Exhibit No.: Issue: Witness: Sponsoring Party: Type of Exhibit: Case No.: Date Testimony Prepared:

DSIM David Murray MoPSC Staff Rebuttal Testimony EO-2015-0055 March 20, 2015

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MISSOURI PUBLIC SERVICE COMMISSION

REGULATORY REVIEW DIVISION UTILITY SERVICES DEPARTMENT

REBUTTAL TESTIMONY

OF

DAVID MURRAY

UNION ELECTRIC COMPANY, d/b/a Ameren Missouri

CASE NO. EO-2015-0055

Jefferson City, Missouri March 2015

** <u>Denotes Highly Confidential Information</u> **

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1		REBUTTAL TESTIMONY			
2		OF			
3		DAVID MURRAY			
4		UNION ELECTRIC COMPANY, d/b/a Ameren Missouri			
5		CASE NO. EO-2015-0055			
6	Q.	Please state your name.			
7	А.	My name is David Murray.			
8	Q.	Who is your employer?			
9	А.	The Missouri Public Service Commission.			
10	Q.	What is your current position with the Commission?			
11	А.	I am currently the Utility Regulatory Manager of Financial Analysis.			
12	Q.	What education, credentials and experience qualify you to provide an expert			
13	opinion in regard to regulatory financial matters?				
14	А.	Please see the attached Schedule DM-1 for a full explanation of my experience,			
15	education and	l credentials.			
16	Q.	What is the purpose of your rebuttal testimony?			
17	А.	I will respond to Section 3.6 of Ameren Missouri's 2016 -2018 Energy Efficiency			
18	Plan ("Plan")) sponsored by Steven M. Wills. I will also address (1) the projected impact of			
19	Ameren Missouri's demand-side programs investment mechanism (DSIM) on certain credit				
20	ratios, (2) the projected impact of Ameren Missouri's DSIM on business risk for purposes of				
21	setting the Company's allowed return on equity (ROE), and (3) a quantification of Ameren				
22	Missouri's pr	oposed performance incentive in terms of basis points of an allowed ROE.			

1 2		MPONENT OF THE				
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3						
4	A. Rule 4 CSR 240-3.163(1)(F) defines a DSIM as:					
5	1 0					
6 7						
8 9	demand-side programs. The DSIM may include, in com					
10 11		through				
12	2 2. Cost recovery of demand-side program costs through a	demand-				
13 14	1 0					
15	5 4. Recovery of lost revenues; and					
16 17	2 I	level of				
18	Q. What is your understanding of a "utility incentive" as con	templated under Rule 4				
19	O CSR 240-3.163(1)(F)?					
20	A. A "utility incentive" is a component of the DSIM of	designed to encourage				
21	investments in demand-side programs.					
22	Q. What is the incentive component of Ameren Missouri	's proposed DSIM as				
23	3 defined by Ameren Missouri?					
24	A. The utility incentives are made up of two components:	(1) 32.57 percent of				
25	annual net shared benefits designed to offset the Net Throughput Disince	entive ("NTD") and (2)				
26	5 up to 17.2 percent of annual net shared benefits designed to provide a	an incentive to recover				
27	7 potential equity earnings associated with potential foregone and/or	potential equity earnings associated with potential foregone and/or delayed construction				
28	8 investments ("net performance incentive" or "NPI").					

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Ameren Missouri is proposing that the NTD be recovered contemporaneously through its proposed Energy Efficiency Investment Charge Rider ("Rider EEIC") included as Appendix B to the 2016 – 2018 Plan. Ameren Missouri is proposing that the NPI be recovered over a two-year period (2020-2021) after the performance level of the amount of annual net shared benefits can be determined and verified.¹

6 Q. Does Staff recommend approval of the NPI component proposed by Ameren Missouri?

8 A. No. Staff witness John Rogers provides testimony which recommends that the 9 proposed NPI be rejected, because it would not include after-the-fact full evaluation, 10 measurement and verification of efficiency savings which is required by the Missouri Energy 11 Efficiency Investment Act.

CREDIT METRICS

13 Q. Did Ameren Missouri provide information concerning the impact of Ameren 14 Missouri's DSIM proposal upon the Company's credit metrics?

A. Yes. Ameren Missouri's Plan, on page 54, shows "Baseline Credit Metrics" and pro forma credit metrics assuming the Plan is approved ("Credit Metrics w/Plan).

