Exhibit No.:

Issues: Incentive

Compensation

Witness: Keith A. Majors

Sponsoring Party: MoPSC Staff
Type of Exhibit: Rebuttal Testimony

Case No.: HR-2009-0092

Date Testimony Prepared: March 13, 2009

# MISSOURI PUBLIC SERVICE COMMISSION UTILITY SERVICES DIVISION

## **REBUTTAL TESTIMONY**

**OF** 

**KEITH A. MAJORS** 

Great Plains Energy, Incorporated
GREATER MISSOURI OPERATIONS COMPANY
GMO-L&P STEAM

CASE NO. HR-2009-0092

Jefferson City, Missouri March 2009

| 1 | Great Plains Energy, Inc.           |  |
|---|-------------------------------------|--|
| 2 | GREATER MISSOURI OPERATIONS COMPANY |  |
| 3 | GMO-L&P STEAM                       |  |
| 4 | CASE NO. HR-2009-0092               |  |
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| 1      | REBUTTAL TESTIMONY   |  |  |
|--------|--|--|--|
| 2      | OF   |  |  |
| 3      | KEITH A. MAJORS  |  |  |
| 4 5    | Greater Plains Energy, Inc. GREATER MISSOURI OPERATIONS COMPANY                          |  |  |
| 6      | GMO-L&P STEAM  |  |  |
| 7<br>8 | CASE NO. HR-2009-0092  |  |  |
| 9      |  |  |  |
| 10     | Q. Please state your name and business address.  |  |  |
| 11     | A. Keith A. Majors, Fletcher Daniels State Office Building, Room G8,                     |  |  |
| 12     | 615 East 13 <sup>th</sup> Street, Kansas City, Missouri 64106.                           |  |  |
| 13     | Q. By whom are you employed and in what capacity?  |  |  |
| 14     | A. I am a Utility Regulatory Auditor with the Missouri Public Service                    |  |  |
| 15     | Commission (Commission or PSC).  |  |  |
| 16     | Q. Are you the same Keith A. Majors that contributed to the                              |  |  |
| 17     | Staff's Cost of Service report filed in this case on February 13, 2009?                  |  |  |
| 18     | A. Yes. I contributed to that report which addresses Staff's analysis                    |  |  |
| 19     | of the cost of service of KCPL Greater Missouri Operations Company (GMO) L&P Steam.      |  |  |
| 20     | Case No. HR-2009-0092 concerns rates for steam service, the costs of which are allocated |  |  |
| 21     | from GMO L&P. In addition, I contributed to the Staff Cost of Service Report for GMO     |  |  |
| 22     | MPS and L&P, Case No. ER-2009-0090 also filed on February 13, 2009 and the Staff Cost of |  |  |
| 23     | Service Report for Case No. ER-2009-0089 which addresses Staff's analysis of the cost of |  |  |
| 24     | service for Kansas City Power & Light Company (KCPL or the Company) filed on February    |  |  |
| 25     | 11, 2009.  |  |  |

- Q. What is the purpose of your rebuttal testimony in this proceeding?
- A. The purpose of my rebuttal testimony is to address the Company's inclusion of short term incentive compensation in GMO's cost of service for L&P Steam.

  This inclusion is in the revenue requirement schedules in the Company's direct filing supported by Company witness Ronald A. Klote in his direct tesimony. Also, I will address the issue of allocating costs of both long term and short term incentive compensation from
  - Q. Were you the Staff Expert who authored and supported the section of Staff's
    - A. Yes. This section is on pages 73-74.

KCPL to GMO if those costs are to be included in the cost of service.

Cost of Service report concerning short-term incentive compensation?

### **EXECUTIVE SUMMARY**

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- Q. What was the Company position on the amount of short term incentive compensation in its direct filing?
- A. The Company proposed the 2007 short term incentive compensation expense be included in the cost of service.
- Q. What is Staff's response?
  - A. It is Staff's position that short-term incentive compensation booked to the test year which consisted of cash awards to, at the time, Aquila employees under an Aquila compensation plan, should not be included in GMO's cost of service.
  - As a point of clarification, following Great Plains Energy's acquisition of former Aquila entities following this Commission's authorization to do so in Case No. EM-2007-0374, all former Aquila employees became KCPL employees, and consequently became covered under KCPL's incentive compensation plans. Also, as of December 16,

- 1 2008, all Great Plains Energy employees also became KCPL employees, but these employees
- 2 remain covered by the respective incentive plans they had with Great Plains Energy.
- 3 Regardless of timeframe, Staff will refer to all employees as KCPL employees in this
- 4 testimony.

