

Exhibit No.:  
Issue(s): Capital Structure  
Witness: Ryan J. Martin  
Type of Exhibit: Rebuttal Testimony  
Sponsoring Party: Union Electric Company  
File No.: ER-2016-0179  
Date Testimony Prepared: January 20, 2017

**MISSOURI PUBLIC SERVICE COMMISSION**

**FILE NO. ER-2016-0179**

**REBUTTAL TESTIMONY**

**OF**

**RYAN J. MARTIN**

**ON**

**BEHALF OF**

**UNION ELECTRIC COMPANY  
d/b/a Ameren Missouri**

**St. Louis, Missouri  
January 2017**

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**REBUTTAL TESTIMONY**

**OF**

**RYAN J. MARTIN**

**FILE NO. ER-2016-0179**

1

**I. INTRODUCTION**

2

**Q. Please state your name and business address.**

3

A. My name is Ryan J. Martin. My business address is One Ameren Plaza,  
4 1901 Chouteau Avenue, St. Louis, Missouri 63103.

5

**Q. By whom are you employed and in what capacity?**

6

A. I am employed by Ameren Services Company (“Ameren Services”), a  
7 wholly-owned subsidiary of Ameren Corporation (“Ameren”), as Vice President and  
8 Treasurer. I also serve as Vice President and Treasurer of Union Electric Company  
9 d/b/a/ Ameren Missouri (“Ameren Missouri” or “Company”). Ameren Services provides  
10 various corporate support services to Ameren's subsidiaries, including Ameren Missouri,  
11 such as accounting, legal, financial, and treasury services.

12

**Q. Are you the same Ryan J. Martin who filed direct testimony in this  
13 case?**

14

A. Yes, I am.

15

**II. PURPOSE OF TESTIMONY**

16

**Q. What is the purpose of your rebuttal testimony?**

17

A. The purpose of my rebuttal testimony is: (1) to respond to the Revenue  
18 Requirement Cost of Service Report (“Staff Report”) submitted in this proceeding by the  
19 Missouri Public Service Commission (“Commission”) Utility Services Division (“Staff”)

1 as it relates to Staff's recommended capital structure for the Company presented by Staff  
2 witness David Murray; and (2) to present Ameren Missouri's updated capital structure as  
3 of December 31, 2016, which I recommend for use in setting rates in this proceeding.

4 **Q. Are you sponsoring any schedules in connection with your testimony?**

5 A. Yes, I am sponsoring, and have attached to my rebuttal testimony, the  
6 following schedules, which have been prepared under my direction as of or for the twelve  
7 months ending December 31, 2016, as appropriate:

- 8 • Schedule RJM-R1 – Capital Structure/Weighted Average Cost of Capital
- 9 • Schedule RJM-R2 – Embedded Cost of Long-Term Debt
- 10 • Schedule RJM-R3 – Cost of Short-Term Debt
- 11 • Schedule RJM-R4 – Embedded Cost of Preferred Stock

12 **III. PROPRIETY AND REASONABLENESS OF AMEREN MISSOURI'S**  
13 **CAPITAL STRUCTURE FOR RATEMAKING PURPOSES**

14 **Q. In the Staff Report, Mr. Murray suggests that Ameren Missouri's**  
15 **capital structure is inappropriate for ratemaking purposes, and that rates to be set**  
16 **in this proceeding should instead be based on parent company Ameren's modestly**  
17 **more leveraged consolidated capital structure. Do you agree?**

18 A. I disagree. Ameren Missouri's actual capital structure is appropriate and  
19 reasonable for purposes of setting rates in this proceeding for the following primary  
20 reasons, each of which I will address more specifically later in my rebuttal testimony:

- 1           • Ameren Missouri’s overall financial profile, including its capital structure,  
2           is independently evaluated, developed, and managed in consideration of  
3           Ameren Missouri's risks, and specifically for purposes of maintaining  
4           Ameren Missouri’s financial health and integrity at a reasonable cost of  
5           capital.
- 6           • Ameren Missouri’s capital structure specifically and exclusively finances  
7           Ameren Missouri rate base, with parent common equity infusions sourced  
8           from actual third-party common equity raised by Ameren and long-term  
9           debt raised by Ameren Missouri and secured by Ameren Missouri's assets.
- 10          • The primary drivers of Ameren’s slightly more leveraged capital structure,  
11          including the 2013 divestiture of its merchant generation business and its  
12          disproportionate investment in electric transmission assets under FERC’s  
13          lower-risk ratemaking framework within Ameren Illinois and Ameren  
14          Transmission Company of Illinois (ATXI), have improved Ameren’s  
15          consolidated credit profile, on which Ameren Missouri’s S&P credit rating  
16          is based, and have had no negative impact on Ameren Missouri’s  
17          standalone credit profile, on which Ameren Missouri's Moody's credit  
18          rating is based.
- 19          • Ameren Missouri’s proposed common equity ratio for ratemaking purposes  
20          of 51.8% as of December 31, 2016, is consistent with common equity ratios  
21          maintained by its utility peers (albeit lower than the peer median) and  
22          unchanged from the 51.8% common equity ratio supported by Staff and  
23          most recently approved by the Commission in File No. ER-2014-0258.
- 24          • Ultimately, Ameren Missouri’s capital structure supports strong and stable  
25          investment grade credit ratings, which are consistent with peer ratings  
26          (albeit in the weaker half of the peer group) and allow Ameren Missouri to  
27          access debt capital at a competitive cost through various market cycles, to  
28          the benefit of Ameren Missouri’s customers. The arbitrary use of Ameren’s  
29          consolidated capital structure to set Ameren Missouri rates would weaken  
30          Ameren Missouri’s credit profile, including cash flows and key credit

1 metrics, which would increase the likelihood of an Ameren Missouri credit  
2 rating downgrade. A downgrade would increase Ameren Missouri's cost of  
3 capital, which would be harmful to Ameren Missouri customers.

