BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

In the Matter of Union Electric Company d/b/a Ameren Missouri's 2nd Filing to Implement Regulatory Changes in Furtherance of Energy Efficiency as Allowed by MEEIA.

File No. EO-2015-0055

NOTIFICATION

COMES NOW Union Electric Company d/b/a Ameren Missouri (Ameren Missouri or

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Company) and, pursuant to the terms of the Non-Unanimous Stipulation and Agreement

(*Stipulation*) filed in this case, submits the following:

1. The Stipulation requires Ameren Missouri to file a notice in this case no fewer

than five business days prior to making a change in its measure and/or incentive amount

offering.¹

2. Ameren Missouri is modifying the incentive units, adding a new measure and

changing incentives amounts to three programs, as follows:

- The Standard energy efficiency program will have the "Interior Lighting: Linear • Fluorescent Replacements," "Unit" and "Incentive per Unit" modified; an incentive for de-lamping added, and; a T12 replacement incentive increase;
- The Small Business Direct Install (SBDI) energy efficiency program will have the "Interior Lighting: Linear Fluorescent Replacements," "Unit" and "Incentive per Unit" modified; an incentive for de-lamping added, and; T8 and T12 replacement incentive increase; and
- The Residential Multifamily Low Income (MFLI) program will be modified to include changes in the Standard and SBDI programs.

The Standard, SBDI, and MFLI program incentive lists will satisfy the filing requirement detailed in the *Stipulation*.

¹ File No. EO-2015-0055, Non-Unanimous Stipulation and Agreement, p. 4.

3. In accordance with the *Stipulation*, Ameren Missouri is providing notice of these changes, which it intends to implement as of February 28, 2017. Attached to this pleading are copies of the revised Standard, SBDI and MFLI incentive lists and documents representing and describing changes for ease of identifying where changes occurred.

WHEREFORE, Ameren Missouri respectfully files this *Notification* in compliance with the terms of the *Non-Unanimous Stipulation and Agreement*.

Respectfully submitted,

UNION ELECTRIC COMPANY, d/b/a Ameren Missouri

1s/ Paula N. Johnson

Paula N. Johnson, #68963 Senior Corporate Counsel 1901 Chouteau Avenue St. Louis, MO 63103 (314) 554-3533 (phone) (314) 554-4014 (fax) AmerenMOService@ameren.com

ATTORNEY FOR UNION ELECTRIC COMPANY d/b/a AMEREN MISSOURI

CERTIFICATE OF SERVICE

The undersigned certifies that true and correct copies of the foregoing have been e-mailed to counsel of record in this case on this 21st day of February, 2017.

<u>/s/ Paula N. Johnson</u> Paula N. Johnson

Standard Incentives

For Ameren Missouri's Commercial & Industrial electric customers

Cash Back Fast with Standard Incentives

Standard incentives are the quick and easy way to receive cash for your energy efficiency upgrades. These incentives are paid on a per-unit-installed basis. Projects with all Standard measures do not require pre-approval unless the incentive is anticipated to be more than \$10,000. Projects that include even one Custom measure require pre-approval of the entire project before equipment purchase or installation. All Standard incentive applications must be submitted to the **BizSavers**® program within 180 days of equipment invoice date. Go to AmerenMissouri.com/BizSavers for the incentive application or connect with us directly by calling toll-free 1.866.941.7299 or emailing BizSavers@ameren.com.



Interior Lighting: Standard (A-Series) Lamp Replacements

Existing Equipment	Efficient Equipment	Unit	Incentive per Unit
Incandescent 40–60 Watts*	LED \leq 11 Watts	Lamp	\$5
Incandescent 75–100 Watts*	LED 7–20 Watts	Lamp	\$7

*Halogen equivalent wattage will be used as the base wattage to calculate program energy savings.

Interior Lighting: Reflector Lamp or Fixture Replacements

Existing Equipment	Efficient Equipment Unit II		Incentive per Unit	
Halogen MR-16 35–50 Watts	LED \leq 13 Watts	Lamp or Fixture	\$11	
Incandescent or Halogen BR/R*	$LED \leq 14$ Watts	Lamp or Fixture	\$12	
Incandescent or Halogen PAR*	$LED \leq 20$ Watts	Lamp or Fixture	\$15	

*Halogen equivalent wattage will be used as the base wattage to calculate program energy savings.

Interior Lighting: HID Lamp or Fixture Replacements

Existing Equipment	Efficient Equipment Unit II		Incentive per Unit	
HID Lamp 100–175 Watts	LED ≤ 80 Watts	Lamp or Fixture	\$50	
HID Lamp 176–300 Watts	LED 62–130 Watts	Lamp or Fixture	\$70	
HID Lamp 301–500 Watts	LED 85–225 Watts	Lamp or Fixture	\$105	

Interior Lighting: Linear Fluorescent Replacements

Existing Equipment	Efficient Equipment	Unit	Incentive per Unit
Standard Fluorescent T8	Efficient Fluorescent T8 \leq 28 Watts per 4 foot lamp	4 Foot Lamp	\$2.00
Fluorescent T12	Efficient Fluorescent T8 \leq 28 Watts per 4 foot lamp	4 Foot Lamp	\$3.00
Fluorescent T8	Linear LED \leq 22 Watts per 4 foot lamp	4 Foot Lamp	\$5.00
Fluorescent T12	Linear LED \leq 22 Watts per 4 foot lamp	4 Foot Lamp	\$10.00
Fluorescent T8/12 Delamping	Permanently Removed Lamp ¹	4 Foot Lamp	\$10.00

• U-Shaped lamps are eligible and are equal to 4 linear feet.