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- Q. What amounts of short term incentive compensation is GMO proposing to be
- 6 included in GMO's cost of service?
- A. GMO has proposed a level \$843,729, net of capitalized amounts for L&P in
- 8 the cost of service. L&P Steam receives a portion of the L&P Electric cost through the steam
- 9 allocation factors. This allocation results in \$71,894 of expense.

#### **INCENTIVE COMPENSATION**

- Q. During the test year, what short term incentive compensation plans were available to the former Aquila employees that are now KCPL employees?
- A. The Aquila Variable Compensation program was available to them. That program was designed to grant cash awards based upon metrics in corporate, state, and individual employee measures. Within these measures are various metrics determined by management with various weights. The level of achievement of these goals, from threshold to maximum, determines the amount of weighting of that goal. Target award amounts were
- Q. Did Staff remove any part of this incentive compensation from Aquila's cost of service in the last Aquila rate case, Case No. ER-2007-0004?
  - A. Yes. Staff removed the metrics related to financial measures.

based upon classification of employee by band and status, field or support.

Q. Is the Aquila Variable Compensation program still active?

A. No. This plan was terminated on July 14, 2008 when Great Plains Energy acquired Aquila. The final payments under the plan were paid in the first quarter of 2008, and there will be no further payments made under this plan in the future. KCPL employees that were Aquila employees are covered under KCPL short term incentive compensation programs. However, the 2007 payments under the Aquila Variable Compensation program are what the Company has included in its cost of service. The Company has made no reduction to short term incentive compensation for reduced employee levels as it did for payroll expenses. If short term incentive compensation is included in GMO's cost of service, it should be calculated under KCPL plans and the same allocation basis Staff used for payroll will be used to allocate these costs between the KCPL and GMO entities.

Q. Is the same issue relevant to Staff's disallowance of long term incentive compensation?

A. Yes. The costs of equity compensation in the test year were included in the costs of service for MPS and L&P (both electric and steam operations of L&P). However, the Company does not have an issue with Staff's disallowance of the restricted stock under the Aquila plan charged to expense in the test year. When Great Plains Energy acquired Aquila, this program was discontinued and, as stated above, all remaining Aquila employees became KCPL employees subject to KCPL compensation programs, including the Long Term Incentive Program. If long term incentive compensation is included in GMO's cost of service as an allocation from KCPL, it should be calculated under KCPL programs using the same allocation basis Staff used for payroll to allocate these costs between KCPL and GMO.

- Q. Has Staff included any long-term incentive compensation for KCPL employees
   in GMO's cost of service for MPS or L&P?
- A. No. Staff has not included any long term incentive compensation expense in GMO's cost of service for MPS or L&P in this case as an allocation from KCPL.
  - Q. Does this conclude your rebuttal testimony?
  - A. Yes it does.

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# BEFORE THE PUBLIC SERVICE COMMISSION

# **OF THE STATE OF MISSOURI**

| In the Matter of the Application of KCP8 Greater Missouri Operations Company Approval to Make Certain Changes in Charges for Steam Heating Service                   | for ) Case No. HR-2009-0092   |
|--|---|
| AFFIDAVIT O  | F KEITH A. MAJORS   |
| STATE OF MISSOURI ) COUNTY OF COLE )   | SS.   |
| of the foregoing Rebuttal Testimony in quest<br>be presented in the above case; that the answ  | ath states: that he has participated in the preparation and answer form, consisting of <u>6</u> pages to vers in the foregoing Rebuttal Testimony were given set forth in such answers; and that such matters are and belief. |
|  | Meth A. Majory  |
| Subscribed and sworn to before me this   | 137₩ day of March, 2009.  |
| D. SUZIE MANKIN  Notary Public - Notary Seal  State of Missouri  Commissioned for Cole County  My Commission Expires: December 08, 2012  Commission Number: 08412071 | Motary Public   |