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Issue: In the Matter of Union Electric Company d/b/a Ameren Missouri's Tariffs to Increase its Revenues for Natural Gas Service

Witness: Louie R. Ervin Sr.

Exhibit Type: Direct

Sponsoring Party: Missouri School Boards' Association

Case No.: GR-2019-0077

Date: May 3, 2019

MISSOURI PUBLIC SERVICE COMMISSION

CASE No. GR-2019-0077

DIRECT TESTIMONY

OF

LOUIE R. ERVIN, SR.

ON BEHALF OF

MISSOURI SCHOOL BOARDS' ASSOCIATION

Jefferson City, Missouri May 3, 2019

- 1 Q. Please state your name and business address.
- 2 A. Louie R. Ervin Sr., Suite 300, 150 First Avenue NE, Cedar Rapids, Iowa 52401.
- 3 Q. On whose behalf is your testimony presented?
- 4 A. The Missouri School Boards' Association (hereinafter "MSBA").
- 5 Q. By whom and in what capacity are you employed?
- A. I am Executive Vice President of Latham, Ervin & Associates, which is based in Cedar
 Rapids, Iowa.
- 8 Q. Will you briefly describe Latham, Ervin & Associates?
- A. Latham, Ervin & Associates is an independent energy advisor. We aren't affiliated with any utility, energy marketer, broker or pipeline. Among our client base are colleges and universities, K-12 education institutions, municipal utilities, rural electric cooperatives, and industrial and commercial enterprises. For over 22 years, our firm has advised clients on the establishment and operations of statewide school natural gas programs in Missouri, Illinois, Wisconsin, Nebraska and Kansas.
- 15 Q. Please state your relevant education and background business experience.
- A. A more detailed description of my education and industry experience is provided in 16 17 Appendix 2. I have B.S and M.S. engineering degrees from the University of Missouri-Columbia, and an MBA from the University of Iowa. I have over forty years of 18 experience in the natural gas and electric utilities industries with primary responsibilities 19 20 for rates, regulations, contracts and operations. Among several positions over the years, I was Director of Rates and later General Manager of Gas Operations for Interstate Power 21 22 and Light Company in Iowa. At Latham, Ervin & Associates, I was primarily responsible for the startup and oversight of several energy aggregation purchasing 23

1	consortia,	including	MSBA's	School	Transportation	Program	(hereinafter	"STP")	in
2	Missouri, i	initiated in	2002 in co	onforma	nce with Section	393.310	RSMo.		

- 3 Q. Have you testified as an expert witness before courts, legislatures, and regulatory bodies?
- Yes. I have testified before the Federal Energy Regulatory Commission, the Missouri
 Public Service Commission (hereinafter "the Commission"), the Illinois Commerce
 Commission, the Iowa Utilities Board, the Missouri, Iowa and Louisiana legislatures and
 various state and federal courts.
- 9 Q. Are you the same Louie R. Ervin, Sr. who testified before this Commission in 2002
 10 in the original multiple gas corporation cases held to implement Section 393.310
 11 RSMo. as it relates to the aggregate purchasing and transportation of natural gas by
 12 Missouri school districts?
- 13 A. Yes. I drafted language which ultimately became Section 393.310 RSMo. and I testified 14 before this Commission regarding STP initial implementation in each Missouri gas 15 corporation's 2002 consolidated case.
- Q. Will you briefly describe MSBA and the School Transportation Program (STP)?
- A. MSBA is a 501(c)(6) not-for-profit corporation representing 387 schools and school districts in the State of Missouri as a trade association with approximately 2,000 individual school locations, several of which have multiple natural gas meters or accounts. MSBA sponsors a statewide aggregate natural gas purchasing program and takes services under STP tariffs of all Missouri gas corporations in accordance with Section 393.310 RSMo. (see Appendix 1). MSBA's purchasing cooperative is referred to as MOPURC (Missouri Purchasing Resource Center) and is also known as the MSBA

- Natural Gas Consortium. MSBA is the authorized purchasing agent for over 2,300 Missouri school natural gas accounts of which approximately 290 STP accounts are in the Ameren service area. The Consortium purchases natural gas on the open market and arranges for gas supply, pipeline delivery, and local utility transportation to Missouri school meters with total annual consumption of approximately 35,000,000 therms.
- Q. What is the fundamental difference between schools receiving natural gas under
 Section 393.310 RSMo. and purchasing natural gas under utilities "sales service"
 rate schedules?
- 9 A. For sales service, utilities provide the entire service. They purchase wholesale natural gas 10 supply, arrange for delivery to its distribution system from pipelines and deliver the supply to end user meters. For STP service, schools with annual use of 100,000 therms or 11 less directly purchase their own natural gas supply in aggregate in the open market and 12 manage the delivery process from the pipeline to the utility distribution system for re-13 delivery, or transportation, to school facility meters. STP allows schools to transport on 14 15 the utility delivery system in a similar manner to large commercial and industrial transportation customers. 16

17 **Q.** Who benefits from the STP?