- Delamping is the permanent removal of a lamp within a multi-lamp linear fixture.
- Delamping must be performed in conjunction with an upgrade of the remaining lamps within the fixture.
- All other lamp lengths of linear fluorescent replacements are eligible for this incentive and the incentive amounts can be calculated by dividing the incentive by four to get the "per linear foot" incentive rate.

¹Power must be permanently removed from lamp socket to prevent a lamp from being installed in the future.

When upgrading linear fluorescent <u>lamps</u> to LED lamps, use the <u>Standard</u> Program.

When upgrading the complete <u>fixture</u> to a new LED non-linear fixture, use the <u>Custom</u> Program.



Exterior 24/7 or Garage 24/7 Lighting: HID Lamp or Fixture Replacements

Existing Equipment	Efficient Equipment	Unit	Incentive per Unit
HID 100-175 watts	LED ≤80 watts	Lamp or Fixture	\$60
HID 176-300 watts	LED 62-130 watts	Lamp or Fixture	\$80
HID 301-500 watts	LED 85-225 watts	Lamp or Fixture	\$115

Exit Sign Replacements

Existing Equipment	Efficient Equipment	Unit	Incentive per Unit
Incandescent Exit Sign	LED or Electroluminescent (ELD)	Sign	\$12
CFL Exit Sign	LED or Electroluminescent (ELD)	Sign	\$12

Occupancy Sensors (No existing sensors installed)

Efficient Equipment	Watts Controlled	Unit	Incentive per Unit
Fixture Mounted Sensor	Controlling 50-200 watts	Sensor	\$10
Fixture Mounted Sensor	Controlling 201-500 watts	Sensor	\$35
Lighting Circuit Sensor (Single Technology)	Controlling 50-120 watts	Sensor	\$15
Lighting Circuit Sensor (Single Technology)	Controlling >120 watts	Sensor	\$35
Lighting Circuit Sensor (Dual Technology)	Controlling >150 watts	Sensor	\$45

Electric Water Heating

Equipment Size	Existing Equipment	Efficient Equipment	Unit	Incentive per Unit
2.9-14.6 kW	Electric Resistance Commercial Water Heater w/ 98% Efficiency		Heater	\$1,057
14.7-29.3 kW			Heater	\$2,664
29.4-87.9 kW		Heat Pump Water Heater ≥3.0 COP (Coefficient of Performance)	Heater	\$7,052
88-146.5 kW			Heater	\$14,000
>146.6 kW			Heater	\$21,000

Refrigeration

Equipment Size	Existing Equipment	Efficient Equipment	Unit	Incentive per Unit
<15ft ³			Freezer	\$85
≥15 to 30 ft ³		ENERGY STAR Commercial Glass Door	Freezer	\$160
≥30 to 50 ft ³		Freezers	Freezer	\$270
>50 ft ³			Freezer	\$427
<15 ft ³	Non-ENERGY STAR [®] Unit		Freezer	\$35
≥15 to 30 ft ³		ENERGY STAR Commercial Solid Door	Freezer	\$70
≥30 to 50 ft ³		Freezers	Freezer	\$121
>50 ft ³			Freezer	\$225
	No Door Heater Controls	Anti-Sweat Heater Control	ASH Controller	\$68

Swimming Pools

Existing Equipment	Efficient Equipment	Unit	Incentive per Unit
Electric Resistance Heater	Pool Heater Heat Pump	Pump	\$90
Pool Pump with no (Variable Frequency Drive) VFD	Pool Pump VFD	VFD	\$125
No Pool Pump Timer	Pool Pump Timer	Timer	\$30

Cooking

Equipment Size	Existing Equipment	Efficient Equipment	Unit	Incentive per Unit
3 Pan	Non-ENERGY STAR Unit		Steam Cooker	\$671
4 Pan		ENERGY STAR Electric Steam Cooker	Steam Cooker	\$729
5 Pan		ENERGY STAR Electric Steam Cooker	Steam Cooker	\$788
6 Pan			Steam Cooker	\$910
Full Size		ENERGY STAR Hot Food Holding Cabinet	Cabinet	\$397



Guide to Energy Efficiency Incentives for Small Business





Program Overview

The Ameren Missouri **BizSavers**[®] Small Business Direct Install (SBDI) Incentive program provides incentives to encourage the installation of new, higher energy efficient equipment for small business customers. This program is designed to help reduce the upfront costs associated with upgrading to more energy efficient equipment and provides cash incentives for high efficiency lighting, LED exit signs, and occupancy sensors. By making improvements to your business today, you will begin saving energy and money well into the future.

Program Benefits

- Cash incentives toward the purchase of new equipment. Incentives may cover up to 50-100% of total installed project cost. You only pay the difference!
- Installation of new efficient equipment scheduled and completed at your convenience.
- Old inefficient equipment removed from your site.
- No hassle incentive application process handled by an approved Small Business Service Provider.
- · Receive a no-cost assessment to identify additional areas of energy use reduction with a submitted project.
- An opportunity to reduce operating costs by reducing energy use.

