Exhibit No.: Issues: Rate LTS Class Cost Of Service Fuel Adjustment Clause Witness: Donald Johnstone Type of Exhibit: Direct Testimony Sponsoring Party: Noranda Case Number: ER-2008-00318 Date Testimony Prepared: Sept. 11, 2008

AmerenUE

Case No. ER-2008-0318

Prepared Direct Testimony of

Donald Johnstone

On behalf of

Noranda Aluminum, Inc.

September 2008

BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

In the Matter of Union Electric Company d/b/a AmerenUE for Authority to File Tariffs Increasing Rates for Electric Service Provided to Customers in the Company's Missouri Service Area.

ER-2008-0318

AFFIDAVIT OF DONALD E. JOHNSTONE

STATE OF MISSOURI)) ss COUNTY OF Jackson)

Donald E. Johnstone, of lawful age, on his oath states: That he has reviewed the attached written testimony in question and answer form, all to be presented in the above case, that the answers in the attached written testimony were given by him; that he has knowledge of the matters set forth in such answers; that such matters are true to the best of his knowledge, information and belief.

Donald & Johnstone Dopage E. Johnstone

Subscribed and sworn to before me this <u>//</u> day of September, 2008.

Notary Public

ANGELA HEDGES Notary Public - Notary Seal State of Missouri - County of Jackson My Commission Expires Aug. 15, 2009 Commission #05402477

[SEAL]

My Commission expires: 8-15-09

Before the Missouri Public Service Commission

AmerenUE

Case No. ER-2008-0318

Prepared Direct Testimony of Donald Johnstone

- 1 Q PLEASE STATE YOUR NAME AND ADDRESS.
- 2 A My name is Donald Johnstone and my address is 384 Black Hawk Drive, Lake
- 3 Ozark, Missouri, 65049.

4 Q ARE YOU THE SAME DONALD JOHNSTONE THAT PREVIOUSLY SUBMITTED 5 DIRECT TESTIMONY IN THIS DOCKET?

6 A Yes. My qualifications and experience are set forth in Appendix A to my
7 earlier testimony

8 Q WHAT ARE THE PURPOSES OF YOUR TESTIMONY?

9 A One purpose is to support cost of service as the appropriate basis for charges to
10 Noranda under the Large Transmission Service (LTS) rate schedule. While all
11 aspects of a class cost-of-service study are important, I will address in
12 particular several of the more important aspects. I will also make comments
13 on the design of the proposed FAC that serve to extend Noranda's opposition as
14 expressed in my earlier direct testimony.

1 Q PLEASE PROVIDE A SUMMARY OF YOUR DIRECT TESTIMONY ON RATE DESIGN

ISSUES.

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- 4 Noranda is served under the Large Transmission Service (LTS) rate.
 - Service characteristics include a 475 MW load, a 98% load factor, service provided at a transmission substation owned by AECI, and no distribution facilities provided by AmerenUE.
 - The service characteristics of Noranda are unique and lead to an average cost to serve that is well below average.
- Although AmerenUE proposes a \$15.5 million, 12.1% increase for
 Noranda. the AmerenUE class cost-of-service study shows that a smaller
 increase to Noranda of \$7.5 million, 5.8% is required to recover costs assuming the full \$251 increase request is appropriate.
- AmerenUE proposes to increase the rates to Noranda by \$ 8.0 million
 above and beyond the cost-based increase, so the total increase of \$15.5
 million more than doubles the cost-based increase.
- Noranda recommends that any increase be set equal to the cost based
 level that is consistent with the overall increase approved by the
 Commission.
- Noranda continues to oppose the FAC for reasons set forth in my earlier
 direct testimony, for reasons set forth in earlier Staff testimony, and for
 the reasons set forth in this testimony
- In this testimony Noranda opposes the FAC because the 95/5 split
 between the FAC and base rates does not provide a meaningful level of
 incentive to align customer and utility interests and because it would
 pass through potentially large costs that are not dependent on fuel
 price, but on AmerenUE's operation of the generation system.
- 28 \triangleright The proposed increase to Noranda is more than twice that which is 29 supported by the cost study and the proposed FAC only makes an 30 unfortunate rate increase proposal worse for Noranda. As explained in 31 earlier testimony, the aluminum markets set prices on a global basis and 32 the AmerenUE proposal for a rate that is \$8 million above cost and with 33 automatic adjustments every four months does not give adequate 34 consideration to the environment in which Noranda must strive to 35 endure.
- A rate based on both cost and rate stability is important to Noranda and
 the AmerenUE proposals taken together provide neither.

