

Exhibit No.:

Issue:

**Rate Base,
Accounting Schedules**

Witness:

Patricia A. Krieger

Type of Exhibit:

Direct Testimony

Sponsoring Party:

Laclede Gas Company

Case No.

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LACLEDE GAS COMPANY

GR-2010-

DIRECT TESTIMONY

OF

PATRICIA A. KRIEGER

Direct Testimony of Patricia A. Krieger

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DIRECT TESTIMONY OF PATRICIA A. KRIEGER

Q. Please state your name and business address.

A. My name is Patricia A. Krieger, and my business address is 720 Olive St., St. Louis, Missouri 63101.

Q. What is your present position?

A. I am Director, External Financial Reporting for Laclede Gas Company ("Laclede" or "Company").

Q. Please state how long you have held your position and briefly describe your responsibilities.

A. I was promoted to my present position in September 2006. I am responsible for managing a department that is responsible for the Company's external financial reporting, as well as compliance with accounting principles generally accepted in the United States of America, and the accounting-related rules and regulations of this Commission. The department is responsible for filings with the Securities and Exchange Commission (SEC), this Commission, and the FERC.

Q. Will you briefly describe your experience with the Company prior to becoming Director, External Financial Reporting?

A. I joined Laclede in November, 1976 as an Accountant in the Corporate Accounting Department. I was promoted to Senior Auditor in June, 1979 and transferred to the Internal Audit Department. In June, 1983, I was transferred to the Budget Department, where I served as Senior Budget Analyst and Assistant Manager until being promoted to Manager of the Budget Department in April, 1988. I held that position until being promoted to Manager of Accounting in

1 January 1997 where I was responsible for managing three departments: Financial
2 Reporting, Gas Accounting and Asset Management. These departments maintain
3 the books of the Company, are responsible for accounting activities relating to the
4 Company's natural gas costs and customer revenues (including analyses of the
5 effects of weather on customer sales), and are responsible for maintaining the
6 continuing property records of the Company.

7 Q. What is your educational background?

8 A. I graduated from Saint Louis University in 1976 with the degree of Bachelor of
9 Science in Business Administration, majoring in accounting.

10 Q. Have you previously filed testimony before this Commission?

11 A. Yes, I have. I have previously filed testimony in Case Nos. GR-2007-0208,
12 GR-2005-0284, GR-2002-356, GR-2001-629, GM-2001-342, GR-99-315,
13 GR-98-374, GR-96-193 and GR-94-220.

14 **PURPOSE OF TESTIMONY**

15 Q. What is the purpose of your testimony?

16 A. I am sponsoring the Company's rate base on an original cost basis and certain
17 components of working capital for inclusion in the Company's rate base. I am
18 also sponsoring income statement adjustments in the areas of revenue and gas
19 cost, depreciation and amortization, and taxes other than income. Finally, I am
20 sponsoring a request for an accounting authority order for deferral of
21 implementation costs associated with the Company's potential adoption of new
22 accounting standards that may be mandated by the SEC.

23 Q. Please list the schedules you are sponsoring.

1 A. The following items were prepared by me or under my supervision: Schedule 1.
2 This schedule summarizes the components of the Company's original cost rate
3 base. I am also sponsoring certain adjustments to Schedules 4 and 5, as discussed
4 in this direct testimony.

5 **RATE BASE**

6 Q. What items are you sponsoring for inclusion in the Company's original cost rate
7 base (Schedule 1)?

8 A. Gross Plant amounts for Laclede have been estimated to March 31, 2010.
9 Deducted from these amounts is the estimated balance of accumulated provision
10 for depreciation, depletion and amortization at the same date. I also deducted the
11 September 30, 2009 balance of customer advances for construction.

12 Q. Please describe any other items associated with utility plant amounts recorded on
13 the Company's books as they pertain to rate base.

