Exhibit No.: Issues: Witness: Sponsoring Party: Type of Exhibit: Date Testimony Prepared: October 10, 2012

Acquisition Transition Costs, Rate Case Expense, Overtime Expense, Fuel Prices, St. Joseph Infrastructure Program Keith Majors MoPSC Staff Surrebuttal Testimony Case No.: ER-2012-0175

## MISSOURI PUBLIC SERVICE COMMISSION

## **REGULATORY REVIEW DIVISION UTILITY SERVICES - AUDITING**

### SURREBUTTAL TESTIMONY

#### OF

### **KEITH MAJORS**

## **KCP&L GREATER MISSOURI OPERATIONS COMPANY CASE NO. ER-2012-0175**

Jefferson City, Missouri October 2012

\*\* Denotes Highly Confidential Information \*\*

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1		SURREBUTTAL TESTIMONY OF
2		KEITH MAJORS
3		KCP&L GREATER MISSOURI OPERATIONS COMPANY
4		CASE NO. ER-2012-0175
5	Q.	Please state your name and business address.
6	А.	Keith Majors, Fletcher Daniels Office Building, 615 East 13th Street, Room G8,
7	Kansas City,	Missouri, 64106.
8	Q.	By whom are you employed and in what capacity?
9	А.	I am employed by the Missouri Public Service Commission (Commission) as a
10	Utility Regulatory Auditor IV.	
11	Q.	Are you the same Keith Majors who contributed to Staff's Cost of Service
12	Report filed	on August 9, 2012 and provided rebuttal testimony on September 12, 2012 as part
13	of this rate proceeding?	
14	А.	Yes.
15	<b>EXECUTIV</b>	<b>E SUMMARY</b>
16	Q.	What is the purpose of your surrebuttal testimony?
17	А.	The purpose of my surrebuttal testimony is to respond to certain positions
18	taken by KC	P&L Greater Missouri Operations Company ("GMO" or "Company") witnesses
19	Darrin R. Ives, Tim M. Rush, John P. Weisensee, Jeffrey M. Wolf, and Wm. Edward Blunk in	
20	their respective GMO rebuttal testimonies filed September 12, 2012.	
21	Q.	On what subject matter will you provide surrebuttal testimony?
22	А.	I will be providing surrebuttal testimony regarding the Company's use of the
23	Edison Elect	ric Institute (EEI) Total Shareholder Return (TSR) metric, acquisition transition

- cost recovery, rate case expenses, payroll overtime expense, fuel prices, and the St. Joseph
   Infrastructure Program in conjunction with construction accounting.

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### EEI TOTAL SHAREHOLDER RETURN INDEX

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Q. On the first topic, what is the EEI Total Shareholder Return?

A. Total Shareholder Return, or TSR, as defined by KCPL in its response to Staff
Data Request No. 0200.3, File No. ER-2012-0174, is the net price change of common stock
from the beginning of the calendar year (or other recording period) plus the dividends paid
during that period. The Edison Electric Institute is a national association representing
shareholder-owned electric companies that records TSR for its member utilities. Witness Ives
provides what he refers to as "EEI Index Rankings" for 2-year, 3-year, and 5-year returns.

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Q. Should the Commission consider any of the information Mr. Ives provides concerning Total Shareholder Return as compelling or relevant?

A. No. Although I will discuss and refute Mr. Ives' use of the TSR as evidence in this case, the use of TSR metrics should be wholly ignored and disregarded by the Commission.

Q. On page 3 of Mr. Ives' rebuttal testimony, he refers to Great Plains Energy's
("GPE") EEI TSR performance over the last 2, 3, and 5 years. What is your response to this?

A. First, it is important to look at the data in Mr. Ives Schedule DRI-2. The EEI Index
Rankings listed include companies throughout the nation which may or may not be considered
"peer utilities" of KCPL and GMO depending on the type of comparison. The utilities listed are
not necessarily in the same category of company as GPE. It should be noted that GPE is the subject
of comparison as it is the parent company of KCPL and GMO.

For example, Central Vermont Public Service Corporation ("CVPS"), the first ranked company on page 1 of the index, was recently acquired and merged with Green Mountain Power (GMP), and has a vastly different generation mix than GPE's electric utility subsidiaries.

1 In fact, in 2011 the combined GMP and CVPS derived 3.5% of its energy from wood, which is 2 more than GPE's 2% derived from wind. None of GMP's and CVPS's energy came directly from 3 coal, whereas GPE, through KCPL and GMO, derived 83% of its 2011 generation from this source. 4 OGE Energy Corp owns a subsidiary that owns over 8,000 miles of natural gas pipeline, nine 5 natural gas processing plants, and 24 billion cubic feet of natural gas storage capacity. Hawaiian 6 Electric Industries, Inc. provides electric service to 95% of Hawaii's residents and relies on oil-fired 7 and non-conventional generation. The comparison of GPE to these utilities is not only 8 uninteresting, but also ultimately irrelevant.

9 Q. Disregarding the irrelevancy of the comparison, how does GPE compare to
10 Missouri companies on the index?

KCPL provided GPE's TSR for the last ten calendar years:

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A. In the 2-year, 3-year, and 5-year comparisons GPE's TSR is ranked between those of Ameren Corp and The Empire District Electric Company.

Q. What has GPE's TSR been recently?

14 15 A.

Great	Plains Energy
	Shareholder
10141	Return
Year	Return
Teal	Ketulli
2001	-2.00%
2002	-2.49%
2003	47.68%
2004	0.40%
2005	-2.54%
2006	20.32%
2007	-2.57%
2008	-29.23%
2009	5.62%
2010	4.66%
2011	17.22%

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1 Interestingly, while Mr. Ives cites GPE's relatively low rank in the EEI indices, he fails to 2 mention that GPE's 2011 return of 17.22% was its third highest in the eleven years 3 listed above. Mr. Ives also does not address the fluctuation of GPE's TSR, which ranges from 4 a low of -29.23% in 2008 to a high of 47.68% in 2003. These facts complicate the relevancy of 5 any use of the TSR as a comparison to actual earned returns.

Q.

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What other comments do you have about using the EEI TSR index and GPE's TSR?

8 A. The data from 2001-2008 includes any impacts of GPE's non-regulated 9 subsidiary, Strategic Energy, and does not include any impact of GMO, which GPE acquired in 10 July of 2008. Therefore this block of data is not particularly useful in an ongoing comparison. 11 A significant part of the TSR metric is the period change in common share price. Stock prices 12 can change day-to-day, are not solely linked to a company's earnings, and can be influenced by 13 a host of market factors.

14 Q. Please summarize your testimony concerning Mr. Ives' use of the EEI TSR 15 index and the TSR metric.

16 A. The Commission should disregard the comparison as it compares GPE to 17 unrelated entities and is of limited value. The TSR metric has varied widely from year to year 18 and does not provide meaningful information when evaluating the Company's authorized and 19 actual earned returns.

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**TRANSITION COST RECOVERY** 

21 Q. What is the Company's position regarding the amortization of these 22 transition costs?

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A. KCPL and GMO request the Commission continue to include in KCPL's and GMO's costs of service their respective annual amount of the amortization of the acquisition transition costs, but without using the Synergy Savings Tracking Model the Commission ordered be used to track those synergy savings—savings which the Commission ordered must exceed the annual amortization amount of the transition costs before that amortized transition cost amount may be recovered from KCPL and GMO ratepayers, i.e., synergy savings act as a "cap" on the annual amortization amount of transition costs that may be recovered.

8 Staff is recommending that the Commission end including in KCPL's and GMO's costs 9 of service the annual amount of a 5-year amortization of the acquisition transition costs related 10 to GPE's 2008 acquisition of Aquila. The nature of these transition costs, as well as Staff's 11 recommendation as to their recovery, is discussed in detail on pages 248-260 of the Staff's Cost 12 of Service Report filed August 9, 2012.

Q. On page 17 of his rebuttal testimony, Mr. Ives refers to a "synergy tracker
model." Do you know what this model is?

A. Mr. Ives is referring to the tracking system that in the Aquila Acquisition Case
the Commission ordered the companies to use to track the merger synergy savings. It compares
a baseline calendar year 2006 Non-Fuel Operations and Maintenance ("NFOM") expense to, in
the 2010 Rate Cases, adjusted calendar year 2009 expenses.

Q. Do you know what the Commission said when it ordered KCPL and GMO touse this synergy savings tracking model?

A. Yes. In its order in Case No. EM-2007-0374 ("Acquisition case"), the
Commission both identified the model and ordered its use by the following:

245. If the Commission requires synergy tracking, the Applicants suggest a simple approach, noting that

1 2 3 4 5 6	additional complexity does not improve accuracy. The Applicants suggest establishing base period costs and then comparing each subsequent year's actual costs to the base year costs, as adjusted for inflation. The net decrease in expense would be considered synergy savings. (footnote omitted)
7	* * * *
8 9 10 11 12 13 14 15 16	247. Applicants recommend 2006 as the base year for synergy savings tracking because that year represents the last full year of operations unaffected by the merger. It is also the test period for Aquila's most recent rate case, Case No. ER-2007-0004, and the test period of KCPL's most recent rate case, Case No. ER-2007-0291. Consequently, the base year of 2006 provides a good test period for both Aquila and KCPL to evaluate synergy savings to be accomplished as a result of the merger.
17	(footnote omitted)
18	* * * *
19	IT IS ORDERED THAT:
20	* * * *
21 22 23 24 25 26 27 28 29	<ul> <li>6. Authorization of the transactions described in Ordered Paragraphs Number One through Five are subject to the following conditions:</li> <li>c. Great Plains Energy, Incorporated, Kansas City Power &amp; Light Company, and Aquila, Inc., shall, upon closure of the authorized transactions, implement a synergy savings tracking mechanism as described by the Applicants, and in the body of this order, utilizing a base year of 2006;</li> </ul>
30	Q. Before this case did the Company track merger synergy savings as the
31	Commission ordered in the Acquisition case?
32	A. Yes. In GMO's 2009 Rate Case Mr. Ives explained in rebuttal testimony:
33 34 35 36	[A]s a result of the acquisition occurring on July 14, 2008, the Company determined that synergy savings would have to be tracked differently for 2008 than in 2009 and beyond. Essentially, a <b>two-phase approach is</b>

1 required to track synergy savings. (Ives Rebuttal, 2 page 7, lines 8-11, Case No. ER-2009-0090) 3 (emphasis added) 4 \* \* \* \* 5 **O**: Please describe what you mean by the Phase 2 synergy savings tracking mechanism the Company 6 7 will utilize for 2009 and beyond? 8 Our steady state approach to synergy savings A. 9 tracking is to have an Excel-based model that tracks 10 synergy savings as identified and realized on a "combined The tracker looks at non-fuel 11 company" basis. operations and maintenance ("NFOM") FERC 12 13 accounts – the same basis utilized to calculate the \$305 14 million in synergy savings over the first five years after acquisition described by the Applicants in Case 15 No. EM-2007-0374. The tracker compares actual 16 17 results to the 2006 base year, adjusted for known and measurable changes, including inflation. 18 As I mentioned, as a result of the mid-year, mid-month close 19 20 of the acquisition (July 14, 2008), we determined that a calendar-year based tracking mechanism utilizing 2008 as 21 22 a reasonable comparison to an adjusted 2006 combined 23 base year was not viable. Therefore, the first opportunity 24 to utilize an appropriate calendar year for an NFOM 25 synergy tracking model is 2009. We are now in the 26 process of preparing the first view of the Phase 2 synergy savings tracking mechanism comparing the 2006 base 27 28 year, as adjusted for known and measurable changes, including inflation, to the 2009 "combined company" 29 budget. (Ives Rebuttal, page 8, lines 15-23 and page 9 30 lines 1-7, Case No. ER-2009-0090)(emphasis added) 31 32 Then in its 2010 Rate Case Mr. Ives discussed the Company's implementation of the ordered 33 model in his direct testimony as follows: 34 0: Can you demonstrate that synergy savings exceed the level of the amortized transition costs 35 requested in this case and reflected in CS-95? 36 37 A: Yes. As discussed below, the Company 38 implemented a synergy savings tracking model as ordered by the Commission in the Merger case. The results from 39 this tracking model clearly demonstrate that the synergy 40

1 2 3 4 5 6	savings achieved in calendar year 2009 significantly exceed the annual transition costs amortization requested by MPS and L&P and confirm the synergy savings estimates provided by the companies in the Merger case. (Ives Direct, page 4, lines 6-12, Case No. ER-2010-0356) ****
7 8	Q: Please summarize your testimony regarding synergy savings tracking.
9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25	A: The objective of the synergy savings tracking model is to provide a mechanism to evaluate whether synergy savings achieved exceed the level of amortization requested in this case. I also believe that the Commission's determination that there would be no net detriment to customers by accepting the applicant's proposal for utilizing regulatory lag as a sharing mechanism, is consistent with the Company's position in this case that synergy savings are shared with ratepayers as the savings are reflected in test-year cost of service through the normal ratemaking process. Therefore, I request the Commission find that the Company's synergy tracking model, maintained as ordered by the Commission in the Merger case, supports the Company's assertion that synergy savings exceed the level of transition costs amortization requested in this case. (Ives Direct, page 10, lines 1-11, Case No. ER-2010-0356)
26	Q. Has the Company stated in the past that the Commission Ordered Synergy
27	Savings Tracking Model should be used in future KCPL and GMO rate cases?
28	A. Yes. It did so in the rebuttal testimony of Mr. Ives in its 2009 Rate Case where
29	he testified:
30 31 32 33 34 35 36	We believe the Merger Report & Order supports the concept that the 2006 baseline tracking mechanism is intended to provide the test to demonstrate that synergy savings achieved are in excess of the amortization being requested for recovery of transition costs (Ives Rebuttal, page 10, lines 15-18, ER-2009-0090) ****

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1 A: I believe the objective of the synergy savings tracking model is to provide a mechanism to evaluate whether synergy savings achieved exceed the level of 4 amortization requested in cost of service in this case and 5 future cases in order to recover transition costs. 6 Through our two-phase approach to track synergy 7 savings, I believe we have implemented an effective 8 synergy savings tracking mechanism, as ordered by the 9 Commission, which achieves the appropriate objective. 10 By utilizing regulatory lag as a sharing mechanism, 11 synergy savings are shared with ratepayers as the savings 12 are reflected in test-year costs through the normal ratemaking process...(Ives Rebuttal, page 15, lines 7-14, 13 ER-2009-0090) (emphasis added) 14 15 О. In the current case, how has the Company utilized the Commission Ordered Synergy Savings Tracking Model? 16 17 A. Put quite simply, without Commission authorization or even advising the 18 Commission in advance of doing so, the Company abandoned this model in its entirety. The 19 Company asserts that because the Commission did not explicitly state in its 2010 Rate Case 20 that KCPL and GMO were to continue to use the tracker it was under no obligation to do so. 21 Mr. Ives offers on page 37 of his rebuttal testimony that the Company operates in a non-static 22 business environment and his view that Commission Ordered Tracker would require significant 23 management assumptions to complete for why the Company abandoned use of the model. The 24 Commission was aware of and considered these factors when it adopted the Companies'

25 method of tracking synergies and ordered them to employ it. As Mr. Ives references in his

26 rebuttal testimony, the Commission on page 97 of in the Acquisition case Report and Order

27 recognized the difficulty of tracking synergy savings:

> 244. Tracking synergy savings with any degree of accuracy is problematic at best. Business operations are not conducted in a static environment, but rather under constant change, including customer growth.

technological improvements, etc. Tracking will become more difficult each successive year after the merger. (footnote omitted)

Q. On page 33 of his rebuttal testimony, Mr. Ives states the Company believes that it demonstrated in its 2010 Rate Case that the Commission Ordered Synergy Savings Tracking Model and the Company's Synergy Charter Tracker Database were "highly correlated."
Do you have a response?

A. As far as I know neither Staff nor the Commission evaluated these models for correlation in KCPL and GMO's 2010 rate cases. The models are separate and distinct in that they are two different ways of looking at synergy savings. The Commission Ordered Tracking Model compares a baseline 2006 to a current level of yearly NFOM expenses to determine if synergies continue to outweigh the amortized transition costs. This is distinct from the Company created Charter Database which records cumulative synergy savings, but does not compare the entire span of NFOM expenses KCPL and GMO incurred; instead, it isolates known synergies and records the cumulative savings from them.

Q. You stated that the Company's Charter Database does not compare the entire span of NFOM expenses KCPL and GMO incurred. Is this problematic?

A. It could be. The Commission-Ordered Tracking Model compares NFOM operating expenses since the acquisition in July of 2008 to the baseline 2006 year. If the Company is unable to properly manage certain NFOM expenses, the model would show substantial increases from year to year. While the synergy savings recorded in the Charter Database would be included in a NFOM comparison, any cost increases not captured in that database would be included as part of the updated Commission-Ordered Tracking Model.

1 Staff has presented in its Cost of Service Report, and the Company has not refuted it, 2 evidence that on a combined basis, KCPL and GMO have the highest A&G expenses among 3 Missouri rate regulated electric utilities and Westar. These high A&G costs would certainly be 4 included in a NFOM comparison as per the Commission Ordered Synergy Savings Tracking 5 Model, but would not necessarily be included in the Company's Charter Database. 6 There is a distinct possibility that the Synergy Savings Tracking Model would show 7 increased NFOM expenses relative to 2006 baseline costs as the last time period this model was 8 prepared was in comparison to calendar 2009 NFOM expenses. This comparison will be three 9 years old by the end of this rate case. But there is no way to determine how NFOM expenses 10 compare with the 2006 base year NFOM without using the Commission-Ordered Model. 11 Q. On page 34 of his rebuttal testimony, Mr. Ives states KCPL and GMO believe 12 that the Commission-Ordered Tracking Model results would also show that merger synergy 13 savings exceed transition costs. Do you have a response to that statement? 14 A. Mr. Ives' statement is based on the Company's view there is a "high correlation" between its database and the Commission-Ordered Tracking Model. Because that correlation 15 16 has not been validated, that belief amounts to sheer speculation. 17 Q. On page 30 of his rebuttal testimony, Mr. Ives states that the Commission found

18 KCPL and GMO complied with the Acquisition Order as it related to the recovery of transition19 costs in its 2010 rate case. What is your response to his claim?

A. What the Commission ordered in the 2010 Rate Case concerning transition cost
recovery must be read in concert with what the Commission ordered in the Acquisition Case.

1	Footnote 930 has significant importance as to what is required of the Company to
2	recover transition costs. Staff believes the Company has misinterpreted what was required of it
3	in that statement:
4 5 6 7 8 9 10 11	The Commission will give consideration to their [transition costs] recovery in <b>future rate cases</b> making an evaluation as to their reasonableness and prudence. At that time, the Commission will expect that KCPL and Aquila demonstrate that the synergy savings exceed the level of the amortized transition costs included in the test year cost of service expenses in <b>future rate cases</b> . (emphasis added) The Commission used the statement "future rate cases" twice in this footnote.
	The Commission used the statement Tuture rate cases twice in this foothote.
13	In its Order in the 2010 Rate Case on page 171, as Mr. Ives quotes, does indeed state that
14	KCPL and GMO complied with the Merger Order:
15 16 17 18	57. The Companies accumulated all transition costs consistent with the Merger Order. The Commission concludes that the Companies have complied with the Merger Order as it relates to recovery of transition costs.
19	Staff interprets the 2010 Rate Case as one of the "future rate cases" referenced in Footnote 930.
20	Staff also interprets the 2012 Rate Case as one of the "future rate cases" referenced in
21	Footnote 930. Paragraph 57 recognizes the compliance with the Merger Order's Footnote 930
22	in that the Company demonstrated in one of several "future rate cases" that the synergy savings
23	in the test year exceeded the amortized transition costs.
24	Q. On page 32 of his rebuttal testimony, Mr. Ives states that the Company has not
25	stopped tracking synergy savings. What is your assessment of Mr. Ives' statement?
26	A. While KCPL and GMO have continued to track synergy savings under the guise
27	of the Company created synergy charter tracking database, this method of tracking synergy

A.

savings was not contemplated in the Acquisition Order for demonstrating that the synergy
 savings exceed the amortized transition costs.

Q. Have GPE, KCPL or GMO sought any relief from the Commission's order in
Case No. EM-2007-0374 that requires it to use a synergy savings tracking model using a 2006
base year for recovery of acquisition transition costs?

6

No, not that I am aware of.

Q. Who initiated the synergy tracking method of utilizing a base year 2006 in
comparison to future periods?

A. GPE, KCPL and GMO did so in the Acquisition case. Throughout KCPL's
direct filed testimony in the Acquisition case, the Company requested a sharing of synergies
over the first five years following GPE's acquisition of Aquila. Implicit in this request is the
assumption that synergies could be tracked with a reasonable degree of accuracy. While KCPL
through the Direct Testimony of Lori Wright in the Acquisition Case did not recommend
tracking synergies, witness Wright did describe a method of tracking synergies in comparison
to an adjusted base year, which is the approach the Commission ultimately adopted.

Q. Do you have an opinion of how long the Company should continue to use the
Commission Ordered Synergy Savings Tracking Model?

A. The period of time over which the acquisition transition costs were amortized—five years—starting from the date of when the Commission authorized the amortization – May 4, 2011 for KCPL, or June 25, 2011 for both the MPS and L&P rate districts. Alternatively, if the Commission accepts Staff's recommendation to begin the amortization at September 1, 2009 – five years from that date.

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Another way for the Company not to have to do the Savings Tracking Model would be for the Commission to accept Staff's position to stop the transition costs amortization.

Q. Do you agree with Mr. Ives statements on pages 36 and 40 of his rebuttal testimony that the Company and shareholders have already retained the maximum amount of synergy savings and all benefits are now flowing to ratepayers?

6 A. Four examples of the Company achieving new synergies from the No. 7 acquisition and retaining the savings are (1) the Company's retained savings from the 8 2011 employee reductions referred to as the Organizational Realignment and Voluntary 9 Separation ("ORVS"), (2) the Company's proposal to combine inventories as described in the 10 direct testimony of GMO witness William P. Herdegen, III, (3) Company testimony in the 11 2010 Rate Case concerning a merger of KCPL and GMO, and (4) the reductions in Great Plains 12 Energy and KCPL officer level annual executive base labor reduction of \$1.7 million 13 (Ives Direct, page 7).

Q. How are the 2011 ORVS employee reductions in your first example, related to
the 2008 acquisition of Aquila and additional synergies the Company has retained?

A. While the 2011 employee reductions, which the Company refers to as "ORVS",
has not been linked by the Company to the acquisition, additional employee reductions within
5 years of the acquisition were certainly contemplated in the Acquisition Case. In his direct
testimony the Acquisition Case dated April 2, 2007 on page 3, KCPL witness William Downey
identified that employee counts would continue to decline:

## **Q:** What will Great Plains Energy look like following the Merger?

A: ....Similarly, we expect to see little to no change in the senior management team of Great Plains Energy and KCPL as a result of the Merger. At Aquila, we expect to

1 2 3 4	see no immediate reduction in current union employees, but anticipate eliminating approximately 250-350 overlapping administrative, management and support positions over a five (5) year period.
5	The 2011 employee reductions were well within the 5 year period following the acquisition and
6	can be proximally linked to additional synergies unlocked by the acquisition.
7	Staff witness Charles R. Hyneman discusses in detail the 2011 employee reductions and
8	the Company's proposal to recover expenses related to those reductions. He also discusses in
9	detail how, through regulatory lag, the Company has retained savings above and beyond the
10	costs of the program.
11	Q. How is the combination of inventories proposed in the direct testimony of GMO
12	witness William P. Herdegen III in your second example related to additional synergies from
13	the acquisition?
14	A. As Mr. Herdegen states on page 27 of his direct testimony:
15 16	Q: Is there potential for KCP&L and GMO to realize additional savings because of the acquisition?
17 18 19	A: Yes. The ability to avoid inventory redundancies allows savings that result from having lower inventory levels.
20	Along with lower inventory levels, Witness Herdegen describes operating efficiencies that will
21	occur if his proposal is approved by the Commission:
22 23 24 25 26 27 28 29	<ul> <li>Q: In addition to maximizing savings by standardizing parts, suppliers, and contracts, what additional savings will the Companies realize by having a single inventory of materials used by each company?</li> <li>A: Additional savings are realized by reducing the redundant level of inventory and easing the process of sharing items between KCP&amp;L and GMO service centers.</li> </ul>
30	Also, without the current inventory barrier, efficiencies

1 2	are gained in the physical processing and management of the stock.
3 4	Q: What impact will a single inventory model have on the Companies' operation?
5 6 7 8 9 10	A: In addition to the improvements in efficiency and reduction in redundancies described above, the companies expect to see gains in productivity, such as not having to wait around for the necessary material or tool, once a single inventory model is implemented (Herdegen Direct, page 26 lines 16-22 and page 27 lines 1-7)
11	Witness Herdegen's testimony describing acquisition synergies in the current case is quite
12	similar to what he presented to the Commission concerning distribution synergies in the
13	Acquisition case:
14 15	Q: Please discuss integration of Resource Management.
16 17 18 19 20 21 22 23 24 25 26 27	<ul> <li>A:In the materials area, we will evaluate the total supply chain approach of both companies and create a single approach to material acquisition. We will create a plan to contact current suppliers in both companies to evaluate material specifications and determine best suppliers based on overall long-term value. We will evaluate a central management approach to material storage and supply for both companies. This review will include third party warehouse supply approaches and current industry trends</li> <li>(Herdegen Direct, page 5, line 23 and page 6, lines 3-9, Case No. EM-2007-0374)</li> </ul>
28	The inventory ownership transfer proposed by Mr. Herdegen will undoubtedly unlock
29	additional synergies from the acquisition. If the Commission approves this inventory transfer,
30	all the savings from reduced inventory levels and the redundancies of keeping separate
31	inventories will be retained by the Company and consequently shareholders. This is but one
32	example of how regulatory lag can benefit the Company. Mr. Herdegen did not provide an

1	estimate of the savings attributable to his proposal but the amount would likely be material	
2	given the inventory inefficiencies described in his testimony.	
3	Q. What is the Company testimony in the 2010 Rate Case concerning a merger of	
4	KCPL and GMO you are referring to for your third example?	
5	A. In the 2010 Rate Case, KCPL's and GMO's policy witness Curtis Blanc	
6	provided testimony that potential savings would result from a merger between KCPL and GMO	
7	as follows:	
8	Nathan Williams:	
9 10 11	Q. Do Kansas City Power and Light Company and KCP&L Greater Missouri Operations Company have any plans to merge?	
12	KCPL Witness Blanc:	
13 14 15 16	A. Yes. We do plan to merge at some point in time. We've been in rate case mode for awhile. But after the rate cases are over, we can think there are potentially additional savings to be had by merging the two entities.	
17 18	Q. Does it have any time verizon (sic.) on when it might seek to merge those two companies?	
19 20 21	A. No definite date set, but I would anticipate within the next few years we would file an application before the Commission. But no no date has been set for that.	
22 23	(Case No. ER-2010-0355, Vol. 14, Tr. 248 l. 25 to Tr. 49 l. 12)	
24	KCPL and GMO filed on December 1, 2011, a notice of their intent to file a case with the	
25	Commission seeking to merge, which the Commission designated as File No. EM-2012-0176.	
26	They have not yet pursued that merger. However, if a merger were to occur there is potential	
27	for additional savings, savings that in part would be retained by natural regulatory lag given the	
28	same circumstances as GPE's 2008 acquisition of Aquila.	

The point is that Mr. Ives' contention that the Company and shareholders can no longer retain additional synergies is not only untrue; it is contradicted by GMO witness Herdegen who also testified in the Acquisition case. Mr. Herdegen testifies in this case that if the Commission adopts the Company's proposal for inventory management additional synergies will be extracted from the acquisition, additional synergies the Company will retain 5 years after the acquisition.

Q. What is your basis for your fourth example, the reductions in base8 executive labor?

A. In his direct testimony, Mr. Ives states that since the acquisition, KCPL has
reduced its number of executives by eight and annual executive base labor by \$1.7 million.
With the addition of benefits to this amount (at KCPL's estimated .61 rate), KCPL will have
reduced executive labor expenses by \$2.7 million. To the extent these executives left the
Company between rate cases, these additional synergies the Company has been able to extract
will be retained by the Company and its shareholders through natural regulatory lag.

Q. On page 38 of his rebuttal testimony, Mr. Ives discusses Staff's FERC Form 1
analysis of KCPL and GMO's combined Administrative & General ("A&G") expenses. Does
his testimony refute Staff's findings of this analysis?

A. No. The Company has made no attempt to deny or refute Staff's analysis or its
conclusion presented in its direct case that KCPL and GMO's A&G expenses are the highest
per customer, per megawatt hour ("MWH") sold, and per dollar of electric operating revenue.
Staff compared KCPL, GMO, the combined companies, Ameren Missouri, The Empire District
Electric Company (Empire), and Westar Energy. Except for Westar, all the information
utilized was provided directly to the Commission by the respective utilities. Staff provided the

1 analysis and the supporting documentation to the Company in its workpapers. The Company 2 has not provided any counter-analysis or evidence that the FERC Form 1 comparison to electric 3 utilities is not a fair comparison and is not demonstrative of pervasively high A&G expenses, 4 both in their own right and when compared to adjacent utilities.

Q.

Have KCPL and GMO's combined A&G expenses shown a trend upward since your 2009 analysis?

- A. Yes they have. On a combined basis, KCPL's and GMO's A&G expenses are 8 \$35.1 million higher than 2009 expenses, an increase of 16.8%:
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	2009 A&G Expenses	2010 A&G Expenses	2011 A&G Expenses
KCPL	\$142,093,271	\$152,738,915	\$173,703,809
GMO	\$66,976,333	\$61,906,424	\$70,505,022
KCPL and GMO Combined	\$209,069,604	\$214,645,339	\$244,208,831

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Q. Has the Company in prior cases recognized the usefulness of using FERC Form 1 data between electric utilities in measuring synergies?

A. Yes. KCPL's witness in the Acquisition case, William J. Kemp on page 18 of

14 his Supplemental Direct testimony filed August 8, 2007 testified:

### **O**: What types of synergy data from other utility transactions can be compared with KCPL's estimates?

Essentially two types of synergy data are available A. from other utility transactions.

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<u>Realized</u> synergies are the actual reductions in real costs (or merger-related increases in revenue) that are achieved by the merged company. Data on realized

1 2 3 4 5 6 7 8 9	synergies are most reliably and consistently obtained from utilities' annual filings to FERC on their actual costs of utility operations (FERC Forms 1 and 2). These data must be reviewed carefully, as organizational changes, changes in operating models, one-time events (large storms or extreme weather), changes in accounting methods, changes in industry structure, and subsequent M&A transactions can distort the filed costs.
10	Staff's analysis, while not as broad as witness Kemp's analysis in the Acquisition Case,
11	demonstrates that KCPL and GMO have the highest A&G expenses among Missouri electric
12	utilities. Staff's analysis also shows that KCPL's and GMO's A&G expenses have increased
13	significantly since 2009.
14	Q. Did the Commission utilize witness Kemp's FERC Form 1 and 2 analysis in the
15	Acquisition Case?
16 17	A. Yes it did. In fact, the Commission adopted his testimony in its Report and Order:
<ol> <li>18</li> <li>19</li> <li>20</li> <li>21</li> <li>22</li> <li>23</li> <li>24</li> <li>25</li> </ol>	239. The Commission further adopts Mr. Kemp's prefiled testimony in its totality as findings of fact (with the exclusion of the irrelevant materials identified in Finding of Fact Numbers 236), but his testimony will also be considered in depth in another portion of this order and additional specific findings regarding his testimony will be made in relation to his testimony at that time. (footnote omitted)
26	Q. Have any of the facts or circumstances regarding KCPL's and GMO's A&G
27	expenses changed from KCPL's and GMO's last cases to now?
28	A. Absolutely. First, the Company has abandoned the Commission Ordered
29	Tracking Model. If the Company had maintained the model, it would reflect KCPL and GMO's
30	exceptionally high and increasing A&G expenses. The Tracking Model compares 2006 to

future NFOM costs. When last used it compared 2006 to 2009 NFOM costs. If updated to
 2011 for this case, as it should have been, it would reflect the 16.8% increase in A&G expenses
 between 2009 and 2011.

Second, Staff has compiled FERC Form 1 data from KCPL, GMO, Ameren Missouri,
Empire, and Westar Energy for 2009, 2010, and 2011. As detailed on page 252 of Staff's Cost
of Service Report, KCPL and GMO's combined A&G expenses are the highest per
customer, highest per MWH sold, and highest per dollar of electric revenue in all three
years of the comparison. It is interesting to note that while Empire has the *highest* residential,
commercial, and industrial rates of investor-owned electric utilities in Missouri, Empire has
some of, if not the *lowest* A&G expenses in Staff's study.

Q. Mr. Ives argues on page 39 of his rebuttal testimony that Staff presents no new
evidence concerning the start of the amortization of transition costs. How do you respond?

13 A. Staff cited in its Cost of Service Report the Commission's Finding of Fact 468 14 in the Commission's 2010 Report and Order where the Commission recognized KCPL and 15 GMO began to retain synergy savings immediately upon the closing of the acquisition on 16 July 14, 2008. Staff recommends that the amortization of transition costs should have began at 17 September 1, 2009. As the Commission is well aware the 2009 Rate Case settled. However, 18 synergies in the form of reduced headcount and insurance were flowing to ratepayers at that 19 time. Staff's direct filed case in that 2009 Rate Case included reduced headcounts from the 20 acquisition as of September 30, 2008, and these reductions were reflected in Staff's revenue 21 requirement recommendation. Although the 2009 Rate Case was a settled case, the revenue 22 requirement upon which that settlement was based included acquisition synergies. Witness 23 Ives supported this concept in his rebuttal testimony in the 2010 Rate Case.

1 2 3 4 5 6 7 8 9 10 11	In cases ER-2009-0089 and ER-2009-0090, KCP&L's and GMO's last rate cases with rates effective September 1, 2009, the cases were settled with no mention in the Stipulation and Agreements with regard to synergy savings or transition costs; however, synergy savings related to FTE reductions (including related benefits), facilities retirements (removal from rate base and cost of service) and lower insurance costs for the combined companies' were included in both the companies' and Staff's direct filed cases (Ives Rebuttal, page 7. lines 10-16, Case No. ER-2010-0356)
12	Not starting the amortization at the same time as when the acquisition closed results in a
13	mismatch of costs and benefits, a key tenant of the "matching principle." If ratepayers were
14	receiving the benefit of acquisition synergies, they were implicitly paying for the costs of those
15	benefits-the transition costs. On the contrary, KCPL and GMO maintained the full value of
16	the transition costs on its books and records nearly three years after benefits from the
17	acquisition began and over a year and a half after some of those benefits were being flowed
18	to ratepayers.
19	While the facts that synergies were retained by KCPL and GMO immediately following
20	the acquisition and that select synergies were flowed to ratepayers in the 2009 Rate Case are
21	not new evidence, the Commission should consider the "matching principle" and its impact on
22	the start date of the amortization of transition costs, if the Commission continues to include an
23	annual amount of their amortization in cost of service.
24	Q. The Commission found in the 2010 Rate Cases that KCPL and GMO had
25	retained significant synergy savings. In combination with the transition costs that are
26	currently being amortized, how much will KCPL and GMO have recovered through retained
27	synergies and amortized transition costs by the time rates decided in this case are expected to
28	be effective?

