

*Exhibit No.:*  
*Issue:* *Regulatory Plan Amortizations*  
*Witness:* *Mark L. Oligschlaeger*  
*Sponsoring Party:* *MoPSC Staff*  
*Type of Exhibit:* *Supplemental Direct Testimony*  
*Case No.:* *ER-2006-0315*  
*Date Testimony Prepared:* *July 18, 2006*

**MISSOURI PUBLIC SERVICE COMMISSION**  
**UTILITY SERVICES DIVISION**

**SUPPLEMENTAL DIRECT TESTIMONY**

**OF**

**MARK L. OLIGSCHLAEGER**

**THE EMPIRE DISTRICT ELECTRIC COMPANY**

**CASE NO. ER-2006-0315**

*Jefferson City, Missouri*  
*July 2006*

**BEFORE THE PUBLIC SERVICE COMMISSION**  
**OF THE STATE OF MISSOURI**

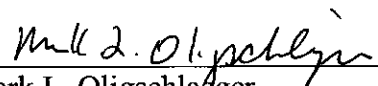
In the matter of The Empire District Company of )  
Joplin, Missouri for authority to file tariffs )  
increasing rates for electric service provided to )  
customers in Missouri service area of the Company. )

Case No. ER-2006-0315

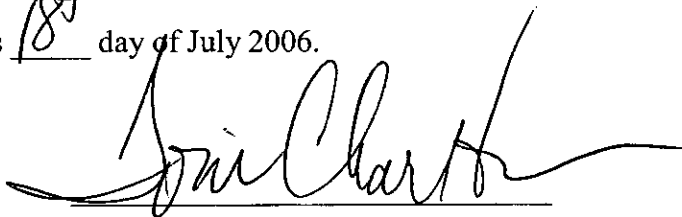
**AFFIDAVIT OF MARK L. OLIGSCHLAEGER**

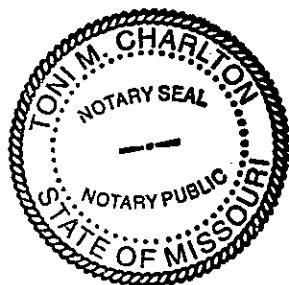
STATE OF MISSOURI       )  
                                  )  
COUNTY OF COLE        )       ss.

Mark L. Oligschlaeger, of lawful age, on his oath states: that he has participated in the preparation of the foregoing Direct Testimony in question and answer form, consisting of 12 pages to be presented in the above case; that the answers in the foregoing Direct Testimony were given by him; that he has knowledge of the matters set forth in such answers; and that such matters are true and correct to the best of his knowledge and belief.

  
\_\_\_\_\_  
Mark L. Oligschlaeger

Subscribed and sworn to before me this 18<sup>th</sup> day of July 2006.

  
\_\_\_\_\_



TONI M. CHARLTON  
Notary Public - State of Missouri  
My Commission Expires December 26, 2008  
Cole County  
Commission #04474301

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**CASE NO. ER-2006-0315**

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1                                   **SUPPLEMENTAL DIRECT TESTIMONY**  
2   **OF**  
3                                   **MARK L. OLIGSCHLAEGER**  
4                                   **THE EMPIRE DISTRICT ELECTRIC COMPANY**  
5                                   **CASE NO. ER-2006-0315**

6           Q.     Please state your name and business address.

7           A.     Mark L. Oligschlaeger, P. O. Box 360, Jefferson City, MO 65102.

8           Q.     Are you the same Mark L. Oligschlaeger who has previously filed direct  
9 testimony in this proceeding for the Staff?

10          A.     Yes, I am.

11          Q.     What is the purpose of your supplemental direct testimony?

12          A.     The purpose of this testimony is to present the Staff's analyses of  
13 The Empire District Electric Company's (Empire or Company) need for rate relief as  
14 measured by certain financial ratios specified in the regulatory plan approved for the  
15 Company last year by the Commission.

16                   **EXECUTIVE SUMMARY**

17          Q.     Please briefly summarize your supplemental direct testimony.

18          A.     The Staff has performed certain analyses in this rate proceeding in order to  
19 determine whether the regulatory plan "amortizations to maintain financial ratios",  
20 mechanism prescribed in the Case No. EO-2005-0263 Stipulation And Agreement approved  
21 by the Commission, would be triggered under either of the Interim Energy Charge (IEC)  
22 revenue requirement scenarios presented for Empire in this proceeding. These analyses are

1 attached as Schedules 1 and 2 to this testimony, and show that regulatory plan amortizations  
2 are triggered under both of the revenue requirement scenarios presented by the Staff in this  
3 rate case.

4 **REGULATORY PLAN AMORTIZATIONS**

5 Q. What are “regulatory plan” amortizations?

6 A. These amortizations are regulatory mechanisms approved by the Commission  
7 last year in the August 2, 2005, Order Approving Stipulation And Agreement for  
8 Case No. EO-2005-0263. The provisions in the regulatory plan approved for Empire allow  
9 for possible reflection of “amortizations” in rates if the Company fails to meet certain  
10 financial ratios in any general rate case filed prior to and including the rate case that reflects  
11 Empire’s planned investment in the Iatan 2 generating station. The Iatan 2 rate case is now  
12 planned for 2010.

13 Q. Please describe the provisions in the Company’s regulatory plan concerning  
14 possible “additional” amortizations to reflect in its rate proceedings.

15 A. The regulatory plan, as approved by the Commission, calls for special rate  
16 measures to be taken if Empire fails to meet the benchmarks set out in Appendix C  
17 “Financial Ratios” of the regulatory plan for any one of three standards set out by credit  
18 rating agencies as indicative of an investment grade rated company. These three standards  
19 are: 1) Adjusted Total Debt to Total Capitalization; 2) Adjusted Funds from Operations  
20 Interest Coverage; and 3) Adjusted Funds from Operations as a Percentage of Average Total  
21 Debt. The first ratio listed above will be monitored in Empire’s applications for financing  
22 (and, in fact, was monitored in Empire’s recent financing case, Case No. EF-2006-0263).  
23 However, the latter two ratios were to be examined in the context of general rate

1 proceedings. If these two ratios are not met, the regulatory plan allows for incorporation of  
2 an “additional” amortization in the rate process under certain circumstances.