17 **Q**. Do any corrections need to be made to the credit metrics Ameren Missouri 18 provided in the Plan?

19 A. Yes. First, Table 3.6 should have a starting year of 2016 and should show 20 projected financial results at least through 2020, but preferably 2021 because assuming Ameren 21 Missouri achieves the energy saving target set for the NPI, it would receive an additional positive

¹ The process for Calculation of Utility Cost Test ("UCT") Net Benefits and Final Goal is contained on pp. 88 - 89of the 2016 – 2018 Energy Efficiency Plan.

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annual cash flow in 2021. Second, while Ameren Missouri correctly indicates negative values 1 2 for what should be calendar year 2019 (incorrectly indicated in 2018), the report mistakenly 3 subtracts these negative values from the Baseline Credit Metrics, causing an improvement in the 4 credit metrics. The same is true for all of the positive values, causing a decline in the credit 5 metrics for years in which it should show an improvement. Attached to this testimony is a corrected Table 3.6 (See Schedule DM-2). 6 Would you please define the phrase "key credit metrics" as it is used in Ameren 7 Q. 8 Missouri's Plan? 9 A. The "key credit metrics" use by Ameren Missouri for purposes of showing the 10 impact of the Ameren Missouri's proposed Plan are: (1) Funds From Operations (FFO) to Total 11 Debt (FFO/Debt) and (2) FFO to Interest Coverage (FFO/Interest). Q. 12 Can you define the previous two credit metrics? Yes. The FFO/Debt ratio indicates the amount of leverage a company has as 13 A. 14 compared to its annual cash flows. A higher the ratio implies less financial risk. 15 FFO/Interest is a ratio that indicates the number of times interest obligations can be paid using the available cash flow from operations; the higher the ratio, the lower the implied 16 financial risk. 17 Are these "key credit metrics" consistent with those used by rating agencies to 18 Q. assess the financial risk of a company? 19 20 A. The FFO/Debt is one of the primary ratios evaluated by credit rating agencies 21 with FFO/Interest receiving less weight in the ratings process. 22 Q. Why is it important to evaluate the potential impact of the DSIM on Ameren Missouri's credit ratios? 23

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4 CSR 240-3.163 (2)(E) requires the Company's Application for a DSIM to show 1 A. 2 the effect of the utility incentive component on Ameren Missouri's risk profile. 3 0. What does the information provided by Ameren Missouri demonstrate about the 4 impact of the proposed DSIM on Ameren Missouri's creditworthiness? 5 A. Because the Company does not have to issue any capital to support the DSIM (the customers fund the programs through the Rider EEIC), the debt amount remains constant, and 6 7 therefore there is no corresponding interest expense. The only inputs in the credit metrics that 8 are affected by the DSIM are the cash flow to the company. The Company receives additional 9 positive cash flow in all years except for 2019, which assumes the Company receives less cash 10 flow due to the NTD which has already been recovered in the prior three years. Consequently, 11 except for this one year the credit metrics show a slight improvement, but not significant enough to cause rating agencies to change Ameren Missouri's credit rating based solely on the 12 13 quantitative impact of the DSIM. However, they may view the favorable ratemaking treatment 14 provided through the DSIM qualitatively by considering this mechanism along with other 15 mechanisms as being credit supportive.

QUANTIFICATION OF AMEREN MISSOURI'S PROPOSED PERFORMANCE **INCENTIVE AND IMPACT ON BUSINESS RISK**

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Q. Does Ameren Missouri request a NPI in its proposed DSIM?

A. Yes. Table 3.4 on page 43 of Ameren Missouri's Plan shows the proposed NPI both in terms of nominal dollars as well as in terms of basis points of return on common equity ("ROE"). Ameren Missouri proposes a total incentive award amount in the range of \$16 million 22 to \$40 million, which translates into an additional after-tax ROE of 9 to 23 basis points on an 23 annual basis for a three-year period.

