

Exhibit No.:
Issue: Put and Call Transactions
Witness: Phil S. Lock
Sponsoring Party: MoPSC Staff
Type of Exhibit: Surrebuttal Testimony
Case No.: GR-99-435
Date Testimony Prepared: March 12, 2002

MISSOURI PUBLIC SERVICE COMMISSION

UTILITY SERVICES DIVISION

SURREBUTTAL TESTIMONY

OF

PHIL S. LOCK

**UTILICORP UNITED INC.
d/b/a MISSOURI PUBLIC SERVICE**

CASE NO. GR-99-435

*Jefferson City, Missouri
March 2002*

FILED²
MAR 12 2002
Missouri Public
Service Commission

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Phil S. Lock

1 A. Yes, while this may be the criterion for the Company to determine if 50%
2 or 100% of the gas is "put" to the customer, this explanation does not explain why they
3 hypothetically chose 50% of the gas to be "put" to the customer for the Southern System.
4 The Staff believes that imbalances are only one element that is considered by the
5 Company when a put or call transaction is executed. When gas is not "put" to UtiliCorp
6 50% of the time, there are several options, in addition to imbalances, that must be
7 considered to keep the gas supply portfolio in balance. In order to do this, the Company
8 must also consider whether storage injections or withdrawals are required, whether
9 additional gas needs to be bought or sold, or whether mid-month nominations are
10 required. Different options may be executed depending on whether or not the Company
11 needs the gas.

12 Q. On page 3, lines 4-7 of Mr. Gillespie's rebuttal testimony he indicated that
13 Staff has not identified any scenarios that are contrary to the way Missouri Public Service
14 (MPS) quantified price risk. Please describe the scenarios that Staff believes could be
15 detrimental to the regulated customer.

16 A. In general, there are four ways that put and call transactions could be
17 detrimental to the regulated customer. 1) Gas is "put" to UtiliCorp by the supplier when
18 First-of-the-Month (FOM) prices are greater than the gas daily prices. 2) Gas is "not put"
19 to UtiliCorp when FOM prices are less than gas daily prices. 3) Gas is "called" by the
20 supplier when the FOM price is less than the gas daily price. 4) Gas can be recalled by
21 UtiliCorp (called back) when FOM prices are less than gas daily prices. Each of these
22 scenarios requires a separate analysis by the Company's Gas Supply Services
23 Department.

1 In any of these circumstances, the supplier will have the flexibility in determining,
2 on any given day, if it wants to "put" the gas to UtiliCorp or "call" the gas from
3 UtiliCorp. In either case, the supplier pays a premium to UtiliCorp in return for the
4 opportunity to "put" more expensive gas to UtiliCorp or "call" less expensive gas from
5 UtiliCorp at a price that is advantageous to them.

6 The Staff believes that the supplier has **limited** risk because they have a
7 predetermined premium that they pay UtiliCorp for the right to exercise put and call
8 options. UtiliCorp, on the other hand, has **unlimited** risk because they are accepting the
9 consequences of the higher price, between the FOM price and the gas daily price, when
10 put and call options are exercised by the supplier. In this situation, the price difference
11 between FOM and the gas daily price can be substantial. Any time a supplier exercises a
12 put or a call option; this could have a detrimental effect on UtiliCorp's regulated
13 customers.

14 Q. Why did the Staff quantify the adjustment by crediting back the premiums
15 to gas costs?

16 A. The Company's method does not address all the conditions where the
17 customer could have been harmed. The Company's gas suppliers had the economic
18 incentive to exercise the put/call options to the detriment of the Company's customers.
19 These transactions were meant to enhance the Company's earnings and should never
20 have been linked to regulated gas supply contracts. If done as a separate unregulated
21 business transaction, it is logical to assume that the Company would have structured the
22 transactions so that put/call revenues would have at least covered the gas cost effect of
23 the supplier exercising the option.

1 Another way to view the detriment is to identify how the Company's gas buyer
2 decisions were affected by the existence of put and call provisions. This analysis would
3 compare how the gas buyer "would have" purchased gas absent the presence of put and
4 call provisions versus the uncertainty of gas buying decisions with the potential
5 obligation of put and call gas.

