Exhibit No.:

Witness: Michael Gorman Type of Exhibit: Direct Testimony Issues: Rate of Return

Sponsoring Party: Missouri Industrial Energy Consumers

Case No.: ER-2008-0318

### DEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

In the Matter of Union Electric Company d/b/a AmerenUE for Authority to File Tariffs Increasing Rates for Electric Service Provided to Customers in the Company's Missouri Service Area

Case No. ER-2008-0318

Direct Testimony and Schedules of

**Michael Gorman** 

On behalf of

#### **Missouri Industrial Energy Consumers**



Project 8983 August 28, 2008

### BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

d/b/a AmerenUE fo Tariffs Increasing	Rates for Électric o Customers in the	) ) ) Case No. ER-2008-0318 ) )
STATE OF MISSOURI	) ) SS )	

#### **Affidavit of Michael Gorman**

Michael Gorman, being first duly sworn, on his oath states:

- 1. My name is Michael Gorman. I am a consultant with Brubaker & Associates, Inc., having its principal place of business at 1215 Fern Ridge Parkway, Suite 208, St. Louis, Missouri 63141-2000. We have been retained by the Missouri Industrial Energy Consumers in this proceeding on their behalf.
- 2. Attached hereto and made a part hereof for all purposes is my direct testimony and schedules which were prepared in written form for introduction into evidence in Missouri Public Service Commission Case No. ER-2008-0318.
- 3. I hereby swear and affirm that the testimony and schedules are true and correct and that they show the matters and things they purport to show.

Michael Gorman

Subscribed and sworn to before me this 27th day of August, 2008.

TAMMY S. KLOSSNER
Notary Public - Notary Seal
STATE OF MISSOURI
St. Charles County
My Commission Expires: Mar. 14, 2011
Commission # 07024862

Notary Public

### BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

In the Matter of Union Electric Company	)	
d/b/a AmerenUE for Authority to File	)	
Tariffs Increasing Rates for Electric	)	Case No. ER-2008-0318
Service Provided to Customers in the	)	
Company's Missouri Service Area	)	

#### **Direct Testimony of Michael Gorman**

- Q PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.
   A Michael Gorman. My business address is 1215 Fern Ridge Parkway, Suite 208,
   St. Louis, Missouri 63141-2000.
   Q WHAT IS YOUR OCCUPATION?
- I am a consultant in the field of public utility regulation and a managing principal with the firm of Brubaker & Associates, Inc., energy, economic, and regulatory consultants.
- 8 Q PLEASE SUMMARIZE YOUR EDUCATIONAL BACKGROUND AND
  9 EXPERIENCE.
- 10 A These are set forth in Appendix A of my testimony.
- 11 Q ON WHOSE BEHALF ARE YOU APPEARING IN THIS PROCEEDING?
- 12 A I am appearing on behalf of the Missouri Industrial Energy Consumers (MIEC).

1	Q	WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS PROCEEDING

2 A I will recommend a fair return on common equity and an overall rate of return for 3 AmerenUE (Company).

#### 4 Q PLEASE SUMMARIZE YOUR RATE OF RETURN RECOMMENDATIONS.

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I recommend the Missouri Public Service Commission (Commission) award AmerenUE a return on common equity of 10.20%, which is the midpoint of my estimated range of 9.81% to 10.55%. I recommend an overall rate of return of 8.00% for AmerenUE, as shown on Schedule MPG-1.

My recommended return on equity for AmerenUE is based on a Discounted Cash Flow (DCF), a Risk Premium (RP), and a Capital Asset Pricing Model (CAPM) analyses.

I demonstrate that my recommended return on equity and proposed capital structure for AmerenUE will provide AmerenUE with an opportunity to realize cash flow financial coverages and balance sheet strength that conservatively supports AmerenUE's current bond rating. Consequently, my recommended return on equity represents fair compensation for AmerenUE's investment risk, and it will preserve AmerenUE's financial integrity and credit standing.

## 18 Q DID YOU ATTEMPT TO VALIDATE THE ACCURACY OF YOUR MARKET 19 RETURN ON EQUITY ESTIMATE FOR AMERENUE?

Yes. As shown on my Schedule MPG-2, I compared my estimated range of market return on equity for AmerenUE in this case to the industry average authorized return on equity for electric utility companies over the last 5 years. I also reviewed the credit rating history, and stock investment returns for the industry over that same period.

Industry authorized returns on equity have averaged approximately 10.3% from 2006 to date, and have averaged approximately 10.5% over the last 5 to 6 years.

These authorized returns on equity have supported improvement to the credit standing of the electric utility industry and have resulted in quite robust stock price performance over this time period. Indeed, electric utility stock price performance has outperformed the overall marketplace during this time period. This market evidence indicates that commission-authorized returns on equity in the range of approximately 10.0% have supported stock price and credit standing of utility companies. This is market validation that the market cost of equity for AmerenUE should be consistent with the recent industry average.

# IS THERE ANY MARKET EVIDENCE THAT THE INDUSTRY AUTHORIZED RETURN ON EQUITY DURING THIS TIME PERIOD HAS SUPPORTED UTILITIES' FINANCIAL INTEGRITY AND ACCESS TO CAPITAL?

Yes. The Edison Electric Institute (EEI), an electric utility industry trade organization, provided an assessment of the credit rating history of U.S. electric utilities over the period 2002 through the first quarter 2008. EEI's commentary included the following:

#### COMMENTARY

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Industry credit quality showed a modest decline during Q1 2008, as 13 downgrades outnumbered five upgrades. The quarter's total activity was relatively quiet, however, and nearly half of the 13 downgrades resulted from ConEd's recent rate case decision. The industry's general credit quality has actually improved steadily over the last three years, with upgrades outnumbering downgrades in ten of the prior 12 quarters and in each of the last three calendar years. The Q1 downgrades were driven mostly by rate case developments, with cash flow concerns and rising debt for capital expenditure (capex) programs also cited. The upgrades resulted from companies focusing on core utility businesses and achieving a related improvement in their financial profiles. Ratings outlooks were mostly negative at

quarter-end	for	the	second	straight	quarter,	as	they	were	for	most	of
2007. <sup>1</sup>											

Further, Standard & Poor's (S&P) also acknowledges the improving credit standing of the electric utility industry in its report. S&P states:

#### **Key Credit Trends**

The U.S. utility industry demonstrated stable credit quality in the fourth quarter of 2006, and should continue to do so in 2007 despite increasing capital spending needs related to reliability enhancements and environmental requirements. A general refocus by the industry in recent years on restoring balance sheet health and selling noncore business operations has enhanced its ability to withstand the pressure that substantial capital spending will bring.

A credit element during this coming growth phase, however, will be fair and equitable treatment by state regulators as utilities seek to recover the capital expenditures they will incur to address declining reserve margins, aging and increasingly fragile infrastructure, and environmental mandates. Standard & Poor's Ratings Services expects that most utilities will seek pre-approval from regulators of any substantial spending program, or at least a broad understanding of the principles that regulators will apply in granting recovery. Of comparable significance to supporting credit quality is regulatory approval for timely recovery of fuel costs, especially in an environment of elevated commodity prices.<sup>2</sup>

The electric utility industry and utilities in general are currently in a capital spending cycle that is producing very strong growth in rate base, and in related earnings and dividends. For the reasons set forth below, the industry is in a very strong growth period, which is tracking its capital expenditures for meeting growing demand, environmental compliance, and system upgrades and improvements. This indicates that the market is providing capital to the industry for significant capital improvements, and the market is attracted to the safe investment characteristics of regulated utility companies, which generally receive supportive regulatory treatment

<sup>&</sup>lt;sup>1</sup> "Q1 2008 Credit Ratings," EEI Q1 2008 Financial Update, emphasis added.

<sup>&</sup>lt;sup>2</sup> "Despite Demands For Increased Capital Spending, U.S. Utility Ratings Should Remain Stable," Standard & Poor's *RatingsDirect*, January 12, 2007, at 1.

in terms of cost recovery of prudent and reasonable expenses. This is providing a vehicle for strong growth over at least the next 3 to 5 years.

### Q IS THERE EVIDENCE THAT ELECTRIC UTILITY STOCK PRICE PERFORMANCE HAS BEEN STRONG OVER THE LAST 5 YEARS?

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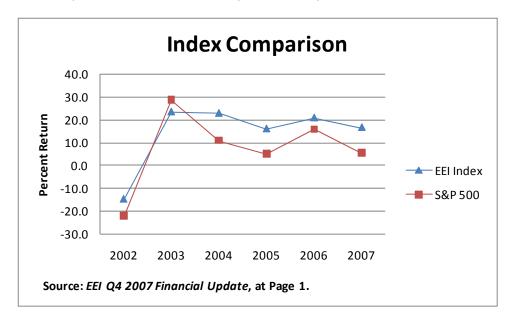
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Yes. As shown in the graph below, EEI has recorded electric utility stock price performance compared to the market. The EEI data shows that its Electric Utility Stock Index has outperformed the market in every year over the last 6 years. Again, this strong stock performance indicates commission-authorized returns on equity over the last several years have been positively received by the market.



This robust electric utility stock price performance is additional evidence that the regulatory orders over the last five years have supported regulated utilities' financial integrity and access to capital.

#### 1 AmerenUE's Credit Standing

2	Q	PLEASE SUMMARIZE AMERENUE'S CURRENT CREDIT STANDING.
3	Α	AmerenUE is owned by Ameren Corp. AmerenUE's current corporate bond rating
4		from S&P and Moody's is "BBB-" and "Baa2," respectively. AmerenUE's current
5		senior secured credit rating from S&P and Moody's is "BBB" and "Baa1," respectively.
6		Recent comments from S&P and Moody's concerning AmerenUE's credit position
7		include the following:
8		<u>S&amp;P</u> :
9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26		<ul> <li>Strengths</li> <li>A diverse service area with limited industrial exposure,</li> <li>Relatively low-cost producer with competitive rates,</li> <li>Solid stand-alone solid bondholder protection measurements, and</li> <li>Contained exposure to potential Illinois affiliates' bankruptcy.</li> <li>Weaknesses</li> <li>Political and regulatory uncertainty regarding power cost recovery for Illinois affiliates,</li> <li>Challenging regulatory relationships in Missouri and recent denial of a fuel and purchased power adjustment clause by the Missouri Public Service Commission,</li> <li>Inherent operating and financial challenges of owning a nuclear unit,</li> <li>Heavy capital expenditure program for environmental compliance at coal-fired units,</li> <li>Ameren's investment in the riskier unregulated generation business, and</li> <li>Parent's financial profile is weaker than Union Electric's.<sup>3</sup></li> </ul>
27		Moody's:
28 29 30 31 32 33 34 35		Rating Rationale Union Electric's credit ratings reflect financial metrics that have declined in recent years but are expected to stabilize at the mid-Baa rating range going forward. The company's ratings also consider higher operating costs, growing capital expenditures for environmental compliance, transmission and distribution system reliability, and higher debt levels being incurred to finance these investments. Ratings are constrained by significant regulatory lag for the recovery of costs and a

<sup>3</sup> Response to MIEC 03-03, Standard & Poor's RatingsDirect: "Union Electric Co. d/b/a AmerenUE," June 25, 2007.

Michael Gorman Page 6

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# HOW DID YOU USE THIS INFORMATION IN ASSESSING AMERENUE'S INVESTMENT RISK AND TO ESTIMATE ITS CURRENT MARKET RETURN ON EQUITY?

I carefully considered the credit opinions of Standard & Poor's and Moody's in assessing AmerenUE's current investment risk and outlooks. Specifically, I recognized that S&P's operating risk assessment of AmerenUE is negatively impacted by AmerenUE's affiliation with its higher risk parent company, and utility affiliates in Illinois. The Ameren Illinois utility affiliates have experienced credit rating erosion due to legislative and regulatory events in Illinois. No regulatory mechanisms or decisions made in Missouri will have any impact on these Illinois affiliate company risks. I do note, however, having participated in the regulatory proceedings in Illinois, that the current credit rating issues surrounding the Ameren Illinois Utilities' credit erosion have likely been mitigated through passage of new Illinois legislation that provides assurance of cost recovery of purchased power costs incurred by the Ameren Illinois Utilities in the provision of bundled retail rates in Illinois. After the credit analysts have greater assurance that the new Illinois law will be followed by the Illinois regulators, it is reasonable to expect that the credit rating erosion to the Ameren Illinois Utilities will improve. This, in turn, should have a positive impact on AmerenUE's S&P credit rating.

Moody's credit rating, on the other hand, is primarily focused on AmerenUE's stand-alone financial and operating risk. As noted by Moody's above, the current

<sup>&</sup>lt;sup>4</sup> Response to MIEC 03-03, Moody's Investors Service Credit Opinion: "Union Electric Company," May 22, 2008.

uncertainty surrounding AmerenUE going forward relates to recovery of fuel costs, and timely recovery of capital investment costs. In assessing these going-forward risks, I considered that AmerenUE is proposing a fuel adjustment mechanism in this proceeding which will reduce its operating risk relative to its operating risk at the time I am performing my analysis. If a fuel adjustment mechanism is approved, AmerenUE's operating risk will decline, its credit rating will likely strengthen, and its risks will be lowered. This lower risk would warrant a reduction to the authorized return on equity I am proposing for AmerenUE.

Concerning construction risk, I would note that the Missouri Public Service Commission has implemented constructive regulatory plans which have mitigated construction risk for Kansas City Power and Light, and The Empire District Electric Company after those utilities demonstrated that an extraordinary regulatory mechanism was justified. As such, to the extent AmerenUE is able to demonstrate it has construction risk that cannot be managed through traditional regulatory practices, there are opportunities for it to negotiate regulatory mechanisms to strengthen cash flow to support its credit metrics during construction periods, if needed.

The bottom line: AmerenUE has investment risk characteristics typical of an integrated electric utility company. In order to maintain the competitive position of AmerenUE, it is important to estimate a return on equity that is risk compensatory to its investors, and no higher than necessary in order to achieve that objective. An unreasonably high authorized return on equity will unreasonably increase its retail rates, and unnecessarily contribute to the erosion of AmerenUE's competitive position. A noncompetitive utility would be an impediment to the attraction and retention of businesses in AmerenUE's service territory, and will also negatively impact AmerenUE's credit standing and ability to attract capital.

As such, I will attempt to estimate a return on equity which fairly compensates

AmerenUE's investors for their investment risk, contributes toward AmerenUE's investment grade bond rating and will not unreasonably increase AmerenUE's retail

rates.

#### 5 AmerenUE's Proposed Capital Structure

- 6 Q WHAT CAPITAL STRUCTURE IS THE COMPANY REQUESTING TO USE TO
- 7 DEVELOP ITS OVERALL RATE OF RETURN FOR ELECTRIC OPERATIONS IN
- 8 THIS PROCEEDING?
- 9 A AmerenUE's proposed capital structure, as supported by AmerenUE's witness Mr.
- 10 Michael O'Bryan, is shown below in Table 1.

TABLE 1	
AmerenUE's Proposed Capital S (March 31, 2008)	Structure

Description	Percent of Total Capital
Long-Term Debt Short-Term Debt Preferred Stock Common Equity Total Regulatory Capital Structure	46.558% 0.739% 1.776% <u>50.928%</u> 100.000%

Source: Schedule MGO-E5.

- 11 Q DO YOU RECOMMEND ANY ADJUSTMENTS TO THE CAPITAL STRUCTURE
  12 PROPOSED BY MR. O'BRYAN TO SET AMERENUE'S RATES IN THIS
- 13 **PROCEEDING?**
- 14 A No.

#### Return on Common Equity

2 Q	PLEASE DESCRIBE	: WHAI IS	MEANI	BY A	"UTILITY'S	COST OF	COMMON
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3 **EQUITY.**"

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- 4 A A utility's cost of common equity is the return investors expect, or require, in order to
- 5 make an investment. Investors expect to achieve their return requirement from
- 6 receiving dividends and stock price appreciation.

#### 7 Q PLEASE DESCRIBE THE FRAMEWORK FOR DETERMINING A REGULATED

- 8 UTILITY'S COST OF COMMON EQUITY.
- 9 A In general, determining a fair cost of common equity for a regulated utility has been
- framed by two decisions of the U.S. Supreme Court, in Bluefield Water Works &
- 11 Improvement Co. v. Public Serv. Commission of West Virginia, 262 U.S. 679 (1923)
- and Federal Power Commission v. Hope Natural Gas Co., 320 U.S. 591 (1944).
- These decisions identify the general standards to be considered in
- 14 establishing the cost of common equity for a public utility. Those general standards
- provide that the authorized return should: (1) be sufficient to maintain financial
- 16 integrity; (2) attract capital under reasonable terms; and (3) be commensurate with
- 17 returns investors could earn by investing in other enterprises of comparable risk.

#### 18 Q PLEASE DESCRIBE THE METHODS YOU HAVE USED TO ESTIMATE THE COST

- 19 **OF COMMON EQUITY FOR AMERENUE.**
- 20 A I have used several models based on financial theory to estimate AmerenUE's cost of
- common equity. These models are: (1) a constant growth Discounted Cash Flow
- 22 (DCF) model; (2) a two-stage growth DCF model; (3) a multi-stage DCF model; (4) a
- 23 Risk Premium model; and (5) a Capital Asset Pricing Model (CAPM). I have applied

1		these models to a group of publicly traded utilities that I have determined reflect							
2		investment risk similar to AmerenUE.							
3	Q	HOW DID YOU SELECT A PROXY GROUP OF UTILITIES SIMILAR IN							
4		INVESTMENT RISK TO AMERENUE TO ESTIMATE ITS CURRENT MARKET							
5		COST OF EQUITY?							
6	Α	I relied on three proxy groups. First, I selected a group of utilities similar in							
7		investment risk to AmerenUE (Comparable Risk Proxy Group). Second, I relied on							
8		the two proxy groups used by AmerenUE witness Dr. Morin to estimate his return on							
9		equity for AmerenUE. Dr. Morin relied on two electric utility proxy groups, including:							
10		(1) a proxy group composed of integrated electric utilities followed by S&P							
11		(S&P Integrated Electric Utility Proxy Group), and (2) a proxy group composed of the							
12		Moody's Electric Utility Index (Moody's Electric Utility Proxy Group).							
13	Q	PLEASE DESCRIBE HOW YOU SELECTED COMPANIES WITH RISK							
14		COMPARABLE TO AMERENUE TO INCLUDE IN THE COMPARABLE RISK							
15		PROXY GROUP.							
16	Α	I first started with all the companies classified by Value Line as electric utility							
17		companies and then eliminated companies that failed to meet the following criteria:							
18 19		<ol> <li>S&amp;P's senior secured bond rating in the "BBB" and "lower A-range" categories, as published in the AUS Utility Reports.</li> </ol>							
20 21		<ol> <li>Moody's senior secured bond rating in the "Baa" and "lower A-range" categories, as published in the AUS Utility Reports.</li> </ol>							
		categories, as published in the view samy viopories.							
22 23		3. Common equity ratios to total capital between 40% and 60% by Value Line and AUS Utility Reports.  Output  Description:							

1 5. Consensus analyst growth rates estimates available from the following: Zacks, and SNL Financial. 2 3 6. No significant divestiture, merger and acquisition activities. 4 7. Classified as "Regulated" or "Mostly Regulated" by the EEI. 5 8. Not exposed to corporate or market restructuring. 6 Q HOW DOES THE INVESTMENT RISK OF THE COMPARABLE RISK PROXY 7 GROUP COMPARE TO AMERENUE'S INVESTMENT RISK? 8 Α The Comparable Risk Proxy Group is shown on page 1 of Schedule MPG-3. This 9 proxy group has an average senior secured bond rating from S&P and Moody's of "BBB+" and "Baa1," respectively. AmerenUE's S&P and Moody's senior secured 10 11 bond ratings are "BBB-" and "Baa1," respectively. This proxy group's average bond 12 rating is reasonably comparable to AmerenUE's corporate credit rating from Moody's. 13 While the S&P bond rating of AmerenUE is somewhat below that of the proxy group, 14 this bond rating is heavily impacted by AmerenUE's higher risk parent company and 15 sister affiliate companies in Illinois as discussed above. As such, I conclude that the 16 proxy group's bond rating is reasonably comparable to that of AmerenUE on a stand-17 alone basis. 18 The Comparable Risk Proxy Group has an average common equity ratio of 19 46.3% (including short-term debt) from AUS and 51.4% (excluding short-term debt) 20 from Value Line. The common equity ratio for AmerenUE is 51.0%, including short-21 term debt and 51.3%, excluding short-term debt. As such, this proxy group has

The Comparable Risk Proxy Group's average EEI operating risk assessment is "Regulated" and "Mostly Regulated." This EEI rating indicates that the proxy

greater financial risk compared to AmerenUE.

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	group's	companies	are	primarily	engaged	in	regulated	utility	operations,	which	is
2	compara	able to Amer	enU	E.							

### Q PLEASE DESCRIBE EEI'S BUSINESS RISK ASSESSMENT OF ELECTRIC UTILITY COMPANIES.

EEI rates publicly traded companies based on their relative exposure to regulated and non-regulated operating risk. EEI rates companies that have 80% or more of total assets in regulated operations and designates them as "Regulated" entities. "Mostly Regulated" entities are those companies that have 50% to 80% of total assets in regulated operations. Finally, EEI rates companies with less than 50% of assets in regulated enterprises as "Diversified" companies.<sup>5</sup> EEI rates publicly traded companies in three categories: "Regulated," "Mostly Regulated" and "Diversified."

The Comparable Risk Proxy Group is made up entirely of "Regulated" and "Mostly Regulated" companies as rated by EEI. There are no "Diversified" companies included in this proxy group. EEI's operating risk assessment of AmerenUE is "Regulated." Hence, the operating risk of this proxy group is comparable to that of AmerenUE.

Based on this assessment, I believe the Comparable Risk Proxy Group has reasonably comparable total investment risk to AmerenUE.

## 19 Q HOW DOES THE S&P INTEGRATED ELECTRIC UTILITY PROXY GROUP USED 20 BY DR. MORIN COMPARE TO THE INVESTMENT RISK OF AMERENUE?