14 A. The Company records on its books asset retirement costs associated with asset
15 retirement obligations as defined in Statement of Financial Accounting Standards
16 (SFAS) No. 143, "Accounting for Asset Retirement Obligations," and its
17 Interpretation No. 47, "Accounting for Conditional Asset Retirement Obligations"
18 (FIN 47). These standards have been recently codified in Financial Accounting
19 Standards Board (FASB) Accounting Standards Codification (ASC) Topic 410.
20 The Company also records an associated regulatory liability to reflect asset
21 removal costs accrued through regulated depreciation rates in excess of actual
22 removal costs. These amounts are recorded for external financial reporting
23 purposes only, in compliance with generally accepted accounting principles.

1 Accordingly, the amounts recorded on the Company's books to comply with these
2 external financial reporting standards have been eliminated for ratemaking
3 purposes, and the Company's rate base and related depreciation expenses are
4 presented consistent with traditional regulatory treatment.

5 Q. What other items are you sponsoring for inclusion in the Company's original cost
6 rate base?

7 A. I have also included balances for working capital, which I am sponsoring as
8 additions to rate base.

9 Q. What is "working capital?"

10 A. Working capital, as I use the term here, is the average amount of investment in the
11 utility business provided by investors, in excess of that which is included in net
12 utility plant, offset by appropriate deferred income taxes. Working capital
13 includes the Company's investment in its various prepayments, deposits, and
14 materials and supplies.

15 Q. Please explain the working capital items you are sponsoring on Schedule 1.

16 A. Schedule 1 includes the average balance for Special Deposits over the test year
17 ending September 30, 2009. Schedule 1 also includes the average balances in
18 Prepayments and General Materials and Supplies over the test period ending
19 September 30, 2009. In accordance with the settlement of Case No. GR-2005-
20 0284, effective October 1, 2005, certain natural gas inventory balances are no
21 longer included in rate base, because financing costs associated with these
22 balances are included in the Purchased Gas Adjustment Clause.

23 Q. Please explain any other adjustments to utility plant or working capital.

1 A. Propane inventory balances and utility plant amounts related to the Company's
2 propane facilities have been deducted from rate base to reflect exclusion from the
3 Company's regulated cost of service. In conjunction with these exclusions from
4 rate base, I am sponsoring adjustment 1.p. on Schedule 5 to eliminate associated
5 revenues from utility operating income.

6 Q. What items of rate base do other Company witnesses address in this case?

7 A. The Prepaid Pension and OPEB Assets and Gas Safety Deferral are described in
8 the testimony of Company witness James Fallert. The Deferred Income Taxes are
9 described in the testimony of Company witness Christopher Reck. The cash
10 working capital requirement of the Company is described in the testimony of
11 Company witness Glenn Buck. The impact on rate base of the Insulation
12 Financing Program, the EnergyWise Program, and Customer Deposits is
13 described in the testimony of Company witness Elizabeth Wotawa.

14 **ADJUSTMENTS TO UTILITY OPERATING INCOME**

15 Q. Please explain the adjustments you are sponsoring to Laclede's operating income.

16 A. I am sponsoring adjustments to revenues and gas costs to reflect the impact of
17 changes in residential and small commercial customers and the elimination of
18 unbilled revenue accruals and amounts recorded associated with the Infrastructure
19 System Replacement Surcharge on the Company's books. In addition, I am
20 sponsoring adjustments concerning the effect of weather on the Company's
21 general service revenues. I am also sponsoring adjustments to depreciation and
22 amortization expense, taxes other than income expense, and to the revenues and

1 expenses related to off-system sales and releases of pipeline capacity. These
2 adjustments appear on Schedule 5.

3 **RESIDENTIAL AND SMALL COMMERCIAL CUSTOMER CHANGES**

4 Q. Please explain the revenue adjustment made to reflect changes in residential and
5 small commercial customers.

6 A. During the test year, the Company experienced modest increases or decreases,
7 depending on the operating division, in both its residential and small commercial
8 customers billed at the General Service rate. Adjustment 1.j. adjusts revenues to
9 an annualized level that includes these changes in customer levels as if those
10 levels had been experienced for the full year. Furthermore, the adjustment
11 reflects revenues related to projected customer changes through March 31, 2010.

12 Q. What is the basis for this adjustment?

13 A. This overall residential and small commercial customer adjustment reflects
14 annualized customer changes based on the number of bills for the period ended
15 January 2009, and the same rate of change through March 31, 2010.

