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Witness: Robert K. Neff
Sponsoring Party: Union Electric Company
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MISSOURI PUBLIC SERVICE COMMISSION

Case No. ER-2012-0166

REBUTTAL TESTIMONY

OF

ROBERT K. NEFF

ON

BEHALF OF

**UNION ELECTRIC COMPANY
d/b/a AmerenUE**

**** DENOTES HIGHLY CONFIDENTIAL INFORMATION ****

**St. Louis, Missouri
August, 2012**

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1 **REBUTTAL TESTIMONY**

2 **OF**

3 **ROBERT K. NEFF**

4 **CASE NO. ER-2012-0166**

5 **I. INTRODUCTION**

6 **Q. Please state your name and business address.**

7 A. My name is Robert K. Neff. My business address is One Ameren Plaza,
8 1901 Chouteau Avenue, St. Louis, Missouri 63103.

9 **Q. By whom and in what capacity are you employed?**

10 A. I am employed by Union Electric Company d/b/a Ameren Missouri (“Ameren
11 Missouri” or “Company”) as Director of Coal Supply.

12 **Q. Please describe your employment history as it relates to the Company.**

13 A. My work experience includes 24 years in positions relating to coal
14 procurement and coal transportation, and 6 years in natural gas procurement and retail
15 electric marketing.

16 **Q. Please describe your duties and responsibilities as Director of Coal
17 Supply.**

18 A. My primary responsibilities are to obtain adequate coal supplies and related
19 transportation for the four coal-fired power plants operated by Ameren Missouri.

20 **Q. Please describe your qualifications.**

21 A. I received a Bachelors Degree in Mechanical Engineering from Washington
22 University in St. Louis and a Masters in Business Administration from Southern Illinois
23 University. I am a registered Professional Engineer in the State of Missouri and I am also a

1 Certified Energy Manager. Prior to joining Union Electric Company in 1982, I worked at the
2 Missouri Pacific Railroad in various engineering and operating positions. I also worked as a
3 Product Engineer at the railcar manufacturing firm of American Car and Foundry.

4 **Q. What is the purpose of your rebuttal testimony?**

5 A. One purpose of my rebuttal testimony is to explain certain events that affected
6 coal inventory levels in the test year, and to explain why adjustments should be made to the
7 average inventory values traditionally used to set rates in prior rate cases. Another purpose is
8 to address why the change to the Fuel Adjustment Clause (“FAC”) sharing mechanism from
9 95%/5% to 85%/15%, as proposed by Staff, would inappropriately cause the Company to
10 absorb a significant amount of prudently-incurred delivered coal costs at a time when ultra-
11 low sulfur fuel has been purchased to comply with the Cross-State Air Pollution Rule
12 (“CSAPR”). Finally, my testimony will address the appropriate level of revenues from a
13 refined coal lease to include in the Company’s revenue requirement and the appropriate level
14 of diesel fuel hedging costs.

15 **II. COAL INVENTORY**

16 **Q. How has the amount and value of coal inventory been determined in the**
17 **rate base calculation in the Company’s prior rate cases?**

18 A. The value of coal inventory for inclusion in rate base was determined by
19 multiplying the average amount of coal in inventory (in tons) over a 13-month period ending
20 with the true-up date, by the current price per ton of the coal.

21 **Q. Is this particular average coal inventory level appropriate for this rate**
22 **case?**

1 A. No, it is not because there were anomalies in coal deliveries during this period
2 that distort the average.

3 **Q. Please explain.**

4 A. The amount of coal in inventory in certain months utilized in Staff's
5 calculation was considerably less than normal due to delivery issues associated with flooding
6 along the Missouri River. These were floods that closed part of I-35 in Northwestern
7 Missouri, and which caused devastating damage in Missouri, Iowa, Kansas and Nebraska last
8 summer. This flooding also covered the tracks used by the railroads to deliver coal to
9 Ameren Missouri plants. Both railroads which haul coal to Ameren Missouri plants, the
10 Union Pacific and the Burlington Northern Santa Fe ("BNSF"), were affected by the
11 flooding, and both declared force majeure under the provisions of the Company's rail
12 contracts. A force majeure condition is an event outside of the railroad's control which
13 prevents its performance under the contract. The BNSF declared force majeure on June 6,
14 2011, and terminated the force majeure on September 13, 2011. The Union Pacific declared
15 force majeure on June 29, 2011 and terminated the force majeure on September 26, 2011.