21 A The S&P Integrated Electric Utility Proxy Group is shown on page 2 of Exhibit
22 MPG-3. This proxy group has an average credit rating from S&P of "BBB+," which is

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<sup>&</sup>lt;sup>5</sup> EEI Dividends Q1 2008 Financial Update.

higher than AmerenUE's credit rating. This proxy group's credit rating from Moody's is "A3," which is reasonably comparable to AmerenUE's credit rating from Moody's of "Baa1." As noted above, the S&P credit rating for AmerenUE does not reflect its current stand-alone credit rating; therefore, it does not suggest that AmerenUE has higher risk on a stand-alone basis relative to the proxy group. As a result, I believe this proxy group is reasonably risk comparable to AmerenUE based on a comparison of bond ratings.

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The S&P Integrated Electric Utility Proxy Group has an average common equity ratio of 44.0% (including short-term debt) from AUS and 48.5% (excluding short-term debt) from *Value Line*. This proxy group's common equity ratio is comparable to AmerenUE's of 51.0%, excluding short-term debt. As such, this proxy group has greater financial risk than AmerenUE.

The EEI operating designation for most of the companies in the S&P Integrated Electric Utility Proxy Group is "Regulated" or "Mostly Regulated." Only one company is designated as "Diversified." The average for all the companies is "Regulated," which indicates similar operating risk to that of AmerenUE.

## HOW DOES THE MOODY'S ELECTRIC UTILITY PROXY GROUP INVESTMENT RISK USED BY DR. MORIN COMPARE TO THAT OF AMERENUE?

Moody's Electric Utility Proxy Group is shown on page 3 of Exhibit MPG-3. This proxy group has an average credit rating from S&P of "A-," which is higher than AmerenUE's credit rating. This proxy group's credit rating from Moody's is "A3," which is reasonably comparable to AmerenUE's credit rating from Moody's of "Baa1." Again, as noted above, the S&P credit rating for AmerenUE does not reflect its current stand-alone credit rating; therefore, it does not suggest that AmerenUE has

higher risk on a stand-alone basis relative to the proxy group. As a result, I believe this proxy group is reasonably risk comparable to AmerenUE based on a comparison of bond ratings.

The Moody's Electric Utility Proxy Group has an average common equity ratio of 45.4% (including short-term debt) from AUS and 48.0% (excluding short-term debt) from *Value Line*. This proxy group's common equity ratio is comparable to AmerenUE's of 51.0%, excluding short-term debt. As such, this proxy group has greater financial risk than AmerenUE.

The Moody's Electric Utility Proxy Group has an EEI rating primarily of "Regulated" and "Mostly Regulated." This indicates an operating risk similar to that of AmerenUE.

#### **Discounted Cash Flow Model**

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- 13 Q PLEASE DESCRIBE THE DCF MODEL.
- 14 A The DCF model posits that a stock price is valued by summing the present value of
  15 expected future cash flows discounted at the investor's required rate of return (ROR)
  16 or cost of capital. This model is expressed mathematically as follows:

17 Po = 
$$D1 + D2 \dots D^{\infty}$$
 where (Equation 1)

18  $(1+K)1 (1+K)2 (1+K)^{\infty}$ 

19 Po = Current stock price

20 D = Dividends in periods  $1 - \infty$ 

K = Investor's required return

1		This model can be rearranged in order to estimate the discount rate or investor
2		required return, "K." If it is reasonable to assume that earnings and dividends will
3		grow at a constant rate, then Equation 1 can be rearranged as follows:
4		K = D1/Po + G (Equation 2)
5		K = Investor's required return
6		D1 = Dividend in first year
7		Po = Current stock price
8		G = Expected constant dividend growth rate
9		Equation 2 is referred to as the annual "constant growth" DCF model.
10	Q	PLEASE DESCRIBE THE INPUTS TO YOUR CONSTANT GROWTH DCF MODEL.
11	Α	As shown under Equation 2 above, the DCF model requires a current stock price,
12		expected dividend, and expected growth rate in dividends.
13	Q	WHAT STOCK PRICE AND DIVIDEND HAVE YOU RELIED ON IN YOUR
14		CONSTANT GROWTH DCF MODEL?
15	Α	I relied on the average of the weekly high and low stock prices over a 13-week period
16		ended August 15, 2008. An average stock price is less susceptible to market price
17		variations than is a spot price. Therefore, an average stock price is less susceptible
18		to aberrant market price movements, which may not be reflective of the stock's
19		long-term value.
20		A 13-week average stock price is short enough to contain data that
21		reasonably reflects current market expectations, but is not so short a period as to be
22		susceptible to market price variations that may not be reflective of the security's
23		long-term value. Therefore, in my judgment, a 13-week average stock price is a

reasonable balance between the need to reflect current market expectations and the need to capture sufficient data to smooth out aberrant market movements.

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I used the most recently paid quarterly dividend, as reported in The *Value Line* Investment Survey. This dividend was annualized (multiplied by 4) and adjusted for next year's growth to produce the D1 factor for use in Equation 2 above.

### Q WHAT DIVIDEND GROWTH RATES HAVE YOU USED IN YOUR CONSTANT GROWTH DCF MODEL?

There are several methods one can use in order to estimate the expected growth in dividends. However, for purposes of determining the market required return on common equity, one must attempt to estimate investors' consensus about what the dividend or earnings growth rate will be, and not what an individual investor or analyst may use to form individual investment decisions.

Security analysts' growth estimates have been shown to be more accurate predictors of future returns than growth rates derived from historical data because they are more reliable estimates.<sup>6</sup> Assuming the market generally makes rational investment decisions, analysts' growth projections are more likely the growth estimates considered by the market that influence observable stock prices than are growth rates derived from only historical data.

For my constant growth DCF analysis, I have relied on a consensus, or mean, of professional security analysts' earnings growth estimates as a proxy for the investor consensus dividend growth rate expectations. I used the average of two sources of analysts' growth rate estimates: Zacks, and SNL Financial. All consensus analysts' projections used were available on August 21, 2008, as reported on-line.

<sup>&</sup>lt;sup>6</sup> See, e.g., David Gordon, Myron Gordon, and Lawrence Gould, "Choice Among Methods of Estimating Share Yield," The Journal of Portfolio Management, Spring 1989.

Each consensus growth rate projection is based on a survey of security analysts. The consensus estimate is a simple arithmetic average, or mean, of surveyed analysts' earnings growth forecasts. A simple average of the growth forecasts gives equal weight to all surveyed analysts' projections. It is problematic as to whether any particular analyst's forecast is most representative of general market expectations. Therefore, a simple average, or arithmetic mean, of analyst forecasts is a good proxy for market consensus expectations. The growth rates I used in my DCF analysis are shown on Schedule MPG-4.

#### Q WHAT ARE THE RESULTS OF YOUR CONSTANT GROWTH DCF MODEL?

10 A As shown on Schedule MPG-5, the constant growth DCF return results are as 11 follows:

12	<u>Group</u>	<u>Return</u>
13	Comparable Risk Proxy Group	11.34%
14	S&P Integrated Electric Utility Proxy Group	11.85%
15	Moody's Electric Utility Proxy Group	12.40%
16	Average	11.86%

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### 17 Q DO YOU HAVE ANY COMMENTS CONCERNING THE RESULTS OF YOUR 18 CONSTANT GROWTH DCF ANALYSIS?

Yes. The constant growth DCF return is not reasonable and represents an inflated return for AmerenUE at this time. The average 3-5 year growth rates for the proxy groups are 6.80%, 7.25% and 8.03%, respectively (shown on Schedule MPG-5). These growth rates are far too high to be a rational estimate of the proxy groups' long-term sustainable growth. Because the current 3-5 year growth rates are too high

1	to be reasonable long-term sustainable growth rate estimates, the constant growth
2	DCF model is currently producing an inflated DCF return and should not be used in
3	the calculation of AmerenUE's return on equity.

# Q WHY DO YOU BELIEVE THE PROXY GROUPS' 3-5 YEAR GROWTH RATES ARE IN EXCESS OF A RATIONAL ESTIMATE OF LONG-TERM SUSTAINABLE GROWTH?

The 3-5 year growth rate of the proxy groups exceeds the growth rate of the overall U.S. economy. Based on consensus economic projections, as published by *Blue Chip Economic Indicators*, the nominal 5-year and 10-year Gross Domestic Product (GDP) growth rate estimate is 5.0% and 4.8%, respectively. A company cannot grow, indefinitely, at a faster rate than the market in which it sells its products. The U.S. economy, or GDP, growth projection represents a ceiling, or high-end, sustainable growth rate for a utility over an indefinite period of time.

## 14 Q WHY IS THE GDP GROWTH PROJECTION CONSIDERED A CEILING GROWTH 15 RATE FOR A UTILITY?

Utilities cannot indefinitely sustain a growth rate that exceeds the growth rate of the overall economy. Utilities' earnings/dividend growth is created by increased utility investment or rate base. Utility plant investment, in turn, is driven by service area economic growth and demand for utility service. In other words, utilities invest in plant to meet sales demand growth, and sales growth in turn is tied to economic growth in their service areas. The Energy Information Administration (EIA) has observed that utility sales growth is less than U.S. economic growth, as shown on

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<sup>&</sup>lt;sup>7</sup> Blue Chip Economic Indicators, March 10, 2008 at 15.

Schedule MPG-6. Utility sales growth has lagged the GDP growth. Hence, nominal GDP growth is a very conservative, albeit overstated, proxy for electric utility sales growth, rate base growth, and earnings growth. Therefore, GDP growth is a reasonable proxy for the highest sustainable long-term growth rate of a utility.

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### 5 Q HOW HAVE THE PROXY GROUPS' HISTORICAL GROWTH RATES COMPARED 6 TO HISTORICAL NOMINAL GDP GROWTH RATES?

As shown on Schedule MPG-7, the historical growth of the proxy groups' dividend is substantially lower than the nominal GDP growth. Indeed, over the last 5 and 10 years, each proxy group's dividend growth has tracked inflation growth much more closely than nominal GDP growth. Therefore, the proxy groups' 3-5 year projected growth rate estimates are considerably higher than historical growth in relation to nominal GDP growth inflation, and are thus unreasonable.

## 13 Q IS THERE REASON TO BELIEVE THAT THE PROXY GROUP'S GROWTH COULD 14 BE HIGHER GOING FORWARD THAN IT HAS BEEN HISTORICALLY?

Yes. As shown on Schedule MPG-8, the Comparable Risk Proxy Group's payout ratio has been decreasing considerably over the last few years, and is projected to decrease from approximately 68% in 2007 down to 58% over the next 3-5 years. *Value* Line data for the S&P Integrated Electric Utility Proxy Group and Moody's Electric Utility Proxy Group also show a declining dividend payout ratio. This reduction in the dividend payout ratio corresponds to an increase in the earnings retention ratio which fuels stronger growth because more earnings are retained to invest in utility plant and grow earnings and dividends.

1	Q	IS THERE RESEARCH THAT SUPPORTS YOUR CONTENTION THAT OVER THE
2		LONG TERM, A COMPANY'S EARNINGS AND DIVIDENDS CANNOT GROW AT
3		A RATE GREATER THAN THE GROWTH OF THE U.S. GDP?

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Yes. This concept is supported both in published analyst literature and in academic work. Specifically, in a textbook entitled "Fundamentals of Financial Management," published by Eugene Brigham and Joel F. Houston, the authors stated as follows:

The constant growth model is most appropriate for mature companies with a stable history of growth and stable future expectations. Expected growth rates vary somewhat among companies, but dividends for mature firms are often expected to grow in the future at about the same rate as nominal gross domestic product (real GDP plus inflation).<sup>8</sup>

Also, Morningstar's Stocks, Bonds, Bills and Inflation 2008 Yearbook Valuation Edition tracked dividends of the stock market in comparison to GDP growth over the period 1929 through the end of 2006. Based on that study, the authors found that earnings and dividends for the market have historically grown in tandem with the overall economy. It is important to note that the growth of companies included in the overall market will normally be higher than that of utility companies. These non-utility companies achieve a higher level of growth because they retain a larger percentage of their earnings and pay out a much smaller percentage of their earnings as dividends. Retaining higher percentages of total earnings fuels stronger growth for these non-utility companies. Since the market in general grows at the overall GDP growth rate, it is very conservative to assume that utility companies could achieve this same level of sustained growth without a material reduction in their dividend payout ratios. As such, using the GDP as a maximum sustainable growth

<sup>9</sup> Stocks, Bonds, Bills and Inflation 2008 Yearbook Valuation Edition (Morningstar, Inc.) at 92-93.

<sup>&</sup>lt;sup>8</sup>"Fundamentals of Financial Management," Eugene F. Grigham and Joel F. Houston, Eleventh Edition 2007, Thomson South-Western, a Division of Thomson Corporation at 298.

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#### 2 Q WHY DO YOU BELIEVE GROWTH RATES FOR ELECTRIC UTILITY COMPANIES

#### ARE PROJECTED TO BE HIGHER OVER THE NEXT 3-5 YEARS?

Electric utility companies are in the midst of major construction programs, which are significantly increasing their outstanding capital and net plant investment. In the fourth quarter 2007, EEI published a stock performance assessment for electric utility stocks. EEI stated the following concerning rate base growth:

#### **Accelerating Regulated Rate Base Growth**

U.S. electricity demand is growing slowly but steadily and reserve margins are shrinking in many power markets nationwide. The utility industry is in the early stages of a sizeable long-term capital investment cycle that includes rising spending on emissions control equipment, transmission and distribution upgrades and, over the longer term, a new round of baseload generation. Much of this will likely be built in regulated rate base.

EEI's spring 2007 study of industry capital spending based on 10-K data and discussions with companies indicated that the industry is projecting \$73.1 billion of capital expenditures in 2007 – a 21.1% rise from the \$60.3 billion spent in 2006 and 51.1% above the \$48.4 billion in 2005. Based on current projections, industry capex should reach at least \$75 billion in 2008 and \$75.5 billion in 2009. And Wall Street analysts forecast strong investment by the industry beyond the end of the decade. The prospect of carbon regulation adds to the potential longevity of the current build cycle, should carbon capture and sequestration become the most economically viable way of complying with likely future carbon limits.

EEI's assessment indicates that annual capital spending will increase through 2009. After that date, the amount of capital expenditures by utilities may stay at a relatively constant rate, albeit one that is significantly higher than it had been in prior years. This elevated capital spending level may continue over a relatively long period of time. This indicates that rate base growth will drive earnings growth over the next 3-5 years. Afterward, the relatively high level of capital expenditures and related

1	increases in rate base and earnings will slow, but stay at an historically high level,
2	near the GDP growth.

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# IS THERE A WAY OF TESTING WHETHER IT IS RATIONAL TO EXPECT THAT THE ANALYSTS' 3-5 YEAR EARNINGS GROWTH OUTLOOKS CAN BE A REASONABLE ESTIMATE OF SUSTAINABLE LONG-TERM GROWTH?

Yes. This can be tested using an internal growth rate calculation for the companies included in the proxy groups using *Value Line's* 3-5 year earnings and dividends projections, and estimated earned return on equity. An internal growth rate methodology estimates the sustainable growth rate based on the percentage of the utility's earnings that are retained in the company and reinvested in utility plant and equipment. These reinvested earnings then increase the earnings base, and will increase the earned return on equity as those additional earnings are put into service and the company is allowed to earn its authorized return on the additional investment.

As shown on Schedule MPG-9, the average sustainable growth rate for the Comparable Risk Proxy Group using this internal growth rate model is approximately 4.95%. This sustainable growth rate could be increased/decreased slightly by reflecting the issuance of additional shares at prices above/below book value, but that should only modestly increase/decrease this growth rate estimate to 4.95%. Similarly, the sustainable growth rates for the S&P Integrated Electric Utility Proxy Group and Moody's Electric Utility Proxy Group are 4.57% and 5.65%, respectively, as shown on pages 2 and 3 of Schedule MPG-9.

In comparison, using the Comparable Risk Proxy Group average growth rate of 6.80%, and a 3-5 year dividend payout ratio of 58%, would require an earned return on book equity of 16.19%. In comparison, *Value Line* is projecting a group

average return on book equity of 11.20%, and 10.31% excluding Exelon. I conclude from this estimate of a sustainable growth estimate, and a book return on equity needed to support the analysts' 3-5 year growth rate estimate, as evidence that the 3-5 year earnings growth rate estimates are much higher than a reasonable estimate of long-term sustainable growth for these companies. As such, an expansion of the traditional constant growth DCF model is appropriate in order to produce a reasonable and reliable DCF return estimate in this proceeding.

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## DO VALUE LINE'S OVERALL GROWTH PROJECTIONS SUPPORT YOUR CONCLUSION THAT A UTILITY'S GROWTH RATES ARE NOT CURRENTLY IN A LONG-TERM SUSTAINABLE GROWTH RATE PERIOD?

Yes. In a constant growth model construct, a utility's earnings, dividends and book value will all grow at approximately the same rate. However, *Value Line*'s projected growth rates for earnings, dividends and book value exhibit significant divergence from this constant growth rate outlook. Specifically, my Schedule MPG-10 shows the earnings, dividends and book value growth for each of the three proxy groups. As shown on each one of these schedules, the earnings outlook for each proxy group of companies is considerably stronger than the expected growth in dividends and book value. This significant divergence in projected growth in earnings, dividends and book value is another a strong indication that the market does not expect these utilities to grow at the current 3-5 year consensus projections over a long-term sustained period of time.

- 1 Q SINCE YOU HAVE CONCLUDED THAT THE GROWTH RATES USED IN YOUR
- 2 CONSTANT GROWTH DCF MODEL ARE HIGHER THAN THE LONG-TERM
- 3 SUSTAINABLE GROWTH, DO YOU BELIEVE THAT YOUR CONSTANT GROWTH
- 4 DCF RESULT IS REASONABLE?
- No. My constant growth DCF is based on consensus analysts' growth rate projections, so it is a reasonable reflection of rational investment expectations over the next 3-5 years. The limitation on the constant growth DCF model is that it cannot reflect a rational expectation that a period of high/low short-term growth can be followed by a change in growth to a rate that is more reflective of long-term sustainable growth. Hence, I performed two-stage and multi-stage DCF analyses to

#### Two-Stage DCF Model

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13 Q PLEASE DESCRIBE YOUR TWO-STAGE DCF MODEL.

reflect this outlook of changing growth expectations.

A The two-stage DCF growth model reflects the possibility of non-constant growth for a company over time. The two-stage model reflects two growth periods: (1) a short-term growth period, which consists of the first 5 years; and (2) a long-term growth period, which consists of each year starting in year six through perpetuity. For the short-term growth period, I relied on the consensus analysts' growth projections described above in relationship to my constant growth DCF model. For the long-term growth period, I assumed each company's growth would converge on the maximum sustainable growth rate for a utility company as proxied by the consensus analysts' projected growth for the U.S. GDP.

#### 1 Q WHAT STOCK PRICE AND DIVIDEND DID YOU USE IN YOUR TWO-STAGE DCF

#### 2 ANALYSIS?

I relied on the same 13-week stock price, the most recent quarterly dividend payment,

and consensus analysts' growth rate projections discussed above in my constant

growth DCF model. For the long-term sustainable growth rate starting in year six, I

used 4.9%, the average of the consensus economists' 5-10 year projected nominal

GDP growth rate (5.0% to 4.8%).

#### 8 Q WHAT ARE THE RESULTS OF YOUR TWO-STAGE GROWTH DCF MODEL?

9 A As shown on Schedule MPG-11, the two-stage DCF return on equity results are as follows:

11	<u>Group</u>	<u>Return</u>
12	Comparable Risk Proxy Group	9.70%
13	S&P Integrated Electric Utility Proxy Group	9.82%
14	Moody's Electric Utility Proxy Group	9.66%
15	Average	9.73%

#### Multi-Stage DCF Model

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#### 17 Q PLEASE DESCRIBE YOUR MULTI-STAGE DCF MODEL.

Similar, to the two-stage DCF, the multi-stage DCF growth model reflects the possibility of non-constant growth for a company over time. The multi-stage model reflects three growth periods: (1) a short-term growth period, which consists of the first 5 years; (2) a transition period, which consists of the next 5 years (6 through 10); and (3) a long-term growth period, which consists of each year starting in year 11 through perpetuity. This multi-stage DCF model differs from the two-stage growth

model by allowing for a longer period of abnormally high growth and a more gradual decline from the abnormally high short-term growth rate to a lower long-term sustainable growth rate.

For the short-term growth period, I relied on the consensus analysts' growth projections described above in relationship to my constant growth DCF model. For the transition period the growth rates were reduced or increased by an equal factor, which reflects the difference between the analysts' growth rates and the GDP growth rate. For the long-term growth period, I assumed each company's growth would converge to the maximum sustainable growth rate for a utility company as proxied by the consensus analysts' projected growth for the U.S. GDP of 4.9%.

#### Q WHAT STOCK PRICE AND DIVIDEND DID YOU USE IN YOUR MULTI-STAGE

#### DCF ANALYSIS?

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I relied on the same 13-week average stock price and the most recent annualized quarterly dividend payment.

#### WHAT ARE THE RESULTS OF YOUR MULTI-STAGE GROWTH DCF MODEL?

As shown on Schedule MPG-12, the multi-stage DCF return on equity results are as follows:

18	<u>Group</u>	<u>Return</u>
19	Comparable Risk Proxy Group	9.83%
20	S&P Integrated Electric Utility Proxy Group	9.98%
21	Moody's Electric Utility Proxy Group	9.87%
22	Average	9.89%

#### Risk Premium Model

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#### Q PLEASE DESCRIBE YOUR BOND YIELD PLUS RISK PREMIUM MODEL.

This model is based on the principle that investors require a higher return to assume greater risk. Common equity investments have greater risk than bonds because bonds have more security of payment in bankruptcy proceedings than common equity and the coupon payments on bonds represent contractual obligations. In contrast, companies are not required to pay dividends on common equity, or to guarantee returns on common equity investments. Therefore, common equity securities are considered to be more risky than bond securities.

This risk premium model is based on two estimates of an equity risk premium. First, I estimated the difference between the required return on utility common equity investments and Treasury bonds. The difference between the required return on common equity and the bond yield is the risk premium. I estimated the risk premium on an annual basis for each year over the period 1986 through the second quarter of 2008. The common equity required returns were based on regulatory commission-authorized returns for electric utility companies. Authorized returns are typically based on expert witnesses' estimates of the contemporary investor required return.