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1 Q WHAT SERVICE DOES AMERENUE PROVIDE TO NORANDA?

2 А AmerenUE provides service to Noranda under the Large Transmission Service 3 rate schedule at its facility located near New Madrid, Missouri. I will refer to 4 the facility as the "Smelter." The service is described more fully in my earlier 5 direct testimony submitted August 28. In brief, service to the Smelter is firm 6 and it consumes approximately 475MW around the clock - seven days a week. 7 A measure of Noranda's consistent use of the AmerenUE facilities is the ratio of 8 the average use of electricity as compared to the peak use. In Noranda's case 9 the comparison is captured in a load factor of 98%. This leads to the full use of 10 the Ameren facilities and a lower average cost per kWh delivered to Noranda.

11 Q DO THE SIZE AND LOCATION OF THE SMELTER LOAD INFLUENCE THE 12 FACILITIES THAT ARE USED TO PROVIDE THE SERVICE?

13 Α Yes. As a consequence of the size of the load and the proximity of the Smelter 14 to a transmission substation it is efficient for Noranda to receive its service at 15 the transmission substation. Noranda owns and operates the distribution 16 facilities that bring the electricity to the Smelter from the transmission 17 substation. The only delivery equipment of any kind that is not owned and 18 operated by Noranda is the metering. Another distinguishing feature of the 19 service to Noranda is the delivery of the power over the transmission facilities 20 of the Associated Electric Cooperative, Inc. (AECI). Noranda separately pays 21 AECI for transmission service. These several circumstances together make the

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Noranda load unique on the AmerenUE system and result in a cost per kWh for
 the Ameren portion of the service that is much lower than the average cost for
 other customers. An appropriate rate will reflect this lower than average cost.

4 Q WHAT IS AN APPROPRIATE BASIS FOR THE LARGE TRANSMISSION SERVICE 5 (LTS) RATE UNDER WHICH NORANDA RECEIVES SERVICE?

6 А While factors such as understandability and ease of administration are 7 appropriately considered, the rate should be set primarily based on the cost of 8 When a rate is appropriately based on cost, it is the service provided. 9 equitable in that each customer will pay the costs that are incurred by Ameren 10 to provide the service that is consumed, no more and no less. As such, 11 Noranda does not expect other customers to pay costs incurred on its behalf 12 and Noranda likewise does not expect to pay costs associated with service 13 provided to other customers.

14 Q HOW DOES THE RATE THAT AMERENUE PROPOSES FOR NORANDA COMPARE 15 TO THE COST TO SERVE NORANDA?

A AmerenUE proposes an increase to Noranda of 12.1% while the AmerenUE costs, as defined by the AmerenUE class cost-of-service study, only support an increase of 5.8%. The test year revenue provided by Noranda was \$128,201,000. The class cost-of-service study establishes a revenue requirement of \$135,657,000 at the cost level of the April 4 AmerenUE filing. Thus, the increase that would set the rates equal to the level of cost consistent with its proposal for an overall increase of \$251 million would be \$7,456,000. However, AmerenUE proposes to increase the rates another \$8,042,000 beyond the level of cost. Noranda objects to the extra \$8 million increase. Of course, Noranda also objects to the \$7,456,000 increase to the extent that any approved increase is less than the \$251 million requested.

7 Q IS THE RATE PROPOSAL A PROBLEM FOR NORANDA?

8 А The proposed rate, with an increase that is twice that which is supported by 9 the cost study, is unjustified. The addition of a proposal for a FAC only makes 10 an unfortunate rate increase proposal worse. As explained in earlier 11 testimony, the aluminum markets set prices on a world stage and the 12 AmerenUE proposal for a rate that is \$8 million above cost and with automatic 13 adjustments every four months does not give adequate consideration to the 14 environment in which Noranda must strive to endure.

A rate based on both cost and rate stability is important to Noranda and
the AmerenUE proposals taken together provide neither.

17 Q HOW SHOULD THE COST OF THE SERVICE BE DETERMINED FOR CUSTOMERS 18 THAT RECEIVE SERVICE REGULATED BY THIS COMMISSION?

A In the context of regulated service the cost should be defined by a class cost of-service study which will allocate the AmerenUE costs (as ultimately

approved by the Commission) among customer classes based on the principle of
 cost causation. As explained below, other factors are considered, but cost is
 certainly the dominant consideration for service to Noranda.