A. The Commission found on page 169 of its 2010 Rate Case order that as of June 30, 2010, the shareholders of KCPL and GMO had realized approximately \$121 million in retained synergy savings. Through January 31, 2013, KCPL and GMO will have received \$13.8 million in amortized transition costs in the cost of service, for a total of \$134 million in recovery of costs. This far outweighs the transition costs of \$41.5 million and the remaining costs to be amortized of \$27.6 million.

Q. You have said a lot on the topic of transition costs, would you please summarily
recap your testimony?

9 A. Yes. My points for why the Commission should end inclusion of the annual 10 amount of the five-year amortization of transition costs in the revenue requirements of KCPL 11 and GMO are that KCPL and GMO have abandoned the method of tracking synergies the 12 Commission ordered in the Acquisition Case, that KCPL and GMO have already recovered the 13 transition costs through retained synergies between rate cases, that KCPL and GMO have 14 recovered \$13.8 million in amortization of transition costs ordered from the last rate case, that 15 their A&G expenses have increased 16.8% from 2009 to 2011 and that their A&G expenses are 16 the higher than those of any other Missouri investor-owned electric utility and Westar. Also, 17 Great Plains Energy has received millions of dollars of benefits for the tax losses from Aquila 18 which benefits the corporation. If the Commission disagrees and continues to include the 19 annual amount of the five-year amortization of transition costs in the revenue requirements of 20 KCPL and GMO, then, to better match the costs of synergies with the benefits to ratepayers, 21 that amount should be reduced by the net savings to shareholders from the 2011 employee 22 reductions and the five-year amortization of transition costs should start at September 1, 2009.

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## **RATE CASE EXPENSE**

2 Q. What GMO witnesses offer rebuttal testimony on this issue and what do 3 they address?

4 A. GMO witness John P. Weisensee's rebuttal testimony addresses methods of recovering rate case expense. In his rebuttal testimony, Mr. Weisensee responds to Staff's 6 recommendation of using normalized rate case expenses versus the Company's proposed defer and amortize approach. GMO witness Tim M. Rush's rebuttal testimony addresses Staff's 8 adjustments to rate case expense.

9 Staff is recommending that the Commission end the "defer and amortize" approach 10 to rate case expense utilized during KCPL's Experimental Regulatory Plan and replace it 11 with the inclusion of a normalized level of rate case expenses in KCPL and GMO's cost of 12 service on a going-forward basis. GMO's rate case expenses for the 2009 and 2010 rate cases 13 were subject to the defer and amortize approach used by KCPL in those cases. Staff is 14 recommending the continued amortization of the currently authorized rate case expense 15 regulatory assets with adjustments as discussed in detail on pages 159-181 of Staff's Cost of 16 Service Report filed August 9, 2012.

- 17 Q. What are the issues concerning rate case expense?
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- A. There are three rate case expense issues:
  - (1) The prudence and recoverability of rate case expenses incurred after the December 31, 2010 true-up cutoff date in Case No. ER-2010-0356 (2010 Rate Case);
  - (2) Whether rate case expenses should be recovered by a defer and amortize (tracker) method or normalization; and
- (3) If normalized, the appropriate level of rate case expense for the current rate case (2012 Rate Case).

1	The issues on rate case expense as they apply to KCPL are the same as they apply to GMO.
2	Q. Please describe the first rate case expense issue, the prudence and recoverability
3	of post-true-up 2010 Rate Case expenses.
4	A. In Staff's Cost of Service Report filed August 9, 2012, Staff recommended
5	several adjustments to the deferred post-true-up 2010 Rate Case Expenses:
6 7	<ul><li>(1) Removal of The Communication Counsel of America (CCA) expenses Total GMO Adjustment: \$15,740</li></ul>
8 9	<ul><li>(2) Removal of SNR Denton fees related to the Advanced Coal Tax Credit issue Total GMO Adjustment: \$5,506</li></ul>
10	(3) Removal of non-witness Schiff Hardin fees and expenses
11	Total GMO Adjustment: \$461,028
12	Q. Which of these prudence and recoverability issues remain after the filing of
13	GMO's rebuttal testimony?
14	A. On page 39, lines 18-22 and page 40, lines 1-4 of GMO witness Rush's
15	rebuttal testimony, he states that the Company agrees with removing the CCA and
16	SNR Denton expenses (items 1 and 2 above) from the deferred amount of post-true-up 2010
17	Rate Case expenses.
18	The remaining issue for the post-true-up 2010 Rate Case expenses is item 3, Staff's
19	recommended removal of the non-witness Schiff Hardin fees and expenses.
20	Q. Please describe Staff's adjustment of Schiff Hardin fees and expenses.
21	A. Staff's adjustment removes all hourly fees and expenses billed by Schiff Hardin
22	to rate case expense for the legal and support staff that did not appear as witnesses in the
23	2010 Rate Case. Staff did not adjust fees or expenses related to KCPL and GMO witness

Kenneth Roberts who was employed by Schiff Hardin or Daniel F. Meyer, Steven Jones and
 Jim Wilson who were subcontracted by Schiff Hardin.

Staff removed the non-witness Schiff Hardin personnel costs from KCPL and GMO's rate case expense because the number of personnel for the services rendered was excessive, their rates were high relative to other personnel, KCPL and GMO had sufficient number of in-house personnel to provide technical and administrative support to the witnesses and hearing process and KCPL and GMO's post-true-up expenses related to this vendor were excessive and unreasonable.

Q. On page 40 of Mr. Rush's rebuttal testimony, he states that the Schiff Hardin
personnel were necessary for the preparation and presentation of the Company's Iatan 2 case.
Was Schiff Hardin's involvement in the 2010 Rate Case strictly related to the Iatan
Construction Project and the issues surrounding it?

A. No. In review of the invoices charged to rate case expense, Staff found several instances of Schiff Hardin attorneys reviewing and drafting briefs, reviewing testimony and other activities not related to Iatan prudence. While these are activities commonly performed by attorneys, it is misleading to state that Schiff Hardin's scope of work was restricted to Iatan issues. The Company justifies the use of Schiff Hardin attorneys because of their familiarity and area of expertise in construction law; however it is Staff's position that it is not prudent to use Schiff attorneys on issues not related to Iatan.

Q. You stated Staff found several instances of Schiff Hardin attorneys working on
other matters not related to Iatan prudence. Did you review the Schiff Hardin invoices and can
you give specific examples of duplication of work and excessive attorney fees?

A. Schedules KM-SUR-1 through 7 that are attached to this testimony are the seven Schiff Hardin invoices that were charged to the post-true-up rate case expenses provided in KCPL's response to Staff Data Request No. 0097 in the current KCPL case and Staff Data Request No. 0141, Case No. ER-2010-0355. Staff has identified numerous examples of KCPL and GMO incurring legal expenses resulting from work that could have reasonably been performed by in-house counsel or was already being performed by other outside counsel.

Schedule KM-SUR-3, Invoice # 1567750 on lines 38 and 46 lists Schiff Hardin
non-attorneys drafting post-hearing briefs. The drafting of briefs is typically performed by
attorneys.

Schedule KM-SUR-4, Invoice # 1555304 on page 13 and Schedule KM-SUR-5, Invoice
# 1555941 page 4-6 lists two different attorneys and a consultant's fees charged for attending
witness preparation training by a third party vendor, the Communication Counsel of America.
It is unclear why Schiff Hardin attorneys and consultants were necessary at these preparation
sessions. The Commission disallowed fees related to the Communication Counsel of America
in its order the in 2010 Rate Case.

Schedule KM-SUR-7, Invoice # 1577839 on page 3, lines 13 and 16 and page 4, line 21
list fees charged to KCPL and GMO for non-Iatan prudence issues. In this invoice,
Schiff Hardin charged fees for the briefs on transition cost recovery, rate case expense, the
Hawthorn 5 settlement, regulatory assets, fuel switching, demand side management, and the
effect of write-offs. At the same time the Company had engaged attorneys from other outside
law firms for these issues during the hearings incurring substantial costs for these activities.

1 If Schiff Hardin was hired to provide services related to the Iatan 2 project according 2 to Tim Rush's rebuttal testimony, it is unclear why they were charging fees unrelated to 3 Iatan prudence.

4 Q. Is the purpose of Staff's adjustment to reduce the hourly fees charged to KCPL 5 and GMO by Schiff Hardin?

6 A. Not directly. Staff did take into consideration when making its adjustment that Schiff Hardin's fees were significantly higher in comparison to other individuals charging fees 8 to rate case expenses.

9 Q. On page 40-41 of Mr. Rush's rebuttal testimony, he states "Schiff Hardin's 10 attorneys had a unique level of on-the-ground construction experience and vast project 11 documentation related to this specific project." Does Staff have any dispute with 12 this statement?

13 A. No. However, Mr. Rush misses the point of Staff's arguments and the basis of 14 Staff's adjustments as described in Staff's Cost of Service Report. The majority of the 15 Schiff Hardin personnel subject to Staff's adjustment were at some point or another at the Iatan 16 Construction Project providing various services as discussed throughout the proceedings and 17 hearings in the 2010 Rate Case. Staff's adjustment is concerned with the excessive costs 18 Schiff Hardin charged to rate case expense and the Company's failure to utilize in-house 19 counsel and staff, regardless of the Company's choice to not employ adequate in-house 20 counsel, to provide services in the pendency of a rate case.

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Q. On page 41, lines 3-7 of Mr. Rush's rebuttal testimony, he offers his summary of Staff's position. How do you respond to his summary?

A. Mr. Rush again mischaracterizes Staff's position. It is Staff's position that the Company, while demonstrating that it can hire attorneys for other functions within the Company it has not maintained or chooses to not utilize its in-house regulatory counsel in proceedings before the Commission.

Q. By recommending rate case expense adjustments and from the prior statements
you have made, are you attempting to manage the Company's activities or the way they
prosecute rate cases?

A. Not at all. Staff is not attempting to manage the Company's activities or
manage the company. The Company is free to choose whomever it wishes to represent the
Company before the Commission. Staff is not assuming the Company's role in managing its
affairs, particularly how it prosecutes rate cases and whom it uses to do so. Staff's adjustment
removes excessive and unreasonable rate case expenses.

13 The issue of the reasonableness of rate case expense goes hand-in-hand with the issue of 14 using a normalization approach to determine an appropriate level of rate case expense recovery 15 versus a "defer and amortize" approach. Under the defer and amortize method, the Company 16 defers (to a Missouri-only rate case expense account) all expenses related to prosecuting a rate 17 case. The Company defers expenses such as legal fees, consulting fees, copying and binding 18 expenses, temporary labor expenses and other administrative expenses that would otherwise be 19 charged to expense. While I agree with GMO witness Weisensee in his rebuttal testimony that 20 under this method ratepayers pay the exact amount of rate case expenses incurred, it does not 21 provide the Company an incentive to control costs related to rate case expense. In fact the 22 combination of the defer and amortize approach with the Company's use of outside attorneys, 23 legal staff and consultants creates a unique situation where the Company has an incentive to

over-rely on incremental services from vendors which charge a premium over in-house
 employees.

3 The use of the defer and amortize approach coupled with the effect of regulatory lag can 4 certainly incentivize the use of outside legal and support vendors over in-house staff. For 5 example, if the Company were to hire an attorney after a cutoff period or at a time between rate 6 cases, the payroll and benefits would be absorbed by the Company, notwithstanding any 7 offsetting reduction in payroll and benefits. Under the defer and amortize method, any 8 incremental rate case expenses, including those that could have been performed by in-house 9 attorneys and staff, are deferred into a regulatory asset for an opportunity to seek recovery, 10 notwithstanding any adjustments ordered by the Commission.

Q. On page 9 of his rebuttal testimony, Mr. Weisensee references a flowchart,
Schedule JPW-7, that appears to depict the process used to manage rate case expenses. What is
your analysis of this document?

A. This flowchart resembles documentation of other internal processes. In fact,
Staff received this very document in response to Staff Data Request No. 0096.2, File No.
ER-2012-0174, in this proceeding requesting internal cost control procedures for rate case
expenses. It is not explained in Mr. Weisensee's testimony how the process identified in the
flowchart "helps ensure the monitoring and control of those costs."

Q. Please describe the second rate case expense issue, the proper recovery method
of rate case expenses.

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A. As is identified and discussed in greater detail in Staff's Cost of Service Report, rate case expenses were deferred and amortized for the four cases that were part of KCPL's

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Regulatory Plan. Rate case expenses were also deferred and amortized for GMO after its
 acquisition in 2008.

Staff recommends a normalized level of rate case expenses for the current rate cases and on a going forward basis. Like any other normalized expense, using a normalized level of rate case expense provides management an incentive to manage and even reduce rate case expenses to a reasonable level.

Q. You referred to the defer and amortize method as a "tracker". Is there a
difference between an expense tracker and the defer and amortize approach?

9 A. Yes, I will clarify this point. Under the required accounting for the defer and 10 amortize approach, rate case expenses incurred after the true-up cut-off date in a rate case are 11 deferred to a regulatory asset account on GMO's balance sheet for potential future rate 12 recovery. In the current case, there are several regulatory assets and liabilities that are 13 being amortized in the cost of service such as costs related to the 2007 GMO-L&P Ice Storm 14 and the 2011 Missouri River Flooding. If the amortization of a regulatory asset or liability 15 were to end between rate cases, there traditionally has been no capture of the over-amortization 16 of the asset.

A tracker is a long-term recording and amortization of expenses and credits in a certain account. A good example in this case is the various pension trackers. The amount in the cost of service is compared to the expense actually incurred by the Company over a lengthy period of time, and over-amortizations are credited against expenses that are sought for recovery. In the instance of rate case expense, over-collections of 2006, 2007, and 2009 rate case expenses were credited against the deferrals of current rate case expenses.

1 The current treatment of KCPL and GMO rate case expense has aspects of both 2 the defer and amortize method and tracker method of accounting. 3 Q. Please describe the third rate case expense issue, the appropriate amount of 4 normalized rate case expenses. 5 A. Staff recommends using an average of the rate case expenses incurred by KCPL 6 and GMO in three prior rate cases to determine a normalized amount of rate case expenses 7 associated directly with KCPL and GMO's present rate cases. Staff further recommends 8 recovery of this amount over three years with no tracking of under or over-recovery, unlike the 9 defer and amortize method. 10 For the three rate case average, Staff recommends using rate case expenses from Case 11 Nos. ER-2006-0314 (2006 Rate Case), ER-2007-0291 (2007 Rate Case), and ER-2009-0089 12 (2009 Rate Case) for KCPL's Rate Case Expense. For GMO's rate case expense 13 normalization, Staff recommends using rate case expenses from Case Nos. ER-2005-0436 14 (2005 Rate Case), ER-2007-0004 (2007 Rate Case), and ER-2009-0090 (2009 Rate Case). 15 Q. On page 9 of his rebuttal testimony, Mr. Weisensee recommends that if a 16 normalized level of rate case expenses were to be used, that the normalized level should be the 17 average of the 2009 Rate Case and the Company's projections for the 2012 Rate Case. What 18 are the problems using the Company's recommendation? 19 A. While the 2009 Rate Case was a settled case it is the highest rate case expense 20 used in Staff's recommended average. For GMO (pre-2008, Aquila), the 2005 rate case was 21 settled, the 2007 Rate Case was litigated, and the 2009 Rate Case was settled. While the 2007 22 Rate Case was litigated, the 2009 Rate Case rate case expenses were higher than the prior 23 cases. This is primarily due to the increased amount of outside counsel utilized by the

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1 Company, the Iatan prudence issues unique to that case, and the inclusion of costs incurred by KCPL long after the effective date of rates in that case. While Mr. Weisensee on page 9, lines 19-20 of his rebuttal testimony concedes that the 2010 Rate Case expenses should be excluded from the average, using 2005 and 2007 rate cases in addition to the 2009 rate case to develop a normalized rate case expense level would be more appropriate as they had no prudence issues related to the construction of newly built power plant projects being included in rate base.

8 While the Company recommends using current budgeted rate case expenses if a 9 normalization were to be used, this would be an improper surrogate for actual historical 10 rate case expenses. Using budgeted expenses provides no incentive to manage expenses to 11 below the budgeted level. Under the Company's recommended approach, using a two year 12 average of 2009 Rate Case expenses, the highest in Staff's average, and KCPL and GMO's 13 \$3.5 million budget for rate case expense will encourage no management of rate case expenses 14 to less than those levels.

15 Q. Why does Staff not use the actual rate case expenses incurred in this case to determine the appropriate level of rate case expense? 16

17 A. Staff does not use this approach because the actual booked rate case expense 18 information provided to Staff usually lags several months behind the time KCPL and GMO 19 incur the costs, and KCPL and GMO will continue to incur rate case expenses until the 20 completion of the case.

21 Q. On page 40 of his rebuttal testimony, Mr. Rush states that the services provided 22 by Schiff Hardin were prudent and reasonable and on page 42 of his rebuttal testimony, 23 Mr. Rush states that the Commission did not disallow any Schiff Hardin costs in its order in the

- 2010 Rate Case. Were KCPL's rate case expenses, some of which were allocated to GMO,
   subject to disallowance by another regulatory body?
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A. Yes, they were. The Kansas Corporation Commission (KCC) convened a separate proceeding on rate case expenses following KCPL's general rate case in Docket No. 10-KCPE-415-RTS. The KCC allowed additional discovery and testimony to be considered as well as a separate evidentiary hearing. Attached as Schedule KM-SUR-8 is the January 18, 2012 order concerning rate case expenses. In its order, the KCC disallowed approximately \$2.6 million in rate case expenses. Again, the vast majority of the vendors charged to KCPL's rate case expense also charged expenses to GMO's rate case expense.

Q. Why is the attached KCC order concerning rate case expense relevant to the
Commission's evaluation of Missouri rate case expense?

12 A. The vast majority of rate case expenses incurred in both Kansas and Missouri 13 were from the same vendors, if not the same individuals. All of the Schiff Hardin attorneys and 14 consultants provided services that were billed to Kansas rate case expense. The Iatan prudence 15 issues considered in the Kansas rate case were similar to the prudence issues considered in the 16 Missouri rate case. Throughout the 68-page order on rate case expense, the KCC documented 17 its findings not only on the rate case expenses KCPL incurred related to Schiff Hardin but also 18 on expenses from substantially all other vendors the majority of which were charged to 19 Missouri rate case expense.

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Q. Please summarize your testimony concerning rate case expense.

A. The Staff recommends the commission disallow the Schiff Hardin non-witness expenses charged to the 2010 Rate Case post-true-up rate case expenses. Staff recommends an end to the defer and amortize method of recovering rate case expenses and recommends a

return to a normalized level for recovery of these expense. For current rate case expenses in the
 cost of service, Staff recommends a normalized level of the average of actual rate case
 expenses incurred in KCPL's 2006, 2007, and 2009 rate cases and GMO's 2005, 2007, and
 2009 rate cases.

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### PAYROLL OVERTIME EXPENSE

Q. On pages 3-4 of GMO witness Weisensee's rebuttal testimony, he describes the Company's proposal of using a 2.75 year average for overtime costs with a 3% escalation factor for the historical information. What is Staff's primary concern with the Company's approach?

A. Staff's primary concern is with the Company's use of an indexing or
escalation rate. Typically, this Commission has not used escalations to determine utility rates.
Using an escalation rate could be appropriate in some situations, but in this case an
examination of the drivers of KCPL's overtime expense is required to determine if one would
be appropriate.

15 Staff is recommending a three year average of GMO's overtime expenses with no16 escalation factor.

Q. Are you familiar with the sections of Staff's Cost of Service Report concerning
payroll expense sponsored by Bret G. Prenger in this case?

- A. Yes, I am. Mr. Prenger is no longer employed by the Commission. I am
  adopting the sections he sponsored on payroll expense in Staff's Cost of Service Report.
- Q. On page 3 of his rebuttal testimony, Mr. Weisensee identifies that Staff used an
  average of 2008-2011 overtime expenses in its average. Is that the average Staff used?

A. 1 While Staff did use a four year average using 2008-2011 overtime expenses for 2 KCPL's normalized overtime expense, Staff used a three year average using 2009-2011 3 overtime expenses for GMO's normalized overtime expense. This difference is due to the 4 availability and comparability of pre-acquisition data for GMO.

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What are the drivers of overtime expense?

6 At a high level, there are two drivers of overtime expense: the actual hours A. worked and the average hourly rate. The hours worked can vary significantly from year to 8 year, and can vary seasonally and with variations in maintenance expense such as: extended 9 outages, the effects of weather, increases in productivity, and changes in practices and 10 technology. This variation of hours driving expense lends itself to using a normalized level.

11 In the same fashion, the average hourly rate driving expense can vary from year to year, 12 albeit less substantially. This variation can be driven by changes in workforce attrition levels 13 and differing overtime pay rates amongst functional overtime categories. For example, if one 14 year used in a normalization contained higher than average storm restoration-related overtime 15 at double time rates, the average hourly rate would be higher than a year that had a greater 16 amount of overtime at 1.5X rates. Like the variation of hours worked, the variation that can 17 occur in the average hourly overtime rate lends itself to use of a normalized level.

18 Q. How did Staff approach the normalization of these two drivers of 19 overtime expense?

20 A. Since both drivers fluctuate and should be normalized, Staff used a three year 21 average of overtime expense which is composed of both hours worked and hourly rate during 22 the year. The three year average reflects the variations in hours worked and the hourly rates 23 from 2009 through 2011. Staff does not recommend use of an escalation factor.

Staff's Direct Filed Overtime Expense				
KCPL	\$21,603,268			
GMO-MPS	6,322,067			
GMO-SJLP	3,046,441			
Total Expense	\$30,971,776			

The table below is Staff's direct filed overtime expense:

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Q. On page 4, witness Weisensee recommends using a 3% escalation factor to the historical overtime data. He also states that any multi-year averaging should entail indexing. What is your analysis of the Company's position?

7 A. To use an escalation factor, or indexing, with any multi-year average without 8 evaluating the drivers of overtime would be inappropriate. The overtime hours and dollars for KCPL and GMO combined for 2008-2011 are in the table below. Pre-acquisition GMO hours and dollars are not included.

KCPL and GMO Overtime	Overtime Hours	Total Dollars	Average Hourly Rate
2008	545,100	\$29,726,181	\$54.53
2009	556,142	\$27,800,456	\$49.99
2010	616,142	\$32,712,724	\$53.09
2011	605,872	\$32,492,301	\$53.63

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13 The 2008-2011 average of total hours is 580,814. While 2008-2010 hours trended upward, 14 2011 resulted in a reduction from 2010. If the hours were normalized separately, the 4 year 15 average of hours at 2011's actual average hourly rate results in an overtime expense of 16 \$31,148,466. This compares favorably to Staff's direct filed total KCPL and GMO overtime 17 expense of \$30,971,776.

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Staff's recommended overtime expense also compares favorably to the Company's
 direct filed overtime expense without the use of an escalation:

KCPL and GMO Direct Filed Overtime Expense Without Escalation		
KCPL	\$21,619,628	
GMO-MPS	6,379,901	
GMO-SJLP	3,001,826	
Total Expense	\$31,001,354	

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5 In examining the average hourly overtime rate, using an escalation factor will distort the 6 average more so than the trend of hours worked. If the escalation factor of 3% were applied to 7 the historical average wage rates, each year would be higher than the actual average wage rate 8 the Company actually experienced in 2011:

KCPL and GMO Combined	Historical Average Rate	Rate with 3% Escalation
2008	\$54.53	\$61.37
2009	\$49.99	\$54.63
2010	\$53.09	\$56.32
2011	\$53.63	\$55.24

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Q. Do you believe it is appropriate to evaluate overtime expense on a combined company basis?

A. It would depend on what the analysis is being used for, but in this case, if the
average hourly wage rate were being examined for use of an escalation factor, it would make
sense to evaluate the data using information for KCPL, GMO-MPS, and GMO-L&P on a

combined basis. Because GMO has no employees, KCPL employees allocate labor, including 1 2 overtime, to GMO.

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Historically, has KCPL's average hourly overtime rate consistently increased? Q.

No. The table below was presented in my surrebuttal testimony in the 2009 A.

KCPL Rate Case. The information is on a KCPL only basis, no GMO overtime is included:

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Year	Expense	Hours	Average Rate	% increase
2005	\$18,605,838	351,177	\$52.98	
2006	\$19,955,798	367,571	\$54.29	2.47%
2007	\$21,655,529	416,812	\$51.96	-4.30%
2008	\$22,309,539	410,117	\$54.40	4.70%

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From 2005 through 2011, the average hourly rate has fluctuated with no visible trend. In fact, 9 the 2009 rate was the lowest of the years reported and the 2011 rate was lower than the 2006 10 and 2008 rates.

11 Q.

Given the variation of both drivers of overtime expense, would the use of an escalation factor be appropriate?

13 A. No. Using an escalation rate for total overtime expenses would be inappropriate 14 because both the average hourly rate and the actual hours worked can and have varied from 15 year to year. In consideration of the average hour overtime wage rate over the prior 4 calendar 16 years, using an escalation factor would result in an inflated overtime expense.

17 Q. Has the Company recently implemented measures to reduce its overtime expense? Yes it has. KCPL and GMO utilized the Solomon Group, as described in KCPL 18 A.

19 Witness Ives' direct testimony:

20 ... The focus of this process is to utilize Solomon's 21 national benchmarking database to be able to analyze

1 2 3 4 5 6 7	costs in our generation organization, specifically focused on benchmarking to similar generating units and activities. We are early in this process but have already been able to realize improvements as we begin to implement best practices identified through the benchmarking process (Ives Direct, page 6, lines 21-23 and page 7, lines 1-2)
8	The KCPL response to Staff Data Request No. 0493, File No. ER-2012-0174 detailed how the
9	Solomon Group's benchmarking applied to overtime expense:
10 11 12 13 14 15 16 17	<u>Overtime review</u> – As part of effective cost management, KCPL has reviewed overtime philosophy related to specific maintenance areas or activities and made changes where appropriate. For example, consideration of maintenance activity with longer duration and more use of straight time instead of short schedules utilizing more overtime is a practice being implemented. The benefits from this effort have not been quantified.
18	Although the benefits cannot be quantified, it should be noted that there is potential for reduced
19	overtime expense resulting from the benchmarking process undertaken by the Company.
20	Q. What is Staff's recommendation with regard to payroll overtime expense?
21	A. Staff recommends using a three year average for GMO overtime expense with
22	no escalation factor.
23	FUEL PRICES
24	Q. What is Staff's position with regard to fuel prices, specifically coal prices?
25	A. For its direct case, Staff has updated its coal prices through March 31, 2012.
26	One coal contract has a quarterly adjusting price that changed as of April 1, 2012 which Staff
27	reflected in its fuel expense and prices for coal inventory in rate base.
28	Q. Does the Company take issue with the use of an April 1 price?

- A. GMO Witness Wm. Edward Blunk addresses Staff's fuel price on page 11 of his
   rebuttal testimony in this case. He does not disagree with Staff's use of an April 1, 2012 price
   for its March 31, 2012 direct filed case.
  - Q. Why did Staff use a fuel price outside the update period?
    A. Staff's direct case updated for March 31, 2012 represents GMO's cost of service as of that date and is the best representation of costs on a going forward basis. This particular coal contract has a quarterly cost adjustment, whereas GMO's other coal contracts are under a

8 fixed price for at least a calendar year. If GMO were to purchase coal under this contract at
9 12:01 am on April 1, 2012, it would be at the new price. At the time of Staff's Direct filing,
10 this quarterly adjusted price was both known and measurable, and is the price actually paid by
11 GMO beginning April 1, 2012.

Q. Does Staff intend to update its fuel prices for the August 31, 2010 true-up?

A. Yes, Staff will update to the most current known and measureable fuel prices as
of this date.

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### ST. JOSEPH INFRASTRUCTURE PROGRAM

Q. On page 20 of his rebuttal testimony, Mr. Weisensee describes the Company's
proposed infrastructure program for certain circuits in and around the City of St. Joseph.
He also describes this program as a "pilot". Do you know what defines this program as a
"pilot" program?

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A. In the response to Staff Data Request 0234, File No. ER-2012-0175, the Company described the "pilot" aspect of this program:

To [sic] identifying those aspects of the St. Joseph infrastructure project that qualifies as a pilot project are: (1) small in scope for a defined area, the older core areas of St. Joseph; (2) and to serve as a pilot for

1 2 3 4 5 6	delivery projects in the application of construction accounting treatment. The knowledge and experience gained from applying construction accounting treatment to the St. Joseph infrastructure project will be critical in the application of construction accounting to larger projects for KCP&L and MPS, as well as SJLP.
7	GMO's response to this data request makes it clear that there is nothing unique about
8	the projects in the St. Joseph area that distinguish them from any other project GMO should be
9	expected to undertake to provide safe and adequate service.
10	Q. Does GMO currently replace infrastructure in a matter similar to its proposed
11	St. Joseph area replacement program?
12	A. Yes. In the response to Staff Data Request 0322, File No. ER-2012-0175, GMO
13	confirmed that reliability improvements at the Edmond Street substation in St. Joseph were
14	currently taking place that are unrelated to the proposed infrastructure program. GMO also
15	identified "numerous projects" that are "updates that seek to balance power needs and
16	modernize equipment" that include "the automation projects for the St. Joseph 34kV system as
17	well as ongoing construction and expansion of new and existing substations."
18	Staff has no reason to believe that GMO lacks the means and the wherewithal to make
19	the improvements to the St. Joseph electrical system without construction accounting.
20	Q. On page 21 of his rebuttal testimony, Mr. Weisensee makes the claim that
21	without construction accounting for the investments made under the proposed St. Joseph
22	Infrastructure Program, GMO will experience an earnings decline. Do you agree with
23	his claim?
24	A. All else being equal, any outlay of cash will impact a utility's earnings. As
25	I described throughout my rebuttal testimony, the Company's cost of service is in a constant
26	state of flux and ever-changing. To make a statement with certainty that absent construction

1 accounting for a certain group of assets the Company will experience an earnings decline 2 ignores any number of other factors that may or may not mitigate the capital expenditures for 3 the investment GMO proposes to make. In the case of distribution system upgrades made for 4 improved reliability, a utility is likely to experience a reduction to maintenance expense when 5 the project is completed. Further, regarding a utility's decision to undertake a reliability 6 project, a utility's obligation to provide safe and adequate service is an integral component of 7 the regulatory compact, for which shareholders are compensated in the setting of a fair return 8 on equity.

9 For significant capital investments that represent very large increases in plant-in-10 service, such as the completion of generating assets, I would agree that the addition to rate base 11 and depreciation of these very large capital investments would have negatively and materially 12 impacted the company's earnings absent construction accounting, and Staff has supported 13 authorization of construction accounting in those instances. Mr. Weisensee's statement 14 ignores the immateriality of any likely impact of the St. Joseph area projects on GMO's 15 overall earnings.

Q. Are the planned St. Joseph area projects similar to the sort of very large capital projects that could materially impact a utility's earnings?

A. No. These types of capital investments have several differences from what GMO is proposing to do in the St. Joseph area.

First, the completion of generating assets involves large amounts of investment becoming plant-in-service at one time. For example, when Iatan 2 was found fully operational and used for service on August 26, 2010, on that day, the balance of construction work in progress (CWIP), less any portions that were not complete, was moved to plant-in-service and

1 immediately began depreciating, and AFUDC ceased to be accrued. In contrast, GMO's 2 proposed five-year program does not involve large amounts of investment transferred to 3 plant-in service at one time; rather, the nature of the facilities replacements, as described by 4 GMO witness Herdegen, lend themselves to more regular transfers of CWIP to plant-in-service, 5 thereby spreading any earnings impact over the span of the project. GMO will likely have at 6 least one rate case after some definable portion of the project has been completed and will be 7 fully operational and used for service. The completion of various definable projects and 8 placement into rate base in general rate cases over time mitigates the impact to earnings and 9 enhances the probability that the capital investments will be offset by other relevant factors in 10 the ratemaking cost of service. Mr. Weisensee's contention that the length of time when these 11 improvements will be completed warrants construction accounting ignores the fact that there is 12 no one singular planned project for the St. Joseph area, and does not correlate with the nature of 13 projects that have recently received construction accounting. The proposed infrastructure 14 program does not have one in-service date when the \$27 million is transferred from CWIP to 15 plant-in-service; rather, the assets will likely go into ratebase piecemeal when they are used and 16 useful in providing service to customers.

Second, large generating investments such as the environmental upgrades at Iatan 1 and the construction of Iatan 2 have substantial uncertainty involving their in-service dates. For example, the in-service date of the environmental upgrades at Iatan 1 was delayed due to a turbine rotor issue unrelated to those upgrades. The environmental equipment could not be declared in-service as the entire unit was out of service. The original projected in-service date for Iatan 2 was June 1, 2010 as contemplated in KCPL's Experimental Regulatory Plan. The actual in-service date of this plant was August 26, 2010. Construction accounting does provide

some mitigation of the difference between the actual in-service date and the date rates reflect
 those construction projects.

Third, the investments described by GMO witness Herdegen do not rise to the level of investment recently considered for construction accounting. In the case of GMO-L&P, its 53 MW share of Iatan 2 was approximately \$120 million at representing 18.3% of \$653 million total gross plant in the 2010 Rate Case (see Staff Accounting Schedules from 2010 Commission Order). The proposed infrastructure improvements of \$27 million are 3.7% of \$711 million total plant at March 31, 2012.

9 Q. On page 21 of his rebuttal testimony, Mr. Weisensee states "[c]learly the
10 St. Joseph Infrastructure Program represents the size and scope necessary to be considered for
11 construction accounting treatment." How do respond to his claim?