The second equity risk premium method is based on the difference between regulatory commission-authorized returns on common equity and contemporary "A" rated utility bond yields. This time period was selected because over the period 1986 through the second quarter of 2008, public utility stocks have consistently traded at a premium to book value. This is illustrated on Schedule MPG-13, where the market to book ratio since 1986 for the electric utility industry was consistently above 1.0. Therefore, over this time period, regulatory authorized returns were sufficient to support market prices that at least exceeded book value. This is an

indication that regulatory authorized returns on common equity supported a utility's ability to issue additional common stock, without diluting existing shares. It further demonstrates that utilities were able to access equity markets without a detrimental impact on current shareholders.

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Based on this analysis, as shown on Schedule MPG-14, the average indicated equity risk premium over U.S. Treasury bond yields has been 5.08%. Of the 23 observations, 17 indicated risk premiums fall in the range of 4.40% to 5.89%. Since the risk premium can vary depending upon market conditions and changing investor risk perceptions, I believe using an estimated range of risk premiums provides the best method to measure the current return on common equity using this methodology.

As shown on Schedule MPG-15, the average indicated equity risk premium over contemporary Moody's utility bond yields was 3.68% over the period 1986 through the second quarter of 2008. The equity risk premium estimates based on this analysis primarily fall in the range of 3.03% to 4.39% over this time period.

## BASED ON HISTORICAL DATA, WHAT RISK PREMIUM HAVE YOU USED TO ESTIMATE AMERENUE'S COST OF EQUITY IN THIS PROCEEDING?

The equity risk premium should reflect the relative market perception of risk in the utility industry today. I have gauged investor perceptions in utility risk today on Schedule MPG-16. On that exhibit, I show the yield spread between utility bonds and Treasury bonds over the last 28 years. As shown on this exhibit, the 2007 utility bond yield spreads over Treasury bonds for "A" rated and "Baa" rated utility bonds are 1.23% and 1.49%, respectively. The "A" Treasury and "Baa" Treasury spreads during the second quarter of 2008 were 1.74% and 2.21%, respectively. These utility bond

yield	sprea	ads over	Treasury	bono	d yiel	ds are	compa	arable to,	alb	eit som	ewhat	t higher
than,	the	28-year	average	"A"	and	"Baa"	yield	spreads	of	1.57%	and	1.94%,
respe	ctive	lv.										

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The current spread between spot 30-year Treasury bonds, 4.5%,<sup>10</sup> and "A" rated utility bond yields, 6.4%, is 1.9 percentage points, which is about the average yield spread over the last 28 years. Hence, this comparison of utility bond yield spreads indicates the market perception of utility risk to be about average relative to this historical time period.

### HOW DID YOU ESTIMATE AMERENUE'S COST OF COMMON EQUITY WITH THIS RISK MODEL?

I added a projected long-term Treasury bond yield to my estimated equity risk premium over Treasury yields. *Blue Chip Financial Forecasts* projects the 30-year Treasury bond yield to be 5.1%, and a 10-year Treasury bond yield to be 4.6%. <sup>11</sup> Using the projected 30-year bond yield of 5.1%, and a Treasury bond risk premium of 4.40% to 5.89%, as developed above, produces an estimated common equity return in the range of 9.50% to 10.99%, with a midpoint estimate of 10.25%.

I next added my equity risk premium over utility bond yields to a current 13-week average yield on "Baa" rated utility bonds for the period ending August 15, 2008 of 6.95%. This current "Baa" utility bond yield is developed on Schedule MPG-17. Adding the utility equity risk premium of 3.03% to 4.39%, as developed above, to a "Baa" rated bond yield of 6.95%, produces a cost of equity in the range of 9.98% to 11.34%, with a midpoint of 10.66%.

<sup>&</sup>lt;sup>10</sup> http://online.wsj.com, Market Data Center, downloaded on August 15, 2008.

<sup>&</sup>lt;sup>11</sup> Blue Chip Financial Forecasts, August 1, 2008 at 2.

1 My risk premium analyses produce a return estimate in the range of 10.25% to 2 10.66%, with a midpoint estimate of 10.46%.

#### Capital Asset Pricing Model

#### 4 Q PLEASE DESCRIBE THE CAPM.

A The CAPM method of analysis is based upon the theory that the market required rate of return for a security is equal to the risk-free rate, plus a risk premium associated with the specific security. This relationship between risk and return can be expressed mathematically as follows:

 $Ri = Rf + Bi \times (Rm - Rf)$  where:

Ri = Required return for stock i

Rf = Risk-free rate

Rm = Expected return for the market portfolio

Bi = Beta - Measure of the risk for stock

The stock-specific risk term in the above equation is beta. Beta represents the investment risk that cannot be diversified away when the security is held in a diversified portfolio. When stocks are held in a diversified portfolio, firm-specific risks can be eliminated by balancing the portfolio with securities that react in the opposite direction to firm-specific risk factors (e.g., business cycle, competition, product mix and production limitations).

The risks that cannot be eliminated when held in a diversified portfolio are nondiversifiable risks. Nondiversifiable risks are related to the market in general and are referred to as systematic risks. Risks that can be eliminated by diversification are regarded as nonsystematic risks. In a broad sense, systematic risks are market risks, and nonsystematic risks are business risks. The CAPM theory suggests that the market will not compensate investors for assuming risks that can be diversified away.

1	Therefore, the only risk that investors will be compensated for are systematic or
2	nondiversifiable risks. The beta is a measure of the systematic or nondiversifiable
3	risks.

#### 4 Q PLEASE DESCRIBE THE INPUTS TO YOUR CAPM.

5 A The CAPM requires an estimate of the market risk-free rate, the company's beta, and 6 the market risk premium.

#### 7 Q WHAT DID YOU USE AS AN ESTIMATE OF THE MARKET RISK-FREE RATE?

8 A Blue Chip Financial Forecasts' projected 30-year Treasury bond yield is 5.1%. The
9 current 30-year bond yield is 4.6%. I used Blue Chip Financial Forecasts' projected
10 30-year Treasury bond yield of 5.1% for my CAPM analysis.

### 11 Q WHY DID YOU USE LONG-TERM TREASURY BOND YIELDS AS AN ESTIMATE 12 OF THE RISK-FREE RATE?

Treasury securities are backed by the full faith and credit of the United States government. Therefore, long-term Treasury bonds are considered to have negligible credit risk. Also, long-term Treasury bonds have an investment horizon similar to that of common stock. As a result, investor-anticipated long-run inflation expectations are reflected in both common stock required returns and long-term bond yields. Therefore, the nominal risk-free rate (or expected inflation rate and real risk-free rate) included in a long-term bond yield is a reasonable estimate of the nominal risk-free rate included in common stock returns.

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<sup>&</sup>lt;sup>12</sup> Blue Chip Financial Forecasts, August 1, 2008 at 2.

Treasury bond yields, however, do include risk premiums related to unanticipated future inflation and interest rates. Therefore, a Treasury bond yield is not a risk-free rate. Risk premiums related to unanticipated inflation and interest rates are systematic or market risks. Consequently, for companies with betas less than 1.0, using the Treasury bond yield as a proxy for the risk-free rate in the CAPM analysis can produce an overstated estimate of the CAPM return.

#### Q WHAT BETA DID YOU USE IN YOUR ANALYSIS?

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As shown on Schedule MPG-18, the proxy group average *Value Line* beta estimate is as follows:

Beta

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11	Comparable Risk Proxy Group	0.86
12	S&P Integrated Electric Utility Proxy Group	0.84
13	Moody's Electric Utility Proxy Group	0.84
14	Average	0.85

I will use a beta of 0.85 for my CAPM. However, I note that this beta is very high by historical measures and will produce a very conservative, high CAPM return estimate.

#### HOW DID YOU DERIVE YOUR MARKET RISK PREMIUM ESTIMATE?

I derived two market risk premium estimates, a forward-looking estimate and one based on a long-term historical average.

The forward-looking estimate was derived by estimating the expected return on the market (as represented by the S&P 500) and subtracting the risk-free rate from this estimate. I estimated the expected return on the S&P 500 by adding an expected

inflation rate to the long-term historical arithmetic average real return on the market. The real return on the market represents the achieved return above the rate of inflation.

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Morningstar's Stocks, Bonds, Bills and Inflation 2008 Yearbook publication estimates the historical arithmetic average real market return over the period 1929-2007 as 9.0%. A current consensus analysts' inflation projection, as measured by the Consumer Price Index, is 2.4%.<sup>13</sup> Using these estimates, the expected market return is 11.62%.<sup>14</sup> The market premium then is the difference between the 11.62% expected market return, and my 5.1% risk-free rate estimate, or 6.52%.

The historical estimate of the market risk premium was also estimated by Morningstar in Stocks, Bonds, Bills and Inflation 2008 Yearbook. Over the period 1929 through 2007, Morningstar's study estimated that the arithmetic average of the achieved total return on the S&P 500 was 12.30%, and the total return on long-term Treasury bonds was 5.80%. The indicated equity risk premium is 6.50% (12.30% - 5.80% = 6.50%).

### HOW DOES YOUR ESTIMATED MARKET RISK PREMIUM RANGE COMPARE TO THAT ESTIMATED BY MORNINGSTAR?

Morningstar estimates a forward-looking market risk premium based on actual achieved data from the historical period of 1926 through year-end 2007. Using this data, Morningstar estimates a market risk premium derived from the total return on large company stocks (S&P 500), less the income return on Treasury bonds. The total return includes capital appreciation, dividend or coupon reinvestment returns, and annual yields received from coupons and/or dividend payments. The income

 $^{14}\{[(1+0.090)*(1+0.024)]-1]\}*100.$ 

<sup>&</sup>lt;sup>13</sup> Blue Chip Financial Forecasts, August 1, 2008 at 2.

return, in contrast, only reflects the income return received from dividend payments or coupon yields. Morningstar argues that the income return is the only true riskless rate associated with the Treasury bond and is the best approximation of a truly risk-free rate. While I disagree with this assessment from Morningstar, because it does not reflect a true investment option available to the marketplace, and therefore does not produce a legitimate estimate of the expected premium of investing in the stock market versus that of Treasury bonds, I will use Morningstar's conclusion to show the reasonableness of my market risk premium estimates.

Morningstar's analysis indicates that a market risk premium falls somewhere in the range of 6.2% to 7.1%. This range is based on several methodologies. First, Morningstar estimates a market risk premium of 7.1% based on the difference between the total market return on common stocks (S&P 500) less the income return on Treasury bond investments. Second, Morningstar found that if the New York Stock Exchange (the "NYSE") was used as the market index rather than the S&P 500, that the market risk premium would be 6.8% and not 7.1%. Third, if only the two deciles of the largest companies included in the NYSE were considered, the market risk premium would be 6.35%. <sup>15</sup>

Finally, Morningstar found that the 7.1% market risk premium based on the S&P 500 was impacted by an abnormal expansion of price-to-earnings ("P/E") ratios relative to earnings and dividend growth during the period 1980 through 2001. Morningstar believes this abnormal P/E expansion is not sustainable. Therefore, Morningstar adjusted this market risk premium estimate to normalize the growth in the P/E ratio to be more in line with the growth in dividends and earnings. Based on this

<sup>&</sup>lt;sup>15</sup> Morningstar observes that the S&P 500 and the NYSE Decile 1-2 are both large capitalization benchmarks. *Ibbotson SBBI 2008 Valuation Yearbook* (Morningstar, Inc.) at 72 and 74.

alternative methodology, Morningstar published a long-horizon supply-side market risk premium of 6.2%.<sup>16</sup>

Thus, based on all of Morningstar's estimates, the market risk premium falls somewhere in the range of 6.2% to 7.1%. This range supports my use of a 6.50% market risk premium in my CAPM study.

#### 6 Q WHAT ARE THE RESULTS OF YOUR CAPM ANALYSIS?

As shown on page 1 of Schedule MPG-19, based on my historical and prospective market risk premium of 6.50% and 6.52%, respectively, a beta of 0.85 and a risk-free rate of 5.1%, my analysis produces a return range of 10.63% to 10.64%, with a midpoint of 10.63%.

#### Return on Equity Summary

12 Q BASED ON THE RESULTS OF YOUR RATE OF RETURN ON COMMON EQUITY
13 ANALYSES DESCRIBED ABOVE, WHAT RETURN ON COMMON EQUITY DO
14 YOU RECOMMEND FOR AMERENUE?
15 A Based on my analyses, I estimate AmerenUE's current market cost of equity to be
16 10.18%, rounded up to 10.2%.

TABLE 2  Return on Common Equity Summary					
Description	Results				
Two-Stage Growth DCF Multi-Stage Growth DCF Risk Premium CAPM	9.73% 9.89% 10.46% 10.63%				

<sup>&</sup>lt;sup>16</sup> *Id.* at 92-98.

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My recommended return on equity of 10.2% is at the midpoint of my estimated return on equity range for AmerenUE of 9.81% to 10.55%. The high end of my estimated range of 10.55% is based on the average of my CAPM, 10.63%, and my risk premium, 10.46% ((10.63% +10.46%)  $\div$  2). The low end of my estimated range of 9.81% is based on the average of my two-stage growth DCF analysis, 9.73%, and my multi stage growth DCF analysis, 9.89% (9.73% + 9.89%)  $\div$  2).

#### Financial Integrity

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# 8 Q WILL YOUR RECOMMENDED OVERALL RATE OF RETURN SUPPORT AN 9 INVESTMENT GRADE BOND RATING FOR AMERENUE?

Yes. I have reached this conclusion by comparing the key credit rating financial ratios for AmerenUE at its proposed capital structure, and my return on equity to S&P's benchmark financial ratios using S&P's new credit metric ranges. In addition, I compared AmerenUE's key credit financial ratios to S&P benchmark financial ratios and to the old S&P credit metric ranges for an "A" rated utility and "BBB" rated utility with a business profile score (BPS) of '6,' AmerenUE's S&P rating under S&P's old credit metric benchmarks.

# 17 Q WHY ARE YOU COMPARING YOUR CREDIT METRIC CALCULATIONS TO 18 S&P'S NEW AND OLD CREDIT METRIC GUIDELINES?

S&P's new credit metrics are not as transparent and do not clearly identify utility-specific credit metric guidance ranges based on S&P business risk assessment. Specifically, S&P has not published a range, that I am aware of, where it sets out specific credit metric ranges for a utility with an "Aggressive" financial rating, and a business rating score of "Strong," AmerenUE's current rating. However, S&P has

published guidelines which appear to be generally reflective of credit metrics at various credit rating levels. In order to more clearly identify credit metric ranges that are appropriate to support AmerenUE's credit ratings, I will use both S&P's old and new credit metric benchmarks.

# Q PLEASE DESCRIBE S&P'S USE OF THE FINANCIAL BENCHMARK RATIOS IN ITS CREDIT RATING REVIEW.

Α

Α

S&P evaluates a utility's credit rating based on an assessment of its financial and business risks. A combination of financial and business risks equates to the overall assessment of AmerenUE's total credit risk exposure. S&P publishes a matrix of financial ratios that defines the level of financial risk as a function of the level of business risk.

S&P publishes ranges for three primary financial ratios that it uses as guidance in its credit review for utility companies. The three primary financial ratio benchmarks it relies on in its credit rating process include: (1) funds from operations (FFO) to debt interest expense, (2) FFO to total debt, and (3) total debt to total capital.

# Q HOW DID YOU APPLY S&P'S FINANCIAL RATIOS TO TEST THE REASONABLENESS OF YOUR RATE OF RETURN RECOMMENDATIONS?

I calculated each of S&P's financial ratios based on AmerenUE's cost of service for retail operations. While S&P would normally look at total Ameren Corp. consolidated financial ratios in its credit review process, my investigation in this proceeding is to judge the reasonableness of my proposed cost of capital for rate setting in AmerenUE's utility operations. Hence, I am attempting to determine whether the rate

1	of return and cash flow generation opportunity reflected in my proposed utility rates
2	for AmerenUE will support target investment grade bond ratings and financial
3	integrity.

#### 4 Q HAVE YOU INCLUDED ANY OFF-BALANCE SHEET DEBT?

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Yes. I relied on the S&P report provided in response to MIEC 3-3. Based on this report, Ameren Corp. has \$272 million operating leases. To allocate the operating leases to Ameren Corp. subsidiaries I relied on the Company's 10-K report. This allocation is developed on my Schedule MPG-20.

# 9 Q PLEASE DESCRIBE THE RESULTS OF THIS CREDIT METRIC ANALYSIS FOR 10 AMERENUE.

The S&P financial metric calculations for AmerenUE are developed on Schedule MPG-20.

As shown on Schedule MPG-20, page 1, column 1, based on an equity return of 10.20%, AmerenUE will be provided an opportunity to produce an FFO to debt interest expense of 4.8x. This FFO to interest coverage ratio is within S&P's old benchmark ratio guideline of 4.2x to  $5.2x^{17}$  for an "A" rated utility company with a business profile score of '6,' and is slightly above (stronger than) S&P's new guideline range of 3.0x to 4.5x.<sup>18</sup> This ratio supports an improvement of AmerenUE's "BBB" bond rating to "A."

AmerenUE's retail operations FFO to total debt coverage at a 10.20% equity return would be 22%, which is within S&P's old credit metric guideline range of 18%

<sup>18</sup> Standard & Poor's: U.S. Utilities Rating Analysis Now Portrayed in the S&P Corporate Ratings Matrix; November 30, 2007.

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<sup>&</sup>lt;sup>17</sup> Standard & Poor's: New Business Profile Scores Assigned to U.S. Utilities and Power Companies; Financial Guidelines Revised, June 2, 2004.

to 28% for a "Baa" bond rating and slightly below the new metric guideline range of
25% to 45%. The FFO/total debt ratio will support a "Baa" rated investment grade
bond rating, an improvement to AmerenUE's current bond rating.

Finally, AmerenUE's total debt ratio to total capital is 48%. This is at the high end of S&P's "A" rated utility old guideline range of 40% to 48%, and within the new guideline range of 35% to 50%. This total debt ratio will support a strong "BBB" or weak "A" investment grade bond rating.

With AmerenUE's proposed capital structure and my return on equity, AmerenUE's financial credit metrics are supportive of a strong "BBB" utility bond rating.

#### 11 Q DOES THIS CONCLUDE YOUR DIRECT TESTIMONY?

12 A Yes, it does.

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#### Appendix A

#### **Qualifications of Michael Gorman**

1	Q	PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.	
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- 2 A Michael Gorman. My business address is 1215 Fern Ridge Parkway, Suite 208,
- 3 St. Louis, Missouri 63141.

#### 4 Q PLEASE STATE YOUR OCCUPATION.

- 5 A I am a consultant in the field of public utility regulation and a managing principal with
- 6 Brubaker & Associates, Inc., energy, economic and regulatory consultants.

#### 7 Q PLEASE SUMMARIZE YOUR EDUCATIONAL BACKGROUND AND WORK

#### 8 **EXPERIENCE.**

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- 9 A In 1983 I received a Bachelors of Science Degree in Electrical Engineering from
  10 Southern Illinois University, and in 1986, I received a Masters Degree in Business
  11 Administration with a concentration in Finance from the University of Illinois at
- 12 Springfield. I have also completed several graduate level economics courses.

In August of 1983, I accepted an analyst position with the Illinois Commerce Commission (ICC). In this position, I performed a variety of analyses for both formal and informal investigations before the ICC, including: marginal cost of energy, central dispatch, avoided cost of energy, annual system production costs, and working capital. In October of 1986, I was promoted to the position of Senior Analyst. In this position, I assumed the additional responsibilities of technical leader on projects, and my areas of responsibility were expanded to include utility financial modeling and financial analyses.

Ü

Among other things, I conducted analyses and sponsored testimony before the ICC on rate of return, financial integrity, financial modeling and related issues. I also supervised the development of all Staff analyses and testimony on these same issues. In addition, I supervised the Staff's review and recommendations to the Commission concerning utility plans to issue debt and equity securities.

In August of 1989, I accepted a position with Merrill-Lynch as a financial

this position, I was responsible for all financial analyses conducted by the staff.

In 1987, I was promoted to Director of the Financial Analysis Department. In

In August of 1989, I accepted a position with Merrill-Lynch as a financial consultant. After receiving all required securities licenses, I worked with individual investors and small businesses in evaluating and selecting investments suitable to their requirements.

In September of 1990, I accepted a position with Drazen-Brubaker & Associates, Inc. In April 1995 the firm of Brubaker & Associates, Inc. (BAI) was formed. It includes most of the former DBA principals and Staff. Since 1990, I have performed various analyses and sponsored testimony on cost of capital, cost/benefits of utility mergers and acquisitions, utility reorganizations, level of operating expenses and rate base, cost of service studies, and analyses relating industrial jobs and economic development. I also participated in a study used to revise the financial policy for the municipal utility in Kansas City, Kansas.

At BAI, I also have extensive experience working with large energy users to distribute and critically evaluate responses to requests for proposals (RFPs) for electric, steam, and gas energy supply from competitive energy suppliers. These analyses include the evaluation of gas supply and delivery charges, cogeneration and/or combined cycle unit feasibility studies, and the evaluation of third-party asset/supply management agreements. I have also analyzed commodity pricing

indices and forward pricing methods for third party supply agreements, and have also conducted regional electric market price forecasts.

In addition to our main office in St. Louis, the firm also has branch offices in Phoenix, Arizona and Corpus Christi, Texas.

#### 5 Q HAVE YOU EVER TESTIFIED BEFORE A REGULATORY BODY?

Α

Α

Yes. I have sponsored testimony on cost of capital, revenue requirements, cost of service and other issues before the Federal Energy Regulatory Commission and numerous state regulatory commissions including: Arkansas, Arizona, California, Colorado, Delaware, Florida, Georgia, Idaho, Illinois, Indiana, Iowa, Kansas, Louisiana, Michigan, Missouri, Montana, New Jersey, New Mexico, New York, North Carolina, Oklahoma, Oregon, South Carolina, Tennessee, Texas, Utah, Vermont, Virginia, Washington, West Virginia, Wisconsin, Wyoming, and before the provincial regulatory boards in Alberta and Nova Scotia, Canada. I have also sponsored testimony before the Board of Public Utilities in Kansas City, Kansas; presented rate setting position reports to the regulatory board of the municipal utility in Austin, Texas, and Salt River Project, Arizona, on behalf of industrial customers; and negotiated rate disputes for industrial customers of the Municipal Electric Authority of Georgia in the LaGrange, Georgia district.