4 Q WHAT IS THE COST TO SERVE NORANDA?

5 А AmerenUE has provided a class cost-of-service study that computes the cost 6 based on the case as filed by AmerenUE. However, a problem in the 7 circumstances of this case is the wide disparity among the parties on the level 8 of the AmerenUE total revenue requirement. Several of the issues will 9 substantially influence the result of any class cost-of-service study. In these 10 circumstances it is impossible to determine a specific cost for Noranda at this 11 time. Furthermore, even an estimate at this time would require judgments 12 and assumptions about the overall revenue requirement. Therefore, I plan to 13 review and respond to any class cost-of-service study that may be submitted to 14 ensure that any proposals for the LTS rate are based on the cost of service 15 principles I recommend.

16 Q ARE THERE ESTABLISHED PROCEDURES FOR CLASS COST-OF-SERVICE17 STUDIES?

A Yes. AmerenUE in the testimonies of Mr. Warwick and Mr. Cooper describes
 the process. Costs are "functionalized" according to the service function
 provided, "classified" as fixed or variable, and then "allocated" among the

1	classes according the principle of cost causation. Based on the information
2	presently available, the Ameren class cost-of-service study uses a framework
3	that appears to be reasonable for the purpose.
4 Q	WHAT ARE SOME OF THE IMPORTANT CLASS COST-OF-SERVICE ISSUES THAT
5	MUST BE PROPERLY ADDRESSED IN THIS CASE AND THAT MAY BE
6	CONTROVERSIAL?
7 A	The issues, among others, include:
8	The allocation of demand-related production costs
9	• The allocation of off-system sales costs and revenues
10	The allocation of distribution costs.
11	While there are many important details in a class cost-of-service study, these
12	issues are particularly important for Noranda because of the large impact each
13	has on the Noranda cost of service.
14 Q	WHY ARE THE ALLOCATIONS OF PRODUCTION COSTS IMPORTANT?
15 A	Production costs are a large part of the costs of the system. In Noranda's
16	situation, service is provided via a transmission interconnection with AECI and
17	AmerenUE incurs no distribution costs to provide the service. This absence of
18	distribution costs means that production costs constitute a relatively larger
19	portion of the cost to serve Noranda than for other customers.

20 Q PLEASE EXPLAIN SOME OF THE CONSIDERATIONS RELEVANT TO A PROPER

1 COST-BASED ALLOCATION OF PRODUCTION COSTS.

2 А First, both variable and fixed production costs must be defined. The variable 3 costs incurred to provide service to customers are energy related and are 4 appropriately allocated among the classes according to the kWh of energy that 5 must be generated to supply the energy for each customer class. The variable 6 costs consist primarily of fuel for the generation needed to serve the load and 7 the energy component of purchased power for the same purpose. As a 8 consequence of the delivery to Noranda at a transmission substation, less 9 energy is consumed in delivering the energy as compared to other retail 10 customer classes where there is typically extensive use of the AmerenUE 11 distribution system. Energy consumed in delivery is defined as energy "losses." 12 These "losses" are low for Noranda because of the particular transmission 13 service received and this fact must be properly reflected in the energy 14 allocation factor.

The remaining (non-energy related) production costs are the fixed costs of ownership and operation of production facilities.¹ These costs are demand related and depend on the capacity needs of the system. In turn, it is primarily the contributions of customers to the peak loads of the system that create these costs. Demand related production costs should be allocated in proportion to the respective contributions of the customer classes to the peak loads.

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¹ In the case of purchased power the fixed production costs may be reflected in a demand charge.

1 Q WHY IS THE ALLOCATION OF DISTRIBUTION COSTS IMPORTANT TO NORANDA?

A Noranda, not AmerenUE, owns, operates and maintains the distribution
 facilities used for service to Noranda. Thus, AmerenUE incurs no distribution
 costs to serve Noranda. Any class cost-of-service study must reflect the
 absence of distribution costs for Noranda.

6 Q WILL YOU HAVE REBUTTAL THAT IS SPECIFIC TO THE CLASS COST-OF7 SERVICE STUDIES SUBMITTED BY AMERENUE AND OTHER PARTIES?