4 Please also see the testimony of Company witness Pauline M. Ahern for  
5 additional discussion of these and other factors supporting the use of Ameren Missouri's  
6 actual capital structure for setting rates in this proceeding.

7 **Q. In the Staff Report, Mr. Murray states that Ameren's November 2015**  
8 **issuance of \$700 million of long-term debt and other management decisions**  
9 **“demonstrate an increase in the commingling of Ameren's financing activities for all**  
10 **of its companies, which supports the use of Ameren's consolidated capital structure**  
11 **for ratemaking.” How do you respond?**

12 A. Ameren's \$700 million November 2015 financing represented no  
13 co-mingling of Ameren financing activities with Ameren Missouri financing activities  
14 and resulted in no co-mingling of funds. The proceeds of the financing were used  
15 specifically to re-pay Ameren commercial paper borrowings that funded the maturity of  
16 Ameren's \$425 million note in May 2014 and investment by Ameren in ATXI.

17 **Q. Is Ameren Missouri's financial and credit profile independently**  
18 **managed?**

19 A. Yes. Ameren Missouri's financial and credit profile, including its capital  
20 structure, is independently managed in a way that supports maintenance of Ameren  
21 Missouri's financial strength and integrity at a reasonable cost. Evaluation and  
22 management of the appropriate Ameren Missouri capital structure over time involves  
23 careful consideration of Ameren Missouri-specific business and financial risks, including  
24 key credit metrics necessary to support strong and stable investment grade credit ratings.

1 While Ameren owns other regulated businesses and engages in financing activities  
2 unrelated to Ameren Missouri in support of those businesses, Ameren Missouri's capital  
3 structure is specifically managed to ensure ongoing financial strength and maintenance of  
4 a credit profile that affords Ameren Missouri access to necessary capital at a competitive  
5 cost, to the benefit of Ameren Missouri customers.

6 **Q. Can you specifically identify the sources of Ameren Missouri's**  
7 **independently-managed capital?**

8 A. Ameren Missouri's entire long-term debt balance consists of long-term  
9 debt marketed and issued *by Ameren Missouri* to third party investors and secured by  
10 *Ameren Missouri* assets. Ameren Missouri's entire preferred stock balance includes  
11 preferred stock marketed and issued, again, by Ameren Missouri to third-party investors.  
12 Ameren Missouri's common equity balance includes common equity contributions from  
13 Ameren and retained Ameren Missouri earnings. Ameren's common equity infusions  
14 have been specifically financed with common equity raised by Ameren from *third-party*  
15 *investors*. All of Ameren Missouri's capital supports Ameren Missouri's rate base, and no  
16 portion of Ameren Missouri's rate base is supported by capital outside of Ameren  
17 Missouri.

18 **Q. Have any Ameren common equity infusions into Ameren Missouri**  
19 **ever been funded with proceeds of Ameren short-term or long-term debt issuances?**

20 A. No. As noted above, all Ameren common equity infusions have been  
21 specifically funded by Ameren common equity issuances to third-party investors. The  
22 most recent infusion of common equity into Ameren Missouri by Ameren, in September  
23 2009 and in the amount of \$436 million, was sourced directly from an external Ameren

1 common stock offering in September 2009. The only other cash transfers from Ameren to  
2 Ameren Missouri since September 2009 have been non-discretionary tax-related  
3 contributions, including the \$38 million infusion in 2016 noted by Mr. Murray in the  
4 Staff Report. These equity contributions are a function of a consolidated tax-sharing  
5 agreement among Ameren and its subsidiaries, and the contributions are typically  
6 promptly returned by Ameren Missouri to Ameren in the form of a dividend, such that  
7 there is no net impact on Ameren Missouri's equity balance.

8 **Q. Are any of Ameren Missouri's assets pledged to support obligations of**  
9 **Ameren or any of its subsidiaries?**

10 A. No.

11 **Q. Does Ameren Missouri rely on Ameren to support any Ameren**  
12 **Missouri long-term debt obligations?**

13 A. No. To summarize the discussion thus far:

- 14 • Ameren Missouri's capital structure is independently managed;
- 15 • Ameren Missouri issues its own long-term debt that is secured by Ameren  
16 Missouri assets;
- 17 • Equity infusions from Ameren are sourced from Ameren market equity  
18 issuances to third-party equity investors (and not debt);
- 19 • Ameren Missouri's capital structure finances all of, and only, Ameren  
20 Missouri assets;
- 21 • Ameren Missouri assets do not support Ameren obligations; and
- 22 • Ameren Missouri does not rely on Ameren to support its long-term debt  
23 obligations.



1           Each of these factors supports the use of Ameren Missouri’s actual capital  
2 structure for the purpose of setting rates in this proceeding.

3           **Q.     In the Staff Report, Mr. Murray cites a lower consolidated common**  
4 **equity ratio maintained by Ameren as a factor supporting the use of Ameren’s**  
5 **consolidated capital structure to set rates for Ameren Missouri in this proceeding.**  
6 **Please comment on the primary drivers of the difference between Ameren**  
7 **Missouri’s capital structure and Ameren’s consolidated capital structure.**

8           A.     As noted above, Ameren Missouri’s capital structure is specifically and  
9 independently managed, based on consideration of Ameren Missouri-specific business  
10 and financial risks, to support ongoing Ameren Missouri financial health and integrity at  
11 a reasonable capital cost. In addition to Ameren Missouri, Ameren owns other regulated  
12 businesses, principally Ameren Illinois and ATXI, and Ameren’s consolidated capital  
13 structure is influenced by the respective capital structures of Ameren’s regulated  
14 subsidiaries. The capital structure of each of those regulated subsidiaries, like Ameren  
15 Missouri’s capital structure, is independently managed based on relevant business and  
16 financial risks applicable to those entities. Given the higher-risk nature of Ameren  
17 Missouri’s vertically-integrated business relative to the risk of Ameren’s other  
18 subsidiaries (principally ATXI and Ameren Illinois, which operate transmission and  
19 delivery-only regulated businesses), it stands to reason that Ameren Missouri would  
20 maintain a common equity ratio stronger than the Ameren consolidated common equity  
21 ratio.