16 **WEATHER NORMALIZATION**

17 Q. Please discuss the adjustments you are sponsoring concerning the effect of
18 weather on the Company's revenues and expenses.

19 A. Actual weather experienced in the heating season affects the Company's sales
20 levels, its revenues and its gas cost expenses. If weather is colder than was
21 anticipated, each of these items (i.e., sales, revenues and gas cost expenses) will
22 increase in amount. Conversely, if weather is warmer than was anticipated, the
23 amount of these items will decrease.

1 Q. Is the effect of weather significant on the Company's sales levels, revenues, and
2 gas cost expense?

3 A. Yes. The weather sensitivity of a Midwestern local gas distributor's sales levels
4 is widely recognized in the industry and in financial and regulatory circles. Space
5 heating constitutes by far the largest end-use of gas in Laclede's system. During
6 the test year, space heating revenues accounted for more than 90% of total
7 revenues billed to on-system customers. Approximately 98% of Laclede's
8 residential customers use gas for their primary heat source. A number of the
9 remaining residential customers use gas for a secondary heat source. In our
10 service area, the vast majority of an average heating customer's usage is for space
11 heating, followed by water heating usage. Other end uses, such as cooking,
12 clothes drying, and lighting constitute a small fraction of the total. Because
13 Laclede is particularly dependent on space heating for its revenues, weather is a
14 primary variable in determining Laclede's revenues.

15 Q. How does the ratemaking process address the impact of weather fluctuations on a
16 gas utility's operations?

17 A. Space heating sales levels are primarily determined by heating season
18 temperatures in the gas utility's service area. In setting rates, this Commission
19 has traditionally approved an adjustment to Laclede's test year data to account for
20 the effects of weather through use of a measure known as heating degree days
21 (also referred to as "degree day deficiencies" or simply "degree days"). This
22 adjustment has traditionally been calculated through a comparison of the actual
23 number of degree days experienced in the test year in Laclede's service area with

1 a historical measure of degree days considered to be normal in such area. The
2 adjustment is designed to adjust test year operating results to levels which would
3 have been experienced had the test year contained a normal number of heating
4 degree days.

5 Q. Please define the term “heating degree day.”

6 A. A heating degree day is a unit used to measure the requirement for space heating
7 due to the coldness of weather. Specifically, each heating degree day represents
8 each degree by which the average temperature for a day falls below 65°
9 Fahrenheit based on daily high and low temperatures recorded and published by
10 the National Oceanic and Atmospheric Administration (NOAA), an agency of the
11 United States Government. Thus, an average daily temperature of 45° Fahrenheit
12 would be equal to 20 degree days. Degree days can be calculated and accumulated
13 for a number of days, such as a month or a heating season, to provide a measure
14 of heat requirements.

15 Q. How are normal degree days determined?

16 A. Generally, normal degree days are determined by an analysis of historical data. In
17 the past, the Company’s rates have been based on various normals calculated by
18 averaging actual degree days experienced over periods ranging from thirty years
19 to longer-term averages which used all historical weather data available for the
20 past century. More recently, rates have been set based on 30 years of historical
21 data or parameters agreed upon by the Company and Staff developed from 30-
22 year data.

1 Q. What has recent experience shown the deviation to be between actual degree days
2 and such 30-year normals?

3 A. Recent experience has shown that traditional 30-year normals are unreliable in
4 approximating expected degree days, even over a span of a number of years. The
5 attached Schedule PAK-1 shows the heating season degree days, as reported by
6 NOAA, that were actually experienced during recent years compared with the
7 NOAA 30-year normal degree days for St. Louis, Missouri.

8 The predominantly warmer-than-normal weather experienced between
9 1985 and 2002 caused Laclede's sales levels to fall short of those levels
10 predicated on long-term norms upon which rates were set, having a significant
11 adverse effect on the Company's earnings and rate of return. Earnings were
12 depressed by millions of dollars during those years, resulting in long-term
13 earnings shortfalls from the levels justified and approved by the Commission in
14 previous rate cases.

