

*Exhibit No.:*  
*Issues:* *Incentive*  
*Compensation*  
*Payroll Overtime*  
*Witness:* *Keith A. Majors*  
*Sponsoring Party:* *MoPSC Staff*  
*Type of Exhibit:* *Surrebuttal Testimony*  
*Case No.:* *ER-2009-0089*  
*Date Testimony Prepared:* *April 7, 2009*

**MISSOURI PUBLIC SERVICE COMMISSION**  
**UTILITY SERVICES DIVISION**

**SURREBUTTAL TESTIMONY**

**OF**

**KEITH A. MAJORS**

**Great Plains Energy, Incorporated**  
**KANSAS CITY POWER & LIGHT COMPANY**

**CASE NO. ER-2009-0089**

*Jefferson City, Missouri*  
*April 2009*

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**OF**  
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**KANSAS CITY POWER & LIGHT COMPANY**  
**CASE NO. ER-2009-0089**

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1 **SURREBUTTAL TESTIMONY**

2 **OF**

3 **KEITH A. MAJORS**

4 **Great Plains Energy, Incorporated**

5 **KANSAS CITY POWER & LIGHT COMPANY**

6 **CASE NO. ER-2009-0089**

7 Q. Please state your name and business address.

8 A. Keith A. Majors, Fletcher Daniels State Office Building, Room G8,  
9 615 E. 13<sup>th</sup> Street, Kansas City, Missouri 64106.

10 Q. By whom are you employed and in what capacity?

11 A. I am a Utility Regulatory Auditor with the Missouri Public Service  
12 Commission (Commission or PSC).

13 Q. Are you the same Keith A. Majors that contributed to the Missouri Public  
14 Service Commission Staff's Cost of Service Report Case No. ER-2009-0089 filed  
15 on February 11, 2009?

16 A. Yes. I contributed to the Staff Cost of Service Report filed on  
17 February 11, 2009 in this case relating to Kansas City Power & Light Company  
18 (KCPL or Company). In addition, I contributed to the Staff Cost of Service Reports filed on  
19 February 13, 2009 for KCP&L Greater Missouri Operations Company (GMO)  
20 for MPS and L&P, and L&P Steam. I also provided rebuttal testimony in this case  
21 on March 11, 2009 and rebuttal testimonies in the GMO rate cases ER-2009-0090  
22 and HR-2009-0092.

1 Q. What is the purpose of your surrebuttal testimony in this proceeding?

2 A. The purpose of my surrebuttal testimony is to respond to the rebuttal testimony  
3 of Company witness Barbara Curry on the issue of incentive compensation and the rebuttal  
4 testimony of Company witness John Weisensee on the issue of payroll overtime costs.

5 **EXECUTIVE SUMMARY**

6 Q. Please summarize Staff's position in the areas of incentive compensation and  
7 payroll overtime costs.

8 A. It is Staff's position that due to the circumstances concerning  
9 the short-term incentive compensation plans for the past two years that no incentive  
10 compensation should be included in the Company's cost of service.

11 On the issue of overtime costs, Staff finds no evidence supporting the gross-up of  
12 overtime labor costs for payroll increases for Staff's three-year average of such costs to be  
13 included in the cost of service.

14 **INCENTIVE COMPENSATION**

15 Q. In general respecting Ms. Curry's rebuttal testimony, what is Staff's primary  
16 reason for the disallowance of short-term incentive compensation?

17 A. For plan years 2007 and 2008, the short-term incentive compensation plans did  
18 not pay any awards. Additionally, because the current short-term incentive compensation  
19 plans are designed to be funded solely on the earnings per share of the Company, a metric that  
20 can fluctuate largely year-to-year, Staff cannot estimate what amount, if any, the short-term  
21 compensation plans would pay for the 2009 plan year.

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1 Q. On line 16, page 3 of Ms. Curry's rebuttal testimony, Ms. Curry refers to  
2 "Staff's unrealistic assumption that the Company will not incur any short-term incentive  
3 compensation expenses going forward." Is Staff's assumption "unrealistic"?

4 A. Given the fact that the Company has not met funding thresholds  
5 for two years in a row for its short-term incentive compensation plans, Staff does not believe  
6 this assumption is in any way "unrealistic". In fact, Staff has recently been informed  
7 via Ms. Curry's rebuttal testimony that KCPL itself is considering making changes to its  
8 incentive plans because of the inability of the Company to meet those thresholds.  
9 The Company's normalized level of incentive compensation is based upon historical costs  
10 related to the Company's current short-term incentive plans. If indeed the Company  
11 is redesigning these plans, then the historical costs would not be representative of costs to be  
12 incurred in the future.

13 Q. On lines 19-23 on page 3 and lines 1-2 on page 4 of Ms. Curry's  
14 rebuttal testimony, Ms. Curry elaborates on the history of incentive compensation,  
15 specifically the fact that the initial design of incentive compensation for most companies was  
16 to augment or replace base salary increases. Do any of the short-term incentive compensation  
17 plans augment or replace base salary increases?