Equipment Incentive List

Existing Equipment	Efficient Equipment	STANDARD Incentive per Unit	SBDI Incentive per Unit	Quantity	Subtotal
Interior Lighting: Standard (A-Series) I	amp Replacements				
Incandescent 40-60 watts*	LED ≤11 watts	\$5 / Lamp	\$ 8 / Lamp		
Incandescent 75-100 watts*	LED 7-20 watts	\$7 / Lamp	\$10 / Lamp		
Interior Lighting: Reflector Lamp or Fix	ture Replacements				
Halogen MR-16 35-50 watts	LED ≤13 watts	\$11 / Lamp or Fixture	\$16 / Lamp or Fixture		
Incandescent or Halogen BR/R*	LED ≤14 watts	\$12 / Lamp or Fixture	\$17 / Lamp or Fixture		
Incandescent or Halogen PAR*	LED ≤20 watts	\$15 / Lamp or Fixture	\$22 / Lamp or Fixture		
Interior Lighting: HID Lamp or Fixture F	Replacements				
HID Lamp 100-175 watts	LED ≤80 watts	\$50 / Lamp or Fixture	\$80 / Lamp or Fixture		
HID Lamp 176-300 watts	LED 62-130 watts	\$70 / Lamp or Fixture	\$100 / Lamp or Fixture		
HID Lamp 301-500 watts	LED 85-225 watts	\$105 / Lamp or Fixture	\$180 / Lamp or Fixture		
Interior Lighting: Linear Fluorescent R	eplacements				
Standard Fluorescent T8	Efficient Fluorescent T8 ≤28 watts / 4ft Lamp	\$2.00 per Lamp	\$2.80 per Lamp		
Fluorescent T12	Efficient Fluorescent T8 ≤28 watts / 4ft Lamp	\$3.00 per Lamp	\$6.00 per Lamp		
Fluorescent T8	Linear LED ≤22 watts / 4ft Lamp	\$5.00 per Lamp	\$9.00 per Lamp		
Fluorescent T12	Linear LED ≤22 watts / 4ft Lamp	\$10.00 per Lamp	\$15.00 per Lamp		
Fluorescent T8/T12	Removed Lamp**	\$10.00 per Lamp	\$10.00 per Lamp		
Exterior 24/7 or Garage 24/7 Lighting: H	IID Lamp or Fixture Replacements				
HID 100-175 watts	LED ≤80 watts	\$60 / Lamp or Fixture	\$135 / Lamp or Fixture		
HID 176-300 watts	LED 62-130 watts	\$80 / Lamp or Fixture	\$180 / Lamp or Fixture		
HID 301-500 watts	LED 85-225 watts	\$115 / Lamp or Fixture	\$250 / Lamp or Fixture		
Exit Sign Replacements					
Incandescent Exit Sign	LED or Electroluminescent (ELD)	\$12 / Sign	\$25 / Sign		
CFL Exit Sign	LED or Electroluminescent (ELD)	\$12 / Sign	\$25 / Sign		
Occupancy Sensors (No existing sens	ors installed)				
Fixture Mounted Sensor	Controlling 50-200 watts	\$10 / Sensor	\$14 / Sensor		
Fixture Mounted Sensor	Controlling 201-500 watts	\$35 / Sensor	\$44 / Sensor		
Lighting Circuit Sensor (Single Technology)	Controlling 50-120 watts	\$15 / Sensor	\$20 / Sensor		
Lighting Circuit Sensor (Single Technology)	Controlling >120 watts	\$35 / Sensor	\$50 / Sensor		
Lighting Circuit Sensor (Dual Technology)	Controlling >150 watts	\$45 / Sensor	\$65 / Sensor		
*Halogen equivalent wattage will be use **Delamping must be performed in conj	ed as the base wattage to calculate prog unction with an upgrade of the remainin		Total Estimated	Incentive	

Customer Eligibility

SBDI incentives are available to non-residential Small General Service (2M) customers. Participation in the SBDI incentive program requires eligible customers to use an approved SBDI Service Provider.* You can earn up to \$3,000,000 in incentives per cycle (ending January 31, 2019) with a minimum of \$150 per application. Incentives are capped at total project cost up to \$2,500 per electric account (site) and incentive payments will he made only to the approved SBDI Service Provider.

*Note: Only companies approved as an SBDI Service Provider by the Ameren Missouri BizSavers Program administrator are authorized to deliver SBDI Program services. SBDI Service Providers may utilize approved 3rd party installers.



Program Guidelines

- Equipment must be installed and fully operational before application is submitted by the SBDI Service Provider.
- Applications must be submitted by an approved Service Provider within 30 days of customer being invoiced by Service Provider.
- Project applications must include the application, invoice, spec sheets, and other applicable documentation for processing.
- Invoices must include unique line items for labor cost, material costs, equipment model numbers that match spec sheets and the requested incentive amount.
- Service Providers must perform and submit a site assessment.
- SBDI incentive amounts are paid per unit installed based on the preceding SBDI Equipment Incentive list in effect when the equipment was installed.
- \$2,500 cap per account for SBDI program incentives.
- Service Providers may use the Standard and Custom program for additional energy saving measures.
- Incentives estimated more than \$10,000 must be pre-approved and will be processed under the Custom Incentive Program.
- Minimum total incentive of \$150 per application and total incentives across all programs shall be capped at \$3,000,000 per customer per this cycle, defined as March 1, 2016 through February 28, 2019.
- Customers are not eligible for products discounted through the Ameren Missouri Residential Energy Efficiency programs.

