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OF COUNSEL RICHARD T. CIOTTONE

April 5, 2005

FILED²
APR 0 5 2005

Mr. Dale Hardy Roberts Missouri Public Service Commission P.O. Box 360 Jefferson City, MO 65102

Service Commission

Re: Missouri Network Alliance, L.L.C.

Dear Mr. Roberts:

Enclosed for filing on behalf of Missouri Network Alliance, L.L.C., please find an original and eight (8) copies of an Application, an original and eight (8) copies of a Motion for Expedited Treatment and an original and eight (8) copies of a Motion for Issuance of a Protective Order.

Would you please see that this filing is brought to the attention of the appropriate Commission personnel.

I thank you in advance for your cooperation in this matter.

Sincerely yours,

BRYDON, SWEARENGEN & ENGLAND P.C.

Saudia Mongan

By:

Sondra B. Morgan

SBM/lar Enclosure

cc: Michael Dandino

Dan Joyce Bill Voight Max Huffman



BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

APR 0 5 2005

Missouri Public Service Commission

In the Matter of the Application of)		
Missouri Network Alliance, L.L.C. for)		
a Certificate of Service Authority)		
to provide Basic Local Telecommunications)	Case No	
Service in portions of the State of Missouri)	-	
and to classify said services and)		
the company as competitive.)		

APPLICATION

COMES NOW Missouri Network Alliance, L.L.C. ("Applicant"), by its undersigned counsel, and hereby applies pursuant to sections 392.361, 392.420, 392.430, 392.450, RSMo 2000, section 392.410, RSMo Supp. 2004, the Federal Telecommunications Act of 1996, 4 CSR 240-2.060 and 4 CSR 240-3.510, for authority to provide basic local telecommunications service in portions of the State of Missouri and to classify said service and the company as competitive. In support of its request, Applicant states as follows:

- 1. Applicant is a limited liability company duly organized and existing under and by virtue of the laws of the State of Missouri. A copy of Applicant's Certificate of Good Standing from the Missouri Secretary of State is attached hereto and incorporated herein by reference as Appendix A. Applicant's principal place of business and mailing address is 9200 Ward Parkway, Suite 601, Kansas City, Missouri 64114, and its telephone number is (816) 361-8821. Applicant's fax number is (816) 361-8848, and it can be reached by e-mail at maxh@mnatele.com.
- 2. All correspondence, communications, pleadings, notices, orders and decisions relating to this Application should be addressed to:

Sondra B. Morgan
Brydon, Swearengen & England P.C.
312 E. Capitol Avenue
P.O. Box 456
Jefferson City, MO 65102
(573) 635-7166
(573) 634-7431 (fax)
smorgan@brydonlaw.com (e-mail)

All inquiries or communications regarding the ongoing operations and management of Applicant should be addressed to:

Max Huffman, Chief Operating Officer Missouri Network Alliance, L.L.C. 9200 Ward Parkway, Suite 601 Kansas City, MO 64114 (816) 361-8821 (816) 361-8848 (fax) maxh@mnatele.com (e-mail)

3. Applicant proposes to provide basic local exchange services to both residence and business customers throughout all the exchanges currently served by Southwestern Bell Telephone, L.P. d/b/a SBC Missouri ("SBC"), CenturyTel of Missouri ("CenturyTel"), and Sprint Missouri, Inc. d/b/a Sprint ("Sprint). The specific exchanges within which Applicant proposes to offer service are listed in the incumbent providers' respective local exchange tariffs. Applicant's proposed service areas will follow the exchange boundaries of the stated incumbent local exchange company ("ILEC") and shall be no smaller than an exchange pursuant to Section 392.455, RSMo 2000. Applicant is not seeking to provide basic local service in any exchanges served by any other incumbent local exchange telecommunications companies at this time, but may seek authorization to do so in a subsequent proceeding.