15 Q. What was the effect of weather variations in 2003 through 2007?

16 A. Actual degree days continued to vary from NOAA's published normals,
17 particularly in 2004 through 2007 when the weather was significantly warmer
18 than normal. However, in Case No. GR-2002-356, the Commission approved a
19 new rate design, effective November 9, 2002, that more equitably serves both the
20 customer and the shareholder, despite weather fluctuations that vary significantly
21 from the traditional 30-year normals. Due to the implementation of the new rate
22 design, the Company did not experience an earnings windfall in 2003 as a result
23 of weather that was colder than normal. Nor did it experience as large of an

1 adverse earnings effect that would have otherwise occurred due to the
2 significantly warmer-than-normal weather that occurred in 2004 through 2007.
3 The weather mitigation rate design did not eliminate the impact of the four years
4 of significantly warmer weather in 2004 through 2007, but lessened that impact to
5 a more modest, but still significant level.

6 Q. Please continue.

7 A. In Case No. GR-2007-0208, modifications were made to this rate design that
8 improved and further simplified the ratemaking process with regard to weather
9 normalization, and makes the lack of reliability, as well as timing and
10 measurement issues, associated with traditional 30-year normals more tolerable.

11 Q. Please explain what you mean by timing and measurement issues associated with
12 traditional 30-year normals.

13 A. NOAA publishes normals at the end of each decade based on three decades of
14 data. For instance, the current normals, published after the end of calendar 2000,
15 reflect the weather conditions experienced during the January 1971 through
16 December 2000 period. NOAA does not update normals again until the end of
17 the next decade; therefore, more recent weather experience is not reflected for
18 many years thereafter. Also, during each decade, the type and location of the
19 instruments used to measure temperature may change at the weather sites, and
20 variations in temperature measurement may result that are not reflected in
21 NOAA's normals until publication of subsequent normals at the end of the next
22 decade. These complications make traditional weather normalization extremely

1 complex as the slightest bias in temperature data may result in material variations
2 in revenue requirement when applied on such a precise basis in ratemaking.

3 Q. How do weather mitigation measures help alleviate the problems associated with
4 weather normalization and determining an appropriate level of normal heating
5 degree days?

6 A. The Company's weather mitigation rate design improves the Company's ability to
7 recover its fixed distribution costs while providing a more stable pricing
8 environment for the Company's customers, despite extreme variations in weather
9 conditions. Therefore, the weather mitigation rate design reduces the need to
10 determine precisely an appropriate number of normal heating degree days in
11 establishing sales levels because the financial impact of biases or significant
12 variations from those levels is not as material as it would otherwise be without
13 weather mitigation measures. The weather mitigation rate design, as approved
14 with modifications in Case No. GR-2007-0208, significantly reduces the
15 magnitude of the shortfalls or windfalls in customer revenues that are likely to
16 occur using 30-year normals.

17 Q. What level of heating degree days are you sponsoring in your adjustment?

18 A. Adjustment 1.a. reflects the increase in revenues at base rates for customers
19 served under the general service rate to the level that would have been achieved at
20 4,551 degree days. This level of heating degree days reflects the 30-year period
21 ended September 2009. Under the current rate design structure, continued use of
22 a 30-year normal is tolerable. This level of heating degree days was determined
23 by incorporating the 30 years of historical data utilized in NOAA's most recently

1 published normals based on the 1971-2000 period, updated through September
2 2009 to incorporate more recent weather experience. Actual revenues for the
3 twelve months ending September 2009 reflected 4,602 heating degree days on a
4 billing cycle basis. This was 51 heating degree days, or 1.1%, more than the
5 normal heating degree day level.

6 Q. What is the significance of using heating degree days on a billing cycle basis?

7 A. Heating degree days recorded on a calendar day basis have been converted by the
8 Company to a billing cycle basis, which reflects the Company's cycle method of
9 billing its customers. Although the Company recognizes revenues on a calendar-
10 month basis for financial reporting, its underlying records are maintained on a
11 cycle billing basis, with a separate entry each month to adjust to a calendar month
12 basis. I am also sponsoring an adjustment to reverse this entry, effectively
13 returning the income statement set out on Schedule 4 to a billing cycle basis.
14 Under this method, the Company recognizes revenue based on metered usage
15 billed to customers throughout the month.