More Programs to Save You Energy and Money

Ameren Missouri offers additional energy saving programs through the **BizSavers**[®] portfolio. Cash incentives are available for virtually any cost-effective energy efficiency project. Your company may qualify to get cash back for additional improvements to your facility's lighting, building controls, ventilation, cooling systems and more. With the BizSavers program you can start saving today and boost your bottom line tomorrow.

- Standard Incentives paid on a per unit-installed basis and are available for a variety of qualified improvements. Projects that include all Standard measures do not require pre-approval unless the incentive is anticipated to be more than \$10,000. Eligibility for a Standard Incentive requires customers to install measures achieving a minimum total incentive of \$150 per application. All Standard Incentive applications must be submitted within 180 days of equipment invoice date.
- **Custom Incentives** If your next energy efficiency improvement is not on the SBDI or Standard Incentives lists it may be eligible for a Custom Incentive. Custom Incentives are calculated based on the projected annual energy reduction. These incentives require a pre-approval incentive offer before equipment purchase or installation.
- New Construction Incentives These incentives are available for ground-up construction, additions or expansions, building repurposing and complete commercial building restorations. The Program encourages building owners and designers to evaluate and install systems with higher energy efficiency than the standard or planned systems. New Construction Incentives must be applied for and approved prior to construction and purchase and installation of equipment.

MEEIA 2 Program Measures & Incentives

Program Measures as listed are for the following Residential Program(s):

- 1. Heating and Cooling Launch 3/7/2016, Revised 12/9/2016
- 2. Efficient Lighting Launch 3/31/2016
- Multifamily Low Income Launch 4/18/2016, Revised 6/19/2016, Revised 8/1/2016, Revised 2/17/2017
- 4. Efficient Products Launch 4/25/2016
- 5. Energy Efficient Kits Launch 7/29/2016

Heating and Cooling Incentives for Measures identified in the TRM

 Seasonal incentive - to spur the marketplace towards efficient equipment purchases during the months of July, August and/or September as determined by the implementation vendor.

HVAC Measure	Customer-facing name	Incentive	Seasonal Incentive
ER = early replacement ROF = Replace on fail			
ASHP - SEER 15 ER with ASHP	ASHP SEER 15		+100
ASHP - SEER 15 ROF with ASHP	Replace ASHP	500	
ASHP - SEER 15 New Construction	New ASHP		
ASHP - SEER 15 ER Elec Resist Furnace	ASHP SEER 15		+100
ASHP- SEER 15 ROF Elec Resist Furnace	Replace Electric Furnace	800	
ASHP - SEER 16+ ER with ASHP	ASHP SEER 16+		+100
ASHP - SEER 16+ ROF with ASHP	Replace ASHP	650	
ASHP - SEER 16+ New Construction	New ASHP		
ASHP - SEER 16+ ER Elec Resist Furnace	ASHP SEER 16+	900	+100
ASHP- SEER 16+ ROF Elec Resist Furnace	Replace Electric Furnace	900	
CAC - SEER 14 ER	CAC SEER 14 Existing unit working	300	+100
CAC - SEER 14 ROF	CAC SEER 14 Existing unit not working	250	
CAC - SEER 14 New Construction	New CAC		
CAC - SEER 15 ER	CAC SEER 15 Existing unit working	400	+100
CAC - SEER 15 ROF	CAC SEER 15 Existing unit not working	275	
CAC - SEER 15 New Construction	New CAC		
CAC - SEER 16+ ER	CAC SEER 16+ Existing unit working	500	+100
CAC - SEER 16+ ROF	CAC SEER 16+ Existing unit not working	300	
CAC - SEER 16+ New Construction	New CAC		
Ductless ASHP – SEER 19+ ER with ASHP	Ductless ASHP	300	+100
Ductless ASHP - SEER 19+ ROF with ASHP	Replace ASHP		
Ductless ASHP - SEER 19+ New Construction	New Ductless ASHP	500	
Ductless ASHP - SEER 19+ ER Elec Resist Furnace	Ductless ASHP	500	+100

MEEIA 2 Program	Measures	&	Incentives
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HVAC Measure	Customer-facing name	Incentive	Seasonal Incentive
ER = early replacement ROF = Replace on fail			
Ductless ASHP- SEER 19+ ROF Elec Resist Furnace	Replace Electric Furnace		
Electronically Commutated Motor (ECM) factory	ECM Motor		
installed in new gas furnace or air handler	Included in AHRI	50	
	Efficiency Rating		
Electronically Commutated Motor (ECM) factory	ECM Motor		
installed in new gas furnace or air handler	Not included in AHRI	100	
	Efficiency Rating		
Retrofit Electronically Commutated Motor (ECM)	ECM Motor		
replacing permanent split capacitor blower motor	Not included in AHRI	100	
	Efficiency Rating		
DFHP 15 SEER –New Construction	Dual Fuel Heat Pump	175	
DFHP 16+ SEER- New Construction	Dual ruel neat rullp	200	
GSHP - EER 14+ ER ASHP with GSHP			
GSHP - EER 14+ ER Elec Resist Furnace	Geothermal Heat Pump	2000	
GSHP - EER 14+ ROF Elec Resist Furnace	EER 14+	2000	
GSHP - EER 14+ New Construction			
GSHP - EER 23+ ER GSHP with GSHP	Geothermal Heat Pump	800	
GSHP - EER 14+ ROF GSHP	EER 23+	800	
Learning Thermostat		100	
HVAC Maintenance and Tune-up_SF			
Indoor Coil Cleaning	Tune Up	75	
Outdoor Coil Cleaning	i une op	/5	
RCA 10% improvement_SF			