- 4. Applicant currently holds a Certificate of Service Authority to provide interexchange and local exchange telecommunications services granted by the Commission in Case No. TA-2001-348 and is currently offering service pursuant to that certificate. The character of the business anticipated to be performed by Applicant pursuant to the authority requested herein is the provision of basic local telecommunications service, and exchange access service, to customers within portions of the state of Missouri as a competitive or alternative local exchange company. [Do you want to further describe the services to be offered?] However, Applicant will only be able to offer services in those areas of the state where its system is constructed and operational.
- 5. Applicant has the technical and managerial expertise and experience necessary to provide the services it proposes as required by Section 392.455(l), RSMo 2000. Applicant's senior management has extensive experience operating companies in the telecommunications industry. Biographies of the management team are attached hereto as <u>Appendix B</u>.
- 6. Applicant will fund its telecommunications operations in Missouri with internal capital as reflected on the financial statements marked "Highly Confidential" and attached as Appendix C. Applicant requests that the information contained within Appendix C not be publicly disclosed in compliance with the terms of the Commission's standard protective order which is also being sought on this date.
- 7. Pursuant to 4 CSR 240-2.060(6)(A), by this Application, Applicant also seeks classification of itself and its new basic local telecommunications service offerings as

¹Applicant also has approved interconnection agreements with Sprint (Case No. TO-2001-632), and CenturyTel (Case No. IO-2004-0440), and has adopted the SBC M2A interconnection agreement.

competitive, with accompanying reduced regulation pursuant to Section 392.361 and 392.420, RSMo 2000. The existing monopoly services of SBC, CenturyTel and Sprint will make the basic local markets Applicant seeks to enter sufficiently competitive to make a lesser degree of regulation for Applicant and its proposed services in the public interest, consistent with the legislative policies established by the Federal Telecommunications Act of 1996 and Chapter 392 RSMo.

- 8. Applicant will offer basic local telecommunications service as a separate and distinct service in accordance with Section 392.455(4), RSMo 2000. Applicant will provide equitable access for all customers in Missouri, without regard to their income or where they might reside, to affordable telecommunications services in Applicant's proposed service areas in accordance with Section 392.455(5), RSMo 2000.
- 9. Consistent with Sections 392.450.2(1), (2) and 392.455 (2), RSMo 2000,
 Applicant is willing to comply with all applicable Commission rules and is willing to meet all relevant service standards including, but not limited to, quality of service, billing, and tariff filing and maintenance. Pursuant to Section 392.361.5, and consistent with the Commission's past treatment of other certificated competitive local exchange telecommunications companies,
 Applicant requests that, at minimum, the following statutes and regulations for Applicant and its basic local exchange service offerings be waived at this time:

<u>STATUTES</u>	<u>REGULATIONS</u>
392.210.2	4 CSR 240-10.020
392.240(1) 392.270	4 CSR 240-30.040
392.280	4 CSR 240-030(4)(C)
392.290	

392.300.2 392.310 392.320 392.330

392.340

- 10. Attached to this Application as <u>Appendix D</u> pursuant to 4 CSR 240-3.510(1)(C) is a proposed tariff with a forty-five day effective date.
- 11. Applicant does not have any pending action or final unsatisfied judgments or decisions against it from any state or federal agency or court which involve customer service or customer rates, which action, judgment or decision has occurred within three (3) years of the date of the application.
 - 12. Applicant has no annual reports or fees that are overdue.
- approval of this Application because Applicant's proposed services will create and enhance competition and expand customer service options, consistent with the legislative goals set forth in the Telecommunications Act of 1996 and Chapter 392 RSMo. With competition, customers are enjoying increased service options, lower prices, higher quality and greater reliability. This is true not only with respect to the service offerings of new entrants, but also as a result of the response to incumbent local exchange carriers to the introduction of competition. Prompt approval of this Application will expand the availability of innovative, high quality and reliable telecommunications services, and further stimulate economic development, within the State of Missouri.
 - 14. Applicant submits, notwithstanding the provisions of Section 392.500, RSMo, as