22           With respect to the specific difference in the common equity ratios of Ameren  
23 Missouri and consolidated Ameren, there are three primary drivers. One is the 50%

1 common equity ratio maintained by Ameren Illinois, whose total capitalization represents  
2 approximately 38% of Ameren's consolidated capitalization. The lower common equity  
3 ratio reflects Ameren Illinois' lower-risk, diversified regulated electric transmission and  
4 delivery business and gas delivery business. Like Ameren Missouri's capital structure,  
5 Ameren Illinois' capital structure is independently managed, sourced, and supported.

6 The capital structure difference also reflects the impact on Ameren's consolidated  
7 capital structure of the 2013 divestiture of Ameren's merchant generation business. In  
8 connection with the divestiture, Ameren recognized a \$2.6 billion non-cash loss, which  
9 reduced Ameren's common equity balance by an equivalent amount. Also, as part of the  
10 divestiture, \$425 million of Ameren's long-term debt, the proceeds of which supported  
11 Ameren's merchant generation business, was retained by Ameren. Despite the loss, the  
12 retained debt, and the resulting Ameren consolidated common equity ratio reduction, the  
13 divestiture immediately improved Ameren's consolidated credit profile and triggered  
14 credit rating upgrades by both Moody's and S&P.

15 Finally, Ameren's lower consolidated common equity ratio reflects the use of  
16 Ameren short-term and long-term debt to fund investment in Ameren's developing  
17 independent electric transmission business, ATXI. Ameren's investment in ATXI (capital  
18 infusions and ATXI retained earnings) is approximately \$850 million as of December 31,  
19 2016, which represents only approximately 6% of total Ameren consolidated capital as of  
20 such date.

21 As noted earlier, the proceeds of Ameren's November \$700 million long-term  
22 debt financing were used to re-pay Ameren commercial paper borrowings that funded the

1 maturity of Ameren’s \$425 million note in May 2014 and investment by Ameren in  
2 ATXI.

3 **Q. In the Staff Report, Mr. Murray states that “one of the most glaring**  
4 **reasons” supporting the use of Ameren’s consolidated capital structure for Ameren**  
5 **Missouri ratemaking is “the fact that Ameren Missouri’s S&P credit rating is based**  
6 **on Ameren’s consolidated capital structure.” How do you respond?**

7 A. There is no evidence supporting Mr. Murray’s assertion that Ameren  
8 Missouri’s S&P rating is based on Ameren’s consolidated capital structure. In fact, in  
9 S&P’s December 6, 2016, Ameren Corp. credit report, the consequence of Ameren’s  
10 consolidated capital structure on the application of S&P’s rating methodology is  
11 characterized as “Neutral (no impact).”

12 It is true that S&P utilizes a family approach to assigning ratings, under which a  
13 rated parent and its core rated operating subsidiaries typically share the same corporate  
14 credit rating. And while Ameren and its rated subsidiaries (Ameren Missouri and Ameren  
15 Illinois) currently share the same BBB+ corporate credit rating under this family rating  
16 approach, S&P articulates clearly in its December 6, 2016, Ameren rating report that such  
17 rating is the function of the underlying business and financial risk profiles of Ameren’s  
18 regulated utilities. Please see Ms. Ahern’s testimony for further discussion of this matter.

19 **Q. Are you aware of any evidence in rating agency reports suggesting**  
20 **that Ameren Corporation’s unrelated financing activities, including its \$700 million**  
21 **of long-term debt, has any negative impact on Ameren Missouri’s credit ratings?**

22 A. No. The rating agencies have expressed no concerns about any negative  
23 impact of Ameren financing activities on Ameren Missouri’s credit profile. This is likely

1 the case, in part, because such financing activities have supported a transaction  
2 (Ameren’s 2013 divestiture of its merchant generation business) and a business (ATXI)  
3 that has improved Ameren’s consolidated credit profile. In its March 10, 2016, Ameren  
4 credit opinion, Moody’s specifically characterizes Ameren’s \$700 million of long-term  
5 debt as “manageable.” S&P’s December 6, 2016, Ameren credit report raises no concern  
6 with, nor addresses at all, parent-level debt. It does note, however, that Ameren’s  
7 strategic decision to invest disproportionately in lower-risk, FERC-regulated electric-  
8 transmission assets, a driver of parent debt and Ameren’s modestly more leveraged  
9 capital structure, bolsters regulatory diversity and will gradually strengthen the  
10 company’s business risk profile. Given S&P’s family rating approach, this improvement  
11 in the consolidated business risk profile will benefit Ameren Missouri.

12 **Q. How does Ameren Missouri’s independently-developed Moody’s**  
13 **issuer rating compare to Ameren Missouri’s S&P rating, developed using S&P’s**  
14 **family rating approach.**

15 A. While S&P employs a family rating methodology to assign ratings to  
16 Ameren and its rated subsidiaries (including Ameren Missouri), Moody’s develops its  
17 rating for Ameren Missouri independently based on specific evaluation of Ameren  
18 Missouri’s credit profile. While Moody’s and S&P use different ratings scales, Ameren  
19 Missouri’s independently-developed Baa1 Moody’s issuer rating is acknowledged by the  
20 financial community to be equivalent to Ameren Missouri’s BBB+ S&P corporate credit  
21 rating. The equivalent ratings suggest that Ameren Missouri’s S&P credit rating is not  
22 adversely impacted by its relationship with Ameren or by Ameren’s unrelated financing  
23 activities.

