkler, it means
9 pretty much every building that is built will have a
10 sprinkler system including one- and two-family
11 dwellings. It gives a community who's thinking of
12 doing this an idea of, like, hey here's a community
13 that's done it for 20 years and here's some of their
14 numbers.

15 So it's -- there are other sprinkler
16 communities in the United States, but there has not
17 been as many that have put together a complete number
18 of statistics and study of their system like Scottsdale
19 has. So Scottsdale tends to be one that people lean to
20 because it's available.

21 Q. Now, you had mentioned a minute ago that
22 owners of residents who do not have fire sprinkler
23 systems, they are not charged a standby fee; is that
24 correct?

25 A. That's correct.

1 Q. Okay. And in charging a homeowner a standby
2 fee, or a standby meter charge based on the fact that
3 the residence is equipped with a residential fire
4 sprinkler system, does that penalize or discriminate
5 against people who are being water-conservation minded
6 because they have a fire sprinkler system?

7 A. Yes, they are absolutely being penalized for
8 providing a higher level of fire protection that uses
9 water economically. That's the problem with the
10 standby fee in residential systems.

11 Q. In your judgment, would such standby fees or
12 other extra charges for having such private fire
13 sprinkler systems in a residence discourage the public
14 from purchasing such systems?

15 A. It would, especially if it was voluntary. A
16 new homeowner probably would not if the water
17 department is going to charge them a lot of money. And
18 if they are mandated by the fire code or the building
19 code, then it's a lot of extra money that is penalizing
20 the homeowner who is providing a higher level of fire
21 protection and less water usage.

22 Q. Okay. Then from your information concerning
23 the Scottsdale Study and your experience and education
24 and teaching and everything you've done in this area,
25 should a utility be required to implement the NFPA and

1 AWWA standards for connections?

2 A. The NFPA standards are usually legally
3 enforced by being adopted, or being referenced, through
4 the building code or fire code. The AWWA manuals and
5 standards tend to be less enforced and more as
6 recommendation.

7 But I will say they are the best documents
8 out there and they are developed by a large group of
9 professionals who know the issues. So if a water
10 utility or community chose not to use the AWWA
11 documents, there are very few other documents that
12 parallel them and they would have to have a very good
13 reason to vary from the AWWA documents.

14 Q. You reference the Scottsdale studies, do
15 those studies support the concept that standby fees are
16 a hindrance to providing better fire service that saves
17 lives and protects property?

18 A. Not specifically, but if I'm not mistaken
19 Scottsdale doesn't have standby fees, so . . .

20 Q. Okay.

21 A. It's a nonissue for that community.

22 Q. But from your perspective, do such fees act
23 as a hindrance to providing better fire service
24 through, you know, installing private sprinkler
25 systems?

1 A. It would hinder fire protection if it stops
2 someone from putting in a sprinkler system, that's for
3 sure.

4 Q. Then you were talking about Kentucky. What
5 goes on in Kentucky with regard to standby fees?

6 A. The whole State of Kentucky made it -- let's
7 see -- I'm looking at a document called The Water
8 Purveyor's Guide to Sprinklers in One- and Two-Family
9 Dwellings, and in here there are some communities who
10 have some incentives for sprinklers, so I'm reading
11 this bullet from that.

12 Q. Okay. Thank you. Go ahead.

13 A. The Kentucky Public Service Commission
14 ordered all utilities that currently assess a minimum
15 monthly bill for fire protection services to file a new
16 rate structure and to eliminate standby fees.

17 Q. And do you know why they did that or what
18 their thinking was? Do you have that information?

19 A. Yes, I do. I was -- I paid close attention
20 when this was going through. It basically was done for
21 the same reasons we talked about; the fact that standby
22 fees penalize homeowners who are providing a higher
23 level of fire protection and a more economical use of
24 water. So they eliminated them and rightly so.

25 Q. And to encourage people -- families to

1 install fire sprinkler systems, is it your
2 understanding that even some -- there's an ISO
3 mitigation insurance concept for one- and two-family
4 developments that encourages people to basically
5 install these systems? Are you familiar with that?

6 A. I am familiar with the ISO rating for a
7 community.

8 Q. Would you give us -- you know, why is that
9 significant or why would that be important here?

10 A. In real simple terms, the ISO rating schedule
11 kind of gives you a snapshot of how safe your community
12 is from fire. So it will look at the fire department
13 and their manning, their equipment, their response
14 time, do they have enough trucks, do they have enough
15 fire houses for the hazards in that community, and they
16 have a scorecard of sorts that they can score how well
17 the fire department is. That's one issue.

18 And then the other issue is the water in the
19 community. Basically, the water -- the water
20 distribution system -- they do fire-flow tests from the
21 hydrant to make sure that the hydrants can flow enough
22 water in the event of a fire and if they all pass, they
23 get a good score and if some fail, then you get a not
24 so good score.