a condition of certification and competitive classification, Applicant agrees that, unless otherwise ordered by the Commission, Applicant's originating and terminating switched exchange access rates will be no greater than the lowest Commission-approved corresponding access rates in effect for each ILEC within whose service area(s) Applicant seeks authority to provide service. Additionally, pursuant to the Commission's Report and Order in Case No. TO-99-596, Applicant agrees that if the ILEC in whose service area Applicant is operating decreases its originating and/or terminating access service rates, Applicant shall file an appropriate tariff amendment to reduce its originating and/or terminating access rates within thirty (30) days of the ILEC's reduction of its originating and/or terminating access rates in order to maintain the cap on switched exchange access rates.

WHEREFORE, Applicant Missouri Network Alliance, L.L.C. respectfully requests that the Commission grant it a certificate of service authority to provide basic local telecommunications service as herein requested, classify Applicant and its proposed services as competitive, and grant waivers of the aforesaid statutes and regulations.

Respectfully submitted,

Sondra B. Morgan

organ Mo. Bar #35482

BRYDON, SWEARENGEN & ENGLAND, P.C.

312 E. Capitol Avenue

P.O. Box 456

Jefferson City, MO 65102

573-635-7166

573-635-0427 (Facsimile)

smorgan@brydonlaw.com (e-mail)

Attorneys for MISSOURI NETWORK ALLIANCE, L.L.C.

Certificate of Service

I hereby certify that a true and correct copy of the above and foregoing document was hand-delivered or mailed United States Mail, postage prepaid, this 5th day of April, 2005, to:

Michael Dandino Senior Counsel Office of Public Counsel P. O. Box 7800 Jefferson City, MO 65102

Dan Joyce General Counsel Missouri Public Service Commission P. O. Box 360 Jefferson City, MO 65102

Sondra B. Morgan

VERIFICATION

STATE OF MISSOURI)
<i>J</i> ,) ss
COUNTY OF GSS)

Max Huffman, having been duly sworn upon his oath, states that he is the Chief Operating Officer of Missouri Network Alliance L.L.C., the applicant herein, and as such, is duly authorized by the Applicant to execute the foregoing Application and to make this Affidavit on its behalf, and that the matters and things stated in the foregoing Application and Appendices thereto are true and correct to the best of his knowledge, information and belief.

Name: Max Huffman

Title: Chief Operating Officer

Subscribed and sworn to before me, a Notary Public, on this 4th day of A

2005.

Notary Public

My Commission Expires: 62008

ROSEMARY F. HUFFMAN
Notary Public, State of Missouri
Cass County
My Commission Expires
June 21, 2008

Appendix A

Certificate of Good Standing in Missouri

STATE OF MISSOURI



Robin Carnahan Secretary of State

CORPORATION DIVISION
CERTIFICATE OF GOOD STANDING

I, ROBIN CARNAHAN, Secretary of the State of Missouri, do hereby certify that the records in my office and in my care and custody reveal that

MISSOURI NETWORK ALLIANCE, L.L.C. LC0028395

was created under the laws of this State on the 21st day of May, 1999, and is in good standing, having fully complied with all requirements of this office.

IN TESTIMONY WHEREOF, I have set my hand and imprinted the GREAT SEAL of the State of Missouri, on this, the 31st day of March, 2005



Certification Number: 7543853-1 Reference:

Verify this certificate online at http://www.sos.mo.gov/businessentity/verification



Appendix B

Technical and Managerial Experience

Missouri Network Alliance, L.L.C. (MNA) Technical, Managerial Resources and Abilities

Prepared by: Max B. Huffman, Chief Operating Officer

Date: March 28, 2005

The following outlines the technical, managerial resources and abilities information regarding Missouri Network Alliance, L.L.C. (MNA). This information is being provided in conjunction with MNA's filing for a Basic Local Service Certificate with the Missouri Public Service Commission.