1           Note also that Ameren Illinois' independently-developed Moody's issuer rating of  
2   A3 is one notch stronger than Ameren Missouri's independently-developed Moody's  
3   issuer rating of Baa1, indicating a positive Ameren Illinois impact on Ameren's  
4   consolidated credit profile. ATXI is not rated by the credit rating agencies.

5           **Q.     In the Staff Report, Mr. Murray states "it is clear that Ameren is**  
6   **increasingly managing its cash flows and liquidity on a consolidated basis for the**  
7   **best interest of Ameren rather than Ameren Missouri," citing as an example a 2014**  
8   **increase in liquidity available to Ameren within the \$1 billion credit facility that it**  
9   **shares with Ameren Missouri. How do you respond?**

10          A.     First, in connection with the overall management of Ameren Missouri's  
11   credit profile, Ameren Missouri short-term and long-term forecasted cash flows, credit  
12   metrics, and liquidity needs are calculated, reviewed, and evaluated on a stand-alone  
13   basis. We are committed to maintaining the financial health and integrity of Ameren  
14   Missouri at all times. That includes supporting credit ratings that facilitate access to long-  
15   term capital as needed and maintaining credit arrangements that provide Ameren  
16   Missouri with ongoing access to adequate liquidity.

17          As Mr. Murray notes in the Staff Report, Ameren and Ameren Missouri share a  
18   \$1 billion credit facility, under which Ameren Missouri may access up to \$800 million of  
19   liquidity, and Ameren may access up to \$700 million of liquidity. Structuring the facility  
20   in this manner allows us to effectively manage the cash flow needs of both companies  
21   through various reasonably predictable cycles at an efficient cost. While Ameren's access  
22   to liquidity under the facility was increased from \$500 million to \$700 million, the  
23   change had no adverse impact on the adequacy of Ameren Missouri's liquidity profile,

1 which is monitored daily. However, the change did reduce the cost of the credit facility to  
2 Ameren Missouri customers, as a lesser portion of the total cost was allocated to Ameren  
3 Missouri to align with Ameren's greater borrowing capacity. Note that Ameren and  
4 Ameren Illinois have a similar liquidity-sharing arrangement.

5 The credit facility primarily supports short-term borrowings under Ameren and  
6 Ameren Missouri's commercial paper programs, with outstanding commercial paper  
7 borrowings reducing credit available under the credit facility. As necessary to increase  
8 available liquidity, short-term commercial paper borrowings may be refinanced in the  
9 long-term market. Examples of this include the November 2015 \$700 million Ameren  
10 long-term debt financing, the proceeds of which were used to re-pay Ameren commercial  
11 paper borrowings, and the June 2016 \$150 million Ameren Missouri long-term debt  
12 financing, the proceeds of which were used to re-pay Ameren Missouri commercial paper  
13 borrowings. Maintenance of strong, investment grade credit ratings affords Ameren and  
14 Ameren Missouri ongoing access to debt capital markets, allowing Ameren and Ameren  
15 Missouri to refinance commercial paper borrowings and strengthen liquidity, as deemed  
16 necessary.

17 Also, the credit agreement includes a feature that would allow total credit  
18 available under the agreement to be increased from \$1 billion to \$1.2 billion. To date,  
19 such an increase has not been necessary, as we have been able to effectively and  
20 efficiently manage the respective liquidity needs of both Ameren Missouri and Ameren  
21 under the \$1 billion limit, but the additional credit is available if needed.

1           Note that Ameren Missouri also has access to short-term loans, up to its FERC-  
2 authorized total short-term debt limit of \$1 billion, by virtue of its participation in  
3 Ameren’s regulated money pool.

4           **Q.     Considering all available liquidity sources, do you believe Ameren**  
5 **Missouri’s liquidity is adequate?**

6           A.     Yes.

7           **Q.     Have the rating agencies opined on the adequacy of Ameren**  
8 **Missouri’s liquidity?**

9           A.     Yes. The rating agencies are aware of Ameren Missouri’s liquidity  
10 sources, including its credit facility-sharing arrangement with Ameren, and have  
11 specifically affirmed the adequacy of Ameren Missouri’s liquidity in their credit reports.

12          **Q.     Is there any evidence supporting Mr. Murray’s implication that the**  
13 **increase in Ameren’s credit facility borrowing sublimit weakened Ameren Missouri**  
14 **liquidity or broader credit profile?**

15          A.     No.

16          **Q.     In the Staff Report, Mr. Murray states that Ameren’s management of**  
17 **Ameren Missouri capital structure seems to be “primarily driven by the common**  
18 **equity ratios it targets for ratemaking treatment.” Is this true?**

19          A.     To the extent Mr. Murray is suggesting that Ameren Missouri’s capital  
20 structure is managed with the primary intent of maximizing rates, the answer is no.

21          As noted earlier, Ameren Missouri’s common equity ratio is independently  
22 managed to support financial strength and stability, including strong credit metrics and  
23 credit ratings, at a reasonable cost of capital. Ultimately, Ameren Missouri’s common

1 equity ratio is a function of our evaluation of key Ameren Missouri business and financial  
2 risks, and it is managed to a level we believe will support maintenance of strong credit  
3 metrics and strong, stable investment grade credit ratings over time at a reasonable cost  
4 of capital.