25 So they basically look at the ability of that

1 community to be able to put water on a fire. And with
2 that rating insurance for that whole community can --
3 they use that to set the insurance rate, and obviously
4 if a community has questionable or bad fire protection,
5 either through water not available or the fire service
6 not totally functional, then they offset that by
7 increasing the insurance for that community.

8 And on the other side of the coin, if you
9 have a good fire department that's well manned and
10 capable and your water mains and your hydrants are
11 acceptable and provide enough water, well then, your
12 insurance can go down. But important in the ISO rating
13 schedule is they give a pretty substantial deduction
14 for homes or any building with a sprinkler system.

15 You can reduce the amount of water that's
16 needed to flow from that hydrant and that ultimately
17 will lower your insurance for that community basically
18 because you are providing the fire protection in the
19 form of a sprinkler system. So you get a credit for
20 that rather than having to take that water from a
21 hydrant and put in through a fire truck and put it on
22 the fire.

23 Q. Okay. So I take it that -- is it your view
24 that Missouri-American Water should not be permitted to
25 charge standby fees?

1 A. They should not do standby fees for one- and
2 two-family dwellings. The general attitude in the Fire
3 Protection Committee -- not the Fire Protection, but
4 just in the fire protection community at large, I
5 guess, and my work on a lot of committees that deal
6 with this, is the water department should charge what
7 it costs.

8 It's okay to charge for the meter, charge for
9 the tap-in, charge for the lines, whatever the material
10 costs to make that tap-in happen, it's okay to charge
11 that, because that's real cost. But they shouldn't
12 provide or put a stand by fee in because of the reasons
13 I mentioned earlier.

14 Q. Okay. Are there any other thoughts you have
15 with regards to this case that we haven't covered that
16 you'd like to speak to in your testimony?

17 A. Just a minute here -- lots of things out in
18 front of me. There is one issue that I would like to
19 hit on is the separation of commercial and residential
20 sprinkler systems.

21 Q. Okay. Would you tell us what that concern is
22 and what you think should be done?

23 A. Well, there are two different systems, two
24 different documents, two different schools of thought,
25 two different goals. The commercial sprinkler system

1 is designed to control the fire long enough for the
2 fire department to get there. That type of system will
3 provide life safety.

4 It also provides property protection which is
5 much harder to do than actually save a life because the
6 sprinkler system is very effective at that, but if
7 you're trying to save a structure, it takes a lot of
8 sprinklers in the building and a lot more water. So
9 the commercial systems tend to be much larger.

10 A lot of times they are their own dedicated
11 line because they are larger than the domestic line,
12 and that basically being the description of a
13 commercial system, where the residential system is a
14 very economical sprinkler system meant to save lives.
15 It will provide property protection but it's not the
16 ultimate goal of that system.

17 And I'm going to mention this lightly, I
18 guess, you could have a sprinklered home with a 13D
19 system and it basically buys you enough time to get
20 out -- to live -- to be able to get out. It keeps the
21 fire from getting so hot and dangerous that it gives
22 you time to escape. But a 13D system you could still
23 have the house burn down in some cases, but it would
24 provide the occupants enough time to escape, and in a
25 community that has a good fire department, it gives

1 them enough time to get there.

2 So the fact that I say that it could burn
3 down and that's okay is not always really our goal, but
4 the 13D system is a -- it uses much smaller pipe, much
5 less water, it's very economical where you don't need
6 sprinklers throughout the entire structure because
7 you're not necessarily trying to save the structure as
8 much as you are trying to save the people in there.

9 You know, saving the lives is the critical goal of the
10 13D system. With the separation of commercial and
11 residential -- and I just basically gave you a
12 background on why they are different -- but I'm not the
13 only one who thinks that way.

14 The AWWA has different documents for
15 residential and commercial. The policy statement is on
16 residential it's not on commercial, so there's a
17 separation there. The meters have a separate document
18 for commercial meters where they are working on a
19 residential meter document which is separate. And then
20 even NFPA separates the commercial and residential
21 systems. They have two separate standards, two
22 separate sets of hydraulic calculations, different
23 requirements, there's less stringent rules for some of
24 the listing.

25 As I mentioned, you could use plumbing

1 devices for the tap-in for a 13D sprinkler system. You
2 don't need a fire -- a UL rated fire pump necessarily,
3 you could use a plumbing pump, so it's economical. And
4 so I think that the fact there's a separation between
5 commercial and residential by AWWA and NFPA and just by
6 the material of putting the two systems together and
7 the goals of the two systems are separate, that it kind
8 of leads to the fact that a water department should
9 have separate rules for commercial versus residential
10 since the professionals who give recommendations on
11 installing these systems separate the two.