MNA Management Committee - Five (5) Managers

The Operating Agreement of the Missouri Network Alliance, L.L.C. (MNA) establishes a Management Committee made up of five (5) Managers. The Managers are nominated and voted into their positions based on a majority vote of the Members of MNA. All of the Management Committee Managers are General Managers of an MNA Member Company and their positions are up for re-election on a staggered basis. Each of these Managers has over 30 years of experience inside the Telecommunications Industry and there is as very strong mix of Engineering, Operations and Financial experiences within the current Management Committee. The current Management Committee members are:

Chairman:

Mr. William Rohde General Manager, Mark Twain Long Distance, Inc.

Vice Chairman:

Mr. Steven Gann General Manager, Green Hills Communications, Inc.

Secretary:

Mr. Bruce Copsey Secretary, RBJ CORP.

Treasurer:

Mr. Wendel Myers General Manager, Grand River Communications, Inc.

Manager:

Mr. Raymond Henagan General Manager, Rock Port Telephone Company

MNA Staff – Nine (9) Employees

Max B. Huffman

Chief Operating Officer:

Max Huffman has over 30 years of broad based experience within the telecommunications industry. Max brings extensive technical knowledge and managerial experience in the Planning, Design, Engineering, Implementation and Maintenance/Operations of telecommunications networks.

Max spent over 25 years with the Sprint Corporation. He started his career as a craftsperson and quickly moved into management. The first half of Max's career with Sprint was spent in field operations and management. Max was a District Manager for Sprint/United Telephone in Western Kansas and also in their Nebraska/Wyoming district. Max was involved with the first deployments of digital switching and fiber optic networks within these districts.

The second half of Mr. Huffman's employment with Sprint was spent in several different Technical Manager roles. Beginning in 1988 Max was responsible for the expansion and development of Sprint's Western Operations Network Operations Control Center (NOCC). Max and his team were responsible for the remote maintenance of over 500 digital switches across a 6-state region. Max further developed his business planning and process skills during a 3-year stint on Sprint's Corporate Staff. Max was responsible for the development of Data Networking strategies and products. Max also lead a team that was responsible for the development of Sprint's business process improvement methodology. This team developed a comprehensive methodology and set of tools to support Sprint's process definitions, analysis and improvement initiatives.

In 1994 Max accepted the role of Network Planning Manager for Sprint's Western Operations. In this role, Max was responsible for developing both strategic and tactical network plans for a 9-state region. This highly diverse region included cities and towns such as; Las Vegas, Nevada – Jefferson City, Missouri - Gun Barrel City, Texas and Paradise, Kansas. The 1998 capital budget program for this 9-state region was \$379 million dollars. In 1999 Max accepted a General Manager position within Sprint's Broadband Local Networks Division. Max and his team were responsible for the development of plans associated with deploying Digital Subscriber Line (DSL) technology within the top 25 MSAs across the United States. These plans were in support of Sprint's ION initiatives.

Max started as the first fulltime employee and Officer with Missouri Network Alliance on January 10, 2000.

Charles M. "Mike" Hanson Director, Network Operations:

Mike Hanson has over 25 years of experience in the communications industry. Mike began his communications career with 6 years in the US Navy. Mike spent 2-years with Northern Telecom as a pioneer installer of DMS-100 and DMS-200 digital switching systems. Mike spent 3 years as a Central Office Equipment Supervisor with Bixby Telephone Company in Bixby, OK.

In 1984 Mike hired on with Sprint/United Telephone as a Network Operations Control Center (NOCC) Engineer. Over the next 15 years Mike accepted additional responsibilities within Sprint's Western Operations Control Center. Mike was an instrumental leader in the development and growth of Sprint's NOCC from a team of 7 when he started to a team of 300 when he left the Center in 1999 as a General Manager.

Mike has a General Radiotelephone License and extensive training and experience in the design, engineering, maintenance and operations of digital switching systems, Local Area Network (LAN) systems and Wide Area Network (WAN) data communications solutions.

Mike joined Missouri Network Alliance on October 9, 2000.

Don Gehringer

Director, Network Engineering:

Don brings over 28 years of telecommunications experience to the team. Don began his career as an equipment installer with Falcon Communications and United Telephone Company of Missouri.

