

*Exhibit No.:*  
*Issue:* *Rate of Return*  
*Witness:* *David Murray*  
*Sponsoring Party:* *MoPSC Staff*  
*Type of Exhibit:* *Rebuttal Testimony*  
*Case No.:* *ER-2016-0179*  
*Date Testimony Prepared:* *January 20, 2017*

**MISSOURI PUBLIC SERVICE COMMISSION**

**COMMISSION STAFF DIVISION**

**OPERATIONAL ANALYSIS DEPARTMENT**

**FINANCIAL ANALYSIS UNIT**

**REBUTTAL TESTIMONY**

**OF**

**DAVID MURRAY**

**UNION ELECTRIC COMPANY,  
d/b/a Ameren Missouri**

**CASE NO. ER-2016-0179**

*Jefferson City, Missouri  
January 2017*

**\* Denotes Proprietary Information \***

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1 **REBUTTAL TESTIMONY**

2 **OF**

3 **DAVID MURRAY**

4 **UNION ELECTRIC COMPANY,**  
5 **d/b/a Ameren Missouri**

6 **CASE NO. ER-2016-0179**

7 Q. Please state your name.

8 A. My name is David Murray.

9 Q. Are you the same David Murray who prepared the Capital Structure subsection  
10 of the Rate of Return Section of the Staff's Cost of Service Report ("Staff Report")?

11 A. Yes, I am.

12 Q. What is the purpose of your rebuttal testimony?

13 A. The purpose of my rebuttal testimony is to respond to the direct testimony  
14 of Ryan J. Martin. Mr. Martin sponsored capital structure testimony on behalf of  
15 Ameren Missouri.

16 Q. What capital structure did Mr. Martin recommend for purposes of setting  
17 Ameren Missouri's allowed rate of return?

18 A. Mr. Martin recommends the use of Ameren Missouri's expected actual capital  
19 structure as of December 31, 2016. Mr. Martin indicates the expected equity ratio is  
20 approximately 51.80% as of December 31, 2016, which is slightly lower than the 52.00%  
21 equity ratio as of March 31, 2016, but almost exactly the same as the 51.76% ratio as  
22 of December 31, 2014, which was the equity ratio approved by the Commission in the  
23 2014 rate case.

1 Q. Why would Ameren Missouri's equity ratio be nearly identical to that which  
2 was approved by the Commission in the 2014 rate case?

3 A. Because Ameren Missouri is managing its capital structure for ratemaking  
4 purposes. In his direct testimony, Mr. Martin indicates that Ameren Missouri's common  
5 equity ratio is projected to be 51.80% because Ameren Missouri expects to retain  
6 approximately \$133 million of common equity between the test year ending, March 31, 2016,  
7 and the true-up period ending, December 31, 2016. Consequently, for this nine-month period,  
8 assuming Ameren Missouri's 2016 fourth quarter earnings are similar to its 2015 fourth  
9 quarter earnings of approximately \$11 million, Ameren Missouri would need to pay a  
10 dividend of approximately \$377 million for all of 2016. This compares to \$575 million of  
11 dividends paid in 2015, \$340 million paid in 2014, and \$460 million in 2013.

12 Q. How do Ameren Missouri's dividend payments compare to the net income it  
13 generated over these same periods?

14 A. Dividend payments have usually been well over 100% of the net income  
15 earned. In 2015, Ameren Missouri's Statement of Cash Flows indicated it paid Ameren  
16 \$575 million in dividends even though it generated net income of \$355 million. This amounts  
17 to a dividend payout ratio of approximately 162% in 2015.

18 Q. What amount of dividends did Ameren pay to its shareholders in 2015?

19 A. \$402 million.

20 Q. Do you know if the entire \$575 million of dividends Ameren Missouri paid to  
21 Ameren was available for distribution to Ameren's shareholders?

1 A. No. In response to Staff Data Request No. 0407, Ameren Missouri indicated  
2 that approximately \* \* of the distribution to Ameren was for purposes of a tax  
3 allocation agreement.