16 Q. Please continue with your explanation of adjustment 1.a.

17 A. Normalization adjustments were calculated to reflect the effect of normal weather
18 on therm sales and revenues. A separate calculation was made for each of the
19 general service rates for each operating division. The general service rates
20 include residential and three classes of commercial and industrial customers
21 categorized by annual usage requirements. Under the current rate design
22 structure, each rate billed under the general service tariff is billed monthly based
23 on therms used in two billing blocks. In each case, regression analysis was used

1 to determine the normalized total monthly average use per bill. Regression
2 analysis was also used to determine the normalized average monthly use per bill
3 for the therms billed in the first billing block. The normalized monthly average
4 use per bill for the second billing block was calculated by subtracting the
5 normalized average monthly use per bill for therms billed in the first billing block
6 from the total.

7 Q. How did you calculate the revenue adjustment?

8 A. The normalized block 1 and block 2 use per bill amounts were subtracted from the
9 respective actual block 1 and block 2 use per bill amounts for each month of the
10 test year. The adjustments to average block 1 and block 2 use per bill were next
11 multiplied by the actual bills for each of those months. The resulting block 1 and
12 block 2 therm sale adjustments were then multiplied by the appropriate rate per
13 therm for each block to calculate the adjustment to net revenues for each rate class
14 by division.

15 Q. Please describe the regression methodology employed to determine the monthly
16 normalized use per bill.

17 A. Regression analysis was used to develop quantitative measures to determine
18 relationships between average monthly therm sales per bill and factors upon
19 which therm usage is dependent. Although customer usage is primarily
20 dependent on heating degree days, it has long been recognized that other factors,
21 to a lesser extent, play a role in determining customer usage. These factors
22 include the average number of days in each month's billing cycle and variations
23 in seasonal responses to heating degree days. Regression analysis was used to

1 determine the best fit between actual average use per bill per month and actual
2 billing cycle degree days by month, along with other factors deemed statistically
3 significant in providing the best results. The regression analyses were generated
4 using data from the October 2007 through September 2009 period. The actual
5 data for this period included first block billing data consistent with the billing
6 blocks established in Case No. GR-2007-0208.

7 Q. Why did you use more than 12 months of data?

8 A. Generally, more reliable results are achieved by using as many data points as
9 possible. Also, the normalization of therms in the first billing block by month is
10 critical under the current rate design structure. It is necessary to use more than
11 one data point for each month to capture block 1 usage under a wider variety of
12 weather conditions.

13 Q. Please describe the results of your regression analysis.

14 A. A detailed analysis of the model performance statistics demonstrates good
15 correlation and supports the use of this approach. Further analytical evaluation of
16 the results concluded that the projections were reasonable when compared to
17 actual experience.

18 Q. Are there any other weather normalization adjustments addressed by other
19 witnesses in this case?

20 A. Yes. Company witness Brenda Linderer is sponsoring an adjustment reflecting
21 the effect of weather on customers served on the large volume and transportation
22 service rates.

23 Q. Does this complete your discussion of weather?

1 A. Yes, it does.

2 **INFRASTRUCTURE SYSTEM REPLACEMENT SURCHARGE**

3 Q. Please explain the adjustment related to the Infrastructure System Replacement
4 Surcharge (ISRS).

5 A. Adjustment 1.k. excludes the total amount recorded during the test year for the
6 ISRS. Amounts billed under the ISRS will cease with the implementation of new
7 rates established through this proceeding.

8 **UNBILLED REVENUES**

9 Q. Please explain the revenue adjustment involving accruals of unbilled revenues.

10 A. Adjustment 1.l. removes accruals of unbilled revenues from test year operating
11 income.

12 Q. Why have you made this adjustment?

13 A. The Company bills customers for usage on a cycle basis throughout the month, so
14 revenues billed to our customers do not reflect usage through the end of the month
15 in most cases. The Company records revenues and the related cost of gas for all
16 gas delivered during a month. This method properly reports revenues in the
17 period in which gas was used by our customers but requires that estimates of sales
18 be made each month between the last date included in billed amounts and the end
19 of the month. Adjustments 1.l. and 2.a. eliminate the effect of these estimates so
20 that test year revenues and gas costs are based on an actual billed twelve-month
21 period.

