



Attachment C
ExOp (Unite) Provider Information
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Unite Communications Systems Company Overview

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Unite, headquartered in the Kansas City metro area, has been providing customer focused communications solutions since 1996. Unite provides the "triple play" of telephone, cable TV and high speed Internet services to 3,000 homes and businesses in Kearney and Platte City, Missouri and private communications networks to school district and other governmental and commercial organizations over a four-state Midwest region.

Unite's triple play operations currently enjoy a significant market penetration of 80% for residential and business customers. Unite provides significant benefits to customers including better service, greater selection, and lower price. Unite has embarked upon a disciplined and focused strategy to grow in targeted small communities in northwest Missouri, where current customers are underserved and often ignored by incumbent service providers.

Unite Private Networks currently operates private communications systems in Kansas, Missouri, Nebraska and Colorado. These private networks typically involve providing connectivity between multiple school district (and other business) locations under long-term lease agreements (10-15 years). School systems range in size from 60 school district sites and 80 miles of total fiber optic cable in Lincoln, Nebraska, to as few as 3 sites with a several blocks of fiber optic cable in Florence, Colorado.

Unite Private Networks works closely with representatives from school district and other customers as projects progress to ensure that Unite meets all customer expectations regarding project cost, quality and timeliness. Unite has a proven history of successful completion of fiber optic construction projects and has experience with federal E-Rate program guidelines. Unite has constructed and operated the following school district private communication networks:


- Liberty School District (MISSOURI)
- Lincoln Public Schools (NEBRASKA)
- Raytown Public Schools (MISSOURI)
- Lone Jack School District (MISSOURI)
- Florence RE-2 (COLORADO)
- DeSoto USD 232 (KANSAS)
- Dodge City USD 443 (KANSAS)
- Park Hill School District (MISSOURI)
- Pueblo School District (COLORADO)

Ray-Pec School District (MISSOURI)

Unite also provides private network services to a number of governmental and commercial organizations.

Unite is a sub-chapter S corporation, 100% owned by four principals who are active in day-to-day management of the company. The four principals collectively have over 75 years of communications and utility industry experience. Unite is both cash flow and net income positive, a rarity in the telecom industry.

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[Residential](#)
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Local Telephone Service

It's what your neighbors have been talking about - a broadband network delivering cutting-edge telephone service and personal customer support! Unite's Local Telephone service is only \$21.99/mo and includes Metro Calling!

Best of all, you can keep your existing phone number!

Optional Features:

Call Waiting - Signals incoming call

Call Forward - Sends calls to a designated number

3-Way Calling - Converse with two different people simultaneously

Speed Dial - Dial frequently called numbers with the touch of a button

Call Return - Call back your last incoming call

Auto Redial - Repeatedly call a number that is busy or not answered

Caller ID - Displays incoming caller's name and phone number

Caller ID on TV - Displays incoming Caller ID information on your television screen!



Teen Line - Separate phone number with distinctive ring

Voice Mail* - Receive messages while on a call, or away from the phone (*available only with Platinum Package or A La Carte)

Save more with Unite Long Distance! No minimum monthly usage or base fees!

General Pricing

Local Phone Service w/ Metro Calling	\$21.99
Additional Line w/ Metro Calling	\$20.34

Voicemail

Voicemail	\$4.95
Additional Mailbox	\$1.95

Additional Features

Value Pack (any 5 features)	\$11.00
Caller ID (Name & Number)	\$7.50
Caller ID (Number Only)	\$6.50
Call Forwarding	\$3.00
Call Waiting	\$3.00
3-Way Calling	\$1.50
Speed Dial	\$1.00
Call Return	\$3.00
Auto Redial	\$3.00
Teen Ring	\$3.25
Non-Published Number	\$1.75
Caller ID on Call Waiting	\$2.50
Caller ID on TV	\$5.00

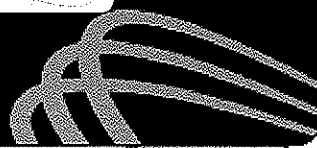

Unite Long Distance

Weekends & Evenings (USA)	\$0.07/minute
Weekdays (Business Hours) (USA)	\$0.09/minute
International Calls	varies/minute
816/660 calls outside the Metro Calling area	\$0.09/minute

Long Distance Packages

100 Minutes	\$4.99
250 Minutes	\$14.99
500 Minutes	\$28.99
Additional minutes over package rates	\$0.06/minute

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**Residential
Business**

Local Telephone Service

Unite's crystal clear, fiber optic phone lines are delivered on a brand new state-of-the-art telecommunications infrastructure. Unite offers competitive rates for both metro calling and local only service. Best of all, established businesses can keep their existing phone numbers!