A. 12 Mr. Weisensee's claim results from the flawed reasoning in the same section of 13 this testimony. The statement "generation assets in relation to delivery assets tends to skew the 14 total plant-in-service comparison" identifies the very reason why it is generating assets and not 15 distribution assets that have historically received construction accounting. Mr. Weisensee 16 claims in the same section that a comparison to total plant-in-service of the distribution 17 improvements would be misleading. Mr. Weisensee fails to recognize that the funds used to 18 invest in future plant additions come, in part, from plant that is already in service. Through the 19 cost of service, GMO receives a return of its investment in gross plant and a return on its 20 investment in net plant, or gross plant less depreciation reserve and accumulated deferred 21 income taxes (ADIT). The investment in generating assets is infrequent and relatively large in 22 comparison to the frequent and relatively small investment in distribution assets. The 23 Company obtains more funds that are available for investment in new plant additions from the

2       accounting schedules filed with Mr. Weisensee's rebuttal testimony include \$         3       annual depreciation of production plant and \$6.4 million of annual de         4       distribution plant.         5       Q. On page 3 of his rebuttal, GMO witness Jeffrey M. Wolf states that         6       infrastructure plan is not expected to increase revenue. Can you contrast this st         7       GMO witness William Herdegen's direct testimony?         8       A. Mr. Wolf's statement is an apparent contradiction of GMO witnee         9       testimony. In Mr. Herdegen's direct testimony, he identifies that a portion of         10       infrastructure investment is to support revenue growth:         11       The North and East outskirts of the city of St. Joseph are         12       experiencing areas of significant growth. The Industrial         13       Park Substation at the southeast end of the city currently         14       is at approximately 48% of its capacity, and growing at a         15       rate of approximately 4% per year. In order to address         16       the 34kV system over time, several new 161kV/12kV         17       the 34kV system over time, several new 161kV/12kV         18       substations are proposed for construction in the St. Joseph infrastructure program as set forth below, with future rate recovery allowed for all program costs. We are submitting a comprehensive five-year plan that w	lepreciation of distribution plant. Staff's updated
4       distribution plant.         5       Q. On page 3 of his rebuttal, GMO witness Jeffrey M. Wolf states that         6       infrastructure plan is not expected to increase revenue. Can you contrast this st         7       GMO witness William Herdegen's direct testimony?         8       A. Mr. Wolf's statement is an apparent contradiction of GMO witnes         9       testimony. In Mr. Herdegen's direct testimony, he identifies that a portion of         10       infrastructure investment is to support revenue growth:         11       The North and East outskirts of the city of St. Joseph are         12       experiencing areas of significant growth. The Industrial         13       Park Substation at the southeast end of the city currently         14       is at approximately 88% of its capacity, and growing at a         15       rate of approximately 4% per year. In order to address         16       thes areas of growth and reduce the existing footprint of         17       the 34kV system over time, several new 161kV/12kV         18       substations are proposed for construction in the St. Joseph         19       metro area         20       GMO is recommending implementation of the St. Joseph         21       GMO is recommending implementation of the St. Joseph         22       GMO is recommending implementation of the St. Joseph	nsee's rebuttal testimony include \$8.9 million of
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27 28 29future capacity needs of the City of St. Joseph electrical system (Herdegen Direct, page 9 lines 25-28)(emphasis added)30The future capacity and growth identified by witness Herdegen w	nensive five-year plan that will
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	9 lines 25-28)(emphasis added)
31 contradict Mr. Wolf's contention that the five-year plan will not increase revenue	entified by witness Herdegen would seem to
	-year plan will not increase revenue.

1 Q. On page 3 of his rebuttal testimony, Mr. Wolf claims that the infrastructure 2 plan is not intended or expected to generate major maintenance savings. How do you respond 3 to his claim? 4 A. Mr. Wolf's statement is an apparent contradiction of GMO witness Weisensee's 5 testimony. On page 22 of his rebuttal testimony, Mr. Weisensee states the following 6 concerning maintenance savings resulting from the St. Joseph Infrastructure Program: 7 ...Although the program's emphasis is not on generating 8 maintenance savings, logically replacing aging 9 infrastructure with new facilities will reduce overall 10 maintenance costs... (Weisensee Rebuttal, page 22 lines 19-21) 11 12 О. Please summarize your testimony on the St. Joseph Infrastructure Program and 13 construction accounting. 14 A. The Commission should carefully consider any requests to authorize the use 15 of construction accounting. The relative size of the construction project, the timing of the 16 in-service date, and the uncertainty surrounding the completion of the project are among the 17 relevant factors the Commission should consider when evaluating any project for the utilization 18 of construction accounting, as well as the likelihood of offsetting revenue growth or 19 offsetting cost savings. Historically, the Commission has limited its authorization of 20 construction accounting to major baseload generating assets, such as the Wolf Creek and 21 Callaway nuclear stations, Iatan 2, and the environmental upgrades at Iatan 1 and Sioux. The 22 Commission should reject the Company's request for construction accounting for the St. Joseph 23 Infrastructure Program. 24 Q. Does that conclude your surrebuttal testimony? 25 A. Yes, it does.

#### **BEFORE THE PUBLIC SERVICE COMMISSION**

#### **OF THE STATE OF MISSOURI**

In the Matter of KCP&L Greater Missouri ) Operations Company's Request for Authority ) to Implement General Rate Increase for ) Electric Service )

Case No. ER-2012-0175

#### **AFFIDAVIT OF KEITH MAJORS**

STATE OF MISSOURI	)	
	)	ss.
COUNTY OF COLE	)	

Keith Majors, of lawful age, on his oath states: that he has participated in the preparation of the foregoing Surrebuttal Testimony in question and answer form, consisting of  $\underline{447}$  pages to be presented in the above case; that the answers in the foregoing Surrebuttal Testimony were given by him; that he has knowledge of the matters set forth in such answers; and that such matters are true and correct to the best of his knowledge and belief.

Keith Majors

Subscribed and sworn to before me this

 $\frac{fh}{day}$  day of October, 2012.

Notary Public

D. SUZIE MANKIN Notary Public - Notary Seal State of Missouri Commissioned for Cole County My Commission Expires: December 08, 2012 Commission Number: 08412071 SCHEDULE KM-SUR-1 and

## **SCHEDULE KM-SUR-2**

and

SCHEDULE KM-SUR-3 and

SCHEDULE KM-SUR-4 and

SCHEDULE KM-SUR-5 and

SCHEDULE KM-SUR-6 and

### **SCHEDULE KM-SUR-7**

## HAVE BEEN DEEMED

## **HIGHLY CONFIDENTIAL**

**IN THEIR ENTIRETY** 

### 2012.01.18 14:12:44 Kansas Corporation Commission THE STATE CORPORATION COMMISSION<sup>Patrice Petersen-Klein</sup> OF THE STATE OF KANSAS

Before Commissioners:

Chairman Mark Sievers Commissioner Ward Loyd Commissioner Thomas E. Wright

In the Matter of the Application of Kansas City Power & Light Company to Modify its Tariffs to Continue the Implementation of its Regulatory Plan.

Docket No. 10-KCPE-415-RTS

#### **ORDER ON RATE CASE EXPENSE**

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The above-captioned matter comes before the State Corporation Commission of the State of Kansas (Commission) for consideration and decision. Having reviewed the files and being fully advised of all matters of record, the Commission summarizes the arguments of the parties and finds and concludes as follows:

1. Kansas City Power & Light Co. (KCP&L or the Company) filed this rate case on December 17, 2009, as its fourth and final rate case in a series contemplated in the Stipulation and Agreement approved in Docket No. 04-KCPE-1025-GIE (04-1025). In the Commission's decision issued November 22, 2010, KCP&L was awarded a revenue increase of \$21,846,202, which included rate case expense totaling \$5,669,712.<sup>1</sup> Several Petitions for Reconsideration were filed, which were ruled upon by the Commission. Subsequently, in an Order issued February 21, 2011, the Commission granted reconsideration of its prior decisions on rate case expense for this docket, reopened the administrative record to receive evidence on this issue, limited parties participating in the reconsideration process to KCP&L, Citizens' Utility Ratepayer Board (CURB) and the Commission's staff (Staff), allowed additional discovery on this issue, directed filing of appropriate evidence regarding this issue, ordered an evidentiary hearing be scheduled, and designated a new Prehearing Officer to address this issue.<sup>2</sup> Further requests to reconsider this decision were denied.<sup>3</sup> This Order decides the issue of rate case expense.

2. In this proceeding on reconsideration, KCP&L now requests total rate case expense of \$9,033,136 for this docket.<sup>4</sup> This figure includes \$1,422,832 for CURB and Staff costs that were

<sup>&</sup>lt;sup>1</sup> Order: 1) Addressing Prudence; 2) Approving Application, in part; & 3) Ruling on Pending Requests, filed November 22, 2010, pages 90-91, 95, 138-42 and Exhibit IV, pages 1-3 (November 22, 2010 Order, pp. 90-91, 95, 138-42 and Exh. IV, pp. 1-3).

<sup>&</sup>lt;sup>2</sup> Order Granting KCP&L's and CURB's Second Petitions for Reconsideration and Clarification, issued February 21, 2011 (February 21, 2011 Order), ¶¶ 15, 18, 20. See Order Nunc Pro Tunc Regarding February 21, 2011 Order Granting KCP&L's and CURB's Second Petitions for Reconsideration and Clarification, issued March 3, 2011, ¶ 3 and Ordering Clause (A) (Commission clarifies that only the rate case expense portion of the revenue requirement for this docket is designated interim, non-final agency action subject to further proceedings).

<sup>&</sup>lt;sup>3</sup> Order Denying KCP&L's Petition for Reconsideration and Clarification of February 21, 2011 Order, issued April 6, 2011 (April 6, 2011 Order), ¶¶ 18-19, 21-24.

<sup>&</sup>lt;sup>4</sup> Tr. Vol. 15, p. 3374 (Weisensee). In this proceeding, KCP&L initially requested total rate case expense of \$9,070,515, Weisensee Direct, p. 2, but this was reduced to \$9,034,529 in rebuttal testimony due to billing errors identified by Staff Witness Baldry. Weisensee Rebuttal, p. 3. At the hearing, the amount was decreased further to \$9,033,136 based on additional errors found during discovery. Tr. Vol. 15, p. 3374 (Weisensee).

assessed to KCP&L pursuant to K.S.A. 66-1502; the remaining costs of \$7,610,304 are for KCP&L-only rate case expense.<sup>5</sup> In its November 22, 2010 Order, the Commission awarded KCP&L rate case expense of \$5,669,712 for this proceeding that included \$1,169,712 for CURB and Staff costs and \$4.5 million for KCP&L-only rate case expense.<sup>6</sup> KCP&L now requests an additional \$3,400,000 to reflect "the rate case expense actually incurred by the Company through November 30, 2010."<sup>7</sup> The purpose of this follow-up proceeding is to reconsider and decide what rate case expense to include in the revenue requirement to be recovered from KCP&L's ratepayers.<sup>8</sup>

3. Eight witnesses submitted prefiled testimony on the issue of rate case expense, as follows: KCP&L witnesses were John P. Weisensee,<sup>9</sup> Tim M. Rush,<sup>10</sup> and William H. Downey<sup>11</sup>; CURB witnesses were Ralph C. Smith,<sup>12</sup> Stacey Harden,<sup>13</sup> and Andrea C. Crane<sup>14</sup>; and Staff witnesses were William E. Baldry<sup>15</sup> and Jeffrey D. McClanahan.<sup>16</sup> All eight witnesses testified during the evidentiary hearing, with the Commission presiding, held on September 6 through 8, 2011.<sup>17</sup> Attorneys appearing at the evidentiary hearing were: Frank A. Caro, Jr., Luke A.

 <sup>&</sup>lt;sup>5</sup> Weisensee Direct, p. 2. In a rate case, expenses incurred by the Commission, its staff, and CURB are assessed against the public utility. K.S.A. 66-1502. Order Assessing Costs, filed December 23, 2009.
 <sup>6</sup> November 22, 2010, pp. 90-91, 95.

<sup>&</sup>lt;sup>7</sup> Weisensee Direct, p. 2. The Company chose November 30, 2010, as the cut-off date for rate case expense to tie accounting records to the nearest month-end to the cut-off date for rate case expense set by the Commission at November 22, 2010, when the Order setting the revenue requirement for this case was filed. *February 21, 2011 Order*, ¶ 28-31; November 22, 2010 Order, p. 90, *citing Columbus Telephone Co. v. Kansas Corporation Comm'n*, 31 Kan. App. 2d 828, 835, 75 P.3d 257 (2003).

<sup>&</sup>lt;sup>8</sup> February 21, 2011 Order, ¶ 3.

<sup>&</sup>lt;sup>9</sup> Direct Testimony of John P. Weisensee, filed May 6, 2011 (Weisensee Direct); Rebuttal Testimony of John P. Weisensee, filed August 5, 2011 (Weisensee Rebuttal).

<sup>&</sup>lt;sup>10</sup> Direct Testimony of Tim M. Rush, filed May 6, 2011 (Rush Direct); Rebuttal Testimony of Tim M. Rush, filed August 5, 2011 (Rush Rebuttal).

<sup>&</sup>lt;sup>11</sup> Rebuttal Testimony of William H. Downey, filed August 5, 2011 (Downey Rebuttal).

<sup>&</sup>lt;sup>12</sup> Direct Testimony of Ralph C. Smith, filed July 6, 2011 (Smith Direct).

<sup>&</sup>lt;sup>13</sup> Direct Testimony of Stacey Harden, filed July 6, 2011 (Harden Direct).

<sup>&</sup>lt;sup>14</sup> Direct Testimony of Andrea C. Crane, filed July 6, 2011 (Crane Direct).

<sup>&</sup>lt;sup>15</sup> Direct Testimony of Jeffrey D. McClanahan, filed July 6, 2011 (McClanahan Direct).

<sup>&</sup>lt;sup>16</sup> Direct Testimony of William E. Baldry, filed July 6, 2011 (Baldry Direct).

<sup>&</sup>lt;sup>17</sup> In this Order, discussion of an evidentiary hearing refers to the September 6 through 8, 2011,

evidentiary hearing on rate case expense. Any discussion of the evidentiary hearing in the underlying rate case, which was held August 16 to September 2, 2010, is referred to as the 2010 Evidentiary Hearing.

Hagedorn, Heather Humphrey, and Denise Buffington, on behalf of KCP&L; C. Steven Rarrick on behalf of CURB; and Patrick Smith on behalf of Staff and the public generally.<sup>18</sup> Hearing no objection to notice of the hearing, the Commission found notice was proper and jurisdiction existed over this proceeding at this time and place.<sup>19</sup>

4. The decision reflected in this Order is based upon the Commission's evaluation of all evidence presented on rate case expense and, as necessary, evidence presented earlier in this proceeding, including during the evidentiary hearing conducted before the Commission from August 16 through September 2, 2010. Thus, the record as a whole has been considered.<sup>20</sup> In reaching its decision, the Commission has evaluated numerous factors and has drawn from its expertise as the administrative agency delegated with the responsibility to regulate public utilities.<sup>21</sup> This Commission consists of three commissioners, all of whom are attorneys. In addition to reviewing the evidence presented, we have drawn from our individual and combined knowledge and experience to arrive at an amount of rate case expense that we find is prudent and is just and reasonable for KCP&L to recover from its ratepayers for this rate case.

5. As explained below, the Commission in this Order concludes that (1) KCP&L is allowed to recover the assessed rate case expense of \$1,422,832 for Staff and CURB; (2) KCP&L has not presented detailed, credible evidence to establish its management prudently incurred all rate case expense requested in this proceeding; and (3), based on the evidence in this proceeding, KCP&L is allowed to recover from its ratepayers \$4,500,000 in KCP&L-only rate case expense. The Commission is not persuaded that KCP&L has presented sufficient evidence to justify increasing the award of KCP&L-only rate case expense above what the Commission originally approved in its November 22, 2010 Order. Therefore, KCP&L will recover total rate case expense of \$5,922,832 as part of its revenue requirement. KCP&L has had rates recovering the

 <sup>&</sup>lt;sup>18</sup> Transcript of Proceedings, September 6, 2011, Volume 15, page 3334 (Tr. Vol. 15, p. 3334).
 <sup>19</sup> Tr. Vol. 15, p. 3335.

<sup>&</sup>lt;sup>20</sup> K.S.A. 2010 Supp. 77-621(c)(7) and (d).

<sup>&</sup>lt;sup>21</sup> K.S.A. 66-101, 66-101b, 2010 Supp. 66-104.

four-year amortization of \$5,669,712<sup>22</sup> based on the November 22, 2010 Order.<sup>23</sup> To recover the additional \$253,120 awarded, KCP&L shall amortize this additional amount over three years.

### I. Background

6. This proceeding was KCP&L's fourth and final rate case in the series of rate cases contemplated in KCP&L's Resource Plan adopted in the Stipulation and Agreement approved in Docket 04-1025 (04-1025 S&A) on December 17, 2009, as reflected in the following Chart of KCP&L rate case proceedings under its Resource Plan:

Docket No.	Caption	Filed	Hearing	<u>Order</u>
04-KCPE-1025- GIE	In the Matter of the Future Supply Delivery and Pricing of the Electric Service Provided by Kansas City Power	5-18-04	6-17-05	8-5-05
	and Light Company.			
06-KCPE-828- RTS	In the Matter of the Application of Kansas City Power & Light Company to Modify its Tariffs to Continue the Implementation of its Regulatory Plan	1-31-06	10-5-06	12-4-06
07-KCPE-905- RTS	In the Matter of the Application of Kansas City Power & Light Company to Modify its Tariffs to Continue the Implementation of its Regulatory Plan	3-1-07	9-10-07	11-20-07
09-KCPE-246- RTS	In the Matter of the Application of Kansas City Power & Light Company to Modify its Tariffs to Continue the Implementation of its Regulatory Plan.	9-5-08	6-22-09	7-24-09
10-KCPE-415- RTS	In the Matter of the Application of Kansas City Power & Light Company to Modify its Tariffs to Continue the Implementation of its Regulatory Plan.	10-17- 09	8-16 to 9-2- 10 9-6 to 9-8-11	11-22-10 Pending
11-KCPE-581- PRE	In the Matter of the Petition of Kansas City Power & Light Company (KCP&L) for Determination of the Ratemaking Principles and Treatment That Will Apply to the Recovery in Rates of the Cost to be Incurred by KCP&L for Certain Electric Generation Facilities Under K.S.A. 66-1239.	2-23-11	7-11 to 7- 15-11	8-19-11

Chart of KCP&L Resource Plan Proceedings:

<sup>&</sup>lt;sup>22</sup> November 22, 2010 Order, pp. 95.
<sup>23</sup> November 22, 2010 Order, p. 83-95.

7. Following a 14-day evidentiary hearing in this rate case, conducted from August 16 through September 2, 2010 (referred to in this Order as the 2010 Evidentiary Hearing), the Commission issued an Order on November 22, 2010, that addressed prudence related to KCP&L's remaining investment in Iatan common plant, environmental upgrades to Iatan Unit 1, and construction of Iatan 2 and that also ruled on numerous other traditional rate case issues.<sup>24</sup> The Commission was asked to decide an amount of rate case expense to include in the revenue requirement, but it found this very difficult due to statutory time constraints for issuing an Order and lack of evidence to support KCP&L's requested amount of \$8,319,363. The request included assessed rate case expense for Staff and CURB of \$1,169,712 and the balance for KCP&L-only costs of \$7.1 million (approximately \$5 million for lawyers and legal fees plus expenses, \$2 million for non-lawyer consultants, and \$117,000 for expenses such as photocopies, hotels, etc.).<sup>25</sup> The Commission found the amount requested for KCP&L-only legal services of more than \$5 million was excessive, even taking into account the complex issues addressed in this rate case.<sup>26</sup> After discussing numerous factors considered in reviewing the evidence on rate case expense, the Commission concluded \$4,500,000 was an appropriate amount of rate case expense for KCP&L-only costs to be recovered from ratepayers. The Commission also approved the assessed rate case expense of \$1,169,712 for Staff and CURB and allowed total rate case expense of \$5,669,712 to be included in KCP&L's revenue requirement.<sup>27</sup> In reaching this decision, the Commission held the amount of rate case expense established in its Order would be treated as Interim Rate Relief. In doing so, the Commission recognized that this amount was prudent, just, and reasonable, and that setting the amount cut off conjecture about future costs not known and measurable. But it recognized the decision was subject to challenge.<sup>28</sup>

<sup>&</sup>lt;sup>24</sup> November 22, 2010 Order, pp. 4-6.

<sup>&</sup>lt;sup>25</sup> November 22, 2010 Order, p. 90.

<sup>&</sup>lt;sup>26</sup> November 22, 2010 Order, p. 92.

<sup>&</sup>lt;sup>27</sup> November 22, 2010 Order, pp. 86-95.

<sup>&</sup>lt;sup>28</sup> November 22, 2010 Order, p. 90.

8. Both KCP&L and CURB challenged the rate case expense decision in their respective Petitions for Reconsideration. In ruling on these Petitions, the Commission rejected KCP&L's assertion that the Company was entitled to recover all rate case expense shown to be prudent and pointed to its statement in the November 22, 2010 Order "that rate case expense must be prudently incurred by the Company and must also be fair and reasonable for them to be borne by ratepayers. Thus, merely showing prudent expenditures is not enough."<sup>29</sup> Because the record did not contain sufficient evidence to establish a specific amount for rate case expense, the Commission exercised its judgment to determine an amount of prudently incurred rate case expense that it considered appropriate to be borne by KCP&L ratepayers.<sup>30</sup> The Commission reaffirmed its decision that KCP&L-only rate case expense of \$4,500,000 was prudently incurred and was just and reasonable to recover from ratepayers. The Commission then held that this amount of rate case expense would no longer be considered Interim Rate Relief and denied KCP&L's request to create a separate account to record these expenses.<sup>31</sup> The Commission also addressed CURB's issues on rate case expense.<sup>32</sup> Having concluded the amount of \$4,500,000 approved in its November 22, 2010 Order for KCP&L-only rate case expense should not be treated as interim relief, the Commission held the total amount of rate case expense appropriate for KCP&L to recover from its ratepayers as part of the revenue requirement was \$5,669,712.<sup>33</sup>

9. Once again, both KCP&L and Westar challenged the Commission's decision on rate case expense in Petitions for Reconsideration. Both criticized the Commission for deciding rate case expense while recognizing the record lacked details on this issue. Also, both KCP&L and CURB pointed out that they recommended the Commission address rate case expense as part of an abbreviated, follow-up rate case proceeding under K.A.R. 82-1-231(b)(3), which the

<sup>&</sup>lt;sup>29</sup> Order on Petitions for Reconsideration and Clarification and Order Nunc Pro Tunc, issued January 6, 2011 Order, page 75 (January 6, 2011 Order, p. 75)(footnote omitted), citing November 22, 2010 Order, p. 88. <sup>30</sup> January 6, 2011 Order, ¶¶ 74-76.

<sup>&</sup>lt;sup>31</sup> January 6, 2011 Order, ¶ 77.

<sup>&</sup>lt;sup>32</sup> January 6, 2011 Order, ¶¶ 78-83.

<sup>&</sup>lt;sup>33</sup> January 6, 2011 Order, ¶ 84-85.

Commission denied, and that resulted in an inadequate record on this issue.<sup>34</sup> After reviewing their Petitions, the Commission agreed the issue of rate case expense should be examined further and granted reconsideration in its February 21, 2011 Order, noting the award could be more or less than the rate case expense decided in the November 22, 2010 Order.<sup>35</sup> The Commission (1) limited participation in this reconsideration proceeding to KCP&L, CURB and Staff, (2) opened the administrative record to receive new evidence on the issue of rate case expense, (3) ordered that KCP&L and CURB could conduct discovery and file appropriate evidence on this issue, (4) directed an evidentiary hearing be scheduled, and (5) appointed a new prehearing officer to address this issue.<sup>36</sup>

10. KCP&L filed a final Petition for Reconsideration, arguing the Commission erred in cutting off recovery for rate case expense at November 22, 2010, because the Company would have to bear expenses incurred after that date. The Commission disagreed with KCP&L's argument and denied reconsideration. The Commission explained that it set the cut-off date to coincide with the November 22, 2010 Order following this agency's long-standing practice of recognizing an end-date for inclusion of rate case expense with the order that established the utility's revenue requirement.<sup>37</sup> The Commission further noted that its decision to cut off rate case expense on November 22, 2010, took into account the large amount of rate case expense that ratepayers have already been required to pay for KCP&L's series of rate cases arising from its Resource Plan approved in Docket 04-1025. This amount included an additional \$2.3 million rate case expense for KCP&L's last rate case in Docket 09-KCPE-246-RTS (09-246) that the Commission granted in the November 22, 2010 Order.<sup>38</sup> We note rate case expense for the two prior rate cases under the Resource Plan included \$1,196,430 for Docket 06-KCPE-828-RTS and \$457,582 for Docket 07-KCPE-905-RTS. Thus, KCP&L has already been approved to receive

<sup>&</sup>lt;sup>34</sup> November 22, 2010 Order, pp. 135-37.

<sup>&</sup>lt;sup>35</sup> February 21, 11 Order, ¶ 8 ("Based on this review, the Commission may decide to grant a smaller or larger amount for rate case expense for this proceeding than decided in its November 22, 2010 Order.").

 $<sup>^{36}</sup>$  February 21, 2011 Order, ¶ 3.

<sup>&</sup>lt;sup>37</sup> April 6, 2011 Order, ¶¶ 17-24.

<sup>&</sup>lt;sup>38</sup> April 6, 2011 Order, ¶ 18, *citing* November 22, 2010 Order, p. 88.

more than \$3.9 million in rate case expense for implementing its Resource Plan. The Commission has also pointed out that KCP&L proposed a never-ending process by which an outside attorney files a pleading addressing rate case expense and, in doing so, incurs additional rate case expense that KCP&L will seek to recover through additional rate case expense or as a regulatory asset. The Commission rejected KCP&L's proposal, noting that other utilities have not requested rate case expense for proceedings in a rate case that followed the Commission Order setting the Company's revenue requirement.<sup>39</sup> The remaining issue to decide here is the amount of rate case expense KCP&L will recover from its ratepayers for this rate case proceeding.

#### **II. Procedural Rulings During the Evidentiary Hearing**

11. During the evidentiary hearing, KCP&L Exhibits 4 and 5 were offered into evidence but a decision of whether to admit them was taken under advisement.<sup>40</sup> KCP&L Exhibit 4 is a chart showing a list of issues with corresponding KCP&L witnesses and attorneys; the date of the document is identified as "11/17/2009 Draft." KCP&L Exhibit 5 is an undated Rebuttal Issues List showing Staff and CURB witnesses, KCP&L witnesses, KCP&L attorneys, and KCP&L regulatory people. Both Exhibits were identified by KCP&L Witness Rush, on redirect examination, as documenting the company's efforts to control, supervise, and monitor the work by the numerous outside attorneys and consultants involved in this proceeding.<sup>41</sup> Staff and CURB objected to admission of these documents and urged the Commission to reject them because neither document was disclosed in response to discovery requests propounded on the subject of assignment of issues.

12. The Commission rejects KCP&L's explanation that it did not disclose these exhibits in response to data requests because the questions did not specifically ask for documents or because KCP&L did not understand until the hearing that provision of sufficient detail was an issue in this proceeding. The Commission is concerned that, in not disclosing these exhibits during discovery, KCP&L was involved in a gamesmanship not appropriate to regulatory proceedings. Utilities

 <sup>&</sup>lt;sup>39</sup> April 6, 2011 Order, ¶ 23, and n. 56.
 <sup>40</sup> Tr. Vol. 16, pp. 3848, 3859.

<sup>&</sup>lt;sup>41</sup> Tr. Vol. 16, pp. 3837-48 (Exh. 4) and 3848-54 (Exh. 5).

control the documents needed to decide issues in a rate case and are obliged under K.A.R. 82-1-231(a) to provide all relevant facts and data pertaining to its business and operations to assist in deciding the issues. Furthermore, information reflected in these exhibits likely would have been helpful when sorting through the hundreds of pages of invoices and billings received from KCP&L. Nonetheless, the Commission concludes KCP&L Exhibits 4 and 5 are relevant to the issue of rate case expense and, therefore, are admitted and are given appropriate weight and consideration by the Commission in its deliberations. The Commission concludes that KCP&L Exhibits 4 and 5 provide minimal evidence to support KCP&L's claim that the Company adopted a detailed process to monitor activities and expenses incurred by outside attorneys and consultants.

13. The Commission also took admission of KCP&L Exhibit 8, titled "2010 Regulatory Strategy Team (RST) Charter," under advisement.<sup>42</sup> Again, Staff and CURB objected to introducing this exhibit during redirect of KCP&L Witness Rush rather than disclosing it during discovery. The Commission finds KCP&L Exhibit 8 relevant and admits it as part of the record and has given this document the appropriate weight and consideration in the Commission's deliberations.

14. KCP&L Exhibit 2 is a compact disc (CD) that KCP&L argued contains work papers that support testimony of KCP&L Witnesses Weisensee and Rush; the CD was provided to Staff and CURB at the time direct testimony was filed by these witnesses on May 6, 2011. Staff and CURB objected to admission of KCP&L Exhibit 2 because this CD contains invoices and bills from vendors and timekeepers that KCP&L relied upon to support its rate case increase request. Staff and CURB argued contents of this CD should have been offered as part of prefiled testimony of these witnesses when filed, not provided to Staff and to CURB separately as if they merely contained work papers that are usually filed separate from testimony.<sup>43</sup> Both Staff and CURB have had access to KCP&L Exhibit 2 from the time KCP&L filed its direct testimony on

<sup>&</sup>lt;sup>42</sup> Tr. Vol. 16, pp. 3854-59.
<sup>43</sup> Tr. Vol. 16, pp. 3866-72.

the rate case expense issue. The Commission finds the information on KCP&L Exhibit 2 is relevant and admits it into the record. The Commission further finds that, because Staff and CURB had access to this information from the time direct testimony was filed by Weisensee and Rush, Staff and CURB were not prejudiced by admission of KCP&L Exhibit 2 into this record.<sup>44</sup>

15. Finally, the Commission may take official notice of matters that could be judicially noticed in Kansas courts, the record of other proceedings before the Commission, and technical or scientific matters within the Commission's specialized knowledge.<sup>45</sup> The Commission takes Administrative Notice of the following item from a prior Commission docket that was previously cited in the November 22, 2010 and February 21, 2011 Orders<sup>46</sup>:

a. In the Matter of an Audit and General Rate Investigation of Rural Telephone Company,

Docket No. 01-083, Order Regarding Rate Design, filed November 16, 2001.

#### **III. Factors Considered in Determining Rate Case Expense**

16. The Commission has a long-standing policy of including fair and reasonable rate case expenses that are prudently incurred by a company in a rate case in costs to be borne by ratepayers.<sup>47</sup> Historically in Kansas the general rule has been to consider prudently incurred rate case expense among the reasonably necessary expenses a public utility is entitled to recover as part of its revenue requirement in a rate case.<sup>48</sup> As with any expense recovered in revenue requirement, the utility has the burden to establish by substantial evidence in the record that the expense is known and measurable<sup>49</sup> and is prudent and reasonable.<sup>50</sup> Substantial evidence must

<sup>&</sup>lt;sup>44</sup> Although this Order has been designated as setting precedent under 2011 House Bill No. 2027, amending K.S.A. 2010 Supp. 77-415, our rulings on admission of evidence, namely Exhibits 2, 4, 5, and 8, are specific to the facts before us and do not create precedent for subsequent proceedings.

<sup>&</sup>lt;sup>45</sup> K.S.A. 77-524(f); K.S.A. 60-409; K.A.R. 82-1-230(h).

<sup>&</sup>lt;sup>46</sup> Tr. Vol. 16, pp. 3918-22.

<sup>&</sup>lt;sup>47</sup> In the Matter of the Application of Westar Energy, Inc., Docket No. 05-WSEE-981-RTS, Order on Reconsideration, issued February 13, 2006, ¶93. See Driscoll v. Edison Light & Power Co., 307 U.S. 104, 120-21 (1939) ("[T]he utility should be allowed its fair and proper expenses for presenting its side to the commission.").

<sup>&</sup>lt;sup>48</sup> Home Telephone Co. v. Kansas Corporation Comm'n, 31 Kan. App. 2d 1002, 1015, 76 P.3d 1071 (2003). See November 22, 2010 Order, pp. 87-88; <sup>49</sup> 31 Kan. App. 2d at 1015.

<sup>&</sup>lt;sup>50</sup> Kansas Industrial Consumers v. Kansas Corporation Comm'n, 36 Kan. App. 2d 83, 111, 138 P.3d 338 (2006). See November 22, 2010 Order, pp. 87-88; January 6, 2011 Order, ¶ 75; Feb. 21, 2011 Order, ¶ 13.

be both relevant and have substance that "furnishes a substantial basis of fact from which issues can reasonably be resolved."<sup>51</sup> The underlying purpose of this entire proceeding has been to establish "just and reasonable" rates.<sup>52</sup> The Commission's goal in a rate case is to determine a rate that is within the "zone of reasonableness."<sup>53</sup>

17. In determining whether prudently incurred rate case expense should be considered reasonable and included in revenue requirement recovered from ratepayers, the Commission must weigh and balance competing policies. The Kansas Supreme Court has observed that in setting utility rates, the Commission must consider and balance interests of the following parties: (1) The utility's investors vs. the ratepayers; (2) the present ratepayers vs. the future ratepayers; and (3) the public interest.<sup>54</sup> This balancing of competing interests is an integral part of the review conducted by the Commission to determine reasonableness.

18. When the Commission is called upon to determine the reasonableness of time billed and labor expended in litigating a case, the utility holds the information needed to support its request. The utility has the burden to prove that the hours billed are reasonable "by submitting meticulous, contemporaneous time records that reveal, for each lawyer for whom fees are sought, all hours for which compensation is requested and how those hours were allotted to specific tasks."<sup>55</sup> KCP&L has recognized that the Commission is considered an expert in making a

<sup>&</sup>lt;sup>51</sup> Home Telephone, 31 Kan. App. 2d at 1078-79.

<sup>&</sup>lt;sup>52</sup> K.S.A. 66-101b; K.S.A. 66-101f.

<sup>&</sup>lt;sup>53</sup> Kansas Gas & Electric, v. Kansas Corporation Comm'n, 239 Kan. 483, 488-89, 500-01 (1986), vacated in part by Kansas Gas and Electric Co. v. Kansas Corporation Comm'n, 48 U.S. 1044 (1987).
See, Power Comm'n v. Hope Gas Co., 320 U.S. 591 (1944); In re Permian Basin Area Rate Cases, 390 U.S. 747,770 (1968).

<sup>&</sup>lt;sup>54</sup> Kansas Gas & Electric, 239 Kan. at 488..

<sup>&</sup>lt;sup>55</sup> Case v. Unified Sch. Dist. No. 233, 157 F.3d 1243, 1250 (10<sup>th</sup> Cir. 1998). See Kansas Industrial Consumers v. Kansas Corporation Comm'n, 36 Kan. App. 2d 83, 111-12, 138 P.3d 338 (2006) (the reviewing court will determine if substantial evidence in the record supports an agency's findings of appropriate attorney fees). February 21, 2011 Order, ¶ 21-22 and notes 36-38; November 22, 2010 Order, pp. 88-89.

decision on rate case expense and draws from its knowledge and experience in evaluating the value of services rendered in this proceeding.<sup>56</sup>

19. The Commission has considered a wide range of factors in arriving at an appropriate rate case expense for this docket. Because this issue is being reviewed on reconsideration, the Commission is not faced with the statutory, 240-day deadline of K.S.A. 66-117, which restricted review of rate case expense in the regular rate case proceeding. In issuing its November 22, 2010 Order, the Commission noted the record did not contain detailed information on rate case expense.<sup>57</sup> In its January 6, 2011 Order, the Commission granted reconsideration of rate case expense and ordered further proceedings to allow KCP&L and CURB to be heard on this issue, including presenting additional evidence to support their claims on rate case expense.<sup>58</sup> We note that KCP&L has continued to argue that the Commission should have allowed it to recover all its requested rate case expense based on it providing actual expenses to Staff at the end of the limited timeline for issuing an Order in the rate case.<sup>59</sup> But KCP&L's evidence to support its request, including responses to Staff Data Requests (DRs) 554 and 555 (which responses were submitted on a compact disc that is extremely difficult to decipher), was based on estimates and did not provide detailed evidence to support the request. Granting reconsideration here has allowed KCP&L the opportunity to file whatever evidence it wanted to support its request for rate case expense, resulting in a voluminous record on this issue. Thus, the Commission has not retroactively required a different process than previously used but instead has given KCP&L additional time and opportunity to submit evidence that should have been provided all along under the accepted practice to support a request for rate case expense in this proceeding.