4 Q. Is it possible to determine from Ameren's publicly-reported financial  
5 statements that this amount was for purposes of the tax allocation agreement?

6 A. No.

7 Q. If Ameren did not have the entire amount of the dividend it received from  
8 Ameren Missouri available to it to fund the \$402 million of dividends distributed to Ameren's  
9 shareholders, how would Ameren have been able to finance the shortfall?

10 A. I presume they would have had to issue short-term debt because neither  
11 Ameren Illinois nor ATXI paid any dividends to Ameren in 2015. However, it is not possible  
12 to discern the specific source from Ameren's financial statements.

13 Q. Because Ameren is not managing any of its subsidiaries' dividend payout  
14 ratios as if they were stand-alone subsidiaries, does this support the use of Ameren's  
15 consolidated capital structure to set Ameren Missouri's rate or return?

16 A. Yes, this illustrates the extent of the commingling of funds of Ameren and its  
17 companies, which supports the use of a consolidated capital structure.

18 Q. What amount of dividends has Ameren Missouri distributed to Ameren for the  
19 first three quarters of 2016?

20 A. \$285 million.

21 Q. How much did Ameren pay to its shareholders for the first three quarters  
22 of 2016?

23 A. \$309 million.

1 Q. How did Ameren fund the additional \$24 million of dividends paid to  
2 its shareholders?

3 A. Ameren Illinois distributed \$95 million of dividends to Ameren. Therefore,  
4 Ameren received \$370 million of dividends from its subsidiaries, which was more than  
5 sufficient to cover the dividend paid to its shareholders.

6 Q. What did Ameren do with the extra \$61 million of dividends it received from  
7 its subsidiaries?

8 A. I don't know. Again, this further supports the use of a consolidated capital  
9 structure because the amount of dividends paid by Ameren's subsidiaries are not a function of  
10 funds needed for distribution to Ameren shareholders, but simply an internal allocation of  
11 capital, which is controlled by Ameren's management.

12 Q. If Ameren Missouri were a true stand-alone entity, could its capital structure  
13 support even more leverage than that of its parent company, Ameren, which is the basis for  
14 your recommended ratemaking capital structure in this case?

15 A. Yes. Ameren Missouri has very strong financial metrics that are a direct result  
16 of its operations generating a significant amount of cash flow. This cash flow supports  
17 Ameren's ability to issue significant amounts of debt at the Ameren holding company level  
18 for purposes of investing in its transmission projects held by ATXI.

19 Q. What ratings level do Ameren Missouri's credit metrics support?

20 A. According to S&P Capital IQ, Ameren Missouri has consistently had a  
21 Funds from Operations to Debt ratio ("FFO/Debt") of approximately 26% over the most  
22 recent three years. Its Debt to Earnings Before Interest, Taxes, Depreciation and Amortization  
23 ("Debt/EBITDA") has been approximately 3x over the most recent three years.

1 Its FFO/Interest coverage ratio has been approximately 6x in the last few years.<sup>1</sup> All of these  
2 ratios are consistent with an ‘A+’ to ‘A’ credit rating, yet Ameren Missouri is assigned a  
3 ‘BBB+’ credit rating due to its affiliation with Ameren and the additional leverage employed  
4 by Ameren as it relates to its consolidated cash flows.<sup>2</sup>

5 Q. How have Ameren’s credit metrics compared to Ameren Missouri’s credit  
6 metrics over the last three years?

7 A. Ameren’s FFO/debt ratio, Debt/EBITDA ratio and FFO/Interest coverage  
8 ratios have been approximately 23%, 3.6x, and 6x, respectively. Ameren’s consolidated  
9 financial ratios are more consistent with S&P’s “Significant” financial risk profile (“FRP”)  
10 as compared to Ameren Missouri’s lower FRP of “Intermediate.”<sup>3</sup>

11 Q. How much additional debt could Ameren Missouri’s capital structure contain  
12 and still be within the benchmark credit metrics consistent with Ameren’s FRP?