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1	Q.	How will the NPI be booked to earnings?		
2	А.	It is Staff's understanding that generally accepted accounting principles allow the		
3	entire amount of the NPI to be booked to earnings in 2019. This would cause a one-time boost to			
4	the earned R	DE of 27 to 69 basis points in 2019.		
5	Q.	Is it true that the Company does not have to invest additional capital to achieve		
6	the potential	additional earnings from the NPI?		
7	А.	Yes. The Company does not have to invest any capital upfront for purposes of the		
8	DSIM. The	Company receives its financing from the amounts billed to customers through the		
9	Rider EEIC.			
10	Q.	So what capital does the Company put at risk?		
11	А.	The only capital that is at risk is the value of the capital currently supporting the		
12	Ameren Miss	souri's existing operations.		
13	Q.	Did the Commission make any specific adjustments to Ameren Missouri's		
14	allowed ROE	E in Case No. ER-2012-0166 to consider Ameren Missouri's current DSIM for the		
15	2013-2015 E	nergy Efficiency Plan?		
16	А.	No.		
17	Q.	Did the Commission make any specific adjustments to Ameren Missouri's		
18	allowed ROE	E in Case No. ER-2014-0258 to consider Ameren Missouri's current DSIM and the		
19	corresponding Rider EEIC?			
20	А.	No.		
21	Q.	What is Staff's position regarding potential future considerations on Ameren		
22	Missouri's allowed ROE to consider business risk changes caused by any potential approval of a			
23	DSIM in this	case?		

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Although Staff generally considers the DSIM to lower business risk due to the 1 A. fact that the DSIM does not require any upfront investment and costs are recovered through a rider, Staff believes it is appropriate to reserve any specific recommendations on an allowed ROE until all factors can be considered in a general rate case. Although such favorable ratemaking lowers Ameren Missouri's business risk, lowering the allowed ROE may not be consistent with MEEIA's intent to encourage utilities to facilitate energy efficiency programs.

> Does this conclude your rebuttal testimony? Q.

A. Yes.

BEFORE THE PUBLIC SERVICE COMMISSION

OF THE STATE OF MISSOURI

In the Matter of Union Electric Company d/b/a) Ameren Missouri's 2nd Filing to Implement) Regulatory Changes in Furtherance of Energy) Efficiency as allowed by MEEIA

Case No. EO-2015-0055

AFFIDAVIT OF DAVID MURRAY

STATE OF MISSOURI)) SS. COUNTY OF COLE)

David Murray, of lawful age, on his oath states: that he has participated in the preparation of the foregoing Rebuttal Testimony in question and answer form, consisting of _____ pages to be presented in the above case; that the answers in the foregoing Rebuttal Testimony were given by him; that he has knowledge of the matters set forth in such answers; and that such matters are true and correct to the best of his knowledge and belief.

David Murray

20H Subscribed and sworn to before me this day of March, 2015.

D. SUZIE MANKIN Notary Public - Notary Seat State of Missouri Commissioned for Cole County My Commission Expires: December 12, 2016 Commission Number: 12412070

Dunillan

Notary Public

Date Filed	Case Number	Company Name	Testimony Type	Issue(s)
2/6/2015	ER-2014-0258	Union Electric Company d/b/a Ameren Missouri	Surrebuttal	Rate of Return Capital Structure
1/16/2015	ER-2014-0258	Union Electric Company d/b/a Ameren Missouri	Rebuttal	Rate of Return Capital Structure
12/5/2014	ER-2014-0258	Union Electric Company d/b/a Ameren Missouri	Cost of Service Report	Rate of Return Capital Structure
9/15/2014	EA-2014-0207	Grain Belt Express Clean Line, LLC	Rebuttal	Financing
8/8/2014	GR-2014-0086	Summit Natural Gas of Missouri	Surrebuttal	Rate of Return Capital Structure
7/11/2014	GR-2014-0086	Summit Natural Gas of Missouri	Rebuttal	Rate of Return Capital Structure
5/30/2014	GR-2014-0086	Summit Natural Gas of Missouri	Cost of Service Report	Rate of Return Capital Structure
4/29/2013	SR-2013-0016	Emerald Pointe Utility Company	Surrebuttal	Rate of Return
1/30/2013	EA-2013-0098	KCP&L KCP&L Greater Missouri Operations; Transource Missouri, LLC	Rebuttal	Financing
11/13/2012	ER-2012-0175	KCP&L Greater Missouri Operations Company	True-up Rebuttal	Rate of Return Capital Structure
11/13/2012	ER-2012-0174	Kansas City Power & Light Company	True-up Rebuttal	Rate of Return Capital Structure
10/10/2012	ER-2012-0175	KCP&L Greater Missouri Operations Company	Surrebuttal	Rate of Return Capital Structure
10/8/2012	ER-2012-0174	Kansas City Power & Light Company	Surrebuttal	Rate of Return Capital Structure
9/12/2012	ER-2012-0175	KCP&L Greater Missouri Operations Company	Rebuttal	Rate of Return Capital Structure
9/7/2012	ER-2012-0166	Union Electric Company d/b/a Ameren Missouri	Surrebuttal	Rate of Return Capital Structure
9/5/2012	ER-2012-0174	Kansas City Power & Light Company	Rebuttal	Rate of Return Capital Structure
8/14/2012	ER-2012-0166	Union Electric Company d/b/a Ameren Missouri	Rebuttal	Rate of Return Capital Structure