# 19 Q PLEASE DESCRIBE ANY PROFESSIONAL REGISTRATIONS OR 20 ORGANIZATIONS TO WHICH YOU BELONG.

I earned the designation of Chartered Financial Analyst (CFA) from the CFA Institute.

The CFA charter was awarded after successfully completing three examinations which covered the subject areas of financial accounting, economics, fixed income and

Appendix A Michael Gorman Page 3

1	equity valuation and professional and ethical conduct. I am a member of the CFA
2	Institute's Financial Analyst Society.

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# **Rate of Return**

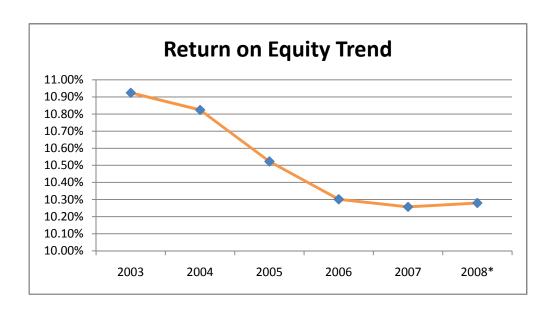
<u>Line</u>	<u>Description</u>	Amount (1)	Weight (2)	<u>Cost</u> (3)	Weighted Cost (4)
1	Long-Term Debt	\$ 3,001,633,545	46.558%	5.774%	2.69%
2	Short-Term Debt	\$ 47,612,601	0.739%	3.384%	0.02%
3	Preferred Stock	\$ 114,502,040	1.776%	5.189%	0.09%
4	Common Equity	\$ 3,283,398,137	<u>50.928%</u>	10.200%	<u>5.19%</u>
5	Total	\$ 6,447,146,323	100.00%		8.00%

Source:

Schedule MGO-E5.

### **Electric Utility Authorized Returns on Equity**

<u>Line</u>	<u>Year</u>	Electric <u>Return on Equity</u>
1	2003	10.92%
2	2004	10.82%
3	2005	10.52%
4	2006	10.30%
5	2007	10.26%
6	2008*	10.28%



Source:

Edison Electric Institute; Rate Case Summary, 2Q 2008 Financial Update.

<sup>\*</sup>The data for 2008 includes the period January - June 2008.

# **Comparable Risk Proxy Group**

		Bond I	Bond Ratings <sup>1</sup>		Equity Ratios	EEI Risk	
<u>Line</u>	<b>Company</b>	S&P	Moody's	AUS <sup>1</sup>	Value Line <sup>2</sup>	Assessment <sup>3</sup>	
		(1)	(2)	(3)	(4)	(5)	
1	Ameren Corp.	BBB	Baa2	47.0%	53.4%	Regulated	
2	Avista Corp.	BBB+	Baa2	47.0%	59.0%	Regulated	
3	Cleco Corp.	BBB	Baa1	51.0%	56.7%	Regulated	
4	DTE Energy	A-	А3	45.0%	45.6%	Mostly Regulated	
5	Empire Dist. Elec.	BBB+	Baa1	45.0%	49.9%	Regulated	
6	Exelon Corp.	A-	А3	44.0%	45.7%	Mostly Regulated	
7	FirstEnergy Corp.	BBB	Baa2	41.0%	50.3%	Mostly Regulated	
8	IDACORP, Inc.	A-	А3	46.0%	51.1%	Regulated	
9	NiSource Inc.	BBB-	Baa2	45.0%	47.6%	Mostly Regulated	
10	Northeast Utilities	BBB+	Baa1	42.0%	48.8%	Regulated	
11	OGE Energy	BBB+	Baa1	48.0%	55.6%	Mostly Regulated	
12	Otter Tail Corp.	BBB+	A3	52.0%	59.4%	Mostly Regulated	
13	Pepco Holdings	BBB+	Baa1	46.0%	45.9%	Mostly Regulated	
14	PG&E Corp.	BBB+	A3	50.0%	50.4%	Regulated	
15	Pinnacle West Capital	BBB-	Baa2	49.0%	53.0%	Regulated	
16	Xcel Energy Inc.	A-	А3	43.0%	49.4%	Regulated	
17	Average	BBB+	Baa1	46.3%	51.4%	Regulated	
18	AmerenUE	BBB-	Baa1	51.0%	51.3%	Regulated	

Sources:

<sup>&</sup>lt;sup>1</sup> AUS Utility Reports; August 2008.

<sup>&</sup>lt;sup>2</sup> The Value Line Investment Survey; May 30, June 27, and August 8, 2008.

<sup>&</sup>lt;sup>3</sup> Edison Electric Institute; Rate Case Summary, 2Q 2008 Financial Update.

#### **S&P Integrated Electric Utility Proxy Group**

		Bond Ratings <sup>1</sup>		Common I	Equity Ratios	EEI Risk
<u>Line</u>	Company	S&P	Moody's	<u>AUS</u> 1	<u>Value Line</u> <sup>2</sup>	Assessment <sup>3</sup>
		(1)	(2)	(3)	(4)	(5)
		` ,	. ,		. ,	. ,
1	ALLETE	A-	N/R	60.0%	64.4%	Regulated
2	Alliant Energy	A-	A2	59.0%	61.9%	Mostly Regulated
3	Amer. Elec. Power	BBB	Baa1	39.0%	41.4%	Regulated
4	Ameren Corp.	BBB	Baa2	47.0%	53.4%	Regulated
5	Cleco Corp.	BBB	Baa1	51.0%	56.7%	Regulated
6	CMS Energy Corp.	BBB	Baa1	24.0%	25.9%	Regulated
7	DPL Inc.	A-	A2	36.0%	35.8%	Regulated
8	DTE Energy	A-	A3	45.0%	45.6%	Mostly Regulated
9	Edison Int'l	Α	A2	43.0%	46.0%	Mostly Regulated
10	Empire Dist. Elec.	BBB+	Baa1	45.0%	49.9%	Regulated
11	Energy East Corp.	A-	A3	45.0%	45.1%	Regulated
12	Entergy Corp.	A-	Baa2	40.0%	43.9%	Mostly Regulated
13	FPL Group	Α	Aa3	43.0%	48.8%	Mostly Regulated
14	Hawaiian Elec.	BBB	Baa2	29.0%	51.0%	Diversified
15	IDACORP Inc.	A-	A3	46.0%	51.1%	Regulated
16	MGE Energy	AA-	Aa2	55.0%	64.8%	Regulated
17	Northeast Utilities	BBB+	Baa1	42.0%	48.8%	Regulated
18	PG&E Corp.	BBB+	A3	50.0%	50.4%	Regulated
19	Pinnacle West Capital	BBB-	Baa2	49.0%	53.0%	Regulated
20	PNM Resources	BB+	Baa3	40.0%	57.6%	Regulated
21	Portland General	Α	Baa1	63.0%	50.1%	Regulated
22	Progress Energy	A-	A2	46.0%	48.8%	Regulated
23	Puget Energy Inc.	BBB+	Baa2	49.0%	48.5%	Regulated
24	Southern Co.	Α	A2	41.0%	44.9%	Regulated
25	TECO Energy	BBB-	Baa2	39.0%	39.0%	Regulated
26	UniSource Energy	BBB	Baa2	27.0%	31.2%	Regulated
27	Westar Energy	BBB-	Baa2	38.0%	48.9%	Regulated
28	Wisconsin Energy	A-	Aa3	42.0%	49.2%	Regulated
29	Xcel Energy Inc.	A-	A3	43.0%	49.4%	Regulated
	- · · · · · · · · · · · · · · · · · · ·			.0.0,3		
30	Average	BBB+	А3	44.0%	48.5%	Regulated
31	AmerenUE	BBB-	Baa1	51.0%	51.3%	Regulated

Sources:

<sup>&</sup>lt;sup>1</sup> AUS Utility Reports; August 2008.

<sup>&</sup>lt;sup>2</sup> The Value Line Investment Survey; May 30, June 27, and August 8, 2008.

<sup>&</sup>lt;sup>3</sup> Edison Electric Institute; Rate Case Summary, 2Q 2008 Financial Update.

#### **Moody's Electric Utility Proxy Group**

		Bond Ratings <sup>1</sup>		Common E	Equity Ratios	EEI Risk
Line	Company	S&P	Moody's	AUS <sup>1</sup>	Value Line <sup>2</sup>	Assessment <sup>3</sup>
	· · · · · · · · · · · · · · · · · · ·	(1)	(2)	(3)	(4)	(5)
1	Amer, Elec, Power	BBB	Baa1	39.0%	41.4%	Regulated
2	CH Energy Group	A	A2	53.0%	55.2%	Regulated
3	Consol. Edison	A-	A1	49.0%	53.1%	Regulated
4	Constellation Energy	BBB+	Baa2	54.0%	52.4%	Diversified
5	Dominion Resources	A-	Baa1	39.0%	41.1%	Mostly Regulated
6	DPL Inc.	A-	A2	36.0%	35.8%	Regulated
7	DTE Energy	A-	А3	45.0%	45.6%	Mostly Regulated
8	Duke Energy	Α	A3	64.0%	69.1%	Mostly Regulated
9	Energy East Corp.	A-	A3	45.0%	45.1%	Regulated
10	Exelon Corp.	A-	A3	44.0%	45.7%	Mostly Regulated
11	FirstEnergy Corp.	BBB	Baa2	41.0%	50.3%	Mostly Regulated
12	IDACORP Inc.	A-	A3	46.0%	51.1%	Regulated
13	NiSource Inc.	BBB-	Baa2	45.0%	47.6%	Mostly Regulated
14	OGE Energy	BBB+	Baa1	48.0%	55.6%	Mostly Regulated
15	PPL Corp.	A-	A3	41.0%	43.6%	Mostly Regulated
16	Progress Energy	A-	A2	46.0%	48.8%	Regulated
17	Public Serv. Enterprise	A-	А3	50.0%	45.5%	Mostly Regulated
18	Southern Co.	Α	A2	41.0%	44.9%	Regulated
19	TECO Energy	BBB-	Baa2	39.0%	39.0%	Regulated
20	Xcel Energy Inc.	A-	A3	43.0%	49.4%	Regulated
21	Average	A-	А3	45.4%	48.0%	Regulated
22	AmerenUE	BBB-	Baa1	51.0%	51.3%	Regulated

Sources:

<sup>&</sup>lt;sup>1</sup> AUS Utility Reports; August 2008.
<sup>2</sup> The Value Line Investment Survey; May 30, June 27, and August 8, 2008.
<sup>3</sup> Edison Electric Institute; Rate Case Summary, 2Q 2008 Financial Update.

# **Comparable Risk Proxy Group**

# **Growth Rate Estimates**

		Zacks		SN	Average	
		Estimated	Number of	Estimated	Number of	of Growth
<u>Line</u>	<b>Company</b>	Growth % <sup>1</sup>	<b>Estimates</b>	Growth % <sup>2</sup>	<b>Estimates</b>	<u>Rates</u>
		(1)	(2)	(3)	(4)	(5)
			_			
1	Ameren Corp.	5.00%	5	4.00%	3	4.50%
2	Avista Corp.	5.00%	1	4.50%	2	4.75%
3	Cleco Corp.	14.00%	1	12.00%	2	13.00%
4	DTE Energy	6.33%	3	6.00%	1	6.17%
5	Empire Dist. Elec.	N/A	N/A	6.00%	1	6.00%
6	Exelon Corp.	11.50%	4	9.00%	5	10.25%
7	FirstEnergy Corp.	7.50%	4	8.00%	3	7.75%
8	IDACORP, Inc.	6.00%	2	6.00%	2	6.00%
9	NiSource Inc.	3.00%	3	3.00%	5	3.00%
10	Northeast Utilities	10.00%	3	9.00%	6	9.50%
11	OGE Energy	4.00%	1	N/A	N/A	4.00%
12	Otter Tail Corp.	8.00%	2	8.00%	2	8.00%
13	Pepco Holdings	9.60%	5	6.00%	3	7.80%
14	PG&E Corp.	7.75%	4	7.30%	6	7.53%
15	Pinnacle West Capital	6.67%	3	3.00%	3	4.84%
16	Xcel Energy Inc.	5.40%	5	6.00%	5	5.70%
17	Average	7.32%	3	6.52%	3	6.80%

Sources:

<sup>&</sup>lt;sup>1</sup> www.zackselite.com; downloaded on August 21, 2008.

<sup>&</sup>lt;sup>2</sup> www.snl.com; downloaded on August 21, 2008.

# **S&P Integrated Electric Utility Proxy Group**

#### **Growth Rate Estimates**

		Zacks		SI	Average	
		Estimated	Number of	Estimated	Number of	of Growth
Line	Company	Growth %1	<b>Estimates</b>	Growth %2	<b>Estimates</b>	<u>Rates</u>
		(1)	(2)	(3)	(4)	(5)
				. ,		
1	ALLETE	5.00%	1	6.00%	2	5.50%
2	Alliant Energy	6.10%	2	5.00%	3	5.55%
3	Amer. Elec. Power	6.25%	4	6.00%	5	6.13%
4	Ameren Corp.	5.00%	5	4.00%	3	4.50%
5	Cleco Corp.	14.00%	1	12.00%	2	13.00%
6	CMS Energy Corp.	10.50%	4	7.20%	5	8.85%
7	DPL Inc.	10.67%	3	11.50%	4	11.09%
8	DTE Energy	6.33%	3	6.00%	1	6.17%
9	Edison Int'l	8.75%	4	7.00%	3	7.88%
10	Empire Dist. Elec.	N/A	N/A	6.00%	1	6.00%
11	Energy East Corp.	N/A	N/A	N/A	N/A	N/A
12	Entergy Corp.	12.00%	5	11.50%	6	11.75%
13	FPL Group	10.26%	7	10.00%	5	10.13%
14	Hawaiian Elec.	4.17%	3	7.00%	3	5.59%
15	IDACORP Inc.	6.00%	2	6.00%	2	6.00%
16	MGE Energy	N/A	N/A	N/A	N/A	N/A
17	Northeast Utilities	10.00%	3	9.00%	6	9.50%
18	PG&E Corp.	7.75%	4	7.30%	6	7.53%
19	Pinnacle West Capital	6.67%	3	3.00%	3	4.84%
20	PNM Resources	7.80%	5	7.50%	6	7.65%
21	Portland General	7.00%	2	6.90%	3	6.95%
22	Progress Energy	4.71%	7	6.00%	7	5.36%
23	Puget Energy Inc.	6.00%	2	6.00%	2	6.00%
24	Southern Co.	4.67%	6	5.70%	7	5.19%
25	TECO Energy	10.05%	4	5.10%	5	7.58%
26	UniSource Energy	N/A	N/A	N/A	N/A	N/A
27	Westar Energy	4.75%	4	4.10%	5	4.43%
28	Wisconsin Energy	9.60%	5	9.90%	4	9.75%
29	Xcel Energy Inc.	5.40%	5	6.00%	5	5.70%
30	Average	7.58%	4	6.99%	4	7.25%

Sources:

<sup>&</sup>lt;sup>1</sup> www.zackselite.com; downloaded on August 21, 2008.

<sup>&</sup>lt;sup>2</sup> www.snl.com; downloaded on August 21, 2008.

# **Moody's Electric Utility Proxy Group**

#### **Growth Rate Estimates**

		Zad	cks	SI	Average	
		Estimated	Number of	Estimated	Number of	of Growth
Line	<b>Company</b>	Growth %1	<b>Estimates</b>	Growth %2	<b>Estimates</b>	Rates
		(1)	(2)	(3)	(4)	(5)
1	Amer. Elec. Power	6.25%	4	6.00%	5	6.13%
2	CH Energy Group	N/A	N/A	N/A	N/A	N/A
3	Consol. Edison	3.20%	5	3.00%	5	3.10%
4	Constellation Energy	22.00%	1	14.80%	3	18.40%
5	Dominion Resources	10.83%	6	8.00%	6	9.42%
6	DPL Inc.	10.67%	3	11.50%	4	11.09%
7	DTE Energy	6.33%	3	6.00%	1	6.17%
8	Duke Energy	5.83%	6	5.00%	7	5.42%
9	Energy East Corp.	N/A	N/A	N/A	N/A	N/A
10	Exelon Corp.	11.50%	4	9.00%	5	10.25%
11	FirstEnergy Corp.	7.50%	4	8.00%	3	7.75%
12	IDACORP Inc.	6.00%	2	6.00%	2	6.00%
13	NiSource Inc.	3.00%	3	3.00%	5	3.00%
14	OGE Energy	4.00%	1	N/A	N/A	4.00%
15	PPL Corp.	16.25%	4	18.00%	5	17.13%
16	Progress Energy	4.71%	7	6.00%	7	5.36%
17	Public Serv. Enterprise	14.33%	3	11.50%	2	12.92%
18	Southern Co.	4.67%	6	5.70%	7	5.19%
19	TECO Energy	10.05%	4	5.10%	5	7.58%
20	Xcel Energy Inc.	5.40%	5	6.00%	5	5.70%
21	Average	8.47%	4	7.80%	5	8.03%

Sources:

www.zackselite.com; downloaded on August 21, 2008.

<sup>&</sup>lt;sup>2</sup> www.snl.com; downloaded on August 21, 2008.

# **Comparable Risk Proxy Group**

#### **Constant Growth DCF Model**

<u>Line</u>	<u>Company</u>	13-Week AVG Stock Price <sup>1</sup> (1)	Average Growth (%) (2)	Annual <u>Dividend<sup>2</sup></u> (3)	Adjusted <u>Yield</u> (4)	Constant Growth DCF (5)
1	Ameren Corp.	\$42.42	4.50%	\$2.54	6.26%	10.76%
2	Avista Corp.	\$21.47	4.75%	\$0.66	3.22%	7.97%
3	Cleco Corp.	\$24.60	13.00%	\$0.90	4.13%	17.13%
4	DTE Energy	\$42.78	6.17%	\$2.12	5.26%	11.43%
5	Empire Dist. Elec.	\$19.99	6.00%	\$1.28	6.79%	12.79%
6	Exelon Corp.	\$85.17	10.25%	\$2.00	2.59%	12.84%
7	FirstEnergy Corp.	\$77.37	7.75%	\$2.20	3.06%	10.81%
8	IDACORP, Inc.	\$30.20	6.00%	\$1.20	4.21%	10.21%
9	NiSource Inc.	\$17.45	3.00%	\$0.92	5.43%	8.43%
10	Northeast Utilities	\$25.88	9.50%	\$0.85	3.60%	13.10%
11	OGE Energy	\$32.48	4.00%	\$1.39	4.46%	8.46%
12	Otter Tail Corp.	\$40.23	8.00%	\$1.19	3.20%	11.20%
13	Pepco Holdings	\$25.62	7.80%	\$1.08	4.54%	12.34%
14	PG&E Corp.	\$38.98	7.53%	\$1.56	4.30%	11.83%
15	Pinnacle West Capital	\$32.68	4.84%	\$2.10	6.74%	11.57%
16	Xcel Energy Inc.	\$20.46	5.70%	\$0.95	4.92%	10.62%
17	Average	\$36.11	6.80%	\$1.43	4.55%	11.34%

Sources:

<sup>&</sup>lt;sup>1</sup> http://moneycentral.msn.com, downloaded on August 21, 2008.

<sup>&</sup>lt;sup>2</sup> The Value Line Investment Survey; May 30, June 27, and August 8, 2008.

#### **S&P Integrated Electric Utility Proxy Group**

#### **Constant Growth DCF Model**

<u>Line</u>	Company	13-Week AVG <u>Stock Price<sup>1</sup></u> (1)	Average Growth (%) (2)	Annual <u>Dividend<sup>2</sup></u> (3)	Adjusted <u>Yield</u> (4)	Constant Growth DCF (5)
1	ALLETE	\$42.75	5.50%	\$1.72	4.25%	9.75%
2	Alliant Energy	\$34.95	5.55%	\$1.40	4.23%	9.78%
3	Amer. Elec. Power	\$40.87	6.13%	\$1.64	4.26%	10.38%
4	Ameren Corp.	\$42.42	4.50%	\$2.54	6.26%	10.76%
5	Cleco Corp.	\$24.60	13.00%	\$0.90	4.13%	17.13%
6	CMS Energy Corp.	\$14.57	8.85%	\$0.36	2.69%	11.54%
7	DPL Inc.	\$26.78	11.09%	\$1.10	4.56%	15.65%
8	DTE Energy	\$42.78	6.17%	\$2.12	5.26%	11.43%
9	Edison Int'l	\$50.32	7.88%	\$1.22	2.62%	10.49%
10	Empire Dist. Elec.	\$19.99	6.00%	\$1.28	6.79%	12.79%
11	Energy East Corp.	\$25.05	N/A	\$1.24	N/A	N/A
12	Entergy Corp.	\$115.23	11.75%	\$3.00	2.91%	14.66%
13	FPL Group	\$64.67	10.13%	\$1.78	3.03%	13.16%
14	Hawaiian Elec.	\$25.40	5.59%	\$1.24	5.15%	10.74%
15	IDACORP Inc.	\$30.20	6.00%	\$1.20	4.21%	10.21%
16	MGE Energy	\$34.29	N/A	\$1.42	N/A	N/A
17	Northeast Utilities	\$25.88	9.50%	\$0.85	3.60%	13.10%
18	PG&E Corp.	\$38.98	7.53%	\$1.56	4.30%	11.83%
19	Pinnacle West Capital	\$32.68	4.84%	\$2.10	6.74%	11.57%
20	PNM Resources	\$12.77	7.65%	\$0.92	7.76%	15.41%
21	Portland General	\$23.54	6.95%	\$0.98	4.45%	11.40%
22	Progress Energy	\$42.23	5.36%	\$2.46	6.14%	11.49%
23	Puget Energy Inc.	\$26.72	6.00%	\$1.00	3.97%	9.97%
24	Southern Co.	\$35.61	5.19%	\$1.68	4.96%	10.15%
25	TECO Energy	\$19.94	7.58%	\$0.80	4.32%	11.89%
26	UniSource Energy	\$32.03	N/A	\$0.96	N/A	N/A
27	Westar Energy	\$22.53	4.43%	\$1.16	5.38%	9.80%
28	Wisconsin Energy	\$46.13	9.75%	\$1.08	2.57%	12.32%
29	Xcel Energy Inc.	\$20.46	5.70%	\$0.95	4.92%	10.62%
30	Average	\$34.98	7.25%	\$1.40	4.59%	11.85%

Sources:

http://moneycentral.msn.com, downloaded on August 20, 2008.
 The Value Line Investment Survey; May 30, June 27, and August 8, 2008.