3 Q. Was it the Staff’s expectation that regulatory plan amortizations might be  
4 applicable even before the construction of Iatan 2 commenced?

5 A. Yes. Although the Staff did not anticipate that Empire would file a rate  
6 increase case as early as it did, following Case No. EO-2006-0263, the Staff has viewed the  
7 regulatory plan amortizations as applying even before the construction of Iatan 2 literally  
8 commences. The Staff views the regulatory plan as a good faith effort to assist Empire in  
9 maintaining an investment grade credit rating commencing with the Commission’s approval  
10 of the regulatory plan through the commercial operation date of Iatan 2 in 2010.

11 Q. What is the relevance of the amortization provisions in the Company’s 2005  
12 regulatory plan to this rate proceeding?

13 A. While Empire, the Staff and other parties have presented revenue requirement  
14 recommendations in this case based upon traditional cost-based ratemaking approaches,  
15 Empire’s regulatory plan also requires calculation of an “alternative” revenue requirement,  
16 based upon Empire’s financial ratios during this rate proceeding as well. If the regulatory  
17 plan amortization calculations produce an overall higher revenue requirement for Empire  
18 than traditional approaches do, the Stipulation And Agreement in Case No. EO-2005-0263  
19 requires that the higher revenue requirement amount derived from the amortization  
20 calculations be adopted for Empire.

21 Q. Has the Staff performed analyses of whether Empire meets the benchmarks  
22 for the two credit ratings ratios under the revenue requirement scenarios presented by it to the  
23 Commission in this proceeding?

1           A.     Yes. The Staff requested information from Empire to allow it to run  
2 calculations concerning the impact of the two revenue requirement scenarios outlined in this  
3 testimony on the Company's financial ratios set out in the regulatory plan approved in Case  
4 No. EO-2005-0263. Using that information, Schedule 1 and Schedule 2 of this testimony  
5 present the results of the Staff's regulatory plan amortization analysis for the IEC  
6 Termination and the IEC Continuation scenarios, respectively.

7           Q.     What do these schedules show?

8           A.     The calculated amortization amounts for each scenario are shown on line 87  
9 of Schedule 1 and Schedule 2.

10          Schedule 1 shows that, under the Staff's traditional revenue requirement calculation  
11 for the IEC Termination scenario, Empire will not be able to maintain the required ratio of  
12 19.5% Adjusted Funds from Operations as a Percentage of Total Debt, or the required ratio  
13 of 3.2 times Adjusted Funds from Operations Interest Coverage. Line 87 of Schedule 1  
14 shows that an amortization amount of \$9.275 million (before possible income tax impact)  
15 should be added to the Company's traditional revenue requirement under the IEC  
16 Termination scenario.

17          On Schedule 2, the Staff's calculations show that, under the IEC Continuation  
18 scenario, Empire will also fail to meet either of the same two financial indices set out in the  
19 regulatory plan discussed above. Line 87 of Schedule 2 shows that an amortization amount  
20 of \$20.5 million (before possible income tax impact) should be added to the Company's  
21 traditional revenue requirement under the IEC Continuation scenario.

22          These schedules show that amortizations are required under the Staff's revenue  
23 requirement recommendations for either scenario to allow Empire the opportunity to

1 maintain its current investment grade credit ratings as provided for in the regulatory plan  
2 approved by the Commission.

3 Q. What is another way of summarizing the results shown in Schedule 1 and  
4 Schedule 2?

5 A. The calculations show that, under either of the Staff's revenue requirement  
6 scenarios, Empire will not have sufficient funds from operations (cash flow) in order to meet  
7 the financial ratio benchmarks set out in the Company's regulatory plan approved by the  
8 Commission.

9 Q. How do the amortization amounts cited above relate to the Staff's revenue  
10 requirement recommendations in this case calculated in the traditional manner?

11 A. The calculated amortization amounts and the traditional revenue requirement  
12 recommendation amounts should be added together to determine the total amount of rate  
13 relief to be granted to Empire in this case under the approach called for in the Stipulation  
14 And Agreement in Case No. EO-2005-0263.

15 For example, the Staff's filed Preliminary Reconciliation dated July 7, 2006, indicates  
16 that, under the IEC Termination scenario, Empire should receive a rate increase of  
17 approximately \$2.1 million (after taking into account the reduction in IEC revenues of  
18 approximately \$8.7 million), when its revenue requirement is calculated in the traditional  
19 manner. The amortization amount for the IEC Termination scenario of approximately  
20 \$9.3 million from Schedule 1 should be added to the \$2.1 million traditional revenue  
21 requirement to derive a total rate increase for Empire in this case under this scenario of  
22 approximately \$11.4 million. Accordingly, \$11.4 million is the total increase required by



1 Empire in this rate proceeding in order to have an opportunity to maintain its current  
2 investment grade credit ratings under the IEC Termination scenario.

3 The same calculations apply to the IEC Continuation scenario. The Staff's traditional  
4 revenue requirement calculation of a negative \$16 million under this scenario should be  
5 netted against the positive amortization amount of \$20.5 million shown on Schedule 2 to  
6 derive a net revenue requirement of a positive \$4.5 million for Empire in this case under the  
7 IEC Continuation scenario.

8 Q. Is there an agreed upon process and format for performing the amortization  
9 calculations in Case No. EO-2005-0263?

10 A. Yes. This process and format is set forth in Appendix D "Process Illustration—  
11 Adjustment of Amortization Amount" to the Stipulation And Agreement in  
12 Case No. EO-2005-0263.

13 Q. Has the Staff followed the prescribed process and format set out in  
14 Appendix D to the Stipulation And Agreement in Case No. EO-2005-0263?

15 A. Yes, with two modifications. The Company, in its response to Staff  
16 Data Request No. 301, indicated it had made two changes to the calculation set forth in the  
17 2005 regulatory plan docket in its amortization calculations performed for purposes of its  
18 internal analysis of the impacts of this rate proceeding. First, the Company incorporated the  
19 impact of its requested rate relief in its revenues and income tax amounts used in the  
20 calculations. Second, Empire incorporated its balance of trust preferred stock (TOPRs) as  
21 part of its debt balance, and TOPRs dividends as part of its interest payments, in these  
22 calculations.