18 A. No. No base salaries at KCPL are "at risk". By their very nature  
19 KCPL's incentive compensation plans are not a part of any employee's base salary.  
20 Staff examined the Company's methodology for development of salary levels, in particular,  
21 salary surveys from compensation consultants including Mercer. It is Company policy to set  
22 base salaries at the median market level which means that half of the sampled salaries should  
23 be higher than the market average and half of them should be lower. Staff is unaware of any

1 recent time where the Company's base salaries were not increased by the Company for wage  
2 and salary payroll increases.

3 The Company has awarded base salary increases to all classes of employees for some  
4 time. In fact, according to lines 8-10 of page 3 of Ms. Curry's rebuttal testimony the latest  
5 salary increases for management and union employees averaged 3%-3.8% per year from  
6 2005-2008. Because it is Company policy to establish salaries at the median market amount,  
7 Staff has no evidence to counter its assumption that salary increases are not reduced because  
8 the Company employs short-term incentives in addition to base salary.

9 Q. On lines 2-16 on page 5 of Ms. Curry's rebuttal testimony,  
10 Ms. Curry describes the 2007 discretionary employee bonus. Was this related in any way to  
11 the short-term incentive compensation plans?

12 A. No. In fact, the plan documents which were attachments to my rebuttal  
13 testimony clearly stated "*There is no payment for any KCP&L or Divisional performance*  
14 *goals if the KCP&L EPS threshold is not met.*" It is Staff's opinion that awarding incentive  
15 compensation when goals for that compensation are not met is contrary to the basis and theory  
16 surrounding incentive compensation. Staff agrees that goals of SAIDI (System Average  
17 Interruption Duration Index), JD Power Customer Satisfaction surveys, and an electric  
18 utility's safety record are indeed appropriate performance criteria. However, such  
19 unpredictable discretionary payments are no way to establish rates on a going forward basis.

20 Q. On lines 13-21 on page 4 of Ms. Curry's rebuttal testimony, she states,  
21 "[T]he Company is changing this annual incentive structure effective in 2009." Was the Staff  
22 aware of this development prior to the receipt of Ms. Curry's rebuttal testimony?

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1           A.     No. The Company did not inform Staff of its consultation with Mercer nor of  
2 the redesign of its short-term incentive compensation programs. In fact, Staff's first  
3 realization of this development was through Ms. Curry's rebuttal testimony. Staff had several  
4 meetings regarding payroll and incentive compensation and at no time was it ever brought to  
5 Staff's attention that the Company believed its incentive compensation programs were in need  
6 of revision. In response to Staff discovery, the Company stated that changes to the short-term  
7 incentive plans would be incorporated for the 2009 plan year but that those changes have not  
8 been finalized at this time. However, any award based on the projected changes to the short-  
9 term incentive plans for 2009 to be paid in 2010 would not lie within the scope of this rate  
10 case.

11           Q.     On lines 5-6 on page 6 of Ms. Curry's rebuttal testimony, Ms. Curry states,  
12 "Staff appears to believe that achieving financial objectives does not significantly benefit  
13 customers and does not improve utility operations as a whole". Is this Staff's position?

14           A.     No. Staff's objective is to establish rates that allow the utility an opportunity  
15 to achieve a reasonable rate of return on its investment. It is Staff's position that awards  
16 solely based on earnings per share do not directly benefit ratepayers and should be paid by  
17 shareholders. Staff is not promoting any form of incentive program over another nor is it  
18 seeking to dictate what goals an incentive program should have other than the program should  
19 provide a benefit to ratepayers. However, if the Company determines that it will award  
20 amounts based on the direct benefit of shareholders, those costs should be borne by those  
21 shareholders. The Commission has generally supported incentive plans that were based on  
22 benefits to customers, and has not typically allowed those incentive plans that were based on  
23 direct financial performance of the Company, such as earnings per share measures.

1 Q. Is a portion of Staff's disallowance of short-term incentive compensation based  
2 on earnings per share?

3 A. No. As stated previously, Staff is disallowing short-term incentive  
4 compensation because the Company's programs have not paid out for the past two plan years.  
5 Staff's issue with the Company on the earnings per share measure lies within the Company's  
6 three-year average of short-term incentive compensation. The Company did not remove the  
7 earnings per share and discretionary portion of the amounts awarded in 2005 and 2006  
8 to form its average. As summarized in my rebuttal testimony, the Commission has previously  
9 ruled in the favor of Staff's disallowance of awards based on earnings per share and  
10 discretionary qualifiers in the last two KCPL rate cases. If a three-year average  
11 of short-term incentive compensation is determined to be appropriate, amounts previously  
12 disallowed by the Commission should not comprise a portion of that average.

13 Q. Has the Staff and the Company resolved the issue of long-term incentive  
14 compensation?

15 A. Yes. The Company is no longer requesting long-term incentive compensation  
16 expense in its cost of service.

17 **PAYROLL OVERTIME**

18 Q. What methodology did Staff use to annualize overtime costs in this case?

19 A. Staff annualized KCPL and Great Plains Energy Corporation (GPE) overtime  
20 by using a three-year average of total overtime costs using the years 2005, 2006, and 2007.  
21 Additionally, Staff annualized overtime billed to joint partners and Wolf Creek billed  
22 overtime on a three-year average for the same time period. Staff examined both overtime  
23 hours and costs for these years.