# **Moody's Electric Utility Proxy Group**

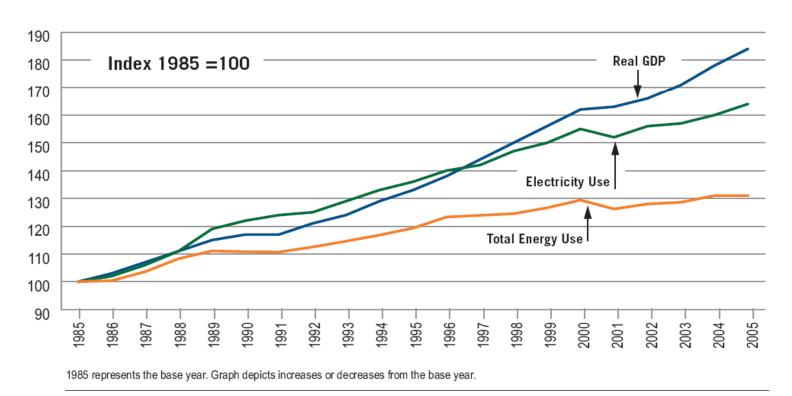
#### **Constant Growth DCF Model**

<u>Line</u>	<u>Company</u>	13-Week AVG <u>Stock Price<sup>1</sup></u> (1)	Average Growth (%) (2)	Annual <u>Dividend<sup>2</sup></u> (3)	Adjusted <u>Yield</u> (4)	Constant Growth DCF (5)
1	Amer. Elec. Power	\$40.87	6.13%	\$1.64	4.26%	10.38%
2	CH Energy Group	\$36.97	N/A	\$2.16	N/A	N/A
3	Consol. Edison	\$39.77	3.10%	\$2.34	6.07%	9.17%
4	Constellation Energy	\$81.50	18.40%	\$1.91	2.78%	21.18%
5	Dominion Resources	\$45.51	9.42%	\$1.58	3.80%	13.21%
6	DPL Inc.	\$26.78	11.09%	\$1.10	4.56%	15.65%
7	DTE Energy	\$42.78	6.17%	\$2.12	5.26%	11.43%
8	Duke Energy	\$17.72	5.42%	\$0.88	5.23%	10.65%
9	Energy East Corp.	\$25.05	N/A	\$1.24	N/A	N/A
10	Exelon Corp.	\$85.17	10.25%	\$2.00	2.59%	12.84%
11	FirstEnergy Corp.	\$77.37	7.75%	\$2.20	3.06%	10.81%
12	IDACORP Inc.	\$30.20	6.00%	\$1.20	4.21%	10.21%
13	NiSource Inc.	\$17.45	3.00%	\$0.92	5.43%	8.43%
14	OGE Energy	\$32.48	4.00%	\$1.39	4.46%	8.46%
15	PPL Corp.	\$49.31	17.13%	\$1.34	3.18%	20.31%
16	Progress Energy	\$42.23	5.36%	\$2.46	6.14%	11.49%
17	Public Serv. Enterprise	\$43.59	12.92%	\$1.29	3.35%	16.26%
18	Southern Co.	\$35.61	5.19%	\$1.68	4.96%	10.15%
19	TECO Energy	\$19.94	7.58%	\$0.80	4.32%	11.89%
20	Xcel Energy Inc.	\$20.46	5.70%	\$0.95	4.92%	10.62%
21	Average	\$40.54	8.03%	\$1.56	4.37%	12.40%

Sources:

http://moneycentral.msn.com, downloaded on August 20, 2008.
 The Value Line Investment Survey; May 30, June 27, and August 8, 2008.

# Electricity Sales Are Linked to U.S. Economic Growth



Source: U.S. Department of Energy, Energy Information Administration (EIA).

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# **Comparable Risk Proxy Group**

#### **Historical Growth Rates**

	Dividend Growth		Inflation (CPI)			Nominal GDP					
		Pa	ıst	3-5 Years	Pa	ast	3-5 Years	Pa	ast	Proje	ected*
<u>Line</u>	<u>Company</u>	10 Years	5 Years	<b>Projection</b>	5 Years	10 Years	<b>Projection</b>	5 Years	10 Years	5 Years	10 Years
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
1	Ameren Corp.	N/A	N/A	N/A							
2	Avista Corp.	-7.5%	3.5%	12.5%							
3	Cleco Corp.	1.5%	0.5%	9.0%							
4	DTE Energy	N/A	N/A	1.5%							
5	Empire Dist. Elec.	N/A	N/A	1.5%							
6	Exelon Corp.	N/A	23.0%	6.0%							
7	FirstEnergy Corp.	2.0%	4.5%	8.5%							
8	IDACORP, Inc.	-4.5%	-8.5%	N/A							
9	NiSource Inc.	0.5%	-2.5%	1.5%							
10	Northeast Utilities	-4.5%	10.0%	6.0%							
11	OGE Energy	N/A	N/A	2.5%							
12	Otter Tail Corp.	2.5%	2.0%	1.5%							
13	Pepco Holdings	N/A	N/A	15.0%							
14	PG&E Corp.	-3.0%	N/A	9.0%							
15	Pinnacle West Capital	7.0%	5.5%	2.0%							
16	Xcel Energy Inc.	-4.5%	-8.5%	3.0%							
17	Average	-1.1%	3.0%	5.7%	2.9%	2.6%	2.5%	5.8%	5.3%	5.0%	4.8%

Source:

The Value Line Investment Survey; May 30, June 27, and August 8, 2008.

<sup>\*</sup> Blue Chip Economic Indicators, March 10, 2008, at 15.

#### **S&P Integrated Electric Utility Proxy Group**

#### **Historical Growth Rates**

	Dividend Growth			Inflation (CPI)			Nominal GDP				
		Pa	st	3-5 Years	Pa	ast	3-5 Years	Pa	ıst	Proje	cted*
Line	Company	10 Years	5 Years	Projection	5 Years	10 Years	Projection	5 Years	10 Years	5 Years	10 Years
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
1	ALLETE	N/A	N/A	5.5%							
2	Alliant Energy	-5.0%	-10.5%	9.0%							
3	Amer. Elec. Power	-4.5%	-9.0%	8.0%							
4	Ameren Corp.	N/A	N/A	N/A							
5	Cleco Corp.	1.5%	0.5%	9.0%							
6	CMS Energy Corp.	N/A	N/A	N/A							
7	DPL Inc.	1.5%	1.0%	5.0%							
8	DTE Energy	N/A	N/A	1.5%							
9	Edison Int'l	1.0%	N/A	7.0%							
10	Empire Dist. Elec.	N/A	N/A	1.5%							
11	Energy East Corp.	5.0%	5.0%	2.0%							
12	Entergy Corp.	2.5%	12.5%	13.0%							
13	FPL Group	5.0%	6.5%	7.5%							
14	Hawaiian Elec.	0.5%	N/A	1.0%							
15	IDACORP Inc.	-4.5%	-8.5%	N/A							
16	MGE Energy	1.0%	1.0%	0.5%							
17	Northeast Utilities	-4.5%	10.0%	6.0%							
18	PG&E Corp.	-3.0%	N/A	9.0%							
19	Pinnacle West Capital	7.0%	5.5%	2.0%							
20	PNM Resources	14.5%	9.5%	1.5%							
21	Portland General	N/A	N/A	N/A							
22	Progress Energy	3.0%	2.5%	1.0%							
23	Puget Energy Inc.	-6.0%	-9.5%	4.5%							
24	Southern Co.	2.0%	2.5%	4.5%							
25	TECO Energy	-3.5%	-11.0%	3.0%							
26	UniSource Energy	N/A	15.5%	6.5%							
27	Westar Energy	-7.0%	-5.0%	5.0%							
28	Wisconsin Energy	-4.5%	-1.0%	9.5%							
29	Xcel Energy Inc.	-4.5%	-8.5%	3.0%							
30	Average	-0.1%	0.5%	5.0%	2.9%	2.6%	2.5%	5.8%	5.3%	5.0%	4.8%

Source:

The Value Line Investment Survey; May 30, June 27, and August 8, 2008.

<sup>\*</sup> Blue Chip Economic Indicators, March 10, 2008, at 15.

# **Moody's Electric Utility Proxy Group**

#### **Historical Growth Rates**

		Dividend Growth		Inflation (CPI)			Nominal GDP				
		Pa	st	3-5 Years		ast	3-5 Years	Past		Proje	ected*
<u>Line</u>	<u>Company</u>	<u>10 Years</u> (1)	<u>5 Years</u> (2)	Projection (3)	<u>5 Years</u> (4)	10 Years (5)	Projection (6)	<u>5 Years</u> (7)	10 Years (8)	<u>5 Years</u> (9)	10 Years (10)
1	Amer. Elec. Power	-4.5%	-9.0%	8.0%							
2	CH Energy Group	N/A	N/A	0.5%							
3	Consol. Edison	1.0%	1.0%	1.0%							
4	Constellation Energy	-0.5%	8.0%	10.0%							
5	Dominion Resources	1.0%	1.5%	8.0%							
6	DPL Inc.	1.5%	1.0%	5.0%							
7	DTE Energy	N/A	N/A	1.5%							
8	Duke Energy	N/A	N/A	4.5%							
9	Energy East Corp.	5.0%	5.0%	2.0%							
10	Exelon Corp.	N/A	23.0%	6.0%							
11	FirstEnergy Corp.	2.0%	4.5%	8.5%							
12	IDACORP Inc.	-4.5%	-8.5%	N/A							
13	NiSource Inc.	0.5%	-2.5%	1.5%							
14	OGE Energy	N/A	N/A	2.5%							
15	PPL Corp.	2.5%	13.0%	14.0%							
16	Progress Energy	3.0%	2.5%	1.0%							
17	Public Serv. Enterprise	0.5%	1.0%	6.5%							
18	Southern Co.	2.0%	2.5%	4.5%							
19	TECO Energy	-3.5%	-11.0%	3.0%							
20	Xcel Energy Inc.	-4.5%	-8.5%	3.0%							
21	Average	0.1%	1.5%	4.8%	2.9%	2.6%	2.5%	5.8%	5.3%	5.0%	4.8%

Source:

The Value Line Investment Survey; May 30, June 27, and August 8, 2008.

<sup>\*</sup> Blue Chip Economic Indicators, March 10, 2008, at 15.

# **Comparable Risk Proxy Group**

#### **Dividend Payout Ratios**

		Dividends Per Share		Earnings	s Per Share	Payout Ratio		
<u>Line</u>	<b>Company</b>	2007	3-5 Years	2007	3-5 Years	2007	3-5 Years	
		(1)	(2)	(3)	(4)	(5)	(6)	
1	Ameren Corp.	\$2.54	\$2.54	\$3.34	\$3.55	76.05%	71.55%	
2	Avista Corp.	\$0.60	\$1.15	\$0.72	\$1.75	83.33%	65.71%	
3	Cleco Corp.	\$0.90	\$1.50	\$1.32	\$2.50	68.18%	60.00%	
4	DTE Energy	\$2.12	\$2.30	\$2.66	\$3.75	79.70%	61.33%	
5	Empire Dist. Elec.	\$1.28	\$1.40	\$1.09	\$2.00	117.43%	70.00%	
6	Exelon Corp.	\$1.82	\$2.40	\$4.03	\$6.00	45.16%	40.00%	
7	FirstEnergy Corp.	\$2.05	\$3.05	\$4.22	\$6.75	48.58%	45.19%	
8	IDACORP, Inc.	\$1.20	\$1.20	\$1.86	\$2.25	64.52%	53.33%	
9	NiSource Inc.	\$0.92	\$1.00	\$1.14	\$1.50	80.70%	66.67%	
10	Northeast Utilities	\$0.78	\$1.03	\$1.59	\$2.40	49.06%	42.92%	
11	OGE Energy	\$1.37	\$1.55	\$2.64	\$3.00	51.89%	51.67%	
12	Otter Tail Corp.	\$1.17	\$1.27	\$1.78	\$2.25	65.73%	56.44%	
13	Pepco Holdings	\$1.04	\$1.80	\$1.53	\$3.10	67.97%	58.06%	
14	PG&E Corp.	\$1.41	\$2.04	\$2.78	\$3.50	50.72%	58.29%	
15	Pinnacle West Capital	\$2.10	\$2.30	\$2.96	\$3.15	70.95%	73.02%	
16	Xcel Energy Inc.	\$0.91	\$1.06	\$1.35	\$2.00	67.41%	53.00%	
17	Average	\$1.39	\$1.72	\$2.19	\$3.09	67.96%	57.95%	

Source:

# **S&P Integrated Electric Utility Proxy Group**

#### **Dividend Payout Ratios**

	_		ls Per Share	Earnings	s Per Share	Payout Ratio		
<u>Line</u>	<u>Company</u>	2007	3-5 Years	2007	3-5 Years	2007	3-5 Years	
		(1)	(2)	(3)	(4)	(5)	(6)	
1	ALLETE	\$1.64	\$2.00	\$3.08	\$3.25	53.25%	61.54%	
2	Alliant Energy	\$1.27	\$1.92	\$2.69	\$3.30	47.21%	58.18%	
3	Amer. Elec. Power	\$1.58	\$2.40	\$2.86	\$4.25	55.24%	56.47%	
4	Ameren Corp.	\$2.54	\$2.54	\$3.34	\$3.55	76.05%	71.55%	
5	Cleco Corp.	\$0.90	\$1.50	\$1.32	\$2.50	68.18%	60.00%	
6	CMS Energy Corp.	\$0.20	\$1.00	\$0.64	\$1.50	31.25%	66.67%	
7	DPL Inc.	\$1.04	\$1.34	\$1.81	\$2.35	57.46%	57.02%	
8	DTE Energy	\$2.12	\$2.30	\$2.66	\$3.75	79.70%	61.33%	
9	Edison Int'l	\$1.16	\$1.64	\$3.34	\$4.50	34.73%	36.44%	
10	Empire Dist. Elec.	\$1.28	\$1.40	\$1.09	\$2.00	117.43%	70.00%	
11	Energy East Corp.	\$1.21	\$1.30	\$1.61	\$1.65	75.16%	78.79%	
12	Entergy Corp.	\$2.58	\$4.80	\$5.60	\$9.00	46.07%	53.33%	
13	FPL Group	\$1.64	\$2.34	\$3.28	\$5.10	50.00%	45.88%	
14	Hawaiian Elec.	\$1.24	\$1.30	\$1.11	\$2.00	111.71%	65.00%	
15	IDACORP Inc.	\$1.20	\$1.20	\$1.86	\$2.25	64.52%	53.33%	
16	MGE Energy	\$1.41	\$1.50	\$2.27	\$2.75	62.11%	54.55%	
17	Northeast Utilities	\$0.78	\$1.03	\$1.59	\$2.40	49.06%	42.92%	
18	PG&E Corp.	\$1.41	\$2.04	\$2.78	\$3.50	50.72%	58.29%	
19	Pinnacle West Capital	\$2.10	\$2.30	\$2.96	\$3.15	70.95%	73.02%	
20	PNM Resources	\$0.91	\$0.92	\$0.76	\$1.30	119.74%	70.77%	
21	Portland General	\$0.93	\$1.20	\$2.33	\$2.25	39.91%	53.33%	
22	Progress Energy	\$2.44	\$2.55	\$2.69	\$3.40	90.71%	75.00%	
23	Puget Energy Inc.	\$1.00	\$1.30	\$1.56	\$2.00	64.10%	65.00%	
24	Southern Co.	\$1.60	\$2.00	\$2.28	\$3.00	70.18%	66.67%	
25	TECO Energy	\$0.78	\$0.90	\$1.27	\$1.50	61.42%	60.00%	
26	UniSource Energy	\$0.90	\$1.20	\$1.55	\$1.75	58.06%	68.57%	
27	Westar Energy	\$1.08	\$1.32	\$1.84	\$1.95	58.70%	67.69%	
28	Wisconsin Energy	\$1.00	\$1.60	\$2.84	\$4.25	35.21%	37.65%	
29	Xcel Energy Inc.	\$0.91	\$1.06	\$1.35	\$2.00	67.41%	53.00%	
30	Average	\$1.34	\$1.72	\$2.22	\$2.97	64.35%	60.07%	

Source:

# **Moody's Electric Utility Proxy Group**

#### **Dividend Payout Ratios**

		Dividend	s Per Share	Earnings	Per Share	Payou	ıt Ratio
<u>Line</u>	Company	2007	3-5 Years	2007	3-5 Years	2007	3-5 Years
		(1)	(2)	(3)	(4)	(5)	(6)
1	Amer. Elec. Power	\$1.58	\$2.40	\$2.86	\$4.25	55.24%	56.47%
2	CH Energy Group	\$2.16	\$2.25	\$2.70	\$3.00	80.00%	75.00%
3	Consol. Edison	\$2.32	\$2.42	\$3.48	\$3.55	66.67%	68.17%
4	Constellation Energy	\$1.74	\$2.70	\$4.29	\$8.00	40.56%	33.75%
5	Dominion Resources	\$1.46	\$2.20	\$2.13	\$4.00	68.54%	55.00%
6	DPL Inc.	\$1.04	\$1.34	\$1.81	\$2.35	57.46%	57.02%
7	DTE Energy	\$2.12	\$2.30	\$2.66	\$3.75	79.70%	61.33%
8	Duke Energy	\$0.86	\$1.06	\$1.20	\$1.50	71.67%	70.67%
9	Energy East Corp.	\$1.21	\$1.30	\$1.61	\$1.65	75.16%	78.79%
10	Exelon Corp.	\$1.82	\$2.40	\$4.03	\$6.00	45.16%	40.00%
11	FirstEnergy Corp.	\$2.05	\$3.05	\$4.22	\$6.75	48.58%	45.19%
12	IDACORP Inc.	\$1.20	\$1.20	\$1.86	\$2.25	64.52%	53.33%
13	NiSource Inc.	\$0.92	\$1.00	\$1.14	\$1.50	80.70%	66.67%
14	OGE Energy	\$1.37	\$1.55	\$2.64	\$3.00	51.89%	51.67%
15	PPL Corp.	\$1.22	\$2.40	\$2.63	\$5.00	46.39%	48.00%
16	Progress Energy	\$2.44	\$2.55	\$2.69	\$3.40	90.71%	75.00%
17	Public Serv. Enterprise	\$1.17	\$1.65	\$2.59	\$3.45	45.17%	47.83%
18	Southern Co.	\$1.60	\$2.00	\$2.28	\$3.00	70.18%	66.67%
19	TECO Energy	\$0.78	\$0.90	\$1.27	\$1.50	61.42%	60.00%
20	Xcel Energy Inc.	\$0.91	\$1.06	\$1.35	\$2.00	67.41%	53.00%
21	Average	\$1.50	\$1.89	\$2.47	\$3.50	63.36%	58.18%

Source:

# **Comparable Risk Proxy Group**

#### **Sustainable Growth Rate**

		3 to 5 Year Projections									
		Dividends	Earnings	Book Value	<u>*</u>	Payout	Retention	Internal	Rate Plus		
<u>Line</u>	<u>Company</u>	Per Share	Per Share	Per Share	<u>ROE</u>	<u>Ratio</u>	<u>Rate</u>	<b>Growth Rate</b>	<u>S * V</u>		
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)		
1	Ameren Corp.	\$2.54	\$3.55	\$37.40	9.49%	71.55%	28.45%	2.70%	2.87%		
2	Avista Corp.	\$1.15	\$1.75	\$21.25	8.24%	65.71%	34.29%	2.82%	2.84%		
3	Cleco Corp.	\$1.50	\$2.50	\$21.75	11.49%	60.00%	40.00%	4.60%	4.81%		
4	DTE Energy	\$2.30	\$3.75	\$41.75	8.98%	61.33%	38.67%	3.47%	3.47%		
5	Empire Dist. Elec.	\$1.40	\$2.00	\$18.25	10.96%	70.00%	30.00%	3.29%	3.50%		
6	Exelon Corp.	\$2.40	\$6.00	\$24.50	24.49%	40.00%	60.00%	14.69%	11.54%		
7	FirstEnergy Corp.	\$3.05	\$6.75	\$44.25	15.25%	45.19%	54.81%	8.36%	8.36%		
8	IDACORP, Inc.	\$1.20	\$2.25	\$28.90	7.79%	53.33%	46.67%	3.63%	3.76%		
9	NiSource Inc.	\$1.00	\$1.50	\$20.25	7.41%	66.67%	33.33%	2.47%	2.44%		
10	Northeast Utilities	\$1.03	\$2.40	\$25.80	9.30%	42.92%	57.08%	5.31%	5.32%		
11	OGE Energy	\$1.55	\$3.00	\$25.50	11.76%	51.67%	48.33%	5.69%	6.19%		
12	Otter Tail Corp.	\$1.27	\$2.25	\$22.00	10.23%	56.44%	43.56%	4.45%	6.13%		
13	Pepco Holdings	\$1.80	\$3.10	\$24.20	12.81%	58.06%	41.94%	5.37%	5.39%		
14	PG&E Corp.	\$2.04	\$3.50	\$28.95	12.09%	58.29%	41.71%	5.04%	5.31%		
15	Pinnacle West Capital	\$2.30	\$3.15	\$39.10	8.06%	73.02%	26.98%	2.17%	2.14%		
16	Xcel Energy Inc.	\$1.06	\$2.00	\$18.50	10.81%	53.00%	47.00%	5.08%	5.13%		
17	Average	\$1.72	\$3.09	\$27.65	11.20%	57.95%	42.05%	4.95%	4.95%		