Energy Efficient Lighting Incentives for Measures identified in the TRM

Energy Efficient Lighting Measures	Low Range Incentive	High Range incentive
10.5W_LED_Downlight	\$0.75	\$5.00
10W_LED	\$0.75	\$4.00
12W_LED_Dimmable	\$0.75	\$5.00
15W_LED	\$0.75	\$4.00
15W_LED_Flood_Light_PAR30	\$0.75	\$5.00
18W_LED_Flood_Light_PAR38	\$0.75	\$5.00
20W_LED	\$0.75	\$4.00
4W_LED_Candelabra	\$0.75	\$5.00
8W_LED_Globe_Light	\$0.75	\$5.00

MEEIA 2 Program Measures & Incentives

Multifamily Low Income	Low Range	High Range	la contine
Direct Install Measures – Dwelling Units	Incentive	Incentive	Incentive
AC - Energy Star Room_MF	\$400.00	\$700.00	
AC - Energy Star Room - Thru-Wall_MF	\$460.00	\$750.00	
ENERGY STAR Refrigerator_MF	\$575.00	\$1200.00	
HVAC Maintenance and Tune-up_MF			75.00
RCA 10% Improvement (Charge Correction)			70.00
LED 9-10.5W Downlight E26 Light Bulb_MF	\$4.00	\$5.75	
LED – 11-12W Dimmable Light Bulb_MF	\$6.00	\$8.85	
LED - 15W Flood Light PAR30 Bulb_MF	\$12.50	\$20.00	
LED - 18W Flood Light PAR38 Bulb_MF	\$14.00	\$17.35	
LED – 6-8W Globe Light G25 Bulb_MF	\$4.00	\$6.30	
Low Flow Faucet Aerator _MF Fixed			6.95
Low Flow Faucet Aerator _MF Swivel			8.25
Low Flow Showerhead_MF Fixed			27.45
Low Flow Showerhead_MF Handheld			32.10
Pipe Insulation_MF (per linear ft)			1.02
Programmable thermostat - full setback_MF			75.00
HP programmable thermostat - full setback_MF			125.00
Dirty Filter Alarm_MF			6.44

Multifamily Low Income (CommunitySavers™) Incentives for Measures identified in the TRM

Multifamily Low Income Small Business Direct Install (SBDI) Incentive List (Section added 8 1 2016)

<u>2M Customers will be eligible for the additional bonus on Custom or Standard measures or they will be</u> <u>eligible for the SBDI incentive as shown. They will be able to choose the greater of the two offers not to</u> <u>exceed the cost of the measure plus labor.</u>

Interior Lighting: Standard (A-Series) Lamp Replacements

Existing Equipment	Efficient Equipment	Unit	Incentive Per Unit
Incandescent 40-60 watts*	LED ≤ 11 watts	Lamp	\$8.00
Incandescent 75-100 watts*	LED 7 - 20 watts	Lamp	\$10.00
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* Halogen equivalent wattage will be used as the base wattage to calculate energy savings.

Interior Lighting: Reflector Lamp or Fixture Replacements

Efficient Equipment	Unit	Incentive Per Unit
LED ≤ 13 watts	Lamp or Fixture	\$16.00
LED ≤ 14 watts	Lamp or Fixture	\$17.00
LED ≤ 20 watts	Lamp or Fixture	\$22.00
	LED ≤ 13 watts LED ≤ 14 watts	LED ≤ 13 wattsLamp or FixtureLED ≤ 14 wattsLamp or Fixture

* Halogen equivalent wattage will be used as the base wattage to calculate energy savings.

MEEIA 2 Program Measures & Incentives

Existing Equipment	Efficient Equipment	Unit	Incentive Per Unit
HID 100-175 watts	LED ≤ 80 watts	Lamp or Fixture	\$80.00
HID 176-300 watts	LED 62 – 130 watts	Lamp or Fixture	\$100.00
HID 301-500 watts	LED 85 - 225 watts	Lamp or Fixture	\$180.00

Interior Lighting: HID Lamp or Fixture Replacements

Interior Lighting: Linear Fluorescent Replacements

Existing Equipment	Efficient Equipment	Unit	Incentive
	Efficient Fluorescent T8 ≤ 28 watts per	Lamp or	
Standard Fluorescent T8	4ft lamp	Fixture	\$2.80
	Efficient Fluorescent T8 ≤ 28 watts per	Lamp or	
Fluorescent T12	4ft lamp	Fixture	\$6.00
Fluorescent T8	Linear LED ≤ 22 watts per 4ft lamp	Lamp	\$9.00
Fluorescent T12	Linear LED ≤ 22 watts per 4ft lamp	Lamp	\$15.00
Fluorescent T8/T12			
Delamping	Removed Lamp*	Lamp	\$10.00

*Delamping must be done in conjunction with an upgrade of remaining lamps within fixture.