Date Filed	Case Number	Company Name	Testimony Type	Issue(s)
8/9/2012	ER-2012-0175	KCP&L Greater Missouri Operations Company	Cost of Service Report	Rate of Return Capital Structure
8/2/2012	ER-2012-0174	Kansas City Power & Light Company	Cost of Service Report	Rate of Return Capital Structure
7/6/2012	ER-2012-0166	Union Electric Company d/b/a Ameren Missouri	Cost of Service Report	Rate of Return Capital Structure
04/15/2011	ER-2011-0028	Union Electric Company d/b/a Ameren Missouri	Surrebuttal	Rate of Return Capital Structure
03/25/2011	ER-2011-0028	Union Electric Company d/b/a Ameren Missouri	Rebuttal	Rate of Return Capital Structure
02/28/2011	ER-2010-0356	KCP&L Greater Missouri Operations Company	True-up Rebuttal	Rate of Return Capital Structure
02/28/2011	ER-2010-0355	Kansas City Power & Light Company	True-up Rebuttal	Rate of Return Capital Structure
02/22/2011	ER-2010-0356	KCP&L Greater Missouri Operations Company	True-up Direct	Rate of Return Capital Structure
02/22/2011	ER-2010-0355	Kansas City Power & Light Company	True-up Direct	Rate of Return Capital Structure
02/08/2011	ER-2011-0028	Union Electric Company d/b/a Ameren Missouri	Cost of Service Report	Rate of Return Capital Structure
1/12/2011	ER-2010-0356	KCP&L Greater Missouri Operations Company	Surrebuttal	Rate of Return Capital Structure
1/05/2011	ER-2010-0355	Kansas City Power & Light Company	Surrebuttal	Rate of Return Capital Structure
12/15/2010	ER-2010-0356	KCP&L Greater Missouri Operations Company	Rebuttal	Rate of Return Capital Structure
12/08/2010	ER-2010-0355	Kansas City Power & Light Company	Rebuttal	Rate of Return Capital Structure
11/17/2010	ER-2010-0356	KCP&L Greater Missouri Operations Company	Cost of Service Report	Rate of Return Capital Structure
11/10/2010	ER-2010-0355	Kansas City Power & Light Company	Cost of Service Report	Rate of Return Capital Structure

Date Filed	Case Number	Company Name	Testimony Type	Issue(s)
05/06/2010		Missouri-American Water Company	Surrebuttal	Rate of Return Capital Structure
04/15/2010		Missouri-American Water Company	Rebuttal	Rate of Return Capital Structure
03/09/2010	WR-2010-0131	Missouri-American Water Company	Cost of Service Report	Rate of Return Capital Structure
03/05/2010	ER-2010-0036	Union Electric Company d/b/a AmerenUE	Surrebuttal	Rate of Return Capital Structure
02/11/2010	ER-2010-0036	Union Electric Company d/b/a AmerenUE	Rebuttal	Rate of Return Capital Structure
12/18/2009	ER-2010-0036	Union Electric Company d/b/a AmerenUE	Cost of Service Report	Rate of Return Capital Structure
10/14/2009	GR-2009-0355	Missouri Gas Energy	Surrebuttal	Rate of Return Capital Structure
09/28/2009	GR-2009-0355	Missouri Gas Energy	Rebuttal	Rate of Return Capital Structure
08/21/2009	GR-2009-0355	Missouri Gas Energy	Cost of Service Report	Rate of Return Capital Structure
04/09/2009	HR-2009-0092	KCP&L Greater Missouri Operations Company	Surrebuttal	Rate of Return Capital Structure
04/09/2009	ER-2009-0090	KCP&L Greater Missouri Operations Company	Surrebuttal	Rate of Return Capital Structure
04/07/2009	ER-2009-0089	Kansas City Power & Light Company	Surrebuttal	Rate of Return Capital Structure
03/13/2009		KCP&L Greater Missouri Operations Company	Rebuttal	Rate of Return Capital Structure
03/13/2009		KCP&L Greater Missouri Operations Company	Rebuttal	Rate of Return Capital Structure
03/11/2009		Kansas City Power & Light Company	Rebuttal	Rate of Return Capital Structure
02/13/2009	HR-2009-0092	KCP&L Greater Missouri Operations Company	Cost of Service Report	Rate of Return Capital Structure
02/13/2009	ER-2009-0090	KCP&L Greater Missouri Operations Company	Cost of Service Report	Rate of Return Capital Structure