- A. Students and tax payers benefit from group purchasing of natural gas under STP.

 MSBA's natural gas program ultimately supports class room needs. Absent these STP savings on gas supply costs, schools would have fewer dollars for teachers, computers and other classroom learning tools.
- 22 Q. What are MSBA's positions in this case?
- 23 A. MSBA's positions in this case are:

1. Ameren's cash-out penalties and application of its Purchase Gas Adjustment
2 (hereinafter "PGA") charge to the STP should be rejected because these charges are
3 unjust and in conflict with Section 393.310, RSMo. and,

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- 2. For efficiency of understanding and administration, the Commission should order Ameren to consolidate all unique provisions applicable only to schools under Section 393.310 RSMo. into a stand-alone school rate schedule or within one section of its tariff rather than have school-only provisions remain comingled within the large volume transportation rate schedule.
- 9 Q. Will you give a brief review of the Commission's actions with regard to implementing Section 393.310 RSMo.?
- Yes. Section 393.310 RSMo. was passed in July 2002, with a deadline for the 11 A. 12 Commission to approve "experimental" school aggregation tariffs for all Missouri gas corporations by November 1, 2002. Because of the extremely short time for approval, the 13 Commission created separate dockets for each gas corporation but consolidated the 14 15 dockets for hearing. Settlements were ultimately achieved and the Commission approved a variety of tariff provisions among the gas corporations. These experimental tariffs 16 17 allowed some differences for experimental purposes and to more closely adhere to existing respective company system operations and to minimize program expenses. The 18 result was an array of experimental tariffs among the gas utilities. 19
- 20 Q. Why is MSBA now proposing changes to the Ameren STP rate schedule?
- A. After 16-plus years of operations experience under "experimental" rates which differ from company to company, MSBA recently proposed changes to gain more clarity and

- uniformity among all Missouri gas corporations STP rates and to more closely comply with Section 393.310 RSMo.
- Q. Please summarize MSBA's efforts to gain more uniformity and closer statutory
 compliance across Missouri gas companies.

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- All parties stipulated and the Commission approved revised STP tariff provisions for A. Spire East and Spire West in GR-2017-0215 and GR-2017-0216. These Commissionapproved tariffs establish STP weather-based nomination procedures which ensure the schools' Pool Operator minimizes winter imbalances, the difference between schools' gas supply delivered from the pipeline to the distribution company system and the schools' metered use, adjusted for losses. These Commission-approved tariffs also give the companies the authority to proactively notify the schools' Pool Operator to deliver more or less gas during more critical system operating conditions. Although schools have relatively small system impact relative to large industrial transportation customers, this preventative authority allows the Companies to control STP impacts to the systems if needed. However, Ameren's school rate uses an after-the-fact penalty as a disincentive for schools to over or under deliver gas supply from the pipeline relative to anticipated school use. The Commission-approved Spire East and Spire West proactive enforcement mechanism avoids adverse system impacts which is a win-win scenario. The Ameren after-the-fact penalty enforcement language can be a lose-lose scenario.
- Q. Does MSBA propose tariff-prescribed weather-based nomination procedures similar to the Spire tariffs which ensure the schools' Pool Operator minimizes winter imbalances?

A. Yes. MSBA agrees that is the Schools' Pool Operator's responsibility to make intra-month winter nominations in accordance with forecasted temperatures and other available information, which anyone can verify at any time. This correlation method is similar to the prescribed Spire tariffs and is essentially how companies weather normalize test year sales in rate proceeding, including Ameren only in reverse. The Company takes actual test year sales and weather normalizes the sales. Now with years of experimental tariff experience, the schools' Pool Operator similarly utilizes a linear regression model starting with historical monthly usage and historic heating degree days then makes intramonth nomination adjustments based on forecasted temperatures, taking into account school closures, Company's portal metered school data and any other available pertinent information. MSBA's weather adjusted prescriptive tariff method minimizes imbalances. The schools pay for any remaining imbalance via the Company's imbalance charge on every metered therm of gas. Thus, sales customers are protected without the need for after-the-fact punitive cash-outs penalties to schools.