13 A. Ameren Missouri’s business risk profile could support its current credit rating  
14 if its capital structure had an amount of debt consistent with an FFO/debt range of 20% to  
15 23% for 2016 and 2017 based on S&P’s projections shown in its December 6, 2016 report on  
16 Ameren.<sup>4</sup> If Ameren Missouri targeted this FFO/debt ratio, and Ameren Missouri’s  
17 operations continue to generate FFO of approximately \$1.1 billion, then Ameren Missouri  
18 could carry an approximate additional \$1 billion of debt and still meet the benchmarks  
19 consistent with its current credit rating.

20 Q. If Ameren Missouri issued this much additional debt, how much leverage  
21 would its operations be able to support at its current FFO of approximately \$1 billion?

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<sup>1</sup> S&P Global Ratings, Union Electric Company, CreditStats Direct, Select Stats and Ratios.

<sup>2</sup> S&P Global Ratings, General: Corporate Methodology, November 19, 2013, Paragraph 123, Table 18.

<sup>3</sup> S&P Global Ratings, Ameren Corporation, CreditStats Direct, Select Stats and Ratios.

<sup>4</sup> S&P Global Ratings, Ameren Corporation, December 6, 2016

1           A.     At Ameren Missouri's current FFO of approximately \$1 billion, its capital  
2 structure could support a debt ratio of around 60%, meaning its equity ratio would only need  
3 to be around 40% to meet the benchmark FFO/debt ratios consistent with a 'BBB+'  
4 credit rating.

5           Q.     How would this levered of a capital structure affect Ameren Missouri's  
6 revenue requirement in this case?

7           A.     In order to provide this estimate, Staff made the simplifying assumption that  
8 the embedded cost of debt would remain the same. The pre-tax rate of return using this  
9 capital structure would cause Ameren Missouri's annual revenue requirement to be  
10 approximately \$83 million lower as compared to using the actual capital structure  
11 (*see* Schedules DM-r1 through DM-r5).

12          Q.     Would this reduce Ameren Missouri's FFO?

13          A.     Yes. Because this would lower Ameren Missouri's FFO, this would require a  
14 corresponding reduction in the amount of additional debt capacity. The main point of Staff's  
15 analysis is to show the Commission the extent that Ameren Missouri's current FFO is helping  
16 Ameren's credit metrics. Because of the significant amount of attention that is given to the  
17 qualitative issues concerning Missouri's regulatory environment, it is important to consider  
18 the quantitative aspect of the significant cash flow support Ameren Missouri provides to  
19 Ameren and its other investments.

20          Q.     Does this conclude your rebuttal testimony?

21          A.     Yes, it does.

**BEFORE THE PUBLIC SERVICE COMMISSION**  
**OF THE STATE OF MISSOURI**

In the Matter of Union Electric Company	)	
d/b/a Ameren Missouri's Tariffs to Increase	)	Case No. ER-2016-0179
Its Revenues for Electric Service	)	
	)	

**AFFIDAVIT OF DAVID MURRAY**

STATE OF MISSOURI	)	
	)	ss.
COUNTY OF COLE	)	

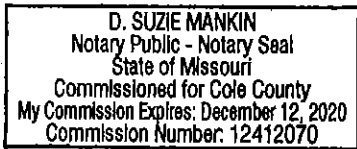
COMES NOW DAVID MURRAY and on his oath declares that he is of sound mind and lawful age; that he contributed to the foregoing Rebuttal Testimony; and that the same is true and correct according to his best knowledge and belief.

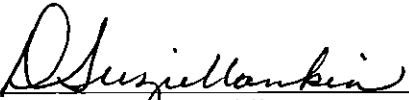
Further the Affiant sayeth not.

  
\_\_\_\_\_  
DAVID MURRAY

**JURAT**

Subscribed and sworn before me, a duly constituted and authorized Notary Public, in and for the County of Cole, State of Missouri, at my office in Jefferson City, on this 18<sup>th</sup> day of January, 2017.