1           Q.     Does the Staff agree with Empire's first proposed modification, concerning  
2 rate relief?

3           A.     Yes. The intended purpose of the regulatory plan amortization provisions is  
4 to determine whether rate relief determined under traditional methods needs to be  
5 supplemented in order to allow Empire to remain rated at investment grade levels as  
6 considered and provided for in the regulatory plan. This can best be determined by  
7 incorporating the proposed results of the traditional ratemaking approaches into the  
8 amortization calculations. This has been done by adding the amount of the Staff's  
9 recommended rate relief under both scenarios to line 16, Electric Sales Revenues, of  
10 Schedule 1 and Schedule 2, respectively; and adding the amount of grossed-up income taxes  
11 associated with the Staff's recommended rate relief under both scenarios to line 26, Federal  
12 and State Income Taxes, of Schedule 1 and Schedule 2, respectively.

13          Q.     Does the Staff agree with Empire's second proposed modification, concerning  
14 treatment of TOPRs?

15          A.     Yes. The Staff understands that credit rating agencies treat TOPRs as debt  
16 equivalents, and TOPRs dividends as interest equivalents, for financial ratio analysis  
17 purposes. It is appropriate to analyze Empire's current TOPRs financing in the same fashion  
18 for purposes of performing the amortization calculations. The Staff has done this by  
19 including TOPRs dividends in line 14, Interest Expense, in Schedule 1 and Schedule 2; and  
20 by including the amount of net TOPRs financing in lines 65 and 66, Adjusted Total  
21 Debt 3/31/06 and Adjusted Total Debt 3/31/05, respectively, in Schedule 1 and Schedule 2.

22          Q.     Please generally describe the sources of the information you are using in the  
23 amortization calculations that appear on Schedules 1 and 2.

1           A.     The capital structure and debt cost information in these schedules is taken  
2 from the Staff's rate of return/capital structure recommendations in this proceeding, found in  
3 Schedules 9 and 20 to the direct testimony of Staff witness David Murray of the Financial  
4 Analysis Department.

5           The revenues, expenses and funds from operations information used in the  
6 amortization calculations was taken from the Staff's accounting schedules for the IEC  
7 Termination and Continuation Scenarios, and is consistent with the revenue requirement  
8 information reflected in the "Preliminary Reconciliation" filed July 7, 2006, by the Staff. As  
9 previously mentioned, the Staff's current rate relief recommendations under each scenario  
10 have been reflected in the amounts for revenues and income taxes from the Staff's  
11 accounting schedules for purposes of performing the amortization calculations.

12           The remaining information on Schedule 1 and 2, including amounts for the  
13 Company's cash interest payments, has either been obtained from its accounting system, its  
14 filed reports with the Securities and Exchange Commission, or directly from the Company  
15 through data request responses and informal information requests. An exception to this  
16 relates to off-balance sheet obligations, for which the Staff has relied upon certain  
17 information from a Standard & Poors' (S&P) document in order to value this item. This  
18 approach will be discussed in more detail later in this testimony.

19           Q.     Please describe the Company's Elk River Windfarm transaction, and its  
20 relevance to the amortization calculations presented in Schedule 1 and Schedule 2.

21           A.     In late 2005, Empire entered into an operating lease agreement to obtain wind  
22 energy from the Elk River Windfarm located in Kansas over a 20-year period. Operating  
23 leases, like purchased power agreements (PPAs), are considered to be "off-balance sheet"

1 obligations by credit rating agencies. Off-balance sheet obligations are items that are  
2 considered fixed obligations by credit rating agencies and, therefore, are either wholly or  
3 partially treated as debt for purposes of calculating leverage and coverage ratios, even though  
4 the costs of the item are treated as expenses, and not as debt re-payment, on the financial  
5 statements of the utility that has entered into the obligations. Therefore, credit rating  
6 agencies include off-balance sheet items in their analysis of a utility's debt levels, which is  
7 why these items are also being considered as part of the regulatory plan amortization  
8 analysis.

9 Q. Besides the Elk River Windfarm, does Empire currently enter into other off-  
10 balance sheet transactions?

11 A. Yes. Empire's current contract for purchased power from the Jeffrey Energy  
12 Center station (majority owned by Westar, Inc.), and its operating lease for unit train  
13 facilities, are both considered to be off-balance sheet obligations by credit rating agencies.

14 Q. Has Empire valued the amount of its off-balance sheet obligations that should  
15 be treated as debt for purposes of the benchmark ratios?

16 A. Yes. The Company provided to the Staff an analysis of the estimated total  
17 debt valuation for the Elk River Windfarm operating lease agreement, as well as its other and  
18 less material off-balance sheet items.

19 Q. Does the Staff concur with these estimates concerning Empire's off-balance  
20 sheet obligations?

21 A. No, not without further investigation. Available documentation from S&P  
22 indicates that there is an apparent discrepancy between Empire's estimates of the debt

1 equivalent valuation of its off-balance sheet obligations, and S&P's assumptions concerning  
2 these amounts. In S&P's Research Report dated May 18, 2006, it is stated:

3           When conducting its credit analysis of Empire, Standard & Poor's  
4           makes various adjustments to the company's reported financial  
5           figures. We consider off-balance-sheet (OBS) obligations - including  
6           operating leases and PPAs such as the Elk River Windfarm Contract –  
7           fixed commitments, and impute debt and interest components when  
8           calculating credit measures. As of 2006, after these OBS obligations  
9           are accounted for, Empire's total debt and interest expense increase by  
10          about \$72 million and \$7 million, respectively.  
11          (Schedule 3-3)

12          The Staff's interpretation of this statement is that S&P currently values Empire's off-  
13          balance sheet obligations as being equivalent in total to approximately \$72 million of debt.

14          The S&P research document has been attached to this testimony as Schedule 3.

15          Q.     How has the Staff valued Empire's off-balance sheet obligations for purposes  
16          of its regulatory plan amortization analysis?

17          A.     To be conservative, at this time the Staff is using the S&P estimates of the  
18          total debt equivalent value for Empire's off-balance sheet items in Schedule 1 and  
19          Schedule 2. The Staff is seeking additional information from Empire on this matter in order  
20          to determine whether the values for off-balance sheet obligations used in these schedules are  
21          accurate and representative.