- 15 Q. Has MSBA attempted to work with Ameren in an effort to gain more uniformity 16 and closer statutory compliance for its STP rate schedule?
- 17 A. Yes. MSBA asked Ameren to make changes to its STP rate to more closely conform to
 18 the Commission-approved Spire East and Spire West tariffs with regard to balancing
 19 school supply and demand, but those discussions with Ameren have not been successful
 20 to date.
- Q. Are there system differences between the Spire company systems and Ameren system which would justify a retroactive penalty enforcement mechanism?

- A. No. There are differences in the Spire and Ameren systems, but none which would justify retroactive penalties as opposed to each company having the tariff authority to proactively require school supply revisions if and when deemed needed for its respective systems.
- 5 Q. Does the schools' Pool Operator make diligent efforts to keep supply and demand in balance.
- Yes. The schools' Pool Operator is responsible to make weekly adjustments to its scheduled winter deliveries to reflect weather forecasts. There is no reason for companies to devote personnel to constantly monitor whether school deliveries are prudently made. Still, the Spire companies' school tariff language provides ultimate authority to the company to require revisions to scheduled school gas deliveries whenever it deems necessary to protect the system.
- Q. What before-the-fact enforcement mechanism has the Commission approved for the
 Spire companies?
- 15 A. The Spire West Commission-approved language on Sheet 15.3 at paragraph 6 states:

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"Associations shall make reasonable (sic) good faith efforts to avoid imbalances. If the ESEs are not pooled on the same billing cycle, the Association will prepare its monthly nomination by taking into account weather and an estimated imbalance. During the months of November through March, after the Association receives the Company's invoice with new actual usage information, the Association will, within a reasonable time, revise its nomination for the remainder of the month as necessary to reflect such information and any adjustments based on weather. At the Company's request, the Association will provide the Company

(i) monthly nominations and supporting data prior to the start of each month, and(ii) revised nominations and supporting data during the months November through March.

The Company may recommend an adjustment to a nomination at any time, and the Association shall make such adjustment within two business days after receipt. If the Association fails or refuses to timely adjust a nomination, the Association agrees that Company may adjust the nomination with the transporting pipeline. If an Association fails or refuses to adjust a nomination three or more times within a 12 month period, Company shall be entitled, upon not less than 10 days' notice, to suspend or terminate that Association's aggregation program and convert the ESEs to regular sales service for a period of up to one (1) year."

Appendix 3 contains the pertinent Spire East and West tariff language. These Spire provisions prescribe how the schools' Pool Operator shall nominate gas supply to minimize imbalances without the need for constant monitoring and also provide a back-up highly punitive before-the-fact enforcement mechanism. Spire can notify the schools' STP Pool Operator to revise a nomination or scheduled supply delivery and, if not renominated, the company can return school to sales service if there have been three violations within a year. This proactive enforcement language can shut down the school program for the year, which is a most severe penalty for non-compliance.

- Q. Will you describe Ameren's after-the-fact penalty enforcement mechanism and whether it complies with Section 393.310 RSMo.?
- 22 A. Yes. Section 393.310 RSMo. provides that gas corporations will provide services at incremental cost to prevent a subsidy from or to other customers, the Company or

schools. MSBA's position is the statute requires all Companies to provide certain services, including monthly balancing service, at the Company's incremental cost to avoid any subsidization, which, for balancing service, is at the current "market price." Ameren's current rate schedule unfairly charges schools for monthly imbalance gas at the greater of market price or a percentage of its PGA cost of gas. PGA gas is only purchased for retail sales customers – not transportation customers.

Q. Why is "imbalance" a concern?

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The nature of natural gas system operation includes nominating transportation customers' gas supply from pipelines into gas distribution utilities system at least a day in advance. Gas distribution companies also nominate deliveries in advance for their retail sales customers. Because of weather and other factors, both utilities and transport customers can over or under nominate relative to the after-the-fact actual use. The difference between advance nominated volumes and after-the-fact metered use, adjusted for losses, is called an "imbalance". Supplier imbalances can be "long", over delivery to utility, or "short", under delivery to utility. Imbalance is normal in the industry and is not normally an issue if the imbalance is reasonable and does not negatively impact quality of service.