5 **Q. In the Staff Report, Mr. Murray suggests that a 50% ratemaking**  
6 **common equity ratio would be reasonable for setting rates for Ameren Missouri**  
7 **because a 50% ratemaking common equity ratio has been accepted by Ameren as**  
8 **reasonable for setting rates for Ameren Illinois. How do you respond?**

9 A. Staff's recommended common equity ratio is not appropriate for Ameren  
10 Missouri. Ameren manages the respective capital structures for Ameren Missouri and  
11 Ameren Illinois independently, based on, among other things, relative business risk. In  
12 the case of Ameren Illinois, maintenance of a lower common equity ratio is reasonable  
13 and appropriate based on a number of factors, including, notably, the lower inherent  
14 business risk associated with Ameren Illinois' transmission and delivery only business  
15 and the lower financial risk resulting from more constructive, predictable, and credit-  
16 supportive ratemaking frameworks for Ameren Illinois' electric delivery business  
17 (formulaic ratemaking, with a revenue decoupling mechanism), electric transmission  
18 business (formulaic ratemaking), and gas delivery business (forward test year, with a  
19 decoupling mechanism and an interim rate adjustment mechanism for qualifying rate  
20 base additions). In contrast, Ameren Missouri's ownership and operation of generating  
21 assets, including a nuclear plant, results in a higher degree of operating risk, and the  
22 Missouri ratemaking framework, which utilizes a historical test year approach with  
23 limited riders and trackers, exposes Ameren Missouri to the effects of regulatory lag and



1 results in a higher degree of financial risk. The lower overall risk profile of Ameren  
2 Illinois relative to Ameren Missouri is evident in Ameren Illinois' one-notch stronger  
3 Moody's issuer rating of A3. Again, Moody's rating for Ameren Illinois is independently  
4 developed based on Ameren Illinois' credit profile, and Moody's rating for Ameren  
5 Missouri is independently developed based on Ameren Missouri's credit profile.

6 **Q. Is there any evidence that rating agencies view the Missouri**  
7 **regulatory environment as less supportive than the regulatory environments of**  
8 **other states?**

9 A. Yes, in its November 5, 2015, report on Missouri electric utility  
10 regulation, Moody's notes the following:

11 "There are several states, such as New Mexico, Kansas, Missouri,  
12 and Montana, that we view to be less credit-supportive than the  
13 majority of other states. Although the regulatory environment for  
14 electric utilities in Missouri has improved in recent years by  
15 implementing a fuel adjustment clause, for example, we continue  
16 to observe greater regulatory lag compared with most utilities in  
17 most other states that we consider credit supportive."

18 As cited in the report, Moody's believes the higher level of regulatory lag to be a  
19 function of (1) limited opportunities for interim rate adjustments, (2) the use of a  
20 historical test year that contributes to longer lag times, and (3) allowed returns on equity  
21 that, historically, have been lower than the industry average.

22 Also, in its March 10, 2016, Ameren credit report, Moody's describes the  
23 regulatory environment in Illinois as "credit supportive" and characterizes the regulatory  
24 environment in Missouri less-favorably as "challenging but stable."

25 **Q. How does Ameren Missouri's proposed common equity ratio as of**  
26 **December 31, 2016, of 51.8% compare to common equity ratios maintained by**  
27 **comparable utilities?**

1           A.     Ameren Missouri’s common equity ratio is consistent with common  
2 equity ratios maintained by peer companies. As noted in Ms. Ahern’s testimony, the  
3 median common equity ratio of the peer group identified by Company witness Robert B.  
4 Hevert is 52.6%, and the median common equity ratio of the larger peer group identified  
5 by Staff witness Randall R. Woolridge is 52.3%.

6           **Q.     Does this consistency support the reasonableness of Ameren**  
7 **Missouri’s proposed capital structure for purposes of setting rates in this**  
8 **proceeding?**

9           A.     Yes. I’d call specific attention to a citation from Charles Phillip’s The  
10 Regulation of Public Utilities – Theory and Practice in Ms. Ahern’s testimony, which  
11 suggests “a hypothetical capital structure is used only where a utility’s actual  
12 capitalization is clearly out of line with those of other utilities in its industry or where a  
13 utility is diversified.” Ameren Missouri meets neither of these criteria: it is not diversified  
14 into non-regulated activities or businesss, and its capital structure is in line with those of  
15 its peers.

16           **Q.     How does Ameren Missouri’s proposed common equity ratio as of**  
17 **December 31, 2016, of 51.8% compare with the common equity ratio recommended**  
18 **by Staff and most recently approved by the Commission in File No. ER-2014-0258?**

19           A.     Ameren Missouri’s proposed common equity ratio as of December 31,  
20 2016, of 51.8% is consistent with the 51.8% common equity ratio recommended by Staff  
21 and authorized by the Commission in File No. ER-2014-0258.

22           **Q.     How does Ameren Missouri’s independently developed Baa1 Moody’s**  
23 **issuer rating compare to the Moody’s issuer ratings of comparable utilities?**

1           A.     Among the 33 utilities included in the peer group identified by Mr. Hevert  
2     that are rated by Moody's, 10 utilities (including Ameren Missouri) - or 30% of the peer  
3     group - have a Moody's issuer rating of Baa1, and 10 utilities have a one-notch stronger  
4     Moody's issuer rating of A3. In total, approximately 60% of the peer group is rated Baa1  
5     or A3. I believe this affirms the reasonableness of Ameren Missouri's management of its  
6     credit profile, including its capital structure and liquidity. It also highlights the  
7     importance of Ameren Missouri maintaining its Baa1 rating, as only 15% of the peer  
8     group is rated weaker than Baa1, and a relatively weak credit rating would have a direct  
9     adverse impact on debt and credit cost and access. While Ameren's Baa1 is consistent  
10    with the peer group, its rating is in the weaker half of the group, a factor that does not  
11    support Mr. Murray's implication that Ameren Missouri is under-levered and should  
12    decrease its common equity ratio.

13           Ultimately, capital structure impacts key credit metrics that are evaluated by  
14    rating agencies as part of their rating processes. Credit ratings, in turn, are the most  
15    visible and trusted indication of an issuer's creditworthiness, and credit ratings have the  
16    most direct and measurable impact on Ameren Missouri's cost of debt and credit and  
17    access to debt and credit markets. Ameren Missouri's peer-consistent Moody's credit  
18    rating affirms that Ameren Missouri has managed its credit profile in a reasonable  
19    manner and has achieved a reasonable balance between financial strength and stability  
20    and cost of capital. Perhaps most importantly, Ameren's peer-consistent credit rating  
21    allows Ameren Missouri to effectively compete with peer utilities for capital. Its rating  
22    facilitates Ameren Missouri's access to debt and credit under varying market conditions  
23    at a market-competitive cost, to the benefit of Ameren Missouri customers.