1 **OFF-SYSTEM SALES AND CAPACITY RELEASE**

2 Q. Please explain the adjustments related to the Company's revenues from off-
3 system sales and the release of pipeline capacity.

4 A. Adjustments 1.m. and 2.b. remove revenues and gas cost expense related to
5 off-system sales and capacity release from test year utility operating income.

6 Q. Please continue.

7 A. In conjunction with the settlement of Case No. GR-2007-0208, effective October
8 1, 2007, the Company is allowed to retain 15% to 25% of the first \$6 million in
9 annual pre-tax income earned (depending on the level of income earned) and 30%
10 of income exceeding \$6 million annually from off-system sales and capacity
11 release. These adjustments effectively eliminate the Company's portion of
12 income realized in utility operating income during the test year.

13 **RATES USED IN CALCULATION OF ADJUSTMENTS**

14 Q. What rates have you used to price out the revenue adjustments you have made to
15 test year utility operating income related to on-system sales levels?

16 A. Revenue adjustments related to on-system sales have been calculated using the
17 non-gas rates in the Company's tariffs, effective August 1, 2007, that are designed
18 to recover the Company's cost of service, other than the cost of purchased gas.
19 The Purchased Gas Adjustment (PGA) Clause included in Laclede's tariffs
20 provides for current recovery of projected gas cost levels and for deferred
21 recovery of other gas cost price differences. Changes in the PGA rate are made
22 on a prorated basis for billing purposes, based on number of days at the respective
23 rate. In addition, differences that occur between PGA revenue recovery and

1 experienced gas cost are adjusted through deferral. Adjustment 1.o. eliminates
2 from the income statement all gas costs included in revenues associated with
3 amounts billed to customers under the Company's PGA Clause. Accordingly,
4 Adjustment 2.c. eliminates the natural gas costs associated with billed sales.
5 Since all gas costs have been removed from the income statement, we have not
6 adjusted revenues for PGA rates in our individual adjustments of revenue. This
7 makes some of the adjustments less complicated and has absolutely no impact on
8 the Company's pro forma operating income because in each case we use non-gas
9 rates to calculate revenue. In other words, if we had changed PGA revenue, we
10 would also have changed expenses by exactly the same amount of adjusted
11 natural gas cost and the result would have been the same operating income as the
12 one calculated in our filing. In addition, we have not adjusted for gross receipts
13 taxes in the revenue adjustments because if we had done so, we would have again
14 adjusted exactly the same amount of dollars in the expense account for Taxes
15 Other Than Income. As with the PGA, we have eliminated several calculations
16 without changing the net result. This same methodology was also used by
17 Company witness Brenda Linderer for the calculation of other adjustments to
18 revenues and gas costs.

19 **GROSS RECEIPTS TAXES**

20 Q. Please explain the adjustment to Taxes Other Than Income related to gross
21 receipts tax expense.

22 A. Adjustment 11.d. normalizes, for ratemaking purposes, the gross receipts tax
23 expense related to certain townships based on the level of gross receipts taxes

1 recorded in test year revenues. Gross receipts taxes are levied upon and collected
2 by the Company as a license to do business in certain municipalities that impose a
3 license tax on gas sales. All gross receipts taxes billed to customers are recorded
4 in the billing month as revenues, and are ultimately expensed in the current or
5 subsequent months as appropriate. This adjustment is necessary to eliminate net
6 revenues during the test year resulting from timing differences in recognizing
7 revenues and expenses related to these particular municipalities, thereby
8 eliminating any impact on revenue requirement as a result of obligations imposed
9 on the Company to collect and remit gross receipts taxes on behalf of these
10 municipalities.