20. Parties were given guidance during this proceeding about what evidence should be presented and how. During the prehearing conference on March 3, 2011, Prehearing Officer

<sup>&</sup>lt;sup>56</sup> KCP&L Pre-hearing Brief, filed August 15, 2011, ¶ 5; February 21, 2011 Order, ¶ 23, citing Snider v. American Family Mut. Ins. Co., 45 Kan. App. 2d 196, 244 P.3d 1285 (2011); Johnson v. Westhoff Sand Co., 281 Kan. 930, 940, 135 P.3d 1127 (2006); Westar Energy v. Wittig, 44 Kan. App. 2d 206 (2010). <sup>57</sup> November 22, 2010 Order, pp. 88-89.

<sup>&</sup>lt;sup>58</sup> February 21, 2011 Order, ¶¶ 15, 26.

<sup>&</sup>lt;sup>59</sup> KCP&L Post Hearing Brief, ¶ 22-23.

Coffman discussed the detail of information the Commission wanted, summarizing three different levels of information. First, the Commission wanted a general overview listing all vendors, the total amount of rate case expense requested for each vendor and a brief description of what issue or work was done by each vendor. Second, KCP&L was to provide a summary for each vendor listing each timekeeper working for the vendor and state the overall amount being requested for each timekeeper with a brief description of the nature of the work that timekeeper performed. Third, detailed information was to be provided for each timekeeper that included the hourly rate, number of hours worked, dates these hours were worked, and a description of work performed on those dates. Billing statements for attorneys were to comply with Rule 1.5 of the Kansas Rules of Professional Conduct and any amount for a vendor included in capital costs or capitalized in project costs was to be explained. KCP&L was further expected to clarify any allocation of rate case expense between jurisdictions.<sup>60</sup> The Commission confirmed its desire to receive information providing detail as described by Prehearing Officer Coffman during the Prehearing Conference.<sup>61</sup>

21. Yet the Commission finds the evidence submitted in this proceeding still lacked detail desired to calculate rate case expense. For example, the description of work performed given by timekeepers was almost always set out as block descriptions per day rather than breaking out time spent on specific issues; this rendered impossible any meaningful comparison of work to identify duplication of effort on issues. This lack of detail made it impossible to rationally analyze billings submitted by multiple attorneys from several different law firms. For some consultants, essentially no description was made that could be used to decipher what issues were being addressed by individual timekeepers. The lack of detail in descriptions made it impossible to determine whether the claimed work was actually performed in a competent manner and useful in the rate case, whether the company was prudent in incurring costs for each attorney or consultant,

<sup>&</sup>lt;sup>60</sup> Transcript of Prehearing Conference, March 9, 2011 (March 9, 2011 Prehe. Tr.), pp. 7-10. *Prehearing Officer's Report and Recommendation Following Prehearing Conference on March 9, 2011*, filed April 19, 2011, ¶ 4.

<sup>&</sup>lt;sup>61</sup> Order Addressing Prehearing Officer's Report and Recommendation Following Prehearing Conference on March 9, 2011, issued June 24, 2011, ¶¶ 7, 20.

and whether it is just and reasonable to pass these costs through to ratepayers as rate case expense.

22. KCP&L has argued that the Commission is setting a new policy for deciding rate case expense in this docket, but the Commission has already addressed and rejected that argument.<sup>62</sup> While the Commission and its Prehearing Officer have articulated directives to give guidance to KCP&L about the information needed, the Commission has previously stated its reasons for requiring a utility to provide actual and detailed documentation of expenses incurred, rather than relying on estimates,<sup>63</sup> as follows:

Attorney fees included as a rate case expense to be passed onto regulated ratepayers must be reasonable. Rule 1.5 of the Kansas Rules of Professional Conduct sets out eight factors this Commission should consider in determining whether attorney fees are reasonable. In making its decision, the Commission should draw from its knowledge and expertise in evaluating the value of services provided by the attorneys and exercise its sound discretion in determining reasonable attorney fees. The Commission may reduce an attorney fee award if the recording of tasks worked on is insufficient, if multiple attorneys duplicate their effort, when time is expended on activities unrelated to issues or litigation, and for time spent on travel.

This Commission has allowed recovery of reasonable attorney fees as part of rate case expense. In this docket, the attorney fees submitted for inclusion as a rate case expense have several problems. No effort has been made to provide an itemized statement of the nature of the activity or services performed by any of the attorneys. This prevents the Commission from considering the nature of the legal services provided and from examining the hours submitted to review for duplication of efforts by multiple attorneys, time expended on legal services unrelated to the pending docket, and nonproductive travel time. The Commission

<sup>&</sup>lt;sup>62</sup> February 21, 2011 Order, ¶¶ 11-13, *citing* November 22, 2010, pp. 88-89 (Evidence on rate case expense should reflect "the time and amount of services rendered, the general nature and character of the services revealed by invoices, whether attorneys or consultants presented testimony or other tangible work product that was made a part of the record, the nature and importance of the litigation, and the degree of professional ability, skill, and experience called for and used during the course of the proceeding.") (citations omitted); January 6, 2011 Order, ¶¶ 73-74.

<sup>&</sup>lt;sup>63</sup> In the Matter of an Audit and General Rate Investigation of Rural Telephone Company, KCC Docket 01-RRLT-083-AUD, Order Setting Rate Case Expense, issued November 16, 2001 (Rural Telephone November 2001 Order), ¶ 27-32.

also needs to be able to review the billings to assure Kansas ratepayers are not paying high legal rates for services of a non-legal nature. The company and law firm need to be aware that in the future the Commission will not approve attorney fees that do not contain an itemized statement of the nature of the activity or services performed, the amount of time expended for each activity or service, and the identity of the attorney or other personnel that performed each activity or service. The detailed itemization expected by the Commission is standard for most law firms and is provided in corporate billings by public utilities that seek to pass the expense to ratepayers.

Also, the Commission is concerned that the hourly rate for attorney services that [the Company] has asked this Commission to pass onto [its] ratepayers is 30 percent higher than the hourly rate for services provided by extremely experienced regulatory attorneys that have been submitted by other companies in recent rate case dockets conducted before this Commission. The Commission notes that it is concerned about the appropriate amount of attorneys fees that should be passed on in regulated rates to Kansas customers, not how much [the Company] agrees to pay its attorneys for legal consultation about unregulated affairs. This issue will be reviewed closely in future dockets.<sup>64</sup>

23. This quote makes clear the Commission is following a consistent policy requiring detailed documentation of actual expenses incurred, not merely estimates, to establish rate case expense. Before beginning a more granular analysis of KCP&L's request for rate case expense, we note the record before us reflects a remarkable number of timekeepers and billings. Included with this Order as Attachment A is a summary of the hours billed and amounts requested for each firm and individual timekeeper. In this case, six law firms with 47 timekeepers (lawyers, consultants and paralegals) billed more than 16,000 hours toward this case. In addition to the law firms, eight outside consulting firms with a total of 46 individual timekeepers billed more than 9,700 hours. Thus, the total work effort of outside attorneys and consultants on behalf of KCP&L involved 90 individual timekeepers billing more than 25,000 hours of legal and professional services to the litigation portion of this regulatory proceeding. These numbers shock the conscience of the Commission.

<sup>&</sup>lt;sup>64</sup> Rural Telephone November 2001 Order, ¶¶ 28-30 (citations omitted). Tr. Vol. 17, pp. 3918-20 (Loyd).

#### **IV. Determining Prudent and Just and Reasonable Attorney Fees**

24. The largest portion of KCP&L's rate case expense is for legal fees and expenses. Lack of detail has made it difficult for the Commission to perform a "lodestar calculation" used to set reasonable attorney fees; using this method, reasonable attorney fees are determined by multiplying a reasonable number of hours worked by a reasonable hourly rate to arrive at the "lodestar amount" that is adjusted further to account for the eight factors set out in Rule 1.5 of the Kansas Rules of Professional Conduct.<sup>65</sup> The eight factors listed in Rule 1.5 to provide guidance in calculating reasonable attorney fees are as follows:

- the time and labor required, the novelty and difficulty of the questions involved, and the skill requisite to perform the legal service properly;
- (2) the likelihood, if apparent to the client, that the acceptance of the particular employment will preclude other employment by the lawyer;
- (3) the fee customarily charged in the locality for similar legal services;
- (4) the amount involved and the results obtained;
- (5) the time limitations imposed by the client or by the circumstances;
- (6) the nature and length of the professional relationship with the client;
- (7) the experience, reputation, and ability of the lawyer or lawyers performing the services; and
- (8) whether the fee is fixed or contingent.<sup>66</sup>

25. The Commission notes that, with regard to Rule 1.5(8), none of the agreements for attorney fees were contingent upon the outcome of this proceeding; instead, fixed hourly rates were set for outside law firms, but these rates consistently increased during the course of this proceeding for every attorney whose billings were reviewed. The Commission has been offered no reasonable explanation for why, in the midst of the country's worst recession when most businesses are reducing prices to attract customers, every attorney's hourly rate increased during

<sup>&</sup>lt;sup>65</sup> Sheldon v. Vermonty, 237 F. Supp. 2d 1270, 1274 (D. Kan. 2002).

<sup>&</sup>lt;sup>66</sup> November 22, 2010 Order, p. 89, n. 340.

the pendency of this proceeding. The Commission further notes that, with regard to Rule 1.5(7), all lawyers involved in this proceeding have a good reputation and appear to be capable attorneys. Attorneys Cafer, Caro, Callenbach, and Steiner, who appeared at the 2010 Evidentiary Hearing on behalf of KCP&L, are experienced and known to the Commission. Other timekeepers believed to be attorneys<sup>67</sup> are not known to the Commission and, based on their respective hourly rate, some appear to be much less experienced.<sup>68</sup> The remaining factors have been considered in conducting the lodestar calculation discussed in this Order.

26. In updating its actual rate case expense through November 30, 2010, to \$9,033,136,<sup>69</sup> KCP&L argued that the Commission must take into account that "rate case expenditures involve some degree of management choice and discretion whether to incur the expenses."<sup>70</sup> The Commission is aware of the respect it must accord management decisions in reviewing whether decisions made incurring rate case expense in this docket were prudent. In analyzing this issue, the Commission evaluates such management choice and discretion as bounded by "prudence" defined as "carefulness, precaution, attentiveness and good judgment."<sup>71</sup> In other words, the Commission will not pass through to rates the costs arising from imprudent management choices and discretion because utilities have no right to recover their costs simply because they have incurred them. Rates that may include imprudent or excessive rate case expense costs would be an unjust or unreasonable rate, charge or extraction, and thus prohibited and void.<sup>72</sup> Following is a discussion of factors we considered in evaluating the evidence as a whole to reach a decision on rate case expense.

<sup>&</sup>lt;sup>67</sup> Infra, ¶¶ 51-52.

<sup>&</sup>lt;sup>68</sup> Schedules JPW2010-14 (Polsinelli Shughart Level 2 Summary) and JPW2010-15 (Schiff Hardin Level 2 Summary).

<sup>&</sup>lt;sup>69</sup> Tr. Vol. 15, p. 3374 (Weisensee). See Weisensee Rebuttal, p. 3; Weisensee Direct, p. 2.

<sup>&</sup>lt;sup>70</sup> KCP&L Prehearing Brief, ¶ 6, quoting 31 Kan. App. 2d 1015, citing Columbus Telephone Co. v. Kansas Corporation Comm'n, 31 Kan. App. 2d 828 (2003).

<sup>&</sup>lt;sup>71</sup> Black's Law Dictionary 1104 (WEST 5<sup>th</sup> Ed. 1979). See November 22, 2010 Order, p. 13. <sup>72</sup> K.S.A. 66-101b.

#### A. The American Rule

27. The Commission begins its analysis of attorney fees by noting that the custom and practice of recovering legal expenses in utility cases differs markedly from the general practices of civil and criminal litigation. Under the "American Rule" of civil litigation, parties bear their own attorney fees and costs of litigating a case, unless a contractual or statutory requirement changes this policy.<sup>73</sup> The American Rule is well established in Kansas courts, which reflects that generally litigants in this state are expected to bear their own attorney fees.<sup>74</sup> Intervenors in regulated proceedings in Kansas generally must bear their own legal expenses for participating in the proceeding and appearing before the Commission. Several intervenors in this docket have paid their own attorney fees, including entities such as the Hospital Intervenors and Shawnee Unified School District No. 512.<sup>75</sup> In Kansas by statute, expenses for the Commission and its Staff and for CURB are assessed against the utility filing a rate case.<sup>76</sup> Also, the Kansas Supreme Court has set out guidelines for district courts to consider in determining reasonable attorney fees.<sup>77</sup> In reviewing these guidelines in the context of awarding attorneys fees from a common fund in a class action, the Court noted that the amount of recovery reflected using a lodestar calculation can act as a ceiling on the amount of attorney fees awarded from the common fund.<sup>78</sup>

28. If the American Rule were applied here, KCP&L would be responsible for paying its own expenses and costs, would not recover any rate case expense from ratepayers, and would be required to pay the assessed expenses under K.S.A. 66-1502 for expenses of the Commission, its

<sup>&</sup>lt;sup>73</sup> Robinson v. City of Wichita Employees' Retirement Bd. of Trustees, 291 Kan. 266, 279, 241 P.3d 15, 24 (2010). In contrast, under the "English Rule" the losing party pays the prevailing party's attorney fees. BLACK'S LAW DICTIONARY, (WEST 8th Ed, 2004), p. 570.

<sup>&</sup>lt;sup>74</sup> 291 Kan. at 279, citing 8 Larson Workers' Compensation Law § 133.01 ("The obligation to bear one's own legal fees, then, has become established as a necessary evil, which each client must contrive to bear as cheerfully as he or she can.").<sup>75</sup> November 22, 2010 Order, pp. 2-3.

<sup>&</sup>lt;sup>76</sup> K.S.A. 66-1502.

<sup>&</sup>lt;sup>77</sup> Shutts v. Phillips Petroleum Co., 235 Kan. 195, 679 P.2d 1159 (1984) aff'd in part, rev'd in part, 472 U.S. 797 (1985).

<sup>&</sup>lt;sup>78</sup> Gigot v. Cities Service Oil Co., 241 Kan. 304, 315-19, 737 P.2d 13, 26-28 (1987) (Kansas Supreme Court outlines different approaches for calculating fair and reasonable attorney fees from a common fund in class action suits, including a percentage of the award, weighing and evaluating a number of factors, the lodestar approach, or a combination adjusted for subjective considerations by the court).

Staff and CURB of \$1,422,832. But historically Kansas utilities have been allowed recovery of prudently incurred rate case expense that is just and reasonable as one of the many components making up revenue requirement.<sup>79</sup> Therefore, while recognizing KCP&L would recover no rate case expense under the American Rule, the Commission continues to review the amount to be awarded in this proceeding.

#### B. Percentage of the Award

29. A factor considered in evaluating whether the requested rate case expense is just and reasonable compares similar cases and the size of the rate case expense award in the context of the overall revenue requirement for the utility. KCP&L invited this comparison with the "Wolf Creek" docket,<sup>80</sup> where utility-owners of the Wolf Creek Nuclear Generating Station sought to include rate case expense in the revenue requirement for that facility to be assessed against ratepayers. KCP&L argued that this case had been compared to the Wolf Creek docket during these proceedings<sup>81</sup> and that, in the Wolf Creek docket, rate case expense was initially estimated to be \$2,078,500, but the actual rate case expense incurred was \$4,719,214, which is more than double the initial estimate. Despite this variance from the initial estimate, the Commission allowed the utility to recover the full amount of its rate case expense from customers.<sup>82</sup> Here, KCP&L argued that the Commission, as it did in the Wolf Creek docket, should allow KCP&L's requested rate case expense as a reasonable amount to recover from customers even though it exceeds the original estimate of \$2.1 million by over \$5 million.<sup>83</sup>

<sup>&</sup>lt;sup>79</sup> Columbus Telephone Co. v. Kansas Corporation Comm'n, 31 Kan. App. 2d 828, 835, 75 P.3d 257, 262 (2003).

<sup>(2003).</sup> <sup>80</sup> Kansas Gas & Elec. Co., Consolidated Docket No. 84-KG&E-197-RTS & Docket No. 120,924-U, Order issued Sept. 27, 1985 (Wolf Creek Order).

<sup>&</sup>lt;sup>81</sup> KCP&L Posthearing Brief, ¶¶ 20-21.

<sup>&</sup>lt;sup>82</sup> KCP&L Posthearing Brief, <sup>¶</sup> 21, *citing* Wolf Creek Order, pp. 115-16. Although the Wolf Creek Order does not specify, the rate case expense awarded appears to include the assessment of costs for the Commission and its Staff. The Commission notes that CURB had not been created at that time. K.S.A. 66-1222.

<sup>&</sup>lt;sup>83</sup> KCP&L Posthearing Brief, ¶ 21.

30. We believe it helpful to consider the size of the Wolf Case docket. Parties involved included three utilities (KG&E, KCP&L, and Kansas Electric Power Cooperative), Commission Staff, and numerous intervenors such as the Kansas Attorney General, two public interest associations (Alliance for Liveable Electric Rates and Electric Shock Coalition), the Kansas Independent Oil and Gas Association, a coalition of 12 large industrial customers, a coalition of 10 local government entities, a coalition of 8 municipalities, and several other entities. Public hearings were held in 19 different venues with public testimony given by more than 100 members of the public, hundreds of written public comments were received, and more than 90 witnesses testified during a contentious and complex evidentiary hearing.<sup>84</sup> In spite of KCP&L's urging that the two dockets are comparable, the Commission concludes the instant proceeding did not approach the complexity of the Wolf Creek docket involving a nuclear power plant.

31. Regarding KCP&L's reliance on the Wolf Creek Order to support awarding rate case expense exceeding an initial estimate, the Commission points out that the amount of rate case expense awarded in its November 22, 2010 Order was \$5.6 million, or a little more than twice the \$2.1 that KCP&L initially estimated here. By comparison, the Wolf Creek Order awarded \$4.7 million in rate case expense, also a little more than twice the estimated rate case expense there of \$2.0 million. These awards appear comparable. KCP&L has not explained, through argument or evidence, why it should receive an even more generous award of rate case expense over its original estimate (\$9 million vs. \$2.1 million) than the amount allowed in the Wolf Creek docket compared with the original estimate there (\$4.7 million v. \$2 million).

32. In evaluating whether the requested rate case expense is just and reasonable, the Commission also finds it helpful to compare the rate case expense allowed to be recovered from ratepayers with the overall revenue requirement awarded the utility. In the Wolf Creek docket, the utility (KG&E) requested a revenue requirement of \$144.9 million; the Commission awarded a revenue requirement of \$135 million. Thus, the rate case expense of \$4.7 million awarded in

<sup>&</sup>lt;sup>84</sup> Wolf Creek Order, pp. 1-5.

that highly contested docket, involving costs for construction of a nuclear power plant, was approximately 3.4% of the revenue requirement. Here, KCP&L initially requested a revenue requirement of about \$50.8 million; the Commission ultimately awarded a revenue requirement of \$21.8 million, which included an award of \$5.6 million for rate case expense.<sup>85</sup> If the 3.4% awarded in the Wolf Creek docket for rate case expense is applied here to the requested revenue requirement of \$50.8 million, KCP&L would be entitled to rate case expense of \$1.73 million; if the 3.4% awarded in rate case expense in the Wolf Creek docket is applied to the awarded revenue requirement of \$21.8 million here, KCP&L would be entitled to rate case expense of only \$741,000.

33. Analyzing this comparison, the Commission also considers the last litigated rate case before the Commission that involved Westar Energy, Inc., and Kansas Gas & Electric Company (collectively Westar), which is the largest electric public utility in Kansas.<sup>86</sup> Westar's Docket No. 05-WSEE-981-RTS (05-981) was a complex rate case that included 18 intervenors, prefiled written testimony submitted by 44 witnesses, and an evidentiary hearing lasting 13 days. Two attorneys appeared on behalf of Westar.<sup>87</sup> In Docket 05-981, Westar requested a revenue increase totaling over \$84 million; the Commission awarded an overall revenue requirement increase of \$38,797,189.<sup>88</sup> The total rate case expense awarded in Docket 05-981 was \$2,081,610.<sup>89</sup> Thus, rate case expense for that contested docket was approximately 5.4% of the revenue requirement. If the 5.4% awarded in the Westar docket for rate case expense is applied here to the requested revenue requirement of \$50.8 million, KCP&L would be entitled to rate case expense of \$2.74

<sup>&</sup>lt;sup>85</sup> November 22, 2011 Order, pp. 91, 95.

<sup>&</sup>lt;sup>86</sup> Docket No. 05-WSEE-981-RTS, In the Matter of the Applications of Westar Energy, Inc. and Kansas Gas and Electric Company for Approval to Make Certain Changes in Their Charges for Electric Service, *Order on Rate Applications*, filed December 28, 2005 (Westar December 28, 2005 Order).

 <sup>&</sup>lt;sup>87</sup> Westar December 28, 2005 Order, pp. 7-10. Counsel appearing on behalf of Westar included Martin Bregman of Westar and Michael Lennen, who previously served as Chairman of this Commission.
 <sup>88</sup> Schedules attached to *Order on Petition For Specific Reconsideration, For the Submission of*

Additional Evidence and Clarification, filed February 16, 2006 (Westar February 16, 2006 Order), Schedules.

<sup>&</sup>lt;sup>89</sup> Docket 05-981, Direct Testimony of Mary Jo Struttman, filed September 9, 2005, as updated for additional expenses based upon the Commission's ruling in Westar February 16, 2006 Order.

million; if the 5.4% awarded in rate case expense in the Westar docket is applied to the awarded revenue requirement of \$21.8 million, KCP&L would be entitled to rate case expense of only \$1,177,200.

34. Comparing this proceeding with the Westar docket, the Commission notes several of the same issues were considered, including rate of return, depreciation, and other complex accounting issues. Admittedly, prudence was not an issue in Westar's case. Yet the experience, reputation, and ability of the lawyers representing KCP&L and Westar were comparable. The Commission finds consideration of rate case expense awarded in another recently litigated rate case proceeding is helpful in determining an amount of rate case expense that is just and reasonable to pass through to a utility's ratepayers. Having considered the percentage of rate case expense compared with the revenue requirement awarded in other litigated rate case proceedings before this Commission, we conclude that KCP&L's request here significantly exceeds the percentage allowed in other proceedings that were at least as complex, and arguably much more complex, than this proceeding with as much at stake in terms of financial risk for the companies involved. The Commission has taken this into account in setting rate case expense for this proceeding.

### C. KCP&L's Initial Estimate

35. The amount of rate case expense KCP&L initially estimated (\$2.1 million) differed substantially from the amount it ultimately claimed (\$9 million). Three explanations are possible for this discrepancy: (1) the company's initial estimate was simply wrong and grossly inadequate given the issues raised; (2) the company failed to reasonably manage its rate case expenses to stay within – or even close to – the \$2.1 million estimate; and (3) the company made a good faith, reasonable initial estimate but was surprised by a host of complexities, opposition, and new issues that could not be reasonably anticipated.

36. The Commission concludes little or no control was exercised to match the initial \$2.1 million estimate for rate case expense. In filing its Application, KCP&L estimated its rate case

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expense would be \$2.1 million based upon prior other rate cases under KCP&L's Resource Plan.<sup>90</sup> KCP&L Witness Weisensee testified that this estimate was based on rate case expense for Docket 09-246 of \$2.3 million, taking into account that some issues had already been vetted and the number of parties involved.<sup>91</sup> No specific person was assigned the responsibility to monitor or keep overall rate case expense within this budgeted amount.<sup>92</sup> When the estimate was developed, KCP&L knew that the rate case would also require a depreciation study, a class cost of service study, and an allocation study and that the issue of prudence had been deferred from the 09-246 Docket to this proceeding.<sup>93</sup> Downey testified that rate case expense was treated like a storm budget, in which the Company knew monthly what kind of expenses were billed and paid but no overall budget was maintained.<sup>94</sup> By the time he became aware that rate case expense had increased significantly over the stated budget, Downey was not sure the company could ask for more then, noting he was not a procedural expert.<sup>95</sup> Downey did not state whether he asked his advisors about this concern.

37. CURB urged the Commission to limit KCP&L's award to the estimate of \$2.1 million<sup>96</sup> because the Company either knew or should have known that this docket would be difficult when its Application was filed. Crane pointed out that the company "blew through this estimate as if it was written in dust."<sup>97</sup> Crane noted several significant issues, including prudence, were deferred from the prior 09-246 Docket and parties knew depreciation, rate of return, and various other accounting issues would be addressed in this docket.<sup>98</sup>

- <sup>94</sup> Tr. Vol. 16, pp. 3666-67 (Downey).
- <sup>95</sup> Tr. Vol. 16, p. 3668 (Downey).

<sup>&</sup>lt;sup>90</sup> CURB Exh. 1, CS-80 Rate Case Expense – KCPL, Summary KS, Rate Case schedule – 2010 Rate Case, Direct Filing. Tr. Vol. 15, p. 3385 (Weisensee); Tr. Vol. 16, p. 3664 (Downey). See also Table of Proceedings, *infra* ¶ 6.

<sup>&</sup>lt;sup>91</sup> Tr. Vol. 15, pp. 3400-02, 3417-18, 3429 (Weisensee); Weisensee Direct, p. 8; Weisensee Rebuttal, p. 8.

<sup>&</sup>lt;sup>92</sup> Tr. Vol. 15, pp. 3385-86 (Weisensee); Tr. Vol. 16, pp. 3663-64 (Downey).

<sup>&</sup>lt;sup>93</sup> Tr. Vol. 15, pp. 3389-92 (Weisensee).

<sup>&</sup>lt;sup>96</sup> Crane Direct, p. 24.

<sup>&</sup>lt;sup>97</sup> Crane Direct, p. 17; Tr. Vol. 16, pp. 3929-32 (Crane).

<sup>&</sup>lt;sup>98</sup> Tr. Vol. 16, p. 3932 (Crane).

38. The Commission shares Crane's concern that KCP&L made no attempt to keep the parties or the Commission informed "about the level of rate case costs being incurred, why that level differed so dramatically from the claim included in the filing, or why that level of cost was appropriate. Any information provided about rate case expense was only elicited as a result of data requests propounded by other parties in the case or by cross-examination of the Company's witnesses."<sup>99</sup> The Company had an affirmative duty to keep the Commission informed by providing appropriate schedules and competent testimony of "all relevant facts and data pertaining to its business and operations" to assist the Commission in arriving at fair, just, and reasonable rates for both the utility and the public.<sup>100</sup> KCP&L did not meet its obligations under this regulation. If the Commission followed this recommendation by CURB, KCP&L would recover rate case expense of \$2.1 million.

# **D. CURB Proposal for Sharing Rate Case Expense**

39. If the Commission allows KCP&L to recover rate case expense exceeding its estimated \$2.1 million, CURB Witness Crane proposed using a methodology that would share a utility's directly-incurred rate case costs 50/50 between KCP&L and ratepayers, subject to some reasonable maximum. Under this method, shareholders would fund a portion of rate case expense. CURB argued both shareholders and ratepayers benefit from an incentive for the Company to keep down these costs. Ratepayers benefit by receiving utility service at just and reasonable rates; shareholders benefit from having an opportunity to increase their margins.<sup>101</sup> Crane discussed three options for using a sharing mechanism to ensure ratepayers do not have to pay exorbitant rate case costs, which in her opinion would help level the playing field and balance the interest of shareholders and ratepayers.<sup>102</sup>

40. We are not the only utility commission to struggle with the issue of rate case expense. The Missouri Public Service Commission recently initiated a general investigation of rate case

<sup>&</sup>lt;sup>99</sup> Crane Direct, p. 18.

<sup>&</sup>lt;sup>100</sup> K.A.R. 82-1-231(a).

<sup>&</sup>lt;sup>101</sup> Crane Direct, pp. 25-26; Tr. Vol. 16, pp. 3934-38.

<sup>&</sup>lt;sup>102</sup> Crane Direct, pp. 27-29.

expense to explore use of a sharing method, such as the one Crane proposed, or to establish a revenue percentage cap on rate case expense passed to ratepayers.<sup>103</sup> Here, if the amount sought for KCP&L-only rate case expense was divided based upon a 50/50 sharing between shareholders and ratepayers, KCP&L-only rate case expense would be approximately \$3.8 million. The Commission has considered this proposal but does not adopt a 50/50 sharing of rate case expense as a matter of policy. Although we recognize our decision apportions responsibility for rate case expenses between ratepayers and shareholders, we decline to adopt a general policy that formally apportions rate case expense as CURB suggests.

# E. CURB Alternative Proposal for Calculating Rate Case Expense

41. CURB Witness Smith presented an alternative proposal that adjusted specific items of rate case expense to remove excessive, duplicative, unreasonable and inadequately documented charges. He discussed individual instances that, in his opinion, reflected unreasonable, excessive or questionable items included in KCP&L's rate case claim, dividing his analysis among (1) Overall Legal Fee Concerns,<sup>104</sup> (2) Specific Concerns Regarding Legal Fees and Expenses Claimed by KCPL,<sup>105</sup> and (3) KCPL Consultant Charges.<sup>106</sup> Under Smith's proposal, the allowance for KCP&L's rate case expense should be limited to \$4.913 million, including \$1.423 million for the Commission, its Staff and CURB costs. The amount of \$4.913 million "for other 'normal' rate case costs, including the KCC and CURB assessment."<sup>107</sup> Also, Smith proposed a cost recovery period of ten years for rate case expense addressing the Iatan Unit 2 prudence issue, which would produce an annual allowance of approximately \$190,000 per year, and a cost recovery period over four years, for an annual allowance of approximately \$754,000. Thus, the

<sup>&</sup>lt;sup>103</sup> In the Matter of a Working File to Consider Changes to Commission Rules and Practices Regarding Rate Case Expense, Missouri Public Service Commission File No. AW-2011-0330, Order Directing Staff to Investigate and Opening a Repository File, issued April 27, 2011.

<sup>&</sup>lt;sup>104</sup> Smith Direct, pp. 17-19.

<sup>&</sup>lt;sup>105</sup> Smith Direct, pp. 19-30.

<sup>&</sup>lt;sup>106</sup> Smith Direct, pp. 31-38.

<sup>&</sup>lt;sup>107</sup> Smith Direct, p. 8; Schedule RCS-1, Schedule 1.

total annual cost recovery would be approximately \$944,000 over four years and then \$190,000 over an additional six years.<sup>108</sup>

42. The Commission has considered Smith's proposal removing charges he found excessive, duplicative, unreasonable and inadequately documented; we have also considered Smith's proposal regarding cost recovery for rate case expense. We decline to accept either proposal; however, we have considered Smith's analysis of individual issues among the factors we have taken into account in reaching our decision.

# F. Lodestar Calculation

43. By far the largest portion of rate case expense requested in this proceeding is for lawyers' fees. The record before us indicates that 47 timekeepers (including attorneys, paralegals, and consultants) associated with six law firms billed 16,407 hours to this case.<sup>109</sup> In Kansas, not only does the rate case expense need to be reasonable, but also the attorney fees themselves must be reasonable.<sup>110</sup> To arrive at a reasonable attorney fee, Kansas courts commonly multiply a reasonable number of hours worked by a reasonable hourly rate; this gives the court a "lodestar amount" that may be adjusted further by other factors set out in Rule 1.5(a).<sup>111</sup> If the eight factors of Rule 1.5 are considered in initially making the lodestar calculation, further adjustments may not be needed.<sup>112</sup> Lodestar is defined as: "A reasonable amount of attorney's fees in a given case, [usually] calculated by multiplying a reasonable number of hours worked by the prevailing hourly rate in the community for similar work[.]"<sup>113</sup> Because so much of the rate case expense here is attributable to attorney fees, the Commission will consider the lodestar calculation in determining an appropriate amount to award for this proceeding. For guidance, the Commission has reviewed how district courts use the lodestar calculation. Consistently, those courts required each lawyer

<sup>&</sup>lt;sup>108</sup> Smith Direct, p. 9; Schedule RCS-1, Schedule 1.

<sup>&</sup>lt;sup>109</sup> Attachment A, p. 2.

<sup>&</sup>lt;sup>110</sup> Rule 1.5(a).

<sup>&</sup>lt;sup>111</sup> Sheldon, 237 F.Supp.2d at 1274.

<sup>&</sup>lt;sup>112</sup> 237 F.Supp. at 1274.

<sup>&</sup>lt;sup>113</sup> Black's Law Dictionary, (WEST 8th Ed., 2008), p. 960.

for whom fees were sought to provide meticulous, contemporaneous time records documenting the time allotted to specific tasks.

44. Using a lodestar analysis, the Commission undertook an extensive analysis of invoices submitted by these timekeepers to make just and reasonable adjustments to these billings. A problem we consistently encountered in reviewing records submitted by KCP&L was the use of block billing. This was particularly problematic in trying to sort out what attorney work was duplicated, both within a law firm and among attorneys at several law firms. We found block billing was used for time expended during a day even if multiple tasks were performed. For example, Cafer billed 8.5 hours on June 24, 2010, for the following activities: "Preparation for CCA witness sessions; conference call with Schiff; conference call with clients re: accounting rebuttal; review draft of DRs; draft letter and serve DRs on staff; draft and serve follow-up letter; emails with clients and consultants; obtain and forward confidential version of Drabinski's revised testimony; draft letter for second set of DRs."<sup>114</sup> Block billing was even used when work had to be billed to more than one jurisdiction<sup>115</sup> or involved issues not included in this rate case proceeding.<sup>116</sup> When block billing is used, the reviewer cannot decipher how much time is spent on a particular task, which is necessary to determine whether tasks are duplicated with respect to that activity. For example, we cannot decipher what amount of 8.5 hours Cafer billed for June 24, 2010, was spent preparing for the CCA session.<sup>117</sup> Attorneys clearly know how to record separate time for specific projects on a daily basis. Anne Callenbach of Polsinelli Shughart billed her daily time using a granular identification of tasks; on June 22, 2011, Callenbach billed a total of 7.90

<sup>115</sup> Tr. Vol. 15, pp. 3537-45 (Polsinelli Shughart billings included work on MO Public Service Commission proceedings), 3561-63 (Cafer Law and Schiff Hardin bills for attending MO PSC hearing), 3567-69 (Schiff Hardin billings for work in other jurisdiction); CURB Exh. 21 (Polsinelli Shughart bills), Exh. 26 (Cafer and Schiff Hardin bills), and Exh. 28 (Schiff Hardin bills).

<sup>&</sup>lt;sup>114</sup> KCP&L Exh. 2, Weisensee CD, Weisensee Workpapers, Cafer.pdf, Invoice No. 01-01-10, p. 2.

<sup>&</sup>lt;sup>116</sup> Tr. Vol. 15, pp. 3550-54 (Cafer Law billings included research on predetermination issue); CURB Exh 24 (Cafer Law bills).