22          Q.     Please describe line 89 of Schedules 1 and 2.

23          A.     This line presents the possible income tax consequences of the amortization  
24          amounts calculated on line 87 of the schedules.

25          Q.     Does presentation of income tax amounts associated with the amortization  
26          calculations on these schedules mean that the Staff recommends that any amortization  
27          amounts granted to Empire by the Commission be grossed up for associated income taxes?

1           A.     No. The Staff is not aware of any definitive evidence that regulatory plan  
2 amortizations will be treated as taxable income by federal and state taxing authorities. In the  
3 event that such amortizations are deemed to be taxable, the Staff believes it is probable that a  
4 utility's receipt of deferred tax benefits related to its ongoing plant additions will, in effect,  
5 compensate for any incremental tax liability associated with amortization amounts included  
6 in rates for Empire or other utilities covered by regulatory plans of a similar nature.

7           Q.     If recovery of income taxes associated with amortizations is allowed in rates,  
8 will this have a significant impact on Empire's ratepayers?

9           A.     Yes. At currently effective tax rates, such treatment would mean that  
10 customers would have to provide Empire an additional \$0.62 in rates for every dollar Empire  
11 needs to meet the financial ratio indicators included in the regulatory plan.

12          Q.     What is the Staff's position on including a gross-up for income taxes in the  
13 amount of regulatory plan amortizations allowed in rates?

14          A.     The Staff opposes including a gross-up of income taxes as part of the  
15 amortization amount to be included in rates, absent a showing that such amortizations will be  
16 considered taxable by federal and state taxing authorities. If that showing can be made, the  
17 Staff would still oppose inclusion of income tax effects in the amortization amounts granted  
18 in rates unless the utility can demonstrate that it will not derive sufficient benefits in deferred  
19 taxes from its ongoing plant in service additions to offset any additional tax liability  
20 associated with the regulatory plan amortizations.

21          Q.     Should the Staff's calculated amortization amounts shown on Schedule 1 and  
22 Schedule 2 be considered the final recommendations from the Staff in these matters?

1           A.     No. As earlier indicated, the Staff still has unresolved questions concerning  
2 the off-balance sheet obligations and imputed debt valuations currently reflected in these  
3 schedules. Second, the calculated values of the regulatory plan amortizations will change as  
4 the Staff's recommended traditional revenue requirement amounts change, related to  
5 settlement of issues or other reasons. For this reason, the Staff intends to update its  
6 amortization analyses on an ongoing basis for the remainder of this proceeding. The Staff  
7 wanted to provide the information contained in this testimony as soon as was reasonably  
8 possible to the Commission and the parties.

9           Q.     Does this conclude your supplemental direct testimony?

10          A.     Yes, it does.

|    |   |  |             |             |
|----|---|--|-------------|-------------|
| 1  | Calculation of Amortization to meet Financial Ratio Targets           |  |             |             |
| 2  | IEC Termination Scenario  |  |             |             |
| 3  |   |  | Total       | Juris       |
| 4  |   |  | Company     | Alloc       |
| 5  |   |  |             |             |
| 6  | Rate Base   | Staff Acct. Schedule 2 *                               |             | 618,311,229 |
| 7  | Jurisdictional Allocation for Capital                                 |  |             | 0.82        |
| 8  |   |  |             |             |
| 9  | Total Capital   | Murray Schedule 9                                      | 772,078,472 | 633,104,347 |
| 10 | Equity  | Murray Schedule 9                                      | 384,040,776 | 314,913,436 |
| 11 | Trust Preferred   | Murray Schedule 9                                      | 48,434,238  | 39,716,075  |
| 12 | Long-term Debt  | Murray Schedule 9                                      | 339,603,458 | 278,474,836 |
| 13 | Cost of Debt  | Murray Schedule 20                                     | 7.02%       | 7.02%       |
| 14 | Interest Expense  | L12 * L13 (+\$4,250,000 (TOPRs))                       | 28,090,163  | 23,033,933  |
| 15 |   |  |             |             |
| 16 | Electric Sales Revenue  | Staff Acct. Schedule 9, L.1-3, + Rate Increase         |             | 308,036,247 |
| 17 | Other Electric Operating Revenue                                      | Staff Acct. Schedule 9, L.4-5                          |             | 4,250,093   |
| 18 | Water Revenue   |  |             |             |
| 19 | Operating Revenue   | L16 + L17  |             | 312,286,340 |
| 20 |   |  |             |             |
| 21 | Operating and Maintenance Expense                                     | Staff Acct. Schedule 9, L.94 (less cust. deposits)     |             | 199,821,131 |
| 22 | Depreciation  | Staff Acct. Schedule 9, L.95 + L99                     |             | 32,373,757  |
| 23 | Amortization  |  |             |             |
| 24 | Interest on Customer Deposits   | Staff Acct. Schedule 10, Adj. S-70.3                   |             | 529,813     |
| 25 | Taxes Other than Income Taxes   | Staff Acct. Schedule 9, L.100                          |             | 10,883,580  |
| 26 | Federal and State Income Taxes  | Staff Acct. Schedule 9, L.111 (plus rate incr. impact) |             | 17,358,207  |
| 27 | Gains on Disposition of Plant   |  |             |             |
| 28 | Total Water Operating Expenses  |  |             |             |
| 29 | Total Electric/Water Operating Exp                                    | Sum of L. 21-28  |             | 260,966,488 |
| 30 |   |  |             |             |
| 31 | Operating Income - Electric   | L19 - L29  |             | 51,319,852  |
| 32 | Operating Income - Water  |  |             |             |
| 33 | less: Interest Expense  | L14  |             | -23,033,933 |
| 34 | Depreciation  | L22  |             | 32,373,757  |
| 35 | Amortization  |  |             |             |
| 36 | Deferred Taxes  | Staff Acct. Schedule 9, L110                           |             | 2,323,761   |
| 37 | Funds from Operations (FFO)   | Sum of L31-36  |             | 62,983,437  |
| 38 |   |  |             |             |
| 39 |   |  |             |             |
| 40 |   |  |             |             |
| 41 |   |  |             |             |
| 42 |   |  |             |             |
| 43 | Additional Financial Information Needed for Calculation of Ratios     |  |             |             |
| 44 | Capitalized Lease Obligations   | EDE Accounts 227 + 243                                 | 443,765     | 363,887     |
| 45 | Short-term Debt Balance   | EDE Form 10-Q, p. 6                                    | 46,000,000  | 37,720,000  |
| 46 | Short-term Debt Interest  | EDE Accounts 417.891 + 431.400                         | 625,992     | 513,313     |
| 47 | Cash Interest Paid  | Information Supplied by EDE                            | 24,275,961  | 19,906,288  |
| 48 | AFUDC Debt (capitalized interest)                                     | EDE Form 10-Q, p. 4                                    | 606,000     | 496,920     |
| 49 |   |  |             |             |
| 50 | Adjustments Made by Rating Agencies for Off-Balance Sheet Obligations |  |             |             |
| 51 | Debt Adj for Off-Balance Sheet Obligs                                 |  |             |             |
| 52 | Operating Lease Debt Equivalent                                       | Information Supplied by EDE/S&P                        | 48,323,160  | 39,624,991  |
| 53 | Purchase Power Debt Equivalent  | Information Supplied by EDE                            | 23,676,840  | 19,415,009  |
| 54 | Total OSB Debt Adjustment   | L52 + I53  | 72,000,000  | 59,040,000  |
| 55 |   |  |             |             |
| 56 | Operating Lease Deprec Adjustment                                     | Information Supplied by EDE/S&P                        | 1,517,000   | 1,243,940   |
| 57 |   |  |             |             |
| 58 | Interest Adjustments for Off-Balance Sheet Obligations                |  |             |             |
| 59 | Present Value of Operating Leases                                     | L52 * 10%  | 4,832,316   | 3,962,499   |
| 60 | Purchase Power Debt Equivalent  | L53 * 10%  | 2,367,684   | 1,941,501   |
| 61 | Total OSB Interest Adjustment   | L59 + L60  | 7,200,000   | 5,904,000   |