16 **Q. What happened in the period of time when flooding disrupted railroad**
17 **deliveries?**

18 A. The railroads were forced to re-route trains around the flooded areas, slowing
19 transit times and reducing the amount of coal delivered. To maintain plant generation, coal
20 was burned out of inventory to cover the shortfall in railroad deliveries. As a result,
21 inventories were reduced substantially below their normal levels for several months.

22 **Q. What is Ameren Missouri's target coal inventory level at each of its coal-**
23 **fired plants, and how much were inventories reduced because of the floods?**

1 A. Ameren Missouri's inventory policy states that a ** [REDACTED]
2 [REDACTED]
3 [REDACTED]** The Meramec, Rush Island, and Sioux plants have a specified target inventory level
4 of ** [REDACTED]** days, while Labadie has a specified target level of ** [REDACTED]** days. As shown in data
5 furnished in response to Staff Data Request 86, system-wide coal inventory fell from ** [REDACTED]**
6 days on May 31, 2011 to ** [REDACTED]** days on August 31, 2011. In the fourth quarter of 2011,
7 railroad performance began to improve, and inventory levels returned to ** [REDACTED]** days on
8 March 31, 2012. The coal inventory level has been at or above the ** [REDACTED]** day level since
9 then.

10 **Q. What adjustments are you recommending to account for the unusual**
11 **events which occurred beginning in the summer of 2011?**

12 A. Ameren Missouri is recommending that the plant inventory levels be adjusted
13 to account for the disruptions in deliveries. These delivery disruptions were beyond the
14 Company's control, and were the type of disruptions for which inventory is kept to assure
15 uninterrupted generation. Ameren Missouri is recommending that the months of July 2011
16 through December 2011 be removed from the average inventory calculation due to the
17 extraordinary events which lowered the inventory in those months.

18 **Q. What is the effect of this change on the average inventory calculation?**

19 A. The average inventory using the data from July 2011 to July 2012 is
20 ** [REDACTED]** tons. Removing July 2011 through December 2011 from the calculation
21 results in an average fuel inventory of ** [REDACTED]**. This amount is very close to the
22 Company's inventory target of ** [REDACTED]**. Current inventories as of 7/31/12 are
23 ** [REDACTED]** tons. Using the annualized fuel cost calculation, the inventory value is

1 **[REDACTED]** using the revised calculation versus **[REDACTED]** for the 13-month
2 average. This calculation produces similar results to what the 13-month average would have
3 been if the coal delivery disruptions had not occurred. A 13-month average has generally
4 been used by both the Staff and the Company in recent rate cases. As discussed above,
5 modifications to that approach are warranted here due to the floods.

6 **Q. Are there other changes that are recommended to determine the proper**
7 **coal inventory value in rate base?**

8 A. Yes. Ameren Missouri takes title to coal as it is loaded into Ameren Missouri
9 railcars at the mine. This cost is added to plant inventory cost when the trains are unloaded.
10 Therefore Ameren Missouri is also recommending that coal-in-transit, that is, coal that has
11 been purchased and loaded into Ameren Missouri railcars but has not yet arrived at the plant,
12 be added to the amount in inventory at the plant to establish the inventory amount to be
13 included in rate base. This is consistent with practice in prior rate cases.