<sup>&</sup>lt;sup>117</sup> Tr. Vol. 17, pp. 4100 (Harden), and 4155-56, 4165 (McClanahan).

hours by dividing her time into 5 separate notations.<sup>118</sup> Unfortunately, the Commission has found no other attorney invoices that follow this example.

45. KCP&L did not consider block billing problematic. Rush testified that no duplication of billing occurred in this case, which we find borders on stating a deliberate falsehood but will deem to be a sign of indifference. Rush stated that each attorney had individual assignments and that, even if more than one attorney read the same witness testimony, each reading was needed to understand a particular aspect of an issue assigned to each attorney.<sup>119</sup> Rush asserted that KCP&L questioned law firms when attorneys billed 13 to 17 hours a day to determine if these were legitimate hours; but no correspondence or other written documentation confirms that KCP&L challenged any of these billings.<sup>120</sup>

46. We discuss this problem with block billing in more detail below. For future proceedings, the Commission cautions parties that any request for attorney fees to be included in rate case expense must provide information complying with Rule 1.5, by which attorneys must describe their time allotted to specific issues or tasks "by submitting meticulous, contemporaneous time records that reveal, for each lawyer for whom fees are sought, all hours for which compensation is requested and how those hours were allotted to specific tasks."<sup>121</sup>

### 1. Number of reasonable attorney hours.

47. The first step in the lodestar calculation is determining a reasonable number of hours spent by counsel for the party seeking recovery of attorney fees. Here KCP&L has the burden to establish, for each lawyer for whom it seeks to recover fees, that meticulous, contemporaneous time records have been maintained documenting all hours for which compensation is requested and documenting how those hours were allotted to specific tasks.<sup>122</sup> If time records are "sloppy

<sup>&</sup>lt;sup>118</sup> CURB Exh. 14, p. 9. The same invoice is at KCP&L Exh. 2, Weisensee CD, Weisensee Workpapers, Polsinelli.pdf, Professional Services Through 6/30/10, p. 9. See Tr. Vol. 16, pp. 378-80 (Rush); Staff Exh. JDM-2, Polsinelli Invoices ending April 30, 2010, pp 6-8.

<sup>&</sup>lt;sup>119</sup> Tr. Vol. 16, pp. 3747-48 (Rush).

<sup>&</sup>lt;sup>120</sup> Tr. Vol. 16, pp. 3736-37 (Rush).

<sup>&</sup>lt;sup>121</sup> Case, 157 F.3d at 1250. Cf., Rural Telephone, November 2001 Order, ¶¶ 27-32.

<sup>&</sup>lt;sup>122</sup> 157 F.3d at 1250.

and imprecise" and do not document adequately how the attorney utilized large blocks of time, then the Commission is justified in reducing the reasonable number of hours.<sup>123</sup> The Commission may reject "reconstructed" time records.<sup>124</sup> Also, the Commission may reject duplication arising from more than one attorney doing the job of one attorney. An applicant for attorney fees must exercise "billing judgment" by "winnowing the hours actually expended down to the hours reasonably expended."<sup>125</sup> An attorney is not allowed to recover fees from an adversary that could not be billed to the client; such fees are presumptively unreasonable.<sup>126</sup> Finally, overall hours expended on each task must be considered to determine if they are reasonable; the number of reasonable hours may be reduced by hours that are "unnecessary, irrelevant and duplicative."<sup>127</sup>

48. <u>Summary of Hourly Fees in Attachment A</u>. The Summary of Hourly Fees from both attorneys and consultants set out in Attachment A to this Order is drawn from schedules Weisensee attached to his direct testimony.<sup>128</sup> In this discussion, we focus on hours attributable to attorney fees and later discuss hours attributable to consultants. The Summary of Hourly Fees reflects that KCP&L seeks to recover rate case expense reflecting 16,407.02 hours of work by timekeepers at law firms,<sup>129</sup> arguing these hours were justified by the complexity, number, and nature of issues raised in this docket.

<sup>&</sup>lt;sup>123</sup> 157 F.3d at 1250.

<sup>&</sup>lt;sup>124</sup> Shrout v. Holmes, 2001 WL 980238, at 2 (D.Kan., Aug. 10, 2001)(two-thirds of billing hours disallowed because attorney did not keep contemporaneous time records).

<sup>&</sup>lt;sup>125</sup> 237 F. Supp. 2d at 1275.

<sup>&</sup>lt;sup>126</sup> 157 F.3d at 1250.

<sup>&</sup>lt;sup>127</sup> Carter v. Sedgwick County, Kan., 36 F.3d 952, 956 (10<sup>th</sup> Cir. 1994). See Case, 157 F.3d at 1250 (more important than testimony of expert witnesses in deciding reasonableness of hours billed is the court's discretionary determination of how many hours, in its experience, should have been expended on the specific case, given the maneuverings of each side and the complexity of the facts, law, and litigation). <sup>128</sup> Weisensee Direct, Schedules JPW2010-11 through JPW2010-25.

<sup>&</sup>lt;sup>129</sup> The Commission is astonished, if not shocked, at the total number of billable man-hours claimed by the company as reimbursable and appropriate to be passed through to ratepayers. Basic math demonstrates the total hours equates to 7.95 years of billable work, assuming no vacation and a 40-hour work week without a break, and, as noted elsewhere, *infra*, ¶ 95, one of these law firms is already recovering in excess of \$20 million for its work during the construction management phase of the Iatan project.

49. We will not allow KCP&L to recover rate case expense for services provided by two of the six law firms listed, Duane Morris and Morgan Lewis. In the November 22, 2010 Order, we denied recovery in rate case expense for work done by these law firms because the hours billed duplicated work performed by other attorneys participating in this proceeding and evidence has not established that their work was actually necessary and essential to proper representation of KCP&L in this proceeding.<sup>130</sup> No evidence presented on reconsideration has changed our minds regarding this decision. A total of 600 hours is listed in the Summary for work by attorneys at these two firms.<sup>131</sup>

50. Having reviewed the record before us, we disallow all hours billed by attorneys at SNR Denton because KCP&L has not provided evidence supporting inclusion of these charges in rate case expense for this docket.<sup>132</sup> Billings for Steiner do not attempt to give meticulous, contemporaneous descriptions of work performed or allot time to specific tasks related to this docket. Apparently KCP&L had an unwritten understanding with SNR Denton regarding how Steiner's hours would be estimated and divided among KCP&L's jurisdictions, without requiring actual, contemporaneous records of work performed on this docket.<sup>133</sup> The 144.18 hours billed for Steiner are disallowed. Also, KCP&L offered no evidence to explain why an additional 19.7 hours billed by SNR Denton should be allowed. This time duplicated work by other outside attorneys and will not be allowed as rate case expense.

51. For us to determine a reasonable number of attorney hours to perform a lodestar calculation, hours billed by non-attorney timekeepers at law firms must be removed. But KCP&L's evidence did not identify which timekeepers were attorneys or why fees for non-attorneys at law firms should be recovered as rate case expense. We will only include hours

<sup>&</sup>lt;sup>130</sup> November 22, 2010 Order, p. 93; Case, 157 F.3d at 1252.

<sup>&</sup>lt;sup>131</sup> Duane Morris billed 584.48 hours, and Morgan Lewis 159.18 hours. The actual total is 599.66, which we round to 600.

<sup>&</sup>lt;sup>132</sup> SNR Denton (formerly Sonnenschein Nath & Rosenthal) billed hours totaling 163.88, which we round to 164 hours.

<sup>&</sup>lt;sup>133</sup> Tr. Vol. 16, pp. 3782-84 (Rush); CURB Exh. 5, 6, and 7. Rush admitted that nothing in the record confirmed that Steiner actually devoted 25% of his time to the Kansas rate case when he was at SNR Denton. Tr. Vol. 16, p. 3784 (Rush).

clearly attributable to attorneys in determining reasonable attorney hours. Based upon our review of invoices and bills from Schiff Hardin, we conclude nine timekeepers are attorneys – Roberts, Okizaki, Gould, Schermer, Hitchcock, Kolton, Montgomery, Rowe and Markey; these nine attorneys billed a total of 4,549.70 hours. Invoices and hours billed suggest four Schiff Hardin attorneys were primarily involved this proceeding: Roberts, Okizaki, Gould and Schermer.

52. A review of invoices and bills from Polsinelli Shughart indicate the following are attorneys: Caro, Callenbach, Kane, Hagedorn, Sear, Willman, Stohs, Breer, Rupp, Morgan, and Sneed; these 11 timekeepers billed a total of 5,298 hours. Invoices and hours billed indicate four attorneys were primarily involved in this proceeding: Caro, Callenbach, Kane and Hagedorn.

53. In reviewing the Summary of Hourly Fees to calculate a reasonable number of attorney hours, the Commission has excluded all hours billed by attorneys at law firms Duane Morris, Morgan Lewis, and SNR Denton. We note that Cafer Law listed hours for only one attorney, who billed 1,639 hours. Only hours billed by the 9 attorneys at Schiff Hardin (4,550 hours), the 11 attorneys at Polsinelli Shughart (5,298 hours), and the one attorney at Cafer Law (1,639 hours) will be considered in determining a reasonable number of attorney hours for the lodestar calculation. The combined total is 11,487 hours.

54. Exercise of billing adjustment by individual law firms. The Commission notes that evidence in the record does not reflect that any of the law firms involved in this proceeding made a billing adjustment or that KCP&L made any effort to require them to do so. Nowhere is an adjustment seen for lost time, duplication of services, or time spent familiarizing oneself with the law. With regard to Polsinelli Shughart, at the hearing, KCP&L pointed out an occasional invoice from Polsinelli Shughart that indicated "No Charge" for a specific item that involved more than one attorney and clearly duplicated services.<sup>134</sup> But a review of hundreds of pages of invoices from Polsinelli Shughart does not show a consistent effort to adjust billing to ensure that the work of attorneys in the firm was not duplicated in billing or to account for those occasions when

<sup>&</sup>lt;sup>134</sup> McClanahan Direct, Exh. JDM-1, Polsinelli Shughart December 2009 Invoice # 687731, pp. 2-8.

duplication is unavoidable, such as when a new attorney is brought into the case and must "get up to speed" on the facts and the law. In fact, additional examples of duplicate billing were identified at the hearing.<sup>135</sup> In making this adjustment, we note that KCP&L's decision to involve so many law firms required numerous attorneys to get "up to speed" on the issues, including each attorney needing to become familiar with this general area of law. Acquiring such background knowledge should have been absorbed by the law firms or by KCP&L in light of its decision to duplicate these efforts.<sup>136</sup> Based upon its review of invoices and billing statements, the Commission concludes that it is just and reasonable to reduce the 5,298 attorney hours billed by the 11 attorneys at Polsinelli Shughart by 10% to make some accounting for duplication of work, lost time, and coming up to speed by attorneys at this firm.<sup>137</sup> This adjustment brings reasonable attorney hours for Polsinelli Shughart to 4,768 hours.

55. More alarming was the duplication seen in reviewing Schiff Hardin invoices and billing statements. Schiff Hardin invoices show a constant and repetitive duplication of effort by the four primary attorneys involved in this proceeding. All four attorneys consistently billed for drafting, and repeatedly redrating, the same direct testimony, which was filed with KCP&L's Application. Testimony they drafted involved several witnesses that KCP&L has assured the Commission were top experts in their respective fields.<sup>138</sup> By the time the Application was filed on December 17, 2009, these four attorneys had already billed 830 hours and over \$315,000 in fees.<sup>139</sup> The evidence shows that Schiff Hardin made no billing adjustments here. No evidence discussed why such duplication was necessary to draft testimony for expert witnesses or to perform similar work. Throughout these proceeding, Schiff Hardin brought in other firm attorneys but made no adjustment for the time needed to acquire "background" information about this area of law or this proceedings. Also, Schiff Hardin attorneys drafted and redrafted testimony

<sup>&</sup>lt;sup>135</sup> Tr. Vol. 15, pp. 3537-38 (Weisensee); CURB Exh. 19 (Polsinelli Shughart August 2009 invoice).

<sup>&</sup>lt;sup>136</sup> Case, 157 F.3d at 1253.

<sup>&</sup>lt;sup>137</sup> Kansas Penn Gaming, LLC v. HV Properties of Kansas, LLC, Case No. 08-4111-RDR, Memorandum and Order, Slip Op. filed May 18, 2011, at p. 15.

<sup>&</sup>lt;sup>138</sup> CURB Exh. 16 and 17.

<sup>&</sup>lt;sup>139</sup> Attachment A, Summary of Hourly Fees, p. 2.

as if the attorneys and witnesses were unfamiliar with the Iatan Project or with KCP&L. Based upon the clear duplication of effort by attorneys at Schiff Hardin and lack of any billing adjustment by Schiff Hardin, the Commission concludes that it is just and reasonable to make a billing adjustment for Schiff Hardin attorney hours. In light of the unchecked billings by this firm, we reduce attorney hours for Schiff Hardin by 30% to remove duplication of work by these attorneys.<sup>140</sup> We calculate 4,550 hours billed by Schiff Hardin attorneys reduced by 30%, or 1,365 hours, results in a total of 3,185 hours.

As with the other firms, Cafer Law made no billing adjustment to account for 56. background research needed to become familiar with the general area of law involved in the numerous issues presented in this case.<sup>141</sup> The unadjusted invoices would suggest that 100% of time billed reflected productive time, which seems contrary to real-world experience. The Commission concludes that it is just and reasonable to make a modest 5% adjustment to reduce the 1,639 hours billed by Cafer Law, reducing its billable hours by 82 hours for a total of 1,557 attorney hours.

57. Exercising billing judgment regarding attorney hours billed by Polsinelli Shughart, by Schiff Hardin, and by Cafer Law does not eliminate the problem of duplicate billing. Adding together the adjusted attorney hours for Polsinelli Shughart (4,768 hours), Schiff Hardin (3,185 hours), and Cafer Law (1,557 hours), we calculate a total of 9,510 attorney hours. But a review of the record in this proceeding establishes an obvious overlap of work among attorneys at Cafer Law, Polsinelli Shughart, and Schiff Hardin law firms, which we address next.

Billing Adjustments for Work Done by Multiple Law Firms. The Commissioners, 58. all of whom are lawyers, find it remarkable and evidence of the unreasonable nature of the claimed expense that among the 34 attorneys working for six law firms and billing 12,395 attorney hours in this case, none of them made any adjustments to their bills. No adjustments were made for unproductive time, for duplication of efforts among lawyers in the same firm, or

<sup>&</sup>lt;sup>140</sup> Kansas Penn Gaming, at p. 15.
<sup>141</sup> 157 F.3d at 1253.

for duplication of efforts among lawyers working in different law firms. The implication is that the work was 100% productive and non-duplicative. The Commission has made an adjustment to attempt to account for duplication in billings and to account for background research on issues by attorneys at Polsinelli Shughart, by attorneys at Schiff Hardin, and by the attorney at Cafer Law. A cursory review of invoices submitted by all the outside law firms in this proceeding, including testimony submitted by KCP&L's witnesses, and working papers contained in KCP&L Exhibit 2 and responses to DRs 554 & 555<sup>142</sup> confirms that no billing adjustment was made overall in relation to rate case expense requested for this proceeding. In calculating reasonable attorney hours, the Commission has already excluded hours billed by attorneys from Duane Morris, Morgan Lewis, and SNR Denton due to the lack of evidence to support recovering for billings by these firms in rate case expense. Identifying duplication of attorney work among law firms is tedious and requires laborious review of invoices that was made impossible here because attorneys billed work using block descriptions rather than detailed descriptions of work efforts. Two areas in particular illustrate this problem.

59. First, we consider the time spent by KCP&L's attorneys refuting testimony of Staff Witness Drabinski on prudence. KCP&L Witness Downey, who was President and Chief Operating Officer at KCP&L during implementation of the Resource Plan and the 2010 Evidentiary Hearing, noted that the primary purpose of the 10-415 Docket was to address

<sup>&</sup>lt;sup>142</sup> Two CDs are included in the administrative record of the proceeding. One CD contains Staff's DRs 554 and 555 and KCP&L Responses to these DRs. This CD was made a part of the record in the November 22, 2010 Order, p. 89. Because the CD had not yet been submitted, the Commission directed Staff to file a copy in its January 6, 2011 Order, ¶ 79, which was done on January 13, 2011. Staff's DRs 554 and 555 and KCP&L's overview responses are filed as Attachment B to Staff's Notice of Filing of Revised Schedules and Documents as Requested by the Commission; the CD containing KCP&L's Responses to DRs 554 and 555 are submitted as Attachment C to Staff's Notice. To help clarify what is contained in the administrative record, we note that Staff Witness Bill Baldry attached two CDs to his Direct Testimony that also has this information; one CD contains Staff's DR 554 and KCP&L's Responses, the other CD contains Staff's DR 555 and KCP&L's Responses. In addition to the CD with DRs 554 and 555, a second CD, which includes Weisensee's workpapers and additional invoices, was filed as KCP&L Exh. 2 in the September 2011 evidentiary hearing and is referred to throughout this Order as KCP&L Exhibit 2. See *infra*, ¶ 14. As did the parties, we refer to the CD containing Weisensee's workpapers as BR 554 and 555 and Responses as DRs 554 and 555. See Tr. Vol. 17, pp. 3969-70.

prudence so that KCP&L could recover its investment in the Iatan Project.<sup>143</sup> He testified here that, after Drabinski filed his prudence testimony, the Company "made management decisions strategically to significantly increase our effort in the area," noting this was "a 2 billion dollar bet" on the investment in Iatan.<sup>144</sup> KCP&L concluded it was "absolutely mission critical to the Company to explain, defend and validate all of the work we had done over the past 5 years, so, yes, we did ramp up dramatically because we felt there was a fundamental risk to the Company, to its customers and to all the other stakeholders who were involved in this decision."<sup>145</sup> Attorneys working on this proceeding obviously took to heart Downey's directive that made discrediting Drabinski's testimony on prudence "absolutely mission critical."

60. CURB Witness Harden examined attorney hours billed after Drabinski's direct testimony was filed on June 15, 2010.<sup>146</sup> Harden reviewed attorney invoices covering the 20 calendar days from June 10 to 30, 2010, looking for references to reviewing, analyzing, or discussing Drabinski's testimony. She calculated 17 different timekeepers from four law firms reported 974.7 billable hours during these 20 days, totaling \$351,843.50 in fees.<sup>147</sup> Harden's calculations included 20.8 hours for Duane Morris, which has already been disallowed, and 23.5 hours for O. Glover of Schiff Hardin, who does not appear to be an attorney.<sup>148</sup> After deducting 44.3 hours for those two adjustments, attorney hours billed for work on Drabinski's testimony during this 20-day period is 930 hours. In reviewing daily descriptions reported in attorney invoices, Harden found block-form descriptions that included work on other tasks as well as

<sup>&</sup>lt;sup>143</sup> Downey Direct, p. 2.

<sup>&</sup>lt;sup>144</sup> Tr. Vol. 16, p. 3667 (Downey).

<sup>&</sup>lt;sup>145</sup> Tr. Vol. 16, pp. 3667-68 (Downey).

<sup>&</sup>lt;sup>146</sup> The Drabinski testimony filed June 15, 2010, was treated as confidential. Due to concern about confidential information contained in Drabinski's Direct Testimony, a draft of at least portions of this testimony was given to attorneys representing KCP&L as early as June 10, 2011. See CURB Exh. 15, pp. 1, 2, and 6 (pages of invoices from Cafer Law, Schiff Hardin, and Polsinelli Shughart, respectively). A redacted version of Drabinski Direct Testimony was filed on June 24, 2011.

<sup>&</sup>lt;sup>147</sup> Harden Direct, p. 4, and Exh. SMH-1.

<sup>&</sup>lt;sup>148</sup> Harden Direct, Exh. SMH-1.

reviewing Drabinski's testimony. As a result, Harden testified she could not pinpoint exactly how many hours were devoted to reviewing this testimony during those 20 days.<sup>149</sup>

61. To illustrate the problem with block billing, Weisensee was given CURB Exhibit 15 at the hearing; this exhibit contains invoices for June of 2010 from Cafer Law (p. 1), Schiff Hardin (pp. 2-3), Duane Morris (pp. 4-5), Polsinelli Shughart (pp. 6, 8) and Charles Whitney at Duane Morris (p. 7).<sup>150</sup> These pages show that timekeepers at Cafer Law (Cafer), at Schiff Hardin (Roberts, Okizaki, Schermer, Gould, and Glover), at Duane Morris (Bates, Cook and Whitney), and at Polsinelli Shughart (Kane, Caro, Hagedorn and Callenbach) used various descriptions for the task of reviewing Drabinski's testimony. For example, Roberts of Schiff Hardin credited four hours on 6/11/10 for the following work: "Review of Walter Drabinski's testimony; confer with Carrie Okizaki and Eric Gould regarding same and CCA process for Dan Meyer and myself; telephone conference with Jerry Reynolds regarding Drabinski's testimony."<sup>151</sup> This invoice shows that four other timekeepers at Schiff Hardin also reviewed and analyzed Drabinski's testimony that day, as well as other work resulting in billing these hours: Okizaki, 7.75 hours; Schermer, 2.25 hours; Gould, 8.75 hours; and Glover 4.75 hours. Like Harden, this Commission has no way to determine what portion of the 27.5 hours billed to KCP&L that day by Schiff Hardin was spent reviewing Drabinski's testimony versus doing other tasks. This problem is compounded by multiple timekeepers at multiple firms recording multiple events in block billing during the course this proceeding.

62. In addition to Harden's review of billings for 20 days in June 2010, invoices show that during June and July 2010, Cafer Law billed 314 hours, Polsinelli Shughart billed 1,162 hours, and Schiff Hardin billed 4,051.60 hours; this is a total of 5,530 hours over this two-month period.<sup>152</sup> No evidence suggests any law firm or KCP&L management in filing its request for rate case expense made a billing adjustment in any way to account for duplication of effort with

 <sup>&</sup>lt;sup>149</sup> Harden Direct, pp. 4-5, and Exh. SMH-1.
 <sup>150</sup> Tr. Vol. 15, pp. 3520-27, and CURB Exh. 15, Portions of Law Firm Invoices for June 2010.

<sup>&</sup>lt;sup>151</sup> CURB Exh. 15, Aug. 31, 2010 Invoice for Schiff Hardin, p. 6.

<sup>&</sup>lt;sup>152</sup> Attachment A, pp. 1-2.

regard to attorney review of Drabinski's testimony. Much of this work was claimed to focus on developing prefiled rebuttal testimony or to be in response to prefiled testimony of witnesses, particularly Drabinski. The Commission, based on our experience as lawyers and in presiding over hearings before this agency, finds it is unreasonable to conclude that rebutting testimony of a single witness (Drabinski) and a single issue (prudence) is such a complex legal exercise that it requires the effort of 17 timekeepers in four law firms billing almost 1,000 hours.<sup>153</sup>

63. The Commission understands KCP&L wanted to challenge and rebut Drabinski's testimony criticizing management's handling of the Iatan Project, but KCP&L made the management decision to ramp up significantly to meet this challenge without regard for cost. Now KCP&L asks us to require ratepayers to pay the entire expense for management's decision to "ramp up significantly" because management decided it was "absolutely mission critical . . . to explain, defend and validate all of the work [management] had done over the past 5 years."<sup>154</sup> While challenging and rebutting testimony is important in any rate case, the Commission expects law firms to exercise judgment with regard to fees that will be passed through to ratepayers, just as a law firm does for clients directly represented by the firm. Because neither the firms nor the Company make adjustments in billings, the Commission finds it just and reasonable to reduce the reasonable number of attorney hours by 310 hours, or approximately one-third of the hours Harden attributed to working on Drabinski's testimony during June 2010. The Commission deducts 310 hours from the 9,510 attorney hours, which totals 9,200 attorney hours.

64. A second example of duplicate attorney work among law firms is witness training. In its November 22, 2010 Order, the Commission denied KCP&L's request to include billings for the Communications Counsel of America (CCA) in rate case expense.<sup>155</sup> The Commission found preparation of witnesses is routinely part of the services attorneys perform before a hearing and, in light of the numerous capable attorneys hired to litigate this proceeding, the Commission

<sup>&</sup>lt;sup>153</sup> Attachment A, pp. 1-2.

<sup>&</sup>lt;sup>154</sup> Tr. Vol. 16, pp. 3667-68 (Downey).

<sup>&</sup>lt;sup>155</sup> November 22, 2010 Order, p. 92.

disallowed rate case expense for CCA as duplicative.<sup>156</sup> KCP&L urged the Commission to reconsider its decision disallowing CCA expenses and offered additional evidence to support their recovery. Before discussing the duplication of attorney work connected with the CCA sessions, we address KCP&L's argument that expenses for CCA should be allowed as rate case expense.

65. The Duane Morris law firm hired CCA "to assist Duane Morris in giving legal advice to KCP&L with respect to certain aspects of the Iatan Projects."<sup>157</sup> This Consulting Agreement fails to define what professional services CCA will provide to Duane Morris in advising KCP&L, but it discusses fees "to cancel or reschedule a seminar."<sup>158</sup> CCA expenses "for sessions" were billed to KCP&L c/o Albert Bates, Jr., at the Duane Morris law firm; no hourly rate is shown.<sup>159</sup> Evidence shows CCA was retained to provide Witness Development Skills Labs for this rate case on December 9, 2009, well before Drabinski filed his testimony on prudence. Invoices from CCA indicate three Witness Development Skills Labs were conducted during 2010: Phase I for three days, June 7-10, with 5-8 participants and 2 consultants; Condensed Phase I for two days, June 30-July 1, with 2 participants and 1 consultant; and Phase II for 2.5 days on July 12-14, for 9-12 participants and 3 consultants.<sup>160</sup> The total amount KCP&L asks to be included as rate case expense for CCA is \$102,997.45.<sup>161</sup>

66. Evidence KCP&L has offered does not change the Commission's decision to disallow expenses for CCA in rate case expense. While witness preparation might be valuable for company employees, training for outside expert consultants and lawyers is an inappropriate expense to be borne by ratepayers. The fundamental reason a company hires outside consultants, experts, and specialist lawyers is the skill and training those individuals already possess to do their jobs. Moreover, the outside expert or lawyer retains the intellectual capital associated with

<sup>&</sup>lt;sup>156</sup> November 22, 2010 Order, p. 92, *citing Sheila A. v. Whiteman*, 259 Kan. 549, 568-69, 913 P.2d 181 (1996).

<sup>&</sup>lt;sup>157</sup> KCP&L Exh. 1, p. 5.

<sup>&</sup>lt;sup>158</sup> KCP&L Exh. 1, p. 6.

<sup>&</sup>lt;sup>159</sup> Tr. Vol. 17, pp. 3969-71 (Weisensee); Weisensee Direct, Schedule JPW2010-24.

<sup>&</sup>lt;sup>160</sup> KCP&L Exh. 2, Weisensee Workpapers, CCA.pdf, pp. 1-10.

<sup>&</sup>lt;sup>161</sup> Weisensee Direct, Schedule JPW2010-10 and Schedule JPW2010-24.

such training and is unjustly enriched by receiving it at ratepayer expense. The Commission finds it inappropriate for KCP&L to ask its ratepayers to bear the expense of training outside, well-paid expert witnesses and experienced attorneys. While KCP&L management can decide to incur this expense, the Commission will not allow recovery for CCA seminars from ratepayers and reaffirms its decision denying recovery of the CCA fees and expenses in rate case expense.

67. The problem of recovery for CCA fees and expenses is exacerbated by billing time and expenses by outside counsel and witnesses who attended the CCA training sessions. In reviewing the evidence presented in this proceeding, the Commission realized that merely disallowing the bill for CCA services does not address the duplication of billings by those participating in CCA sessions. A review of attorney invoices quickly reveals that the CCA sessions were not limited to training lay witnesses. The June 2010 invoice for the Cafer Law shows Cafer devoted six days to preparing for and attending CCA training, a total of 54.25 hours in one week. Then, on June 29-30, 2010, Cafer billed an additional 16.25 hours to travel to and prepare for CCA training in Chicago and to "attend CCA training for Meyers and Roberts."<sup>162</sup> Expenses of \$1,739 for attending these two seminars were also listed in her invoice. Had Cafer been the only attorney preparing for and attending the CCA sessions, perhaps including that cost in rate case expense could have been justified. But invoices from Polsinelli Shughart<sup>163</sup> and Schiff Hardin<sup>164</sup> reflect that attorneys from those law firms also prepared for and attended these sessions.

68. CURB Witness Harden looked at the expense of CCA training. She accumulated hours billed by attorneys to prepare for and attend CCA sessions for four law firms: Cafer Law, Polsinelli Shughart, Schiff Hardin, and SNR Denton. She estimated the total charges for this training, including CCA and law firm charges, was over \$410,000. In Exhibit SMH-4, Harden

<sup>&</sup>lt;sup>162</sup> KCP&L Exh. 2, Weisensee Workpapers, Cafer FINAL.pdf, Cafer Statement July 1, 2001, Invoice No. 070110, pp. 2-3.

<sup>&</sup>lt;sup>163</sup> KCP&L Exh. 2, Weisensee Workpapers, Polsinelli.pdf, Invoice No. 731115 for June 2010, pp. 2-5, 11-14.

<sup>&</sup>lt;sup>164</sup> KCP&L Exh. 2, Weisensee Workpapers, Schiff-Services, June\_1\_2010\_to\_September\_30\_2010.pdf, Invoice No. 1509969, pp. 2-11, 26-33.

listed the nine witnesses trained in the CCA sessions: Downey, Heidtbrink, Davis, Bell, Archibald, Giles, Roberts, Blanc and Meyer.<sup>165</sup> Assuming these figures, we note the average cost to train each witness was \$45,000 per witness for each of the nine witnesses. The Commission concludes that this amount and work effort by consultants is not prudently incurred and it would be neither just nor reasonable to expect ratepayers to bear such costs.

69. The Commission has already deducted hours attributable to SNR Denton in calculating reasonable attorney hours. After deducting SNR Denton's hours from the total reached by Harden, attorneys at the other three firms billed 875 attorney hours to prepare for and attend CCA training. The Commission further notes that the hours billed include the most experienced attorneys in KCP&L's legal team -- Cafer, Caro, Roberts, and Okizaki. Presumably the hourly rate for these attorneys already takes into account their experience, prior training, and success in working with witnesses. Once again, neither the law firms nor KCP&L made any billing adjustment for the hours incurred preparing for and attending the CCA training sessions. While KCP&L management may decide specialized training for witnesses was appropriate to prepare its employees as well as hired consultants and attorneys for hearing, we find no evidence suggests this training was actually necessary or essential for KCPL to present its case here. The Commission concludes the decision to employ CCA to train witnesses, outside counsel and hired experts for this proceeding was unreasonable and imprudent. Having reviewed the evidence, and taking into account the experience and knowledge of the attorneys involved here, the Commission concludes that it is just and reasonable to reduce by 875 hours the total number of hours to calculate reasonable attorney hours. This results in a total of 8,325 reasonable attorney hours.

70. <u>Billing Errors</u>. During the hearing, it became apparent that parties were still identifying errors in invoices and billing statements submitted by law firms.<sup>166</sup> The Commission understands that, due to the hundreds of invoices submitted and reviewed in this proceeding,

<sup>&</sup>lt;sup>165</sup> Harden Direct, p. 18, Exh. SMH-4. See Tr. Vol. 17, p. 4021 (Weisensee) (listing witnesses trained at CCA sessions).

<sup>&</sup>lt;sup>166</sup> Tr. Vol. 15, pp. 3532-69, discussing CURB Exh. 17 through Exh. 28 (Weisensee).

errors will be found. But once again, no adjustments were made to the invoices to account for billing errors. The presumption presented to the Commission was that for more than 16,000 billable hours of six law firms, none of it had any errors. During the hearing, CURB identified numerous billing errors when questioning Weisensee. Identical billings for the same service by the same timekeeper were pointed out in Schiff Hardin billings.<sup>167</sup> Billings by Polsinelli Shughart showed time entries were miscoded to this proceeding that should have been billed to other KCP&L jurisdictional proceedings.<sup>168</sup> Cafer Law invoices illustrated the problem with using block billing for tasks involving different jurisdictional proceedings.<sup>169</sup> The Commission does not know, and cannot know, how many undiscovered billing errors remain in the invoices presented. What the Commission knows from its review of this record is that neither the law firms nor KCP&L made any billing adjustment to account for billing errors in attorney hours. And it is unreasonable to conclude that no billing errors were made by the 34 lawyers at six law firms billing a total of 12,395 hours. The Commission finds it just and reasonable to make a 5% adjustment to account for billing errors by deducting 416 hours resulting in a total number of 7,909 reasonable attorney hours to use in making a lodestar calculation.

71. Summary. Our effort to determine reasonable attorney hours among the three law firms is a difficult task that defies precision. Having reviewed the evidence presented on rate case expense as well as evidence from the earlier proceeding in this docket, this Commission exercises its discretion and concludes that, for purposes of making a lodestar calculation, 7,909 hours is an appropriate number to use for reasonable attorney hours for this proceeding.

# 2. Reasonable hourly rate for attorney work.

72. After determining a number to use for reasonable attorney hours, to complete the lodestar calculation, the Commission must determine a reasonable rate. To do this, the

 <sup>&</sup>lt;sup>167</sup> Tr. Vol. 15, pp. 3532-34 (Weisensee); CURB Exh. 18.
 <sup>168</sup> Tr. Vol. 15, pp. 3537-50 (Weisensee); CURB Exh. 21 to 23.

<sup>&</sup>lt;sup>169</sup> Tr. Vol. 15, pp. 3550-56 (Weisensee); CURB Exh. 24.

Commission considers what lawyers of comparable skill and experience practicing in the area in which the litigation occurred would charge for their time.<sup>170</sup>

73. KCP&L has the responsibility to show that the rates it agreed to pay outside attorneys and seeks to include in rate case expense are in line with those prevailing in the community for similar services by lawyers of reasonably comparable skill, experience, and reputation.<sup>171</sup> The Commission touched upon this issue in its November 22, 2010 Order, noting the most experienced attorney representing KCP&L from this area was charging \$390 per hour but concluding the record was not adequate to adopt a "fee customarily charged in the locality for similar legal services."<sup>172</sup> KCP&L questioned this discussion in its Reply to Responses made to its first Petition for Reconsideration,<sup>173</sup> but the Commission did not grant reconsideration on this issue.<sup>174</sup> However, when the Commission later granted reconsideration on the issue of rate case expense, KCP&L was given the opportunity to submit whatever evidence it wanted on this issue.<sup>175</sup> KCP&L has presented evidence discussing the value of services provided by Cafer,<sup>176</sup> Roberts,<sup>177</sup> Caro,<sup>178</sup> and other individual attorneys,<sup>179</sup> but no evidence was presented about the prevailing market rates in this area. Therefore, the Commission must rely upon its own knowledge to establish an appropriate reasonable rate to make a lodestar calculation.

74. Evidence established that Cafer began work on this proceeding charging \$200 an hour, but soon changed her billing rate to \$300 an hour.<sup>180</sup> Many attorney timekeepers were involved at Polsinelli Shughart and at Schiff Hardin; we begin by reviewing the hourly rate for the four primary attorneys at each firm. Invoices from Polsinelli Shughart reflect that the

<sup>&</sup>lt;sup>170</sup> Case, 157 F.3d at 1256.