Note: All other lamp lengths for linear fluorescent replacements are eligible for this incentive and the incentive amounts can be calculated by dividing the above incentive by 4 to get the "per linear foot" incentive rate.

Notes:

Existing Equipment Examples Standard Fluorescent T8 – 4ft lamp = 32w Efficient Fluorescent T8 – 4ft lamp = 25/28w Fluorescent T12 – 4ft lamp = 34/40w *4ft lamps are used as an example only.

1. Consider U-Shaped fluorescent lamps as 4 linear feet

2. For linear fluorescent to LED fixtures use the Custom program.

3. Incentives are based on the efficient equipment linear feet.

Exterior 24/7 or Garage 24/7 Lighting: HID Lamp or Fixture Replacements

			Incentive Per
Existing Equipment	Efficient Equipment	Unit	Unit
HID 100-175 watts	LED ≤ 80 watts	Lamp or Fixture	\$135.00
HID 176-300 watts	LED 62 - 130 watts	Lamp or Fixture	\$180.00
HID 301-500 watts	LED 85 - 225 watts	Lamp or Fixture	\$250.00

Exit Sign Replacements

			Incentive Per
Existing Equipment	Efficient Equipment	Unit	Unit
Incandescent Exit Sign	LED or Electroluminescent (ELD)	Sign	\$25.00
CFL Exit Sign	LED or Electroluminescent (ELD)	Sign	\$25.00

MEEIA 2 Program Measures & Incentives

Occupancy Sensors (No existing sensors installed)

Efficient Equipment	Watts Controlled	Unit	Incentive Per Unit
Fixture Mounted Sensor	Controlling 50 - 120 watts	Sensor	\$14.00
Fixture Mounted Sensor	Controlling 201 - 500 watts	Sensor	\$44.00
Lighting Circuit Sensor (Single			
Technology)	Controlling 50 - 120 watts	Sensor	\$20.00
Lighting Circuit Sensor (Single			
Technology)	Controlling > 120 watts	Sensor	\$50.00
Lighting Circuit Sensor (Dual Technology)	Controlling > 150 watts	Sensor	\$65.00

The following tables are based on Filed Business Standard Measures and Incentives for Multifamily Common Area & Whole buildings:

Interior Lighting: Standard (A-Series) Lamp Replacements

Existing Equipment	Efficient Equipment	Unit	Incentive Per Unit	+25% MFLI Incentive
Incandescent 40-60 watts*	LED ≤ 11 watts	Lamp	\$5	\$6.25
Incandescent 75-100 watts*	LED 7 - 20 watts	Lamp	\$7	\$8.75

* Halogen equivalent wattage will be used as the base wattage to calculate energy savings.

Interior Lighting: Reflector Lamp or Fixture Replacements

			Incentive Per	
Existing Equipment	Efficient Equipment	Unit	Unit	+25% MFLI Incentive
Halogen MR-16 35-50		Lamp or		
watts	LED ≤ 13 watts	Fixture	\$11	\$13.75
Incandescent or		Lamp or		
Halogen BR/R *	LED ≤ 14 watts	Fixture	\$12	\$15.00
Incandescent or		Lamp or		
Halogen PAR *	LED ≤ 20 watts	Fixture	\$15	\$18.75

* Halogen equivalent wattage will be used as the base wattage to calculate energy savings.

Interior Lighting: HID Lamp or Fixture Replacements

Existing Equipment	Efficient Equipment	Unit	Incentive Per Unit	+25% MFLI Incentive
HID 100-175 watts	LED≤ 80 watts	Lamp or Fixture	\$50	\$62.50
HID 176-300 watts	LED 62 - 130 watts	Lamp or Fixture	\$70	\$87.50
HID 301-500 watts	LED 85 - 225 watts	Lamp or Fixture	\$105	\$131.25

MEEIA 2 Program Measures & Incentives

Existing Equipment	Efficient Equipment	Unit	Incentive	+25% MFLI Incentive
	Efficient Fluorescent T8 ≤ 28 watts	Lamp or		
Standard Fluorescent T8	per 4ft lamp	Fixture	\$2.00	\$2.50
	Efficient Fluorescent T8 ≤ 28 watts	Lamp or		
Fluorescent T12	per 4ft lamp	Fixture	\$3.00	\$3.75
Fluorescent T8	Linear LED ≤ 22 watts per 4ft lamp	Lamp	\$5.00	\$6.25
Fluorescent T12	Linear LED ≤ 22 watts per 4ft lamp	Lamp	\$10.00	\$12.50
Fluorescent T8/12				
Delamping	Removed Lamp*	Lamp	\$10.00	\$12.50

Interior Lighting: Linear Fluorescent Replacements

*Delamping must be done in conjunction with an upgrade of remaining lamps within fixture.

Note: All other lamp lengths for linear fluorescent replacements are eligible for this incentive and the incentive amounts can be calculated by dividing the above incentive by 4 to get the "per linear foot" incentive rate.

Existing Equipment Examples Standard Fluorescent T8 – 4ft lamp = 32w Efficient Fluorescent T8 – 4ft lamp = 25/28w Fluorescent T12 – 4ft lamp = 34/40w Notes:

1. Consider U-Shaped fluorescent lamps as 4 linear feet

2. For linear fluorescent to LED fixtures use the Custom program.

3. Incentives are based on the efficient equipment linear feet.

*4ft lamps are used as an example only. All lamp lengths are eligible.