1           **Q.     Can you offer any evidence supporting your assertion that Ameren**  
2 **Missouri's credit ratings afford Ameren Missouri access to necessary capital at**  
3 **competitive rates, even during volatile market conditions?**

4           A.     Yes. The most recent Ameren Missouri new bond issue was executed  
5 three days before the vote on the United Kingdom Economic Union Membership  
6 Referendum (commonly known as "BREXIT"). Despite highly volatile market conditions  
7 that resulted in inconsistent demand for new debt issues, Ameren Missouri generated  
8 approximately \$750 million of investor orders for the \$150 million deal. The size and  
9 quality of the order book allowed Ameren Missouri to price the deal competitively  
10 relative to market indications of fair value and allocate the bonds to high-quality, long-  
11 term investors, to the benefit of Ameren Missouri customers.

12           **Q.     What would be the consequence on Ameren Missouri's credit profile**  
13 **and credit ratings of using Ameren's consolidated common equity ratio to set rates**  
14 **in this proceeding, as suggested by Mr. Murray?**

15           A.     Using Ameren's consolidated common equity ratio to set rates in this  
16 proceeding would weaken Ameren Missouri's credit metrics, including key metrics  
17 evaluated by rating agencies for purposes of assigning credit ratings. It's difficult to  
18 predict the ultimate impact of weaker credit metrics on credit ratings, as ratings are a  
19 function of a number of qualitative and quantitative factors, but weaker metrics would  
20 increase financial risk and increase the likelihood of a rating downgrade. Additionally,  
21 rejection by the Commission of Ameren Missouri's proposed ratemaking capital structure  
22 absent compelling evidence that the proposed capital structure is inappropriate or

1 unreasonable could deepen concerns regarding the supportiveness of the Missouri  
2 regulatory environment, which would pressure Ameren Missouri's credit ratings.

3 **Q. In the Staff Report, Mr. Murray questions the propriety of other**  
4 **specific recent Ameren Missouri financing decisions, including long-term debt**  
5 **issuances and dividend payments. How do you respond?**

6 A. All specific Ameren Missouri financing decisions support maintenance of  
7 a capital structure that we believe is appropriate and reasonable for Ameren Missouri  
8 based on evaluation of key business and financial risks, a capital structure that supports  
9 maintenance of adequate financial strength and stability at a reasonable capital cost.  
10 While the merit and timing of individual financing transactions may be reasonably  
11 debated, I believe the reasonableness and propriety of the resulting capital structure is the  
12 strongest indicator of the reasonableness and propriety of the underlying transactions. For  
13 all the reasons discussed above and in my direct testimony, I believe Ameren Missouri's  
14 actual capital structure is appropriate and reasonable.

15 Of course, in accordance with its normal oversight responsibilities, Staff reviews  
16 and provides recommendations with respect to all proposed Ameren Missouri long-term  
17 debt issuances, including Ameren Missouri's \$150 million June 2016 financing, the  
18 amount of which Mr. Murray challenges in the Staff Report.

19 **Q. Did Mr. Murray support Ameren Missouri's request for**  
20 **authorization of the \$150 million financing?**

21 A. Yes. Mr. Murray recommended approval of Ameren Missouri's request,  
22 including the amount of the financing.

1           **Q.     Please summarize why the use of Ameren Missouri’s capital structure,**  
2 **rather than Ameren’s consolidated capital structure, is appropriate and reasonable**  
3 **for setting rates in this proceeding.**

4           A.     As I’ve noted, Ameren Missouri’s capital structure is independently  
5 managed and supported and sourced from third-party investors. Its capital structure  
6 supports strong, peer-comparable investment grade credit ratings that afford Ameren  
7 Missouri ongoing access to necessary debt capital at a competitive cost. The primary  
8 drivers of Ameren’s slightly more leveraged capital structure, including the divestiture of  
9 its merchant generation business and disproportionate investment in electric transmission  
10 assets under FERC’s lower-risk ratemaking framework, have improved Ameren’s  
11 consolidated credit profile, on which Ameren Missouri’s S&P credit rating is based, and  
12 have had no negative impact on Ameren Missouri’s credit profile, on which Ameren  
13 Missouri’s Moody’s credit rating is based. And, finally, the reasonableness of Ameren  
14 Missouri’s proposed capital structure is affirmed by the consistency of its common equity  
15 ratio with those of its utility peers and the Ameren Missouri common equity ratio most  
16 recently approved by the Commission File No. ER-2014-0258.

17           **IV.           CAPITAL STRUCTURE AS OF DECEMBER 31, 2016**

18           **Q.     What was Ameren Missouri’s actual capital structure as of the**  
19 **recommended true-up date of December 31, 2016?**

20           A.     The table below shows Ameren Missouri’s actual capital structure as of  
21 December 31, 2016:

	<u>Balance</u>	<u>%</u>
Long-term debt	\$ 3,647,063,408	47.1%
Short-term debt	\$ -	0.0%
Preferred stock	\$ 81,827,509	1.1%
Common equity	<u>\$ 4,009,795,948</u>	<u>51.8%</u>
1 Total	<u>\$ 7,738,686,865</u>	<u>100.0%</u>

2 **Q. How does Ameren Missouri's updated capital structure as of**  
3 **December 31, 2016, compare to the capital structure for Ameren Missouri as of**  
4 **March 31, 2016, and as presented in direct testimony?**

5 A. A comparison of Ameren Missouri's updated capital structure as of  
6 December 31, 2016, to the capital structure for Ameren Missouri as of March 31, 2016,  
7 and as presented in direct testimony is as follows:

