Exhibit No.: Issues: Keeping Current Pilot Program Witness: Kory Boustead Sponsoring Party: MO PSC Staff Type of Exhibit: Surrebuttal Testimony Case No.: ER-2014-0258 Date Testimony Prepared: February 6, 2015

#### MISSOURI PUBLIC SERVICE COMMISSION

#### **REGULATORY REVIEW DIVISION**

## SURREBUTTAL TESTIMONY

#### OF

## **KORY BOUSTEAD**

# UNION ELECTRIC COMPANY d/b/a AMEREN MISSOURI

### CASE NO. ER-2014-0258

Jefferson City, Missouri February 2015

#### **BEFORE THE PUBLIC SERVICE COMMISSION**

#### **OF THE STATE OF MISSOURI**

In the Matter of Union Electric Company ) d/b/a Ameren Missouri's Tariff to Increase ) Its Revenues for Electric Service )

Case No. ER-2014-0258

#### **AFFIDAVIT OF KORY BOUSTEAD**

STATE OF MISSOURI ) ) ss COUNTY OF COLE )

Kory Boustead, of lawful age, on her oath states: that she has participated in the preparation of the following Surrebuttal Testimony in question and answer form, consisting of  $\underline{4}$  pages of Surrebuttal Testimony to be presented in the above case, that the answers in the following Surrebuttal Testimony were given by her; that she has knowledge of the matters set forth in such answers; and that such matters are true to the best of her knowledge and belief.

Kory Boustead

Subscribed and sworn to before me this  $b^{\pm h}$  day of February, 2015.

SUSAN L. SUNDERMEYER Notary Public - Notary Seal State of Missouri Commissioned for Callaway County My Commission Expires: October 28, 2018 Commission Number: 14942086

hisa Notary Public

1	SURREBUTTAL TESTIMONY
2 3	OF
4 5	KORY BOUSTEAD
6 7	UNION ELECTRIC COMPANY d/b/a AMEREN MISSOURI
8 9	CASE NO. ER-2014-0258
10	CASE NO. EK-2014-0250
11 12	INTRODUCTION
13	Q. Please state your name, title and business address.
14	A. Kory Boustead, Rate & Tariff Examiner II, Missouri Public Service
15	Commission (Staff), P.O. Box 360, Jefferson City, Missouri, 65102.
16	Q. Are you the same Kory Boustead who filed in Staff's Cost of Service report?
17	A. Yes I am
18	EXECUTIVE SUMMARY
19	Q. What is the purpose of your surrebuttal testimony?
20	A. The purpose of this testimony is to respond to comments filed regarding
21	Ameren Missouri's Low-income pilot program Keeping Current & Keeping Cool by the
22	Office of the Public Counsel ("OPC").
23	Q. Does Staff agree with the tariff language change recommended?
24	A. Yes, Staff does not oppose the word change in the tariff language from
25	"Customers will apply for weatherization and LIHEAP assistance" to "Customers must apply
26	for weatherization and LIHEAP assistance" as it may help the agencies to inform and enroll
27	the customers. However, based off of the evaluation completed in November 2012, lack of
28	focus by the agency during the conversations with the clients while enrolling in the program
29	may be attributed to the customer not applying for weatherization and LIHEAP. It is already

# Surrebuttal Testimony of Kory Boustead

1	an eligibility requirement for customers to have applied for each program before they are
2	enrolled in the Keeping Current Pilot Programs. A simple wording change still may not get
3	them applied, given it is already listed as an eligibility requirement.
4	Q. In the Survey's conducted for the program evaluation completed November
5	2012, what were the findings in regards to LIHEAP and Weatherization?
6	A. The November 2012 Keeping Current Program Final Evaluation Report by
7	Applied Public Policy Research Institute for Study and Evaluation ("APPRISE") found:
8 9 10	1. LIHEAP and Weatherization – Interviews with agency staff provided some evidence that referrals to these programs was not an important focus of the conversation when enrolling clients, and the survey data support this finding.
11 12 13 14 15 16 17 18 19 20 21	All customers who join Keeping Current are required to apply for LIHEAP and Weatherization (if they have not already received weatherization services). While the survey found that only 28 percent of year-round active and 35 percent of summer cooling participants reported that they received LIHEAP in the past year, the impact data showed that of those who had a full year of post data, 70 percent of electric heat, 50 percent of alternative heat, and 30 percent of cooling participants received LIHEAP. The majority of those who reported that they did not receive LIHEAP reported that they did not apply because they did not know about the program. If customers apply for Keeping Current when the LIHEAP season is not open, they should be re- contacted to apply for LIHEAP when the program does open.
22 23 24 25 26	The survey found that 31 percent of active year-round participants and 21 percent of summer cooling participants received weatherization as a result of the Keeping Current program. It is likely that some customers already received weatherization and some were on a waiting list, so this is a good outcome for the program. <sup>1</sup>
27	Q. Was there a recommendation by APPRISE for the agency caseworker and
28	manager to have additional training provided to them on the details of the Keeping Current
29	Program?

<sup>&</sup>lt;sup>1</sup> Apprise (2012) Ameren Keeping Current Program Final Evaluation Report p. 82

Surrebuttal Testimony of Kory Boustead

1	A. Yes, in the evaluation under APPRISE's Findings and
2	Recommendations/Implementation section it is stated:
3 4 5 6	This section provides findings and recommendations with respect to Keeping Current Program implementation. Recommendations are made with respect to agency training, agency activity, customer education, referrals, follow-up, LIHEAP, Ameren training, and budget billing.
7 8	2. Agency Training – Provide additional training to agency caseworkers and managers on the details of the Keeping Current Program.
9 10 11 12 13	Although most managers and caseworkers reported that they were comfortable with the amount of training provided by Ameren, and there appeared to be an improvement in program understanding between the 2011 and 2012 interviews, the later interviews still indicated that caseworkers needed more training in the following areas.
14 15 16 17 18 19 20 21 22	<ul> <li>Program benefits – There was confusion about how the arrearage reduction and monthly bill credit work.</li> <li>Targeting specific groups – Caseworkers did not report that they focused on the elderly and disabled clients.</li> <li>Requirements that individuals apply for LIHEAP and Weatherization services – This did not appear to be a focus of agency staff.</li> <li>Providing clients with energy conservation education – This topic was not covered during intake.<sup>2</sup></li> </ul>
23	STAFF RECOMMENDATION
24	Q. What does Staff recommend?
25	A. Staff recommends in addition to the tariff language change there be more
26	training and follow up by Ameren Missouri with the agencies to make sure they are aware of
27	the importance of making sure the eligibility requirements are met of the program before
28	enrolling clients in the program. There also needs to be more thorough explanation to the
29	clients of how the program works and the benefits by the Keeping Current agencies and
30	making sure they spend more time helping the customer find and apply for other services and
31	benefits to assist them in being able to stay on the program.

<sup>&</sup>lt;sup>2</sup> Apprise (2012) Ameren Keeping Current Final Program Evaluations Report p. 81.

# Surrebuttal Testimony of Kory Boustead

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- Q. Does this conclude your surrebuttal testimony?
- A. Yes.