Q. How do Missouri gas companies reconcile large volume transport customers' imbalances?

Imbalances of large volume transport customers can have significant system impacts; for this reason, it is standard industry practice to require large transport customers to install daily telemetry, which allows the distribution gas utility to monitor large volume transport customers' daily imbalances. After the end of the month, the utility cashes-out, or monetizes, large volume transport daily imbalances, "daily balancing". Because the

overall distribution system must stay in-balance within the pressure and other system tolerances, transportation customers can jointly balance via diversity of use by off-setting individual longs and shorts within a group, "daily group balancing". That is, large volume transportation customers are responsible for their own daily balancing and Ameren charges an after-the-fact penalty to large volume customers for imbalances to incentivize minimize daily imbalances.

Q. What is monthly "cash-out" and does Section 393.310 RSMo. specify how smaller STP school accounts are to be balanced?

A.

Cash-out is a monetary settlement of reconciled monthly imbalance volumes which is common practice in the industry for small volume transportation customers. Section 393.310 RSMo. specifies that smaller volume STP schools, annual use of 100,000 therms or less, are not required to have daily or special telemetry; therefore these small volume schools are balanced on a monthly basis, "monthly balancing".

Section 393.310 RSMo. paragraph 4.(2) specifies that STP schools compensate gas companies for balancing service through an "aggregation and balancing fee to be determined by the Commission, not to exceed four-tenths of one cent per therm delivered during the first year". That is, STP schools pay gas companies for group monthly balancing service on all volumes, not just on the imbalance volumes like for large volume customers. This "double dipping" is both unjust and in conflict with Section 393.310 RSMo. for Ameren to first charge monthly balanced STP schools a fee for balancing service and then charge the schools the same large volume transportation customer cashout penalties for being out of balance.

1	Q.	Why is market gas price and not PGA gas price appropriate for cashing out school
2		transportation customers?

3 A. The PGA is not an appropriate price for cash-out for school transportation customers
4 because:

- (a) Ameren only buys PGA gas for sales customers and not for transportation customers. Ameren's response to MSBA Data Request Nos. 13 and 15 (see Appendix 4), confirms that Ameren purchases gas supply every day to meet the needs of its distribution system. Thus, the company's marginal cost of gas is the current market price and not its out-of-period PGA gas cost.
- (b) PGA gas is an out-of-period pre-estimate of a price that contains far more than just gas costs and is always trued-up with a factor added or subtracted to future monthly PGAs, which do not apply to schools; and,
- (c) Ameren does not follow the Section 393.310 RSMo. requirement of providing services at costs but instead charges a punitive price of the greater of 110% of PGA price or market price, if out of balance by greater than 5%. But when the Company owes the schools for imbalance gas, it only pays the schools 90% of market price when out of balance by more than 5%.
- Q. How are Ameren's cash-out penalties and Purchase Gas Adjustment (PGA) charge in conflict with Section 393.310 RSMo. when applied to STP schools?
- A. By its very nature of being a penalty, Ameren's cash-out penalties and PGA charge are not cost-based as required by Section 393.310 RSMo. Instead, Ameren's cash-out penalties predate Section 393.310 RSMo. and were designed as a deterrent to, or penalty for, large volume transportation customers designed to minimize imbalances rather than it

being a "cost-based service" for small volume school customers as required by Section 393.310 RSMo. Ameren's cash-out penalties and application of PGA charges, plus 10%, were designed to be a penalty and, therefore, are not only in conflict with Section 393.310 RSMo. but are unjust, unreasonable, punitive, and are retroactively applied.

Q. What is the purpose of the PGA?

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A gas company's PGA price is the cost of gas it charges to retail sales customers and is not applicable to school transportation accounts. The PGA charge includes a multitude of charges which are not remotely related to the cost to serve school transportation accounts and are even based on annual estimates of retail customer sales volumes – not transportation volumes. The PGA price also includes historic gas purchases which were primarily injected into storage during non-winter months for sales customers. It also includes gains or losses the company experienced on its hedged gas purchases for sales customers, interest and multiple other costs that have nothing to do with transportation service. The PGA simply is not a cost-based cost of gas for school transportation customers. The appropriate cost-based cash-out price for school transportation customers is the current market price of gas.

Q. What legal authorities are there in Section 393.310 RSMo. that require charges to STP school to be cost-based?

There are two citations in Section 393.310 RSMo. which required gas corporations' tariffs to be cost-based. Reference Appendix 1, which is Section 393.310 RSMo. The first citation is Section 393.310.4(2) which requires tariffs to provide for the resale of such natural gas supplies, including related transportation service costs, to the eligible school

1	entities	"at	the	gas	corporation's	cost	of	purchasing	of	such	gas	supplies	and
2	transpor	tatio	n".										

