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Time Warner Provider Information  
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**AP Associated Press**

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Associated Press

### Time Warner Raising Broadband Speeds

Tuesday December 14, 6:06 pm ET

#### Time Warner Raising Broadband Speeds to 5 and 8 Million Bits Per Second Without Price Increase

NEW YORK (AP) — As part of an ongoing race in the cable industry, Time Warner Cable is raising the speed of its broadband Internet offerings to 5 and 8 million bits per second without increasing prices.

The higher speeds are available in New York City starting Tuesday and will roll out to the rest of the country in January.

Road Runner, the company's broadband service, has been running on speeds of 3 mbps and its premium service on 6 mbps — generally faster than the competing DSL, or digital subscriber line, technology but a tad slower than some cable operators' offerings.

Cablevision Systems Corp., Cox Communications Inc., Comcast Corp. and RCN Corp. all raised speeds earlier this year — without price rises — to between 4 mbps and 7 mbps.

Time Warner hadn't increased its speeds since September 2003.

In order to woo new users and prevent current ones from defecting to DSL, cable operators have been busy trying to outdo competitors.

Revenue from broadband and other new services such as video-on-demand and high-definition TV are becoming more important as revenue growth from cable TV slows.

Broadband Internet business in particular has been highly coveted since it yields better profit margins.

Despite the competition, cable operators generally have been resistant to slash prices, preferring instead to raise speeds or offer additional services — free music or video mail, for instance.

Time Warner Cable, the second-largest cable company in the country, has 10.9 million customers in all. Its broadband customers number 3.7 million.

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**Cablevision, Time Warner Tout Internet Telephony Growth**  
**A WALL STREET JOURNAL ONLINE NEWS ROUNDUP**  
December 7, 2004 11:53 a.m.

Two major U.S. cable providers announced subscriber milestones for Internet phone service Tuesday, evidence of the fast-paced clip at which customers are signing up for Internet-based telecommunications services.

Time Warner Inc.'s Time Warner Cable unit expects to end the year with more than 200,000 phone customers, according to Glenn Britt, Time Warner Cable's chairman and chief executive, who spoke at an investor conference in New York Tuesday.

Meanwhile, Cablevision Systems Corp.'s Internet telephony service, dubbed Optimum Voice, passed the 250,000 subscriber mark, the company announced. The Bethpage, N.Y., cable provider said Optimum Voice has been adding about 1,000 new customers a day within the New York metropolitan area.

Time Warner's service, meanwhile, has been signing up about 10,000 new customers a week, Mr. Britt said.

Time Warner Cable currently offers Internet phone service in 30 of its 31 markets. Within those, service rolls out to city areas first and rural areas later, according to Mr. Britt. Service is currently being deployed to Time Warner's last market, Hawaii, and should be working by the end of the year.

Phone service is becoming an increasingly important part of the cable business, and one of the few ways cable companies can keep growing, Mr. Britt said. Residential phone service is just starting and could eventually dwarf the cable TV business, he added.

Customers are moving to Internet-based phone systems, also called voice-over-Internet telephony, or VOIP, because they can be cheaper than traditional phone lines, prompting a host of cable companies to offer the service.

Traditional phone companies, meanwhile, have been scrambling to expand into the VOIP realm, with companies like SBC Communications Inc., AT&T Corp. and Verizon Communications Inc. also offering the service.

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## Why is Time Warner Cable's new home phone service better?

Time Warner Cable's Digital Phone service combines local home telephone service with unlimited long distance to save you money. You can call anywhere in the U.S. without worrying about per-minute long distance charges. You enjoy the convenience of having one clear bill for all your cable, Internet and phone services. You also receive FREE features like Caller ID, Call Waiting, Call Waiting ID and Call Forwarding.

## How does Digital Phone work?

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For no extra charge, Digital Phone service comes with the most popular calling features, such as:

- Call Waiting — never miss important calls
- Caller ID — find out who's calling before you answer
- Call Waiting ID — find out who's calling before you click over
- Call Forwarding — get calls even when you're out

## Is it a cell phone?

No, it's a home phone service that works just like your current one.

## Is Digital Phone's \$39.95 price a promotional rate?

No, it's our best value for customers with Time Warner Cable high-speed Internet and cable TV services.