12 Q. And the rules for residential, in your
13 judgment, should they be consistent with the NFPA
14 standards?

15 A. Yes.

16 Q. Okay.

17 A. I believe the residential -- the one- and
18 two-family dwellings should follow NFPA 13D. That's
19 the best document out there that gives you information
20 on installing.

21 Q. And what should the commercial conform to?
22 Just -- does it have a different standard then? Is
23 that what you are --

24 A. Yes, it's NFPA 13.

25 Q. Okay. Okay. It sets out the different

1 standards in other words?

2 A. Yes. And then there's a third one for
3 four-story apartment -- are you still there?

4 Q. Yeah.

5 A. I hit a button on the phone. Sorry.

6 Q. And is that in 13 also?

7 A. No. There's NFPA 13R.

8 Q. Okay.

9 A. I would best describe that as NFPA 13
10 provides sprinkler protection throughout the entire
11 structure. As I mentioned it has property protection
12 as one of its goals for a commercial building. It's
13 actually for all types of buildings. NFPA 13D is
14 specifically for one- and two-family dwellings, and
15 it's an economical standard to give the homeowner a
16 little bit of relaxation of the normal standard of
17 NFPA 13 so that they can install it economically.
18 NFPA 13R kind of falls in between those two. It
19 provides life safety. It provides some property
20 protection, and it puts sprinklers in most of the
21 areas, but not as much as NFPA 13.

22 Q. Okay. Is there anything else that we haven't
23 covered that you'd like to speak to today?

24 A. I have some notes that I'm looking at
25 quickly. No, I'm looking through my notes. I think we

1 have hit all the points that I had written down in
2 preparing for this.

3 Q. Okay. Then, Mr. Kelly, you understand that
4 this will be your direct testimony before the Missouri
5 Public Service Commission in the case that I referenced
6 at the beginning?

7 A. Yes, that's what I understood.

8 Q. And you understand that you may be called to
9 testify in terms of cross-examination -- some direct,
10 some cross-examination, and that may be by phone since
11 you are in New York; is that right?

12 A. That's what I understood. That's correct.

13 Q. You would prefer to have it by phone, I
14 think?

15 A. If we can do it by phone, it's reasonable.

16 Q. Okay.

17 A. If we absolutely had to have me in person,
18 I'm sure we could figure something out. But if we
19 could do it by phone, I think that's fine.

20 Q. Okay. And if you were called to testify in
21 remembering what you've talked about here today, would
22 your testimony be the same as it -- as when we have the
23 hearing as it is today?

24 A. Yes, everything I spoke about was out of my
25 head, so it would be the same.

1 Q. Okay.

2 A. Unless I didn't have the documents -- I
3 quoted some things directly from documents.

4 Q. Sure.

5 A. But -- so I would have to be able to
6 re-quote --

7 Q. And, therefore, what you said today is true
8 and correct to the best of your belief under oath,
9 right?

10 A. Absolutely.

11 MR. ALLEN: Okay. Well, thank you very much
12 and I'll talk to you later, Mr. Kelly.

13 THE WITNESS: Okay. Thank you.

14 (SIGNATURE WAIVED.)

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C E R T I F I C A T E

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STATE OF MISSOURI)
) ss
COUNTY OF HOWARD)


I, Tammy F. Ballew, Certified Court Reporter of the firm of Capital City Court Reporting, 210 East High Street, Suite 110, Jefferson City, Missouri 65101 do hereby certify that pursuant to notice there came before me telephonically,

KEVIN KELLY,

at the 2117 Green Meadow Drive, in the City of Jefferson, County of Cole, who was first sworn by me to testify the whole truth of his knowledge concerning the matter in controversy aforesaid; that he was examined, and his examination then and there was recorded by stenomask verbatim recording and afterwards transcribed and is fully and correctly set forth in the foregoing pages; and the witness and counsel waived presentment of this deposition to the witness, by me, and that the reading and signing of this deposition was waived, and is herewith returned.

I further certify that I am neither attorney or counsel for, nor related to, nor employed by any of the parties to this action in which this deposition is taken; and further that I am not a relative or employee of any attorney or counsel employed by the parties hereto, or financially interested in this action.

IN WITNESS WHEREOF, I have hereunto set my hand this 19th day of March, 2010.



Tammy F. Ballew, CCR
CAPITAL CITY COURT REPORTING

CURRICULUM VITAE**KEVIN J. KELLY****PROFESSIONAL LICENSURE/ACTIVE REGISTRATION:**

NEW YORK: 2004, Professional Engineer No. 081615-1
(Fire Protection Engineering)

Fire Protection Experience

Managed various fire protection projects and provided consulting services to clients. Involved with the development of model building and fire codes. Answered over 1000 technical questions, written numerous articles and gave multiple presentations related to fire protection.