|    |  |   |             |             |
|----|--|---|-------------|-------------|
| 62 |  |   |             |             |
| 63 |  | Ratio Calculations                                      |             |             |
| 64 | Adjusted Interest Expense  | L14 + L46 + L61   | 35,916,155  | 29,451,247  |
| 65 | Adjusted Total Debt 3/31/06  | L11 + L12 + L44 + L45 + L54                             | 506,481,461 | 415,314,798 |
| 66 | Adjusted Total Debt 3/31/05  | Same as L65, but for prior year                         | 412,861,000 | 338,546,020 |
| 67 | Adjusted Total Capital   | L9 + L44 + L45 + L54                                    | 890,522,237 | 730,228,234 |
| 68 |  |   |             |             |
| 69 | Adj. FFO Interest Coverage   | (L37 + L47 + L48 + L61)/(L14 + L48 + L61)               |             | 3.03        |
| 70 | Adj. FFO as a % of Average Total Debt  | (L37 + L56)/(avg. of L65 + L66)                         |             | 0.1704      |
| 71 | Adj. Total Debt to Total Capital   | L65/L67   |             | 0.5687      |
| 72 |  |   |             |             |
| 73 |  | Changes Required to Meet Ratio Targets                  |             |             |
| 74 | Adj. FFO Interest Coverage Target  |   |             | 3.20        |
| 75 | FFO Adjustment to Meet Target  | (L74 - L69) * L64                                       |             | 4,903,616   |
| 76 | Interest Adjustment to Meet Target   | L37 * (1/L74 - 1) - 1/L69 - 1)                          |             | -2,344,078  |
| 77 |  |   |             |             |
| 78 | Adj. FFO as a % of Average Total Debt  |   |             | 0.195       |
| 79 | FFO Adjustment to Meet Target  | (L78 - L70) * (Avg of L65 + L66)                        |             | 9,274,053   |
| 80 | Debt Adjustment to Meet Target   | L37 * (1/L78 - 1/L70)                                   |             | -46,638,131 |
| 81 |  |   |             |             |
| 82 | Adj. Total Debt to Total Capital Target  |   |             | 56.50%      |
| 83 | Debt Adjustment to Meet Target   | (L82 - L71) * L67                                       |             | -2,735,846  |
| 84 | Total Capital Adjustment to Meet Target  | L65/L82 - L67   |             | 4,842,205   |
| 85 |  |   |             |             |
| 86 |  | Amortization and Revenue Needed to Meet Targeted Ratios |             |             |
| 87 | FFO Adj Needed to Meet Target Ratios   | Maximum of L75, L79 or zero                             |             | 9,274,053   |
| 88 | Effective Income Tax Rate  |   |             | 0.3839      |
| 89 | Income Tax Effect  | L87 * L88/(1 - L88)                                     |             | -5,778,784  |
| 90 | Total Amortization Req for FFO Adj   | L87 - L89   |             | 15,052,838  |
| 91 |  |   |             |             |
| 92 | * All references to Staff Acct. Schedules tie to schedules supporting amounts reflected in the |   |             |             |
| 93 | Preliminary Reconciliation filed 7/7/06  |   |             |             |