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The second citation is Section 393.310.5 which specifies "will not have any negative financial impact on the gas corporation, its other customers or local taxing authorities, and that the aggregation charge is sufficient to generate revenue at least equal to all incremental costs". Thus, taken together, the gas corporation is required to provide services to eligible school entities at a price which is sufficient to have no negative impact on others but is no more than the company's incremental cost. This is very different than services provided to standard large volume transportation customers.

- 10 Q. To the extent Ameren chooses to use it storage gas to help balance its system, is that

 11 a valid reason to charge STP schools a cash-out based on its PGA?
- 12 A. No. Even if Ameren uses its storage to help balance its system, it's incremental or
 13 marginal cost is not the weighted average cost of injected gas into storage and its other
 14 PGA gas purchases for its retail customers.
- O. Do gas distribution companies purchase gas storage gas for transportation customers?
- 17 A. No, storage is purchased for sales customers, not transportation customers and is an
 18 alternative to or supplement to purchasing gas at market prices to meet system demand.
 19 Ameren's practice of daily purchasing market-priced gas to balance its system is common
 20 and establishes the appropriate marginal cost basis for cashing out STP schools.
- Q. Do you have evidence that Ameren's marginal cost of gas to keep its system in balance is at market-price?

- 1 A. Yes. Again, Appendix 4 is Ameren's responses to MSBA Data Requests 13 and 15, 2 which confirm that Ameren purchases gas every day at market price to balance its 3 system; thus market-priced gas is Ameren's marginal cost of balancing.
- Q. Does Ameren's proposed transportation tariff clearly state that schools taking transportation service per Section 393.310 RSMo. are not subject to cash-out penalties like large volume transportation customers?
- A. No. In fact the proposed Ameren tariff intermingles small volume school transport service provisions throughout its larger volume standard transportation rate schedule and erroneously specifies that schools are subject to the 10% cash-out imbalance penalty which was originally established for large volume daily metered transportation customers for being out of balance in excess of 5%. Ameren's practice is punitive in that the STP schools have already paid for balancing service and then are being retroactively penalized for imbalances.
- Q. Does Section 393.310 RSMo. specify how STP customers are to compensate the gas companies for balancing service?

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A. Yes. While large volume transport customers have daily cash-out on only imbalance volumes, STP schools pay gas companies for balancing service on their entire metered usage volumes. Section 393.310 RSMo. paragraph 4.(2) specifies that STP schools compensate gas companies for balancing service through an "aggregation and balancing fee to be determined by the Commission, not to exceed four-tenths of one cent per therm delivered during the first year." That is, STP schools totally pay gas companies for group monthly balancing service on all volumes used, not just on the imbalance volumes paid by large volume customers.

- Q. Are there other issues with Ameren's proposed transportation tariff as it relates to the statute?
- Yes. The Ameren proposed tariff charges STP schools the higher of market price or PGA A. 3 4 price for "short" imbalances, but are paid only market price for "long" imbalances. This "heads I win, tails you lose" provision may be appropriate to incent large volume daily 5 metered customers to minimize their contribution to system imbalances, but this 6 7 provision is unjust and unreasonable for small volume STP schools because: (a) schools have already paid once for balancing service on all volumes, (b) gas companies do not 8 9 buy PGA gas for STP schools, and (c) if Ameren has incurred costs associated with balancing, then Section 393.310 RSMo. requires such costs to be recovered in the 10 company STP tariff "aggregation and balancing" charge. 11
- Q. Other than Ameren Missouri, do you know of any other Missouri or Midwest gas companies that charges PGA prices to cash-out large transport customers in general or to small volume school transport customers?
- 15 A. No. I have worked with gas transportation customers in Kansas, Nebraska, Minnesota,
 16 Illinois, Iowa, Louisiana and Missouri. Ameren-Missouri is the only company that I
 17 know of that cashes out transportation customer imbalances at a price based on PGA gas
 18 prices.
- 19 Q. Does Ameren-Illinois charge transportation customers its PGA gas cost?
- A. No. Ameren-Illinois Company (hereinafter "AIC") proposed charging PGA gas prices to transport customers in two previous dockets, Nos. 11-0282 and 15-0439, but it was rejected by the Illinois Commerce Commission (hereinafter "ICC") in both cases. See Appendix 5; ICC's Order rejected AIC's proposal to charge its PGA price to

transportation customers because AIC could not or did not provide convincing supporting cost justification. The ICC rejection of the PGA to be applicable to AIC transportation customers is on page 21 of the Order in Docket 15-0439 and it states:

A.