<sup>&</sup>lt;sup>171</sup> Sheldon, 237 F. Supp. at 1278.

<sup>&</sup>lt;sup>172</sup> November 22, 2010, p. 94, citing Westar Energy, 235 P.3d at 531.

<sup>&</sup>lt;sup>173</sup> Reply of KCP&L to Staff's, CURB's, and MUUG's Responses to KCP&L's Petition for Reconsideration and Clarification, filed December 22, 2011, ¶¶ 79-80.

<sup>&</sup>lt;sup>174</sup> January 6, 2011 Order, ¶ 74.

<sup>&</sup>lt;sup>175</sup> February 21, 2011 Order, ¶¶ 15, 21-23, 26-27.

<sup>&</sup>lt;sup>176</sup> Tr. Vol. 16, pp. 3759-60 (Rush).

<sup>&</sup>lt;sup>177</sup> Tr. Vol. 16, pp. 3686-88 (Downey); Tr. Vol. 16, pp. 3796-97 (Rush).

<sup>&</sup>lt;sup>178</sup> Tr. Vol. 16, p. 3797 (Rush).

<sup>&</sup>lt;sup>179</sup> Tr. Vol. 16, p. 3797 (Rush).

<sup>&</sup>lt;sup>180</sup> KCP&L Exh. 1, pp. 2-3.

attorneys' hourly rates increased during the course of the proceeding: Caro's per hour rate increased in increments from \$375 to \$390 to \$400; Callenbach increased from \$260 to \$280 to \$300; Kane increased from \$200 to \$215 to \$235; and Hagedorn increased from \$185 to \$200.<sup>181</sup> Schiff Hardin invoices reflect hourly rates for attorneys that are higher than initial rates listed in the Contract for Legal Services, although the rate charged per attorney during this proceeding did not increase. Roberts' initial rate was \$495 per hour, but his rate in this proceeding was \$555 per hour; Okizaki's initial rate was \$350 per hour, but the billed rate was \$450 per hour; Gould's initial rate was \$245 per hour, but the billed rate was \$295 per hour; and an initial rate was not listed for Schermer, who billed at \$330 per hour.<sup>182</sup> Clearly attorney hourly rates in this proceeding vary widely, from \$185 to \$555.<sup>183</sup>

75. The Commission had considered the distribution of hours worked by attorneys reporting hours as timekeepers. Considering the unadjusted billable hours the various attorneys billed to KCP&L, 9.3% fell in the \$500-600 range; 9.3% in the \$400-500 per hour range; 14.8% in the \$350-400 range; 7.3% in the \$300-350 range; 37.0% in the \$250-300 range; 12.4% in the \$200-250 range; and 9.0% under \$200 per hour. Thus, almost 60% of the billed hours fell in the range of \$300 per hour and under. Moreover, of the three law firms being considered for the lodestar calculation, all of the time charged at a rate of over \$400 an hour were for attorneys at Schiff Hardin, for which KCP&L is already recovering more than \$20 million in capital costs for consulting work.

76. The most experienced attorneys from this area for which this Commission has responsibility, and who appear regularly before us, charged rates in the range of \$250 to \$400 per hour with the vast majority of those hours billed at \$300 per hour and less. If the hourly rate of

<sup>&</sup>lt;sup>181</sup> Schedule JPW2010-15, pp. 2-5.

<sup>&</sup>lt;sup>182</sup> KCP&L Exh. 1, p. 145; Schedule JPW2010-15, pp. 2-5.

<sup>&</sup>lt;sup>183</sup> Because the Commission will not allow recovery for services by attorneys at Morgan Lewis and Duane Morris, we will not consider their hourly rates in determining a reasonable attorney hourly rate. The Commission notes that hourly rates for attorneys at Morgan Lewis were \$540, \$600, \$750, and \$855 per hour. Schedule JPW2010-13, pp. 2-5. The hourly rates for attorneys at Duane Morris were \$210, \$215, \$430, \$480, and \$575 per hour. Schedule JPW2010-12, pp. 2-6.

\$300 is used, multiplying the reasonable number of attorney hours of 7,909 by \$300 results in a lodestar calculation of \$2,372,700. If the hourly rate of \$285 is used, multiplying the 7,909 reasonable attorney hours by \$285 results in a lodestar calculation of \$2,254,065. If the hourly rate of \$275 is used, multiplying the 7,909 reasonable attorney hours by \$275 results in a lodestar calculation of \$2,174,975. Having reviewed the record as a whole, the Commission finds these lodestar calculations using an hourly rate of \$275 to \$300 provides a range of appropriate attorney fees to consider in determining just and reasonable rate case expense for this proceeding. KCP&L is already recovering a sizeable amount for Schiff Hardin's work as a consultant, which supports our decision to give less weight to Schiff Hardin's hourly billing rates in determining a reasonable attorney hourly rate for the lodestar calculation for this proceeding. In considering and weighing various factors to reach a decision on rate case expense, the Commission has given significant weight to the lodestar calculation to determine a just and reasonable amount to include in rate case expense for attorney fees that is appropriate to recover from KCP&L's employees. The Commission now turns its analysis to rate case expense for non-attorney consultants.

# V. Determining Rate Case Expense for Non-attorney Consultants

77. Billings by consultants present issues similar to the law firm billings. Invoices were inconsistent in their detail and it was impossible to determine the degree to which work effort was properly undertaken, duplication of work effort occurred, and any effort was made to review and manage billings by consultants. In total, eight outside consulting firms (excluding consultants hired by outside law firms and included in billings of those firms) with a total of 46 individual timekeepers billed more than 9,700 hours to this proceeding for a total of \$1,806,785.<sup>184</sup> At a high level, the Commission used a lodestar analysis that adjusted an appropriate amount of attorney charges from the requested \$5,141,986 to \$2,372,700 (using \$300/hour), \$2,254,065 (using \$285/hour) and \$2,174,975 (using \$275/hour), or a reduction of approximately 58%, 56.2%, and 53.8%. Thus, using these percentages, the range of allowed

<sup>&</sup>lt;sup>184</sup> Attachment A, pp. 3-4.

expenses for legal and consulting services would range from \$2.92 million at \$275 per hour to \$3.21 million at \$300 per hour.

# A. Billings by Consultants Generally

78. In its November 22, 2010 Order, the Commission found billings by several outside consultants were appropriate to include in rate case expense.<sup>185</sup> During this proceeding, questions have been raised regarding fees for some of these outside consultants. We address those concerns in discussing individual consultants. As with all rate case expense, we evaluate consultants' expenses to determine whether the expense was prudently incurred and is a just and reasonable amount that is appropriate to recover from KCP&L's ratepayers.

79. <u>Black & Veatch</u>: Black & Veatch Corporation addressed issues related to jurisdictional allocations in terms of client and operations expenses and with an emphasis on an off-system, sales-margin allocator to examine the proper way to allocate between Missouri and Kansas.<sup>186</sup> KCP&L Witness Loos, Director of Black & Veatch's Enterprise Management Solutions Division, submitted prefiled direct and rebuttal testimony and testified as a witness at the 2010 Evidentiary Hearing.<sup>187</sup> The bills from Black & Veatch show four timekeepers reported 398 hours and a total expense of \$67,865.<sup>188</sup> During the hearing, Weisensee testified that Black & Veatch had been working with KCP&L before this docket and the Company believed it efficient and effective to continue using that firm rather than going through a Request for Proposal (RFP) process.<sup>189</sup> CURB expressed concern that Black & Veatch billings did not include detailed descriptions of hourly work. But we note the Consulting Services Agreement defined the work to be performed in detail.<sup>190</sup> Although the Commission did not accept the allocator proposed by

<sup>&</sup>lt;sup>185</sup> November 22, 2010 Order, p. 91.

<sup>&</sup>lt;sup>186</sup> Tr. Vol. 17, pp. 3961-62 (Weisensee).

<sup>&</sup>lt;sup>187</sup> Rush Direct, pp. 39-45. See November 22, 2010 Order, pp. 125-28.

<sup>&</sup>lt;sup>188</sup> Weisensee Direct, p. Schedules JPW2010-10 and JPW2010-17. Tr. Vol. 15, p. 3379. The total expense billed was \$67,864.72, which we round up to \$67,865. JPW2010-17.

<sup>&</sup>lt;sup>189</sup> Tr. Vol. 17, pp. 4045-46 (Weisensee).

<sup>&</sup>lt;sup>190</sup> Tr. Vol. 15, pp. 3509-10 (Weisensee); CURB Exh. 9; KCP&L Exh. 1, pp. 1-2.

Loos, we conclude the decision to retain Black & Veatch was prudent and the amount asked to be included in rate case expense is just and reasonable.

80. <u>FINANCO, Inc.</u>: KCP&L retained Financial Analysts Consultants, Inc. (FINANCO), to address return on equity (ROE) as well as KCP&L's requested capital structure and overall rate of return. The principal contact was Dr. Samuel C. Hadaway, who submitted prefiled direct and rebuttal testimony and testified at the hearing.<sup>191</sup> In its November 22, 2010 Order, the Commission considered Hadaway's proposal in discussing capital issues, although it did not adopt his testimony.<sup>192</sup> The Executed Engagement Letter between Great Plains Energy and FINANCO was dated October 19, 2005, but the billing rates for timekeepers were updated in an undated sheet attached to the initial Letter.<sup>193</sup> Two timekeepers billed a total of \$79,875, which KCP&L seeks to recover in rate case expense.<sup>194</sup> Bill Baldry questioned hours spent on rebuttal testimony and identified errors in billings submitted by FINANCO.<sup>195</sup> In response, Weisensee testified that these were coding errors and that these expenses were properly billed to and included in this proceeding.<sup>196</sup> We conclude the decision to retain FINANCO was prudent and the amount sought to be included in rate case expense is just and reasonable.

81. <u>Gannett Fleming, Inc.</u>: KCP&L retained Gannett Fleming, Inc. to develop and sponsor the depreciation study that was filed with its Application. The primary contact was John G. Spanos, Vice President of the Valuation and Rate Division. Spanos conducts depreciation, valuation and original cost studies, determines service life and salvage estimates, conducts field reviews, and presents recommended depreciation rates to clients and before regulatory agencies.<sup>197</sup> In addressing depreciation issues in its November 22, 2010 Order, the Commission reviewed Spanos' depreciation study and discussed his proposals in detail. We adopted Spanos'

<sup>195</sup> Baldry Direct, pp. 6-7, 10-11.

<sup>&</sup>lt;sup>191</sup> Rush Direct, pp. 28-33.

<sup>&</sup>lt;sup>192</sup> November 22, 2010 Order, pp. 37-44.

<sup>&</sup>lt;sup>193</sup> KCP&L Exh. 1, pp. 11-16.

<sup>&</sup>lt;sup>194</sup> Weisensee Direct, Schedules JPW2010-10 and JPW2010-18. The total expense billed was

<sup>\$79,874.18,</sup> which we round up to \$79,875. Wiesensee Direct, Schedule JPW2010-18.

<sup>&</sup>lt;sup>196</sup> Weisensee Rebuttal, p. 3; Tr. Vol. 17, p. 3968 (Weisensee).

<sup>&</sup>lt;sup>197</sup> Rush Direct, pp. 45-49.

depreciation study except to the extent we approved proposals by Staff Witness Dunkel modifying components of the Spanos study.<sup>198</sup> A Statement of Work set out the agreement between Great Plains Energy Services, Inc. and Gannett Fleming, Inc. regarding the depreciation studies.<sup>199</sup> KCP&L seeks to recover the cost of the depreciated study allocated to this rate case, which totals \$44,347.<sup>200</sup> The Commission concludes the decision to retain Gannett Fleming was prudent and the amount requested to be included in rate case expense is just and reasonable.

82. Management Applications Consulting, Inc. (MAC): This vendor was retained to develop the account class cost of service (CCOS) that KCP&L was required to file under the 04-1025 S&A to provide the rate of return results at existing revenue levels for the Kansas jurisdictional customer CCOS study for KCP&L's electric business.<sup>201</sup> KCP&L asked to include the entire amount billed by Management Applications Consulting (MAC) of \$111,242 in rate case expense.<sup>202</sup> During the hearing, CURB questioned Weisensee about the lack of description for tasks performed in invoices submitted by this vendor. Weisensee explained this vendor only performed the class cost of service study and all work recorded by timekeepers with MAC addressed this issue.<sup>203</sup> Normand's CCOS study was submitted with the Company's Application, and Normand testified during the 2010 Evidentiary Hearing. Rush pointed out that the Commission ultimately adopted Normand's CCOS study and used it as a basis for determining rate design for KCP&L.<sup>204</sup>

83. The Commission shares CURB's concern that Normand and other timekeepers with MAC did not provide detailed descriptions of the work performed. The Master Agreement for Professional Services between Great Plains Energy Service, Inc. and MAC describes in detail the professional services that will be provided and attaches updates to the original Agreement

 <sup>&</sup>lt;sup>198</sup> November 22, 2010 Order, pp. 60-75.
 <sup>199</sup> KCP&L Exh. 1, pp. 17-24.

<sup>&</sup>lt;sup>200</sup> Weisensee Direct, Schedules JPW2010-10 and JPW2010-19.

<sup>&</sup>lt;sup>201</sup> Rush Direct, pp. 33-39.

<sup>&</sup>lt;sup>202</sup> Weisensee Direct, Schedules JPW2010-10 and JPW2010-20.

<sup>&</sup>lt;sup>203</sup> Tr. Vol. 15, pp. 3501-0, Vol. 17, p. 4032; CURB Exh. 9.

<sup>&</sup>lt;sup>204</sup> Rush Direct, p. 35.

executed in April of 2008.<sup>205</sup> Work Order No. 3 specifically addresses the CCOS study to be prepared for this rate case, sets out objectives to be completed by MAC, lists the consultants and their assigned tasks, and provides a Milestones and Delivery schedule to be performed.<sup>206</sup> Attachment A to Work Order No. 3 contains a list of billing rates by classification of the timekeepers.<sup>207</sup> The Commission concludes that the decision to retain MAC to perform the CCOS study was prudent. Even though the Master Agreement was very detailed, the Commission finds lack of detail in invoices problematic in reviewing these expenses submitted for recovery as rate case expense. The Commission concludes invoices submitted by MAC do not adequately describe the work performed by the timekeepers and finds it just and reasonable to reduce the expenses submitted for MAC of \$111,242 by 10%, or \$11,124. The reduced amount of \$100,118 is just and reasonable to include as rate case expense.

84. <u>Siemens Energy, Inc.</u>: A line loss study is used to quantify the losses that result from operating the electric system and to associate those losses to the customer classes responsible for those losses. Siemens Energy performed a comprehensive Electric Loss Study for the KCP&L system in 2006 and updated that Study considering operation of the new 850 MW latan 2 generating unit.<sup>208</sup> This was the only line loss study conducted for this rate case and was used by other parties to normalize revenues. The expenses for this study were split between four jurisdictions, resulting in an expense for this case of \$20,027.<sup>209</sup> The Commission concludes the decision to retain Siemens Energy was prudent and the amount asked be included in rate case expense is just and reasonable.

85. <u>Towers Watson</u>: KCP&L retained Towers Watson to rebut direct testimony by Staff Witness Hull regarding pension-related matters, including a recommendation to disallow the

<sup>&</sup>lt;sup>205</sup> KCP&L Exh. 1, pp. 32-58.

<sup>&</sup>lt;sup>206</sup> KCP&L Exh. 1, pp. 51-57.

<sup>&</sup>lt;sup>207</sup> KCP&L Exh. 1, p. 58.

<sup>&</sup>lt;sup>208</sup> Rush Direct, pp. 117-18.

<sup>&</sup>lt;sup>209</sup> Weisensee Direct, Schedules JPW2010-10 and JPW2010-23. Invoices for Siemens Energy totaled \$80,105.00, of which 25% was assigned to this docket. That amount, \$20,026.25, was rounded up to \$20,027. Schedule JPW2010-23.

pension cost adjustment proposed by KCP&L relating to St. Joseph Light & Power Company. KCP&L worked primarily with C. Kenneth Vogl, a consulting actuary with substantial technical and consulting experience on employee benefit plans.<sup>210</sup> Vogl submitted prefiled rebuttal testimony and testified during the 2010 Evidentiary Hearing. The Commission examined Vogl's criticism of Staff's recommendations but did not adopt Vogl's position.<sup>211</sup> KCP&L seeks to recover in rate case expense the entire amount billed for Tower Watson of \$19,964.<sup>212</sup> The Commission concludes the decision to retain Towers Watson was prudent and the expense requested be included in rate case expense is just and reasonable.

# **B.** Consultants Hired to Address Prudence

86. Numerous KCP&L witnesses submitting testimony related to prudence regarding the Iatan Project covered all aspects of prudence, including balance of plant and cost controls.<sup>213</sup> As discussed above in addressing duplication of work by attorneys,<sup>214</sup> KCP&L management claimed it needed to "ramp up" its efforts to address prudence after Drabinski filed testimony regarding prudence with respect to the Iatan 2 unit that, according to KCP&L, used a different approach than in the 09-246 Docket with respect to the Iatan 1 Unit. Rush testified that over 70%, or approximately \$5.5 million, of the \$7.7 million KCP&L-only rate case expense was incurred to address the prudence issue.<sup>215</sup> Rush justified this amount as needed to analyze whether management of the Iatan project was prudent under K.S.A. 66-128g, including briefing of Kansas precedent and decisions on prudence nationally.<sup>216</sup> Rush also cited Drabinski's testimony to support retention of numerous experts. Downey described this as a "bet the company" case with a \$2 billion price tag, which suggests to us why KCP&L placed no restraint

<sup>&</sup>lt;sup>210</sup> Rush Direct, pp. 89-93; Tr. Vol. 16, p. 3824.

<sup>&</sup>lt;sup>211</sup> November 22, 2010 Order, pp. 55-58.

<sup>&</sup>lt;sup>212</sup> Weisensee Direct, Schedules JPW2010-10 and JPW2010-25. The amount billed totaled \$19,963.53, which we have rounded up to \$19,964. Schedule JPW2010-25.

<sup>&</sup>lt;sup>213</sup> Rush Direct, p. 10; Tr. Vol. 16, p. 3752 (Rush).

<sup>&</sup>lt;sup>214</sup> Infra, ¶ 63.

<sup>&</sup>lt;sup>215</sup> Rush Direct, pp. 11-12.

<sup>&</sup>lt;sup>216</sup> Rush Direct, pp. 5-6, 9-11.

on the effort to address prudence.<sup>217</sup> While management may decide to "bet the company" in response to what it perceives to be a significant threat to the goodwill and reputation of the company, the Commission will not allow recovery of this bet in rate case expense unless the utility meets its burden to show such expenses were prudently incurred, are just and reasonable, and are appropriate to recover from ratepayers. The consultants discussed next were engaged to address prudence.

# 1. Pegasus Global Holdings, Inc.

87. Pegasus Global Holdings, Inc. (Pegasus), and specifically Dr. Kris R. Nielsen, was initially hired by KCP&L to audit the Iatan Project independent from KCP&L's fact witnesses. Nielsen submitted testimony in the 09-246 Docket that was adopted into the record in this docket because prudence issues regarding Iatan Unit 1 were deferred from the 09-246 Docket to this rate case.<sup>218</sup> KCP&L asserted Pegasus was further retained to perform an independent audit for this rate case to examine whether KCP&L made reasonable and prudent decisions with regard to Iatan Unit 2. Nielsen also read, analyzed, and compared findings of Drabinski with findings by Pegasus regarding prudence issues. Nielsen submitted direct and rebuttal testimony and testified at the 2010 Evidentiary Hearing.<sup>219</sup>

88. The expenses for Pegasus that KCP&L seeks to recover in rate case expense total \$1,070,480; with the exception of Schiff Hardin, this is the largest amount KCP&L requests for an expert consultant.<sup>220</sup> The Consulting Agreement was executed between Duane Morris and Pegasus on August 19, 2008, "to provide professional consulting services to Duane Morris to assist Duane Morris in giving legal advice to KCP&L with respect to the rate proceedings under the terms and conditions hereinafter set forth."<sup>221</sup> Duane Morris paid Pegasus for its services.<sup>222</sup>

<sup>&</sup>lt;sup>217</sup> Tr. Vol. 16, pp. 3667, 3700. See KCP&L Posthearing Brief, p. 10, n. 31.

<sup>&</sup>lt;sup>218</sup> Rush Direct, pp. 82-89.

<sup>&</sup>lt;sup>219</sup> November 22, 2010 Order, pp. 11-33.

<sup>&</sup>lt;sup>220</sup> Weisensee Direct, Schedules JPW2010-10 and JPW2010-22. The total amount requested is \$1,070,479.35, which is rounded up to \$1,070,480. Schedule JPW2010-22.

<sup>&</sup>lt;sup>221</sup> KCP&L Exh. 1, p. 128.

Rates for professional services were listed in an attached Hourly Fee Schedule dated February 1, 2008, which matched the rates charged in this proceeding.<sup>223</sup>

89. The Commission notes Pegasus spent almost 1,300 hours and incurred expenses of over \$360,000 before KCP&L's Application was filed in December 2009; an additional 375 hours and more than \$105,000 was billed during the period of discovery before Drabinski's testimony was filed. During the two months after filing Drabinski's testimony, June and July 2010, Pegasus billed over 1,400 hours and more than \$361,000 – whether in aid of the analysis of Drabinski's testimony or in preparation of rebuttal cannot be determined from the record. For the month of the 2010 Evidentiary Hearing, August 2010, Pegasus billed 622 hours and over \$180,000.<sup>224</sup> The Commission concludes hiring Pegasus to conduct an independent study was prudent, but the work performed and billed after completing this independent study far exceeded the amount of work that a consultant of Neilson's purported stature and experience would be expected to incur to review Drabinski's testimony, analyze Drabinski's analysis, and compare the results of these two studies. Still, had Pegasus been the only prudence consultant hired to do this analysis, these expenses might be considered reasonable. But KCP&L management did not rely only upon the expertise of Pegasus to respond to Drabinski.

# 2. Daniel Meyer of Meyer Construction Consulting, Inc.

90. Schiff Hardin was engaged by KCP&L to provide both consulting and legal advice to KCP&L regarding the Iatan Project. As part of its role in monitoring the Resource Plan's progress and costs, Schiff Hardin retained Daniel Meyer of Meyer Construction Consulting, Inc. According to Rush, Meyer's direct testimony analyzed the Control Budget Estimate, cost reforecasts, external reporting mechanisms, and the Balance of Plant contracting methodology; in rebuttal testimony, Meyer focused on some issues discussed by Drabinski, such as Iatan Unit 2

<sup>&</sup>lt;sup>222</sup> KCP&L Exh. 1, p. 129. We note Charles W. Whitney was designated as Duane Morris' authorized representative and was not replaced even though Whitney was not with that firm after July 2009.

<sup>&</sup>lt;sup>223</sup> KCP&L Exh. 1, pp. 128 and 136; Weisensee Direct, Schedule JPW2010-22.

<sup>&</sup>lt;sup>224</sup> Summary of Hourly Fees, Attachment A, p. 3.

Project costs, the Project Definition Report and cost re-forecasts, and specific contracts, purchase orders, change orders, and other cost drivers.<sup>225</sup> Schiff Hardin, not KCP&L, retained Meyer as stated in the Contract for Legal Services Agreement and Attachment A entered into between KCP&L and Schiff Hardin.<sup>226</sup> Meyer's hourly rate was listed as \$395 an hour, but Meyer billed \$450 an hour.<sup>227</sup> KCP&L seeks to recover \$488,328 in rate case expense for Meyer.<sup>228</sup>

91. Meyer's expenses were not billed to KCP&L but are contained in a list of "CLIENT DISBURSEMENTS/CHARGES" in Schiff Hardin invoices. For example, Schiff Hardin Invoice #1524871, dated October 19, 2010, lists three items as "Professional Services – Vendor: MEYER" under the date 9/24/10; together these items total \$472,016.<sup>229</sup> These three billings from Meyer are attached to this Schiff Hardin invoice, giving the date work was performed, the number of hours worked each day; descriptions of work performed are very limited. In the billing for June 2010, Meyer billed as follows: approximately 56 hours for "work on various Kansas Unit 2 rate case cost issues & response to Vantage [i.e. Drabinski] report"; 13.35 hours on June 30, 2010, to "attend CCA meeting @ SH office"; 12.25 hours for "Work on Kansas Unit 2 rate case issues; meet @ SH office on same"; no description is given for work performed by associates, for which Meyer bills \$77,025.<sup>230</sup> Similarly, Meyer's billing for July 2010 included 39.5 hours to attend two CCA sessions, one on July 1, and the other on July 13 and 14; the description for the remaining 195.5 hours billed in July 2010 is "Work on various Kansas Unit 2 rate case cost issues & response to Vantage Report"; no description is given at all for associate billing that totals over \$76,000.<sup>231</sup> During August 2010, Meyer billed 231 hours to prepare for

<sup>231</sup> KCP&L Exh. 2 (CD Rom), Schiff-Services\_June\_1\_2010\_to\_September\_30\_2010.pdf, p. 22. See CURB Exh. 3, p. 4 (Meyer billing for July 2010). Tr. Vol. 15, pp. 3487-88 (Weisensee).

<sup>&</sup>lt;sup>225</sup> Rush Direct, pp. 57-65.

<sup>&</sup>lt;sup>226</sup> KCP&L Exh. 1, pp. 145, 148.

<sup>&</sup>lt;sup>227</sup> KCP&L Exh. 1, p. 145; Weisensee Direct, Schedule 2010JPW-15, p. 20. Tr. Vol. 15, p. 3485 (Meyer hourly rate is \$450).

<sup>&</sup>lt;sup>228</sup> Weisensee Direct, Schedule JPW2010-15, pp. 1, 20.

<sup>&</sup>lt;sup>229</sup> KCP&L Exh. 2 (CD Rom), Schiff-Services\_June\_1\_2010\_to\_September\_30\_2010.pdf, pp. 1, 12, 19-24. See CURB Exh. 3, (Meyer billings for June, July, August and September 2010).

<sup>&</sup>lt;sup>230</sup> KCP&L Exh. 2 (CD Rom), Schiff-Services\_June\_1\_2010\_to\_September\_30\_2010.pdf, pp. 24. See CURB Exh. 3, p. 6 (Meyer billing for June 2010). Tr. Vol. 15, pp. 3488-89 (Weisensee).

and attend the 2010 Evidentiary Hearing, which totaled \$103,950; the billing for associates this month was 407.50 hours and totaled over \$67,000, with no itemized description of work.<sup>232</sup> CURB Witness Smith reviewed Meyer's billing and recognized he submitted testimony and testified at the hearing, but Smith found Meyer's billing suggested not much cost containment was occurring.<sup>233</sup>

92. The Commission questions whether KCP&L acted prudently in approving Schiff Hardin's hiring to Meyer Construction to work on the issue of prudence. Allowing Schiff Hardin to hire an important consultant on prudence obscured our ability to review the work performed to determine if the Company was prudent in contracting for this consultant's services and to decide whether this expense is just and reasonable and is appropriate to recover from ratepayers. In light of all the other rate case expense requested for consultants regarding prudence, and having taking into account the entire record in this proceeding, the Commission finds the evidence regarding expenses for Meyer do not support a finding that retaining this consultant was prudent or that these expenses are just and reasonable.

### 3. J. Wilson & Associates

93. Schiff Hardin also contracted with J. Wilson & Associates, specifically with Jim Wilson, who worked for five years on project controls for the infrastructure projects at the Iatan site. Jim Wilson collected information about the Iatan Project and provided it to Meyer, who relied upon this information in performing his analysis.<sup>234</sup> Schiff Hardin's Contract for Legal Services with KCP&L listed J. Wilson & Associates as a third-party consultant, with Jim Wilson listed at \$250 per hour and another timekeeper at \$160 per hour; Wilson's billings charged \$300 per hour.<sup>235</sup> KCP&L seeks to recover in rate case expense the amount Schiff Hardin billings show for the amount billed by Wilson of \$119,375.<sup>236</sup>

<sup>&</sup>lt;sup>232</sup> CURB Exh. 3, p. 2; Tr. Vol. 16, pp. 3281-85 (Weisensee).

<sup>&</sup>lt;sup>233</sup> Tr. Vol. 16, p. 3605 (Smith).

<sup>&</sup>lt;sup>234</sup> Rush Direct, p. 59; Tr. Vol. 15, p. 3792 (Rush).

<sup>&</sup>lt;sup>235</sup> KCP&L Exh. 1, p. 145; Tr. Vol. 16, p. 3639.

<sup>&</sup>lt;sup>236</sup> Weisensee Direct, Schedule JPW2010-15, pp. 1, 14.

94. The evidence does not establish why Schiff Hardin, with all its resources as a consulting firm, needed to retain services of J. Wilson to assist Meyer. The amount KCP&L seeks to recover in rate case expense for Meyer and Wilson exceeds \$600,000. We note that during the months of June through August 2010, Meyer incurred over \$400,000 and Wilson over \$100,000. During these same three months, Pegasus incurred over \$541,000. Yet no adjustment was made for the work of these consultants assigned to prudence. We do not include expenses for Wilson in rate case expense.

#### 4. Steven Jones Retained by Schiff Hardin

95. Schiff Hardin invoices also include expenses for subcontractor Steven Jones, who testified about processes and procedures for procurement of equipment and the use of Kiewit for the Balance of Plant work. Rush stated that Jones "is uniquely qualified to testify as to these issues, as from March 16, 2006 through April 2009, he was the Director of Procurement for KCP&L."<sup>237</sup> Apparently Jones handled all procurement activities for KCP&L's Resource Plan as well as for the commercial management and administration of the Iatan project contracts and the material management and distribution for the Iatan project. At some point, Jones became a subcontractor through Schiff Hardin rather than a contractor with KCP&L. Here, KCP&L seeks to recover through rate case expense a total of \$188,795 for Jones, as listed in Client Disbursements and Charges in Schiff Hardin invoices.<sup>238</sup> The Commission's obvious concern, not addressed in the evidence, is why Jones was retained by Schiff Hardin as a consultant rather than continuing his relationship directly with KPC&L. CURB Witness Smith expressed concern that Jones' fees were not contained.<sup>239</sup> The record does not state Jones' hourly rate when he worked as a contractor directly with KPC&L or explain why he became a consultant for Schiff Hardin. We find KCP&L has not provided sufficient evidence to find it just and reasonable to include expenses for Wilson in rate case expense.

 <sup>&</sup>lt;sup>237</sup> Rush Direct, pp. 65-67; Tr. Vol. 15, p. 3794 (Rush); Tr. Vol. 17, p. 4012 (Weisensee).
 <sup>238</sup> Weisensee Direct, Schedule JPW2010-15, pp. 1, 17; Summary of Hours, Attachment A, p. 3;

<sup>&</sup>lt;sup>239</sup> Tr. Vol. 16, p. 3606 (Smith).

# 5. Schiff Hardin as consultants on prudence.

96. The Schiff Hardin law and consulting firm has presented troubling issues in determining an appropriate rate case expense in this docket.<sup>240</sup> Schiff Hardin was a key consultant in managing construction of Iatan 2,<sup>241</sup> but KCP&L also claims the firm provided legal services totaling \$2,852,109.83 that should be included in rate case expense.<sup>242</sup> This amount is in addition to approximately \$20 million Schiff Hardin was paid for consulting on Iatan 2 that KCP&L is already recovering through capitalized costs for the Iatan project that are included in the revenue requirement to be recovered from ratepayers over the life of the Iatan project, with carrying costs.<sup>243</sup>

97. The Commission notes that in its dual role as attorney and consultant, Schiff Hardin asserted attorney/client privilege for quarterly reports to KCP&L management about construction of Iatan 2. Those Reports were not only treated as Confidential during the 2010 Evidentiary Hearing, but also were claimed protected by the attorney/client privilege, which prevented other parties and the Commission from reading them.<sup>244</sup> The Commission cannot assess the reasonableness of the work done by Schiff Hardin if its consulting work is shielded from the Commission's review through KCP&L's assertion of a confidential attorney-client communication.<sup>245</sup> Although none of the parties objected to KCP&L's assertion of the attorney-client privilege during the 2010 Evidentiary Hearing, given KCP&L's lax or non-existent management of its legal expenses, the Commission questions whether Schiff Hardin's work was properly protected as confidential attorney-client privileged communications. The line between legal and consulting work is not clear in this proceeding.

<sup>&</sup>lt;sup>240</sup> November 22, 2010 Order, p. 94.

<sup>&</sup>lt;sup>241</sup> Tr. Vol. 4, pp. 934-37 (Downey).

<sup>&</sup>lt;sup>242</sup> Weisensee Direct, Schedule JPW2010-15.

<sup>&</sup>lt;sup>243</sup> Tr. Vol. 16, p. 3744 (Rush) (KCP&L paid Schiff Hardin in excess of \$20 million as an expert nonlegal consultant on the Resource Plan); Crane Direct, p. 15.

<sup>&</sup>lt;sup>244</sup> Tr. Vol. 5, pp. 952-59 (Downey); Exhibits 60-63 (Confidential Status Reports by Schiff Hardin).

<sup>&</sup>lt;sup>245</sup> Tr. Vol. 16, p. 3795 (Wright) ("We have no way sitting [] here to know what exactly is done by Schiff Hardin the lawyers as opposed to Schiff Hardin the consultants.").

98. Downey testified the work by Kenneth Roberts and his team was important in assisting him with building the project, challenging KCP&L's internal management team to recognize the importance of reporting requirements relating to the Iatan 2 Project, and ultimately communicating all elements of the effort to construct the Iatan 2 Project to both the Missouri and Kansas commissions.<sup>246</sup> But Downey stated KCP&L leadership managed the project, not Schiff Hardin, noting the Executive Oversight Committee reviewed Schiff Hardin's reports monthly.<sup>247</sup> Downey described Schiff Hardin as "an aid to us in managing a very huge, complex project that involves many skills that we don't normally wrestle with during the normal course of . . . the ongoing electric utility business."<sup>248</sup> Yet Downey could not identify any evidence to show anyone in KCP&L management questioned or scrutinized Schiff Hardin invoices even though these invoices reflect continuous duplication of effort by Roberts and the rest of his legal team.<sup>249</sup>

99. We note the Contract for Legal Services, dated January 17, 2007, listed five law firm timekeepers with individual hourly rates and four additional consultant timekeepers with individual hourly rates.<sup>250</sup> But Schiff Hardin billings include invoices for 13 law-firm timekeepers and additional consultants. The record contains no evidence that KCP&L ever approved Schiff Hardin's use of an additional law firm timekeepers or consultants even though the Contract for Legal Services states, "All fees and costs are subject to annual adjustments, which must be supplied to and approved by KCP&L's General Counsel at least 30 days prior to the effective date of any such adjustments."<sup>251</sup> Rush asserted that "every attorney that we utilized is somewhere below the mean paid for attorney fees throughout the regions that they are representing,"<sup>252</sup> although nothing in the evidence confirms his opinion.

<sup>250</sup> KCP&L Exh. 1, pp. 143, 145.

<sup>&</sup>lt;sup>246</sup> Tr. Vol. 16, pp. 3687-88.