|    |   |  |             |             |
|----|---|--|-------------|-------------|
| 1  | Calculation of Amortization to meet Financial Ratio Targets           |  |             |             |
| 2  | IEC Continuation Scenario   |  |             |             |
| 3  |   |  | Total       | Juris       |
| 4  |   |  | Company     | Alloc       |
| 5  |   |  |             |             |
| 6  | Rate Base   | Staff Acct. Schedule 2*                            |             | 617,577,674 |
| 7  | Jurisdictional Allocation for Capital                                 |  |             | 0.82        |
| 8  |   |  |             |             |
| 9  | Total Capital   | Murray Schedule 9                                  | 772,078,472 | 633,104,347 |
| 10 | Equity  | Murray Schedule 9                                  | 384,040,776 | 314,913,436 |
| 11 | Trust Preferred   | Murray Schedule 9                                  | 48,434,238  | 39,716,075  |
| 12 | Long-term Debt  | Murray Schedule 9                                  | 339,603,458 | 278,474,836 |
| 13 | Cost of Debt  | Murray Schedule 20                                 | 7.02%       | 7.02%       |
| 14 | Interest Expense  | L12 * L13 (+\$4,250,000 (TOPRs))                   | 28,090,163  | 23,033,933  |
| 15 |   |  |             |             |
| 16 | Electric Sales Revenue  | Staff Acct. Schedule 9*, L.1-3, + Rate Decrease    |             | 289,813,503 |
| 17 | Other Electric Operating Revenue                                      | Staff Acct. Schedule 9, L.4-5                      |             | 4,250,093   |
| 18 | Water Revenue   |  |             |             |
| 19 | Operating Revenue   | L16 + L17  |             | 294,063,596 |
| 20 |   |  |             |             |
| 21 | Operating and Maintenance Expense                                     | Staff Acct. Schedule 9, L.94 (less cust. deposits) |             | 199,821,131 |
| 22 | Depreciation  | Staff Acct. Schedule 9, L.95 + L99                 |             | 32,373,757  |
| 23 | Amortization  |  |             |             |
| 24 | Interest on Customer Deposits   | Staff Acct. Schedule 10, Adj. S-70.3               |             | 529,813     |
| 25 | Taxes Other than Income Taxes   | Staff Acct. Schedule 9, L.100                      |             | 10,883,580  |
| 26 | Federal and State Income Taxes  | Staff Acct. Schedule 9, L.111 (plus IEC revenues   |             | 10,362,867  |
| 27 | Gains on Disposition of Plant   | and rate decr. impact)                             |             |             |
| 28 | Total Water Operating Expenses  |  |             |             |
| 29 | Total Electric/Water Operating Exp                                    | Sum of L. 21-28                                    |             | 253,971,148 |
| 30 |   |  |             |             |
| 31 | Operating Income - Electric   | L19 - L29  |             | 40,092,448  |
| 32 | Operating Income - Water  |  |             |             |
| 33 | less: Interest Expense  | L14  |             | -23,033,933 |
| 34 | Depreciation  | L22  |             | 32,373,757  |
| 35 | Amortization  |  |             |             |
| 36 | Deferred Taxes  | Staff Acct. Schedule 9, L110                       |             | 2,323,761   |
| 37 | Funds from Operations (FFO)   | Sum of L31-36                                      |             | 51,756,033  |
| 38 |   |  |             |             |
| 39 |   |  |             |             |
| 40 |   |  |             |             |
| 41 |   |  |             |             |
| 42 |   |  |             |             |
| 43 | Additional Financial Information Needed for Calculation of Ratios     |  |             |             |
| 44 | Capitalized Lease Obligations   | EDE Accounts 227 + 243                             | 443,765     | 363,887     |
| 45 | Short-term Debt Balance   | EDE Form 10-Q, p. 6                                | 46,000,000  | 37,720,000  |
| 46 | Short-term Debt Interest  | EDE Accounts 417.891 + 431.400                     | 625,992     | 513,313     |
| 47 | Cash Interest Paid  | Information Supplied by EDE                        | 24,275,961  | 19,906,288  |
| 48 | AFUDC Debt (capitalized interest)                                     | EDE Form 10-Q, p. 4                                | 606,000     | 496,920     |
| 49 |   |  |             |             |
| 50 | Adjustments Made by Rating Agencies for Off-Balance Sheet Obligations |  |             |             |
| 51 | Debt Adj for Off-Balance Sheet Obligs                                 |  |             |             |
| 52 | Operating Lease Debt Equivalent                                       | Information Supplied by EDE/S&P                    | 48,323,160  | 39,624,991  |
| 53 | Purchase Power Debt Equivalent  | Information Supplied by EDE                        | 23,676,840  | 19,415,009  |
| 54 | Total OSB Debt Adjustment   | L52 + I53  | 72,000,000  | 59,040,000  |
| 55 |   |  |             |             |
| 56 | Operating Lease Deprec Adjustment                                     | Information Supplied by EDE/S&P                    | 1,517,000   | 1,243,940   |
| 57 |   |  |             |             |
| 58 | Interest Adjustments for Off-Balance Sheet Obligations                |  |             |             |
| 59 | Present Value of Operating Leases                                     | L52 * 10%  | 4,832,316   | 3,962,499   |
| 60 | Purchase Power Debt Equivalent  | L53 * 10%  | 2,367,684   | 1,941,501   |
| 61 | Total OSB Interest Adjustment   | L59 + L60  | 7,200,000   | 5,904,000   |

|    |   |   |             |              |
|----|---|---|-------------|--------------|
| 62 |   |   |             |              |
| 63 |   | Ratio Calculations                                      |             |              |
| 64 | Adjusted Interest Expense   | L14 + L46 + L61   | 35,916,155  | 29,451,247   |
| 65 | Adjusted Total Debt 3/31/06   | L11 + L12 + L44 + L45 + L54                             | 506,481,461 | 415,314,798  |
| 66 | Adjusted Total Debt 3/31/05   | Same as L65, but for prior year                         | 412,861,000 | 338,546,020  |
| 67 | Adjusted Total Capital  | L9 + L44 + L45 + L54                                    | 890,522,237 | 730,228,234  |
| 68 |   |   |             |              |
| 69 | Adj. FFO Interest Coverage  | (L37 + L47 + L48 + L61)/(L14 + L48 + L61)               |             | 2.65         |
| 70 | Adj. FFO as a % of Average Total Debt   | (L37 + L56)/(avg. of L65 + L66)                         |             | 0.1406       |
| 71 | Adj. Total Debt to Total Capital  | L65/L67   |             | 0.5687       |
| 72 |   |   |             |              |
| 73 |   | Changes Required to Meet Ratio Targets                  |             |              |
| 74 | Adj. FFO Interest Coverage Target   |   |             | 3.20         |
| 75 | FFO Adjustment to Meet Target   | (L74 - L69) * L64                                       |             | 16,137,273   |
| 76 | Interest Adjustment to Meet Target  | L37 * (1/L74 - 1) - 1/L69 - 1)                          |             | -7,802,554   |
| 77 |   |   |             |              |
| 78 | Adj. FFO as a % of Average Total Debt   |   |             | 0.195        |
| 79 | FFO Adjustment to Meet Target   | (L78 - L70) * (Avg of L65 + L66)                        |             | 20,501,457   |
| 80 | Debt Adjustment to Meet Target  | L37 * (1/L78 - 1/L70)                                   |             | -102,668,083 |
| 81 |   |   |             |              |
| 82 | Adj. Total Debt to Total Capital Target   |   |             | 56.50%       |
| 83 | Debt Adjustment to Meet Target  | (L82 - L71) * L67                                       |             | -2,735,846   |
| 84 | Total Capital Adjustment to Meet Target   | L65/L82 - L67   |             | 4,842,205    |
| 85 |   |   |             |              |
| 86 |   | Amortization and Revenue Needed to Meet Targeted Ratios |             |              |
| 87 | FFO Adj Needed to Meet Target Ratios  | Maximum of L75, L79 or zero                             |             | 20,501,457   |
| 88 | Effective Income Tax Rate   |   |             | 0.3839       |
| 89 | Income Tax Effect   | L87 * L88/(1 - L88)                                     |             | -12,774,727  |
| 90 | Total Amortization Req for FFO Adj  | L87 - L89   |             | 33,276,184   |
| 91 |   |   |             |              |
| 92 | * All references to Staff Accounting Schedules tie to schedules supporting amounts reflected in the |   |             |              |
| 93 | Preliminary Reconciliation filed 7/7/06.  |   |             |              |