14 **Q. What quantity of coal do you propose to include as in-transit inventory?**

15 A. An average in-transit inventory for the same 7 month average time period of
16 January 2012 to July 2012 - **[REDACTED]** tons is proposed.

17 **Q. What is the value of the coal that you propose to include as in-transit**
18 **inventory?**

19 A. The value of this coal in-transit is **[REDACTED]** based on the annualized
20 fuel cost calculation.

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III. FUEL ADJUSTMENT CLAUSE

Q. Please address the second topic of your testimony, the sharing mechanism of the FAC.

A. In its Revenue Requirement Cost of Service Report (“Staff Report”), Staff recommends that Ameren Missouri's FAC sharing mechanism be changed to 85%/15% from 95%/5%.

Q. Why does Staff recommend that change?

A. Staff argues that the Commission should “take into consideration how little incentive Ameren Missouri has with its current sharing mechanism to improve the efficiency and cost-effectiveness of its fuel and purchased power procurement activities.... Changing the sharing mechanism of Ameren Missouri's FAC to 85%/15% will increase that incentive.” (Staff Report, pp. 166-67).

Q. Do you believe that a change to 15% sharing is necessary to increase the Company’s incentives in the fuel area?

A. No. The Company has done an excellent job in procuring reliable and low-cost fuel for its plants, and a change to 15% sharing would be nothing more than a penalty requiring the Company to absorb a significant amount of prudently-incurred costs rather than an incentive.

Q. Why do you call the 15% level a penalty?

A. The 15% sharing would penalize Ameren Missouri for proactively complying with the CSAPR regulations. In 2011, Ameren Missouri signed a ** [REDACTED] ** contract with Peabody Coal sales to purchase ultra-low sulfur coal. This coal will allow Ameren Missouri to delay the installation of expensive (estimated \$1.5 billion) scrubbers until 2018 or beyond

1 and still meet the CSAPR emissions requirements. This contract has ** [REDACTED] **
2 prices for the entire ** [REDACTED] ** million tons over the ** [REDACTED] ** term. The ** [REDACTED] **
3 [REDACTED] ** per year. 5% of this amount is ** [REDACTED] **
4 ** million, meaning that even at 5% sharing, ** [REDACTED] ** million of prudently-incurred coal
5 commodity costs associated with this contract will not be recovered. But if the percentage is
6 increased to 15%, three times as much-- ** [REDACTED] ** million of prudently-incurred coal
7 commodity costs--will not be recovered. And if the Company does not file a rate case for
8 several years, these annual losses would multiply.

9 **Q. Are there other penalties associated with the 15% sharing?**

10 A. Yes, corresponding rail contracts were signed in conjunction with the Peabody
11 contract. The rates in these rail contracts also ** [REDACTED] **
12 [REDACTED] ** The ** [REDACTED] ** in 2012 are estimated to total ** [REDACTED] **
13 [REDACTED] ** over the ** [REDACTED] **, or an average of ** [REDACTED] **. 5% of this
14 amount is ** [REDACTED] **, while the proposed 15% is, again, three times as much, or
15 ** [REDACTED] **. Again, these annual sharing amounts would multiply if the Company did
16 not file a rate case for several years.

17 **Q. Is there any way these cost increases could be avoided?**

18 A. No. These contracts are in effect and ** [REDACTED] **
19 [REDACTED] ** Changing the sharing percentage under the FAC would automatically transfer
20 prudently-incurred costs to Ameren Missouri from its customers without any showing of
21 imprudence whatsoever. In the case of the ** [REDACTED] **
22 [REDACTED] **. **

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1 A. No. From information provided in response to MPSC DR 440s1, the actual
2 expenditures for the diesel fuel hedging costs for the test year August 2011 to July 2012 were
3 ** [REDACTED]** per ton. The trued-up test year average is the proper amount to include in the
4 average coal cost calculation. The Company will include this amount in its true-up filing.

5 **Q. Does this conclude your rebuttal testimony?**

6 A. Yes, it does.