	<u>As of December 31, 2016</u>		<u>As of March 31, 2016</u>	
	<u>Balance</u>	<u>%</u>	<u>Balance</u>	<u>%</u>
Long-term debt	\$ 3,647,063,408	47.1%	\$ 3,495,023,533	46.9%
Short-term debt	\$ -	0.0%	\$ -	0.0%
Preferred stock	\$ 81,827,509	1.1%	\$ 81,827,509	1.1%
Common equity	<u>\$ 4,009,795,948</u>	<u>51.8%</u>	<u>\$ 3,875,406,203</u>	<u>52.0%</u>
8 Total	<u>\$ 7,738,686,865</u>	<u>100.0%</u>	<u>\$ 7,452,257,245</u>	<u>100.0%</u>

9 The approximately \$152 million increase in long-term debt from March 31, 2016,  
10 to December 31, 2016, is attributable primarily to the issuance of \$150 million of senior  
11 secured notes in June 2016. The approximate \$134 million increase in common equity  
12 from March 31, 2016, to December 31, 2016, is primarily attributable to net income  
13 generated during the period, net of dividends paid.

14 **Q. What capital structure are you recommending in this case?**

15 A. I recommend that Ameren Missouri's actual capital structure as of the  
16 true-up date of December 31, 2016, be used in this case.

1           **Q.     Is Ameren Missouri’s stand-alone capital structure reasonable?**

2           A.     Yes. For reasons addressed above and in my direct testimony, Ameren  
3 Missouri’s actual capital structure is appropriate and reasonable for purposes of setting  
4 rates in this proceeding.

5           **Q.     Does this conclude your rebuttal testimony?**

6           A.     Yes, it does.





**Union Electric Company d/b/a Ameren Missouri**  
**Weighted Average Cost of Capital**

at 12/31/2016:

<b>CAPITAL COMPONENT</b>	<b>AMOUNT</b>	<b>PERCENT OF TOTAL</b>	<b>COST</b>	<b>WEIGHTED COST</b>
Long-Term Debt	\$3,647,063,408	47.128%	5.426%	2.557%
Short-Term Debt	\$0	0.000%	0.000%	0.000%
Preferred Stock	\$81,827,509	1.057%	4.180%	0.044%
Common Equity	\$4,009,795,948	51.815%	9.900%	5.130%
<b>TOTAL</b>	<b>\$7,738,686,865</b>	<b>100.000%</b>		<b>7.731%</b>

**Union Electric Company d/b/a Ameren Missouri**  
**Embedded Cost of Long-Term Debt**

at December 31, 2016

SERIES C1	COUPON (a) C2	ISSUED C3	MATURITY C4	PRINCIPAL C5	FACE AMOUNT OUTSTANDING C6	UNAMORTIZED BALANCES			CARRYING VALUE C10	ANNUALIZED COUPON INT.(b) C11	ANNUALIZED AMORTIZATION			ANNUALIZED EXPENSE C15
						DISC/(PREM) C7	ISSUE EXP. C8	LOSS C9			DISC/(PREM) C12	ISSUE EXP C13	LOSS C14	
Senior Secured Notes	6.400%	15-Jun-07	15-Jun-17	\$425,000,000	\$425,000,000	\$18,696	\$157,176			\$27,200,000	\$37,392	\$314,352		
Senior Secured Notes	6.000%	08-Apr-08	01-Apr-18	\$250,000,000	\$178,520,000	\$67,380	\$169,365			\$10,711,200	\$53,904	\$135,492		
Senior Secured Notes	5.100%	28-Jul-03	01-Aug-18	\$200,000,000	\$198,657,000	\$11,115	\$180,595			\$10,131,507	\$7,020	\$114,060		
Senior Secured Notes	6.700%	19-Jun-08	01-Feb-19	\$450,000,000	\$329,283,000	\$189,900	\$488,500			\$22,061,961	\$91,152	\$234,480		
Senior Secured Notes	5.100%	23-Sep-04	01-Oct-19	\$300,000,000	\$244,311,000	\$19,239	\$364,452			\$12,459,861	\$6,996	\$132,528		
Senior Secured Notes	5.000%	27-Jan-05	01-Feb-20	\$85,000,000	\$85,000,000	\$138,380	\$146,927			\$4,250,000	\$44,880	\$47,652		
Senior Secured Notes	3.500%	04-Apr-14	15-Apr-24	\$350,000,000	\$350,000,000	\$45,675	\$2,107,836			\$12,250,000	\$6,300	\$290,736		
First Mortgage Bonds	5.450%	15-Oct-93	01-Oct-28	\$44,000,000	\$5,000	\$13	\$24			\$273	\$1	\$2		
Senior Secured Notes	5.500%	10-Mar-03	15-Mar-34	\$184,000,000	\$184,000,000	\$1,140,570	\$1,001,052			\$10,120,000	\$66,120	\$58,032		
Senior Secured Notes	5.300%	21-Jul-05	01-Aug-37	\$300,000,000	\$300,000,000	\$654,056	\$1,917,955			\$15,900,000	\$31,776	\$93,180		
Senior Secured Notes	8.450%	20-Mar-09	15-Mar-39	\$350,000,000	\$350,000,000	\$864,279	\$2,578,419			\$29,575,000	\$38,844	\$115,884		
Senior Secured Notes	3.900%	11-Sep-12	15-Sep-42	\$485,000,000	\$485,000,000	\$2,189,574	\$4,147,707			\$18,915,000	\$85,032	\$161,076		
Senior Secured Notes	3.650%	06-Apr-15	15-Apr-45	\$250,000,000	\$250,000,000	\$555,621	\$2,632,674			\$9,125,000	\$19,668	\$93,192		
Senior Secured Notes	3.650%	23-Jun-16	15-Apr-45	\$150,000,000	\$150,000,000	\$735,291	\$1,732,290			\$5,475,000	\$26,028	\$61,320		
Environmental Improvement, Series 1992	1.528%	01-Dec-92	01-Dec-22	\$47,500,000	\$47,500,000		\$129,007			\$801,800		\$21,804		
Environmental Improvement, Series 1998 ABC	1.548%	04-Sep-98	01-Sep-33	\$160,000,000	\$160,000,000		\$924,200			\$2,812,000		\$55,452		
<b>TOTAL LONG-TERM DEBT</b>				<b>\$4,030,500,000</b>	<b>\$3,737,276,000</b>	<b>\$6,629,789</b>	<b>\$18,678,179</b>	<b>\$64,904,625</b>	<b>\$3,647,063,408</b>	<b>\$191,788,602</b>	<b>\$515,113</b>	<b>\$1,929,242</b>	<b>\$3,652,932</b>	<b>\$197,885,889</b>