Source:

#### **S&P Integrated Electric Utility Proxy Group**

#### **Sustainable Growth Rate**

			3 to 5 Year Projections								
		Dividends	Earnings	Book Value	-	Payout	Retention	Internal	Rate Plus		
<u>Line</u>	<u>Company</u>	Per Share	Per Share	Per Share	ROE	<u>Ratio</u>	<u>Rate</u>	<b>Growth Rate</b>	<u>S * V</u>		
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)		
1	ALLETE	\$2.00	\$3.25	\$32.50	10.00%	61.54%	38.46%	3.85%	4.94%		
2	Alliant Energy	\$1.92	\$3.30	\$31.95	10.33%	58.18%	41.82%	4.32%	4.46%		
3	Amer. Elec. Power	\$2.40	\$4.25	\$35.00	12.14%	56.47%	43.53%	5.29%	5.41%		
4	Ameren Corp.	\$2.54	\$3.55	\$37.40	9.49%	71.55%	28.45%	2.70%	2.87%		
5	Cleco Corp.	\$1.50	\$2.50	\$21.75	11.49%	60.00%	40.00%	4.60%	4.81%		
6	CMS Energy Corp.	\$1.00	\$1.50	\$13.25	11.32%	66.67%	33.33%	3.77%	3.86%		
7	DPL Inc.	\$1.34	\$2.35	\$12.50	18.80%	57.02%	42.98%	8.08%	7.76%		
8	DTE Energy	\$2.30	\$3.75	\$41.75	8.98%	61.33%	38.67%	3.47%	3.47%		
9	Edison Int'l	\$1.64	\$4.50	\$39.45	11.41%	36.44%	63.56%	7.25%	7.25%		
10	Empire Dist. Elec.	\$1.40	\$2.00	\$18.25	10.96%	70.00%	30.00%	3.29%	3.50%		
11	Energy East Corp.	\$1.30	\$1.65	\$21.75	7.59%	78.79%	21.21%	1.61%	1.61%		
12	Entergy Corp.	\$4.80	\$9.00	\$62.25	14.46%	53.33%	46.67%	6.75%	7.26%		
13	FPL Group	\$2.34	\$5.10	\$39.65	12.86%	45.88%	54.12%	6.96%	7.59%		
14	Hawaiian Elec.	\$1.30	\$2.00	\$17.00	11.76%	65.00%	35.00%	4.12%	4.76%		
15	IDACORP Inc.	\$1.20	\$2.25	\$28.90	7.79%	53.33%	46.67%	3.63%	3.76%		
16	MGE Energy	\$1.50	\$2.75	\$21.05	13.06%	54.55%	45.45%	5.94%	7.60%		
17	Northeast Utilities	\$1.03	\$2.40	\$25.80	9.30%	42.92%	57.08%	5.31%	5.32%		
18	PG&E Corp.	\$2.04	\$3.50	\$28.95	12.09%	58.29%	41.71%	5.04%	5.31%		
19	Pinnacle West Capital	\$2.30	\$3.15	\$39.10	8.06%	73.02%	26.98%	2.17%	2.14%		
20	PNM Resources	\$0.92	\$1.30	\$21.00	6.19%	70.77%	29.23%	1.81%	0.46%		
21	Portland General	\$1.20	\$2.25	\$26.00	8.65%	53.33%	46.67%	4.04%	3.66%		
22	Progress Energy	\$2.55	\$3.40	\$35.75	9.51%	75.00%	25.00%	2.38%	2.65%		
23	Puget Energy Inc.	\$1.30	\$2.00	\$23.00	8.70%	65.00%	35.00%	3.04%	3.17%		
24	Southern Co.	\$2.00	\$3.00	\$21.75	13.79%	66.67%	33.33%	4.60%	5.44%		
25	TECO Energy	\$0.90	\$1.50	\$12.00	12.50%	60.00%	40.00%	5.00%	5.32%		
26	UniSource Energy	\$1.20	\$1.75	\$22.75	7.69%	68.57%	31.43%	2.42%	2.95%		
27	Westar Energy	\$1.32	\$1.95	\$22.75	8.57%	67.69%	32.31%	2.77%	2.75%		
28	Wisconsin Energy	\$1.60 \$4.00	\$4.25	\$36.00	11.81%	37.65%	62.35%	7.36%	7.36%		
29	Xcel Energy Inc.	\$1.06	\$2.00	\$18.50	10.81%	53.00%	47.00%	5.08%	5.13%		
30	Average	\$1.72	\$2.97	\$27.85	10.69%	60.07%	39.93%	4.37%	4.57%		

Source:

#### **Moody's Electric Utility Proxy Group**

#### **Sustainable Growth Rate**

	3 to 5 Year Projections							Growth	
	_	Dividends	Earnings	Book Value	-	Payout	Retention	Internal	Rate Plus
<u>Line</u>	<b>Company</b>	Per Share	Per Share	Per Share	ROE	<u>Ratio</u>	Rate	<b>Growth Rate</b>	<u>S * V</u>
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
1	Amer. Elec. Power	\$2.40	\$4.25	\$35.00	12.14%	56.47%	43.53%	5.29%	5.41%
2	CH Energy Group	\$2.25	\$3.00	\$35.50	8.45%	75.00%	25.00%	2.11%	2.07%
3	Consol. Edison	\$2.42	\$3.55	\$38.65	9.18%	68.17%	31.83%	2.92%	2.96%
4	Constellation Energy	\$2.70	\$8.00	\$50.00	16.00%	33.75%	66.25%	10.60%	10.71%
5	Dominion Resources	\$2.20	\$4.00	\$27.00	14.81%	55.00%	45.00%	6.67%	7.70%
6	DPL Inc.	\$1.34	\$2.35	\$12.50	18.80%	57.02%	42.98%	8.08%	7.76%
7	DTE Energy	\$2.30	\$3.75	\$41.75	8.98%	61.33%	38.67%	3.47%	3.47%
8	Duke Energy	\$1.06	\$1.50	\$19.00	7.89%	70.67%	29.33%	2.32%	2.29%
9	Energy East Corp.	\$1.30	\$1.65	\$21.75	7.59%	78.79%	21.21%	1.61%	1.61%
10	Exelon Corp.	\$2.40	\$6.00	\$24.50	24.49%	40.00%	60.00%	14.69%	11.54%
11	FirstEnergy Corp.	\$3.05	\$6.75	\$44.25	15.25%	45.19%	54.81%	8.36%	8.36%
12	IDACORP Inc.	\$1.20	\$2.25	\$28.90	7.79%	53.33%	46.67%	3.63%	3.76%
13	NiSource Inc.	\$1.00	\$1.50	\$20.25	7.41%	66.67%	33.33%	2.47%	2.44%
14	OGE Energy	\$1.55	\$3.00	\$25.50	11.76%	51.67%	48.33%	5.69%	6.19%
15	PPL Corp.	\$2.40	\$5.00	\$23.75	21.05%	48.00%	52.00%	10.95%	10.29%
16	Progress Energy	\$2.55	\$3.40	\$35.75	9.51%	75.00%	25.00%	2.38%	2.65%
17	Public Serv. Enterprise	\$1.65	\$3.45	\$23.75	14.53%	47.83%	52.17%	7.58%	7.89%
18	Southern Co.	\$2.00	\$3.00	\$21.75	13.79%	66.67%	33.33%	4.60%	5.44%
19	TECO Energy	\$0.90	\$1.50	\$12.00	12.50%	60.00%	40.00%	5.00%	5.32%
20	Xcel Energy Inc.	\$1.06	\$2.00	\$18.50	10.81%	53.00%	47.00%	5.08%	5.13%
21	Average	\$1.89	\$3.50	\$28.00	12.64%	58.18%	41.82%	5.67%	5.65%

Source:

#### **Comparable Risk Proxy Group**

#### **Sustainable Growth**

		13 Week	3-5 Year	Market		n Shares				
Lina	Company	Average Stock Price <sup>1</sup>	Book Value P/S Projection <sup>2</sup>	to Book		g (in milions) <sup>2</sup> 3-5 Years	Croudh	S Factor <sup>3</sup>	V Factor <sup>4</sup>	C * V
<u>Line</u>	<u>Company</u>	(1)	(2)	Ratio (3)	<u>2007</u> (4)	(5)	<u>Growth</u> (6)	(7)	(8)	<u>S * V</u> (9)
1	Ameren Corp.	\$42.42	\$37.40	1.13	208.73	222.00	1.24%	1.41%	11.83%	0.17%
2	Avista Corp.	\$21.47	\$21.25	1.01	52.91	56.50	1.32%	1.34%	1.00%	0.01%
3	Cleco Corp.	\$24.60	\$21.75	1.13	59.94	65.00	1.63%	1.85%	11.58%	0.21%
4	DTE Energy	\$42.78	\$41.75	1.02	163.23	163.25	0.00%	0.00%	2.41%	0.00%
5	Empire Dist. Elec.	\$19.99	\$18.25	1.10	33.61	37.50	2.21%	2.43%	8.69%	0.21%
6	Exelon Corp.	\$85.17	\$24.50	3.48	661.00	620.00	-1.27%	-4.42%	71.23%	-3.15%
7	FirstEnergy Corp.	\$77.37	\$44.25	1.75	304.84	304.85	0.00%	0.00%	42.81%	0.00%
8	IDACORP, Inc.	\$30.20	\$28.90	1.04	45.06	51.60	2.75%	2.87%	4.30%	0.12%
9	NiSource Inc.	\$17.45	\$20.25	0.86	274.18	277.50	0.24%	0.21%	-16.08%	-0.03%
10	Northeast Utilities	\$25.88	\$25.80	1.00	156.22	192.00	4.21%	4.22%	0.31%	0.01%
11	OGE Energy	\$32.48	\$25.50	1.27	91.80	100.50	1.83%	2.33%	21.49%	0.50%
12	Otter Tail Corp.	\$40.23	\$22.00	1.83	29.85	33.00	2.03%	3.71%	45.32%	1.68%
13	Pepco Holdings	\$25.62	\$24.20	1.06	200.51	204.00	0.35%	0.37%	5.56%	0.02%
14	PG&E Corp.	\$38.98	\$28.95	1.35	378.39	393.00	0.76%	1.02%	25.74%	0.26%
15	Pinnacle West Capital	\$32.68	\$39.10	0.84	100.49	101.50	0.20%	0.17%	-19.63%	-0.03%
16	Xcel Energy Inc.	\$20.46	\$18.50	1.11	428.78	438.00	0.43%	0.47%	9.58%	0.05%
17	Average	\$36.11	\$27.65	1.31	199.35	203.76	1.12%	1.12%	14.13%	0.00%

Sources:

<sup>&</sup>lt;sup>1</sup> http://moneycentral.msn.com, downloaded on August 4, 2008.

<sup>&</sup>lt;sup>2</sup> The Value Line Investment Survey; May 30, June 27, and August 8, 2008.

<sup>&</sup>lt;sup>3</sup> Expected Growth in the Number of Shares.

<sup>&</sup>lt;sup>4</sup> Expected Profitablility of Stock Investment.

#### **S&P Integrated Electric Utility Proxy Group**

#### **Sustainable Growth**

		13 Week	3-5 Year	Market	Common Shares					
		Average	Book Value P/S	to Book	Outstandin	ng (in milions) <sup>2</sup>				
Line	Company	Stock Price1	Projection <sup>2</sup>	Ratio	2007	3-5 Years	Growth	S Factor <sup>3</sup>	V Factor⁴	S * V
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
1	ALLETE	\$42.75	\$32.50	1.32	30.80	36.50	3.45%	4.54%	23.97%	1.09%
2	Alliant Energy	\$34.95	\$31.95	1.09	110.36	119.00	1.52%	1.66%	8.60%	0.14%
3	Amer. Elec. Power	\$40.87	\$35.00	1.17	400.43	415.00	0.72%	0.84%	14.36%	0.12%
4	Ameren Corp.	\$42.42	\$37.40	1.13	208.73	222.00	1.24%	1.41%	11.83%	0.17%
5	Cleco Corp.	\$24.60	\$21.75	1.13	59.94	65.00	1.63%	1.85%	11.58%	0.21%
6	CMS Energy Corp.	\$14.57	\$13.25	1.10	225.15	235.00	0.86%	0.95%	9.07%	0.09%
7	DPL Inc.	\$26.78	\$12.50	2.14	113.60	112.00	-0.28%	-0.61%	53.32%	-0.32%
8	DTE Energy	\$42.78	\$41.75	1.02	163.23	163.25	0.00%	0.00%	2.41%	0.00%
9	Edison Int'l	\$50.32	\$39.45	1.28	325.81	326.00	0.01%	0.01%	21.61%	0.00%
10	Empire Dist. Elec.	\$19.99	\$18.25	1.10	33.61	37.50	2.21%	2.43%	8.69%	0.21%
11	Energy East Corp.	\$25.05	\$21.75	1.15	158.28	158.30	0.00%	0.00%	13.18%	0.00%
12	Entergy Corp.	\$115.23	\$62.25	1.85	193.12	199.00	0.60%	1.11%	45.98%	0.51%
13	FPL Group	\$64.67	\$39.65	1.63	407.37	428.00	0.99%	1.62%	38.69%	0.63%
14	Hawaiian Elec.	\$25.40	\$17.00	1.49	83.43	89.00	1.30%	1.94%	33.07%	0.64%
15	IDACORP Inc.	\$30.20	\$28.90	1.04	45.06	51.60	2.75%	2.87%	4.30%	0.12%
16	MGE Energy	\$34.29	\$21.05	1.63	21.95	25.00	2.64%	4.30%	38.62%	1.66%
17	Northeast Utilities	\$25.88	\$25.80	1.00	156.22	192.00	4.21%	4.22%	0.31%	0.01%
18	PG&E Corp.	\$38.98	\$28.95	1.35	378.39	393.00	0.76%	1.02%	25.74%	0.26%
19	Pinnacle West Capital	\$32.68	\$39.10	0.84	100.49	101.50	0.20%	0.17%	-19.63%	-0.03%
20	PNM Resources	\$12.77	\$21.00	0.61	76.81	91.00	3.45%	2.10%	-64.44%	-1.35%
21	Portland General	\$23.54	\$26.00	0.91	62.53	76.00	3.98%	3.60%	-10.46%	-0.38%
22	Progress Energy	\$42.23	\$35.75	1.18	260.10	280.00	1.49%	1.75%	15.35%	0.27%
23	Puget Energy Inc.	\$26.72	\$23.00	1.16	129.68	135.00	0.81%	0.94%	13.93%	0.13%
24	Southern Co.	\$35.61	\$21.75	1.64	763.10	815.00	1.32%	2.17%	38.93%	0.84%
25	TECO Energy	\$19.94	\$12.00	1.66	210.90	216.00	0.48%	0.80%	39.82%	0.32%
26	UniSource Energy	\$32.03	\$22.75	1.41	35.32	37.70	1.31%	1.85%	28.98%	0.54%
27	Westar Energy	\$22.53	\$22.75	0.99	95.46	104.40	1.81%	1.79%	-0.99%	-0.02%
28	Wisconsin Energy	\$46.13	\$36.00	1.28	116.94	117.00	0.01%	0.01%	21.96%	0.00%
29	Xcel Energy Inc.	\$20.46	\$18.50	1.11	428.78	438.00	0.43%	0.47%	9.58%	0.05%
30	Average	\$34.98	\$27.85	1.26	186.05	195.82	1.38%	1.58%	15.11%	0.20%

#### Sources:

<sup>&</sup>lt;sup>1</sup> http://moneycentral.msn.com, downloaded on August 20, 2008.

<sup>&</sup>lt;sup>2</sup> The Value Line Investment Survey; May 30, June 27, and August 8, 2008.

<sup>&</sup>lt;sup>3</sup> Expected Growth in the Number of Shares.

<sup>&</sup>lt;sup>4</sup> Expected Profitablility of Stock Investment.

#### **Moody's Electric Utility Proxy Group**

#### **Sustainable Growth**

		13 Week Average	3-5 Year Book Value P/S	Market to Book		n Shares ng (in milions)²				
<u>Line</u>	Company	Stock Price <sup>1</sup> (1)	Projection <sup>2</sup> (2)	Ratio (3)	2007 (4)	3-5 Years (5)	Growth (6)	S Factor <sup>3</sup> (7)	V Factor <sup>4</sup> (8)	<u>S * V</u> (9)
1	Amer. Elec. Power	\$40.87	\$35.00	1.17	400.43	415.00	0.72%	0.84%	14.36%	0.12%
2	CH Energy Group	\$36.97	\$35.50	1.04	15.76	15.00	-0.98%	-1.02%	3.98%	-0.04%
3	Consol. Edison	\$39.77	\$38.65	1.03	272.02	288.00	1.15%	1.18%	2.83%	0.03%
4	Constellation Energy	\$81.50	\$50.00	1.63	178.44	180.00	0.17%	0.28%	38.65%	0.11%
5	Dominion Resources	\$45.51	\$27.00	1.69	577.00	622.00	1.51%	2.55%	40.68%	1.04%
6	DPL Inc.	\$26.78	\$12.50	2.14	113.60	112.00	-0.28%	-0.61%	53.32%	-0.32%
7	DTE Energy	\$42.78	\$41.75	1.02	163.23	163.25	0.00%	0.00%	2.41%	0.00%
8	Duke Energy	\$17.72	\$19.00	0.93	1262.00	1285.00	0.36%	0.34%	-7.19%	-0.02%
9	Energy East Corp.	\$25.05	\$21.75	1.15	158.28	158.30	0.00%	0.00%	13.18%	0.00%
10	Exelon Corp.	\$85.17	\$24.50	3.48	661.00	620.00	-1.27%	-4.42%	71.23%	-3.15%
11	FirstEnergy Corp.	\$77.37	\$44.25	1.75	304.84	304.85	0.00%	0.00%	42.81%	0.00%
12	IDACORP Inc.	\$30.20	\$28.90	1.04	45.06	51.60	2.75%	2.87%	4.30%	0.12%
13	NiSource Inc.	\$17.45	\$20.25	0.86	274.18	277.50	0.24%	0.21%	-16.08%	-0.03%
14	OGE Energy	\$32.48	\$25.50	1.27	91.80	100.50	1.83%	2.33%	21.49%	0.50%
15	PPL Corp.	\$49.31	\$23.75	2.08	373.27	362.00	-0.61%	-1.27%	51.84%	-0.66%
16	Progress Energy	\$42.23	\$35.75	1.18	260.10	280.00	1.49%	1.75%	15.35%	0.27%
17	Public Serv. Enterprise	\$43.59	\$23.75	1.84	508.52	518.00	0.37%	0.68%	45.52%	0.31%
18	Southern Co.	\$35.61	\$21.75	1.64	763.10	815.00	1.32%	2.17%	38.93%	0.84%
19	TECO Energy	\$19.94	\$12.00	1.66	210.90	216.00	0.48%	0.80%	39.82%	0.32%
20	Xcel Energy Inc.	\$20.46	\$18.50	1.11	428.78	438.00	0.43%	0.47%	9.58%	0.05%
21	Average	\$40.54	\$28.00	1.49	353.12	361.10	0.48%	0.46%	24.35%	-0.03%

Sources:

<sup>&</sup>lt;sup>1</sup> http://moneycentral.msn.com, downloaded on August 20, 2008.
<sup>2</sup> The Value Line Investment Survey; May 30, June 27, and August 8, 2008.

<sup>&</sup>lt;sup>3</sup> Expected Growth in the Number of Shares.

<sup>&</sup>lt;sup>4</sup> Expected Profitablility of Stock Investment.

# **Comparable Risk Proxy Group**

#### **Value Line Growth Projections**

3-5 Year Growth Rate

		3-5 Year Growth Rate						
<u>Line</u>	<u>Company</u>	Earnings Per Share	<b>Dividends Per Share</b>	<b>Book Value Per Share</b>				
		(1)	(2)	(3)				
1	Ameren Corp.	3.5%	N/A	3.0%				
2	Avista Corp.	9.0%	12.5%	3.5%				
3	Cleco Corp.	10.5%	9.0%	6.0%				
4	DTE Energy	5.0%	1.5%	3.5%				
5	Empire Dist. Elec.	10.0%	1.5%	2.5%				
6	Exelon Corp.	9.0%	6.0%	9.0%				
7	FirstEnergy Corp.	11.0%	8.5%	7.5%				
8	IDACORP, Inc.	2.0%	N/A	2.0%				
9	NiSource Inc.	5.0%	1.5%	1.5%				
10	Northeast Utilities	13.5%	6.0%	6.0%				
11	OGE Energy	4.5%	2.5%	7.0%				
12	Otter Tail Corp.	4.5%	1.5%	4.5%				
13	Pepco Holdings	13.0%	15.0%	3.0%				
14	PG&E Corp.	5.0%	9.0%	5.5%				
15	Pinnacle West Capital	2.0%	2.0%	2.0%				
16	Xcel Energy Inc.	7.5%	3.0%	4.5%				
17	Average	7.2%	5.7%	4.4%				

Source:

# **S&P Integrated Electric Utility Proxy Group**

#### **Value Line Growth Projections**

3-5 Year Growth Rate

		3-5 Year Growth Rate						
<u>Line</u>	<u>Company</u>	<b>Earnings Per Share</b>	<b>Dividends Per Share</b>	<b>Book Value Per Share</b>				
		(1)	(2)	(3)				
1	ALLETE	2.5%	5.5%	6.5%				
2	Alliant Energy	6.0%	9.0%	6.0%				
3	Amer. Elec. Power	7.5%	8.0%	6.5%				
4	Ameren Corp.	3.5%	N/A	3.0%				
5	Cleco Corp.	10.5%	9.0%	6.0%				
6	CMS Energy Corp.	11.5%	N/A	5.0%				
7	DPL Inc.	11.0%	5.0%	9.0%				
8	DTE Energy	5.0%	1.5%	3.5%				
9	Edison Int'l	5.0%	7.0%	9.0%				
10	Empire Dist. Elec.	10.0%	1.5%	2.5%				
11	Energy East Corp.	-0.5%	2.0%	1.5%				
12	Entergy Corp.	10.0%	13.0%	8.0%				
13	FPL Group	9.5%	7.5%	8.5%				
14	Hawaiian Elec.	7.5%	1.0%	2.5%				
15	IDACORP Inc.	2.0%	N/A	2.0%				
16	MGE Energy	6.0%	0.5%	7.0%				
17	Northeast Utilities	13.5%	6.0%	6.0%				
18	PG&E Corp.	5.0%	9.0%	5.5%				
19	Pinnacle West Capital	2.0%	2.0%	2.0%				
20	PNM Resources	-1.0%	1.5%	N/A				
21	Portland General	7.0%	N/A	4.5%				
22	Progress Energy	5.0%	1.0%	1.5%				
23	Puget Energy Inc.	5.0%	4.5%	3.5%				
24	Southern Co.	5.5%	4.5%	6.0%				
25	TECO Energy	4.5%	3.0%	6.0%				
26	UniSource Energy	2.0%	6.5%	3.5%				
27	Westar Energy	1.5%	5.0%	4.5%				
28	Wisconsin Energy	8.0%	9.5%	6.5%				
29	Xcel Energy Inc.	7.5%	3.0%	4.5%				
30	Average	5.9%	5.0%	5.0%				

Source

The Value Line Investment Survey; May 30, June 27, and August 8, 2008.