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## RESEARCH

**Empire District Electric Co.**

Publication date:

18-May-2006

Primary Credit Analyst:

Gerrit Jepsen, CFA, New York (1) 212-438-2529;  
gerrit\_jepsen@standardandpoors.com**Corporate Credit Rating**

BBB-/Stable/A-3

**Business risk profile**1 2 3 4 5 **6** 7 8 9 10**Financial risk profile:**

Aggressive

**Debt maturities:**

2006 None

2007 None

2008 None

2009 \$20 mil.

2010 \$50 mil.

**Outstanding Rating(s)****Empire District Electric Co.**

Sr unsecd debt

BB+

Local currency

Sr secd debt

BBB+

Local currency

CP

A-3

Local currency

Pfd stk

BB

Local currency

**Corporate Credit Rating History**

July 2, 2002

BBB/A-2

Feb. 21, 2006

BBB/A-3

May 17, 2006

BBB-/A-3

**Major Rating Factors****Weaknesses:**

- Capital spending through 2010 well above historical levels,
- No permanent fuel adjustment clause, and
- Weak cash flow financial measures.

**Strengths:**

- Healthy service area,
- Steady utility cash flows, and
- Minimal nonregulated operations.

Schedule 3-1

## Rationale

Standard & Poor's Ratings Services' ratings on integrated electric utility Empire District Electric Co. reflect the utility's steady cash flow and restrictive regulatory environment, combined with constrained financial measures over the next several years due to fuel and power costs that continue to exceed the level recoverable in rates, and due to Empire's higher-than-historical level of capital spending, including the acquisition of a Missouri gas utility.

Joplin, Mo.-based Empire had \$456 million in debt and trust-preferred securities as of March 31, 2006.

Empire's satisfactory business risk profile benefits from a service territory with limited industrial concentration, and consists mostly of residential and small commercial customers. In addition, Empire has few competitive operations, and has been willing to sell these unregulated businesses due to financial underperformance. These attributes, however, have historically been moderated by less-than-adequate recovery of O&M expenses and other costs. This will continue to weaken Empire's financial measures during the heavy capital spending phase, which includes the Iatan 2 and Plum Point coal units. Empire's business risk profile is a '6' (satisfactory). (Utility business risk profiles are categorized from '1' (excellent) to '10' (vulnerable).)

To strengthen Empire's cash flow during its planned capital spending for generation and environmental compliance, constructive rate relief will be essential and should include recovery of fuel and purchased power on a timely basis. Historically, Missouri regulation has been restrictive regarding fuel and purchased-power costs because a permanent energy cost recovery (ECR) rider was not statutorily authorized. Under a new Missouri law, utilities operating in the state can seek Missouri Public Service Commission approval of an ECR rider that, if authorized, would provide for the pass-through of rising fuel and power costs. Timely recovery of such expenses, particularly when commodity prices rise rapidly, is important for Empire's credit quality because the company relies on a relatively high level of natural-gas-fired generation and power purchases for its supply. Although Empire filed for a \$30 million electric base rate increase in Missouri that, if authorized, would strengthen creditworthiness, the inability to implement an ECR in the near term weakens credit quality, particularly since fuel and power costs currently exceed the level recoverable through base rates and the company's interim energy charge.

Empire's adjusted financial ratios are mixed for the 'BBB-' rating, with funds from operations (FFO) interest coverage of about 3.9x, FFO to total debt of about 17%, and total debt to total capital of approximately 56%. When calculating these ratios, Standard & Poor's considers Empire's trust-preferred securities as having minimal equity content, and adjusts ratios for operating leases and purchase-power agreements. Moreover, FFO less dividends, or net cash flow, relative to capital expenditures is expected to decline to about 50%, so Empire will need to seek external financing to fund its large capital needs.

### Short-term credit factors

Empire's short-term rating is 'A-3'. As of March 31, 2006, Empire had \$3.4 million of cash and a \$226 million unsecured revolving credit facility available for working capital and as backup for its CP. The facility was recently increased from \$150 million, with the incremental \$76 million allocated to support an LOC issued in connection with the company's participation in the Plum Point coal unit. As of March 31, 2006, Empire had \$46 million drawn on its revolver and no CP outstanding. Empire currently maintains sufficient liquidity to post additional collateral under a stressed scenario in which the company would experience a materially negative credit event and a simultaneous adverse energy price movement. Empire's next long-term debt maturity is \$20 million in 2009.

## Outlook

The outlook is stable and incorporates the expectation of steady financial performance through its construction program and successful integration of the gas utility. In addition, we expect that Empire will finance its capital needs in a manner that is consistent with the current rating. The outlook could be revised to negative as a result of unfavorable regulatory actions or if the financial measures weaken from increased capital spending or higher-than-expected use of leverage over the next several years. The outlook could be revised to positive if rate recovery is supportive during the construction program, if a reasonable energy cost recovery mechanism is adopted, and if financial measures begin to show sustainable improvement.