Exterior 24/7 or Garage 24/7 Lighting: HID Lamp or Fixture Replacements

Existing Equipment	Efficient Equipment	Unit	Incentive Per Unit	+25% MFLI Incentive
HID 100-175 watts	LED≤ 80 watts	Lamp or Fixture	\$60	\$75.00
HID 176-300 watts	LED 62 - 130 watts	Lamp or Fixture	\$80	\$100.00
HID 301-500 watts	LED 85 - 225 watts	Lamp or Fixture	\$115	\$143.75

Exit Sign Replacements

Existing Equipment	Efficient Equipment	Unit	Incentive Per Unit	+25% MFLI Incentive
Incandescent Exit Sign	LED or Electroluminescent (ELD)	Sign	\$12	\$15
CFL Exit Sign	LED or Electroluminescent (ELD)	Sign	\$12	\$15

Occupancy Sensors (No existing sensors installed)

Efficient Equipment	Watts Controlled	Unit	Incentive Per Unit	+25% MFLI Incentive
Fixture Mounted Sensor	Controlling 50 - 200 watts	Sensor	\$10	\$12.50
Fixture Mounted Sensor	Controlling 201 - 500 watts	Sensor	\$35	\$43.75
Lighting Circuit Sensor				
(Single Technology)	Controlling 50 - 120 watts	Sensor	\$15	\$18.75
Lighting Circuit Sensor				
(Single Technology)	Controlling > 120 watts	Sensor	\$35	\$43.75
Lighting Circuit Sensor				
(Dual Technology)	Controlling > 150 watts	Sensor	\$45	\$56.25

Electric Water Heating Upgrade

Equipment Size	Existing Equipment	Efficient Equipment	Incentive	+25% MFLI Incentive
2.9-14.6 kW	Electric Resistance	HP Water Heater ≥3.0	\$1,057 / unit	\$1,321.25 / unit

MEEIA 2 Program Measures & Incentives

Equipment Size	Existing Equipment	Efficient Equipment	Incentive	+25% MFLI Incentive
14.7-29.3 kW	Commercial Water	СОР	\$2,664 / unit	\$3,330 / unit
29.4-87.9 kW	Heater w/ 98%		\$7,052 / unit	\$8,815 / unit
88-146.5 kW	Efficiency		\$14,000 / unit	\$17,500 / unit
>146.6 kW			\$21,000 / unit	\$26,250 / unit

Refrigeration

Equipment Size	Existing Equipment	Efficient Equipment	Incentive	+25% MFLI Incentive
less than 15ft ³			\$85 / unit	\$106.25 / unit
15 to 30 ft ³	Non-ENERGY STAR Unit	ENERGY STAR Commercial <u>Glass</u> Door Freezers Non-ENERGY STAR	\$160 / unit	\$200.00 / unit
30 to 50 ft ³			\$270 / unit	\$337.50 / unit
more than 50 ft ³			\$427 / unit	\$533.75 / unit
less than 15 ft ³		Unit ENERGY STAR Commercial Solid	\$35 / unit	\$43.75 / unit
15 to 30 ft ³			\$70 / unit	\$87.50 / unit
30 to 50 ft ³		Door Freezers	\$121 / unit	\$151.25 / unit
more than 50 ft ³			\$225 / unit	\$281.25 / unit
	No Door Heater	Anti-Sweat Heater		
	Controls	Control	\$68 / controller	\$85.00 / controller

Swimming Pools

Existing Equipment	Efficient Equipment	Incentive	+25% MFLI Incentive
Electric Resistance Heater	Pool Heater Heat Pump	\$90 / unit	\$112.50 / unit
Pool Pump with no VFD	Pool Pump VFD	\$125 / unit	\$156.25 / unit
No Pool Pump Timer	Pool Pump Timer	\$30 / unit	\$37.50 / unit

Cooking

Equipment Size	Existing Equipment	Efficient Equipment	Incentive	+25% MFLI Incentive
3 Pan	Non-Energy Star Unit		\$671 / unit	\$838.75 / unit
4 Pan		Franzis Star Staars Caalian	\$729 / unit	\$911.25 / unit
5 Pan		-Energy Star Steam Cooker	\$788 / unit	\$985.00 / unit
6 Pan			\$910 / unit	\$1,137.50 / unit
		Energy Star Hot Food Holding		
Full Size		Cabinet	\$397 / unit	\$496.25 / unit

The following table is based on Filed Business Custom Incentives for Multifamily Common Area & Whole buildings: (section revised 6/19/2016)

Multifamily Low Income Efficient Equipment	Business Custom Incentive	+25% MFLI Bonus Incentive
Cooling	\$0.150	\$0.188
Building Shell	\$0.080	\$0.10
HVAC (Ventilation)	\$0.080	\$0.10
Cooking	\$0.080	\$0.10

MEEIA 2 Program Measures & Incentives

Multifamily Low Income Efficient Equipment	Business Custom Incentive	+25% MFLI Bonus Incentive
(Interior) Lighting	\$0.075	\$0.094
Water Heating	\$0.075	\$0.094
Air Comp	\$0.070	\$0.088
Motors	\$0.070	\$0.088
Process	\$0.070	\$0.088
Miscellaneous	\$0.060	\$0.075
Refrigeration	\$0.060	\$0.075

MFLI properties with no common areas are eligible for a 25% increase in Residential Heating and Cooling Measure Incentives; review current program details for eligibility and replacement efficiency requirements.