"The Commission finds that this record does not contain an extensive analysis to support a change in the imbalance cashout provisions for Transportation Customers. It notes that the parties are in agreement that the proposed reduction of MDN from 200% to 120% of MDCQ will help to reduce the opportunity for arbitrage. To the extent that a problem remains, the Commission encourages AIC to work with Staff and Transportation Customers to develop an alternative which would not result in cross subsidization between Transportation and PGA Customers. The Commission finds that, as in Docket No. 11-0282, the current cash-out provisions of Rider T are sufficient at this time and AIC's proposed changes are rejected."

Q. Has Ameren-Missouri provided cost support in this case for charging PGA gas to school transportation customers?

No. It is just the opposite; Ameren's tariff states that it will not sell gas supply to transportation customers absent a request from the customer, which the schools under STP have never done. Ameren's proposed tariff Sheet 10, Natural Gas Transportation Service, states:

"The "transportation customer" shall be responsible for the purchase and transportation of its gas needs to the Company's city gate which serves such customer. The Company shall not sell gas to any of its transportation

1		customers except as specifically provided for in this service							
2		classification."							
3		Ameren's proposed Natural Gas Transportation Service Sheet 11 states:							
4		"Company will not actively market the sale of Company-owned gas to							
5		transportation customers and will sell such gas only in response to the							
6		transportation customer's request."							
7	Q.	Is there other evidence that Ameren purchases gas supply, pipeline capacity and							
8		storage services exclusively for retail sale customers and not for transportation							
9		customers?							
10	A.	Yes. Ameren's Natural Gas Transportation Service is specified as applicable for							
11		customers which purchase their own gas supply. Ameren purchases gas supply only for							
12		its retail sales customers which conclusively demonstrates that Ameren does not purchase							
13		PGA gas for transportation customers.							
14	Q.	Are there other Ameren STP tariff provisions which are not in compliance with							
15		Section 393.310 RSMo.?							
16	A.	Yes. Ameren's STP provisions include a double charge to schools for pipeline capacity.							
17		Schools obtain and pay for their own pipeline capacity; so, there is no "incremental cost"							
18		to Ameren for pipeline capacity. Ameren's tariff requires schools to pay for pipeline							
19		capacity when schools purchase imbalance gas from Ameren but Ameren does not pay							
20		schools for pipeline capacity when it pays schools for imbalance gas. Thus, the schools							
21		pay for pipeline capacity twice for "short" imbalances; which is another penalty to							
22		schools that is not cost-based.							

- Q. In the current Ameren case, is there a tariff filed dealing with the school transportation issues?
- A. No. Ameren does not have a separate school transportation rate schedule but instead intersperses school transportation provisions though out its large volume transportation rate schedule. MSBA recommends that, for tariff administration and use efficiency and clarity, all tariff provisions related to school transportation under Section 393.310 RSMo. be either in a stand-alone rate schedule or in one section of the transportation rate schedule.
- 9 Q. Does this conclude your direct testimony in this case?
- 10 A. Yes.

BEFORE THE MISSOURI PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

In the Matter of Union I	Electric Company)	
d/b/a Ameren Missouri'	s Tariffs to)	Case No. GR-2019-0077
Increase Its Revenues fo	r Natural Gas Service)	
	AFFIDAVIT OF LOU	IE R. E	RVIN, SR.
STATE OF MISSOURI)		

Louie R. Ervin Sr., being first duly sworn on his oath, states:

COUNTY OF COLE

SS.

- 1. My name is Louie R. Ervin Sr. I work in Cedar Rapids, Iowa and am employed by Latham, Ervin & Associates as the Executive Vice President.
- 2. Attached hereto an made a part of hereof for all purposes is my Testimony on behalf of Missouri School Boards' Association which has been prepared in written form for introduction into evidence in the above referenced case.
- 3. I hereby swear and affirm that my answers contained in the questions therein propounded are true and correct to the best of my knowledge and belief.

Louie R. Ervin Sr.

Executive Vice President Latham, Ervin & Associates Subscribed and sworn to before me this 25th day of April, 2019.

MELISSA KAY LARGENT Notary Public, Notary Seal State of Missouri Callaway County Commission # 14630569 My Commission Expires 10-07-2022

Melina Kay Sargent
Notary Public