Turn your basic phone line into a powerful business tool with Unite's pphone features:

- Caller ID - Displays incoming caller's name and phone number
- Call Waiting - Signals incoming call
- Call Forwarding - Send calls to designated number
- 3-Way Conference Calling - Talk with two different people simultaneously
- And more!

Centrex Business System

Centrex is a Central Office based business communications service which provides capabilities similar to a PBX. This feature-rich alternative is expandable to meet any growth curve.

Centrex System Features:

- Incoming Caller ID, Call Waiting, Call Forwarding, Call Pickup, Call Park, and more
- Direct Inward Dialing allowing calls to come directly to the station user and bypass the attendant
- Individual stations can have unique features
- Features can be easily upgraded
- Voicemail works with the Centrex and is not required on all stations
- Long distance calls allocated by station
- Centrex grows as your company grows

Ask Unite to evaluate your current operation and customize a system for your specific needs.

Voicemail

Unite's voicemail is a fast, simple and effective way to assure you never miss an important call. It responds to your clients when you

are on the phone or away from your office.

Voicemail can stand alone as a single voice mailbox, enhance an existing system or work with Unite's Centrex System. It offers the ability to retrieve messages from any phone and includes security features and pager notification options.

Voicemail features:

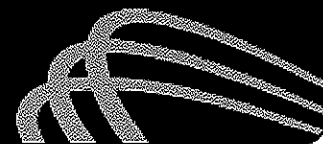
- No more misplaced paper messages
- Get a more complete picture of the client's request and sense of urgency
- Messages are confidential and personalized
- After hours coverage
- Pager notification
- Flexibility to change messages from any location
- Easily programmed
- No hardware to purchase

Main mailbox: **\$15/mo.** Additional mailboxes: **\$4.95/mo.**

Unite Local Phone Service / Features	Price
Phone Line w/ Metro Calling	49.60
Phone Line w/o Metro Calling	24.90
Metro Calling Plan Only	24.70
Promo 4th Phone Line Half Price	12.45
<hr/>	
Centrex Trunk	20.00
Centrex Station w/ Stand Alone Feature	5.00
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Voicemail	15.00
Add'l Mailbox	4.95
Guest Mailbox	2.50
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Value Pack (any 5 features)	15.00
Non-Published Number	1.60
Speed Dial	3.00
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Caller ID (number only)	6.50
Caller ID (alpha-numerical)	9.50
Caller ID (call block)	2.00
<hr/>	
Auto Redial	4.00
Call Return	5.00
Call Forwarding	4.00
Select Call Forwarding	4.50
Remote Call Forwarding	3.00
Call Waiting	4.00
Caller ID on Call Waiting	2.50
Long Distance Call Block	1.50

Long Distance / PIC Change	5.00
3-Way Calling	3.00
6-Way Calling	10.00

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Service Packages - Pick a pack & save!

Bronze Package - \$54.95 / mo

Save over \$10!

Local Telephone Service

- keep your current phone number
- includes metro calling

Digital Cable TV

- 145+ channels
- equipment for 2 televisions
- IN DEMAND Pay-Per-View

Silver Package - \$84.95 / mo

Save over \$25!

Local Telephone Service

- 3 phone features
- keep your current phone number
- includes metro calling

Digital Cable TV

- 145+ channels
- equipment for 2 televisions
- 6 Encore movie channels
- IN DEMAND Pay-Per-View

High Speed Internet

- Unite DSL
- 5 e-mail addresses
- dedicated connection
- always-on

Gold Package - \$104.95 / mo

Save over \$30!

Local Telephone Service

- 5 phone features
- keep your current phone number
- includes metro calling
- Caller ID on TV

Digital Cable TV

- 145+ channels
- equipment for 3 televisions
- 6 Encore movie channels

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- IN DEMAND Pay-Per-View

One Premium Movie Channel

- Choose from HBO, Cinemax, Starz!, or Showtime/TMC

High Speed Internet

- Unite DSL Plus
- 5 e-mail addresses
- dedicated connection
- always-on

Platinum Package - \$134.95 / mo

Save \$40!

Local Telephone Service

- 10 phone features
- keep your current phone number
- includes metro calling
- Caller ID on TV
- voicemail
- 100 minutes of free long distance

Digital Cable TV

- 145+ channels
- equipment for 3 televisions
- 6 Encore movie channels
- IN DEMAND Pay-Per-View

Four Premium Movie Channels

- Choose from HBO, Cinemax, Starz!, or Showtime/TMC

High Speed Internet

- Unite DSL Super
- 5 e-mail addresses
- dedicated connection
- always-on

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