### **Moody's Electric Utility Proxy Group**

### **Value Line Growth Projections**

3-5 Year Growth Rate

		3-5 Year Growth Rate						
<u>Line</u>	<u>Company</u>	Earnings Per Share	<b>Dividends Per Share</b>	<b>Book Value Per Share</b>				
		(1)	(2)	(3)				
1	Amer. Elec. Power	7.5%	8.0%	6.5%				
2	CH Energy Group	2.0%	0.5%	1.5%				
3	Consol. Edison	2.0%	1.0%	3.5%				
4	Constellation Energy	13.0%	10.0%	10.5%				
5	Dominion Resources	12.0%	8.0%	8.5%				
6	DPL Inc.	11.0%	5.0%	9.0%				
7	DTE Energy	5.0%	1.5%	3.5%				
8	Duke Energy	4.5%	4.5%	2.5%				
9	Energy East Corp.	-0.5%	2.0%	1.5%				
10	Exelon Corp.	9.0%	6.0%	9.0%				
11	FirstEnergy Corp.	11.0%	8.5%	7.5%				
12	IDACORP Inc.	2.0%	N/A	2.0%				
13	NiSource Inc.	5.0%	1.5%	1.5%				
14	OGE Energy	4.5%	2.5%	7.0%				
15	PPL Corp.	14.0%	14.0%	10.0%				
16	Progress Energy	5.0%	1.0%	1.5%				
17	Public Serv. Enterprise	10.0%	6.5%	10.5%				
18	Southern Co.	5.5%	4.5%	6.0%				
19	TECO Energy	4.5%	3.0%	6.0%				
20	Xcel Energy Inc.	7.5%	3.0%	4.5%				
21	Average	6.7%	4.8%	5.6%				

Source:

The Value Line Investment Survey; May 30, June 27, and August 8, 2008.

### **Comparable Risk Proxy Group**

### **Two-Stage Growth DCF Model**

<u>Line</u>	<u>Company</u>	13-Week AVG Stock Price <sup>1</sup> (1)	Annual <u>Dividend<sup>2</sup></u> (2)	First Stage <u>Growth</u> (3)	Second Stage <u>Growth<sup>3</sup></u> (4)	Two-Stage Growth DCF (5)
1	Ameren Corp.	\$42.42	\$2.54	4.50%	4.90%	11.07%
2	Avista Corp.	\$21.47	\$0.66	4.75%	4.90%	8.10%
3	Cleco Corp.	\$24.60	\$0.90	13.00%	4.90%	10.29%
4	DTE Energy	\$42.78	\$2.12	6.17%	4.90%	10.39%
5	Empire Dist. Elec.	\$19.99	\$1.28	6.00%	4.90%	11.93%
6	Exelon Corp.	\$85.17	\$2.00	10.25%	4.90%	8.01%
7	FirstEnergy Corp.	\$77.37	\$2.20	7.75%	4.90%	8.28%
8	IDACORP, Inc.	\$30.20	\$1.20	6.00%	4.90%	9.27%
9	NiSource Inc.	\$17.45	\$0.92	3.00%	4.90%	9.99%
10	Northeast Utilities	\$25.88	\$0.85	9.50%	4.90%	9.11%
11	OGE Energy	\$32.48	\$1.39	4.00%	4.90%	9.22%
12	Otter Tail Corp.	\$40.23	\$1.19	8.00%	4.90%	8.46%
13	Pepco Holdings	\$25.62	\$1.08	7.80%	4.90%	9.91%
14	PG&E Corp.	\$38.98	\$1.56	7.53%	4.90%	9.60%
15	Pinnacle West Capital	\$32.68	\$2.10	4.84%	4.90%	11.62%
16	Xcel Energy Inc.	\$20.46	\$0.95	5.70%	4.90%	9.95%
17	Average	\$36.11	\$1.43	6.80%	4.90%	9.70%

Sources:

<sup>&</sup>lt;sup>1</sup> http://moneycentral.msn.com, downloaded on August 21, 2008.

<sup>&</sup>lt;sup>2</sup> The Value Line Investment Survey; May 30, June 27, and August 8, 2008.

<sup>&</sup>lt;sup>3</sup> Blue Chip Economic Indicators, March 10, 2008.

### **S&P Integrated Electric Utility Proxy Group**

### **Two-Stage Growth DCF Model**

Line	<u>Company</u>	13-Week AVG Stock Price <sup>1</sup> (1)	Annual <u>Dividend<sup>2</sup></u> (2)	First Stage <u>Growth</u> (3)	Second Stage <u>Growth<sup>3</sup></u> (4)	Two-Stage Growth DCF (5)
1	ALLETE	\$42.75	\$1.72	5.50%	4.90%	9.23%
2	Alliant Energy	\$34.95	\$1.40	5.55%	4.90%	9.22%
3	Amer. Elec. Power	\$40.87	\$1.64	6.13%	4.90%	9.34%
4	Ameren Corp.	\$42.42	\$2.54	4.50%	4.90%	11.07%
5	Cleco Corp.	\$24.60	\$0.90	13.00%	4.90%	10.29%
6	CMS Energy Corp.	\$14.57	\$0.36	8.85%	4.90%	7.98%
7	DPL Inc.	\$26.78	\$1.10	11.09%	4.90%	10.49%
8	DTE Energy	\$42.78	\$2.12	6.17%	4.90%	10.39%
9	Edison Int'l	\$50.32	\$1.22	7.88%	4.90%	7.79%
10	Empire Dist. Elec.	\$19.99	\$1.28	6.00%	4.90%	11.93%
11	Energy East Corp.	\$25.05	\$1.24	N/A	4.90%	N/A
12	Entergy Corp.	\$115.23	\$3.00	11.75%	4.90%	8.57%
13	FPL Group	\$64.67	\$1.78	10.13%	4.90%	8.52%
14	Hawaiian Elec.	\$25.40	\$1.24	5.59%	4.90%	10.17%
15	IDACORP Inc.	\$30.20	\$1.20	6.00%	4.90%	9.27%
16	MGE Energy	\$34.29	\$1.42	N/A	4.90%	N/A
17	Northeast Utilities	\$25.88	\$0.85	9.50%	4.90%	9.11%
18	PG&E Corp.	\$38.98	\$1.56	7.53%	4.90%	9.60%
19	Pinnacle West Capital	\$32.68	\$2.10	4.84%	4.90%	11.62%
20	PNM Resources	\$12.77	\$0.92	7.65%	4.90%	13.35%
21	Portland General	\$23.54	\$0.98	6.95%	4.90%	9.67%
22	Progress Energy	\$42.23	\$2.46	5.36%	4.90%	11.13%
23	Puget Energy Inc.	\$26.72	\$1.00	6.00%	4.90%	9.02%
24	Southern Co.	\$35.61	\$1.68	5.19%	4.90%	9.91%
25	TECO Energy	\$19.94	\$0.80	7.58%	4.90%	9.63%
26	UniSource Energy	\$32.03	\$0.96	N/A	4.90%	N/A
27	Westar Energy	\$22.53	\$1.16	4.43%	4.90%	10.19%
28	Wisconsin Energy	\$46.13	\$1.08	9.75%	4.90%	7.93%
29	Xcel Energy Inc.	\$20.46	\$0.95	5.70%	4.90%	9.95%
30	Average	\$34.98	\$1.40	7.25%	4.90%	9.82%

Sources:

<sup>&</sup>lt;sup>1</sup> http://moneycentral.msn.com, downloaded on August 20, 2008.

<sup>&</sup>lt;sup>2</sup> The Value Line Investment Survey; May 30, June 27, and August 8, 2008.

<sup>&</sup>lt;sup>3</sup> Blue Chip Economic Indicators, March 10, 2008.

### **Moody's Electric Utility Proxy Group**

### **Two-Stage Growth DCF Model**

<u>Line</u>	<u>Company</u>	13-Week AVG Stock Price <sup>1</sup> (1)	Annual <u>Dividend<sup>2</sup></u> (2)	First Stage Growth (3)	Second Stage <u>Growth<sup>3</sup></u> (4)	Two-Stage Growth DCF (5)
1	Amer. Elec. Power	\$40.87	\$1.64	6.13%	4.90%	9.34%
2	CH Energy Group	\$36.97	\$2.16	N/A	4.90%	N/A
3	Consol. Edison	\$39.77	\$2.34	3.10%	4.90%	10.61%
4	Constellation Energy	\$81.50	\$1.91	18.40%	4.90%	9.23%
5	Dominion Resources	\$45.51	\$1.58	9.42%	4.90%	9.33%
6	DPL Inc.	\$26.78	\$1.10	11.09%	4.90%	10.49%
7	DTE Energy	\$42.78	\$2.12	6.17%	4.90%	10.39%
8	Duke Energy	\$17.72	\$0.88	5.42%	4.90%	10.22%
9	Energy East Corp.	\$25.05	\$1.24	N/A	4.90%	N/A
10	Exelon Corp.	\$85.17	\$2.00	10.25%	4.90%	8.01%
11	FirstEnergy Corp.	\$77.37	\$2.20	7.75%	4.90%	8.28%
12	IDACORP Inc.	\$30.20	\$1.20	6.00%	4.90%	9.27%
13	NiSource Inc.	\$17.45	\$0.92	3.00%	4.90%	9.99%
14	OGE Energy	\$32.48	\$1.39	4.00%	4.90%	9.22%
15	PPL Corp.	\$49.31	\$1.34	17.13%	4.90%	9.65%
16	Progress Energy	\$42.23	\$2.46	5.36%	4.90%	11.13%
17	Public Serv. Enterprise	\$43.59	\$1.29	12.92%	4.90%	9.28%
18	Southern Co.	\$35.61	\$1.68	5.19%	4.90%	9.91%
19	TECO Energy	\$19.94	\$0.80	7.58%	4.90%	9.63%
20	Xcel Energy Inc.	\$20.46	\$0.95	5.70%	4.90%	9.95%
21	Average	\$40.54	\$1.56	8.03%	4.90%	9.66%

<sup>&</sup>lt;sup>1</sup> http://moneycentral.msn.com, downloaded on August 20, 2008.

<sup>&</sup>lt;sup>2</sup> The Value Line Investment Survey; May 30, June 27, and August 8, 2008.

<sup>&</sup>lt;sup>3</sup> Blue Chip Economic Indicators, March 10, 2008.

### **Comparable Risk Proxy Group**

#### **Multi-Stage Growth DCF Model**

		13-Week AVG	Annual	First Stage	Second Stage Growth			Third Stage	Multi-Stage	
<u>Line</u>	<u>Company</u>	Stock Price1	<u>Dividend<sup>2</sup></u>	Growth	Year 6	Year 7	Year 8	Year 9	Growth <sup>3</sup>	<b>Growth DCF</b>
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
1	Ameren Corp.	\$42.42	\$2.54	4.50%	4.58%	4.66%	4.74%	4.82%	4.90%	11.04%
2	Avista Corp.	\$21.47	\$0.66	4.75%	4.78%	4.81%	4.84%	4.87%	4.90%	8.09%
3	Cleco Corp.	\$24.60	\$0.90	13.00%	11.38%	9.76%	8.14%	6.52%	4.90%	10.92%
4	DTE Energy	\$42.78	\$2.12	6.17%	5.91%	5.66%	5.41%	5.15%	4.90%	10.49%
5	Empire Dist. Elec.	\$19.99	\$1.28	6.00%	5.78%	5.56%	5.34%	5.12%	4.90%	12.03%
6	Exelon Corp.	\$85.17	\$2.00	10.25%	9.18%	8.11%	7.04%	5.97%	4.90%	8.28%
7	FirstEnergy Corp.	\$77.37	\$2.20	7.75%	7.18%	6.61%	6.04%	5.47%	4.90%	8.43%
8	IDACORP, Inc.	\$30.20	\$1.20	6.00%	5.78%	5.56%	5.34%	5.12%	4.90%	9.35%
9	NiSource Inc.	\$17.45	\$0.92	3.00%	3.38%	3.76%	4.14%	4.52%	4.90%	9.85%
10	Northeast Utilities	\$25.88	\$0.85	9.50%	8.58%	7.66%	6.74%	5.82%	4.90%	9.41%
11	OGE Energy	\$32.48	\$1.39	4.00%	4.18%	4.36%	4.54%	4.72%	4.90%	9.16%
12	Otter Tail Corp.	\$40.23	\$1.19	8.00%	7.38%	6.76%	6.14%	5.52%	4.90%	8.63%
13	Pepco Holdings	\$25.62	\$1.08	7.80%	7.22%	6.64%	6.06%	5.48%	4.90%	10.12%
14	PG&E Corp.	\$38.98	\$1.56	7.53%	7.00%	6.48%	5.95%	5.43%	4.90%	9.79%
15	Pinnacle West Capital	\$32.68	\$2.10	4.84%	4.85%	4.86%	4.87%	4.89%	4.90%	11.62%
16	Xcel Energy Inc.	\$20.46	\$0.95	5.70%	5.54%	5.38%	5.22%	5.06%	4.90%	10.01%
17	Average	\$36.11	\$1.43	6.80%	6.42%	6.04%	5.66%	5.28%	4.90%	9.83%

Sources:

<sup>&</sup>lt;sup>1</sup> http://moneycentral.msn.com, downloaded on August 21, 2008.

<sup>&</sup>lt;sup>2</sup> The Value Line Investment Survey; May 30, June 27, and August 8, 2008.

<sup>&</sup>lt;sup>3</sup> Blue Chip Economic Indicators, March 10, 2008.

#### **S&P Integrated Electric Utility Proxy Group**

#### Multi-Stage Growth DCF Model

		13-Week AVG	Annual	First Stage		Second Sta	age Growth		Third Stage	Multi-Stage
Line	Company	Stock Price <sup>1</sup>	Dividend <sup>2</sup>	Growth	Year 6	Year 7	Year 8	Year 9	Growth <sup>3</sup>	Growth DCF
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
1	ALLETE	\$42.75	\$1.72	5.50%	5.38%	5.26%	5.14%	5.02%	4.90%	9.27%
2	Alliant Energy	\$34.95	\$1.40	5.55%	5.42%	5.29%	5.16%	5.03%	4.90%	9.26%
3	Amer. Elec. Power	\$40.87	\$1.64	6.13%	5.88%	5.64%	5.39%	5.15%	4.90%	9.42%
4	Ameren Corp.	\$42.42	\$2.54	4.50%	4.58%	4.66%	4.74%	4.82%	4.90%	11.04%
5	Cleco Corp.	\$24.60	\$0.90	13.00%	11.38%	9.76%	8.14%	6.52%	4.90%	10.92%
6	CMS Energy Corp.	\$14.57	\$0.36	8.85%	8.06%	7.27%	6.48%	5.69%	4.90%	8.18%
7	DPL Inc.	\$26.78	\$1.10	11.09%	9.85%	8.61%	7.37%	6.14%	4.90%	10.98%
8	DTE Energy	\$42.78	\$2.12	6.17%	5.91%	5.66%	5.41%	5.15%	4.90%	10.49%
9	Edison Int'l	\$50.32	\$1.22	7.88%	7.28%	6.69%	6.09%	5.50%	4.90%	7.94%
10	Empire Dist. Elec.	\$19.99	\$1.28	6.00%	5.78%	5.56%	5.34%	5.12%	4.90%	12.03%
11	Energy East Corp.	\$25.05	\$1.24	N/A	N/A	N/A	N/A	N/A	4.90%	N/A
12	Entergy Corp.	\$115.23	\$3.00	11.75%	10.38%	9.01%	7.64%	6.27%	4.90%	8.97%
13	FPL Group	\$64.67	\$1.78	10.13%	9.08%	8.04%	6.99%	5.95%	4.90%	8.83%
14	Hawaiian Elec.	\$25.40	\$1.24	5.59%	5.45%	5.31%	5.17%	5.04%	4.90%	10.23%
15	IDACORP Inc.	\$30.20	\$1.20	6.00%	5.78%	5.56%	5.34%	5.12%	4.90%	9.35%
16	MGE Energy	\$34.29	\$1.42	N/A	N/A	N/A	N/A	N/A	4.90%	N/A
17	Northeast Utilities	\$25.88	\$0.85	9.50%	8.58%	7.66%	6.74%	5.82%	4.90%	9.41%
18	PG&E Corp.	\$38.98	\$1.56	7.53%	7.00%	6.48%	5.95%	5.43%	4.90%	9.79%
19	Pinnacle West Capital	\$32.68	\$2.10	4.84%	4.85%	4.86%	4.87%	4.89%	4.90%	11.62%
20	PNM Resources	\$12.77	\$0.92	7.65%	7.10%	6.55%	6.00%	5.45%	4.90%	13.63%
21	Portland General	\$23.54	\$0.98	6.95%	6.54%	6.13%	5.72%	5.31%	4.90%	9.82%
22	Progress Energy	\$42.23	\$2.46	5.36%	5.26%	5.17%	5.08%	4.99%	4.90%	11.17%
23	Puget Energy Inc.	\$26.72	\$1.00	6.00%	5.78%	5.56%	5.34%	5.12%	4.90%	9.09%
24	Southern Co.	\$35.61	\$1.68	5.19%	5.13%	5.07%	5.01%	4.96%	4.90%	9.93%
25	TECO Energy	\$19.94	\$0.80	7.58%	7.04%	6.51%	5.97%	5.44%	4.90%	9.81%
26	UniSource Energy	\$32.03	\$0.96	N/A	N/A	N/A	N/A	N/A	4.90%	N/A
27	Westar Energy	\$22.53	\$1.16	4.43%	4.52%	4.62%	4.71%	4.81%	4.90%	10.16%
28	Wisconsin Energy	\$46.13	\$1.08	9.75%	8.78%	7.81%	6.84%	5.87%	4.90%	8.18%
29	Xcel Energy Inc.	\$20.46	\$0.95	5.70%	5.54%	5.38%	5.22%	5.06%	4.90%	10.01%
30	Average	\$34.98	\$1.40	7.25%	6.78%	6.31%	5.84%	5.37%	4.90%	9.98%

Sources:

<sup>&</sup>lt;sup>1</sup> http://moneycentral.msn.com, downloaded on August 20, 2008.

<sup>&</sup>lt;sup>2</sup> The Value Line Investment Survey; May 30, June 27, and August 8, 2008.

<sup>&</sup>lt;sup>3</sup> Blue Chip Economic Indicators, March 10, 2008.

### **Moody's Electric Utility Proxy Group**

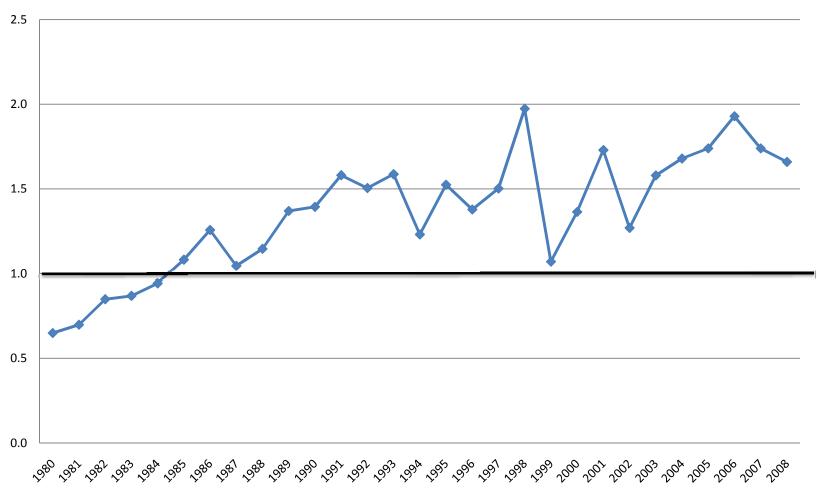
### **Multi-Stage Growth DCF Model**

		13-Week AVG	Annual	First Stage	Second Stage Growth			Third Stage	Multi-Stage	
<u>Line</u>	<b>Company</b>	Stock Price1	<u>Dividend<sup>2</sup></u>	Growth	Year 6	Year 7	Year 8	Year 9	Growth <sup>3</sup>	<b>Growth DCF</b>
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
1	Amer. Elec. Power	\$40.87	\$1.64	6.13%	5.88%	5.64%	5.39%	5.15%	4.90%	9.42%
2	CH Energy Group	\$36.97	\$2.16	N/A	N/A	N/A	N/A	N/A	4.90%	N/A
3	Consol. Edison	\$39.77	\$2.34	3.10%	3.46%	3.82%	4.18%	4.54%	4.90%	10.47%
4	Constellation Energy	\$81.50	\$1.91	18.40%	15.70%	13.00%	10.30%	7.60%	4.90%	10.14%
5	Dominion Resources	\$45.51	\$1.58	9.42%	8.51%	7.61%	6.71%	5.80%	4.90%	9.63%
6	DPL Inc.	\$26.78	\$1.10	11.09%	9.85%	8.61%	7.37%	6.14%	4.90%	10.98%
7	DTE Energy	\$42.78	\$2.12	6.17%	5.91%	5.66%	5.41%	5.15%	4.90%	10.49%
8	Duke Energy	\$17.72	\$0.88	5.42%	5.31%	5.21%	5.11%	5.00%	4.90%	10.26%
9	Energy East Corp.	\$25.05	\$1.24	N/A	N/A	N/A	N/A	N/A	4.90%	N/A
10	Exelon Corp.	\$85.17	\$2.00	10.25%	9.18%	8.11%	7.04%	5.97%	4.90%	8.28%
11	FirstEnergy Corp.	\$77.37	\$2.20	7.75%	7.18%	6.61%	6.04%	5.47%	4.90%	8.43%
12	IDACORP Inc.	\$30.20	\$1.20	6.00%	5.78%	5.56%	5.34%	5.12%	4.90%	9.35%
13	NiSource Inc.	\$17.45	\$0.92	3.00%	3.38%	3.76%	4.14%	4.52%	4.90%	9.85%
14	OGE Energy	\$32.48	\$1.39	4.00%	4.18%	4.36%	4.54%	4.72%	4.90%	9.16%
15	PPL Corp.	\$49.31	\$1.34	17.13%	14.68%	12.24%	9.79%	7.35%	4.90%	10.53%
16	Progress Energy	\$42.23	\$2.46	5.36%	5.26%	5.17%	5.08%	4.99%	4.90%	11.17%
17	Public Serv. Enterprise	\$43.59	\$1.29	12.92%	11.31%	9.71%	8.11%	6.50%	4.90%	9.81%
18	Southern Co.	\$35.61	\$1.68	5.19%	5.13%	5.07%	5.01%	4.96%	4.90%	9.93%
19	TECO Energy	\$19.94	\$0.80	7.58%	7.04%	6.51%	5.97%	5.44%	4.90%	9.81%
20	Xcel Energy Inc.	\$20.46	\$0.95	5.70%	5.54%	5.38%	5.22%	5.06%	4.90%	10.01%
21	Average	\$40.54	\$1.56	8.03%	7.40%	6.78%	6.15%	5.53%	4.90%	9.87%

<sup>&</sup>lt;sup>1</sup> http://moneycentral.msn.com, downloaded on August 20, 2008.
<sup>2</sup> *The Value Line Investment Survey; M* ay 30, June 27, and August 8, 2008.