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1 Q. What methodology did the Company use to annualize overtime costs  
2 in this case?

3 A. The Company utilized the same time period and used a three-year average,  
4 but included a 6.5% wage increase to 2005 overtime dollars and a 3.25% wage increase to  
5 2006 overtime dollars in attempt to equate these dollars to 2007 dollars as described  
6 on lines 5 through 8 on page 21 of John Weisensee's rebuttal testimony.

7 Q. Did the Company apply this methodology to all historical labor costs?

8 A. No. The Company did not apply the wage increases to payroll billed to joint  
9 partners or overtime billed to joint partners. The annualized amounts of joint partner billings  
10 reduce payroll charged to the Company, and ultimately to ratepayers, but by less than would  
11 be the case if the joint partners were charged the wage increases. There is an inconsistency in  
12 the way the Company is approaching overtime costs to be included in rates with those  
13 overtime costs charged to its joint partners. In effect, the Company has applied wage  
14 increases to items that increase expense to be recovered from ratepayers, but not to  
15 corresponding items that decrease expense to be recovered from ratepayers. Additionally, the  
16 Company did not apply wage increases to temporary and intern payroll for which an average  
17 of the same time period was taken.

18 Q. Upon what evidence did Staff rely to not include the wage increases?

19 A. Staff analyzed overtime dollars and hours for KCPL overtime and came to the  
20 conclusion that the average dollar rate per hour of overtime fluctuated over the specified  
21 period and did not follow a distinct pattern. Specifically, the average hourly rates for 2005,  
22 2006, and 2007, for KCPL overtime were \$52.98, \$54.29, and \$51.96, respectively.  
23 However, Staff noted that total overtime dollars were increasing from year-to-year.

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1 Therefore, Staff used a three-year average of total overtime dollars with no gross-up for wage  
2 increases. To be consistent, Staff used the same methodology for GPE, Wolf Creek, and joint  
3 partner's overtime and straight time labor normalizations.

4 The amount of KCPL overtime hours and costs appears below:

<b>Year</b>	<b>Expense</b>	<b>Hours</b>	<b>Average \$</b>	<b>% increase</b>
<b>2005</b>	\$ 18,605,838	351,177	\$ 52.98	
<b>2006</b>	\$ 19,955,798	367,571	\$ 54.29	2.472%
<b>2007</b>	\$ 21,655,529	416,812	\$ 51.96	-4.303%
<b>2008</b>	\$ 22,309,539	410,117	\$ 54.40	4.702%

5 Because the current 2008 average hourly rate is only slightly higher than the 2006 rate, Staff's  
6 average of 2005, 2006, and 2007 total unadjusted dollars is still appropriate. Therefore, there  
7 is no support or justification for applying a percentage increase for historical overtime costs in  
8 this case.

9 Q. Does Staff have any other issues specifically related to overtime?

10 A. Yes. Staff is aware that the 2008 Wolf Creek outage was abnormally extended  
11 and is consequently investigating overtime costs to determine if a deferral is necessary similar  
12 to the non-wage maintenance deferral agreed to by Staff. This determination will be made in  
13 Staff's true-up case.

14 Q. Does this conclude your surrebuttal testimony?

15 A. Yes, it does.

**BEFORE THE PUBLIC SERVICE COMMISSION**

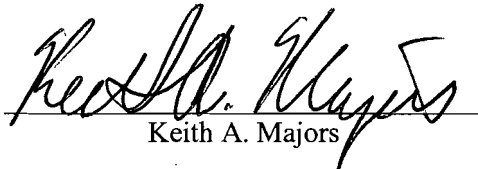
**OF THE STATE OF MISSOURI**

In the Matter of the Application of Kansas City )  
Power and Light Company for Approval to ) Case No. ER-2009-0089  
Make Certain Changes in its Charges for )  
Electric Service To Continue the )  
Implementation of Its Regulatory Plan. )

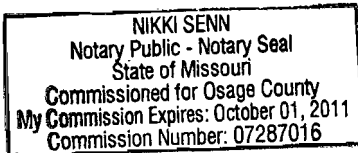
AFFIDAVIT OF KEITH A. MAJORS

STATE OF MISSOURI )  
 ) ss.  
COUNTY OF COLE )

Keith A. Majors, of lawful age, on his oath states: that he has participated in the preparation of the foregoing Surrebuttal Testimony in question and answer form, consisting of 8 pages to be presented in the above case; that the answers in the foregoing Surrebuttal Testimony were given by him; that he has knowledge of the matters set forth in such answers; and that such matters are true and correct to the best of his knowledge and belief.

  
Keith A. Majors

Subscribed and sworn to before me this 6<sup>th</sup> day of April, 2009.



  
Nikki Senn  
Notary Public