<sup>&</sup>lt;sup>247</sup> Tr. Vol. 16, p. 3678 (Downey).

<sup>&</sup>lt;sup>248</sup> Tr. Vol. 16, p. 3677 (Downey).

<sup>&</sup>lt;sup>249</sup> Tr. Vol. 15, pp. 3527 (Weisensee) and CURB Exh. 16 and 17 (Schiff Hardin vouchers drafting and redrafting testimony of witnesses).

<sup>&</sup>lt;sup>251</sup> KCP&L Exh. 1, pp 145-46.

<sup>&</sup>lt;sup>252</sup> Tr. Vol. 16, p. 3739 (Rush).

100. The evidence does not show review or approval for Schiff Hardin to use additional unlisted timekeepers, and does not show KCP&L's General Counsel approved any adjustment in hourly rates or costs for Schiff Hardin even though the contract clearly required him to approve "annual adjustments" at least 30 days before the effective date of any adjustment.<sup>253</sup> The Commission concludes that the Company was inattentive in reviewing Schiff Hardin billings and that KCP&L has not met its burden to establish detail needed to find the total amount requested for Schiff Hardin in rate case expense is just and reasonable.

101. The Commission finds Roberts and his team have already been well paid for work consulting on Iatan, and KCP&L has already been allowed to recover more than \$20 million as costs for Schiff Hardin in rates. Also, the Commission has allowed hours to be included for work by additional Schiff Hardin attorneys, who were brought into this proceeding without approval by KCP&L's general counsel. The Commission concludes our decision on rate case expense, which relies significantly on the lodestar calculation, includes appropriate compensation to KCP&L for the legal work in this rate case proceeding, including that provided by Schiff Hardin and other prudence consultants.

#### C. NextSource and Use of Retired KCP&L Employees

102. KCP&L asked that \$415,981 be included in rate case expense for NextSource, Inc., which is a consultant and temporary employee resource provided by this staff services company for a variety of business operations functions.<sup>254</sup> This included services of two former KCP&L employees, Chris Giles (billings total \$272,625) and Chris Davidson (billings total \$93,630), and one current KCP&L employee, Forest Archibald (billings total \$11,900).<sup>255</sup>

103. Giles was formerly KCP&L's Vice President, Regulatory Affairs, but retired in 2009. Rush stated that Giles was instrumental in developing and implementing the Regulatory Plan and that Giles retired from KCP&L "to specifically enter the regulated utility consulting

<sup>&</sup>lt;sup>253</sup> KCP&L Exh. 1, pp. 145-46.

<sup>&</sup>lt;sup>254</sup> Weisensee Direct, Schedule JPW2010-10; Tr. Vol. 15, 3413-22 (Weisensee).

<sup>&</sup>lt;sup>255</sup> Weisensee Direct, Schedules JPW2010-10 and JPW2010-21, pp. 1, 5-8, 13-14.

field.<sup>256</sup> The Commission notes the remarkable timing of Giles' retirement that afforded him an opportunity to consult on this proceeding. Davidson also retired from KCP&L and continued working on the same issues regarding the Resource Plan. She was supervised by Weisensee, who was the responsible party directing and reviewing Davidson and even encouraged NextSource to provide a raise for her work on the Resource Plan.<sup>257</sup>

104. The Commission is troubled by KCP&L's hiring of retired employees rather than hiring and training replacement employees but recognizes the ongoing nature of the Resource Plan shows why former employees might be useful as witnesses in specific instances. Overall, the Commission finds KCP&L failed to presented evidence sufficient to show why such extensive use of NextSource was necessary and essential to presenting its case in this proceeding. We have taken this into account in setting the rate case expense in this proceeding.

### **D.** Other Vendors Providing Services

105. Weisensee noted that, in preparing for and managing a case of this complexity, KCP&L needed to use outside vendors to provide ancillary services. KCP&L used the advertising agency <u>Kuhn & Wittenborn, Inc</u>. to purchase the schedule of newspaper advertisements the Commission required be used to notify KCP&L's Kansas customers about the public hearings scheduled for this proceeding. KCP&L asks the Commission to include as rate case expense \$33,366 for services provided by Kuhn & Wittenborn.<sup>258</sup>

106. Other ancillary vendors included (1) XACT Data Discovery that provided printing service for the Application, minimum filing requirements and filed testimony, for which KCP&L sees to recover \$57,724 in rate case expense<sup>259</sup>; (2) XPEDX that provided supplies for document services for filings, for which KCP&L seeks to recover \$7,778 in rate case expense<sup>260</sup>; and(3) lodging expenses for KCP&L representatives to stay at the Hampton Inn in Topeka, Kansas,

<sup>&</sup>lt;sup>256</sup> Rush Direct, pp. 50-57; Tr. Vol. 16, p. 3752 (Rush).

<sup>&</sup>lt;sup>257</sup> Tr. Vol. 15, pp. 3421-27 (Weisensee).

<sup>&</sup>lt;sup>258</sup> Weisensee Direct, p. 122 and Schedules JPW2010-10 and JPW2010-27.

<sup>&</sup>lt;sup>259</sup> Weisensee Direct, p. 122 and Schedules JPW2010-10 and JPW 2010-28.

<sup>&</sup>lt;sup>260</sup> Weisensee Direct, p. 122 and Schedules JPW2010-10 and JPW 2010-29.

during the 2010 Evidentiary Hearing, for which KPC&L seeks to include \$36,058 in rate case expense.<sup>261</sup>

107. In the November 22, 2010 Order, the Commission listed Kuhn & Wittenborn and Excellence (Copying) with other outside vendors that provided helpful information for this proceeding and for which costs were found to be prudent and just and reasonable without duplicating work of others. Regarding housing of attorneys, consultants, and KCP&L employees in the November 22, 2010 Order, the Commission found this expense was high considering the Company's proximity to the Commission's office and concluded shareholders should have some responsibility for paying housing costs.<sup>262</sup>

108. Overall the expense for these four Other Vendor Services totals \$134,925. In addition, KCP&L seeks recovery for (1) "Miscellaneous vendors" that each individually billed less than \$5,000 in the amount of \$7,549 and (2) "Expense Reports" that KCP&L employees reported for meals, lodging, mileage, etc., in the amount of \$25,327; these two sets of expenses total \$32,876. These amounts do not begin to cover miscellaneous expenses billed by outside attorneys and consultants for meals, lodging, travel, mileage, etc. The amount for such expenses for Polsinelli Shughart was \$26,267<sup>263</sup> and for Cafer Law was \$52,154, which included \$49,353 for the transcript of the 2010 Evidentiary Hearing.<sup>264</sup> Such expenses for Schiff Hardin were over \$100,000.<sup>265</sup> We have not evaluated the cost of each flight taken by an attorney or consultant, each meal eaten, each night in a hotel or other such minutia, nor do we believe this necessary. The overall expenses KCP&L has incurred through hiring many outside consultants and attorneys resulted in an unusually large amount it has asked to be included as part of rate case expense. In reaching our decision on rate case expense, we took into account the total miscellaneous expenses KCP&L asked to be reimbursed by ratepayers. We find that the total amount of expenses

<sup>&</sup>lt;sup>261</sup> Weisensee Direct, p. 122 and Schedules JPW2010-10 and JPW2010-26.

<sup>&</sup>lt;sup>262</sup> November 22, 2010 Order, p. 91.

<sup>&</sup>lt;sup>263</sup> Weisensee Direct, Schedules JPW2010-10 and JPW2010-14, pp. 1, 16.

<sup>&</sup>lt;sup>264</sup> Weisensee Direct, Schedules JPW2010-10 and JPW2010-11, pp. 1, 3.

<sup>&</sup>lt;sup>265</sup> Weisensee Direct, Schedules JPW2010-10 and JPW2010-15, pp. 1, 22.

requested is excessive based upon the evidence presented and that it is appropriate for KCP&L shareholders to bear the costs of such expenses not covered by the rate case expense we award. **VI. Further Considerations for Rate Case Expense in This Proceeding** 

109. Issues arose during this proceeding that the Commission will address in light of evidence in the record. The Commission has found that, based on its review of evidence in the record as a whole, KCP&L management did not act prudently and carefully and was inattentive in reviewing and monitoring the expense incurred for attorney fees and for consultants in pursuing this rate case. In fact, KCP&L management allowed an exorbitant amount of rate case expense, particularly attorney fees, to be incurred in this proceeding and then asked that ratepayers pay this entire expense. The process KCP&L used to oversee and monitor rate case expense as it was incurred by attorneys and consultants did not coordinate the work of attorneys in the various firms, which resulted in extensive duplication of effort. No effort was made to limit the number of hours expended by attorneys. KCP&L management may decide to incur extraordinary expenses to defend criticism by other parties in a rate case, and without regard to the cost, but it is inappropriate for ratepayers to bear 100% of such costs in rate case expense. The Company has the burden to show the amount requested as rate case expense is both prudently incurred and to support the portion passed through to ratepayers as a just and reasonable expense.

#### A. KCP&L's Process Used to Monitor Rate Case Expense.

110. The Commission examines the procedure KCP&L management purportedly put in place to monitor use of attorneys and consultants. The Commission knows that KCP&L employed a very detailed reporting process to ensure its management was informed regarding project construction and management, including receiving data weekly that allowed management to monitor compliance with the budget for the Iatan construction project. KCP&L also developed a detailed, formal protocol to coordinate and assign responsibility for work among the various contractors involved in the Iatan construction project, and documented efforts undertaken to construct Iatan Unit 2 and comply with other requirements under KCP&L's comprehensive

Resource Plan.<sup>266</sup> Yet, a similar monitoring process was not used for rate case expense. While KCP&L set a budget for its construction activities associated with Iatan, no budget or expenditure limits were adopted for the rate case expense associated with this phase of the Iatan project for either consultants or attorneys.<sup>267</sup> No formal protocol coordinated efforts and resources of outside law firms and consultants. No process was used to watch for duplication of work or overlapping services. No incentive was present for KCP&L management to demand granularity regarding rate case expense or to control costs that would eventually be sought through rate case expense.<sup>268</sup> The evidence indicates KCP&L management either had no review process for rate case expense or developed a review process for rate case expense that was completely inadequate.

111. Weisensee, a manager in KCP&L's Regulatory Affairs Department, was primarily responsible for the revenue requirement issue in this rate case.<sup>269</sup> He testified a regulatory asset account was set up to defer rate case costs in April 2009. Project and activity identification numbers (IDs) were assigned to income statement accounts and an account number indicated the appropriate jurisdiction. At the end of each month, the Accounting department transferred all incremental rate case costs to the appropriate deferral account. Incremental rate case costs refer to non-internal labor costs because internal labor costs are recovered through the payroll annualization.<sup>270</sup> But internal labor for department 490, Construction Management, was treated as an exception. Usually this department charged time to capital projects, but here internal labor for department 490 was assigned to rate case expense for providing support to the docket, such as answering data requests.<sup>271</sup> The Commission notes wages, bonuses, and benefits of attorneys

<sup>268</sup> Tr. Vol. 26, pp. 3914-15 (Rush).

<sup>&</sup>lt;sup>266</sup> Tr. Vol. 16, pp. 3677-78 (Downey). See, November 22, 2010 Order, pp. 28-29 (summarizing tools KCP&L used to ensure management decisions were based on available data). See also, Rush Direct, p. 8 ("KCP&L brought on industry experts to provide support and experience and implemented rigorous controls, processes and procedures to ensure the proper schedule and cost control on the [Iatan 2] project.").

<sup>&</sup>lt;sup>267</sup> Tr. Vol. 15, pp. 3389-92 (Weisensee); Tr. Vol. 16, 3364-65 (Downey).

<sup>&</sup>lt;sup>269</sup> Tr. Vol. 17, pp. 3953-54 (Weisensee).

<sup>&</sup>lt;sup>270</sup> Weisensee Direct, p. 4; Tr. Vol. 15, p. 3404 (Weisensee).

<sup>&</sup>lt;sup>271</sup> Weisensee Direct, pp. 4-5.

working in house on the rate case were recovered as an ongoing cost of operation through payroll annualization.

112. Weisensee explained that invoices for rate case vendors generally went to the person or department responsible for selecting and monitoring the particular vendor's services and costs, referred to as the "responsible person."<sup>272</sup> If the invoice was appropriate, the responsible person approved it for payment. If the invoice triggered questions or concerns, the responsible person contacted the vendor for an explanation and made appropriate adjustments before approving the invoice for payment. KCP&L Accounting and Regulatory Affairs departments were involved in a month-end closing process. The Regulatory Affairs department was responsible for monitoring rate case costs throughout the case.<sup>273</sup> Weisensee reported a month-end closing process validated the reasonableness of rate case costs, but we note those participating were in accounting, not the responsible person for reviewing the invoices.<sup>274</sup> Individuals in accounting seem ill-prepared to assess the reasonableness of legal and consulting invoices, but KCP&L's process seems to have vested final review in those individuals.

113. Evidence at the hearing suggested KCP&L's review process for legal expenses did not ensure careful and attentive review of work by outside law firms or consultants those firms employed. The legal department was the responsible person for reviewing law firm invoices, except Schiff Hardin invoices were assigned to another responsible party. But no responsible person assigned to review law firm invoices testified here, even though we previously noted rate case expense attributable to legal services here was excessive.<sup>275</sup> Nor does the evidence show a responsible person actively monitored or questioned charges accumulated by any outside law firm. KCP&L pointed to notations occasionally questioning a mislabeled assignment or correcting an inappropriate account number assigning jurisdiction,<sup>276</sup> but numerous miscoded

<sup>&</sup>lt;sup>272</sup> Weisensee Direct, p. 5.

<sup>&</sup>lt;sup>273</sup> Weisensee Direct, p. 5.

<sup>&</sup>lt;sup>274</sup> Tr. Vol. 15, p. 3411.

<sup>&</sup>lt;sup>275</sup> November 22, 2010 Order, p. 92.

<sup>&</sup>lt;sup>276</sup> Tr. Vol. 15, pp. 3548-3550 (Weisensee).

expenses not caught during KCP&L's review process were pointed out during the hearing.<sup>277</sup> No evidence shows a responsible party reviewed invoices to identify and adjust for duplication of work even though we found duplication of research assignments, testimony drafting, and witness preparation was obvious when we reviewed and compared invoices from law firms. Instead of adopting a process to ensure careful and cautious review of invoices, the evidence shows the Company pursued an unrestrained mission to validate KCP&L management's conduct with regard to Iatan 2. KCP&L used outside law firms and consultants to validate this work without regard for the cost. In contrast to the very detailed review and monitoring of the construction work on Iatan, done with extensive and costly help of the "Roberts team," no similar review process reviewed and monitored rate case expense, including hours incurred by the "Roberts team" to pursue the Company's stated mission for this rate case.<sup>278</sup> The Commission finds the failure to develop and implement such a review process with regard to rate case expense supports our conclusion that not all rate case expense accumulated by KCP&L was prudently incurred.

#### **B.** Retainer Agreements.

114. The Commission finds KCP&L management acted imprudently when it failed to enter into retainer agreements, or engagement contracts, with one of the law firms and several of the outside consultants. KCP&L was directed to provide, at the beginning of the evidentiary hearing, a copy of retainer agreements or engagement letters with each vendor for which KCP&L requested recovery of rate case expense in this proceeding.<sup>279</sup> KCP&L provided copies of sixteen agreements.<sup>280</sup>

<sup>&</sup>lt;sup>277</sup> Baldry Direct, pp. 10-15 and Exh. WEB 2, pp. 1-6. Weisensee Rebuttal, pp. 2-3; Tr. Vol. 15, pp. 3593-69 (Weisensee); Tr. Vol. 17, pp. 3963-68 (Weisensee).

<sup>&</sup>lt;sup>278</sup> Tr. Vol. 16, p. 3716 (Downey).

<sup>&</sup>lt;sup>279</sup> Prehearing Officer's Order Denying KCP&L's Motion to Strike Testimony of CURB Witnesses Crane, Harden and Smith, Scheduling Filing of Post-hearing Briefs, and Directing KCP&L to File Retainer Agreements, issued September 2, 2011, ¶ 10.

<sup>&</sup>lt;sup>280</sup> KCP&L Exh. 1.

115. KCP&L could not provide a copy of a retainer agreement with the law firm Morgan Lewis & Bockius even though that firm billed \$155,227 for its work in this case.<sup>281</sup> Counsel for KCP&L explained that KCP&L and Morgan Lewis had a long-standing relationship beginning in 1999 and that an engagement letter or retainer contract with Morgan Lewis apparently did not exist for this rate case.<sup>282</sup> In its November 22, 2010 Order, the Commission did not allow recovery of costs for Morgan Lewis because work by the only attorney from that firm appearing at this hearing duplicated work of other experienced attorneys, including two former General Counsels to the Commission, one former Assistant General Counsel, and KCP&L's in-house regulatory attorney. The Commission concluded work of Morgan Lewis clearly duplicated work performed by other capable attorneys and refused to allow billing by this firm to be included in rate case expense.<sup>283</sup>

116. Now the Commission has learned KCP&L management did not enter into a retainer agreement for Morgan Lewis to provide service in this rate case. Regardless of the length of their relationship, failure to enter into a retainer agreement with Morgan Lewis regarding this complex proceeding reflects KCP&L management's carelessness and lack of judgment when incurring rate case expense here. Cafer, a former General Counsel to the Commission, was initially assigned the prudence issue for KCP&L, including cross-examination of Staff Witness Drabinski, and no evidence has explained why Van Gelder was actually necessary or essential to cross-examine Drabinski to present KCP&L's case. This was a management decision with no adjustment in billing judgment for duplicated effort. Evidence presented in this proceeding affirms the Commission's initial decision not to allow recovery of fees for Morgan Lewis as part of rate case expense.

117. Billings for Morgan Lewis include pretrial work by attorneys in the firm and reimbursement for work by subcontractor Global Prairie. No evidence has been offered to show

<sup>&</sup>lt;sup>281</sup> Weisensee Direct, Schedules JPW2010-10 and JPW2010-13.

<sup>&</sup>lt;sup>282</sup> Tr. Vol. 17, pp. 4017-18 (Buffington).

<sup>&</sup>lt;sup>283</sup> November 22, 2010 Order, p. 93.

prehearing work by Morgan Lewis attorneys was actually necessary or essential in presentation of KCP&L's case. The Commission will not allow charges these attorneys, who do not have a retainer agreement, to be included in rate case expense. Morgan Lewis invoices also billed for work by Global Prairie, which exceeded \$47,000. Apparently Global Prairie developed a microsite and other communications to provide "accurate and timely information to customers and other external stakeholders about [KCP&L's] pending rate case."<sup>284</sup> Cost to retain a public relations firm is not an appropriate rate case expense and it seems unusual, if not extraordinary, that a law firm would be charged with hiring such a firm. But no retainer agreement was produced describing what Morgan Lewis was hired to do in this case, so the Commission cannot objectively assess what KCP&L instructed Morgan Lewis to do. The Commission will not allow recovery of any expenses billed by Morgan Lewis, including those for Global Prairie, as part of rate case expense in this docket.

#### VII. Assessment of Expenses for Commission, Staff and CURB.

118. KCP&L requests rate case expense to reimburse its assessment under K.S.A. 66-1502 for expenses incurred by the Commission, Staff of the Commission, and CURB. In the November 22, 2010 Order, the Commission approved KCP&L's request to recover the estimated costs for the Commission and CURB totaling \$1,169,712.<sup>285</sup> Now KCP&L asks that it be allowed to recover the total amount it has been assessed for CURB and the Commission up to November 30, 2010. This amount includes \$1,234,781 for the Commission and its Staff and \$188,051 for CURB; the total is \$1,422,832.<sup>286</sup> As noted in our November 22, 2010 Order, KCP&L has no control over costs incurred by the Commission and CURB. In light of the work done by Staff and CURB in responding to the effort by KCP&L, the Commission finds the total of \$1,422,832 is a reasonable amount to include as rate case expense passed through to customers. KCP&L is allowed to recover this amount in rate case expense of this proceeding.

<sup>&</sup>lt;sup>284</sup> Weisensee Direct, Schedule JPW2010-13, p. 6; Tr. Vol. 15, pp. 3443-45 (Weisensee); Tr. Vol. 17, p. 3992 (Weisensee).

<sup>&</sup>lt;sup>285</sup> November 22, 2010 Order, p. 90.

<sup>&</sup>lt;sup>286</sup> Schedules JPW2010-10, JPW2010-30 (the KCC), and JPW2010-31 (CURB).

#### VIII. Conclusion

119. The Commission concludes that \$5,922,832 is an appropriate amount to recover for rate case expense for this proceeding. We are aware that not every timekeeper submitting hours, hourly rate, and expenses, as reported by KCP&L, has been specifically evaluated and identified in this Order, as doing so would double its length. In reviewing the evidence submitted by the parties on reconsideration, the Commission has reviewed hundreds of pages of testimony, numerous exhibits, and thousands of invoices and billing statements. Suffice it to say, the Commission has considered the record as a whole in making this decision. Having done so, the Commission finds that the rate case expense to be included in revenue requirement and recovered from ratepayers is \$5,922,832. This rate case expense will be amortized over four years. We note that KCP&L has had rates recovering the four-year amortization of \$5,669,712<sup>287</sup> as specified in the November 22, 2010 Order.<sup>288</sup> In order to recover the additional \$253,120 awarded in this Order, KCP&L shall amortize the amount over three years.

IT IS, THEREFORE, BY THE COMMISSION ORDERED THAT:

(A) The Commission hereby awards \$5,922,832 as prudently incurred and just and reasonable rate case expense to be recovered from KCP&L's ratepayers, as set forth in this Order.

**(B)** Parties have agreed to electronic service, with no hard copy follow-up. Parties have fifteen days from the date of service of this Order in which to petition the Commission for reconsideration of any matter decided herein. K.S.A. 66-118b; K.S.A. 2010 Supp. 77-529(a)(1).

(C) The Commission designates this Order as precedent under 2011 House Bill 2027, amending K.S.A. 2010 Supp. 77-415, that may be relied upon in any subsequent adjudication.

The Commission retains jurisdiction over the subject matter and parties for the (D) purpose of entering such further order or orders as it may deem necessary.

<sup>&</sup>lt;sup>287</sup> November 22, 2010 Order, p. 95.
<sup>288</sup> November 22, 2010 Order, pp. 83-95.

# BY THE COMMISSION IT IS SO ORDERED.

Sievers, Chmn, concurring; Loyd, Com.; Wright, Com. Dated: \_\_\_\_\_\_

ORDER MAILED JAN 1 8 2012

Patrice Petersen-Klein Executive Director

mjc

Chairman Sievers, concurring:

I write this concurring opinion to express concern about the incentives inherent in the regulatory process that inflate costs and flow those costs through to <u>both</u> customers and investors during the deepest most prolonged recession our country has experienced in more than a half a century. I also offer my observations as a former corporate manager and a lawyer who has worked in both private practice and as in-house counsel for a number of regulated firms.

At a high level, the Commission's role is to promote the public interest by balancing the interests of both consumers and investors. In this portion of the proceeding, KCP&L claimed rate case expenses totaling about \$9 million. The Commission affirmed its order granting KCP&L recovery of about \$5.7 million. Thus, consumers are asked to bear about 66% of claimed rate case expenses and investors about 34%. The Commission concludes that nothing presented in this portion of the case suggested that that balancing from the Commission's prior order is inappropriate, unjust or unreasonable.

I was not on the Commission during the litigation of the 415 docket, so I cannot opine about the merits of case or the performance of the individuals involved. I believe that many talented individuals participated in and contributed to this case. What is apparent to me, however, is that the rate case expenses associated in this matter are well beyond anything this Commission has previously approved and found to be "*just and reasonable*" or "prudent" and well beyond my experience.

At a high level, I start my analysis with the observation that a large proportion of the population has a dim view of government. It is viewed by some as inefficient and ineffective, and as dominated by efforts at ensuring on-going access to entitlement programs. Again, at a high level, this case presents two basic policy questions to me: (1) To what degree can a firm invoke the power of government (the Commission's rate making authority) to require others to pay for its legal expenses, and (2) To what degree do government processes (the litigious rate making process itself) contribute to those expenses.

As the Commission described in detail in its Order, and in Attachment A, the number of lawyers and consultants engaged in just this portion of the proceeding is remarkable. There were six different law firms with a total of 47 lawyers and consultants engaged by those firms billing a total of more than 16,000 hours of time and \$5.1 million to this proceeding. In addition, this portion of the proceeding involved eight outside consulting firms with a total of 46 individual time keepers who billed more than 9,700 hours and about \$1.8 million. Thus, a total of more than 90 time keepers billing more than 25,000 hours of legal and professional services were engaged in just this portion of this regulatory proceeding that dealt largely with a single hearing focused largely on a single issue -- the prudency of the Iatan project.

In this case, the awarded revenue requirement underlying these claimed rate case expenses is about \$21.8 million, so the claimed rate case expenses of \$9 million are approximately 41% of

awarded revenue requirements and the rate case expenses of \$5.7 million awarded by the Commission are 26% of awarded revenue requirements. As I will describe below, historically, awarded rate case expenses ranged between 0.8% and 5.9% of revenue requirements.

It is important to emphasize that the rate case expenses considered in this portion of this docket dealt largely with a single issue and a single hearing. KCP&L's witness testified that 70% of its expenses in this proceeding were focused on supporting the prudence of management decision to build the Iatan unit.<sup>1</sup> Most of the work effort in question in this portion of the case was allegedly devoted to an analysis of this issue, and specifically rebutting the testimony of a single Staff rebuttal witness, Walter Drabinski.<sup>2</sup> So, the work efforts under consideration here were not generally the costs of a wide ranging rate case that presented novel public policy considerations.

Nobel Prize winning economist Milton Friedman is famous for categorizing spending decisions into four categories, generally ranked from most to least efficient.<sup>3</sup>

- Category one is spending your own money for your own benefit. Spending in this
  category is the most efficient. You are very careful with that money because it represents
  your work efforts and you are in the best position to know what you want to spend your
  money on. The spender has an economic incentive to minimize expenditures and personal
  insight into the benefits resulting from the spending.
- 2. Category two is when you spend your own money on someone else. For example, spending in this category might include when I buy a present for my wife. I am careful with the money, set a budget, but it's always questionable whether this was something she really wanted. The spender has an incentive to minimize expenditures, but may not have insight into the benefits of the spending.
- 3. Category three is when you spend someone else's money on yourself. An example of this is when you travel or dine out at your employer's or client's expense. You're careful, but not as much as when you're spending your own money. The spender has less incentive to minimize spending, and limited insight into the benefits of the spending.
- 4. Category four is when you spend someone else's money on someone else. Spending in this category has the potential of being the least efficient. Popular examples of this include government spending the money comes from the taxpayer and government agencies decide who and what to spend it on. It can be inefficient because the agency that makes the spending decision did not have to earn the money being spent and it is speculating about what the recipient needs or wants. The spender has neither the incentive to minimize expenditures nor the insight into the benefits of the spending.

Fundamentally, this case involves spending in categories three and four – spending someone else's money. Lawyers and consultants hired by the utility are spending somebody else's money (consumers' and/or the investors' money) to pursue litigation. The company assumes it will recover whatever it spends on the litigation from either consumers or investors.

<sup>&</sup>lt;sup>1</sup> Rush Direct, pp. 11-12.

<sup>&</sup>lt;sup>2</sup> Tr. Vol. 16, pp. 3667-68 (Downey).

<sup>&</sup>lt;sup>3</sup> M. Friedman & R. Friedman, FREE TO CHOOSE: A PERSONAL STATEMENT, pp. 115-119 (1990).

CURB and Staff are also funded by assessments paid by the company, but at a far lower level that companies typically spend in a case. No one has an economic incentive to minimize their spending.

The amount to spend on rate cases and legal fees is a managerial decision. It rises to a Commission matter when the Commission is asked to allocate the spending between consumers and investors. As this case demonstrated, as a practical matter, because utility cases can involve many parties and contentious issues, an inquiry into the level of rate case expenses can open the door to parties second guessing the company's management decisions (*e.g.*, why does the company hire expensive outside lawyers rather than add additional in-house counsel to handle rate case matters), the hourly charges of attorneys, retainer agreements, "Lodestar" analyses, and cases that devolve into mind-numbing proceedings to examine invoices from lawyers and expert consultants and assess who did what, when they did it and whether it was prudent or not. Moreover, the problem of excessive rate case expenses is worsened and potentially never ends if, in every case, a separate proceeding is opened so that lawyers and expert witnesses are given license to question the fees charged by other lawyers and experts.

As a starting point, and as the Commission observed in its Order, it is important to recognize that recovery of legal expenses is not handled consistently between the judicial system and utility regulatory proceedings.

As the Commission points out in its Order, the "American" rule of civil and criminal litigation is that, absent a contractual or statutory requirement, parties to litigation bear their own attorneys' fees and the costs of prosecuting or defending their case.<sup>4</sup> Under the American rule, litigants typically hire lawyers and pay for the pursuit of their legal matters. Kansas courts follow the American rule<sup>5</sup> implying that Kansas courts believe it to be just and reasonable for litigants to bear their own attorneys' fees absent a statutory or contractual provision to the contrary.

It is also worth observing that lobbying expenses are consistently disallowed by this Commission.<sup>6</sup> Utility customers are not asked to pay for the company's expenses when it lobbies

<sup>&</sup>lt;sup>4</sup> In contrast, under the "English" rule the losing party pays the prevailing party's attorneys' fees.

The Kansas Supreme Court in Robinson v. City of Wichita Employees'' Retirement Bd. of Trustees, 241 P.3d 15, 24 (Kan. 2010) observed:

The ""American Rule"" is well established in Kansas so that, in the absence of statutory or contractual authorization, each party to the litigation is responsible for his or her own attorney fees, and the Kansas Act does not create an exception. See *Farm Bureau Mut. Ins. Co. v. Kurtenbach*, 265 Kan. 465, 479-80, 961 P.2d 53 (1998) (the "" " American rule" ... which is well established in Kansas, is that in the absence of statutory or contractual authorization, each party to litigation is responsible for his or her own attorney fees""); 8 Larson"s Workers" Compensation Law § 133.01 (""The obligation to bear one"s own legal fees, then, has become established as a necessary evil, which each client must contrive to bear as cheerfully as he or she can."" ); see also *Hodges v. Johnson*, 288 Kan. 56, 70, 199 P.3d 1251 (2009) (""In Kansas, courts are not permitted to award attorney fees without specific statutory authorization."").

See, e.g., the adjustments made to the requested revenue requirements in *In the Matter of an Audit and General Rate Investigation of Wheat State Telephone Company, Inc.*, Order Docket No.
 03-WHST-503-AUD (Sept. 9, 2003); and, *In the Matter of the Application of Western Resources, Inc for Approval to Make Certain Changes in its Electric Service*, Order on Reconsideration, Docket No.
 01-WSRE-436-RTS (Sept 5, 2001).

the legislature or engages in political activities – those are viewed as expenses properly borne by investors. Yet, when the Commission acts in its legislative role and sets rates,<sup>7</sup> recovery of rate case expenses from customers have historically been allowed. I don't believe there is any logical reason why it is appropriate to disallow recovery of the expenses of lawyers and experts who lobby the legislature, but allow recovery of expenses associated with hiring lawyers and experts to appear before the Commission when it acts in its delegated legislative role.

This inconsistent treatment is an historical artifact of regulation that we live with today. I can only wonder what the regulatory environment would be like if litigants bore their own legal expenses as is the case with traditional litigation rather than have a common law "right" to pass them on to someone else.

Rate case expenses are usually small in comparison to the overall request made in a typical rate case and the amount ultimately awarded, but these expenses are important for at least three policy considerations.

- First, recovery of rate case expenses whether those are expenses of the company or the
  assessments by CURB or the Commission Staff are functionally equivalent to a "tax"
  levied on utility services to pay for the advocacy of interests that may or may not be aligned
  with the utility customers' or investors' interests even though they ultimately pay for that
  advocacy.<sup>8</sup> In addition, rate case expenses have virtually no relationship to the quality of
  service, the reliability of the service, product development or anything that consumers or
  investors would readily recognize as economically valuable or something they would
  willingly pay for if asked to approve such expenses before they are incurred.
- 2. Second, while a certain level of rate case expenditures are necessary to meet the requirements of participating in the regulatory process, when a company incurs significant rate case expenses it makes a wager hoping to recover more (or avoid a bad result) by spending more on lawyers and expert witnesses to make its case in the hearing room. In the marketplace, firms make similar wagers with investments in new products, marketing plans and the like in hopes of attracting more business, but bear the financial consequences of failure. In the regulatory world, however, the burden of the financial consequences of a failed litigation effort is determined by regulators and courts.
- 3. Finally, the utility regulatory process is asymmetric and the level of rate case expenses are, to a large degree, driven by the litigation efforts of other public interest parties with various economic incentives to reach accommodation in the case and who do not face the costs their activities engender. For example, CURB and Staff were parties in this matter whose expenses are funded by assessments paid by utility companies. Non-profit, public interest

<sup>&</sup>lt;sup>7</sup> Kansas Gas and Elec. Co. v. State Corp. Com''n, 239 Kan. 483, 720 P.2d 1063, 1072 (Kan. 1986).

<sup>&</sup>lt;sup>8</sup> Micro-economics texts routinely include a demonstration that taxes transfer money from the payors to the recipient and in the process result in a deadweight loss that makes society worse off – the higher the tax, the larger is the deadweight social loss. When taxes are used to fund public programs, one can argue that the social benefits of the tax-funded programs are equal to or greater than the tax revenues taken from consumers and producers. Rate case expenses and legal expenses, however, do not typically fund programs with broad social or public interest benefits.

interveners may be funded by contributions made to it by their members and exist primarily to engage in litigation to advance social objectives or just to participate in a particularly controversial public utility proceeding. If Staff or CURB or non-profit public interest interveners are particularly aggressive in pursuit of their positions, as KCP&L has argued in this case, that adds to the utility's rate case expenses and legal bills. But, the regulatory process is fundamentally asymmetric – if a utility loses in regulatory litigation, it bears the financial consequences of its loss; if a public interest intervener loses, it does not directly bear the financial consequences of the loss. In such instances, is it fair/just to restrict the recovery from customers of the legal and rate case expenses the utility might incur defending itself against such entities?

The Commission found no Kansas statute, and none were cited by the parties that deal directly with the appropriate level of rate case expenses or attorneys' fees for public utilities. The case law standards applicable to rate case expenses tend to be broad statements of general principle. Based on my review, Kansas Courts appear to assume that, unlike many other litigants who have no common law right to recover their legal fees from adverse parties, utilities have a right to recover prudently incurred rate case expenses and legal fees from customers.

The Commission's authority over a determination of rate case expenses is rooted in its obligation to determine and maintain "*just and reasonable*" rates. K.S.A. 66-101b directs the Commission to "establish and maintain just and reasonable rates when the same are reasonably necessary in order to maintain reasonably sufficient and efficient service from such electric public utilities." The statute also declares that "[e]very unjust or unreasonably discriminatory or unduly preferential rule, regulation, classification, rate, charge or exaction is prohibited and is unlawful and void." The Kansas Supreme Court has plainly held that "All of these [state and federal utility] cases clearly support the general principle that a state regulatory agency, in setting a rate for a public utility, must have as its goal a rate fixed within the 'zone of reasonableness' after an application of a balancing test in which the interests of all concerned parties are considered."