8 A Yes. At the appropriate time I will provide rebuttal testimony.

9 Q WHAT COMMENTS DO YOU HAVE ON THE FUEL ADJUSTMENT CLAUSE THAT 10 HAS BEEN PROPOSED BY AMEREN?

- 11 A I provided comments in my direct testimony filed on August 18 and offered the
- 12 Noranda perspective in opposition to the establishment of an FAC. Noranda
- 13 continues to oppose the FAC because:
- the financial incentive for AmerenUE to minimize costs would be eviscerated,
- the insured cost of replacement power due to generator outages would create a rate yo-yo with rates going up and going down needlessly,
- consumers would be put in the position of insuring the replacement
 power costs of every outage, large and small, subject only to
 imprudence investigations months or years later,
- o the larger issue of the AmerenUE financial health cannot be solved with
 the proposed FAC and needs to be considered in a separate proceeding.
- 23 Of course an always present consideration is the competitive world in which

Noranda must exist. Noranda cannot pass through cost increases
 automatically. Regulation, if successful in emulating the competitive market
 will similarly not allow an automatic pass through via an FAC. No doubt there
 will be additional testimony from other parties that will address additional
 perspectives. Noranda will review the additional testimonies and respond in
 due course.

7 While Noranda continues to oppose the FAC, if there is to be one it is 8 important that the costs and revenues be clearly defined and allocated based 9 on the principles of cost causation, i.e., the same principles and procedures 10 that are appropriate for the design of base rates. A particular concern of 11 Noranda would be the inclusion of any demand related costs or revenues. Also, 12 if off-system sales costs and revenues are included, concern for an appropriate 13 treatment of the revenues and costs arises. The extraordinarily high load 14 factor of Noranda creates a large impact on Noranda if demand related costs or 15 revenues that should be allocated on the average and excess factor are instead 16 allocated on annual energy consumption. The impact may be either beneficial 17 or harmful to Noranda, depending on the circumstance. Of course any benefit 18 to Noranda would come at the expense of other customers while any benefit to 19 other customers would come at the expense of Noranda. Consequently, if 20 there is to be a mechanism, it is important that all included costs and revenues 21 flow to rates following the principles of cost causation. An approach to rate 22 design that rests on the cost of service is just as important for any FAC as it is Page 10

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1 for base rates.

Another concern of Noranda is the incentive, or lack of incentive, that is engendered by any FAC. AmerenUE acknowledges this consideration and addresses it in a limited way with its proposal to track 95% of FAC cost variations in the proposed rider while 5% would continue to receive base rate treatment. A more substantial retention of base rate treatment would be needed to better ensure a meaningful alignment of the interests of customers and AmerenUE.

9 Another concern is that any FAC should include provisions that will limit 10 the exposure of customers to increases in fuel costs that do not arise from fuel 11 price variations. Such increases would be occasioned by the unavailability of 12 any generation facility, but a major base load facility is the most serious 13 concern. This issue is simply not addressed in the Ameren proposal, but the 14 effect on fuel costs could be very large. There has been no representation that the operation of power plants is beyond the control of Ameren. Consequently, 15 16 this impact on fuel costs in an FAC is inapposite to the premise that eligible 17 costs are beyond the control of management. If there is to be a FAC, as a part 18 of the design there should be a floor/minimum level of base load generation. 19 With respect to AmerenUE this would ensure continuing consequences for 20 operations that are within the control of management. With respect to 21 customers this would be a protection. The protection would limit the extent to 22 which customers hold AmerenUE harmless for operational problems and

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- customers would avoid being put in a posture of insuring the availability of
 AmerenUE power plants.
- Q PLEASE SUMMARIZE THE SEVERAL ADDITIONAL CONCERNS YOU HAVE
 ADDRESSED IN THIS TESTIMONY IN REGARD TO THE FAC MECHANISM
 PROPOSED BY AMEREN.
- 6 A The concerns with the Ameren proposal are the following:
- 7 >> It is important to retain base rate treatment for a meaningful portion of
 8 the fuel and off-system sales net costs to ensure a continuing alignment
 9 of the interests of customers and AmerenUE.
- 10 > Cost variations that may arise due to plant operations are not subject to
- 11 market forces, but instead are largely within the control of
- 12 management. Such cost variations should not flow to customers more or
- 13 less automatically pursuant to an FAC. Instead, any FAC should
- 14 incorporate a floor / minimum level of base load generation to protect
- 15 consumers and retain for management the consequences of their
- 16 management of the system.
- 17 > Regulation, to the extent that it emulates the competitive markets in
 18 which Noranda operates, will not establish a FAC.
- These concerns are important to Noranda and serve to reinforce Noranda'sopposition to the proposed FAC.

- 1 Q DOES THIS CONCLUDE YOUR TESTIMONY?
- 2 A Yes it does.