## **MISSOURI**

|          | SUMMARY   |         |
|----------|---|---------|
|          | TOTAL EMBEDDED UNE-P LINES <sup>1</sup>                 | 204,889 |
| UNE-P    | HIGHEST EMBEDDED UNE-P LINE COUNT (CO) <sup>1</sup>     | 4,359   |
| <b>-</b> | HIGHEST INWARD MONTHLY VOLUME UNE-P (CO) <sup>2</sup>   | 813     |
|          | TOTAL EMBEDDED UNE-L LINES <sup>1</sup>                 | 40,359  |
| UNE-L    | HIGHEST EMBEDDED UNE-L LINE COUNT (CO) <sup>1</sup>     | 152     |
|          | TOTAL NUMBER OF COs w/ APPEARANCE OF UNE-P <sup>1</sup> | 219     |

|  | VOLUME IMPACT                                      | TOTAL DEMAND (TRO<br>TIMELINE FOR EMBEDDED<br>BASE CONVERSION) | TOTAL DEMAND (ACCELERATED TIMELINE FOR EMBEDDED BASE CONVERSION) |                               |
|--|--|--|--|-------------------------------|
| NEW CUSTOMER ACQUISITIONS -<br>ANTICIPATED INWARD UNE-L VOLUMES<br>(BASED ON HIGHEST UNE-P RECEIVED<br>IN ONE MONTH (HIGHEST VOLUME<br>CO)]2 | 813 DIVIDED BY 21 DAYS =                           | 38 PER DAY   |  | 38 + 200 = <b>238 PER DAY</b> |
| EMBEDDED BASE CONVERSION - TRO 27 MONTH TIMETABLE TO CONVERT EMBEDDED UNE-P <sup>1</sup>   | 4,359 DIVIDED BY 27 MONTHS<br>DIVIDED BY 21 DAYS = | 7 PER DAY  | 38 + 7 = <b>45 PER DAY</b>                                       |                               |

<sup>\*</sup>TOTAL DAILY DEMAND (ACCELERATED TIMELINE) IS DEFINED AS MAXIMUM OF 200 HOT CUTS OF EMBEDDED BASE PER DAY PER CO. NOTE: ALL REFERENCES TO "DAY" or "DAYS" EQUATES TO BUSINESS DAY or DAYS (21 PER MONTH).

<sup>1.</sup> EMBEDDED BASE #s ARE AS OF SEPTEMBER 2003.

<sup>2.</sup> INWARD UNE-P VOLUMES REPRESENT JAN 2003 - SEPT 2003.

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| CENTRAL OFFICE IMPACT                          |                          |   |       |   |                                      |  |  |  |
|--|--------------------------|---|-------|---|--------------------------------------|--|--|--|
| NUMBER OF EMBEDDED<br>UNE-P LINES <sup>1</sup> | CO<br>COUNT <sup>1</sup> |   |       |   | TOTAL DAILY DEMAND (TRO<br>TIMELINE) | TOTAL DAILY DEMAND (ACCELERATED TIMELINE*)                   |  |  |
| ≥ 20,000                                       |                          |   |       |   |                                      |  |  |  |
| 15,000 - 19,999                                |                          |   |       |   |                                      |  |  |  |
| 10,000 - 14,999                                |                          |   |       |   |                                      |  |  |  |
| 5,000 - 9,999                                  |                          |   |       |   |                                      |  |  |  |
| 2,000 - 4,999                                  | 47                       | AVG NEW ACQUISITIONS (UNE-P LINE VOLUMES <sup>2</sup> ) | 304   | 304 / 21 DAYS = 14 CUTS                 | 14 CUTS + 5 CUTS = 19 CUTS           | 214 CUTS PER DAY TO CONVERT<br>EACH CO IN <b>15.4 DAYS</b>   |  |  |
|  |                          | AVG EMBEDDED<br>BASE <sup>1</sup>                       | 3,070 | 3,070 / 27 MONTHS / 21 DAYS<br>= 5 CUTS |                                      |  |  |  |
| 1,000 - 1,999                                  | 22                       | AVG NEW ACQUISITIONS (UNE-P LINE VOLUMES <sup>2</sup> ) | 119   | 119 / 21 DAYS = 5 CUTS                  | 5 CUTS + 2 CUTS = 7 CUTS             | 205 CUTS PER DAY TO CONVERT<br>EACH CO IN <b>7.0 DAYS</b>    |  |  |
|  |                          | AVG EMBEDDED<br>BASE <sup>1</sup>                       | 1,401 | 1,401 / 27 MONTHS / 21 DAYS<br>= 2 CUTS |                                      |  |  |  |
| 0 - 999  | 150                      | AVG NEW ACQUISITIONS (UNE-P LINE VOLUMES <sup>2</sup> ) | 20    | 20 / 21 DAYS = 1 CUT                    | 1 CUT + 1 CUT = 2 CUTS               | 201 CUTS PER DAY TO CONVERT<br>EACH CO IN <b>&lt;1.0 DAY</b> |  |  |
|  |                          | AVG EMBEDDED<br>BASE <sup>1</sup>                       | 195   | 195 / 27 MONTHS / 21 DAYS = <1 CUT      |                                      |  |  |  |
| TOTAL  | 219                      |   |       | _ [                                     | 1                                    |  |  |  |

<sup>\*</sup>TOTAL DAILY DEMAND (ACCELERATED TIMELINE) IS DEFINED AS MAXIMUM OF 200 HOT CUTS OF EMBEDDED BASE PER DAY PER CO. NOTE: ALL REFERENCES TO "DAY" or "DAYS" EQUATES TO BUSINESS DAY or DAYS (21 PER MONTH).

<sup>1.</sup> EMBEDDED BASE #s ARE AS OF SEPTEMBER 2003.

<sup>2.</sup> INWARD UNE-P VOLUMES REPRESENT JAN 2003 - SEPT 2003.