Currently a member of the Pine Bush, NY Volunteer Fire Department for over 18 years. During that time he was appointed as the Fire Department Safety Officer, elected as Vice President and as a Lieutenant. He was also responsible for managing the construction of fire apparatus at Sutphen East Corp. Mr. Kelly was a Captain in the U.S. Army Reserves, Army Corps of Engineers.

FIRE PROTECTION CAPABILITES

- Design and Analysis of Fire Protection Systems
- Compliance with ICC Codes and NFPA Standards
- Life Safety Code Applications
- Special Occupancy Standards
- Fire Flow, Access, Water Supply Evaluation and System Design
- Shop Drawing and Hydraulic Calculations
- Existing Building Fire and Life Safety Evaluations
- General Fire Protection Consulting

FIRE PROTECTION PROJECTS

- Municipal Fire Flow test for expansion of village.
- Assisted in the design of the fire suppression system for a 225 story building in Dubai, UAE.
- Provided fire protection and life safety review services for various occupancies in New York City.
- Designed booster tanks, pumps and plumbing layouts for fire apparatus.
- Designed petroleum distribution and storage system layouts.
- Assisted in UL certification for kitchen and gas station suppression systems.

EMPLOYMENT

April 2008 – Present

KEVIN KELLY, P.E. P.C.

President / Fire Protection Engineer

Schrimer Engineering

Senior Fire Protection Engineer

National Fire Sprinkler Association, Inc.

Manager of Codes

Sutphen East Corp.

Project Engineer

Army Reserves, A/854 Engineer Battalion

Captain, Executive Officer

Luzon Environmental

Project Engineer

Pyrochem, Inc.

Junior Engineer

Pine Bush Volunteer Fire Department

February 2007 – March 2008

September 2000-February 2007

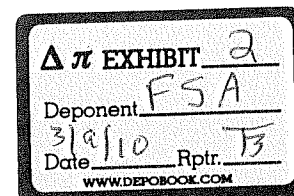
July 1998- September 2000

February 1989 – June 2003

May 1995-June 1998

August 1994-March 1995

March 1986- Present



EDUCATION

BS, Fire Protection Engineering, University of Maryland, College Park MD, 1993

COMMITTEES AND ORGANIZATIONS PAST & PRESENT

National Fire Protection Association (NFPA)

- NFPA 1, Uniform Fire Code
- NFPA 14, Standard for the Installation of Standpipes
- NFPA 24, Standard for the Installation of Private Fire Service Mains
- NFPA 101, Life Safety Code, Technical Correlating Committee (TCC)
- NFPA 5000, Building Construction and Safety Code, TCC
- NFPA 101/5000 Technical Committee (TC) on Assembly Occupancies
- NFPA 101/5000 Technical Committee on Educational and Day-Care Occupancies
- NFPA 101/5000 Technical Committee on Detention and Correctional Occupancies
- NFPA 101/5000 Technical Committee on Building Service and Fire Protection Equipment
- Served on the Board of Directors for the Building Fire Safety Systems Section

International Code Council (ICC)

- ICC Industry Advisory Committee
- ICC Study Group on Building Height and Areas for the Code Technology Committee
- Actively participated in the ICC's model code development process

American Water Works Association (AWWA)

- Chair of the AWWA Fire Protection Committee
- Cross Connection Control Committee
- Task Group on Residential Fire Meters

National Association of Corrosion Engineers (NACE)

- Participated with committees to control Microbiological Influenced Corrosion (MIC)

National Institute for Certification of Engineering Technicians (NICET)

- Committee to upgrade certification program for Sprinkler Layout Technicians

INSTRUCTOR & LECTURER

NFPA 13, Installation of Sprinklers Systems (2008)

NFSA Layout Technician Training Course (2008)

NFSA Advance Technician Training Seminar (2008)

NFSA Inspection and Testing Training Seminar (2008)

PUBLICATIONS & PRESENTATIONS

"Sprinklers in a Cold Environment", PM Magazine, May 2008

"Sprinklers in Garages", Sprinkler Quarterly

"Managing the Code", Sprinkler Quarterly

"Trade Ups", Sprinkler Quarterly

"Water Department Costs", Sprinkler Quarterly

"Retrofit Requirements in Existing Buildings", Sprinkler Quarterly

"Preparing for Residential Sprinklers", Sprinkler Quarterly

"Sprinkler Reduce the Cost of Developing a Site", Sprinkler Quarterly

"How effective is a passive system", Sprinkler Quarterly

"Sprinklers and Balanced Fire Protection", Sprinkler Quarterly

Professional Memberships

NFPA (National Fire Protection Association)

NFSA (National Sprinkler Association)

SFPE (Society of Fire Protection Engineers)

ICC (International Code Council)

AWWA (American Water Works Association)