6 The difficulty in reconstructing "hypotheticals" is the existence of alternatives,
7 which the gas buyer had to choose from even without the burden of managing puts and
8 calls. Absent the gas being "put" to the Company, the opportunity exists to obtain
9 cheaper gas from storage. Other options may include the potential for nomination
10 changes on another supply contract, managing an existing imbalance, or potential for
11 entering the spot market for supply. These actions never took place because the gas
12 buyer was constrained by the potential existence of puts and calls. This uncertainty can
13 further be illustrated where a call and a put existed for a particular month. In planning for
14 the upcoming month, the gas buyer might assume (for a put provision) that gas would be
15 "put" to the Company while a separate but equal call package would be "called" away
16 from the Company. Therefore, under the Company's philosophy, the two transactions
17 would cancel out. However, this is unlikely, since a gas supplier will put or call the gas
18 based upon whether or not the daily market is less than or greater than the FOM market.
19 The Company has the regulatory requirement of obtaining the best gas costs while
20 ensuring reliability to its customers. The put and call transactions were inconsistent with
21 this responsibility and exposed captive customers of the Purchased Gas Adjustment
22 clause to higher costs. In terms of price, there could be several potential markets for
23 natural gas. Two of these markets include the daily market, with daily pricing, and the

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1 monthly market, with FOM pricing as an overall rule. Local Distribution Companies
2 should minimize gas costs by optimizing the use of FOM and daily priced packages of
3 gas (along with the appropriate use of hedging). It appears to Staff that the Company
4 generally adopted a philosophy that FOM is acceptable and cheaper daily pricing is
5 something that can be given up to the gas supplier.

6 Q. Mr. Gillespie indicated that quantifying price risk on the Northern and
7 Eastern Systems was based on the difference between the daily gas price when gas was
8 not put, but the option was exercised to call on the gas at the gas daily price, less the first
9 of the month index (p. 2, ll. 8-12). Is this the only scenario that exists for put and call
10 transactions for customers on the Northern and Eastern Systems?

11 A. The Staff is not certain. As described previously in my surrebuttal
12 testimony, the Staff believes that several scenarios exist for the execution of put and call
13 transactions.

14 Q. Mr. Gillespie indicated that under Staff's methodology, regulated
15 customers may receive benefits, which offset the price risk (p. 3, ll. 15-16). Does Staff
16 agree with this statement?

17 A. Staff believes that when various scenarios exist in any put or call
18 transaction, it becomes increasingly difficult to quantify the price risk to the regulated
19 customer. As Staff indicated in its rebuttal testimony, crediting back the premiums helps
20 ensure that there is no price risk to Missouri-regulated customers. Staff's adjustment has
21 the effect of offsetting price risk that may exist.

22 Q. Does this conclude your surrebuttal testimony?

23 A. Yes, it does.

BEFORE THE PUBLIC SERVICE COMMISSION

OF THE STATE OF MISSOURI


In The Matter Of Missouri Public Service's)
Purchased Gas Adjustment Factors To Be)
Reviewed In Its 1998-1999 Actual Cost)
Adjustment)

Case No. GR-99-435

AFFIDAVIT OF PHIL S. LOCK

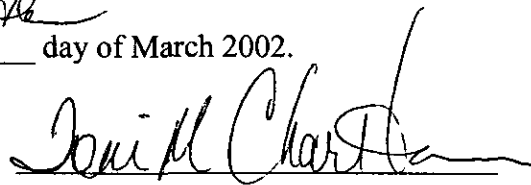
STATE OF MISSOURI)
) ss.
COUNTY OF COLE)

Phil S. Lock, being of lawful age, on his oath states: that he has participated in the preparation of the foregoing Surrebuttal Testimony in question and answer form, consisting of 5 pages to be presented in the above case; that the answers in the foregoing Surrebuttal Testimony were given by him; that he has knowledge of the matters set forth in such answers; and that such matters are true and correct to the best of his knowledge and belief.



Phil S. Lock

Subscribed and sworn to before me this 11 day of March 2002.



TONI M. CHARLTON
NOTARY PUBLIC STATE OF MISSOURI
COUNTY OF COLE
My Commission Expires December 28, 2004