<sup>&</sup>lt;sup>3</sup> Blue Chip Economic Indicators, March 10, 2008.

# **Electric Common Stock Market/Book Ratio**



Sources:

2001-2008: AUS Utility Reports.

1980-2000: Mergent Public Utility Manual; at a15, and a17.

### **Equity Risk Premium - Treasury Bond**

<u>Line</u>	<u>Date</u>	Authorized Electric <u>Returns<sup>1</sup></u> (2)	Treasury Bond Yield <sup>2</sup> (1)	Indicated Risk <u>Premium</u> (3)
1	1986	13.93%	7.78%	6.15%
2	1987	12.99%	8.59%	4.40%
3	1988	12.79%	8.96%	3.83%
4	1989	12.97%	8.45%	4.52%
5	1990	12.70%	8.61%	4.09%
6	1991	12.55%	8.14%	4.41%
7	1992	12.09%	7.67%	4.42%
8	1993	11.41%	6.59%	4.82%
9	1994	11.34%	7.37%	3.97%
10	1995	11.55%	6.88%	4.67%
11	1996	11.39%	6.71%	4.68%
12	1997	11.40%	6.61%	4.79%
13	1998	11.66%	5.58%	6.08%
14	1999	10.77%	5.87%	4.90%
15	2000	11.43%	5.94%	5.49%
16	2001	11.09%	5.49%	5.60%
17	2002	11.16%	5.43%	5.73%
18	2003	10.97%	4.96%	6.01%
19	2004	10.75%	5.05%	5.70%
20	2005	10.54%	4.65%	5.89%
21	2006	10.36%	4.91%	5.45%
22	2007 <sup>3</sup>	10.36%	4.84%	5.52%
23	2008 <sup>3</sup>	10.28%	4.50%	5.78%
24	Average	11.59%	6.50%	5.08%

Sources:

<sup>&</sup>lt;sup>1</sup> Regulatory Research Associates, Inc., *Regulatory Focus*, Jan. 85 - Dec. 06.

 <sup>&</sup>lt;sup>2</sup> Economic Report of the President 2007: Table 73.
 The yields from 2002 to 2005 represent the 20-Year
 Treasury yields obtained from the Federal Reserve Bank.

<sup>&</sup>lt;sup>3</sup> *EEI Rate Case Summary,* Q2 Financial Update, at 1.

### **Equity Risk Premium - Utility Bond**

<u>Line</u>	<u>Date</u>	Authorized Electric <u>Returns<sup>1</sup></u> (2)	Average "A" Rating Utility <u>Bond Yield<sup>2</sup></u> (1)	Indicated Risk <u>Premium</u> (3)
1	1986	13.93%	9.58%	4.35%
2	1987	12.99%	10.10%	2.89%
3	1988	12.79%	10.49%	2.30%
4	1989	12.97%	9.77%	3.20%
5	1990	12.70%	9.86%	2.84%
6	1991	12.55%	9.36%	3.19%
7	1992	12.09%	8.69%	3.40%
8	1993	11.41%	7.59%	3.82%
9	1994	11.34%	8.31%	3.03%
10	1995	11.55%	7.89%	3.66%
11	1996	11.39%	7.75%	3.64%
12	1997	11.40%	7.60%	3.80%
13	1998	11.66%	7.04%	4.62%
14	1999	10.77%	7.62%	3.15%
15	2000	11.43%	8.24%	3.19%
16	2001	11.09%	7.76%	3.33%
17	2002	11.16%	7.37%	3.79%
18	2003	10.97%	6.58%	4.39%
19	2004	10.75%	6.16%	4.59%
20	2005	10.54%	5.65%	4.89%
21	2006	10.36%	6.07%	4.29%
22	2007 <sup>3</sup>	10.36%	6.07%	4.29%
23	2008 <sup>3</sup>	10.28%	6.24%	4.04%
24	Average	11.59%	7.90%	3.68%

Sources:

<sup>&</sup>lt;sup>1</sup> Regulatory Research Associates, Inc., Regulatory Focus, Jan. 85 - Dec. 06.

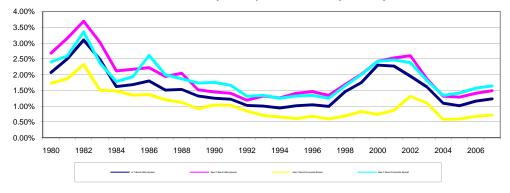
<sup>&</sup>lt;sup>2</sup> Mergent Public Utility Manual, Mergent Weekly News Reports, 2003. The utility yields for the period 2001-2006 were obtained from the Mergent Bond Record.

<sup>&</sup>lt;sup>3</sup> EEI Rate Case Summary, Q2 Financial Update, at 1.

#### **Utility-Treasury Spreads**

			Public Utility Bond Yields			Corporate Bond Yields				
<u>Line</u>	<u>Year</u>	T-Bond <u>Yield<sup>1</sup></u>	<u>A</u> <sup>2</sup>	Baa <sup>2</sup>	A-T-Bond Spread	Baa-T-Bond Spread	<u>Aaa</u> 1	Baa <sup>1</sup>	Aaa-T-Bond <u>Spread</u>	Baa-T-Bond Spread
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
1	1980	11.27%	13.34%	13.95%	2.07%	2.68%	11.94%	13.67%	1.73%	2.40%
2	1981	13.45%	15.95%	16.60%	2.50%	3.15%	14.17%	16.04%	1.87%	2.59%
3	1982	12.76%	15.86%	16.45%	3.10%	3.69%	13.79%	16.11%	2.32%	3.35%
4	1983	11.18%	13.66%	14.20%	2.48%	3.02%	12.04%	13.55%	1.51%	2.37%
5	1984	12.41%	14.03%	14.53%	1.62%	2.12%	12.71%	14.19%	1.48%	1.78%
6	1985	10.79%	12.47%	12.96%	1.68%	2.17%	11.37%	12.72%	1.35%	1.93%
7	1986	7.78%	9.58%	10.00%	1.80%	2.22%	9.02%	10.39%	1.37%	2.61%
8	1987	8.59%	10.10%	10.53%	1.51%	1.94%	9.38%	10.58%	1.20%	1.99%
9	1988	8.96%	10.49%	11.00%	1.53%	2.04%	9.71%	10.83%	1.12%	1.87%
10	1989	8.45%	9.77%	9.97%	1.32%	1.52%	9.26%	10.18%	0.92%	1.73%
11	1990	8.61%	9.86%	10.06%	1.25%	1.45%	9.32%	10.36%	1.04%	1.75%
12	1991	8.14%	9.36%	9.55%	1.22%	1.41%	8.77%	9.80%	1.03%	1.66%
13	1992	7.67%	8.69%	8.86%	1.02%	1.19%	8.14%	8.98%	0.84%	1.31%
14	1993	6.59%	7.59%	7.91%	1.00%	1.32%	7.22%	7.93%	0.71%	1.34%
15	1994	7.37%	8.31%	8.63%	0.94%	1.26%	7.96%	8.62%	0.66%	1.25%
16	1995	6.88%	7.89%	8.29%	1.01%	1.41%	7.59%	8.20%	0.61%	1.32%
17	1996	6.71%	7.75%	8.17%	1.04%	1.46%	7.37%	8.05%	0.68%	1.34%
18	1997	6.61%	7.60%	7.95%	0.99%	1.34%	7.26%	7.86%	0.60%	1.25%
19	1998	5.58%	7.04%	7.26%	1.46%	1.68%	6.53%	7.22%	0.69%	1.64%
20	1999	5.87%	7.62%	7.88%	1.75%	2.01%	7.04%	7.87%	0.83%	2.00%
21	2000	5.94%	8.24%	8.36%	2.30%	2.42%	7.62%	8.36%	0.74%	2.42%
22	2001	5.49%	7.76%	8.02%	2.27%	2.53%	7.08%	7.95%	0.87%	2.46%
23	2002	5.42%	7.37%	8.02%	1.95%	2.60%	6.49%	7.80%	1.31%	2.38%
24	2003	4.96%	6.57%	6.83%	1.61%	1.87%	5.67%	6.77%	1.10%	1.81%
25	2004	5.05%	6.14%	6.37%	1.09%	1.32%	5.63%	6.39%	0.58%	1.34%
26	2005	4.65%	5.66%	5.93%	1.01%	1.29%	5.24%	6.06%	0.59%	1.41%
27	2006	4.91%	6.07%	6.32%	1.16%	1.41%	5.59%	6.48%	0.68%	1.57%
28	2007	4.84%	6.07%	6.33%	1.23%	1.49%	5.56%	6.48%	0.72%	1.64%
29	2008 <sup>3</sup>	4.50%	6.24%	6.71%	1.74%	2.21%	5.53%	6.87%	1.03%	2.37%
30	Average	7.64%	9.21%	9.57%	1.57%	1.94%	8.45%	9.53%	1.04%	1.89%

# Yield Spreads Treasury Vs. Corporate & Treasury Vs. Utility



<sup>&</sup>lt;sup>1</sup> Economic Report of the President 2007: Table 73 at 316. The yields from 2002 to 2005 represent the 20-Year Treasury yields obtained from the Federal Reserve Bank.

<sup>&</sup>lt;sup>2</sup> Mergent Public Utility Manual 2003. Moody's Daily News Reports.

 $<sup>^{\</sup>rm 3}$  The data for 2008 includes the period January - June 2008.

# **Utility Bond Yields**

<u>Line</u>	<u>Date</u>	"A" Rating Utility <u>Bond Yield</u> (1)	"Baa" Rating Utility <u>Bond Yield</u> (2)
1	08/15/08	6.33%	6.95%
2	08/07/08	6.42%	6.99%
3	08/01/08	6.42%	7.01%
4	07/25/08	6.54%	7.11%
5	07/18/08	6.51%	7.07%
6	07/11/08	6.33%	6.90%
7	07/03/08	6.33%	6.89%
8	06/27/08	6.31%	6.86%
9	06/20/08	6.40%	6.95%
10	06/13/08	6.48%	7.03%
11	06/06/08	6.29%	6.85%
12	05/30/08	6.36%	6.93%
13	05/23/08	6.22%	6.78%
14	Average	6.38%	6.95%

Source:

www.moodys.com, Bond Yields and Key Indicators.

# **Comparable Risk Proxy Group**

<u>Line</u>	<u>Company</u>	<u>Beta</u>
		(1)
1	Ameren Corp.	0.80
2	Avista Corp.	0.90
3	Cleco Corp.	1.00
4	DTE Energy	0.80
5	Empire Dist. Elec.	0.85
6	Exelon Corp.	0.85
7	FirstEnergy Corp.	0.80
8	IDACORP, Inc.	0.90
9	NiSource Inc.	0.90
10	Northeast Utilities	0.75
11	OGE Energy	0.90
12	Otter Tail Corp.	0.95
13	Pepco Holdings	0.90
14	PG&E Corp.	0.85
15	Pinnacle West Capital	0.80
16	Xcel Energy Inc.	<u>0.80</u>
17	Average	0.86

Source:

The Value Line Investment Survey; May 30, June 27, and August 8, 2008.

# **S&P Integrated Electric Utility Proxy Group**

<u>Line</u>	<u>Company</u>	<u>Beta</u> (1)
1	ALLETE	0.90
2	Alliant Energy	0.80
3	Amer. Elec. Power	0.85
4	Ameren Corp.	0.80
5	Cleco Corp.	1.00
6	CMS Energy Corp.	1.05
7	DPL Energy Corp.	0.80
8	DTE Energy	0.80
9	Edison Int'l	0.90
10	Empire Dist. Elec.	0.85
11	Energy East Corp.	0.75
12	Entergy Corp.	0.85
13	FPL Group	0.80
14	Hawaiian Elec.	0.75
15	IDACORP Inc.	0.90
16	MGE Energy	0.95
17	Northeast Utilities	0.75
18	PG&E Corp.	0.85
19	Pinnacle West Capital	0.80
20	PNM Resources	0.85
21	Portland General	0.80
22	Progress Energy	0.80
23	Puget Energy Inc.	0.80
24	Southern Co.	0.70
25	TECO Energy	0.95
26	UniSource Energy	0.75
27	Westar Energy	0.90
28	Wisconsin Energy	0.80
29	Xcel Energy Inc.	<u>0.80</u>
30	Average	0.84

Source:

The Value Line Investment Survey; May 30, June 27, and August 8, 2008.

# **Moody's Electric Utility Proxy Group**

<u>Line</u>	<u>Company</u>	<u>Beta</u>
		(1)
1	Amer. Elec. Power	0.85
2	CH Energy Group	0.90
3	Consol. Edison	0.75
4	Constellation Energy	0.90
5	Dominion Resources	0.80
6	DPL Inc.	0.80
7	DTE Energy	0.80
8	Duke Energy	N/A
9	Energy East Cor.	0.75
10	Exelon Corp	0.85
11	FirstEnergy Corp.	0.80
12	IDACORP Inc.	0.90
13	NiSource Inc.	0.90
14	OGE Energy	0.90
15	PPL Corp.	0.90
16	Progress Energy	0.80
17	P.S. Enterprise	0.90
18	Southern Co.	0.70
19	TECO Energy	0.95
20	Xcel Energy Inc.	<u>0.80</u>
21	Average	0.84

Source:

The Value Line Investment Survey; May 30, June 27, and August 8, 2008.

# **Comparable Risk Proxy Group**

### **CAPM**

<u>Line</u>	<u>Description</u>	Historica <u>Premium</u> (1)	
1	Risk-Free Rate <sup>1</sup>	5.10%	
2	Risk Premium <sup>2</sup>	6.50%	
3	Beta <sup>3</sup>	0.85	
4	CAPM	10.63%	

<u>Line</u>	<u>Description</u>	Prospective <u>Premium</u> (1)	
5	Risk-Free Rate <sup>1</sup>	5.10%	
6	Risk Premium <sup>2</sup>	6.52%	
7	Beta <sup>3</sup>	0.85	
8	CAPM	10.64%	
9	CAPM Average	10.63%	

<sup>&</sup>lt;sup>1</sup> Blue Chip Financial Forecasts; August 1, 2008 at 2.

<sup>&</sup>lt;sup>2</sup> SBBI; 2008 at 31 and 120.

<sup>&</sup>lt;sup>3</sup> The Value Line Investment Survey; May 30, June 27, and August 8, 2008.

# **S&P Integrated Electric Utility Proxy Group**

### **CAPM**

<u>Line</u>	<u>Description</u>	Historical <u>Premium</u> (1)
1	Risk-Free Rate <sup>1</sup>	5.10%
2	Risk Premium <sup>2</sup>	6.50%
3	Beta <sup>3</sup>	0.84
4	CAPM	10.55%

<u>Line</u>	<u>Description</u>	Prospective <u>Premium</u> (1)	
5	Risk-Free Rate <sup>1</sup>	5.10%	
6	Risk Premium <sup>2</sup>	6.52%	
7	Beta <sup>3</sup>	0.84	
8	CAPM	10.56%	
9	CAPM Average	10.55%	

<sup>&</sup>lt;sup>1</sup> Blue Chip Financial Forecasts; August 1, 2008 at 2.

<sup>&</sup>lt;sup>2</sup> SBBI; 2008 at 31 and 120.

<sup>&</sup>lt;sup>3</sup> The Value Line Investment Survey; May 30, June 27, and August 8, 2008.

# **Moody's Electric Utility Proxy Group**

### **CAPM**

<u>Line</u>	<u>Description</u>	Historical <u>Premium</u> (1)
1	Risk-Free Rate <sup>1</sup>	5.10%
2	Risk Premium <sup>2</sup>	6.50%
3	Beta <sup>3</sup>	0.84
4	CAPM	10.56%

<u>Line</u>	<u>Description</u>	Prospective <u>Premium</u> (1)
5	Risk-Free Rate <sup>1</sup>	5.10%
6	Risk Premium <sup>2</sup>	6.52%
7	Beta <sup>3</sup>	0.84
8	CAPM	10.57%
9	CAPM Average	10.56%

<sup>&</sup>lt;sup>1</sup> Blue Chip Financial Forecasts; August 1, 2008 at 2.

<sup>&</sup>lt;sup>2</sup> SBBI; 2008 at 31 and 120.

<sup>&</sup>lt;sup>3</sup> The Value Line Investment Survey; May 30, June 27, and August 8, 2008.

#### S&P Credit Rating Financial Ratios at ROE of 10.20%

				Business Profile Score (BPS) of '6'		"Strong"	
<u>Line</u>	Description		Amount	S&P "A" Rating Benchmark*	S&P "BBB" Rating Benchmark*	"Intermediate" New S&P Benchmark**	Reference
	<del></del>		(1)	(2)	(3)	(4)	(5)
1	Rate Base	\$	5,954,200				SCHEDULE GSW-E38.
2	Weighted Common Return		5.19%				Schedule MPG-1, Line 4, Col. 4.
3	Income to Common	\$	309,300				Line1 x Line 2.
4	Depreciation & Amortization	\$	330,794				SCHEDULE GSW-E38.
5	Imputed Amortization	\$	9,713				Page 3 , Line 7.
6	Deferred Income Taxes	\$	(8,402)				SCHEDULE GSW-E38.
7	Funds from Operations (FFO)	\$	641,404				Sum of Line 3 through Line 6
8	Weighted Interest Rate		2.71%				Schedule MPG-1, Sum of Line 1 and 2, Col. 4.
9	Interest Expense	\$	161,551				Line 1 x Line 8.
10	Imputed Interest Expense	\$	6,244				Page 3 , Line 6.
11	FFO Plus Interest	\$	809,199				Line 7 + Line 9 + Line 10.
12	FFO Interest Coverage		4.8x	5.2x - 4.2x	4.2x - 3.0x	3.0x - 4.5x	Line 11/ (Line 9 + Line 10).
13	Total Debt Ratio	48.0%		40% - 48%	48% - 58%	35% - 50%	Page 2, Sum of Line 1 through Line 3, Col. 2.
14	FFO to Total Debt		22%	35% - 28%	28% - 18%	25% - 45%	Line 6 / (Line 1 x Line 11).

Source:

\* Standard and Poor's. New Business Profile Scores Assigned to U.S. Utility and Power Companies; Financial Guidelines Revised; June 2, 2004.

\*\* Standard & Poor's, U.S. Utilities Ratings Analysis Now Portrayed in The S&P Corporate Ratings Matrix; November 30, 2007.

# **S&P Credit Rating Financial Ratios at ROE of 10.20%**

### **Financial Capital Structure**

<u>Line</u>	<u>Description</u>	Amount (1)	Weight (2)	<u>Cost</u> (3)	Weighted Cost (4)
1	Long-Term Debt	\$ 3,001,633,545	45.666%	5.774%	2.64%
2	Operating Leases	\$ 125,800,000	1.914%	5.774%	0.11%
3	Short-Term Debt	\$ 47,612,601	0.724%	3.384%	0.02%
4	Preferred Stock	\$ 114,502,040	1.742%	5.189%	0.09%
5	Common Equity	\$ 3,283,398,137	<u>49.953%</u>	10.200%	<u>5.10%</u>
6	Total	\$ 6,572,946,323	100.00%		7.96%

Source:

Schedule MGO-E5.

### **S&P Credit Rating Financial Ratios at ROE of 10.20%**

# Off-Balance Sheet Debt Equivalent (Millions)

<u>Line</u>	<u>Description</u>		<u>nount</u> (1)	Weight (2)	
	Operating leases		` ,		` ,
1	UE	\$	185		46%
2	CIPS	\$	3		1%
3	Genco	\$	152		38%
4	CILCORP	\$	24		6%
5	CILCO	\$	24		6%
6	IP	\$ \$ <b>\$</b>	12		<u>3%</u>
7	Total	\$	400		100%
1 2 3	Total Company Operating Leases Imputed Interest Expens Imputed Amortization	se		\$ \$ \$	272 13.5 21.0
5	AmerenUE Imputed Debt			\$	125.80
6	Imputed Interest Expens	e		\$	6.24
7	Imputed Amortization		\$	9.71	

Source:

2007 Ameren Corp. 10-K and AmerenUE Response to Data Request MIEC 3-3.