So, what does "*just and reasonable*" include and how wide is the "*zone of reasonableness*?" The common meaning of the words "just" and "reasonable" provides some obvious guidance. "Just" implies an assessment of fairness – is this a fair result? "Reasonable" connotes an assessment of what's prudent, rational or customary given the circumstances. I believe that both "just" and "reasonable" can include a comparison of how past cases were handled or similarly situated companies acted or were treated.

While the Commission, in previous orders and by its practice requires that parties conform to the provisions of Rule 1.5 of the Kansas Rules of Professional Conduct, the eight factors set out in Rule 1.5 were developed to create standards governing traditional litigation and the conduct of private attorneys. I do not believe these factors were intended to be the entire inquiry into or substitute for the public interest the Commission must make in matters before it. Recall that the "reasonable" recovery of attorneys' fees in traditional litigation is the American rule where parties bear 100% of their own legal expenses absent an agreement to the contrary.

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Gas and Elec. Co. v. State Corp. Com''n, 239 Kan. 483, 720 P.2d 1063, 1072 (Kan. 1986).

As used in Rule 1.5, "*reasonable*" is defined by reference to a standard governing private performance and conduct and not "*just and reasonable*" under a public interest analysis. Said differently, "*reasonable*" under Rule 1.5 does not include an assessment of the factors traditionally included in an assessment of "*just and reasonable*" such as the zone of reasonableness, a public interest balancing of consumer and investor interests, an assessment of the financial ability of the public utility to continue to provide service, whether there is an excessive burden on consumers or whether the resultant recovery is unduly discriminatory.

To get a sense of what rate case expense awards had been previously approved by the Commission and gauge the "*zone of reasonableness*" I looked at past awards of rate case expenses as a simple percentage of the awarded rate case expense.

Docket # Source	Settled or Litigated?	Awarded Revenue Requirement		
08-ATMG-280-RTS Testimony of Bill Baldry	Settled	\$2,100,000	\$89,674 3 year amortization	4.3%
10-ATMG-495-RTS Testimony of Bill Baldry	Settled	\$3,855,000	\$61,589 3 year amortization	1.6%
05-AQLG-367-RTS Testimony of Justin Grady	Settled	\$2,700,000	\$522,414 3 year amortization	19.3%
05-EPDE-980-RTS Testimony of Bill Baldry	Settled	\$5,100,000	\$41,180 5 year amortization	0.8%
10-EPDE-314-RTS Testimony of Jeremy Croy	Settled	\$2,790,000	\$164,232 5 year amortization	5.9%
06-KGSG-1209-RTS Testimony of Justin Grady	Settled	\$52,000,000	\$745,602 3 year amortization	1.4%
06-MDWG-1027-RTS Testimony of Bill Baldry	Settled	\$3,350,000	\$129,624 3 year amortization	3.9%
08-MDWE-594-RTS Testimony of Laura Bowman	Settled	\$10,028,870	\$270,964 3 year amortization	2.7%
11-MDWE-609-RTS Testimony of Kristina Luke	Settled	\$1,800,000	\$76,784 3 year amortization	4.3%
05-WSEE-981-RTS Testimony of Mary Jo Struttman	Litigated	\$38,797,189	\$2,081,610 5 year amortization	5.4%

## Summary of Rate Case Expense Awards in Past KCC Cases

Docket # Source	Settled or Litigated?	Awarded Revenue Requirement	Awarded Rate Case Expenses	Rate Case Expenses as % of Revenue Requirement
08-WSEE-1041-RTS Testimony of Laura Bowman	Settled	\$130,000,000	\$1,365,443 3 year amortization	1.1%
09-WHLE-681-RTS Testimony of Andria Finger	Settled	\$4,819,343	\$38,162 5 year amortization	0.8%
11-MKEE-439-RTS Testimony of Kristina Luke	Settled	\$3,058,931	\$113,382 5 year amortization	3.7%
	Past Awar	ds in Cases Involvir	ng KCP&L	
06-KCPE-828-RTS Testimony of Laura Bowman	Settled	\$29,000,000	\$1,196,430 4 year amortization	4.1%
07-KCPE-905-RTS Testimony of Laura Bowman	Settled	\$28,000,000	\$457,852 4 year amortization	1.6%
09-KCPE-246-RTS Testimony of John Weisensee in Docket No. 10-KCPE-415-RTS	Settled	\$59,000,000	\$2,300,000 4 year amortization	3.9%

Based on the above, with the exception of the Aquila case (05-AQLG-367-RTS), the Commission's past award of rate case expenses ranges from about 0.8% to 5.9% of the awarded revenue requirements. While the circumstances and risks in each case certainly differ, the awards listed above provide some guidance of what has been customary ("*reasonable*") in past cases, including cases that involved KCP&L. Because these awards have been previously approved by the Commission and generally found to be "*just and reasonable*" I believe there is a presumption that rate case expenses that fall within this range are within the "*zone of reasonableness*."

Most of the cases presented in the table above settled, so, in a very real sense, they represented agreement between the litigants about the "*reasonableness*" of the proposed recovery which included rate case expenses. Said differently, if the cases that settled included an unreasonable figure for rate case expenses – either exorbitant or grossly inadequate – the case would not likely have settled.

An argument could be made that an "apples-to-apples" comparison of the rate case expenses of settled cases with the claimed expenses in this litigated case should only include KCP&L's pre-hearing charges. As shown in Attachment A to the Commission's Order that summarizes the claimed expenditures in each phase of this proceeding, roughly \$4.6 million in claimed charges were incurred prior to the hearing (excluding CURB and Staff's assessments), which is about 66% of the total rate case expense claimed by KCP&L associated with its efforts in this proceeding. If one excludes KCP&L's hearing and post-hearing expenses, and assumes that the CURB and Staff pre-hearing assessments were \$939,069 (66% of the final amount of \$1,422,832), the total rate case expenses in the uncontested portion of this case comparable to the historical rate case expenses in settled cases is about \$5.5 million. \$5.5 million is 25% of the awarded revenue requirement of \$21.8 million in this case and about 11% of the \$50.8 million requested by KCP&L. Thus, even after making an adjustment to distinguish this litigated case with the settled cases, this case is far from the historical norm awarded by the Commission even accounting for the difference between settled and litigated cases.

The proportionally largest awarded rate case expense was 19% of the awarded revenue requirement, a case involving Aquila's provision of natural gas services to its customers. Like this case, it involved many parties and interveners. Like this case, it resulted in the utility receiving a fraction of the requested revenue requirement (44% for Aquila vs. 39% for KCP&L). Thus, the rate case expenses in the Aquila case were about 19% of the awarded revenue requirement (\$2.7 million) and about 9% of the requested revenue requirement (\$6.2 million).<sup>10</sup> If the results of the settled Aquila case were applied to this matter, the awarded rate expenses would be between \$4.1 million (19% of the revenue requirement of \$21.8 million awarded to KCP&L) and \$4.6 million (9% of KCP&L's requested revenue requirement of \$50.8 million). The amount requested in this case – \$9 million – is about double these amounts, so this case represents an aberration even when compared to the proportionally largest award made by the Commission.

The Commissioners also bring their individual experiences to bear in assessing what's just and reasonable. In my experience, managing to a budget involved some basic activities that were missing in this case:

- 1. When firms manage to a budget, an aggregate limit is set for expenses, the limit is well documented, and managers' performance is assessed against whether they met this limit. In this case, the only estimate of legal expenses was set early on at \$2.1 million and then that estimate appears to have been ignored. No documentation of tracking against the budget or basic "how are we doing" monitoring appears to have been developed as the case proceeded. The irony of this case is that KCP&L appears to have very sophisticated systems for tracking and managing construction activities and costs, but nothing comparable for tracking and managing rate case expenses.
- 2. When firms are actively managing to a budget, bills from outside vendors are closely scrutinized and adjustments are common. As in-house counsel, I regularly disputed the billings from outside lawyers and would call them and demand adjustments if the work they performed seemed inappropriate to the task or excessive. As an outside lawyer, my clients often called me to ask what I did, why they were being charged for some work efforts and to demand an adjustment. This case is remarkable to me because even though six different law firms with a total of 47 lawyers and consultants engaged by those firms billed a total of more 16,000 hours, and eight outside consulting firms with a total of 46 individual time keepers billed a total of 9,700 hours, virtually no billing adjustments were made.

<sup>10</sup> 

In addition, the rate case award is higher because Staff used a normalized rate case expense amount rather than actuals through a cut-off date. See Direct Testimony of Justin Grady at p. 10.

- 3. Managing to a budget means that someone usually a company employee is rewarded or punished for meeting or failing to meet the budget. Responsible managers typically have an incentive to closely monitor spending. In private sector firms, it is common to have monthly reports of how spending compares with the budget and to tell vendors to stop working when it is apparent that their bills will exceed the budget. In this case, no one appeared accountable for meeting or beating the rate case expense budget and tracking of budgeted amounts seems to be non-existent.
- 4. When a firm actively manages its legal/consulting expenses, projects and billings are usually supported by detailed documentation. In private practice, I usually sent clients a generic retainer agreement that spelled out rates and billing practices. When clients asked me to do something for which significant work effort was involved, I would send the client a letter or an e-mail that memorialized our conversation and my understanding of the work the client wished me to do along with my estimate of the work effort and charges that would be involved. My invoices were often a narrative of the work I had done, the expenses incurred and the hourly charges. In this case, some large, sophisticated firms had no retainer agreement and block billing seemed to be the rule rather than the exception. In addition, virtually every lawyer raised his/her hourly rate in the midst of the case without any explanation or documentation in the form of an agreement with their client.

A major explanatory difference between my experiences and the circumstances of this case, however, is that the firms I worked for were firms that were not guaranteed recovery of their expenses through regulation, but when they spent money on litigation, it was their own money, and not something that could be passed on to someone else. Likewise, my clients in private practice were spending their own money on legal efforts. In Friedman's hierarchy, my clients' and employers' frame of reference was largely in spending categories 1 and 2.

I believe that the excesses of this case arose because of the incentives created by traditional regulation. The Commission has historically allowed 100% recovery of rate case expenses (except when spending exceeded some unquantifiable "prudent" standard or the Rule 1.5 standard), Kansas case law supports the notion that regulated firms have a right to recover their rate case expenses rather than follow the American rule that the Courts apply to everyone else, KCP&L relies on contractors and outside counsel rather than employees to prosecute its regulatory proceedings and the major interveners – CURB and Staff – are both fee funded agencies where their expenses are passed along to ratepayers. In Friedman's hierarchy ,everyone is spending someone else's money and has no incentive to minimize that spending or direct insight into the benefits of such spending.

It is important to emphasize that excessive rate case expenses are not just a phenomena that affects consumers. To the extent that excessive rate case expenses are disallowed, they raise costs that reduce the returns realized by investors. In this case, it would have been interesting to see how investors might have reacted to a management announcement that it was planning to spend \$9 million of investors' money on lawyers and consultants in a \$50.8 million rate case and that 70% of that spending would be devoted to rebutting the testimony of a single witness, Walter Drabinski.

In the regulatory environment, excessive legal or rate case expenses are not naturally controlled by the discipline of the market. Investors don't punish utility managers for spending

too much on legal fees and rate cases so long as those expenses are automatically flowed through to rates – they are gambling with someone else's money. Inflating prices with excessive legal and rate case expenses will not be punished in the market by more cost efficient new entrants offering lower-priced alternatives because government flatly prohibits competitive entry. The regulatory theory is that a single, regulated provider can and will provide service at lower costs than multiple, competing providers and that regulators can and will prevent imprudent expenditures. In my brief tenure as a Commissioner, I have not seen large numbers of lawyers, experts and consultants in cases involving regulated competitive industries, such as telecom, trucking, and oil and gas.

It's surprising to me that these excesses have not arisen before now.

I would have preferred that the Commission use this case to establish an explicit policy with respect to rate case expenses that would provide guidance to others in future cases. However, not having input from a broad base of affected parties makes establishing policy in narrow cases problematic and I respect the Commission's decision to not articulate an explicit policy. For what it is worth, here is the policy I recommend be applied in future cases:

- a. Rate case and legal expenses that are assessed by the Commission, its Staff and CURB and thus, cannot be avoided by the utility, are recoverable in rates paid by consumers. To deny recovery of these unavoidable, uncontrollable costs would be unjust and unreasonable, and recovery is mandated by statute.
- b. If a case primarily involves questions that do not implicate the public interest, but are matters that are fundamentally matters of private interests (*e.g.*, a case involving a contest between a utility and a single customer), rate case expenses and legal expenses should be borne by the parties as they are in private litigation and borne by the litigants absent a contractual or statutory requirement to the contrary.
- c. If proposed rate case expenses fall within the "zone of reasonableness" as defined by the range of awards as a percentage of the awarded revenue requirement previously approved by the Commission (*i.e.*, generally between 0.8% and 5.9% of the awarded revenue requirement from past Commission decisions), the Commission will presume that such expenses are "just and reasonable" consistent with its past findings and awards. Those challenging such a presumption would bear the burden of presenting sufficient evidence to demonstrate that the award sought is adverse to the public interest. Such a presumption seems efficient in that it will avoid future cases devolving into discovery battles, second guessing management decisions and contested litigation over attorneys' fees and rate case expenses as occurred in this proceeding.
- d. If rate case expense falls outside the presumptive "zone of reasonableness," then the utility bears the burden of showing that recovery from customers is "just and reasonable" which, consistent with past Commission practice, requires the following:
  - i. Sufficient evidence showing that the requested expenses are reasonable using the metric established by Rule 1.5 of the Kansas Rules of Professional Conduct, that the requested expenses are rational and customary given the circumstances of the case (*"reasonable"*) and that it is fair (*"just"*) to pass such expenses on to customers;
  - ii. Evidence showing that recovery of the requested expenses is "*just and reasonable*" and in the public interest as might be demonstrated by evidence to assess: (1) the

impact on the financial ability of the public utility to continue to provide service; (2) the burden on consumers; and/or (3) whether the recovery is unduly discriminatory;

- iii. As required by the Commission in its past decisions, the requested expenses must be supported by an itemized statement of the nature of the activity or services performed, the amount of time expended for each activity or service, and the identity of the attorney or other personnel that performed each activity or service; and,
- iv. As described by the Commission in its past decisions, the Commission may reduce an attorney fee award if the recording of tasks worked on is insufficient, if multiple attorneys duplicate their effort, when time is expended on activities unrelated to issues or litigation, and for time spent on travel.

Mala

Mark Sievers -- Chairman

## Rate Case Expense

Summary of Hourly Fees by Provider by Activity Time Frame (Disbursements are excluded)

# ATTACHMENT A

		Appl	ication	Disc	overy	Re	buttal	Hearing		Post-Hearing		Total	
		July 2009	- Dec 2009	Jan 2010 -	May 2010	Jun 2010	- July 2010	Aug	2010	Sept, Oct,	Nov 2010	By Attorne	y/Consultant
		Hours	Charges	Hours	Charges	Hours	Charges	Hours	Charges	Hours	Charges	Hours	Charges
LEGAL SERVICE PF	ROVIDERS												
Cafer Law Office	1. Glenda Cafer	524.00	\$142,925.00	228.25	\$68,475.00	314.00	\$94,200.00	268.75	\$80,625.00	304.25	\$91,275.00	1,639.25	\$477,500.00
Duane Morris	1. C.W. Whitney	4.12	\$2,369.00									4.12	\$2,369.00
	2. A. Bates	125.36	\$60,172.80	33.00	\$16,005.00	110.40	\$53,544.00	113.00	\$54,805.00	13.40	\$6,499.00	395.16	\$191,025.80
	3. J.D. Cook	100.20	\$43,086.00	12.20	\$5,490.00	48.50	\$21,825.00	17.70	\$7,965.00			178.60	\$78,366.00
	4. C. Dougherty	0.20	\$42.00									0.20	\$42.00
	5. D.A. Nosse					6.40	\$1,376.00					6.40	\$1,376.00
	Total for Duane Morris	229.88	\$105,669.80	45.20	21,495.00	165.30	\$76,745.00	130.70	\$62,770.00	13.40	\$6,499.00	584.48	\$273,178.80
Morgan Lewis	1. A.J. Conway-Hatch	1.40	\$756.00									1.40	\$756.00
	2. F.F. Fielding	1.68	\$1,436.40									1.68	\$1,436.40
	3. S.P. Mahinka	1.40	\$1,260.00									1.40	\$1,260.00
	4. B. VanGelder	1.40	\$924.00			5.80		146.20	\$96,492.00	1.30	\$858.00	154.70	\$102,102.00
	Total for Morgan Lewis	5.88	\$4,376.40	0.00	0.00	5.80	\$3,828.00	146.20	\$96,492.00	1.30	\$858.00	159.18	\$105,554.40
Polsinelli Shughart	1. Frank Caro	430.60	\$166,312.50	236.70	\$92,313.00	373.90	\$145,821.00	291.80	\$113,802.00		\$146,760.00	1,699.90	\$665,008.50
	2. Ann Callenbach	228.50	\$63,020.00	159.60	\$44,688.00	236.90	\$66,332.00	272.20	\$76,216.00		-	1,127.90	\$319,466.00
	3. B.L. Kane	303.60	\$63,615.25	159.70	\$34,335.50	297.50	\$63,962.50	221.10	\$47,536.50	420.20	\$98,747.00	1,401.25	\$308,196.75
	4. L.A. Hagedorn	47.10	\$8,713.50	63.85	\$11,812.25	253.70	\$46,934.50	247.25	\$45,741.25	380.15	\$76,030.00	992.05	\$189,231.50
	<ol><li>S.A Damarco</li></ol>	17.10	\$1,710.00									17.10	\$1,710.00
	6. T.J. Sear	3.70	\$1,258.00	6.40	\$2,176.00							10.10	\$3,434.00
	7. S.C. Willman							1.75	\$612.50			1.75	\$612.50
	9. K.D. Stohs	15.00	\$3,450.00							7.80	\$1,950.00	22.80	\$5,400.00
	10. K.J. Breer									1.30	\$357.50	1.30	\$357.50
	11. A.F. Ruup	1.10	\$385.00									1.10	\$385.00
	12. A. Morgan	36.60	\$10,106.00									36.60	\$10,106.00
	13. W.W. Sneed	3.00	\$975.00									3.00	\$975.00
	Total for Polsinelli	1,086.30	\$319,545.25	626.25	\$185,324.75	1,162.00	\$323,050.00	1,034.10	\$283,908.25	1,407.05	\$393,054.50	5,314.85	\$1,504,882.75

## Rate Case Expense

Summary of Hourly Fees by Provider by Activity Time Frame (Disbursements are excluded)

	]	Appl	cation	Disc	overy	Re	buttal	He	aring	Post-H	Iearing	Т	otal
		July 2009	- Dec 2009	Jan 2010 -	May 2010	Jun 2010	- July 2010	Aug	, 2010	Sept, Oct,	Nov 2010	By Attorne	y/Consultant
		Hours	Charges	Hours	Charges	Hours	Charges	Hours	Charges	Hours	Charges	Hours	Charges
Schiff Hardin	1. Ken Roberts	136.75	\$75,896.25	40.50	\$22,477.50	292.75	\$162,476.25	206.50	\$114,607.50	163.50	\$90,742.50	840.00	\$466,200.00
	2. Carrie Okizaki	189.25	\$85,162.50	66.25	\$29,812.50	386.00	\$173,700.00	160.00	\$72,000.00	196.05	\$88,222.50	997.55	\$448,897.50
	3. Eric Gould	347.00	\$102,365.00	72.00	\$21,240.00	496.00	\$146,320.00	233.25	\$68,808.75	210.80	\$62,186.00	1,359.05	\$400,919.75
	4. Amanda Schermer	157.00	\$51,810.00	13.75	\$4,537.50	278.75	\$91,987.50	197.00	\$65,010.00	184.10	\$60,753.00	830.60	\$274,098.00
	5. Aaron Hitchcock	36.50	\$6,570.00									36.50	\$6,570.00
	6. Othiel Glover	23.00	\$3,220.00	54.75	\$7,665.00	230.75	\$32,305.00	71.00	\$9,940.00			379.50	\$53,130.00
	7. Kevin Kolton			1.00	\$520.00	86.00	\$44,720.00	24.75	\$12,870.00			111.75	\$58,110.00
	8. Virgil Montgomery					81.50	\$42,380.00	30.00	\$15,600.00			111.50	\$57,980.00
	9. H. Hennig Rowe					66.25	\$28,487.50			7.25	\$3,117.50	73.50	\$31,605.00
	10. Ned Markey					167.50	\$41,875.00	21.75	\$5,437.50			189.25	\$47,312.50
	11. Sean Hoadley			1.25	\$243.75	88.00	\$17,160.00	96.50	\$18,817.50			185.75	\$36,221.25
	12. Thomas Priebe					20.75	\$2,386.25					20.75	\$2,386.25
	13. J. Wilson			43.42	\$13,026.00	279.50	\$83,850.00	75.00	\$22,500.00			397.92	\$119,376.00
	14. Meggan Witte					220.00	\$11,000.00	33.50	\$1,675.00			253.50	\$12,675.00
	15. Beverly Maus			148.41	\$7,420.50	318.50	\$15,925.00	101.50	\$5,075.00			568.41	\$28,420.50
	16. Steve Jones			290.13	\$79,784.38	226.25	\$62,218.75	154.50	\$42,487.50			670.88	\$184,490.63
	17. Kathryn Hejdl			162.88	\$16,287.50	71.75	\$7,175.00	29.00	\$2,900.00			263.63	\$26,362.50
	18. Project Control Serv			24.50	\$3,062.50	3.50	\$437.50	13.50	\$1,687.50			41.50	\$5,187.50
	19. Meyer Construction					737.85	\$273,032.50	438.50	\$171,388.35	36.25	\$16,312.50	1,212.60	\$460,733.35
	20. Shawn Hoadley			1.25	\$187.50							1.25	\$187.50
	Total for Schiff	889.50	\$325,023.75	920.08	\$206,264.63	4,051.60	\$1,237,436.25	1,886.25	\$630,804.60	797.95	\$321,334.00	8,545.38	\$2,720,863.23
SNR Denton	1. Zobrist	3.00	\$1,425.00			0.30	\$145.50					3.30	\$1,570.50
	2. R. Steiner	18.25	\$6,661.25	47.18	\$17,220.70	78.75	\$28,743.75					144.18	\$52,625.70
	3. S. Cunningham					6.00	\$2,160.00	9.90	\$3,564.00			15.90	\$5,724.00
	4. L. Gilbreath	0.50	\$87.50									0.50	\$87.50
	Total for SNR Denton	21.75	\$8,173.75	47.18	\$17,220.70	85.05	\$31,049.25	9.90	\$3,564.00	0.00	\$0.00	163.88	\$60,007.70
Total for Le	gal Services Providers	2,757.31	905,713.95	1,866.96	498,780.08	5,783.75	1,766,308.50	3,475.90	1,158,163.85	2,523.95	813,020.50	16,407.02	5,141,986.88

## Rate Case Expense

Summary of Hourly Fees by Provider by Activity Time Frame (Disbursements are excluded)

		Appli	Application Discovery		Ret	outtal	Hearing		Post-Hearing		Total		
		_July 2009	- Dec 2009	Jan 2010 -	May 2010	Jun 2010	- July 2010	Aug	2010	Sept, Oct, Nov 2010		By Attorney/Consultant	
		Hours	Charges	Hours	Charges	Hours	Charges	Hours	Charges	Hours	Charges	Hours	Charges
CONSULTANTS													
Black & Veatch	1. Larry Loos	170.00	\$23,567.75	79.00	\$11,222.04	76.00	\$10,536.17	52.00	\$16,055.00	21.00	\$6,483.75	398.00	\$67,864.72
	2. Robert Brady	49.00	\$6,793.06	6.00	\$831.80	9.00	\$1,247.70					64.00	\$8,872.57
	<ol><li>Gregory Macias</li></ol>	46.00	\$4,905.51			5.00	\$533.21					51.00	\$5,438.71
	4. Mathew Powis	148.00	\$11,995.03							-		148.00	\$11,995.03
	Total for Black & Veatch	413.00	\$47,261.34	85.00	\$12,053.85	90.00	\$12,317.08	52.00	\$16,055.00	21.00	\$6,483.75	661.00	\$94,171.02
FINANCO, Inc.	<ol> <li>Sam Hadaway</li> </ol>	23.50	\$9,400.00			55.25	\$22,100.00	34.00	\$13,600.00	32.25	\$12,900.00	145.00	\$58,000.00
	2. Heidebrecht	28.00	\$7,000.00			40.00	\$10,000.00	10.00	\$2,500.00	6.00	\$1,500.00	84.00	\$21,000.00
	Total for FINANCO	51.50	\$16,400.00	0.00	\$0.00	95.25	\$32,100.00	44.00	\$16,100.00	38.25	\$14,400.00	229.00	\$79,000.00
Gannet Fleming, Inc.	<ol> <li>John Spanos</li> </ol>	63.00	\$6,240.00	26.00	\$2,535.00	26.00	\$3,022.50	44.00	\$4,290.00	41.00	\$3,997.50	200.00	\$20,085.00
	2. Cheryl Rutter	5.00	\$280.00	1.50	\$60.00	1.00	\$60.00	1.50	\$60.00	2.00	\$80.00	11.00	\$540.00
	<ol><li>Krista McCormick</li></ol>	25.00	\$1,060.00	7.50	\$300.00	4.50	\$180.00	5.00	\$200.00	3.00	\$120.00	45.00	\$1,860.00
	<ol><li>Richard Clarke</li></ol>	3.00	\$585.00									3.00	\$585.00
	5. Ned Allis	304.00	\$16,050.00	7.00	\$367.50	2.00	\$210.00	2.00	\$105.00			315.00	\$16,732.50
	<ol><li>Samantha Marino</li></ol>	1.50	\$100.00							5.00	\$262.50	6.50	\$362.50
	7. Frederick Johnston	1.00	\$55.00	3.00	\$172.50	8.50	\$805.00	10.00	\$575.00	5.00	\$287.50	27.50	\$1,895.00
Тс	otal for Gannet Flemming, Inc.	402.50	\$24,370.00	45.00	\$3,435.00	42.00	\$4,277.50	62.50	\$5,230.00	56.00	\$4,747.50	608.00	\$42,060.00
Mgt. App. Consulting	1. Paul Normand	192.00	\$37,440.00	4.00	\$780.00	34.00	\$6,630.00	12.00	\$2,340.00	31.00	\$6,045.00	273.00	\$53,235.00
	<ol><li>James Harrison</li></ol>	28.75	\$5,606.25					1.00	\$195.00			29.75	\$5,801.25
	<ol><li>Debbie Gajewski</li></ol>	141.00	\$25,380.00	4.00	\$720.00	18.00	\$3,240.00	9.50	\$1,710.00	1.00	\$180.00	173.50	\$31,230.00
	<ol><li>Michael Morganti</li></ol>	47.00	\$8,460.00									47.00	\$8,460.00
	5. Michael Normand	56.50	\$4,520.00			·						56.50	\$4,520.00
Total for Manage	ement Applications Consulting	465.25	\$81,406.25	8.00	\$1,500.00	52.00	\$9,870.00	22.50	\$4,245.00	32.00	\$6,225.00	579.75	\$103,246.25

# Rate Case Expense

Summary of Hourly Fees by Provider by Activity Time Frame (Disbursements are excluded)

		Appl	ication	Disc	overy	Re	buttal	He	aring	Post-H	Iearing	T	otal
		July 2009	- Dec 2009	Jan 2010 -	May 2010	Jun 2010	- July 2010	Aug	, 2010	Sept, Oct,	Nov 2010	By Attorne	ey/Consultant
		Hours	Charges	Hours	Charges	Hours	Charges	Hours	Charges	Hours	Charges	Hours	Charges
NextSource Inc.	1. Chris Davidson	415.25	\$29,619.88	215.00	\$16,067.90	316.50	\$25,666.13	185.75	\$15,289.13	87.25	\$6,987.75	1,219.75	\$93,630.77
	2. Melissa McEachron	11.90	\$321.66	294.25	\$8,105.89	109.50	\$3,083.65	22.00	\$618.20	101.25	\$2,919.03	538.90	\$15,048.43
	3. Chris Giles	270.00	\$67,500.00	243.00	\$60,750.00	284.00	\$71,000.00	208.50	\$52,125.00	85.00	\$21,250.00	1,090.50	\$272,625.00
	4. Forrest Archibald	61.00	\$6,832.00	45.25	\$5,068.00							106.25	\$11,900.00
	5. Marty Jenson	93.75	\$3,263.87	61.00	\$2,136.03	17.50	\$601.65	51.50	\$1,770.57	11.00	\$378.18	234.75	\$8,150.29
	6. Catherine Schubert	4.75	\$117.34									4.75	\$117.34
	7. Alan Yee	21.25	\$1,880.63	11.25	\$995.63	8.00	\$723.60					40.50	\$3,599.85
	8. Kelly Bradfield	3.00	\$152.10							0.25	\$12.49	3.25	\$164.59
	9. George Mislanovich	21.50	\$2,046.80	1.50	\$145.80							23.00	\$2,192.60
	10. Donald Wilker	8.25	\$730.13	19.99	\$1,769.12							28.24	\$2,499.24
	11. Meagan Bange	13.00	\$710.58	11.50	\$664.04	29.00	\$1,636.38					53.50	\$3,011.00
	12. Michelle Young	14.75	\$591.50	12.00	\$482.12							26.75	\$1,073.62
	13. Chris Stainaker	25.49	\$881.70	30.74	\$1,076.27							56.23	\$1,957.97
	14. Denise Williams			0.25	\$10.50							0.25	\$10.50
	Total for NextSource	963.89	\$114,648.16	945.73	\$97,271.28	764.50	\$102,711.40	467.75	\$69,802.90	284.75	\$31,547.45	3,426.62	\$415,981.19
Pegasus Global H	oldings 1. K. Nielsen	327.56	\$96,630.20	127.79	\$37,699.23	297.80	\$87,851.00	160.00	\$47,200.00	62.50	\$18,437.50	975.65	\$287,817.93
	2. P. Galloway	249.58	\$73,626.10	26.88	\$7,929.01	190.60	\$56,227.00	106.90	\$31,535.50			573.96	\$169,317.61
	3. J. Dignum	405.25	\$119,548.75	142.77	\$42,116.27	317.85	\$93,765.75	267.50	\$78,912.50	9.00	\$2,655.00	1,142.37	\$336,998.27
	4. G. Tucker	41.54	\$12,254.30	7.98	\$2,353.51	90.90	\$26,815.50	65.50	\$19,322.50	16.60	\$4,897.00	222.52	\$65,642.81
	5. J. Owen	120.30	\$35,488.50	33.94	\$10,012.30	89.00	\$26,255.00					243.24	\$71,755.80
	6. B. Pearson	61.00	\$9,150.00	3.19	\$478.50	195.50	\$29,325.00	21.95	\$3,292.50			281.64	\$42,246.00
	7. J. Black	90.50	\$13,575.00	32.60	\$4,890.00	159.50	\$23,925.00					282.60	\$42,390.00
	8. C. Kennedy					107.00	\$16,050.00					107.00	\$16,050.00
	9. K. Williams					9.50	\$1,425.00					9.50	\$1,425.00
	Total for Pegasus Global Holdings	1,295.73	\$360,272.85	375.15	\$105,478.82	1,457.65	\$361,639.25	621.85	\$180,263.00	88.10	\$25,989.50	3,838.48	\$1,033,643.42
			1										
Siemens Energy	1. Edrissa Cham	108.00	\$4,725.00									108.00	\$4,725.00
	2. Octavio Guiterrez	137.00	\$7,706.25									137.00	\$7,706.25
	<ol><li>Subcontractor Labor</li></ol>	124	\$7,595.00									124.00	\$7,595.00
	Total of Siemens	369.00	\$20,026.25					au,				369.00	\$20,026.25
								10	¢ ( <b>2 5</b> 0 0 0	•	<b>#1 2</b> 00 00	16.50	<b>\$10.252.50</b>
Towers Watson	ç						· ·		. ,		,		
	Total for Towers Watson					15.5	\$7,927.50	\$13.00	\$7,645.00	\$5.50	\$3,085.00	\$34.00	\$18,057.50
T	otal for Consultants	3,960.87	\$664,384.85	1,458.88	\$219,738.94	2,516.90	\$530,842.74	1,283.60	\$299,340.90	525.60	\$92,478.20	9,745.85	\$1,806,785.63
Towers Watson	Total of Siemens 1. Ken Vogel 2. Jason Benbow Total for Towers Watson otal for Consultants	369.00	\$20,026.25 \$664,384.85	1,458.88	\$219,738.94	4.5 11 15.5 2,516.90	\$2,812.50 \$5,115.00 \$7,927.50 \$530,842.74	10 3 \$13.00 1,283.60	\$6,250.00 \$1,395.00 \$7,645.00 \$299,340.90	2 3.5 \$5.50 525.60	\$1,300.00 \$1,785.00 \$3,085.00 \$92,478.20	369.00 16.50 17.50 \$34.00 9,745.85	\$10,362 \$8,295 \$18,657

# Docket No. 10-KCPE-415-RTS Rate Case Expense Summary of Hourly Fees by Provider by Activity Time Frame (Disbursements are excluded)

	Application		Dis	covery	R	ebuttal	Hearing		Post-Hearing		Total	
	July 200	July 2009 - Dec 2009 J Hours Charges		- May 2010	Jun 201	0 - July 2010	Αι	ıg 2010	Sept, Oct	t, Nov 2010	By Attorney/Consultan	
	Hours			Charges	Hours	Charges	Hours	Hours Charges		Charges	Hours	Charges
TOTAL FOR LEGAL SERVICES	2,757.31	\$905,713.95	1,866.96	\$498,780.08	5,783.75	\$1,766,308.50	3,475.90	\$1,158,163.85	2,523.95	\$813,020.50	16,407.02	\$5,141,986.88
TOTAL FOR CONSULTANTS	3,960.87	\$664,384.85	1,458.88	\$219,738.94	2,516.90	\$530,842.74	1,283.60	\$299,340.90	525.60	\$92,478.20	9,745.85	\$1,806,785.63
GRAND TOTAL	6,718.18	\$1,570,098.80	3,325.84	\$718,519.02	8,300.65	\$2,297,151.24	4,759.50	\$1,457,504.75	3,049.55	\$905,498.70	26,152.87	\$6,948,772.50

Source: Rate Case Proceeding Direct Testimony of John P. Weisensee dated May 6, 2011. Schedules JPW2010-11 through JPW2010-25

### **CERTIFICATE OF SERVICE**

# JAN 1 8 2012

#### 10-KCPE-415-RTS

I, the undersigned, hereby certify that a true and correct copy of the above and foregoing Order on Rate Case Expense was served by electronic mail this 18th day of January, 2012, to the following parties who have waived receipt of follow-up hard copies:

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### **CERTIFICATE OF SERVICE**

JAN 1 8 2012

10-KCPE-415-RTS

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## **CERTIFICATE OF SERVICE**

#### 10-KCPE-415-RTS

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Sheryl L. Sparks () Administrative Specialist JAN 1 8 2012

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