11 **DEPRECIATION AND AMORTIZATION**

12 Q. Are you sponsoring any adjustments to depreciation and amortization expense?

13 A. Yes. Adjustments 10.a. and 10.b. show calculations that increase depreciation
14 and amortization expense to the levels expected as of March 31, 2010. This
15 amount is based on depreciation rates sponsored by Company witness John
16 Spanos in this case. Applicable utility plant in service estimated at March 31,
17 2010 was multiplied by those rates. The resulting annualized amount was
18 compared to actual test year expense to derive the adjustment. Adjustment 10.c.
19 reflects additional depreciation expense associated with amortization of a
20 theoretical depreciation reserve adjustment over the average remaining service
21 lives of our property, as addressed in the testimony of Company witness John
22 Spanos. A supplemental report based on additional analysis will be completed
23 and submitted in the near future. Accordingly, those results should be

1 incorporated upon true-up to actual March 31, 2010 property balances. The
2 annualized amount of depreciation expense excludes depreciation expenses
3 associated with asset retirement costs recorded on the Company's books in
4 accordance with FASB ASC Topic 410, which codified SFAS No. 143 and FIN
5 47, as described previously in the rate base section of my testimony.

6 **REQUEST FOR ACCOUNTING AUTHORITY ORDER**

7 Q. Are there any other accounting issues you wish to address?

8 A. Yes. I wish to discuss certain additional costs that I believe will be incurred
9 during the period in which new rates are in effect.

10 Q. Please proceed.

11 A. In November 2008, the SEC issued its "Roadmap for the Potential Use of
12 Financial Statements Prepared in Accordance with International Financial
13 Reporting Standards (IFRS) by U.S. Issuers" which, if approved, will require
14 publicly-traded companies in the United States to adopt IFRS. These accounting
15 standards are used globally in more than 100 countries. Most major international
16 capital markets are already either permitted or required to use IFRS or are
17 planning to adopt or converge with those accounting standards in the near future.
18 While not yet approved, it is generally believed that the SEC will eventually
19 approve and require adoption of these standards for publicly-traded companies in
20 the United States. As proposed, Laclede would be required to adopt IFRS in
21 fiscal year 2015. At such time, the Company would be required to present
22 financial statements for fiscal years 2013 through 2015 on an IFRS basis. As
23 such, Laclede will need to be prepared to begin accumulating this accounting data

1 prior to October 1, 2012. Accordingly, we anticipate significant implementation
2 costs will be incurred prior to that date and through the date of adoption.

3 Q. If required to implement IFRS, what additional costs do you foresee?

4 A. Companies in Europe adopted these standards in 2005 and Canadian companies
5 are planning to adopt these standards in 2011. From their experience and others, it
6 is widely known that significant costs were incurred throughout the lengthy,
7 multi-year, implementation process. We know that we will need to report both on
8 a U.S. GAAP basis and an IFRS basis during the transition period. It is expected
9 that there will be an ongoing requirement for multiple reporting capability to meet
10 all of the requirements for external reporting, regulatory reporting, and income tax
11 reporting. Due to the need for multiple-reporting capability, both during the
12 transition period and on an ongoing basis, significant costs for reporting systems
13 modifications and/or replacements will be incurred. Although certain systems'
14 costs may be capitalized, the completion of these projects will result in a higher
15 than usual increase in financing, depreciation, and amortization expense during
16 the period rates are in effect. Furthermore, there will be additional costs
17 associated with resources, including outside consultants, specialists, and in-house
18 accounting and finance staff. There will also be educational and training costs and
19 additional external audit fees incurred, to name a few. The amounts and timing of
20 these costs are difficult to predict and actual amounts could differ materially due
21 to unforeseen issues and uncertainties.

22 Q. Are you proposing an accounting authority order be established for deferral of
23 such costs?

1 A. Yes. If implementation is required as proposed, significant additional costs will be
2 incurred prior to the Company's next rate proceeding. Due to the lead time
3 required for such an extensive implementation, the Company is preparing to begin
4 certain implementation steps prior to finalization of the rules. Accordingly, the
5 Company is requesting that an accounting authority order be granted to defer all
6 incremental costs associated with implementation of IFRS for consideration in a
7 future rate proceeding. Given the extraordinary and unprecedented nature of such
8 an event, I believe that this request warrants the Commission's consideration and
9 approval.