Date Filed	Case Number	Company Name	Testimony Type	Issue(s)
02/11/2009	ER-2009-0089	Kansas City Power & Light Company	Cost of Service Report	Rate of Return Capital Structure
08/01/2008	HR-2008-0300	Trigen-Kansas City Energy Corporation	Cost of Service Report	Rate of Return Capital Structure
01/18/2008	GR-2008-0060	Missouri Gas Utility, Inc.	Cost of Service Report	Rate of Return Capital Structure
07/31/2007	WR-2007-0216	Missouri-American Water Company	Surrebuttal	Rate of Return Capital Structure
07/13/2007	WR-2007-0216	Missouri-American Water Company	Rebuttal	Rate of Return Capital Structure
06/05/2007	WR-2007-0216	Missouri-American Water Company	Direct	Rate of Return Capital Structure
12/27/2006	GR-2006-0422	Missouri Gas Energy	True-up Direct	Rate of Return Capital Structure
12/11/2006	GR-2006-0422	Missouri Gas Energy	Surrebuttal	Rate of Return Capital Structure
11/21/2006	GR-2006-0422	Missouri Gas Energy	Rebuttal	Rate of Return Capital Structure
10/13/2006	GR-2006-0422	Missouri Gas Energy	Direct	Rate of Return Capital Structure
08/18/2006	ER-2006-0315	Empire District Electric Co.	Surrebuttal	Rate of Return Capital Structure
07/28/2006	ER-2006-0315	Empire District Electric Co.	Rebuttal	Rate of Return Capital Structure
06/23/2006	ER-2006-0315	Empire District Electric Co.	Direct	Rate of Return Capital Structure
12/13/2005	ER-2005-0436	Aquila, Inc. dba Aquila Networks-MPS and Aquila Networks-L&P	Surrebuttal	Rate of Return Capital Structure
11/18/2005		Aquila, Inc. dba Aquila Networks-MPS and Aquila Networks-L&P	Rebuttal	Rate of Return Capital Structure
10/14/2005	ER-2005-0436	Aquila, Inc. dba Aquila Networks-MPS and Aquila Networks-L&P	Direct	Rate of Return Capital Structure