Don spent approximately 20 years with United Telephone/Sprint. Don held the following positions; Equipment Installer, Control Center Analyst, Network Design Engineer, Sr. Network Design Engineer and Strategic Network Planning Engineer. Don has obtained specialization in the field of PSTN design and traffic engineering.

Don is a pioneer in the design of Wireless CDMA and TDMA networks. Don helped to design the launch of Sprint's wireless PCS network within the Midwest. Don also has wireless network design experience with Aerial/Voicestream.

Don has extensive experience in the design of transport network solutions for both PSTNs and wireless networks.

Don joined MNA in December of 2000.

Steve Crane

Director, Network Planning:

Steve brings over 20 years of telecommunications experience to the team. Steve began his career as an equipment installer with Northern Telecom. Steve installed the Nortel DMS-250 switches and subsequently hired on with MCI Telecommunications as a Switch Specialist.

Steve spent approximately 6 years with United Telephone/Sprint. Steve held the following positions; Network Technician, Translations Engineer and Generic Software Planning Engineer. Steve is specialized in digital switch translations.

Steve also is a pioneer in the design of Wireless CDMA and TDMA networks. Steve helped to design the launch of Sprint's wireless PCS network within the Midwest. Steve also has wireless network design and management experience with Aerial/Voicestream.

Steve has extensive experience in the design of transport network solutions for both PSTNs and wireless networks.

Steve joined MNA in December of 2000.

Michael Brigman

Manager, Carrier Sales:

Michael has over 13 years of telecommunications experience. Michael received his Master's Degree in Telecommunications Management from Webster University in 2003. Michael started his career as a Communications Electronics Technician in the U.S. Marine Corps. After his honorable discharge from the U.S. Marine Corps, Michael worked as a Transmission Engineer for VoiceStream Wireless (T-Mobile USA) in Kansas City, MO. Michael joined MNA as a Field Engineer and was a key player in the deployment of MNA's initial backbone network facilities.

Michael was promoted to his current position of Manager, Carrier Sales in early 2003.

Michael started to work for MNA as a Field Engineer on January 8, 2001.

Dana Howard

Sr. Field Engineer/Technician:

Dana has over 17 years of telecommunications field engineering, installation and maintenance experience. Dana worked for the Central Intelligence Agency of the U.S. Government in a variety of Field Engineer and Operator roles and responsibilities from 1988 to 1998. Dana also had several years of experience as a Field Engineer/Technician with Nextel Communications and AT&T Wireless before joining MNA on March 18, 2002.

Phillip Robinson

Field Engineer/Technician:

Phil has over 18 years of electronics and telecommunications field engineering, installation and maintenance experience. After a tour of duty in the U.S. Navy with a focus in Aviation Electronics, Phil worked for the Kansas City Royals Baseball Corporation as a facilities engineer in charge of all electronics and communications from 1987 to 1993. In 1993 Phil began work for Williams Communications as a Field Engineer and ultimately became a Field Services Supervisor prior to a force reduction in 2002. From 2002 until 2004 Phil was self-employed as an Electrician.

Phil started to work for MNA on October 11, 2004.

Brandon Ford

Field Technician:

Brandon is a 2004 graduate of Linn State Technical College, Linn, Missouri. Brandon graduated with honors and an Associate of Applied Science Degree in Linn State's Telecommunications Engineering Technology program.

Brandon started to work for MNA on July 21, 2004.

Rosie Huffman

Administrative Assistant/Bookkeeper:

Rosie has over 24 years of secretarial and accounting experience. From 1981 to 1994 Rosie worked in several secretarial and administrative assistant roles with the majority of this period under the employment of Marion Merrell Dow, Inc. of Kansas City. From 1995 to 2003 Rosie worked as a self-employed bookkeeper and for three (3) other companies as an Office Manager/Bookkeeper.

Rosie started to work for MNA on December 3, 2003

Appendix D

Tariff

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Service Commission