10 Q. Does this conclude your direct testimony?

11 A. Yes, it does.

In the Matter of Laclede Gas Company's)
Tariff to Revise Natural Gas Rate Schedules) Case No. GR-2010-

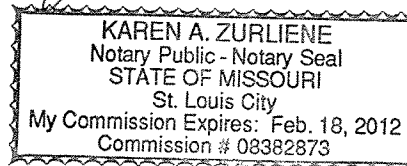
STATE OF MISSOURI)
) SS.
CITY OF ST. LOUIS)

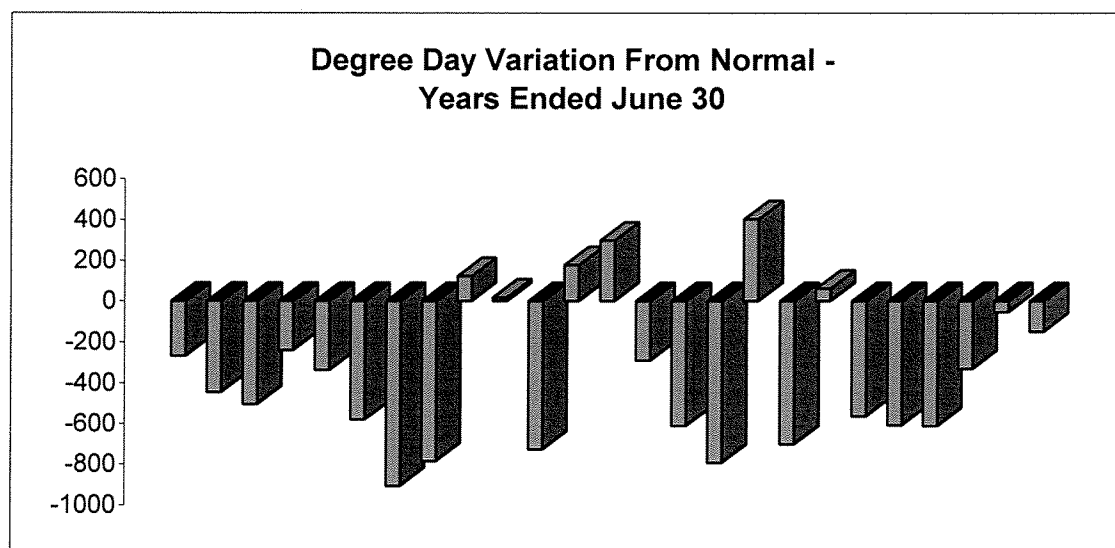
1. My name is Patricia A. Krieger. My business address is 720 Olive Street, St. Louis, Missouri 63101; and I am Director, External Financial Reporting for Laclede Gas Company.

3. I hereby swear and affirm that my answers contained in the attached testimony to the questions therein propounded are true and correct to the best of my knowledge and belief.

Patricia A. Krieger
Patricia A. Krieger

Karen B. Justice
Notary Public





<u>Year</u>	<u>Actual Degree Days</u>	<u>Normal Degree Days</u>		<u>Degree Day Variation From Normal</u>
1985	4,669	4,938	*	(269)
1986	4,493	4,938	*	(445)
1987	4,433	4,938	*	(505)
1988	4,698	4,938	*	(240)
1989	4,600	4,938	*	(338)
1990	4,357	4,938	*	(581)
1991	4,031	4,938	*	(907)
1992	4,152	4,938	*	(786)
1993	4,880	4,758	**	122
1994	4,775	4,758	**	17
1995	4,030	4,758	**	(728)
1996	4,936	4,758	**	178
1997	5,056	4,758	**	298
1998	4,467	4,758	**	(291)
1999	4,146	4,758	**	(612)
2000	3,964	4,758	**	(794)
2001	5,161	4,758	**	403
2002	4,054	4,757	***	(703)
2003	4,818	4,757	***	61
2004	4,193	4,757	***	(564)
2005	4,149	4,757	***	(608)
2006	4,143	4,757	***	(614)
2007	4,425	4,757	***	(332)
2008	4,703	4,757	***	(54)
2009	4,608	4,757	***	(149)

* 30-year normal based on 1951-1980 period published by NOAA

** 30-year normal based on 1961-1990 period published by NOAA

*** 30-year normal based on 1971-2000 period published by NOAA