- Customers with Time Warner Cable high-speed Internet or cable TV pay just \$44.95 per month for Digital Phone

## Is it easy to switch?

**Yes, and switching is FREE.** Just call us anytime, 24/7, and we'll take care of everything. We also stand behind our service with a 30-day money-back guarantee and complete 24/7 support — all at no extra charge. **So call today!**



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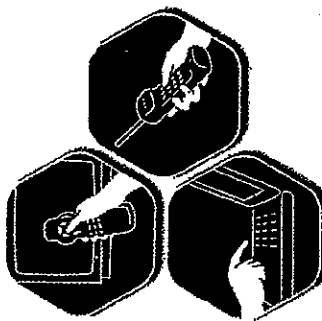
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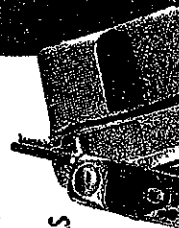
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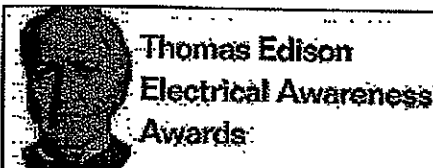


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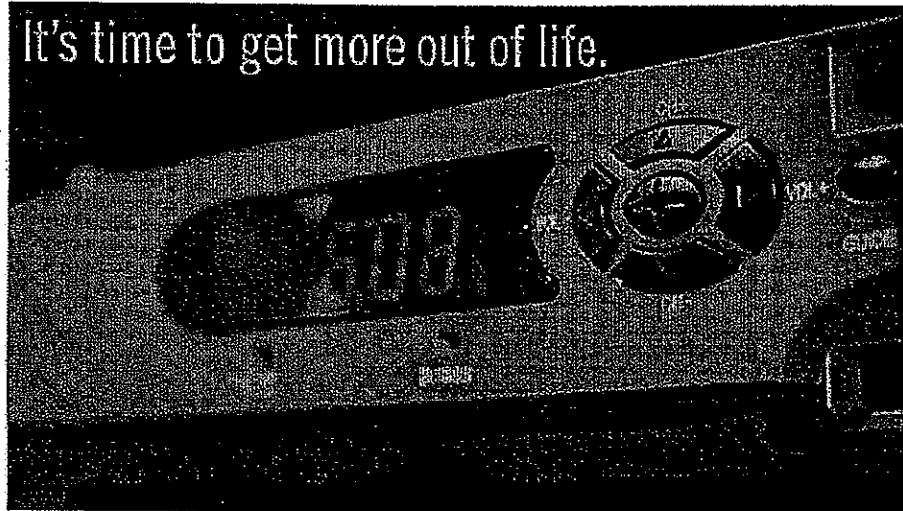
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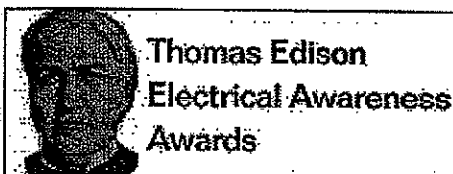
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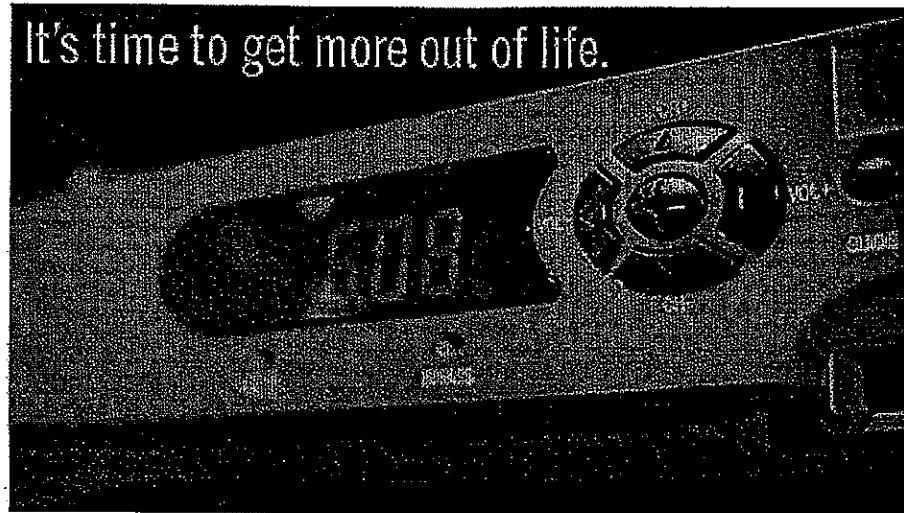
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