Date Filed	Case Number	Company Name	Testimony Type	Issue(s)
11/24/2004	ER-2004-0570	Empire District Electric Co.	Surrebuttal	Rate of Return Capital Structure
11/04/2004	ER-2004-0570	Empire District Electric Co.	Rebuttal	Rate of Return Capital Structure
09/20/2004	ER-2004-0570	Empire District Electric Co.	Direct	Rate of Return
07/19/2004	GR-2004-0209	Missouri Gas Energy	True-Up Direct	Rate of Return Capital Structure
06/14/2004	GR-2004-0209	Missouri Gas Energy	Surrebuttal	Rate of Return Capital Structure
05/24/2004	GR-2004-0209	Missouri Gas Energy	Rebuttal	Rate of Return Capital Structure
04/15/2004	GR-2004-0209	Missouri Gas Energy	Direct	Rate of Return Capital Structure
03/11/2004	IR-2004-0272	Fidelity Telephone Company	Direct	Rate of Return Capital Structure
02/13/2004	GR-2004-0072	Aquila, Inc. dba Aquila Networks-MPS and Aquila Networks-L&P	Rebuttal	Rate of Return Capital Structure
02/13/2004	ER-2004-0034	Aquila, Inc. dba Aquila Networks-MPS and Aquila Networks-L&P	Surrebuttal	Rate of Return Capital Structure
02/13/2004	HR-2004-0024	Aquila, Inc. dba Aquila Networks-MPS and Aquila Networks-L&P	Surrebuttal	Rate of Return Capital Structure
01/26/2004	HR-2004-0024	Aquila, Inc. dba Aquila Networks-MPS and Aquila Networks L&P	Rebuttal	Rate of Return Capital Structure
01/26/2004	ER-2004-0034	Aquila, Inc. dba Aquila Networks-MPS and Aquila Networks L&P	Rebuttal	Rate of Return Capital Structure
01/09/2004	WT-2003-0563	Osage Water Company	Rebuttal	Rate of Return Capital Structure
01/09/2004	ST-2003-0562	Osage Water Company	Rebuttal	Rate of Return Capital Structure
01/06/2004	GR-2004-0072	Aquila, Inc.	Direct	Rate of Return Capital Structure
12/19/2003	ST-2003-0562	Osage Water Company	Direct	Rate of Return Capital Structure

Date Filed	Case Number	Company Name	Testimony Type	Issue(s)
12/19/2003	WT-2003-0563	Osage Water Company	Direct	Rate of Return Capital Structure
12/09/2003	ER-2004-0034	Aquila, Inc.	Direct	Rate of Return Capital Structure
12/09/2003	HR-2004-0024	Aquila, Inc.	Direct	Rate of Return Capital Structure
12/05/2003	WC-2004-0168	Missouri-American Water Co	Surrebuttal	Rate of Return Capital Structure
12/05/2003	WR-2003-0500	Missouri-American Water Co	Surrebuttal	Rate of Return Capital Structure
11/10/2003		Missouri-American Water Company	Rebuttal	Rate of Return Capital Structure
11/10/2003		Missouri-American Water Company	Rebuttal	Rate of Return Capital Structure
10/03/2003		Missouri-American Water Company	Direct	Rate of Return Capital Structure
10/03/2003		Missouri-American Water Company	Direct	Rate of Return Capital Structure
03/17/2003		Southern Union Co. dba Missouri Gas Energy	Rebuttal	Insulation
10/16/2002		The Empire District Electric Company	Surrebuttal	Rate of Return Capital Structure
09/24/2002	ER-2002-424	The Empire District Electric Company	Rebuttal	Rate of Return Capital Structure
08/16/2002	ER-2002-424	The Empire District Electric Company	Direct	Rate of Return Capital Structure
08/06/2002	TC-2002-1076	BPS Telephone Company	Direct	Rate of Return Capital Structure
01/22/2002		UtiliCorp United Inc. dba Missouri Public Service	Surrebuttal	Rate of Return Capital Structure
01/22/2002		UtiliCorp United Inc. dba Missouri Public Service	Surrebuttal	Rate of Return Capital Structure
01/08/2002		UtiliCorp United Inc. dba Missouri Public Service	Rebuttal	Rate of Return Capital Structure
01/08/2002		UtiliCorp United Inc. dba Missouri Public Service	Rebuttal	Rate of Return Capital Structure
12/06/2001	ER-2001-672	UtiliCorp United Inc. dba Missouri Public Service	Direct	Rate of Return Capital Structure

Date Filed	Case Number	Company Name	Testimony Type	Issue(s)
12/06/2001		UtiliCorp United Inc. dba Missouri Public Service	Direct	Rate of Return Capital Structure
05/22/2001		Missouri Gas Energy, A Division of Southern Union Company	Rebuttal	Rate of Return Capital Structure
04/19/2001		Missouri Gas Energy, A Division of Southern Union Company	Direct	Rate of Return Capital Structure
03/01/2001		Oregon Farmers Mutual Telephone Company	Rebuttal	Rate of Return Capital Structure
02/28/2001		Northeast Missouri Rural Telephone Company	Direct	Rate of Return Capital Structure
01/31/2001	TC-2001-402	Ozark Telephone Company		Rate of Return Capital Structure

SCHEDULE DM-2,

HAS BEEN DEEMED

HIGHLY CONFIDENTIAL

IN ITS ENTIRETY