Carrying Value = Face Amount Outstanding less Unamortized Discount, Issuance Expenses, and Loss on Reacquired Debt

$$C10 = C6 - C7 - C8 - C9$$

Annualized Expense = Annual Coupon Interest plus Annual Amortization of Discount, Issuance Expenses, and Loss on Reacquired Debt

$$C15 = C11 + C12 + C13 + C14$$

Embedded Cost = Annualized Expense divided by Carrying Value

$$C16 = C15 / C10$$

(a) Coupon rate for variable rate auction securities reflects prevailing rates as of 12/31/16 and includes ongoing broker dealer fees.

(b) Annualized coupon interest (C11) includes annual bond insurance premiums, where applicable.



**Union Electric Company d/b/a Ameren Missouri  
Cost of Short-term Debt**

MONTH C1	BALANCE OF SHORT-TERM DEBT (a) C2	BALANCE OF TOTAL CWIP C3	BALANCE OF CWIP ACCRUING AFUDC C4	NET AMOUNT OUTSTANDING C5	INTEREST RATE C6
January 2016	\$0	\$717,268,993	\$806,857,428	\$0	--
February	\$73,800,000	\$715,750,082	\$671,076,685	\$0	0.830%
March	\$164,800,000	\$536,013,068	\$603,990,562	\$0	0.680%
April	\$194,700,000	\$525,212,937	\$542,822,037	\$0	0.790%
May	\$198,500,000	\$444,931,106	\$510,580,081	\$0	0.700%
June	\$76,500,000	\$464,332,100	\$459,741,399	\$0	0.650%
July	\$0	\$470,390,236	\$478,078,527	\$0	--
August	\$0	\$502,261,459	\$497,709,884	\$0	--
September	\$0	\$540,816,181	\$534,576,382	\$0	--
October	\$0	\$578,718,268	\$570,407,158	\$0	--
November	\$0	\$528,680,344	\$601,894,846	\$0	--
December	\$0	\$536,373,260	\$558,722,146	\$0	--
<b>AVERAGE</b>	<b>\$59,025,000</b>	<b>\$546,729,003</b>	<b>\$569,704,761</b>	<b>\$0</b>	

C5 Net Amount Outstanding = Balance of Short-Term Debt less Balance of CWIP Accruing AFUDC

C5 = C2 - C4

(a) Short-term debt amounts are net of cash and short-term investments. Negative amounts are excluded.

- Denotes estimate

**Union Electric Company d/b/a Ameren Missouri  
Embedded Cost of Preferred Stock**

at December 31, 2016

SERIES, TYPE, PAR C1	DIVIDEND C2	ISSUED C3	MATURITY C4	SHARES OUTSTANDING C5	PAR ISSUED/ OUTSTANDING C6	PREMIUM C7	ISSUANCE EXPENSE/DISCOUNT C8	NET PROCEEDS C9	ANNUAL DIVIDEND C10	EMBEDDED COST C11
\$3.50 Series, Perpetual, \$100 par	\$3.500	01-May-46	-	130,000	\$13,000,000	(\$910,000)	\$252,772	\$13,657,228	\$455,000	
\$3.70 Series, Perpetual, \$100 par	\$3.700	01-Oct-45	-	40,000	\$4,000,000	(\$70,000)	\$69,396	\$4,000,604	\$148,000	
\$4.00 Series, Perpetual, \$100 par	\$4.000	01-Nov-49	-	150,000	\$15,000,000	(\$384,000)	\$326,896	\$15,057,104	\$600,000	
\$4.30 Series, Perpetual, \$100 par	\$4.300	01-Jul-46	-	40,000	\$4,000,000			\$4,000,000	\$172,000	
\$4.50 Series, Perpetual, \$100 par	\$4.500	01-May-41	-	213,595	\$21,359,500	(\$825,000)	\$440,294	\$21,744,206	\$961,178	
\$4.56 Series, Perpetual, \$100 par	\$4.560	01-Nov-63	-	200,000	\$20,000,000	(\$266,000)	\$297,633	\$19,968,367	\$912,000	
\$4.75 Series, Perpetual, \$100 par	\$4.750	01-Oct-49	-	20,000	\$2,000,000			\$2,000,000	\$95,000	
\$5.50 Series, Perpetual, \$100 par	\$5.500	01-Oct-41	-	14,000	\$1,400,000			\$1,400,000	\$77,000	
<b>TOTAL PREFERRED STOCK</b>					<b>\$80,759,500</b>	<b>(\$2,455,000)</b>	<b>\$1,386,991</b>	<b>\$81,827,509</b>	<b>\$3,420,178</b>	<b>4.180%</b>

issuance expenses, discount/premium, and any loss incurred in acquiring/redeeming prior series are not amortized due to the perpetual nature of the company's preferred stock

Net Proceeds = Par Value Outstanding plus Premium less Issuance Expense and Discount

$$C9 = C6 + C7 - C8$$

Embedded Cost = Annual Dividend divided by Net Proceeds

$$C11 = C10 / C9$$