  
\_\_\_\_\_  
Notary Public



**Union Electric Company d/b/a Ameren Missouri  
Case No. ER-2016-0179**

**Hypothetical Capital Structure as of March 31, 2016  
Assuming Additional Debt Capacity Realized Based on  
Benchmark FFO/Debt Percentage of 21.5%**

<b>Capital Component</b>	<b>Dollar Amount</b>	<b>Percentage of Capital</b>
Common Stock Equity	\$ 2,875,406,203	38.58%
Preferred Stock	\$ 81,827,509	1.10%
Long-Term Debt	\$ 4,495,023,533	60.32%
Short-Term Debt	\$ -	0.00%
<b>Total Capitalization</b>	<b>\$ 7,452,257,245</b>	<b>100.00%</b>

Source: Page 11 of Company Witness Ryan J. Martin's Direct Testimony.

**Union Electric Company d/b/a Ameren Missouri  
Case No. ER-2016-0179**

**Actual Capital Structure as of March 31, 2016**

<b>Capital Component</b>	<b>Dollar Amount</b>	<b>Percentage of Capital</b>
Common Stock Equity	\$ 3,875,406,203	52.00%
Preferred Stock	\$ 81,827,509	1.10%
Long-Term Debt	\$ 3,495,023,533	46.90%
Short-Term Debt	\$ -	0.00%
<b>Total Capitalization</b>	<b>\$ 7,452,257,245</b>	<b>100.00%</b>

Source: Page 11 of Company Witness Ryan J. Martin's Direct Testimony.

**Union Electric Company d/b/a Ameren Missouri  
Case No. ER-2016-0179**

**Hypothetical Capital Structure as of December 31, 2016  
Assuming Additional Debt Capacity Realized Based on  
Benchmark FFO/Debt Percentage of 21.5%**

<b>Capital Component</b>	<b>Dollar Amount</b>	<b>Percentage of Capital</b>
Common Stock Equity	\$ 3,008,376,639	38.88%
Preferred Stock	\$ 81,827,509	1.06%
Long-Term Debt	\$ 4,647,651,680	60.06%
Short-Term Debt	\$ -	0.00%
<b>Total Capitalization</b>	<b>\$ 7,737,855,828</b>	<b>100.00%</b>

Source: Page 11 of Company Witness Ryan J. Martin's Direct Testimony.

**Union Electric Company d/b/a Ameren Missouri  
Case No. ER-2016-0179**

**Rate of Return for Union Electric Company  
based on Union Electric Company's Debt Capacity**

<b>Capital Component</b>	<b>Percentage of Capital</b>	<b>Cost</b>	<b>After-Tax ROR</b>	<b>Pre-Tax ROR</b>
Common Stock Equity	38.58%	8.750%	3.38%	<b>5.43%</b>
Preferred Stock	1.10%	4.180%	0.05%	<b>0.07%</b>
Long-Term Debt	60.32%	5.450%	3.29%	<b>3.29%</b>
Total	<b><u>100.00%</u></b>		<b><u>6.71%</u></b>	<b><u>8.79%</u></b>

Staff Rate Base as of 3-31-2016      \$7,144,966,449

**Revenue Requirement      \$628,296,854**

Acutual Capital Structure Revenue Requirement      **\$711,031,328**

**Difference      -\$82,734,474**

**Union Electric Company d/b/a Ameren Missouri  
Case No. ER-2016-0179**

**Rate of Return for Union Electric Company  
based on Union Electric Company's Debt Capacity**

<b>Capital Component</b>	<b>Percentage of Capital</b>	<b>Cost</b>	<b>After-Tax ROR</b>	<b>Pre-Tax ROR</b>
Common Stock Equity	52.00%	8.750%	4.55%	<b>7.32%</b>
Preferred Stock	1.10%	4.180%	0.05%	<b>0.07%</b>
Long-Term Debt	46.90%	5.450%	2.56%	<b>2.56%</b>
Total	<u><b>100.00%</b></u>		<u>7.15%</u>	<u><b>9.95%</b></u>

Staff Rate Base as of 3-31-2016      \$7,144,966,449

**Revenue Requirement      \$711,031,328**