Multifamily Low Income HVAC Measure ER = early replacement ROF = Replace on fail	Customer-facing name	Incentive	+25% MFLI Incentive	
ASHP - SEER 15 ER with ASHP	ASHP SEER 15			
ASHP - SEER 15 ROF with ASHP	Replace ASHP	\$500	\$625	
ASHP - SEER 15 New Construction	New ASHP			
ASHP - SEER 15 ER Elec Resist Furnace	ASHP SEER 15	*****	\$1,000	
ASHP- SEER 15 ROF Elec Resist Furnace	Replace Electric Furnace	\$800		
ASHP - SEER 16+ ER with ASHP	ASHP SEER 16+			
ASHP - SEER 16+ ROF with ASHP	Replace ASHP	\$650	\$812.50	
ASHP - SEER 16+ New Construction	New ASHP			
ASHP - SEER 16+ ER Elec Resist Furnace	ASHP SEER 16+	¢000	\$1,125	
ASHP- SEER 16+ ROF Elec Resist Furnace	Replace Electric Furnace	\$900		
CAC - SEER 14 ER	CAC SEER 14	\$300	\$375	
	Existing unit working	Ş300	Ş373	
CAC - SEER 14 ROF	CAC SEER 14		\$312.5	
	Existing unit not working	\$250		
CAC - SEER 14 New Construction	New CAC			
CAC - SEER 15 ER	CAC SEER 15	\$400	\$500	
	Existing unit working	ψ	7500	
CAC - SEER 15 ROF	CAC SEER 15			
	Existing unit not working	\$275	\$343.75	
CAC - SEER 15 New Construction	New CAC			
CAC - SEER 16+ ER	CAC SEER 16+	\$500	\$625	
	Existing unit working	çooo	<i>4010</i>	
CAC - SEER 16+ ROF	CAC SEER 16+	\$300		
	Existing unit not working		\$375	
CAC - SEER 16+ New Construction	New CAC			
Ductless ASHP – SEER 19+ ER with ASHP	Ductless ASHP	\$300 \$375		
Ductless ASHP - SEER 19+ ROF with ASHP	Replace ASHP	7300	د / ډې	
Ductless ASHP - SEER 19+ New Construction	New Ductless ASHP	\$500	\$625	

MEEIA 2 Program Measures & Incentives

Multifamily Low Income HVAC Measure ER = early replacement ROF = Replace on fail	Customer-facing name	Incentive	+25% MFLI Incentive
Ductless ASHP - SEER 19+ ER Elec Resist Furnace	Ductless ASHP		
Ductless ASHP- SEER 19+ ROF Elec Resist Furnace	Replace Electric Furnace		
Electronically Commutated Motor (ECM) factory installed in new gas furnace or air handler	ECM Motor Included in AHRI Efficiency Rating	\$50	\$62.50
Electronically Commutated Motor (ECM) factory installed in new gas furnace or air handler	ECM Motor Not included in AHRI Efficiency Rating	\$100	\$125
Retrofit Electronically Commutated Motor (ECM) replacing permanent split capacitor blower motor	ECM Motor Not included in AHRI Efficiency Rating	\$100	\$125
DFHP 15 SEER – New Construction	Dual Fuel Heat Duran	\$175	\$218.75
DFHP 16+ SEER- New Construction	Dual Fuel Heat Pump	\$200	\$250
GSHP - EER 14+ ER ASHP with GSHP GSHP - EER 14+ ER Elec Resist Furnace GSHP - EER 14+ ROF Elec Resist Furnace GSHP - EER 14+ New Construction	Geothermal Heat Pump EER 14+	\$2000	\$2,500
GSHP - EER 23+ ER GSHP with GSHP GSHP - EER 14+ ROF GSHP	Geothermal Heat Pump EER 23+	\$800	\$1,000

MEEIA 2 Program Measures & Incentives

Efficient Product Incentives for Measures identified in the TRM

Efficient Product Measures	Incentive Amount
ENERGY STAR Air Purifier	\$50.00
ENERGY STAR Room AC	\$20.00
ENERGY STAR Heat Pump Water Heaters	\$500.00
Learning Tstat	\$100.00
ENERGY STAR Pool Pump and Motor w auto controls - multi-Speed	\$350.00
ENERGY STAR VFDs on Residential Swimming Pool Pumps	\$350.00

Energy Efficient Kits Incentives for Measures identified in the TRM

Efficient Kit Measures	Low Range Incentive	High Range Incentive	Incentive Amount
12W LED Dimmable	\$2.00	\$20.00	\$5.00 - \$12.00
Dirty Filter Alarm	\$0.50	\$20.00	\$0.70 - \$2.00
Efficient Faucet Aerator – Bathroom	\$0.25	\$10.00	\$0.50 - \$2.00
Efficient Faucet Aerator - Kitchen	\$0.25	\$10.00	\$1.50 - \$3.00
Efficient Shower Head \$0.25 \$20.00 \$3.75 - \$7.00			
Pipe Insulation (10LF)	\$0.25	\$10.00	\$5.00 - \$9.00
*When measures are part of a bundled product kit, shipping and handling is not included in above amounts			