Schedule 3-1

## Accounting

When conducting its credit analysis of Empire, Standard & Poor's makes various adjustments to the company's reported financial figures. We consider off-balance-sheet (OBS) obligations—including operating leases and PPAs such as the Elk River Windfarm contract—fixed commitments, and impute debt and interest components when calculating credit measures. As of 2006, after these OBS obligations are accounted for, Empire's total debt and interest expense increase by about \$72 million and \$7 million, respectively.

Empire benefits from the implementation of regulatory accounting, SFAS 71 (accounting for the effects of certain types of regulation), which requires it to defer for future recovery or refund certain costs and obligations that would otherwise be immediately recognized as revenue and expenses. As of year-end 2005, the company's regulatory assets were about \$55 million and regulatory liabilities about \$33 million, of which \$21 million was cost of plant removal.

The company has unfunded pension obligations relative to total adjusted debt below 3%, which is comparable with the industry average. At about 89%, Empire's aggregate pension funding ratio, which Standard & Poor's defines as the fair value of the plan assets (\$109 million relative to the plan's projected benefit obligation of \$123 million), is about the same as the average ratio for integrated utilities. Standard & Poor's has historically concluded that unfunded obligations are not an acute credit factor, because these costs have been recoverable in rates. Regardless of rate recovery, the company's liquidity could be restricted if cash contributions are made before ultimately being recovered through rates.

**Table 1**

### Empire District Electric Co. Peer Comparison

| Rating                                 | --Average of past three fiscal years-- |                    |                      |                    |
|--|--|--------------------|----------------------|--------------------|
|  | Empire District Electric Co.           | PNM Resources Inc. | El Paso Electric Co. | Westar Energy Inc. |
|  | BBB-/Stable/A-3                        | BBB/Negative/A-3   | BBB/Stable/--        | BB+/Positive/--    |
| <b>(Mil. \$)</b>                       |  |                    |                      |                    |
| Sales                                  | 345.7                                  | 1,712.4            | 725.6                | 1,503.0            |
| Net income from cont. oper.            | 25.0                                   | 71.5               | 30.1                 | 132.6              |
| Funds from oper. (FFO)                 | 78.4                                   | 293.3              | 152.4                | 325.4              |
| Capital expenditures                   | 60.3                                   | 180.0              | 94.5                 | 181.9              |
| Cash and equivalents                   | 13.9                                   | 32.7               | 23.9                 | 51.7               |
| Total debt                             | 425.3                                  | 1,424.8            | 619.1                | 1,876.3            |
| Preferred stock                        | 0.0                                    | 12.0               | 0.0                  | 21.4               |
| Common equity                          | 383.8                                  | 1,154.5            | 528.1                | 1,273.1            |
| Total capital                          | 810.1                                  | 2,591.2            | 1,147.2              | 3,170.8            |
| <b>Ratios</b>                          |  |                    |                      |                    |
| Adj. EBIT interest coverage (x)        | 2.1                                    | 2.3                | 2.1                  | 1.9                |
| Adj. FFO interest coverage (x)         | 3.4                                    | 4.2                | 4.3                  | 2.6                |
| Adj. FFO/avg. total debt (%)           | 16.2                                   | 19.4               | 24.4                 | 13.1               |
| Net cash flow/capital expenditures (%) | 41.3                                   | 135.9              | 161.8                | 133.5              |
| Adj. total debt/capital (%)            | 57.3                                   | 59.9               | 54.1                 | 64.1               |
| Return on common equity (%)            | 6.6                                    | 6.2                | 4.9                  | 10.8               |
| Common dividend payout (%)             | 126.5                                  | 59.1               | 0.0                  | 47.0               |

**Table 2**

### Empire District Electric Co. Financial Summary

| --Fiscal year ended Dec. 31-- |      |      |      |      |
|-------------------------------|------|------|------|------|
| 2005                          | 2004 | 2003 | 2002 | 2001 |

Schedule 3-1

| Rating history                              | BBB/Watch Neg/A-2 | BBB/Watch Neg/A-2 | BBB/Stable/A-2 | BBB/Stable/A-2 | A-/Negative/A-2 |
|---|-------------------|-------------------|----------------|----------------|-----------------|
| <b>(Mil. \$)</b>                            |                   |                   |                |                |                 |
| Sales                                       | 386.2             | 325.5             | 325.5          | 305.9          | 264.3           |
| Net income from cont. oper.                 | 23.8              | 21.8              | 29.5           | 25.5           | 13.9            |
| Funds from oper. (FFO)                      | 87.9              | 74.3              | 83.5           | 64.0           | 43.8            |
| Capital expenditures                        | 73.6              | 41.8              | 65.6           | 76.3           | 75.8            |
| Total debt                                  | 441.3             | 410.6             | 424.0          | 433.7          | 451.6           |
| Preferred stock                             | 0.0               | 0.0               | 0.0            | 0.0            | 0.0             |
| Common equity                               | 393.4             | 379.2             | 378.8          | 329.3          | 268.3           |
| Total capital                               | 835.8             | 790.5             | 804.0          | 763.9          | 719.9           |
| <b>Ratios</b>                               |                   |                   |                |                |                 |
| Adj. EBIT interest coverage (x)             | 2.4               | 2.1               | 2.4            | 2.1            | 1.4             |
| Adj. FFO interest coverage (x)              | 3.9               | 3.4               | 3.4            | 3.0            | 2.5             |
| Adj. FFO/total debt (%)                     | 18.0              | 15.5              | 17.0           | 12.6           | 8.7             |
| Adj. net cash flow/capital expenditures (%) | 72.4              | 95.4              | 81.5           | 47.3           | 23.3            |
| Adj. total debt/capital (%)                 | 56.2              | 57.5              | 57.7           | 63.0           | 66.5            |
| Return on common equity (%)                 | 6.0               | 5.7               | 8.2            | 8.4            | 2.7             |
| Common dividend payout (%)                  | 139.5             | 149.3             | 99.0           | 109.3          | 217.4           |

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